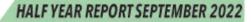




SENSING



Honda Atlas Cars (Pakistan) Limited



# **Cover Concept**



We are working diligently to reduce all the environmental impacts from our products, so we can leave blue skies for our children and pass on the joy of living life full on a clean, beautiful planet. Let's spread joy, create magic and turn dreams into reality.



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## **Company Information**

#### **Board of Directors**

Mr. Aamir H. Shirazi Chairman
Mr. Takafumi Koike President & CEO

Mr. Saquib H. Shirazi Director & Senior Advisor
Mr. Shinobu Nakamura Executive Director & VP (P)

Mr. Eihiko Sato Director
Mr. Gaku Nakanishi Director

Mr. Muhammad Naeem Khan Independent Director
Mr. Ariful Islam Independent Director
Ms. Rie Mihara Independent Director

#### **Company Secretary & Vice President**

Mr. Magsood-ur-Rehman Rehmani

#### **Chief Financial Officer**

Mr. Hamood-ur-Rahman Qaddafi

#### **Audit Committee**

Mr. Muhammad Naeem Khan Chairman
Mr. Saquib H. Shirazi Member
Mr. Eihiko Sato Member
Mr. Gaku Nakanishi Member

## Human Resource and Remuneration Committee

Mr. Muhammad Naeem Khan
Mr. Saquib H. Shirazi
Member
Mr. Takafumi Koike
Member
Mr. Shinobu Nakamura
Mr. Eihiko Sato

Chairman
Member
Member
Member

#### **Executive Committee**

Mr. Takafumi Koike

Mr. Maqsood-ur-Rehman Rehmani

Mr. Shinobu Nakamura

#### **Head of Internal Audit**

Mr. Imran Farooq

#### **Bankers**

Allied Bank Limited Citibank N.A. Deutsche Bank AG Faysal Bank Limited Habib Bank Limited

MCB Bank Limited
Meezan Bank Limited

National Bank of Pakistan

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

#### **Auditors**

M/s A. F. Ferguson & Co. Chartered Accountants

#### **Legal Advisor**

Cornelius, Lane & Mufti Bukhari Aziz & Karim

#### **Registered Office**

1-Mcleod Road, Lahore, Pakistan.

Tel: +92 42 37225015-17 Fax: +92 42 37233518

#### **Factory**

43 Km, Multan Road, Manga Mandi, Lahore, Pakistan.

Tel: +92 42 35384671-80 Fax: +92 42 35384691-92 E-mail: info@honda.com.pk

#### **Regional Offices**

#### Lahore

Asia House, 19-C&D, Block L, Gulberg III, Main Ferozepur Road.

Tel: +92 42 35694851-53 Fax: +92 42 35694854

Karachi

5th floor,

Tower-A, Technology Park,

Shahrah-e-Faisal,

Tel: +92 21 32785411-1







## Chairman's Review

I am pleased to present the condensed interim financial statements of the Company for the half year ended September 30, 2022.

#### **MACROECONOMIC OVERVIEW**

During the quarter, the Country's economic situation remained fragile. Concerns on the economic front continued to persist on the back of rising inflation and a challenging external outlook. The situation was further affected by recent flooding, which has caused significant damage. This led the Government to revisit GDP target downward to 2%. On the other hand, the resumption of the IMF program came as a positive development and provided breathing space to the economy.

On the external front, the current account recorded a deficit of USD 1.9 Billion for 2M FY23, a decline of 19% over the corresponding period of last year. Balance of trade recorded a deficit of USD 9.2 billion for Q1 FY23, down by 21%. The improvement was driven through reduction in the import bill of 12.7% on account of various measures taken by the Government. Home remittances provided the much-needed support and held up well at USD 7.7 billion. However, as of September 2022, the State Bank of Pakistan's (SBP) foreign exchange reserves were reduced to alarmingly low levels of USD 7.9 billion compared to last year's USD 19.3 billion. Reflecting the increasing pressures on external account along with external debt servicing, the currency depreciated by more than 29.3% since January 2022. The net revenue collection increased to Rs. 1,635 billion, up by 27% as compared to same period last year. Inflation is rising and was recorded at 23.2% in September 2022, mainly driven by exchange rate pass through to domestic prices, upward revisions in domestic energy, fuel and food prices. Resultantly, the SBP in its recent monetary policy meeting held on October 10, 2022, maintained the benchmark interest rate at higher level of 15.0%.

The agriculture sector is projected to contract for the first time in more than two decades. The torrential

monsoon rains and flash floods have damaged an estimated 8.3 million acres of cultivated crops. This has caused substantial damage to the standing cotton, rice and sugar cane harvest. Considering the agricultural damage, the Country may have to resort towards import of cotton to meet domestic requirements. Resultantly, consumption saw an overall slowdown in the rural areas.

The LSM output contracted by 1.4% in 2M FY23 largely driven by broad based deterioration in domestically oriented sectors. Most demand indicators including sales of cement, POL and automobiles reflected downward trend. The spill-over effects of flood related damages, monetary tightening and higher input cost call for better coordinated actions to ensure sustained growth in this segment.

#### **AUTOMOBILE INDUSTRY**

For the six months ended September 2022, the auto Industry's output was only slightly off as the import restrictions did not come into effect until July. Volumes were 111,746 units in comparison to 116,110 units a year ago. Similarly, the Company produced 15,537 units against 16,852 units in the same period of last financial year. However, the imports in the second quarter were attached to a classified list of items requiring special approval from the State Bank of Pakistan (SBP). The measures were adopted to extend a lifeline to the fast-receding foreign reserves. While the ad hoc arrangement has helped avert a potential default, the knock-on effect for the auto sector has been severe. The stuck-up consignments, volatile schedules and unprecedented inflation have created constraints. At the same time, currency volatility and higher interest rates have reduced bank credit appetite and customer purchasing power. The footfall at the dealer end has certainly witnessed a slowdown.

#### **OPERATING RESULTS**

In the uncertain business environment, the performance of the automotive sector has been severely tested and impacted. Your Company







## Chairman's Review

managed to exhibit satisfactory results in the first quarter. However, the second quarter was certainly far more challenging in terms of volumes and profitability. The restricted imports led to observance of record non-production days, which in turn impaired the financial results of the period under review.

