

ALI ASGHAR TEXTILE MILLS LIMITED
CORPORATE BRIEFING SESSION
2022

Vision Statement

To strive through excellence through Commitment, Integrity, Honesty and Team Work

Mission Statement

To invest and operate successful Logistic centers and invest in high return ventures.

BRIEF HISTORY/COMPANY PROFILE

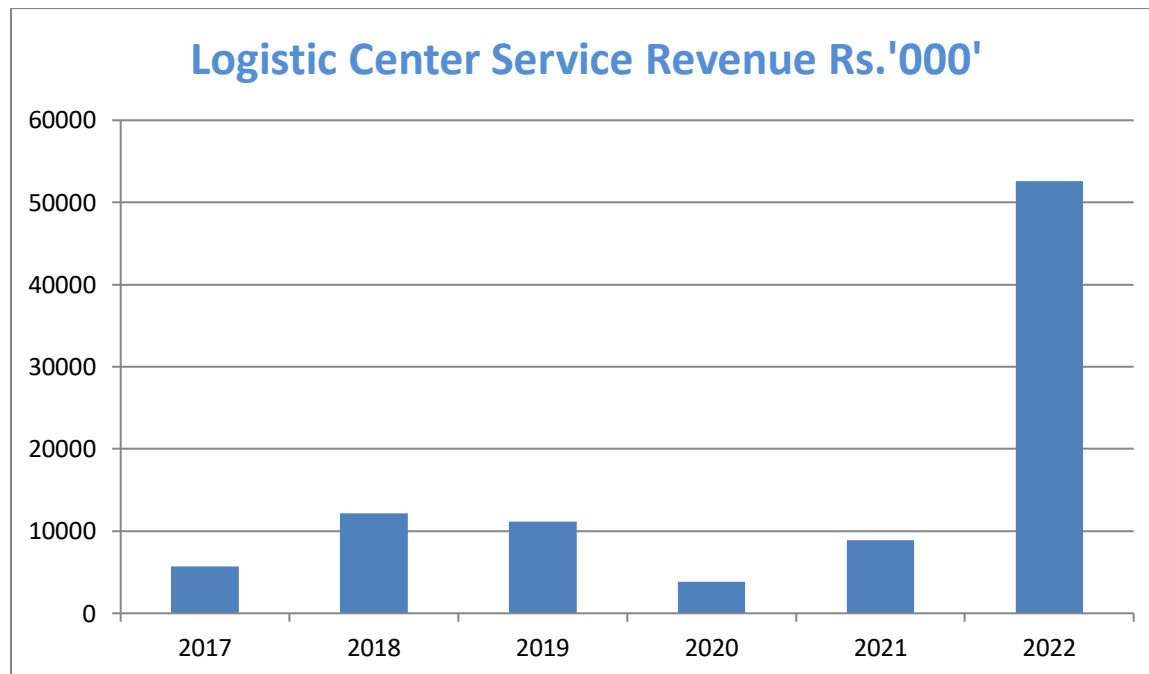
Ali Asghar Textile Mills Limited was established in 1969 as a textile spinning unit. However in 2011 a strategic decision was taken by the management to exit textile spinning unit and invest in warehousing/Logistic. As a result change in memorandum of Article of AATML was carried out to change principal line of business to logistic/warehouse.

