

A Lakson Group Company

Progressive Packaging Solutions

THE CENTER OF

PACKAGING

EXCELLENCE

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# CORPORATE INFORMATION BOARD OF DIRECTORS

Mr. Iqbal Ali Lakhani (Chairman) Mr. Amin Mohammed Lakhani Ms. Anushka Lakhani Mr. Farrukh Shauket Ansari Mr. Aftab Ahmad Mr. Ahmed Munaf Mr. Agha Shah Waliullah

# **ADVISOR**

Mr. Sultan Ali Lakhani

# AUDIT COMMITEE

Mr. Farrukh Shauket Ansari (Chairman) Mr. Amin Mohammed Lakhani Mr. Ahmed Munaf

# HUMAN RESOURCE AND REMUNERATION COMMITEE

Mr. Farrukh Shauket Ansari (Chairman) Mr. Amin Mohammed Lakhani Mr. Amir Ahmed Chapra Mr. Aftab Ahmad

# **CHIEF EXECUTIVE OFFICER**

Mr. Amir Ahmed Chapra

# **CHIEF FINANCIAL OFFICER**

Mr. Imran Hanif

# **COMPANY SECRETARY**

Mr. Mansoor Ahmed

# **AUDITORS**

BDO Ebrahim & Co. Chartered Accountants

# **BANKERS - CONVENTIONAL**

Habib Bank Limited National Bank of Pakistan Soneri Bank Limited JS Bank Limited MCB Bank Limited

## **BANKERS - ISLAMIC**

Meezan Bank Limited United Bank Limited – Ameen Al-Baraka Bank (Pakistan) Limited BankIslami Pakistan Limited Dubai Islamic Bank Pakistan Limited Habib Bank Limited - Islamic Banking MCB Islamic

## **SHARES REGISTRAR**

## FAMCO Associates (Private) Limited

8-F, Near Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi. Website : www.famco.com.pk | Email : info.shares@famco.com.pk Phone : (021) 34380101- 5 | Fax : (021) 34380106

## **REGISTERED & HEAD OFFICE**

Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi-74200, Pakistan.

# **KARACHI FACTORY**

17-B, Sector 29, Korangi Industrial Area, Karachi.

# **MARKETING DIVISIONS**

Karachi Factory | Lahore Office

# **CONTACT US**

UAN: +9221 38892147 Ext. 1014, 1008 | Phone Number: 0341-2464451 Email: info@meritpack.com | Web: www.meritpack.com

# **DIRECTORS' REVIEW**

Directors of your Company herewith present the review of performance together with condensed interim unaudited financial statements of the Company and auditors' review report for the half year ended December 31, 2022.

## FINANCIAL PERFORMANCE

Comparison of the un-audited financial results for the half year and quarter ended December 31, 2022 is as follows:

| KEY NUMBERS      | Half Year EndedDecember 31,December 31,20222021 |           | Quarter EndedDecember 31,December 31,20222021 |           |  |
|------------------|---|-----------|---|-----------|--|
|                  | (Rupees in thousand)                            |           |   |           |  |
| Sales – net      | 3,018,931                                       | 1,922,727 | 1,627,097                                     | 1,051,624 |  |
| Gross Profit     | 238,794   | 113,706   | 102,421                                       | 63,794    |  |
| Operating Profit | 146,614   | 38,072    | 53,022  | 21,743    |  |
| Loss before tax  | (18,001)  | (98,728)  | (37,537)                                      | (37,668)  |  |
| Loss after tax   | (63,074)  | (94,626)  | (66,511)                                      | (37,525)  |  |

## **DEAR SHAREHOLDERS**

As discussed in the previous quarter, the turn around of your company is still on track. On a 1HFY23 basis revenues were up 57% YoY while Gross profit increased by 110% (YoY).

For the 1HFY23, a Net Revenue of PKR 3.01bn (up 57% YoY and 16.7% QoQ) while Gross margins have increased to 7.9% from 5.9% in 1HFY22, an improvement of 200bps. On a Sequential basis Gross margins went down due to higher electricity price increases along with higher cost of inputs which could not be passed timely. Gross margins went down to 6.3% in 2QFY23 from 9.8% in 1QFY23.

Loss after Taxation was recorded at PKR 63.07mn (LPS: 0.32) in 1HFY23 against a Loss after taxation of PKR 94.63mn (LPS: 0.97) in the same period last year. Finance cost increased to PKR 164.6mn up by 20% YoY on account of higher borrowing due to the company maintaining higher inventory. The cash generation for the period was PKR 176mn.

Pakistan has been facing very challenging times with macroeconomic issues along with restrictions on LC openings and availability of spare parts to name a few and rampant inflation. Management is aware of these and has tried its best to improve pricing of its products along with improving sales mix towards the larger customers. Post Dec Quarter, we have also been able to negotiate higher price increases from customers.

## **CHALLENGES**

- 1. Supply chain disruptions causing inefficacies in operations.
- 2. Due to inflation and resultant low buying power of the final consumers, lower number of value-added products are available.
- 3. Devaluation of Pak Rupee against foreign currencies and increased tariff rates will adversely affect our production cost and may impact negatively on our contribution margins.
- 4. Higher volatility of basic raw material prices has severe implications on our margins and volumes as it is very challenging to immediately pass on the total impact of incremental costs in the selling prices.
- 5. Increase in interest rate will lead to increased financial charges on our long-term loans and short-term borrowings.
- 6. Challenges in expanding our production volumes and achieving maximum capacity utilization due to highly competitive market situation in printing industry.
- 7. Pressure for maintaining working capital requirement on account of increased input cost and higher sales volumes.
- 8. Gas shortages have significantly affected production costs and operations.

## **ACKNOWLEDGMENT**

Directors of your Company appreciate the support and commitment of all the stakeholders. They are especially thankful to the banks for their continued support.

On behalf of the Board of Directors

Joll &

Iqbal Ali Lakhani Chairman

Amir Ahmed Chapra Chief Executive Officer

**ڈ ائر بیگٹرز کا جائزہ:** آپ کی کمپنی کے ڈائر یکٹرز 31 دسمبر 2022 کوختم ہونے والے ششاہی سال کے لیے کارکردگی کا جائزہ <sup>م</sup>ع آڈیٹرز کی جائزہ رپورٹ کے ساتھ مختصر عبوری غیر آڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

مالياتي اور عملي كاركردگي:

31 دسمبر 2022 كوختم ہونے والے ششماہی اور سہ ماہی سال کے لیے غیر آڈٹ شدہ مالیاتی متائج کا مواز نہ درج ذیل ہے:

| ېې              | مخنتمه سهرما   | شما بهی         |                |                       |
|-----------------|----------------|-----------------|----------------|-----------------------|
| 31 دَسمبر 2021ء | 31 دسمبر 2022ء | 31 د تمبر 2021ء | 31 دسمبر 2022ء |                       |
| (ہزارروپے)      | (ہزارروپے)     | (ہزارروپے)      | (ہزارروپے)     | _                     |
| 1,051,624       | 1,627,097      | 1,922,727       | 3,018,931      | خالص فروخت            |
| 63,794          | 102,421        | 113,706         | 238,794        | مجموعى منافع/نقصان    |
| 21,743          | 53,022         | 38,072          | 146,614        | آ پریٹنگ منافع/ نقصان |
| (37,668)        | (37,537)       | (98,728)        | (18,001)       | قبل ازعيس نقصان       |
| (37,525)        | (66,511)       | (94,626)        | (63,074)       | بعداز عيس نقصان       |