During the six months ended September 30, 2022, the Company achieved net sales revenue of PKR 49,794 million as compared to PKR 47,741 million in the corresponding period last year. The gross profit declined to PKR 2,589 million against PKR 3,383 million due to the currency devaluation, which increased the input cost. The selling and administrative expenses were increased to PKR 1,119 million against PKR 849 million. Other income improved to PKR 1,314 million against PKR 851 million owing to customers' confidence on the Company's products and better funds management. Financial and other charges were recorded at a level of PKR 1,530 million against 575 million last year with exchange loss being the biggest factor. The Company posted PKR 1,253 million as profit before tax in comparison to the profit of PKR 2,811 million. After statutory tax adjustments, the net profit for the six months period ended September 30, 2022 came in at PKR 273 million. This is lower as compared to the profit of PKR 1,867 million of the corresponding period last year. The earning per share thus deteriorated to PKR 1.91 against PKR 13.08 for the six months of the last year,

#### **FUTURE OUTLOOK**

Over the years, the economy has shown strong resilience despite volatility and uncertainty. Recent policy measures, like the monetary tightening and withdrawal of energy subsidies, are likely to further dampen domestic demand. Recovery from the current scenario is conditional upon the restoration of macroeconomic stability and a supportive external environment. Short term measures for fiscal consolidation need to be complimented with implementation of medium-term structural reforms to lift the economy out of frequent boom-and-bust cycles. Moreover, vigilance is required for assuring that new external liabilities are phased in responsibly.

While the macroeconomic situation undergoes a realignment, the Company remains confident in continuing its journey of a sustained long-term growth. Our recent launch of HRV, a new product in the SUV segment, is in line with Honda's global policy of maintaining a modern line up for its loyal customers even in the most challenging times. The company is encouraged by the product appeal and a unique brand equity in Pakistan.

جُونَنده يا بنده (Seek and you shall find)

### **ACKNOWLEDGEMENT**

I would like to acknowledge the continued support and cooperation of Honda Motor Company Limited in maintaining high standards of excellence. I extend special gratitude to our valued customers for the trust they continue to place in us, the management team for its sincere efforts and the Board of Directors for their guidance. Mr. Takafumi Koike and his team deserve strong appreciation for their hard work in the challenging business environment. I am also thankful to the dealers, bankers, vendors and shareholders for their continuous support.

AAMIR H. SHIRAZI Chairman

Date: November 16, 2022 Lahore











## INDEPENDENT AUDITOR'S REVIEW REPORT

TO THE MEMBERS OF HONDA ATLAS CARS (PAKISTAN) LIMITED REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Honda Atlas Cars (Pakistan) Limited as at September 30, 2022 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review. The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the three-month period ended September 30, 2021 and 2022 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended September 30, 2022.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Masood.

A.F. Ferguson & Co.

Chartered Accountants,

Lahore

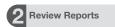
Date: November 25, 2022

UDIN: RR2022100714x28aVRFu

A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network 23-C, Asis Avenue, Canal Bank, Gulberg-V, P.O.Box 39, Lahore-54660, Pakistan Tel: +92 (42) 3571 5868-71 / 3577 5747-50 Fax: +92 (42) 3577 5754 www.pwc.com/pk

\*KARACHI \*LAHORE \*ISLAMABAD







### CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

**AS AT SEPTEMBER 30, 2022** 

Rupees in thousand	Note	Un-audited September 30, 2022	Audited March 31, 2022
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 200,000,000 (March 31, 2022: 200,000,000)			
ordinary shares of Rs. 10 each		2,000,000	2,000,000
leaved subscribed and noid up share conital			
Issued, subscribed and paid up share capital 142,800,000 (March 31, 2022: 142,800,000)			
ordinary shares of Rs. 10 each		1,428,000	1,428,000
Reserves		17,456,000	15,956,000
Revenue reserve: Un-appropriated profits		350,038	2,576,725
NON-CURRENT LIABILITIES		19,234,038	19,960,725
Long term finances - secured	6	3,088,897	2,739,121
Deferred government grant	7	920,763	787,677
Employee retirement benefits		303,014	250,977
Deferred taxation		518,600	521,177
Deferred revenue		18,201 4,849,475	18,197 4,317,149
CURRENT LIABILITIES	_	, ,	
Current portion of non-current liabilities	8	341,658	357,011
Accrued mark-up Unclaimed dividend		61,532 51,538	37,293 47,937
Unpaid Dividend		509,796	41,931
Trade and other payables		46,960,988	45,542,933
	_	47,925,512	45,985,174
CONTINGENCIES AND COMMITMENTS	9	70 000 005	70,000,040
		72,009,025	70,263,048
ASSETS			
NON-CURRENT ASSETS	40	0.070.074	7.540.004
Property, plant and equipment Intangible assets	10	9,872,071 1,086,754	7,549,924 747,295
Capital work-in-progress	11	70,245	2,364,549
Long term trade debts		11,627	27,216
Long term loans to employees  Long term deposits		231,237 4,042	254,558 4,042
Long term deposits		11,275,976	10,947,584
CURRENT ASSETS		11,275,976	10,947,564
Stores and spares		304,737	290,262
Stock-in-trade		29,576,500	22,866,173
Trade debts		769,101	978,728
Loans, advances, deposits, prepayments and other receivables		15,159,516	10,739,845
Income tax recoverable		5,496,319	4,658,414
Short term Investments		7,441,236	6,795,538
Cash and bank balances		1,985,640	12,986,504
		60,733,049	59,315,464
		72,009,025	70,263,048

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements .

Aamir H. Shirazi Chairman

Takafumi Koike Chief Executive

Hamood ur Rahman Qaddafi Chief Financial Officer







### CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

### FOR THE THREE-MONTH AND SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

		Three-month	period ended	Six-month p	eriod ended
Rupees in thousand	Note	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Sales	12	19,548,699	25,976,199	49,794,556	47,740,930
Cost of sales	13	(18,875,327)	(24,187,569)	(47,205,760)	(44,357,512)
Gross profit		673,372	1,788,630	2,588,796	3,383,418
Distribution and marketing costs		(216,190)	(212,951)	(458,291)	(345,420)
Administrative expenses		(328,487)	(272,585)	(661,095)	(503,581)
Other income		787,733	516,250	1,314,398	851,519
Other expenses		716,129	(343,762)	(1,469,496)	(535,328)
Finance cost		(41,265)	(28,053)	(61,039)	(39,540)
		(514,338)	(341,101)	(1,335,523)	(572,350)
Profit before taxation		159,034	1,447,529	1,253,273	2,811,068
Taxation		(544,323)	(508,324)	(980,360)	(943,639)
(Loss)/Profit for the period		(385,289)	939,205	272,913	1,867,429
(Loss)/ Earning per Share - basic and diluted (Rupees)		(2.70)	6.58	1.91	13.08

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman Takafumi Koike Chief Executive Hamod ur Rahman Qaddafi Chief Financial Officer







### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

	Three-month p	eriod ended	Six-month period ended		
Rupees in thousand	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021	
(Loss)/Profit for the period	(385,289)	939,205	272,913	1,867,429	
Other comprehensive income: Items that may be reclassified subsequently to profit or loss	-	-	-	-	
Items that will not be subsequently reclassified to profit or loss		-	-	-	
Total comprehensive (loss)/income for the period	(385,289)	939,205	272,913	1,867,429	

