

No. GGL/PSX/2022/19

November 29, 2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Fax: 021-111-573-329

Dear Sir,

Corporate Briefing Session – Ghani Glass Limited

This is to inform you that **Ghani Glass Limited** is arranging Corporate Briefing Session on Monday December 5, 2022 at 11:00 a.m. regarding financial performance for the year ended June 30, 2022 and future prospects for the shareholders/analysts.

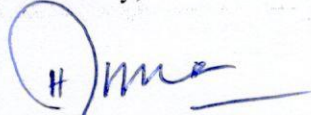
Interested shareholders/analysts are advised to please attend the session through zoom/video or in physical. Accordingly, those shareholders/analysts/investors who desire to attend the session are requested to register themselves by sending e-mail to the company secretary at hafiz.imran@ghaniglass.com subject of e-mail will be "Registration for Corporate Briefing Session-GHGL" including the following necessary detail:

Name	CNIC	Folio No/CDC A/C	Organization Name	Cell No

Zoom/Video Link will be shared with those shareholders/analysts/investors whose e-mail containing aforementioned particulars are received at the above mentioned e-mail address by December 2, 2022.

You may please inform the TRE Certificate holders of the Exchange accordingly.

Yours Sincerely,



Hafiz Muhammad Imran Sabir
Company Secretary

Encl: as above



Ghani

Ghani Glass Limited

CORPORATE BRIEFING SESSION 2022

ABOUT US



Incorporation
December 31, 1992



Commencement of Business
February 14, 1993



Listing in Stock Exchange
1994 (PSX: GHGL)



Paid-up Capital
PKR 8.4 Billion



Shareholders' Equity
Rs. 20.6 Billion



Production Capacity
Over 500,000 tpa



Board Of Directors

Mr. Zaid Ghani

Mr. Imtiaz Ahmad
Khan

Mr. Anwaar Ahmad
Khan

Mr. Aftab Ahmad
Khan

Mrs. Reema
Anwaar

Mr. Junaid Ghani

Mr. Jubair Ghani

Mr. Hamza Ghani

Mr. Moeez Ghani

Mr. Ibrahim Ghani

Mr. Ayub Sadiq

Mr. Shamim Ahmed

Mr. Ovais Shamim

Mr. Nauman
Shaukat

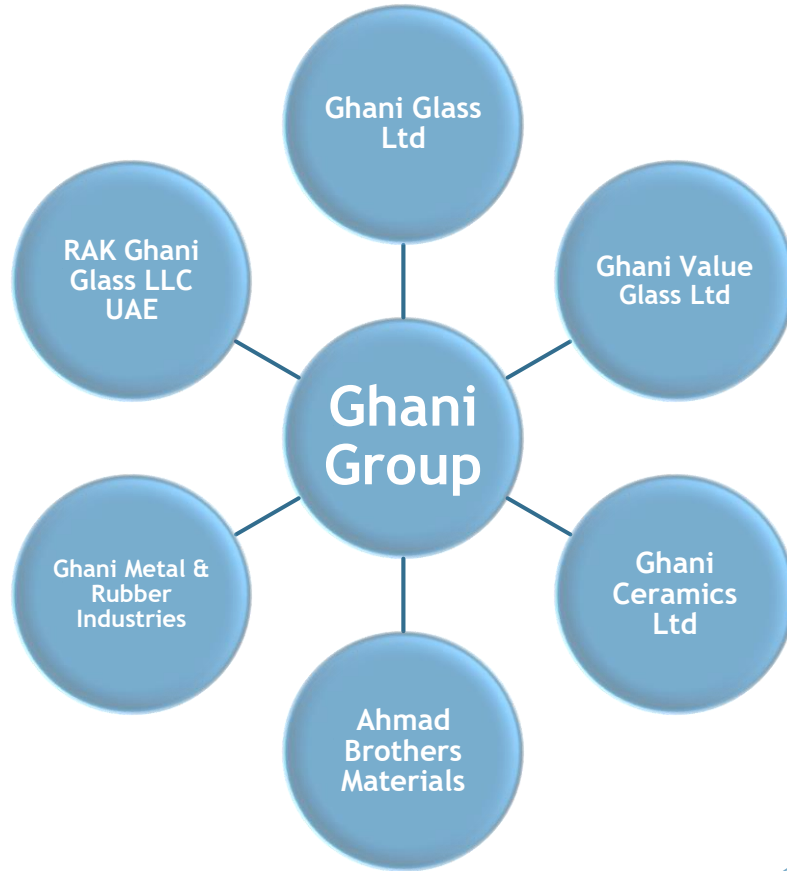
Mr. Waqar Zafar

Mr. Khalid Aslam
Butt

Hafiz Muhammad
Saad

Mr. Ajmal Khan
(Nominee EOB)

GROUP PORTFOLIO



► *The Company is engaged in the business of Manufacturing & Sale of Glass containers & Float Glass.*



COMPANY OVERVIEW

- ↓ Flagship company of the group with two major divisions:
 - ❑ Float Glass
 - ❑ Container Glass
- ↓ Total 7 glass Furnaces producing 1,570 MT /day
- ↓ Over 2 Billion Bottles per annum
- ↓ First glass plant to achieve ISO 9001:2000, GMP Standards and 14001 certifications now upgraded.
- ↓ Pioneers to introduce Class 100,000 Clean Room Facility with automatic shrink wrap packaging.

