

QUARTERLY FINANCIAL STATEMENTS

1st QUARTER September 30, 2022 (UN-AUDITED)

| То, |  |  |  |
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Pakistan Paper Products Ltd. D-58, S.I.T.E., Estate Avenue, Karachi - 75700



# **Contents**

|  | Pages |
|--|-------|
| Corporate Profile                                    | 1     |
| Directors' Review to the Shareholders                | 2     |
| Condensed Interim Balance Sheet                      | 3     |
| Condensed Interim Statement of Profit or Loss        | 4     |
| Condensed Interim Statement of Changes in Equity     | 5     |
| Condensed Interim Statement of Comprehensive Income  | 6     |
| Condensed Interim Statement of Cash Flow             | 7     |
| Notes to the Condensed Interim Financial Information | 8     |
|  |       |

# **CORPORATE PROFILE**

#### **BOARD OF DIRECTORS**

Mr. Abbas Sayeed Mr. Abid Sayeed Dr. Asadullah Sayeed Mrs. Muleika Sayeed Mr. Sayeed Imran

Ms. Aisha Fariel Salahuddin

Mr. Shoaib Ahmad Khan

- Chairman Non-Executive

- Chief Executive Executive Non-Executive

> Non-Executive Non-Executive

Independent Director

- NIT Nominee

Independent Director

#### **AUDIT COMMITTEE**

Ms. Aisha Fariel Salahuddin - Chairperson Mr. Abbas Sayeed - Member Dr. Asadullah Sayeed - Member Mr. Shoaib Ahmad Khan - Member

#### HR AND REMUNERATION COMMITTEE

Mr. Shoaib Ahmad Khan - Chairman Mr. Abbas Sayeed - Member Mr. Sayeed Imran - Member Mrs. Muleika Sayeed - Member

### MANAGEMENT COMMITTEE

Mr. Abbas Sayeed - Chairman Mr. Abid Sayeed - Chief Executive Mr. Zia Ur Rehman - Chief Financial Officer

#### **CHIEF FINANCIAL OFFICER**

Mr. Zia Ur Rehman

### COMPANY SECRETARY

Ms. Safia Khurshid

#### AUDITORS

Faruq Ali & Co. **Chartered Accountants** 

#### SHARE REGISTRAR

F.D.Registrar Services (SMC-Pvt) Ltd

#### BANKERS

Bank Al Habib Limited Habib Bank Limited National Bank of Pakistan Meezan Bank Limited

#### REGISTERED OFFICE AND FACTORY

D-58. Estate Avenue, S.I.T.E. Karachi. Website: www.pakpaper.com



#### Directors' Review

On behalf of the Board of Directors, we have pleasure in presenting review of performance together with the unaudited accounts of the company for the first quarter ended September 30, 2022.

The company faced another very challenging quarter with the economic woes of the country getting worse with the unprecedented floods in Sindh and Balochistan. In spite of this the company showed good progress with Net Sales increasing by 5.88% to Rs 400.29 million. Pro Labels led the way with robust growth of 24.58%, while Ex Books also showed growth of 6.96%. Sales of Sensitized paper fell by nearly 27.48% while the sales of Plain Paper increased by 27.64%. After a lackluster year Pro Labels is again on a good growth trajectory path as there was an increase in the customer base with the return of many customers who had been lost to the competition. In addition, the new Gallus machine also started full production in July so we have been able to improve our volumes. Ex Books sales continued to perform well but a major chunk of sales was lost due to the floods as August and September are very high seasonal sales months. We have been able to make up for some of the sales in the last one month but are now hoping for the best in the future. Overall supply chain issues worldwide have eased a great deal along with a decline in freight charges but overall, the economic situation in the country remains very challenging.

The increase in the top line did not translate down with GP falling by 21.29% and NP before tax and NP after tax falling by 73% and 84.3% respectively. Our margins have taken a big hit due to the constant devaluation of the PKR along with the unprecedented rise in cost of electricity, fuel and wages. In spite of the 220-kwh solar system our electricity charges increased by 29% for this quarter but this would have been a lot more if we have not done the timely decision of installing solar in our factory. The other main reason behind the massive hit in our profitability has been the increase in Finance cost which has gone up 218%. This is a combination of exchange loss, along with higher interest rates on our OD and long-term loan financing. All these factors are out of our control but the management is trying its level best to deal with the situation in a proper manner. Unfortunately, we do not see any easing in these issues in the near future and will try our best to navigate these troubled waters in the best manner possible.