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman Takafumi Koike Chief Executive

Hamood ur Rahman Qaddafi Chief Financial Officer







### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**

FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

		Capital Reserve	Revenue Reserves		
Rupees in thousand	Share capital	Share premium	General reserve	Un-appropriated profits	Total
Balance as on April 1, 2021 (audited)	1,428,000	76,000	14,880,000	1,812,163	18,196,163
Appropriation of reserves					
Transfer to general reserve	-	-	1,000,000	(1,000,000)	-
Total comprehensive income for the period					
Profit for the period	-	-	-	1,867,429	1,867,429
Other comprehensive income for the period	-	-	-	-	-
	-	-	-	1,867,429	1,867,429
Transactions with owners in their capacity as owners recognized directly in equity Final dividend for the year ended					
March 31, 2021 @ Rupees 4.52 per share	-	-	-	(645,456)	(645,456)
Balance as on September 30, 2021 (un-audited)	1,428,000	76,000	15,880,000	2,034,136	19,418,136
Balance as on April 1, 2022 (audited)	1,428,000	76,000	15,880,000	2,576,725	19,960,725
Appropriation of reserves Transfer to general reserve	-	-	1,500,000	(1,500,000)	-
Total comprehensive income for the period					
Profit for the period	-	-	-	272,913	272,913
Other comprehensive income for the period	-	-	-	-	-
Transactions with owners in their capacity as owners recognized directly in equity	-	-	-	272,913	272,913
Final dividend for the year ended					
March 31, 2022 @ Rupees 7 per share	-	-	-	(999,600)	(999,600)
Balance as on September 30, 2022 (un-audited)	1,428,000	76,000	17,380,000	350,038	19,234,038

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Takafumi Koike Chief Executive

Hamood ur Rahman Qaddafi

Chief Financial Officer







### **CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**

### FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

		Six-month p	eriod ended
Rupees in thousand	Note	September 30, 2022	September 30, 2021
Cash flows from operating activities			
Cash (used in)/generated from operations	15	(7,423,399)	21,099,251
Finance cost paid		(16,124)	(8,449)
Employees' retirement benefits and other obligations paid		(2,329)	(583)
Net decrease/(increase) in loans to employees		14,649	(69,407)
Net decrease in long term trade debts		18,343	14,172
Income tax paid		(1,820,842)	(1,514,700)
Royalty paid		(1,278,382)	(445,325)
Net increase in deferred revenue		4,265	5,258
Net cash (outflow)/inflow from operating activities		(10,503,819)	19,080,217
Cash flows from investing activities			
Purchase of property, plant and equipment		(1,088,037)	(757,012)
Purchase of short term investments		(27,110,144)	-
Purchase of intangible assets		(193,762)	(321,002)
Proceeds from disposal of property, plant and equipment		139,196	23,116
Proceeds from disposal of short term investments		27,228,795	-
Interest received		547,697	787,742
Net cash outflow from investing activities		(476,255)	(267,156)
Cash flows from financing activities			
Repayment of long term loans-secured		(124,979)	(124,979)
Long term finances acquired		590,392	152,025
Dividends paid		(486,203)	(643,962)
Net cash outflow from financing activities		(20,790)	(616,916)
Net (decrease)/increase in cash and cash equivalents		(11,000,864)	18,196,145
Cash and cash equivalents at the beginning of the period		12,986,504	14,920,536
Cash and cash equivalents at the end of the period	16	1,985,640	33,116,681

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Aamir H. Shirazi Chairman

Takafumi Koike Chief Executive

Hamood ur Rahman Qaddafi Chief Financial Officer







## NOTES TO AND FORMING PART OF CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Honda Atlas Cars (Pakistan) Limited (the 'Company') is a public company limited by shares incorporated in Pakistan on November 4, 1992 under the repealed Companies Ordinance, 1984 (now, the Companies Act, 2017). It is a subsidiary of Honda Motor Co., Ltd., Japan, (the 'holding company'). The Company's ordinary shares are listed on the Pakistan Stock Exchange Limited.

The registered office of the Company is situated at 1-Mcleod Road, Lahore, and its manufacturing facility is located at 43 km, Multan Road, Manga Mandi, Lahore. The Company also has regional offices situated at Asia House, 19-C&D, Block L, Gulberg III, Main Ferozepur Road, Lahore and Tower A, Technology Park, Shahrah-e-Faisal, Karachi.

The Company's principal activities are assembling and progressive manufacturing and sale of Honda vehicles and spare parts. The Company commenced commercial production from July 1994.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- i) International Accounting Standard ('IAS') 34, 'Interim Financial Reporting', issued by International Accounting Standards Board ('IASB') as notified under the Companies Act, 2017, and
- ii) Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements are un-audited and are being submitted to the members as required by section 237 of the Companies Act, 2017 (the "Act"). The figures for the half year ended September 30, 2022 have, however, been subjected to limited scope review by the auditors.

These condensed interim financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended March 31, 2022. Selected explanatory notes are included to explain events and transactions that are significant to the understanding of the changes in the Company's financial position and performance since the last annual financial statements.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended March 31, 2022 except for the adoption of new and amended standards as set out below:
- 3.2 Initial application of standards, amendments or an interpretation to existing standards
- 3.2.1 Standards, amendments and interpretations to accounting standards that are effective in the current period

There were certain amendments to accounting and reporting standards which became mandatory for the Company during the period. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in these condensed interim financial statements.

3.2.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

There are certain amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after April 1, 2023. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

### 4. ACCOUNTING ESTIMATES

The preparation of these condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.







## NOTES TO AND FORMING PART OF CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements for the year ended March 31, 2022, with the exception of changes in estimates referred to in note 5.

#### 5. TAXATION

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss of the Company. Amounts accrued for income tax expense in one interim period may have to be adjusted in a subsequent interim period of that financial year if the estimate of the annual income tax rate changes.