محتر مشيئر مولدرز:

جیسا کہ پیچلی سہ ماہی میں بحث کی گئی تھی، آپ کی کمپنی اب بھی اپنی راہ پر گامزن ہے۔ مالی سال 2023 کے پہلے ششماہی کی بنیاد پرآمدنی میں %57 سالا نہ اضافہ ہوا جبکہ مجموعی منافع میں %110 ( سال بہ سال ) کا اضافہ ہوا۔

مالی سال2023 کے پہلے ششماہی میں خالص آمدنی PKR 3.01bn (%YoY57 اور%QoQ16.7) جبکہ مجموعی مارجن مالی سال2022 کے پہلے ششماہی میں 5.9% سے بڑھ کر%7.9 ہوگیا ہے،اور 200bps کی بہتری ترتیب واربنیادوں پر بجلی کی قیمتوں میں اضافے کے ساتھان پٹ کی زیادہ لاگت کی وجہ سے مجموعی مارجن نیچے چلا گیا جسے بروقت منظور نہیں کیا جاسکا۔مجموعی مارجن مالی سال2023 کے دوسراسہ ماہی میں 3.6 تک گرگیا جو کہ مالی سال2023 کے پہلے سہ ماہی میں 8.8 تھا۔

مالی سال 2023 کے پہلے ششمانی میں ٹیکسیشن کے بعد کا نقصان PKR63.07mn (0.32:LPS) ریکارڈ کیا گیا تھا جبکہ پیچھلے سال کی اسی مدت میں 94.63m مالی سال 2023 کے پہلے ششمانی میں ٹیکسیشن کے بعد کا نقصان تھا۔ کمپنی کی زیادہ انوینٹری برقر ارر کھنے کے لیے زیادہ قرض لینے کی وجہ سے مالیاتی لاگت سالانہ 20%اضاف سے PKR176m مولی ۔ اس مدی میں PKR164.6 mn

پاکستان کو میکرواکنا مک مسائل کے ساتھ ساتھ ایل سی کھولنے پر پابندیوں اور اسپئیر پارٹس کی دستیابی اور مہنگائی میں اضافے کے ساتھ بہت مشکل وقت کا سامنا ہے۔ انتظامیدان سے آگاہ ہے اور اس نے اپنی مصنوعات کی قیتوں کو بہتر بنانے کے ساتھ ساتھ بڑے صارفین کی طرف سیز مکس کو بہتر بنانے کی پوری کوشش کی ہے۔ دسمبر سہ ماہی کے بعد، ہم گا ہوں سے قیتوں میں اضافے پر بھی بات چیت کرنے میں کا میاب رہے ہیں۔ در چیش مشکلات: 1 سپلانی چین میں رکاوٹیں جس کی دجہ ہے آپریشنز میں ناکا می ہوتی ہے۔ 2 افراط زراد رحتی صارفین کی کم قوت فرید کی دجہ سے، دیلیوا یڈ ڈمصنوعات کی کم تعداد دستیاب ہے۔ 3 نمیر ملکی کر نسیوں کے مقابلے میں پاکستانی روپے کی قدر میں کی اور ٹیرف کی شرح میں اضافہ ہمار کی پیدا وار کی لاگت کو بر کی طرح متا شرکر کے گااور ہمار سے شراکت کے مارجن پر 4 منٹی انٹر ڈال سکتا ہے۔ 4 منیاد کی خاص مال کی قیمتوں میں زیادہ اتار چڑھاڈ ہمارے مارجن اور تجم پر شد بیدا ثرات میں اضافہ ہمار کی پیدا وار کی لاگت کو بر کی طرح متا شرکر کے گااور ہمار سے شراکت کے مارجن پر 5 میں سیادی خاص مال کی قیمتوں میں زیادہ اتار چڑھاڈ ہمارے مارجن اور تجم پر شد بیدا ثرات مرت کر تا ہے کیونکہ فروخت کی قیمتوں میں اضافے کے اخراجات کے کل انٹر ات کو فور کی 6 میں میں میں مارک کی قدر میں میں زیادہ اتار چڑھاڈ ہمارے مارجن اور تحم پر شد بیدا ثرات مرت کر تا ہے کیونکہ فروخت کی قیمتوں میں اضافے کے اخراجات کے کل انٹر ات کو فور ک 7 بڑھتی ہوئی پیدا وار کی لاگت اور فروخت کے تجم کی وجہ سے در کنگ کمپیل کی ضرورت کو تر ٹر اس اضاف زیار کی میں چیل ہے۔ 8 سی کی قلت نے پیدا واری لاگت اور آر پر شنز کی مال میں وزیر کی اخبر کی افرار کھنے کے لیے دیا ذریے ہوں کہ کی ان کر میں چیل ہے۔ 8 سی کی قلت نے پیدا وار کی لاگت اور فرد سے تیم کی حوب سے در کنگ کمپیل کی ضرورت کو بر قرار رکھنے کے لیے دیا ذریے گی

اعتراف: آپ کی کمپنی کے ڈائر یکٹرز تمام اسٹیک ہولڈرز کی معاونت اور وابستگی کوخراج تحسین پیش کرتے ہیں۔وہ پیکس سے ان کے سلسل تعاون کے لیے خصوصی اظہارِتِشکر کرتے ہیں۔ بورڈ آف ڈائر یکٹرز کی جانب سے

Jobell dur,

اقبال على لاكصاني چيئر مين كراچى:27 فرورى 2023ء

م عامراحد چھاپرا

جف الكَزِيكُوا فيسر

BDO

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## INDEPENDENT AUDITOR'S REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS TO THE MEMBERS MERIT PACKAGING LIMITED

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **MERIT PACKAGING LIMITED** ("the Company") as at December 31, 2022 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows and notes to the condensed interim financial statements for the half year ended December 31, 2022 (here-in-after referred as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with approved accounting standards as applicable in Pakistan for interim financial statements. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Statements Performed by the Independent Auditor of the Entity." A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with approved accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other matter

The figures for the quarters ended December 31, 2022 and December 31, 2021 in the condensed interim statement of profit or loss and condensed interim statement of other comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's report is Tariq Feroz Khan.

KARACHI

DATED: February 27, 2023

UDIN: RR202210166GTct7uQ4E

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BDO EBRAHIM & Co. CHARTERED ACCOUNTANTS

BDO Ebrahim & Co. Chartered Accountants BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the International 800 network of Independent member firms.