FLOAT GLASS & GLASS CONTAINER DIVISION

↓ Float Glass Division

- ← Ghani Clear Glass
- ← Ghani Green Glass
- ← Ghani Brown Glass
- ← Ghani Blue / Ocean Blue Glass
- ← Ghani Grey Glass
- ← Reflective Glass

↓ Glass Containers Division

- ← Pharmaceutical glass containers (amber and clear)
- ← Beverages glass containers (flint and green)
- ← Food glass containers (clear)

INDUSTRY ANALYSIS

Estimated Capacities

➤ **Container Glass**

- ✓ GGL-1 Hattar KPK (Pharmaceutical, Food & Beverage)
2 modern furnaces
Capacity: 255 TPD
- ✓ GGL-2 Karachi (Pharmaceutical, Food & Beverage)
3 modern furnaces
Capacity: 315 TPD

➤ **Float Glass**

- ✓ GGL-3 Sheikhupura
2 State of the art Furnaces
Capacity: 1000 TPD

OUR CLIENTS

Food, Beverages & Pharmaceuticals containers



GlaxoSmithKline



Abbott
A Promise for Life



SEARLE



MITCHELL'S



Young's

Wyeth



Gourmet



Barrett Hodgson



Johnson & Johnson



NOVARTIS



Global Reach & Local Market Share

Global Reach – Major Export Countries

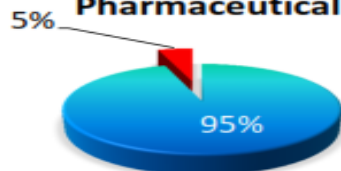


- Afghanistan
- Bangladesh
- Congo
- Ghana
- Greece
- India
- Iraq
- Iran
- Indonesia
- Kuwait
- Kenya
- Malawi
- Mauritius
- Mozambique
- Nepal
- Nigeria
- Philippines
- Saudi Arabia
- South Africa
- South Korea
- Sri Lanka
- Tanzania
- Turkey
- UAE
- Yemen
- Zambia

