

January 17, 2023

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building, Stock Exchange Road, Karachi

Executive Director
Public Offering and Regulated Persons Department
Securities Market Division
Securities and Exchange Commission of Pakistan
NIC Building, Jinnah Avenue, Blue Area, Islamabad

Mr. Shahid Kamal
Company Secretary
EFG Hermes Pakistan Limited
Office No. 904, 9th Floor, Emerald Tower,
Plot No. G-19, Block-5, Clifton, Karachi, Pakistan

Subject:

Public Announcement of Intention to Acquire at least 51% of the issued and outstanding ordinary shares and control of EFG Hermes Pakistan Limited by JS Global Capital Limited under the Securities Act, 2015 and the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017

Dear Sirs,

On behalf of our Client, JS Global Capital Limited (herein referred to as the "Acquirer" or the "Client"), we Next Capital Limited, hereby submit Acquirer's Public Announcement of Intention to acquire at least 51% of the issued and outstanding ordinary shares and control of EFG Hermes Pakistan Limited ("Target").

The Public Announcement of Intention is intended to be published in one English and one Urdu newspaper on January 19, 2023; a copy will be submitted to your office accordingly.

Kindly note that Next Capital Limited has been appointed as Manager to the Offer by the Acquirer in accordance with regulation 6(1) of the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017.

Should you require further information, feel free to contact the undersigned.

Sincerely,

For and on behalf of Next Capital Limited

Muhammad Moazzam Ali MD, Investment Banking D: +92 (21) 35222207

E: moazzam.ali@nextcapital.com.pk



JS Global Capital Limited

17/18th Floor, The Centre Plot No. 28, SB-5 Abdullah Haroon Road Saddar, Karachi-74400, Pakistan. www.jsgcl.com

UAN: +92 21 111 574 111 Fax: +92 21 3563 2574 NTN: 1558280-9

Public announcement of intention to acquire at least 51% of the issued and outstanding ordinary shares and control of

EFG Hermes Pakistan Limited

By

JS Global Capital Limited

Under the Securities Act, 2015

And

Listed Companies (Substantial Acquisition of Voting Shares & Takeovers) Regulations, 2017

Admonishment: Please note that the public announcement of intention to acquire voting shares/control of the "EFG Hermes Pakistan Limited" is subject to obtaining the requisite regulatory approvals including clearance of fit and proper criteria from the "Pakistan Stock Exchange Limited" and the Securities & Exchange Commission of Pakistan. The public announcement of intention may be withdrawn if the requisite approvals are not granted by the concerned regulatory authority(ies) or if the results of the due diligence exercise and/or valuations are not deemed to be commercially viable.

Part A

Brief description of the Intended acquisition-

JS Global Capital Limited ('Acquirer') intends to acquire voting shares of EFG Hermes Pakistan Limited ('Target') such that it owns and controls at least 51% of the overall paid-up capital of the Target.

| Intended acquisition through | Number of Shares | Percentage |
|------------------------------|--------------------------------|--|
| Agreement(s) | Not determinable at this stage | To be determined at a later stage |
| Public offer | Not determinable at this stage | To be determined in accordance with the Regulations after execution of the Share Purchase Agreement(s) |

Part-B

1) Information about the acquirer

a) Name(s) and address(es) of acquirer along with persons acting in concert, if any

| Name | Address |
|---------------------------|---|
| JS Global Capital Limited | 17th Floor, The Centre, Abdullah Haroon Road, Saddar, Karachi, Pakistan |







b) Name(s) of the ultimate acquirer or the ultimate controlling shareholder.

Mr. Jahangir Siddiqui

c) Name(s) and address(s) of manager to the offer of the acquirer.

| Name | Address |
|----------------------|--|
| Next Capital Limited | 2nd Floor, Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi |

d) Principal areas of business of the acquirer and relevant experience

The Acquirer is a Trading Right Entitlement Certificate (TREC) holder of Pakistan Stock Exchange Limited and a member of Pakistan Mercantile Exchange Limited and is operating as a licensed securities broker as well as a futures broker. The principal activities of the Acquirer are securities and futures brokerage, money market brokerage, forex brokerage, commodity brokerage, corporate finance and advisory, underwriting, book running and consultancy services.

