THE ORGANIC MEAT COMPANY LIMITED

November 30, 2022

The General Manager
Pakistan Stock Exchange
Stock Exchange Building
Stock Exchange Road
Karachi

Subject: Annual Progress Reports for the period ended June 30, 2022

Dear Sir,

In compliance with the requirement of clause 16 (i)(ii) of post-issue reporting and disclosures of the public offering regulations, 2017 and in pursuance of the requirement specified in clause 4 (ii)(2)(b)(2) of the prospectus to the issue of the Company, we are pleased to attached herewith Annual Progress Report on implementation of the expansion projects for the period ended June 30, 2022 duly reviewed by auditor.

Yours sincerely

For The Organic Meat Company Ltd

IMRAN KHAN
Company Secretary

Encl: as above

Office Address: Plot No. 257, Sector 24, Korangi Industrial Area,

Karachi-Pakistan. Tel #: +92-21-35059969 - 35079969

E-mail: info@tomcl.net Web: www.tomcl.net

Plant Address: Survey # 310, Deh Shah Mureed, Gadap, Karachi-Pakistan.



THE ORGANIC MEAT COMPANY LIMITED

ANNUAL PROGRESS REPORT



AS AT JUNE 30, 2022



REPORT OF FACTUAL FINDINGS IN CONNECTION WITH ANNUAL PROGRESS REPORT OF THE ORGANIC MEAT COMPANY LIMITED

Grant Thornton Anjum Rahman

1st & 3rd Floor, Modern Motors House, Beaumont Road, Karachi, Pakistan.

T +9221 35672951-56

Purpose

We have performed the procedures agreed with you and enumerating below with respect to predefined inspection items. Our engagement was undertaken in accordance with the "International Standard on Related Services (ISRS 4400)" to perform agreed upon procedures regarding financial information. The procedures were performed solely to assist The Organic Meat Company Limited (the Company) to demonstrate to the investors, upon request about the progress of the expansion.

This report relates to the annual progress report which is being submitted in compliance with the requirement of Clause 16(i)(ii) of post issue reporting and disclosures of the "Public Offering Regulations, 2017" and in pursuance of the requirement specified in the clause 4(ii)(2)(b)(2) of the prospectus to the issue of the Company and may not be suitable for any other purpose.

Responsibilities of the Engaging Party and Responsible Party

The Organic Meat Company Limited has acknowledged that the agreed-upon procedures are appropriate for the purpose of the engagement.

Management, as identified by (the Company) is responsible for the subject matter on which the agreed-upon procedures are performed.

Practitioner's Responsibilities

We have conducted the agreed-upon procedures engagement in accordance with the International Standard on Related Services (ISRS) 4400 (Revised), Agreed-Upon Procedures Engagements. An agreed-upon procedures engagement involves our performing the procedures that have been agreed with The Organic Meat Company Limited, and reporting the findings, which are the factual results of the agreed-upon procedures performed. We make no representation regarding the appropriateness of the agreed-upon procedures.

This agreed-upon procedures engagement is not an assurance engagement. Accordingly, we do not express an opinion or an assurance conclusion.

Had we performed additional procedures, other matters might have come to our attention that would have been reported.



Professional Ethics and Quality Control

We have complied with the ethical requirements in the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the Code) as adopted by the Institute of Chartered Accountants of Pakistan and we have fulfilled our other ethical responsibilities in accordance with the Code. For the purpose of this engagement, there are no independence requirements with which we are required to comply.

Our firm applies International Standard on Quality Control (ISQC) 1, Quality Control for Firms that Perform Audits and Reviews of Financial Statements, and Other Assurance and Related Services Engagements, and accordingly, maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements

Procedures and Findings

We have performed the procedures described below, which were agreed with (the Company) in terms of its IPO progress report.

