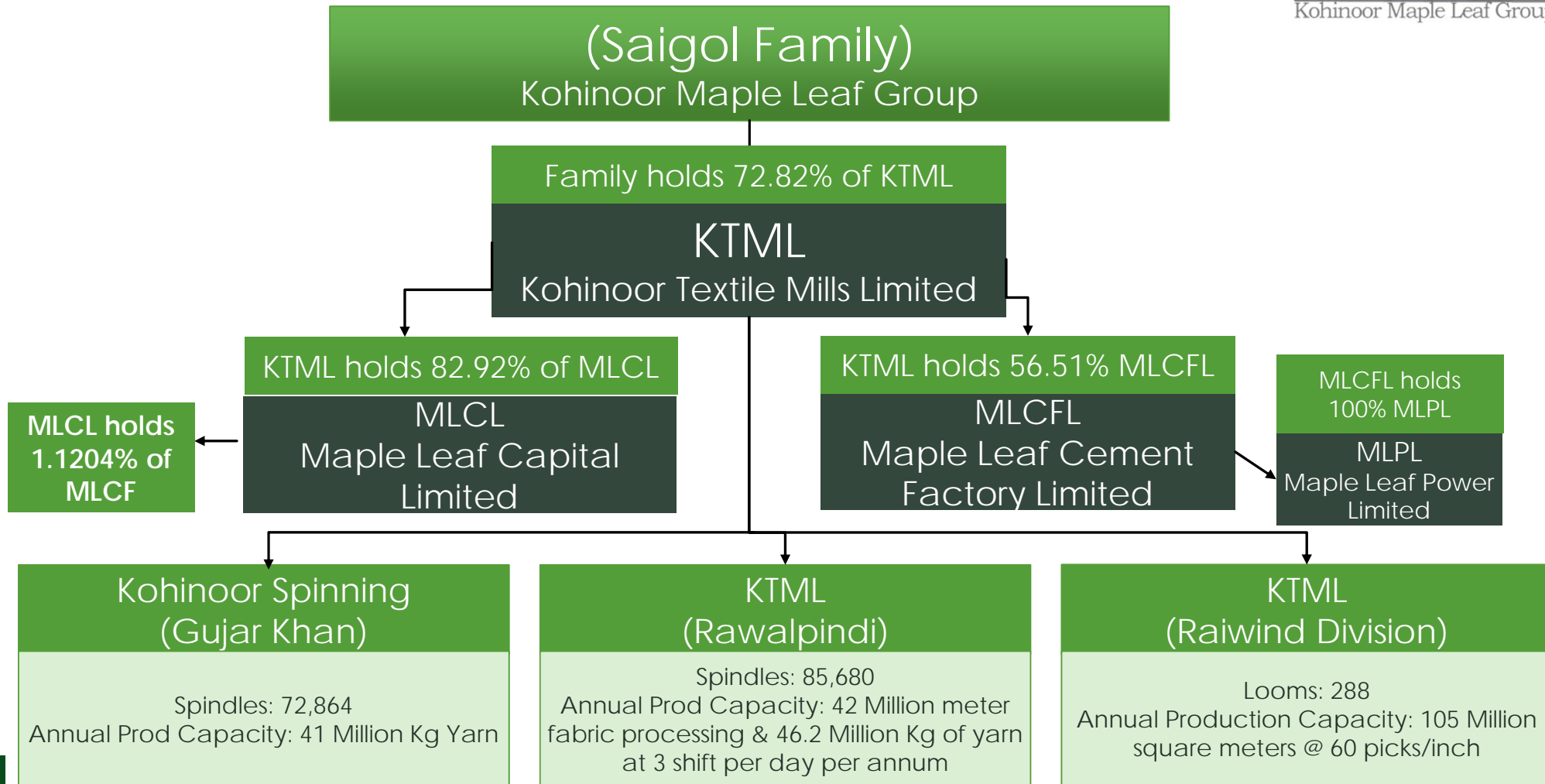


Annual Corporate Briefing 2022



KMLG - Current Structure



MLCF Profile



One of the largest single cement production sites of Pakistan with huge economies of scale.



Offering over 330 days/year run factor with emissions conforming to EU standards.



Own power generation. Cheapest source of power i.e. Waste Heat Recovery Plant, 40 MW Coal Fired Power Plant and Dual fuel (Gas & HFO) engines.



Energy efficient plants consuming only 720 Kilo Calories per kg of clinker. Only Company in Pakistan using Pet coke which is cheaper than coal. New Line III currently has 80% Pet coke usage.



Excellent Infrastructure and state of the art European technology from FLSmidth.



Abundant clean water supply: one of the few sites in Pakistan who has put up coal power plant.



Streamlined and operational logistical network to dispatch 19,500 tons per day.



