

## Quarterly Report Quarter Ended September 30, 2022

### **DIRECTORS' REVIEW**



We are pleased to present un-audited financial results of the Company for third quarter ended September 30, 2022.

### **FINANCIAL RESULTS**

		Quarter ended September 30	
		2022	202 I
Net Sales	(Rs. Million)	15,368	10,525
Net Income after Tax	(Rs. Million)	1,660	1,305
Earnings per Share	(Rupees)	179.75	141.31

The worst floods in decades have severely hit Pakistan. This natural disaster has not only resulted in humanitarian crisis but has also caused damage worth billions of dollars to an already weak economy. Furthermore, political instability, PKR devaluation and high inflation rate have negatively impacted the economic activity in the country. Effective policy measures by the Government will be key to revive growth momentum in the country.

Rafhan, by the grace of Almighty Allah, however, was able to manage and mitigate the external challenges through better sales prices/mix, customer services and cost efficiencies.

### **BUSINESS REVIEW**

Textile industry, the largest consumer of industrial ingredients, continued to face the stiff challenges of weakening exports, high manufacturing costs (specially energy) and global recession. Paper and corrugation segments have also faced adverse effects of the economy especially after the floods. Based on these market conditions the Industrial business has exhibited a downward trend.

Food business, despite challenges, managed to maintain its sales volumes. The demand from consuming industries for liquid glucose and food grade starches remained stable. Steady demand of liquid glucose was also noted from confectionery industry.

Demand of Animal nutrition ingredients remained impacted due to floods. However, in September early recovery and shortage of other feed ingredients helped to regain its sales momentum.

#### Outlook:

Current Account deficit, high inflation rate and PKR / Dollar parity are the key challenges for the Government. Tough and prudent economic decisions will be needed to overcome these challenges.

## **DIRECTORS' REVIEW**

Our focus shall remain on driving volumes, tight cost control, process optimization and delivering best services to our customers.

May Allah give us the courage to face the challenges ahead. A'meen!

On behalf of the Board

Adil Saeed Khan Chief Financial Officer Humair Ijaz Chief Executive & Managing Director

October 18, 2022

## IMPORTANT NOTES TO SHAREHOLDERS

Please go through the following notes. It will be appreciated if you please respond to your relevant portion at the earliest -

### **CNIC Copy**

Members are requested to submit a copy of their valid CNIC (only physical shareholders), if not already provided to the Shares Registrar of the Company. Corporate account holders should submit National Tax Number, if not yet submitted. In case of non-submission of CNIC/NTN Certificate (copy), all future dividends will be withheld.

### **Dividend Mandate/E-Dividend**

In accordance with the provisions of Section 242 of the Companies Act, 2017, a listed company, is required to pay cash dividend to the shareholders ONLY through electronic mode directly into the bank account designated by the entitled shareholders.

In order to receive dividends directly into their bank account, shareholders are requested to fill in Dividend Mandate Request Form available at the Company's website www.rafhanmaize.com and send it duly signed along with copy of CNIC to the Company's Shares Registrar in case of physical shares. In case the shares are held in CDC, then the Form must be submitted directly to shareholder's broker/participant/CDC Account Services.

In case of non-receipt of the above information, the Company will be constrained to withhold payment of dividend to such shareholders.

### Circulation of Annual Audited Financial Statements via CD/USB/DVD

Annual Financial Statements of the Company for the financial year ended December 31, 2021 have been placed on the Company's website www.rafhanmaize.com.

Securities and Exchange Commission of Pakistan (SECP) vide its SRO No.470(1)/2016 dated May 31, 2016 has allowed companies to circulate their Annual Audited Financial Statements along with notice of general meeting to its members through CD/DVD/USB at their registered addresses.

However, shareholders who wish to receive the hard copy of Annual Audited Financial Statements along with notice of general meeting shall have to fill the request form which is available at the Company's website www.rafhanmaize.com and send it to our Shares Registrar or Company Secretary at their respective mailing addresses given at the end of these notes.

### **Unclaimed Shares/Unpaid Dividend**

In compliance of Section 244 of the Companies Act 2017, a Final Notice was given by the Company on March 27, 2018 that the shares of Rafhan Maize Products Co. Limited/dividend declared by the Company, details whereof are appearing on the Company's website www.rafhanmaize.com have remained unclaimed or unpaid for a period of three years from the date these have become due and payable. In case of non-receipt of any claim by the respective shareholders to above referred Final Notice, the Company shall proceed to deposit the unclaimed/unpaid amount with the Federal Government pursuant to the provisions of sub-section 2 of section 244 of the Companies Act, 2017.