| S.no | Procedures | Findings |
|------|---|---|
| 1 | Obtain the management's annual progress report to ensure that all the required information is appropriately disclosed as per "Public Offering Regulations, 2017" | We have reviewed the management's annual progress report to ensure that it is in accordance with "Public Offering Regulations, 2017" and no exception were noted. |
| 2 | Obtain supporting documents amounting to Rs 6.39 million relating to steam heated kettles, steam generators and their installation and fittings for offal's processing facility in Korangi Industrial Area. | We inspected supporting documents of Rs 6.39 million relating to steam heated kettles, steam generators and their installation and fittings for offal's processing facility in Korangi Industrial Area. |
| 3 | Inspect the minutes of the meeting of Board of Directors (BOD) to check any progress has been made relating to EPZA facility during the year ended June 30, 2022. | We inspected the minutes of the meeting of BOD, and report that no progress has been made relating to EPZA facility during the year ended June 30, 2022. |
| 4 | Inspect the minutes of meeting for the approval of the capital expenditure for the year ended June 30, 2022. | We have inspected the minutes of meeting and found it in accordance with the requirement of Companies Act 2017. |



| S.no | Procedures | Findings | | |
|------|---|---|--|--|
| 5 | Obtain representation that the offal processing facility at Korangi industrial area is operational including Cold Chain machinery and related storage equipment, and the proceeds from the IPO are to be applied solely for the purpose as mentioned in the prospectus and to no other purpose. | We have obtained written representation letter that attest to the completeness of annual progress report and the all information relevant to this purpose has been disclosed to us. | | |

Yours sincerely

Grant Thornton Anjum Rahn

Chartered Accountants

Date: 0 0 NOV

2 8 NOV 2022

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INTRODUCTION

This annual progress report is being submitted in compliance with the requirement of Clause 16(i)(ii) of post issue reporting and disclosures of the "Public Offering Regulations, 2017" and in pursuance of the requirement specified in the clause 4(ii)(2)(b)(2) of the prospectus to the issue of the Company.

The Company carried out a successful IPO in July 2020, to finance its expansions, at estimated costs, as detailed below:

- Facility for local Offal at Korangi Industrial Areas Rs. 167.20 million
- Facility in Export Processing Zone (EPZ), Karachi Rs.104.45 million
- Utilization in Working Capital Rs.448.35 million

We are pleased to share the second annual progress report after the listing on PSX and in accordance with quarterly results uploaded at PSX, in respect of the aforementioned projects, in the ensuing pages.

SUMMARY OF IPO FUNDS GENERATED

| Description | Rupees |
|---|--------------|
| Issuance of 40 million ordinary shares at floor price of Rs. 18 per share | 720,000,000 |
| Excess funds received – Share Premium at Rs. 2 per share | 80,000,000 |
| Less: Share issuance costs | (23,769,303) |
| Net IPO Proceeds | 776,230,697 |

SUMMARY OF IPO FUNDS UTILIZED

| | IPO Funds | | |
|--|--------------------|-------------|-------------|
| Description | Approved | Utilized | Balance |
| Intended usage as per prospectus for: | | | |
| Facility of Local Offal in Korangi Industrial Area | 167,200,000 | 167,200,000 | - |
| Facility for Export Processing Zone: | 104,448,556 | - | 104,448,556 |
| Working Capital | 448,351,444 | 448,351,444 | - |
| | =20.000.000 | | |

720,000,000 615,551,444 104,448,556

Excess funds raised, used for

| | 00 000 000 | 00 000 000 | • |
|-------------------------|------------|------------|---|
| Fattening farm | 16,230,697 | 16,230,697 | - |
| Loan re-paid | 40,000,000 | 40,000,000 | - |
| Payment of IPO expenses | 23,769,303 | 23,769,303 | - |

80,000,000 80,000,000

IMPLEMENTATION STATUS

1. FACILITY FOR LOCAL OFFAL IN KORANGI INDUSTRIAL AREA

As of March 31, 2022, the offal processing facility is fully operational, and the management has fulfilled its commitments, as mentioned in the prospectus, in respect of the Korangi Offal Processing Facility.

The Company had successfully acquired a partially-constructed building at an ideal location in the Korangi Industrial Area, with a total area of 1,067 square yard. The building has a total covered area of around 18,000 square ft.

The Company has spent a total amount of Rs.198.44 million for acquisition of land and construction of building. The expenditure represents a 51.4% increase over planned expenditures due to 50% additional built-up area of the acquired property and related civil works conducted. These additional capital expenditures were financed through Company's own sources.

Further, the major portion of the cold-chain management machinery which was imported vide firm Letter of Credits amounting to around Rs.35 million, as detailed in Annexure-I, was successfully completed at 2QFY22, and the trial run ended at 3QFY22. The cold chain machinery is fully operational.

