

**YOUSAF WEAVING MILLS**  
**LIMITED**

**Corporate Briefing Session**  
**For the Year Ended**  
**June 30, 2022**

# Presentation Outlines

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# Company Information

- Incorporated on January 17, 1988
- Registered Office: **7/1, E-3, Main Boulevard, Gulberg III, Lahore**
- Mills:
  - (i) Weaving Unit: **49-Km, Multan Road, Bhai Phero.**
  - (ii) Spinning Unit: **7-Km, Multan Road, Pattoki.**
- Listed on Pakistan Stock Exchange on 1988
- Company Symbol: **YOUW**
- Member of All Pakistan Textile Mills Association and Lahore Chamber of Commerce
- Auditors : **M/s. Aslam Malik & Company, Chartered Accountants**
- Share Registrar : **M/s. Corplink (Pvt) Limited**
- Legal Advisor : **M/s. Irshad & Irshad Advocates**

# Major Customers

- **Nishat Chunian Limited**
- **Saya Weaving Mills Limited**
- **Azgard Nine Limited**
- **US Denim Mills (Private) Limited**
- **Union Fabrics (Private) Limited**
- **Roomi Fabrics Limited**
- **Liberty Textile Mills Limited**
- **Lucky Textile Mills Limited**

# **Company Information**

## **CORE MANAGEMENT**

- **Khawaja Mohammad Nadeem, CEO**
- **Nadeem Anwar, Company Secretary**
- **Chaudhary Mohammad Amjad, Executive Director**
- **Tahir Tajamal, CFO**

# Company Information

The Company has started its operations with SULZER Looms and enhanced its production capacity gradually. In year 2006, the management implemented a BMR plan and replace all sulzer looms with new air jet looms. Over the years the Company has upgraded its machinery with the assistance of directors, who always provide monetary support in shape of long term and short term loans to meet capex and cash flow requirements.

