

QUARTERLY REPORT MARCH 31, 2022

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ARTISTIC DENIM MILLS LIMITED

COMPANY INFORMATION

Board of Directors

Chief Executive Mr. Muhammad Faisal Ahmed
Chairman Mr. Muhammad Iqbal Ahmed
Directors Mr. Muhammad Yousuf Ahmed
Mr. Muhammad Ali Ahmed
Ms. Zahra Faisal Ahmed

Mr. Yazdani Zia Mr. Muneer Ahmed

Audit Committee

Chairman Mr. Yazdani Zia

Members Mr. Muhammad Iqbal Ahmed Mr. Muhammad Ali Ahmed

Human Resource and Remuneration Committee

Chairman Mr. Yazdani Zia

Members Mr. Muhammad Faisal Ahmed

Ms. Zahra Faisal Ahmed

Chief Financial Officer Mr. Sagheer Ahmed

Company Secretary Mr. Muhammad Ozair Qureshi

Chief Internal Auditor Mr. Salman Arif

Auditors M/s. Reanda Haroon Zakaria & Company

Chartered Accountants

Legal Advisor Monawwer Ghani

Advocate

Share Registrar M/s F.D. Registrar Services (SMC Pvt.) Limited

17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi.

Tel: (+92-21) 35478192-3 / 32271905-6

Bankers Allied Bank Limited

Bank Al Habib Limited Favsal Bank Limited

Habib Metropolitan Bank Limited

Habib Bank Limited Meezan Bank Limited National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Woori Bank

Registered Office Plot No. 5-9, 23-26, Sector 16, and Factory Korangi Industrial Area, Karachi.

UAN: 111 236 236, Fax No. 3505 4652

www.admdenim.com

DIRECTORS' REVIEW

The Directors of **Artistic Denim Mills Limited** ("the Company") are pleased to present to the shareholders the Directors' Review Report along with the un-audited condensed interim financial statements of the Company for the nine months period ended March 31, 2022.

PERIOD UNDER REVIEW

The performance of the Company for the nine months period ended March 31, 2022 is summarized as under as compared with the same period last year:

	March 31, 2022	March 31, 2021	
	Rs. in ('000')	Rs. in ('000')	
Net Sales	11,864,195	6,767,052	
Gross profit	986,524	858,842	
Finance costs	306,750	159,188	
Net Profit	357,238	252,278	
EPS (Rs. per share)	4.25	3.00	

Your Company continued to achieve good sales performance in the current period. The net sales grew to Rs. 11,864 million, up by 75.32% which is historically the highest ever sales despite a challenging economic and political environment in the country. This was on account of primarily quantity & rate variances and product mix. Gross profit for the period increased from Rs. 859 million to Rs. 987 million in absolute terms but decreased as a percentage of net sales from 12.69% to 8.32%, primarily due to considerably increase in cotton prices and increase in prices of imported raw materials, dyes & chemicals, increase in minimum wage, increase in gas tariff and sharp increase in ocean freight; hence, cost of production has increased. Further, due to shortage of gas in winter season, the Company used diesel to produce expensive energy to fulfill orders on time which resulted in increase in energy cost by Rs. 325 million which eroded the profits of the Company hugely. Finance costs recorded an increase of Rs. 148 million due to steep increase in interest rate and increase in working capital requirements primarily due to increase in cotton prices and availing SBP's LTFF/TERF Scheme for value addition and technological advancements. Due to the reasons mentioned above, net profit for the period was Rs. 357 million, increasing by 41.60% compared to the same period of the last year, leading to earnings per share of Rs. 4.25 (March 31, 2021: Rs. 3.00).

BUSINESS FUTURE OUTLOOK AND CHALLENGES

Despite the challenging overall economic and political environment of the country, the management foresees positive growth trend in the remaining period of current financial year 2021-22. Your company remains cognizant of the upcoming challenges and would continue to make all efforts to improve productivity.