- e) In case the acquirer is a fund/company(s):
 - I. Names of the chief executive and directors of the company(s);

| Name of Directors | Position | | |
|------------------------------|---------------------------------|--|--|
| Mr. Shahab Anwar Khawaja | Chairman - Independent Director | | |
| Mr. Maximilian Felix Scheder | Independent Director | | |
| Mr. Fahad Viquar Siddiqui | Non-Executive Director | | |
| Mr. Amin Muhammad Virani | Non-Executive Director | | |
| Ms. Zubina Asad Sadick | Non-Executive Director | | |
| Mr. Waqas Anis | Non-Executive Director | | |
| Mr. Syed Jafar Raza Rizvi | Non-Executive Director | | |
| Mr. Imtiaz Gadar | Chief Executive Officer | | |

II. Names of substantial shareholders of the company

JS Bank Limited (JSBL) holds 92.90% shares of JS Global Capital Limited

III. Date of Incorporation

June 28, 2000

IV. Jurisdiction of incorporation

Karachi - Pakistan

V. Authorized and paid-up capital

| Particular | Authorized capital | |
|-------------------------------|--------------------|--|
| Ordinary shares of Rs.10 each | 150,000,000 | |
| Total | 150,000,000 | |

J Car



| Particular | Paid-up capital | |
|----------------------------------|-----------------|--|
| Ordinary shares of Rs. 10/- each | 27,477,297 | |

f) Detail of Companies, where the intended acquirer(s) hold more than thirty percent voting shares:

Nil

- g) Information about the ultimate beneficial owner of the intended acquirer(s):
 - Name(s) of the natural person(s), CNIC/Passport Number, nationality and address of each person

| Name | CNIC | Nationality | Address |
|-----------------------|-----------------|-------------|----------------------------|
| Mr. Jahangir Siddiqui | 42301-6776965-7 | Pakistan | Clifton, Karachi, Pakistan |

(i) Detail of companies located in and outside Pakistan, where the ultimate acquirer or the ultimate controlling shareholder held control and or more than thirty percent voting shares:

Please refer Annexure 'A'

- h) Details of any existing holding of voting rights in the target company
 - I. Which the acquirer owns or over which it has control or direction;

Nil

II. Which is owned or controlled or directed by any person acting in concert with the acquirer;
Nil

III. In respect of which the acquirer or any person acting in concert with him has received an irrevocable commitment to accept the takeover offer; and in respect of which the acquirer or any person acting the concert with him holds an option to purchase or warrants or other convertible Securities.

None

i) All conditions (including normal conditions relating to acceptance, Listing, and Increase of Capital) to which the public offer or the posting of it is subject.

The consummation of the Transaction shall be subject to, inter alia, receipt of all regulatory and corporate approvals, including but not limited to requisite approvals from the Securities and Exchange Commission of Pakistan, and the Competition Commission of Pakistan, and the approval of the board and the general body of the Acquirer, if required.

6



Part-C

2) Information about the target company

 Name of the Target company, its directors and major shareholders along with number of shares and percentage of paid-up capital.

Target Company - EFG Hermes Pakistan Limited

Board of Directors (as per financial statements of Sep 30, 2022)

| Name of Directors | Position |
|------------------------|------------------------------------|
| Mr. Murad Ansari | Chairman |
| Mr. Mohamed Ebeid | Director |
| Mr. Fayyaz Ilyas | Director |
| Ms. Sarah Maja | Director |
| Mr. Freyan Byram Avari | Director |
| Mr. Johannes Gunnell | Director |
| Mr. Saad Iqbal | Director & Chief Executive Officer |

Major Shareholders (as per financial statements of Sep 30, 2022)

| Shareholder Name | Shares | % Holding |
|-----------------------------------|------------|-----------|
| EFG-Hermes Frontiers Holdings LLC | 10,207,982 | 51.00 |
| Mr. Khalid Raiz | 2,000,000 | 9.99 |
| Ms. Sadaf Farid | 1,088,001 | 5.44 |

b) Total number of issued shares of the company.

Based on the unaudited accounts for the nine months ended September 30, 2022, the total number of issued shares are 20,015,650 ordinary shares of Rs. 10 each.

- Date of Listing and offer price at the time of initial public offering
 March 20, 2008 initial public offer was at par
- d) Opening price at the Securities Exchange at time of listing Not Available
- e) Share price quoted on the securities exchange one day before the public announcement of intention.

Rs. 13.87 per share (January 16, 2023)

f) The Weighted average share price as quoted on the securities exchange during twenty-eight days (28) days preceding the date of the public announcement of intention.

