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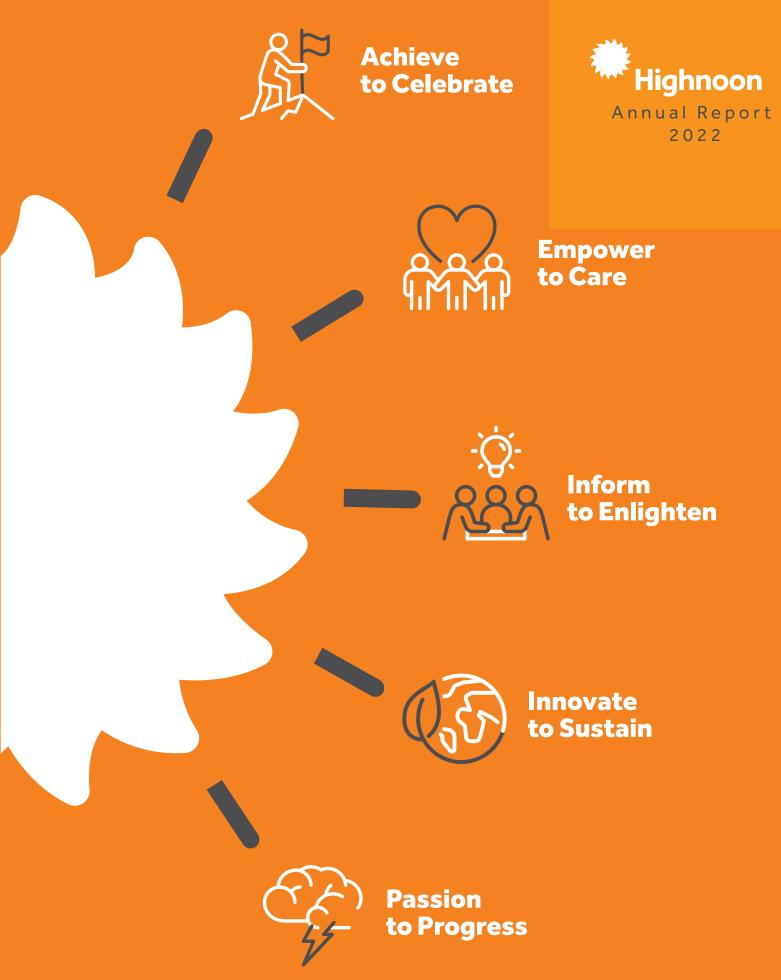
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We believe in taking risks and embracing change. We're constantly leveraging modern technologies, creating differentiated offerings, pushing the boundaries of what's possible and seeking new ways to accelerate our progress.

Innovation breeds progress and growth. And we're determined to create a culture of creativity and collaboration to encourage our people to think outside the box and embrace new ideas.

At every step, we remind ourselves that these innovations are not only for our profitability. We also have to make a positive impact on the world. Whether it's supporting local communities, reducing our environmental footprint, or promoting ethical business practices, we are making a meaningful difference through our Environmental Social Governance program.

So let us embrace innovation and all that it represents. Let us be bold, daring, curious and creative and use our passion to strive for a brighter future. For with innovation, anything is possible, and possibilities are limitless.







# Achieve to Celebrate

Last year, we had more than one reason to celebrate. The milestones that we achieved are a testament to the exceptional teamwork and strong leadership in Highnoon. These achievements are a result of the collective efforts of a motivated team, led by inspiring leaders, who have demonstrated their commitment to excellence and delivering exceptional results.

#### Forbes Asia Best under a Billion

All the bold risks we take, the tough decisions we make, and the innovation we embrace are always for one mission enriching life. No matter how hard the journey is, how numerous the challenges are, how many uncertainties we face, or the setbacks we have, our commitment never shivers.

And it is this unwavering persistence that always pays off. Like the years 2019 and 2021, we made it to the prestigious Forbes Asia Best under a Billion 2022 list. It marks the third time, and we could not be prouder as a team.

But this recognition is not just about us. It's about the impact we have had on the world around us. It's about the lives we have touched, the communities we have uplifted, and the difference we have made.



# New and Improved Packaging

We have rebranded our product packaging and labelling. The new design helps to create consistency in the product portfolio and corporate brand identity. We are proud to be the first company in

Pakistan's pharmaceutical industry to take such a leap. This rebranding sets the tone of our organization which is trustworthy, serious, empathic, and innovative in its approach.











# **Empower** to Care

Highnoon is committed to improving healthcare outcomes by organizing and sponsoring educational programs for healthcare professionals (HCPs). By equipping HCPs with the latest knowledge and tools, we can ensure that patients receive the best possible care and health solutions.

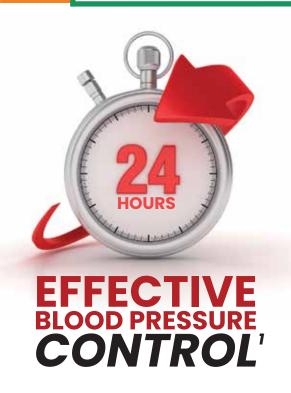
#### Internal Medicine Certificate Course

Highnoon supported Internal Medicine Certificate Course that was organized by Aga Khan University (AKU) and Pakistan Society of Internal Medicine (PSIM) for capacity building of healthcare professionals around Pakistan.



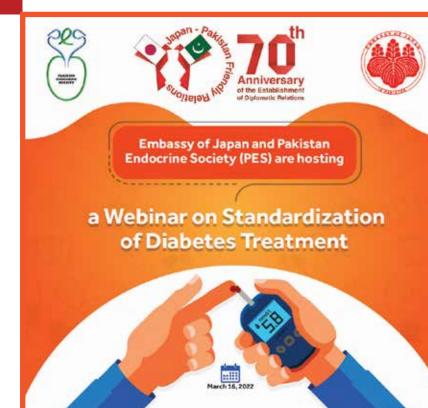
Hypertension: Guidelines to Practice

Highnoon in collaboration with the European Society of Hypertension conducted a short course on Hypertension: Guidelines to Practice. The course was executed in 80 Cardiology & Medicine wards across the country.



 Webinar on Standardization of Diabetes Treatment

To raise awareness about diabetes treatment and equip HCPs with the latest SOPs, the Embassy of Japan and Pakistan Endocrine Society (PES), in collaboration with Highnoon, organized a live webinar about the Standardization of Diabetes Treatment.



#### Intensive Diabetes Course (IDC) 2022

Highnoon successfully arranged the Intensive Diabetes Course (IDC) 2022 to update physicians on the distinct clinical entities in diabetes Management. It was organized in collaboration with International Society of Endocrinology (ISE), Weill Cornell Medicine, Faculty of Medicine Rabigh and King Abdul Aziz University.





## **Updates in Diabetes Management**

Highnoon in collaboration with Weil Cornell School of Medicine and Pakistan Endocrine Society organized a capacity-building program for more than 200 Physicians & Diabetologists. Distinguished course directors Dr Riaz A Malik and Dr Hamid Farooqui led this program.





### MI - Cath Link Live Surgery

Highnoon Cardiology organized 'MI – Cath Link' – a live surgery – in collaboration with the Pakistan Society of Interventional Cardiology and Pakistan Cardiac Society. It was aimed to provide a unique experience for learners by broadcasting live cases from the Catheterization Laboratories of various National and International Cardiac Institutions.





PCI - Left Main/Bifurcation
International Webinar





Live from United Kingdom



Afsar Raza
Course Director



Shao-Liang Chen Chairman

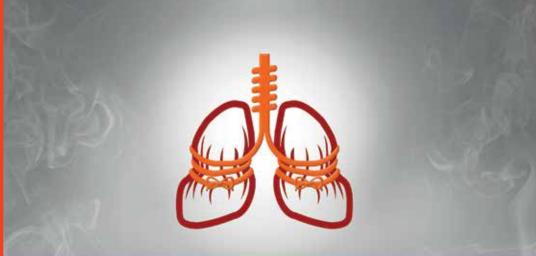
### Royal College of Physicians

For the first time in Pakistan, a novel certification program under the accreditation of the Royal College of Physicians (RCOP) was introduced in the pulmonology segment in which doctors were trained on how to differentiate between patients of asthma and COPD in a clinical setting through the case-based course and according to assessment.









## Spirometry Workshops: Hands-on Training Program

Highnoon inaugurated spirometry rooms in several pulmonology wards and clinics. These rooms will help HCPs with precise and timely diagnoses. Over 30 workshops were held all over Pakistan to train HCPs to effectively use spirometry.



### Healthcare Superstars

Highnoon partnered with Cipla and launched Healthcare Superstars in Pakistan, an academic engagement through a unique activity for the capacity building of doctors. Highly qualified healthcare professionals around the globe shared their knowledge through discussions and real-life case studies.











# Inform to Enlighten

Through educational initiatives,
Highnoon is empowering individuals
with the knowledge to make
informed decisions about their
health and well-being. Throughout
the year, the company was involved
in promoting healthy lifestyles, and
disease prevention awareness
campaigns.

Through these initiatives, Highnoon is making a positive impact on the lives of individuals and the health of our society as a whole.

#### Sinf-e-Nazuk se Sinf-e-Ahan

Sinf-e-Nazuk se Sinf-e-Ahan, Women Wellness Talks, is a web series started in 2022. It is aimed to empower and inspire women of all ages and backgrounds. Several experts and thought leaders in the field of women's health and wellness have come to the show and explored a variety of topics related to women's health, well-being, and self-care. They shared their expertise and personal experiences, offering valuable insights and practical tips that our viewers could implement in their daily lives.

We believe that the information they shared will continue to make a positive difference in the lives of many women.



## May Measurement Month

Highnoon collaborated with International Society of Hypertension and organized May Measurement Month to raise awareness about hypertension. Free hypertension screenings were held at more than 1,500 sites, and more than 35,000 data were collected.





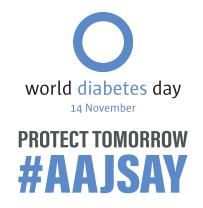
#### World Diabetes Day

In November, Highnoon launched a 14-day nationwide campaign to raise awareness about diabetes and its impact. This campaign was organized in recognition of World Diabetes Day, which is celebrated globally on November 14th every year. Through this campaign, we aimed to educate people about the risk factors associated with diabetes and encourage

them to adopt healthy lifestyles to prevent the onset of this disease. Renowned doctors, influencers, and celebrities came together to endorse this campaign and spread awareness about the importance of diabetes prevention.

This campaign was also noticed and shared by International Diabetes Federation.

By 2030, an estimated 643 million adults will be living with diabetes.







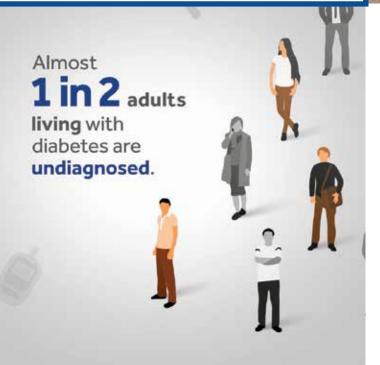




The maximum recommended daily amount of sugar is









Timely check blood sugar level



Maintain a balanced diet



Exercise regularly



Follow prescription for diabetes medications







# **Innovate to Sustain**

Our Environmental Social
Governance program is an integral part of our organization's commitment to making the world a better place to live. We know that whether it is through the use of renewable energy, the implementation of recycling programs, raising awareness, or the reduction of waste, every small step makes a difference. For that reason, we take every opportunity to promote sustainable practices,

reduce our carbon footprint, and educate the masses.

The **Environmental Social Governance** program is more than just a box-ticking exercise for us. It is a reflection of our beliefs & core values as an organization.

Furthermore, as the old saying goes on, 'Action speaks louder than the words.' So, let our actions speak for our commitment to create a brighter and healthier future.

## **Installation of 306 KW Solar Panel System**

We have installed a 306 KW solar panel system at our plant facility to reduce our carbon emission.



## **Extending Tomorrows: Climate Drive**

Team Cardiology organized a plantation campaign in which plants were placed in the chambers of more than 1,000 healthcare practitioners.









## Providing Care to Thalassemia Patients

Highnoon has been actively involved in supporting thalassemia patients for several years. The company provides financial assistance, medication, and other resources to help patients, thalassemia centres and even countries. The company has also organized various awareness campaigns and blood donation drives to spread awareness about thalassemia and its prevention.

Highnoon works with Pakistan Red Crescent Society and sponsors JTK Thalassemia Centre & Blood Bank. Furthermore, the company has partnered with Pakistan Thalassemia Welfare Society, Fatmid Foundation, Sundus Foundation, Thalassemia Society of Pakistan Lahore, and Help International Welfare Trust.

This care is not confined to the geographical boundaries of Pakistan. Highnoon donated thalassemia drugs, Feripro Capsules, to Sri Lanka. It was the first phase of a long-term philanthropic cause. The company plans to donate these medicines to Sri Lanka after every six months.







#### **Blood Donation Drive**

On World Blood Donor Day, our employees showed kindness by coming together to donate blood. Their selfless act of giving the gift of life is a true reflection of their compassion and commitment to making a positive impact on the world.













#### Plant for Pakistan

Plant for Pakistan is a unique and eco-friendly approach. Rather than using traditional paper products, Highnoon has started using seed papers that can be planted to grow into plants. This initiative will reduce paper waste and increase greenery in the country.

Seed papers are made from recycled paper which is embedded with the seeds of various plants. When these papers are planted in the soil, they decompose, and the seeds grow into plants.

This initiative will create a significant impact, both in terms of reducing paper waste and increasing greenery, and it sets an excellent example for other companies to follow.











#### Rehnuma

Under the guidance of highly qualified doctors, Highnoon Respiratory launched an initiative called "Rehnuma" - a free medical camp for labourers employed in various industries. The primary objective was to promote awareness among underprivileged communities, specifically the workforce, about their medical conditions, specifically asthma, allergy, and COPD.



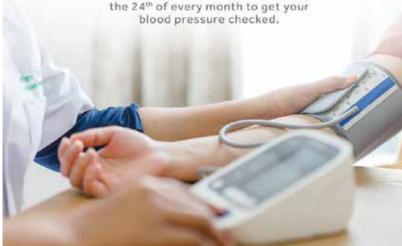
#### Free BP Assessments

Highnoon Cardiology has initiated free blood pressure check-up. This initiative aims to promote health and wellness in our community by providing individuals with regular access to blood pressure monitoring. On the 24th of every month, designated clinics all over Pakistan provide free BP assessments.



## Free Blood Pressure Check-up Every Month

Visit our designated clinics in your city on the 24<sup>th</sup> of every month to get your blood pressure checked.







# Passion to Progress

When you are changing, you must engage and bring people along with you. Highnoon has always believed in developing a work culture that helps employees find new directions, build new skills, gain growth and express themselves.

#### Breast Cancer Awareness

On World Breast Cancer Day, our resilient female employees showed their strength and courage against breast cancer. They expressed their support to those who are fighting this disease, demonstrating the power of compassion and solidarity.

# PINKT&BER





## Top Consultant

**Dr Amina Khan**, breast surgeon at Shaukat Khanum, conducted an educational session.



# Our core values



Reliability



Integrity



**Customer Focus** 



**Compassion** 



Courage



**Perseverance** 





2022

# Our Aspiring Values



**Passion** 



Innovation

# **FINANCIAL HIGHLIGHTS**

Sales Increased by 22%

2022: Rs. 15.82 billion 2021: Rs. 13.00 billion Earnings Per Share

Increased by

34%

2022: Rs. 57.71 2021: Rs. 43.17

Total Assets Grew by 31%

2022: Rs. 10.64 Billion 2021: Rs. 8.15 Billion **EBITDA** 

up by

41%

2022: Rs. 3.59 billion 2021: Rs. 2.54 billion

Profit After Tax

34%

2022: Rs. 2.42 Billion 2021: Rs. 1.81 Billion **Equity**Increased by

29%

2022: Rs. 7.45 billion 2021: Rs. 5.56 billion

Gross Profit Margin

25%

2022: 51% 2021: 49% Break-up Value Per Share Increased by 17%

2022: Rs. 178 2021: Rs. 151

## **COMPANY INFORMATION**

#### **Board of Directors**

Mr. Tausif Ahmad Khan Chairman

Dr. Adeel Abbas Haideri Chief Executive Officer

Mr. Ghulam Hussain Khan Director

Mr. Taufiq Ahmed Khan Director

Mr. Romesh A.I.Elapata Director

Mrs. Zainub Abbas Director

Mrs. Nael Najam Director\*

\*Ms. Nael Najam resigned on 19 December 2022 and was replaced by Mr. Tarig Wajid on

#### **Chief Financial Officer**

Mr. Ashfaq P. Alidina Tel: +92 42 3751 1953 ashfaq.alidina@hiqhnoon.com.pk

#### **Chief Internal Auditor**

Ms. Annie Mazher Malik Tel: +92 42 3515 8051 annie.mazher@highnoon.com.pk

#### **Company Secretary**

Ms. Mahnoor Ather Tel: +92 42 35158051 mahnoor.ather@highnoon.com.pk

#### **Bankers**

Habib Bank Limited United Bank Limited J.S. Bank Limited Allied Bank Limited Habib Metropolitan Bank Limited Meezan Bank Limited MCB Bank Limited

#### **Registered Office and Plant**

17.5 Kilometer Multan Road. Lahore - 53700. Pakistan UAN: +92 42 111 000 465 Fax: +92 42 3751 0037

investor.relations@highnoon.com.pk Web: www.highnoon-labs.com

#### **Corporate Office**

901-9th floor, Tricon Corporate Center 73-E, Jail Road, Lahore UAN: +92 304 111 0465 Ph: +92 42 35158051 - 2

#### **Legal Advisor**

Raja Muhammad Akram & Company

#### **Tax Advisor**

Yousuf Islam & Associates

#### Auditors

EY Ford Rhodes Chartered

#### **Shares Registrar**

Corplink (Pvt.) Ltd. Wings Arcade, 1-K Commercial, Model Town, Lahore.

Tel: +92 42 3591 6714, 3591 6719

Fax: +92 42 3586 9637

#### **Audit Commitee**

Mrs. Nael Najam\* Chairperson

Ms. Zainub Abbas Member

Mr. Ghulam Hussain Khan Member

\* resigned on 19 December 2022

#### **Human Resource and Remuneration Committee**

Mrs. Nael Najam\* Chairperson

Mrs. Zainub Abbas Member

Dr. Adeel Abbas Haideri Member

\*resigned on 19 December 2022

#### **Management Committee**

Dr. Adeel Abbas Haideri Chairman Chief Executive Officer

Mr. Ashfaa P. Alidina Member **Chief Financial Officer** 

Mr. Sajjad Hafeez Butt Member Chief Operating Officer (Technical)

Mr. Azfar Abbas Haideri Member **Chief Commercial Officer** 

Mr. Zulfiqar Zaidi Noirector HR and Strategic Member Planning

Mr. Shahnawaz Baig Member **Group Director** 

#### I.T. Steering Committee

Dr. Adeel Abbas Haideri Chairman Chief Executive Officer

Mr. Ashfaq P. Alidina Member **Chief Financial Officer** 

Mr. Sajjad Hafeez Member Chief Operating Officer (Technical)

Mr. Ali Ahmed Sarwar Member Chief Information Officer

Mr. Taufig Ahmed Khan Member Director

### **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the 40th Annual General Meeting of Highnoon Laboratories Limited will be held on Saturday, 29 April, 2023, at 11:00 a.m. at the Company's Registered Office: 17.5 Kilometer, Multan Road, Lahore, to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To confirm minutes of the last Annual General Meeting held on Monday, 18 April 2022.
- 2. To receive, consider and adopt the annual audited financial statements of the Company and consolidated financial statements with its subsidiary for the year ended December 31, 2022, together with Directors' and Auditors' Reports thereon.
- 3. To consider and approve payment of Cash Dividend at the rate of 200% and Bonus Shares at the rate of 10% to the shareholders as recommended by the Board of Directors.
- 4. To appoint Auditors and fix their remuneration for the year ending December 31, 2023.

#### **SPECIAL BUSINESS**

5. To consider and, if thought fit, pass, with or without modification, the following special resolution in accordance with Section 85 (1)(a) of the Companies Act, 2017 to increase the authorized share capital of the Company from Rs. 500,000,000/- (PKR Five Hundred Million only) divided into 50,000,000 (Fifty Million) shares of Rs. 10 each to Rs. 1000,000,000/- (PKR One Billion only) divided into 100,000,000 (One Hundred Million) shares of Rs. 10/- each and to make necessary changes to the Memorandum and Articles of Association in relation thereto.

**RESOLVED THAT** the increase in authorized share capital of the Company from Rs. 500,000,000/- (PKR Five Hundred Million only) divided into 50,000,000 (Fifty Million) shares of Rs. 10 each to Rs. 1000,000,000/- (PKR One Billion only) divided into 100,000,000 (One Hundred Million) shares of Rs. 10/- each, and to make necessary changes to the Memorandum and Articles of Association in relation thereto, be and is hereby approved.

FURTHER RESOLVED THAT Dr. Adeel Abbas Haideri, the Chief Executive of the Company (the "Authorized Officer") or such other person delegated by him and / or Mr. Ashfaq Alidina, Chief Financial Officer, and / or Ms. Mahnoor Ather, Company Secretary, be and is hereby empowered and authorized to undertake, execute and implement all the decisions in respect of the said issuance and to take and do and/or cause to be taken or done any/all necessary acts, deeds and things, and to take any or all necessary actions which are or may be necessary, incidental and/or consequential to give effect to the aforesaid resolution, including signing and execution of documents and agreements and to complete all necessary legal formalities and to file all necessary documents as may be necessary or incidental for the purposes of implementing the aforesaid resolution.

#### **OTHER BUSINESS**

6. To discuss any other business with the permission of the Chair.

By order of the Board

Lahore 07 April 2023 **Mahnoor Ather** Company Secretary

#### Notes:

#### 1. CLOSURE OF SHARE TRANSFER BOOKS

The share transfer books of the Company will remain closed from 19 April 2023, to 29 April 2023 (both days inclusive) to determine the entitlement of payout.

#### 2. PARTICIPATION IN THE AGM THROUGH VIDEO LINK FACILITY

The Securities & Exchange Commission of Pakistan (SECP) through its Circular No. 4 dated February 15, 2021 and circular No. 6 dated March 03, 2021 has directed listed companies to arrange participation of shareholders

in Annual General Meeting through Video Link Facility in addition to allowing physical attendance by the members. The members who are willing to attend and participate in the AGM can do so through video-link via smartphones, computers, tablets, etc. To attend the AGM through video-link, members are requested to get their following particulars registered by sending an email or WhatsApp at the number/address given below, at least 48 hours before the time of the AGM, and download video-link from https://zoom.us/download.

| Name | Folio/CDC Account No. | CNIC No | Cell phone | Email |
|------|-----------------------|---------|------------|-------|
|      |                       |         |            |       |

Signature of Member

| WhatsApp     | Email                         |
|--------------|-------------------------------|
| 0333-4369177 | Mahnoor.ather@highnoon.com.pk |

Upon receipt of requests, the video-link login credentials will be shared with the interested shareholders on their email addresses or WhatsApp messages. The members can send their comments/ suggestions related to the agenda items of the meeting through the above-mentioned means

A member entitled to attend and vote at this meeting may appoint another member as a proxy to attend and vote instead of him. The instrument of proxy must be received at the Registered Office of the Company, 17.5 K.M. Multan Road, Lahore not less than 48 hours before the time of holding the meeting. Members are advised to immediately intimate any change in their address to our Shares Registrar M/s Corplink (Pvt.) Limited. Members may download and print the proxy form from the Company's website.

All CDC accountholders shall authenticate their identity by showing the original CNIC at the time of attending the meeting. In the case of a corporate entity, a certified copy of the resolution of the Board of Directors / valid Power of Attorney having the name and specimen signature of the nominee should be produced at the time of the meeting.

In compliance with a regulatory requirement, the dividend will not be paid to shareholders whose CNIC Nos. are not available with the Company. Shareholders who have not yet provided a copy of their CNIC are requested to provide the same to our Shares Registrar M/s Corplink (Pvt.) Limited at the earliest.

#### 3. WITHHOLDING TAX ON DIVIDEND

To enable the Company to make a tax deduction on the amount of cash dividend at the respective rates of filer and non filer, all shareholders who are filers of tax return are advised to make sure that their names are entered in the Active Taxpayers List (ATL) provided on the website of FBR. Corporate shareholders having CDC accounts are required to have their NTN updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to our Share Registrars M/s Corplink (Pvt.) Ltd. The FBR vide its clarification letter no 1(54) exp of September 25, 2014 has clarified that holders of shares held in joint accounts will be treated individually as filers or non-filers and tax will be deducted according to the proportionate holding of each shareholder.

#### 4. ELECTRONIC DIVIDEND MANDATE

In compliance with S.RO. 1145(I) 2017 of SECP and Section 242 of the Companies Act 2017, it is mandatory to make payment of any cash dividend through electronic mode by directly crediting the dividend amount in the shareholder's designated bank account. The shareholders who have not yet provided details of their bank account are once again requested to provide the details giving Name of designated Bank, Branch Name and Address, Title of Account and IBAN No. along with a valid copy of CNIC. CDC shareholders are requested to have their bank account details updated with their respective participants and physical shareholders send the details to the Company or our Share Registrar M/S Corplink (Pvt.) Ltd. Please mention the Company name and Folio No. while sending the details of the Bank Account.

#### 5. ELECTRONIC VOTING

In accordance with the Companies (Postal Ballot) Regulation, 2018, (the "Regulations") the right to vote through electronic voting facility and voting by post shall be provided to members of every listed company for, inter alia, all businesses classified as special business under the Companies Act, 2017 in the manner and subject to conditions contained in the Regulations.

Detail of E-Voting facility will be shared through e-mail with those members of the company who have valid cell numbers / e-mail addresses available in the Register of Members of the Company by the end of business on April 20, 2023 by Corplink (Private) Limited being the evoting service provider.

Identity of the members intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login.

Members shall cast vote online from April 26, 2023 9.00 a.m. till April 28, 2023 5:00 p.m. Voting shall close on April 28, 2023, at 5:00 p.m. Once the vote on the resolution has been casted by a Member, he/she shall not be allowed to change it subsequently.

#### 6. PROCEDURE FOR VOTING THROUGH POSTAL BALLOT

Members may alternatively opt for voting through postal ballot. For convenience of the members, Ballot Paper is annexed to this notice and the same is also available on the Company's website [https://highnoon-labs.com/] to download.

The members must ensure that the duly filled and signed ballot paper, along with a copy of Computerized National Identity Card (CNIC) should reach the Chairman of the meeting through post at the Company's registered address, 17.5kms, Multan Road, Lahore or email at investor.relations@highnoon.com.pk one day before the AGM, i.e., on April 28, 2023 before 5:00 p.m. A postal ballot received after this time / date shall not be considered for voting. The signature on the Ballot Paper shall match with signature on the CNIC.

#### 7. CONSENT FOR VIDEO CONFERENCING FACILITY

According to Section 132(2) of the Companies Act 2017, if the Company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 7 days before the date of the meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city.

#### 8. FINANCIAL STATEMENTS

Members are hereby informed that according to SECP SRO 787(1)/2014 dated September 8, 2014, and under Section 223(6) of the Companies Act 2017, circulation of Audited Financial Statements and Notice of Annual General Meeting has been allowed in electronic format through email. In compliance with the above requirements, soft copies of the Annual Report 2022 are being emailed to the members who have opted to receive such communication in electronic format. Other members who wish to receive the Annual Report 2022 in electronic form may apply as per the format provided on the Company's website. The members who have provided consent to receive the Annual Report through email can subsequently request a hard copy which shall be provided free of cost within seven days. Members are also requested to intimate any change in their registered email addresses on time, to ensure effective communication by the Company.

Annual Audited Financial Statements for the year ended December 31, 2022, along with Directors' and Auditors' Report of the Company have also been placed on the Company's website, i.e. www.highnoon-labs.com.

#### 9. REPLACEMENT OF PHYSICAL SHARES INTO CDC ACCOUNT

Members, who hold physical shares, are advised to convert their shares into electronic form in terms of section 72 of the Companies Act, 2017.

بر تی ذرائع سے رائے دہی کاارادہ رکھنے والے اراکین کی شاخت کی تصدیق برتی ذرائع سے دستخط یالاگ ان کے ذریعے کی جائے گی۔

ممبران 26 ایریل 2023 صبح 9.00 بجے سے 28 ایریل 2023 شام 5:00 بج تک انٹرنیٹ کے ذریعے رائے دہی کریں گے۔ رائے دہی 28 ایریل 2023 کوشام 5:00 بجے ختم ہو گا۔ کسی رکن کی طرف سے قرار دادیر ایک بار رائے دہی کرنے کے بعد اسے تبدیل کرنے کی اجازت نہیں ہو گا۔

## 6۔ ڈاک کے ذریعے حق رائے دہی استعال

اراکین متبادل طور پر ڈاک کے ذریعے رائے دہی کاانتخاب کر سکتے ہیں۔اراکین کی سہولت کے لیے، بیلٹ پیپراس نوٹس کے ساتھ منسلک ہے اور پیمپنی کی ویب سائٹ [//:https /highnoon-labs.com] یر بھی دستیاب ہے۔

اراکین اس بات کویقینی بناعیں کہ صحیح طریقے سے اندراج کئے گئے اور د تخط شدہ بیلے پیپر ، کمپیوٹر ائز ڈ قومی شاختی کارڈ (CNIC) کی کابی کے ہمراہ کمپنی کے رجسٹر ڈیتہ ، 17.5 کلومیٹر ، ملتان روڈ ،لاہوریاای میل investor.relations@highnoon.com.pk کے ذریعے سالانہ اجلاس عام AGM سے ایک دن پہلے ، یعن 28 اپریل 2023 کوشام 5:00 بجے سے پہلے چیئر مین تک پینچیں۔اس وقت/ تاریخ کے بعد موصول ہونے والاڈاک کے ذریعے بھیجا گیابیك رائے دہی کے لیے زیرغور نہیں آئے گا۔ بیك پیریر پر دسخط قومی ا شاختی کار ڈ CNIC پر دستخط سے مماثل ہونے چاہئے۔

# 7۔ویڈیو کانفر نسنگ کی سہولت کے لیے رضامندی

کمپنیزا میک 2017 کی دفع (2)132 کی روثنی میں اگر کمپنی کو کسی ایک جغرافیائی مقام پر مجموعی طور 10 فیصدیازیادہ کے حصہ داران کی جانب سے اجلاس میں ویڈیو کانفرنس کے ذریعے شرکت کی درخواست اجلاس ہے 7 دن قبل تک موصول ہو جاتی ہے تو کمپنی ویڈیو کانفرنس کااہتمام کریگی بشرطیکہ اس شہر میں یہ ہوات موجو د ہو۔

## 8\_مالياتي گوشوار \_

ممبران کومطلع کیاجاتا ہے کسیکورٹیزا کیجینے کمیشن آف یا کستان نے اپنے سر کلرنمبر 2014 (1) 787 بتاریخ 8 ستمبر 2014 اور کمپنیزا میک 2017 کی دفع (6) 223 کے تحت آ ڈٹ شدہ مالیاتی گوشوارے اور سالانہ عمومی اجلاس نے نوٹس کو بذریعہ ای میل جیجنے کی اجازت دی ہے۔اس سرکلر کی تعمیل کے لیے سالانہ رپورٹ 2022 کی سافٹ کاپیاں ان حصہ دار ان کو بھیجی جارہی ہیں جو بذریعہ ای میل ترسیل کے لیے رضامند کی ظاہر کر چکے ہیں۔ان کے علاوہ جوممبران بھی درج بالاالیکٹرا نک ترسیل کے خواہشمند ہیں وہ نمپنی کی ویب سائٹ پر موجو د فارم پُر کر کے بھیج دیں۔الیکٹرانک ترسیل کے ذریبے سالانہ ریورٹ حانصل کر نیوالے حصہ داراناگر بعد میں ہار ڈ کالی بھی حاصل کرناچاہیں تو درخواست دے کر بلامعاوضہ سات یوم میں حاصل کر سکتے ہیں ممبران سے رکبھی درخواست کی جاتی ہے کہ اپنے رجسٹر ڈای میل میں کسی بھی تبدیلی کوبروقت اطلاع کریں تا کہ ممبنی کی طرف سے معلومات کی مو نوترسیل كويقيني بناما حاسكے۔

تھینی کے آڈٹ شدہ مالیاتی گوشوارے بمعہ ڈائر کیٹر زاور آڈیٹر زریورٹس برائے سال اختتام 31 دسمبر 2022 سمپنی کی ویب سائٹ www.highnoon-labs. com يرموجو دبيں۔

# 9۔ حصص کی دستاویزات سے الیکٹرانک شکل میں تبدیلی

د ستاویزات کی شکل میں صفص رکھنے والے ممبران کو ہدایت کی جاتی ہے کہ وہ کمپنیز ایکٹ 2017 کے سیشن 72 کے مطابق اپنے صف کوالیکٹرانک شکل میں تبدیل کریں۔

| ای میل | موبائل نمبر | شاختی کار ژنمبر | فوليو/سى ڈى تى ا كاؤنٹ نمبر | نام |
|--------|-------------|-----------------|-----------------------------|-----|
|        |             |                 |                             |     |

#### دستخط حصه دار

| ایمیل                         | والساپ       |
|-------------------------------|--------------|
| Mahnoor.ather@highnoon.com.pk | 0334-4369177 |

بہ درخواست وصول ہونے کے بعد حصہ داروں کوان کے دیے گئے ای میل یا واٹس اپنمبر پروڈیولنک میں رسائی کی معلومات دی جائیں گی ممبران اجلاس میں زیر بحث لائے جانے ا والے معاملات ہے متعلق اپنی رائے یا تجاویز مذکورہ زرائع سے بھیج سکتے ہیں۔

حصہ داران جو کہ اجلاس میں شرکت کے اہل ہیں اپنی جگہ دوسرے حصہ دار کوشرکت کرنے اور ووٹ دینے کے لیے اپنانمائند ہمقرر کر سکتے ہیں۔اختیار نامہ نمائندگی اجلاس کے وقت سے 48 گھٹے قبل کمپنی کے رجسٹر ڈ دفتر میں لاز مأوصول ہوجانا چاہیے ۔حصہ داران سے درخواست ہے کہ ان کے بیتہ جات میںاگر کوئی تبدیلی ہے توفوری طورپر ہمارےشیئرز رجسٹرار میسرز کارپانک (پرائیویٹ) کمیٹڈ کومطلع فرمائیں ممبران ممپنی کی ویپ سائٹ سے پرائسی فارم ڈاؤن لوڈ اور پرنٹ کر سکتے ہیں۔

سینٹر لڈ بیازٹر کی کمپنی کی وساطت سے درج تمام حصہ داران سے گزارش ہے کہ اجلاس میں شرکت کے لیے اپنااصل شاختی کار ڈ ضرور ہمراہ لائیں تا کہ ان کی شاخت میں آ سانی ہو جبکیہ کمپنی یا ادارے کی صورت میں بور ڈ آف ڈائر کیٹمرز کی قرار داد کی مصدقہ کالی یاموئٹر مختار نامہجس پران کے نامتحر پر ہوں اور د تخط تصدیق کیے گئے ہوں نمائند گان اپنے ہمراہ

۔ ایسای بی کی مدایت کے مطابق جن حصہ داران کے شاختی کار ڈنمبر کااندراج کمپنی کے ربکار ڈمیں نہیں ہو گا نخصیں ڈیویڈنڈ کیادائیگی نہیں ہو گی۔ جن حصہ داران نےاپنے کمپیوٹر ائز ڈ شاختی کار ڈکی کانی پہلے فراہم نہیں کی توفوراشیئرز رجسٹرار کارپائک (پرائیویٹ) لمیٹڈ کوارسال کریں۔

# 3- ڈیویڈنڈ پرٹیکس کی کٹوتی

سمپنی آپ کے نقد منافع ( کیش ڈیویڈنڈ) میں ہے ٹیکس فائلریانان فائلر ہونے کی نسبت ہے ٹیکس کٹو تی کرے گی،وہ تمام حصہ داران جن کے نام FBR (فیڈرل بور ڈ آف ریونیو ) کی و یب سائٹ پرٹیس کی ادائیگی کرنے والے فعال افراد کے طور پرموجونہیں ہیں باوجو داس کے کہ وہ ٹیس کی ادائیگی کرتے ہیں ان سے گزارش ہے کہ ا س امر کویقینی بنائیس کہ ان کے نام ٹیکس کی ادائیگی کرنے والے فعال افراد (ایکٹیوٹیکس پیپرلسٹ) کی فہرست میں شامل ہو جائیں۔کاریوریٹ حصہ داران جوسی ڈی بی ا کاکونٹس کے حامل ہیں ان کے لیے لاز می ہے کہ وہ اپنے متعلقہ شراکت داروں سے اپنانیشنل ٹیکس نمبر (این ٹی این) درج کر والیں جبکہ کاریوریٹ فزیکل حصہ داران کے لیے ضروری ہے کہ وہ اپنے این ٹی این سرٹیفکیٹ کی نقل ممپنی یا اس کے شیئر زرجسٹرار کارپ لنگ (پرائیویٹ) کمیٹڈ کوارسال کریں۔ایف کی آرنے 25 ستبر 2014 کے اپنے وضاحتی خطانمبر (54) 1/ ای ایکس کی میں واضح کیاہے کہ شتر کہ ا کاؤنٹ میں صفص رکھنے والوں کو انفرادی طوریر فائلریا نان فائلر سمجھاجائے گا۔اور ہرشیئر ہولڈ ر کی متناسب ہولڈ نگ کے مطابق ٹیکس کی کٹوتی کی جائے گی۔

## 4\_ ڈیویڈنڈ کی الیکٹرونک ترسیل

کمپنیزا یک کی دفع 242 اورایسای پی کےایس آراونمبر 2017 (1) 1145 کی روشنی میں اس امر کویقینی بنایا جانالازم ہے کہ حصہ داران کونقد منافع کی ترسیل برقی طریقہ کارسے حصہ داران کے فراہم کر دہ بینک اکافیٹس میں کی جائے حصہ داران کے بینک اکاؤٹ کی تفصیلات جاننے کے لیے کمپنی پہلے ہی حصہ داران کوخط کے ذریعے نوٹس جاری کر چکی ہے جن حصہ داران نےاب تک اپنے بینک اکاؤٹ کی تفصیلات فراہم نہیں کی ہیں۔ان ہے گزارش ہے کہ جلد از جلد اپنے بینک اکاؤنٹ کی تفصیلات جو کہ ایک بینک کے نام، برانچ کانام اورییۃ ، بینک ا کاؤنٹ ہولڈر کانام،اور انٹرنیشنل مبینک ا کاؤنٹ نمبر (.CNIC, (IBAN NO کی کانی پرشتمل ہیں فراہم کر دیں۔وہ حصہ داران جن کے قصص می ڈی ٹی پر ہیں وہ اپنے بینک ا کاؤنٹ کی تفصیات اپنے شیئر بروکر کوفراہم کریں جبکہ فزیکل شیئر ہولڈ راپنے بینک کیا کاؤنٹ کی تفصیات ممپنی کے شیئر زرجسٹرارمیسرز کارپانک (پرائیویٹ) کمیٹڈ کوفراہم کریں۔ بینک ا کاؤنٹ کی تفصیلات جھیجے ہوئے اپنافولیونمبراور نمپنی کانام ضرورلکھیں۔

# 5۔ ہر قی ذرائع سے حق رائے دہی استعمال

کمپنیز (پوشل بیك) ریگولیشن،2018,("the"Regulations) کے مطابق برقی ذرائع اور ڈاک کے ذریعے رائے دہی کے حق کااستعال کرنے کی سہولت ہراسٹاک ایمپینز میں درج کمپنی کےممبران کو کمپنیز ایکٹ، 2017 کے شرائط وضوابط کےمطابق فراہم کی جائے گی۔

برقیذ رائع سے رائے دہی کی سہولت کی تفصیلات کے بارے میں سمپین کے ان اراکین کوائی میل کے ذریعے مطلع کیاجائے گاجن کااند را 20 ایریل 2023 کو کارپ لنگ (پرائیویٹ) لمیٹڈ جو کہ برقی ذرائع سے رائے دہی کی خدمات فراہم کرنے والاادارہ ہے، کے کمپنی کے ممبران کی فہرست میں درست موبائیل نمبر / ای میل ایڈریس کے ساتھ موجو د ہے۔

## سالانه اجلاس عام

ہائی نون لیبارٹریزلمیٹٹر کے حصہ داران کاچالیسوال سالانہ اجلاس عام بروزہفتہ مورخہ : 29 اپریل 2023 بوقت 11:00 بچصبح کمپنی کے رجسٹر ڈ دفترواقع 17.5 کلومیٹرملتان روڈ ،لاہور میں مندرجہ ذیل اموریر فیصلہ کیلئے منعقد ہو گا۔

- 2- 31 وسمبر 2022ء کوختم ہونے والے مالی سال کے ممپنی کے شدہ حسابات مع مجموعی حسابات ہمراہ ڈائر یکٹر زوآ ڈیٹرز کی رپورٹ کی وصولی اور غور وفکر۔
  - 3- ڈائز کیٹرز کی سفارش کر دہ دوسوفیصد %200 نقدمنافع کی ادائیگی اور دس فیصد %10 بونس شیئرز کے اجراء کی منظوری۔
    - 4- آئندہ مالی سال اختتام 31 وسمبر 2023 کے لیے آڈیٹرز کا تقرر اور ان کے معاوضہ کا تعین۔

5- کمپنیزایک 2017 کے سیشن 85 (1)(a) کے مطابق مند رجہ ذیل خصوصی قرار دادیعنی ممپنی کے 50 کروڑرویے کے 5 کروڑ حصص بحساب10 رویے فی حصص کے منظور شدہ سرمایہ کوبڑھاکر 100 کر وڑروپے کے 10 کر وڑ حصص بحساب10 روپے فی حصص کر نااوراس سے متعلقہ میمورنڈم اورابیوسی ایشن کے معاملات میں ضروری تبدیلیاں کرنے پر غور کرنے اورموافق ہونے پر ، ترمیم کے ساتھ یااس کے بغیرمنظور کرنا۔

طے یا یا کہ، کمپنی کے 50 کروڑ روپے کے 5 کروڑ تھے بحساب 10 روپے فی تھے کے منظور شدہ سرمایی کوبڑھاکر 100 کروڑ روپے کے 10 کروڑ تھے بحساب 10 رویے فی تھھ کر نااور اس سے متعلقہ میمورنڈ م اور ایسوسی ایشن کے معاملات میں ضروری تبدیلیاں کرنے کومنظور کرلیا گیا ہے۔

مزید بہ طے کیا گیا کہ ڈاکٹرعدیل عباس حیدری، سمپنی کے چیف ایگزیکٹو ( جو کہ"مجاز افسر " ہیں) یااس طرح کاد وسراتخص جوانھوں نے اور/یا جناب اشفاق علی دینا، چیف فنانشل آفیسر ،اور/ یامحترمه ماه نوراطهر ، همپنی سکریٹری نےمقرر کیاہو ، کے ذریعہ اس جاری کر د ہ قرار داد کےسلسلے میں تمام فیصلے لینے ،ان پڑمل در آمد کرنے اور کوئی بھی/تمام ضروری کار روائیاں ، کرنےاور/یاکرنے کاسبب بننے، مذکورہ قرار داد کوعملی جامہ پہنانے کے لیے کوئی بھی یاتمام ضروری کارر وائیاں کرنے جوضروری ہوں یاحاد ثاتی اور /یا نتیجہ خیز ہوں،بشمول دستاویزات اور معاہدوں پر دشخط کر نااوران پڑمل درآ مد کر نااور تمام ضروری قانونی رسمی کار روائیوں کو مکمل کر نااور تمام ضروری دستاویزات کو فائل کرنے کابااختیار اور مجاز ہے

## دیگر امور

6- چیئر مین کی اجازت سے دیگر امور کی انجام دہی۔

بحكم بور ڈ آ ف ڈائر يکٹر ز (ماه نور اطهر) همپنی سیکرٹری

لا ہور:

مورخه 07 ايريل 2023ء

## 1۔ شمبنی کی منتقاحصص کی کئی

سمپنی کنتقاح صص کی کتب19 اپریل 2023ء تا29 اپریل 2023ء (بشمول ہردوایام) اعلان کر دہ منافع کے حقداران کے قعین کے لیے بندر ہیں گی۔

## 2۔ سالانہ عمومی اجلاس میں شرکت بذریعہ ویڈیولنک

سیورٹیزا چینچ کمیشن آف یا کتان نےایئے سر کلرنمبر 4 مورخہ 15 فروری2021 اورسر کلرنمبر 6 مورخہ 3 مارچ2021 میں نسٹڈ کمپنیز کوہدایت کی ہے کہ وہ حصہ داران کے ۔ سالانہ عمومی اجلاس میں ذاتی موجو دگی کے علاوہ ویڈیولنک کا انتظام کریں۔ جو حصہ داران اجلاس میں شریک ہو ناچاہتے ہیں وہ اپنے سارٹ فون کمپیوٹرز ، یالیپ ٹاپ کے ذریعے ویڈیولنک پرشر کت کرسکتے ہیں۔سالانہ اجلاس میں بذریعہ و ڈیولنک شرکت کے لیے حصہ داران کو درخواست کی جاتی ہے کہ وہ درج ذیل معلومات درج ذیل ای میل یا واٹس اپ نمبر یراجلاس شروع ہونے سے کماز کم 48 گھٹے پہلے فراہم کریںاور https://zoom.us/download سے ویڈیولنک حاصل کریں۔

## **CHAIRMAN'S REVIEW**

I am pleased to share the extraordinary performance of your Company for the year ended December 31, 2022. The year 2022 witnessed some unprecedented challenges - a political turmoil, an economic crisis, and a catastrophic flooding in Pakistan to name a few. The spiral web of high inflation, depreciating rupee, precariously low foreign reserves and supply chain volatility engulfed all major industries including the pharmaceutical industry. Despite these tough circumstances for businesses and individuals alike, your Company posted excellent results we are proud of!

## INTERNATIONAL RECOGNITION - The Forbes Asia Best Under a Billion 2022 – Again!

It is a gratifying moment for me that Highnoon right now is making its mark on the world stage consistently. As a testimony to its focused approach towards all round professional excellence, market competitiveness and most importantly, patient welfare, Highnoon has made it to the Forbes Asia Best Under a Billion 2022 list- yet again. Highnoon has been included in this esteemed hall of fame now three times in the last four years between 2019 - 2022.

It is indeed a magnificent moment for the entire country and our healthcare system to have their representation on the panel of Asia's top 200 performing corporates. What makes it more special to me is that Highnoon is an intrinsic Pakistani pharmaceutical brand that has risen to international prominence through engraining quality centric business practices in it's DNA.

### **FINANCIAL PERFORMANCE**

Highnoon continued to deliver strong financial performance this year as well. Revenue increased by 22% to PKR 16 billion along with a robust gross profit margin of 51% reflecting an absolute increase in GP of 25% since last year. This feat could not be achieved had it not been for a well deliberated market penetration approach propelled by effective cost planning and cost control. The exchange rate instability was managed through competitive material sourcing and efficient plant operations.

Our exports have increased from PKR 625 million to PKR 888 million, registering an increase of 42% since last year. The footprint in Africa consolidated with Sudan and Ghana enabled our exports to grow.

We operated with a growth mindset and kept our focus on the new product launches.

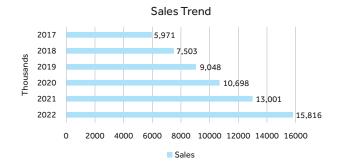
#### There were:

- 6 new product launches for primary care and specialized segments
- Also, more than 10 new products await launch in the forthcoming year

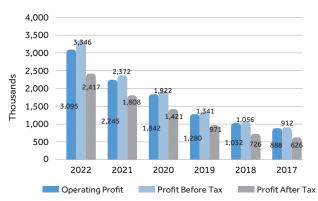
With the establishment of our state of the art product development facility, the Company reinvigorated its focus on pipeline development. Numerous specialized products including first-to-market molecules promise an exponential growth ahead.

Profit after tax of PKR 2.5 billion grew by a phenomenal 33% resulting in earnings per share of PKR 59.04 compared to PKR 44.32 in the previous year.

The working capital was aptly managed and new working capital lines were managed to meet the challenges of the fast developing business landscape thus strengthening the overall outlook of the balance sheet.







#### **REGULATORY ENVIRONMENT**

For pharmaceutical industry, regulatory environment is one of the most important external factors that affects a company's progress and speed. There has been a continuous flow of stringent regulatory requirements from DRAP regarding product registrations, quality compliance and controlled prices, posing challenges to the pharma industry resulting in extensive documentation and delayed new product approvals from DRAP. Despite

all these challenges we have been able to renew our drugs manufacturing license for the next five years, obtain certificate of Good Manufacturing Practices, renewed product registrations and secured new registrations to enhance our COPD & Diabetic products portfolio.

#### **OPERATIONAL EXCELLENCE**

Our continuous process improvement has enabled us to optimize operations, supply chain and business practices thereby generating sustainable efficiencies throughout the Company. To manage the organic growth, initiatives like ongoing batch size enhancements with the addition of a new high capacity granulation line (500 kg) and optimization of the packaging process by introducing online system from blistering till cartoning were carried out during the year resulting in significant improvements in our operations and margins. There has been a capacity enhancement of the packaging area to six blistering and cartoning lines and two dry powder & sachet lines

To enhance the health and safety standards of the employees, a modern system for managing fire risks is also being implemented.

