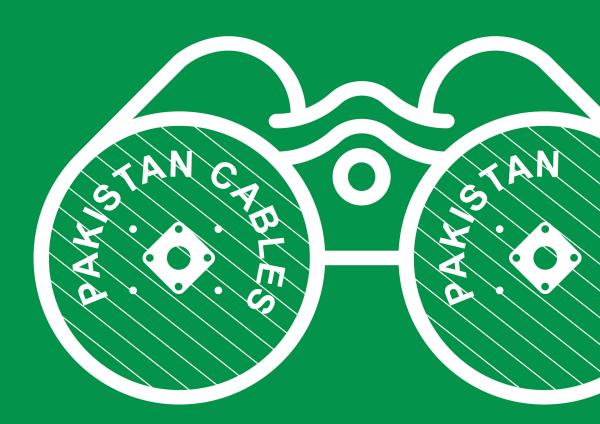




# **A NEW VISION**

Half Yearly Accounts for six months ended December 31, 2022



#### **COMPANY INFORMATION**

**Board of Directors** 

Mr. Mustapha A. Chinov Chairman

Mr. Shoaib Javed Hussain

Ms. Spenta Kandawalla

Mr. Roderick Macdonald

Mr. Akbar Ali Pesnani

Mr. Ali H. Shirazi

Mr. Mazhar Valjee

Mr. Kamal A. Chinoy

Mr. Fahd Kamal Chinoy Chief Executive Officer

#### **Chief Financial Officer**

Mr. Waqas Mahmood

#### **Company Secretary**

Ms. Natasha Mohammad

#### **Auditors**

A. F. Fergusons & Co.

#### Legal Advisors

ASPIRELaw Advocates & Corporate Counsel

#### **Tax Advisors**

A.F. Fergusons & Co. Muhammad Bilal & Co.

#### **Bankers**

Standard Chartered Bank (Pakistan) Limited

Bank Al-Habib Limited

Habib Bank Limited

Meezan Bank Limited

MCB Bank Limited

Industrial and Commercial Bank of China Limited

Soneri Bank Limited

BankIslami Pakistan Limited

Habib Metropolitan Bank Limited

National Bank of Pakistan

#### **Share Registrar**

THK Associates (Pvt.) Limited,

Plot No. 32-C, Jami Commercial Street 2,

D.H.A., Phase VII, Karachi-75500

Tel: 021-35310191-96 Fax: 021-35310190 Email: sfc@thk.com.pk

#### **Registered Office**

B-21 Pakistan Cables Road, Sindh Industrial Trading Estates,

P.O Box 5050,

Karachi -75700 Tel: +92-21-32561170-5

Fax: +92-21-32564614

Email: info@pakistancables.com

Website: www.pakistancables.com

#### DIRECTORS' REVIEW

Sales for the half year period ended December 31, 2022 were Rs. 10.8 billion, 13% higher than sales for the same period of last year. Gross profit for the half year was recorded at Rs. 1,459.5 million compared to Rs. 1,307.6 million in the same period of last year.

Selling, Marketing and Administrative expenses and impairment loss on trade debts for the half year are Rs. 595.7 million compared to Rs. 509.5 million in the same period of last year. Finance cost for the half year is Rs. 430.9 million compared to Rs. 139.7 million in the same period of last year. The increase in Finance cost is due to higher interest rates and borrowings. As a result of the above, your Company ended the half year with a profit after tax of Rs. 301.9 million compared to a profit after tax of Rs. 452.8 million in the same period of last year.

Pakistan continues to face challenges around debt repayments, dwindling foreign exchange reserves, currency depreciation, high energy costs, elevated inflation, political instability and a sustained drop in GDP growth. The devasting floods which hit the nation worsened the economic situation in the country. The foreign exchange reserves have plunged to an all-time low, posing a serious challenge for the country. In order to curtail the imports, State Bank of Pakistan (SBP) has now placed restrictions on opening letter of credits except for essential sectors, resulting in a challenging outlook in terms of our business being able to consistently secure raw material as per our operational requirements. However, at the recent climate resilience summit, donor countries / institutions have pledged more than US\$ 9 billion to help Pakistan recover from devasting floods. UAE has also agreed to roll over existing loan of US\$ 2 billion and provide a further US\$ 1 billion. Furthermore, Saudi Arabia has also provided a deferred oil payment facility worth US\$ 1 billion. As such, your Company is hopeful that if the balance of payment crisis is averted, the anticipated challenges with respect to availability of raw materials should be overcome. The primary constraints at this point in time are related to the supply side and with elections on the horizon, should the supply side issues be resolved some of the current market challenges may be overcome.

The Directors would like to place on record their sincere appreciation for the hard work and dedication shown by the Management and employees of the Company during the quarter. On behalf of the Board of Directors and employees of the Company, we express our gratitude and appreciation to all our valued customers, distributors, dealers, bankers, vendors, employees and all other stakeholders for the trust and confidence reposed in the Company.