White Cement, a premium product for which MLCF holds more than 90% of the market share in local market.



Only Company having effective branding of cement products and selling the premium Brands both locally and regionally.



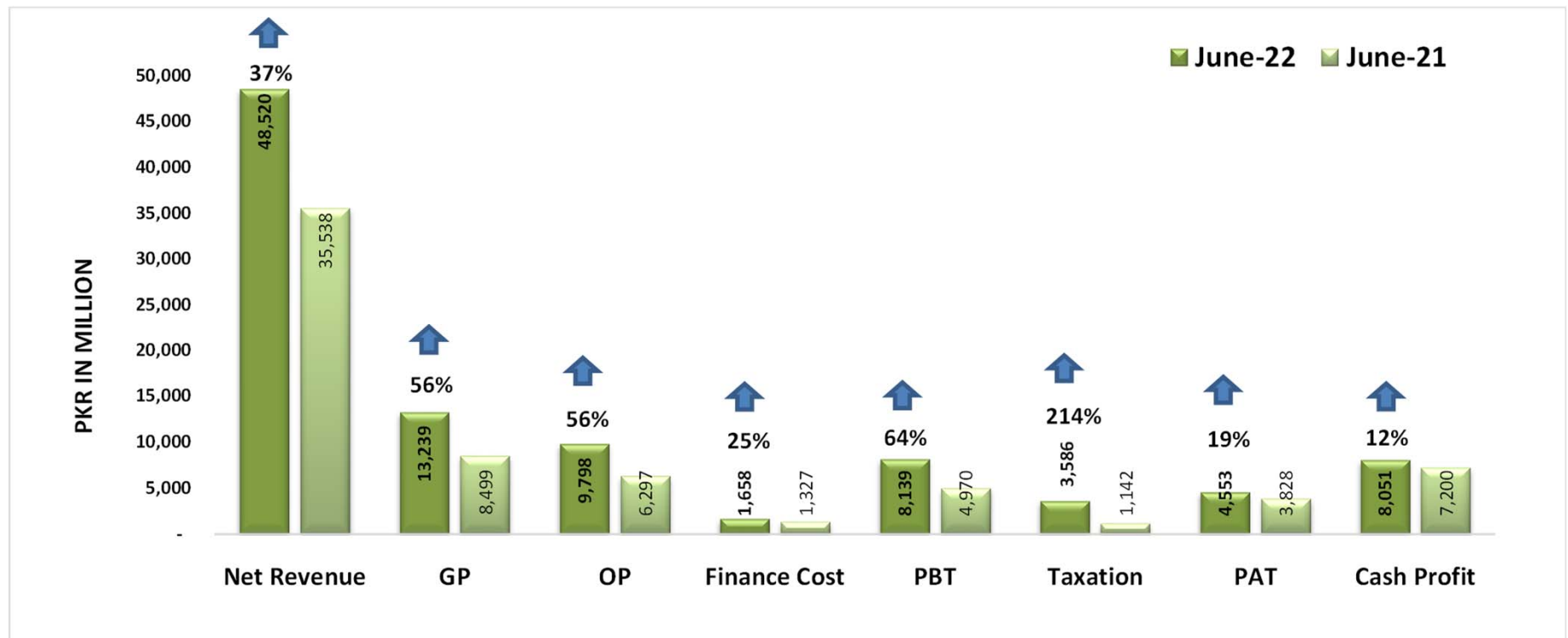
Only site with direct railway links resulting in significant freight savings.