In absolute terms, the export of textile reached \$14.26 billion in July-March 2022 from \$11.36 billion in the corresponding period last year, witnessed an upsurge of 26%. The increase in export is mainly due to the depreciation of the rupee along with several support measures.

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In order to continue this export growth pattern on sustainable basis, there is need to make effort to reduce the cost of doing business and increase competitiveness by rationalization of tariffs on raw materials and inputs, regionally competitive energy rates for export-oriented sectors and market determined exchange rate. Due to the intense competition among regional countries, even a minor cost difference in relative terms has an exponential impact on competitiveness in the international market. Our regional competitors are offering stable and consistent supply of electricity and gas/RLNG at much lower rates than Pakistan.

To support the textile sector's development going forward, the government must ensure uninterrupted and regionally competitive gas and electricity supply to the entire value chain to enable the sector to keep on marching towards success and to further extend drawback incentive scheme for the period of five years with certain modifications / improvements for export sectors to address their liquidity issues and ensure predictability.

Despite the challenges being faced on economic and political front, the management of your company remains focused on exploring new markets and build on competencies and review strategies to ensure that they remains relevant in line with changing dynamics in the global marketplace. The Company has been investing in Balancing, Modernization and Replacement (BMR) which is an ongoing process by utilizing SBP's LTFF Scheme to remain competitive in market.

ACKNOWLEDGEMENTS

The Board of Directors of the Company would like to thank the financial institutions, shareholders, customers and suppliers who have been associated with the Company for their continuing support and cooperation. The Board of Directors would also like to acknowledge the hard work, dedication and commitment put in by all the employees of the Company.

On behalf of the BOARD of DIRECTORS

MUHAMMAD FAISAL AHMED
CHIEF EXECUTIVE

Karachi: April 27, 2022

YAZDANI ZIA DIRECTOR

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2022 (UN-AUDITED)

AO AT MAHON 01, 2022 (011-A0	DITED)	March 31, 2022	June 30, 2021
		(Rupees	in '000)
<u>ASSETS</u>	Note	(Un-audited)	(Audited)
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Long-term loans Long-term deposits	5	9,426,462 275 30,614 1,732	7,745,879 1,513 28,350 1,732
CURRENT ASSETS Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Short-term investments Sales tax refundable Taxation - net Cash and bank balances		9,459,083 330,779 6,527,878 3,904,647 132,357 14,417 89,600 81,269 227,794 298,948 404,634 12,012,323 21,471,406	7,777,474 306,079 5,100,011 3,299,540 64,121 17,455 95,305 96,033 118,296 301,464 370,701 9,769,005 17,546,479
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised capital 100,000,000 (2021: 100,000,000) ordinary shares of Rs. 10/- each		1,000,000	1,000,000
Share capital Reserves	6	840,000 6,076,756	840,000 5,887,518
NON-CURRENT LIABILITIES Long-term financing Deferred liability		6,916,756 3,697,354 176,134	6,727,518 2,722,173 139,082
CURRENT LIABILITIES Trade and other payables Unclaimed dividend Accrued mark-up Short-term borrowings Current maturity of long-term financing		3,873,488 2,809,070 3,135 61,126 7,546,650 261,181	2,861,255 2,178,835 2,930 55,087 5,500,605 220,249 7,957,706
CONTINGENCIES AND COMMITMENTS	7	10,681,162 ————————————————————————————————————	17,546,479
		41,711,400	11,040,413

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022 (UN-AUDITED)