Your company is committed to produce quality products with unmatched consistency, thus ensuring uninterrupted supply to the healthcare community.

### **CORPORATE SOCIAL RESPONSIBILITY**

Corporate Social Responsibility has always been our business ethos. With our well cemented collaborations with Pakistan Red Crescent Society, Fatimid Foundation and likes, we have served thalassemic patients by providing an iron chelating agent, Feripro, to the vulnerable communities

We also conducted phase one of donating Thalassemia treatment drugs to Sri Lankan thalassemic patients. This consignment of the medicine was officially handed over to the Minister of Health Dr. Keheliya Rambukwella at the Ministry of Health in Sri Lanka.

Like every year, we collaborated with Hilal-E Ahmar to arrange a blood camp at our premises and encouraged the Highnoon Family to donate blood to serve humanity. Supporting the education of children of deserving families by granting scholarships for Punjab University is another noble cause very dear to us.

Our environmental, social and governance program is an integral part of our organization's commitment to making the world a better place to live. We know the importance of renewing energy, recycling, waste reduction and take steps to make a difference. We encourage sustainable practices to reduce our carbon footprint.

#### **BOARD OF DIRECTORS**

The Board of Directors of the Company have provided valuable input throughout the year towards corporate excellence and improved managerial practices - which ultimately leads to improved results of the Company. I would specifically like to appreciate the valuable contributions made by our outgoing director Ms. Nael Najam during the term for her contribution towards board practices. Due to the resignation of Ms. Najam in December 2022, a casual vacancy was created on the Board. The members during the remainder of the year have sought potential candidates to fill the casual vacancy and ensure onboarding of a capable candidate who would also be the Chairperson of the Audit Committee as well as the Human Resource & Remuneration Committee.

#### **ACKNOWLEDGMENT**

Finally, I extend my gratitude and sincere appreciation to all our employees, to our workforce and to our dynamic management team who never fail to respond to the challenging situations with their commendable resilience.

#### **FUTURE OUTLOOK**

We aspire for a world of superior and affordable healthcare. Our innovative therapeutic solutions and our intention to serve humanity result in improved clinical outcomes. We are always open to learn and to create new possibilities of hope for ourselves and for everyone around us.

Looking forward to another year of innovation and another year of success.

Tausif Ahmad Khan Chairman 23 February 2023

ملاز مین کی صحت اور حفاظت کے معیار کو بہتر کرنے کے لیے آ گ کے خطرات سے نمٹنے کے لیے ایک حدید نظام بھی نافذ کیا حار باہے ۔ آپ کی کمپنی بے مثال ستفل مزاجی سے معیار کا دویات تیار کرنے اور حفظان صحت سے متعلقہ بر ادری کوان اد ویات کی ہلاقطل فراہمی یقینی بنانے کے لیے برعزم ہے۔ '

کمپنی کی ساجی ذمه داری ہمیشہ سے ہماری کار وباری اخلاقیات کااہم حصہ رہی ہے۔ یا کستان ریڈ کریسنٹ سوسائٹی، فاطمید فاؤنڈیشن اور اسی طرح کے اور اداروں کے ساتھ اپنے مضبوط تعاون ک بدولت، ہم نے میعاثی طور پر کمزور افراد کو آیران چیلینگ ایجن، فیربیرو کیپٹول فراہم کرکے ہم نے تھیلیسیمیا کے مریضوں کی خدمت کی ہے۔

ہم نے سری لنگا کے تھیلیسیمیا نے مریضوں کو تھیلیسیمیا کاُٹھلاج عطیہ کرنے کا پہلا مرحلہ بھی مکملل کیا ہے۔ یہ دواتسر کاری طور پرسری لنکاکی وزارت صحت میں وزیرصحت ڈاکٹر سیبلیا رامبوکو بلاکے حوالے کی گئی۔

ہرسال کی طرح اس سال بھی ہم نے ہلال احمر کے ساتھ مل کر اپنے احاطے میں بلڈ کیمپ کااہتمام کیااور ہائی نون کے ملازمین کی حوصلہ افزائی کی کہ وہ خون کاعطیہ دے کر انسانیت کی خدمت کے لیے اپناکر دار اداکریں۔ پنجاب یو نیورٹی کے لیے وظائف دے کرمشتی خاندانوں کے بچوں کی تعلیم میں معاونت کر ناہمارے لیے ایک اور عظیم مقصد ہے۔

ہمار اماحولیاتی ساجی اور گورننس پر وگرام دنیا کور بنے کے لیے ایک بہتر جگہ بنانے کے لیے ہماری تنظیم کے عزم کاایک لازمی حصہ ہے۔ ہم تجدید توانائی کی اہمیت جانتے ہیں، ری سائیکلنگ، فضلہ میں کی اور روزمرہ طریقوں سے بہٹ کر اقدامات کرتے ہیں۔ ہم کام کرنے کے پائیدارطریقوں کااپناگر ماحولیاتی آلودگی کم کرنے کی حوصلہ افزائی کرتے ہیں۔

## بور ڈ آف ڈائر کیٹر ز

بور ڈ آف ڈائر کیٹر زنے کمپنی کواعلی ترین معیار پر پہنچانے اورمنظم طریقوں پر چلانے کے لیے سال بھرقیمتی رائے فراہم کی ہے جس کی باعث کمپنی ترقی کی راہ پر گامزن ہے۔ میں خاص طور پر ہماری سبکد وش ہونے والی ڈائر یکٹر محترمہ نائیل نجم کی بور ڈ کی کار کر دگی میں گراں قدرمعاونت کی تعریف کر ناچاہوں گا۔ دسمبر 2022 میں محترمہ نجم کے انتفاقی کی وجہ سے بور ڈمیں ایک آسامی پیداہوگئی۔باقی سال کے دوران اراکین نے مکنہ امید وار وں کے ذریعے اسامی کویر کرنے اور ایک قابل امید وار کی شمولیت کویفینی بنانے کی کوشش کی ہے جو آ ڈٹ ممیٹی کے ساتھ ساتھ ہیؤن ریسورس اینڈ ریمونریش نمیٹی کاچیئر پرس بھی ہو گا۔

## اعتراف

آخر میں، میںا پنے تمام ملاز مین اورمتحرک انتظامی عملے کا تہد دل سےشکر یہ اداکر تاہوں جواپنی قابل تحسین استفامت سےمشکل حالات کا جواب دینے میں کبھی نا کامنہیں ہوئے۔

ہم دنیا کو بہتراور کم لاگت میں صحت کی دیکھ بھال مہیا کرنے کی خواہش رکھتے ہیں۔انسانیت کی خدمت کے ہمارے ارادے کے ساتھ ہمارے نت نئے علاج کے حل مریضوں کے لئے بہتر طبی نتائج کے حصول کاذریعہ ہیں۔ ہم ہمیشہ نئے طریقے سکھنے اور اپنے آس پاس کے ہر فر د کے لیے امید کے نئے امکانات پیدا کرنے کی تلاش میں رہتے ہیں۔

جدت اور رفتار کے ایک اورسال.. ہائی نون ہونے کاایک اورسال کی تو قعات کے ساتھ۔

بور ڈ کی طرف سے

توصيف احمدخان 23 فروري 2023 چيئر مين لاہور

## چيئر مين کاحائزه

مجھے 31 دسمبر 2022 کوختم ہونے والے سال کی آپ کی تمپنی کی غیر معمولی کار کر دگی بتاتے ہوئے انتہائی خوثی محسوس ہورہی ہے۔سال 2022 میں بچھے غیر معمولی مشکالات رہیں، جیسا کہ سیاسی انتشار ،معاشی بحران ،اور یا کتان میں تباہ کن سیاب شدید افراط زر ،روپے کی قدر میں لگا تار کمی،غیر معمولی طور پر زرمباد له میں کمی اور خام مال کی خرید کے اتار چڑھاؤنے تمام بڑی صنعتوں بشمول دواسازی کی صنعت کواپنی لیبیٹ میں لے لیا۔ کار وباری اداروں اور عام شہری کے لیے ان مشکل حالات کے باوجود ، آپ کی ممپنی نے بہترین نتائج حاصل کیے ہیں جن پر ہم سب کو فخرہو ناچاہے!

## عالمي سطح ير ہائى نون كى خدمات كااعتراف- ايك بار چرفوربس ايشيا 2022 ميں ايك ارب سے كم اداروں ميں بہترين كار كر دكى- دوباره!

یہ میرے لیے خوشی کالمحہ ہے کہ ہائنونابعالمی سطح مسلسل بنی شاخت بنارہی ہے۔ہمہ جہت پیشہ ورانہمہارت ،مارکیٹ کی مسابقت اورسب سے بڑھ کر ،مریضوں کی فلاح و بہبو د کے لیے اپنی ۔ توجیمر کوزر کھنے کے ثبوت کے طور پر ، ہائینون نے فوربس ایشیا کی بہترین ایک ارب ہے کم والے اداروں کی 2022 کی فہرست میں ایک بار پھر جگہ حاصل کی ہے۔ ہائنون کو 2019 -2022 کے چارسالوں میں سے تین بار اس اعلی اعز از سے نواز اگیا ہے۔

یہ واقعی پورٹے ملک اور ہمارےصحت کے نظام کے لیےا یک شاندار کھ ہے کہ ایشیا کے 200 بہترین کار کر دگی کامظاہرہ کرنے والے اداروں کی درمیان ہم نے ان کی نمائندگی کی ہے۔ میرے لیے جو چیزاسے زیادہ خاص بناتی ہے وہ بیہ ہے کہ ہائنون ایک خالص پاکتانی دواساز ادارہ ہے جو اپنے اندر معیاری کاروباری طریقوں کوسمو کربین الاقوامی سطح پرمقبولیت حاصل کر چکا

## مالیاتی کار کر د کی

ہائی نون سال بیسال لگا تارمضبوط مالیاتی کار کر دگی کامظاہرہ کر رہی ہے۔آمد ن فروخت %22 بڑھ کر 16 ارب روپے ہوگئیاور %51 کےمضبوط مجموعی منافع کے مارجن کے ساتھ بچھلے سال کے مقابلے میں مجموعی منافع میں %25 کااضافہ ہوا۔ بیراہم ہدف حاصل نہیں کیا جاسکتا تھااگر مارکیٹ میں رسائی پرخصوصی توجہ اور لاگت کو قابور کھنے کی مؤثر منصوبہ بندی نہ کی جاتی۔ زر مبادلہ کی شرح کے عدم استحکام کومسابقتی خام مال کی فراہمی اور پلانٹ کے معاملات کومنظم طریقے پر چلا کرنیٹا گیا۔

ہاری برآمدات 625 ملین روپے سے بڑھ کر 888 روپے ملین ہوکئیں، جو کہ 42 فیصد کااضافہ ظاہر کرتاہے سوڈان اور گھاناکی شمولیت سے براعظم افریقہ میں ہماری موجود گی مضبوط ہوئی اور بیہ ہماری برآمدات بڑھانے میں مد د گار رہا۔ ہم نے کمپنی کی لگا تارنمو کوہدف بناتے ہوئے، اپنی توجہ نئی اد ویات کے اجراء پرمر کوزر کھی۔جیسا کہ درج ذیل ہے۔

- بنیادی اورخصوصی صحت کے شعبوں میں میں 6 ادویات متعارف کیں۔
- اس کے علاوہ،10 سے زیادہ نئی ادویات آنے والے سال میں متعارف کی جائیں گی۔

ہمارے جدیدترین ادویات تخلیق کرنے کے شعبے کے قیام ہے، سمپنی نے مستقبل میں نئ ادویات کی تیاری پر اپنی توجہ کو جلا بخشی ہے جہاں جہاں متعدد خصوصی ادویات بشمول ایسی ادویات جو کہ پہلے مارکیٹ میں ناپیر ہیں, سے زبر دست نمو کی توقع ہے۔

بعد ازئيلِ منافع 2.5 ارب روپے رہاجو کہ 33% کاغیر معمولی اضافہ ہے جس کے نتیج میں گزشتہ سال 44.32 روپے کے مقابلے میں اس سال 59.04 روپے کی فی حص آمدنی ہوئی۔ ور کنگ کیپییٹل کامناسب طریقے سے انتظام اور استعال کیا گیا مزیدسرمایہ کا انتظام کیا گیا تا کہ تیزی سے بدلتے ہوئے کاروباری منظرنامے کی مشکلات سے نمٹنے کے لیے مددگار ہو،اس طرح مجموعی طور پرسرمایہ کے انتظام اور استعمال کو تقویت ملی ہے۔

## ریکولیٹری ماحول

د واساز اداروں کے لیے،ریگولیٹری ماحول ایک انتہائی اہم بیرونی عوامل میں سے ایک ہے جو کمپنی کی ترقی اور رفیار کومتاثر کرتا ہے مصنوعات کی رجسٹریش،معیار کی فعمیل اور کنٹرول شدہ قیمتوں کے حوالے سے DRAP کی جانب سے سخت ریگولیٹری تقاضوں کاسلسلہ جاری ہے ، جس سے دواساز اداروں کو بہت سی مشکلات درپیش ہیں جس کے نتیجے میں کثیر دستاویزات اور DRAP سے نئیاد ویات کی منظوری میں تاخیر ہوئی ہے۔ان تمام مشکلات کے باوجو دہم اگلے یا پچسالوں کے لیے اپنے دواسازی کے لائسنس کی تجدید کرنے ، بہترین دواسازی کے طریقوں کاسر ٹیفکیٹ حاصل کرنے،اد ویات کے رجسٹریشن کی تجدید نواور اپنی چیمپھڑوں کے امراض اور ذیا بیطس کی ادویات کی تعداد کوبڑھانے کے لیےنٹی رجسٹریشن حاصل کرنے میں کامیاب

## پیداواری مراحل میں لگا تار بہتری

ہماری مسلسل کام کرنے کے طریقوں میں بہتری کے عمل نے ہمیں پیداواری مراحل، خام مال کے خریداری اور کاروباری طریقوں کو بہتر بنانے میں بہتری کے عمل نے ہمیں پیداواری مراحل، خام مال کے خریداری اور کاروباری طریقوں کو بہتر بنانے میں بہت مد د کی ہے جس سے پوری کمپنی میں یائیدار بہترین کاکر دگی کاماحول پیدا ہوتاہے۔حقیقی نمو کومنظم کرنے کے لیے، ٹی تیزر فقار گرانولیشن لائن (500 کلوگرام) کے اضافے کے ساتھ بچے سائز میں اضافہ اور بلسٹر سے لے کر پیکنگ تک خود کار نظام متعارف کراتے ہوئے پیکنگ کے ممل میں بہتری جیسےا قدامات ہے اس سال کے دوران کیے گئے جس کے نتیجے میں بہتر مار جن کے ساتھ ہمارے پیداواری مراحل میں میں نمایاں بہتری ہوئی ہے۔ پیکنگ ایریا کی صلاحیت کوچھ بلسٹر اور کارٹوننگ لائنوں اور دو ڈرائی یا وُڈر اور ساشے لائنوں تک بڑھایا گیا ہے۔

## DIRECTORS' REPORT TO THE SHAREHOLDERS

The Board of Directors ("the Board") of Highnoon Laboratories Limited ("the Company") is pleased to submit its annual report and audited accounts for the year ended 31 December 2022. The Directors' Report has been prepared in accordance with Section 227 of the Companies Act, 2017 and the Listed Companies (Code of Corporate Governance) Regulations 2019.

We are proud of our accomplishments despite a turbulent year. With the persistent dollar devaluation, inflationary trends and other logistics challenges blemishing the economy, our company delivered promising growth and beyond expectations.

#### FINANCIAL HIGHLIGHTS OF THE COMPANY

|                                    | 2022         | 2021       |
|------------------------------------|--------------|------------|
|                                    | (Rupees in t | thousands) |
| Profit before tax                  | 3,345,504    | 2,372,144  |
| Taxation                           | (928,332)    | (564,111)  |
| Profit after tax                   | 2,417,172    | 1,808,033  |
| Profit available for appropriation | 6,545,682    | 4,876,531  |
| Appropriations:                    |              |            |
| Final cash dividend for the        |              |            |
| FY 2022 @ Rs. 20 per share         | (837,682)    | (761,529)  |
| (FY 2021:@ Rs. 20 per share)       |              |            |
| Bonus share @ 10% (FY 2021:10%)    | (41,884)     | (38,076)   |

Highnoon Laboratories Limited strengthened its position in the year 2022. It secured the 12th rank with a market share of 2.45%. Furthermore, it achieved a notable 5-year CAGR of 24.32% as compared to the industry average of 15.67% as per IQVIA MAT – 12/2022 – making it yet again the fastest growing pharmaceutical company in Pakistan. Highnoon's topline of Rs. 16 Bn depicts an increase of 22% since last year. Amidst the general volatility that affected the momentum of pharma business in the country, exacerbated with the imposition of super tax, rupee depreciation and raw material import constraints in the wake of foreign exchange turmoil, we delivered robustly posting bottom line profitability increase of 34%. Our fiscal discipline reinforced with unwavered focus on process efficiencies helped us navigate these challenges.

Strong organic growth from leading portfolios, new product launches, geographic expansion, robust commercial excellence facilitation, scalable distribution and channel management served as key growth drivers for Highnoon in the wake of the prevailing economic challenges.

#### **CHAIRMAN'S REVIEW**

The Chairman of the Board has given his review on pages 36 to 39 which provides insight on:

- Economic Overview
- Products and Market
- Operational Excellence
- IT & Infrastructure
- Human Resource
- Future Business Outlook

The Board endorses the contents of Chairman's review and it forms part of this Directors' Report.

#### **EARNINGS PER SHARE**

Based on the audited accounts for the year ended 31 December 2022, Basic Earnings Per Share (EPS) of the Company is Rs. 57.71 (2021: Rs. 43.17 Restated).

### **DIVIDEND ANNOUNCEMENT**

The Board is pleased to announce a final cash dividend of 200% (2021: 200%) i.e. Rs. 20 per share (2021: Rs. 20 per share) and bonus shares at the rate of ten percent i.e. 10 shares for every 100 shares (2021: 10%) for the financial year ended 31 December 2022 subject to the approval by the shareholders at the Annual General Meeting to be held on 29th April 2023.

#### **PATTERN OF SHAREHOLDING**

The shareholding information as of 31 December 2022 and other related information is set out on pages 60 to 63.

#### THE BOARD AND MEETINGS

The Company complies with all the requirements set out in the Companies Act, 2017 and the Listed Companies (Code of Corporate Governance) Regulations, 2019 with respect to the composition, procedures and meetings of the Board and its committees.

The Board comprises of 7 directors including the Chief Executive Officer and possesses a diverse mix of gender, knowledge and expertise to enhance its effectiveness. The Board consisted of 2 female directors (now 1) and 5 male directors (now 6), categorized as follows:

| Independent Directors   | Mrs. Nael Najam*        |
|-------------------------|-------------------------|
|                         | Mr. Romesh Elapata      |
| Non-Executive Directors | Mr. Tausif Ahmad Khan   |
|                         | Mr. Ghulam Hussain Khan |
|                         | Mr. Taufiq Ahmed Khan   |
|                         | Mrs. Zainub Abbas       |
| Executive Director      | Dr. Adeel Abbas Haideri |

<sup>\*</sup>resigned on 19 December 2022

The Board reviews all significant matters of the Company; these include Company's strategic direction, annual business plans, targets, regular performance tracking against targets, decision on long-term investments and potential financing options. The Board is committed to maintain high standards of Corporate Governance. In 2022 the Board met 6 times during the year under review to discharge their responsibilities. The attendance of members at the meetings is summarized as under:

| Sr. | Member                  | No. of BOD Meetings |
|-----|-------------------------|---------------------|
| No. |                         | Attended            |
| 1.  | Mr. Tausif Ahmad Khan   | 5                   |
| 2.  | Mrs. Zainub Abbas       | 1                   |
| 3.  | Mrs. Nael Najam*        | 5                   |
| 4.  | Dr. Adeel Abbas Haideri | 6                   |
| 5.  | Mr. Ghulam Hussain Khan | 5                   |
| 6.  | Mr. Taufiq Ahmed Khan   | 6                   |
| 7.  | Mr. Romesh Alexander    | 0                   |
|     |                         |                     |

<sup>\*</sup>resigned on 19 December 2022

### TRADING OF SHARES BY DIRECTORS, CEO, CFO AND **COMPANY SECRETARY ETC.**

Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary, their spouses and minor children have not sold or purchased shares of the Company during 2022 except the following:

| Sr. | Name                    | No. of Shares | Remarks  |
|-----|-------------------------|---------------|----------|
| No. |                         |               |          |
| 1.  | Mr. GH Khan             | 700           | Sale     |
| 2.  | Mrs. Huma Hussain       | 500           | Purchase |
|     | (spouse of Mr. GH Khan) |               |          |

In compliance with requirements of Regulations, PSX and SECP were informed of the details of transactions. The members of the Board were also apprised with the details of these transactions in meetings held immediately after the transactions.

#### **AUDIT COMMITTEE**

The Board has established an Audit Committee in accordance with the requirements of Listed Companies (Code of Corporate Governance) Regulations, 2019. The

Audit Committee consists of two non-executive directors of the Board. The Chairman of the Committee is an independent director and the rest of the members are non-executive directors of the Company.

| Sr. | Name                    | Category                  |
|-----|-------------------------|---------------------------|
| No. |                         |                           |
| 1.  | Mrs. Nael Najam*        | Chairperson/              |
|     |                         | Independent Director      |
| 2.  | Mr. Ghulam Hussain Khan | Member / Non-             |
|     |                         | <b>Executive Director</b> |
| 3.  | Mrs. Zainub Abbas       | Member/Non-               |
|     |                         | <b>Executive Director</b> |

<sup>\*</sup>resigned on 19 December 2022

The Committee periodically reviews the financial aspects and appropriateness of resources, the corporate accounting and financial reporting process, the effectiveness and adequacy of internal controls, the management of risks and the external and internal audit process. The head of internal audit reports to the Audit Committee and the Company Secretary also acts as the Secretary of the Committee. The internal audit function continuously examines the Company's records and operations, ensuring fair financial reporting processes, compliance with applicable laws and adherence with internal control systems.

The Committee meets once every quarter of the financial year. These meetings are held prior to the approval of the interim results of the Company by the Board and after completion of external audit. The Committee held 4 meetings in 2022 and met once with the Head of Internal Audit and other members of the Internal Audit function without the CFO and the external auditors being present. The Committee also met with the external auditors without the CFO and Head of Internal Audit being present. The attendance by each member in those meetings is summarized as under:

|    | Name of the Members     | No of Meetings<br>Attended |
|----|-------------------------|----------------------------|
| 1. | Mrs. Nael Najam*        | 4                          |
| 2. | Mrs. Zainub Abbas       | 1                          |
| 3. | Mr. Ghulam Hussain Khan | 3                          |

<sup>\*</sup>resigned on 19 December 2022

### **HUMAN RESOURCE AND REMUNERATION COMMITTEE**

In compliance with requirement of Listed Companies (Code of Corporate Governance) Regulations, 2019, Human Resource and Remuneration (HR & R) Committee

consists of three members, majority of which are nonexecutive directors. The Committee is responsible for recommending to the Board human resource management policies, selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO, CFO, Company Secretary and Head of Internal Audit and consideration & approval on recommendation of CEO on such matters for key management positions who report directly to the CEO. Following are the members of HR & R Committee:

| Sr.<br>No. | Name of the<br>Members                              | Category                    | No. of<br>meetings<br>attended |
|------------|---|-----------------------------|--------------------------------|
| 1          | Mrs. Nael Najam*<br>(Independent Director)          | Chairperson/<br>Independent | 1                              |
| 2          | Dr. Adeel Abbas Haideri<br>(CEO/Executive Director) | Member                      | 1                              |
| 3          | Mrs. Zainab Abbas<br>(Non-executive Director)       | Member                      | 1                              |

<sup>\*</sup>resigned on 19 December 2022

#### **RISK MANAGEMENT**

The Company embraces it's responsibility of dealing in products that have a wide societal impact involving human life & health care. Hence, our Risk Identification & Mitigation apparatus extensively covers economic, operational, quality, technological, legal and environmental facets and aims to create value through early identification and effective mitigation of these risks. Our Risk Management Framework aims to combine tight estimating, creating optimal buffers and enhancing shareholder value and overall customer experience. The Risk Management Committee also strictly monitors the Corporate Risk Matrix to alleviate the possibility of any undesirable situation emerging from these risks that may infringe shareholder value.

### STATEMENT OF ETHICS AND BUSINESS PRACTICES

The Board has prepared and disseminated the Statement of Ethics and Business Practices. The statement is placed on the website of the Company and circulated throughout the Company to every Director and employee for awareness and understanding of the standards of conduct in relation to persons associated or dealing with the Company.

#### **EXTERNAL AUDITORS**

The external auditors of the Company EY Ford Rhodes, Chartered Accountants shall retire on the conclusion of Annual General Meeting. Being eligible for reappointment under the listing regulations, they have

offered their services as auditors of the Company for the financial year 2023. The Audit Committee has recommended the appointment of EY Ford Rhodes, Chartered Accountants as Auditors of the Company for the year ended 31 December 2023 and the Board agrees to the recommendation of the Audit Committee. The Auditors have also given their consent for the next year. They have confirmed having received a satisfactory rating under the Quality Control Review of The Institute of Chartered Accountants of Pakistan and that the firm and all its partners are fully compliant with the code of ethics issued by International Federation of Accountants (IFAC). Further, they are also not rendering any related services to the Company. The Auditors have also confirmed that neither the firm nor any of their partners, their spouses or minor children at any time during the year held or traded in the shares of the Company

### **SUBSIDIARY COMPANY Curexa Health (Private) Limited**

A separate Directors' Report is annexed with the Consolidated Financial Statements with its wholly owned subsidiary. A brief review of subsidiary's individual financial performance as well as review on Group results is given in that report.

### **DIRECTORS' REMUNERATION**

The Company has an approved Directors Remuneration policy governing remuneration of executive, nonexecutive and independent directors of the Company. The significant features of the policy are:

- Non-executive directors are only entitled to receive fees and incidental expenses for attending meetings of the Board and its Committees.
- The remuneration of the executive directors is fixed in line with the Company policies. The remuneration is reviewed annually on the basis of overall corporate performance in a given year and the key performance indicators. Perquisites and benefits are paid in accordance with the Company policies.
- The Board of Directors ("BOD") on recommendation of Human Resource & Remuneration (HR & R) Committee from time to time, determine and approve the remuneration of the members of the BOD for attending Board Meetings.
- Details of the remuneration paid to Executive Director during the year is given in Note 41 of the Financial Statements.

#### **RELATED PARTY TRANSACTIONS**

In compliance with the requirements of Companies Act, 2017 the details of all related party transactions occurred during the year were placed before the Board periodically for consideration and approval on recommendation of the Audit Committee. The pricing method for related party transactions was approved by the Board. All the transactions were at arm's length and the Audit Committee and the Board have approved all related party transactions in their respective meetings in compliance with approved pricing method. The details of related party transactions are given in Note 46 to the financial statements.

### **BOARD'S PERFORMANCE REVIEW**

As required under the Code of Corporate Governance, an annual evaluation of the Board of Directors is carried out to ensure that the Board's overall performance and effectiveness is not only being measured but also benchmarked against expectations with respect to the objectives set for the Company. Improvement areas if any, identified during the process of performance evaluation are duly considered by the Board and corrective action plans are framed and implemented accordingly. A comprehensive criterion has been developed and the performance of the Board is evaluated against this criterion. The Board has completed annual evaluation for the year ended 31 December 2022. Based on the performance evaluation, the overall performance of the Board has been satisfactory.

#### **CORPORATE SOCIAL RESPONSIBILITY**

Committed to the cause of social welfare and environment, Highnoon continues sponsorship to Thalassemia patients as it has for the last many years. Highnoon through it's regular donations to Care Foundation, Fatimid Foundation, SOS Children's Villages of Pakistan and multiple patient facilitation programmes plays an important role to elevate the quality of life of many people. We continue to provide free of cost iron chelating agent to patients suffering from blood disorders. The Company in collaboration with Pakistan Red Crescent Society has established a Thalassemia Centre in Lahore. The Company in addition to the provision of free of cost iron chelating medicines also providing financial assistance to support operations of the Thalassemia Centre. We are also financially assisting needy students, so they pursue their education. The company provides financial assistance to the underprivileged students of Punjab University College of Pharmacy. In this regard, every year, we award three funded scholarships for pharmacy students. Similarly, a program has been initiated to support deserving children of company employees towards professional education at undergraduate/post graduate level.

Realizing our duty to environment, Highnoon has initiated Solar Paneling Project at Plant to save on the financial cost as well as meet energy needs through sustainable sources. State of the art water treatment plant ensures that waste water emission is purified according to approved safety and hygiene standards thus guarding our environment.

#### INTERNAL CONTROL ENVIRONMENT

The integrity and reliability of the internal control systems are achieved through clear policies and procedures, process automation, training and development of employees and on structure that segregates responsibilities. The Board and its sub-committee(s) are independent of the management and take full responsibility for providing oversight for the development and operation of controls. In compliance with Code of Corporate Governance the management has established an effective internal audit function which directly reports to the Audit Committee. The audit function independently provides assurance to the audit committee on the adequacy and effectiveness of the internal controls in place as well as compliance with the Company's policies and standard operating procedures.

#### **CORPORATE GOVERNANCE**

The Directors confirm compliance with the Corporate and Financial Reporting framework of the Code of Corporate Governance and other regulations for the following:

- The financial statements together with the notes thereon have been drawn up in conformity with the Companies Act 2017. These Statements, prepared by the management present fairly the Company's state of affairs, the results of its operations, cash flows and changes in equity.
- 2. Proper Books of accounts have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements except changes mentioned in 4.1 to the financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- The System of internal controls is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Company's ability to continue as a going concern.
- 7. Accounting estimates are based on prudent judgments and there are no outstanding statutory payments on account of Government taxes, duties,

levies and charges except for those which have been disclosed in note 12 to the financial statements.

- 8. There have been no material changes since 31 December 2022 and the Company has not entered any commitment, which would affect the financial position at the report date.
- 9. None of the Directors has been convicted as a defaulter in payment of any loans of Banks / DFIs, neither they nor their spouses are engaged in the business of stock brokerage. The Board has separately appended "Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019" and auditors have given unqualified review report thereon.
- 10. There has been no significant departure from the Best Practices of Corporate Governance, as detailed in the listing regulations.
- 11. The fair value of investment of the Provident Fund based on un-audited accounts as on 31 December 2022 was Rs.483.6 million as compared to Rs.437million as per audited accounts of 31 December 2021.
- 12. Key financial data for the last six years as an investors' guide is annexed to the Report.

### **WEB PRESENCE**

In compliance with the requirements of Securities and Exchange Commission of Pakistan (SECP) all information relating to the Company including periodic financial statements / annual reports etc., are available on the website. Stakeholders and general public can log on to Company's website www.highnoon-labs.com to retrieve their desired information.

### **ACKNOWLEDGMENT**

We would like to express our sincerest gratitude and appreciation to all our stakeholders - our shareholders, medical professionals and customers who have consistently strengthened our company with their belief, preference for our products and confidence in us. We

would also like to sincerely appreciate the resolute commitment and loyalty of each member of our Highnoon family with a promise to build on this trust in years to come.

#### **AUTHORIZATION**

The Board in compliance with requirement of Section 227(5) of Companies Act 2017, authorized the Chief Executive Officer and a director to sign the Directors' Report on behalf of the Board.

For and on behalf of the Board

Dr. Adeel Abbas Haideri

Chief Executive Officer Director

Taufiq Ahmed Khan

Lahore: 23 February 2023

- 2۔ سمپنی کے حسابات کے کھاتے باضابط طور پر بنائے جارہے ہیں۔
- 3۔ مالیاتی گوشواروں کی تیاری میں مناسبا کاؤنٹنگ یالیسیز کا تواتر کیساتھ اطلاق کیا گیاہے ماسوائے ان تبدیلیوں کے جوان گوشواروں کے نوٹ 4.1 میں بیان کی گئی ہیں اورا کاؤنٹنگ کے تخمینوں کی بنیاد مناسب اور مختاط رائے پر ہے۔
  - 4۔ مالیاتی گوشوارے بناتے ہوئےان تمام بین الا قوامی مالیاتی رپورٹنگ شینڈر ڈ زجو یا کشان میں لا گوہیں کی پیروی کی گئی ہے۔
  - 5۔ داخلی کنٹرول کانظام اپنی ساخت کے اعتبار سے مضبوط ہے اورمو ثرطوریر نافذ کیا گیاہے اور اس کی ممل داری کی نگر انی کیجاتی ہے۔
    - 6۔ کمپنی کی اس استعداد میں کہ وہ اپنے کاروبار کوجاری رکھ سکے گی کوئی شکوک وشبہات نہیں ہیں۔
- 7۔ اکاونٹنگ کے تخمینے مخاط رائے پر مخصر ہیں اور مالیاتی گوشوار وں کے نوٹ 12 میں بیان کیے گئے واجبات کے علاوہ کوئی بھی سر کاری ٹیکسز، ڈیوٹیز، لیویز اور اخراجات کمپنی کے ذمہ واجب الإدانہيں ہیں۔
- 8۔ 31 دسمبر 2022 کے بعد سے کیکراس رپورٹ کی تاریخ تک کوئی بھیالیی تبدیلی واقع نہیں ہوئی، نہ ہی کمپنی نے کوئی بڑی ذمہ داریا ٹھائی ہے جس سے کمپنی کی مالی حالت پر اثریڑ ہے۔
- 9۔ کوئی بھی ڈائر بکٹر مالیاتی اداروں یا بینکوں کاناد ہندہ نہیں ہے اور نہ ہی ڈائر بکٹر زاور اُنکے شر کاء حیات اسٹاک بروکر بچ کرتے ہیں۔ بور ڈنے نسٹڈ کمپنیز ( کوڈ آف کارپوریٹ گورننس) ریگولیشن 2019 کی پیروی پرتحریرا پنی رپورٹ کیساتھ علیحدہ سے منسلک کر دی ہےاورآ ڈیٹرزنے اس پراپنی غیر کوالیفائیڈ رپورٹ جاری کر دی ہے۔
  - 10 ۔ اسٹنگ ریگولیشنز میں بیان کر دہ کارپوریٹ گورننس کی بہترین کاروباری عمل داری ہے کتی قتم کاانحراف نہیں پایا گیا۔
- 11۔ پر اویڈنٹ فنڈ کی سرمابیہ کاری 31 دسمبر 2022 پرغیریڑ تال شدہ حسابات کیمطابق 483.6 ملین روپے ہے جسکےمواز نہ میں 31 دسمبر 2021 کے پڑتال شدہ حسابات کیمطابق یہ 437 ملین رویے تھی۔
  - 12 \_گزشتہ چھسال کے اہم اعداد وشار سرمایہ کاروں کی رہنمائی کے لئے اس رپورٹ کیساتھ منسلک ہے۔

## ویب پرموجو د گی

سیورٹیزاینڈا کیجیجنے کمیشن آف یا کتان کے ضوابط کے مطابق کمپنی کی تمام اہم معلومات بشمول سالانہ اور سہ ماہی مالیاتی گوشوار کے کمپنی کی ویب سائٹ پرموجو د ہے حصہ داران اورعوام الناس کمپنی کی ویب سائٹ www.highnoon-labs.com پر جاکر مطلوبہ علومات حاصل کر سکتے ہیں۔

## اظهارتشكر

ہم اپنے حصہ داران،ماہرین طباورصارفین کے شکر گزارہیں کہ انھوں نے نمپنی پرمتوا تراعتاد کامظاہرہ کیا۔ہم ہائی نون خاندان کے ہرفر دکیاستقامت،عزم، لگن اور جدت پسندفکر کامظاہرہ کرنے پر پُرخلوص تعریف کر ناچاہتے ہیں اور پُر اعتباد ہیں کمستقبل میں بھی اس رویے کامظاہرہ کریں گے۔

## احازت نامه

بور ڈ کمپنیز ایک 2017 کی دفعہ 227 سمطابق چیف ایگز کیٹو آفیسراور ایک ڈائز کیٹر کواپنی طرف سے ڈائز کیٹر زرپورٹ پر دستخطا کرنے کی اجازت دیتا ہے۔

منحانب بور ڈ آف ڈائر یکٹر ز

ڈاکٹر عدیل عباس حیدری

چيف ايگزيکڻوآ فيسر 23فروري2023

لاہور

# ڈائز کیٹرز ربورٹ

- ا گیزیکٹو ڈائز کیٹر ز کامعاوضہ کمپنی کی پالیسیوں کے مطابق مقرر کیا جاتا ہے۔معاوضے میں تبدیلی ہرسال کمپنی کی مجموعی کارکر دگی اور کارکر دگی کے اہم اشاریوں کی بنیادیر کی جاتی ہے۔ مراعات اور فوا ئد تمپنی کی یالیسیوں کے مطابق اد اکیے جاتے ہیں۔
  - بور ڈافرادی وسائل اور معاوضہ کمیٹی کی سفارشات پر وقتا فوقتا بور ڈمیٹنگ میں شمولیت کیلئے ڈائر بکٹران کے لئے معاوضے کاتعین کرتا ہے۔
    - سال کے دورانا مگیزیکٹو ڈائر مکٹر کو دیے جانے والے معاوضے کی تفصیل مالیاتی گوشواروں کے نوٹ 41 میں بتادی گئی ہے۔

## متعلقه بارٹیوں سے لین دین

کمپنیزا میٹ 2017 کی دفعات کیمطابق متعلقہ پارٹیوں سے ہونے والے لین دین کی تمام تفصیلات آ ڈٹ کمیٹی کی سفارشات اورمنظوری کیساتھ بور ڈ کے سامنے جائزہ کے لیے پیش کی جاتی ر ہیں ہیں۔متعلقہ پارٹیوں سے ہونے والے لین دین میں قیمتوں کے تعین کی پالیسی بور ڈ ہے منظور شدہ ہے۔تمام لین دین آرمز لینتھ کے اصول کی بنیاد پر ہوااور آ ڈٹ کمیٹی اور بور ڈ نے اپنے اجلاس میں ان لین دین پرمنظوری دی کیونکه تمام لین دین منظور شده قیمت کی پالیسی سیطابق ہوا۔ان لین دین کی تفصیلات مالیاتی گوشوار وں کے نوٹ 46 میں دی کئیں ہیں۔

## بور ڈ کی کار کر د کی کاجائزہ

کوڈ آ ف کارپوریٹ گورنس سمطابق بور ڈ کی کارکر دگی کی سالانہ جانچ پڑتال کی جاتی ہے جس کامقصد تمپنی کے قعین کر دہ اہداف کے تناظر اور اس سے وابستہ پیدا ہونیوالی توقعات کے مقابلے میں بور ڈ کی کار کر دگی کوجانچنا ہے۔ جانچ پڑتال کے عمل میں ان تمام امور کی نشاند ہی کی جاتی ہے جہاں بہتری کی گنجائش موجو دیے بور ڈان امور پرغور کرنے کے بعد ان کے لیےاصلاحی منصوبے بنا تاہے اور ان بڑمل درامد کر وا تاہے۔بور ڈکی کار کر دگی کی جانچ بڑ تال کاا بیک جامع پیانہ تشکیل دیا گیاہے اور اس پیانے پر بور ڈکی کار کر دگی کو پر کھاجا تاہے۔سال اختیام 31 دسمبر 2022 کے لیے کار کر دگی کی جانچ پڑ تال مکمل کر لی گئی ہے اور اس کی بناء پر بور ڈ کی کار کر دگی کوٹسلی بخش قرار دیا گیا ہے۔

## کمپنی کی ساجی ذمیه داری

ساجی بہبود اور ماحولیات کے لیے پرعزم، ہائی نون تھیلیسیمیا کے مریضوں کی کفالت پچھلے کئی سالوں سے جاری رکھے ہوئے ہے۔ ہائی نون کیئر فاؤنڈیشن، فاطمید فاؤنڈیشن،ایس اوایس چلڈرن ویلجز آف پاکستان کے لیے با قاعدہ عطیات اورمتعد دمریضوں کے سہولت پر وگراموں کے ذریعے بہت سےلو گوں کے معیار زندگی کو بلند کرنے میں اہم کر داراداکر تاہے۔ ہم خون کی خرابی میں مبتلا مریضوں کو آئرن چیلیٹنگ ایجنٹ مفت فراہم کرتے رہتے ہیں۔ نمپنی نے پاکستان ریڈ کریسنٹ سوسائٹ کے ساتھ مل کرلاہور میں تھیلیسیمیاسنٹر قائم کیا ہے۔ نمپنی مفت آئزن چیلیٹنگادویات کی فراہمی کے علاوہ تھیلیسیمیاسنٹر کے اخراحات میں مالی مد د بھی فراہم کرتی ہے۔ ہم ضرورت مندطلیاء کی مالی مد د بھی کررہے ہیں، تا کہ وہ اپنی تعلیم حاصل کریں۔ تمپنی پنجاب یو نیورٹ کالج آف فارمیسی کےغریب طلباء کو مالی مد د فراہم کرتی ہے۔اس سلسلے میں، ہرسال، ہم فارمیسی کے طلباء کے لیے تین وظائف دیتے ہیں۔اس طرح، تمپنی کے ملاز مین کے ستحق بچوں کوانڈر گریجویٹ/یوسٹ گریجویٹ سطح پرپیثہ ورانہ تعلیم کے لیے معاونت کرنے کے لیے ایک پروگرام شروع کیا گیاہے۔

ماحولیات کے تئیں اپنے فرض کومحسوس کرتے ہوئے، ہائی نون نے پلانٹ میں سولر پینلنگ پر وجیکٹ شروع کیاہے تا کہ مالیاتی لاگت کو بھی بچایا جاسکے اور ساتھ ہی یائیدار ذر الکع سے توانائی کی ضروریات کو پورا کیاجا سکے۔ جدیدترین واٹرٹریٹمنٹ پلانٹ اس بات کویقینی بنا تاہے کہ فضلے کے پانی کے اخراج کومنظورشدہ حفاظت اور حفظان صحت کے معیارات کے مطابق صاف کیاجائے ۔ اس طرح ہمارے ماحول کی حفاظت ہوتی ہے۔

## داخلی کنٹرول کا نظام

بور ڈنے مینجنٹٹیم کی مد دسے کمپنی میں ایک مناسب داخلی کنٹرول کانظام قائم کر رکھاہے۔ یہ نظام اپنی ساخت کے اعتبار سے مضبوط ہے اور اسے کمپنی میں ہرسطح پرموثر طور پر نافذ کیا گیاہے اور اسکی متنقل عمل داری ممکن بنانے کیلئے اسکی نگرانی کی جاتی ہے۔ بیہ نظام انتظامی ڈھانچے ترتیب دیتا ہے،زمہ داریوں کالعین کرتا ہے اور اختیارات تفویض کرتا ہے۔اختیارات کی حدود غیرمبھم انداز میں وضع کی گئی ہیں، طریقنہ کاراور ضابط عمل بناکراپنی اصل روح کیساتھ نافذ کئے گئے ہیں تا کہ ممپنی حکمت عملیاور کاروبار سے منسلک مقاصد حاصل کر سکے۔ بور ڈاوراسکی کمیٹیاں انتظامیہ سے جدا ہیںاور تمام کار وباری امور کے لیے کنٹر ولز وضع کرنے اوران پڑمل درامد کی نگرانی کرنے کے لئے اپنی ذمہ داری لیتی ہیں۔کو ڈآف کارپوریٹ گورننس کےمطابق بور ڈنے داخلی آ ڈٹ کاا یک مونژ شعبہ قائم کیا ہواہے جوآ ڈٹ کمیٹی کو جوابدہ ہے۔ بیشعبہ آ ڈٹ کمیٹی کو باور کر وا تاہے کہ داخلی کنٹر ولزمناسب اورمونژ ہیںاس کے ساتھ ساتھ بیر کمپنی کی پالیسسز، طریقہ کاراورضوابط عمل کی پیروی کاجائز ہلیتاہے۔

## كار يوريث گورننس

بور ڈ درج ذیل تمام امور میں کو ڈ آف کارپوریٹ گورننس کے کارپوریٹ اور مالیاتی رپورٹنگ کے ڈھانچے کی اور د وسرے ضوابط کی پیروی کی تصدیق کرتا ہے۔

1۔ مالیاتی گوشوارے اور انکے نوٹس کمپنیز ایک 2017 سیطابق بنائے گئے ۔ انظامیہ کے تیار کردہ یہ گوشوارے شفافیت کیساتھ پانی کے کاروباری معاملات، اس کے امور کے نتائج، کیش فلوز ،اور ایکیوٹی میں تبدیلی کو بیان کرتے ہیں۔

کے سربراہ کے جانشینی کی منصوبہ سازی پرتجاویز دینے کی ذمہ دار ہے۔اورانا ہم عہدیداروں کے معاملات پر بھی تیا او کی تجاویز اورمنظوری کے بعدغور کرتی ہے جو براہ راست تیا ی او کو رپورٹ کرتے ہیں۔اس کمیٹی کی ترتیب درج ذیل ہے۔

| ملا قا توں میں حاضری کی تعداد | حيثيت                            | نام              |
|-------------------------------|----------------------------------|------------------|
| 1                             | چیئر پرس ( آزاد ڈائر یکٹر )      | محترمه نائل مجم* |
| 1                             | ممبر (شیای او ایگزیکٹو ڈائریکٹر) | ڈاکٹرعدیل عباس   |
| 1                             | ممبر (نان ایگزیکٹو ڈائر یکٹر )   | محترمه زينب عباس |

\*19 دسمبر 2022 كوستعفى ہوئيں

## تدارك خطرات كانظام

تھمپنی کواس بات کااد راک ہے کے وہ ایسی مصنوعات بناتی ہے جن کےانسانی زندگی اورصحت کی دیکھ بھال پرمشتمل وسیع ساجی انٹرات ہیں۔لہٰذا،ہمارا تدارک خطرات ڈھانچہ بڑے پیانے پر معاثی، پیداواری مراحل، کوالٹی، ٹیکنالو جی سے متعلقہ، قانونی اور ماحولیاتی پہلوؤں کااحاطہ کر تاہے اور اس کامقصد ان خطرات کی جلد شاخت اورمؤثر تدارک کے ذریعے قُدرپیدا کر ناہے۔ ہارے موئنژ تدارک خطرات کانظام کامقصد لاگت کاسخت تخمینہ ، بہترین بفرز بنانااور اسطرح حصص یافتیگان کی قدراور مجموعی طوریر گا پک کی توقعات سے زیادہ اپنی خدمات کو بہتر بنانا ہے۔ تدارک خطرات ممیٹی کارپوریٹ رسک میٹر کس پر بھی کڑی نظرر کھتی ہے تا کہ ان خطرات سے پیدا ہونے والی کسی بھی ناپیندیدہ صورتحال کے امکان کو کم کیا جاسکے جس ہے صص یا فتھان کی قدر میں کمی کلاحتال ہو۔

## كاروبارى اخلاقيات اورمطلوبه ضابط عمل كابيان

بور ڈنے کاروباریاخلاقیات اورمطلوبہ ضابط عمل کی تحریر تیار کروا کے اسکی ترویج کوہر سطحیرممکن بنایا ہے۔ بتحریر کمپنی کی ویب سائٹ پربھی موجو دہے اور یوری کمپنی میں اسکی تشہیر کی گئے ہے تا کہ ڈائر کیٹر سے لیکر کارکن کی سطح تک ہرفر دمعیاری ضابط عمل کو مجھ سکے اور اس ہے آگاہ ہو جو اسے پیشہ ور انہ امور میں کمپنی کے معاملات میں اور دوسرے لوگوں کیساتھ اختیار کرنایٹر تاہے۔

## بير وني آ ڈيٹران

سمپنی کے آڈیٹران میسر زای وائی فور ڈر وڈز، چارٹر ڈا کاؤنٹنٹس سالانہ عام اجلاس کے انعقادیر ریٹائر ڈہو جائیں گے اور لسٹڈریگولیشنز سیطابق دوبارہ نعیناتی کے اہل ہیں، سال 2023 کیلئے انہوں نے اپنی خدمات پیش کیں ہیں۔ آڈٹ کمیٹی نے آڈیٹران میسر زای وائی فور ڈر و ڈز، چارٹر ڈاکاؤ نٹنٹس کوسال اختتام 31 دسمبر 2023 کیلئے کمپنی کے آڈیٹران میسر زای وائی فور ڈر و ڈز، چارٹر ڈاکاؤ نٹنٹس کوسال اختتام 31 دسمبر 2023 کیلئے کمپنی کے آڈیٹر ان میسر زای وائی فور ڈر و ڈز، چارٹر ڈاکاؤ نٹنٹس کوسال اختتام 31 دسمبر 2023 کیلئے کمپنی کے آڈیٹر ان میسر زای وائی فور ڈر و ڈز، چارٹر ڈاکاؤ نٹنٹس کوسال اختتام 31 دسمبر 2023 کرنے کی سفارش کی ہےاور بور ڈنے اس سفارش سے اتفاق کیا ہے۔آ ڈیٹران نے اگلے سال تعیناتی کے لیے اپنی رضامندی ظاہر کی ہےاور بیر بتایا ہے کہ وہ انسٹیٹیوٹ آف جارٹر ڈا کاؤنٹنٹس آف پاکستان کے خدمات کے معیار کے جائزہ کے تحت تسلی بخش درجہ بندی کے حامل ہیں اور بید کہ فرم اور اسکے شرکاءانٹرنیشنل فیڈریشن آف اکاؤنٹٹنٹس کے جاری کر دہ ضابطہ اخلاق پر پورا اتر تے ہیں۔مزید رہے کہ وہ کمپنی کو کوئی دوسر ی خدمت فراہم نہیں کر رہے۔آڈیٹرزنے اسبات کی تصدیق کی ہے کہ نہ فرم اور نہ ہی اس کے شر کاءاور ان کے شر کاءحیات اور نابالغ بیچے کسی بھی وقت عمینی کے خصص کی ملکیت باان کے لین دین میں شامل نہیں رہے۔