On behalf of the Board of Directors

MUSTAPHA A. CHINOY

Chairman

Karachi: January 26, 2023

### ڈائریکٹرز کاتجزیہ

31 دسمبر2022ء کواختیا م پذیر نصف سال کے لئے سلز10.8 بلین روپے تھی جوگذشتہ برس کی اس مدت کی سیز سے %13 زائد ہے۔ نصف سال کے لئے کل منافع گذشتہ برس کی اس مدت میں1,307.6 ملین روپے کی نسبت 1,459.5 ملین روپے ریکارڈ کیا گیا۔

نصف سال کے لئے سیلنگ، مار کیٹنگ اور انتظامی اخراجات اور تجارتی قرضوں پر impairment خسارہ گذشتہ برس کی اسی مدت میں 509.5 ملین روپے کے مقابلے میں 595.7 ملین روپے رہا۔ نصف سال کے لئے مالی لاگت گذشتہ برس کی اسی مدت میں 139.7 ملین روپے رہا۔ کا روبار کی لاگت میں اضافہ بلند شرح سود اور قرضوں کے حصول میں 7.2 باعث ہوا۔ فہ کورہ بالا کے نتیجے کی وجہ ہے، آپ کی کمپنی نے نصف سال کا اختیام گذشتہ برس کی اسی مدت میں 452.8 ملین روپے فغ بعد از ٹیکس برکیا۔

پاکستان کا معاشی بران بڑھتے ہوئے قرضوں، گرتے ہوئے غیر ملی زرمبادلہ کے ذخائر، روپے کی قدر میں کی ، توانائی کی بلند قیمتوں ، بڑھتی ہوئی منہ گائی، سیاسی عدم استحکام اور GDP نمومیں نمایاں کی سے نبرد آزیا ہونے میں مشکلات کاشکار ہے۔ ملک جرمیں پیدا بہاہ کن سیلاب کی صورت حال نے پاکستان کی معاشی حالت کو مزید بگاڑ دیا ہے۔ غیر ملکی زرمبادلہ کے ذخائر تاریخ کی کم ترین سطح بہنچ کے ہیں جس کی وجہ سے ملک میں علین مشکلات پیدا ہوگئی ہے۔ درآ مدات کو کم کرنے کے لئے اسٹیٹ بینک آف پاکستان پہنچ کے ہیں جس کی وجہ سے ملک میں علاوہ لیٹر آف کریڈٹ اوپن کرنے پر پابندی عائد کر دی ہے جس کے نتیجہ میں ہماری آپریشنل ضوروریات کے مطاوہ لیٹر آف کریڈٹ اوپن کرنے پر پابندی عائد کر دی ہے جس کے نتیجہ میں ہماری آپریشنل خوروریات کے مطابہ خام مال کے مسلس حصول میں رکاوٹیس پیدا کر دی ہیں اور ہمارے کا روبار کے امکانات کو معدوم کردیا ہے۔ البتہ، حالیہ موسمیاتی کچک کے عطیہ دینے والے سر براہ اجلاس میں ممالک/ اداروں نے تباہ کن سیلاب سے بحالی میں پاکستان کی مدد کے لئے 9 بلین ڈالرادا کرنے میں رضا مندی ظاہر کی ہے۔ متر ید برآن، سعودی عرب نے 1 بلین ڈالرادا کرنے میں رضا مندی ظاہر کی ہے۔ متر ید برآن، سعودی عرب نے 1 بلین ڈالر کی موجودہ قرض کو ادا کی گئی پر تیل بھی فراہم کیا ہے۔ مذکورہ حالات میں آپ کی کمپنی پر آمریہ کو ایک اور آنے والے الیکش ہے، اگر سیلائی سائیڈ کے کی دستیانی کی بابت مشکلات ڈور ہوجا میں گی۔ اس وقت بنیادی رکاوٹیس سیلائی اور آنے والے الیکش ہے، اگر سیلائی سائیڈ کے مسائل کو کی کیا جائے تو خام مال

ڈائر کیٹرز فدکورہ سہ ماہی کے دوران کمپنی کی انتظامیہ اور ملاز مین کی انتظامیت اور جذبے کوسراہتے ہیں۔ بورڈ آف ڈائر کیٹرز اور کمپنی ملاز مین کی جانب سے ہم اپنے تمام معزز صارفین، ڈسٹری ہیوٹرز، ڈیلرز، بینکرز، وینڈرز، ملاز مین اورتمام دیگراسٹیک ہولڈرز کی جانب سے کمپنی پراعنا داور بھروسے کا ظہار کرنے پرخراج تحسین میش کرتے ہیں۔

منجانب بوردٌ آف دُ ائرُ يكثرز

مضطفیٰ اے چنائے

کراً چی: جنوری 26 ،2023ء

#### INDEPENDENT AUDITOR'S REVIEW REPORT

#### To the members of Pakistan Cables Limited

#### Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pakistan Cables Limited as at December 31, 2022 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss, and condensed interim statement of comprehensive income for the quarters ended December 31, 2022 and December 31, 2021 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended December 31, 2022.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of Interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other Matter

The financial statements of the Company for the year ended June 30, 2022 were audited by another auditor who expressed an unmodified opinion on those statements on August 31, 2022.

The engagement partner on the audit resulting in this independent auditor's report is Syed Muhammad Hasnain.