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2022

| NOTTI DECEMBENTON, 2022                                     |      |                      |                  |
|---|------|----------------------|------------------|
|   |      | (Un-audited)         | (Audited)        |
|   |      | December 31,<br>2022 | June 30,<br>2022 |
|   | Note | Rupees in th         | nousands         |
| ASSETS  |      |                      |                  |
| NON-CURRENT ASSETS  |      |                      |                  |
| Property, plant and equipment                               | 6    | 2,882,251            | 2,911,270        |
| Capital work in progress                                    | 7    | 67,788               | 77,260           |
|   |      | 2,950,039            | 2,988,530        |
| Intangible assets   |      | 289                  | 412              |
| Long-term deposits  |      | 12,250               | 5,020            |
| Deferred taxation   | -    | 274,403              | 231,698          |
| CURRENT ASSETS  |      | 3,236,981            | 3,225,660        |
| Stores and spares   | Г    | 94,188               | 81,877           |
| Stock-in-trade  |      | 764,157              | 700,741          |
| Trade debts   | 8    | 1,517,387            | 1,113,835        |
| Loans and advances  | Ŭ    | 45,417               | 38,948           |
| Trade deposits and short-term prepayments                   |      | 13,540               | 3,122            |
| Other receivables   | 9    | 2,046                | 107              |
| Tax refund due from Government                              | 10   | 271,814              | 368,016          |
| Cash and bank balances                                      |      | 6,151                | 6,847            |
|   |      | 2,714,700            | 2,313,493        |
| TOTAL ASSETS  |      | 5,951,681            | 5,539,153        |
| EQUITY AND LIABILITIES                                      |      |                      |                  |
| SHARE CAPITAL AND RESERVES                                  |      |                      |                  |
| Authorized share capital                                    |      |                      |                  |
| 200,000,000 (June 30, 2022: 200,000,000) ordinary shares of |      |                      |                  |
| Rs. 10/-each  |      | 2,000,000            | 2,000,000        |
| Issued, subscribed and paid-up capital                      |      | 1,999,584            | 1,999,584        |
| Surplus on revaluation of property, plant and equipment     | 11   | 797,902              | 799,735          |
| Capital reserve   |      | 504 000              | 504.000          |
| Equity portion of Ioan - associated company                 |      | 521,202              | 521,202          |
| Share Premium Reserve                                       |      | 298,325              | 298,325          |
| Revenue reserves<br>General reserves                        |      | 106,800              | 106,800          |
| Accumulated losses  |      | (1,941,373)          | (1,880,132)      |
| Accumulated losses  |      | 1,782,440            | 1,845,514        |
| NON-CURRENT LIABILITIES                                     |      | 1,702,440            | 1,040,014        |
| Sub-ordinated loan  | 12   | 235,601              | 233,995          |
| Long-term financing   | 13   | 1,400,005            | 1,407,488        |
| Long-term deposits  |      | -                    | 13               |
|   | _    | 1,635,606            | 1,641,496        |
| CURRENT LIABILITIES   |      |                      |                  |
| Trade and other payables                                    | 14   | 1,509,689            | 1,092,307        |
| Mark-up accrued   |      | 34,148               | 21,064           |
| Taxation - net  | 15   | 26,165               | 28,608           |
| Current portion of deferred capital grant                   |      | -                    | 294              |
| Current portion of long-term financing                      | 13   | 143,922              | 210,875          |
| Short-term borrowings                                       | 16   | 819,582              | 698,866          |
| Un-claimed dividend   | L    | 129                  | 129              |
|   | -    | 2,533,635            | 2,052,143        |
| TOTAL EQUITY AND LIABILITIES                                | -    | 5,951,681            | 5,539,153        |
| CONTINGENCIES AND COMMITMENTS                               | 17   |                      |                  |
|   | 17   |                      |                  |
|   |      |                      |                  |

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Director

Amir Ahmed Chapra Chief Executive Officer



Imran Hanif Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF **PROFIT OR LOSS (UN-AUDITED)**

FOR THE PERIOD ENDED DECEMBER 31, 2022

|   |      | Half year ended      |                      | Quarter ended        |                      |  |
|---|------|----------------------|----------------------|----------------------|----------------------|--|
|   |      | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |  |
|   | Note |                      | Rupees in t          | housands             |                      |  |
|   |      |                      |                      |                      |                      |  |
| Sales - net                                   | 18   | 3,018,931            | 1,922,727            | 1,627,097            | 1,051,624            |  |
| Cost of sales                                 | 19   | (2,780,137)          | (1,809,021)          | (1,524,676)          | (987,830)            |  |
| Gross profit                                  |      | 238,794              | 113,706              | 102,421              | 63,794               |  |
| General and administrative expenses           |      | (51,454)             | (47,188)             | (26,723)             | (25,446)             |  |
| Selling and distribution expenses             |      | (48,346)             | (32,447)             | (23,893)             | (17,854)             |  |
| Other income                                  |      | 12,502               | 10,189               | 3,351                | 4,766                |  |
| Other operating expenses                      |      | (4,882)              | (6,188)              | (2,134)              | (3,517)              |  |
|   |      | (92,180)             | (75,634)             | (49,399)             | (42,051)             |  |
| Operating profit                              |      | 146,614              | 38,072               | 53,022               | 21,743               |  |
| Financial charges                             |      | (164,615)            | (136,800)            | (90,559)             | (59,411)             |  |
| Loss before taxation                          |      | (18,001)             | (98,728)             | (37,537)             | (37,668)             |  |
| Taxation                                      | 20   | (45,073)             | 4,102                | (28,974)             | 143                  |  |
| Net loss for the period                       |      | (63,074)             | (94,626)             | (66,511)             | (37,525)             |  |
|   |      |                      |                      |                      |                      |  |
| Loss per share - basic and diluted<br>(Rupee) | 21   | (0.32)               | (0.97)               | (0.33)               | (0.34)               |  |

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Director

Imran Hanif Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2022

|   | Half yea             | ar ended             | Quarter ended        |                      |  |
|---|----------------------|----------------------|----------------------|----------------------|--|
|   | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |  |
|   |                      | housands             |                      |                      |  |
| Net loss for the period                 | (63,074)             | (94,626)             | (66,511)             | (37,525)             |  |
| Other comprehensive income              | -                    | -                    | -                    | -                    |  |
| Total comprehensive loss for the period | (63,074)             | (94,626)             | (66,511)             | (37,525)             |  |

The annexed notes from 1 to 30 form an integral part of this condensed interim financial statements.

Iqbal Ali Lakhani Director

11 Merit Packaging Limited

**Imran Hanif Chief Financial Officer** 

# CONDENSED INTERIM STATEMENT OF **CHANGES IN EQUITY** (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2022

|   |  |   | Capital F                   | leserves  |                 | I                  | Revenue Reserve       | es          |           |
|---|--|---|-----------------------------|---|-----------------|--------------------|-----------------------|-------------|-----------|
|   | lssued,<br>subscribed<br>and<br>paid-up<br>capital | Surplus<br>on<br>revaluation<br>of property,<br>plant<br>and<br>equipment | Share<br>Premium<br>Reserve | Equity<br>portion<br>of loan<br>from<br>associated<br>company | Sub Total       | General<br>Reserve | Accumulated<br>losses | Sub Total   | Total     |
|   |  |   |                             | R   | upees in thousa | nds                |                       |             |           |
| Balance as at July 01, 2021 (audited)                           | 806,284  | 805,185   | -                           | 537,219   | 1,342,404       | 106,800            | (1,706,171)           | (1,599,371) | 549,317   |
| Total comprehensive loss for the period ended December 31, 2021 |  |   |                             |   |                 |                    |                       |             |           |
| Loss for the period   | -  | -   | -                           | -   | -               | -                  | (94,626)              | (94,626)    | (94,626)  |
| Other comprehensive income - net of tax                         | -  | -   | -                           | -   | -               | -                  | -                     | -           | -         |
|   | -  | -   | -                           | -   | -               | -                  | (94,626)              | (94,626)    | (94,626)  |
| Transaction with owners   |  |   |                             |   |                 |                    |                       |             |           |
| Equity portion of loan  | -  | -   | -                           | (16,017)  | (16,017)        | -                  | -                     | -           | (16,017)  |
| Issue of ordinary right shares - net of issue costs             | 1,193,300  | -   | 298,325                     | -   | 298,325         | -                  | (6,222)               | (6,222)     | 1,485,403 |
| Transferred to unappropriated profit on account of              |  |   |                             |   |                 |                    |                       |             |           |
| incremental depreciation (net of tax)                           | -  | (2,801)   | -                           | -   | (2,801)         | -                  | 2,801                 | 2,801       | -         |
| Balance as at December 31, 2021 (un-audited)                    | 1,999,584  | 802,384   | 298,325                     | 521,202   | 1,621,911       | 106,800            | (1,804,218)           | (1,697,418) | 1,924,077 |
| Balance as at July 1, 2022 (audited)                            | 1,999,584  | 799,735   | 298,325                     | 521,202   | 1,619,262       | 106,800            | (1,880,132)           | (1,773,332) | 1,845,514 |
| Total comprehensive loss for the period ended December 31, 2022 |  |   |                             |   |                 |                    |                       |             |           |
| Loss for the period   | -  | -   | -                           | -   | -               | -                  | (63,074)              | (63,074)    | (63,074)  |
| Other comprehensive income - net of tax                         | -  | -   | -                           | -   | -               | -                  | -                     | -           | -         |
|   | -  | -   | -                           | -   | -               | -                  | (63,074)              | (63,074)    | (63,074)  |
| Transferred to unappropriated profit on account of              |  |   |                             |   |                 |                    |                       |             |           |
| incremental depreciation (net of tax)                           | -  | (1,833)   | -                           | -   | (1,833)         | -                  | 1,833                 | 1,833       | -         |
| Balance as at December 31, 2022 (un-audited)                    | 1,999,584  | 797,902   | 298,325                     | 521,202   | 1,617,429       | 106,800            | (1,941,373)           | (1,834,573) | 1,782,440 |