The Board would like to thank all our staff, stakeholders including the financial institutions for their continued support. In addition, the Directors also record their sincere appreciation for the cooperation received from the Regulators i.e. Securities & Exchange Commission of Pakistan (SECP) and Pakistan Stock Exchange Limited.

On behalf of the Board of Directors

ABBAS SAYEED

Chairman
Karachi, October 25, 2022

BID SAYEED



Chairman

## PAKISTAN PAPER PRODUCTS LIMITED

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (Un-Audited) AS AT SEPTEMBER 30, 2022

|   | Notes | (Un-audited)<br>30 Sep<br>2022 | (Audited)<br>30 June<br>2022 |
|---|-------|--------------------------------|------------------------------|
| ASSETS  |       | (Rup                           | ees)                         |
| NON CURRENT ACCETS  |       |                                |                              |
| NON-CURRENT ASSETS Property, plant and equipment                    | 4     | 888,977,913                    | 893,264,648                  |
| Intangible assets   |       | 355,947                        | 376,665                      |
| Long term deposits  |       | 1,285,258                      | 1,135,258                    |
| CURRENT ASSETS  |       | 890,619,118                    | 894,776,571                  |
| Stores and spares   | Γ     | 7,675,865                      | 8,442,309                    |
| Stock-in-trade  |       | 282,137,374                    | 298,736,588                  |
| Trade debts - Unsecured, considered good                            |       | 256,493,733                    | 255,865,910                  |
| Advances and other receivables                                      |       | 127,797,421                    | 118,237,943                  |
| Trade deposits and short term prepayments                           |       | 5,714,509                      | 18,445,449                   |
| Cash and bank balances  | [     | 4,741,531                      | 6,141,564                    |
|   | -     | 684,560,433<br>1,575,179,552   | 705,869,763<br>1,600,646,334 |
| EQUITY AND LIABILITIES  | =     | 1,373,179,332                  | 1,000,040,334                |
|   |       |                                |                              |
| SHARE CAPITAL AND RESERVES Authorised share capital                 |       |                                |                              |
| 15,000,000 (2020: 15,000,000) Ordinary shares of Rs. 10/- each      | =     | 150,000,000                    | 150,000,000                  |
| Issued, subscribed and paid-up share capital                        |       | 80,000,000                     | 80,000,000                   |
| Revenue Reserve   |       | 433,963,971                    | 429,167,189                  |
| Capital reserve   |       |                                |                              |
| Revaluation surplus on property, plant and equipment                | ·-    | 507,390,716                    | 507,390,716                  |
|   |       | 1,021,354,687                  | 1,016,557,905                |
| NON-CURRENT LIABILITIES   | _     |                                |                              |
| Deferred tax liability-Net  |       | 43,539,407                     | 43,539,407                   |
| Deferred liability for staff gratuity                               |       | 19,835,798                     | 19,247,674                   |
| Long term loans - Secured   |       | 103,371,297                    | 107,452,497                  |
| Liabilities against assets subject to musharakah financing          |       | 8,160,000                      | 8,880,000                    |
| Deferred grant  | Ĺ     | 7,227,187<br>182,133,689       | 7,227,187<br>186,346,765     |
|   |       | 102,133,003                    | 100,5 10,705                 |
| CURRENT LIABILITIES   | г     |                                |                              |
| Current and overdue portion of long term loans                      |       | 29,086,853                     | 33,579,591                   |
| Short term borrowings - Secured                                     |       | 232,452,977                    | 163,316,050                  |
| Unclaimed dividend Creditors, accrued and other liabilities         |       | 10,036,413<br>100,114,932      | 10,036,413<br>190,809,610    |
| Creditors, accrued and other machines                               | L     | 371,691,176                    | 397,741,664                  |
| CONTINGENCIES AND COMMITMENTS                                       |       |                                |                              |
|   | -     | 1,575,179,552                  | 1,600,646,334                |
| The annexed notes form an integral part of these financial statemen | ets.  |                                |                              |
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| Jawes -   |       | your                           | Muy >                        |
| ABBAS SAYEED ZIA UR REI   | HMAN  | ABID SAYEED                    |                              |

