

ZEPHYR

TEXTILES LIMITED

**Corporate Briefing Session
2022**

Outlines

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Operational Highlights

Future Projects

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Company Information



The Board of directors of the Company consist of 7 Directors, including chairperson, chief executive, independent, non executive director as required in CCG 2019.

Board of Directors

- Ms. Tehniyat Mussaid
- Mr. Mussaid Hanif
- Mr. Arbab Muhammad Khan
- Mr. Rana Kamal Ud Din
- Ms. Nuzhat Kamran
- Ms. Sabah Burhan
- Ms. Sarah Naviwala

Audit Committee:

- Ms. Nuzhat Kamran
- Mr. Rana Kamal Ud Din
- Ms. Tehniyat Mussaid

HR & Remuneration Committee:

- Ms. Nuzhat Kamran
- Mr. Burhan Muhammad Khan
- Ms. Sabah Burhan

4 Quarterly Meetings

- Chairperson
- CEO
- Executive Director
- Independent Director
- Independent Director
- Non-Executive Director
- Non-Executive Director

4 Quarterly Meetings

- Chairperson / Member
- Member
- Member

1 Annual Meeting

- Chairperson / Member
- Member
- Member

Company Information



Chief Financial Officer

- Mr. Naveed Aleem FCMA, Certified Director

Company Secretary:

- Mr. Abdul Jabbar ACIS, Certified Director

Auditors:

- Azhar Zafar & Company Chartered Accountants

Mills:

- 1 km, Balloki Bhai Pheru Road
Bhai Pheru Weaving Unit & Power Plant
- 63 Km, Multan Road Gulshan Adda,
Jumber Khurd, District Kasur. Towel Unit

Registered & Head office:

- 3rd, Floor, IEP Building, 97-B/D-1, Gulber-III, Lahore
www.zephyr.com.pk

Financial Highlights

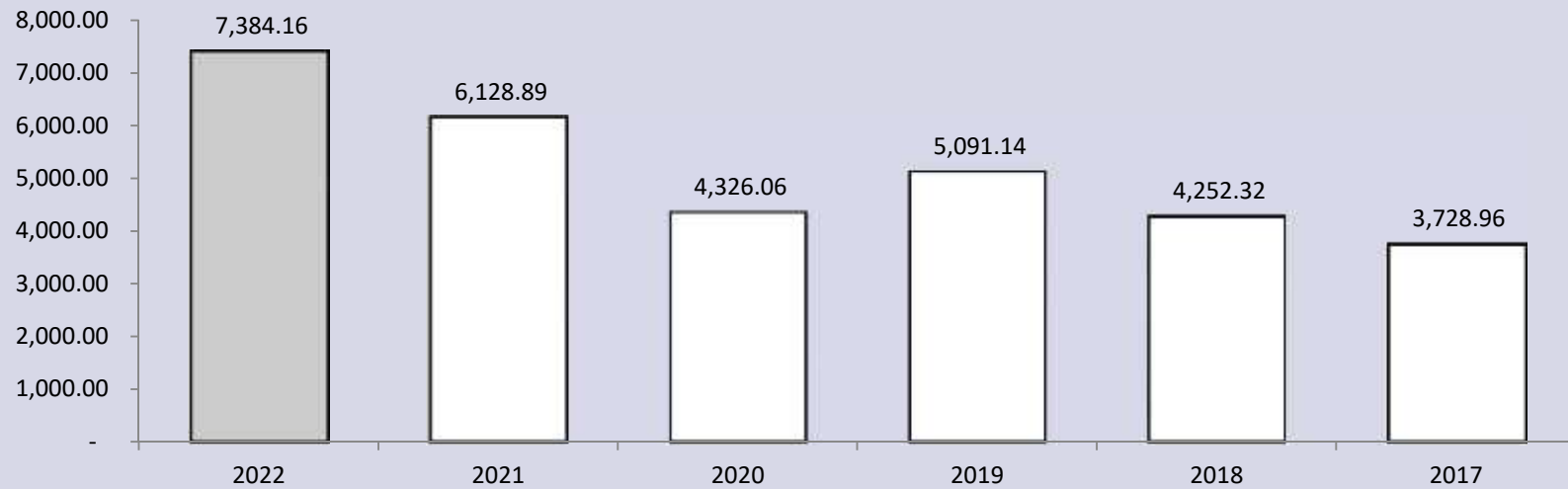
Key Operating and Financial Data of Last Six Years

