



ATTOCK CEMENT PAKISTAN LIMITED

CORPORATE BRIEFING SESSION

2022

*Rising* to the  
*Challenges*



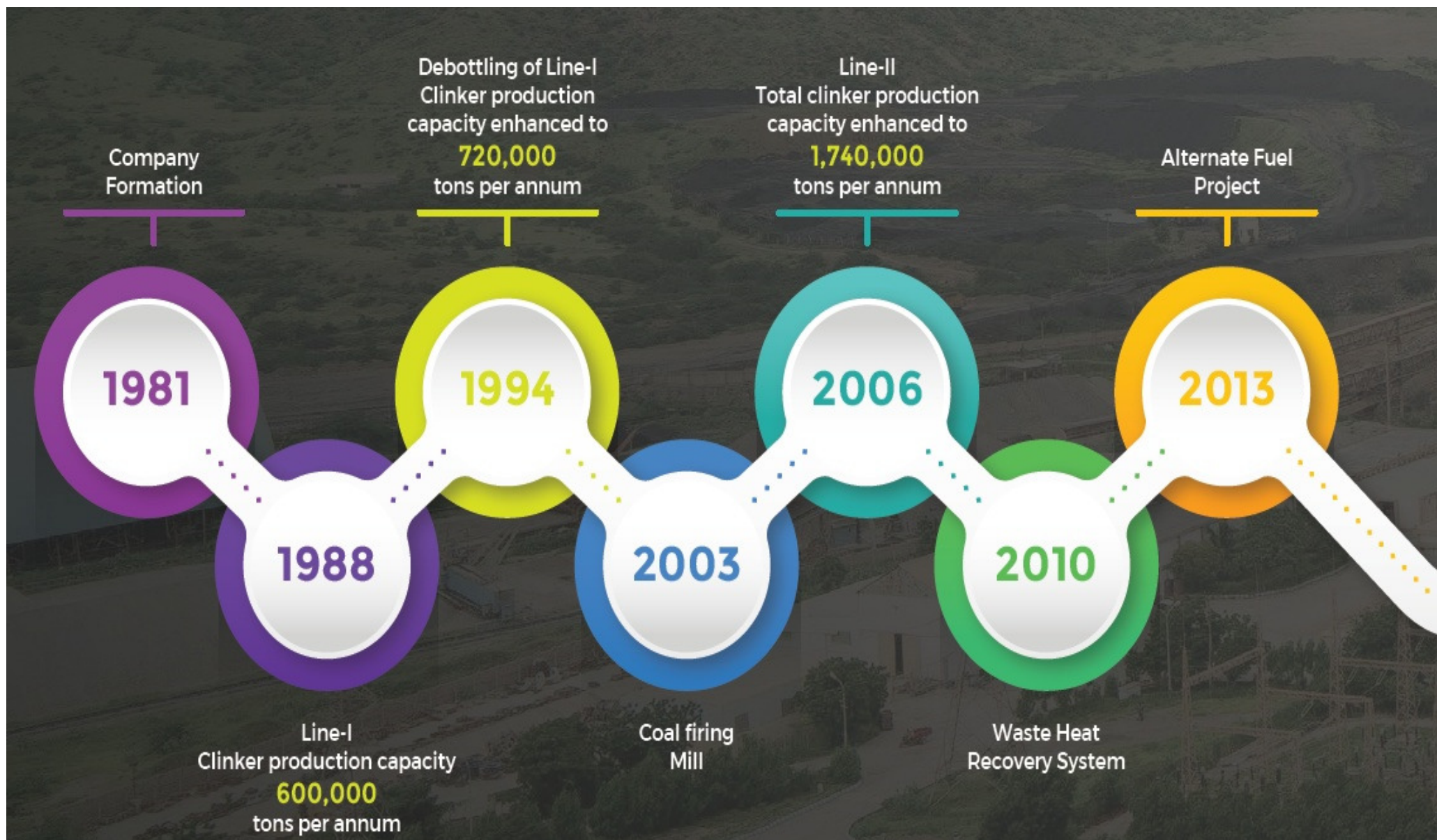
# ABOUT THE COMPANY

- Located at Hub, District Lasbela, Balochistan, Attock Cement Pakistan Limited (ACPL) is a subsidiary of Pharaon Investment Group Limited, commonly known as Attock Oil Group, which is one of the largest foreign investment groups in Pakistan.
- The initial capital outlay of the cement plant was of around US\$ 45 million, making it not only the single largest enterprise in the private sector but also the most capital intensive business endeavor from the Middle East.
- The journey of Attock Cement started from the year 1981 and the Company started its commercial production in 1988. In 4 decades, the Company has shown steady growth.
- ACPL's total installed clinker production capacity is 2.88 million metric tons.
- The Company installed Solar Power Plant of 21MW at its site in year 2022.
- The Company installed Cement grinding unit in Basra, Iraq with the installed capacity of 540,000 tons per annum.
- The Company is expanding its production capacity and installing Line-4 of 4,000 TPD. The plant will be operational in 2HY 2023.