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Director

Imran Hanif Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2022

|  | Half year ended      |                      |  |
|--|----------------------|----------------------|--|
|  | December 31,<br>2022 | December 31,<br>2021 |  |
| Note   | Rupees in            | thousands            |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                   |                      |                      |  |
| Cash generated from operations 22                      | 176,249              | 41,760               |  |
| Taxes paid 15  | (11,723)             | (10,144)             |  |
| Finance cost paid                                      | (88,665)             | (72,011)             |  |
| Long-term loans and advances-net                       | (7,230               | 96                   |  |
| Long-term deposits-net                                 | (13)                 | (18)                 |  |
| Net cash flow from / (used in) operating activities    | 68,618               | (40,317)             |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                   |                      |                      |  |
| Fixed capital expenditure                              | (54,321)             | (73,581)             |  |
| Proceeds from sale of property, plant and equipment    | -                    | 2,419                |  |
| Net cash used in investing activities                  | (54,321)             | (71,162)             |  |
| CASH FLOWS FROM FINANCING ACTIVITIES                   |                      |                      |  |
| Repayment of long-term financing - Sponsors            | -                    | (790,000)            |  |
| Repayment of long-term financing - Banks               | (135,697)            | (149,982)            |  |
| Repayment of short term borrowings - Sponsors          | -                    | (250,000)            |  |
| Proceeds from short term financing - Sponsors          | -                    | 250,000              |  |
| Receipt from issue of right share - net                | -                    | 1,485,403            |  |
| ljarah lease rentals payment - net                     | (12)                 | (451)                |  |
| Net cash (used in) / flow from financing activities    | (135,709)            | 544,970              |  |
| Net (decrease) / increase in cash and cash equivalents | (121,412)            | 433,491              |  |
| Cash and cash equivalents at beginning of the period   | (692,019)            | (781,957)            |  |
| Cash and cash equivalents at end of the period         | (813,431)            | (348,466)            |  |
| CASH AND CASH EQUIVALENTS:                             |                      |                      |  |
| Cash and bank balances                                 | 6,151                | 37,670               |  |
| Short-term borrowings                                  | (819,582)            | (386,136)            |  |
|  | (813,431)            | (348,466)            |  |

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Director

Amir Ahmed Chapra Chief Executive Officer

Imran Hanif Chief Financial Officer

FOR THE PERIOD ENDED DECEMBER 31, 2022

## 1. NATURE AND STATUS OF THE COMPANY

- 1.1 Merit Packaging Limited ("the Company") was incorporated on January 28, 1980 in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi. The Company is mainly engaged in the manufacture and sale of printing and packaging materials.
- 1.2 The Company incurred net loss after tax for the half year ended December 31, 2022 amounting to Rs. 63.074 million (December 31, 2021: Rs. 94.626 million loss) and its accumulated losses stood as at December 31, 2022 amounted to Rs. 1,941.373 million (June 30, 2022: Rs. 1,880.132 million). Overall performance of the company has been improved from last interim period as Company has earned operating profit of Rs. 146.614 million (December 31, 2021: Rs. 38.072 million). The management assessment to the said operating profit represents better market competitive margin from customers, increase in volume from existing customers and effective operational cost management. The Company has better prospects of future profitability as per its financial projections based on its current competitive position in the market.

Subsequent to the reporting date, the Company has rescheduled its interest rate loans from associated undertakings amounting to Rs. 650 million to gain further financial space. The Company also intends to further review its operating costs, streamline operations and create strategies to achieve sustained profitabiliy.

## 2. GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS UNITS

The registered office of the Company is located at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi, Pakistan. The factory of the Company is located at Plot No. 17-B, Sector 29, Korangi Industrial Township, Karachi, Pakistan.

## 3. BASIS OF PREPARATION

#### 3.1 Statement of compliance

These condensed interim financial statements is unaudited but subject to the limited scope review by auditors and is being submitted to the shareholders as required under section 237 of the Companies Act, 2017.

These condensed interim financial statements of the Company for the half year ended December 31, 2022 has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act , 2017;
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 are followed.

These condensed interim financial statements does not include all the information and disclosures required for the annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2022 which have been prepared in accordance with approved accounting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. The comparative statement of financial position presented in these condensed interim financial statements has been extracted from the annual audited financial statements of the Company for the year ended June 30, 2022, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial information for the half year ended December 31, 2021.

FOR THE PERIOD ENDED DECEMBER 31, 2022

#### 3.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention, except for revaluation of certain property, plant and equipment at fair value and recognition of certain employees retirement benefits at present value.

#### 3.3 Functional and presentation currency

These condensed interim financial statements has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

## 4 SIGNIFICANT ACCOUNTING POLICIES AND CHANGES THEREIN

The accounting policies adopted and methods of computation followed in the preparation of these condensed interim financial statements are same as those for the preceding annual financial statements for the year ended June 30, 2022.

#### 4.1 Initial application of standards, amendments or an interpretation to existing standards

#### a) Standards, amendments and interpretations to accounting standards that are effective in the current period

Certain standards, amendments and interpretations to approved accounting standards are effective for accounting periods beginning on July 01, 2022, but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim financial statements.

## b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after January 1, 2023, but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.

## 5 ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make certain judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2022.