## IMPORTANT NOTES TO SHAREHOLDERS

### **Deduction of Income Tax from Dividend under Section 150**

Pursuant to the provisions of the Finance Act, 2019, effective July 1, 2019, the rates of deduction of withholding tax from dividend payments under the Income Tax Ordinance have been revised as under:

For filers of income tax returns	15%
For non-filers of income tax returns	30%

To enable the Company to make tax deduction on the amount of cash dividend @ 15% instead of 30%, all the shareholders whose names are not entered into the Active Taxpayers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of any future cash dividend otherwise tax on their cash dividend will be deducted @ 30% instead of 15%.

Further, according to clarification received from Federal Board of Revenue (FBR), withholding tax will be determined separately on 'Filer'Non-Filer' status of Principal shareholder as well as Joint-holder (s) based on their shareholding proportions, in case of joint accounts.

In this regard, all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them, if not provided yet, to out Shares Registrar at the earliest, in writhing as follow, otherwise it will be assumed that shares are equally held:

Company Name	Folio/CDS	Total	Principal Shareholder		Joint	Shareholder
	A/C#	Shares	Name &	Shareholding	Name &	Shareholding
			CNIC#	Proportion	CNIC#	Proportion
				(No. of Shares)		(No. of Shares)

In another clarification by Federal Board of Revenue, valid tax exemption certificate for claim of exemption U/S 150, 151 and 233 of the Income Tax Ordinance, 2001 is required where statutory exemption under Clause 47B of Part-IV of the Second Schedule is available. Such certificate U/S 159(1) of the Income Tax Ordinance, 2001 issued by concerned Commissioner of Inland Revenue is to be produced to avail tax exemption.

For any query/problem/information, the investors may contact the Company and/or the Shares Registrar at the phone numbers/ e-mail addresses given at the end of these notes.

The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the Company or its Shares Registrar M/s FAMCO Associates (Pvt.) Ltd. The shareholders while sending NTN or NTN certificates, as the case may be, must quote Company name and their respective folio numbers.

### Centralized Cash Dividend Register (CCDR)

Central Depository Company (CDC) has developed Centralized Cash Dividend Register (CCDR), an eServices web portal which would incorporate details pertaining to cash dividends paid, unpaid or withheld by listed companies. The CCDR will help to maintain history of dividends paid to shareholders by listed companies and access of all such information will be provided to the respective shareholders. The web portal will facilitate shareholders of listed companies in retrieving details of cash dividends from the centralized register and using the same for their record purposes.

You may access CCDR via https://eservices.cdcaccess.com.pk. In addition, the Dividend/Zakat & Tax Deduction Report can also be obtained directly from your Participant (stock broker) which has been provided to them on their CDS terminals. Moreover, you will also receive a copy of this report on your provided/registered e-mail addresses.

## IMPORTANT NOTES TO SHAREHOLDERS

### **Deposit of Physical Certificate in CDC Account**

As per Section 72 of Companies Act, 2017, every listed company shall be required to replace its physical certificates with bookentry form in a manner as may be specified and from the date notified by the commission, within a period not exceeding four years from the commencement of this Act.

The Shareholder having physical shares are encouraged to open the CDC sub-account with any of the brokers or investor Account directly with CDC to place their physical certificates into scripless form.

### **Consent for Video Conference Facility**

Members can also avail video conference facility at Lahore and Karachi. In this regard, please fill the following request and submit to registered address of the Company 10 days before holding of general meeting.

If the Company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 10 days prior to date of meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

The Company will intimate members regarding venue of video conference facility at least 5 days before the date of general meeting along with complete information necessary to enable them to access such facility.

I/We,holder ofat	of of Ordinary Shares as per Registered Folio No 	_ 0	r of Rafhan Maize Products Co. Limited hereby opt for video conference facility
			Signature of Member

### Company Contact:

Mr. Mustafa Kamal Zuberi Chief Legal officer & Company Secretary Rafhan Maize Products Co. Limited, Rakh Canal East Road, Faisalabad.