**Chief Financial Officer** 



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

| Note                                     | es | (Un-audited)<br>30 Sep<br>2022 | (Un-audited)<br>30 Sep<br>2021 |  |
|--|----|--------------------------------|--------------------------------|--|
|  |    | (Rup                           | ees)                           |  |
| Turnover                                 |    | 400,293,841                    | 339,683,054                    |  |
| Sales tax and sales return               | _  | (38,824,032)                   | (31,280,997)                   |  |
| Sales - Net                              |    | 361,469,809                    | 308,402,057                    |  |
| Cost of sales                            |    | (314,749,327)                  | (249,044,336)                  |  |
| Gross profit                             |    | 46,720,481                     | 59,357,721                     |  |
| Other operating income/ (expense)        |    | 512,364                        | 346,574                        |  |
| Operating expenses                       |    |                                |                                |  |
| Administrative expenses                  |    | (10,827,302)                   | (10,210,821)                   |  |
| Selling and distribution expenses        |    | (4,607,420)                    | (5,607,242)                    |  |
| Sindh Workers' Profit Participation Fund |    | (500,815)                      | (1,851,962)                    |  |
| Sindh Workers' Welfare Fund              | L  | (200,326)                      | (740,785)                      |  |
|  |    | (16,135,863)                   | (18,410,810)                   |  |
| Operating profit                         | _  | 31,096,982                     | 41,293,485                     |  |
| Finance cost                             |    | (21,781,828)                   | (6,846,994)                    |  |
| Profit before taxation                   | -  | 9,315,154                      | 34,446,491                     |  |
| Taxation - Net                           |    | (4,518,373)                    | (3,855,026)                    |  |
| Profit for the period                    | _  | 4,796,782                      | 30,591,465                     |  |
| Earning per share - Basic and diluted    | _  | 0.60                           | 3.82                           |  |

The annexed notes form an integral part of these financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|   | Issued,                                    | Revenue reserves    |                              | Surplus on                   |  |                              |
|---|--|---------------------|------------------------------|------------------------------|--|------------------------------|
|   | subscribed and<br>paid-up share<br>capital | General<br>reserves | Unappropriate<br>d<br>profit | Total<br>revenue<br>reserves | revaluation of<br>property, plant<br>and equipment | Total<br>equity              |
|   |  |                     | (Ruj                         |                              |  |                              |
| Balance as on 1 July 2021   | 80,000,000                                 | 143,900,000         | 264,523,468                  | 408,423,468                  | 510,591,499  | 999,014,967                  |
| Profit for the first quarter ended September 30, 2021   | -  | -                   | 30,591,465                   | 30,591,465                   | -  | 30,591,465                   |
| Other comprehensive income  | _  | =                   | 30,591,465                   | 30,591,465                   | -  | 30,591,465                   |
|   | -  | -                   | 30,391,403                   | 30,391,403                   | -  | 30,391,403                   |
| Surplus on revaluation realized on disposal of fixed assets - net of tax<br>Transfer to unappropriated profit on account  | -  | -                   | -                            | -                            | -  | -                            |
| of incremental depreciation - Net of tax  | -  | -                   | -                            | -                            | -  | -                            |
| Balance as at 30 Sep, 2021  | 80,000,000                                 | 143,900,000         | 295,114,933                  | 439,014,933                  | 510,591,499  | 1,029,606,432                |
| Profit for the nine month ended 30 June, 2021   | -  | -                   | 31,152,163                   | 31,152,163                   | -  | 31,152,163                   |
| Other comprehensive income  | -  | -                   | (200,690)                    | (200,690)                    | -  | (200,690)                    |
|   | -  | -                   | 30,951,473                   | 30,951,473                   | -  | 30,951,473                   |
| Surplus on revaluation realized on disposal of fixed assets - net of tax<br>Transfer to unappropriated profit on account  | -  | -                   | 455,250                      | 455,250                      | (455,250)  | -                            |
| of incremental depreciation - Net of tax  | -  | =                   | 2,745,533                    | 2,745,533                    | (2,745,533)  | =                            |
| Transactions with owners: Final cash dividend @ 30% related to the year ended 30 June 2021 Interim cash dividend @ 25% related to the period ended 31 Dec. 2021 | -  | -                   | (24,000,000)<br>(20,000,000) | (24,000,000)<br>(20,000,000) | -<br>-   | (24,000,000)<br>(20,000,000) |
| Balance as at June 30, 2022   | 80,000,000                                 | 143,900,000         | 285,267,189                  | 429,167,189                  | 507,390,716  | 1,016,557,905                |
| Total comprehensive income for the period   |  |                     |                              |                              |  |                              |
| Profit for the first quarter ended September 30, 2022   | -  | -                   | 4,796,782                    | 4,796,782                    | -  | 4,796,782                    |
| Other comprehensive income net of tax   | -  | -                   | -                            | -                            |  | -                            |
|   | -  | =                   | 4,796,782                    | 4,796,782                    | -  | 4,796,782                    |
| Surplus on revaluation realized on disposal of fixed assets - Net of tax  Transfer to unappropriated profit on account  | -  | -                   | -                            | -                            | -  | -                            |
| of incremental depreciation - Net of tax  | -  | -                   | -                            | -                            | -  | -                            |
| Balance as at September 30, 2022  | 80,000,000                                 | 143,900,000         | 290,063,971                  | 433,963,971                  | 507,390,716  | 1,021,354,687                |

