



**Nestlé** Good food, Good life

**Nestlé Pakistan Ltd.**

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**Lahore: February 27, 2023**

The General Manager  
Pakistan Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

Dear Sir,

**FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2022**

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on February 27, 2023 at 10:30 am, announced the following:

- 1- Final Cash Dividend: PKR 95 per share i.e. 950% in addition to PKR. 240/- Interim Cash Dividend already paid during the year 2022.
- 2- The financial results of the Company are as follows:

	2022	2021
	--- (Pak Rupees in '000) ---	
Revenue from contracts with customers	162,516,255	133,295,472
Cost of goods sold	(112,886,474)	(92,803,347)
<b>Gross profit</b>	49,629,781	40,492,125
Distribution and selling expenses	(17,347,229)	(14,897,747)
Administration expenses	(5,503,574)	(4,016,767)
<b>Operating profit</b>	26,778,978	21,577,611
Finance cost	(2,335,994)	(1,840,228)
Other expenses	(2,282,490)	(2,079,361)
Other income	631,543	295,578
<b>Profit before taxation</b>	22,792,037	17,953,600
Taxation	(7,742,321)	(5,185,499)
<b>Profit after taxation</b>	15,049,716	12,768,101
Earnings per share basic and diluted (Rupees)	331.86	281.55

**Nestlé Pakistan Ltd.**

**KOMAL ALTAF**

Chief Financial Officer