Chartered Accountants Karachi

Date: February 15, 2023

UDIN: RR202210073xgSj74ctV

# Condensed Interim Statement of Financial Position As At December 31, 2022 $\,$

ASSETS	Note	(Unaudited) December 31, 2022 (Rupees i	(Audited) June 30, 2022 n <b>'000)</b>
Non-current assets Property, plant and equipment Right-of-use assets Intangible assets Investment in associated company Long-term loans receivable	4	12,924,211 17,827 14,936 78,951 6,578	10,628,822 29,511 17,746 65,723 6,269
Long-term deposits		6,413 13,048,916	6,020
Current assets Stores and spares		80.637	63,227
Stock-in-trade	5	2,805,340	3,863,451
Trade debts Short-term loans and advances	6	4,644,272 75,612	4,104,314 91,264
Short-term deposits and prepayments	7	90,550	27,204
Other receivables Taxation - payments less provisions	8	255,011 141,692	145,464 188,428
Cash and bank balances	9	186,635	255,814
		8,279,749	8,739,166
Total assets		21,328,665	19,493,257
EQUITY AND LIABILITIES Share capital and reserves			
Authorised share capital 50,000,000 (June 30, 2022: 50,000,000) ordinary shares of Rs. 10 each		500,000	500,000
Issued, subscribed and paid-up capital Capital reserves		409,146	355,779
Share premium reserve Revaluation surplus on property (land and building) - net of tax		1,595,139 4,794,626	1,595,139 4,790,050
Revenue reserves General reserve		1,975,000	1,575,000
Un-appropriated profit		312,257	690,318
Total shareholders' equity		9,086,168	9,006,286
Non-current liabilities	[		
Long-term financing - secured Deferred income - Government grant	10	4,800,321 625,362	854,129 248,987
Lease liabilities		3,132	5,595
Staff retirement benefits Staff compensated absences		53,477 5,042	49,706 7,210
Deferred taxation	11	40,164	66,043
0		5,527,498	1,231,670
Current liabilities Current portion of long-term financing	10	295,213	392.586
Current portion of lease liabilities		7,583	7,402
Trade and other payables Short-term borrowings - secured	12 13	2,096,767 3,004,860	2,667,389 4,897,411
Contract liabilities	13	1,073,256	1,141,723
Unclaimed dividend		33,519	30,318
Accrued mark-up		6,714,999	9,255,301
Total liabilities		12,242,497	10,486,971
Contingencies and commitments	14		
Contingention and Communicate			

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

### CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2022

		Six months p	eriod ended	Three months period ended		
	Note	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021	
			(Rupees	in '000)		
Net sales	15	10,812,206	9,561,858	5,608,211	5,219,903	
Cost of sales		(9,352,705)	(8,254,276)	(4,825,811)	(4,483,663)	
Gross profit		1,459,501	1,307,582	782,400	736,240	
Marketing, selling and distribution expenses	16	(382,694)	(363,448)	(206,271)	(227,865)	
Administrative expenses	17	(160,992)	(146,067)	(81,557)	(78,665)	
Impairment loss on trade debts	6.2	(52,029)	- 1	(40,837)	_ ` - ′	
		(595,715)	(509,515)	(328,665)	(306,530)	
Finance cost	18	(430,899)	(139,700)	(251,901)	(70,126)	
Other expenses	19	(36,771)	(52,074)	(16,844)	(29,235)	
		(467,670)	(191,774)	(268,745)	(99,361)	
Other income		67,112	63,555	34,475	36,839	
Share of profit from associate under the equity		4 400	40.705	0.070	7.005	
basis of accounting  Profit before tax		1,482 464,710	12,765 682,613	2,970	7,265 374,453	
Profit before tax		464,710	002,013	222,435	374,453	
Income tax expense	20	(162,837)	(229,779)	(78,828)	(106,546)	
Profit after tax for the period		301,873	452,834	143,607	267,907	
			(Rup	ees)		
			(Restated)	,	(Restated)	
Earnings per share - basic and diluted	21	7.38	11.07	3.51	6.55	
- ·						

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

### Condensed Interim Statement Of Comprehensive Income (Unaudited) For the Six Months Ended December 31, 2022

	Six months	period ended	Three months period ended		
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021	
	(Rupees	s in '000)	(Rupees	in '000)	
Profit after tax for the period	301,873	452,834	143,607	267,907	
Other comprehensive income:					
Items that will not be subsequently reclassified to statement of profit or loss					
Derivative financial assets on hedge instruments (net)	(5,524)	_	_		
Related deferred tax	1,602				
Share of other comprehensive (loss) /	(5,522)				
income from the associated company	(179) (4,101)	(197) (197)	14	<u>18</u> 18	
Share of surplus / (deficit) on revaluation of land and building of the associated company	15,726	3,353	2,434	(107)	
Related deferred tax for the period	(2,359) 13,367	(503) 2,850	(365) 2,069	16 (91)	
	9,266	2,653	2,083	(73)	
Total comprehensive income - transferred to statement of changes in equity	311,139	455,487	145,690	267,834	

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive Officer Chair

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2022

		Six months period ended		
	Note	31 December 2022	31 December 2021	
		(Rupees	in '000)	
CASH FLOWS FROM OPERATING ACTIVITIES		` '	,	
Cash generated from operations Gratuity paid Finance costs paid Income tax paid - net	22	616,545 (758) (297,660) (142,738)	502,989 (175) (108,272) (185,115)	
Long-term loans receivable		(309)	1,091	
Long-term deposits		(393)	(410)	
Net cash generated from operating activities		174,687	210,108	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditure including intangible assets Proceeds from disposal of fixed assets Dividend received from associate Net cash used in investing activities		(2,384,469) 9,028 3,802 (2,371,639)	(1,098,675) 20,692 4,118 (1,073,865)	
iver cash used in investing activities		(2,371,039)	(1,073,003)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Long term loans obtained Repayment of long term loans Lease rentals paid Repayment of short-term borrowings - secured Dividend paid		4,495,641 (246,062) (1,199) (1,736,641) (228,056)	404,580 (194,211) (8,503) (1,030,259) (280,723)	
Net cash generated from / (used in) financing activities		2,283,683	(1,109,116)	
Net increase / (decrease) in cash and cash equivalents		86,731	(1,972,873)	
Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period	23	(954,956) (868,225)	(301,909) (2,274,782)	