Rupees in thousand	Note	Un-audited September 30, 2022	Audited March 31, 2022
LONG TERM FINANCES - SECURED     Loan under refinance scheme - Conventional loan     Loan under refinance scheme - Islamic mode of financing	6.1 6.2	62,490 3,156,039	184,156 2,739,121
Less: Current portion shown under current liabilities		3,218,529 (129,632)	2,923,277 (184,156)
		3,088,897	2,739,121

- 6.1 This represents long term financing facility obtained from Standard Chartered Bank (Pakistan) Limited under the State Bank of Pakistan's (SBP) Refinance Scheme for Payment of Wages and Salaries to the Workers and Employees of Business Concerns, recognised initially at fair value. The total facility amounted to Rs 500 million. As of September 30, 2022, the last installment of Rs 62.490 million is payable in October 2022. The facility is secured against current assets of the Company. The markup on the facility is payable quarterly and the base rate applicable during the period was 1.25% per annum. The effective interest rate during the period was 7.5% per annum.
- 6.2 This represents long term Islamic financing facility (Diminishing Musharakah) obtained from Faysal Bank Limited under State Bank of Pakistan's (SBP) Refinance Scheme for Temporary Economic Refinance Facility ('TERF'), recognised initially at fair value. The total facility available amounts to Rs 5,000 million. During the period new disbursements, in aggregate, have been received amounting to Rs 590.39 million. The balance is repayable in 32 equal quarterly instalments after a grace period of two years from the date of each disbursement. The facility is secured against a lien over the Company's import documents and first hypothecation charge over its fixed assets, excluding land and buildings, amounting to Rs 6,667 million. The markup on the facility is payable quarterly and the base rate applicable during the period was 1.6% per annum. The effective interest rate during the period ranges from 7.5% to 14.25% per annum.

#### **DEFERRED GRANT**

This represents deferred government grant recognised in respect of the benefit of below-market interest rate on long term finances as referred to in note 6. The benefit has been measured as the difference between the fair value of the loan and the proceeds received. The Company has used the prevailing market rate of mark-up for similar instruments to calculate fair values of respective loans. The discount rate used is 7.5% to 14.25% per annum. The reconciliation of the carrying amount is as follows:

Rupees in thousand	Un-audited September 30, 2022	Audited March 31, 2022
Opening balance	952,713	715,004
Disbursements during the period/year	267,937	372,026
Credit to profit or loss	(97,776)	(134,317)
	1,122,874	952,713
Less: Current portion shown under current liabilities	(202,111)	(165,036)
Closing Balance	920,763	787,677







Rupees in thousand		Note	Un-audited September 30, 2022	Audited March 31, 2022
8.	CURRENT PORTION OF NON-CURRENT LIABILITIES			
	Current portion of long term loan	6	129,632	184,156
	Current portion of deferred government grant	7	202,111	165,036
	Current portion of deferred revenue		9,915	7,819
			341,658	357,011

#### 9. CONTINGENCIES AND COMMITMENTS

#### 9.1 CONTINGENCIES

There is no significant change in contingencies from the preceding annual published financial statements of the Company for the year ended March 31, 2022, except for the following:

(i) With reference to note 15.1 (ii) of the annual financial statements of the Company for the year ended March 31, 2022, Collector of Customs (Adjudication) has endorsed further demand of Rs 1,140.99 million on similar grounds for the periods from April 2018 to March 2020 and April 2020 to March 2021, taking the total amount involved in the matter to Rs 5,384.82 million.

The Company has already filed an appeal and obtained stay against above demand with Customs Appellate Tribunal. However, no provision on this account has been made in these condensed interim financial statements as the management considers that its stance is founded on meritorious grounds which have been settled in the Company's favor by the Customs Appellate Tribunal in earlier years.

(ii) Bank guarantees of Rs 5,796.99 million (March 31, 2022: Rs 5,844.05 million) have been issued in favor of third parties.

#### 9.2 COMMITMENTS IN RESPECT OF

Rupees in thousand			Un-audited September 30, 2022	Audited March 31, 2022	
	Letter of credit and purchase orders for capital expenditure Letter of credit and purchase orders for other than capital expenditure		45,348 912,277	93,810 2,795,580	
			957,625	2,889,390	
Rup	pees in thousand	Note	Un-audited September 30, 2022	Audited March 31, 2022	
10.	PROPERTY, PLANT AND EQUIPMENT				
	Opening book value		7,549,924	4,000,261	
	Additions during the period/year	10.1	3,151,758	4,518,404	
			10,701,682	8,518,665	
	Disposals and derecognition during the period/year (bo	ok value)	(130,134)	(54,711)	
	Depreciation charged for the period/year		(699,477)	(914,030)	
			(829,611)	(968,741)	
	Closing book value		9,872,071	7,549,924	







## NOTES TO AND FORMING PART OF CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

Rupees in thousand	·	Un-audited September 30, 2022	Audited March 31, 2022
10.1 Additions during the	period/year		
Buildings on freehold	land	112,747	27,881
Plant and machinery		2,399,929	3,982,750
Furniture and office e	quipment	31,902	20,558
Vehicles		590,954	368,517
Tools and equipment		8,164	18,587
Computers		8,062	100,111
		3,151,758	4,518,404
11. CAPITAL WORK	-IN-PROGRESS		
Opening balance		2,364,549	3,788,001
Additions during the p	period/year	1,340,697	3,786,750
		3,705,246	7,574,751
Transfers during the p	period/year to		
property, plant and eq Expensed out during t	uipment / intangible assets / stores he period/year	(3,630,015) (4,986)	(5,205,148) (5,054)
Closing balance		70,245	2,364,549
	Three-month period ended	Six-month perio	od ended

	Three-mon	th period ended	Six-month p	eriod ended
Rupees in thousand	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
12. SALES				
Own manufactured go	oods 23,518,428	30,937,065	60,478,334	57,322,688
Sales tax	(3,403,356)	(4,499,952)	(8,787,210)	(8,333,883)
Federal excise duty	(806,920)	(658,852)	(2,151,259)	(1,713,449)
Capital value tax	(137,847)	- 1	(137,847)	-
Commission to dealer	rs (368,649)	(480,003)	(919,705)	(908,097)
Discount to customer	s (138,455)	(54,943)	(445,833)	(80,825)
	18,663,201	25,243,315	48,036,480	46,286,434
Trading goods	1,056,617	874,840	2,097,201	1,734,636
Sales tax	(170,919)	(141,856)	(338,625)	(279,940)
Commission to deale	rs (200)	(100)	(500)	(200)
	885,498	732,884	1,758,076	1,454,496
	19,548,699	25,976,199	49,794,556	47,740,930
3. COST OF SALES				
Own manufactured g	oods 18,306,764	23,702,407	46,039,426	43,371,453
Trading goods	568,563	485,162	1,166,334	986,059
	18,875,327	24,187,569	47,205,760	44,357,512







			Six-montl	h period ended
Rupees in thou	sand		September 30, 2022	September 30, 2021
14. TRANSACTI	ONS AND BALA	ANCES WITH RELATED PARTIES		
Relationship with	the Company	Nature of transaction		
i. Holding compar	ny	Purchase of goods	3,321,296	2,638,131
		Purchase of property, plant and equipment	4,463	23,663
		Purchase of intangible assets	228,255	166,449
		Technical assistance and training charges	-	124
		Royalty	969,581	928,283
		Recovery against warranty and other claims	289	817
		Dividends payable	509,796	329,185
ii. Other related pa	arties	Sale of goods	301,953	251,190
		Purchase of goods	25,587,930	20,570,961
		Purchase of property, plant and equipment	288,539	375,889
		Insurance premium	360,218	272,235
		Technical assistance and training charges	6,769	6,286
		Royalty	4,250	7,654
		Insurance claims	14,709	7,414
		Recovery against warranty and other claims	242,213	91,736
		Dividends paid	301,838	194,901
iii. Key manageme	nt personnel	Salaries and other employee benefits	155,552	140,864
,		Sale of property, plant and equipment	2,638	10
iv. Post employme	nt benefit plans	Expense charged in respect of retirement		
•		benefit plans	99,048	78,447