And many more

Local Market Share

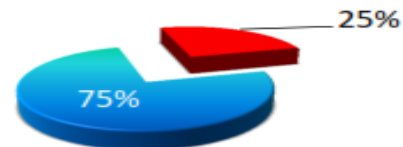
Pharmaceutical



Food & Beverage

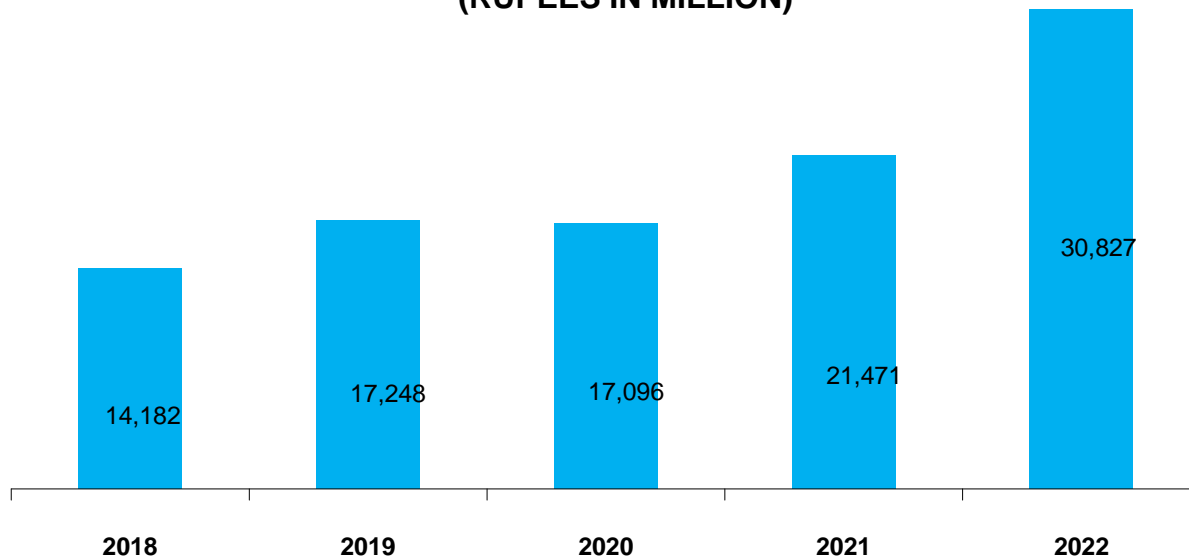


Float Glass

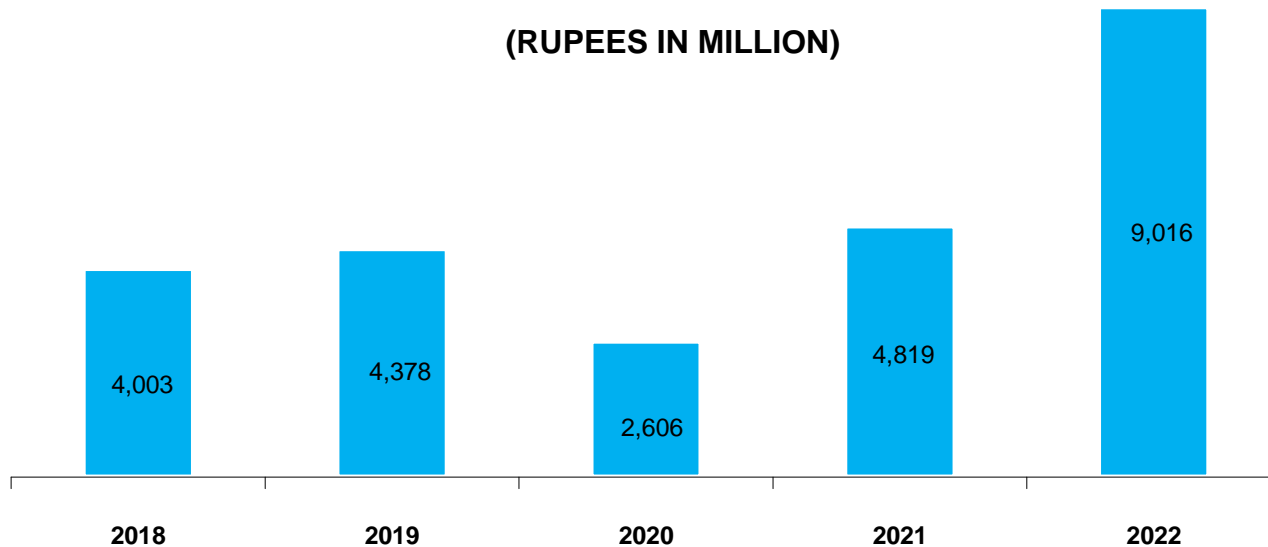


KEY FINANCIAL INDICATORS

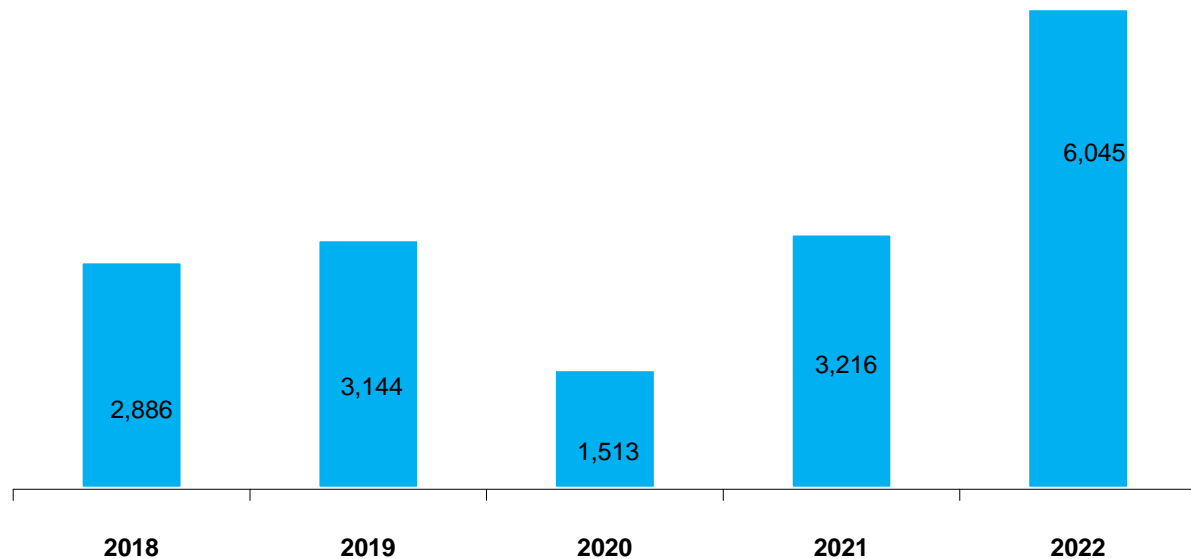
NET REVENUE (RUPEES IN MILLION)



GROSS PROFIT (RUPEES IN MILLION)