	Nine-mont	ths ended	Quarter ended		
	March 31, 2022	March 31, 2021	March 31, 2022	March 31, 2021	
		(Rupees	in '000)		
TURNOVER - NET	11,864,195	6,767,052	4,004,614	2,317,249	
Cost of sales	(10,877,671)	(5,908,210)	(3,673,724)	(2,124,214)	
GROSS PROFIT	986,524	858,842	330,890	193,035	
Distribution costs Administrative expenses Other operating expenses Other operating income	(257,957) (131,548) (51,540) 239,690 (201,355)	(187,359) (119,996) (151,201) 87,935 (370,621)	(85,163) (51,930) (17,814) 107,391 (47,516)	(63,579) (39,416) 1,898 20,572 (80,525)	
OPERATING PROFIT	785,169	488,221	283,374	112,510	
Finance costs	(306,750)	(159,188)	(127,366)	(55,342)	
PROFIT BEFORE TAXATION	478,419	329,033	156,008	57,168	
Taxation	(121,181)	(76,755)	(40,949)	(24,792)	
NET PROFIT FOR THE PERIOD	357,238	252,278	115,059	32,376	
EARNINGS PER SHARE - Basic and diluted (Rs. per share)	4.25	3.00	1.37	0.39	

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022 (UN-AUDITED)

	Nine-months ended		Quarter	ended
	March 31, March 31, 2022 2021		March 31, 2022	March 31, 2021
		(Rupees	in '000)	
Net profit for the period	357,238	252,278	115,059	32,376
Other comprehensive income	-	-	-	-
Total comprehensive income				
for the period	357,238	252,278	115,059	32,376

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022 (UN-AUDITED)

	Share Capital	Revenue Reserves			
	Issued, subscribed and paid-up	Unappropriated profit	Actuarial loss on defined benefit plan	Total	Total Equity
		(Rupe	es in '000)		
Balance as at July 01, 2020	840,000	5,811,480	(39,860)	5,771,620	6,611,620
Cash dividend paid @ Rs. 3 per ordinary share of Rs. 10 each for the year ended June 30, 2020	-	(252,000)	-	(252,000)	(252,000)
Net profit for the period ended March 31, 2021	-	252,278	-	252,278	252,278
Other comprehensive income	_	_	_	-	
Total comprehensive income for the period	-	252,278	-	252,278	252,278
Balance as at March 31, 2021	840,000	5,811,758	(39,860)	5,771,898	6,611,898
Balance as at July 01, 2021	840,000	5,913,382	(25,864)	5,887,518	6,727,518
Cash dividend paid @ Rs. 2 per ordinary share of Rs. 10 each for the year ended June 30, 2021	-	(168,000)	-	(168,000)	(168,000)
Net profit for the period ended March 31, 2022		357,238	-	357,238	357,238
Other comprehensive income				_	
Total comprehensive income for the period		357,238		357,238	357,238
Balance as at March 31, 2022	840,000	6,102,620	(25,864)	6,076,756	6,916,756

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer

Yazdani Zia Director

CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022 (UN-AUDITED)

	March 31, 2022	March 31, 2021
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees in	n '000)
Profit before taxation Adjustments for non cash charges and other items:	478,419	329,033
Depreciation	383,471	373,677
Unrealised / realised loss on short-term investment Provision for gratuity	14,775 41.498	1,227 34.810
Finance costs	306,750	159,188
Dividend income Gain on disposal of operating fixed assets	(4,147) (557)	(39,256)
	741,790	526,332
Profit before working capital changes	1,220,209	855,365
Working capital changes		
(Increase) in current assets Stores and spares	(24,700)	(2,544)
Stock-in-trade	(1,427,867)	(1,576,630)
Trade debts	(605,107)	(176,125)
Loans and advances Trade deposits and short-term prepayments	(68,236) 3.038	(15,182) (53,507)
Other receivables and sales tax refundable	(103,793)	`18,207
	(2,226,665)	(1,805,781)
Increase in trade and other payables	630,235	592,406
Cash used in operations	(376,221)	(358,010)
Income tax paid Gratuity paid	(118,665) (4,445)	(8,406) (3,629)
Finance costs paid	(300,711)	(168,203)
Not each used in appreting activities	(423,821)	(180,238)
Net cash used in operating activities	(800,042)	(538,248)
CASH FLOWS FROM INVESTING ACTIVITIES Capital expenditure	(2.062.776)	(1,411,958)
Short-term investments - net	(2,063,776)	1.074.431
Long-term loans	(2,264)	(14,828)
Dividend received Proceeds from disposal of operating fixed assets	4,147 1,516	39,256 8,703
Net cash used in investing activities	(2.060.388)	(304.396)
CASH FLOWS FROM FINANCING ACTIVITIES	(,===,===,	(,,
Long-term financing repaid	(160,589)	
Long-term financing acquired Dividends paid	1,176,702 (167,795)	563,251 (251,772)
Short term borrowings - net	2.046.045	26.238
Net cash generated from financing activities	2,894,363	337,717
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	33,933	(504,927)
CASH AND CASH EQUIVALENTS AT THE BEGINNING		
OF THE PERIOD	370,701	884,428
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	404,634	379,501