Rs. 13.63 per share (December 20, 2022 - January 16, 2023)







g) Financial position/performance of the company for the last five years, including profit/Loss after tax, earnings per share, and payouts.

| Particulars (PKR Million) | Sep-22 (9M) | Dec-21 | Dec-20 | Dec-19 | Dec-18 | Dec-17 (6M)* |
|------------------------------|-------------|----------|--------|--------|--------|--------------|
| Operating Revenue | 94 | 243 | 172 | 123 | 134 | 77 |
| Operating Profit / (Loss) | 10 | 73 | 47 | (9) | (20) | 1 |
| Profit / (Loss) after Tax | (68) | 29 | 2 | (48) | (46) | (11) |
| Total Assets | 1,304 | 1,317 | 862 | 762 | 977 | 820 |
| Total Liabilities | 1,097 | 1,154 | 726 | 631 | 797 | 580 |
| Net Equity | 207 | 163 | 136 | 131 | 180 | 240 |
| Earnings per Share | (3.39) | 1.44 | 0.08 | (2.38) | (2.28) | (0.54) |
| Dividend (%) | - | . | - | - | - | - |

^{*}Financial year of the company was changed from June 30 to December 31.

All queries and correspondence relating to this announcement may be addressed to the Manager to the Offer at the following address:

Next Capital Limited

Investment Banking Department

2nd Floor Imperial Court Building, Dr. Ziauddin Ahmed Road, Karachi, Pakistan, +92 21 111-639-825

For and on behalf of JS Global Capital Limited

Muhammad Yousuf Amanullah

Company Secretary

Imtiaz Gadar

Chief Executive Officer



Annexure 'A'

| Name of Company | Registration No. | Nature (Listed/ unlisted/ Private) | Nature of business | Jurisdiction of incorporation | Description held control/more than thirty % shares or both |
|--|---------------------|---|---|---|---|
| JS Holdings (Private) Limited | 0064904 | Private | Investment Holding Company | Karachi- Pakistan | 100.00% |
| Jahangir Siddiqui Securities Services Limited | 0032377 | Unlisted | Investment Holding Company | Karachi- Pakistan | 100.00% |
| Jahangir Siddiqui & Sons Limited | 0051949 | Unlisted | Investment Holding Company | Karachi- Pakistan | 100.00% |
| JS Lands (Private) Limited | 0066210 | Private | Real Estate | Karachi- Pakistan | 99.99% |
| SPM (Private) Limited | 0049563 | Private | CNG & LPG - Import & Export | Karachi- Pakistan | 100.00% |
| The Eastern Express Company (Private) Limited | 0001404 | Private | Storage Services and Fuel Station | Karachi- Pakistan | 100.00% |
| Techno Ideas (Private) Limited | 0090009 | Private | Investment Holding Company | Karachi- Pakistan | 100.00% |
| Augusta (Private) Limited | 0065394 | Private | Engineering and automotive sector | Karachi- Pakistan | 100.00% |
| Energy Exploration Limited | 0048365 | Unlisted | Oil & Gas Exploration | Karachi- Pakistan | 100% |
| Jahangir Siddiqui & Co. Limited | 0023932 | Listed | Investment Holding Company | Karachi- Pakistan | 73.79% |
| JS Bank Limited | 0054329 | Listed | Banking Company Karachi-Pakistan | | 55.51% |
| JS Infocom Limited | 0045929 | Unlisted | Telecommunication, Karachi- Media & Technology Pakistan | | 73.79% |
| JS International Limited | 151782 | Private | Investment Holding Company | Cayman Island | 73.79% |
| JS Investments Limited | 0034326 | Listed | Asset Management Company | et Management Karachi- | |
| JS Global Capital Limited | 0041425 | Listed | Brokerage House | Karachi- Pakistan | 51.57% |
| Quality Energy Solution (Private) Limited | 0099467 | Private | Investment Holding Company in Power Sector | Investment Holding Company in Power Rakistan | |
| Khairpur Solar Power (Private) Limited | 0099396 | Private | Power | Power Karachi- Pakistan | |
| Energy Infrastructure Holding (Private) Limited | 0065246 | Private | Investment Holding Company - Energy, Petroleum and Infrastructure projects | Karachi- Pakistan | 73.79% |
| Quality 1 Petroleum (Private) Limited | 0089102 | Private | Oil Marketing Company | Karachi- Pakistan | 73.79% |
| JS Petroleum Limited | 0112284 | Unlisted | Storage of Petroleum, LPG and allied products | Karachi- Pakistan | 37.63% |
| JS Engineering Investments 1 (Private) Limited | 0113628 | Private | Engineering and automotive sector | Karachi- Pakistan | 73.79% |

