

HNL/CS/1837 October 27, 2022

The General Manager, Pakistan Stock Exchange Limited, Stock Exchange Building, Stock Exchange Road, KARACHI.

Subject:

FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2022

Dear Sir,

It is to inform you that the Board of Directors of our Company in the meeting held on Thursday, October 27, 2022, at 11:00 a.m., at Corporate Office, (Office No. 901, 9th Floor, Tricon Corporate Center, 73 E, Jail Road, Lahore) approved the financial statements for the 3rd Quarter ended September 30, 2022.

Financial Results of the Company and Consolidated Financial Results with its subsidiary are attached herewith as Annexure I and Annexure II respectively.

The Quarterly Report of the Company for the period ended September 30, 2022 will be transmitted through PUCARS separately within the specified time.

Thanking you and assurances of our highest considerations.

Yours faithfully,

Ashfaq P. Alidina Chief Financial Officer

cc: The Securities & Exchange Commission of Pakistan, Islamabad

cc: The Securities & Exchange Commission of Pakistan, Companies Registration Office, Lahore.



Annexure I

HIGHNOON LABORATORIES LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2022

Gross Profit 5,959,112,768 4,749,153,510 2,042,003,727 1,595,027,477 Distribution, selling and promotional expenses (3,024,320,329) (2,588,825,376) (987,965,576) (893,916,452) Administrative and general expenses (483,913,261) (412,276,696) (162,993,402) (165,461,325) Research and development expenses (7,100,550) (6,692,184) (1,777,421) (2,087,777) Other operating expenses (262,864,756) (148,522,155) (88,162,332) (38,158,289) (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627)			Nine Months Period Ended		Three Months Period Ended	
Revenue from contracts with customers- net 13 12,032,128,903 9,579,542,055 4,191,864,619 3,209,577,357 Cost of revenue 14 (6,073,016,136) (4,830,388,545) (2,149,860,892) (1,614,549,880) Gross Profit 5,959,112,768 4,749,153,510 2,042,003,727 1,595,027,477 Distribution, selling and promotional expenses (3,024,320,329) (2,588,825,376) (987,965,576) (893,916,452) Administrative and general expenses (483,913,261) (412,276,696) (162,993,402) (165,461,325) Research and development expenses (7,100,550) (6,692,184) (1,777,421) (2,087,777) Other operating expenses (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678			Over-the control of the control of t			AND
Revenue from contracts with customers- net 13 12,032,128,903 9,579,542,055 4,191,864,619 3,209,577,357 Cost of revenue 14 (6,073,016,136) (4,830,388,545) (2,149,860,892) (1,614,549,880) Gross Profit 5,959,112,768 4,749,153,510 2,042,003,727 1,595,027,477 Distribution, selling and promotional expenses Administrative and general expenses (483,913,261) (412,276,696) (162,993,402) (165,461,325) Research and development expenses (7,100,550) (6,692,184) (1,777,421) (2,087,777) Ciber operating expenses (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period Restated Restated	A *	Note	2022	2021	2022	2021
Cost of revenue 14 (6,073,016,136) (4,830,388,545) (2,149,860,892) (1,614,549,880) Gross Profit 5,959,112,768 4,749,153,510 2,042,003,727 1,595,027,477 Distribution, selling and promotional expenses (3,024,320,329) (2,588,825,376) (987,965,576) (893,916,452) Administrative and general expenses (483,913,261) (412,276,696) (162,993,402) (165,461,325) Research and development expenses (262,864,756) (148,522,155) (88,162,332) (38,158,289) Other operating expenses (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) P			Rupees	Rupees	Rupees	Rupees
Gross Profit 5,959,112,768 4,749,153,510 2,042,003,727 1,595,027,477 Distribution, selling and promotional expenses (3,024,320,329) (2,588,825,376) (987,965,576) (893,916,452) Administrative and general expenses (483,913,261) (412,276,696) (162,993,402) (165,461,325) Research and development expenses (7,100,550) (6,692,184) (1,777,421) (2,087,777) Other operating expenses (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883	Revenue from contracts with customers- net	13	12,032,128,903	9,579,542,055	4,191,864,619	3,209,577,357
Distribution, selling and promotional expenses Administrative and general expenses (483,913,261) Research and development expenses (7,100,550) (6,692,184) (1,777,421) (1,777,421) (2,087,777) (262,864,756) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Restated Restated Restated	Cost of revenue	14	(6,073,016,136)	(4,830,388,545)	(2,149,860,892)	(1,614,549,880)
Administrative and general expenses Research and development expenses (483,913,261) (7,100,550) (6,692,184) (1,777,421) (2,087,777) (262,864,756) (148,522,155) (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Faxation Restated Restated Restated	Gross Profit		5,959,112,768	4,749,153,510	2,042,003,727	1,595,027,477
Administrative and general expenses Research and development expenses (483,913,261) (7,100,550) (6,692,184) (1,777,421) (2,087,777) (262,864,756) (148,522,155) (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Faxation Restated Restated Restated	Distribution, selling and promotional expenses		(3,024,320,329)	(2,588,825,376)	(987,965,576)	(893,916,452)
Research and development expenses (7,100,550) (262,864,756) (148,522,155) (88,162,332) (38,158,289) (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) (2,087,777, (262,864,756) (148,522,155) (88,162,332) (38,158,289) (3,778,198,896) (3,156,316,411) (1,240,898,731) (1,099,623,843) Operating profit 2,180,913,871 (1,592,837,099) (1,592,837,099) (1,240,898,731) (1,099,623,843) 495,403,634 Other income Finance costs 223,687,187 (14,284,214) (16,873,922) (2,363,181) 83,090,604 (16,873,922) (2,363,181) 41,276,057 (166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 (1,689,954,885) (1,689,954,885					(162,993,402)	(165,461,325)
Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated	Research and development expenses		(7,100,550)	(6,692,184)	(1,777,421)	(2,087,777)
Operating profit 2,180,913,871 1,592,837,099 801,104,996 495,403,634 Other income Finance costs 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated Restated	Other operating expenses		(262,864,756)	(148,522,155)	(88,162,332)	(38,158,289)
Other income 223,687,187 114,284,214 83,090,604 41,276,057 Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated Restated			(3,778,198,896)	(3,156,316,411)	(1,240,898,731)	(1,099,623,843)
Finance costs (32,083,598) (17,166,428) (16,873,922) (2,363,181) Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated	Operating profit		2,180,913,871	1,592,837,099	801,104,996	495,403,634
Profit before taxation 2,372,517,460 1,689,954,885 867,321,678 534,316,510 Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated Restated	Other income		223,687,187	114,284,214	83,090,604	41,276,057
Taxation (641,064,814) (462,823,212) (205,507,704) (157,215,627) Profit for the period 1,731,452,646 1,227,131,673 661,813,974 377,100,883 Restated Restated Restated	Finance costs		(32,083,598)	(17,166,428)	(16,873,922)	(2,363,181)
Profit for the period	Profit before taxation		2,372,517,460	1,689,954,885	867,321,678	534,316,510
Restated Restated	Taxation		(641,064,814)	(462,823,212)	(205,507,704)	(157,215,627)
	Profit for the period		1,731,452,646	1,227,131,673	661,813,974	377,100,883
Earnings per share - basic and diluted 41.34 29.30 15.80 9.00				Restated		Restated
	Earnings per share - basic and diluted		41.34	29.30	15.80	9.00