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2022 (UN-AUDITED)

1 STATUS AND NATURE OF BUSINESS

Artistic Denim Mills Limited (the Company) was incorporated in Pakistan on May 18, 1992 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and is currently listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and sell yarn, rope dyed denim fabric, garments and value added textile products.

The registered office and factory premises of the Company is situated at Plot No. 5-9, 23-26, Sector 16, Korangi Industrial Area, Karachi.

2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2021. These condensed interim financial statements are un-audited and are being submitted to the shareholders as required by the listing regulation of Pakistan Stock Exchange Limited and Section 237 of the Companies Act, 2017.
- **2.3** These condensed interim financial statements are presented in Pakistan Rupees which is the Company's functional and presentation currency.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are same as those adopted in the preparation of the annual financial statements for the year ended June 30, 2021.

3.1 Standards, amendments and improvements to IFRS's effective during the priod:

The company has adopted the following accounting standards and amendments to IFRSs and the improvements to accounting standards which became for the effective for the current period:

Effective for period beginning on or after

Amendments to IFRS 4 'Insurance Contracts', IFRS 7 'Financial Instruments: Disclosures', IFRS 9 'Financial Instruments', IFRS 16 'Leases', IAS 39 'Financial Instruments: Recognition and Measurement': Amendments regarding replacement issues in the context of the IBOR reform

January 1, 2021

Amendments to IFRS 16 'Leases': Amendment to extend the exemption from assessing whether a COVID-19-related rent concession is a lease modification

April 1, 2021

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The adoption of the above standards, amendments, improvements to accounting standards did not have any material effect on these condensed interim financial statements.

3.2 Amendments to standards and IFRS interpretations that are not yet effective

The following amendments to accounting standards and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Company's condensed interim financial statements other than certain additional disclosures:

Effective from accounting period beginning on or after

Classification of Liabilities as Non Current or Current -Amendments to IAS 1 January 1, 2022

Amendments to IFRS 4 'Insurance Contracts': Amendments regarding the expiry date of the deferral approach

January 1, 2023

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures': Sale or contribution of assets between an investor and its associate or joint venture

Effective from accounting period beginning on or after a date to be determined. Earlier application is permitted.

Amendments to IAS 16 'Property, Plant and Equipment': Amendments prohibiting a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the Company is preparing the asset for its intended use.

January 1, 2022

Amendments to IAS 37 'Provisions, Contingent Liabilities and January 1, 2022 Contingent Assets': Amendments regarding the costs to include when assessing whether a contract is onerous

Annual improvements to IFRS standards 2018-2020

January 1, 2022

Certain annual improvements have also been made to a number of standards, which have not been enumerated here for brevity.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

IFRS 1 - First Time Adoption of International Financial Reporting Standards IFRS 17 - Insurance Contracts

4 ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of these condensed interim financial statements in conformity with the approved accounting standards, as applicable in Pakistan, requires the management to make estimates, judgements that affect the application of policies and the reported amount of assets and liabilities and income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by the management in applying the company's accounting policies and areas where assumptions and estimates are significant are same as those applied to the annual financial statements of the company as at and for the year ended June 30, 2021.