Tel. No. 041-8540121-23 Ext. 226 & 348 E-mail: corporate@rafhanmaize.com

### Shares Registrar:

Mr. Fakhar Abbasi

M/s FAMCO Associates (Pvt.) Ltd. 8-F, Next to Hotel Faran, Nursery

Block-6, PECHS, Shahrah-e-Faisal, Karachi.

Tel. No. 021-34380101-05 Ext. 118 E-mail: info.shares@famco.com.pk

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (Un-audited) As at September 30, 2022

		C . I 20 2022	D 1 31 3031
		September 30, 2022	December 31, 2021
	Notes	(Un-audited)	(Audited)
		(Rupees in	thousands)
NON CURRENT ASSETS			,
Property, plant and equipment	4	6,434,658	6,502,771
Employees retirement benefits		99,783	99,783
Long term loans		8,193	5,535
Long term deposits		35,108	35,108
		6,577,742	6,643,197
CURRENT ASSETS			
Stores and spares		1,338,845	1,106,768
Stock in trade		19,898,681	9,315,109
Trade debts		2,818,682	2,021,947
Loans and advances		243,946	69,051
Short term prepayments		249,900	139,535
Other receivables		15,708	39,342
Short term investments		13,700	986,159
Cash and bank balances		548,789	
Cash and Dank Dalances			3,775,690
CURRENT LIABILITIES		25,114,551	17,453,601
Current portion of long term financing			110.011
		2 012 020	119,811
Short term running finances - secured		3,913,939	756,233
Current portion of deferred income			5,392
Contract liabilities		550,405	673,732
Trade and other payables		6,242,987	4,741,326
Current portion of lease liability		6,717	5,987
Unpaid dividend		1,817,397	914,189
Unclaimed dividend		15,873	18,718
Markup up accrued on short term running finances		93,103	2,022
Provision for taxation - net		190,651	121,139
		12,831,072	7,358,549
WORKING CAPITAL		12,283,479	10,095,052
TOTAL CAPITAL EMPLOYED		18,861,221	16,738,249
NON CURRENT LIABILITIES			
Lease liability			5,086
Deferred taxation		844,517	853,275
NET CAPITAL EMPLOYED		18,016,704	15,879,887
		.0,010,101	15,017,001
REPRESENTED BY:			
SHARE CAPITAL AND RESERVES			
Share capital		92,364	92,364
Reserves		17,924,340	15,787,523
		11,727,340	13,707,323
CONTINGENCIES AND COMMITMENTS	5		
COMMUNICATION CONTINUENTS	,	10.01/704	15.070.007

The annexed notes I to I5 form an integral part of these accounts.

Adil Saeed Khan Chief Financial Officer Humair Ijaz Chief Executive & Managing Director

Zulfikar Mannoo Director

15,879,887

18,016,704

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (Un-audited) For the nine months period ended September 30, 2022

		Nine months ended (Un-audited)		nths ended Idited)
Not	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Sales - net 6 Cost of sales 7	41,748,147	30,436,823	15,368,390	10,524,666
Gross profit	(32,747,880) 9,000,267	(22,068,577) 8,368,246	(12,189,638) 3,178,752	(8,267,180) 2,257,486
Distribution expenses	(486,450)	(397,197)	(173,978)	(130,692)
Administrative expenses Impairment gain / (loss) on financial assets	(724,469) 2,321	(503,145) (3,144)	(273,752) (548)	(183,960) 229
Other income 8	600,485	502,959	73,859	135,694
Other operating expenses	(569,125)	( ' '	(186,576)	(161,407)
0 (1 5)	(1,177,338)	(946,900)	(560,995)	(340,136)
Operating profit	7,822,929	7,421,346	2,617,757	1,917,350
Finance cost	(141,680)	(36,630)	(12,088)	(11,371)
Profit before taxation	7,681,249	7,384,716	2,505,669	1,905,979
Taxation	(2,773,504)	(2,085,615)	(845,411)	(600,782)
Profit after taxation	4,907,745	5,299,101	1,660,258	1,305,197
Earnings per share-basic and diluted-(Rupees)	531.35	573.72	179.75	141.31

The annexed notes I to I5 form an integral part of these accounts.

**Adil Saeed Khan** Chief Financial Officer

Humair Ijaz Chief Executive & **Managing Director** 

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-audited) For the nine months period ended September 30, 2022

	ths ended ıdited)		nths ended udited)
September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
	(Rupees in	thousands)	
4,907,745	5,299,101	1,660,258	1,305,197
	-	-	-
4 907 745	5 299 101	1 660 258	1 305 197

The annexed notes I to 15 form an integral part of these accounts.