## ز ملی تمپینی ز ملی تمپینی

## كيوركىياهيلتھ (پرائيويٹ) لميڻڙ ـ

سمپنی اور اسکی ذیلی سمبٹی کی مجموعی گوشوار وں کے ساتھ ایک علیحدہ ڈائر کیٹرریورٹ پیش کی گئے ہے جو گر وپ کے مالیاتی کار کر دگی کے ساتھ ساتھ ذیلی سمپنی کے انفرادی کار وباری امور اور مالیاتی کار کر دگی پر جائزہ پیش کرتی ہے۔

## ڈائر یکٹر ز کامعاوضہ

سمپنی نے ڈائر کیٹران کے معاوضہ کے تعین کے لئے ایک یالیسی وضع کر کے منظور کی ہے جو ایگز کیٹو، نان ایگز کیٹو اور آزاد ڈائر کیٹران کے معاوضہ کا تعین کرتی ہے۔

## اس باليسى تبمطابق:

• نان ایگزیکٹو ڈائزیکٹران صرف بور ڈاور کمیٹیوں کے اجلاس` میں شولیت کرنے پرمعاوضہ اور متعلقہ اخراجات لینے کے حقد ارہوں گے

# ڈائر کیٹرز ربورٹ

## ڈائر کیٹر ز، سیای او، سیالیف او اور کمپنی سیکریٹر ی کا کمپنی کے حصص کالین دین

ڈائر کیٹرز، سیای او، سیابیف اواور کمپنی سیکریٹریان کے شرکاء حیات اور ان کے نابالغ بچوں نے درج ذیل خرید وفروخت کے علاوہ سال 2022 میں کمپنی کے قصص کا کو کی بھی لین دین نہیں

حصص کی تعداد محترم غلام سين خان 700 محترمه بهاحسين (زوجه محترم غلام سين خان) 500

یا کستان اسٹاک ایکیچینج اورسیکورٹیز اینڈ ایکیچینج نمیشن آف یا کستان کوان لینن دین کی معلومات موجو دہ ضوابط کےمطابق دے دی گئی تھی اور بور ڈکو بھی لینن دین کے فور ابعد ہونے والی ملا قات میں مطلع کر دیا گیا تھا۔

## آ ڈ ط میٹی

لسٹڈ کمپنیز ( کوڈ آف کنڈٹ) ریگولیشنز 2019 کی متعلقہ شقوں کے مطابق بور ڈنے آڈٹ کمپٹی تشکیل دی ہے۔ جو کہ 2 نان ایگز یکٹو ڈائر یکٹر زیرشتمل ہے اور اس کے چیئر مین کمپنی کے ا یک آزاد ڈائر کیٹر ہیں اور اسکے بقیم مبرز نان ایگزیکٹو ڈائر کیٹر زہیں۔

> محترمه نائل نجم\* چیئریرس / آزاد ڈائریکٹر ممبر / نان ایگزیکٹو ڈائریکٹر محترم غلام سين خان ممبر / نان ایگزیکٹو ڈائریکٹر محترمه زينب عباس

## \*19 دسمبر 2022 كوستعفى ہوئيں

آ ڈٹ تمیٹی مالی معاملات اور وسائل کی فراہمی، کارپوریٹ اکاونٹنگ اور فنانشل رپورٹنگ کےنظم،انٹرنل کنٹر ول سٹم کی موز ونیت اور اثریذیری، خطرات کے تدارک کی منصوبہ بندی اور انٹرنلاورا مکیشرنل آڈٹ کےعمل کاجائزہ سالانہ بنیادیر کرتی ہے۔انٹرل آ ڈٹ کے محکے کاسر براہ آ ڈٹ کمیٹی کورپورٹ کرتا ہے۔ کمپنی سیکرٹری اس کمیٹی کےسیکرٹری کے طور بھی کام کرتا ہے۔ انٹرنل آ ڈٹ کاشُعبتہ کسل کے ساتھ کمپنی کے ریکار ڈزاور آپریشنز کامعائنہ کر تارہتاہے تا کہ نقینی بنایا جائے کہ مالیاتی معلومات کی فراہمی کامل شفاف ہے اورمتعلق قواندین کی یاسدار کی کر تاہے اورانٹرل کنٹرول کے نظام سے ہم آ ہنگ ہے۔

۔ پیکمیٹی الی سال کی ہرسہ ماہی میں ملا قات کر تئی ہے۔ بید ملا قات سہ ماہی عبوری نتائج کی بور ڈ کی طرف سے منظوری سے پہلے منعقد ہوتی ہے اورا یک بارایکسٹرنل آ ڈٹ کی بھیل کے بعد ماتی ہے۔ سال 2022 میں اس کمیٹی نے 4 ملا قاتیں کی ہیں جس میں ایک دفعہ ہی ملا قات انٹرنل آڈٹ کے شعبہ کے سر بر اہ اور اس شعبہ کے دوسرے ممبران سے سی ایف اواور ایکسٹرنل آڈٹیرز کی غیر موجو دگی میں گائی ہے اورا یک بارا مکسٹرنل آ ڈٹیرز سے تی ایف اواورانٹرنل آ ڈٹ کے شعبہ کے سربر اہ کی غیرموجو دگی میں کی گئی ہے۔ان ملا قاتوں میں نمیٹی ممبران کی حاضر ی کی تفصیل درج ذیل ہے

> ملا قا توں میں حاضری کی تعداد ممبركانام

محترمه نائل نجم\* محترمه زينب عباس محترم غلام محسين خان

\*19 دسمبر 2022 كوستعفى ہوئيں

## افرادی وسائل اور معاوضه کی کمیٹی

لسٹد کمیینز ( کوڈ آف کنڈکٹ) ریگولیشنز 2019 کی متعلقہ شقول کے مطابق یہ کمیٹی تین ممبران پرشتمل ہے، جن میں سے اکثریت نان ایگز کیٹو ڈائز کیٹرز کی ہے۔ یہ کمیٹی بور ڈکوافرادی وسائل کےنظم ونتق سے متعلقہ اصول سازی،انتخاب، کار کر دگی کی جانچے پڑتال،معاوضہ کے قعین (بشمول بعد از ریٹائرمنٹ سہولیات)، سیاایاو، سیانیف او، سمپنی سیکرٹری اور داخلی کنٹرول

## في تصص آمدني

سمپنی کے پڑتال شدہ حسابات کی بنیاد پر فی خصص آمد نی برائے مالی سال اختتام 31 دسمبر 2022 57.71 روپے(43.17:2021 روپے دوبارہ بیان کیا گیا) ہے۔

## ڈ *لوڈ نڈ کااعلان*

بور ڈنقر ڈیو ڈنڈ بحساب 200 فیصد (200:2021 فیصد) جو کہ فی تصص 20 روپے (202:021 روپے بنتاہے اور بونس تصص بحساب 10 فیصد (202:10 فیصد) لیعنی ہر 100 حصص پر 10 بونس جھص برائے سال اختتام 31 دسمبر 2022 کااعلان کرتے ہوئے خوشی محسوس کرتا ہے۔ بیقشیم حصہ داروں کے سالانہ عام اجلاس منعقدہ 29 ایریل 2023 میں دی گئی منظوری سے مشروط ہے۔

## حصص کی ملیتی معلومات

31 دسمبر 2022 حصص کی موجود ملکتی معلومات شخینمبر 60 سے 63 پر دی گئی ہے۔

## بور ڈ اور اس کے اجلاس

سمپنی بور ڈاور اس کی تمام کمیٹیوں کی تشکیل، معاملات اور ملا قاتوں سے متعلقہ نمپنیز ایکٹ 2017 اور لسٹڈ کمپینز ( کوڈ آف کنڈٹ) ریگولیشنز 2019 کےمطلوبہ قوانین پڑمل کر تی

، 'بور ڈبشمول چیف ایگزیکٹوآ فیسر، 7 ڈائر یکٹرز پرشتمل ہے جو کہ بور ڈکی کار کر د گی میں اضافے کویقینی بنانے کیلئے بالحاظ جنسی تنوع، قابلیت اورمہارت تشکیل دیا گیاہے۔اس میں 5 مرد ڈائر کیٹر (اب چھ) 2 خواتین ڈائر کیٹرز (اب ایک) ہیں جنہیں درج ذیل کیٹگریز میں شار کیا جاتا ہے۔

> آزاد ڈائر یکٹر ز محترمه نائل نجم\* محترم روميش أيلاياثا نان ایگزیکٹو ڈائریکٹر ز محترم توصيف احمدخان محترم غلام سين خان محترم توفيق احمدخان محترمه زينب عباس ایگزیکٹو ڈائریکٹر ڈاکٹر عدیل عباس

> > \*19 دسمبر 2022 كوستعفى ہوئيں

بور ڈ کمپنی کے تمام اہم معاملات کابا قاعدہ جائزہ لیتا ہے۔ان میں کمپنی کی اسٹریٹیجک سمت، سالانہ کاروباری منصوبہ سازی،اہداف کا تعین،اہد اف کے نقابل میں اصل کار کر دگی کابا قاعدہ جائزہ اورطویل مدتی سرماٰیہ کاری اورسرمایہ کی فراہمی کے مکنہ ذرائع کے انتخاب پر فیصلہ سازی شامل ہیں۔ بور ڈ کارپوریٹ نظم ونت کے اعلی معیارات کو برقرار رکھنے کے لیے پرعزم ہے۔ سال 2022 میںا پنے فرائض کی بجا آوری کے لیے بور ڈنے چھ ملا قاتیں کی ہیں جن میں حاضری کی تفصیل درج ذیل ہے:

| بور ڈنمبر کانام              | ملا قا توں میں حاضری کی تعدا |
|------------------------------|------------------------------|
| محترم توصيف احمدخان          | 5                            |
| محترمه زينب عباس             | 1                            |
| محترمه نائل منجم*            | 5                            |
| ڈاکٹر عدیل عباس              | 6                            |
| محترم غلام حسين خان          | 5                            |
| محترم توفيق احمدخان          | 6                            |
| محترم روميش ايلا پاڻا        | 0                            |
| *19 دسمبر 2022 كوستعفى ہوئيں |                              |

# ڈائر کیٹر ز ربورٹ

ہائی نون لیبارٹریز لمیٹڈ کاپور ڈ آف ڈائر کیٹر زکمپنی کی سالانہ رپورٹ اوریٹر تال شدہ حیابات برائے سال مختتمہ 31 دسمبر 2022 پیش کرتے ہوئے خوشی محسوس کر رہاہے۔ ڈائر یکٹر ز ر پورٹ کمپنیز ایکٹ 2017 کی د فع 227 اور لسٹٹر کمپنیز ( ' کوڈ آف کنڈٹ) ریگولیشنز 2019 کےمطابق تیار کی گئی ہے۔ ں۔ انتہائی غیر متحکم سال کے باوجو دہم نے قابل فخر کامیابیاں حاصل کیں۔ ڈالر کی سلسل قدر میں کمی،افراط زر کے رجحانات اور دیگر نزسیل کی مشکلات کے ساتھ جومعیشت کو نقصان پہنچارہے ہیں، آپ کی تمپنی نے امید افز ااور تو قعات سے بڑھ کرنمو کامظاہرہ کیا ہے۔

## مالیاتی کار کر د گی

| 2021           | 2022      |
|----------------|-----------|
| J'000 <b>'</b> | روپے      |
| 2,372,144      | 3,345,504 |
| (564,111)      | (928,332) |
| 1,808,033      | 2,417,172 |
| 4,876,531      | 6,545,682 |
|                |           |
| (761,529)      | (837,682) |

حباب سے (2021: فی حصص 15 رویے) يونس صف 10 فيصد (2021) فيصد ) (41,884)(38,076)

ہائنون لیبارٹریز لمیٹڈ نے سال 2022 میں اپنی سا کھ مزید مضبوط کی۔ اس نے 2.45 فیصد مارکیٹ شیئر کے ساتھ 12 واں درجہ حاصل کیا۔ مزید برآں، اس نے 14 MAT 12/2022 كے مطابق دواساز صنعت كى اوسط %15.67 كے مقابلے ميں %24.32 كا 5 سال كا قابل ذكر CAGR حاصل كيا۔ جس نے اسے ايك بار پھر ياكستان ميں سب سے تیزی سے ترقی کرنے والی د واساز نمپنی بنادیا۔

2022 کیہائنون کی آمدن فروخت 16 ارب رویے رہی جو کہ پچھلے سال سے 22 فیصد کااضافہ ظاہر کرتا ہے۔ زبر دست کار دباری اتار چڑھاؤ کے درمیان جس نے ملک میں دواسازی کے کار وبار کی رفتار کومتاثر کیااوراسے مزید سپرٹیکس نے نفاذ ،رویے کی قدر میں کی اورغیرملکی زرمباد لہ کی انتہائی کمی کے منتیجے میں خام مال کی درآمد کی رکاوٹوں نے مزید بڑھایا ،ان حالات کے مقابلہ کرتے ہوئے، ہم نے 34 فیصد کا شخکم منافع میں اضافہ کیا۔ ہمارے مالیاتی نظم وضبط اور پید اواری مراحل کی کار کر دگی پرغیر متزلزل توجہ کی مد دسے ہم ان مشکلات میں سے کامیابی سے

سر کر د ہ ادویات میں سنتھ منے اجراء، جغرافیائی توسیع، مضبوط تجارتی سہولیات،اور ادویات کی موئٹر اور وسیع ترسیل نے موجو د ہ اقتصادی مشکلات کے تناظر میں ہائی نون کے لئے مضبوط حقیقی نمو کے کلیدی محرکات کے طوریر کام کیا۔

## حائزه از چیئر مین

بور ڈکے چیئر مین نے اپناتجز میضخی نمبر 36 سے 39 پر میث کیا ہے جو درج ذیل معاملات پر آگاہی فراہم کر تاہے۔

- اقتصادي حائزه
- ادوبات اور مارکیٹ کار جحان
- پیداواری مراحل میں لگا تار بہتری
- انفارمیشن ٹیکنالوجی اور انفراسٹر کچر
  - افرادی قوت
  - مستقبل برايك نظر

بور ڈ چیئر مین کے جائزہ کے مند رجات کومنظور کرتاہے اور بید ڈائر بکٹر یورٹ کاحصہ ہیں۔

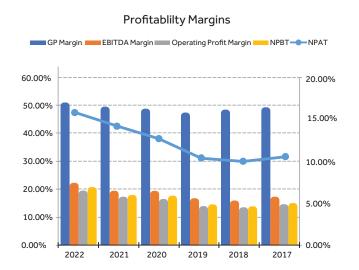
## **SIX YEARS AT A GLANCE**

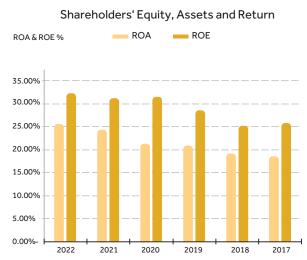
|                                    |            | 2022       | 2021       | 2020       | 2019      | 2018      | 2017      |
|------------------------------------|------------|------------|------------|------------|-----------|-----------|-----------|
| Summary of Balance Sheet           |            |            |            | Rupees i   | n ('000') |           |           |
| Share Capital                      |            | 418,841    | 380,764    | 346,149    | 314,681   | 286,074   | 255,423   |
| Reserves                           |            | 7,026,396  | 5,381,858  | 4,140,050  | 3,126,880 | 2,584,375 | 2,160,528 |
| Operating Fixed Assets             |            | 2,058,612  | 1,516,181  | 1,456,763  | 1,118,266 | 976,068   | 934,826   |
| Non Current Assets                 |            | 351,318    | 321,006    | 290,627    | 270,714   | 243,337   | 233,843   |
| Current Assets                     |            | 8,230,171  | 6,315,231  | 4,879,193  | 3,239,590 | 2,551,663 | 2,193,453 |
| Current Liabilities                |            | 2,439,744  | 1,713,151  | 1,291,099  | 680,525   | 437,900   | 522,981   |
| Net Working Capital                |            | 5,790,427  | 4,602,081  | 3,588,094  | 2,559,066 | 2,113,763 | 1,670,472 |
| Non-current Liabilities            |            | 755,121    | 676,645    | 856,580    | 88,825    | 88,596    | 49,959    |
| Summary of Profit and Loss Accou   | ınt        |            |            |            |           |           |           |
| Sales - Net                        |            | 15,815,937 | 13,000,780 | 10,697,634 | 9,047,693 | 7,503,101 | 5,971,229 |
| Gross Profit                       |            | 8,030,084  | 6,415,593  | 5,121,176  | 4,161,593 | 3,500,432 | 2,845,891 |
| Earning Before Interest, Tax, Depr | eciation   | 3,589,462  | 2,538,619  | 2,076,388  | 1,483,477 | 1,167,771 | 1,012,530 |
| (EBITDA)                           |            |            |            |            |           |           |           |
| Operating Profit                   |            | 3,094,917  | 2,245,423  | 1,842,161  | 1,279,784 | 1,031,609 | 887,981   |
| Profit Before Tax                  |            | 3,345,504  | 2,372,144  | 1,921,732  | 1,341,086 | 1,056,264 | 912,299   |
| Net Profit After Tax               |            | 2,417,172  | 1,808,033  | 1,420,736  | 971,012   | 725,889   | 626,464   |
| Summary of Cash Flow Statement     | _          |            |            |            |           |           |           |
| Net Cash Flow from Operating Ac    |            | (462,519)  | 1,733,087  | 1,333,188  | 700,853   | 433,184   | 267,060   |
| Net Cash Flow from Investing Acti  |            | 492,002    |            |            | (162,583) | 23,244    | (139,081) |
| Net Cash Flow from Financing Acit  |            | (413,856)  | (712,080)  | (79,321)   | (459,350) | (289,019) | (196,113) |
| Changes in Cash and Cash Equival   |            | (379,434)  | (11,148)   | (35,698)   | 78,920    | 167,409   | (68,134)  |
| Cash and Cash Equivalents at Year  |            | 432,615    | 812,049    | 823,198    | 858,895   | 779,975   | 612,566   |
| Financial Performance/Profitabilit | y Analysis |            |            |            |           |           |           |
| Sales Growth                       | %          | 21.65%     | 21.53%     | 18.24%     | 20.59%    | 25.65%    | 17.76%    |
| Gross Profit Margin                | %          | 50.77%     | 49.35%     | 47.87%     | 46.00%    | 46.65%    | 47.66%    |
| EBITDA to Sales Margin             |            | 22.70%     | 19.53%     | 19.41%     | 16.40%    | 15.56%    | 16.96%    |
| Operating Profit Margin            | %          | 19.57%     | 17.27%     | 17.22%     | 14.14%    | 13.75%    | 14.87%    |
| Profit Before Tax Margin           | %          | 21.15%     | 18.25%     | 17.96%     | 14.82%    | 14.08%    | 15.28%    |
| Profit After Tax Margin            | %          | 15.28%     | 13.91%     | 13.28%     | 10.73%    | 9.67%     | 10.49%    |
| Return on Equity                   | %          | 32.47%     | 31.38%     | 31.67%     | 28.21%    | 25.29%    | 25.93%    |
| Return on Capital Employed         | %          | 41.46%     | 37.40%     | 36.4%      | 35%       | 32%       | 32.31%    |
| Operating Performance/Liquidity    | Analysis   |            |            |            |           |           |           |
| Inventory Turnover                 | Days       | 144        | 123        | 128        | 117.4     | 112.5     | 115.4     |
| Debtors Turnover                   | Days       | 23.4       | 14.3       | 12.2       | 13.6      | 12.9      | 9.7       |
| Creditors Turnover                 | Days       | 62.9       | 51.5       | 41.8       | 35.1      | 34.0      | 47.0      |
| Cash Operating Cycle               | Days       | 104.7      | 85.3       | 97.9       | 95.8      | 91.5      | 78.1      |
| Assets Turnover Ratio              | Times      | 1.68       | 1.62       | 1.61       | 1.95      | 1.99      | 1.78      |
| Return on Assets                   | %          | 26%        | 24%        | 21%        | 21%       | 19%       | 19%       |
| Current Ratio                      | Times      | 3.37       | 3.69       | 3.78       | 4.76      | 5.83      | 4.19      |
| Quick Ratio                        | Times      | 1.80       | 2.33       | 2.15       | 2.13      | 2.74      | 2.06      |

## **SIX YEARS AT A GLANCE**

|                                   |               | 2022   | 2021   | 2020     | 2019      | 2018   | 2017   |
|-----------------------------------|---------------|--------|--------|----------|-----------|--------|--------|
|                                   |               |        |        | Rupees i | n ('000') |        |        |
| Distribution Analysis             |               |        |        |          |           |        |        |
| Pay out-Proposed                  |               |        |        |          |           |        |        |
| Cash Dividend per share           | Rs.           | 20     | 20     | 15       | 13        | 13     | 10     |
| Bonus                             | %             | 10     | 10     | 10       | 10        | 10     | 12     |
| Payout Ratio (after tax)          | %             | 34.66  | 42.12  | 36.55    | 42.13     | 51.23  | 40.77  |
| Dividend Yield                    | %             | 3.70   | 3.19   | 2.50     | 2.42      | 3.74   | 2.34   |
| Earnings Per Share (after tax)    | Rs./share     | 57.71  | 43.17  | 37.31    | 30.86     | 25.37  | 24.53  |
| Price Earning Ratio               | Times         | 9.36   | 14.52  | 16.05    | 17.41     | 13.70  | 17.40  |
| Number of Shares                  | (in Millions) | 41.88  | 38.08  | 34.61    | 31.47     | 28.61  | 25.54  |
| Break-up Value of Share(Including | Rs.           | 177.76 | 151.34 | 129.60   | 109.37    | 100.34 | 94.59  |
| surplus on Revaluation)           |               |        |        |          |           |        |        |
| Market Value of Share             |               |        |        |          |           |        |        |
| Year End                          | Rs.           | 540    | 627    | 599      | 537.26    | 347.65 | 426.78 |
| Highest                           | Rs.           | 615    | 680    | 650      | 590       | 495.81 | 750    |
| Lowest                            | Rs.           | 496    | 580    | 408      | 220       | 240    | 375    |
| Market Capitalization             | (in Millions) | 22,617 | 23,874 | 20,734   | 16,907    | 9,945  | 10,901 |

Based on proposed final dividend





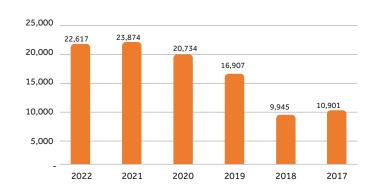
## **GRAPHICAL PRESENTATION**

### EPS, Dividend and Payout %

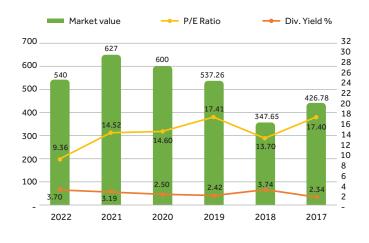
### EPS — Dividend Payout %

#### 60 57.71 51.23 EPS & Dividend (Rs.) 50 43.17 42.12 40.77 37.31 40 36.55 34.66 30.86 30 24.53 25.37 20 10 10 0 2022 2021 2020 2019 2018 2017

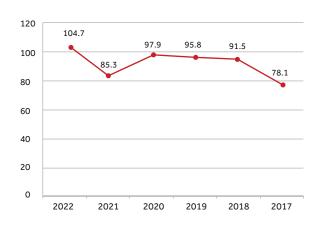
### Market Capitalization (Millons)



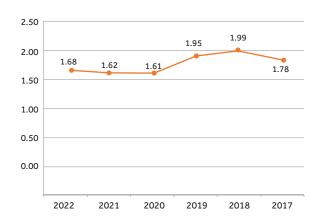
### Dividend Yield, P/E Ratio and Market Value



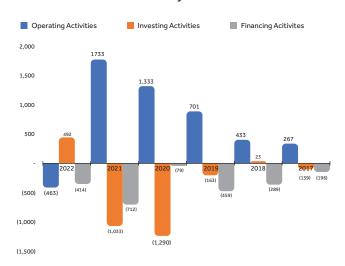
Cash Operating Cycle (Days)



### Asset Turnover (Times)

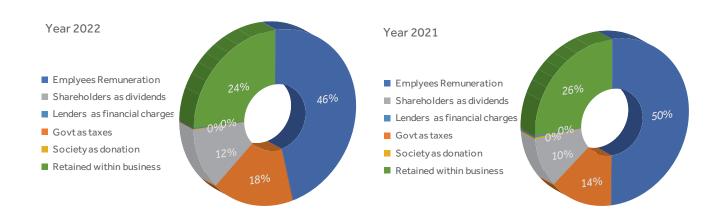


### Cash flows analysis (Millons)



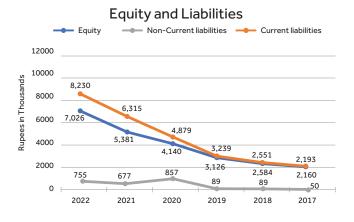
## STATEMENT OF VALUE ADDITION AND ITS **DISTRIBUTION**

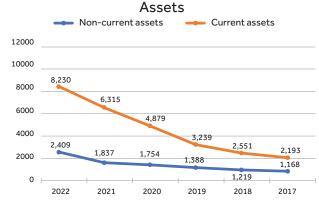
|   | 2022       | 2021       |
|---|------------|------------|
|   | Rs. in 000 | Rs. in 000 |
| Value Added   |            |            |
| Sales   | 15,815,937 | 13,057,729 |
| Material & Services (COS+All Operating Cost Less Cost Explicitly Mentioned Below) | 9,387,129  | 7,908,312  |
| Other Income  | 304,988    | 162,649    |
|   | 6,733,796  | 5,312,066  |
| Distribution  |            |            |
| Employees   |            |            |
| Salaries Wages & Benefits   | 2,854,448  | 2,456,700  |
| Workers Profit Participation Fund   | 177,078    | 126,480    |
|   | 3,031,526  | 2,583,180  |
| Government  |            |            |
| Income Tax  | 928,332    | 564,111    |
| Sales Tax   | 109,463    | 56,949     |
| Central Research Fund   | 35,416     | 23,716     |
| Workers Welfare Fund  | 70,831     | 52,881     |
|   | 1,144,042  | 697,657    |
| Society   |            |            |
| Donation(Admin Exp)   | 6,561      | 16,791     |
| Provider of Finances  |            |            |
| To Shareholder as Cash dividend-(Last Year dividend payment)                      | 761,529    | 519,224    |
| To Banks as financial charges (Markup on LT,ST Loans & Bank Charges)              | 27,501     | 18,026     |
|   | 789,029    | 537,250    |
| Retained in Business  |            |            |
| Depreciation and amortization   | 189,558    | 170,478    |
| Retained Profit   | 1,573,080  | 1,315,705  |
|   | 1,762,638  | 1,486,183  |
|   | 6,733,796  | 5,312,066  |



## **HORIZONTAL ANALYSIS**

| STATEMENT OF                             | 2022       |      | 2021      |      | 2020      | )    | 2019      | , ]  | 2018      | R    | 2017      | ,     |
|--|------------|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|-------|
| FINANCIAL POSITON                        | Rs. in 00  | %    | Rs. in 00 | %    | Rs. in 00 | %    | Rs. in 00 | %    | Rs. in 00 | %    | Rs. in 00 | %     |
| TIVANCIALI OSTION                        | 1.51       | ,,,  | 113.11100 | ,,,  | 113.11100 | 70   | 113.11100 | ,,,  | 113.11100 | 70   | 113.11100 | 70    |
| Summary of Balance Sheet                 |            |      |           |      |           |      |           |      |           |      |           |       |
| Share Capital                            | 418,841    | 10   | 380,764   | 10   | 346,149   | 10   | 314,681   | 10   | 286,074   | 12   | 255,423   | 12    |
| Revenue Reserves                         | 6,659,682  | 33   | 4,990,532 | 33.9 | 3,726,121 | 34.5 | 2,770,544 | 25.1 | 2,213,966 | 24.6 | 1,776,525 | 29.1  |
| Surplus on Revaluation of fixed Assets   | 366,714    | -6   | 391,326   | -5.5 | 413,929   | 16.2 | 356,336   | -3.8 | 370,409   | -3.5 | 384,003   | 83    |
|  | 7,445,236  | 29   | 5,762,622 | 28   | 4,486,199 | 30   | 3,441,561 | 20   | 2,870,449 | 19   | 2,415,951 | 33    |
| Non Current Liabilities                  |            |      |           |      |           |      |           |      |           |      |           |       |
| Long-term loan - secured                 | 15,439     | 0    | -         | -100 | 165,410   | 100  | -         | 0    | -         | -    | -         | -     |
| Long-term lease liabilities              | 183,934    | 54   | 119,758   | -8   | 129,566   | 112  | 61,215    | 38   | 44,486    | 208  | 14,442 -  | 14.30 |
| Long-term advances                       | 25,088     | 145  | 10,240    | -69  | 33,267    | 20   | 27,610    | -37  | 44,110    | 24   | 35,517    | 30.3  |
| Deferred liabilities                     | 530,660    | -3   | 546,646   | 3    | 528,330   | 26   | 417,662   | 12   | 374,124   | 0.2  | 373,230   | 19.3  |
| Total Non Current Liabilities            | 755,121    | 12   | 676,644   | -21  | 856,573   | 69   | 506,487   | 9    | 462,720   | 9    | 423,189   | 18.5  |
| Current Liabilities                      |            |      |           |      |           |      |           |      |           |      |           |       |
| Trade & Other Payables                   | 1,503,749  | 27   | 1,179,435 | 74   | 679,007   | 14   | 598,034   | 75   | 342,712   | -13  | 396,055   | -14   |
| Unclaimed Dividend                       | 98,853     | 54   | 64,337    | 45   | 44,471    | 46   | 30,556    | 51   | 20,175    | -50  | 40,195    | 40    |
| Unpaid Dividend                          | 63,475     | 0    |           |      |           |      |           |      |           |      |           |       |
| Mark up Accrued                          | -          | 0    | -         | 0    | -         | -100 | 101       | 226  | 31        | -52  | 64        | 237   |
| Provision for Taxation                   | 124,622    | -39  | 205,243   | -31  | 296,237   | 854  | 31,054    | -18  | 38,025    | -36  | 59,102    | -59   |
| Current Portion of Long-term Liabilities | 112,277    | -51  | 230,887   | 19   | 194,533   | 836  | 20,779    | -44  | 36,957    | 34   | 27,566    | 2     |
| Contract Liabilities                     | 72,264     | 117  | 33,249    | -57  | 76,852    | 100  | -         | -    | -         | -    | -         | -     |
| Short - term borrowings                  | 464,505    | 0    |           |      |           |      |           |      |           |      |           |       |
| Total Current Liabilities                | 2,439,744  | 42   | 1,713,151 |      | 1,291,100 |      | 680,524   |      | 437,900   |      | 522,982   |       |
|  | 10,640,101 | 31   | 8,152,417 | 50   | 6,633,872 | 43   | 4,628,572 | 23   | 3,771,069 | 12   | 3,362,122 | 19    |
| Non Current Assets                       |            |      |           |      |           |      |           |      |           |      |           |       |
| Property, plant and equipments           | 2,058,612  | 36   | 1,516,181 | 4    | 1,456,763 | 30   | 1,118,266 | 15   | 976,068   | 4    | 934,826   | 28    |
| Intangible assets                        | 35,835     | 69   | 21,189    | 100  | -         | 0    | -         | 0    | -         | -100 | 5,073     | -77   |
| Long-term Investment                     | 200,000    | 0    | 200,000   | 0    | 200,000   | 0    | 200,000   | 0    | 200,000   | 0    | 200,000   | 0     |
| Long-term deposits                       | 48,177     | 321  | 11,443    | -47  | 21,443    | 1    | 21,183    | 51   | 14,021    | 10   | 12,696    | 5     |
| Long-term advances                       | 32,774     | -6   | 34,787    | -7   | 37,353    | 35   | 27,673    | -6   | 29,316    | 82   | 16,074    | 4     |
| Deferred tax asset                       | 34,531     | -36  | 53,587    | 37   | 39,126    | 79   | 21,858    | 100  | -         | 0    | -         | 0     |
| Total Non Current Assets                 | 2,409,930  | 31   | 1,837,187 | 5    | 1,754,685 | 26   | 1,388,980 | 14   | 1,219,405 | 4%   | 1,168,669 | 19    |
| Current Assets                           |            |      |           |      |           |      |           |      |           |      |           |       |
| Stock In Trade                           | 3,835,095  | 66   | 2,315,936 | 10   | 2,106,011 | 18   | 1,790,211 | 32   | 1,352,925 |      | 1,115,539 | 12    |
| Trade Recievables                        | 1,330,337  | 92   | 694,687   | 115  | 322,554   | -18  | 391,163   | 39   | 281,510   | 12   | 250,692   | 234   |
| Advances, trade deposits and prepayments |            | 165  | 366,761   |      | 467,924   |      | 182,943   |      | 105,837   |      | 82,209    |       |
| Other Recievables                        | 31,698     | 18   | 26,860    | -26  | 36,520    | 1016 | 3,273     | -13  | 3,778     | -45  | 6,836     | 49    |
| Loan to Subsidiary                       | 10,000     | 0    | 10,000    | 0    | 10,000    | 0    | 10,000    | -50  | 20,000    | 0    | 20,000    | 100   |
| Short Term Investment                    | 1,193,597  | -42  | 2,059,740 | 88   | 1,093,846 |      | 3,107     | -59  | 7,638     | 36   | 5,611     | -46   |
| Tax Refunds due from Government          | 425,022    | 1356 | 29,197    | 53   | 19,135    | 100  | -         | 0    | -         | -100 | 100,000   | 100   |
| Cash & Bank Balances                     | 432,615    | -47  | 812,049   | -1   | 823,197   | -4   | 858,895   | 10   | 779,976   | 27   | 612,566   | -10   |
|  | -          | 0    |           |      |           |      |           |      |           |      |           |       |
| Total Current Assets                     | 8,230,171  | 30   | 6,315,230 | 29   | 4,879,187 | 51   | 3,239,592 | 27   | 2,551,664 | 16   | 2,193,453 | 18    |
| TOTAL Assets                             | 10,640,101 |      | 8,152,417 |      | 6,633,872 |      | 4,628,572 |      | 3,771,069 |      | 3,362,122 |       |

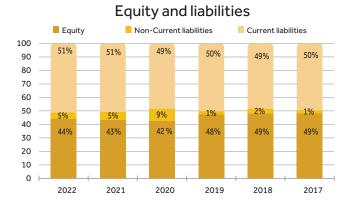




## **VERTICAL ANALYSIS**

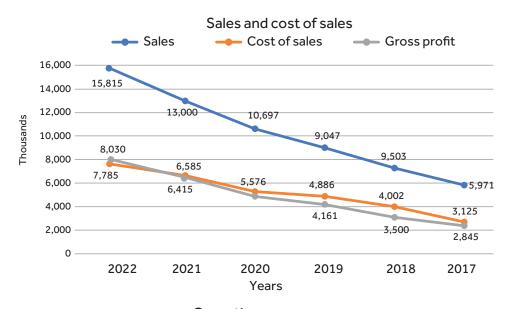
| ,   |                    |          |                   |           |                   |             |              |      |              |           |                    |             |
|---|--------------------|----------|-------------------|-----------|-------------------|-------------|--------------|------|--------------|-----------|--------------------|-------------|
| STATEMENT OF  | 2022               |          | 2021              |           | 2020              | )           | 2019         | )    | 2018         | 3         | 2017               | 7           |
| FINANCIAL POSITON                                     | Rs. in 00          | %        | Rs. in 00         | %         | Rs. in 00         | %           | Rs. in 00    | %    | Rs. in 00    | %         | Rs. in 00          | %           |
|   |                    |          |                   |           |                   |             |              |      |              |           |                    |             |
| Share Capital   | 418,841            | 3.9      | 380,764           | 4.7       | 346,149           | 5.2         | 314,681      | 6.8  | 286,074      | 7.6       | 255,423            | 7.6         |
| Revenue Reserves                                      | 6,659,682          | 62.6     | 4,990,532         | 61.2      | 3,726,121         | 56.2        | 2,770,544    | 59.9 | 2,213,966    | 58.7      | 1,776,525          | 52.8        |
| Surplus on Revaluation of fixed Assets                | 366,714            | 3.4      | 391,326           | 4.8       | 413,929           | 6.2         | 356,336      | 7.7  | 370,409      | 9.8       | 384,003            | 11.4        |
|   | 7,445,236          | 70       | 5,762,622         | 70.7      | 4,486,199         | 67.6        | 3,441,561    | 74.4 | 2,870,449    | 76.1      | 2,415,951          | 71.9        |
| Non Current Liabilities                               |                    |          |                   |           |                   |             |              |      |              |           |                    |             |
| Long-term loan - secured                              | 15,439             | 0.1      | -                 | 0         | 165,410           | 2.5         | _            | 0    | _            | 0         | _                  | 0           |
| Long-term lease liabilities                           | 183,934            | 1.7      | 119,758           | 1.5       | 129,566           | 2           | 61,215       | 1.3  | 44,486       | 1.2       | 14,442             | 0.4         |
| Long-term advances                                    | 25,088             | 0.2      | 10,240            | 0.1       | 33,267            | 0.5         | 27,610       | 0.6  | 44,110       | 1.2       | 35,517             | 1.1         |
| Deferred liabilities                                  | 530,660            | 5        | 546,646           | 6.7       | 528,338           | 8           | 417,662      | 9    | 374,124      | 9.9       | 373,230            | 11.1        |
| Total Non Current Liabilities                         | 755,121            | 7.1      | 676,644           | 8.3       | 856,580           | 12.9        | 506,487      | 10.9 | 462,720      | 12.3      | 423,189            | 12.6        |
| Current Liabilities                                   |                    |          |                   |           |                   |             |              |      |              |           |                    |             |
| Trade & Other Payables                                | 1,503,749          | 14.1     | 1,179,435         | 14.5      | 679,007           | 10.2        | 598,034      | 12.9 | 342,712      | 9.1       | 396,055            | 11.8        |
| Unclaimed Dividend                                    | 98,853             | 0.9      | 64,337            | 0.8       | 44,471            | 0.7         | 30,556       | 0.7  | 20,175       | 0.5       | 40,195             | 1.2         |
| Unpaid Dividend                                       | 63,475             | 0.6      | -                 | 0         | _                 | _           | -            | _    | _            | _         | _                  | -           |
| Mark up Accrued                                       | _                  | 0        | -                 | 0         | _                 | 0           | 101          | 0    | 31           | 0         | 64                 | 0           |
| Provision for Taxation                                | 124,622            | 1.2      | 205,243           | 2.5       | 296,237           | 4.5         | 31,054       | 0.7  | 38,025       | 1         | 59,102             | 1.8         |
| Current Portion of Long-term Liabilities              | 112,277            | 1.1      | 230,887           | 2.8       | 194,533           | 2.9         | 20,779       | 0.4  | 36,957       | 1         | 27,566             | 0.8         |
| Contract Liabilities                                  | 72,264             | 0.7      | 33,249            | 0.4       | 76,851.86         | 1.2         | -            | 0    | _            | 0         | _                  | 0           |
| Short - term borrowings                               | 464,505            | 4.4      | -                 | 0         |                   |             |              |      |              |           |                    |             |
| Total Current Liabilities                             | 2,439,744          | 22.9     | 1,713,151         | 21        | 1,291,100         | 19.5        | 680,524      | 14.7 | 437,900      | 11.6      | 522,982            | 15.6        |
|   | 10,640,101         | 100      | 8,152,417         | 100       | 6,633,879         | 100         | 4,628,572    | 100  | 3,771,069    | 100       | 3,362,122          | 100         |
| Property,plant and equipments                         | 2,058,612          | 19.3     | 1,516,181         | 18.6      | 1,456,763         | 22          | 1,118,266    | 24.2 | 976,068      | 25.9      | 934,826            | 27.8        |
| Intangible assets                                     | 35,835             | 0.3      | 21,189            | 0.3       | 0                 | 0           | -,110,200    | 0    | -            | 0         | 5,073              | 0.2         |
| Long-term Investment                                  | 200,000            | 1.9      | 200,000           | 2.5       | 200,000           | 3           | 200.000      | 4.3  | 200,000      | 5.3       | 200,000            | 5.9         |
| Long-term deposits                                    | 48,177             | 0.5      | 11,443            | 0.1       | 21,443            | 0.3         | 21,183       | 0.5  | 14,021       | 0.4       | 12,696             | 0.4         |
| Long-term advances                                    | 32.774             | 0.3      | 34,787            | 0.4       | 37,353            | 0.6         | 27,673       | 0.6  | 29.316       | 0.8       | 16,074             | 0.5         |
| Deferred tax asset                                    | 34,531             | 0.3      | 53,587            | 0.7       | 39.126            | 0.6         | 21,858       | 0.5  | -            | 0         | -                  | 0           |
| Total Non Current Assets                              | 2,409,930          | 22.6     | 1,837,187         | 22.5      | 1,754,686         | 26.5        | 1,388,980    | 30   | 1,219,405    | 32.3      | 1,168,669          | 34.8        |
| Stock In Trade  | 3.835.095          | 36       | 2,315,936         | 28.4      | 2,106,011         | 31.7        | 1,790,211    | 38.7 | 1,352,925    | 35.9      | 1,115,539          | 33.2        |
| Trade Recievables                                     | 1,330,337          | 12.5     | 694,687           | 8.5       | 322,554           | 4.9         | 391,163      | 8.5  | 281,510      | 7.5       | 250,692            | 7.5         |
| Advances, trade deposits and prepayments              | 971.808            | 9.1      | 366.761           | 4.5       | 467,924           | -           | 182,943      | -    | 105,837      | -         | 82.209             | -           |
| Other Recievables                                     | 31.698             | 0.3      | 26,860            | 0.3       | 36,525            | 0.6         | 3.271        | 0.1  | 3.777        | 0.1       | 6.835              | 0.2         |
| Loan to Subsidiary                                    | 10,000             | 0.1      | 10,000            | 0.1       | 10,000            | 0.2         | 10,000       | 0.2  | 20,000       | 0.5       | 20,000             | 0.6         |
| •   | 1,193,597          | 11.2     | 2,059,740         | 25.3      | 1,093,846         | 16.5        | 3,107        | 0.1  | 7,638        | 0.2       | 5,611              | 0.2         |
| Short Term Investment                                 | 1.133.337          |          | ., ,              |           | ,,0               |             | ,            |      | ,            |           |                    |             |
| Short Term Investment Tax Refunds due from Government |                    | 4        | 29,197            | 0.4       | 19,135            | 0.3         | -            | 0    | -            | 0         | 100,000            | 3.0         |
|   | 425,022<br>432,615 | 4<br>4.1 | 29,197<br>812,049 | 0.4<br>10 | 19,135<br>823,197 | 0.3<br>12.4 | -<br>858,895 | 18.6 | -<br>779,976 | 0<br>20.7 | 100,000<br>612,566 | 3.0<br>18.2 |
| Tax Refunds due from Government                       | 425,022            |          | •                 |           | •                 |             |              |      |              |           |                    |             |

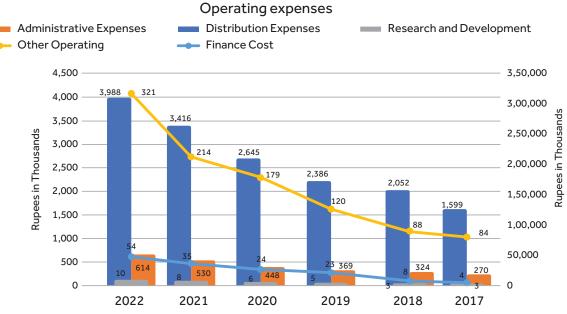




## **HORIZONTAL ANALYSIS**

| STATEMENT OF                                 | 2022       |      | 2021       |      | 2020      | )    | 2019      | 9     | 2018      | 3    | 2017      | 7     |
|--|------------|------|------------|------|-----------|------|-----------|-------|-----------|------|-----------|-------|
| PROFIT OR LOSS                               | Rs. in 00  | %    | Rs. in 00  | %    | Rs. in 00 | %    | Rs. in 00 | %     | Rs. in 00 | %    | Rs. in 00 | %     |
|  |            |      |            |      |           |      |           |       |           |      |           |       |
| Sales-Net                                    | 15,815,937 | 21.7 | 13,000,780 | 21.5 | 10697634  | 18.2 | 9,047,693 | 20.6  | 7,503,101 | 25.7 | 5,971,229 | 17.8  |
| Cost of Sales                                | 7,785,853  | 18.2 | 6,585,187  | 18.1 | 5576458   | 14.1 | 4,886,100 | 22.1  | 4,002,669 | 28.1 | 3,125,338 | 16.1  |
| Gross Profit                                 | 8,030,084  | 25.2 | 6,415,593  | 25.3 | 5,121,176 | 23.1 | 4,161,593 | 18.9  | 3,500,432 | 23   | 2,845,891 | 19.7  |
| Distribution, Selling & Promotional Expenses | 3,988,456  | 16.7 | 3,416,349  | 29.1 | 2,645,474 | 10.8 | 2,386,789 | 16.3  | 2,052,208 | 28.3 | 1,599,737 | 25.1  |
| Admin & General Expenses                     | 614,629    | 15.8 | 530,888    | 18.5 | 448,034   | 21.2 | 369,802   | 14.1  | 324,161   | 20   | 270,080   | 10.1  |
| Research & Development Expenses              | 10,631     | 22.6 | 8,673      | 36   | 6,378     | 27.2 | 5,013     | 32.0  | 3,799     | 5.3  | 3,607     | -1.3  |
| Other Operating Expenses                     | 321,451    | 50   | 214,260    | 19.6 | 179,129   | 49   | 120,206   | 35.6  | 88,655    | 4.9  | 84,486    | 14.9  |
|  | 4,935,167  | 18.3 | 4,170,170  | 27.2 | 3,279,015 | 13.8 | 2,881,810 | 16.7  | 2,468,823 | 26.1 | 1,957,910 | 22.3  |
| Operating Profit                             | 3,094,917  | 37.8 | 2,245,423  | 21.9 | 1,842,161 | 43.9 | 1,279,783 | 24.1  | 1,031,609 | 16.2 | 887,981   | 14.4  |
| Other Income                                 | 304,988    | 87.5 | 162,649    | 56.9 | 103,681   | 21.7 | 85,223    | 157.9 | 33,044    | 12.9 | 29,278    | 50.8  |
| Finance Cost                                 | 54,400     | 51.4 | 35,929     | 49   | 24,110    | 0.8  | 23,921    | 185.2 | 8,388     | 69.1 | 4,960     | -18.3 |
| Profit Before Tax                            | 3,345,504  | 41   | 2,372,144  | 23.4 | 1,921,732 | 43.3 | 1,341,086 | 27    | 1,056,265 | 15.8 | 912,299   | 15.5  |
| Tax  | 928,332    | 64.6 | 564,111    | 12.6 | 500,996   | 35.4 | 370,073   | 12    | 330,375   | 15.6 | 285,834   | 12.1  |
| Profit After Tax                             | 2,417,172  | 33.7 | 1,808,033  | 27.3 | 1,420,736 | 46.3 | 971,012   | 33.8  | 725,890   | 15.9 | 626,465   | 17.1  |