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

# Condensed Interim Statement of Changes In Equity (Unaudited) For the Six Months Ended December 31, 2022

	Share Capital	Capital	reserves	Revenu	e reserves	Total
	Issued, subscribed and paid-up capital	Share premium reserve	Surplus on revaluation of assets - net of tax	General reserve	Un- appropriated profit	
			(Rupee:	s in'000)		
Balance as at July 01, 2021	355,779	1,595,139	1,599,394	1,268,000	530,386	5,348,698
Total comprehensive income for the period from July 2021 to December 2021						
- Profit after tax	- 1	-	-	-	452,834	452,834
- Other comprehensive income - net of tax	_	-	2,850	-	(197)	2,653
	-	-	2,850	-	452,637	455,487
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(6,622)	-	6,622	-
Transfer to general reserve for the year ended June 30, 2021	-	-	-	307,000	(307,000)	-
Transactions with owners of the Company - Distribution						
Final cash dividend for the year ended June 30, 2021 @ Rs. 8.00 per share	-	-	-	-	(284,624)	(284,624)
Balance as at December 31, 2021	355,779	1,595,139	1,595,622	1,575,000	398,021	5,519,561
Balance as at July 01, 2022	355,779	1,595,139	4,790,050	1,575,000	690,318	9,006,286
Total comprehensive income for the period from July 2022 to December 2022						
- Profit after tax	-	-	- 1	-	301,873	301,873
- Other comprehensive income - net of tax	-	-	13,367	-	(4,101)	9,266
	-	-	13,367	-	297,772	311,139
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(8,791)	-	8,791	-
Transfer to general reserve for the year ended June 30, 2022	-	-	-	400,000	(400,000)	-
Transactions with owners of the Company - Distribution						
Final cash dividend for the year ended June 30, 2022 @ Rs. 6.50 per share	-	-	-	-	(231,257)	(231,257)
15% bonus shares issued - for the year ended June 30, 2022	53,367	_	-	-	(53,367)	-
	53,367	-	-	-	(284,624)	(231,257)
Balance as at December 31, 2022	409,146	1,595,139	4,794,626	1,975,000	312,257	9,086,168

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

### NOTES TO AND FORMING PART OF CONDENSED INTERM FINANCIAL STATEMENTS (UNAUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2022

#### 1. LEGAL STATUS AND OPERATIONS

Pakistan Cables Limited ("the Company") was incorporated in Pakistan as a private limited Company on April 22, 1953 under Companies Act, 1913 (now Companies Act, 2017). In 1955 it was converted into a public limited Company in which year it also obtained a listing on the Pakistan Stock Exchange. The Company is engaged in the business of copper rods, wires, cables and conductors, aluminium extrusion profiles, wiring accessories and PVC compounds.

The registered office of the Company is situated at 11.15 acres of land at B/21, S.I.T.E., Karachi, Pakistan and head office of the Company is situated at 1st Floor, Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. In addition, it also has a land of 42 acres at K-23, Nooriabad, Sindh. During the year, the Company has also purchased land of 3.9 acres at C-246 and C-247 Nooriabad, Sindh.

#### 2. BASIS OF PRESENTATION

#### 2.1 Statement of compliance

- 2.1.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.1.2 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange Limited. These condensed interim financial statements comprise of the statement of financial position as at December 31, 2022 and statement of profit or loss, statement of comprehensive income, statement of cash flows and statement of changes in equity for the six months period ended December 31, 2022.
- 2.1.3 The comparative statement of financial position presented in these condensed interim financial statements as at June 30, 2022 has been extracted from the audited financial statements of the Company for the year ended June 30, 2022, whereas the comparative statement of profit or loss, statement of comprehensive income, statement of cash flows and statement of changes in equity for the six months period ended December 31, 2021 have been extracted from the unaudited condensed interim financial statements for the period then ended.
- 2.1.4 These condensed interim financial statement does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended June 30, 2022.

#### 2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except as disclosed otherwise.

#### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistan Rupee which is also the Company's functional currency and all financial statements presented in Pakistani rupee have been rounded off to the nearest thousand, unless otherwise stated.

#### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2022.

#### 3.1 Accounting estimates, judgements and financial risk management

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2022.

4.	PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work-in-progress	Note	(Unaudited) December 31, 2022 (Rupees 6,215,671 6,708,540 12,924,211	(Audited) June 30, 2022 in '000) 6,140,353 4,488,469 10,628,822
	The additions and disposals in property, plant a	ınd equi	pments during the	e period are as
	under:		Six months p	eriod ended
			(Unaudited) December 31, 2022	(Unaudited) December 31, 2021
	Additions		(Rupees	in 000)
	Land Plant and machinery Office equipment and appliances Vehicles Others Capital work-in-progress	4.1	91,700 5,171 17,312 16,551 902 2,252,833 2,384,469	16,701 8,690 8,825 156 1,064,303 1,098,675
	Disposals - Net book value Vehicles [cost Rs. 6.29 million (December 31, 20 Rs. 9.54 million)]	)21:	632	1,493
	Plant and machinery and others [cost Rs. 13.59 million (December 31, 2021: Rs. 23.22 million)]			47
	Transfer from Capital work-in-progress		32,929	126,711
4.1	This represents the purchase of plant and machi		(Unaudited)	(Audited)
5.	STOCK-IN-TRADE	Note	December 31, 2022 (Rupees	June 30, 2022 s <b>in '000)</b>
	Raw materials [including Rs. 217.86 million in transit (June 30, 2022 : Rs. 859.69 million)] Work-in-process Finished goods Scrap	5.1 5.2 5.3	1,164,700 592,864 995,709 52,067 2,805,340	1,989,924 592,355 1,168,018 113,154 3,863,451

- Fau material includes slow moving items carried at Nil (June 30, 2022: Nil) as against their cost of Rs. 21.03 million (June 30, 2022: Rs. 20.70 million).
- 5.2 Work-in-process include slow moving items amounting to Rs. 17.23 million (June 30, 2022: Rs. 23.21 million) stated at their net realizable values against their cost of Rs. 43.56 million (June 30, 2022: Rs. 52.06 million).
- 5.3 Finished goods include slow moving items amounting to Rs. 41.85 million (June 30, 2022: Rs. 35.87 million) stated at their net realizable values against their cost of Rs. 83.32 million (June 30, 2022: Rs. 55.52 million).