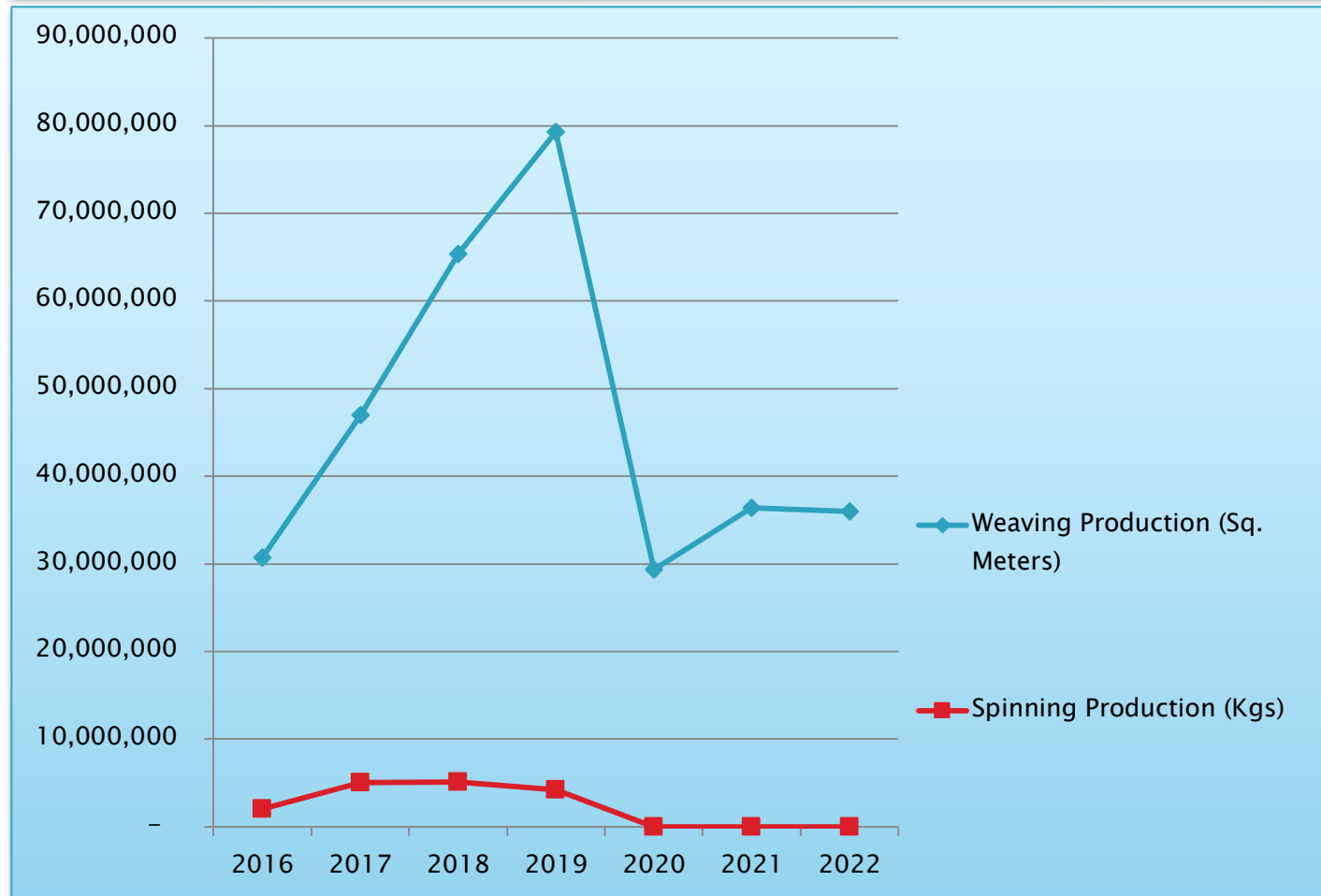
# Operational Performance

## Weaving Segment

The current financial year proved better for the Company since it remained consistent in achieving operating profitability which is evident from the profit after tax.