# OUR HISTORY





# OUR HISTORY

Line-III  
Total clinker production  
capacity enhanced to  
**2,883,000**  
tons per annum

**2018**

Solar Power Plant  
**20(MW)**

**2022**

**2019**

Cement Grinding  
unit in Iraq  
Clinker production capacity  
**540,000**  
tons per annum

**2022**

**Project under progress**  
Installation of Line-4  
Total clinker production  
capacity to be enhanced to  
**4,158,000**  
tons per annum





# SECTORAL ANALYSIS





# CAPACITY VERSUS DISPATCHES

Qty in Million Tons

	2019	2020	2021	2022	AVG. GROWTH PER ANNUM
Capacity	56	69	69	70	8%
Domestic Sales	40.3	40.0	48.1	47.5	6%
Export	6.5	7.8	9.3	5.3	(6%)
Total	46.8	47.8	57.4	52.8	4%
Growth in %	-	2%	20%	(8%)	-
Utilization (%)	84	69	83	75	-



# SENSITIVITY ANALYSIS

## With Local & Export sales

YEAR	TOTAL CAPACITY	* LOCAL SALES INCREASED BY				
	MILLION M. TONS	-10%	-5%	0%	5%	10%
2022 (A)	69.39		52.8	52.8	52.8	52.8
2022 - 2023(E )	82.62	48.1	50.4	52.8	55.1	57.5
<b>Capacity Utilization(%)</b>		58%	61%	64%	67%	70%
2023 - 2024 (E )	84.67	43.8	48.1	52.8	57.6	62.7
<b>Capacity Utilization(%)</b>		52%	57%	62%	68%	74%