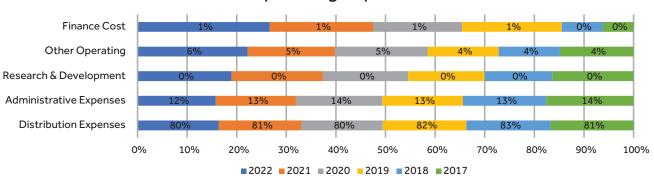




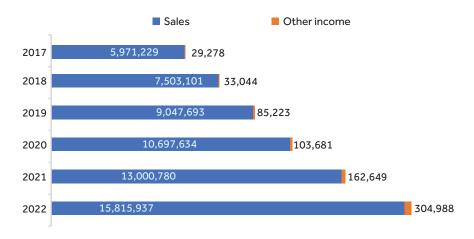
## **VERTICAL ANALYSIS**

| STATEMENT OF                                 | 2022       |      | 2021       |      | 2020      | )    | 2019      | 9     | 2018      | 3    | 2017      | 7    |
|--|------------|------|------------|------|-----------|------|-----------|-------|-----------|------|-----------|------|
| PROFIT OR LOSS                               | Rs. in 00  | %    | Rs. in 00  | %    | Rs. in 00 | %    | Rs. in 00 | %     | Rs. in 00 | %    | Rs. in 00 | %    |
|  |            |      |            |      |           |      |           |       |           |      |           |      |
| Sales-Net                                    | 15,815,937 | 100  | 13,000,780 | 100  | 10697634  | 100  | 9,047,693 | 100   | 7,503,101 | 100  | 5,971,229 | 100  |
| Cost of Sales                                | 7,785,853  | 49.2 | 6,585,187  | 50.7 | 5576458   | 52.1 | 4,886,100 | 22.1  | 4,002,669 | 53.3 | 3,125,338 | 52.3 |
| Gross Profit                                 | 8,030,084  | 50.8 | 6,415,593  | 49.3 | 5,121,176 | 47.9 | 4,161,593 | 18.9  | 3,500,432 | 46.7 | 2,845,891 | 47.7 |
| Distribution, Selling & Promotional Expenses | 3,988,456  | 25.2 | 3,416,349  | 26.3 | 2,645,474 | 24.7 | 2,386,789 | 16.3  | 2,052,208 | 27.4 | 1,599,737 | 26.8 |
| Admin & General Expenses                     | 614,629    | 3.9  | 530,888    | 4.1  | 448,034   | 4.2  | 369,802   | 14.1  | 324,161   | 4.3  | 270,080   | 4.5  |
| Research & Development Expenses              | 10,631     | 0.1  | 8,673      | 0.1  | 6,378     | 0.1  | 5,013     | 32    | 3,799     | 0.1  | 3,607     | 0.1  |
| Other Operating Expenses                     | 321,451    | 2.0  | 214,260    | 1.6  | 179,129   | 1.7  | 120,206   | 35.6  | 88,655    | 1.2  | 84,486    | 1.4  |
|  | 4,935,167  | 31.2 | 4,170,170  | 32.1 | 3,279,015 | 30.7 | 2,881,810 | 16.7  | 2,468,823 | 32.9 | 1,957,910 | 32.8 |
| Operating Profit                             | 3,094,917  | 19.6 | 2,245,423  | 17.3 | 1,842,161 | 17.2 | 1,279,783 | 24.1  | 1,031,609 | 13.7 | 887,981   | 14.9 |
| Other Income                                 | 304,988    | 1.9  | 162,649    | 1.3  | 103,681   | 1    | 85,223    | 157.9 | 33,044    | 0.4  | 29,278    | 0.5  |
| Finance Cost                                 | 54,400     | 0.3  | 35,929     | 0.3  | 24,110    | 0.2  | 23,921    | 185.2 | 8,388     | 0.1  | 4,960     | 0.1  |
| Profit Before Tax                            | 3,345,504  | 21.2 | 2,372,144  | 18.2 | 1,921,732 | 18   | 1,341,086 | 27    | 1,056,265 | 14.1 | 912,299   | 15.3 |
| Tax  | 928,332    | 5.9  | 564,111    | 4.3  | 500,996   | 4.7  | 370,073   | 12    | 330,375   | 4.4  | 285,834   | 4.8  |
| Profit After Tax                             | 2,417,172  | 15.3 | 1,808,033  | 13.9 | 1,420,736 | 13.3 | 971,012   | 33.8  | 725,890   | 9.7  | 626,465   | 10.5 |

## **Operating Expenses**



### Revenues



## **PATTERN OF SHAREHOLDING**

As at December 31,2022

|            |                     | Shareholdings |         |                   |
|------------|---------------------|---------------|---------|-------------------|
| Serial No. | No. of Shareholders | From          | То      | Total Shares Held |
|            | 4050                |               |         | 77.677            |
| 1          | 1058                | 1             | 100     | 33,677            |
| 2          | 1114                | 101           | 500     | 265,868           |
| 3          | 419                 | 501           | 1000    | 293,383           |
| 4          | 673                 | 1001          | 5000    | 1,456,624         |
| 5          | 105                 | 5001          | 10000   | 739,640           |
| 6          | 28                  | 10001         | 15000   | 345,532           |
| 7          | 17                  | 15001         | 20000   | 304,788           |
| 8          | 18                  | 20001         | 25000   | 408,283           |
| 9          | 11                  | 25001         | 30000   | 309,345           |
| 10         | 5                   | 30001         | 35000   | 156,969           |
| 11         | 5                   | 35001         | 40000   | 190,850           |
| 12         | 6                   | 40001         | 45000   | 251,586           |
| 13         | 4                   | 45001         | 50000   | 187,411           |
| 14         | 3                   | 50001         | 55000   | 158,461           |
| 15         | 3                   | 55001         | 60000   | 177,553           |
| 16         | 1                   | 65001         | 70000   | 69,445            |
| 17         | 1                   | 70001         | 75000   | 73,877            |
| 18         | 1                   | 75001         | 80000   | 76,854            |
| 19         | 4                   | 80001         | 85000   | 330,379           |
| 20         | 1                   | 90001         | 95000   | 93,170            |
| 21         | 3                   | 95001         | 100000  | 287,899           |
| 22         | 1                   | 105001        | 110000  | 106,014           |
| 23         | 2                   | 110001        | 115000  | 223,020           |
| 24         | 1                   | 120001        | 125000  | 123,607           |
| 25         | 2                   | 135001        | 140000  | 274,043           |
| 26         | 1                   | 140001        | 145000  | 144,609           |
| 27         | 1                   | 145001        | 150000  | 150,000           |
| 28         | 2                   | 160001        | 165000  | 321,464           |
| 29         | 1                   | 165001        | 170000  | 168,815           |
| 30         | 1                   | 170001        | 175000  | 172,000           |
| 31         | 1                   | 190001        | 195000  | 193,774           |
| 32         | 1                   | 195001        | 200000  | 197,876           |
| 33         | 1                   | 200001        | 205000  | 201,950           |
| 34         | 1                   | 210001        | 215000  | 211,750           |
| 35         | 1                   | 225001        | 230000  | 228,900           |
| 36         | 1                   | 270001        | 275000  | 270,187           |
| 37         | 1                   | 280001        | 285000  | 284,526           |
| 38         | 1                   | 300001        | 305000  | 303,600           |
| 39         | 1                   | 330001        | 335000  | 330,819           |
| 40         | 1                   | 395001        | 400000  | 399,325           |
| 41         | 1                   | 450001        | 455000  | 450,199           |
| 42         | 1                   | 535001        | 540000  | 538,600           |
| 43         | 1                   | 610001        | 615000  | 610,795           |
| 44         | 1                   | 630001        | 635000  | 630,696           |
| 45         | 1                   | 650001        | 655000  | 653,885           |
| 46         | 1                   | 670001        | 675000  | 674,190           |
| 47         | 1                   | 875001        | 880000  | 877,745           |
| 48         | 1                   | 970001        | 975000  | 972,406           |
| 49         | 1                   | 1510001       | 1515000 | 1,511,683         |

| Carial Na  | No. of Shareholders | Shareho | Total Shares Held |                   |
|------------|---------------------|---------|-------------------|-------------------|
| Serial No. | No. of Shareholders | From    | То                | lotal Shares Held |
| 50         | 1                   | 1675001 | 1680000           | 1,678,724         |
| 51         | 1                   | 1830001 | 1835000           | 1,833,155         |
| 52         | 1                   | 2675001 | 2680000           | 2,676,817         |
| 53         | 1                   | 2740001 | 2745000           | 2,741,074         |
| 54         | 1                   | 3130001 | 3135000           | 3,130,088         |
| 55         | 1                   | 3490001 | 3495000           | 3,491,101         |
| 56         | 1                   | 3940001 | 3945000           | 3,940,317         |
| 57         | 1                   | 4950001 | 4955000           | 4,954,734         |
| TOTAL      | 3519                |         |                   | 41,884,082        |

| Categories of shareholders  | Shares Held | Percentage |
|---|-------------|------------|
| Directors, Chief Executive Officer, and their spouse and minor children       | 9,433,733   | 22.5234%   |
| Associated Companies, undertakings and related parties. (Parent Company)      | 802,533     | 1.9161%    |
| NIT and ICP   | 631,132     | 1.5069%    |
| Banks Development Financial Institutions, Non Banking Financial Institutions. | 215,296     | 0.5140%    |
| Insurance Companies   | 4,694,264   | 11.2078%   |
| Modarabas and Mutual Funds  | 1,295,257   | 3.0925%    |
| Shareholders holding 10% or more  | 4,956,831   | 11.8346%   |
| General Public  |             |            |
| a. Local  | 17,113,298  | 40.8587%   |
| b. Foreign  | 765,100     | 1.8267%    |
| Others (to be specified)  |             |            |
| - Government Holding  | 456,154     | 1.0891%    |
| - Joint Stock Companies   | 645,912     | 1.5421%    |
| - Pension Funds   | 281,362     | 0.6718%    |
| - Foreign Companies   | 5,140,274   | 12.2726%   |
| - Others  | 409,767     | 0.9783%    |

| 6 "     |  | No. of         |            |
|---------|--|----------------|------------|
| Sr.#    | Name   | Shares<br>Held | Percentage |
|         |  | rielu          |            |
| Associa | ated Companies, Undertakings and Related Parties (Name Wise Detail): |                |            |
| 1       | HIGHNOON EMPLOYEES WELFARE TRUST                                     | 95,118         | 0.2271%    |
| 2       | ROUTE 2 HEALTH (PRIVATE) LIMITED (CDC)                               | 538,600        |            |
| 3       | TRUSTEE-HIGHNOON LABORATORIES LIMITED STAFF PROVIDENT FUND (CDC)     | 168,815        |            |
| 3       | TROSTEE THE THE ONE PROTECTION ON THE STATE TO THE CODE,             | 802,533        |            |
| Mutual  | Funds (Name Wise Detail)   | 002,333        | 1.510170   |
| 1       | CDC - TRUSTEE AKD INDEX TRACKER FUND (CDC)                           | 5,140          | 0.0123%    |
| 2       | CDC - TRUSTEE AL AMEEN ISLAMIC DEDICATED EQUITY FUND (CDC)           | 1,100          | 0.0026%    |
| 3       | CDC - TRUSTEE AL HABIB ISLAMIC STOCK FUND (CDC)                      | 5,000          | 0.0119%    |
| 4       | CDC - TRUSTEE AL MEEZAN MUTUAL FUND (CDC)                            | 1,339          | 0.0032%    |
| 5       | CDC - TRUSTEE AL-AMEEN ISLAMIC ASSET ALLOCATION FUND (CDC)           | 21,677         | 0.0518%    |
| 6       | CDC - TRUSTEE AL-AMEEN SHARIAH STOCK FUND (CDC)                      | 161,461        | 0.3855%    |
| 7       | CDC - TRUSTEE ALFALAH GHP ALPHA FUND (CDC)                           | 9,289          | 0.0222%    |
| 8       | CDC - TRUSTEE ALFALAH GHP DEDICATED EQUITY FUND (CDC)                | 866            | 0.0021%    |
| 9       | CDC - TRUSTEE ALFALAH GHP ISLAMIC DEDICATED EQUITY FUND (CDC)        | 1,474          | 0.0035%    |
| 10      | CDC - TRUSTEE ALFALAH GHP ISLAMIC STOCK FUND (CDC)                   | 21,129         | 0.0504%    |
| 11      | CDC - TRUSTEE ALFALAH GHP STOCK FUND (CDC)                           | 22,250         | 0.0531%    |
| 12      | CDC - TRUSTEE ALFALAH GHP VALUE FUND (CDC)                           | 7,206          | 0.0172%    |
| 13      | CDC - TRUSTEE APF-EQUITY SUB FUND (CDC)                              | 19,639         | 0.0469%    |
| 14      | CDC - TRUSTEE APIF - EQUITY SUB FUND (CDC)                           | 22,287         | 0.0532%    |
| 15      | CDC - TRUSTEE ATLAS ISLAMIC DEDICATED STOCK FUND (CDC)               | 17,252         | 0.0412%    |
| 16      | CDC - TRUSTEE ATLAS ISLAMIC STOCK FUND (CDC)                         | 138,474        | 0.3306%    |
| 17      | CDC - TRUSTEE ATLAS STOCK MARKET FUND (CDC)                          | 284,526        | 0.6793%    |
| 18      | CDC - TRUSTEE JS ISLAMIC FUND (CDC)                                  | 21,679         | 0.0518%    |
| 19      | CDC - TRUSTEE JS ISLAMIC PENSION SAVINGS FUND-EQUITY ACCOUNT (CDC)   | 5,544          | 0.0132%    |
| 20      | CDC - TRUSTEE JS LARGE CAP. FUND (CDC)                               | 23,238         | 0.0555%    |
| 21      | CDC - TRUSTEE JS PENSION SAVINGS FUND - EQUITY ACCOUNT (CDC)         | 7,121          | 0.0170%    |
| 22      | CDC - TRUSTEE MEEZAN BALANCED FUND (CDC)                             | 278            | 0.0007%    |
| 23      | CDC - TRUSTEE MEEZAN ISLAMIC FUND (CDC)                              | 144,609        | 0.3453%    |
| 24      | CDC - TRUSTEE NBP BALANCED FUND (CDC)                                | 11,242         | 0.0268%    |
| 25      | CDC - TRUSTEE NBP ISLAMIC ACTIVE ALLOCATION EQUITY FUND (CDC)        | 2,313          | 0.0055%    |
| 26      | CD C- TRUSTEE NBP SARMAYA IZAFA FUND (CDC)                           | 9,786          | 0.0234%    |
| 27      | CDC - TRUSTEE UBL ASSET ALLOCATION FUND (CDC)                        | 4,765          | 0.0114%    |
| 28      | CDC - TRUSTEE UBL RETIREMENT SAVINGS DIND - EQUITY SUB FUND (CDC)    | 39,031         | 0.0932%    |
| 29      | CDC - TRUSTEE UBL STOCK ADVANTAGE FUND (CDC)                         | 135,569        | 0.3237%    |
| 30      | CDC - TRUSTEE UNIT TRUST OF PAKISTAN (CDC)                           | 33,636         | 0.0803%    |
| 31      | CDC-TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SUB FUND (CDC)    | 39,694         | 0.0948%    |
| 32      | MC FSL - TRUSTEE JS GROWH FUND (CDC)                                 | 73,877         | 0.1764%    |

### Directors, CEO and their Spouse and Minor Children (Name Wise):

| 1 | MR. TAUSIF AHMAD KHAN (CDC)     | 3,130,668 | 7.4746% |
|---|---------------------------------|-----------|---------|
| 2 | MR. GHULAM HUSSAIN KHAN - (CDC) | 333,265   | 0.7957% |
| 3 | MR. TAUFIQ AHMED KHAN (CDC)     | 4,134,811 | 9.8720% |
| 4 | DR. ADEEL ABBAS HAIDERI         | 1,014     | 0.0024% |
| 5 | MS. ZAINUB ABBAS                | 1,833,155 | 4.3767% |
| 6 | MR. ROMESH ELAPATA              | 820       | 0.0020% |
|   |                                 |           |         |

### Executives

Public Sector Companies & Corporations:

Banks, Development Finance Institutions, Non Banking Finance 5,193,688 12.4001%

### Companies, Insurance Companies, Takaful, Modarabas and Pension Funds:

### Shareholders holding five percent or more voting intrest in the listed company (Name Wise)

| 1 | MR. TAUQIR AHMED KHAN                        | 4,956,831 | 11.8346% |
|---|--|-----------|----------|
| 2 | MR. TAUFIQ AHMED KHAN                        | 4,134,811 | 9.8720%  |
| 3 | JUBILEE LIFE INSURANCE COMPANY LIMITED (CDC) | 2,741,074 | 6.5444%  |
| 4 | PHARMATEC INVESTMENTS LIMITED                | 3,491,101 | 8.3351%  |
| 5 | MR. TAUSIF AHMAD KHAN                        | 3,130,668 | 7.4746%  |
| 6 | MRS. NOSHEEN RIAZ KHAN (CDC)                 | 2,907,033 | 6.9407%  |

### All trades in the shares of the listed company, carried out by its Directors, CEO, CFO, Company Secretary:

| S. No. | NAME                            | SALE | PURCHASE | BONUS   |
|--------|---------------------------------|------|----------|---------|
| 1      | MR. TAUSIF AHMAD KHAN (CDC)     |      | -        | 284,605 |
| 2      | MR. GHULAM HUSSAIN KHAN - (CDC) | 700  | -        | 30,360  |
| 3      | MR. TAUFIQ AHMED KHAN (CDC)     |      | -        | 375,890 |
| 4      | DR. ADEEL ABBAS HAIDERI         |      | -        | 92      |
| 5      | MS. ZAINUB ABBAS                |      | -        | 166,650 |
| 6      | MR. ROMESH ELAPATA              |      | -        | 74      |

## STATEMENT OF COMPLIANCE

with the Listed Companies (Code of Corporate Governance) Regulations, 2019

Name of Company: HIGHNOON LABORATORIES LIMITED

Year ended: December 31, 2022

The Company has complied with the requirements of the Regulations in the following manner:

- 1. The total number of directors are 7 as per the following:
  - a. Maleb. Female2
- 2. The composition of the Board is as follows:
  - a) Independent Directors\*b) Non-Executive Directorc) Executive Directors1
- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
- 4. The Company has prepared a Code of Conduct and appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy, and significant policies of the Company. A complete record of particulars of significant policies along with their dates of approval or amendment has been maintained.

- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/shareholders as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording, and circulating minutes of the meeting of the Board.
- 8. The Board of directors has a formal policy and transparent procedures for the remuneration of directors in accordance with the Act and these Regulations.
- 9. All Seven Directors are duly certified or exempted from the directors' Training Program.
- 10. The Board has approved the appointment of Company Secretary, including the remuneration and terms and conditions of employment, and complied with relevant requirements of the regulations.
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board.

<sup>\*</sup>Two independent Directors were appointed and fraction of 0.33 was not rounded up since the fraction is below half (0.5)

- 12. The Board has formed committees comprising of members given below:
  - a) Audit Committee

1. Mrs. Nael Najam Chairman /Independent Director 2. Mrs. Zainub Abbas Member/ Non -Executive Director 3. Mr. Ghulam Hussain Khan Member/ Non -Executive Director

b) HR and Remuneration Committee

1. Mrs. Nael Najam Chairman /Independent Director 2. Mrs. Zainub Abbas Member/ Non -Executive Director 3. Dr. Adeel Abbas Haideri Member / CEO / Executive Director

- 13. The terms of reference of the aforesaid committees have been formed, documented, and advised to the committee for compliance.
- 14. The frequency of meetings (quarterly/half-yearly/ yearly) of the committees were as per following:

**Audit Committee** 4

b) HR and Remuneration Committee 1

- 15. The Board has set up an effective internal audit function and the internal auditors of the Company are suitably qualified and experienced for the purpose and fully conversant with the policies and procedures of the Company.
- 16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with the Audit Oversight Board of Pakistan, That They and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not close relative (Spouses, Parent, dependent and non-dependent children) of the Chief Executive officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Directors of the Company.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations, or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other requirements of the Regulations 3, 6, 7, 8, 27, 32, 33, and 36 of the regulations have been complied with.

Dr. Adeel Abbas Haideri Chief Executive Officer

Mr. Taufiq Ahmed Khan Director

## INDEPENDENT AUDITOR'S REVIEW REPORT

to the members of Highnoon Laboratories Limited

Review report on the statement of compliance contained in listed companies (code of corporate governance) regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Highnoon Laboratories Limited (the Company) for the year ended 31 December 2022 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 31 December 2022.

**Chartered Accountants** 

Engagement Partner: Abdullah Fahad Masood

y For Den

Lahore: 22 March 2023

UDIN: CR202210177YjiK6SU3D



## INDEPENDENT AUDITOR'S REPORT

## To the members of Highnoon Laboratories Limited

### Report on the Audit of the Unconsolidated Financial Statements as at 31 December 2022

### **Opinion**

We have audited the annexed unconsolidated financial statements of Highnoon Laboratories Limited ("the Company"), which comprise the unconsolidated statement of financial position as at 31 December 2022, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity, the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2022 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the unconsolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters:

### **Key Audit Matters**

How the matter was addressed in our audit

### Revenue Recognition

As described in note 31, the Company generates revenue from a range of pharmaceutical and consumer products. As mentioned in the note 4.16, the Company recognizes revenue when the control is transferred to the customers which is generally when the goods are being dispatched from the warehouse. During the year ended 31 December 2022, the Company generated total revenue of Rs. 15.8 billion as compared to Rs. 13 billion during the previous year, which represents an increase of approximately 22%.

Considering the significance of amounts involved and revenue being a key indicator of performance measurement of the Company and its management, we have considered revenue recognition as a Key Audit Matter.

Our audit procedures included the following:

Obtained an understanding of the Company's processes and related internal controls for revenue recognition and on a sample basis, tested the effectiveness of those controls, specifically in relation to recognition of revenue and timing thereof;

Evaluated the appropriateness of the Company's revenue recognition policies and procedures to assess compliance with International Financial Reporting Standards ("IFRS") as applicable in Pakistan;

On a sample basis, reviewed sales transactions near the reporting date to assess whether transactions are recorded in relevant accounting period i.e. performed procedures around the cut - off of revenue.

Performed substantive analytical procedures including developing an expectation of the current year revenue based on trend analysis information taking into account historical sales and market patterns;

Tested supporting evidence in relation to a sample of sales transactions including but not limited to sales orders, sales tax invoices, pick slips, outward gate pass and performing other tests of details;

Correlated the revenue transactions with movement in receivables and cash balances and compared with the results from our balance confirmation procedures; and

Reviewed and assessed the adequacy of disclosures provided in Note 31 of the unconsolidated financial statements in accordance with the applicable financial reporting standards and the Companies Act, 2017.

### Information Other than the unconsolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report but does not include the unconsolidated financial statements and our auditor's report thereon. Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and the Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- $Identify and assess the {\it risks} of material {\it misstatement} of the unconsolidated {\it financial} statements, whether {\it due} {\it misstatement} and {\it misstatement} are {\it financial} {\it misstatement} and {\it misstatement} are {\it financial} {\it misstatement} and {\it misstatement} are {\it financial} are {\it financial$ to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key

audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017(XIX of 2017);
- b) the unconsolidated statement of financial position, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditor's report is Abdullah Fahad Masood

**EY Ford Rhodes** 

**Chartered Accountants** Lahore: 22 March 2023

EYF

UDIN: AR2022101772wZVB9WdY

# **Unconsolidated Statement of Financial Position** As at 31 December 2022

|  |      | 2022           | 2021          |
|--|------|----------------|---------------|
|  | Note | Rupees         | Rupees        |
| EQUITY AND LIABILITIES                       |      |                |               |
| EQUITY                                       |      |                |               |
| Share capital and reserves                   |      |                |               |
| Authorized share capital                     |      |                |               |
| 50,000,000 (2021: 50,000,000) ordinary       |      |                |               |
| shares of Rs. 10 each                        |      | 500,000,000    | 500,000,000   |
| Issued, subscribed and paid up share capital | 6    | 418,840,820    | 380,764,390   |
| Capital reserve                              | 7    | 366,714,040    | 391,326,324   |
| Revenue reserves                             |      | 6,659,681,588  | 4,990,531,928 |
| Total Equity                                 |      | 7,445,236,448  | 5,762,622,642 |
| LIABILITIES                                  |      |                |               |
| Non-current liabilities                      |      |                |               |
| Lease liabilities                            | 8    | 183,933,646    | 119,757,647   |
| Long-term advances                           | 9    | 25,087,760     | 10,240,467    |
| Long-term loan - secured                     | 10   | 15,439,012     | -             |
| Deferred liabilities                         | 11   | 530,660,193    | 546,646,832   |
|  |      | 755,120,611    | 676,644,946   |
| Current liabilities                          |      |                |               |
| Trade and other payables                     | 12   | 1,503,748,779  | 1,179,434,682 |
| Contract liabilities                         | 13   | 72,263,670     | 33,248,835    |
| Unclaimed dividend                           |      | 98,853,172     | 64,336,749    |
| Unpaid dividend                              |      | 63,474,580     | -             |
| Current portion of long-term liabilities     | 14   | 112,276,756    | 230,887,155   |
| Short - term borrowings                      | 15   | 464,505,032    | -             |
| Provision for taxation - net                 |      | 124,621,903    | 205,243,456   |
|  | ·    | 2,439,743,892  | 1,713,150,877 |
| Total Liabilities                            |      | 3,194,864,503  | 2,389,795,823 |
| TOTAL EQUITY AND LIABILITIES                 |      | 10,640,100,951 | 8,152,418,465 |
| CONTINGENCIES AND COMMITMENTS                | 16   |                |               |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Unconsolidated Statement of Financial Position** As at 31 December 2022

|                               |      | 2022          | 2021          |
|-------------------------------|------|---------------|---------------|
|                               | Note | Rupees        | Rupees        |
| ASSETS                        |      |               |               |
|                               |      |               |               |
| Non-current assets            |      |               |               |
| Property, plant and equipment | 17   | 2,058,612,015 | 1,516,180,602 |
| Intangible assets             | 18   | 35,835,396    | 21,189,000    |
| Long-term investment          | 19   | 200,000,000   | 200,000,000   |
| Long-term deposits            | 20   | 48,176,589    | 11,443,429    |
| Long-term advances            | 21   | 32,774,328    | 34,787,298    |
| Deferred tax assets           | 22   | 34,531,275    | 53,586,728    |
|                               |      | 2,409,929,603 | 1,837,187,057 |

#### **Current assets**

| Stock in trade                           | 23 | 3,835,094,512 | 2,315,936,343 |
|--|----|---------------|---------------|
| Trade receivables                        | 24 | 1,330,336,964 | 694,687,293   |
| Advances, trade deposits and prepayments | 25 | 971,808,060   | 366,761,027   |
| Other receivables                        | 26 | 31,697,863    | 26,860,159    |
| Loan to subsidiary                       | 27 | 10,000,000    | 10,000,000    |
| Short-term investments                   | 28 | 1,193,596,924 | 2,059,740,193 |
| Tax refunds due from the Government      | 29 | 425,021,817   | 29,197,207    |
| Cash and bank balances                   | 30 | 432,615,208   | 812,049,186   |
|  |    | 8.230.171.348 | 6.315.231.408 |

**TOTAL ASSETS** 10,640,100,951 8,152,418,465

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Unconsolidated Statement of Profit or Loss**

For The Year Ended 31 December 2022

|  |      | 2022            | 2021               |
|--|------|-----------------|--------------------|
|  | Note | Rupees          | Rupees             |
|  |      |                 |                    |
| Revenue from contracts with customers-net      | 31   | 15,815,936,998  | 13,000,780,140     |
| Cost of sales                                  | 32   | (7,785,853,279) | (6,585,186,710)    |
| Gross profit                                   |      | 8,030,083,719   | 6,415,593,430      |
|  |      | (7,000,456,407) | (7, 416, 7,40,000) |
| Distribution, selling and promotional expenses | 33   | (3,988,456,127) | (3,416,349,020)    |
| Administrative and general expenses            | 34   | (614,628,783)   | (530,888,118)      |
| Research and development expenses              | 35   | (10,631,228)    | (8,672,580)        |
| Other operating expenses                       | 36   | (321,451,059)   | (214,260,217)      |
|  |      | (4,935,167,197) | (4,170,169,935)    |
| Operating profit                               |      | 3,094,916,522   | 2,245,423,495      |
| Other income                                   | 37   | 304,988,106     | 162,649,270        |
| Finance costs                                  | 38   | (54,400,245)    | (35,928,547)       |
| Profit before taxation                         |      | 3,345,504,383   | 2,372,144,218      |
| Taxation                                       | 39   | (928,332,042)   | (564,111,056)      |
| Profit for the year                            |      | 2,417,172,341   | 1,808,033,162      |
|  |      |                 | Restated           |
| Earnings per share - basic and diluted         | 40   | 57.71           | 43.17              |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer Taufiq Ahmed Khan Director

# **Unconsolidated Statement of Comprehensive Income**

For The Year Ended 31 December 2022

|   |        | 2022          | 2021          |
|---|--------|---------------|---------------|
|   |        | Rupees        | Rupees        |
| Profit for the year   |        | 2,417,172,341 | 1,808,033,162 |
| Other comprehensive income  |        |               |               |
| Other comprehensive income not to be reclassified to              |        |               |               |
| profit or loss in subsequent periods:                             |        |               |               |
| Revaluation surplus on property, plant and equipment - net of tax | 7      | (5,011,923)   | -             |
| Remeasurement gain / (loss) on gratuity - net                     | 11.2.3 | 46,524,657    | (17,177,141)  |
| Related deferred tax  | 22     | (14,542,491)  | 4,995,147     |
|   | _      | 31,982,166    | (12,181,994)  |
| Other comprehensive income to be reclassified to                  |        |               |               |
| profit or loss in subsequent periods:                             |        | -             | -             |
| Total comprehensive income for the year                           |        | 2,444,142,584 | 1,795,851,168 |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Unconsolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|   |        | 2022          | 2021          |
|---|--------|---------------|---------------|
|   | Note   | Rupees        | Rupees        |
| CASH FLOWS FROM OPERATING ACTIVITIES                          |        |               |               |
| CASITI LOWS I ROPFOT ERATING ACTIVITIES                       |        |               |               |
| Profit before tax   |        | 3,345,504,383 | 2,372,144,218 |
| Adjustments to reconcile profit before tax to net cash flows: | _      |               |               |
| Depreciation of operating fixed assets                        | 17.1.1 | 187,821,664   | 170,477,774   |
| Amortization of intangible assets                             | 18.3   | 1,736,104     | -             |
| Provision for Workers' Profit Participation Fund              | 26.2   | 177,077,705   | 126,480,188   |
| Provision for defined benefit obligation                      | 11.2.2 | 93,896,172    | 81,877,775    |
| Provision for slow moving and obsolete stocks                 | 23.1   | 29,307,578    | 22,774,150    |
| Provision for Worker's Welfare Fund                           | 12     | 70,831,082    | 52,881,432    |
| Finance cost on lease liabilities                             | 38     | 26,899,580    | 17,902,625    |
| Mark-up on long-term loans                                    | 38     | 6,593,103     | 14,683,977    |
| Mark-up on short-term borrowings                              | 38     | 17,498,546    | -             |
| Bank charges  | 38     | 3,409,016     | 3,341,945     |
| Provision for Central Research Fund                           | 34     | 35,415,541    | 23,715,543    |
| Allowance for expected credit loss                            | 24.1   | 29,712,961    | 10,582,999    |
| Bad debts written off during the year                         | 24.1   | -             | 5,505,270     |
| Deferred income   | 37     | (3,565,756)   | (8,993,939)   |
| Exchange loss / (gain) - net                                  | 37     | 6,474,628     | (3,536,257)   |
| Gain on disposal of operating fixed assets                    | 37     | (17,566,691)  | (4,173,645)   |
| Un-realized gain on remeasurement of short-term investments   | 28.1   | (10,186,623)  | (11,191,851)  |
| Return on deposits  | 37     | (15,126,064)  | (29,148,228)  |
| Dividend Income on short-term investment                      | 37     | (218,626,676) | (103,442,831) |
|   |        | 421,601,870   | 369,736,927   |
| Profit before working capital changes                         |        | 3,767,106,253 | 2,741,881,145 |

# **Unconsolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|  |      | 2022     | 2021   |
|--|------|----------|--------|
|  | Note | e Rupees | Rupees |
|  |      |          |        |

### Working capital changes:

| - / | I          | decrease in curre   | and the second second |
|-----|------------|---------------------|-----------------------|
| - ( | increaseil | decrease in clirrel | אר אככבדי             |
|     |            |                     |                       |

| (  |   |                 |               |
|--|---|-----------------|---------------|
| Stock in trade   |   | (1,548,465,747) | (232,699,917) |
| Trade debtors  |   | (676,776,551)   | (273,600,501) |
| Advances, trade deposits and prepayments                       |   | (605,047,033)   | 101,163,103   |
| Other receivables  |   | (4,837,704)     | 28,113,171    |
| Tax refund due from the Government                             |   | (395,824,610)   | (10,061,719)  |
|  |   |                 |               |
| (Decrease) / increase in current liabilities:                  |   |                 |               |
| Trade and other payables                                       |   | 250,823,469     | 215,789,012   |
| Contract liabilities   |   | 39,014,835      | (43,603,025)  |
|  |   | (2,941,113,341) | (214,899,876) |
| Cash generated from operations                                 |   | 825,992,912     | 2,526,981,269 |
|  |   |                 |               |
| Income tax paid  |   | (1,005,452,392) | (574,059,066) |
| Gratuity paid  |   | (78,101,033)    | (51,873,114)  |
| Finance cost paid  |   | (27,500,665)    | (3,341,945)   |
| Workers' Profit Participation Fund paid                        |   | (166,076,960)   | (145,000,000) |
| Central Research Fund paid                                     |   | (25,754,475)    | (20,833,843)  |
| Long-term advances   |   | 14,373,230      | 1,214,184     |
| Net cash flows (used in) / generated from operating activities | Α | (462,519,383)   | 1,733,087,485 |
| Balance carried forward  |   | (462,519,383)   | 1,733,087,485 |
|  |   |                 |               |

# **Unconsolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|  |         | 2022          | 2021           |
|--|---------|---------------|----------------|
|  | Note    | Rupees        | Rupees         |
| Balance brought forward  |         | (462,519,383) | 1,733,087,485  |
| CASH FLOWS FROM INVESTING ACTIVITIES                           |         |               |                |
| Purchase of property, plant and equipment                      |         | (779,670,130) | (252,155,070   |
| Purchase of intangible assets                                  |         | (16,382,500)  | (21,189,000    |
| Additions in long-term advances                                |         | 2,012,970     | 2,565,468      |
| Long-term deposits - net                                       |         | (36,733,160)  | 10,000,000     |
| short-term investments - net                                   |         | 876,329,892   | (954,701,889   |
| Return on deposits   |         | 15,126,064    | 29,148,228     |
| Dividend income on short-term investment                       |         | 218,626,676   | 103,442,833    |
| Proceeds from disposal of operating fixed assets               | 17.1.4  | 212,692,528   | 49,472,974     |
| Net cash flows generated from / (used in) investing activities | В       | 492,002,340   | (1,033,416,458 |
| CASH FLOWS FROM FINANCING ACTIVITIES                           |         |               |                |
| Repayment of lease liabilities                                 | 8       | (70,359,454)  | (37,930,926    |
| Repayment of long-term loan                                    | 10.1    | (170,764,029) | (174,789,954   |
| Long-term loan received  |         | 26,300,000    |                |
| Short term borrowings obtained                                 |         | 464,505,032   |                |
| Dividend paid  |         | (663,537,775) | (499,358,690   |
| Net cash flows used in financing activities                    |         | (413,856,226) | (712,079,570   |
| Net foreign exchange difference                                |         | 4,939,291     | 1,260,238      |
| Net decrease in cash and cash equivalents                      | (A+B+C) | (379,433,978) | (11,148,305    |
| Cash and cash equivalents at beginning of the year             |         | 812,049,186   | 823,197,491    |
| Cash and cash equivalents at end of the year                   |         | 432,615,208   | 812,049,186    |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer Taufiq Ahmed Khan Director

# **Unconsolidated Statement of Changes in Equity**

For The Year Ended 31 December 2022

|   |                  | Capital<br>Reserves  | Revenue reserves   |                               |                         |               |
|---|------------------|--|--------------------|-------------------------------|-------------------------|---------------|
|   | Share<br>capital | Revaluation<br>Surplus on<br>operating<br>fixed assets<br>- net of<br>deferred tax | General<br>reserve | Unappropri-<br>ated<br>profit | Sub total               | Total         |
|   |                  |  |                    | Rupees                        |                         |               |
| Balance as at 01 January 2021                                     | 346,149,450      | 413,928,517  | 114,000,000        | 3,612,120,784                 | 3,726,120,784           | 4,486,198,751 |
| Transaction with owners of the company, recognized                |                  |  |                    |                               |                         |               |
| directly in equity -Distributions                                 |                  |  |                    |                               |                         |               |
| Issuance of bonus shares @ 10%                                    | 34,614,940       | -  | -                  | (34,614,940)                  | (34,614,940)            | -             |
| Final dividend @ Rs. 15 per share for the year                    |                  |  |                    |                               |                         |               |
| ended 31 December 2020  | -                | -  | -                  | (519,224,175)                 | (519,224,175)           | (519,224,175) |
| Total comprehensive income for the year                           |                  |  |                    |                               |                         |               |
| Profit for the year ended 31 December 2021                        | _                | _  | _                  | 1,808,033,162                 | 1,808,033,162           | 1,808,033,162 |
| Other comprehensive income for the year - net of tax              | -                | -  | -                  | (12,181,994)                  | (12,181,994)            | (12,181,994)  |
|   |                  | _  |                    | 1,795,851,168                 | 1,795,851,168           | 1,795,851,168 |
| Surplus transferred to unappropriated profit                      |                  |  |                    |                               |                         |               |
| On account of incremental depreciation relating to surplus        |                  |  |                    |                               |                         |               |
| on revaluation of operating fixed assets - net of tax             | -                | (13,135,746)   | _                  | 13,135,746                    | 13,135,746              | -             |
| On account of disposal of land                                    | -                | (9,263,345)  | _                  | 9,263,345                     | 9,263,345               | -             |
| Effect of deferred tax due to change in proportion of tax regimes | -                | (203,102)  | -                  | -                             | -                       | (203,102)     |
| Balance as at 31 December 2021                                    | 380,764,390      | 391,326,324  | 114,000,000        | 4,876,531,928                 | 4,990,531,928           | 5,762,622,642 |
| Transaction with owners of the company, recognized                |                  |  |                    |                               |                         |               |
| directly in equity -Distributions                                 |                  |  |                    |                               |                         |               |
| Issuance of bonus shares @ 10%                                    | 38,076,430       | -  | _                  | (38,076,430)                  | (38,076,430)            | -             |
| Final dividend @ Rs. 20 per share for the year                    |                  |  |                    |                               |                         |               |
| ended 31 December 2021  | -                | -  | -                  | (761,528,778)                 | (761,528,778)           | (761,528,778) |
| Total comprehensive income for the year                           |                  |  |                    |                               |                         |               |
| Profit for the year ended 31 December 2022                        | _                | _  | _                  | 2,417,172,341                 | 2,417,172,341           | 2,417,172,341 |
| Other comprehensive income for the year - net of tax              | _                | (5,011,923)  | _                  | 31,982,166                    | 31,982,166              | 26,970,243    |
| •   | _                | (5,011,923)  |                    |                               | 2,449,154,507           | 2,444,142,584 |
| Surplus transferred to unappropriated profit                      |                  |  |                    |                               |                         |               |
| On account of incremental depreciation relating to surplus        |                  |  |                    |                               |                         |               |
| on revaluation of operating fixed assets - net of tax             |                  |  |                    |                               |                         |               |
|   | -                | (10,720,070)   | -                  | 10,720,070                    | 10,720,070              | -             |
| On account of disposal of plant and machinery - net of tax        | -                | (10,720,070)<br>(8,880,291)  | -                  | 10,720,070<br>8,880,291       | 10,720,070<br>8,880,291 | -             |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

For The Year Ended 31 December 2022

#### 1. CORPORATE INFORMATION

Highnoon Laboratories Limited ("the Company") was incorporated in Pakistan under the Companies Act, 2017 ("the Act") and its shares are quoted on Pakistan Stock Exchange since November 1994. The Company is principally engaged in the manufacture, import, sale and marketing of pharmaceutical and allied consumer products. The registered office of the Company is situated at 17.5 KM, Multan Road, Lahore.

#### 1.1 Geographical location and addresses of major business units of the Company are as under:

| Business Units                             | Geographical Location | Address  |
|--|-----------------------|--|
| Registered office / Manufacturing facility | Lahore                | 17.5 KM, Multan Road, Lahore                               |
| Corporate Office                           | Lahore                | Office# 901 Tricon Corporate Centre,<br>Jail Road, Lahore. |

#### BASIS OF PRESENTATION AND STATEMENT OF COMPLIANCE

### 2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standard (IFRS) issued by the International Accounting Standard Board (IASB) as notified under the Act and Islamic Financial Accounting Standard (IFAS) as issued by ICAP; and
- Provision and directives issued under the Act.

Where provisions of and directives issued under the Act differ from the IFRS, the provisions of and directives issued under the Act have been followed.

#### 2.2 Basis of preparation

These unconsolidated financial statements have been prepared under the historical cost convention, except for revaluation of certain assets as referred to in Note 17 and recognition of certain employees retirement benefits at present value.

These unconsolidated financial statements are the separate financial statements of the Company in which investment in subsidiary is accounted for on the basis of cost less accumulated impairment losses, if any; consolidated financial statements are presented separately.

### 2.3 Functional and presentation currency

These unconsolidated financial statements are presented in Pak rupee (Rupee), which is also the functional currency of the Company. Figures have been rounded off to the nearest rupee, unless otherwise stated.

For The Year Ended 31 December 2022

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of unconsolidated financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates, associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to Company's unconsolidated financial statements or where judgments were exercised in application of accounting policies are as follows:

|   |                           | Note   |
|---|---------------------------|--------|
| - | Leases                    | 4.1.3  |
| - | Staff retirement benefits | 4.7    |
| - | Expected credit loss      | 4.13.4 |
| - | Taxation                  | 4.20   |

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 4.

The accounting policies adopted in the preparation of these unconsolidated financial statements are consistent with those of the previous financial year except for as mentioned in Note 4.1 and as follows:

#### 4.1 Leases

#### 4.1.1 Lease liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 4.1.2 Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

For The Year Ended 31 December 2022

#### 4.1.3 Judgement in determining the lease term of contracts with renewal options

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Company has the option, under some of its leases to lease the assets for additional terms of three to ten years. The Company applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

#### 4.2 Financial instruments - Initial recognition and subsequent measurement

#### **Initial Recognition**

All financial assets and liabilities are initially measured at cost which is the fair value of the consideration given or received. These are subsequently measured at fair value, amortized cost or cost as the case may be.

#### Classification of financial assets

The Company classifies its financial instruments in the following categories:

- at fair value through statement of profit or loss ("FVTPL"),
- at fair value through statement of comprehensive income ("FVTOCI"), or
- at amortized cost.

The Company determines the classification of financial assets at initial recognition. The classification of instruments (other than equity instruments) is driven by the Company's business model for managing the financial assets and their contractual cash flow characteristics.

Financial assets that meet the following conditions are subsequently measured at amortized cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

 $Financial \ assets \ that \ meet \ the \ following \ conditions \ are \ subsequently \ measured \ at \ FVTOCI:$ 

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are subsequently measured at FVTPL.

For The Year Ended 31 December 2022

#### Classification of financial liabilities

The Company classifies its financial liabilities in the following categories:

- at fair value through unconsolidated statement of profit and loss ("FVTPL"), or
- at amortized cost.

Financial liabilities are measured at amortized cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or the Company has opted to measure them at FVTPL.

#### Subsequent measurement

#### i) Financial assets at FVTOCI

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus transaction costs. Subsequently, they are measured at fair value, with gains or losses arising from changes in fair value recognized in unconsolidated statement of comprehensive income/(loss).

#### Financial assets and liabilities at amortized cost ii)

Financial assets and liabilities at amortized cost are initially recognized at fair value, and subsequently carried at amortized cost, and in the case of financial assets, less any impairment.

#### Financial assets and liabilities at FVTPL iii)

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the unconsolidated statement of profit or loss and comprehensive income. Realized and unrealized gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the unconsolidated statement of profit or loss in the year in which they arise.

Where management has opted to recognize a financial liability at FVTPL, any changes associated with the Company's own credit risk will be recognized in other comprehensive income/(loss). Currently, there are no financial liabilities designated at FVTPL.

#### Impairment of financial asset

The Company recognizes loss allowance for Expected Credit Loss (ECL) on financial assets measured at amortized cost at an amount equal to life time ECLs except for the following, which are measured at 12 months ECLs:

- bank balances for whom credit risk (the risk of default occurring over the expected life of the financial instrument has not increased since the inception.)
- other short-term loans and receivables that have not demonstrated any increase in credit risk since inception.

For trade and other receivables, the Company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forwardlooking factors specific to the debtors and the economic environment. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company.

For The Year Ended 31 December 2022

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

#### Impairment of non-financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment at each reporting date, or whenever events or changes in circumstances indicate, that the carrying amount may not be recoverable. Carrying amounts of other non-financial assets are also reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount.

An asset's recoverable amount is the higher of its fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date. Reversals of the impairment loss are restricted to the depreciated cost of the asset. An impairment loss, or the reversal of an impairment loss, is recognized in the unconsolidated statement of profit or loss for the year.

The Company's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in statements of profit or loss.

Impairment loss recognized in prior periods is assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Derecognition

#### i) Financial assets

The Company derecognizes financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfers the financial assets and substantially all the associated risks and rewards of ownership to another entity. On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying value and the sum of the consideration

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received and receivable is recognized in unconsolidated statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to unconsolidated statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve.

#### Financial liabilities ii)

The Company derecognizes financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the unconsolidated statement of profit or loss and comprehensive income.

#### 4.3 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position if the Company has legally enforceable right to offset the recognized amounts and the Company intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

#### Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of consideration to be paid in the future, for goods and services to be received, whether or not billed to the Company.

#### 4.5 Dividend

Dividend to shareholders is recognized as a liability in the period in which it is approved.

#### 4.6 **Provisions**

A provision is recognized when the Company has a present, legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

#### 4.7 Staff retirement benefits

#### Defined benefit plan

The Company operates an unfunded gratuity scheme for all of its permanent employees who have joined on or before 19 March 2013, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service. This valuation is carried out by an independent actuary as at 31 December 2022 using the project unit credit method.

Remeasurement adjustments are recognized in unconsolidated statement of comprehensive income when they occur. Amounts recorded in statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income (expense). All other changes in net defined benefit liability are recognized in statement of comprehensive income with no subsequent recycling to statement of profit or loss. The distinction between short-term and other Long-term employee benefits will be based on the expected timing of settlement rather than the employees entitlement to benefits.

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#### Defined contribution plan

The Company also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Company and employees at the rate of 8.33% (2021: 8.33%) of basic salary and cost of living allowance.

#### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves / leave fare assistance of the employees at the reporting date as per entitlement on the basis of last drawn salary. The managers or other executives are not allowed to carry forward un-availed leaves while workers can carry forward un-availed leaves for a maximum period of one year.

#### 4.8 Government grants

Government grants are recognized where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognized as income in equal amounts over the expected useful life of the related asset.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at nominal amounts and released to unconsolidated statement of profit or loss over the expected useful life of the asset, based on the pattern of consumption of the benefits of the underlying asset by equal annual instalments.

#### 4.9 Property, plant and equipment

### 4.9.1 Owned operating assets

These are stated at cost amount less accumulated depreciation and impairment loss, if any; except for freehold land, building and plant and machinery which is stated at revalued amount. Revaluation is carried out every five or three years unless earlier revaluation is necessitated.

Deprecation is charged on reducing balance method at the rates in Note17.1 to write off the cost / revalued amount of an asset over its estimated useful life. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion of assets. Surplus on revaluation of fixed assets relating to incremental depreciation (net of deferred taxation) is transferred directly to un-appropriated profit.

Subsequent expenditure relating to an item of property, plant and equipment that has already been recognized is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Company as per recognition criteria. All other expenditure in the form of normal repair and maintenance is charged to statement of profit or loss as and when incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or following disposal. Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of property plant and equipment (net of deferred taxation) is transferred directly to unappropriated profit.

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A revaluation surplus is recorded in other comprehensive income (OCI) and presented as a separate part of equity. However, the increase is recorded in the unconsolidated statement of profit or loss to the extent it reverses a revaluation deficit of the same asset previously. A decrease as a result of revaluation is recognized in the unconsolidated statement of profit or loss however, a decrease is recorded in statement of other comprehensive income to the extent of any credit balance entry in revaluation surplus in respect of same assets. The revaluation reserve is not available for distribution to the Company's shareholders.

An annual transfer from the asset revaluation surplus to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the asset and the depreciation based on assets original cost. Additionally, gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to unappropriated profit.

### 4.9.2 Right-of-use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses if any, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straightline basis over the shorter of its estimated useful life and the lease term.

### 4.9.3 Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss and includes the expenditures on material, labour and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

#### 4.10 Intangible assets

Intangible assets include Intellectual Property, Rights, Trademarks and Software's, which are nonmonetary assets without physical substance. These are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

Changes in the expected useful lives or the expected pattern of consumption of future economic benefits at the rate in Note 18, embodied in the intangible assets, are accounted for by changing the recognized period or amortization method, as appropriate, and treated as a change in accounting estimate. The recognized expense on intangible assets with finite lives is recognized in the unconsolidated statement of profit or loss in the expense category, consistent with the function of the intangible asset.

The carrying values of intangible assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written-down to their recoverable amount.

Subsequent expenditures on intangible assets are recognized as an expense when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

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#### 4.11 Investments in subsidiaries

Investment in subsidiary company is measured at cost as per the requirements of IAS-27 "Separate Financial Statements". However, at subsequent reporting dates, the Company reviews the carrying amounts of the investment and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If such indication exists the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense in unconsolidated statement of profit or loss.

#### 4.12 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using the following basis:

Raw materials - on weighted average

Work-in-process - at estimated manufacturing cost including appropriate overheads

Finished goods

- Imported - on weighted average

- Local - on annual average manufacturing cost including appropriate overheads

Merchandise in transit/pledged - at invoice value plus other charges incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale. The Company revises the carrying amount of stock-intrade on a regular basis and a provision is made for obsolescence, for items which are slow-moving and/or identified as a surplus to the Company's requirement. A provision is made for the excess of book values over the estimated net realizable value.

#### 4.13 Contract balances:

### 4.13.1 Contract asset

A contract asset is the right to consideration in exchange for goods if the Company performs by transferring goods to customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### 4.13.2 Trade debts

Trade debts are initially measured at their transaction price under IFRS 15 and subsequently measured at amortized cost less any allowance for expected credit losses (ECL).

#### 4.13.3 Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

#### 4.13.4 Expected credit losses

Expected credit losses are calculated as a probability weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between cash flows due to

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the Company in accordance with the contract and cash flows that the Company expects to receive). (Refer to Note 4.2 for detailed policy for impairment of financial assets).

#### 4.13.5 Cash and cash equivalents

For the purpose of unconsolidated statement of cash flow, cash and cash equivalents comprise of cash in hand, balance with banks in current and saving accounts and short-term deposit receipts.