6.	TRADE DEBTS	Note	(Unaudited) December 31, 2022 (Rupees	(Audited) June 30, 2022
0.	Unsecured and non-interest bearing		(i tupoco	555,
	Due from related parties Others	6.1	404,524 4,344,962 4,749,486	365,597 3,791,902 4,157,499
	Allowance for expected credit losses	6.2	(105,214) 4,644,272	(53,185) 4,104,314
6.1	The related parties from whom the debts are due are as under:			
	Intermark (Private) Limited Fauji Fertilizer Company Limited International Steels Limited International Industries Limited National Foods Limited Cherat Packaging Limited		397,674 4,938 1,726 186 - - 404,524	354,029 2,819 - - 8,007 742 365,597
6.2	Allowance for expected credit losses			
	Balance as on July 01 Provision / (reversal) during the period - net Trade debts balances written off during the period	ł	53,185 52,029 - 105,214	65,382 (8,724) (3,473) 53,185
7.	SHORT-TERM DEPOSITS AND PREPAYMENT	s		
	Deposits LC margin on import Prepayments		17,611 48,731 24,208 90,550	13,319 - 13,885 27,204
8.	OTHER RECEIVABLES - considered good			
	Sales tax receivable Receivable from staff pension fund - related party Security deposit / cash margin - related party Derivative financial assets Others		201,126 48,195 5,197 - 493 255,011	89,282 48,195 - 5,680 2,307 145,464
9.	CASH AND BANK BALANCES			
	With banks - current accounts - profit and loss sharing account Cash in hand	9.1	174,590 11,732 313 186,635	244,110 11,399 305 255,814

**<sup>9.1</sup>** The profit and loss sharing bank balance carry profit at the rate of 14.50% (June 30, 2022: 12.25%) per annum.

#### 10. LONG TERM FINANCING - secured

Loans from conventional financial institutions			
Long term Finance Facility	10.2	4,070,729	569,688
SBP Refinance - payroll		-	90,784
SBP Refinance - renewable energy	10.3	99,127	98,023
Temporary Economic Refinance Facility (TERF)	10.4	1,495,942	648,086
	,	5,665,798	1,406,581
Loans from Islamic financial institutions Islamic Temporary Economic Refinance			
Facility (ITERF)	10.4	129,317	123,656
,, (,		5,795,115	1,530,237
Less: Deferred income - Government grant		(699,581)	(283,522)
Less: Current portion of long-term borrowings			
Conventional financial institutions			
Long term Finance Facility		(277,917)	(297,917)
SBP Refinance - payroll		-	(87,102)
Temporary Economics Refinance Facility (TERF)		(14,929)	(7,567)
· · · · · · · · · · · · · · · · · · ·		(292,846)	(392,586)
Loans from Islamic financial institutions		, , ,	, , ,
Islamic Temporary Economic Refinance Facility (ITEF	RF)	(2,367)	-
	•	(295,213)	(392,586)
		, , ,	, , , , ,
		4,800,321	854,129

- 10.1 Long term loans have been obtained for the purpose of capital expenditure which are secured against mortgage of land and building and hypothecation of specific plant and machinery. The Company has also availed long term loans against State Bank of Pakistan (SBP) Refinancing Schemes for its salary and wages, against Temporary Economic Refinance Facility (TERF) and against Renewable Energy Scheme.
- 10.2 Long term loan of Rs. 4,150 million has been obtained for capital expenditure which are secured against mortgage of land and building at S.I.T.E., Karachi and K-23 Nooriabad thereon (charge of Rs. 5,367 million). The total amount outstanding against these loans are Rs. 3,817 million as on December 31, 2022 (June 30, 2022: Rs. 250 million). Rate of markup on the above loans ranges between 16.09% per annum and 17.50% per annum (June 30, 2022: 15.17% per annum). These are repayable in six half yearly equal instalments of Rs. 83.33 million, Rs. 107.14 million and Rs. 62.50 million and quarterly installment of Rs. 41.07 million commencing from May 12, 2021, March 07, 2025, March 30, 2025 and March 12, 2025 respectively. The facility available under the above arrangement amounted to Rs. 4,150 million of which the amount remained unutilised as at December 31, 2022 was Rs. Nil (June 30, 2022: Facility available of Rs. 1,000 million of which amount unutilised as at June 30, 2022 was Rs. 500 million).

The Company has also obtained certain long term loans for the purpose of capital expenditure which are secured against hypothecation of specific items of plant and machinery (charge of Rs. 701 million). The total amount outstanding against these loans amounts to Rs. 254.10 million as on December 31, 2022 (June 30, 2022: Rs. 319.70 million). Rate of markup on these loans at the period end ranged between 16.00% per annum to 17.03% per annum (June 30, 2022: 10.83% per annum to 14.82% per annum). These loans are for five years from the date of disbursement and are repayable in eight half yearly equal principal installments of Rs. 20.00 million, Rs. 11.25 million and sixteen quarterly equal principal installments of Rs. 17.18 million commencing from August 21, 2019, February 05, 2021 and December 28, 2021 respectively. The facility available under the above arrangement amounted to Rs. 650 million of which the amount remained unutilised as at December 31, 2022 was Rs. 125 million (June 30, 2022: facility available of Rs. 650 million of which amount remained unutilised at June 30, 2022 was Rs. Nil).