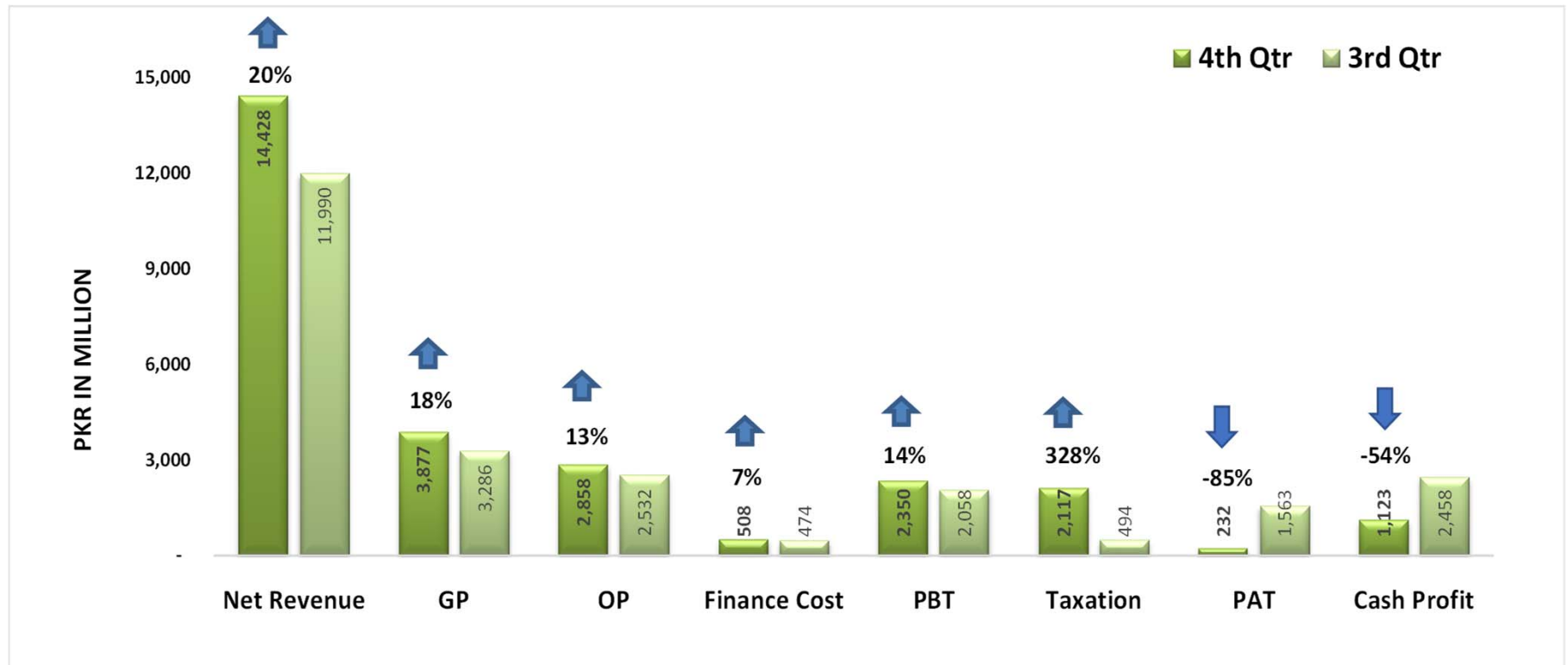
Financials

Profit & Loss Accounts - Consolidated

(2022 Vs. 2021)