Total comprehensive income for the period

Profit for the period Other comprehensive income

> Adil Saeed Khan Chief Financial Officer

Humair Ijaz Chief Executive & **Managing Director** 

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Un-audited) For the nine months period ended September 30, 2022

		Capital F	Reserves	Revenue	Reserves	
	Share Capital	Share Premium	Other	General	Unappropriated Profit	Total
			(Rupees in	thousands)		
Balance as at 01 January 2021	92,364	36,946	941	207	16,000,523	16,130,981
Total comprehensive income						
Profit for the period Other comprehensive income	-	-	-	-	5,299,101	5,299,101
Other comprehensive income	-	-	-	-	5,299,101	5,299,101
Transactions with owners of the Company recognised directly in equity						
Final dividend 2020 (Rs. 250.00 per share)	-	-	-	-	(2,309,107)	(2,309,107)
1st interim dividend 2021 (Rs. 150.00 per share) 2nd interim dividend 2021 (Rs. 150.00 per share)	-	-	-	-	(1,385,464) (1,385,464)	(1,385,464) (1,385,464)
2021 (NS. 130.00 per share)	-	-	-	-	(5,080,035)	(5,080,035)
Balance as at 30 September 2021	92,364	36,946	941	207	16,219,589	16,350,047
Balance as at 01 January 2022	92,364	36,946	941	207	15,749,429	15,879,887
Total comprehensive income						
Profit for the period	-	-	-	-	4,907,745	4,907,745
Other comprehensive income	-	-	-	-	4,907,745	4,907,745
Transactions with owners of the Company recognised directly in equity:-						, ,
Final dividend 2021 (Rs. 150.00 per share)	-	-	-	-	(1,385,464) (923,643)	(1,385,464) (923,643)
1st interim dividend 2022 (Rs. 100.00 per share) 2nd interim dividend 2022 (Rs. 50.00 per share)	-	-	-	-	(461,821)	(461,821)
	-	-	-	-	(2,770,928)	(2,770,928)
Balance as at 30 September 2022	92,364	36,946	941	207	17,886,246	18,016,704

The annexed notes 1 to 15 form an integral part of these accounts.

**Adil Saeed Khan** Chief Financial Officer

Humair Ijaz Chief Executive & **Managing Director** 

## CONDENSED INTERIM STATEMENT OF CASH FLOWS (Un-audited) For the nine months period ended September 30, 2022

	Nine months ended (Un-audited)	
	September 30, 2022	September 30, 2021
Note	(Rupees in the	nousands)
Cash flows from operating activities		
Cash (used in) / generated from operations	(2,665,116)	377,454
Taxes paid Employees retirement benefits paid	(2,712,750)	(2,181,431)
Employees retirement benefits paid	(60,545)	(49,208)
NET CASH USED IN OPERATING ACTIVITIES	(2,773,295)	(2,230,639)
NET CASTIONED IN OFERATING ACTIVITIES	(3,430,410)	(1,033,103)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(333,535)	(292,020)
Sale proceeds from property, plant and equipment	18,170	17,893
Interest received	431,269	402,485
Long term loans disbursed	(7,127)	(2,200)
Repayment from long term loans	4,202	6,067
NET CASH GENERATED FROM INVESTING ACTIVITIES	112,978	132,225
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term loan	(122,217)	(91,662)
Repayment of lease liability	(4,865)	(4,505)
Short term finances - secured	3,913,939	(1,505)
Dividend paid	(1,870,565)	(4,733,443)
Finance cost paid	(47,686)	(29,833)
NET CASH GENERATED FROM / ( USED IN) FINANCING ACTIVITIES	1,868,606	(4,859,443)
NET (DECREASE) IN CASH AND CASH EQUIVALENTS	(3,456,826)	(6,580,403)
Cash and cash equivalents at the beginning of the period	4,000,715	0.153.010
Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the end of the period	4,005,615	9,153,818 2,573,415
Cash and Cash equivalents at the end of the period	340,709	2,313,413

The annexed notes I to I5 form an integral part of these accounts.