#### 4.13.6 Assets and liabilities arising from rights of return

#### Right of return Assets

Right of return asset represents the Company's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Company updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products. Returns for the Company comprise of expired products or near expiry products (i.e. within 6 months of expiry), which are of nil value by the time of return and are subject to destructions as per statutory laws.

#### **Refund Liabilities**

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Company ultimately expects it will have to return to the customer. The Company updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period. Refer to below accounting policy on variable consideration.

### 4.14 Segment reporting

The key financial decision maker considers the whole business as one operating segment.

### 4.15 Foreign currency translation

All monetary assets and liabilities in foreign currency are translated at the rates of exchange prevailing at the reporting date. Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Transactions in foreign currencies are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains/losses on foreign currency transactions are taken to unconsolidated statement of profit or loss.

#### 4.16 Revenue from contracts with customers

According to the core principle of IFRS-15, the Company recognizes revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those good and services. The Company recognizes revenue in accordance with that core principle by applying the following steps:

- Identify the contract with a customer
- Identify the performance obligations in the contract

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- Determine the transaction price
- Allocate the transaction price to the performance obligations in the contract
- Recognize revenue when the entity satisfies a performance obligation

Revenue from local sales is recognized when Company satisfies the performance obligation of the goods is transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when bill of lading / airway bill is prepared for shipment to customers. The Company has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods before transferring them to the customer.

#### Variable consideration

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved. In general, the contracts for the sale of goods provides customer with a right to return near expiry products.

#### Right of return

In general, the contracts for sales of goods provides a customer with a right to return near expiry products. The Company uses the expected value method to estimate the goods that will be returned because this method best predicts the amount of variable consideration to which the Company will not be entitled. The requirements in IFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For products that are expected to be returned, the Company recognizes a provision under refund liability netting off with trade receivables and a corresponding adjustment in sales return.

#### 4.17 Research and development cost

These costs are charged to unconsolidated statement of profit or loss as and when incurred, except for any development costs which are recognized as intangible assets when it is probable that the development project will be a success and certain criteria, including commercial and technological feasibility have been met.

#### 4.18 Borrowing cost

Finance cost on Long-term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, mark-up and expenses are charged to unconsolidated statement of profit or loss in the period in which they are incurred.

#### 4.19 Other income

Other income comprises income on funds invested, dividend income, scrap sales, gain on disposal of operating fixed assets, exchange gain and changes in the fair value of financial asset at fair value through profit or loss. Income on bank deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Foreign currency gains and losses are reported on a net basis.

Dividend income and entitlement of bonus shares are recognized when the right to receive is established. Gains and losses on sale of investments are accounted for on disposal of investments.

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#### 4.20 Taxation

Income tax on profit or loss for the year comprises current and deferred tax.

#### Current

Provision of current tax is based on the taxable income, alternative corporate tax or minimum tax provisions in accordance with Income Tax Ordinance 2001. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### **Deferred**

Deferred taxation is provided using the balance sheet method for all temporary differences at the reporting date between tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference, carry-forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the reporting date.

#### STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING 5. STANDARDS THAT ARE NOT YET EFFECTIVE

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

### Standard

IAS<sub>1</sub> Presentation of Financial Statements to clarify how to classify debt and other liabilities as current or non-current.

> In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right would the terms of a liability not impact its classification.

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Only covenants with which an entity is required to comply on or before the reporting date
affect the classification of a liability as current or non-current. In addition, an entity has to
disclose information in the notes that enables users of financial statements to understand
the risk that non-current liabilities with covenants could become repayable within twelve
months.

The amendments are effective for annual reporting periods beginning on or after January 01, 2024 and must be applied retrospectively. The amendments are not expected to have a material impact on the Company's financial statements.

### IAS 1 and IFRS Practice Statement 2

Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

- The amendments aim to help entities provide accounting policy disclosures that are more useful by:
- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies; and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 are applicable for annual periods beginning on or after January 01, 2023 with earlier application permitted. Since the amendments to the Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments is not necessary. The Company is currently revisiting their accounting policy information disclosures to ensure consistency with the amended requirements.

IAS8

Definition of Accounting Estimates - Amendments to IAS 8 - The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments are effective for annual reporting periods beginning on or after January 01, 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Company's financial statements.

**IAS 12** 

Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12 - In May 2021, the Board issued amendments to IAS 12, which narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, at the beginning of the earliest comparative period presented, a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability should also be recognised for all deductible and taxable temporary differences associated with leases and decommissioning obligations. The amendments are not expected to have a material impact on the Company's financial statements.

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#### IFRS 10 & IAS 28

Consolidated Financial Statements & Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture - (Amendment). The effective date of Amendments to IFRS 10 and IAS 28 has been deferred indefinitely (until the research project of IASB, on the equity method, has been concluded. Earlier application of the September 2014 amendments continues to be permitted. The Company expects that the adoption of the amendments will have no material effect on the Company's financial statements.

#### IFRS 16

Leases - Lease Liability in a Sale and Leaseback - Amendments requires a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognise any amount of the gain or loss that relates to the right of use it retains. The new requirements do not prevent a seller-lessee from recognising in profit or loss any gain or loss relating to the partial or full termination of a lease. The amendments are effective for annual reporting periods beginning on or after January 01, 2024. A seller-lessee applies the amendments retrospectively in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to sale and leaseback transactions entered into after the date of initial application.

In addition to the above, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

## Standard or Interpretation

Effective date: (Annual periods beginning on or after)

IFRS 1 First-time Adoption of International Financial Reporting

Standards

01 January 2004

IFRS 17 **Insurance Contracts**  01 January 2023

The above amendments and interpretations are not expected to have any significant impact on unconsolidated financial statements of the Company.

### 5.1 Changes in accounting policies and disclosures resulting from amendments in standards during the

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year, except for following amendments to accounting standards which are effective for annual periods beginning on or after January 01, 2022 (unless otherwise stated). The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective:

#### IFRS 03

Business Combinations - The amendment updates a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.

The amendments add an exception to the recognition principle of IFRS 3 Business Combinations to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date. The amendments also add a new paragraph to IFRS 3 to clarify

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that contingent assets do not qualify for recognition at the acquisition date. In accordance with the transitional provisions, the Company applies the amendments prospectively, i.e., to business combinations occurring after the beginning of the annual reporting period in which it first applies the amendments (the date of initial application).

These amendments had no impact on the separate financial statements of the Company.

**IAS 16** 

Property, plant and equipment – Amendment to clarify the prohibition on an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

In accordance with the transitional provisions, the Company applies the amendments retrospectively only to items of PP&E made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment (the date of initial application). These amendments had no impact on the financial statements of the Company as there were no sales of such items produced by property, plant and equipment made available for use on or after the beginning of the earliest period presented.

**IAS 37** 

Provisions, Contingent Liabilities and Contingent Assets - Amendments to specify that when assessing whether a contract is onerous or loss-making, an entity needs to include costs that relate directly to a contract to provide goods or services including both incremental costs (e.g., the costs of direct labour and materials) and an allocation of costs directly related to contract activities (e.g., depreciation of equipment used to fulfil the contract and costs of contract management and supervision). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Company applied the amendments to the contracts for which it had not fulfilled all of its obligations at the beginning of the reporting period. These amendments had no impact on the financial statements of the Company, as prior to the application of the amendments, the Company had not identified any contracts as being onerous and the unavoidable costs under the contracts, which were the costs of fulfilling them, comprised of incremental costs directly related to the contracts and an allocation of costs directly related to contract activities.

The adoption of the above amendments to accounting standards did not have any material effect on the financial statement.

In addition to the above amendments to standards, improvements to various accounting standards (under the annual improvements 2018 - 2020 cycle) have also been issued by the IASB in May 2020. Such improvements were generally effective for accounting periods beginning on or after January 01, 2022:

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IFRS 9

Financial Instruments: Fees in the '10 per cent' test for derecognition of financial liabilities - The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39.

In accordance with the transitional provisions, the Company applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment (the date of initial application). These amendments had no impact on the financial statements of the Company as there were no modifications of the Company's financial instruments during the period.

IFRS 16

Leases: Lease incentives - The amendment removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16 and had no impact on the financial statements of the Company.

**IAS 41** 

Agriculture: Taxation in fair value measurements - The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41.

These amendments had no impact on the financial statements of the Company as it did not have assets in scope of IAS 41 as at the reporting date.

|    |   |      | 2022        | 2021        |
|----|---|------|-------------|-------------|
| 6. | ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL                | Note | Rupees      | Rupees      |
|    |   |      |             |             |
|    | 5,905,000 (2021: 5,905,000) ordinary shares of Rs. 10 each  |      |             |             |
|    | fully paid in cash  |      | 59,050,000  | 59,050,000  |
|    | 95,000 (2021: 95,000) ordinary shares of Rs.10 each         |      |             |             |
|    | issued for consideration other than cash                    | 6.1  | 950,000     | 950,000     |
|    | 35,884,082 (2021: 32,076,439) ordinary shares of Rs. 10 eac | ch   |             |             |
|    | issued as bonus shares                                      |      | 358,840,820 | 320,764,390 |
|    |   | 6.2  | 418,840,820 | 380,764,390 |

<sup>6.1</sup> This represents the issuance of shares against the transfer of plant and machinery and other assets.

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|   |        |   | 2022            | 202   | 1     | 2022        | 2021       |
|---|--------|---|-----------------|-------|-------|-------------|------------|
|   |        |   | 2022            | 202   |       | 2022        | 2021       |
|   |        |   | Number          | Num   | ber   | Rupees      | Rupees     |
|   |        | Issued, subscribed and paid-up shares         |                 |       |       |             |            |
|   |        | of Rs. 10 each as at 01 January               | 38,076,439      | 34,61 |       | 380,764,390 | 346,149,45 |
|   |        | Issuance of bonus shares of Rs. 10 each       | 3,807,643       | 3,46  | 1,494 | 38,076,430  | 34,614,94  |
|   |        | Issued, subscribed and paid-up shares         |                 |       |       |             |            |
|   |        | of Rs. 10 each as at 31 December              | 41,884,082      | 38,07 | 6,439 | 418,840,820 | 380,764,39 |
|   |        |   |                 |       | ;     | 2022        | 2021       |
|   | REVA   | ALUATION SURPLUS ON OPERATING FIXED           | ASSETS          | Note  | R     | upees       | Rupees     |
|   | Oper   | ning balance of gross surplus on              |                 | -     |       |             |            |
|   | reval  | uation of fixed assets                        |                 |       | 43    | 7,324,115   | 468,643,93 |
|   | Surp   | lus on revaluation of operating fixed assets  | relating to     |       |       |             |            |
|   | dispo  | osal of plant and machinery - transferred to  | -               |       |       |             |            |
|   | unap   | propriated profits                            |                 |       | (10   | 0,771,089)  | (12,791,99 |
|   | Incre  | mental depreciation relating to surplus on I  | revaluation     |       |       |             |            |
|   | of fix | ed assets - transferred to unappropriated     |                 |       |       |             |            |
|   | profi  | ts - net of deferred tax                      |                 |       | (10   | 0,720,070)  | (13,338,84 |
|   | Relat  | ed deferred tax liability                     |                 |       | (4    | 4,874,483)  | (5,188,98  |
|   |        |   |                 |       | (15   | 5,594,553)  | (18,527,83 |
|   |        |   |                 |       | 41    | 0,958,473   | 437,324,13 |
|   | Less   | related deferred tax liability on:            |                 |       |       |             |            |
|   | Balar  | nce at the beginning of the year              |                 |       | 4     | 5,997,791   | 54,715,42  |
|   | Effec  | t of deferred tax due to change in proportion | on of tax regim | es    |       | 5,011,923   | 203,10     |
|   | Surp   | lus on revaluation of operating fixed assets  | relating to     |       |       |             |            |
|   | dispo  | osal of pland and machinery - transferred to  | )               |       |       |             |            |
|   | unap   | propriated profit                             |                 |       | (1    | 1,890,798)  | (3,528,64  |
|   | Incre  | mental depreciation relating to surplus on I  | revaluation     |       |       |             |            |
|   | of op  | erating fixed assets - transferred to unapp   | ropriated profi | t     | (4    | 4,874,483)  | (5,392,08  |
|   |        |   |                 | 22    | 4     | 4,244,433   | 45,997,79  |
| _ | Closi  | ng balance of surplus on revaluation of fixed | d assets        | 7.1   | 36    | 6,714,040   | 391,326,32 |

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7.1 This represents surplus arising on revaluation of freehold land, building on freehold land and plant and machinery. This has been adjusted by incremental depreciation arising due to revaluation, net of  $deferred\,tax.\,The\,latest\,revaluation\,of\,freehold\,land,\,building\,on\,freehold\,land\,and\,plant\,and\,machinery$ was carried out on 31 December 2020 by M/S Surval (Valuer on the approved list of Pakistan Banking Association) which resulted in a surplus of Rs. 92,972,395.

|    |   |      | 2022         | 2021         |
|----|---|------|--------------|--------------|
| 8. | LEASE LIABILITIES                                     | Note | Rupees       | Rupees       |
|    | Present value of lease payments                       |      | 258,014,081  | 149,505,355  |
|    | Less: Current portion shown under current liabilities | 14   | (74,080,435) | (29,747,708) |
|    |   |      | 183,933,646  | 119,757,647  |

Set out below are the carrying amounts of lease liabilities and the movements during the year:

|                       |      | 2022         | 2021         |
|-----------------------|------|--------------|--------------|
|                       | Note | Rupees       | Rupees       |
| As at 1 January       |      | 149,505,355  | 147,464,259  |
| Additions             |      | 151,968,600  | 27,062,194   |
| Accretion of interest |      | 26,899,580   | 17,902,625   |
| Payments              |      | (70,359,454) | (37,930,926) |
| Written off           |      | -            | (4,992,797)  |
| As at 31 December     |      | 258,014,081  | 149,505,355  |
| Current portion       | 14   | (74,080,435) | (29,747,708) |
| Non-current portion   |      | 183,933,646  | 119,757,647  |

| 8.1 | Maturity analysis:                          | 2022                      |                                 |   |
|-----|---|---------------------------|---------------------------------|---|
|     |   | Minimum<br>lease payments | Finance cost for future periods | Present value of minimum lease payments |
|     | ·   |                           | Rupees                          |   |
|     | Within one year                             | 100,118,949               | (26,038,514)                    | 74,080,435                              |
|     | After one year but not more than five years | 198,232,256               | (33,804,921)                    | 164,427,335                             |
|     | More than five years                        | 21,483,904                | (1,977,593)                     | 19,506,311                              |
|     |   | 319,835,109               | (61,821,028)                    | 258,014,081                             |
|     |   | 319,835,109               | (61,821,028)                    | 258,014                                 |

For The Year Ended 31 December 2022

|    | Γ  |                           |                                 |   |
|----|--|---------------------------|---------------------------------|---|
|    |  |                           | 2021                            |   |
|    |  | Minimum<br>lease payments | Finance cost for future periods | Present value of minimum lease payments |
|    |  |                           | Rupees                          |   |
|    | Within one year                                      | 41,589,908                | (11,842,200)                    | 29,747,708                              |
|    | After one year but not more than five years          | 127,781,184               | (37,087,852)                    | 90,693,332                              |
|    | More than five years                                 | 34,301,007                | (5,236,692)                     | 29,064,315                              |
|    |  | 203,672,099               | (54,166,744)                    | 149,505,355                             |
|    |  |                           |                                 |   |
|    |  |                           | 2022                            | 2021                                    |
|    |  | Note                      | Rupees                          | Rupees                                  |
|    | 8.2 Salient features of the leases are as follows:   |                           |                                 |   |
|    | - Discounting factor                                 |                           | 8.94%-17.75%                    | 8.94% - 13.68%                          |
|    | - Lease term   |                           | 24 to 120 Months                | 36 to 120 Months                        |
| 9. | LONG-TERM ADVANCES                                   |                           |                                 |   |
|    | Long-term advances                                   | 9.1                       | 58,075,668                      | 43,702,438                              |
|    | Less: Current portion shown under current liabilitie | es 14                     | (32,987,908)                    | (33,461,971)                            |
|    |  |                           | 25,087,760                      | 10,240,467                              |

9.1 These represent advances taken from employees against future sale of vehicles as per the Company's policy. Present value adjustment in accordance with the requirements of IFRS 9 'Financial Instruments' arising in respect of long-term advances is considered insignificant by the management at the financial statements level, hence not recognized.

|     |   |      | 2022        | 2021          |
|-----|---|------|-------------|---------------|
| 10. | LONG -TERM LOAN - SECURED                             | Note | Rupees      | Rupees        |
|     | Long-term loan  | 10.1 | 18,008,677  | 164,758,957   |
|     | Less: Current portion shown under current liabilities | 14   | (2,569,665) | (164,758,957) |
|     |   |      | 15,439,012  | -             |
|     |   |      |             |               |
|     | Loan from - MCB Bank Limited                          |      | 26,240,793  | 167,677,476   |
|     | Less: Deferred grant                                  |      | (8,232,117) | (2,918,519)   |
|     | Less: Current portion shown under current liabilities |      | (2,569,665) | (164,758,957) |
|     |   |      | 15,439,012  | -             |

For The Year Ended 31 December 2022

|      |   |        | 2022          | 2021          |
|------|---|--------|---------------|---------------|
| 10.1 | The movement of long-term loan is as follows:         | Note   | Rupees        | Rupees        |
|      | Opening balance as at 01 January                      |        | 164,758,957   | 323,828,530   |
|      | Loan obtained during the year                         | 10.1.2 | 26,300,000    | -             |
|      | Less: deferred grant recognized                       | 11.1   | (8,879,354)   | -             |
|      |   | ,      | 17,420,646    | -             |
|      | Unwinding of loan                                     |        | 6,593,103     | 15,720,381    |
|      | Payment during the year                               |        | (170,764,029) | (174,789,954) |
|      |   |        | 18,008,677    | 164,758,957   |
|      | Less: Current portion shown under current liabilities |        | (2,569,665)   | (164,758,957) |
|      | Closing balance as at 31 December                     |        | 15,439,012    | -             |
|      |   |        |               |               |

- 10.1.1 This represents loan of obtained under Refinance Scheme for Payment of Wages and Salaries to Workers and Employees of Business offered by State Bank of Pakistan. The facility has an aggregate sanctioned limit of Rs. 400 million. It carries mark-up at the rate of 3% per annum payable quaterly. The facility was secured against first joint pari passu charge of Rs. 266.67 million on the operating fixed assets of the Company. The loan has been measured at its fair value in accordance with IFRS 9 (Financial Instruments) using the effective interest rate of 3 Months KIBOR at respective draw down dates. The difference between fair value of loan and loan proceeds has been recognized as deferred grant as per requirements of IAS 20 (Accounting for Government grants and disclosure of Government assistance) and as per Circular 11/2020 issued by the Institute of Chartered Accountants of Pakistan. The entire amount of loan has been repaid during the year.
- 10.1.2 This represents loan obtained during the year from MCB Bank Limited under facility for setting up solar based power project under SBP financing scheme for renewable Energy having sanctioned limit of Rs. 50 million (2021: Nil) and carries markup at the rate of 2% + 0.5% per annum payable quarterly (2021: Nil) whereas principal is repayable in 27 equal quarterly instalments starting from 10 December 2022. This facility is secured against Lien on investment fund of Rs. 67 million out of Rs. 83 million current FV of investment placed in MCB-Arif Habib Savings and Investment Limited (25% margin of limit). The loan has been measured at its fair value in accordance with IFRS 9 (Financial Instruments) using effective interest rate of 3M KIBOR at respective draw down date. The difference between fair value of loan and loan proceeds has been recognised as deferred grant as per requirements of IAS 20 (Accounting for Government grants and disclosure of Government assistance) and as per Circular 11/2020 issued by the Institute of Chartered Accountants of Pakistan.

Salient features of the facility is as under:

| Bank name        | Outstanding installments | Repayment | Installment<br>(Rupees) | Disbursement date | Maturity     |
|------------------|--------------------------|-----------|-------------------------|-------------------|--------------|
| MCB Bank Limited | 26                       | Quarterly | 974,074                 | 10 December 2022  | 10 June 2029 |

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|     |       |  |      | 2022        | 2021        |
|-----|-------|--|------|-------------|-------------|
| 11. | DEFE  | RRED LIABILITIES                                     | Note | Rupees      | Rupees      |
|     | Defer | red Grant  | 11.1 | 5,593,369   | -           |
|     | Gratu | iity   | 11.2 | 525,066,824 | 546,646,832 |
|     |       |  |      | 530,660,193 | 546,646,832 |
|     | 11.1  | Movement of deferred grant is as follows:            |      |             |             |
|     |       | Opening balance as at 01 January                     |      | 2,918,519   | 11,912,458  |
|     |       | Addition during the year                             | 10.1 | 8,879,354   | -           |
|     |       | Grant income recognized during the year              | 37   | (3,565,756) | (8,993,939) |
|     |       | Closing balance                                      |      | 8,232,117   | 2,918,519   |
|     |       | Less: Current portion shown under current liabilties |      | (2,638,748) | (2,918,519) |
|     |       | Non-current portion                                  |      | 5,593,369   | -           |

### 11.2 Gratuity

As discussed in Note 4.7, the Company operates an unfunded gratuity scheme for its employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

|         | 2022         | 2021  |
|---------|--------------|---|
| Note    | Rupees       | Rupees  |
| 11.2.1  | 525,066,824  | 546,646,832   |
| gation: |              |   |
|         | 546,646,832  | 525,419,561   |
|         | 33,716,071   | 34,443,465  |
|         | 60,180,101   | 47,434,310  |
|         | (44,960,588) | (44,687,200)  |
|         | 48,935,584   | 37,190,575  |
|         |              |   |
|         | (56,801,988) | 823,015   |
|         | 4,704,120    | -   |
|         | 5,573,211    | 16,354,126  |
|         | (46,524,657) | 17,177,141  |
|         | 549,057,759  | 579,787,277   |
|         | (23,990,935) | (33,140,445)  |
|         | 525,066,824  | 546,646,832   |
|         |              | Note Rupees  11.2.1 525,066,824  Igation:  546,646,832  33,716,071 60,180,101 (44,960,588) 48,935,584  (56,801,988) 4,704,120 5,573,211 (46,524,657) 549,057,759 (23,990,935) |

For The Year Ended 31 December 2022

|  |             | 2022         | 2021      |
|--|-------------|--------------|-----------|
| 11.2.2 Expense recognized in statement of profit or loss:  | Note        | Rupees       | Rupees    |
| Current service cost                                       |             | 33,716,071   | 34,443,4  |
| Interest cost  |             | 60,180,101   | 47,434,3  |
|  |             | 93,896,172   | 81,877,7  |
| 11.2.3 Remeasurement (gain) / loss recognized in other com | nprehensive | e income:    |           |
| Actuarial (gain) / losses from changes in financial assu   | umptions    | (56,801,988) | 823,0     |
| Actuarial loss from changes in demographic assumpt         | ions        | 4,704,120    |           |
| Experience adjustments                                     |             | 5,573,211    | 16,354,1  |
|  |             | (46,524,657) | 17,177,1  |
| 11.2.4 Changes in net recognized liability:                |             |              |           |
| Liability as at 01 January                                 |             | 546,646,832  | 525,419,5 |
| Amount recognized during the year                          | 11.2.2      | 93,896,172   | 81,877,7  |
| Remeasurement (gain) / loss recognized in other            |             |              |           |
| comprehensive income:                                      | 11.2.3      | (46,524,657) | 17,177,1  |
| Benefits due but not paid                                  |             | (23,990,935) | (33,140,4 |
| Benefit paid during the year                               |             | (44,960,588) | (44,687,2 |
| Liability as at 31 December                                |             | 525,066,824  | 546,646,8 |

### 11.2.5 Historical information for gratuity plan

|                                     | 2022         | 2021        | 2020        | 2019        | 2018        |  |  |
|-------------------------------------|--------------|-------------|-------------|-------------|-------------|--|--|
|                                     | Rupees       |             |             |             |             |  |  |
|                                     |              |             |             |             |             |  |  |
| Present value of defined            |              |             |             |             |             |  |  |
| benefit obligation                  | 525,066,824  | 546,646,832 | 525,419,561 | 417,661,559 | 356,835,157 |  |  |
| Remeasurement adjustment            |              |             |             |             |             |  |  |
| arising on plan liabilities         | (46,524,657) | 17,177,141  | 63,821,894  | 37,645,330  | 22,782,070  |  |  |
| Remeasurement adjustment as         |              |             |             |             |             |  |  |
| percentage of outstanding liability | (8.86%)      | 3.14%       | 12.15%      | 9.01%       | 6.38%       |  |  |

The projected unit credit method with the following significant assumptions was used for the valuationof this scheme:

For The Year Ended 31 December 2022

|  | 2022        | 2021        |
|--|-------------|-------------|
| - Discount rate used for interest cost         | 11.75% p.a. | 9.75% p.a.  |
| - Discount rate used for year end obligation   | 14.25% p.a. | 11.75% p.a. |
| - Expected rate of increase in salary          | 12.13% p.a. | 11.75% p.a. |
| - Expected average remaining working life time | 7 years     | 8 years     |
| - Mortality rates                              | SLIC        | SLIC        |
|  | 2001-2005   | 2001-2005   |

11.2.6 Estimated expense of current service and interest cost on defined benefit obligation to be charged to statement of profit or loss for the year ending 31 December 2023 amounts to Rs. 36.2 million and Rs. 81.2 million respectively.

### 11.2.7 Sensitivity analysis

Significant assumptions for the determination of the defined benefit plan obligation are discount rate and expected salary increase. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

|  |     | 2022          | 2021          |
|--|-----|---------------|---------------|
| N  | ote | Rupees        | Rupees        |
| Discount rate + 100 bps  |     | 489,002,175   | 503,943,649   |
| Discount rate - 100 bps  |     | 565,469,463   | (595,275,352) |
| Salary increase + 100 bps  |     | 566,330,359   | 595,249,018   |
| Salary increase - 100 bps  |     | 487,598,486   | (503,194,909) |
| 11.2.8 The following are the expected payments in future years;  Within next 12 months |     | 26,715,458    | 37,011,663    |
| Between 2 and 5 years  |     | 228,671,296   | 183,059,729   |
| Between 5 and 10 years   |     | 595,453,236   | 497,252,964   |
| Beyond 10 years  | ;   | 3,062,503,307 | 3,183,006,044 |
| Total expected payments  |     | 3,913,343,297 | 3,900,330,400 |

The average duration of the defined benefit plan obligation at the end of the reporting period is 7 years (2021: 8 years).

For The Year Ended 31 December 2022

|     |                                    |      | 2022          | 2021          |
|-----|------------------------------------|------|---------------|---------------|
| 12. | TRADE AND OTHER PAYABLES           | Note | Rupees Ru     | Rupees        |
|     |                                    |      |               |               |
|     | Trade creditors                    | 12.1 | 660,130,774   | 397,345,476   |
|     | Accrued expenses                   |      | 507,047,289   | 521,824,792   |
|     | Payable to Central Research Fund   |      | 33,299,760    | 23,638,694    |
|     | Payable to provident fund trust    | 12.2 | -             | 11,625,789    |
|     | Withholding tax payable            |      | 23,729,100    | 21,581,110    |
|     | Workers Welfare Fund Payable       | 12.3 | 161,403,821   | 90,247,111    |
|     | Refund liabilities                 | 12.4 | 118,138,035   | 112,345,168   |
|     | Payable to Employees Welfare Trust |      | _             | 826,542       |
|     |                                    |      | 1,503,748,779 | 1,179,434,682 |

- 12.1 These include a balance amounting to Rs. 31.2 million (2021: Nil) due to Curexa Health (Private) Limited, a related party on account of purchases made during the year.
- 12.2 All the investments out of provident fund have been made in the collective investment schemes, listed equity and debt securities in accordance with the provisions of section 218 of Companies Act 2017, and the rules formulated for this purpose.

|      |                                      |      | 2022        | 2021       |
|------|--------------------------------------|------|-------------|------------|
| 12.3 | Workers Welfare Fund Payable         | Note | Rupees      | Rupees     |
|      | Balance at the beginning of the year |      | 90,247,111  | 37,365,679 |
|      | Charge for the year                  |      | 71,156,710  | 52,881,432 |
|      | Balance at the end of the year       |      | 161,403,821 | 90,247,111 |

This represents provision created against sales made to ditributors with the right to return at the 12.4 time of goods expiration.

|     |  |      | 2022       | 2021       |
|-----|--|------|------------|------------|
| 13. | CONTRACT LIABILITIES                   | Note | Rupees     | Rupees     |
|     | Advance from local distributors        |      | 8,614,251  | 33,248,835 |
|     | Advance from institutions              |      | 15,776,655 | -          |
|     | Advance from foreign customer - Export |      | 47,822,747 | -          |
|     | Advance from toll customer             |      | 50,017     | -          |
|     |  |      | 72,263,670 | 33,248,835 |

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|     |  |      | 2022        | 2021        |
|-----|--|------|-------------|-------------|
| 14. | CURRENT PORTION OF LONG-TERM LIABILITIES | Note | Rupees      | Rupees      |
|     | Lease liabilities                        | 8    | 74,080,435  | 29,747,708  |
|     | Long-term advances                       | 9    | 32,987,908  | 33,461,971  |
|     | Long-term loan - secured                 | 10   | 2,569,665   | 164,758,957 |
|     | Deferred grant                           | 11.1 | 2,638,748   | 2,918,519   |
|     |  |      | 112,276,756 | 230,887,155 |
| 15. | SHORT - TERM BORROWINGS                  |      |             |             |
|     | Meezan Bank Limited                      | 15.1 | 280,313,558 | -           |
|     | Habib Bank Limited                       | 15.2 | 184,191,474 | -           |
|     |  |      | 464,505,032 | -           |

- 15.1 Working capital facilities obtained from Meezan Bank Limited comprise of Running Musharakah amounting to Rs. 500 million (31 December 2021: Rs. 250 million) and letter of credit (sight) under Musawammah amounting to Rs. 500 million (31 December 2021: Rs. 250 million). The facilities are secured against first joint pari passu charge over all present and future current assets (inclusive of 25% risk margin). The rate of profit on Running Musharak is 1 month KIBOR + 0.25% (31 December 2021: 1 month KIBOR + 0.30%) and charges against Musawammah are approximately 0.025% (31 December 2021: 0.025%) flat with nil retirement charges. Out of the aggregated facility, export refinance facility amounting to Rs. 200 million (31 December 2021: Rs. 100 million) is available as a sub limit under the same security. This facility carries profit at the rate of SBP rate plus 1% (31 December 2021: SBP rate plus 1%).
- 15.2 Working capital facilities obtained from Habib Bank Limited comprise of letters of credit (sight/usance) cumulatively amounting to Rs. 500 million (31 December 2021: Rs. 500 million), an overdraft facility of Rs.184 million (31 December 2021: Rs. 184 million), and a general facility of Rs. 10 million (31 December 2021: Rs. 10 million). The facilities are secured against joint pari passu hypothecation charge of Rs. 925.33 million over current assets (inclusive of 25% margin). The rate of markup on funded facilities is 1 month KIBOR + 0.35% (31 December 2021: 1 month KIBOR + 0.35%).

#### 16. CONTINGENCIES AND COMMITMENTS

#### 16.1 Contingencies

- While finalizing income tax assessments for the tax year 2010, Additional Commissioner Inland Revenue (ACIR) had made certain additions with aggregate tax impact of Rs.10 million. The Company had filed an appeal before Commission Inland Revenue CIR (Appeals) who had upheld the additions made by assessing officer. Being aggrieved, the Company filed an appeal before Appellate Tribunal Inland Revenue (ATIR), who deleted the aforesaid additions. However, department has filed reference before honourable Lahore High Court against the judgment of ATIR. The case is pending adjudication. Provision has not been recognized by the Company, as the management expects a favourable outcome.

For The Year Ended 31 December 2022

- The ACIR had issued an amended assessment order u/s 122(1)/122(5)/177) of the Income Tax Ordinance, 2001 and made certain addition amounting to Rs. 24.1 million for the Tax year 2013. The company preferred an appeal to CIR against the aforesaid order. The CIR vide his appellate order, upheld the addition amounting to Rs. 24.1 million. Being aggrieved the company has filed an appeal against the aforementioned addition before the ATIR, which is still pending. Provision has not been recognized by the Company, as the management expects a favourable outcome.
- An appeal was filed before the Commissioner Inland Revenue (Appeals)-V, Lahore [CIRA] against the Order-in-Original vide no. ST-55/2022 dated 17 May 2022 [Order] whereby the Deputy Commissioner Inland Revenue Enforcement-II, Unit-13, LTO, Lahore established sales tax demand of Rs. 6,477,332/- including penalty of Rs. 308,444/- and default surcharge on the issue of short payment of sales tax with respect to apportionment of input tax during the tax periods from July, 2020 to June, 2021. The case has been heard and reserved for order by learned CIRA. We anticipate a favourable outcome of the aforesaid appeal on the basis of factual and legal grounds and hence no provision is required to be made in the accounts. Provision has not been recognized by the Company, as the management expects a favourable outcome.

|      |   |      | 2022        | 2021          |
|------|---|------|-------------|---------------|
| 16.2 | Commitments                                 | Note | Rupees      | Rupees        |
|      | The Company has commitments against:        |      |             |               |
|      | Letter of contracts                         |      | 186,082,959 | 269,338,321   |
|      | Bank contracts                              |      | 425,823,107 | 689,036,351   |
|      | ljarah rentals                              | 16.3 | 19,608,990  | -             |
|      | Capital expenditure                         |      | 142,333,332 | 111,100,000   |
|      |   |      | 773,848,388 | 1,069,474,672 |
| 16.3 | Future payments under ljarah:               |      |             |               |
|      | Within one year                             |      | 7,843,596   | -             |
|      | After one year but not more than five years |      | 11,765,394  | -             |
|      |   | 16.4 | 19,608,990  | _             |

- 16.4 The three-year ijarah contract with First Habib Modaraba is for 8 company vehicles, rentals of which are set at 6 month kibor + 2% subject to a 10% floor and 20% ceiling. The rate will be reviewed and determine on quarterly basis and in case the rate is not available at any time, the rental amounts will be calculated on any substitute mode available which is deemed to be fit by the bank.
- The Company has given post dated cheques of Rs. 6 million (2021: 16 million) to Total Parco Pakistan Limited and Rs 5.5 million(2021: Nil) as a security against fuel cards provided to employees and Rs 1 million (2021: Nil) to Metro cash & carry to increase the credit limit for purchasing related to Canteen.

#### 16.6 Un-availed short-term borrowing facilities:

Following are the credit facilities available to the Company but are not availed at year end:

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### 16.6.1 Under Mark-up arrangements:

The Company also has unavailed import credit facilities available from JS Bank Limited with sanctioned limits amounting to Rs. 120 million (31 December 2021: Rs. 120 million). The facility is secured by way of lien over import documents and accepted drafts. The commission charged is 0.030% per quarter (31 December 2021: 0.030%).

|                               |  | 2022   | 2021   |
|-------------------------------|--|--|--|
| PROPERTY, PLANT AND EQUIPMENT | Note                                       | Rupees   | Rupees   |
|                               |  |  |  |
| Operating fixed assets        | 17.1                                       | 1,278,716,784  | 1,376,185,167  |
| Right of use assets           | 17.1                                       | 356,465,213  | 126,628,439  |
| Capital work in progress      | 17.2                                       | 423,430,018  | 13,366,996   |
|                               |  | 2,058,612,015  | 1,516,180,602  |
|                               | Operating fixed assets Right of use assets | Operating fixed assets 17.1 Right of use assets 17.1 | PROPERTY, PLANT AND EQUIPMENT         Note         Rupees           Operating fixed assets         17.1         1,278,716,784           Right of use assets         17.1         356,465,213           Capital work in progress         17.2         423,430,018 |

For The Year Ended 31 December 2022

| Reconciliation of the carrying amounts at the beginning and end of the year is as follows: |  |
|--|--|
|  |  |

17.1 Operating fixed assets

|                             |                           |                         |  | 20                          | 2022                |  |                           |                            |  |        |
|-----------------------------|---------------------------|-------------------------|--|-----------------------------|---------------------|--|---------------------------|----------------------------|--|--------|
|                             |                           | Cost/revalu             | Cost/revalued amount                   |                             |                     | Accumulated depreciation               | lepreciation              |                            | :                                      |        |
| DESCRIPTION                 | As at<br>01 January       | Additions/<br>Transfers | Disposals                              | As at 31<br>December        | As at<br>01 January | Depreciation<br>charge for<br>the year | (Disposal) /<br>Transfers | As at 31<br>December       | Net book<br>value as at 31<br>December | Rate   |
|                             |                           |                         |  |                             | Rupees              |  |                           |                            |  |        |
| Land - freehold             | 283,400,000               | ı                       | ı                                      | 283,400,000                 | 1                   | '                                      | '                         | 1                          | 283,400,000                            | %0     |
| Building on freehold land   | 677,745,385               | 81,217,410              | 1                                      | 758,962,795                 | 532,093,433         | 22,098,826                             | ,                         | 554,192,259                | 204,770,536                            | 10%    |
| Leaseholdimprovement        | 30,486,732                | 18,917,500              | •                                      | 49,404,232                  | 3,556,785           | 7,593,031                              | ,                         | 11,149,816                 | 38,254,416                             | 20%    |
| Plant and machinery         | 1,270,411,200             |                         | 69,776,864 (220,512,295) 1,119,675,769 | 1,119,675,769               | 721,974,528         | 55,517,116                             | (38,201,195)              | 739,290,449                | 380,385,320                            | 10%    |
| Laboratory equipment        | 102,037,728               | 5,387,665               | •                                      | 107,425,393                 | 26,489,527          | 9,408,864                              | •                         | 35,898,391                 | 71,527,002                             | 10%    |
| Furniture and fixtures      | 56,175,632                | 5,274,110               | 1                                      | 61,449,742                  | 25,161,069          | 4,727,902                              | İ                         | 29,888,971                 | 31,560,771                             | 10%    |
| Electric and gas appliances | 53,655,514                | 8,097,645               | 1                                      | 61,753,159                  | 27,317,505          | 2,947,846                              | '                         | 30,265,351                 | 31,487,808                             | 10%    |
| Office equipment            | 120,569,879               | 12,549,625              | (383,000)                              | 132,736,504                 | 61,107,981          | 12,810,150                             | (198,534)                 | 73,719,597                 | 59,016,907 10-25%                      | 10-25% |
| Vehicles-owned              | 295,127,380               | 50,735,300              | (33,674,240)                           | 312,188,440                 | 115,723,455         | 39,194,930                             | (21,043,969)              | 133,874,416                | 178,314,024                            | 20%    |
|                             | 2,889,609,450 251,956,119 | 251,956,119             | (254,569,535)                          | 2,886,996,034 1,513,424,283 | 1,513,424,283       | 154,298,665                            | (59,443,698)              | 1,608,279,250              | 1,278,716,784                          |        |
| Right-of-use assets:        |                           |                         |  |                             |                     |  |                           |                            |  |        |
| Buildings                   | 188,921,769               | 1                       | (18,193,453)                           | 170,728,316                 | 62,293,330          | 31,867,991                             | (18,193,453)              | 75,967,868                 | 94,760,448 10-33%                      | 10-33% |
| Vehicles                    | 1                         | 75,367,000              | 1                                      | 75,367,000                  | •                   | 1,655,008                              | 1                         | 1,655,008                  | 73,711,992                             | 10%    |
| Plant and machinery         | 1                         | - 187,992,773           | 1                                      | 187,992,773                 | •                   | 1                                      | 1                         | '                          | 187,992,773                            | 10%    |
|                             | 188,921,769               | 188,921,769 263,359,773 | (18,193,453)                           | 434,088,089                 | 62,293,330          | 33,522,999                             | (18,193,453)              | 77,622,876                 | 356,465,213                            |        |
| Total                       | 3,078,531,219             | 515,315,892             | (272,762,988)                          | 3,321,084,123               | 1,575,717,613       | 187,821,664                            | (77,637,151)              | (77,637,151) 1,685,902,126 | 1,635,181,997                          |        |

|                             |                           |                                |                           |  | 7   | 2021                |  |                           |                             |                      |  |        |
|-----------------------------|---------------------------|--------------------------------|---------------------------|--|---|---------------------|--|---------------------------|-----------------------------|----------------------|--|--------|
|                             |                           | Cos                            | Cost/revalued amount      | ount   |   |                     | Accun                                  | Accumulated depreciation  | tion                        |                      |  |        |
| DESCRIPTION                 | As at<br>01 January       | Additions /<br>Transfers       | Revaluation<br>Adjustment | Disposals                                      | Asat31<br>December                        | As at<br>01 January | Depreciation<br>charge for<br>the year | Revaluation<br>Adjustment | (Disposal) /<br>Transfers   | As at 31<br>December | Net book<br>value as at 31<br>December | Rate   |
|                             |                           |                                |                           |  |   | Rupees -            |  |                           |                             |                      |  |        |
|                             |                           |                                |                           |  |   |                     |  |                           |                             |                      |  |        |
| Land - freehold             | 283,400,000               | 1                              | 1                         | 1  | 283,400,000                               | 1                   | 1                                      | 1                         | 1                           | 1                    | 283,400,000                            | 1      |
| Building on freehold land   | 676,017,848               | 1,727,537                      | 1                         | 1  | 677,745,385                               | 516,037,848         | 16,055,585                             | 1                         | 1                           | 532,093,433          | 145,651,952                            | 10%    |
| Leaseholdimprovement        | 1                         | 30,486,732                     | 1                         | 1  | 30,486,732                                | 1                   | 3,556,785                              | 1                         | 1                           | 3,556,785            | 26,929,947                             | 20%    |
| Plant and machinery         | 1,293,821,975             | 82,759,625                     | 1                         | (106,170,400) 1,270,411,200                    | 1,270,411,200                             | 750,690,975         | 61,034,620                             | 1                         | (89,751,067)                | 721,974,528          | 548,436,672                            | 10%    |
| Laboratory equipment        | 76,339,180                | 25,698,548                     | 1                         | 1  | 102,037,728                               | 18,201,413          | 8,288,114                              | ı                         | 1                           | 26,489,527           | 75,548,201 10-20%                      | 10-20% |
| Furniture and fixtures      | 37,218,189                | 18,957,443                     | 1                         | 1  | 56,175,632                                | 19,911,841          | 5,249,228                              | 1                         | 1                           | 25,161,069           | 31,014,563                             | 10%    |
| Electric and gas appliances | 41,789,647                | 11,865,867                     | 1                         | 1  | 53,655,514                                | 25,008,476          | 2,309,029                              | 1                         | 1                           | 27,317,505           | 26,338,009 10-20%                      | 10-20% |
| Office equipment            | 78,847,172                | 41,722,707                     | 1                         | 1  | 120,569,879                               | 50,611,132          | 10,496,849                             | 1                         | '                           | 61,107,981           | 59,461,898 10-25%                      | 10-25% |
| Vehicles                    | 257,665,531               | 93,400,943                     | '                         | (55,939,094)                                   | 295,127,380                               | 109,899,473         | 32,951,972                             | 1                         | (27,127,990)                | 115,723,455          | 179,403,925                            | %02    |
| Library books               | 52,806                    | '                              | (52,806)                  | '  | '   | 51,322              | 136                                    | 1                         | (51,458)                    | 1                    | •                                      | 10%    |
| Neon sign                   | 204,990                   | '                              | (204,990)                 | '  | '   | 158,899             | 4,225                                  | 1                         | (163,124)                   | 1                    | •                                      | 10%    |
| Arms and ammunition         | 166,100                   | 1                              | (166,100)                 | 1  | 1   | 137,831             | 2,591                                  | 1                         | (140,422)                   | 1                    | •                                      | 10%    |
|                             | 2,745,523,438 306,619,402 | 306,619,402                    | (423,896)                 | 896) (162,109,494) 2,889,609,450 1,490,709,210 | 2,889,609,450                             | 1,490,709,210       | 139,949,134                            | ı                         | (117,234,061) 1,513,424,283 | 1,513,424,283        | 1,376,185,167                          |        |
| Right-of-use assets:        |                           |                                |                           |  |   |                     |  |                           |                             |                      |  |        |
| Buildings                   | 174,536,866               | 174,536,866 27,062,194 (8,048, | (8,048,909)               | (4,628,382)                                    | 188,921,769                               | 40,622,167          | 30,528,640                             | (4,229,095)               | (4,628,382)                 | 62,293,330           | 126,628,439 10-33%                     | 10-33% |
| Total                       | 2,920,060,304 333,681,596 | 333,681,596                    | (8,472,805)               | (166,737,876)                                  | (166,737,876) 3,078,531,219 1,531,331,377 | 1,531,331,377       | 170,477,774                            | (4,229,095)               | (121,862,443) 1,575,717,613 | 1,575,717,613        | 1,502,813,606                          |        |
|                             |                           |                                |                           |  |   |                     |  |                           |                             |                      |  |        |

For The Year Ended 31 December 2022

| 17.1.1 Depreciation charge has been allocated as under: | Note | 2022<br>Rupees | 2021<br>Rupees |
|---|------|----------------|----------------|
| Cost of sales   | 32   | 101,885,677    | 94,336,560     |
| Distribution, selling and promotional expenses          | 33   | 44,923,233     | 39,013,487     |
| Administrative and general expenses                     | 34   | 41,012,754     | 37,127,727     |
|   |      | 187,821,664    | 170,477,774    |

17.1.2 The latest revaluation of freehold land, building on freehold land and plant and machinery was carried out on 31 December 2020 by M/S Surval (Valuer on the the approved list of Pakistan Banking Association) which resulted in a surplus of Rs. 92.97 million over the net carrying value of assets.

### 17.1.3 Had the assets not been revalued, the carrying values would have been:

|                           |          | 2022        | 2021        |
|---------------------------|----------|-------------|-------------|
|                           | Note     | Rupees      | Rupees      |
|                           |          |             |             |
| Land - freehold           |          | 13,989,289  | 13,989,289  |
| Building on freehold land |          | 126,214,613 | 57,204,685  |
| Plant and machinery       |          | 317,393,481 | 468,970,535 |
|                           | 17.1.3.1 | 457,597,383 | 540,164,509 |

### 17.1.3.1 Below is the reconciliation of carrying value without impact of revaluation surplus:

### Carrying value of assets:

| Land - freehold                            |   | 283,400,000 | 283,400,000 |
|--|---|-------------|-------------|
| Building on freehold land                  |   | 204,770,536 | 145,651,952 |
| Plant and machinery                        |   | 380,385,320 | 548,436,672 |
|  |   | 868,555,856 | 977,488,624 |
| Less: Revaluation surplus                  |   | 366,714,040 | 391,326,324 |
| Less: Related deferred tax                 |   | 44,244,433  | 45,997,791  |
|  | 7 | 410,958,473 | 437,324,115 |
| Carrying value without revaluation surplus |   | 457,597,383 | 540,164,509 |
|  |   |             |             |

For The Year Ended 31 December 2022

| 17.1.4      | Disposal of | property, pl  | ant and equ | ipment       |       |        |              |                |
|-------------|-------------|---------------|-------------|--------------|-------|--------|--------------|----------------|
| Description |             | Cost / Reval- | Accumulated | Written Down | Sales | Gain / | Mode of Sale | Particulars of |

|             |            |              |       | Rupees   |        |                |            |
|-------------|------------|--------------|-------|----------|--------|----------------|------------|
| Description | ued amount | Depreciation | Value | Proceeds | (Loss) | r lode of odie | Purchasers |

Plant and Machinery

| HVAC Chiller           | 62,396,682  | (12,689,094) | 49,707,588 | 52,621,944 | 2,914,356 Sale & Leaseback First Habib Modaraba |
|------------------------|-------------|--------------|------------|------------|---|
| Blistering & Cartoning | 115,959,371 | (25,160,799) | 90,798,572 | 96,122,092 | 5,323,520 Sale & Leaseback First Habib Modaraba |
| Coater 500 Kg          | 42,156,242  | (351,302)    | 41,804,940 | 44,255,964 | 2,451,024 Sale & Leaseback First Habib Modaraba |

Vehicle Type Reg. No Employees:

Motor Cars

2022

| Suzuki Cultus      | LEA-18A-7488 | 1,340,000  | (833,592)    | 506,408   | 984,835    | 478,427 Company Policy   | Usman Wahid Bhatti |  |
|--------------------|--------------|------------|--------------|-----------|------------|--------------------------|--------------------|--|
| Suzuki Alto        | LEA-20-7021  | 1,398,000  | (636,867)    | 761,133   | 1,125,235  | 364,102 Company Policy   | Mirza Shujat Ali   |  |
| Honda City         | LEB-19-7085  | 1,859,000  | (1,127,182)  | 731,818   | -          | (731,818) Company Policy | Tariq Aziz         |  |
| Suzuki Cultus VXR  | LEH-19-5952  | 1,745,000  | (975,627)    | 769,373   | 1,133,220  | 363,847 Company Policy   | Sajid Pervaiz      |  |
|                    |              |            |              |           |            |                          |                    |  |
|                    |              |            |              |           |            |                          | Third party:       |  |
| Suzuki Alto        | AAC 877      | 1,398,000  | (560,753)    | 837,247   | 1,745,500  | 908,253 Sale In Market   | Market             |  |
| Suzuki Alto        | AAB 513      | 1,398,000  | (560,753)    | 837,247   | 1,734,500  | 897,253 Sale In Market   | Market             |  |
|                    |              |            |              |           |            |                          |                    |  |
| Items having NBV I | ess than     |            |              |           |            |                          |                    |  |
| Rs.500,000 each    |              | 24,919,240 | (16,547,729) | 8,371,511 | 12,969,238 | 4,597,727                |                    |  |

254,569,535 (59,443,698) 195,125,837 212,692,528 17,566,691

2021 162,533,390 (117,234,061) 45,299,329 49,472,974 4,173,645

### 17.1.5 Forced sale value as per the last revaluation report as of 31 December 2020 is as follows

| Asset Class               | Forced sale value |
|---------------------------|-------------------|
|                           | Rupees            |
| Freehold land             | 236,080,000       |
| Building on freehold land | 127,984,000       |
| Plant and machinery       | 434,504,000       |
| Total                     | 798,568,000       |
|                           |                   |

17.1.6 The above amount does not include assets which are capitalized from 1st January 2022 to 31 December 2022, as no material change in values occurred for the same.