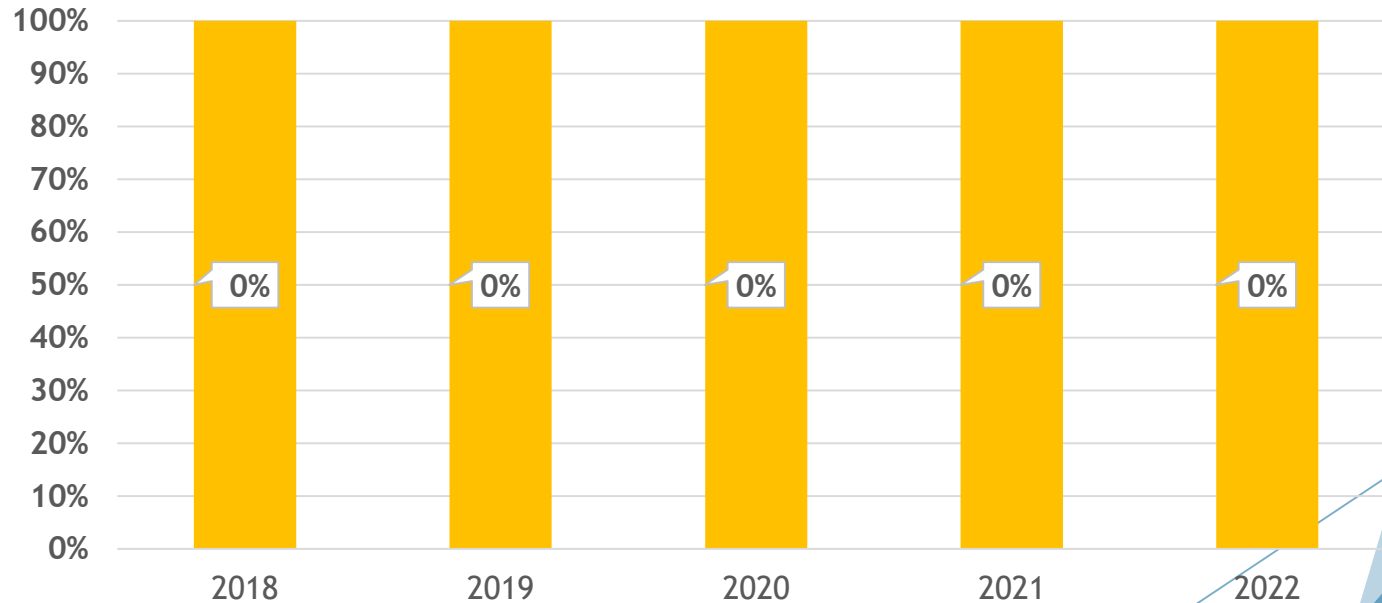
**PROFIT AFTER TAX
(RUPEES IN MILLION)**



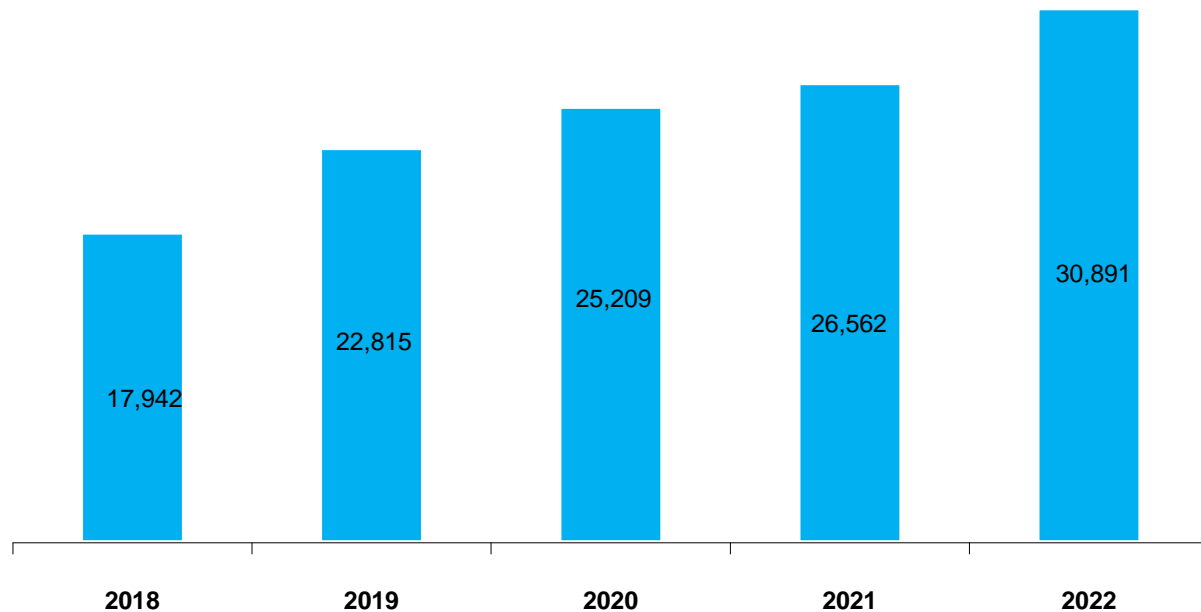
Financial Performance