FOR THE PERIOD ENDED DECEMBER 31, 2022

|     |   |      | Un-audited<br>December 31,<br>2022 | Audited<br>June 30,<br>2022   |
|-----|---|------|------------------------------------|-------------------------------|
|     |   | Note | Rupees in the                      | ousands                       |
| 6   | OPERATING FIXED ASSETS  |      |                                    |                               |
|     | Opening net book value (NBV)  |      | 2,911,270                          | 3,005,132                     |
|     | Additions during the period / year at cost  | 6.1  | 63,794                             | 101,311                       |
|     |   |      | 2,975,064                          | 3,106,443                     |
|     | Disposals during the period / year at NBV   |      | -                                  | (3,078)                       |
|     | Depreciation charge for the period / year   |      | (92,813)                           | (192,095)                     |
|     | Closing net book value (NBV)  |      | <u>(92,813)</u><br>2,882,251       | <u>(195,173)</u><br>2,911,270 |
| 6.1 | Detail of additions (at cost) during the period / year are as follows:  |      |                                    |                               |
|     | De illelie en die een een de  |      | 14.000                             | 10 500                        |
|     | Building / improvements on leasehold land<br>Plant and machinery  |      | 14,300<br>42,528                   | 10,563<br>71,637              |
|     | Furniture and fixtures  |      | 42,528                             | 1,179                         |
|     | Vehicles  |      | -                                  | 449                           |
|     | Office equipment  |      | 3,563                              | 4,364                         |
|     | Computer equipment  |      | 2,257                              | 1,892                         |
|     | Electrical installation   |      | 624                                | 11,227                        |
|     |   |      | 63,794                             | 101,311                       |
| 7   | CAPITAL WORK-IN-PROGRESS  |      |                                    |                               |
|     | This comprises of:  |      |                                    |                               |
|     | Civil works   |      | 52,468                             | 33,267                        |
|     | Plant and machinery   |      | 15,320                             | 43,993                        |
| 7.1 | Movement of carrying amount   | 7.1  | 67,788                             | 77,260                        |
|     |   |      |                                    |                               |
|     | Opening balance   |      | 77,260                             | 23,101                        |
|     | Additions (at cost) during the period / year  |      | 44,829                             | 155,470                       |
|     | <b>—</b> • • • • • • • • • • • • • • • • • • •  |      | 122,089                            | 178,571                       |
|     | Transfer to operating fixed assets during the period / year<br>Transfer to profit & loss during the period / year |      | (54,301)                           | (101,311)                     |
|     | Closing balance   |      | 67,788                             | 77,260                        |
| _   |   |      |                                    |                               |
| 8   | TRADE DEBTS<br>(Unsecured - considered good)  |      | 383,934                            | 245,090                       |
|     | Due from associated companies   |      | 1,133,453                          | 868,745                       |
|     | Others  |      | 1,517,387                          | 1,113,835                     |
|     | (Unsecured - considered doubtful)   |      | 0.010                              | 0.010                         |
|     | Others<br>Allowance for expected credit losses  |      | 8,619<br>(8,619)                   | 8,619<br>(8,619)              |
|     | Anowance for expected credit losses   |      | 1,517,387                          | 1,113,835                     |
|     |   |      | 1,017,007                          | 1,110,000                     |
|     |   |      |                                    |                               |
|     |   |      |                                    |                               |
|     |   |      |                                    |                               |
|     |   |      |                                    |                               |
| • • | · · · · · · · · · · · · · · · · · · ·   |      |                                    |                               |
| 16  | Merit Packaging Limited   |      |                                    |                               |
|     | · · · · · · · · · · · · · · · · · · ·   |      |                                    |                               |

FOR THE PERIOD ENDED DECEMBER 31, 2022

|   |                             |      | Un-audited<br>December 31,<br>2022 | Audited<br>June 30,<br>2022 |
|---|-----------------------------|------|------------------------------------|-----------------------------|
|   |                             | Note | Rupees in th                       | ousands                     |
| 9 | OTHER RECEIVABLES           |      |                                    |                             |
|   | (Unsecured-considered good) |      |                                    |                             |
|   | Due from associated company | 9.1  | -                                  | 55                          |
|   | Others                      |      | 2,046                              | 52                          |
|   |                             |      | 2,046                              | 107                         |

9.1 This represents insurance agency commission and employee's medical claim receivable from Century Insurance Company Limited, an Associated Company.

| 10 | TAX REFUND DUE FROM GOVERNMENT                                   |             |                 |          |
|----|--|-------------|-----------------|----------|
|    | Sales tax and special excise duty receivable                     |             | 222,995         | 240,699  |
|    | Income tax refundable  |             | 48,819          | 127,316  |
|    |  |             | 271,814         | 368,015  |
| 11 | SURPLUS ON REVALUATION OF<br>PROPERTY, PLANT AND EQUIPMENT       |             |                 |          |
|    | Gross surplus:   |             |                 |          |
|    | Opening balance  |             | 812,129         | 819,804  |
|    | Transfer to unappropriated profit in respect of incremental      |             |                 |          |
|    | depreciation charged during the period/year (net of deferred tax | )           | (1,833)         | (5,449)  |
|    | Related deferred tax liability                                   |             | (748)           | (2,226)  |
|    |  |             | (2,581)         | (7,675)  |
|    | Closing balance  |             | 809,548         | 812,129  |
|    | Related deferred tax effect:                                     |             |                 |          |
|    | Opening balance  |             | (12,394)        | (14,620) |
|    | Incremental depreciation charge during the period / year         |             | 748             | 2,226    |
|    |  |             | <u>(11,646)</u> | (12,394) |
|    |  |             | 797,902         | 799,735  |
| 12 | SUBORDINATED LOAN - UNSECURED                                    |             |                 |          |
|    | From associated undertaking                                      | 12.1 & 12.2 | 235,601         | 233,995  |

12.1 These subordinated loans have been obtained from associated undertakings amounting to an aggregate of Rs. 250 million (June 30, 2022: Rs. 250 million) for the purpose of financing the capital expenditure requirement and to support the working capital and for funding business activities. The interest on these loans has been waived for a period of three years from the date of the agreements, resulting in reduction in face value of these loans, due to presence of a below market element. These loans have been measured at amortized cost, determined by discounting future cash flows with the prevailing market rate ranging from 7.43% to 7.79% per annum, which is determined to be the transaction price at which a similar transaction could be executed between unrelated parties.

FOR THE PERIOD ENDED DECEMBER 31, 2022

12.2 This loan shall remain sub-ordinated to the financing facilities extended by the banks to the Company. The loan shall not be repaid until the entire amount of financing facilities and any payments due in respect of financing facilities or any other finance extended / provided by the banks to the Company, have been paid in full by the Company to the banks and the banks have notified to the sponsors of such payments; and / or the banks otherwise give any permission in writing to the Company to make full or part of the payments due under the long term financing to the associated undertakings.

|    |   |      | Un-audited<br>December 31,<br>2022 | Audited<br>June 30,<br>2022 |
|----|---|------|------------------------------------|-----------------------------|
|    |   | Note | Rupees in th                       | ousands                     |
| 13 | LONG TERM FINANCING                                   |      |                                    |                             |
|    | Secured   |      |                                    |                             |
|    | From banking companies                                | 13.1 | 369,440                            | 505,137                     |
|    | Less: Current portion shown under current liabilities |      | (143,922)                          | (210,875)                   |
|    |   |      | 225,518                            | 294,262                     |
|    | Unsecured - From associated undertaking               |      |                                    |                             |
|    | Opening balance                                       | 13.2 | 1,113,226                          | 1,676,979                   |
|    | Financing repaid during the period / year             |      | -                                  | (702,000)                   |
|    |   |      | 1,113,226                          | 974,979                     |
|    |   |      |                                    |                             |
|    | Add : Notional mark up                                |      | 61,261                             | 122,229                     |
|    | Add : Present value adjustment                        |      | -                                  | 16,018                      |
|    |   |      | 1,174,487                          | 1,113,226                   |
|    |   |      | 1,400,005                          | 1,407,488                   |
|    |   |      |                                    |                             |

13.1 These loans have been obtained from financial institutions for the purpose of financing capital expenditure and secured against first pari passu charge on specific property, plant and equipments of the Company. The effective rate of mark-up was 12.92% to 17.97% (June 30, 2022: 8.05% to 11.19%) payable quarterly. The tenure of these financing facilities is five to six years including one year grace period.