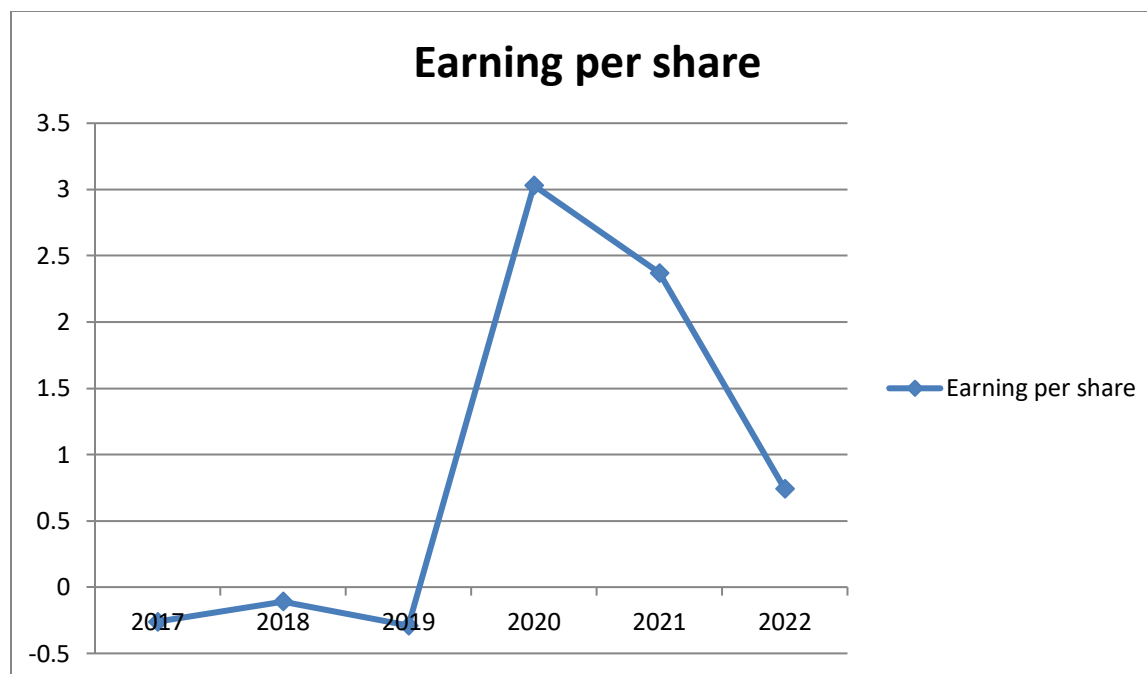
Currently to carry on business of Logistics/Warehouse construction/ rental and allied business. To enter into agreement/join venture with companies' parties to establish logistic hub/office building/warehouses/industrial Park on land of the company, on land leased out from third party, to lease out land to third party for logistic related activities. To acquire purchase exchange or otherwise any movable or unmovable property any right or privileges which the company may deem necessary for the purpose of its business.

Today the company is headed by its CEO & Director Mr. Nadeem Ellahi Shaikh states "To be successful in any business we believe that we need to provide something better than our competition.

FINANCIAL DETAILS
Historic Performance

FINANCIAL YEAR	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17
Operating Results	'000	'000	'000	'000	'000	'000
Logistic Service Revenue	52,585	8,892	3,855	11,173	12,134	5,723
Gross Profit/(Loss)	18,207	(11,650)	(17,066)	(7,558)	509	(6,161)
Net Profit/(Loss)	33,029	105,109	134,532	(16,541)	(4,878)	(11,362)
Operating Fixed Assets	968,946	839,416	768,161	357,730	353,347	369,586
Current Assets	669,838	800,169	899,279	33,652	35,674	32,382
Shareholders' Equity	1,532,722	1,613,523	1,453,622	319,112	317,186	255,743
Total Non-Current Assets	975,667	902,682	783,308	362,962	368,366	259,132
E.P.S	0.74	2.37	3.03	-0.29	-0.11	-0.26
Current Ratio	12.91	28.11	5.34	1.05	0.93	0.77

