

**QUARTERLY ACCOUNTS  
FOR THE FIRST QUARTER  
ENDED SEPTEMBER 30, 2022  
(UN-AUDITED)**



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**ARUJ INDUSTRIES LTD.**

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**ARUJ INDUSTRIES LTD.**

## **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

1. Mr. Ali Maqsood Butt : Chair Person
2. Mr. Faisal Khan : Chief Executive
3. Mr. SH. Ghulam Mustafa : Director
4. Mrs. Durray Zara Butt : Director
5. Dr. Aruj Butt : Director
6. Mr. Muhammad Saeed Akhtar : Director
7. Mr. Muhammad Sajjad Hussain : Director

### **CHIEF FINANCIAL OFFICER**

Mrs. Durray Zara Butt

### **COMPANY SECRETARY**

Mr. Muhammad Sajjad Hussain

### **SHARE REGISTRARS**

M/s. Corplink (Pvt.) Ltd.  
Wings Arcade, 1-K, Commercial  
Model Town Lahore.  
Tel: 35839182, 35869037

### **LEGAL ADVISOR**

Mr. Mian Waheed Akhtar,  
Advocate High Court/ Supreme Court  
Lahore.

### **AUDITORS**

M/s. Qadeer & Co.  
Chartered Accountants,  
32-A Lawrence Road,  
Lahore.

### **REGISTERED OFFICE**

2-KM Off Raiwind-Manga Road,  
Raiwind, Lahore.  
Tel: (92 - 42) 35393125-6, 38102800  
Fax: (92 - 42) 35393127  
E-mail: info@aruj.com  
Website: www.aruj.com

### **AUDIT COMMITTEE**

Muhammad Saeed Akhtar	Chairman
Muhammad Sajjad Hussain	Member
Mr. Ali Maqsood Butt	Member

### **REGISTERED OFFICE**

2-KM Off Raiwind-Manga Road,  
Raiwind, Lahore.  
Tel: (92 - 42) 35393125-6, 38102800  
Fax: (92 - 42) 35393127  
E-mail: info@aruj.com  
Website: www.aruj.com

### **HR & REMUNERATION COMMITTEE**

Muhammad Saeed Akhtar	Chairman
Muhammad Sajjad Hussain	Member
Dr. Aruj Butt	Member

### **BANKERS**

Bank Alfalah Limited.  
Habib Bank Limited.  
Bank of Punjab.  
JS Bank Limited.  
Habib Metropolitan Bank Ltd.  
Faysal Bank Limited.  
Meezan Bank  
Bank Al Habib

**DIRECTOR'S REPORT**

The Directors of Aruj Industries Ltd would like to present the unaudited accounts of the 1st Quarter ended 30th September, 2022. In brief, the results are as follows:

	<b>3 Months ended Jul, 22 to Sep, 22</b>	<b>3 Months ended Jul, 21 to Sep, 21</b>
	<b>Rupees In Million</b>	<b>Rupees In Million</b>
Net Sale	337.404	301.840
Net Profit/(Loss) before Taxation	(11.977)	0.896
Earnings per Share	(1.52)	0.06

Your company has increased its quarterly sales by 11.78% to Rs. 337.40M However, due to the inflationary pressure and lower than expected than demand, your company unfortunately could not convert this into positive figure.

The tremendous rise in cost of goods sold was the main culprit for this performance. Energy prices are expected to be on the upwards for the coming future, and also there is a decrease in supply. The increase in dollar rate also caused allied chemicals and dyes, which are mainly imported, also added to this stress.

We expect a similar scenario to continue until the Q3 of the current financial year. There is a massive political instability in the country, which is hampering business confidence. The continued energy crisis and fear of war in Europe have also massively decreased the demand for Pakistani textile products.

Despite this grim outlook, we are confident in maintaining the sales figure for the coming quarter, as we believe we have firm orders for our product.

**For and on behalf of the Board**

Lahore:  
19<sup>th</sup> December, 2022

**FAISAL KHAN**  
Chief Executive Officer

### ڈائریکٹرز رپورٹ

آپ کی کمپنی عروج اظہر بریلینڈ کے ڈائریکٹرز کئی کے 30 ستمبر 2022 میں ختم ہونے والے سہ ماہی کے لیے غیر آڈٹ شدہ اکاؤنٹس کے ساتھ ساتھ اپنی رپورٹ پیش کرنا چاہیں گے۔

سہ ماہی اہتمام 2021 جولائی سے ستمبر	سہ ماہی اہتمام 2022 جولائی سے ستمبر	
کا اہتمام ہے	کا اہتمام ہے	
روپے ملین میں	روپے ملین میں	
<b>301.840</b>	<b>337.404</b>	کل فروخت
<b>0.896</b>	<b>(11.977)</b>	سائیکل / نقصان ٹیکسٹائل سے پہلے
<b>0.06</b>	<b>(1.52)</b>	نی شیئر آمدنی