The Company has approved term finance facility from Habib Bank Limited under Refinancing Scheme of the State Bank of Pakistan amounting to Rs. 71.869 million specifically for paying salaries and wages to Company's employees. The Company has not made any further drawdown during the reporting period (Rs. 48.705 million during the year ended June 30, 2021). The tenor of the financing is two and half year inclusive 6-Months grace period and are repayable in 8 equal quarterly installments commencing from January 2021.

This loan is secured against first pari passu charge on specific property, plant and equipment of the Company.

13.2 These loans have been obtained from associated undertakings amounting to an aggregate of Rs. 1,200 million (June 30, 2022: Rs. 1,200 million) for the purpose of financing the capital expenditure requirement and to support the working capital and for funding business activities. The interest on these loans has been waived for a period of three years from the date of the agreements, resulting in reduction in face value of these loans, due to presence of a below market element. These loans have been measured at amortized cost, determined by discounting future cash flows with the prevailing market rate ranging from 7.43% to 14.36% per annum, which is determined to be the transaction price at which a similar transaction could be executed between unrelated parties.

FOR THE PERIOD ENDED DECEMBER 31, 2022

|    |                                  |      | Un-audited           | Audited          |
|----|----------------------------------|------|----------------------|------------------|
|    |                                  |      | December 31,<br>2022 | June 30,<br>2022 |
|    |                                  | Note | Rupees in th         | ousands          |
| 14 | TRADE AND OTHER PAYABLES         |      |                      |                  |
|    |                                  |      |                      |                  |
|    | Creditors                        |      | 1,478,758            | 1,055,812        |
|    | Accrued liabilities              |      | 12,506               | 24,826           |
|    | Payable to gratuity fund         |      | 13,028               | 10,628           |
|    | Advances from customers          |      | 4,908                | 552              |
|    | Workers' Welfare Fund            |      | 251                  | 251              |
|    | Others                           |      | 238                  | 238              |
|    |                                  |      | 1,509,689            | 1,092,307        |
| 15 | TAXATION - NET                   |      |                      |                  |
|    | Provision for taxation           | 20   | 37,888               | 52,437           |
|    | Advance tax                      |      | (11,723)             | (23,829)         |
|    |                                  |      | 26,165               | 28,608           |
| 16 | SHORT TERM BORROWINGS            |      |                      |                  |
|    | From banking companies - secured |      |                      |                  |
|    | Running finance                  | 16.1 | 819,582              | 698,866          |

16.1 The Company has short term running finance facilities from various banks under mark-up arrangements in aggregate amount of Rs. 870 million (June 30, 2022: Rs. 870 million) having mark-up at rates ranging from 15.16% to 17.5% (June 30, 2022: 9.09% to 11.61%) per annum calculated on a daily utilization basis and payable quarterly. The unutilized balance at the end of the period was Rs. 50 million (June 30, 2022: Rs. 171 million).

The Company also has a facility for opening letters of credit under mark-up arrangements as at December 31, 2022 amounting to Rs. 445 million (June 30, 2022: Rs. 445 million) from various commercial banks. The unutilized balance at the end of the period was Rs. 445 million (June 30, 2022: Rs. 445 million). These arrangements are secured by pari passu hypothecation charge on stores and spares, stock-in-trade and trade debts.

## 17 CONTINGENCIES AND COMMITMENTS

#### 17.1 Contingencies

There was no contingent liability as at December 31, 2022.

#### 17.2 Commitments

The commitments against letter of credit as at December 31, 2022 amount to Rs. 19.76 million (June 30, 2022: Rs. 25.003 million).

FOR THE PERIOD ENDED DECEMBER 31, 2022

|      |   | Half yea         | r ended          | Quarter ended   |                  |  |  |
|------|---|------------------|------------------|-----------------|------------------|--|--|
|      |   | December 31,     | December 31,     | December 31,    | December 31,     |  |  |
|      |   | 2022             | 2021             | 2022            | 2021             |  |  |
|      |   |                  | Rupees in        | thousands       |                  |  |  |
| 18   | SALES - NET   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      | Gross sales   | 0 50 4 0 4 4     | 0 0 0 0 7 4 4    | 1 005 050       |                  |  |  |
|      | Local sales   | 3,534,614        | 2,250,711        | 1,905,953       | 1,231,301        |  |  |
|      | Less:   | ()               | (                | (               | (                |  |  |
|      | Sales tax   | (514,352)        | (327,149)        | (277,675)       | (178,924)        |  |  |
|      | Sales return  | (1,331)          | (835)            | (1,181)         | (753)            |  |  |
|      |   | (515,683)        | (327,984)        | (278,856)       | (179,677)        |  |  |
|      |   | 3,018,931        | 1,922,727        | 1,627,097       | 1,051,624        |  |  |
| 19   | COST OF SALES   |                  |                  |                 |                  |  |  |
|      | Daw materials consumed  | 0.040.065        | 1 414 059        | 1 000 746       | 704 100          |  |  |
|      | Raw materials consumed  | 2,343,965        | 1,414,958        | 1,229,746       | 794,189          |  |  |
|      | Salaries, wages and other benefits<br>Packing material consumed | 105,596          | 85,126           | 54,528          | 46,028<br>22,694 |  |  |
|      | Outsourced services   | 62,047<br>11,761 | 39,199<br>10,142 | 33,767<br>7,753 | 5,275            |  |  |
|      | Stores and spares consumed                                      | 57,158           | 36,136           | 38,173          | 19,669           |  |  |
|      | Power and fuel  | 108,379          | 56,318           | 57,817          | 31,340           |  |  |
|      | Depreciation  | 90,684           | 97,067           | 44,687          | 48,366           |  |  |
|      | Amortization  | 90,084           | 40               | 44,087          | 48,300           |  |  |
|      | Rent, rates and taxes   | 5,071            | 40 4,170         | 2,596           | 2,123            |  |  |
|      | Repairs and maintenance   | 29,654           | 12,621           | 23,055          | 6,929            |  |  |
|      | Vehicle running expenses  | 3,688            | 1,559            | 1,872           | 0,929<br>777     |  |  |
|      | Insurance   | 8,845            | 6,620            | 5,087           | 3,307            |  |  |
|      | ljarah lease rentals  | - 0,0+0          | 139              | 5,007           | 70               |  |  |
|      | Printing and stationery   | 852              | 507              | 337             | 328              |  |  |
|      | Communication charges   | 956              | 786              | 631             | 409              |  |  |
|      | Travelling and conveyance                                       | 1,149            | 371              | 801             | 160              |  |  |
|      | Fee and subscription  | 920              | 108              | 410             | -                |  |  |
|      | Software license fee  | -                | 424              | -               | 232              |  |  |
|      | Other expenses  | 5,001            | 876              | 1,335           | 428              |  |  |
|      |   | 2,835,747        | 1,767,167        | 1,502,600       | 982,344          |  |  |
|      | Opening work-in-process   | 33,128           | 73,131           | 118,073         | 48,376           |  |  |
|      | Closing work-in-process   | (111,737)        | (46,299)         | (111,737)       | (46,299)         |  |  |
|      | <b>5</b>  | (78,609)         | 26,832           | 6,336           | 2,077            |  |  |
|      | Cost of goods manufactured                                      | 2,757,138        | 1,793,999        | 1,508,936       | 984,421          |  |  |
|      | Opening stock of finished goods                                 | 31,900           | 55,936           | 24,641          | 44,323           |  |  |
|      | Closing stock of finished goods                                 | (8,901)          | (40,914)         | (8,901)         | (40,914)         |  |  |
|      |   | 22,999           | 15,022           | 15,740          | 3,409            |  |  |
|      |   | 2,780,137        | 1,809,021        | 1,524,676       | 987,830          |  |  |
| 19.1 | Raw Material Consumed   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      | Opening raw material  | 629,517          | 403,495          | 654,311         | 337,280          |  |  |
|      | Purchases made during the period                                | 2,342,663        | 1,433,772        | 1,203,650       | 879,218          |  |  |
|      | Closing raw material  | (628,215)        | (422,309)        | (628,215)       | (422,309)        |  |  |
|      | Material consumed during the period                             | 2,343,965        | 1,414,958        | 1,229,746       | 794,189          |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |
|      |   |                  |                  |                 |                  |  |  |