	June 30, 2022	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018	June 30, 2017
Rupees in Thousand						
PROFIT AND LOSS						
Sales	7,384,164	6,128,888	4,326,055	5,091,139	4,252,317	3,749,393
Cost of Sales	6,645,016	5,321,342	3,924,323	4,567,395	3,786,846	3,319,300
Gross Profit	739,148	807,546	401,731	523,744	465,472	430,093
Operating Profit plus other income	359,493	472,961	198,011	293,010	287,169	211,582
EBITDA	447,175	540,265	246,678	318,074	298,119	244,035
Financial & Other charges	98,263	111,993	121,620	144,363	157,956	121,825
Taxation	70,765	58,892	21,319	30,809	26,038	20,331
Net Profit after tax	190,465	302,077	55,072	117,838	103,175	68,927
BALANCE SHEET						
Capital	594,287	594,287	594,287	594,287	594,287	594,287
Share subscription money	-	-	-	-	-	-
Reserves	1,204,612	1,035,675	716,442	666,743	554,862	468,969
Surplus on revaluation of fixed assets	260,732	281,076	302,532	326,024	351,241	323,573
Net worth	2,059,631	1,911,038	1,613,261	1,587,054	1,500,390	1,396,829
Long Term Liabilities	78,687	241,674	350,037	304,818	416,224	544,322
Deferred liabilities	253,816	245,801	254,374	241,098	242,573	225,127
Current Liabilities	2,784,533	2,802,548	2,261,851	2,023,837	2,008,488	1,563,718
Total Liabilities	3,117,036	3,290,023	2,866,262	2,569,753	2,667,285	2,333,167
Total Equity & Liabilities	5,176,667	5,201,061	4,479,523	4,156,807	4,167,675	3,729,997
Fixed Assets	2,169,666	2,035,549	1,903,440	1,909,708	1,981,436	1,995,530
Capital Work in Progress	39,592	33,094	63,318	31,075	-	9,702
Long Term Deposits	24,784	22,739	22,465	22,459	22,498	19,287
Current Assets	2,942,625	3,109,679	2,490,299	2,193,565	2,163,741	1,705,478
Total Assets	5,176,667	5,201,061	4,479,523	4,156,807	4,167,675	3,729,997

Financial Highlights



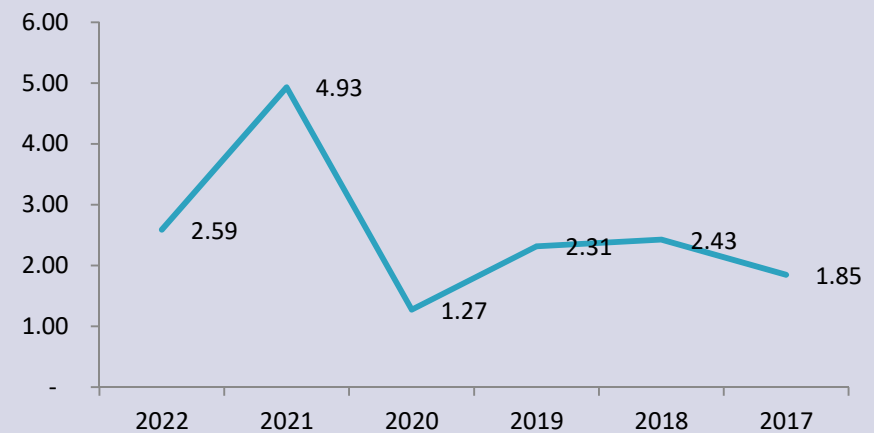
Sales (Rupees in Million)



Gross Profit (Rupees in Million)



Net Margin (%)