For The Year Ended 31 December 2022

17.1.7 The Company entered into a Sale and leaseback transaction with First Habib Modarbah for a period of 2 years to generate additional cash inflow. The net cashflow impact of the transaction during the year is Rs. 91.68 Million.

### 17.1.8 Particulars of immovable assets of the Company are as follows:

| Location and address           | Usage of immovable property    | Land area (kanal) | Coverage area (sqr.ft) |
|--------------------------------|--------------------------------|-------------------|------------------------|
| Land: Situated at 17.5 KM      | Head Office, Manufacturing     | 43.6              | 237,402                |
| <br>Multan Road Hadbast Mouza  | facility and Registered Office |                   |                        |
| Kanjra, Tehsil & Distt. Lahore |                                |                   |                        |

### 17.2 Capital work in progress

Movement in capital work in progress is as follows:

|                             | Plant and Machinery |              | Others        |              | Total         |               |
|-----------------------------|---------------------|--------------|---------------|--------------|---------------|---------------|
|                             | 2022 2021           |              | 2022          | 2021         | 2022          | 2021          |
|                             | Rupees              | Rupees       | Rupees        | Rupees       | Rupees        | Rupees        |
| Opening balance             | 1,787,999           | 59,201,859   | 11,578,997    | 8,832,572    | 13,366,996    | 68,034,431    |
| Additions during the year   | 73,187,999          | 11,600,253   | 586,053,797   | 102,413,183  | 659,241,796   | 114,013,436   |
| Transferred to owned assets | (69,776,864)        | (69,014,113) | (179,401,910) | (99,666,758) | (249,178,774) | (168,680,871) |
|                             | 5,199,134           | 1,787,999    | 418,230,884   | 11,578,997   | 423,430,018   | 13,366,996    |

|     |                                 |      | 2022       | 2021       |
|-----|---------------------------------|------|------------|------------|
| 18. | INTANGIBLE ASSETS               | Note | Rupees     | Rupees     |
|     | Intangible assets               | 18.1 | 35,835,396 | _          |
|     | Software - under implementation | 18.2 | -          | 21,189,000 |
|     |                                 |      | 35,835,396 | 21,189,000 |

For The Year Ended 31 December 2022

|                       |                               |            |                |                      |                     |              |                |                      |                                    | _         |
|-----------------------|-------------------------------|------------|----------------|----------------------|---------------------|--------------|----------------|----------------------|------------------------------------|-----------|
| 18.1                  | 2022                          |            |                |                      |                     |              |                |                      |                                    |           |
|                       | Cost Accumulated amortization |            |                |                      |                     |              |                |                      |                                    |           |
| PARTICULARS           | As at<br>01 January           | Additions  | Written<br>off | As at<br>31 December | As at<br>01 January | For the year | Written<br>off | As at<br>31 December | Book value<br>as at 31<br>December | Rate<br>% |
|                       |                               |            |                |                      | Ru                  | ıpees        |                |                      |                                    |           |
| Registration and      |                               |            |                |                      |                     |              |                |                      |                                    |           |
| trademark(18.1.1)     | 154,434,175                   | -          | -              | 154,434,175          | 154,434,175         | -            | -              | 154,434,175          | -                                  | 10%       |
| ERP software (18.1.2) | 11,305,681                    | 37,571,500 | 11,305,681     | 37,571,500           | 11,305,681          | 1,736,104    | (11,305,681)   | 1,736,104            | 35,835,396                         | 20%       |
|                       | 165,739,856                   | 37,571,500 | 11,305,681     | 192,005,675          | 165,739,856         | 1,736,104    | (11,305,681)   | 156,170,279          | 35,835,396                         |           |
|                       |                               |            |                |                      |                     |              |                |                      |                                    |           |
|                       |                               |            |                |                      | 2021                |              |                |                      |                                    |           |
|                       |                               | Co         | st             |                      | A                   | Accumulate   | d amortizatio  | on                   |                                    |           |
| PARTICULARS           | As at<br>01 January           | Additions  | Written<br>off | As at<br>31 December | As at<br>01 January | For the year | Written<br>off | As at<br>31 December | Book value<br>as at 31<br>December | Rate<br>% |
|                       |                               |            |                |                      | Ru                  | ipees        |                |                      |                                    |           |
| Registration and      |                               |            |                |                      |                     |              |                |                      |                                    |           |
| trademark             | 154,434,175                   | -          | -              | 154,434,175          | 154,434,175         | -            | -              | 154,434,175          | -                                  | 10%       |
| ERP software          | 11,305,681                    | -          | -              | 11,305,681           | 11,305,681          | -            |                | 11,305,681           | -                                  | 10-33%    |
|                       |                               |            |                |                      |                     |              |                |                      |                                    |           |

- 18.1.1 This represents registration and trademarks of brands named as "Tres Orix Forte", "Skilax Drops" and "Blokium".
- 18.1.2 ERP software represents the cost incurred on the implementation of IT software SAP S/4HANA and fee for license paid to Systems Limited for the period of 5 years.
- This represents the cost of licence and other directly attributable costs of SAP S/4HANA.

|      |  |      | 2022      | 2021   |
|------|--|------|-----------|--------|
| 18.3 | Amortization charge has been allocated as under: | Note | Rupees    | Rupees |
|      | Cost of sales                                    | 32   | 1,053,216 | _      |
|      | Distribution, selling and promotional expenses   | 33   | 36,686    | -      |
|      | Administrative and general expenses              | 34   | 646,202   | -      |
|      |  |      | 1,736,104 | -      |

### LONG-TERM INVESTMENT

Subsidiary Company - Unlisted Curexa Health (Private) Limited

For The Year Ended 31 December 2022

19.1 This represents 100% (2021: 100%) shares in the Company's subsidiary Curexa Health (Private) Limited, a private limited company incorporated under the Companies Act 2017 which has a principal objective to carry out business as manufacturer and dealer of all kinds of pharmaceuticals. The registered office and manufacturing facility of the Company is situated at 517 - Sundar Industrial Estate, Raiwind, Lahore. The Company's interest in Curexa Health (Private) Limited is recorded at cost in the unconsolidated financial statements.

|     |                                  |      | 2022       | 2021       |
|-----|----------------------------------|------|------------|------------|
| 20. | LONG-TERM DEPOSITS               | Note | Rupees     | Rupees     |
|     | Bank Guarantee Margin            |      | 1,602,710  | 1,602,710  |
|     | Deposit with Vendors             |      | 22,340,719 | 9,840,719  |
|     | Security Deposits against leases |      | 24,233,160 | -          |
|     |                                  |      | 48,176,589 | 11,443,429 |

#### 21. LONG-TERM ADVANCES

These represent advances given to employees against the purchase of vehicles as per the Company's policy. Present value adjustment in accordance with the requirements of IFRS 9 'Financial Instruments' arising in respect of Long-term advances is considered insignificant by the management at the financial statements level, hence not recognized.

|     |  |      | 2022          | 2021          |
|-----|--|------|---------------|---------------|
| 22. | DEFERRED TAX ASSETS  | Note | Rupees        | Rupees        |
|     | Deferred tax liabilities on taxable temporary differences: |      |               |               |
|     | Surplus on revaluation of operating fixed assets           | 7    | (44,244,433)  | (45,997,791)  |
|     | Right of use asset - net                                   |      | (27,026,557)  | -             |
|     | Accelerated tax depreciation                               |      | (149,184,422) | (71,469,853)  |
|     |  |      | (220,455,412) | (117,467,644) |
|     | Deferred tax assets on deductible temporary differences:   |      |               |               |
|     | Allowance for expected credit losses                       |      | 16,280,761    | 6,171,494     |
|     | Lease liabilities - net                                    |      | -             | 6,310,552     |
|     | Provision for gratuity                                     |      | 164,123,288   | 150,791,435   |
|     | Provisions   |      | 74,582,638    | 7,780,891     |
|     |  |      | 254,986,687   | 171,054,372   |
|     | Deferred tax assets - net                                  |      | 34,531,275    | 53,586,728    |

|  |  |      | 2022  | 2021  |
|--|--|------|---|---|
| 22.  | 1 Movement in deferred tax is as follows:  | Note | Rupees  | Rupees  |
|  | At beginning of the year   |      | 53,586,728  | 39,126,098  |
|  | Recognized as deferred tax (expense) / income in   |      |   |   |
|  | unconsolidated statement of profit or loss:  |      |   |   |
|  | - Surplus on revaluation of operating fixed assets   |      | 6,765,281   | 8,717,63  |
|  | - Accelerated tax depreciation on fixed assets   |      | (77,714,569)  | (279,870  |
|  | - Lease liabilities  |      | (33,337,109)  | 2,589,43  |
|  | - Provisions   |      | 66,801,747  | (4,483,774  |
|  | - Allowance for expected credit losses   |      | 10,109,267  | 1,421,74  |
|  | - Gratuity   |      | 27,874,344  | 1,500,31  |
|  |  |      | 498,961   | 9,465,48  |
|  |  |      | 34,531,275  | 53,586,72   |
|  |  |      | 34,531,275  | 53,586,72   |
|  |  |      |   |   |
|  |  |      |   |   |
|  | OCK IN TRADE   |      |   |   |
| Rav  | v materials  |      | 4.550.070.040   | 4 400 004 04  |
| Rav<br>Ir                                  | v materials<br>n hand  |      | 1,660,930,812   |   |
| Rav<br>Ir<br>Ir                            | v materials<br>n hand<br>n transit   |      | 21,316,285  | 162,249,05  |
| Rav<br>Ir<br>Ir                            | v materials<br>n hand  |      | 21,316,285<br>197,297,237   | 162,249,05<br>84,793,19   |
| Rav<br>Ir<br>Ir<br>W                       | v materials<br>n hand<br>n transit<br>Vith third party   |      | 21,316,285<br>197,297,237<br>1,879,544,334  | 1,122,881,24<br>162,249,05<br>84,793,19<br>1,369,923,49   |
| Rav<br>Ir<br>Ir<br>W                       | v materials<br>n hand<br>n transit   |      | 21,316,285<br>197,297,237   | 162,249,05<br>84,793,19<br>1,369,923,49   |
| Rav<br>Ir<br>Ir<br>W                       | w materials In hand In transit With third party Cking material   |      | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049   | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02   |
| Rav<br>Ir<br>Ir<br>W<br>Pac                | w materials In hand In transit With third party Eking material In the process  |      | 21,316,285<br>197,297,237<br>1,879,544,334  | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02   |
| Rav<br>Ir<br>Ir<br>W<br>Pac<br>Wo<br>Fini  | w materials In hand In transit With third party Cking material Irk in process Ished goods  |      | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049<br>272,204,156  | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02<br>237,040,15   |
| Rav<br>Ir<br>Ir<br>W<br>Pac<br>Wo<br>Fini  | w materials In hand In transit With third party Cking material In the process It is pr |      | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049<br>272,204,156  | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02<br>237,040,15   |
| Rav<br>Ir<br>Ir<br>Wo<br>Pac<br>Wo<br>Fini | w materials in hand in transit With third party Cking material ork in process ished goods irading -in hand irading -in transit   |      | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049<br>272,204,156<br>431,580,530<br>121,809,234                | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02<br>237,040,15<br>136,804,85<br>4,081,79               |
| Rav<br>Ir<br>Ir<br>Wo<br>Pac<br>Wo<br>Fini | w materials In hand In transit With third party Cking material In the process It is pr |      | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049<br>272,204,156<br>431,580,530<br>121,809,234<br>627,415,587 | 162,249,05<br>84,793,19<br>1,369,923,49<br>395,857,02<br>237,040,15<br>136,804,85<br>4,081,79<br>285,673,97 |
| Rav<br>Ir<br>Ir<br>Wo<br>Fini<br>Ti        | w materials in hand in transit With third party Cking material ork in process ished goods irading -in hand irading -in transit   | 23.1 | 21,316,285<br>197,297,237<br>1,879,544,334<br>623,009,049<br>272,204,156<br>431,580,530<br>121,809,234                | 162,249,05<br>84,793,19<br>1,369,923,49   |

For The Year Ended 31 December 2022

| 27.1 | Provision for slow moving and obsolete items | Note  | 2022<br>Rupees | 2021<br>Rupees |
|------|--|-------|----------------|----------------|
| 23.1 | Opening provision                            | 14016 | 113,444,953    | 145,638,726    |
|      | Charge for the year                          |       | 29,307,578     | 7,032,076      |
|      | Written off during the year                  |       | (22,284,153)   | (39,225,849)   |
|      | Closing provision                            |       | 120,468,378    | 113,444,953    |

### 24. TRADE RECEIVABLES

| Forei | gn                                    |      | 56,554,198    | 86,675,859   |
|-------|---------------------------------------|------|---------------|--------------|
| Local |                                       |      | 1,325,868,534 | 630,384,241  |
|       |                                       |      | 1,382,422,732 | 717,060,100  |
| Less: | Allowance for expected credit losses  | 24.1 | (52,085,768)  | (22,372,807) |
|       |                                       | 24.2 | 1,330,336,964 | 694,687,293  |
|       |                                       |      |               |              |
| 24.1  | Allowance for expected credit losses: |      |               |              |
|       | Opening balance                       |      | 22,372,807    | 17,295,078   |
|       | Charged during the year               | 36   | 29,712,961    | 10,582,999   |
|       | Writen off during the year            |      | -             | (5,505,270)  |
|       |                                       |      | 52,085,768    | 22,372,807   |

### 24.2 Age analysis of these trade debts is given in Note 42.1

### 25. ADVANCES, TRADE DEPOSITS AND PREPAYMENTS

### Advances to staff

| - against expenses                              | 25.1 | 107,104,995 | 44,240,005  |
|---|------|-------------|-------------|
| - against salary                                | 25.2 | 37,424,485  | 55,184,494  |
| - current portion of advances against vehicles  |      | 15,987,090  | 20,047,866  |
|   |      | 160,516,570 | 119,472,365 |
| Advance to suppliers against goods and services | 25.3 | 378,581,111 | 52,658,045  |
| Margin against letter of credit                 |      | 354,777,373 | 144,615,695 |
| Trade deposits                                  |      | 28,443,165  | 27,735,434  |
| Prepayments                                     |      | 49,489,841  | 22,279,488  |
|   |      | 971,808,060 | 366,761,027 |

For The Year Ended 31 December 2022

- 25.1 Advances to staff provided to meet business expenses are settled as and when the expenses are incurred.
- 25.2 Advances to staff are interest free and settled against immediate salary. These advances are secured against final settlement of staff provident fund and impact of IFRS-9 is immaterial.
- This includes an advance of amounting to Rs. 43.51 million (2021: Rs. 2 million) provided to Route2 health (the associate company). The maximum amount due from Route2 health during the year, calculated by reference to month-end balances, was Rs. 218.12 million (2021: Rs. 2 million).

|     |  |      | 2022       | 2021       |
|-----|--|------|------------|------------|
| 26. | OTHER RECEIVABLES                      | Note | Rupees     | Rupees     |
|     | Receivable from                        | _    |            |            |
|     | Insurance companies                    | 26.1 | 1,565,294  | 2,765,294  |
|     | Route 2 Health (the associate company) |      | 3,510,513  | -          |
|     | Workers' Profit Participation Fund     | 26.2 | 8,534,371  | 19,535,116 |
|     |  |      | 13,610,178 | 22,300,410 |
|     | Interest accrued                       | 26.3 | 13,270,133 | 3,499,325  |
|     | Others                                 |      | 4,817,552  | 1,060,424  |
|     |  |      | 31,697,863 | 26,860,159 |

26.1 These includes claims receivable from various insurance companies against vehicles and equipment.

|      |                                      |      | 2022          | 2021          |
|------|--------------------------------------|------|---------------|---------------|
| 26.2 | Workers' Profit Participation Fund   | Note | Rupees        | Rupees        |
|      | Balance at the beginning of the year |      | 19,535,116    | 1,086,734     |
|      | Charge for the year                  |      | (177,077,705) | (126,480,188) |
|      | Amount received from fund            |      | -             | (71,430)      |
|      |                                      |      | (157,542,589) | (125,464,884) |
|      | Paid during the year                 |      | 166,076,960   | 145,000,000   |
|      |                                      |      | 8,534,371     | 19,535,116    |

26.3 This includes mark up amounting to Rs. 0.3 million receivable from Curexa (a related party) against loan.

### 27. LOAN TO SUBSIDIARY 27.1 10,000,000 10,000,000

27.1 The loan has been provided to Curexa (Private) Limited (subsidiary) for working capital requirement of its cephalosporin unit. The tenure of loan is one year including a markup of 6M KIBOR plus 1.25%. A promissory note representing loan is delivered as security. The maximum aggregate amount due from the subsidiary calculated with reference to month end balances was Rs. 10 million (2021: Rs. 10 million). The loan is in compliance with the requirements of section 199 of Company's Act, 2017.

|     |       |  |              | 2022            | 2021          |
|-----|-------|--|--------------|-----------------|---------------|
| 28. | SHOP  | RT TERM INVESTMENT                                   | Note         | Rupees          | Rupees        |
|     | Inves | tments at fair value through profit or loss          |              |                 |               |
|     | Mutu  | al Funds   | 28.1         | 1,193,596,924   | 2,059,740,193 |
|     | 28.1  | These investments are measured at fair value through | gh profit or | loss            |               |
|     |       | Balance at the beginning of the year                 |              | 2,059,740,193   | 1,093,846,453 |
|     |       | Additions during the year                            |              | 1,590,531,440   | 1,372,471,989 |
|     |       | Redemption during the year                           |              | (2,465,922,190) | (417,170,045) |
|     |       | Realized (loss) / gain on redemption of              |              |                 |               |
|     |       | investments during the year                          | 36           | (939,142)       | (600,055)     |
|     |       | Un-realized gain on remeasurement of                 |              |                 |               |
|     |       | investments during the year                          | 37           | 10,186,623      | 11,191,851    |
|     | ,     | Closing and fair value of short term investment      | 28.1.1       | 1,193,596,924   | 2,059,740,193 |

|   | Uni        | ts         | Fair          | Fair Value |  |
|---|------------|------------|---------------|------------|--|
| _   | 2022       | 2021       | 2022          | 2021       |  |
| 28.1.1 Mutual fund wise detail is as follows: | Numbers    | Numbers    | Rupees        | Rupees     |  |
| Alfalah GHP Income Fund                       | 7,861      | 182,378    | 951,317       | 21,463,2   |  |
| Alfalah GHP Money Market Fund                 | 734,606    | 743,899    | 72,305,891    | 73,174,5   |  |
| MCB Cash Management Optimizer Fund            | 816,382    | 1,053,705  | 82,863,602    | 106,472,4  |  |
| Faysal MTS Fund                               | 1,983      | -          | 218,111       |            |  |
| Faysal Money Market Fund                      | 368,748    | 781,225    | 37,795,038    | 79,775,2   |  |
| Askari High Yield Scheme                      | 487,746    | 1,262,382  | 53,165,658    | 135,846,   |  |
| Askari Sovereign Cash Fund                    | 79,763     | 498,687    | 8,825,267     | 53,288,    |  |
| Meezan Rozana Amdani Fund                     | 444,381    | 3,113,012  | 22,242,909    | 155,650,   |  |
| NBP Money Market Fund                         | 1,394,602  | 11,022,846 | 13,882,145    | 109,250,   |  |
| NBP Financial Sector Income Fund              | 13,963,710 | 26,027,168 | 147,657,858   | 274,719,3  |  |
| UBL Liquidity Plus Fund                       | 872,466    | 4,032,473  | 88,556,169    | 408,808,   |  |
| <b>UBL Government Securities Fund</b>         | 2,714,335  | -          | 305,683,297   |            |  |
| NIT Money Market Fund                         | 2,029,381  | 11,319,746 | 19,647,659    | 109,404,   |  |
| HBL Money Market Fund                         | 90,306     | 652,053    | 9,955,869     | 69,853,    |  |
| HBL Financial Sector Income Fund              | 770,686    | -          | 78,144,391    |            |  |
| ABL Cash Fund                                 | 11,151,385 | 9,471,643  | 115,172,621   | 96,787,    |  |
| ABL Government Security Fund                  | -          | 3,839,029  | -             | 40,000,0   |  |
| Atlas Money Market Fund                       | 223,811    | 200,821    | 114,079,170   | 101,911,   |  |
| JS Cash Fund                                  | -          | 959,165    | 9,650         | 102,151,0  |  |
| First Habib Cash Bank                         | 219,494    | 1,185,576  | 22,440,302    | 121,182,   |  |
|   | 36,371,646 | 76,345,808 | 1,193,596,924 | 2,059,740, |  |
|   |            |            | 2022          | 2021       |  |
| TAX REFUNDS DUE FROM THE GOVERNMENT           | -          | Note       | Rupees        | Rupees     |  |
| Sales tax refundable - net                    |            | 29.1       | 425,021,817   | 29,197,2   |  |

<sup>29.1</sup> This refundable contain certain provision amounting to Rs. 30.7 million (2021: Rs. Nil).

|     |                        |      | 2022        | 2021        |
|-----|------------------------|------|-------------|-------------|
| 30. | CASH AND BANK BALANCES | Note | Rupees      | Rupees      |
|     | Cash and imprest       |      | 1,985,458   | 1,989,458   |
|     | Balance with banks     |      |             |             |
|     | Current accounts       |      |             |             |
|     | -Local currency        |      | 123,858,822 | 182,281,706 |
|     | -Foreign currency      |      | 14,431,417  | 12,234,160  |
|     | Saving accounts        | 30.1 | 147,049,207 | 520,543,862 |
|     | Term deposit receipts  | 30.2 | 145,290,304 | 95,000,000  |
|     |                        |      | 430,629,750 | 810,059,728 |
|     |                        |      | 432,615,208 | 812,049,186 |
|     |                        | •    |             |             |

- 30.1 These represents savings accounts which carries average profit at the rate of ranging from 4.5% -14.51% (2021: 5.56% - 7.26%).
- 30.2 These represents investments in term deposit receipts. They carry average profit at the rate of ranging from 5% - 16% (2021: 5% - 10.5%) which will be matured during March 2023

|     |  |      | 2022            | 2021            |
|-----|--|------|-----------------|-----------------|
| 31. | REVENUE FROM CONTRACTS WITH CUSTOMERS- NET | Note | Rupees          | Rupees          |
|     |  |      |                 |                 |
|     | Local sales                                | 31.1 | 16,162,883,674  | 13,532,892,652  |
|     | Export sales                               |      | 888,882,372     | 624,529,466     |
|     |  |      | 17,051,766,046  | 14,157,422,118  |
|     | Toll manufacturing                         |      | 491,427,184     | 384,381,096     |
|     |  |      | 17,543,193,230  | 14,541,803,214  |
|     | Less:                                      |      |                 |                 |
|     | Trade Discounts                            |      | 1,518,151,511   | 1,371,729,240   |
|     | Sales tax                                  |      | 109,463,316     | 56,948,666      |
|     | Sales return                               |      | 99,641,405      | 112,345,168     |
|     |  |      | (1,727,256,232) | (1,541,023,074) |
|     |  | 31.4 | 15,815,936,998  | 13,000,780,140  |

For The Year Ended 31 December 2022

| 31.1 | This includes trading sales amounting to Rs. 2.8 bill | ion (2021: R | S. 2.7 billion). |              |
|------|---|--------------|------------------|--------------|
|      |   |              | 2022             | 2021         |
| 31.2 | Geographical information                              | Note         | Rupees           | Rupees       |
|      | Revenue from external customers - net                 |              |                  |              |
|      | Pakistan  |              | 14,927,054,626   | 12,434,705,0 |
|      | Afghanistan   |              | 588,752,398      | 296,150,8    |
|      | United Arab Emirates                                  |              | 103,264,024      | 106,311,4    |
|      | France  |              | 49,710,333       | 68,123,1     |
|      | Kenya   |              | 15,368,650       | 64,625,1     |
|      | Iraq  |              | 61,121,943       | 14,367,6     |
|      | Cambodia  |              | 18,252,003       | 6,874,7      |
|      | Tanzania  |              | 21,089,012       | 3,914,2      |
|      | Dubai   |              | 19,885,829       |              |
|      | Others  |              | 11,438,180       | 5,707,8      |
|      | Total revenue from contracts with customers           |              | 15,815,936,998   | 13,000,780,2 |
|      | Timing of revenue recognition                         |              |                  |              |
|      | Goods transferred at a point in time                  |              | 15,815,936,998   | 13,000,780,1 |

### 31.3 Performance obligation

The performance obligation is satisfied at a point in time for sale of goods and rendering of services. The Company makes sales against advances as well as on credit terms. In case of credit sales, payment is generally due within 30-45 days.

|      |                      |        | 2022          | 2021         |
|------|----------------------|--------|---------------|--------------|
| 31.4 | Contract balances    | Note   | Rupees        | Rupees       |
|      | Trade receivables    | 31.4.1 | 1,330,336,964 | 694,687,293  |
|      | Contract liabilities | 31.4.2 | (72,263,670)  | (33,248,835) |
|      |                      |        | 1,258,073,294 | 661,438,458  |

- 31.4.1 Trade receivables are non-interest bearing and are generally on terms of 30 to 45 days. The increase in trade receivables pertains to increase in overall revenue from customers during the year.
- 31.4.2 Contract liabilities represent short-term advances received from customers against delivery of goods in future. Contract liabilities as at the beginning of the year, aggregating to Rs. 33.2 million (2021: Rs. 76.85 million), have been recognized as revenue upon dispatch of goods.

|     |                                      |        | 2022            | 2021          |
|-----|--------------------------------------|--------|-----------------|---------------|
| . C | OST OF SALES                         | Note   | Rupees          | Rupees        |
| R   | aw and packing material consumed     | 32.1   | 5,073,760,939   | 3,822,642,022 |
| S   | alaries, wages and benefits          | 32.2   | 779,377,237     | 616,827,101   |
| Fu  | uel and power                        |        | 153,055,710     | 138,957,797   |
| R   | epairs and maintenance               |        | 43,716,164      | 103,144,445   |
| D   | epreciation                          | 17.1.1 | 101,885,677     | 94,336,560    |
| Α   | mortization                          | 18.3   | 1,053,216       | -             |
| Fa  | actory supplies                      |        | 11,358,847      | 47,759,796    |
| V   | ehicle running and maintenance       |        | 74,382,723      | 41,168,233    |
| S   | tores consumed                       | 32.1   | 90,418,325      | 40,567,105    |
| In  | nsurance                             |        | 16,062,752      | 11,565,168    |
| Pi  | rinting and stationery               |        | 16,179,460      | 11,539,051    |
| F   | ee and subscription                  |        | 21,642,788      | 19,843,501    |
| R   | ent, rates and taxes                 | 32.3   | 17,965,164      | 13,522,141    |
| Ti  | raveling and conveyance              |        | 9,770,570       | 6,297,758     |
| С   | consultancy and professional charges |        | 4,900,260       | 6,983,757     |
| 0   | Other direct costs                   |        | 3,986,376       | 3,487,692     |
| Т   | elephone, postage and communication  |        | 2,366,599       | 1,963,396     |
|     |                                      |        | 6,421,882,807   | 4,980,605,523 |
| In  | oventory effect of work in process   |        |                 |               |
|     | Opening                              |        | 237,040,152     | 125,940,489   |
|     | Closing                              |        | (272,204,156)   | (237,040,152) |
|     | 3                                    |        | (35,164,004)    | (111,099,663) |
| С   | ost of goods manufactured            |        | 6,386,718,803   | 4,869,505,860 |
| In  | nventory effect of finished goods    |        |                 |               |
|     | Opening                              |        | 426,560,623     | 553,543,165   |
|     | Purchases                            |        | 2,153,379,204   | 1,588,698,308 |
|     | Closing                              |        | (1,180,805,351) | (426,560,623) |
|     |                                      |        | 1,399,134,476   | 1,715,680,850 |
| С   | ost of goods sold                    |        | 7,785,853,279   | 6,585,186,710 |

For The Year Ended 31 December 2022

|      |   |      | 2022            | 2021           |
|------|---|------|-----------------|----------------|
| 32.1 | Raw, packing material and store consumed:         | Note | Rupees          | Rupees         |
|      | Opening stock                                     |      | 1,765,780,521   | 1,471,185,78   |
|      | Add: Purchases during the year                    |      | 5,900,952,126   | 3,568,614,39   |
|      | Less: Closing stock                               |      | (2,502,553,383) | (1,765,780,521 |
|      | Raw and packing material consumed during the year |      | 5,164,179,264   | 3,863,209,12   |
|      |   |      |                 |                |
| 32.2 | This includes the following staff benefits:       |      |                 |                |
|      | Defined benefit plan - Gratuity                   |      | 12,981,903      | 23,055,94      |
|      | Defined contribution plan - Provident Fund        |      | 17,352,114      | 14,244,57      |
|      | Provision for compensated leave absences          |      | 14,116,205      | 5,436,37       |
|      |   |      | 44,450,222      | 42,736,89      |
|      |   |      |                 |                |

This represents amount to Rs. 17.9 million in respect of warehouses. Company has accounted for this using short-term lease exemptions accounting of IFRS-16.

| DISTRIBUTION OF LING AND PROMOTIONAL EVERYORS    | NI - + - | 2022          | 2021          |
|--|----------|---------------|---------------|
| DISTRIBUTION, SELLING AND PROMOTIONAL EXPENSES   | Note     | Rupees        | Rupees        |
| Salaries and benefits                            | 33.1     | 1,704,548,924 | 1,470,603,58  |
| Traveling and conveyance                         |          | 637,665,000   | 470,312,03    |
| Training, seminars and symposia                  |          | 249,832,482   | 335,772,55    |
| Literature, promotion and advertisement material |          | 685,999,602   | 642,468,30    |
| Vehicle running and maintenance                  |          | 270,478,271   | 146,721,83    |
| Freight  |          | 170,002,149   | 99,806,83     |
| Sample goods                                     |          | 69,912,031    | 80,847,77     |
| Newspapers and subscriptions                     |          | 43,382,905    | 54,363,51     |
| Depreciation                                     | 17.1.1   | 44,923,233    | 39,013,48     |
| Amortization                                     | 18.3     | 36,686        |               |
| Insurance  |          | 47,252,565    | 31,701,33     |
| Telephone, postage and communication             |          | 31,410,586    | 22,380,12     |
| Commission on settlement                         |          | 6,113,104     | 5,791,48      |
| Rent, rates and taxes                            | 33.2     | 7,480,765     | 7,222,38      |
| Office supplies                                  |          | 1,680,383     | 4,808,90      |
| Printing and stationery                          |          | 3,013,603     | 3,525,67      |
| Repairs and maintenance                          |          | 877,107       | 884,46        |
| Legal and professional charges                   |          | 6,024,429     |               |
| ljarah rentals                                   |          | 7,404,607     |               |
| Others   |          | 417,695       | 124,73        |
|  |          | 3,988,456,127 | 3,416,349,020 |
|  |          |               |               |
| 33.1 This includes following staff benefits:     |          |               |               |
| Defined benefit plan - Gratuity                  |          | 13,660,792    | 29,526,62     |
| Defined contribution plan - Provident Fund       |          | 41,793,828    | 33,251,75     |
| Provision for compensated leave absences         |          | 15,845,841    | 10,278,01     |
|  |          | 71,300,461    | 73,056,402    |

<sup>33.2</sup> This represents amount to Rs. 7.4 million in respect of warehouses. Company has accounted for this using short-term lease exemptions accounting of IFRS-16.

|     |  |        | 2022        | 2021        |
|-----|--|--------|-------------|-------------|
| 34. | ADMINISTRATIVE AND GENERAL EXPENSES            | Note   | Rupees      | Rupees      |
|     | Salaries and benefits                          | 34.1   | 360,902,443 | 361,919,685 |
|     | Depreciation                                   | 17.1.1 | 41,012,754  | 37,127,727  |
|     | Amortization                                   | 18.3   | 646,202     | -           |
|     | Vehicle running and maintenance                |        | 42,682,809  | 35,255,609  |
|     | Donation                                       | 34.4   | 6,560,648   | 16,790,527  |
|     | Repairs and maintenance                        |        | 16,017,131  | 12,528,910  |
|     | Newspapers and subscriptions                   |        | 26,746,285  | 11,987,737  |
|     | Telephone, postage and communication           |        | 11,765,389  | 8,928,044   |
|     | Rent, rates and taxes                          | 34.2   | 17,692,663  | 7,736,561   |
|     | Traveling and conveyance                       |        | 25,269,932  | 5,744,562   |
|     | Legal and professional charges                 |        | 7,474,163   | 5,823,565   |
|     | Electricity, gas and water                     |        | 22,673,236  | 5,597,941   |
|     | Office supplies                                |        | 12,550,157  | 5,590,616   |
|     | Insurance                                      |        | 3,404,814   | 4,896,154   |
|     | Advertisement, seminars and symposia           |        | 2,725,682   | 3,127,000   |
|     | Printing and stationery                        |        | 8,949,568   | 3,974,894   |
|     | Auditors' remuneration                         | 34.3   | 3,619,500   | 2,469,500   |
|     | Others   |        | 3,935,407   | 1,389,086   |
|     |  |        | 614,628,783 | 530,888,118 |
|     | 34.1 It includes the following staff benefits: |        |             |             |
|     | Defined benefit plan - Gratuity                |        | 10,419,526  | 29,295,198  |
|     | Defined contribution plan - Provident Fund     |        | 10,707,511  | 9,447,753   |
|     | Provision for compensated leave absences       |        | 2,211,788   | 1,923,294   |
|     |  |        | 23,338,825  | 40,666,245  |
|     |  |        |             |             |

This represents amount of Rs. 17.6 million in respect of warehouses. Company has accounted for this using short-term lease exemptions accounting of IFRS-16.

For The Year Ended 31 December 2022

|      |   |      | 2022      | 2021      |
|------|---|------|-----------|-----------|
| 34.3 | Auditors' remuneration                              | Note | Rupees    | Rupees    |
|      | Statutory audit                                     |      | 2,100,000 | 1,650,000 |
|      | Other services                                      |      | 700,000   | -         |
|      | Fee for review of half yearly financial information |      | 478,500   | 478,500   |
|      | Review of Statement of compliance of CCG            |      | 121,000   | 121,000   |
|      | Out of pocket                                       |      | 220,000   | 220,000   |
|      |   |      | 3,619,500 | 2,469,500 |

- 34.4 There is no donation to a single party exceeding Rs. 500,000 of the Company's total amount of donation.
- 34.5 None of the Directors or their spouses have any interest in the donee's fund.

|     |                                   |      | 2022       | 2021      |
|-----|-----------------------------------|------|------------|-----------|
| 35. | RESEARCH AND DEVELOPMENT EXPENSES | Note | Rupees     | Rupees    |
|     | Salaries and benefits             | 35.1 | 9,619,884  | 7,350,627 |
|     | Vehicle repair and maintenance    |      | 788,237    | 537,196   |
|     | Traveling                         |      | 39,148     | 16,332    |
|     | Insurance                         |      | 45,564     | 47,092    |
|     | Office supplies                   |      | 50,248     | 43,890    |
|     | Others                            |      | 88,147     | 677,443   |
|     |                                   |      | 10,631,228 | 8,672,580 |

35.1 It includes the defined contribution plan - provident fund of Rs. 0.31 million (2021: Rs. 0.22 million)

|     |  |      | 2022        | 2021        |
|-----|--|------|-------------|-------------|
| 36. | OTHER OPERATING EXPENSES                       | Note | Rupees      | Rupees      |
|     | Workers' Profit Participation Fund             | 26.2 | 177,077,705 | 126,480,188 |
|     | Workers' Welfare Fund                          | 12   | 70,831,082  | 52,881,432  |
|     | Central Research Fund                          | 12   | 35,415,541  | 23,715,543  |
|     | Allowance for expected credit losses           | 24.1 | 29,712,961  | 10,582,999  |
|     | Realized loss on sale of short-term investment | 28.1 | 939,142     | 600,055     |
|     | Exchange loss - net                            |      | 7,474,628   | -           |
|     |  |      | 321,451,059 | 214,260,217 |

|     |  |          | 2022        | 2021        |
|-----|--|----------|-------------|-------------|
| 37. | OTHER INCOME   | Note     | Rupees      | Rupees      |
|     | Income from financial assets:                            |          |             |             |
|     | Return on deposits                                       |          | 15,126,064  | 29,148,228  |
|     | Dividend Income on short-term investment                 |          | 218,626,676 | 103,442,831 |
|     | Unrealized gain on re-measurement of short               |          |             |             |
|     | term investment to fair value                            |          | 10,186,623  | 11,191,85   |
|     | Interest on loan to subsidiary                           |          | 1,510,164   | 901,445     |
|     | Deferred Income  | 11.1     | 3,565,756   | 8,993,939   |
|     | Exchange gain - net                                      |          | -           | 3,536,257   |
|     | Income from non-financial assets:                        |          |             |             |
|     | Gain on disposal of operating fixed assets               | 17.1.4   | 17,566,691  | 4,173,645   |
|     | Liabilities written back                                 |          | 37,171,978  |             |
|     | Scrap sales  |          | 1,234,154   | 1,261,074   |
|     |  |          | 304,988,106 | 162,649,270 |
| 38. | FINANCE COSTS  |          |             |             |
|     | Finance cost on lease liabilities                        | 8        | 26,899,580  | 17,902,625  |
|     | Mark-up on long-term loans                               |          | 6,593,103   | 14,683,97   |
|     | Mark-up on short-term borrowings                         |          | 17,498,546  |             |
|     | Bank charges   |          | 3,409,016   | 3,341,94    |
|     |  |          | 54,400,245  | 35,928,547  |
| 39. | TAXATION   |          |             |             |
|     | Current income tax:                                      |          |             |             |
|     | Charge for the year                                      |          | 923,445,317 | 625,421,098 |
|     | Adjustments in respect of current income tax of previo   | ous year | 5,385,686   | (51,844,559 |
|     |  |          | 928,831,003 | 573,576,539 |
|     | Deferred   |          |             |             |
|     | Relating to origination and reversal of temporary differ | ences    | (498,961)   | (9,465,483  |
|     |  |          | 928,332,042 | 564,111,056 |

For The Year Ended 31 December 2022

|      |  |                   | 2022                   | 2021              |
|------|--|-------------------|------------------------|-------------------|
| 39.1 | Reconciliation of tax charge for the year        | Note              | Rupees                 | Rupees            |
|      | Numerical reconciliation between the average e   | ffective tax rate | and the applicable tax | rate is as follow |
|      | Profit before tax                                |                   | 3,345,504,383          | 2,372,144,2       |
|      | Tax at applicable tax rate of 29% (2021: 29%)    |                   | 970,196,271            | 687,921,8         |
|      | Effect of non-deductible expenses for tax pur    | poses             | 10,343,637             | 10,922,5          |
|      | Effect of non-chargeable income for tax purpo    | oses              | (37,543,627)           | (4,221,8          |
|      | Effect of allowable deductions / charge for tax  | purposes:         |                        |                   |
|      | Depreciation of operating fixed assets           |                   | 10,694,722             | 10,554,2          |
|      | Gain / loss on disposal of fixed asset.          |                   | 6,376,413              | 2,132,1           |
|      | WPPF / WWF                                       |                   | (43,306,138)           | (4,223,29         |
|      | Allowance for expected credit losses             |                   | 6,653,000              | 1,549,2           |
|      | Gratuity   |                   | (12,293,256)           | 8,283,3           |
|      | Lease payments                                   |                   | (9,577,481)            | (5,853,0          |
|      | Effect of amounts subject to fixed / final taxes | ;                 | (91,666,825)           | (81,644,1         |
|      | Effect of Super tax                              |                   | 113,069,640            |                   |
|      | Prior year income tax charge                     |                   | 5,385,686              | (51,844,5         |
|      | Average tax expense charged to profit or loss    |                   | 928,332,042            | 573,576,5         |

#### **EARNINGS PER SHARE - BASIC AND DILUTED** 40.

There is no dilutive effect on the basic earnings per share of the Company which is based on

|  |                  |               | Restated      |
|--|------------------|---------------|---------------|
| Profit after taxation                      | Rupees           | 2,417,172,341 | 1,808,033,162 |
| Weighted average number of ordinary shares | Number of shares | 41,884,082    | 38,076,439    |
| Earnings per share                         | Rupees           | 57.71         | 43.17         |

#### REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES 41.

The aggregate amounts charged in the unconsolidated financial statements for remuneration, allowances including all benefits to the Chief Executive and Executives of the Company are as follows:

For The Year Ended 31 December 2022

|                              | 20                 | 2022        |                    | 2021       |  |  |
|------------------------------|--------------------|-------------|--------------------|------------|--|--|
|                              | Chief<br>Executive | Executives  | Chief<br>Executive | Executives |  |  |
|                              |                    | Rupees      |                    |            |  |  |
| Short-term employee benefits |                    |             |                    |            |  |  |
| Managerial remuneration      | 26,633,054         | 477,209,443 | 24,065,159         | 366,298,27 |  |  |
| House Allowance / utility    | 8,957,832          | 173,979,676 | 7,997,784          | 141,081,83 |  |  |
| Medical                      | -                  | 13,842,496  | 12,500             | 8,864,56   |  |  |
|                              | 35,590,886         | 665,031,615 | 32,075,443         | 516,244,67 |  |  |
| Retirement benefits          | 5,492,747          | 55,791,614  | 1,332,576          | 20,678,26  |  |  |
|                              | 41,083,633         | 720,823,229 | 33,408,019         | 536,922,93 |  |  |
| Number of persons            | 1                  | 112         | 1                  | 9          |  |  |

- 41.1 In addition to the above, some of the executives have been provided with free use of the Company maintained and self-finance cars. Further, medical expenses are reimbursed in accordance with the Company's policies.
- 41.2 Managerial remuneration includes Rs. 87.1 million (2021: Rs. 92.2 million) charged in the statement of profit or loss in respect of bonus to chief executive and executives of the Company.
- 41.3 No meeting fee is paid to an independent and non-executive Director for attending Board meetings.

#### 42. FINANCIAL RISK MANAGEMENT

#### 42.1 Financial risk factors

The Company's financial liabilities comprise lease liabilities, unclaimed dividend, Long-term loan, short - term borrowings and trade and other payables. The main purpose of these financial liabilities is to raise finances for Company's operations. The Company has trade debts, profit accrued, advances, other receivables, cash, term deposits and short-term investments that arrive directly from its

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management policies focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management, as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of these policies.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital.

For The Year Ended 31 December 2022

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to react to changes in market conditions and the Company's activities.

### (a) Market risk

### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

Monetary items, including financial assets and financial liabilities, denominated in currency other than functional currency of the Company are periodically restated to Pak rupee equivalent and the associated gain or loss is taken to the profit and loss account.

The following analysis demonstrates the sensitivity to a reasonably possible change in US Dollar and Euro exchange rates, with all other variables held constant, of the Company's profit before tax.

|                      | Changes in FC Rate | Effects on Profit<br>Before Tax 2022 | Effects on Profit<br>Before Tax 2021 |
|----------------------|--------------------|--------------------------------------|--------------------------------------|
|                      |                    | Rupees                               | Rupees                               |
| Receivables - USD    | +10%               | 5,475,150                            | 8,750,753                            |
|                      | -10%               | (5,475,150)                          | (8,750,753)                          |
|                      |                    |                                      |                                      |
| Payables - Euro      | +10%               | 2,500,513                            | 1,008,836                            |
|                      | -10%               | (2,500,513)                          | (1,008,836)                          |
|                      |                    |                                      |                                      |
| Payables - USD       | +10%               | 23,667,160                           | 310,157                              |
|                      | -10%               | (23,667,160)                         | (310,157)                            |
|                      |                    |                                      |                                      |
| Payables - JPY       | +10%               | 2,166,912                            | -                                    |
|                      | -10%               | (2,166,912)                          |                                      |
|                      |                    |                                      |                                      |
| Bank balance - USD   | +10%               | 1,850,380                            | 1,224,360                            |
|                      | -10%               | (1,850,380)                          | (1,224,360)                          |
|                      |                    |                                      |                                      |
| Reporting date rate: |                    |                                      |                                      |
| USD                  |                    | 226.36                               | 178.17                               |
| Euro                 |                    | 241.19                               | 201.86                               |
| JPY                  |                    | 1.71                                 | 1.56                                 |

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#### (ii) Interest rate risk

Lease liabilities

Long-term loan

Term deposit receipts

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company has no significant long-term interest-bearing assets. The Company's interest rate risk arises from lease liabilities, Long-term loan, short - term borrowings, cash at bank and short-term investments. Borrowings obtained at variable rates expose the Company to cash flow interest rate risk. Borrowings obtained at fixed rate expose the Company to fair value interest rate risk.

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was:

|   | 2022          | 2021          |
|---|---------------|---------------|
|   | Rupees        | Rupees        |
| Floating rate instruments                             |               |               |
| Financial assets at amortized cost                    |               |               |
| Cash and bank balances - deposit accounts             | 147,049,207   | 520,543,862   |
| Loan to subsidiary                                    | 10,000,000    | 10,000,000    |
| Financial assets at fair value through profit or loss |               |               |
| Short term investments                                | 1,193,596,924 | 2,059,740,193 |
|   | 1,350,646,131 | 2,590,284,055 |
| Financial assets at amortized cost:                   |               |               |

### Cash flow sensitivity analysis for variable rate instruments

Fair value sensitivity analysis for fixed rate instruments

The following analysis demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax. This analysis is prepared assuming the amounts of floating rate instruments outstanding at reporting dates were outstanding for the whole year.

258,014,081

18,008,677

145,290,304

149,505,355

164,758,957

95,000,000

For The Year Ended 31 December 2022

|   |      | Changes in<br>Interest Rate | Effects on Profit<br>Before Tax |
|---|------|-----------------------------|---------------------------------|
|   |      | Rupees                      | Rupees                          |
| Lease liabilities                         | 2022 | +1.50                       | (3,870,211)                     |
|   |      | -1.50                       | 3,870,211                       |
|   | 2021 | +1.50                       | (2,242,580)                     |
|   |      | -1.50                       | 2,242,580                       |
| Long-term Loan                            | 2022 | +1.50                       | 270,130                         |
|   |      | -1.50                       | (270,130)                       |
|   | 2021 | +1.50                       | 2,471,384                       |
|   |      | -1.50                       | (2,471,384)                     |
| Short term deposits                       | 2022 | +1.50                       | 2,179,355                       |
|   |      | -1.50                       | (2,179,355)                     |
|   | 2021 | +1.50                       | 1,425,000                       |
|   |      | -1.50                       | (1,425,000)                     |
| Loan to subsidiary                        | 2022 | +1.50                       | 150,000                         |
|   |      | -1.50                       | (150,000)                       |
|   | 2021 | +1.50                       | 150,000                         |
|   |      | -1.50                       | (150,000)                       |
| Cash and bank balances - deposit accounts | 2022 | +1.50                       | 2,205,738                       |
|   |      | -1.50                       | (2,205,738)                     |
|   | 2021 | +1.50                       | 7,808,158                       |
|   |      | -1.50                       | (7,808,158)                     |
| Short term investments                    | 2022 | +1.50                       | 17,903,954                      |
|   |      | -1.50                       | (17,903,954)                    |
|   | 2021 | +1.50                       | 30,896,103                      |
|   |      | -1.50                       | (30,896,103)                    |

### (b) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counter

For The Year Ended 31 December 2022

parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economical, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

Credit risk of the Company arises principally from the trade debts, loans and advances, trade deposits, other receivables and balances with banks. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk on trade debts, the Company has developed a formal approval process, whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and records an allowance for expected credit loss. The credit risk on liquid funds such as balances with banks is limited because the counter parties are banks with reasonably high credit ratings.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

|  |        | 2022          | 2021          |
|--|--------|---------------|---------------|
| Financial assets at amortized cost:              | Note   | Rupees        | Rupees        |
|  |        |               |               |
| Trade receivables                                |        | 1,330,336,964 | 582,342,125   |
| Advances to employees against salaries           |        | 37,424,485    | 55,184,494    |
| Trade deposits                                   |        | 76,619,754    | 39,178,863    |
| Other receivables                                |        | 31,697,863    | 26,860,159    |
| Loan to subsidiary                               |        | 10,000,000    | 10,000,000    |
| Term deposit receipts                            |        | 145,290,304   | 95,000,000    |
| Bank balances                                    |        | 285,339,446   | 715,059,728   |
|  |        |               |               |
| Financial assets at fair value through profit or | rloss: |               |               |
|  |        |               |               |
| short-term investments                           |        | 1,193,596,924 | 2,059,740,193 |
|  |        | 3,110,305,740 | 3,583,365,562 |

#### (i) Trade receivables

Credit risk related to trade receivables is managed by established procedures and controls relating to customers credit risk management. Outstanding receivables are regularly monitored and shipments to foreign customers are covered by letters of credit

The maximum credit risk exposure at reporting date is carrying value of financial assets stated above.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other

For The Year Ended 31 December 2022

forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than one year and are not subject to enforcement activity.

The Company does not hold collateral as security. The letters of credit and other forms of credit insurance are considered integral part of trade receivables and considered in the calculation of impairment.