Annexure II

HIGHNOON LABORATORIES LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2022

100 100 100 100 1		Nine Month Period Ended		Three Month Period Ended	
	Note	30 September 2022	30 September 2021	30 September 2022	30 September 2021
2 198 2 22		Rupees	Rupees	Rupees	Rupees
Revenue from contract with customers- net	13	12,032,128,903	9,579,542,055	4,191,864,619	3,209,577,357
Cost of revenue	14	(5,954,391,566)	(4,737,445,241)	(2,108,572,387)	(1,581,712,879)
Gross Profit		6,077,737,337	4,842,096,814	2,083,292,232	1,627,864,478
Distribution, selling and promotional expenses		(3,024,320,329)	(2,588,825,376)	(987,965,576)	(893,916,452)
Administrative and general expenses		(520,558,011)	(440,113,807)	(174,180,174)	(173,778,677)
Research and development expenses		(7,100,550)	(6,692,184)	(1,777,421)	(2,087,777)
Other operating expenses		(268,632,392)	(152,665,328)	(90,079,919)	(40,354,752)
		(3,820,611,281)	(3,188,296,695)	(1,254,003,090)	(1,110,137,658)
Operating profit		2,257,126,056	1,653,800,119	829,289,142	517,726,820
Other income		222,716,512	113,342,697	82,668,917	40,757,095
Finance costs		(36,210,942)	(21,540,625)	(18,462,282)	(3,054,170)
Profit before taxation		2,443,631,626	1,745,602,191	893,495,777	555,429,745
Taxation		(667,341,774)	(476,758,645)	(215,466,000)	(164,656,961)
Profit for the period		1,776,289,852	1,268,843,546	678,029,777	390,772,784
			Restated		Restated
Earnings per share - basic and diluted		42.41	30.29	16.19	9.33