10.3 In addition to the above, the Company has also obtained long term loan of Rs. 98.00 million against SBP Renewable Energy Scheme (June 30, 2022: Rs. 98.00 million). The rate of markup on this loan is at 3.50% per annum (June 30, 2022: 3.50% per annum). This loan is secured against hypothecation of specific plant and machinery for a 10 year period.

10.4 In addition to the above, the Company has also obtained long term loan of Rs. 1,605.13 million against Temporary Economic Refinance Facility (TERF) under SBP refinance scheme (June 30, 2022: Rs. 761.68 million). The rate of markup on these loans at year end ranged between 1.50% per annum to 2.50% per annum (June 30, 2022: 1.50% per annum to 2.50% per annum). These loans are secured against hypothecation of specific plant and machinery for a 10 year period.

11.	Not DEFERRED TAXATION	te	(Unaudited) December 31, 2022 (Rupees	(Audited) June 30, 2022 in '000)
	Taxable temporary difference on: Accelerated tax depreciation Surplus on revaluation of building on leasehold land Share of surplus on revaluation of land and		14,684 118,403	18,379 121,993
	building of the associated company Derivative financial assets Share of profit of an equity accounted associated company		4,397 - 10,645	2,038 1,602 10,993
	Deductible temporary differences on: Provision for staff retirement benefit	- [	148,129	155,005
	Impairment loss on doubtful trade debts Provision for slow-moving stores and spares Lease assets net of leased liability Provision for import levies and other provisions		(30,512) (3,996) (5,832) (52,106)	(15,424) (3,904) (3,105) (52,106)
	Deferred taxation	- -	(107,965) 40,164	(88,962) 66,043
12.	TRADE AND OTHER PAYABLES			
	Creditors Accrued expenses Salary and wages payable Accrual for import levies Payable to staff provident fund - related party Workers' profit participation fund - related party Workers' welfare fund Current portion of deferred income - Government grant Security deposits from distributors and employees Derivative financial liability Withholding income tax payable Others		700,908 627,115 15,573 597,621 4,782 24,956 34,184 74,219 6,470 - 8,446 2,493 2,096,767	1,307,480 666,681 19,113 505,406 3,583 71,618 26,150 34,535 6,694 156 23,539 2,434 2,667,389
13.	SHORT TERM BORROWINGS - secured			
	Running finances under mark-up arrangements Running finances from banks	13.1 13.2	89,135 965,725 1,054,860	343,897 866,873 1,210,770
	Short term finances under mark-up arrangements Export financing scheme	13.3	1,950,000 - 3,004,860	3,562,560 124,081 4,897,411

#### 13.1 Running musharka under shariah arrangements

Running Musharaka under Shariah arrangement carries mark-up at the rate of 15.97% per annum to 16.68% per annum (June 30, 2022: 12.15% per annum to 14.41% per annum) and the available facility is Rs. 1,250 million (June 30, 2022: Rs. 1,000 million). At December 31, 2022, the facility unutilised was Rs. 1,161 million (June 30, 2022: Rs. 656 million).

#### 13.2 Running finances under mark-up arrangements

The Company has also arranged short-term running finance facilities under mark-up arrangements from certain banks. The overall facility for these running finances under mark-up arrangements amounts to Rs. 5,300 million (June 30, 2022: Rs. 5,213 million). Rate of mark-up on these running finance facilities under mark-up arrangements ranges between 15.86% per annum to 17.36% per annum net of prompt payment rebate (June 30, 2022: 12.04% per annum to 15.06% per annum). The facilities will expire between December 31, 2022 to August 31, 2023 and are renewable.

#### 13.3 Short term finances under mark-up arrangement

Amount outstanding against the short term finance facilities as at December 31, 2022 was Rs. 1,950 million (June 30, 2022: Rs. 3,563 million) against the available facilities of Rs. 6,295 million (June 30, 2022: Rs. 5,941 million). This includes facilities earmarked out of the total running finance facilities obtained from banks. Mark-up on short term finance is agreed at each disbursement and as at December 31, 2022, it was ranging between 16.03% per annum to 16.37% per annum (June 30, 2022: 13.75% per annum to 14.33% per annum).

#### 13.4 Other facilities

The facility for opening letters of credit and guarantees as at December 31, 2022 amounted to Rs. 7,205 million including Rs. 2,014 million relating to the guarantees (June 30, 2022: Rs. 6,497 million including Rs. 1,805 million relating to the guarantees) of which the amount remained unutilised as at December 31, 2022 was Rs. 3,692 million including Rs. 434 million relating to the guarantees (June 30, 2022: Rs. 3,457 million including Rs. 328 million relating to the guarantees).

#### 13.5 Securities

These above arrangements are secured by way of joint pari passu hypothecation over stocks, stores and spares and present and future trade debts of the Company of Rs. 8,770 million and a ranking charge of Rs. 500 million, Rs. 667 million, Rs. 317 million, Rs. 667 million and Rs. 400 million for facilities availed from Bank Al Habib Limited, Meezan Bank Limited, Soneri Bank Limited, MCB Bank Limited and Habib Bank Limited respectively, which will be upgraded to first Joint Pari Passu Charge.