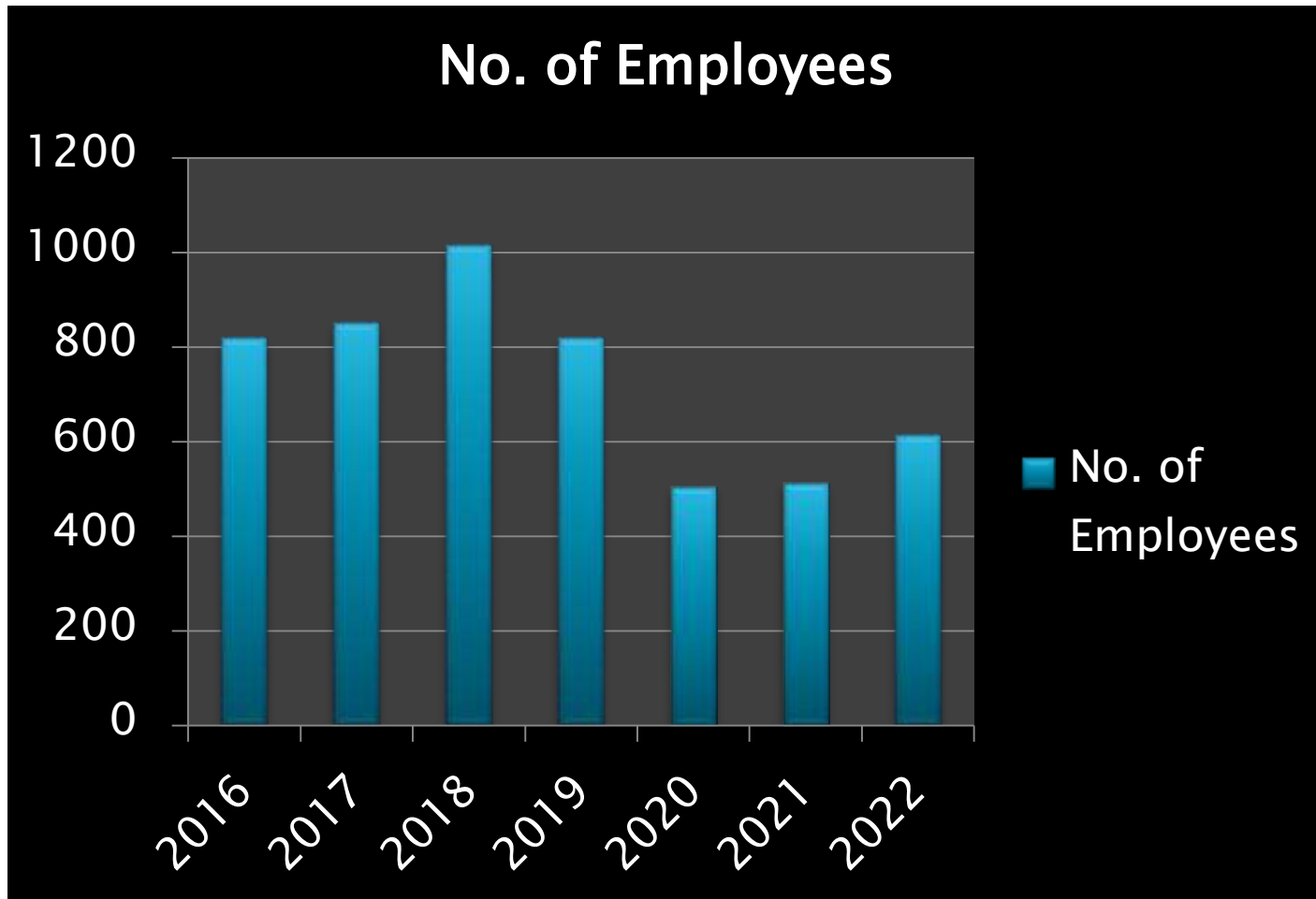
The Company has successfully installed and made operational new sizing machinery and solar system which will reduce our production cost in the upcoming periods.