Period/year end balances, other than those disclosed in the notes to these condensed interim financial statements are as follows:

Rupees in thousand	Un-audited September 30, 2022	Audited March 31, 2022
Receivable from related parties		
- Holding company	144	213
- Other related parties	172,765	80,344
Payable to related parties		
- Holding company	1,661,274	697,020
- Other related parties	1,183,742	4,092,136







### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

	Six-month p	eriod ended
	September 30,	September 30
Rupees in thousand Note	2022	2021
15. CASH GENERATED FROM OPERATIONS		
Profit before taxation	1,253,273	2,811,068
Adjustments for non-cash charges and other items:		
- Depreciation on property, plant and equipment	699,477	374,336
- Gain on disposal of property, plant and equipment	(9,062)	(929)
- Profit on bank deposits	(454,360)	(792,730)
- Markup on advances to suppliers	(55,273)	(32,134)
- Interest on loans to employees	(3,000)	(1,929)
- Unwinding of discount of trade receivables	(2,754)	(5,586)
- Discounting/(unwinding) of discount of long term loans	3,438	(16,062)
- Gain on short term investments	(764,349)	(8,498)
- Finance cost	40,363	23,892
- Provision for employees' retirement benefits and other obligations	123,770	97,089
- Provision for Net Realizable Value	-	10,765
- Provision for obsolescence	-	32,897
- Amortisation on intangible assets	84,886	51,569
- Amortisation of deferred revenue	(2,165)	(2,925)
- Royalty	1,082,243	938,724
- Working capital changes 15.1	(9,419,886)	17,619,704
	(7,423,399)	21,099,251
15.1 Working capital changes		
(Increase)/Decrease in current assets		
- Stores and spares	(14,475)	3,785
- Stock-in-trade	, ,	•
	(6,710,327)	1,097,455
- Trade debts	209,627	48,510
- Loans, advances, prepayments and other receivables	(4,449,501)	(675,676)
	(10,964,676)	474,074
Increase in current liabilities		
- Trade and other payables	1,544,790	17,145,630
	(9,419,886)	17,619,704
Dungagin the world		
Rupees in thousand		
16. CASH AND CASH EQUIVALENTS		
Cash and cash equivalents included in the condensed		
interim statement of cash flows comprise of the following amounts:		
-	4.005.040	00 000 000
Cash and bank balances	1,985,640	28,668,969
Short term investments	-	4,447,712
	1,985,640	33,116,681

ıture		Manufa	Manufacturing			Trac	Trading			Total		
	Three-	Three-month period ended	Six-month period ende	Six-month period ended	Three- period	Three-month period ended	Six-month period ended	onth ended	Three-month period endec	Three-month period ended	Six-month period ende	Six-month period ended
Rupees in thousand		September September 30, 2022 30, 2021		September September 30, 2022 30, 2021	September 30, 2022	September 30, 2021	-	September 30, 2021	September September September September 30, 2022 30, 2021 30, 2022 30, 2021	September 30, 2021	September 30, 2022	September 30, 2021
17. SEGMENT INFORMATION Segment revenue	18,663,201 25,24	25,243,315	3,315 48,036,480 46,286,434	46,286,434	885,498	732,884	1,758,076	1,454,496	19,548,699		25,976,199 49,794,556 47,740,930	47,740,930
Segment expenses	(18 306 764)	18 306 764) (23 702 407) (46 039 426) (43 371 453)	(46 039 426)	(43 371 453)	(568 563)	(485 162)	(1 166 334)	(986 059)	(18 875 377)	(986 059) (18 875 327) (24 187 569) (47 205 760) (44 357 512)	(47 205 760)	(44.357.512)
Gross profit	356,437	1,540,908	1,997,054	2,914,981		247,722	591,742	468,437	673,372	1,788,630	2,588,796	3,383,418
Distribution and marketing costs	osts								(216,190)	(212,951)	(456,291)	(345,420)
Administrative expenses									(328,487)	(272,585)	(661,095)	(503,581)
Other income									787,733	516,250	1,314,398	851,519
Other expenses									(716,129)		(343,762) (1,469,496)	(535,328)
Finance cost									(41,265)	(28,053)	(61,039)	(39,540)
Profit before taxation									159,034	1,447,529	1,253,273	2,811,068
Taxation									(544,323)	(508,324)	(980,360)	(943,639)
(Loss)/Profit for the period	75								(385,289)	939,205	272,913	1,867,429

17.1 Segment wise assets and liabilities are not being reviewed by the Chief Operating Decision Maker.







## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX-MONTH PERIOD ENDED SEPTEMBER 30, 2022

#### 18. FINANCIAL RISK MANAGEMENT

#### 18.1 FINANCIAL RISK FACTORS

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at March 31, 2022.

There have been no changes in the risk management department or in any risk management policies since the year ended March 31, 2022.

### **18.2 FAIR VALUE ESTIMATION**

During the period, there were no significant changes in the business or economic circumstances that affect the fair value of the Company's financial assets and financial liabilities. Furthermore, there were no reclassifications of financial assets.

#### 19. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on November 16, 2022 by the Board of Directors of the Company.

#### 20. CORRESPONDING FIGURES

In order to comply with the requirements of IAS 34, the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

Aamir H. Shirazi

Takafumi Koike Chief Executive Hamood ur Rahman Qaddafi Chief Financial Officer





لائن آپ کو برقر ار رکھنے کی غرض سے ہنڈا کی عالمی پالیسی کے عین مطابق ہے۔ پرشش پروڈ کٹ اور پاکستان میں منفر دبرانڈ ایکویٹی پر سمپنی کوفخر ہے۔ جوئندہ یا بندہ

(Seek and you shall find)