At 31 December 2022, the Company has 72 (2021: 34) customers who owed the Company more than Rs.1 million each and accounted for approximately 87% (2021: 95%) of all receivables owing.

Set out below is the information about the credit risk exposure on the Company's trade receivables using a provision matrix:

| Trade receivables                               |               |  |  |  |  |  |  |  |  |
|---|---------------|--|--|--|--|--|--|--|--|
|   | Days past due |  |  |  |  |  |  |  |  |
|   | 2022          |  |  |  |  |  |  |  |  |
| <30 days 31-90 days 91-180 days >180 days Total |               |  |  |  |  |  |  |  |  |

-----Rupees-----

### 31 December 2022

Expected credit loss rate 1.23% 3.05% 25.27% 99.35%

Estimated total gross carrying

amount at default

Expected credit loss

849,668,993 456,570,107 64,786,999 11,396,633 1,382,422,732 10,478,869 13,914,702 16,371,735 11,322,108 52,087,414

| Trade receivables                               |               |  |  |  |  |  |  |  |
|---|---------------|--|--|--|--|--|--|--|
|   | Days past due |  |  |  |  |  |  |  |
|   | 2021          |  |  |  |  |  |  |  |
| <30 days 30-90 days 91-180 days >180 days Total |               |  |  |  |  |  |  |  |

-----Rupees-----

#### 31 December 2021

Expected credit loss rate 0.85% 7.17% 25.19% 58.49%

## Estimated total gross carrying

amount at default 652,748,380 38,551,115 1,854,713 23,905,892 717,060,100 Expected credit loss 5,140,621 2.763.033 467,145 13,983,072 22.353.871

For The Year Ended 31 December 2022

### ii) Financial instruments and cash deposits

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate. The table below shows the bank balances and term deposit receipts held with some major counterparties at the reporting date

|                                    | Rating        |              | Dunoss      | Dunges         |                |
|------------------------------------|---------------|--------------|-------------|----------------|----------------|
|                                    | Short<br>term | Long<br>term | Agency      | Rupees<br>2022 | Rupees<br>2021 |
| Cash and short term Deposits       |               |              |             |                |                |
| National Bank of Pakistan          | A-1+          | AAA          | PACRA - VIS | 1,362,092      | 22,198,894     |
| United Bank Limited                | A-1+          | AAA          | VIS         | 4,246,896      | 2,796,069      |
| Habib Bank Limited                 | A-1+          | AAA          | VIS         | 117,295,359    | 594,327,570    |
| Allied Bank Limited                | A-1+          | AAA          | PACRA       | 229,594        | 25,389         |
| Habib Metropolitan Bank Limited    | A-1+          | AA+          | PACRA       | 95,209,138     | 1,961,976      |
| JS Bank Limited                    | A-1+          | AA-          | PACRA       | 3,599,892      | 104,947,714    |
| Bank Al Habib Limited              | A-1+          | AAA          | PACRA       | 18,730         | 18,730         |
| Meezan Bank Limited                | A-1+          | AAA          | VIS         | 52,985,037     | 3,918,816      |
| Askari Bank Limited                | A-1+          | AA+          | PACRA       | 6,045,397      | 25,780,648     |
| Mobilink Microfinance Bank Limited | A-1           | Α            | PACRA       | 3,706,640      | 4,042,021      |
| MCB Bank Limited                   | A-1+          | AAA          | PACRA       | 640,671        | 35,826         |
| Faysal Bank Limited                | A-1+          | AA           | PACRA - VIS | _              | 6,075          |
| First Habib Modaraba               | A-1+          | AA+          | PACRA - VIS | 145,290,304    | 50,000,000     |
|                                    |               |              |             | 430,629,750    | 810,059,728    |

For The Year Ended 31 December 2022

|                                    |        | Rating |               |                |
|------------------------------------|--------|--------|---------------|----------------|
|                                    | Long   |        | Rupees        | Rupees<br>2021 |
|                                    | term   | Agency | 2022          | 2021           |
| Short term investments             |        |        |               |                |
| UBL Liquidity Plus Fund            | AA+(f) | VIS    | 88,556,169    | 408,808,274    |
| NBP Financial Sector Income Fund   | A+(f)  | PACRA  | 147,657,858   | 274,719,359    |
| Meezan Rozana Amdani Fund          | AA+(f) | VIS    | 22,242,909    | 155,650,609    |
| Askari High Yield Scheme           | A(f)   | PACRA  | 53,165,658    | 135,846,646    |
| First Habib Cash Fund              | AA+(f) | VIS    | 22,440,302    | 121,182,843    |
| NIT Money Market Fund              | AAA(f) | PACRA  | 19,647,659    | 109,404,217    |
| NBP Money Market Fund              | AA(f)  | PACRA  | 13,882,145    | 109,250,251    |
| MCB Cash Management Optimizer Fund | AA+(f) | PACRA  | 82,863,602    | 106,472,418    |
| JS Cash Fund                       | AA+(f) | PACRA  | 9,650         | 102,151,080    |
| Atlas Money Market Fund            | AA+(f) | PACRA  | 114,079,170   | 101,911,500    |
| ABL Cash Fund                      | AA+(f) | VIS    | 115,172,621   | 96,787,876     |
| Faysal Money Market Fund           | AA(f)  | PACRA  | 37,795,038    | 79,775,221     |
| Alfalah GHP Money Market Fund      | AA+(f) | PACRA  | 72,305,891    | 73,174,515     |
| HBL Money Market Fund              | AA+(f) | VIS    | 9,955,869     | 69,853,326     |
| Askari Sovereign Cash Fund         | AA+(f) | VIS    | 8,825,267     | 53,288,782     |
| ABL Government Security Fund       | AA-(f) | VIS    | -             | 40,000,000     |
| Alfalah GHP Income Fund            | A+(f)  | PACRA  | 951,317       | 21,463,277     |
| Faysal MTS Fund                    | AA-(f) | PACRA  | 218,111       | _              |
| UBL Government Securities Fund     | A+(f)  | VIS    | 305,683,297   | -              |
| HBL Financial Sector Income Fund   | AA(f)  | VIS    | 78,144,391    | -              |
|                                    |        |        | 1,193,596,924 | 2,059,740,194  |
|                                    |        |        | 1,624,226,674 | 2,869,799,922  |

Due to the Company's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing, the management does not expect non-performance by these counterparties on their obligations to the Company. Further, the Company has accessed that the ECL on bank balances is immaterial and hence, has not been recognized.

### iii) Other financial assets

Other financial assets mainly comprise of Long-term and short-term deposits, other receivables and advances to employees. The Company has assessed, based on historical experience, that the ECL associated with these financial assets is trivial and therefore, no ECL has been recognized on these financial assets.

For The Year Ended 31 December 2022

### c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company has positive working capital position at the year end. Therefore, management believes the liquidity risk to be low.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

|                 |                        | 2022          |              |                 |                      |
|-----------------|------------------------|---------------|--------------|-----------------|----------------------|
| Carrying amount | Contractual cash flows | within 1 year | 1 to 2 years | 2 to 5<br>years | more than<br>5 years |

### 31 December 2022

-----Rupees-----

| Lease liabilities        | 258,014,081   | 319,835,109   | 100,118,949   | 131,106,761 67,125,495 21,483,904 |   |
|--------------------------|---------------|---------------|---------------|-----------------------------------|---|
| Long-term Loan           | 18,008,677    | 18,008,677    | 4,478,939     | 3,385,041 11,737,311 6,652,802    |   |
| Short-term borrowings    | 464,505,032   | 464,505,032   | 464,505,032   |                                   |   |
| Trade and other payables | 1,285,316,098 | 1,285,316,098 | 1,285,316,098 |                                   |   |
| Unclaimed dividend       | 98,853,172    | 98,853,172    | 98,853,172    |                                   |   |
|                          | 2,124,697,060 | 2,186,518,088 | 1,953,272,190 | 134,491,802 78,862,806 28,136,706 | ; |

For The Year Ended 31 December 2022

|                          |                    |                        | 2021          |              |                 |                      |  |
|--------------------------|--------------------|------------------------|---------------|--------------|-----------------|----------------------|--|
|                          | Carrying<br>amount | Contractual cash flows | within 1 year | 1 to 2 years | 2 to 5<br>years | more than<br>5 years |  |
| 31 December 2021         |                    | Rupees                 |               |              |                 |                      |  |
|                          |                    |                        |               |              |                 |                      |  |
| Lease liabilities        | 149,505,355        | 203,672,099            | 41,589,907    | 45,748,897   | 82,032,287      | 34,301,007           |  |
| Long-term Loan           | 164,758,957        | 164,758,957            | 164,758,957   | -            | -               | -                    |  |
| Trade and other payables | 931,622,599        | 931,622,599            | 931,622,599   | -            | -               | -                    |  |
| Unclaimed dividend       | 64,336,749         | 64,336,749             | 64,336,749    | -            | -               | _                    |  |
|                          | 1,310,223,660      | 1,364,390,404          | 1,202,308,212 | 45,748,897   | 82,032,287      | 34,301,007           |  |

#### d) Price risk

Other price risk is the risk of changes in fair value of investment in mutual funds as a result of changes in the levels of net asset value of units held by the Company. As of 31 December 2022, had there been increase / decrease in net asset value by 1% with all other available held constant, the profit before tax for the year would have been higher / lower by Rs. 11.94 million (2021: Rs. 20.59 million).

### 42.2 Financial instruments by categories

|          | 2022           |       |  |
|----------|----------------|-------|--|
| AT FVTPL | Amortized cost | Total |  |
| Rupees   |                |       |  |

### Assets as per statement of financial position:

| Long-term Investment     | -             | 200,000,000   | 200,000,000   |
|--------------------------|---------------|---------------|---------------|
| Long-term deposits       | -             | 48,176,589    | 48,176,589    |
| Advances                 | -             | 37,424,485    | 37,424,485    |
| Trade debts              | -             | 1,330,336,964 | 1,330,336,964 |
| Trade deposits           | -             | 28,443,165    | 28,443,165    |
| Other receivables        | -             | 31,697,863    | 31,697,863    |
| Bank and term - deposits | _             | 432,615,208   | 432,615,208   |
| short-term Investments   | 1,193,596,924 | -             | 1,193,596,924 |
|                          | 1,193,596,924 | 2,108,694,274 | 3,302,291,198 |

For The Year Ended 31 December 2022

|  |               | 2021           |               |
|--|---------------|----------------|---------------|
|  | AT FVTPL      | Amortized cost | Total         |
|  |               | Rupees         |               |
| Assets as per statement of financial position: |               |                |               |
| Long-term Investment                           | -             | 200,000,000    | 200,000,000   |
| Long-term deposits                             | -             | 11,443,429     | 11,443,429    |
| Advances                                       | -             | 55,184,494     | 55,184,494    |
| Trade debts                                    | -             | 582,342,125    | 582,342,125   |
| Trade deposits                                 | -             | 27,735,434     | 27,735,434    |
| Other receivables                              | -             | 36,524,948     | 36,524,948    |
| Bank and term - deposits                       | -             | 812,049,186    | 812,049,186   |
| short-term Investments                         | 2,059,740,193 | -              | 2,059,740,193 |
|  | 2,059,740,193 | 1,725,279,616  | 3,785,019,809 |

|   | 2022                     | 2021          |
|---|--------------------------|---------------|
|   | Financial L<br>at amorti |               |
|   | Rupe                     | es            |
| Liabilities as per statement of financial p | position:                |               |
| Lease liabilities                           | 258,014,081              | 149,505,355   |
| Long-term Loan                              | 18,008,677               | 164,758,957   |
| Unclaimed dividend                          | 98,853,172               | 44,471,264    |
| Short-term borrowings                       | 464,505,032              | -             |
| Trade and other payables                    | 1,285,316,098            | 931,622,599   |
|   | 2,124,697,060            | 1,290,358,175 |

### 43. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends to be paid to shareholders, issue new shares or sell assets to reduce debt.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, or issue new shares.

Consistent with the industry norms, the Company monitors its capital on the basis of gearing ratio. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings as shown in

For The Year Ended 31 December 2022

the unconsolidated statement of financial position less cash and cash equivalent. Total capital is calculated as 'equity' as shown in the unconsolidated statement of financial position plus net debt (as defined above).

The debt - to - equity ratio as at 31 December is as follows

| Rupees        | Puppes   |
|---------------|--|
|               | Rupees   |
|               |  |
| 15,439,012    | 164,758,957  |
| 258,014,081   | 149,505,355  |
| 1,285,316,098 | 931,622,599  |
| 1,558,769,191 | 1,245,886,911  |
| (432,615,208) | (812,049,186)  |
| 1,126,153,983 | 433,837,725  |
| 418,840,820   | 380,764,390  |
| 366,714,040   | 391,326,324  |
| 6,659,681,588 | 4,990,531,928  |
| 7,445,236,448 | 5,762,622,642  |
| 8,571,390,431 | 6,196,460,367  |
| 13%           | 7%   |
|               | 258,014,081<br>1,285,316,098<br>1,558,769,191<br>(432,615,208)<br>1,126,153,983<br>418,840,820<br>366,714,040<br>6,659,681,588<br>7,445,236,448<br>8,571,390,431 |

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2022 and 2021.

### CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES

|                      | 2022           |                   |               |
|----------------------|----------------|-------------------|---------------|
|                      | Long-term loan | Lease liabilities | Total         |
|                      |                | Rupees            |               |
|                      |                |                   |               |
| Opening balance      | 164,758,957    | 149,505,355       | 314,264,312   |
| Addition in leases   | 26,300,000     | 151,968,600       | 178,268,600   |
| Cash flows - net     | (170,764,029)  | (70,359,454)      | (241,123,483) |
| Finance cost         | 6,593,103      | 26,899,580        | 33,492,683    |
| Recognition of grant | (8,879,354)    | -                 | (8,879,354)   |
| Others               | -              | -                 | -             |
| Closing balance      | 18,008,677     | 258,014,081       | 276,022,758   |

For The Year Ended 31 December 2022

|       |                | 2021                                   |             |  |
|-------|----------------|--|-------------|--|
|       | Long-term loan | Long-term loan Lease liabilities Total |             |  |
|       |                |  |             |  |
| e     | 323,828,530    | 147,464,259                            | 471,292,7   |  |
| es    | -              | 27,062,194                             | 27,062,1    |  |
| t     | (174,789,954)  | (37,930,926)                           | (212,720,88 |  |
|       | 15,720,381     | 17,902,625                             | 33,623,0    |  |
| grant | -              | -                                      |             |  |
|       | -              | (4,992,797)                            | (4,992,79   |  |
| 9     | 164,758,957    | 149,505,355                            | 314,264,3   |  |

### 45. FAIR VALUE MEASUREMENT

### 45.1 Fair value hierarchy

Detail of the Company's investments in mutual funds, and information about the fair value hierarchy as at the end of the reporting period are as follow:

| Fair value measurement using        |                                     |                                       |       |  |  |
|-------------------------------------|-------------------------------------|---------------------------------------|-------|--|--|
| Quoted price<br>in active<br>market | Significant<br>observable<br>inputs | Significant<br>unobservable<br>inputs |       |  |  |
| (Level 1)                           | (Level 2)                           | (Level 3)                             | Total |  |  |

-----Rupees-----

### 31 December 2022

Short-term investment 1,193,596,924 - - 1,193,596,924

### Revalued Property, plant and equipment:

| Land - freehold           | -             | 283,400,000 | -           | 283,400,000   |
|---------------------------|---------------|-------------|-------------|---------------|
| Building on freehold land | -             | 204,770,536 | -           | 204,770,536   |
| Plant and machinery       | -             | -           | 380,385,320 | 380,385,320   |
| Total                     | 1,193,596,924 | 488,170,536 | 380,385,320 | 2,062,152,780 |

For The Year Ended 31 December 2022

| Fair value measurement using        |                                     |                                       |       |
|-------------------------------------|-------------------------------------|---------------------------------------|-------|
| Tall Value measurement asing        |                                     |                                       |       |
| Quoted price<br>in active<br>market | Significant<br>observable<br>inputs | Significant<br>unobservable<br>inputs |       |
| (Level 1)                           | (Level 2)                           | (Level 3)                             | Total |

-----Rupees-----

31 December 2021

Short-term investment 2,059,740,193 - 2,059,740,193

### Revalued Property, plant and equipment:

| L | and - freehold            | -             | 283,400,000 | -           | 283,400,000   |
|---|---------------------------|---------------|-------------|-------------|---------------|
| В | Building on freehold land | -             | 145,651,952 | -           | 145,651,952   |
| Р | Plant and machinery       | -             | -           | 548,436,672 | 548,436,672   |
| Т | Total Total               | 2,059,740,193 | 429,051,952 | 548,436,672 | 3,037,228,817 |

There are no transfers between levels 1, 2 and 3 during the year and there were no changes in valuation techniques during the years.

45.2 Factors used for the determination of fair value of revalued property, plant and equipment are as follows:

#### Land - freehold

Following is the details of fair value:

- Valuation technique: market comparable
- Key observable input: price per kanal of immediate neighbourhood and neighbouring properties which have been recently purchased or sold

### Building on freehold land

Following is the details of fair value:

- Valuation technique: market comparable
- Key observable input: price per square foot including cost of construction materials and labour.

### Plant and machinery:

Following is the details of fair value:

- Valuation technique: replacement cost method
- Key observable input: international prices, exchange rates, local macroeconomic factors affecting the saleability and wear and tear of plant and machinery.

For The Year Ended 31 December 2022

### 46. TRANSACTIONS WITH RELATED PARTIES

The related parties of the Company comprise subsidiary, associated companies, companies in which directors are interested, staff retirement funds and directors and key management personnel (Note 41). The Company carries out transactions with various related parties. Amounts due from and to related parties are shown under respective notes to the of unconsolidated financial statements. Other significant transactions with related parties that were not disclosed elsewhere are as follows:

|                          |                           |                                | 2022          | 2021        |
|--------------------------|---------------------------|--------------------------------|---------------|-------------|
| <br>Undertaking          | Relation                  | Nature of transaction          | Rupees        | Rupees      |
|                          |                           |                                |               |             |
| Route 2 health (Pvt) Ltd | Associate                 | Purchases                      | 1,040,945,208 | 784,091,690 |
| Route 2 health (Pvt) Ltd | Associate                 | Payments                       | 1,115,957,866 | 791,933,095 |
| Curexa Health (Pvt) Ltd  | Subsidiary                | Purchases                      | 857,390,249   | 541,112,201 |
| Curexa Health (Pvt) Ltd  | Subsidiary                | Interest on loan to subsidiary | 1,510,164     | 901,445     |
| Curexa Health (Pvt) Ltd  | Subsidiary                | Payments                       | 839,286,883   | 533,261,736 |
| Curexa Health (Pvt) Ltd  | Subsidiary                | Adjustment against transfer    |               |             |
|                          |                           | of packing material            | -             | 9,204,489   |
| Staff provident fund     | Staff retirement benefits | Contribution                   | 69,853,453    | 57,173,152  |
| Employee's Welfare Trust | Staff welfare benefits    | Contribution                   | 4,059,914     | 3,650,782   |
|                          |                           |                                |               |             |

46.1 Transactions with key management personnel under the terms of employment are excluded from related party transactions.

#### 47. NUMBER OF EMPLOYEES

|   | 2022  | 2021  |
|---|-------|-------|
| Number of employees at the end of the year  | 2,382 | 2,315 |
| Average number of employees during the year | 2,349 | 2,070 |

#### 48. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified wherever necessary, for better and fair presentation. However no significant rearrangement / reclassification other than those disclosed below have been made in these unconsolidated financial statements:

| Description                          | Transferred from  | Transferred to           | 2022        |
|--------------------------------------|-------------------|--------------------------|-------------|
| Reclassification of refund liability | Trade receivables | Trade and other payables | 112,345,168 |

### 49. PLANT CAPACITY AND PRODUCTION

The capacity and production of the Company's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

For The Year Ended 31 December 2022

#### **SEGMENT REPORTING** 50.

The chief operating decision maker (i.e., the Board of Directors) considers the whole business as one operating segment.

#### 51. **EVENTS AFTER THE REPORTING DATE**

The Board of Directors of the Company in its meeting held on 23 February 2023 has proposed cash dividend at the rate of Rs. 20 (2021: Rs. 20) per share and 10% bonus shares for the year ended 31 December 2022, (2021: 10%) subject to the approval of shareholders in the Annual General Meeting to be held on 29 April 2023. These unconsolidated financial statements do not reflect these appropriations.

#### 52. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the Company authorized these unconsolidated financial statements for issuance on 23 February 2023.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director



# **Consolidated Financial Statements**

Highnoon Laboratories Limited and its subsidiary

Curexa Health (Private) Limited for the year ended 31 December 2022



# **Group Directors' Report to the Shareholders**

The Directors are pleased to present the Consolidated Financial Statements of Highnoon Laboratories Limited the ("Holding Company") and Curexa Health (Private) Limited its wholly owned Subsidiary company ("the Subsidiary") together mentioned as ("the Group") for the year ended December 31,2022 and a review report on overall Group performance. The Directors' Report on Group performance mainly focuses on the subsidiary's financial performance and its operational initiatives from the Group's perspective. The contents of the Directors' report and Chairman's review on the performance and financial position of the holding Company, as applicable, form part of this repo.

|                                    | 2022          | 2021      |
|------------------------------------|---------------|-----------|
|                                    | (Rupees in th | ousands)  |
| Profit before tax                  | 3,445,148     | 2,435,742 |
| Taxation                           | (972,457)     | (579,320) |
| Profit after tax                   | 2,472,691     | 1,856,422 |
| Profit available for appropriation | 6,712,127     | 4,985,966 |
| Appropriations:                    |               |           |
| Final cash dividend for the        |               |           |
| FY 2022 @ Rs. 20 per share         | (837,682)     | (761,529) |
| (FY 2021:@ Rs. 20 per share)       |               |           |
| Bonus share (a) 10% (FY 2021:10%)  | (41,884)      | (38,076)  |

#### **EARNINGS PER SHARE**

Based on the Consolidated audited financial statements of the Group for the year ended December 31,2022 basic & diluted earnings per share is Rupees 59.04 (2021: Rs. 44.32 restated) registering an increase of 33%.

#### THE SUBSIDIARY'S OPERATIONS AND GROUP PERSPECTIVE

The Subsidiary operates a Cephalosporin Plant and currently produces Ceph related products for its Holding Company. As per IQVIA, our subsidiary Company's flagship brand Ceftro (Ceftriaxone) achieved sales revenue of Rs. 674 million (2021:432 million) registering a growth of 56%. Xorbact, another injectable brand has registered a sales revenue of Rs.298 million in comparison to Rupees 182 million in 2021, witnessing a growth of 64%. Another leading brand of our subsidiary has grown by 52% to post sales revenue of Rs. 348 million.

#### **OPERATIONAL EXCELLENCE**

The Company completed many projects related to infrastructure improvement whilst also enhancing the quality and compliance standards. Notable initiatives include batch size enhancement to ensure optimal utilization of capacity for dry powder injectables and installation of auto-feeding system on dry powder injectable machine to improve efficiency and compliance. Construction of new packaging and finished goods store as well as expansion of raw material warehouse was undertaken to improve storage capacity while maintaining quality standards. In-house calibration system for pressure gauges was enabled for better compliance and cost efficiency. In line with the Group's vision to become more environmentally sustainable, an effluent water treatment plant is envisaged to be operational soon to decontaminate the consumed water.

#### **WAY FORWARD**

The continuously increasing brand reputation witnessed by faster than market sales growth building a very prosperous outlook for the Group. The management of the subsidiary company, in alignment with the Group's long-term business strategy, is keen to build up its reputation as a quality conscious pharma producer not only in national market but international markets as well. The Company is pursuing a comprehensive plan to get accreditation from a globally recognized regulatory body which will open many international business venues.

We would like to express sincere gratitude to all stakeholders for their continued patronage and trust and to our employees for their utmost dedication towards making progress in the right direction.

For and on behalf of the Board

Dr. Adeel Abbas Haideri

Chief Executive Officer

Lahore: February 23, 2023

**Taufiq Ahmed Khan** Director

عبی کہ رک ہوا ہے۔ ایک مان کا میں مان کا میں ہوئی ہے۔ اس میں ہے۔ اس میں ہے۔ اس میں ہے۔ اس میں اللہ توامی کاروباری مواقع تھلیں گے۔ سطح پر سلیم شدہ ریگو کیٹر کیٹر کادارے سے ایکریڈیٹلیشن حاصل کرنے کے لیےا یک جامع منصوبے پڑمل میں اس میں ہوئی ہے۔ ہم تمام متعلقین کی مسلسل سر پرستی اوراعتاد کے لیے اورا پنے ملاز مین کادرست سمت میں پیش رفت کرنے کے لیے بوری لگن کے لیے تہد دل سے شکر ہیرادا کر ناچاہیں گے۔

منحانب بورڈ آف ڈائر کیٹر ز

ڈا کٹر عدیل عباس حیدری چیف ایگز یکٹو آفیسر 2023فروري 2023

لابور

# گروپ ڈائر یکٹر زریورٹ

ہائی نون لیبارٹریزلمیٹڈ کابور ڈآف ڈائر کیٹرز (بورڈ)ہائی نون لیبارٹریز ( ہولڈ نگ ممپنی)اور کیور کیساہیلتھ (پرائیویٹ) لمیٹٹر،جوکے کلی طورپراسکی ذیلی ممپنی ہے،اوران دونوں کاذکرہم گر وی کے نام سے کریں گے، کےامجموعی حسابات برائے سال اختتام 31 دسمبر 2022 اور گروپ کی مجموعی کار کر دگی پر ڈائز یکٹر آ زرپورٹ کابنیادی مقصد گروپ کے تناظر میں ذیلی کمپنی کی الیاتی کار کر دگی اوراسکے کار وباری امور کاجائز ہلینا ہے۔ ہولڈ نگ مپنی کی کار کر دگی اور مالی حالت پر پیش کی گئی ڈائر یکٹر زر پورٹ اور چیئر مین کا جائزه، جبيها كه قابل اطلاق مو،اس ريورث كاحصه بـ

# مالي كاركر وگى كاجائزه

| نبوعی     |           |   |
|-----------|-----------|---|
| 2022      | 2021      |   |
| 0'روپے    | 00'       |   |
| 3,445,148 | 2,435,742 | قبل اذئيكس خالص منافع   |
| (972,457) | (579,320) | ئىس   |
| 2,472,691 | 1,856,422 | بعداز ٹیکن خالص منافع   |
| 6,712,127 | 4,985,966 | قابل تقشيم منافع  |
|           |           | شخصيص منافع   |
| (837,682) | (761,529) | نقذ ڈلیوڈنڈ برائے مالی سال 2022 فی حصص 20 روپے کے<br>حساب سے (2021: فی حصص 20 روپے) |
| (41,884)  | (38,076)  | بونس خصص 10 <b>ف</b> صد (10:2021 <b>ف</b> صد)                                       |

# في خصص آمدني

گر دیکے پڑتال شدہ مجموعی حسابات کی بنیاد پر فی خصص آمدنی برائے مالی سال اختتام 31 دسمبر 2022 بڑھر 59.04 روپے(2021:44.32 روپے) دوبارہ بیان کر دہ) ہوگئ گزشتہ سال کے مقابلے میں اس میں فی حصص اضافہ 33 فیصد ہوا۔

# ذیلی کمپنی کے کار وہاراور گر وی کا تناظر

ذیلیادارہ سیفالوسپورن پلانٹ چلا تاہےاور فی الحال پنی ہولڈ نگ مپنی کے لیے سیفالوسپورن سے متعلقہاد ویات تیار کر تاہے۔IQVIA کے مطابق ذیلی کمپنی کامعروف برانڈ سیفٹر و(سیفٹرانگرون) کی آمدن فروخت 674 ملین روپے(2021: 432 ملین روپے) رہی ہے جو کہ گزشتہ سال کے مقابلہ میں 56 فیصد زیادہ ہے۔ زار بیکیٹ جو کہ ہماراد وسرا تحبیث بیل برانڈ ہے، اس کی فروخت 298 ملین روپے (2021: 182 ملین روپے) رہی اور گزشتہ سال کے موازنہ میں اضافہ کی شرح 640 فیصد رہی۔ ہماری ذیلی ممپنی کے ایک اور سر کر دہ برانڈنے 52 فیصد کی شرح نموسے بڑھ کر 348 ملین رویے کی آمدن فروخت حاصل کی۔ آ

# پیداواریامور میں بہتری

تمپنی نے پیداوار کیاڈھانے میں بہتری،لیبارٹری کومزید فعال بنانےاوراستعداد میں بہتری لانے کے منصوبے مکمل کرنے کیساتھ معیار و حفاظت پر بھی توجہ دی ہے۔اس سال کے چنداہم اقد امات میں سے خشک یاؤڈرا تجیکشن کے شعبے کی پیداواری استعداد کے زیادہ سے زیادہ استعال کویقینی بنانے کے لیے پچسائز میںاضافہ اوراس مثین پرخو د کارفیڈ نگسٹم کی تنصیب سے کار کر د گیاور متعلقہ ضوابطعمیل کوبہتر بنانا۔کوالٹی برقرارر کھتے ہوئے ذخیرہ کرنے کیاستعداد بڑھانے کے لیے نئے پیکیجنگ اور تیارسامان کے گودام کی تعمیر کے ساتھ ساتھ خام مال کے گودام کی توسیع کا کام شروع کیا گیا۔ پریشر گیجز کے لیےاندرون خانہ کیلیبریش سٹم تیار کیاجونہ صرف دواساز قوانین ہے موافق بنا تاہے بلکہ لاگت کی کم میں بھی مد دکر تاہے مزیدیا ئیدار ترقی کے لیے گروپ کی نقط نظر کے مطابق استعال شدہ یانی کوجرا تیم سے یاک کرنے کے لیے ایک ایفلوئنٹ واٹرٹر ٹیٹنٹ پلانٹ کوجلد فعال کرنے کی منصوبہ بندی جاری ہے۔

# INDEPENDENT AUDITOR'S REPORT

# To the members of Highnoon Laboratories Limited

Report on the Audit of the Consolidated Financial Statements as at 31 December 2022

#### **Opinion**

We have audited the annexed consolidated financial statements of Highnoon Laboratories Limited (the Holding Company) and its subsidiary company i.e., Curexa Health (Private) Limited ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2022, consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the year then ended, and consolidated notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion, the consolidated financial statements gives true and fair view of the consolidated statement of financial position as at 31 December 2022 and its consolidated financial performance and its consolidated cash flows for the year ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters:

#### **Key Audit Matters**

#### How the matter was addressed in our audit

#### Revenue Recognition

As described in note 32, the Group generates revenue from range of Pharmaceutical and consumer products. As mentioned in the note 4.17, the Group recognizes revenue when the control is transferred to the customers which is generally when the goods are being dispatched from the warehouse. During the year ended 31 December 2022, the Group generated total revenue of Rs. 15.8 billion as compared to Rs. 13 billion during the previous year, which represents an increase of approximately 22%.

Considering the significance of amounts involved and revenue being a key indicator of performance measurement of the Group and its management, we have considered the revenue recognition as a Key Audit Matter.

Our audit procedures included the following:

Obtained an understanding of the Group's processes and related internal controls for revenue recognition and on a sample basis, tested the effectiveness of those controls, specifically in relation to recognition of revenue and timing thereof;

Evaluated the appropriateness of the Group's revenue recognition policies and procedures to assess compliance with International Financial Reporting Standards ("IFRS") as applicable in Pakistan;

On a sample basis, reviewed sales transactions near the reporting date to assess whether transactions are recorded in relevant accounting period i.e. performed procedures around the cut off of revenue. Performed substantive analytical procedures including developing an expectation of the current year revenue based on trend analysis information taking into account historical sales and market patterns;

Tested supporting evidence in relation to a sample of sales transactions including but not limited to sales orders, sales invoices, goods dispatch notes, gate passes, delivery challan and performing other tests of details:

Correlated the revenue transactions with movement in receivables and cash balances and compared with the results from our balance confirmation procedures; and

Reviewed and assessed the adequacy of related disclosures provided in Note 32 of the consolidated financial statements in accordance with the applicable financial reporting standards and the Companies Act, 2017.

#### Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report but does not include the consolidated financial statements and our auditor's report thereon. Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

 $Board\ of\ directors\ are\ responsible\ for\ overseeing\ the\ Group's\ financial\ reporting\ process.$ 

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that
  may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the
  consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions
  are based on the audit evidence obtained up to the date of our auditor's report. However, future events or
  conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are responsible
  for the direction, supervision and performance of the group audit. We remain solely responsible for our audit
  opinion..

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Abdullah Fahad Masood.

**EY Ford Rhodes** 

**Chartered Accountants** Lahore: 22 March 2023

EXTIME

UDIN: AR202210177RigOxJkXd

# **Consolidated Statement of Financial Position As at 31 December 2022**

|  |      | 2022           | 2021          |
|--|------|----------------|---------------|
|  | Note | Rupees         | Rupees        |
| EQUITY AND LIABILITIES                       |      |                |               |
| EQUITY                                       |      |                |               |
| Share capital and reserves                   |      |                |               |
| Authorized share capital                     |      |                |               |
| 50,000,000 (2021: 50,000,000) ordinary       |      |                |               |
| shares of Rs. 10 each                        |      | 500,000,000    | 500,000,000   |
| Issued, subscribed and paid up share capital | 7    | 418,840,820    | 380,764,390   |
| Capital reserve                              | 8    | 410,144,816    | 436,249,408   |
| Revenue reserves                             | O    | 6,826,126,631  | 5,099,966,603 |
| Total Equity                                 |      | 7,655,112,267  | 5,916,980,401 |
| LIABILITIES                                  |      | 7,033,112,207  | 3,310,300,401 |
| Non-current liabilities                      |      |                |               |
| Lease liabilities                            | 9    | 183,933,646    | 119,757,647   |
| Long-term advances                           | 10   | 25,087,760     | 10,240,467    |
| Long-term loan - secured                     | 11   | 15,439,012     | -             |
| Deferred liabilities                         | 12   | 530,660,193    | 546,646,832   |
| Deterred habilities                          |      | 755,120,611    | 676,644,946   |
| Current liabilities                          |      | 733,120,011    | 070,044,540   |
| Trade and other payables                     | 13   | 1,561,386,941  | 1,109,808,892 |
| Contract liabilities                         | 14   | 72,263,670     | 33,248,835    |
| Unclaimed dividend                           |      | 98,853,172     | 64,336,749    |
| Unpaid dividend                              |      | 63,474,580     | -             |
| Markup accrued                               | 15   | 1,669,835      | 649,155       |
| Current portion of long-term liabilities     | 16   | 112,352,922    | 245,186,934   |
| Short term borrowings                        | 17   | 511,804,639    | 46,616,000    |
| Provision for taxation - net                 | -,   | 124,621,903    | 296,560,291   |
|  | L    | 2,546,427,662  | 1,796,406,856 |
| Total Liabilities                            |      | 3,301,548,273  | 2,473,051,802 |
| TOTAL EQUITY AND LIABILITIES                 |      | 10,956,660,540 | 8,390,032,203 |
|  |      | _0,550,500,540 | 0,000,000,000 |

CONTINGENCIES AND COMMITMENTS

The annexed notes from 1 to 53 form an integral part of these consolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Consolidated Statement of Financial Position** As at 31 December 2022

|                               |      | 2022          | 2021          |
|-------------------------------|------|---------------|---------------|
|                               | Note | Rupees        | Rupees        |
| ASSETS                        |      |               |               |
| Non-current assets            |      |               |               |
| Property, plant and equipment | 19   | 2,398,097,809 | 1,829,680,375 |
| Intangible assets             | 20   | 35,835,396    | 21,624,882    |
| Goodwill                      | 21   | 834,230       | 834,230       |
| Long-term deposits            | 22   | 48,376,589    | 11,543,429    |
| Long-term advances            | 23   | 34,659,421    | 38,094,634    |
| Deferred tax assets           | 24   | 4,894,894     | 37,246,285    |
|                               |      | 2,522,698,339 | 1,939,023,835 |

#### **Current assets**

| Stock in trade                           | 25 | 3,999,861,938 | 2,438,761,425 |
|--|----|---------------|---------------|
| Stores and spares                        |    | 11,205,628    | 11,663,484    |
| Trade receivables                        | 26 | 1,330,336,964 | 694,687,293   |
| Advances, trade deposits and prepayments | 27 | 977,567,051   | 376,532,117   |
| Other receivables                        | 28 | 25,690,879    | 23,751,863    |
| Short-term investment                    | 29 | 1,193,596,924 | 2,059,740,193 |
| Tax refunds due from the Government      | 30 | 463,007,544   | 28,814,302    |
| Cash and bank balances                   | 31 | 432,695,273   | 817,057,691   |
|  |    | 8.433.962.201 | 6.451.008.368 |

**TOTAL ASSETS** 10,956,660,540 8,390,032,203

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Consolidated Statement of Profit or Loss**

For The Year Ended 31 December 2022

|  |      | 2022            | 2021            |
|--|------|-----------------|-----------------|
|  | Note | Rupees          | Rupees          |
|  |      |                 |                 |
| Revenue from contracts with customers-net      | 32   | 15,815,936,998  | 13,000,780,140  |
| Cost of sales                                  | 33   | (7,625,495,396) | (6,477,058,163) |
| Gross profit                                   |      | 8,190,441,602   | 6,523,721,977   |
| Distribution, selling and promotional expenses | 34   | (3,988,456,129) | (3,416,349,022) |
| Administrative and general expenses            | 35   | (660,911,791)   | (568,805,854)   |
| Research and development expenses              | 36   | (10,631,228)    | (8,672,580)     |
| Other operating expenses                       | 37   | (329,449,155)   | (219,711,486)   |
|  |      | (4,989,448,303) | (4,213,538,942) |
| Operating profit                               |      | 3,200,993,299   | 2,310,183,035   |
| Other income                                   | 38   | 304,874,428     | 156,680,790     |
| Finance costs                                  | 39   | (60,719,835)    | (31,121,531)    |
| Profit before taxation                         |      | 3,445,147,892   | 2,435,742,294   |
| Taxation                                       | 40   | (972,457,491)   | (579,320,352)   |
| Profit for the year                            |      | 2,472,690,401   | 1,856,421,942   |
|  |      |                 | Restated        |
| Earnings per share - basic and diluted         | 41   | 59.04           | 44.32           |

The annexed notes from 1 to 53 form an integral part of these consolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer Taufiq Ahmed Khan Director

# **Consolidated Statement of Comprehensive Income**

For The Year Ended 31 December 2022

|   |        | 2022          | 2021           |
|---|--------|---------------|----------------|
|   | Note   | Rupees        | Rupees         |
| D. 616. H   |        | 2 472 602 404 | 1 056 101 0 10 |
| Profit for the year   |        | 2,472,690,401 | 1,856,421,942  |
| Other comprehensive income  |        |               |                |
| Other comprehensive income not to be reclassified to              |        |               |                |
| profit or loss in subsequent periods:                             |        |               |                |
| Revaluation surplus on property, plant and equipment - net of tax | 8      | (5,011,923)   | -              |
| Remeasurement gain / (loss) on gratuity - net                     | 12.2.3 | 46,524,657    | (17,177,141)   |
| Related deferred tax  | 24.1   | (14,542,491)  | 4,995,147      |
|   | _      | 31,982,166    | (12,181,994)   |
| Other comprehensive income to be reclassified to                  |        |               |                |
| profit or loss in subsequent periods:                             |        | -             | -              |
| Total comprehensive income for the year                           |        | 2,499,660,644 | 1,844,239,948  |

The annexed notes from 1 to 53 form an integral part of these consolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

# **Consolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|   |        | 2022          | 2021          |
|---|--------|---------------|---------------|
|   | Note   | Rupees        | Rupees        |
| CASH FLOWS FROM OPERATING ACTIVITIES                          |        |               |               |
| Profit before tax   |        | 3,445,147,892 | 2,435,742,294 |
| Adjustments to reconcile profit before tax to net cash flows: | _      |               |               |
| Depreciation of operating fixed assets                        | 19.1.1 | 215,833,909   | 196,916,540   |
| Amortization of intangible assets                             | 20.4   | 2,171,986     | 486,279       |
| Provision for Workers' Profit Participation Fund              | 37     | 182,157,250   | 129,351,552   |
| Provision for defined benefit obligation                      | 12.2.2 | 93,896,172    | 81,877,775    |
| Provision for slow moving and obsolete stocks                 | 25.1   | 39,146,215    | 26,264,850    |
| Provision for Worker's Welfare Fund                           |        | 72,723,462    | 53,951,156    |
| Finance cost  | 39     | 62,229,999    | 31,121,531    |
| Provision for Central Research Fund                           | 37     | 36,441,712    | 24,295,616    |
| Allowance for expected credit losses on long-term advances    | 23.1   | (472,935)     | 930,108       |
| Allowance for expected credit losses on trade receivables     | 26.1   | 29,712,961    | 10,582,999    |
| Bad debts written off   | 26.1   | -             | 5,505,270     |
| Deferred income   | 38     | (3,565,756)   | -             |
| Exchange loss / (gain) - net                                  | 38     | 6,474,628     | (2,517,036)   |
| Gain on disposal of operating fixed assets                    | 38     | (18,168,975)  | (6,754,282)   |
| Un-realized gain on remeasurement of short-term investments   | 29.1   | (10,186,623)  | (11,191,851)  |
| Return on deposits  | 38     | (15,126,064)  | (29,148,228)  |
| Dividend Income on short-term investment                      | 38     | (218,626,676) | (103,442,831) |
|   | L      | 474,641,265   | 408,229,448   |
| Profit before working capital changes                         |        | 3,919,789,157 | 2,843,971,742 |

# **Consolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|          | 2022   | 2021   |
|----------|--------|--------|
| <br>Note | Rupees | Rupees |

### Working capital changes:

| - / |                      | ,   |           |             |          |
|-----|----------------------|-----|-----------|-------------|----------|
|     | Increase)            | / / | 10crosco  | in currant  | taccate  |
| ٠.  | II ICI Ease <i>i</i> | / U | ieci ease | III CUITEIT | Lassets. |

| (  |   |                 |               |
|--|---|-----------------|---------------|
| Stock in trade   |   | (1,600,246,728) | (286,238,002) |
| Store and spares   |   | 457,856         | (7,551,393)   |
| Trade debtors  |   | (693,091,430)   | (274,619,722) |
| Advances, trade deposits and prepayments                       |   | (598,861,917)   | 94,455,654    |
| Other receivables  |   | (4,837,704)     | 28,350,103    |
| Tax refund due from the Government                             |   | (427,331,957)   | (9,934,846)   |
|  |   |                 |               |
| (Decrease) / increase in current liabilities:                  |   |                 |               |
| Trade and other payables                                       |   | 298,816,218     | 203,817,096   |
| Contract liabilities   |   | 39,014,835      | (43,603,025)  |
|  |   | (2,986,080,827) | (295,324,135) |
| Cash generated from operations                                 |   | 933,708,330     | 2,548,647,607 |
|  |   |                 |               |
| Income tax paid  |   | (1,043,485,439) | (583,847,452) |
| Gratuity paid  |   | (78,101,033)    | (51,873,114)  |
| Finance cost paid  |   | (33,223,530)    | (32,324,992)  |
| Workers' Profit Participation Fund paid                        |   | (169,344,026)   | (149,627,401) |
| Central Research Fund paid                                     |   | (26,334,548)    | (21,726,281)  |
| Long-term advances - net                                       |   | 14,373,230      | (836,683)     |
| Net cash flows (used in) / generated from operating activities | Α | (402,407,016)   | 1,708,411,684 |
| Balance carried forward  |   | (402,407,016)   | 1,708,411,684 |
|  |   |                 |               |

# **Consolidated Statement of Cash Flow**

For The Year Ended 31 December 2022

|  |        | 2022          | 2021          |
|--|--------|---------------|---------------|
|  | Note   | Rupees        | Rupees        |
| Balance brought forward                          |        | (402,407,016) | 1,708,411,684 |
| CASH FLOWS FROM INVESTING ACTIVITIES             |        |               |               |
| Purchase of property, plant and equipment        |        | (834,600,112) | (278,162,985) |
| Purchase of intangibles                          |        | (16,382,500)  | (20,702,720)  |
| Additions in long-term advances                  |        | 3,908,148     | (1,671,976)   |
| Long-term deposits - net                         |        | (36,733,160)  | 10,000,000    |
| Short-term investments made during the year      |        | 876,329,892   | (954,701,889) |
| Return on deposits                               |        | 15,126,064    | 29,148,228    |
| Dividend income received during the year         |        | 218,626,676   | 103,442,831   |
| Proceeds from disposal of operating fixed assets | 19.1.5 | 214,226,528   | 52,942,051    |

#### CASH FLOWS FROM FINANCING ACTIVITIES

Net cash flows generated from / (used in) investing activities

| Repayment of lease liabilities                     | (70,359,454)  | (21,201,284)  |
|--|---------------|---------------|
| Repayment of long-term loan                        | (184,867,086) | (189,883,746) |
| Short term borrowings obtained                     | 465,188,639   | 14,405,605    |
| Long-term loan received                            | 26,300,000    | -             |
| Long-term advances (payable) - net                 | (120,553)     | -             |
| Dividend paid during the year                      | (663,537,775) | (499,358,690) |
| Net cash flows used in financing activities C      | (427,396,229) | (696,038,115) |
| Net foreign exchange difference                    | 4,939,291     | 1,260,238     |
| Net decrease in cash and cash equivalents (A+B+C)  | (384,362,418) | (46,072,653)  |
| Cash and cash equivalents at beginning of the year | 817,057,691   | 863,130,344   |
| Cash and cash equivalents at end of the year       | 432,695,273   | 817,057,691   |

The annexed notes from 1 to 53 form an integral part of these consolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer Taufiq Ahmed Khan Director Ashfaq P. Alidina Chief Financial Officer

440,501,536 (1,059,706,460)

# **Consolidated Statement of Changes in Equity**

For The Year Ended 31 December 2022

| Share capital   Revaluation Surplus on operating fixed assets   General profits   Sub total   Total  |
|--|
| Balance as at 01 January 2021 346,149,450 460,509,721 114,000,000 3,671,508,559 3,785,508,559 4,592,167,730  Transaction with owners of the Group, recognized directly in equity - Distributions  Issuance of bonus shares @ 10% 34,614,940 (34,614,940) (34,614,940) - Final dividend @ Rs. 15 per share for the year ended 31 December 2020 (519,224,175) (519,224,175) (519,224,175)  Total comprehensive income for the year  Profit for the year ended 31 December 2021 (1,856,421,942) (12,181,994) (12,181,994) (12,181,994)  Total comprehensive income for the year - net of tax 1,844,239,948 1,844,239,948 1,844,239,948  Surplus transferred to unappropriated profit  On account of incremental depreciation relating to surplus on revaluation of operating fixed assets - net of tax - (14,793,866) - 14,793,866 14,793,866 - CON account of disposal of land - (9,263,345) - (9,263,345) - (203,102)  Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401   |
| Transaction with owners of the Group, recognized directly in equity - Distributions  Issuance of bonus shares @ 10%  |
| Suance of bonus shares (a) 10%   34,614,940   -   -   (34,614,940   (34,614,940   -   -   -   (34,614,940   -   -   -   -   (34,614,940   -   -   -   -   -   -   (519,224,175   -   -   -   -   -   -   -   (519,224,175   -   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   (12,181,994   -   -   -   -   -   -   (12,181,994   -   -   -   -   -   -   (12,181,994   -   -   -   -   -   -   -   (12,181,994   -   -   -   -   -   -   -   -   (12,181,994   -   -   -   -   -   -   -   -   -  |
| Sauance of bonus shares @ 10%   34,614,940   -     (34,614,940)   (34,614,940)   -   |
| Final dividend @ Rs. 15 per share for the year ended 31 December 2020 (519,224,175) (519,224,175) (519,224,175)  Total comprehensive income for the year Profit for the year ended 31 December 2021 1,856,421,942 (12,181,994) (12,             |
| Total comprehensive income for the year  Profit for the year ended 31 December 2021  Other comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year  Total comp |
| Total comprehensive income for the year  Profit for the year ended 31 December 2021  Other comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year - net of tax  Total comprehensive income for the year   net of tax  Total comprehensive income for the year  Total comprehensive income for the year  Total comprehensive income for the year - net of tax  Total comprehensive income for the year  Total comprehensive income for the year - net of tax  Total comprehensive income for tax i |
| Profit for the year ended 31 December 2021  Other comprehensive income for the year - net of tax  Total comprehensive income for the year  1,856,421,942 (12,181,994)  Total comprehensive income for the year  1,844,239,948  1,844,239,9             |
| Other comprehensive income for the year - net of tax  (12,181,994) (12,181,994) (12,181,994)  Total comprehensive income for the year  1,844,239,948 1,844,239,948 1,844,239,948  Surplus transferred to unappropriated profit  On account of incremental depreciation relating to surplus on revaluation of operating fixed assets - net of tax  - (14,793,866)  - 14,793,866 14,793,866 On account of disposal of land  - (9,263,345)  - 9,263,345 9,263,345  Effect of deferred tax due to change in proportion of tax regimes  - (203,102)  Balance as at 31 December 2021  380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401  |
| Total comprehensive income for the year 1,844,239,948 1,844,239,948 1,844,239,948  Surplus transferred to unappropriated profit  On account of incremental depreciation relating to surplus on revaluation of operating fixed assets - net of tax - (14,793,866) - 14,793,866 14,793,866 On account of disposal of land - (9,263,345) - 9,263,345 9,263,345  Effect of deferred tax due to change in proportion of tax regimes - (203,102) (203,102)  Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401   |
| Surplus transferred to unappropriated profit  On account of incremental depreciation relating to surplus on revaluation of operating fixed assets - net of tax - (14,793,866) - 14,793,866 14,793,866 - On account of disposal of land - (9,263,345) - 9,263,345 9,263,345 - Effect of deferred tax due to change in proportion of tax regimes - (203,102) (203,102)  Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401   |
| On account of incremental depreciation relating to surplus on revaluation of operating fixed assets - net of tax - (14,793,866) - 14,793,866 14,793,866 - On account of disposal of land - (9,263,345) - (203,102) - (203,102) - (203,102) - (203,102) - (203,102) - (203,102)   |
| on revaluation of operating fixed assets - net of tax - (14,793,866) - 14,793,866 14,793,866 - On account of disposal of land - (9,263,345) - 9,263,345 9,263,345 - Effect of deferred tax due to change in proportion of tax regimes - (203,102) (203,102)  Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401  |
| On account of disposal of land - (9,263,345) - 9,263,345 9,263,345 - Effect of deferred tax due to change in proportion of tax regimes - (203,102) (203,102) (203,102) (203,102) (203,102) (203,102) (203,102) (203,102) (203,102) (203,102)   |
| Effect of deferred tax due to change in proportion of tax regimes - (203,102) (203,102)  Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401  |
| Balance as at 31 December 2021 380,764,390 436,249,408 114,000,000 4,985,966,603 5,099,966,603 5,916,980,401   |
|  |
| Transaction with owners of the Group, recognized   |
|  |
| directly in equity -Distributions  |
| lssuance of bonus shares (a) 10% 38,076,430 (38,076,430) (38,076,430) -  |
| Final dividend @ Rs. 20 per share for the year   |
| ended 31 December 2021 (761,528,778) (761,528,778)   |
| Total comprehensive income for the year  |
| Profit for the year ended 31 December 2022 2,472,690,401 2,472,690,401 2,472,690,401   |
| Other comprehensive income for the year - net of tax - (5,011,923) - 31,982,166 31,982,166 26,970,243  |
| Total comprehensive income for the year - (5,011,923) - 2,504,672,567 2,504,672,567 2,499,660,644  |
| Surplus transferred to unappropriated profit   |
| On account of incremental depreciation relating to surplus   |
| on revaluation of operating fixed assets - net of tax - (12,212,378) - 12,212,378 -  |
| On account of disposal of plant and machinery - net of tax - (8,880,291) - 8,880,291 -   |
| Balance as at 31 December 2022 418,840,820 410,144,816 114,000,000 6,712,126,631 6,826,126,631 7,655,112,267   |

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

Dr. Adeel Abbas Haideri Chief Executive Officer

Taufiq Ahmed Khan Director

For The Year Ended 31 December 2022

#### 1. CORPORATE INFORMATION

The Highnoon Group ("the Group") comprises of Highnoon Laboratories Limited ("HNL") ("the Holding Company") and Curexa Health (Private) Limited ("CHL") ("the Subsidiary Company").