Adil Saeed Khan Chief Financial Officer Humair Ijaz Chief Executive & Managing Director Zilla Mrum

### 1. Corporate and general information

Rafhan Maize Products Company Limited ('the Company') was incorporated in Pakistan and was subsequently listed on Pakistan Stock Exchange Limited. Ingredion Incorporated Chicago. U.S.A., holds majority shares of the Company. The registered office of the Company is situated at Rakh Canal East Road, Faisalabad. The Company uses maize as the basic raw material to manufacture and sell a number of industrial products, principal ones being industrial starches, liquid glucose, dextrose, dextrin and gluten meals.

### 2. Basis of preparation

### 2.1 Statement of compliance

These condensed interim financial statements of the Company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34 Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The condensed interim financial statements does not include information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company for the year ended 31 December 2021.

These condensed interim financial statements are being submitted to the shareholders as required by section 237 of the Companies Act, 2017 and the Rule Book of Pakistan Stock Exchange Limited.

The comparative statement of financial position presented in these condensed interim financial statements has been extracted from the audited annual financial statements of the Company for the year ended 31 December 2021, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been extracted from the un-audited condensed interim financial statements of the Company for the nine months period ended 30 September 2021.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain employee retirement benefits and lease liabilities which are stated at present value.

### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pak Rupees which is also the Company's functional currency.

### 3. Summary of significant accounting policies

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended 31 December 2021.

### 3.1 Newly effective requirements of IFRS effective from 01 January 2022

During the period certain amendments to currently effective IFRS have become effective. However these have no significant impact on the condensed interim financial statements of the Company.

## 3.2 Standards, interpretations and amendments to accounting and reporting standards that are not yet effective

The following international financial reporting standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and the interpretation thereto will be effective for accounting periods beginning on or after 01 January 2023:

### Standards or interpretation

Effective date (accounting periods beginning on or after)

-	IFRS 17 Insurance Contracts, including amendments Initial Application of IFRS 17 and IFRS 9 - Comparative Information	OI January 2023
-	Classification of Liabilities as Current or Non-current Amendments to IAS I Presentation of Financial Statements	OI January 2023
-	Definition of Accounting Estimates - Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors	OI January 2023
-	Disclosure Initiative Accounting Policies - Amendments to IAS I and IFRS Practice Statements 2	Ol January 2023

The above mentioned amendments are not likely to have a material impact effect on the Company's financial statements.

### 4. Property, plant and equipment

	Note
Operating property, plant and equipment	4.1
Capital work-in-progress	4.2
Right-of-use asset	

2022 (Un-audited)	(Audited)
(Rupees in t	thousands)
6,093,933	6,289,837
334,881	202,708
5,844	10,226
6,434,658	6,502,771

Sentember 30 31 December 2021

4.1 This includes the cost of property, plant and equipment that have been added and disposed-off during the period, detail of which is as follows:

Factory building on freehold land
Plant and machinery
Laboratory equipment
Furniture and fittings
Vehicles
Office equipment

Nine months ended (Un-audited)											
30 Septer	nber 2022		30 September 2021								
Additions	Deletions	ĺ	Additions	Deletions							
	(Rupees in	tl	housands)								
4,058	-		-	-							
128,519	6,720		153,854	5,788							
13,419	-		7,026	-							
6,220	641		1,859	-							
40,871	24,461		16,220	19,982							
8,274	16,352		-	203							
201,361	48,174		178,959	25,972							

### 4.2 Capital work-in-progress

The movement in capital work-in-progress is as follows:

Opening balance

Add: Additions during the period

Less: Transfers during the period

Closing balance

Nine months en	ded (Un-audited)
	30 September 2021 thousands)
202,708	203,675
333,535	292,020
536,243	495,695
(201,361)	(178,959)
334,881	316,736

## 5. Contingencies and commitments Contingencies

a) Counter guarantees given by the Company to its bankers as at reporting date amounting to Rs. 519,300 thousands (2021: Rs. 443,630 thousands)

30 September 2022

44.075.100

4,231,722

48,306,822

181.340

820,439

32,747,880

30 September 2021

32.389.119

2,228,578

34,617,697

(Rupees in thousands)

(6 378 854) (4 100 961) (2 360 046) (1 391 333)

b) There is no material change in contingencies since the last audited published accounts.