Financial Highlights

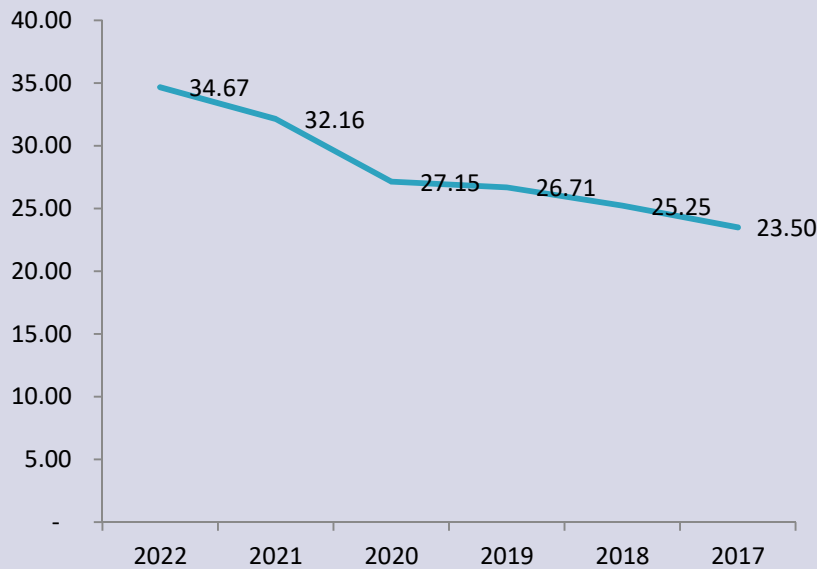


- ▶ Profit margins squeezed although there was an increase of 20.48% in sale revenue. The reason for reduced margin is inflationary pressure on cost of various raw material like cotton, dyes, chemicals and packaging materials. Unprecedented increase in the ocean freights significantly reduced profitability. Yarn prices increased by 45% in FY 2022 as compared to the corresponding FY 2021. Salaries and wages also increased by 19% due to minimum wage increase.
- ▶ Keeping in view the Company's needs and future ability of cash generation, the Board of Directors of the Company had recommend 5% dividend for the year ended June 30, 2022 (June 30, 2021: 5%).

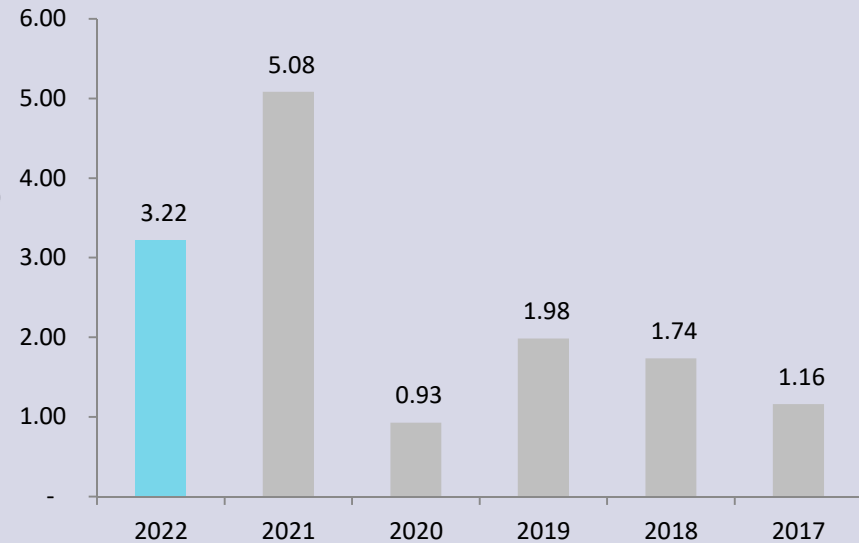
Financial Highlights



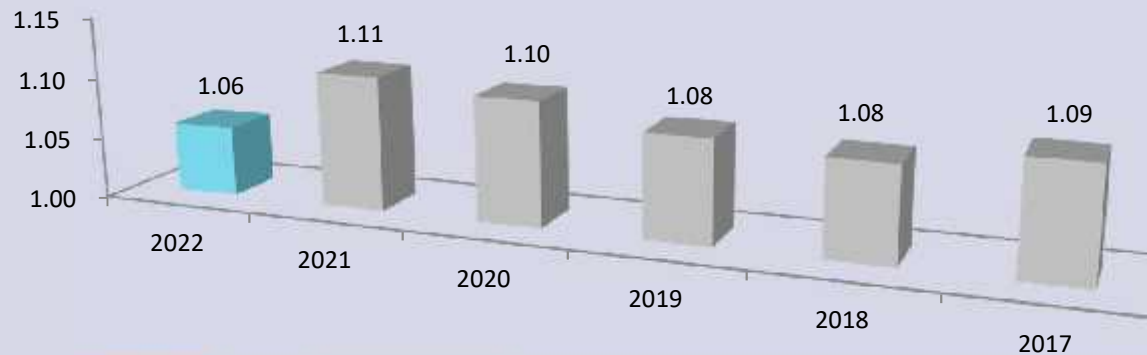
Break up value per share (Rs.)



Earning Per Share (Rs.)



