

Ref. No. 11.8/Sectt/C(Revised)

Dated: 25 July 2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000, Pakistan

Director/HOD (Enforcement Department)
Securities and Exchange Commission of Pakistan
NIC Building, Jinnah Avenue
Islamabad-44000, Pakistan

Subject: **Financial Results – Half Yearly Financial Statements (Jan-Jun 2022)**

Dear Sir,

1. We have to inform you that the Board of Directors of our Company in their meeting, held at FFBL Tower, DHA-II, Islamabad on 25 Jul 2022, recommended the following:-

- | | | | |
|----|---|---|-----|
| a. | Cash Dividend | : | Nil |
| b. | Bonus Issue | : | Nil |
| c. | Right Shares | : | Nil |
| d. | Any other Entitlement / Corporate Action. | : | Nil |
| e. | Any other price sensitive Information. | : | Nil |

2. The Financial Results of the Company for the period ended 30 Jun 2022, comprising of Statement of Profit or Loss (Unconsolidated as Annex-A and Consolidated as Annex-B) are attached. Financial results overview is appended below:-

- a. **FINANCIAL RESULTS – OVERVIEW.** During the half year ended June 2022, the Company exhibited significant improvement in all areas of operations, sales and financial management, resulting in ever highest DAP production, Sales, Gross Profit, Operating Profit and Profit Before Tax. Production of DAP at 449 KMt and Urea at 262 KMt was 31% and 14% higher respectively as compared to Same Period Last Year (SPLY). Similarly, sales volume of DAP at 311 KMt and Urea at 261 KMt was 35% and 19% higher respectively. Consequently, Sales at PKR 71 Bn were 137% higher as compared to SPLY. Likewise, Gross Profit at PKR 14.1 Bn and Operating Profit at PKR 10.4 Bn was higher by 137% and 235%

respectively. Despite exchange loss of PKR 3 Bn, Profit Before Tax at PKR 8.8 Bn was 89% higher as compared to SPLY, primarily on account of dividend from the Moroccan JV, Pakistan Maroc Phosphore. Super Tax of PKR 2.7 Bn has been imposed in June 2022, which includes PKR 2.3 Bn relating to the profit of 2021. As a result, the reported Profit after Tax at PKR 3.4 Bn was 12% lower as compared to SPLY. This performance was achieved despite significant headwinds on account of international geopolitical situation, compounded by local macro-economic indicators.

- b. Consistent with Parent Company's performance, on Consolidated basis, during the half year ended June 2022, the Group achieved highest ever financial results in all aspects, from top to bottom. Sales at PKR 80 Bn and Gross Profit at PKR 18 Bn, was 108% and 85% higher respectively as compared to SPLY. The Operating Profit at PKR 13 Bn and Profit Before Tax at PKR 10 Bn was higher by 126% and 243% respectively as compared to SPLY. Subsequent to imposition of Super Tax on fertilizer business, as stated above (PKR 2.7 Bn), the reported Profit after Tax at PKR 4 Bn is higher by 117% as compared to SPLY.
3. The Half Yearly Report of the Company for the period ended 30 Jun 2022 will be transmitted through PUCARS separately, within the specified time.

Regards



Brig Asif Ali SI(M), (Retd)
Company Secretary

FAUJI FERTILIZER BIN QASIM LIMITED
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2022

		June 30, 2022 (Un - audited)	December 31, 2021 (Audited)
Note		(Rupees '000)	
<u>EQUITY AND LIABILITIES</u>			
SHARE CAPITAL AND RESERVES			
Share capital	5	12,912,529	12,912,529
Capital reserve			
Share premium		1,632,729	1,632,729
Revenue reserve			
Accumulated profit		9,295,538	5,885,488
		<u>23,840,796</u>	<u>20,430,746</u>
NON CURRENT LIABILITIES			
Long term loans	6	13,500,012	16,233,345
Deferred liabilities	7	7,085,758	9,462,291
		<u>20,585,770</u>	<u>25,695,636</u>
CURRENT LIABILITIES			
Trade and other payables	8	76,808,032	46,785,563
Advances from customers		2,172,263	5,764,548
Unpaid dividend		10,846	10,954
Unclaimed dividend		116,867	116,867
Provision for income tax - net		2,947,529	501,559
Accrued interest		466,140	224,197
Short term borrowings		7,931,540	10,987,861
Current portion of long term loans	6	5,245,830	4,691,661
		<u>95,699,047</u>	<u>69,083,210</u>
		<u>140,125,613</u>	<u>115,209,592</u>