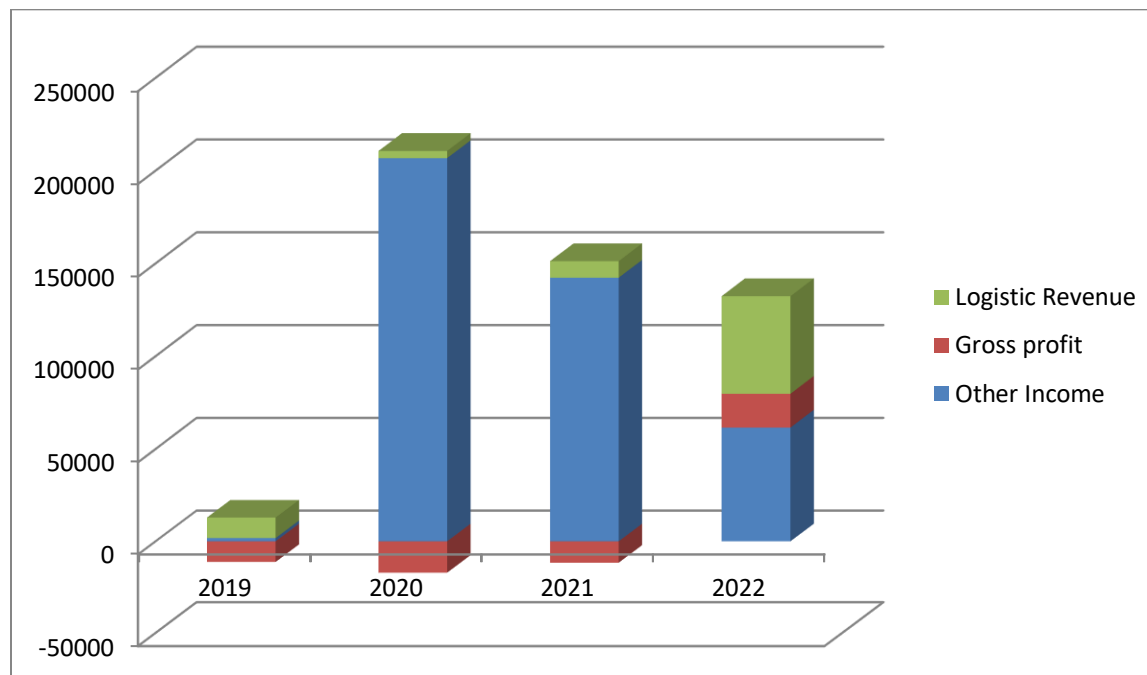




Financial Statements Year Ended 30 June 2021

Statement of Financial Position

Assets	Rupees	Equities and Liabilities	Rupees
Non-Current Assets		Share Capital and Reserves	
Operating Fixed Assets	968,946,069	Authorized Share Capital	250,000,000
Capital Work in Progress	-	Issued, subscribed Capital	222,133,470
Long term Deposits	2,650,247	Interest free loan from Directors	2,837,047
Long term loans and Advances	4,071,009	Surplus on Revaluation of Fixed Assets	682,474,489
Total Non-Current Assets	975,667,325	Un-appropriated Profit/(Loss)	692,927,915
		Un-realized gain/loss on Investment	(67,650,656)
Current Assets		Total Equities	1,532,722,265
Loans and Advances	3,577,137	Long term Financing	58,508,315
Investments	267,395,192	Long term Deposits	287,000
Trade deposits & prepayments	20,182,639	Staff Retirement Benefits	2,108,173
Other Receivables	369,433,862	Total Non-Current Liabilities	60,903,488
Tax refunds	8,685,532	Trade and Other Payables	30,304,647
Cash and bank Balance	564,520	Unclaimed Dividends	239,589
Total Current Assets	669,838,883	Accrued Markup	4,941,393
		Book Overdrafts	7,842,378
		Current portion of long term Borrw.	8,552,448
		Total Current Liabilities	51,880,455
Total Assets	1,645,506,208	Total Liabilities & Equities	1,645,506,208



Statement of Profit or Loss
Year Ended 30 June 2022

	2022	2021
Logistic Center Service Revenue	52,585,949	8,892,400
Logistic Center Service Charges	(34,378,314)	(20,543,173)
Gross Profit/(Loss)	18,207,635	(11,650,773)
Administrative Expenses	(18,976,047)	(14,001,755)
Other Expenses	(161,934)	-
Other Income	61,571,142	142,313,188
Profit/(Loss) from operations	60,640,796	116,660,660
Finance Cost	(200,132)	(138,094)
Profit/(Loss) before taxation	60,440,664	116,522,566
Current	(18,773,791)	(12,423,905)
Prior Year Tax	(8,637,619)	1,010,780
Profit/(Loss) after taxation	33,029,254	105,109,441
Earnings/(Loss) Per Share	0.74	2.37

Default segment of AATML
under clause 5.11.1 (g) of the PSX regulation

1. ***We have paid Annual listing fee (PSX) of Rs.100,000.***
2. ***We have offered to CDC for settlement due to huge penalties charged us, therefore we are waiting for their response. We will be settling when our offer is accepted by CDC.***

Financial Forecast

- ***Company is hoping that success of the flagship warehouse will lead to it to replicate the model at other sites in Pakistan.***
- ***Company will go into value added warehousing services like Pharma products refrigerated storage.***
- ***Aatml has also invested in a logistic center have a 3 years' service contract with Daraz worth approx. Rs. 200m.***
- ***250KW Solar installation has started production at cost of Rs. 24m.***
- ***Can Supply 100% energy to building/ warehouse and hence Pakistan fully green logistic center.***
- ***Office Building is almost ready and management looking at I.T. business to start.***

The End

Questions and Answers