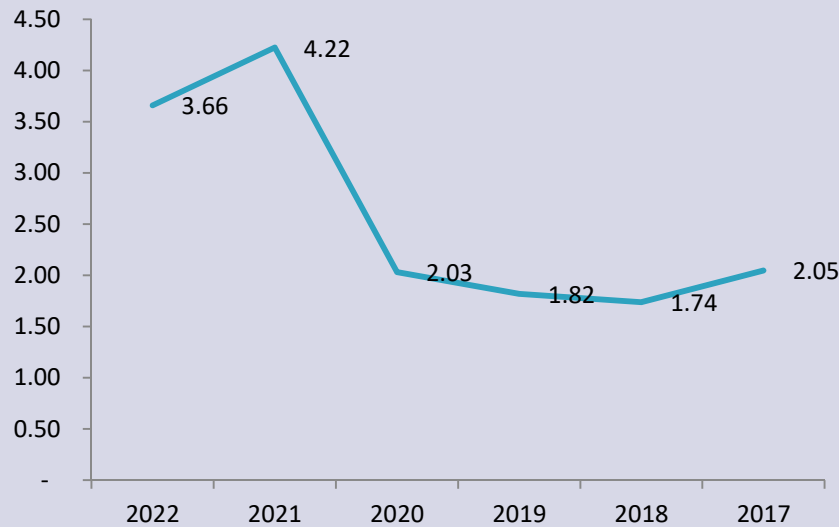
Current Ratio



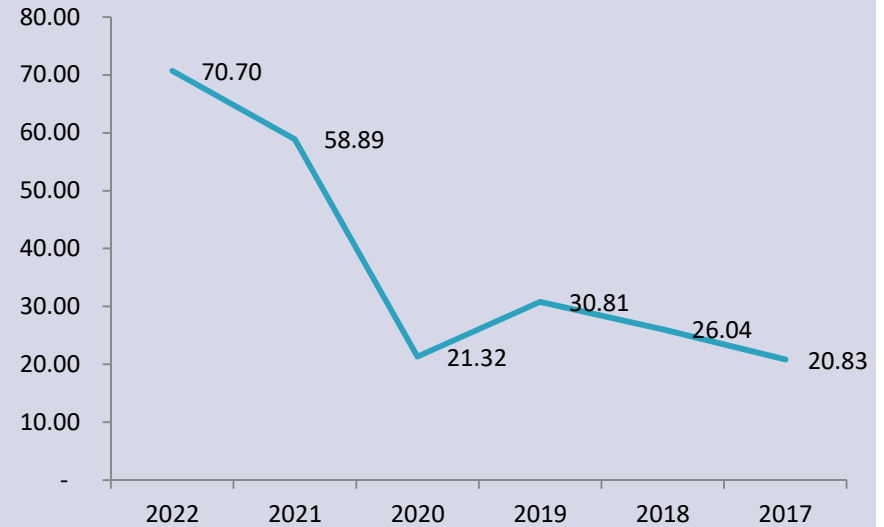
Financial Highlights



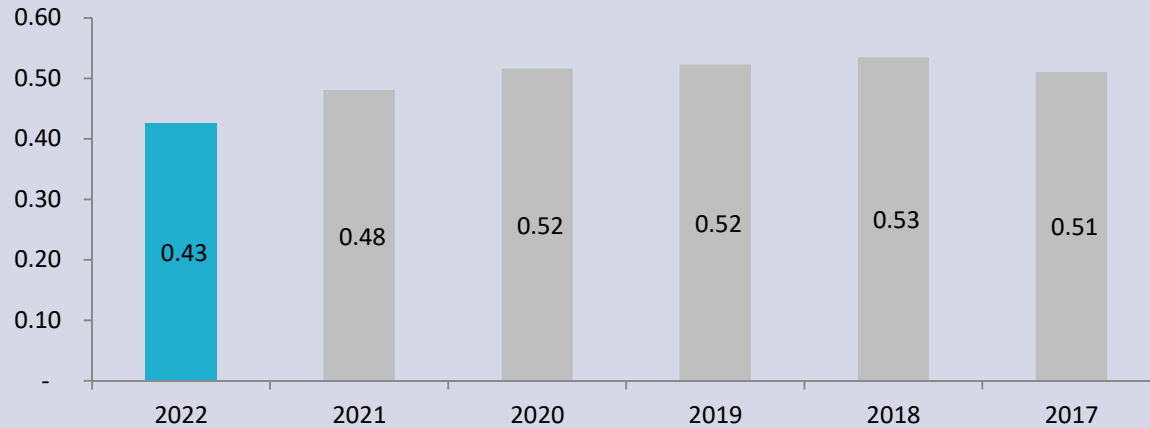
Interest cover ratio (Times)