The annexed notes form an integral part of the condensed interim financi

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Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|  | Notes | (Un-audited) 30 Sep 2022(Rup | (Un-audited)<br>30 Sep<br>2021<br>nees) |
|--|-------|------------------------------|---|
| Profit for the quarter                     |       | 4,796,782                    | 30,591,465                              |
| Other comprehensive income / (loss):       |       |                              |   |
|  |       |                              |   |
| Total comprehensive income for the quarter | =     | 4,796,782                    | 30,591,465                              |

The annexed notes form an integral part of these condensed interim finan.

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Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED



# CONDENSED INTERIM CASH FLOW STATEMENT (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2022

|   | (Un-audited)<br>30 Sep<br>2022 | (Un-audited)<br>30 Sep<br>2021 |
|---|--------------------------------|--------------------------------|
|   | (Rupe                          | ees)                           |
| CACH ELOW EDOM ODED ATING A CENTREE   |                                |                                |
| CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Adjustment for non-cash items and other adjustments: | 9,315,154                      | 34,446,491                     |
| Depreciation  | 11,014,832                     | 8,856,338                      |
| Gratuity provision  | 957,180                        | 735,672                        |
| Gain on disposal of fixed assets  | (362,814)                      | (336,734)                      |
| Financial charges   | 21,781,828                     | 6,846,994                      |
|   | 33,391,026                     | 16,102,270                     |
| (Increase)/decrease in current assets   | 17.265.650                     | 04.075.071                     |
| Store, spares and stock in trade Trade debts  | 17,365,658                     | 84,075,271                     |
| Advances, deposits, prepayments & other receivables   | (627,823)<br>3,171,462         | 32,540,285<br>15,669,724       |
| Advances, deposits, prepayments & other receivables   | 19,909,297                     | 132,285,281                    |
| Increase/(decrease) in current liabilites   | 15,505,257                     | 132,283,281                    |
| Creditors, accrued and other liabilities  | (90,694,678)                   | (54,724,928)                   |
| Cash (used in ) / generated from operations   | (28,079,200)                   | 128,109,114                    |
| Income tax paid   | (18,186,202)                   | (20,708,740)                   |
| Gratuity paid   | (369,056)                      | (477,780)                      |
| Financial charges paid  | (8,138,149)                    | (3,004,914)                    |
| Net cash (used in) / generated from operating activities  | (54,772,607)                   | 103,917,680                    |
| CASH FLOW FROM INVESTING ACTIVITIES   |                                |                                |
| Fixed capital expenditure   | (7,070,415)                    | (26,681,207)                   |
| Long term deposits  | (150,000)                      | (1,752,900)                    |
| Sales proceeds against disposal of fixed assets   | 750,000                        | 1,965,000                      |
| Net cash outflows from investing activities   | (6,470,415)                    | (26,469,107)                   |
| CASH FLOW FROM FINANCING ACTIVITIES   |                                |                                |
| Net movements in long term loan Dividend Paid   | (9,293,938)                    | 5,554,562                      |
| Net cash (outflows) / inflows from financing activities   | (9,293,938)                    | 5,554,562                      |
| Net (decrease) / increase in cash and cash equivalents  | (70,536,960)                   | 83,003,136                     |
| Cash and cash equivalent at the beginning of the quarter  | (157,174,486)                  | (86,723,464)                   |
| Cash and cash equivalent at the end of the quarter  | (227,711,446)                  | (3,720,328)                    |

The annexed notes form an integral part of the condensed interim financial  $\inf ullet$ 

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE PERIOD ENDED SEPTEMBER 30, 2022

#### 1 THE COMPANY AND ITS OPERATIONS

The company was incorporated in July 1962 as a private limited company and was converted into public limited company and listed on the Karachi Stock Exchange in July 1964. The registered office of the Company is situated at D/58, S.I.T.E., Estate Avenue, Karachi. The Company is principally engaged in the production and sale of sensitized papers, pro-labels and exercise books.