آپ کی کمپنی نے اپنی سہ ماہی فروخت میں 11.78 فیصد اضافہ کر کے روپے کر دیا ہے۔ 337.40 ملین تاہم، افراط زر کے دباؤ اور طلب سے توقع سے کم ہونے کی وجہ سے، آپ کی کمپنی بد قسمتی سے اسے مثبت اعداد و شمار میں تبدیل نہیں کر سکی۔

فروخت ہونے والی ایشیا کی قیمتوں میں زبردست اضافہ اس کارکردگی کا بنیادی سبب تھا۔ آنے والے مستقبل کیلئے توانائی کی قیمتیں اوپر کی طرف ہونے کی توقع ہے، اور رسد میں کمی بھی ہے۔ ڈالر کی شرح میں اضافے کی وجہ سے الائیڈ کیمیکلز اور رنگ بھی شامل ہیں، جو بنیادی طور پر درآمد کیے جاتے ہیں، نے بھی اس تناؤ میں اضافہ کیا۔

ہم توقع کرتے ہیں کہ اسی طرح کا منظر نامہ موجودہ مالی سال کی سہ ماہی تک جاری رہے گا۔ ملک میں بڑے پیمانے پر سیاسی عدم استحکام ہے جس سے کاروباری اعتماد متاثر ہو رہا ہے۔ توانائی کے مسلسل بحران اور یورپ میں جنگ کے خوف نے بھی پاکستانی ٹیکسٹائل مصنوعات کی مانگ میں بڑے پیمانے پر کمی کی ہے۔

اس سنگین منظر نامے کے باوجود، ہم آنے والی سہ ماہی کے لیے فروخت کے اعداد و شمار کو برقرار رکھنے میں پراعتماد ہیں، کیونکہ ہمیں یقین ہے کہ ہمارے پاس اپنی مصنوعات کے لیے پختہ آرڈرز ہیں۔

بورڈ کی جانب سے:-

فیصل خان

چیف ایگزیکٹو

لاہور

مورخہ: 19 دسمبر 2022

**BALANCE SHEET  
AS AT SEPTEMBER 30, 2022**

	(UN-AUDITED) SEP. 30, 2022 Rupees	(AUDITED) June 30, 2022 Rupees
<b>CAPITAL AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised Capital 12,500,000 ordinary shares of Rs. 10/- each	<b>125,000,000</b>	<b>125,000,000</b>
Issued, Subscribed & Paid up Capital:		
Capital Reserve	104,578,900	104,578,900
Director Loan	93,168,538	93,168,538
Retained earning	73,325,636	89,198,025
	<b>371,073,074</b>	<b>386,945,463</b>
<b>NON-CURRENT LIABILITIES</b>		
Liabilities against assets subject to finance lease	8,718,927	11,865,101
Deferred liabilities	71,510,165	71,510,165
	<b>80,229,092</b>	<b>83,375,266</b>
<b>CURRENT LIABILITIES:</b>		
Short Term Finance	682,042,544	657,199,060
Current maturity of	-	-
Finance Lease	3,646,579	3,485,889
Long Term Loan	6,006,540	12,012,983
Trade and other payable	137,963,950	217,892,041
Unclaim Dividend	2,290,218	2,290,218
Accrued Markup of short term loans-secured	7,926,512	7,718,171
Provision for Taxation	18,750,861	14,855,859
	<b>858,627,204</b>	<b>915,454,221</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	-	-
	<b>1,309,929,369</b>	<b>1,385,774,950</b>
<b>PROPERTY PLAND AND EQUIPMENT</b>		
<b>Operating Fixed Assets - Tangible</b>		
At Written down value	419,584,070	432,092,734
<b>CAPITAL WORK IN PROGRESS - P &amp; M</b>	6,548,799	6,548,799
<b>LONG TERM SECURITY DEPOSITS</b>	3,012,091	3,012,091
<b>CURRENT ASSETS:</b>		
Stores and spares	27,653,545	24,156,201
Stock in trade	362,087,689	415,615,399
Trade Debts	240,164,868	251,834,703
Loan & Advances	171,968,219	164,982,888
Other Receivable	68,379,396	72,581,897
Cash and bank balances	10,530,692	14,950,238
	<b>880,784,409</b>	<b>944,121,326</b>
<b>TOTAL ASSETS</b>	<b>1,309,929,369</b>	<b>1,385,774,950</b>

Chief Executive

Director

Chief Financial Officer

**ARUJ INDUSTRIES LTD.****PROFIT AND LOSS ACCOUNT ( UN - AUDITED)  
FOR THE FIRST QUATER ENDED  
SEPTEMBER 30, 2022**

	Jul-22 To Sep-22 Rupees	Jul-21 To Sep-21 Rupees
Sales - net	337,404,009	301,840,336
Less: Cost of sales	<u>(317,178,722)</u>	<u>(283,039,907)</u>
Gross Profit	20,225,287	18,800,429
Less: Operating expenses:		
Administrative and General	<u>(8,758,711)</u>	<u>(6,909,792)</u>
Selling and Distribution	<u>(1,978,341)</u>	<u>(2,308,850)</u>
	<u>(10,737,052)</u>	<u>(9,218,642)</u>
Operating profit / (loss)	9,488,235	9,581,787
Finance Cost	<u>(21,465,623)</u>	<u>(8,637,585)</u>
	<u>(11,977,388)</u>	944,202
	<u>(11,977,388)</u>	944,202
Other Expenses		<u>(47,210)</u>
Profit / (loss) before taxation	<u>(11,977,388)</u>	896,992
Provision for taxation	<u>(3,895,002)</u>	<u>(260,128)</u>
Profit / (loss) after taxation	<u>(15,872,389)</u>	636,864
Earnings per share - basic	<u>(1.52)</u>	<u>0.06</u>