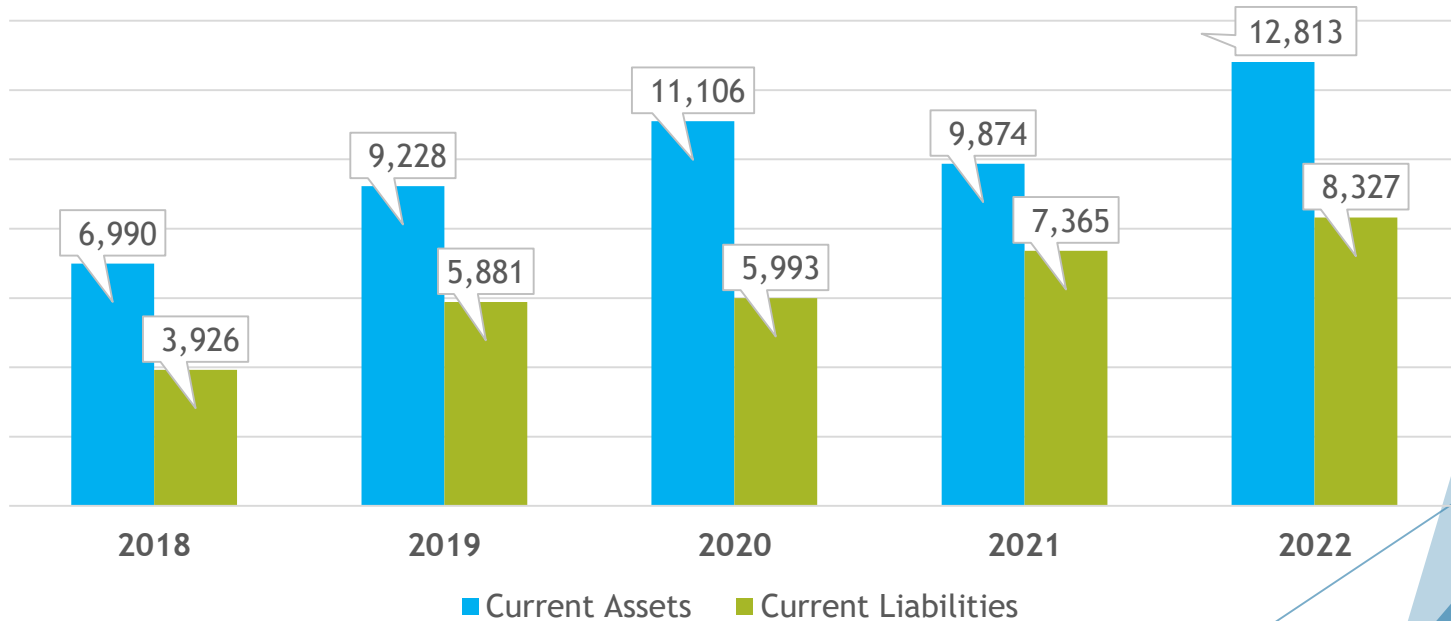
Debt to Equity Ratio (%)

■ Debt ■ Equity

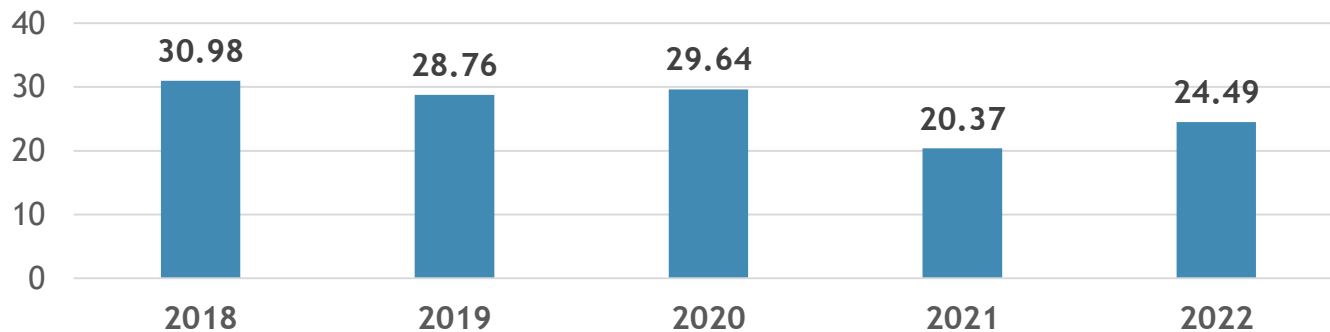


TOTAL ASSETS (RUPEES IN MILLION)