Taxation (Rupees in Million)



Gearing ratio (%)



Operational Highlights

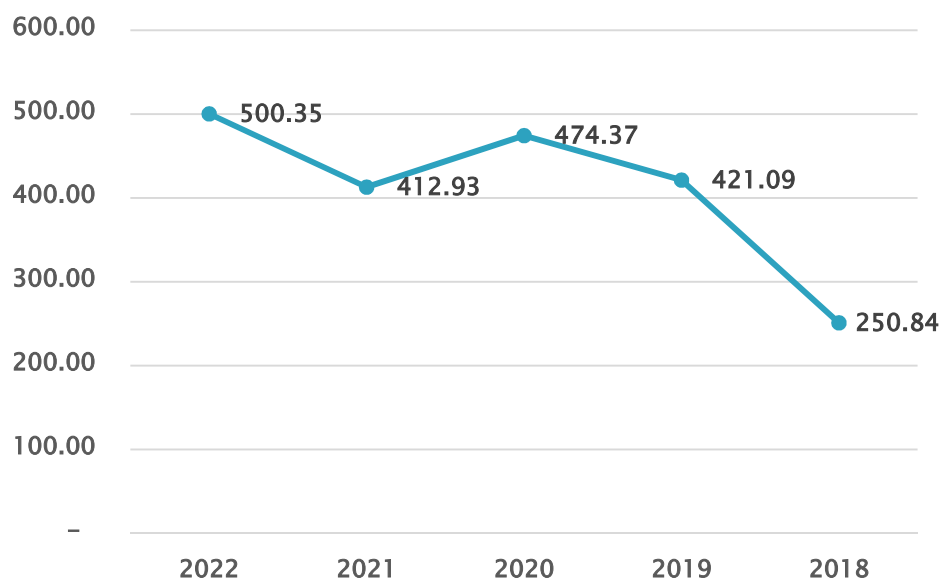


Cash Flow Management

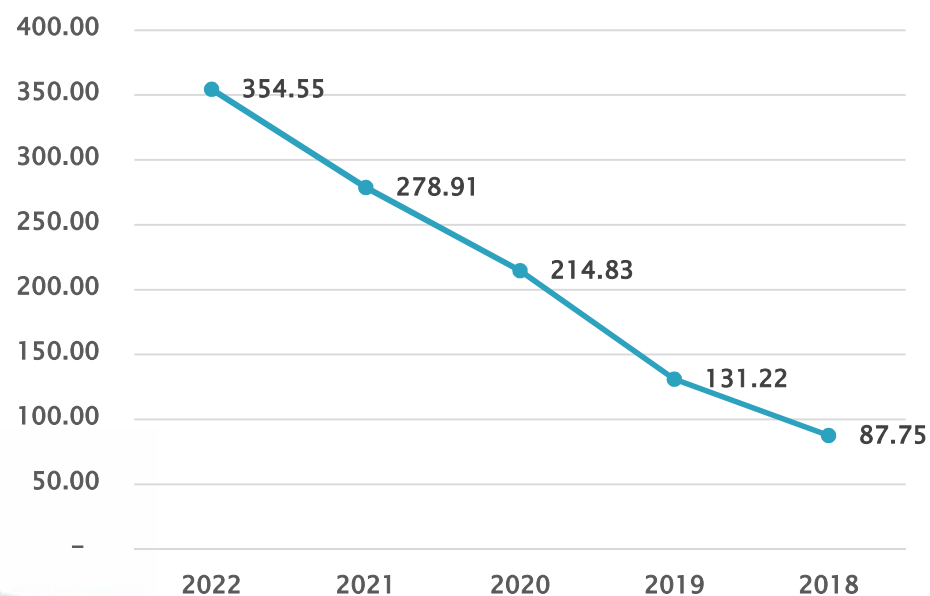
Rupees in Million

Details	2022	2021	2020	2019	2018
Net Cash Generate from Operations	500.35	412.93	474.37	421.09	250.84
Repayment of Mark up	96.60	106.01	110.03	129.93	101.69
Taxes Paid	91.67	72.03	45.64	43.51	32.76
Staff retirement benefit - gratuity paid	31.55	34.62	12.11	22.15	13.44
CAPEX	354.55	278.91	214.83	131.22	87.75

Net Cash Generate from Operations



CAPEX



Key Highlights of upcoming projects;

- Knitted Fabric
- Solar System
- Improvement in Water treatment plant
- Yarn Dyeing

QUESTIONS And Answers



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