* Local dispatches	47.5
Export dispatches	5.3
<b>Total :</b>	<b>52.8</b>





# OPERATIONAL REVIEW



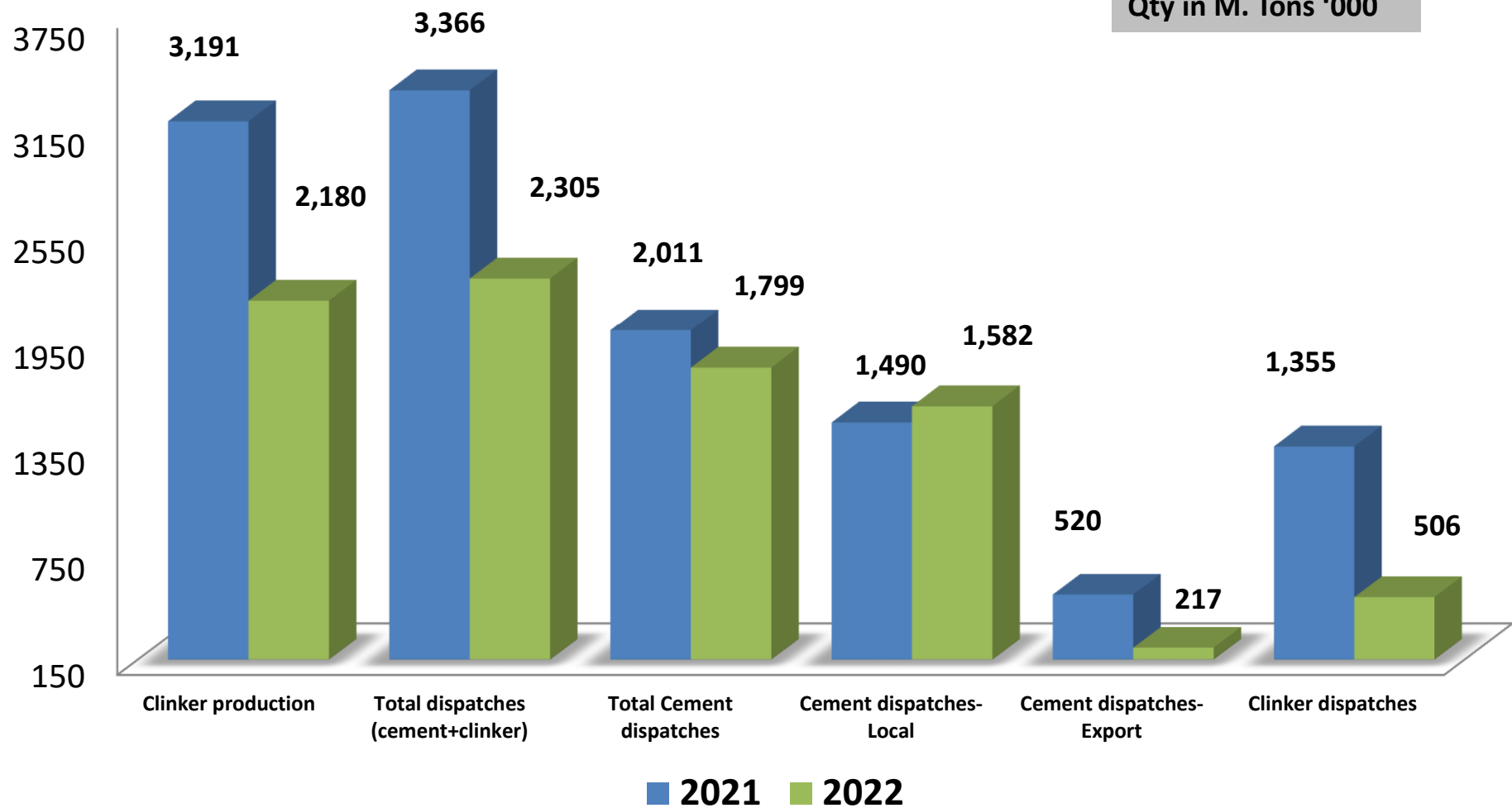




# OPERATIONAL REVIEW

## 2022 VS 2021

Qty in M. Tons '000

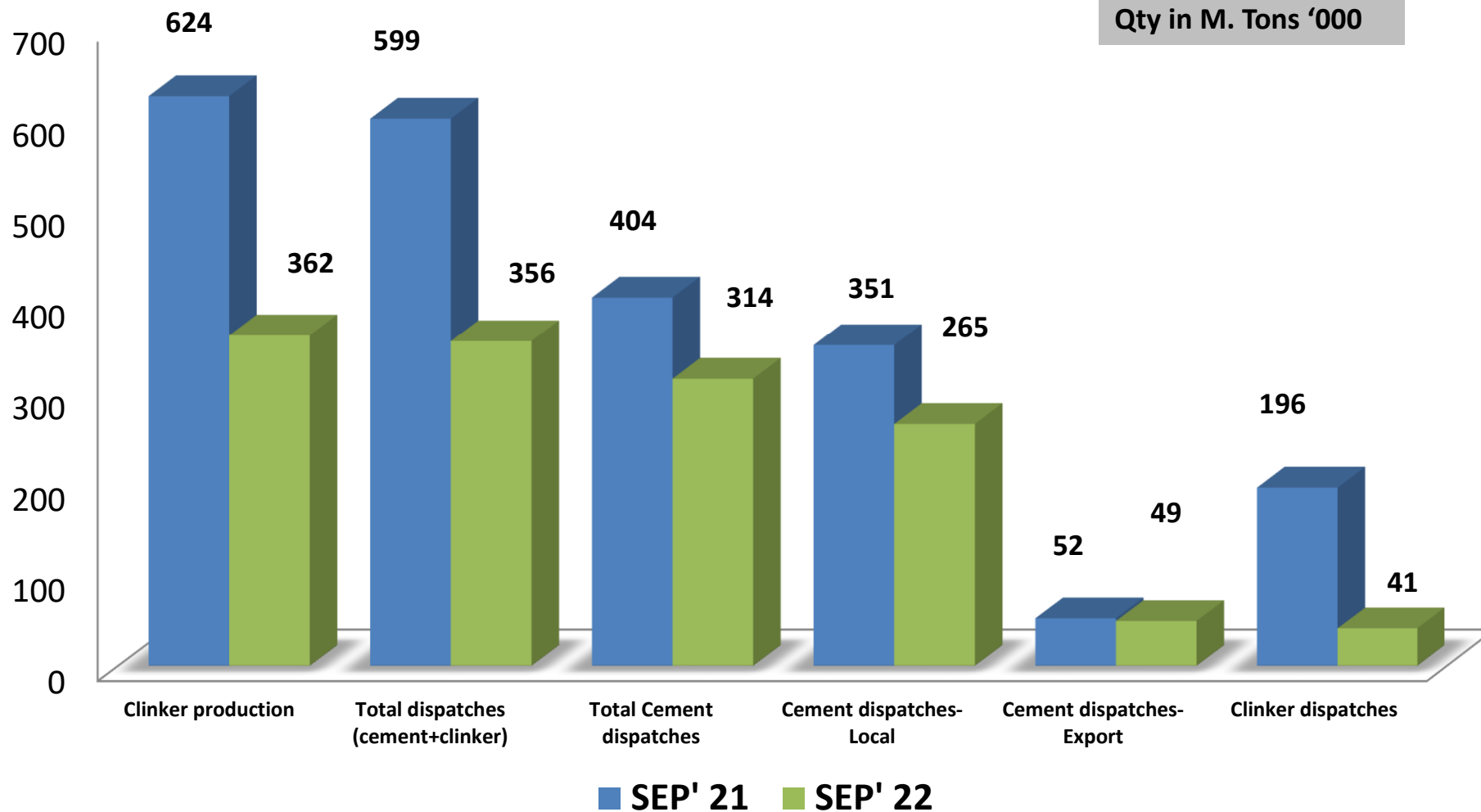




# OPERATIONAL REVIEW

## SEP' 22 VS SEP' 21

Qty in M. Tons '000