#### 14. CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

- a) The Company has issued to the Collector of Customs post dated cheques amounting to Rs. 9.50 million (June 30, 2022: Rs. 9.50 million) against partial exemption of import levies.
- b) Bank guarantees amounting to Rs. 1,580 million (June 30, 2022: Rs. 1,477 million) have been given to various parties for contract performance, tender deposits, import levies, etc.

#### 14.2 Commitments

- Aggregate commitments for capital expenditure as at December 31, 2022 amounted to Rs. 1,365.79 million (June 30, 2022: Rs. 2,446.04 million).
- b) Commitments under letters of credit for the import of raw materials, etc. (non-capital expenditure) as at December 31, 2022 amounted to Rs. 1,903.18 million (June 30, 2022: Rs. 1,481.62 million). These are in respect of the letters of credit opened before the year end but no shipment by then had been made.

		Six months period ended		
		(Unaudited)	(Unaudited)	
		December 31,	December 31,	
		2022	2021	
15.	NET SALES	(Rupees	in '000)	
	Gross local sales	12,401,759	11,019,227	
	Export sales	227,885	172,284	
		12,629,644	11,191,511	
	Sales tax	(1,817,438)	(1,629,653)	
		10,812,206	9,561,858	

#### 15.1 Disaggregation of revenue

As required for the condensed interim financial statements, the Company disaggregated revenue recognised from contracts with customers into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

In the following table, revenue is disaggregated by primary geographical markets, major product lines and sales channels:

	Sales Charmers.	Six months period ended		
		(Unaudited)	(Unaudited)	
		December 31,	December 31,	
		2022	2021	
		(Rupees		
	Primary geographical markets	(Rupees	in 000)	
	Pakistan	10,584,321	9,389,574	
	Asia (other than Pakistan)	5,844	17,536	
	North America	9,456	_	
	Africa	212,585	154,748	
		10,812,206	9,561,858	
	Major products lines	<u> </u>		
	Wire and Cables	10,662,267	9,439,573	
	Aluminium profile business	149,939	122,285	
	Additional profile business	10,812,206	9,561,858	
	Sales channels	10,012,200		
	Goods sold:			
	- directly to consumers	9,088,487	7,884,504	
	- through intermediaries	1,723,719	1,677,354	
	through intermedianes	10,812,206	9,561,858	
		10,012,200		
16.	MARKETING, SELLING AND DISTRIBUTION EXPENSES			
	Carriage and forwarding expenses	135,680	79,641	
	Salaries, wages and benefits	99,004	95,185	
	Advertising and publicity	75,014	142,422	
	Training, travelling and entertainment	26,812	14,040	
	Depreciation	8,891	7,015	
	Rent, rates and taxes	8,121	4,620	
	Depreciation on right-of-use assets	6,049	8,505	
	Fuel and power	5,027	3,339	
	Repairs and maintenance	2,589	1,775	
	Communication and stationary Subscriptions	1,953 1,637	2,195 1,194	
	Insurance	1,509	1,623	
	Commission	172	1,005	
	Other expenses	10,236	889	
	•	382,694	363,448	

		Six months p	period ended
		(Unaudited)	(Unaudited)
		December 31,	December 31,
		2022	2021
17.	ADMINISTRATIVE EXPENSES	(Rupees	in '000)
	Salaries, wages and benefits	89,446	91,616
	Repairs and maintenance	9,604	7,434
	Legal and professional	8,481	7,830
	Donation and CSR	8,470	3,869
	Training, travelling and entertainment	8,234	4,093
	Depreciation Operation and stations and stations are	8,090	7,328
	Communication and stationary Fuel and power	7,851 5,097	6,449 3,839
	Security expense	3,805	2,467
	Depreciation on right-of-use assets	3,756	3,756
	Auditors' remuneration	2,135	1,496
	Insurance	1,508	1,584
	Amortization	1,197	1,557
	Other expenses	3,318	2,749
		160,992	146,067
18.	FINANCE COSTS		
	Mark-up on finances under mark-up arrangements	157,031	62,596
	Mark-up on finances under a shariah compliance arrangeme	nts <b>46,202</b>	18,749
	Mark-up on finances under export finance scheme	2,276	482
	Mark-up on long-term loans under mark-up arrangements	165,885	32,447
	Mark-up on lease liability	796	1,408
	Mark-up on SBP refinance schemes	47,114	14,302
	Mark-up on distributors deposit	150	150
	Un-winding of provision for GID cess	2,705	4,001
	Exchange gain	(2,688)	(1,458)
	Bank charges	11,428	7,023
		430,899	139,700
19.	OTHER EXPENSES		
	Workers' profit participation fund	24,956	36,637
	Workers' welfare fund	9,461	13,496
	Liquidated damages for late deliveries	2,354	543
	Others	-,	1,398
		36,771	52,074
20.	TAXATION		
20.			
	Current - for the period	189,472	200,925
	- prior years	-	35,179
	Deferred tax - net	(26,635)	(6,325)
		162,837	229,779