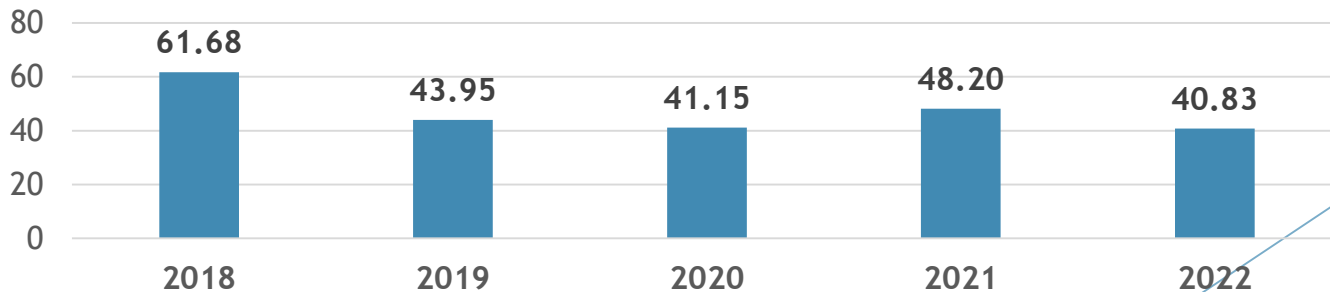


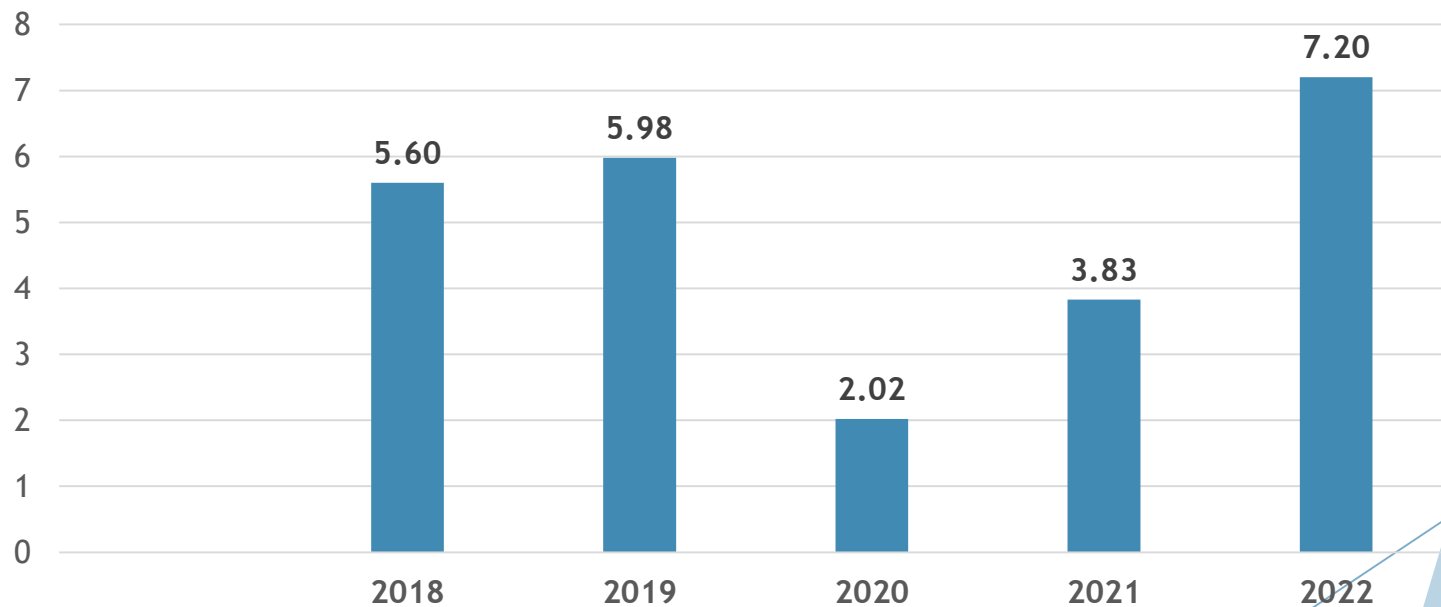
Current Assets VS Liabilities

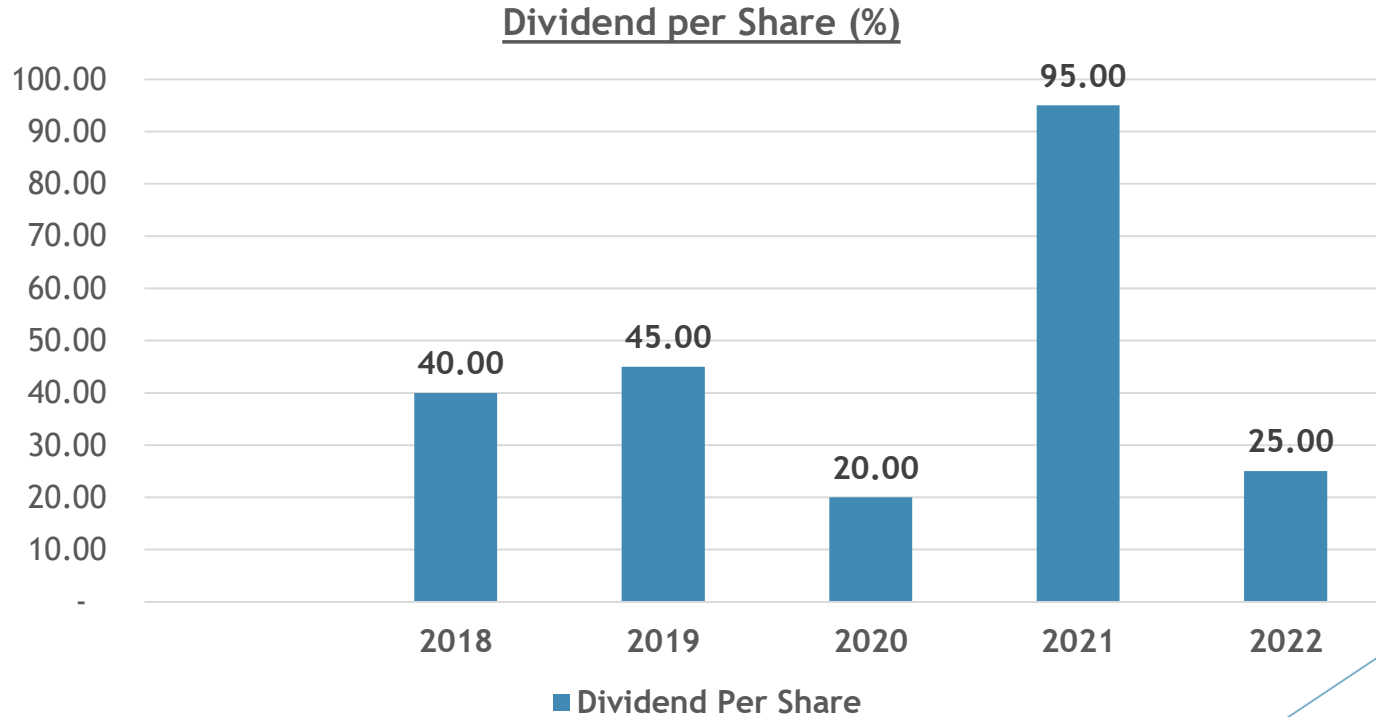
Break up Value (Rupees)