## NOTES TO THE **CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)**

FOR THE PERIOD ENDED DECEMBER 31, 2022

|             | Half yea             | a <u>r ended</u>     | Quarter_ended        |                      |  |  |
|-------------|----------------------|----------------------|----------------------|----------------------|--|--|
|             | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |  |  |
|             |                      | Rupees in t          | thousands            |                      |  |  |
| 20 TAXATION |                      |                      |                      |                      |  |  |
| Current     | (37,888)             | (24,091)             | (20,380)             | (13,202)             |  |  |
| Prior       | (49,890)             | -                    | (49,890)             | -                    |  |  |
| Deferred    | 42,705               | 28,193               | 41,296               | 13,345               |  |  |
|             | (45,073)             | 4,102                | (28,974)             | 143                  |  |  |

- 20.1 The current tax liability of the Company is covered under Section 113 "Minimum tax" of the Income Tax Ordinance, 2001.
- 20.2 Total deferred tax asset arising due to timing difference calculated at applicable tax rates as at reporting date amounted to Rs. 274.403 million (June 30, 2022: Rs. 231.698 million) debit. Out of this balance, deferred tax asset amounting to Rs. 250.804 million (June 30, 2022: Rs. 212.916 million) has not been recognized in these financial statements in accordance with the stated accounting policy of the Company.

Deferred tax asset has been recognized to the extent of excess deductible temporary differences over and above taxable temporary differences.

## 21 LOSS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

| Net loss for the period (Rupees in thousands)             | (63,074) | (94,626) | (66,511) | (37,525) |
|---|----------|----------|----------|----------|
| Weighted average number of ordinary shares (in thousands) | 199,958  | 97,267   | 199,958  | 111,937  |
| Loss per share (Rupees)                                   | (0.32)   | (0.97)   | (0.33)   | (0.34)   |

|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        | ٢    | lote | • |  | D | emb<br>202 | er 3<br>22 | 31,              | [ | emt<br>202 | ber 3<br>21 |            |  |
|----|--|----|------|------|------|------|------|------|-----|------|--------|-----|------|-----|-----|-----------------|-----|-----|--------------------|--|--------|------|------|---|--|---|------------|------------|------------------|---|------------|-------------|------------|--|
| 22 |  | C  | AS   | H    | GE   | NE   | RAT  | ED   | FF  | OM   | I OF   | PER | ATI  | ON  | S   |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    | Loss before taxation<br>Adjustment for non-cash items and other items:                 |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 | (1  | 8,0 | 001)               |  | <br>(9 | 98,7 |      |   |  |   |            |            |                  |   |            |             |            |  |
|    | Gain on disposal of Property, plant and equipment<br>Financial charges<br>Depreciation |    |      |      |      |      |      |      |     |      |        |     |      |     |     | -<br>615<br>813 |     |     | 4)<br>36,8<br>98,1 |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      | izat |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            | 123              |   |            |             | 170        |  |
|    |  |    |      |      |      |      |      | gra  |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            | (2         | 294)             |   |            | (1,5        |            |  |
|    |  |    |      |      |      |      |      |      |     | ovir | ig st  | loc | ( an | d o | oso | lete            | ite | ns  |                    |  |        |      |      |   |  |   |            |            | -                |   |            |             | 114        |  |
|    |  |    |      | Ijar | an   | leas | se r | enta | ais |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   | <br>21     | 57 (       | <u>12</u><br>269 |   | <br>       | 237,6       | <u>451</u> |  |
|    |  |    | Pr   | ofit | he   | fore |      | orki | na  | capi | ital ( | cha | nae  | 24  |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            | 269<br>268       |   |            | 38,9        |            |  |
|    |  |    |      |      |      |      |      | l ch |     |      |        | ona | nge  | .0  |     |                 |     |     |                    |  |        | 2    | 22.1 |   |  |   |            |            | )19)             |   |            | 97,2        |            |  |
|    |  |    |      |      | 0    |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            | 249              |   |            | 41,7        |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    | -  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
| 21 |  | Me | erit | Pa   | acka | agir | ig L | imit | ed  |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |
|    |  |    |      |      |      |      |      |      |     |      |        |     |      |     |     |                 |     |     |                    |  |        |      |      |   |  |   |            |            |                  |   |            |             |            |  |

FOR THE PERIOD ENDED DECEMBER 31, 2022

|   | Half year ended      |                      |  |  |  |
|---|----------------------|----------------------|--|--|--|
|   | December 31,<br>2022 | December 31,<br>2021 |  |  |  |
|   | Rupees in            | thousands            |  |  |  |
| 22.1 Working capital changes                            |                      |                      |  |  |  |
|   |                      |                      |  |  |  |
| (Increase) / decrease in current assets:                |                      |                      |  |  |  |
| Stores and spares                                       | (12,311)             | 8,523                |  |  |  |
| Stock-in-trade  | (63,416)             | 21,434               |  |  |  |
| Trade debts   | (403,552)            | (338,724)            |  |  |  |
| Loans and advances                                      | (6,469)              | (14,446)             |  |  |  |
| Trade deposits and short term prepayments               | (10,418)             | (21,372)             |  |  |  |
| Other receivables                                       | (1,939)              | 12,610               |  |  |  |
| Tax refund due from Government                          | 17,704               | 43,586               |  |  |  |
|   | (480,401)            | (288,389)            |  |  |  |
| Increase in current liabilities:                        |                      |                      |  |  |  |
| Trade and other payables (excluding unclaimed dividend) | 417,382              | 191,187              |  |  |  |
|   | (63,019)             | (97,202)             |  |  |  |