CONTINGENCIES AND COMMITMENTS 9

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

Brig Asif Ali SI(M), (Retd)

Company Secretary

Fauji Fertilizer Bin Qasim Limited

FFBL Tower, DHA-II, Islamabad

CHIEF FINANCIAL OFFICER

		June 30, 2022 (Un - audited)	December 31, 2021 (Audited)
Note		(Rupees '000)	
<u>ASSETS</u>			
NON CURRENT ASSETS			
Property, plant and equipment	10	10,239,928	10,574,734
Investment property		270,242	270,242
Long term investments	11	29,641,492	25,609,532
Long term loans	12	-	3,230,509
Long term advances		20,874	39,113
Long term deposits		78,643	78,643
		<u>40,251,179</u>	<u>39,802,773</u>
CURRENT ASSETS			
Stores and spares		1,838,938	1,794,030
Stock in trade	13	42,876,886	8,388,200
Trade debts		1,754,672	94,238
Advances		338,369	577,065
Trade deposits and short term prepayments		53,647	124,609
Interest accrued		760,284	756,119
Other receivables	14	13,346,242	4,613,235
Sales tax refundable - net		16,754,957	12,487,644
Short term investments	15	483,938	10,441,700
Cash and bank balances		21,666,501	36,129,979
		<u>99,874,434</u>	<u>75,406,819</u>
		<u>140,125,613</u>	<u>115,209,592</u>

FAUJI FERTILIZER BIN QASIM LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)
FOR THE PERIOD ENDED JUNE 30, 2022

	Note	Quarter ended June 30,		Half year ended June 30,	
		2022	2021	2022	2021
		(Rupees '000)		(Rupees '000)	
Sales - net	16	46,148,964	16,912,106	70,932,931	29,917,238
Cost of sales	17	(37,358,207)	(13,416,725)	(56,752,880)	(23,944,561)
Gross profit		8,790,757	3,495,381	14,180,051	5,972,677
Selling and distribution expenses		(1,321,920)	(1,328,792)	(3,008,738)	(2,240,417)
Administrative expenses		(396,231)	(331,379)	(751,376)	(621,333)
		7,072,606	1,835,210	10,419,937	3,110,927
Finance costs		(906,632)	(609,200)	(1,612,198)	(1,260,052)
Unwinding cost of GIDC payable	7	(233,628)	(322,872)	(491,570)	(668,758)
Other expenses	18	(2,921,622)	(422,024)	(3,870,641)	(549,872)
		3,010,724	481,114	4,445,528	632,245
Other income	19	3,250,646	2,483,162	4,366,446	4,038,163
Profit before taxation		6,261,370	2,964,276	8,811,974	4,670,408
Taxation - net	20	(4,478,183)	(354,882)	(5,401,924)	(794,610)
Profit after taxation		1,783,187	2,609,394	3,410,050	3,875,798
Earnings per share - basic and diluted (Rupees)		1.38	2.03	2.64	3.01

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER


Brig Asif Ali Si(M), (Retd.)
 Company Secretary
 Fauji Fertilizer Bin Qasim Limited
 FFBL Tower, DHA-II, Islamabad

FAUJI FERTILIZER BIN QASIM LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2022

