

FORM-7

Date: 20/10/2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Pakistan Tobacco Company Limited
Serena Business Complex
Khayaban - e - Suhrwardy
Sector G-5, Islamabad

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Dear Sir,

Financial Results for the 3rd Quarter ended on September 30, 2022

We have to inform you that the Board of Directors of our Company in their Meeting held on the 20th day of October 2022 at 1200 hrs. at Company's Head Office situated at Serena Business Complex, Islamabad recommended the following:

(i) **CASH DIVIDEND:**

An interim Cash Dividend for the year ending on 31st December 2022 at Rs.10.00 per share i.e.100%. This is in addition to Interim Dividend already paid at Rs.10.00 per share i.e. 100%.

(ii) **BONUS SHARES**..... - NIL -

(iii) **RIGHTS SHARES**..... - NIL -

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**-----NIL -

(v) **ANY OTHER PRICE SENSITIVE INFORMATION**

The Financial Results of the Company for the nine months ended 30th day of September 2022 are attached as Annex-A to this letter.

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on 31st October 2022.

The Share Book Transfer Books of the Company will be closed from **1st to 3rd November 2022 (both days inclusive)**. Transfers received at the office of the Company's Share Registrar, FAMCO Associates (Pvt.) Ltd, 8-F, Near Hotel Faran, Nursery, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi at the close of business on 31st October 2022, will be treated in time for above entitlement to the transferees.

The Quarterly Report of the Company for the period ended 2022-09-30 will be transmitted through PUCARS separately within the specified time.

Yours sincerely,
Pakistan Tobacco Company Limited



(Madeeha Arshad Chaudhry)
Company Secretary

Annex-A

The financial results of the Company are as follows:

	Rs'000			
	Three months ended		Nine months ended	
	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021
Domestic turnover	58,506,968	46,733,562	169,326,959	144,115,888
Export turnover	1,705,482	1,466,399	4,332,575	3,934,444
Gross turnover	60,212,450	48,199,961	173,659,534	148,050,332
Excise duties	(25,838,730)	(22,841,816)	(77,498,809)	(70,801,611)
Sales tax	(8,859,360)	(7,036,175)	(25,641,325)	(21,791,701)
Net turnover	25,514,360	18,321,970	70,519,400	55,457,020
Cost of sales	(11,049,016)	(9,029,108)	(34,874,233)	(28,310,668)
Gross profit	14,465,344	9,292,862	35,645,167	27,146,352
Selling and distribution costs	(857,289)	(1,081,913)	(3,360,469)	(3,502,082)
Administrative expenses	(1,209,863)	(1,105,834)	(3,600,286)	(3,000,393)
Other expenses	(942,621)	(588,664)	(2,493,545)	(1,678,881)
Other income	8,590	167,011	359,016	488,049
	(3,001,183)	(2,609,400)	(9,095,284)	(7,693,307)
Operating profit	11,464,161	6,683,462	26,549,883	19,453,045
Finance income	709,744	250,584	1,466,743	744,314
Finance cost	(73,758)	(59,696)	(206,059)	(198,537)
Net finance income	635,986	190,888	1,260,684	545,777
Profit before income tax	12,100,147	6,874,350	27,810,567	19,998,822
Income tax expense	(3,829,046)	(2,119,789)	(11,027,517)	(5,796,731)
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Profit for the period	8,271,101	4,754,561	16,783,050	14,202,091
Earnings per share – basic and diluted (Rupees)	32.37	18.61	65.69	55.59