### **Commitments**

- a) Commitments in respect of capital expenditure
- b) Commitments in respect of purchase of corn

(Un-audited)	(Audited)				
30 September 2022					
(Rupees in	thousands)				
819,998	268,240				
4,654,368	3,829,411				

30 September 2022

16,168,988

1,641,873

17,810,861

60.131

249,343

12,189,638

30 September 2021

11,090,201

11,946,436

856,235

67.050

169,785

8,267,180

6.	Sales - Net	
	Domestic Exports	
	Less:	
	Sales tax Trade discount	

Revenue	from	contracts	with	customers

Opening stock of finished goods Cost of goods manufactured

### 7. Cost of sales

Less: closing stock of finished goods Cost of goods sold - own manufactured Cost of goods sold - purchased Products Freight and distribution cost Cost of goods sold

(0,370,037)	(4,100,701)		(2,300,070)	(1,3/1,333)
(179,821)	(79,913)		(82,425)	(30,437)
(6,558,675)	(4,180,874)		(2,442,471)	(1,421,770)
41,748,147	30,436,823		15,368,390	10,524,666
Nine months end	led (Un-audited)		Three months en	ded (Un-audited)
30 September 2022	30 September 2021		30 September 2022	30 September 2021
	(Rupees in	tŀ	nousands)	
966,030	1,669,504		885,881	791,405
33,662,534	20,711,502		13,876,746	8,155,957
34,628,564	22,381,006		14,762,627	8,947,362
(2,882,463)	(917,017)		(2,882,463)	(917,017)
31,746,101	21,463,989		11,880,164	8,030,345

156.865

447,723

22,068,577

_		Nine months ended (Un-audited			
8.	Other income	30 September 2022	30 September 2021		
		(Rupees in	thousands)		
	Mark up on staff loans and profit on bank deposits	420,440	388,581		
	Profit on sale of scrap	104,613	92,389		
	Profit on sale of property, plant and equipment	4,829	14,147		
	Amortization of deferred income	5,392	5,392		
	Miscellaneous income	13,395	2,450		
	Foreign exchange gain	51,816	-		
		600,485	502,959		

#### Ca 9.

Cash Flows From Operating Activities						
	Nine months en	ded (Un-audited)				
	30 September 2022	30 September 2021				
	(Rupees in t	housands)				
Profit before taxation	7,681,249	7,384,716				
Adjustments for:						
Depreciation of property, plant and equipment	388,308	369,607				
Provision for employees retirement benefits	60,545	49,208				
Provision / (reversal) of doubtful debts	(2,321)	3,144				
Unwinding of lease liability	509	824				
Provision for slow moving and obsolete items	52,181	22,382				
Gain on disposal of property, plant and equipment	(4,829)	(14,147)				
Amortization of deferred income	(5,392)	(5,392)				
Interest income	(420,440)	(388,581)				
Finance cost	141,171	35,806				
	209,732	72,851				
Cash generated from operations before working capital changes	7,890,981	7,457,567				
Effect on cash flow due to working capital changes						
(Increase) / decrease in current assets:						
Stores and spares	(236,533)	(200,219)				
Stock in trade	(10,631,296)	(6,602,659)				
Trade debts	(794,414)	(402,202)				
Loans and advances	(174,629)	(99,734)				
Long term deposits	· -	(264)				
Short term prepayments	(110,365)	(21,935)				
Other receivables	12,805	(23,634)				
	(11,934,432)	(7,350,647)				
Increase / (decrease) in current liabilities:	, ,	, ,				
Contract liabilities	(123,327)	58,431				
Trade and other payables	1,501,662	212,103				
• •	1,378,335	270,534				
Net increase in working capital	(10,556,097)	(7,080,113)				
Cash generated from operations	(2,665,116)	377,454				

### 10. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise parent company, related group companies, local associated company, directors of the Company, key management personnel and staff retirement funds. Details of transactions with related parties, other than those disclosed else where in these financial statements are as follows:

				Nine mo	nths ended	Three mor	nths ended	Ū	balance (liability)]
	Nature of relationship	Basis of relationship	Nature and description	(Un-Au	ıdited)	(Un-Au	ıdited)	(Un-Audited)	(Audited)
Name of parties	,	•	of related party transactions	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	December 31
Parent Company						(Rupees	in thousands	s)	
Ingredion Inc. U.S.A. Ingredion Inc. U.S.A. Ingredion Inc. U.S.A. Ingredion Inc. U.S.A.	Holding Company -do- -do- -do-	Shareholding of 71.04% shares -do- -do- -do-	Services received Dividend Imports Services provided	300,856 1,968,335 80,451 74,323	146,906 3,608,614 74,775 105,134	109,954 328,056 18,355 6,355	42,949 984,168 39,134	(116,975) (1,796,106) (62,102) 3,438	(43,318) (898,053) (37,370) 24,188
<u>Associates</u>									
Unilever Pakistan Foods Ltd. Pakistan Oxygen Limited Pakistan Mobile Communication (Prt) Ltd. Ingredion Holding LLC Kenya Ingredion Holding LLC Kenya Ingredion Germany GMBH Ingredion Starch & Chemical Thailand Ingredion Malaysia Sdn. Bhd. Ingredion China Limited PT Ingredion, Indonesia Ingredion South Africa (PTY) Ltd. Kohinoor Textile Mills Limited	Associate Associate -dodododododododo	Common directorship Common directorship Parents subsidiary -dodododododododo	Sales Purchases Services received Export sales Services provided Export sales Imports Export sales Services received Imports Export sales	2,045,314 255 1,693 397,400 2,033 4,737 26,019 368,633 60,567 22,244 136,130	1,194,236 170 	628,944 63 774 136,048 804 - 2,765 120,159 - 23,211 25,775 7,388 - 68,912 - 32,399	274,988 71 - 71,520 415 2,103 (21) 99,468 - 19,056 12,279 14,180 - 37,768 - 58,726	367,820 499 - 275,566 3,492 (18,365) (12,224) 45,859 (1,631) (15,603) 17,185 7,625 - 15,251 - 33,605 342	171,991 471 - 122,521 931 (14,186) 751 8,618 (864) (6,943) 3,420 - 16,343 - 59,320
Other Related Partie	-do- :s	Common directorship	Sales	69,531	-	29,128	-	(412)	-
Employee Benefits Key Management Personnel	Other -do-	Employee retirement fund Key management personnel	Contribution to funds Remuneration	107,633 388,774	95,443 286,570	36,223 124,079	31,271 80,260	17,245 -	(13,790)

- The transactions were carried out at an arm's length basis,
- No buying and selling commission has been paid to any associated undertaking.

### II. OPERATING SEGMENTS

- These financial statements have been prepared on the basis of single reportable segment.
- b) All non current assets of the Company as at 30 September 2022 are located in Pakistan.

### 12. Financial risk management

'The Company's financial risk management objective and policies are consistent with that disclosed in financial statements as at and for the year 31 December 2021.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (i.e. derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (i.e. unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	30 September 2022						
		Carrying amoun	t		Fair	value	
	Amortized cost	Other financial liabilites	Total	Level I	Level 2	Level 3	Total
			(Rupees in	thousands)			
Financial assets - not measured at fair value							
Long term loans	14,111	-	14,111	-	-	-	-
Trade debts	2,818,682	-	2,818,682	-	-	-	-
Long term deposits	35,108	-	35,108	-	-	-	-
Other receivables	15,708	-	15,708	-	-	-	-
Cash and bank balances	548,789	-	548,789	-	-	-	-
	3,432,398	-	3,432,398	-	-	-	-
Financial liabilities - not measured at fair value							
Short term running finance	-	3,913,939	3,913,939	-	-	-	-
Trade and other payables	-	5,368,432	5,368,432	-	-	-	-
Mark-up-accrued on short term running finances	-	93,103	93,103	-	-	-	-
Unpaid dividend	-	1,817,397	1,817,397	-	-	-	-
Unclaimed dividend	-	15,873	15,873	-	-	-	-
Lease liability	-	6,717	6,717	-	-	-	-
	-	11,215,461	11,215,461	-	-	-	-

	31 December 2021							
	(	Carrying amoun	t	Fair value				
	Amortized cost	Other financial liabilites	Total	Level I	Level 2	Level 3	Total	
			(Rupees in	thousands)				
Financial assets - not measured at fair value			` '	,				
Long term loans	11,187	-	11,187	-	-	-	-	
Trade debts	2,021,947	-	2,021,947	-	-	-	-	
Long term deposits	35,108	-	35,108	-	-	-	-	
Other receivables	39,342	-	39,342	-	-	-	-	
Short term investments	986,159	-	986,159	-	-	-	-	
Cash and bank balances	3,775,690	-	3,775,690	-	-	-	-	
	6,869,433	-	6,869,433	-	-	-	-	
Financial liabilities - not measured at fair value								
Long term financing	-	119,811	119,811	-	-	-	-	
Short term running finance	-	756,233	756,233	-	-	-	-	
Trade and other payables	-	4,126,646	4,126,646	-	-	-	-	
Mark-up-accrued	-	2,022	2,022	-	-	-	-	
Unpaid dividend	-	914,189	914,189	-	-	-	-	
Unclaimed dividend	-	18,718	18,718	-	-	-	-	
Lease liability	-	11,073	11,073	-	-	-	-	
,	-	5,948,693	5,948,693	-	-	-	-	

### 13. Date of authorization for issue

This un-audited condensed interim financial information was authorized for issue by the Board of Directors on October 18, 2022.