		June 30, 2022 (Un - audited) (Rupees '000)	December 31, 2021 (Audited) (Rupees '000)			June 30, 2022 (Un - audited) (Rupees '000)	December 31, 2021 (Audited) (Rupees '000)
EQUITY AND LIABILITIES	Note			ASSETS	Note		
SHARE CAPITAL AND RESERVES				NON CURRENT ASSETS			
Share capital	5	12,912,529	12,912,529	Property, plant and equipment	10	47,200,311	47,848,922
Capital reserve				Intangible assets		401,940	410,856
Share premium		1,632,729	1,632,729	Long term investments	11	20,652,209	20,468,042
Statutory reserve		2,561,499	2,352,571	Investment property	12	270,242	270,242
Revenue reserves				Long term advances		20,874	39,113
Translation reserve		4,327,672	4,055,119	Long term deposits		85,249	85,249
Revaluation reserve on available for sale investments, net of tax		(1,331,214)	(517,348)			68,630,825	69,122,424
Accumulated profit		11,547,174	8,115,887				
		31,650,389	28,551,487				
Non controlling interest		4,823,327	4,380,785				
		36,473,716	32,932,272				
NON CURRENT LIABILITIES				CURRENT ASSETS			
Long term loans	6	29,480,418	33,516,088	Stores and spares		2,720,361	2,594,274
Lease liabilities		120,017	156,403	Stock in trade	13	45,804,478	12,621,736
Deferred liabilities	7	10,605,862	12,669,019	Trade debts		5,328,834	2,061,629
		40,206,297	46,341,510	Advances		735,657	962,732
CURRENT LIABILITIES AND PROVISIONS				Trade deposits and short term prepayments		157,859	307,491
Trade and other payables	8	76,545,220	48,543,202	Interest accrued		34,098	5,579
Advances from customers		2,361,929	5,908,825	Other receivables	14	12,743,449	4,524,065
Unpaid dividend		10,954	10,954	Income tax refundable - net		-	1,213,785
Unclaimed dividend		117,725	117,833	Sales tax refundable - net		18,150,030	13,995,728
Provision for income tax - net		1,277,408	-	Short term investments	15	2,258,938	13,943,049
Accrued interest		1,018,258	830,481	Cash and bank balances		24,354,560	39,350,233
Short term borrowings		15,081,194	18,922,181			112,288,264	91,580,301
Current portion of long term loans	6	7,754,215	7,028,305			180,919,089	160,702,725
Current portion of lease liabilities		72,173	67,162				
		104,239,076	81,428,943				
		180,919,089	160,702,725				
CONTINGENCIES AND COMMITMENTS	9						

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.

CHAIRMAN

CHIEF EXECUTIVE

Brig Asif Ali SI(M), (Retd)
Company Secretary
Faaji Fertilizer Bin Qasim Limited
FFBL Tower, DHA-II, Islamabad

DIRECTOR

CHIEF FINANCIAL OFFICER

FAUJI FERTILIZER BIN QASIM LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)
FOR THE HALF YEAR ENDED JUNE 30, 2022

	Note	Quarter ended June 30,		Half year ended June 30,	
		2022	2021	2022	2021
		(Rupees '000)		(Rupees '000)	
Sales - net	16	51,397,315	21,151,387	80,310,579	38,607,295
Cost of sales	17	(40,505,970)	(15,682,548)	(62,494,907)	(28,983,443)
Gross profit		10,891,345	5,468,839	17,815,672	9,623,852
Selling and distribution expenses		(1,736,196)	(1,776,168)	(3,801,667)	(2,967,434)
Administrative expenses		(622,254)	(531,200)	(1,198,399)	(980,771)
		8,532,895	3,161,471	12,815,606	5,675,647
Finance costs		(1,728,330)	(1,238,450)	(3,130,140)	(2,535,496)
Unwinding cost of GIDC payable	7	(233,628)	(322,872)	(491,570)	(668,758)
Other expenses	18	(3,193,483)	(2,046,661)	(4,019,926)	(2,214,533)
		3,377,454	(446,512)	5,173,970	256,860
Other income	19				
Share of profit of associates and joint venture - net		1,502,968	1,134,563	3,380,175	1,889,885
Others		633,328	361,505	1,510,242	786,398
		2,136,296	1,496,068	4,890,417	2,676,283
Profit before taxation		5,513,750	1,049,556	10,064,387	2,933,143
Taxation - net	20	(4,629,611)	(393,028)	(5,980,819)	(1,054,316)
Profit after taxation		884,139	656,528	4,083,568	1,878,827
Attributable to:					
- Owners of the Holding Company		861,643	534,395	4,054,507	1,656,383
- Non controlling interest		22,496	122,133	29,061	222,444
		884,139	656,528	4,083,568	1,878,827
Earnings per share - basic and diluted (Rupees)		0.67	0.41	3.14	1.29

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.

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