



October 27, 2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Announcement - Financial Results For The Period Ended September 30, 2022

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, October 27, 2022 at 11:00 a.m., electronically via video link arrangement and physically at the registered office, recommended the following:

- | | | |
|-------|---|-----|
| (i) | <u>CASH DIVIDEND:</u> | Nil |
| (ii) | <u>BONUS SHARES:</u> | Nil |
| (iii) | <u>RIGHT SHARES:</u> | Nil |
| (iv) | <u>ANY OTHER ENTITLEMENT / CORPORATE ACTION:</u> | Nil |
| (v) | <u>ANY OTHER PRICE-SENSITIVE INFORMATION:</u> | Nil |

The un-audited financial results for the period ended September 30, 2022 of the Company are enclosed as **Annexure – A**.

The quarterly report of the Company for the quarter ended September 30, 2022 will be transmitted through PUCARS separately, within the stipulated time.

Yours sincerely,

Muhammad Abu Bakar Siddiq
Company Secretary

Encl: As above.

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



Annexure-A

	Nine Month Ended		Three Months Ended	
	Sep. 30, 2022	Sep. 30, 2021	Sep. 30, 2022	Sep. 30, 2021
	----- Rupees in '000 -----			
NET SALES	14,045,248	11,919,819	4,521,404	3,849,202
Cost of sales	(10,209,007)	(9,318,249)	(3,392,044)	(3,084,140)
GROSS PROFIT	3,836,241	2,601,570	1,129,360	765,062
Distribution and marketing expenses	(1,900,816)	(1,417,941)	(562,575)	(526,544)
Administrative expenses	(581,558)	(392,941)	(195,056)	(122,027)
Allowance for expected credit losses	(43,245)	-	(18,231)	-
Other expenses	(507,174)	(112,515)	(222,010)	(38,056)
Other income	52,104	69,569	13,176	(60,303)
	(2,980,689)	(1,853,828)	(984,696)	(746,930)
OPERATING PROFIT	855,552	747,742	144,664	18,132
Finance cost	(21,716)	(19,816)	(8,822)	(4,158)
PROFIT BEFORE TAXATION	833,836	727,926	135,842	13,974
Taxation - Current	(408,213)	(425,344)	(142,013)	(122,223)
- Prior	(187,700)	-	-	-
- Deferred	(24,911)	46,638	30,326	13,639
	(620,824)	(378,706)	(111,687)	(108,584)
PROFIT/(LOSS) AFTER TAXATION	213,012	349,220	24,155	(94,610)
EARNINGS / (LOSS) PER SHARE - basic and diluted (Rupees)	22.09	36.21	2.50	(9.81)

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