#### 2 BASIS OF PREPARATION

This condensed financial information of the company for the quarter ended September 30, 2021 has been prepared in accordance with approved accounting standards as applicable in Pakistan for financial reporting. This condensed financial information does not include all of the information required for full annual financial statements, and should therefore be read in conjunction with the audited annual financial statements of the company as at and for the year ended June 30, 2022.

This condensed financial information is unaudited and is required to be presented to the shareholders under section 237 of the Companies Act, 2017.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting polices adopted in the preparation of this condensed interim financial information are consistent with those followed in the preparation of the company's annual financial statements for the year ended June 30, 2022.

|      |        |   |       | (Un-audited)<br>September 30<br>2022 | (Audited)<br>June 30<br>2022 |
|------|--------|---|-------|--------------------------------------|------------------------------|
| W sa |        |   |       | (Rupees)                             |                              |
| 4 P  | ROP    | ERTY, PLANT AND EQUIPMENT                 |       |                                      |                              |
| C    | )perat | ing assets                                |       | 888,977,913                          | 893,264,648                  |
| C    | apital | work-in-progress                          |       |                                      |                              |
|      |        |   | -     | 888,977,913                          | 893,264,648                  |
|      |        |   | -     |                                      |                              |
|      | 4.1    | Opening net book value (NBV)              |       | 893,264,648                          | 802,714,129                  |
|      |        | Addition (at cost) during the period year | 4.1.1 | 7,070,415                            | 130,324,467                  |
|      |        |   |       | 900,335,063                          | 933,038,596                  |
|      |        | Disposal (NBV) during the period          | 4.1.2 | (342,318)                            | (1,757,829)                  |
|      |        | Depreciation charged for the period       |       | (11,014,832)                         | (38,016,119)                 |
|      |        | Closing net book value (NBV)              | -     | 888,977,913                          | 893,264,648                  |

 $\textbf{4.1.1} \ \ \text{Details of additions (at cost) during the period} \ / \ \text{year are as follows:}$ 

Building on leasehold land



5

### PAKISTAN PAPER PRODUCTS LIMITED

| - Factory  | 337,700       | 5,510,906    |
|--|---------------|--------------|
| - Office   |               | **           |
| Plant and machinery  | 3,864,935     | 91,861,589   |
| Furniture and fixture  |               | 1,082,680    |
| Factory and other equipment  | 56,000        | 4,625,204    |
| Electric equipment and fittings  | <del></del>   | -            |
| Computers  | 91,800        | 219,700      |
| Vehicles   | 2,719,980     | 10,448,917   |
| Musharaka Assets   |               |              |
| Solar power system   |               | 16,575,471   |
|  | 7,070,415     | 130,324,467  |
| <b>4.1.2</b> Details of disposals (NBV) during the period / year are as follows: |               |              |
| Plant and machinery  | 22            | 2020         |
| Factory and other equipment  |               | (1,101)      |
| Computers  | FF.           | (5,949)      |
| Vehicles   | (342,318)     | (1,750,779)  |
|  | (342,318)     | (1,757,829)  |
|  |               |              |
|  | (Un-audited)  | (Un-audited) |
|  | September 30  | September 30 |
|  | 2022          | 2022         |
| CASH AND CASH EQUIVALENT   |               |              |
| Cash and bank balance  | 4,741,531     | 6,045,220    |
| Short term borrowings - Secured  | (232,452,977) | (9,765,548)  |
|  | (227,711,446) | (3,720,328)  |
|  |               |              |

6 Contingent liabilities in respect of guarantees issued by bank on behalf of the company aggregating to Rs.1,121,742/-(September 2021: Rs. Nil)

Commitments are outstanding in respect of letters of credit amounting to Rs.67,864,989 /- (September 2021: Rs. 79,366,277/-

The condensed interim financial information was authorized for issue by the Board of Directors of the company on 25th October 2022

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED





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