# Operational Performance



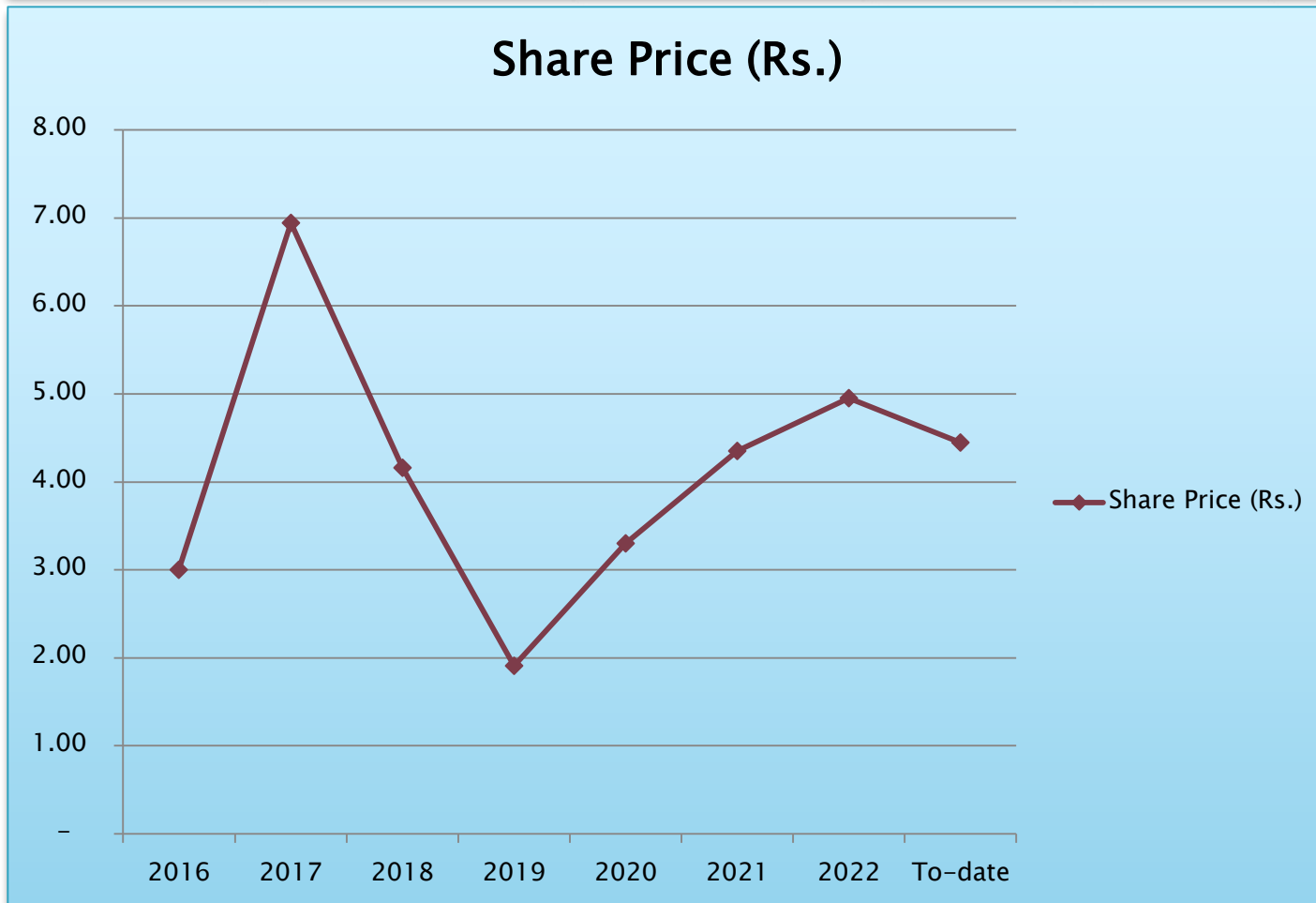
**Actual Production Per Annum**

# Operational Performance



**Number of Employees**

# Operational Performance



**Share Price Over the Years**

# YOUSAF WEAVING MILLS LIMITED : 2022 VS 2021

2022

2021

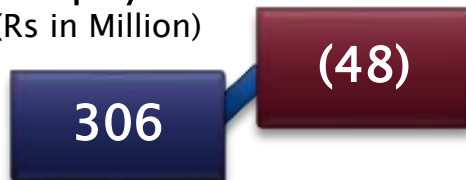
**Sales Revenue**  
(Rs in Million)



**Profit / ( Loss )  
After Tax**  
(Rs in Million)



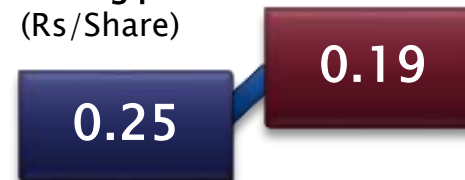
**Equity**  
(Rs in Million)



**Operating Profit / ( Loss )**  
(Rs in Million)



**Earning per Share**  
(Rs/Share)



**Return on Equity**  
(%)



# Financial Performance of Five Years

	2022	2021	2020	2019	2018
	Rupees in "000"				
<b>Sales</b>	1,244,911	723,253	415,495	1,325,506	1,947,147
<b>Cost of Sales</b>	(1,147,284)	(639,115)	(447,000)	(1,317,244)	(2,002,675)
<b>Gross Profit (Loss)</b>	97,627	84,138	(31,505)	8,262	(55,528)
<b>Operating Profit / (Loss)</b>	44,963	30,646	(71,677)	(51,534)	(114,016)
<b>Profit / (Loss) before Tax</b>	37,977	28,092	(69,177)	(63,939)	(3,286)
<b>Profit / (Loss) after Tax</b>	22,379	17,180	(75,481)	(74,291)	(164,981)
<b>Paid up Capital</b>	900,000	900,000	900,000	900,000	900,000
<b>Equity</b>	306,604	(48,554)	(314,018)	(80,153)	(197,704)
<b>Non-Current Liabilities</b>	97,889	35,553	32,431	21,492	101,703
<b>Current Liabilities</b>	1,148,030	1,166,897	1,073,900	1,115,055	1,078,798
<b>Non-Current Assets</b>	1,048,674	1,003,877	853,739	871,656	800,205
<b>Current Assets</b>	503,849	150,020	131,984	184,737	182,592
<b>Earning / Loss per Share (Rs.)</b>	0.25	0.19	(0.84)	(0.83)	(2.20)
<b>Break-up value per share (Rs.)</b>	3.41	(0.54)	(3.49)	(0.89)	(2.20)
<b>Current Ratio</b>	0.44 : 1	0.13 : 1	0.10 : 1	0.14 : 1	0.17 : 1
<b>Gearing Ratio</b>	68%	108%	187%	120%	144%

## Future Outlook

Our economy is suffering due to political instability, the drastic increase in the US \$ exchange rate, a slowdown in local as well as export markets, stagflation, and the rapid surge in energy prices. Considering all these factors the management expects that the upcoming fiscal year would be very tough for the economy and especially the textile industry.

# **Future Challenges**

**Political instability**

**Exorbitant tariff of electricity and gas**

**Short term borrowings from banks**

**Effect of inflation**

**Revival of exports**

# **Question & Answer Session**

Thank You