4th Quarter Vs. 3rd Quarter



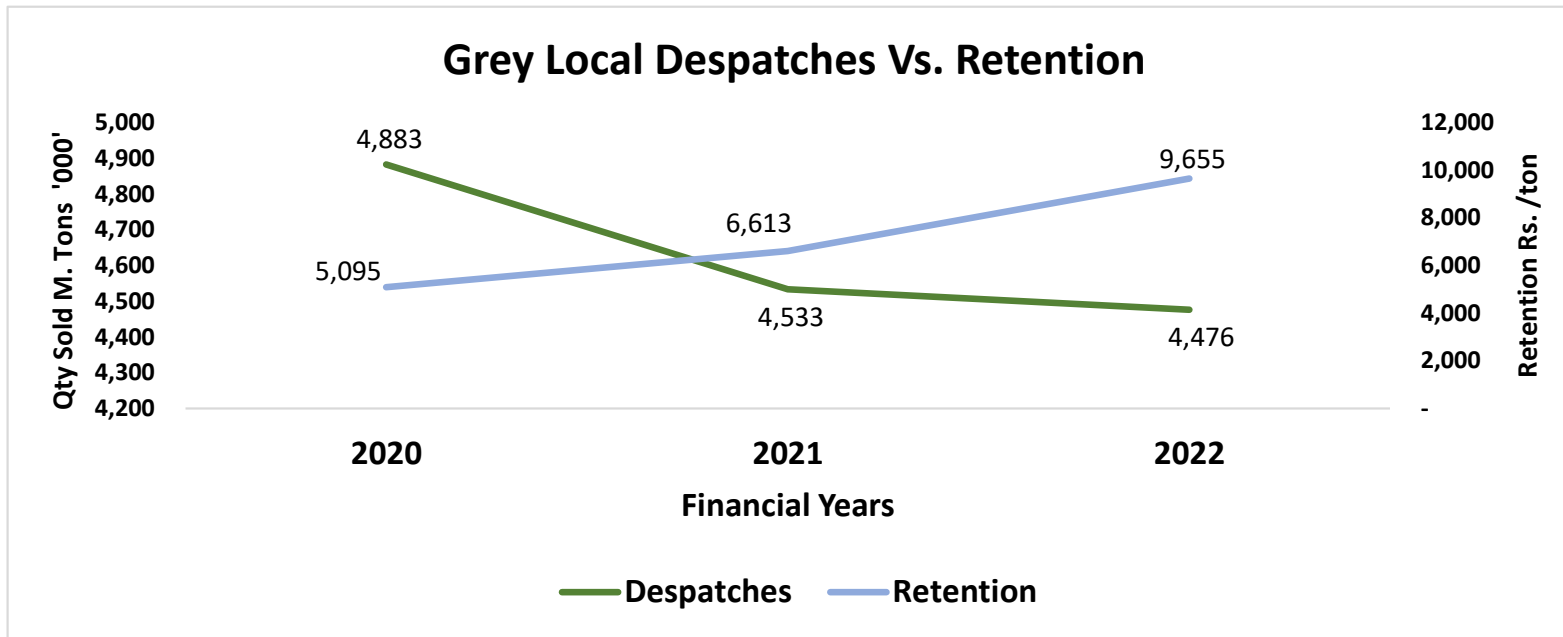
4th Quarter Impact



Key Elements Affecting 4th Quarter & Annual:

	4th QTR (June 22)		Annual FY 2022	
	Amount	EPS	Amount	EPS
	Rs. In Millions	Rs./Share	Rs. In Millions	Rs./Share
PAT before Finance Act adjustments	1,464	1.33	5,784	5.27
Finance Act Adjustments:				
Super Tax @10%	(702)	(0.64)	(702)	(0.64)
Related deferred Tax @ 33%	(529)	(0.48)	(529)	(0.48)
Total Super Tax Impact	(1,231)	(1.12)	(1,231)	(1.12)
PAT after Finance Act adjustments	232	0.21	4,553	4.15

MLCFL-Local Sales Vs. Retention



BALANCE SHEET ANALYSIS



	June 2022	June 2021	Difference	% age
------(Rupees in thousand)-----				
EQUITY AND LIABILITIES				
SHARE CAPITAL AND RESERVES				
Authorized share capital	15,000,000	15,000,000	-	0.00%
Issued, subscribed and paid up share capital	10,983,462	10,983,462	-	0.00%
Capital reserves	6,092,384	6,588,813	(496,429)	-7.53%
Accumulated profits	22,707,119	17,634,595	5,072,524	28.76%
Surplus on revaluation of fixed assets - net of tax	2,503,583	3,135,460	(631,877)	-20.15%
	42,286,548	38,342,330	3,944,218	
NON - CURRENT LIABILITIES				
Long term loans from financial institutions - secured	16,747,868	11,636,749	5,111,119	43.92%
Deferred grant	786,758	49,569	737,189	1487.20%
Long term liability against right of use asset	27,136	-	27,136	100.00%
Long term deposits	8,214	8,214	(0)	0.00%
Deferred taxation	5,687,743	3,931,540	1,756,203	44.67%
Retirement benefits	235,329	228,266	7,063	3.09%
Retention money payable	-	391,694	(391,694)	-100.00%
Payable to government authority	-	42,890	(42,890)	-100.00%
	23,493,048	16,288,922	7,204,126	
CURRENT LIABILITIES				
Current portion of:				
- Long term loans from financial institutions - secured	2,619,800	1,704,612	915,188	54%
- Current portion of deferred grant	184,576	49,997	134,579	269.17%
-Liability against right of use assets	6,837	-	6,837	100.00%
Trade and other payables	9,643,549	7,991,126	1,652,423	20.68%
Unclaimed dividend	27,569	28,134	(565)	-2.01%
Mark-up accrued on borrowings	632,836	240,161	392,675	163.50%
Short term borrowings	3,572,073	1,924,115	1,647,958	85.65%
	16,687,240	11,938,145	4,749,095	
	82,466,836	66,569,397	15,897,439	

BALANCE SHEET ANALYSIS

	June 2022	June 2021	Difference	% age
ASSETS	------(Rupees in thousand)-----			
NON - CURRENT ASSETS				
Property, plant and equipment	61,480,197	49,150,229	12,329,968	25.09%
Intangible assets	10,415	6,017	4,398	73.09%
Long term loans to employees - secured	19,366	17,004	2,362	13.89%
Long term deposits	57,600	57,302	298	0.52%
	61,567,578	49,230,552	12,337,026	
CURRENT ASSETS				
Stores, spare parts and loose tools	13,325,326	10,047,727	3,277,599	32.62%
Stock-in-trade	2,642,065	2,085,863	556,202	26.67%
Trade debts	2,066,212	1,679,704	386,508	23.01%
Loans and advances	605,988	492,141	113,847	23.13%
Short term investment	198,346	149,148	49,198	32.99%
Short term deposits and prepayments	557,615	240,061	317,554	132.28%
Accrued profit	7,206	6,136	1,070	17.44%
Other receivables	52,261	165,835	(113,574)	-68.49%
Advance tax- net	626,995	1,970,899	(1,343,904)	-68.19%
Cash and bank balances	817,244	501,331	315,913	63.01%
	20,899,258	17,338,845	3,560,413	
	82,466,836	66,569,397	15,897,439	

Thank You

Presenter:

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