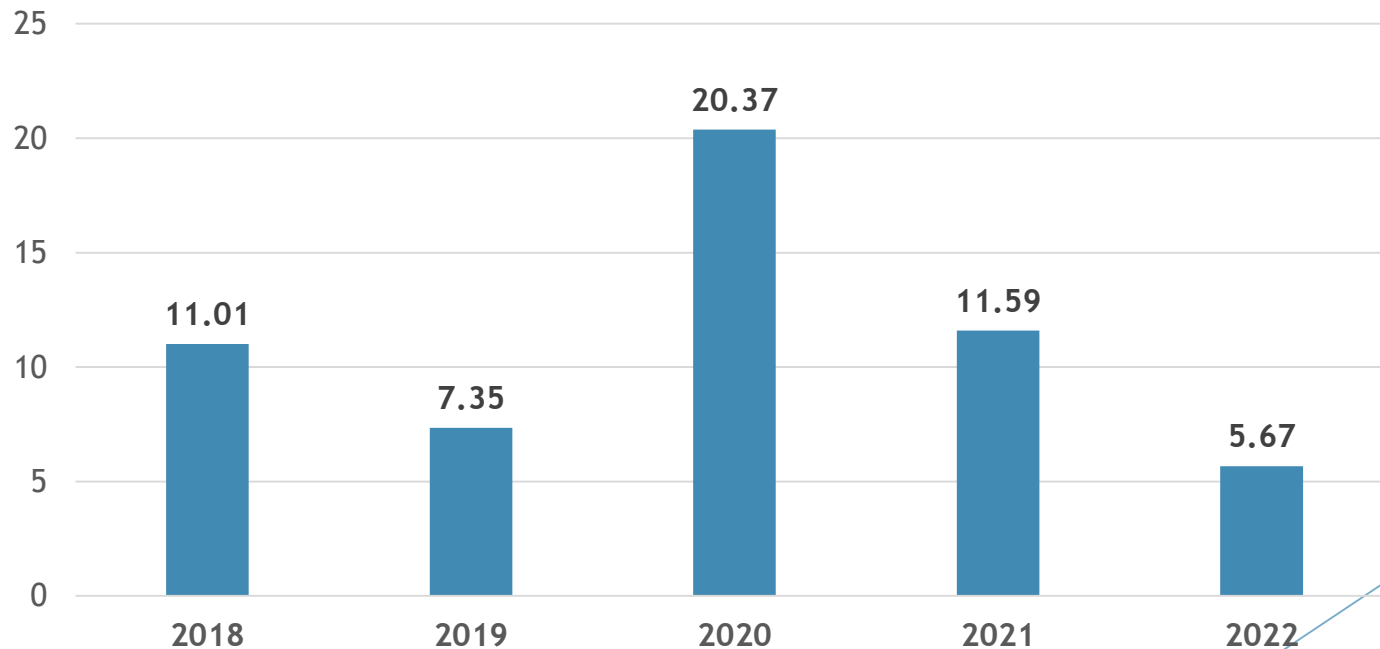


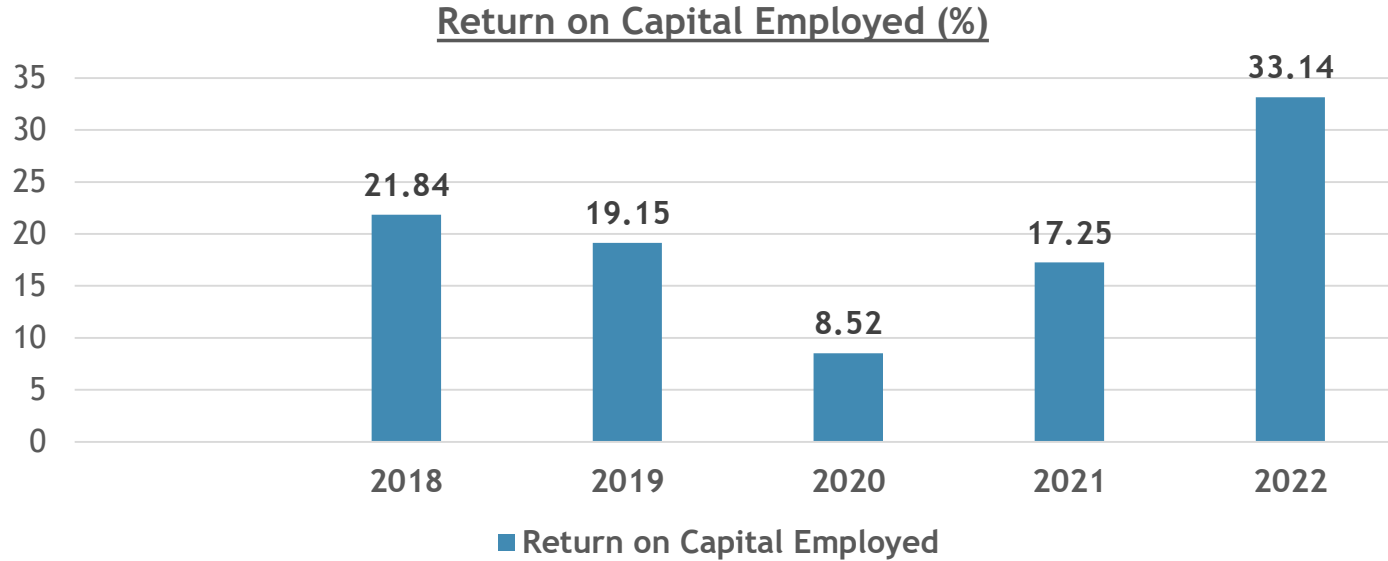
Market Price (Rupees)



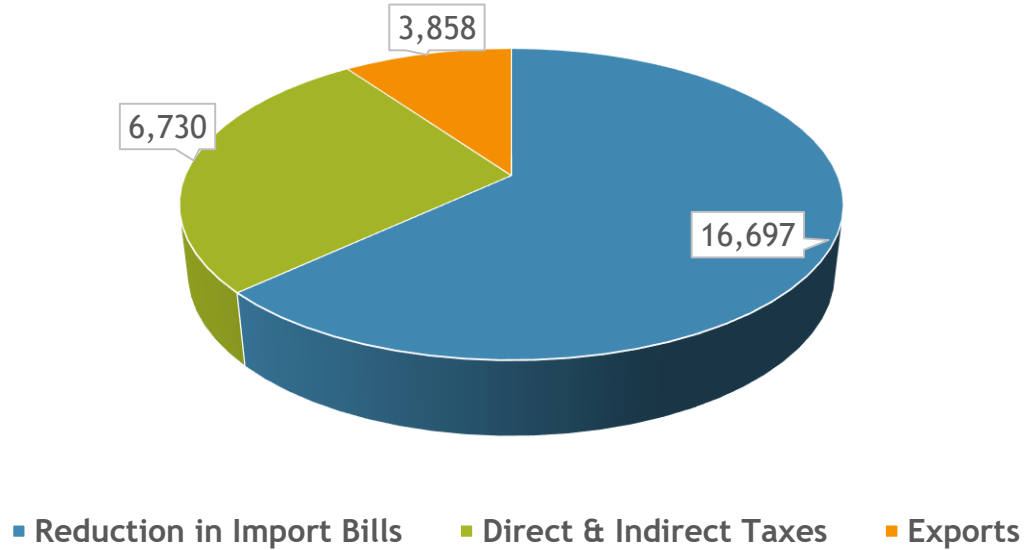
Earnings Per Share (Rupees)



Price Earnings Ratio (Rupees)



Contribution to National Exchequer (Rupees in Million)



FUTURE OUTLOOK

FUTURE OUTLOOK

- Ghani Glass has been playing its vital role in creating job opportunities, saving foreign exchange by producing import substitute, developing the country by fetching foreign exchange, by exporting globally, by using indigenous raw material;
- With the help of ALLAH Almighty, initial production from the tableware project has been started successfully. Production from IS Machines gained attraction of the customers. Good response has been given by the competitive market. We hope the full fledge Press Machines would be received by the company by the end of this calendar year. Commercial Production from the new project of Figured Glass has been started in November 2022. This is first time in the history of Pakistan that on the same furnace, both Figured Glass and Float Glass are produced. It will enhance the revenue of the Company.



Thank You