## اظهارتشكر

میں بہترین اعلیٰ معیار کو برقرار رکھنے پر ہنڈا موٹر کمپنی لمیٹر کی مسلسل معاونت اور تعاون کا اعتراف کرنا چاہتا ہوں۔ میں، اپنی مصنوعات پر مسلسل اعتاد کے لئے انظامی این معزز صارفین ، خلصانہ کاوشوں کے لئے انتظامی ٹیم اور رہنمائی فراہم کرنے کے لئے بورڈ آف ڈائر کیٹرز کا تہہ دل سے شکر گزار ہوں۔ مسٹر تا کافومی کوئیکے اور اُن کی ٹیم کاروبار کے اس پیچیدہ ماحول میں کوئیکے اور اُن کی ٹیم کاروبار کے اس پیچیدہ ماحول میں انتظام محنت کرنے پرخراج تحسین کے ستحق ہیں۔ میں انتظام محنت کرنے پرخراج تحسین کے ستحق ہیں۔ میں معاونت برجھی اُن کا شکر گزار ہوں۔

جناب عامراح شیرازی چیزمین 16 نومبر <u>202</u>2ء لاہور باعث معیشت کساد بازاری ظاہر کررہی ہے۔اقتصادی جموداورتوانائی کے شعبے میں سبسڈی کی واپسی جیسے حالیہ یالیسی اقدامات کے باعث ملکی سطح پرطلب میں مزید کی کا باعث بنیں گے۔موجودہ صورتحال سے بحالی کا سفر کلی اقتصادی استحکام اور معاون بیرونی ماحول سے مشروط ہے۔معیشت کو ناموافق صورت حال سے نكالنے كيلئے قليل الحدقی اقدامات كو وسط الحدقی اقدامات کی اصلاحات کو بقینی بنانا ہو گا تا کہ معیشت مسلسل اتار چڑھاؤ کے اس دور سے نکل سکے۔مزید برآں، نئے بیرونی دباؤ سے ذمہ داری کے ساتھ نبرد آزما ہونے کے لئے احتیاط کی ضرورت کو یقینی بنایا جائے۔ چونکہ کلی اقتصادی حالات بحالی کی جانب گامزن ہیں لہذا تمپنی طویل مدتی یائیدار نموکے لئے اپنا سفرجاری رکھنے کے لئے برعزم ہے۔SUV شعبے میں نئى يرودُ كث HRV كا حاليه تعارف السمشكل ترين ماحول میں اینے مخلص صارفین کے لئے جدیدترین

استعال کے باعث دیگرآ مدنی 851 ملین رویے کے مقابلے میں 1,314 ملین رویے ریکارڈ ہوئی۔مبادلہ جاتی خسارے جیسے بڑے عوامل کے باعث مالیاتی و دیگراخراجات گذشتہ برس میں 575 ملین رویے کے مقابلے میں 1,530 ملین رویے رہے۔ کمپنی نے گذشتہ برس میں 2,811 ملین رویے منافع کے مقابلے میں 1,253 ملین رویے نفع بمعہ ٹیکس درج کیا۔لازمی ٹیکس کے بعد 30ستمبر 2022ء کو اختتام یذبرششاہی کے لئے خالص منافع 273 ملین رویے ریکارڈ ہوا۔ یہ گذشتہ برس کی اسی مدت میں 1,867 ملین رویے کے مقابلے میں انتہائی کم ہے۔ فی خصص آمدنی بھی گذشتہ برس کی اسی ششماہی کے دوران 13.08 رویے کے مقابلے میں شدید کمی کے باعث 1.91 رويے تك ريكار دُ هو كَي \_ مستقبل كامنظرنامه

گذشته کئی برسول سے عدم استحکام او رغیر یقینی کے

تیار کئے۔البتہ، دوسری سہ ماہی میں درآ مدات کواشیاء کی کلاسیفائیڈ فہرست میں شامل کرنے کے باعث اسٹیٹ بینک آف پاکستان (SBP) سے منظوری سے مشروط کر دیا گیا۔ تیزی سے کم ہونے والے غیرملکی زرمبادلہ کے ذخائر کوسہارا دینے کے لئے بیا قدامات اٹھائے گئے۔ ممکنہ ڈیفالٹ سے بچنے کے لئے عارضی اقدامات اٹھائے گئے لیکن آٹو موٹیو کے شعبہ پر اس کے شدیدا ٹرات مرتب ہوئے ۔کھیپ کی رکاوٹ، غیر مشحکم شیڈول اور غیر معمولی مہنگائی نے جمود پیدا کیا۔ اسی دوران، کرنسی میں اتار چڑھا وَاور بلند شرح سود نے بینک سے قرضوں کے حصول اور قوتِ خرید کو کم کیا۔ ڈیلرشپز برفٹ فال میں کمی کے رجحان کی وجہ سے یقینی طور پرست روی کامشاہدہ کیا گیا۔

## آيريٹنگ نتائج

کاروبارکے اس غیریقینی ماحول میں آٹو موٹیو شعبہ آزمائش کا سامنا کررہاہے اوراس وجہ سے شدید متاثر

ہوا ہے۔ پہلی سہ ماہی کے دوران آپ کی کمپنی تسلی بخش
نتائج دینے میں کامیاب ہوئی جب کہ دوسری سہ ماہی
پیداواری مجم اور منافع کے لحاظ سے شدید مشکلات کا
شکار رہی۔ درآ مدی پابند یوں پڑمل درآ مدکے باعث کئ
روز تک پیداوار بندر رہی اور زیر جائزہ مدت کے دوران
مالیاتی نتائج متاثر ہوئے۔

30 ستمبر2022ء کو اختتام پذیریشهای کے دوران میں 47,741 ملین روپ کے مقابلے میں 49,794 ملین روپ کا اسی مدت میں 49,794 ملین روپ کے مقابلے میں 49,794 ملین روپ کے مقابلے میں 3,383 ملین روپ کے مقابلے باعث مجموعی منافع 3,383 ملین روپ کے مقابلے میں پیداواری لاگت میں اضافے کے باعث میں اضافے کے باعث افراجات میں بھی 849 ملین روپ کی نسبت افراجات میں بھی 849 ملین روپ کی نسبت افراجات میں بھی 849 ملین روپ کی نسبت افسافے کے ساتھ 1,119 ملین روپ کے مقطم مصنوعات پرصارفین کے اعتماد اور سرمایے کے منظم

میں شرح مبادلہ کے اثرات کی ملکی اشیائے ضرور یہ کی قیمتوں میں منتقلی ، توانائی، پیٹرول اور اشیائے خور دونوش کی قیمتوں میں رد وبدل ک باعث مہنگائی ميں ريكار ڈ اضافہ ہوا جو 23.2 في صد تك پہنچ گئی۔ نتتيًّا، SBP نے 10 اکتوبر 2022ء کومنعقد ہونے والےاینے حالیہ مانیٹری یالیسی اجلاس میں بیخ مارک شرح سود کو 15.0 فی صد کی بلند ترین سطح پر برقرار ركضن كافيصله كباب