### 14. Subsequent event - dividend

The Directors in their meeting held on October 18, 2022 have proposed third interim cash dividend for the period ended 30 September 2022 of Rs. 50/- per share, amounting to Rs. 461,821 thousands. These condensed interim financial statements for the period ended 30 September 2022 does not include the effect of the above interim cash dividend which will be accounted for in the period in which it is declared.

### 15. General

Figures in these accounts have been rounded off to the nearest thousand of rupees.

Adil Saeed Khan Chief Financial Officer Humair Ijaz Chief Executive & Managing Director

### **COMPANY INFORMATION**

### **Board Of Directors**

Chairman

Mr. Pierre Perez y Landazuri Non-Executive

Chief Executive & Managing Director

Mr. Humair Ijaz Ahmed Executive

#### Members

Mr. James D. Gray
Mr. Michael F. O'Riordan
Ms. Tanya Jaeger de Foras
Mr. Zulfikar Mannoo
Mian M. Adil Mannoo
Mr. Wisal A. Mannoo
Mr. Adil Saeed Khan
Non-Executive
Executive
Executive

Mr. Waqar Ahmed Malik Independent & Non-Executive Mr. Tahir Jawaid Independent & Non-Executive

### Chief Financial Officer

Mr. Adil Saeed Khan

### Company Secretary

Mr. Mustafa Kamal Zuberi

### **Audit Committee**

Mr. Waqar Ahmed Malik
Mr. James D. Gray
Mr. Michael F. O'Riordan
Ms. Tanya Jaeger de Foras
Mr. Zulfikar Mannoo
Mr. Kamran Anjum

Chairman
Member
Member
Member
Secretary

### **Human Resource & Remuneration Committee**

Mr. Tahir Jawaid Chairman
Mr. Pierre Perez y Landazuri Member
Ms. Tanya Jaeger de Foras Member
Mr. Humair Ijaz Ahmed Member
Mian M.Adil Mannoo Member
Ms. Mehwish Iftikhar Secretary

### **Operations Committee**

Mr. Michael F. O'Riordan Chairman
Ms. Tanya Jaeger de Foras Member
Mr. Tahir Jawaid Member
Mr. Humair Ijaz Ahmed Member
Mr. Wisal A. Mannoo Member
Mr. M. Saeed Akhter Secretary

### **Shares Transfer Committee**

Mr. Humair Ijaz Ahmed Chairman Mr. Adil Saeed Khan Member Mr. Mustafa Kamal Zuberi Secretary

#### Bankers

Citibank, N.A.
Habib Bank Ltd.
Meezan Bank Ltd.
MCB Bank Ltd.
MCB Islamic Bank Ltd.
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Ltd.

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Lahore - Karachi

### LegalAdvisor

M. Ali Seena

C/o Surridge & Beecheno, Karachi-74000



### SharesReg istrar

FAMCO Associates (Pvt.) Ltd. 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400 Tei:(92-21) 34380101-5 Fax: (92-21) 34380106 E-mail: info.shares@famco.com.pk

### Registered Office & Shares Department

Rakh Canal East Road, Faisalabad. Ph: (92-41) 8540121-22-23 Fax: (92-41) 8711016 - 8502197 Website: www.rafhanmaize.com E-mail: corporate@rafhanmaize.com

### Plants:

### **Rakh Canal Plant**

Rakh Canal East Road, Faisalabad-38860. Ph: (92-41) 8540121-22-23 Fax: (92-41) 8711016 - 8502197

### Cornwala Plant

5-Km Jaranwala-Khurrianwala Road, Jaranwala - 37250. Ph: (92-41) 4710121 & 23-27

### Mehran Plant

K.B. Feeder Road, Kotri, Jamshoro-76090. Ph: (92-223) 870894-98