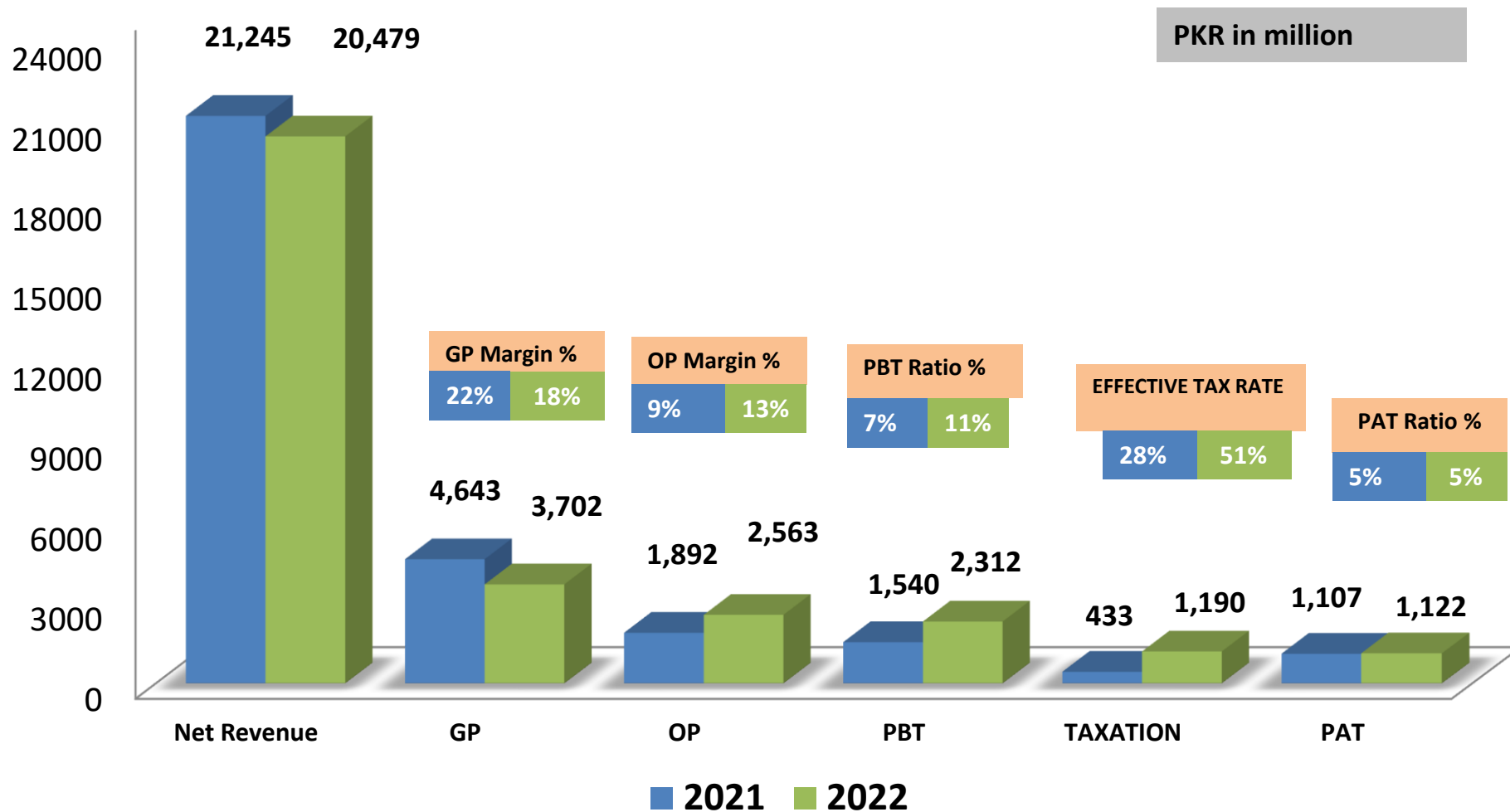


# FINANCIAL REVIEW





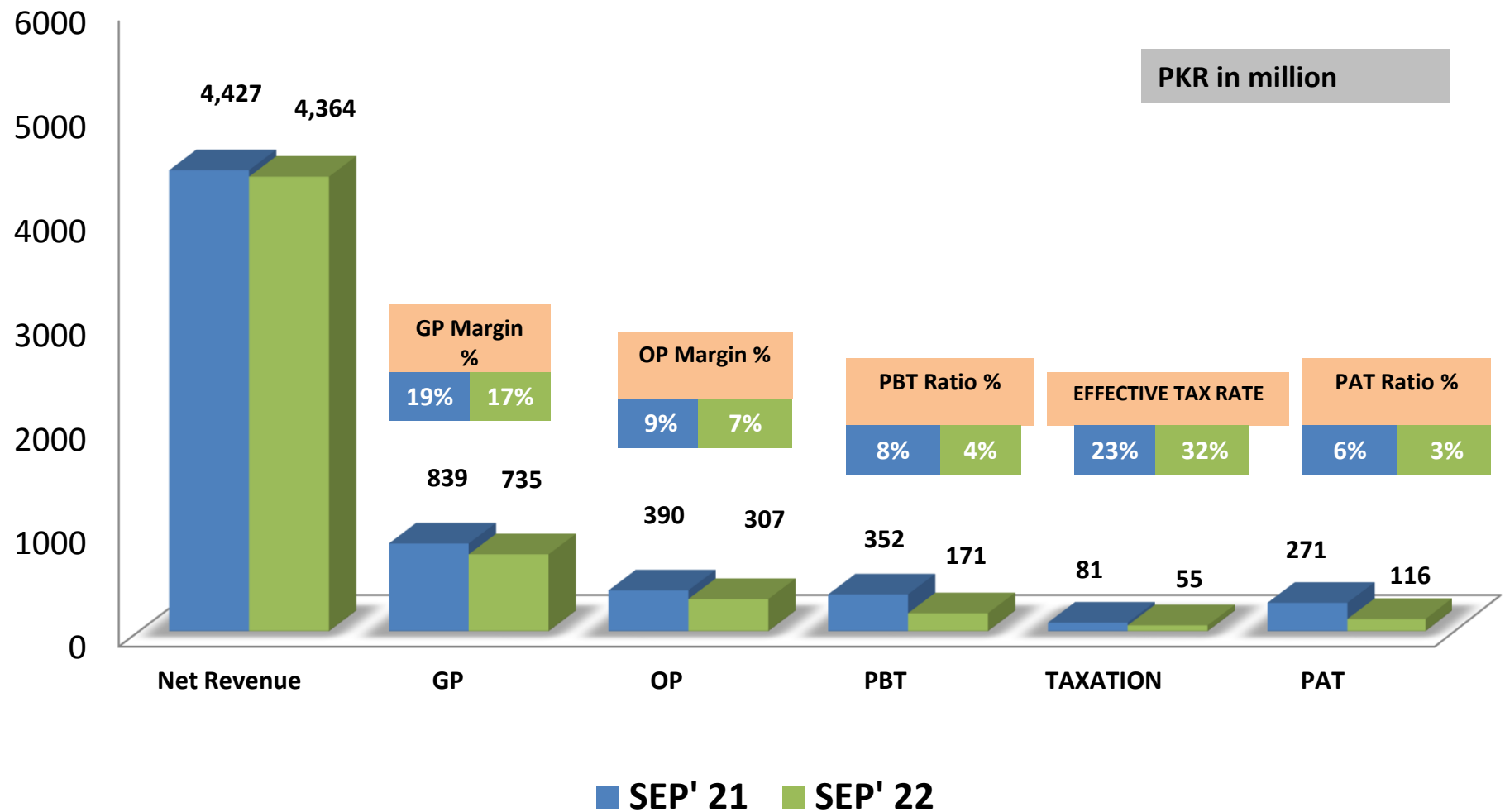
# PROFIT & LOSS ACCOUNTS 2022 VS 2021







# PROFIT & LOSS ACCOUNTS SEP' 22 VS SEP' 21





# EXTRACTS FROM FINANCIAL POSITION

PKR in million

	Q1 - FY 2023	FY 2022	FY 2021
Property, plant & equipment	28,544	26,730	19,477
Other long-term assets	2,035	2,035	2,032
Current assets	10,645	10,479	11,148
<b>Total Assets</b>	<b>41,224</b>	<b>39,244</b>	<b>32,657</b>
<b>Financed by</b>			
Share capital	1,374	1,374	1,374
Unappropriated profit	16,233	16,118	15,826
<b>Total Equity</b>	<b>17,607</b>	<b>17,492</b>	<b>17,200</b>
Long-term loans	9,133	7,212	2,435
Short term financing	4,927	4,648	4,394
<b>Total Debt</b>	<b>14,060</b>	<b>11,860</b>	<b>6,829</b>
Deferred liabilities	1,850	1,850	1,234
Other liabilities	7,707	8,042	7,394
<b>Total Equity &amp; Liabilities</b>	<b>41,224</b>	<b>39,244</b>	<b>32,657</b>





**ATTOCK CEMENT PAKISTAN LIMITED**

**QUESTIONS AND ANSWERS**

**CORPORATE BRIEFING SESSION**

*Thank*

*you*