گذشتہ دو دہائیوں کے دوران پہلی مرتبہ زرعی شعبہ میں تنزلی کی پیشنگوئی کی جا رہی ہے۔مون سون کی طوفانی بارشوں اور نتاہ کن سیلاب نے انداز اُ 8. 8 ملین ا يكرْرقبه پرچيلى كياس، جاول اور كمادكى كھڑى فصلوں كو شديدنقصان پهنچايا\_زرعي شعبه ميں اس نقصان کو مدنظر رکھتے ہوئے ملکی ضروریات کو پورا کرنے کے لئے کیاس کو درآ مد کرنا بڑے گا۔ نیتجاً دیمی علاقوں میں کھیت ست روی کا شکاررہی۔

مکی حالات برانحصار کرنے والے شعبوں کی ابتر صورت حال کے باعث مالیاتی سال 2023ء کے دوران LSM پیداوار بھی 1.4 فی صد کم ریکارڈ ہوئی۔ سیمنٹ،POL اور گاڑیوں کی فروخت برمشتمل انتہائی طلب کے شعبوں میں بھی تنزلی کا رجحان رہا۔ سیلاب کی تباہ کارپوں کے اثرات ، اقتصادی جمود اور بلند پیداواری لاگت اس شعبہ کی یائیدار نموکویقینی بنانے کے لئے انقلابی اقدامات کی غمازی کرتے ہیں۔

## آ ٹوموبائل انڈسٹری

ستمبر2022ء کواختام پذیریششاہی کے لئے جولائی تک درآمدی یابندیوں کے عدم اطلاق کے باعث آٹوانڈسٹری کی پیداوار میں معمولی کمی واقع ہوئی۔ گذشتہ برس میں 110,110 یونٹ کے مقابلے میں جم 111,746 بین رہا۔اس طرح سے، کمپنی نے گذشتہ مالیاتی سال کی اسی ششماہی کے دوران 16,852 يونث كے مقابلے ميں 15,537 يونث

## چیئر مین کا تجزیه

میں 30 ستمبر2022ء کو اختتام پذیر سال کے لئے کے کئے کے کہا کہ مینی کی عبوری مالیاتی الٹیٹمنٹس کا خلاصہ ازراہِ مسرت پیش کرتا ہوں۔

## كلى اقتصادى جائزه

مذکورہ سہ ماہی کے دوران ملکی معیشت نازک صورت حال سے دو جار رہی۔ بڑھتی ہوئی مہنگائی اور مشکلات سے بھر پور بیرونی منظرنا ہے کے باعث اقتصادی محاذ پر تحفظات برقرار رہے۔ حالیہ تباہ کن سیلاب سے صورتِ حال مزید ابتر ہوگئی جس نے خاطر خواہ نقصان بہنچایا اور حکومت کو بھی شرح نمو کا ہدف 2 فیصدر کھنا پڑا۔ دوسری جانب، آئی ایم ایف پروگرام کی بحالی نے مثبت اثرات مرتب کئے اور معیشت کو بہتر کرنے کا موقع فراہم کیا۔

مالیاتی سال 2023 کے پہلے دومہینوں کے لئے بیرونی سطح پر ، کرنٹ اکاؤنٹ میں 1.9 بلین ڈالر کا

خسارہ ریکارڈ ہوا جو گذشتہ برس کی اسی مدت کے مقابلے میں 19 فی صد کمی ظاہر کرتا ہے۔ مالیاتی سال 2023ء کی پہلی سہ ماہی کے لئے تحارتی خسارہ 21 فی صد کی کے ساتھ 9.2 بلین ریکارڈ ہوا ۔ حکومتی اقدامات کے باعث درآمدی بل میں 12.7 فی صد کٹوتی کے ذریعے پیشبت پیش رفت ہوئی۔7.7 بلین ڈالر کے گھریلوتر سیلات زر نے بھی انتہائی ضروری مدد فراہم کی ۔ البتہ ستمبر2022ء میں اسٹیٹ بینک آف یا کتان (SBP) کے غیر ملکی زرمبادلہ کے زخائر گذشتہ برس میں 19.3 بلین ڈالر کے مقابلے میں 7.9 بلین ڈالر کی کم ترین سطح پر پنج گئے ۔ بیرونی سطح پر بڑھتے ہوئے دباؤ اور بیرونی ڈیٹ سروسنگ کے باعث جنوری 2022ء سے رویے کی قدر میں 29.3 فی صد کی کثیر کمی واقع ہوئی۔ گذشتہ برس کی اسی مدت كے مقابلے میں محصولاتی آمدنی 27 فی صداضا فے کے ساتھ 1,635 بلین رویے رہی۔ تتمبر2022ء

## **Authorized Sales Service & Spare Parts Dealers**

#### **KARACHI**

Honda Shahrah-e-Faisal 13-Banglore Town,

Main Shahrah-e-Faisal. Tel: (021) 34547113-6, Fax: (021) 34526758

#### **Honda Defence**

67/1, Korangi Road Near HINO Circle Tel: (021) 35805291-4 Fax: (021) 35389648

#### **Honda SITE**

C-1, Main Manghopir Road, SITE. Tel: (021) 32577411-2 Fax: (021) 32577412

#### Honda South

1-B/1, Sec. 23, Korangi Industrial Area Tel: (021) 35050251-4 Fax: (021) 35064599

#### Honda Drive In

118-C, Rashid Minhas Road. Tel: (021) 34992832-7 Fax: (021) 34992823

#### Honda Quaideen

233-A-2, PECHS. Tel: (021) 34556071-3 Fax: (021) 34554644

## **Honda Port Qasim**

Plot No. 3B & 4B, Block-B, Gulshan-e-Benazir, Township Scheme, PQA, Bin Qasim. Cell: 0333-1025816

#### Honda Khair

Plot 8B, Corridor Area, near Gulshan e Mayamar Mor, Main Super Highway. UAN 03111-111-772, (021) 36881414-18

#### **Honda United**

D-8, Block-B, North Nazimabad, Karachi Central. Tel: (021) 36680551-55

#### **HYDERABAD**

#### Honda Palace

Shahbaz Town. Jamshoro Road. Tel: (0223) 6671789 Fax: (0223) 667519

#### **ABBOTTABAD**

### Honda Abbott

Kala Pull Main Mansehra Road, Musa Zai Colony. Tel: (0312) 0108190

#### LAHORE

#### Honda Fort

32 Queens Road. Tel: (0311) 4348265 Fax: (042) 36361076

#### **Honda Point**

Main Defence Road. Tel: (042) 35700994 Fax: (042) 35700993

#### Honda Gateway

15 - Km, Multan Road, Tel: (042) 111 333 789 Fax: (042) 37511075

#### Honda Township

Main Peco Road Kot Lakhpat. Tel: (042)-111-07-08-06 Fax: (042) 35943371

#### Honda Ring Road

1-KM Ferozpur Road, Bhulley Shah Interchange, Ring Road. Tel: (042)-345-100-00

#### Honda Lahore

12 KM, Lahore Sheikhupura Road Kot Abdul Malik Lahore. Ph # 042-7900500-4

#### **ISLAMABAD**

#### **Honda Classic**

Plot 179, I 10/3, Industrial Area Tel: (051) 4438801-5 Fax: (051) 4436446

#### Honda Avenue

1-Km, Koral Chowk, Islamabad Highway. Opp. Judicial Colony. Tel: (051) 2326121-4 Fax: (051) 2326126