Implementation status

| Particulars | Commitment | Completed |
|--|------------|-----------|
| Acquisition of property | Q1 FY 21 | Yes |
| Construction | Q4 FY 21 | Yes |
| Installation of machinery and commission | Q1 FY 22 | Yes |
| Test run | Q1 FY 22 | Yes |
| Commencement of production | Q2 FY 22 | Yes |

2. FACILITY FOR KARACHI EXPORT PROCESSING ZONE (KEPZ)

The Company is still in process of procuring suitable land in the Karachi Export Processing Zone (KEPZ) to construct the offal processing plant.

As per the information disclosed in the prospectus, the Company had originally intended to purchase suitable land in the Karachi Export Processing Zone (KEPZ) to construct the offal processing plant, and installation of related plant and machinery. However, due to implications of applicable laws within the KEPZ and lack of availability of suitable vacant land for allotment by the Export Processing Zone Authority (EPZA) themselves for the purpose, the Company has so far been unable to finalize the purchase of land arrangements. Moreover, the frequent PKR depreciation against US Dollar has also increased the cost of acquisition of land in the KEPZ, which are denominated in US Dollars.

Additionally, the Company is considering and pursuing the following options to procure land in the KEPZ: (a) acquiring a surrendered license from the Export Processing Zone Authority (EPZA) following a public auction process; (b) acquiring an entity in the KEPZ that is currently holding a license and land; and (c) acquiring a fresh license from the Export Processing Zone Authority (EPZA).

Implementation status

| Particulars | Commitment | Completed |
|--|------------|-----------|
| Acquisition of property | Q1 FY 21 | No |
| Approval of construction drawings | Q2 FY 21 | No |
| Construction | Q1 FY 22 | No |
| Application for completion month | Q2 FY 22 | No |
| Installation of machinery and commission | Q2 FY 22 | No |
| Test run | Q2 FY 22 | No |
| Commencement of production | Q3 FY 22 | No |

3. INVESTMENT IN WORKING CAPITAL

The Company had evaluated its working capital requirement based on previous trends, requirements and future business outlook and the expected amount was allocated in the prospectus.

As at June 30, 2022, the funds allocated for the working capital have been fully utilized, and have been rolled over multiple times in the working capital cycle. The ratio of fund utilization in within the different product categories has been adjusted as per the demand pattern of different products over the period, since the IPO date.

SYED IMRAN ALI

Chief Financial Officer

IMRAN KHAN
Company Secretary

ANNEXURE - I

DETAILS OF MACHINERY AND EQUIPMENT

| LC# | Value | Vendor | Product Description | | | |
|--------------|---------------------------------------|---|---|--|--|--|
| EQUIPMENT | | | | | | |
| TF2032875330 | US\$ 179,845/- (Rs. 27.20 million) | Emerson Climate Technologies | Cold Chain Machinery with standard accessories and attachments for freezing and chilling applications, comprising of compressors, evaporators, condensing units, heat exchangers monitoring systems, and related accessories. | | | |
| TF2032831726 | US\$ 59,400/- (Rs. 8.23 million) | Kelvin Controls LLC. | Insulated sandwich panels with standard accessories and attachments | | | |
| MACHINERY | | | | | | |
| N/A | Rs.3,340,084 | Wenzhou Longwan Wanyuan Food Machinery Factor | Steam Heated Cattles | | | |
| N/A | Rs. 925,000 | Local Fabrication | Steam generator | | | |
| N/A | Rs.1,325,396 | Local Fabrication | Installation and Fitting | | | |
| N/A | Rs. 802,500 | Local Fabrication | Cooking hood and Installation | | | |

ANNEXURE - II

STATUS OF THE PROJECTS AS MENTIONED IN THE PROSPECTUS

(Under regulation 16(i)(ii) of "Public Offering Regulations, 2017")

| Commitment made in the prospectus | Start date (As disclosed in the prospectus) | Completion date (As disclosed in the prospectus) | Current status | Rationale for delay (If any) |
|-----------------------------------|---|---|---|---|
| Utilization in Working Capital | August 04, 2020 | 1Q FY21 | The funds allocated for the working capital have been fully utilized, and have been rolled over multiple times in the working capital cycle | Not Applicable |
| Facility for local offal | 4Q FY20 | 2Q FY22 | Facility has been completed, and has successfully commenced commercial production. | Not Applicable |
| Facility in EPZ, Karachi | 1Q FY20 | 3Q FY22 | Delayed | Not yet started. The Company is in search for suitable land in KEPZA, and plans to do the needful before June 30, 2023. |