				March 31, 2022	June 30, 2021
			Note	(Rupees in	,
				(Un-audited)	(Audited)
5	PROP	PERTY, PLANT AND EQUIPMENT			
	Ope	erating fixed assets	5.1	5,990,106	5,577,115
	Cap	pital work-in-progress (CWIP)		3,436,356	2,168,764
				9,426,462	7,745,879
	5.1	Operating fixed assets			
		Opening net written down value Additions / transfer from CWIP		5,577,115	5,452,914
		during the period / year	5.1.1	796,182	634,381
		Disposals, at their written down values,			
		during the period / year		(959)	(5,405)
		Depreciation charge during the period / year		(382,232)	(504,775)
				(383,191)	(510,180)
				5,990,106	5,577,115
	5.1.1	Additions / transfers during the period / yea	nr		
		Building on leasehold land		84,832	38,624
		Plant and machinery		664,945	540,564
		Factory equipment		40,561	40,954
		Furniture & fixtures		1,322	7,690
		Office equipment, including computers		4,522	5,216
		Vehicles			1,333
				796,182	634,381

6 SHARE CAPITAL

No. of s	hares		March 31,	June 30,	
March 31, 2022	June 30, 2021	2022(Rupees in 'C		2021 1 '000)	
(Un-audited)	(Audited)		(Un-audited)	(Audited)	
		Issued, subscribed and paid-up capital Ordinary shares of Rs.10 each			
14,000,000	14,000,000	fully paid in cash	140,000	140,000	
70,000,000	70,000,000	Fully paid bonus shares	700,000	700,000	
84,000,000	84,000,000	-	840,000	840,000	

7 CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There are no major changes in the status and nature of contingencies as disclosed in the annual audited financial statements of the Company for the year ended June 30, 2021.

	March 31, 2022 (Rupee	June 30, 2021 s in '000)
	(Un-audited)	(Audited)
7.1.1 Outstanding counter guarantees	402,761	295,152
7.1.2 Foreign bills discounted	<u> </u>	258,064

7.2 Commitments

- **7.2.1** Commitments in respect of Building on leasehold land and machinery at the end of the period amounted to Rs. 294.064 (June 30, 2021: Rs. 698.851) million.
- **7.2.2** Outstanding letters of credit at the end of the period amounted to Rs. 1,565.477 (June 30, 2021: Rs. 2,810.855) million.
- **7.2.3** Post dated cheques issued in favour of Custom Authorities aggregating to Rs. 555.749 (June 30, 2021: Rs.406.330) million, against various statutory notifications.
- 7.2.4 Outstanding foreign currency forward contracts of Rs. Nil (June 30, 2021: Rs. 2,584.648 million).

8 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise associated companies, directors, major shareholders of the Company and key management personnel. All the transactions with related parties are entered into at agreed terms in the normal course of business as approved by the Board of Directors of the Company. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Type of Related Parties	Relationship	Nature of Transactions	March 31, 2022 (Rupees	March 31, 2021 in '000)
			(Un-audited)	(Un-audited)
Associated	Common	Sales Purchases	298,574 26,892	69,328 38,680
Companies	directorship	Services received Services rendered	60,863 8,300	48,657
Directors & Executives	Key management personnel	Salaries Retirement benefits Directorship fee Dividend paid to directors	13,170 1,117 690 136,266	10,270 1,027 700 205,432
Relative of directors	Others - spouse/ daughter of a director	Sales Reimbursement of expenses	3,733,586 134,314	909,442 57,612

^{8.1} The above transactions are at arm's length using admissible valuation methods.

9 FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These condensed interim financial statement do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the company's annual financial statements for the year ended June 30, 2021. There have been no change in any risk management policies since the year end.

The carrying value of all financial and non-financial assets and liabilities measured at other than amortized cost in these condensed interim financial statements approximate their fair values

10 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial statements were authorised for issue on April 27, 2022 by the Board of Directors of the Company.

11 GENERAL

Figures have been rounded-off to the nearest thousand rupees, unless otherwise stated.

Muhammad Faisal Ahmed Chief Executive Officer **Yazdani Zia** Director



HEAD OFFICE + FACTORYPlot No. 5-9, 23-26, Sector-16, Korangi Industrial Area, Karachi-74900, Pakistan.

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