Chief Executive

Director

Chief Financial Officer

**CASH FLOW STATEMENT (UN-AUDITED)****FOR THE FIRST QUATER ENDED  
SEPTEMBER 30, 2022**

	SEPTEMBER, 30 2022 Rupees	SEPTEMBER 30, 2021 Rupees
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Profit/(Loss) before taxation	(11,977,388)	896,992
<b>Adjustments for:</b>		
Depreciation	12,196,854	7,481,667
Financial Charges	21,465,623	8,637,585
Gain on disposal of assets	-	-
W.P.P.F	-	47,210
	<u>33,662,477</u>	<u>16,166,462</u>
<b>Cash Flow Before Working Capital Changes</b>		
<b>Working Capital Changes</b>	21,685,089	17,063,454
(Increase) / Decrease in current assets		
Stores, spare parts and loose tools and Stock in trade	(3,497,344)	(8,214,193)
Trade debts	53,527,710	(37,044,325)
Loan and advances	11,669,835	42,949,088
Trade deposits and short prepayments	(6,985,331)	(28,336,138)
Other Receivables	-	(66,182)
Increase/ (decrease) in current liabilities	4,202,501	(4,349,414)
Trade and other payables	(79,928,091)	26,421,709
	<u>(21,010,720)</u>	<u>(8,639,455)</u>
<b>Cash Generated from Operations</b>	674,369	8,423,999
Financial Cost Paid	(21,257,282)	(10,212,776)
<b>Net Cash inflow /(outflow) from operating activities</b>	<u>(20,582,913)</u>	<u>(1,788,777)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Security Deposits	-	2,067,101
Fixed capital expenditure	(20,200)	(335,990)
Capital Work In Progress	-	(12,902,370)
<b>Net Cash inflow /(outflow) from Investing activities</b>	<u>(20,200)</u>	<u>440,741</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Long Term loans (Paid)/Received	(5,674,433)	(6,006,442)
Payment of liabilities against assets subject to finance lease	(2,985,484)	(4,662,576)
<b>Net Cash inflow /(outflow) from Financing activities</b>	<u>(8,659,917)</u>	<u>(10,669,018)</u>
<b>Net (Increase) / Decrease in cash and cash equivalents</b>	(29,263,030)	(12,017,054)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<u>(642,248,822)</u>	<u>(469,943,811)</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF FIRST QUARTER</b>	<u>(671,511,852)</u>	<u>(481,960,865)</u>
<b>A CASH AND CASH EQUIVALENTS</b>		
Short term finance	(682,042,544)	(500,020,856)
Cash and Bank balances	10,530,692	18,059,991
	<u>(671,511,852)</u>	<u>(481,960,865)</u>

Chief Executive

Director

Chief Financial Officer

**STATEMENT OF CHANGES IN EQUITY  
FOR THE FIRST QUARTER ENDED  
SEPTEMBER 30, 2022**

	Share Capital Rupees	Capital Reserves Rupees	Directors' Loan Rupees	Un-appropriat- ed Profit Rupees	Total Rupees
Balance as at July 01,2021	104,578,900	100,000,000	90,398,538	110,256,213	405,233,651
Loan From Directors			-		-
Net Profit for 3 Months upto September 30, , 2021				636,864	636,864
Balance as at September 30 ,2021	<u>104,578,900</u>	<u>100,000,000</u>	<u>90,398,538</u>	<u>110,893,077</u>	<u>405,870,515</u>
Balance as at July 01,2022	104,578,900	100,000,000	93,168,538	89,198,025	386,945,463
Loan From Directors			-	-	-
Net Loss for 3 Months upto September 30, 2022				(15,872,389)	(15,872,389)
Balance as at September 30,2022	<u>104,578,900</u>	<u>100,000,000</u>	<u>93,168,538</u>	<u>73,325,636</u>	<u>371,073,074</u>

1. These Accounts are un-audited and are being presented as required under the Companies Act 2017.
2. The accounting policies adopted for the preparation of the 1st Quarter Accounts are the same as those applied in the preparation of the preceding annual published accounts for the year ended June 30, 2022 of the company
3. Figures for previous period have been re-arranged where-ever necessary, for the purpose of comparison and have been rounded off to the nearest rupee.

	September 30 2022 Rupees	September 30 2021 Rupees
<b>4 Basic Earning per Share</b>		
Net Profit / (Loss) for the 3 months	(15,872,389)	636,864
Number of Ordinary Shares	10,457,890	10,457,890
Earning per Share (Rs.)	(1.52)	0.06

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