## 23 TRANSACTIONS WITH RELATED PARTIES

23.1 The related parties comprise of related group companies, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and remuneration and benefits to key management personnel under the terms of their employment are as follows:

|  |  |   | Half yea             | ended                | Quarter ended        |                      |  |  |  |
|--|--|---|----------------------|----------------------|----------------------|----------------------|--|--|--|
| Nature of transaction  | Nature of Relation                       | Basis of Relation                         | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |  |  |  |
|  |  |   |                      | Rupees in            | thousands            |                      |  |  |  |
| Sales of goods, Services and Reimbursement of                                  |  |   |                      |                      |                      |                      |  |  |  |
| expenses:  |  |   |                      |                      |                      |                      |  |  |  |
| Colgate Palmolive Pakistan Limited   | Associated company                       | Common Director                           | 1,078,244            | 462,770              | 555,309              | 234,732              |  |  |  |
| Century Paper & Board Mills Limited  | Associated company                       | Common Director                           | 93,017               | 226,510              | 50,280               | 113,255              |  |  |  |
| Cyber Internet Services (Private) Limited<br>Gam Corporation (Private) Limited | Associated company<br>Associated company | Common Director<br>Common Director        | 60                   | -<br>1,079           | -                    | 540                  |  |  |  |
| Caraway (Private) Limited  | Associated company                       | Common Director                           | 642                  | 5,719                | 444                  | 2,860                |  |  |  |
|  | , looonatou company                      |   | 0.12                 | 0,1.10               |                      | 2,000                |  |  |  |
| Purchase of goods, services and Reimbursement                                  | of                                       |   |                      |                      |                      |                      |  |  |  |
| expenses:<br>Century Paper & Board Mills Limited                               | Associated company                       | Common Director                           | 1,806,075            | 1,031,136            | 887,173              | 650,093              |  |  |  |
| Century Insurance Company Limited  | Associated company                       | Common Director                           | 12,059               | 1,697                | 7,180                | 1,626                |  |  |  |
| Princeton Travels (Private) Limited  | Associated company                       | Common Director                           | 547                  | 237                  | 327                  |                      |  |  |  |
| Lakson Business Solutions Limited  | Associated company                       | Common Director                           | 1,405                | 1,197                | 968                  | 471                  |  |  |  |
| SIZA Services (Private) Limited  | Associated company                       | Common Director and 24.20% shares held    | 1,314                | 1,463                | 657                  | 903                  |  |  |  |
| Cyber Internet Services (Private) Limited                                      | Associated company                       | Common Director                           | 980                  | 565                  | 577                  | 458                  |  |  |  |
| Sybrid (Private) Limited   | Associated company                       | Common Director                           | 1,273                | 220                  | 1,273                | 114                  |  |  |  |
| Rent & Other Allied Charges  |  |   |                      |                      |                      |                      |  |  |  |
| Hassanali & Gulbano Lakhani Foundation   | Associated company                       | Trustee                                   | 112                  | 202                  | 56                   | 47                   |  |  |  |
| Insurance claim  |  |   |                      |                      |                      |                      |  |  |  |
| Century Insurance Company Limited  | Associated company                       | Common Director                           | 759                  | 718                  | 295                  | 426                  |  |  |  |
| Loan obtained  |  |   |                      |                      |                      |                      |  |  |  |
|  | Accepted commonly                        | Common Director and                       |                      | 050.000              |                      |                      |  |  |  |
| SIZA (Private) Limited   | Associated company                       | 24.90% shares held                        | -                    | 250,000              | -                    | -                    |  |  |  |
| Loan Repayment   |  |   |                      |                      |                      |                      |  |  |  |
| SIZA (Private) Limited   | <ul> <li>Associated company</li> </ul>   | Common Director and<br>24.90% shares held | -                    | 250,000              | -                    | 250,000              |  |  |  |
|  |  |   |                      |                      |                      |                      |  |  |  |
| •••••••••  |  |   |                      |                      |                      |                      |  |  |  |
| 22 Merit Packaging Limited   |  |   |                      |                      |                      |                      |  |  |  |

## NOTES TO THE **CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)**

FOR THE PERIOD ENDED DECEMBER 31, 2022

|  |                             |   | Half yea             | r ended              | Quarter              | ended                |  |  |
|--|-----------------------------|---|----------------------|----------------------|----------------------|----------------------|--|--|
| Nature of transaction                              | Nature of Relation          | Basis of Relation                         | December 31,<br>2022 | December 31,<br>2021 | December 31,<br>2022 | December 31,<br>2021 |  |  |
|  |                             |   | Rupees in thousands  |                      |                      |                      |  |  |
| SIZA (Private) Limited                             | Associated company          | Common Director and 24.90% shares held    | -                    | 3,957                | -                    | 3,957                |  |  |
| SIZA (Private) Limited                             | Associated company          | Common Director and 24.90% shares held    | -                    | 640,000              | -                    | 640,000              |  |  |
| Premier Fashions (Private) Limited                 | Associated company          | Common Director and<br>21.20% shares held | -                    | 150,000              | -                    | 150,000              |  |  |
| Right Issued to related parties                    |                             |   |                      |                      |                      |                      |  |  |
| SIZA (Private) Limited                             | Associated company          | Common Director and<br>24.90% shares held | -                    | 524,692              | -                    | 524,692              |  |  |
| SIZA Services (Pvt.) Limited                       | Associated company          | Common Director and<br>24.20% shares held | -                    | 450,546              | -                    | 450,546              |  |  |
| SIZA Commodities (Pvt.) Limited                    | Associated company          | Common Director and<br>11.24% shares held | -                    | 167,591              | -                    | 167,591              |  |  |
| Premier Fashions (Pvt.) Limited                    | Associated company          | Common Director and 21.20% shares held    | -                    | 316,187              | -                    | 316,187              |  |  |
| Right Issued to Directors<br>Other related parties |                             | 0.72% shares held                         | -                    | 2,350<br>57          | -                    | 2,350<br>57          |  |  |
| Others   |                             |   |                      |                      |                      |                      |  |  |
| Remuneration and other benefits                    | Key Management<br>Personnel |   | 7,967                | 9,471                | 3,984                | 4,693                |  |  |
| Contribution to Staff Retirement Benefit Plans     | Employees Fund              |   | 4,510                | 4,651                | 2,238                | 2,449                |  |  |

|  | Un-audited<br>December 31,<br>2022           | Audited<br>June 30,<br>2022                |
|--|--|--|
|  | Rupees in                                    | thousands                                  |
| 23.2 Period / year end balances:   |  |  |
| Receivable from associated companies<br>Payable to associated companies<br>Long-term financing from associated company<br>Sub-ordinated loan | 383,934<br>1,064,779<br>1,174,487<br>235,601 | 245,090<br>697,809<br>1,113,226<br>233,995 |

23.3 The above transactions with related parties are at agreed terms on normal commercial rates as per duly approved by the Board of Directors.

## 24 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The carrying values of all financial assets and liabilities reflected in the condensed interim financial statements approximate their fair values. Fair value is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### 25 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's objective in managing risks is the creation and protection of share holders' value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability. The Company is exposed to credit risk, liquidity risk and market risk (which includes interest rate risk and currency risk) arising from the financial instruments it holds.

FOR THE PERIOD ENDED DECEMBER 31, 2022

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended June 30, 2022.

#### 26 CAPITAL RISK MANAGEMENT

The Company's objectives when maintaining capital are to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders through the optimization of the debt and equity balance.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares.

The Company's management believes on maintaining appropriate mix of debt and equity capital and monitors capital on the basis of the net debt to equity ratio. The net debt is defined as long and short term borrowings offset by cash and bank balances. The equity includes ordinary share capital and reserves.

#### 27 NUMBER OF EMPLOYEES

The number of employees as at December 31, 2022 was 355 (June 30, 2022: 352) and average number of employees during the period was 330 (June 30, 2022: 366).

#### 28 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue by the Board of Directors of the Company on February 27, 2023.

#### 29 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and better presentation.

#### 30 GENERAL

Amounts have been rounded off to the nearest thousands of rupees unless otherwise stated.

Iqbal Ali Lakhani Director

24 Merit Packaging Limited

Imran Hanif Chief Financial Officer

# **OUR OFFSET PORTFOLIIO**



# **OUR FLEXIBLE PORTFOLIIO**