			Six months period ended (Unaudited) (Unaudited)			
			December 31.	` ,		
			,	,		
			2022	2021		
21.	EARNING PER SHARE - basic and diluted		(Rupees	(Rupees in '000)		
	Profit after tax for the period		301,873	452,834		
	Weighted average number of ordinary shares		(Number of shares in '000)			
	outstanding during the period		40,915	40,915		
			<b>←</b> (Rup	ees)		
				(Restated)		
	Earnings per share - basic and diluted		7.38	11.07		
			Six months period ended			
			(Unaudited)	(Unaudited)		
		Note	December 31,	December 31,		
22.	CASH GENERATED FROM OPERATIONS	11010	2022	2021		
			(Rupees in '000)			
	Profit before tax		464,710	682,613		
	Adjustments for non cash charges and other items:					
	- Depreciation		87,096	84,322		
	- Depreciation on right-of-use asset		9,805	12,261		
	- Amortization of intangible assets		4,162	2,565		
	- Amortization of deferred income - Government grant		(31,815)	(9,104)		
	- Provision for staff gratuity		4,529	3,396		
	- Staff compensated absences		(2,168)	(1,231)		
	- Gain on disposal of fixed assets		(8,396)	(19,153)		
	- Share of profit from associate		(1,482)	(12,765)		
	- Finance cost		430,899	139,700		
	- Working capital changes	22.1	(340,795)	(379,615)		
			616,545	502,989		
22.1	Working capital changes:					
	(Increase) / decrease in current assets					
	- Stores and spares		(17,410)	242		
	- Stock-in-trade		1,058,111	(233,514)		
	- Trade debts		(539,958)	(242,841)		
	- Short-term loans and advances		15,652	7,647		
	- Short-term deposits and payments		(63,346)	(447)		
	- Other receivables		(115,227)	45,539		
			337,822	(423,374)		
	(Decrease) / increase in current liabilities		(610,150)	25 402		
	- Trade and other payables - Contract liabilities		(68,467)	35,192 8,567		
	- Contract habilities		(678,617)	43,759		
	OAGU AND GAGU FOUNTAL FUTO		(340,795)	(379,615)		
23.	CASH AND CASH EQUIVALENTS	mo:				
	Cash and cash equivalents comprise of the following ite	ms.				
	Cash and bank balances		186,635	121,743		
	Running finance from banks		(1,054,860)	(2,396,525)		
			(868,225)	(2,274,782)		

#### 24. TRANSACTIONS WITH RELATED PARTIES

Parties which are related to the Company in pursuit of IAS 24 'Related Party Disclosures' including associates, staff retirement benefit plans and key management personnel are considered for disclosure of related party transactions.

Transactions and balances with related parties.

			Six months period ended		
Name of the related party	Relationship shareholding	Nature of transactions	2022	December 31, 2021 s in '000)	
Cherat Packaging Limited	Common directorship	Sale of goods	_	19,674	
Intermark (Pvt) Limited	Associate	Sale of goods	779,637	837,478	
International Industries Limited	Associate	Sale of goods Sharing of expense Purchase of goods, services & materials Dividend received Dividend paid Proportionate share of changes in equity	3,802 39,601	705 329 1,229 4,118 48,740 15,922	
IIL Construction Solutions Private Limited	Associate	Purchase of goods, services & materials	345,787	137,162	
International Steels Limited	Associate	Sale of goods Purchase of goods, services & materials Sharing of expense	9,242 50,219 1,968	7,380 17,889 -	
Fauji Fertilizer Company Limited	Common directorship	Sale of goods	19,385	1,802	
Atlas Insurance Limited	Common directorship	Insurance premium expense Security deposit / Cash margin	553 5,197	-	
Jubilee Life Insurance Company Limited	Common directorship	Insurance premium expense Insurance claim received	4,195 1,244	5,545 1,159	
Shirazi Investments (Private) Limited	Common directorship	Dividend paid	9,750	12,000	
State Life Insurance Corp. of Pakistan	Common directorship	Office rent Dividend paid	87 16,324	42 20,091	
Young President Organization Pakistan	Common directorship	Subscription	-	1,000	
Pakistan society for training and development	Common directorship	Purchase of goods, services & materials	162	-	
Pakistan Cables Limited - Staff Provident Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plan	12,694	10,764	
Pakistan Cables Limited - Staff Pension Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plans		530	
Board of Directors (executive and non-executive) and Key Management Personnel	Key management personnel	Remuneration Directors' fees Dividend paid	61,275 725 68,258	61,159 1,875 50,149	
Workers' Profit Participation Fund	Staff benefit plan	Net charge in respect of staff benefit plan	24,956	36,637	

- 24.1 Remuneration of key management personnel are in accordance with their terms of employment.
- **24.2** Contributions to defined contribution plan (provident fund) are made as per the terms of employment and contribution to / charge for the defined benefit plan (pension scheme) are in accordance with the actuarial advice.
- **24.3** Share of profit of the associated company and dividend from them are as per the profit and dividend declared by them.
- 24.4 Other transactions are at agreed terms.

#### 25. OPERATING SEGMENTS

These condensed interim financial statements have been prepared on the basis of single reportable segment.

- 25.1 Revenue from cables & wires represents 99% (June 30, 2022: 98%) of total revenue of the company.
- 25.2 Sales represent local sales of Rs. 10,584.32 million (December 31, 2021: Rs. 9,389.57 million) and export sales of Rs. 227.89 million (December 31, 2021: Rs. 172.28 million). The export represents sales to Africa amounting to Rs. 212.59 million (December 31, 2021: sales to Africa amounting to Rs. 154.75 million), Asia amounting to Rs. 5.84 million (December 31, 2021: sales to Asia amounting to Rs. 17.54 million) and North America amounting to Rs. 9.46 million (December 31, 2021: sales to North America to Nii).
- **25.3** All non-current assets of the Company at December 31, 2022 are located in Pakistan. The Company does not have any customer having sales of 10% or more during the period (June 30, 2022: Nil).

#### 26. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on January 26, 2023 by the Board of Directors of the Company.

Chief Executive Officer

Chairman

### **Head Office Arif Habib Centre,**

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