#### **JHELUM**

#### Honda Express

Main GT Road, Kala Gujran. Tel: (0544) 272082

#### **RAWALPINDI**

#### **Honda Centre**

300. Peshawar Road. Tel: (051) 5125181-5 UAN: (051) 111 300 123 Fax: (051) 5125186

#### Honda Downtown

Main G.T. Road Swan Camp Rawalpindi / Islamabad. UAN (051) 111 899 899

#### **MARDAN**

#### Honda Mardan

Opposite Industrial Estate, Surkh Dhery, Nowshera Road. Tel: (0937) 881115 UAN: (0937) 111-627-326

#### **MULTAN**

#### Honda Breeze

63 Abdali Road. Tel: (061) 4588871-3 Fax: (061) 4588874

#### Honda Multan

Northern Bypass Road, Near NCBA Institute. Tel: (061) 8023241-44

#### **FAISALABAD**

## Honda Faisalabad

East Canal Road. Tel: (041) 8731741-4 Fax: (041) 8524029

#### Honda Chenab

123 JB Raia Wala. Green View Colony. Tel: (041) 260-111-4 Fax: (041) 2603549

#### Honda Lyallpur

Gattwala Toll Plaza. Sheikhupura Road. Tel: (041) 2423774-9

#### SARGODHA

#### Honda Citrus Fields

7-Km Lahore Road. Tel: (048) 3225186-7

#### **GUJRANWALA**

#### Honda Gujranwala

G.T. Road. Tel: (055) 3415401-3 Fax: (055) 3415407

#### SIAI KOT

#### Honda Falcon

Pakki Kotli, Daska Road. Tel: (052) 3252000, 3251251-4 Fax: (052) 3563203

#### **MIRPUR**

#### **Honda Empire**

Mian Muhammad Road, Quaide-Azam Chowk, Mirpur Azad Tel: (05827) 451501-3 Fax: (05827) 451500

#### **PESHAWAR**

#### Honda North

Main University Road. Tel: (091) 5854901 Fax: (091) 5854753

#### **DERA GHAZI KHAN**

#### Honda HiSun

Multan Road Tel: (064) 111-690-690 Fax: (064) 2689009

#### **RAHIM YAR KHAN**

#### Honda Rahim Yar Khan

Shahbaz Pur Road, Near Naveena Textile Mills, Cantt Chowk. Tel: (068) 5674446-8 Fax: (068) 5674445

#### SAHIWAL

#### Honda Sahiwal

Sahiwal Bypass Lahore Road near PSO Tel: 040-4502081-82

#### **QUETTA**

#### **Honda Carwan**

Airport Road, Besides Carwan Fuel Station, Sheikhmanda. Tel: 081-2881001-3

#### **BAHAWALPUR**

Honda Bahawalpur KLP Road,

Bypass, Bahawalpur Cell: 0300-0891400

## **Authorized Service & Spare Parts Dealers**

#### **LAHORE**

Johar Town Honda 892-R-1 Main Boulevard,

Johar Town. Tel: 042-35291712, 35291771

#### Aabpara Honda

Aabpara Market, 16 Wahdat Road. Tel: 042-35866932,

#### Samanabad Honda

Plot No.29/30 - 21, Acre Scheme Samanabad, Tel: 042-37530563, 37530579

#### Defence Honda

E-105, New Super Town, Near Main Gate Defence Housing, Society, Main Boulevard, DHA

Tel: 0321-4466544, 042-35732358

#### **Smart Honda**

Lidhar adjacent to Shell Pump, Near Askari-11, Main Bedian Road. Tel: 0323-4142008

#### Shalamar Honda

Quaid-e-Azam Interchange, Lakhodair Mehmood Booti, Near Eastern, Housing Society. Tel: 042-6558011-5

#### **KARACHI**

#### Nazimabad Honda

1-J8/B Muslim League Quarter. Main Road Nazimabad No.1

Tel: 021-36603336-7

#### **RAWALPINDI**

#### Royal Honda

CB-940/A, Meherabad, Main Peshawar Road, Rawalpindi Cantt. Tel: 0314-5462464

#### Swan Honda

Swan Honda Private Limited, Main G.T. Road, Opposite SOS, Village Near Sawan Camp. Tel: 0300-5550569

#### **ISLAMABAD**

#### Margalla Honda

Service Road, E-11/4 Near, Aura Grand Marquee. Tel: 051-2318051-2

#### **AMX Honda**

Plot # 142, Opposite, Islamabad Dry port I-9/2. Tel: 0333-5488898

#### **MULTAN**

#### Prime Honda

Mushtaq Colony Industrial, Estate Road, Near Nadirabad, Railway Crossing. Tel: 061-6538112

#### **BAHAWALPUR**

### Horizon Honda

Multan Road. Tel: 0321-6817729

#### **FAISALABAD**

#### Jaranwala Road Honda

Jaranwala Road. Tel: 041-8710616, 8541097

#### Civil Lines Honda

P-121/1 Jail Road, Civil Lines. Tel: 041-2641925, 2409394

#### **GUJRAT**

#### River Edge Honda

Near Science College, G.T. Road. Tel: 053-3523511

#### SUKKUR

#### **Clock Tower Honda**

Hussaini Road, Near Gurdwara. Tel: 071-5617683

#### **HARIPUR**

#### Haripur Honda

Main G.T Road Haripur Tel: (+92-995) 319881-3

## **Authorized Spare Parts Dealers**

#### 1S DEALERS

#### **LAHORE**

#### Sugoi Parts Center

Shop No. 4-6, Shamyl Center, 4-Montgomery Road. Tel: 042-36370121

#### Sugoi Defence Parts Center

Shop No. 1 Corner 26/26 Main Walton Road. Lahore Cantt. Tel: 042-36626987

#### **KARACHI**

#### Sugoi Parts Center

Shop No. 1&2 Amber Electronics, Market M.A Jinnah Road. Tel: 021-32778211-12

#### Sugoi Sunset Parts Center

Plot No. 12-C, 12th Commercial Street, Phase II, Extension D.H.A. Tel: 021-35312766

#### Sugoi Multan Parts Center

103/9 Igbal Plaza Opp. RTO Office, Near Feasta Garden, LMQ Road. Tel: 061-4586160-61





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