Highnoon Laboratories Limited ("the Holding Company") was incorporated in Pakistan under the Companies Act, 2017 ("the Act") and its shares are quoted on Pakistan Stock Exchange since November 1994. The Group is principally engaged in the manufacture, import, sale and marketing of pharmaceutical and allied consumer products. The registered office of the Group is situated at 17.5 KM, Multan Road, Lahore.

The Subsidiary Company was incorporated with the principle object to carry on business as manufacturer, importer and dealers of all kinds of pharmaceutical.

#### 1.1 Geographical location and addresses of major business units of the Company are as under:

| Business Units  | Geographical Location | Address  |
|---|-----------------------|--|
| Registered office / Manufacturing facility              | Lahore                | 17.5 KM, Multan Road, Lahore                               |
| Corporate Office  | Lahore                | Office# 901 Tricon Corporate Centre,<br>Jail Road, Lahore. |
| Subsidiary Registered office/<br>Manufacturing facility | Lahore                | 517- Sundar Industrial Estate, Raiwind,<br>Lahore          |

#### 2. BASIS OF PRESENTATION AND STATEMENT OF COMPLIANCE

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standard (IFRS) issued by the International Accounting Standard Board (IASB) as notified under the Act and Islamic Financial Accounting Standard (IFAS) as issued by ICAP; and
- Provision and directives issued under the Act.

Where provisions of and directives issued under the Act differ from the IFRS, the provisions of and directives issued under the Act have been followed.

#### 2.2 Basis of preparation

These consolidated financial statements have been prepared under the historical cost convention, except for revaluation of certain assets as referred to in Note 19 and recognition of certain employees retirement benefits at present value.

These financial statements are the consolidated financial statements of the Group in which investment in subsidiary is accounted for on the basis of acquisition method. Standalone financial statements of the Parent and its Subsidiary are presented separately.

For The Year Ended 31 December 2022

#### 2.3 Basis of consolidation

The Group's consolidated financial statements include the financial statement of the Holding Group HNL and its subsidiary CHL. The Group uses the acquisition method of accounting to account for business combination. The consideration transferred is the fair value of the assets transferred, the liabilities incurred and the equity interest issued by the Group, if any. Acquisition related cost is expensed as incurred. The Group recognizes any non-controlling interest in the acquire at the non-controlling interest's proportionate share of the identifiable net assets of the acquired. The Consolidated Financial Statement of the Holding Group and its Subsidiary are prepared up to the same reporting date using consistent accounting policies. Identifiable assets acquired and liabilities assumed in the acquisition are measured initially at their fair value at the date of acquisition.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the value of non- controlling interest using proportionate share method over the net identifiable assets acquired and liabilities assumed. If this is less than the fair value of the net asset of the subsidiary acquired, the difference is recognized in statement of profit or loss. After initial recognition, it is measured at carrying value i.e. cost at the date of acquisition less any accumulated impairment.

The financial statements of CHL have been consolidated on line by line basis. Intra Group balances, transactions, income and expenses have been eliminated. Assets, liabilities, income and expense have been consolidated from the date Group acquired the control of the subsidiary till the control cease to exist. Unrealized gain or loss on intra group transactions are also eliminated but unrealized losses are however recognized to the extent of impairment, if any.

#### 2.4 Non Controlling interest

The Group applies a policy of treating transactions with non-controlling interests as transaction with parties external to the Group. Disposals of non-controlling interests results in gain or loss for the Group that are recorded in the consolidated statement of profit or loss.

#### 2.5 Functional and presentation currency

These consolidated financial statements are presented in Pak rupee (Rupee), which is also the functional currency of the Group. Figures have been rounded off to the nearest rupee, unless otherwise stated.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates, associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to Group's consolidated financial statements or where judgments were exercised in application of accounting policies are as follows:

For The Year Ended 31 December 2022

|   |                               | Note   |
|---|-------------------------------|--------|
| - | Leases                        | 4.1    |
| - | Impairment of financial asset | 4.2    |
| - | Provisions                    | 4.6    |
| - | Staff retirement benefits     | 4.7    |
| - | Expected credit loss          | 4.14.4 |
| - | Taxation                      | 4.21   |

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated financial statements are consistent with those of the previous financial year except for as mentioned in Note  $4.1\,$  and as follows:

#### 4.1 Leases

#### 4.1.1 Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 4.1.2 Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### 4.1.3 Judgement in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional terms of three to ten years. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

For The Year Ended 31 December 2022

#### 4.2 Financial instruments - Initial recognition and subsequent measurement

#### **Initial Recognition**

All financial assets and liabilities are initially measured at cost which is the fair value of the consideration given or received. These are subsequently measured at fair value, amortized cost or cost as the case may be.

#### Classification of financial assets

The Company classifies its financial instruments in the following categories:

- at fair value through statement of profit or loss ("FVTPL"),
- at fair value through statement of comprehensive income ("FVTOCI"), or
- at amortized cost.

The Group determines the classification of financial assets at initial recognition. The classification of instruments (other than equity instruments) is driven by the Group's business model for managing the financial assets and their contractual cash flow characteristics.

Financial assets that meet the following conditions are subsequently measured at amortized cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

By default, all other financial assets are subsequently measured at FVTPL.

#### Classification of financial liabilities

The Company classifies its financial liabilities in the following categories:

- at fair value through unconsolidated statement of profit and loss ("FVTPL"), or
- at amortized cost.

Financial liabilities are measured at amortized cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or the Group has opted to measure them at FVTPL.

Subsequent measurement

#### i) Financial assets at FVTOCI

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus

For The Year Ended 31 December 2022

transaction costs. Subsequently, they are measured at fair value, with gains or losses arising from changes in fair value recognized in consolidated statement of comprehensive income/(loss).

#### ii) Financial assets and liabilities at amortized cost

Financial assets and liabilities at amortized cost are initially recognized at fair value, and subsequently carried at amortized cost, and in the case of financial assets, less any impairment.

#### iii) Financial assets and liabilities at FVTPL

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the consolidated statement of profit or loss and comprehensive income. Realized and unrealized gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the consolidated statement of profit or loss in the year in which they arise.

Where management has opted to recognize a financial liability at FVTPL, any changes associated with the Group's own credit risk will be recognized in consolidated statement of other comprehensive income/(loss). Currently, there are no financial liabilities designated at FVTPL.

#### Impairment of financial asset

The Group recognizes loss allowance for Expected Credit Loss (ECL) on financial assets measured at amortized cost at an amount equal to life time ECLs except for the following, which are measured at 12 months ECLs:

- bank balances for whom credit risk (the risk of default occurring over the expected life of the financial instrument has not increased since the inception.)
- other short-term loans and receivables that have not demonstrated any increase in credit risk since inception.

For trade and other receivables, the Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For The Year Ended 31 December 2022

#### Impairment of non-financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment at each reporting date, or whenever events or changes in circumstances indicate, that the carrying amount may not be recoverable. Carrying amounts of other non-financial assets are also reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount.

An asset's recoverable amount is the higher of its fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date. Reversals of the impairment loss are restricted to the depreciated cost of the asset. An impairment loss, or the reversal of an impairment loss, is recognized in the consolidated statement of profit or loss for the year.

The Group's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in statements of profit or loss.

Impairment loss recognized in prior periods is assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Derecognition

#### i) Financial assets

The Group derecognizes financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfers the financial assets and substantially all the associated risks and rewards of ownership to another entity. On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying value and the sum of the consideration received and receivable is recognized in consolidated statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to consolidated statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve.

#### ii) Financial liabilities

The Group derecognizes financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the consolidated statement of profit or loss and comprehensive income.

For The Year Ended 31 December 2022

#### 4.3 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position if the Group has legally enforceable right to offset the recognized amounts and the Group intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

#### 4.4 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of consideration to be paid in the future, for goods and services to be received, whether or not billed to the Group.

#### 4.5 Dividend

Dividend to shareholders is recognized as a liability in the period in which it is approved.

#### 4.6 Provisions

A provision is recognized when the Company has a present, legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

#### 4.7 Staff retirement benefits

#### Defined benefit plan

The Group operates an unfunded gratuity scheme for all of its permanent employees who have joined on or before 19 March 2013, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service. This valuation is carried out by an independent actuary as at 31 December 2021 using the project unit credit method.

Remeasurement adjustments are recognized in consolidated statement of comprehensive income when they occur. Amounts recorded in consolidated statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income (expense). All other changes in net defined benefit liability are recognized in consolidated statement of comprehensive income with no subsequent recycling to consolidated statement of profit or loss. The distinction between short-term and other Long-term employee benefits will be based on the expected timing of settlement rather than the employees entitlement to benefits.

#### Defined contribution plan

The Group also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Group and employees at the rate of 8.33% (2021: 8.33%) of basic salary and cost of living allowance.

#### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves / leave fare assistance of the employees at the reporting date as per entitlement on the basis of last drawn salary. The managers or other executives are not allowed to carry forward un-availed leaves while workers can carry forward un-availed leaves for a maximum period of one year.

For The Year Ended 31 December 2022

#### 4.8 Government grants

Government grants are recognized where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognized as income in equal amounts over the expected useful life of the related asset.

When the Group receives grants of non-monetary assets, the asset and the grant are recorded at nominal amounts and released to consolidated statement of profit or loss over the expected useful life of the asset, based on the pattern of consumption of the benefits of the underlying asset by equal annual instalments.

#### Property, plant and equipment

### 4.9.1 Owned operating assets

These are stated at cost amount less accumulated depreciation and impairment loss, if any; except for freehold land, building and plant and machinery which is stated at revalued amount. Revaluation is carried out every five or three years unless earlier revaluation is necessitated.

Deprecation is charged on reducing balance method at the rates in Note 19.1 to write off the cost / revalued amount of an asset over its estimated useful life. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion of assets. Surplus on revaluation of fixed assets relating to incremental depreciation (net of deferred taxation) is transferred directly to un-appropriated profit.

Subsequent expenditure relating to an item of property, plant and equipment that has already been recognized is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group as per recognition criteria. All other expenditure in the form of normal repair and maintenance is charged to statement of profit or loss as and when incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or following disposal. Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of property plant and equipment (net of deferred taxation) is transferred directly to unappropriated profit.

A revaluation surplus is recorded in consolidated statement of other comprehensive income and presented as a separate part of equity. However, the increase is recorded in the consolidated statement of profit or loss to the extent it reverses a revaluation deficit of the same asset previously. A decrease as a result of revaluation is recognized in the consolidated statement of profit or loss however, a decrease is recorded in consolidated statement of other comprehensive income to the extent of any credit balance entry in revaluation surplus in respect of same assets. The revaluation reserve is not available for distribution to the Group's shareholders.

An annual transfer from the asset revaluation surplus to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the asset and the depreciation based on assets original cost. Additionally, gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount of the asset. Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to unappropriated profit.

For The Year Ended 31 December 2022

#### 4.9.2 Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses if any, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

#### 4.9.3 Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss and includes the expenditures on material, labour and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

#### 4.10 Intangible assets

Intangible assets include Intellectual Property, Rights, Trademarks and Software's, which are non-monetary assets without physical substance. These are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

Changes in the expected useful lives or the expected pattern of consumption of future economic benefits at the rate in Note 16, embodied in the intangible assets, are accounted for by changing the recognized period or amortization method, as appropriate, and treated as a change in accounting estimate. The recognized expense on intangible assets with finite lives is recognized in the consolidated statement of profit or loss in the expense category, consistent with the function of the intangible asset.

The carrying values of intangible assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written-down to their recoverable amount.

Subsequent expenditures on intangible assets are recognized as an expense when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

#### 4.11 Goodwill

Goodwill represents the excess of the aggregate of the consideration transferred and the value of non- controlling interest using proportionate share method over the net identifiable assets acquired and liabilities assumed. After initial recognition it is measured at carrying value i.e. at date of acquisition less any accumulated impairment.

#### 4.12 Investments in subsidiaries

Investment in subsidiary Group is measured at cost as per the requirements of IAS-27 "Separate Financial Statements". However, at subsequent reporting dates, the Group reviews the carrying amounts of the investment and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If such indication exists, the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense in consolidated statement of profit or loss.

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#### 4.13 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using the following basis:

Raw materials - on weighted average

Work-in-process - at estimated manufacturing cost including appropriate overheads

Finished goods

- Imported - on weighted average

- Local - on annual average manufacturing cost including appropriate overheads

Merchandise in transit/pledged - at invoice value plus other charges incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale. The Group revises the carrying amount of stock-intrade on a regular basis and a provision is made for obsolescence, for items which are slow-moving and/or identified as a surplus to the Group's requirement. A provision is made for the excess of book values over the estimated net realizable value.

#### 4.14 Contract balances:

#### 4.14.1 Contract asset

A contract asset is the right to consideration in exchange for goods if the Group performs by transferring goods to customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### 4.14.2 Trade debts

Trade debts are initially measured at their transaction price under IFRS 15 and subsequently measured at amortized cost less any allowance for expected credit losses (ECL).

#### 4.14.3 Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

#### 4.14.4 Expected credit losses

Expected credit losses are calculated as a probability weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between cash flows due to the Group in accordance with the contract and cash flows that the Group expects to receive). (Refer to Note 4.2 for detailed policy for impairment of financial assets).

#### 4.14.5 Cash and cash equivalents

For the purpose of unconsolidated statement of cash flow, cash and cash equivalents comprise of cash in hand, balance with banks in current and saving accounts and short-term deposit receipts.

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#### 4.14.6 Assets and liabilities arising from rights of return

#### Right of return Assets

Right of return asset represents the Group's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Group updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products. Returns for the Group comprise of expired products or near expiry products (i.e. within 6 months of expiry), which are of nil value by the time of return and are subject to destructions as per statutory laws.

#### **Refund Liabilities**

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Group ultimately expects it will have to return to the customer. The Group updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period. Refer to below accounting policy on variable consideration.

#### 4.15 Segment reporting

The key financial decision maker considers the whole business as one operating segment.

#### 4.16 Foreign currency translation

All monetary assets and liabilities in foreign currency are translated at the rates of exchange prevailing at the reporting date. Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Transactions in foreign currencies are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains/losses on foreign currency transactions are taken to consolidated statement of profit or loss.

#### 4.17 Revenue from contracts with customers

According to the core principle of IFRS-15, the Group recognizes revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those good and services. The Group recognizes revenue in accordance with that core principle by applying the following steps:

- Identify the contract with a customer
- Identify the performance obligations in the contract
- Determine the transaction price
- Allocate the transaction price to the performance obligations in the contract
- Recognize revenue when the entity satisfies a performance obligation

Revenue from local sales is recognized when Group satisfies the performance obligation of the goods is transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when bill of lading / airway bill is prepared for shipment to customers. The Group has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods before transferring them to the customer.

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#### Variable consideration

If the consideration in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved. In general, the contracts for the sale of goods provides customer with a right to return near expiry products.

#### Right of return

In general, the contracts for sales of goods provides a customer with a right to return near expiry products. The Group uses the expected value method to estimate the goods that will be returned because this method best predicts the amount of variable consideration to which the Group will not be entitled. The requirements in IFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For products that are expected to be returned, the Group recognizes a provision under refund liability netting off with trade receivables and a corresponding adjustment in sales return.

#### 4.18 Research and development cost

These costs are charged to consolidated statement of profit or loss as and when incurred, except for any development costs which are recognized as intangible assets when it is probable that the development project will be a success and certain criteria, including commercial and technological feasibility have been met.

#### 4.19 Borrowing cost

Finance cost on Long-term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, mark-up and expenses are charged to consolidated statement of profit or loss in the period in which they are incurred.

#### 4.20 Other income

Other income comprises income on funds invested, dividend income, scrap sales, gain on disposal of operating fixed assets, exchange gain and changes in the fair value of financial asset at fair value through profit or loss. Income on bank deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Foreign currency gains and losses are reported on a net basis.

Dividend income and entitlement of bonus shares are recognized when the right to receive is established. Gains and losses on sale of investments are accounted for on disposal of investments

#### 4.21 Taxation

Income tax on profit or loss for the year comprises current and deferred tax.

#### Current

Provision of current tax is based on the taxable income, alternative corporate tax or minimum tax provisions in accordance with Income Tax Ordinance 2001. The charge for current tax is calculated

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using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### **Deferred**

Deferred taxation is provided using the balance sheet method for all temporary differences at the reporting date between tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference, carry-forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the reporting date.

# 5. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

#### Standard

IAS 1 Presentation of Financial Statements to clarify how to classify debt and other liabilities as current or non-current.

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right would the terms of a liability not impact its classification.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.
- Only covenants with which an entity is required to comply on or before the reporting date
  affect the classification of a liability as current or non-current. In addition, an entity has to
  disclose information in the notes that enables users of financial statements to understand
  the risk that non-current liabilities with covenants could become repayable within twelve
  months.

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The amendments are effective for annual reporting periods beginning on or after January 01, 2024 and must be applied retrospectively. The amendments are not expected to have a material impact on the Group's financial statements.

#### IAS 1 and **IFRS Practice** Statement 2

Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

- The amendments aim to help entities provide accounting policy disclosures that are more useful by:
- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies; and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 are applicable for annual periods beginning on or after January 01, 2023 with earlier application permitted. Since the amendments to the Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments is not necessary. The Group is currently revisiting their accounting policy information disclosures to ensure consistency with the amended requirements.

IAS8

Definition of Accounting Estimates - Amendments to IAS 8 - The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments are effective for annual reporting periods beginning on or after January 01, 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Group's consolidated financial statements.

IAS 12

Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12 - In May 2021, the Board issued amendments to IAS 12, which narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences

The amendments should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, at the beginning of the earliest comparative period presented, a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability should also be recognised for all deductible and taxable temporary differences associated with leases and decommissioning obligations. The amendments are not expected to have a material impact on the Group's financial statements.

IFRS 10 & IAS 28 Consolidated Financial Statements & Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture – (Amendment). The effective date of Amendments to IFRS 10 and IAS 28 has been deferred indefinitely (until the research project of IASB, on the equity method, has been concluded. Earlier application of the September 2014 amendments continues to be permitted. The Group expects that the adoption of the amendments will have no material effect on the Group's financial statements.

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IFRS 16

Leases - Lease Liability in a Sale and Leaseback - Amendments requires a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognise any amount of the gain or loss that relates to the right of use it retains. The new requirements do not prevent a seller-lessee from recognising in profit or loss any gain or loss relating to the partial or full termination of a lease. The amendments are effective for annual reporting periods beginning on or after January 01, 2024. A seller-lessee applies the amendments retrospectively in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to sale and leaseback transactions entered into after the date of initial application.

Effective date:

In addition to the above, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

| Standard or Interpretation |  | (Annual periods        |  |
|----------------------------|--|------------------------|--|
|                            |  | beginning on or after) |  |
| IFRS 1                     | First-time Adoption of International Financial Reporting                                 |                        |  |
|                            | Standards  | 01 January 2004        |  |
| IFRS 17                    | Insurance Contracts  | 01 January 2023        |  |
|                            | The above amendments and interpretations are not expected to have any significant impact |                        |  |
|                            | on unconsolidated financial statements of the Company.                                   |                        |  |

# 6 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES RESULTING FROM AMENDMENTS IN STANDARDS DURING THE YEAR

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year, except for following amendments to accounting standards which are effective for annual periods beginning on or after January 01, 2022 (unless otherwise stated). The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective:

IFRS 03

Business Combinations – The amendment updates a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.

The amendments add an exception to the recognition principle of IFRS 3 Business Combinations to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date. The amendments also add a new paragraph to IFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date. In accordance with the transitional provisions, the Group applies the amendments prospectively, i.e., to business combinations occurring after the beginning of the annual reporting period in which it first applies the amendments (the date of initial application)

These amendments had no impact on the separate financial statements of the Group.

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**IAS 16** 

Property, plant and equipment - Amendment to clarify the prohibition on an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

In accordance with the transitional provisions, the Group applies the amendments retrospectively only to items of PP&E made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment (the date of initial application). These amendments had no impact on the consolidated financial statements of the Group as there were no sales of such items produced by property, plant and equipment made available for use on or after the beginning of the earliest period presented.

**IAS 37** 

Provisions, Contingent Liabilities and Contingent Assets - Amendments to specify that when assessing whether a contract is onerous or loss-making, an entity needs to include costs that relate directly to a contract to provide goods or services including both incremental costs (e.g., the costs of direct labour and materials) and an allocation of costs directly related to contract activities (e.g., depreciation of equipment used to fulfil the contract and costs of contract management and supervision). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group applied the amendments to the contracts for which it had not fulfilled all of its obligations at the beginning of the reporting period. These amendments had no impact on the consolidated financial statements of the Group, as prior to the application of the amendments, the Group had not identified any contracts as being onerous and the unavoidable costs under the contracts, which were the costs of fulfilling them, comprised of incremental costs directly related to the contracts and an allocation of costs directly related to contract activities.

The adoption of the above amendments to accounting standards did not have any material effect on the consolidated financial statement.

In addition to the above amendments to standards, improvements to various accounting standards (under the annual improvements 2018 - 2020 cycle) have also been issued by the IASB in May 2020. Such improvements were generally effective for accounting periods beginning on or after January 01, 2022:

IFRS 9

Financial Instruments: Fees in the '10 per cent' test for derecognition of financial liabilities -The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39.

In accordance with the transitional provisions, the Group applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment (the date of initial application). These amendments had no impact on the consolidated financial statements of the Group as there were no modifications of the Group's financial instruments during the period.

IFRS 16

Leases: Lease incentives - The amendment removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16 and had no impact on the consolidated financial statements of the Group.

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IAS 41 Agriculture: Taxation in fair value measurements – The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41.

These amendments had no impact on the consolidated financial statements of the Group as it did not have assets in scope of IAS 41 as at the reporting date.

|    |   |      | 2022        | 2021        |
|----|---|------|-------------|-------------|
| 7. | ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL                | Note | Rupees      | Rupees      |
|    |   |      |             |             |
|    | 5,905,000 (2021: 5,905,000) ordinary shares of Rs. 10 each  |      |             |             |
|    | fully paid in cash  |      | 59,050,000  | 59,050,000  |
|    | 95,000 (2021: 95,000) ordinary shares of Rs.10 each         |      |             |             |
|    | issued for consideration other than cash                    | 7.1  | 950,000     | 950,000     |
|    | 35,884,082 (2021: 32,076,439) ordinary shares of Rs. 10 eac | :h   |             |             |
|    | issued as bonus shares                                      |      | 358,840,820 | 320,764,390 |
|    |   | 7.2  | 418,840,820 | 380,764,390 |

- 7.1 This represents the issuance of shares against the transfer of plant and machinery and other assets.
- 7.2 Reconciliation of issued, subscribed and paid-up share capital

|   | 2022       | 2021       | 2022        | 2021        |
|---|------------|------------|-------------|-------------|
|   | Numbers    | Numbers    | Rupees      | Rupees      |
| Issued, subscribed and paid-up shares   |            |            |             |             |
| of Rs. 10 each as at 01 January         | 38,076,439 | 34,614,945 | 380,764,390 | 346,149,450 |
| Issuance of bonus shares of Rs. 10 each | 3,807,643  | 3,461,494  | 38,076,430  | 34,614,940  |
| Issued, subscribed and paid-up shares   |            |            |             |             |
| of Rs. 10 each as at 31 December        | 41,884,082 | 38,076,439 | 418,840,820 | 380,764,390 |

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| REVALUATION SURPLUS ON OPERATING FIXED ASSETS                   | Note | 2022<br>Rupees | 2021<br>Rupees |
|---|------|----------------|----------------|
| Opening balance of gross surplus on                             |      |                |                |
| revaluation of fixed assets                                     |      | 488,342,543    | 521,997,747    |
| Additions during the year                                       |      | -              |                |
| Surplus on revaluation of operating fixed assets relating to    |      |                |                |
| disposal of plant and machinery - transferred to                |      |                |                |
| Unappropriated profits  |      | (10,771,089)   | (12,791,990    |
| Incremental depreciation relating to surplus on revaluation     |      |                |                |
| of fixed assets - transferred to unappropriated                 |      |                |                |
| profits - net of deferred tax                                   |      | (12,212,378)   | (14,996,968    |
| Related deferred tax liability                                  |      | (5,484,017)    | (5,866,246     |
|   | _    | (17,696,395)   | (20,863,214    |
|   |      | 459,875,059    | 488,342,54     |
| Less related deferred tax liability on:                         |      |                |                |
| Balance at the beginning of the year                            |      | 52,093,135     | 61,488,02      |
| Effect of deferred tax due to change in proportion of tax regim | nes  | 5,011,923      | 203,10         |
| Surplus on revaluation of operating fixed assets relating to    |      |                |                |
| disposal of plant and machinery - transferred to                |      |                |                |
| Unappropriated profit   |      | (1,890,798)    | (3,528,645     |
| Incremental depreciation relating to surplus on revaluation     |      |                |                |
| of operating fixed assets - transferred to unappropriated prof  | it   | (5,484,017)    | (6,069,348     |
|   |      | 49,730,243     | 52,093,13      |
| <br>Closing balance of surplus on revaluation of fixed assets   |      | 410,144,816    | 436,249,408    |

This represents surplus arising on revaluation of freehold land, building on freehold land and plant and machinery. This has been adjusted by incremental depreciation arising due to revaluation, net of deferred tax. The latest revaluation of land, building on freehold land and plant and machinery was carried out on 31 December 2020 by M/S Surval (Valuer on the approved list of Pakistan Banking Association) which resulted in a surplus of Rs. 146,326,204.

|    |   |      | 2022         | 2021         |
|----|---|------|--------------|--------------|
| 9. | LEASE LIABILITIES                                     | Note | Rupees       | Rupees       |
|    | Present value of lease payments                       |      | 258,014,081  | 149,505,355  |
|    | Less: Current portion shown under current liabilities | 16   | (74,080,435) | (29,747,708) |
|    |   |      | 183,933,646  | 119,757,647  |

|     |                       |                           | 2022                            | 2021                                    |
|-----|-----------------------|---------------------------|---------------------------------|---|
|     |                       | Note                      | Rupees                          | Rupees                                  |
|     | As at 1 January       |                           | 149,505,355                     | 147,464,259                             |
|     | Additions             |                           | 151,968,600                     | 27,062,194                              |
|     | Accretion of interest |                           | 26,899,580                      | 17,902,625                              |
|     | Payments              |                           | (70,359,454)                    | (37,930,926)                            |
|     | Written off           |                           | -                               | (4,992,797)                             |
|     | As at 31 December     |                           | 258,014,081                     | 149,505,355                             |
|     | Current portion       |                           | (74,080,435)                    | (29,747,708)                            |
|     | Non-current portion   |                           | 183,933,646                     | 119,757,647                             |
|     |                       |                           |                                 |   |
| 9.1 | Maturity analysis:    |                           | 2022                            |   |
|     |                       | Minimum<br>lease payments | Finance cost for future periods | Present value of minimum lease payments |

| 9.1 | Maturity analysis:                          | 2022                      |                                 |   |  |
|-----|---|---------------------------|---------------------------------|---|--|
|     |   | Minimum<br>lease payments | Finance cost for future periods | Present value of minimum lease payments |  |
|     |   |                           | Rupees                          |   |  |
|     | Within one year                             | 100,118,949               | (26,038,514)                    | 74,080,435                              |  |
|     | After one year but not more than five years | 198,232,256               | (33,804,921)                    | 164,427,335                             |  |
|     | More than five years                        | 21,483,904                | (1,977,593)                     | 19,506,311                              |  |
|     |   | 319,835,109               | (61,821,028)                    | 258,014,081                             |  |

|   | 2021                                    |              |   |  |
|---|---|--------------|---|--|
|   | Minimum Finance cost for future periods |              | Present value of minimum lease payments |  |
|   |   | Rupees       |   |  |
| Within one year                             | 41,589,908                              | (11,842,200) | 29,747,708                              |  |
| After one year but not more than five years | 127,781,184                             | (37,087,852) | 90,693,332                              |  |
| More than five years                        | 34,301,007                              | (5,236,692)  | 29,064,315                              |  |
|   | 203,672,099                             | (54,166,744) | 149,505,355                             |  |

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|     |      |   | Note  | 2022<br>Rupees   | 2021<br>Rupees   |
|-----|------|---|-------|------------------|------------------|
|     | 9.2  | Salient features of the leases are as follows:    | 11000 |                  |                  |
|     |      | - Discounting factor                              |       | 8.94%-17.75%     | 8.94% - 13.68%   |
|     |      | - Lease term                                      |       | 24 to 120 Months | 36 to 120 Months |
| 10. | LON  | G-TERM ADVANCES                                   |       |                  |                  |
|     | Long | -term advances                                    | 10.1  | 58,151,834       | 43,899,160       |
|     | Less | : Current portion shown under current liabilities | 16    | (33,064,074)     | (33,658,693)     |
|     |      |   |       | 25,087,760       | 10,240,467       |

10.1 These represent advances taken from employees against future sale of vehicles as per the Group's policy. Present value adjustment in accordance with the requirements of IFRS 9 'Financial Instruments' arising in respect of Long-term advances is considered insignificant by the management at the financial statements level, hence not recognized.

|     |       |   |                 | 2022          | 2021          |
|-----|-------|---|-----------------|---------------|---------------|
| 11. | LONG  | G-TERM LOAN - SECURED                         | Note            | Rupees        | Rupees        |
|     | Long  | -term loan                                    | 11.1.1 & 11.1.2 | 18,008,677    | 178,615,376   |
|     |       |   |                 | 18,008,677    | 178,615,376   |
|     | Less: | Current portion of long-term loan             | 16              | (2,569,665)   | (178,615,376) |
|     |       |   |                 | 15,439,012    |               |
|     | 11.1  | The movement of long-term loan is as follows: |                 |               |               |
|     |       | Opening balance as at 01 January              |                 | 178,615,376   | 347,394,125   |
|     |       | Addition during the year                      |                 |               |               |
|     |       | Loan obtained                                 | 11.1.1 & 11.1.2 | 26,300,000    | -             |
|     |       | Less: deferred grant                          |                 | (8,879,354)   | _             |
|     |       |   |                 | 17,420,646    | -             |
|     |       | Unwinding of loan                             |                 | 6,839,741     | 17,138,420    |
|     |       | Payment during the year                       |                 | (184,867,086) | (185,917,169) |
|     |       | Closing balance as at 31 December             |                 | 18,008,677    | 178,615,376   |

11.1.1 This represents loan of obtained under Refinance Scheme for Payment of Wages and Salaries to Workers and Employees of Business offered by State Bank of Pakistan. The facility has an aggregate sanctioned limit of Rs. 400 million. It carries mark-up at the rate of 3% per annum payable quaterly. The facility was secured against first joint pari passu charge of Rs. 266.67 million on the operating fixed assets of the Company. The loan has been measured at its fair value in accordance with IFRS

For The Year Ended 31 December 2022

9 (Financial Instruments) using the effective interest rate of 3 Months KIBOR at respective draw down dates. The difference between fair value of loan and loan proceeds has been recognized as deferred grant as per requirements of IAS 20 (Accounting for Government grants and disclosure of Government assistance) and as per Circular 11/2020 issued by the Institute of Chartered Accountants of Pakistan. The entire amount of loan has been repaid during the year.

11.1.2 This represents loan obtained during the year from MCB Bank Limited under facility for setting up solar based power project under SBP financing scheme for renewable Energy having sanctioned limit of Rs. 50 million (2021: Nil) and carries markup at the rate of 2% + 0.5% per annum payable quarterly (2021: Nil) whereas principal is repayable in 27 equal quarterly instalments starting from 10 December 2022. This facility is secured against Lien on investment fund of Rs. 67 million out of Rs. 83 million current FV of investment placed in MCB-Arif Habib Savings and Investment Limited (25% margin of limit). The loan has been measured at its fair value in accordance with IFRS 9 (Financial Instruments) using effective interest rate of 3M KIBOR at respective draw down date. The difference between fair value of loan and loan proceeds has been recognised as deferred grant as per requirements of IAS 20 (Accounting for Government grants and disclosure of Government assistance) and as per Circular 11/2020 issued by the Institute of Chartered Accountants of Pakistan.

Salient features of the facility is as under:

| Bank name        | Outstanding installments | Repayment | Installment<br>(Rupees) | Disbursement date | Maturity     |
|------------------|--------------------------|-----------|-------------------------|-------------------|--------------|
| MCB Bank Limited | 26                       | Quarterly | 974,074                 | 10 December 2022  | 10 June 2029 |

|     |       |   |      | 2022        | 2021        |
|-----|-------|---|------|-------------|-------------|
| 12. | DEFE  | RRED LIABILITIES                          | Note | Rupees      | Rupees      |
|     | Defe  | rred Grant                                | 12.1 | 5,593,369   | _           |
|     | Gratu | uity                                      | 12.2 | 525,066,824 | 546,646,832 |
|     |       |   |      | 530,660,193 | 546,646,832 |
|     | 12.1  | Movement of deferred grant is as follows: |      |             |             |
|     |       | Opening balance as at 01 January          |      | 3,165,157   | 12,999,502  |
|     |       | Addition during the year                  | 11.1 | 8,879,354   | -           |
|     |       |   |      | 12,044,511  | 12,999,502  |
|     |       | Grant income recognized during the year   |      | (3,812,394) | (9,834,345) |
|     |       | Closing balance                           |      | 8,232,117   | 3,165,157   |
|     |       | Less: Current portion                     | 16   | (2,638,748) | (3,165,157) |
|     |       | Non-current portion                       |      | 5,593,369   | -           |

For The Year Ended 31 December 2022

### 12.2 Gratuity - General description

As discussed in Note 4.7, the Group operates an unfunded gratuity scheme for its employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

|  |       | 2022         | 2021         |
|--|-------|--------------|--------------|
| N  | lote  | Rupees       | Rupees       |
| Present value of defined benefit obligation 1                    | 2.2.1 | 525,066,824  | 546,646,832  |
| 12.2.1 Movement in the present value of define benefit obligatio | n:    |              |              |
| Liability as at 01 January                                       |       | 546,646,832  | 525,419,561  |
| Current service cost   |       | 33,716,071   | 34,443,465   |
| Interest cost on defined benefit obligation                      |       | 60,180,101   | 47,434,310   |
| Benefits paid during the year                                    |       | (44,960,588) | (44,687,200) |
|  |       | 48,935,584   | 37,190,575   |
| Actuarial losses from:   |       |              |              |
| changes in financial assumptions                                 |       | (56,801,988) | 823,015      |
| changes in demographic assumptions                               |       | 4,704,120    | -            |
| experience adjustments   |       | 5,573,211    | 16,354,126   |
|  | _     | (46,524,657) | 17,177,141   |
|  |       | 549,057,759  | 579,787,277  |
| Less: balance due but not paid                                   |       | (23,990,935) | (33,140,445) |
| Liability as at 31 December                                      |       | 525,066,824  | 546,646,832  |
| 12.2.2 Expense recognized in statement of profit or loss:        |       |              |              |
| Current service cost   |       | 33,716,071   | 34,443,465   |
| Interest cost  |       | 60,180,101   | 47,434,310   |
|  |       | 93,896,172   | 81,877,775   |
| 12.2.3 Remeasurement recognized in other comprehensive inco      | me:   |              |              |
| Actuarial losses from changes in financial assumptions           |       | (56,801,988) | 823,015      |
| Actuarial loss from changes in demographic assumptions           |       | 4,704,120    | -            |
| Experience adjustments   |       | 5,573,211    | 16,354,126   |
|  |       | (46,524,657) | 17,177,141   |

For The Year Ended 31 December 2022

|   |        | 2022         | 2021         |
|---|--------|--------------|--------------|
| 12.2.4 Changes in net recognized liability:       | Note   | Rupees       | Rupees       |
| Liability as at 01 January                        |        | 546,646,832  | 532,605,475  |
| Amount recognized during the year                 | 12.2.2 | 93,896,172   | 81,877,775   |
| Experience adjustments recognized during the year | 12.2.3 | (46,524,657) | 17,177,141   |
| Benefits due but not paid                         |        | (23,990,935) | (33,140,445) |
| Benefit paid during the year                      |        | (44,960,588) | (51,873,114) |
| Liability as at 31 December                       |        | 525,066,824  | 546,646,832  |

### 12.2.5 Historical information for gratuity plan

| 2022 | 2021 | 2020     | 2019 | 2018 |  |
|------|------|----------|------|------|--|
|      |      | Rupees - |      |      |  |
|      |      |          |      |      |  |

| Present value of defi    | ined             |              |             |             |             |             |
|--------------------------|------------------|--------------|-------------|-------------|-------------|-------------|
| benefit obligation       |                  | 525,066,824  | 546,646,832 | 525,419,561 | 417,661,559 | 356,835,157 |
| Remeasurement adj        | ustment          |              |             |             |             |             |
| arising on plan liabilit | ties             | (46,524,657) | 17,177,141  | 63,821,894  | 37,645,330  | 22,782,070  |
| Remeasurement adj        | ustment as       |              |             |             |             |             |
| percentage of outsta     | anding liability | (8.86%)      | 3.14%       | 12.15%      | 9.01%       | 6.38%       |

The projected unit credit method with the following significant assumptions was used for the valuation of this scheme:

|  | 2022        | 2021        |
|--|-------------|-------------|
| - Discount rate used for interest cost       | 11.75% p.a. | 9.75% p.a.  |
| - Discount rate used for year end obligation | 14.25% p.a. | 11.75% p.a. |
| - Expected rate of increase in salary        | 12.13% p.a. | 11.75% p.a. |
| Expected average remaining working life time | 7 years     | 8 years     |
| - Mortality rates                            | SLIC        | SLIC        |
|  | 2001-2005   | 2001-2005   |

12.2.6 Estimated expense of current service and interest cost on defined benefit obligation to be charged to statement of profit or loss for the year ending 31 December 2023 amounts to Rs. 36.2 million and Rs. 81.2 million respectively.

For The Year Ended 31 December 2022

### 12.2.7 Sensitivity analysis

Significant assumptions for the determination of the defined obligation are discount rate and expected salary increase. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

|   | 2022          | 2021          |
|---|---------------|---------------|
|   | Rupees        | Rupees        |
| Discount rate + 100 bps   | 489,002,175   | 503,943,649   |
| Discount rate - 100 bps   | 565,469,463   | (595,275,352) |
| Salary increase + 100 bps                                       | 566,330,359   | 595,249,018   |
| Salary increase - 100 bps                                       | 487,598,486   | (503,194,909) |
| 12.2.8 The following are the expected payments in future years; |               |               |
| Within next 12 months   | 26,715,458    | 37,011,663    |
| Between 2 and 5 years   | 228,671,296   | 183,059,729   |
| Between 5 and 10 years  | 595,453,236   | 497,252,964   |
| Beyond 10 years   | 3,062,503,307 | 3,183,006,044 |
| Total expected payments   | 3,913,343,297 | 3,900,330,400 |

The average duration of the defined benefit plan obligation at the end of the reporting period is 7 years (2021: 8 years).

|     |                                    |      | 2022          | 2021          |
|-----|------------------------------------|------|---------------|---------------|
| 13. | TRADE AND OTHER PAYABLES           | Note | Rupees        | Rupees        |
|     | Trade creditors                    | 13.1 | 685,289,358   | 262,619,850   |
|     | Accrued expenses                   |      | 532,356,140   | 534,758,703   |
|     | Bills payable                      |      | -             | 139,902,021   |
|     | Refund liabilities                 | 13.4 | 118,138,035   | 112,345,168   |
|     | Payable to Central Research Fund   |      | 34,325,931    | 24,218,767    |
|     | Payable to Provident Fund Trust    | 13.2 | 1,369,664     | 12,437,406    |
|     | Withholding tax payable            |      | 25,541,887    | 22,700,435    |
|     | Payable to Employees Welfare Trust |      | -             | 826,542       |
|     | Workers Welfare Fund Payable       | 13.3 | 164,365,925   | -             |
|     |                                    |      | 1,561,386,941 | 1,109,808,892 |

<sup>13.1</sup> These includes a balance amounting to Rs. 31.2 million (2021: 31.2 million) due to Route 2 Health (Private) Limited, a related party.

For The Year Ended 31 December 2022

13.2 All the investments out of provident fund have been made in the collective investment schemes, listed equity and debt securities in accordance with the provisions of section 218 of Companies Act 2017, and the rules formulated for this purpose.

|      |                                      |      | 2022        | 2021   |   |
|------|--------------------------------------|------|-------------|--------|---|
| 13.3 | Workers Welfare Fund Payable         | Note | Rupees      | Rupees |   |
|      | Balance at the beginning of the year |      | 90,247,111  | -      | _ |
|      | Charge for the year                  |      | 74,118,814  | -      |   |
|      | Balance at the end of the year       |      | 164,365,925 | -      |   |

13.4 This represents provision created against sales made to ditributors with the right to return at the time of goods expiration.

|     |  |      | 2022        | 2021        |
|-----|--|------|-------------|-------------|
| 14. | CONTRACT LIABILITIES                     | Note | Rupees      | Rupees      |
|     | Advance from local distributors          |      | 8,614,251   | 33,248,835  |
|     | Advance from institutions                |      | 15,776,655  | -           |
|     | Advance from foreign customer - Export   |      | 47,822,747  | -           |
|     | Advance from toll customer               |      | 50,017      | -           |
|     |  |      | 72,263,670  | 33,248,835  |
| 15. | MARKUP ACCRUED                           |      |             |             |
|     | Markup on long-term loan                 |      | -           | 106,374     |
|     | Markup on short term borrowing           |      | 293,463     | 95,186      |
|     | Markup on finance against trust receipts |      | 1,376,372   | 447,595     |
|     |  |      | 1,669,835   | 649,155     |
| 16. | CURRENT PORTION OF LONG-TERM LIABILITIES |      |             |             |
|     | Lease liabilities                        | 9    | 74,080,435  | 29,747,708  |
|     | Long-term advances                       | 1    | 33,064,074  | 33,658,693  |
|     | Long-term loan - secured                 | 11   | 2,569,665   | 178,615,376 |
|     | Deferred grant                           | 12.1 | 2,638,748   | 3,165,157   |
|     |  |      | 112,352,922 | 245,186,934 |

For The Year Ended 31 December 2022

|     |   |             | 2022        | 2021       |
|-----|---|-------------|-------------|------------|
| 17. | SHORT - TERM BORROWINGS                     | Note        | Rupees      | Rupees     |
|     | Short term borrowings from commercial banks | 17.1 & 17.2 | 291,044,624 | -          |
|     | Finance against trust receipts              | 17.3        | 220,760,015 | 46,616,000 |
|     |   |             | 511,804,639 | 46,616,000 |

- 17.1 Working capital facilities obtained from Meezan Bank Limited comprise of Running Musharakah amounting to Rs. 500 million (31 December 2021: Rs. 250 million) and letter of credit (sight) under Musawammah amounting to Rs. 500 million (31 December 2021: Rs. 250 million). The facilities are secured against first joint pari passu charge over all present and future current assets (inclusive of 25% risk margin). The rate of profit on Running Musharak is 1 month KIBOR + 0.25% (31 December 2021: 1 month KIBOR + .25%) and charges against Musawammah are approximately 0.025% (31 December 2021: 0.025%) flat with nil retirement charges. Out of the aggregated facility, export refinance facility amounting to Rs. 200 million (31 December 2021: Rs. 100 million) is available as a sub limit under the same security. This facility carries profit at the rate of SBP rate plus 1% (31 December 2021: SBP rate plus 1%).
- 17.2 Working capital facilities obtained from Habib Bank Limited comprise of letters of credit (sight/ usance) cumulatively amounting to Rs. 550 million (31 December 2021: Rs. 50 million), an overdraft facility of Rs.184 million (31 December 2021: Rs. 184 million), and a general facility of Rs. 10 million (31 December 2021: Rs. 10 million). The facilities are secured against joint pari passu hypothecation charge of Rs. 925.33 million over current assets (inclusive of 25% margin). The rate of markup on funded facilities is 1 month KIBOR + 0.35% (31 December 2021: 1 month KIBOR + 0.35%).
- 17.3 Finance against trust receipts (FATR) is availed from commercial bank against sanctioned limit of Rs. 50 million (2021: Rs. 50 million). This facility carrys mark-up at the rate of one month KIBOR plus 200 basis points (2021: One month KIBOR plus 200 basis points) payable at maturity of respective bill. This facility is secured by way of hypothecation charge of Rs. 62.5 million over all present and future current assets of Subsidiary Group with 20% margin and trust receipts.

#### **CONTINGENCIES AND COMMITMENTS**

#### 18.1 Contingencies

- While finalizing income tax assessments for the tax year 2010, Additional Commissioner Inland Revenue (ACIR) had made certain additions with aggregate tax impact of Rs.10 million. The Group had filed an appeal before Commission Inland Revenue CIR (Appeals) who had upheld the additions made by assessing officer. Being aggrieved, the Company filed an appeal before Appellate Tribunal Inland Revenue (ATIR), who deleted the aforesaid additions. However, department has filed reference before honourable Lahore High Court against the judgment of ATIR. The case is pending adjudication. Provision has not been recognized by the Group, as the management expects a favourable outcome.
- The ACIR had issued an amended assessment order u/s 122(1)/122(5)/177) of the Income Tax Ordinance, 2001 and made certain addition amounting to Rs. 24.1 million for the Tax year 2013. The Group preferred an appeal to CIR against the aforesaid order. The CIR vide his appellate order, upheld the addition amounting to Rs. 24.1 million. Being aggrieved the Group has filed an appeal against the afore mentioned addition before the ATIR, which is still pending. Provision has not been recognized by the Group, as the management expects a favorable outcome.

For The Year Ended 31 December 2022

- An appeal was filed before the Commissioner Inland Revenue (Appeals)-V, Lahore [CIRA] against the Order-in-Original vide no. ST-55/2022 dated 17 May 2022 [Order] whereby the Deputy Commissioner Inland Revenue Enforcement-II, Unit-13, LTO, Lahore established sales tax demand of Rs. 6,477,332/- including penalty of Rs. 308,444/- and default surcharge on the issue of short payment of sales tax with respect to apportionment of input tax during the tax periods from July, 2020 to June, 2021. The case has been heard and reserved for order by learned CIRA. We anticipate a favourable outcome of the aforesaid appeal on the basis of factual and legal grounds and hence no provision is required to be made in the accounts. Provision has not been recognized by the Group, as the management expects a favourable outcome.
- The Additional Commissioner Inland Revenue (ACIR), Lahore has issued amended assessment order under section 122(5A) of the Income Tax Ordinance, 2001 on June 28, 2021 and disallowed tax credit of tax year 2018 of amounting to Rs. 371,813 under section 65D of the Income Tax Ordinance, 2001. The Group has filed appeal before the Commissioner Inland Revenue (Appeals), Lahore, date for hearing has yet to be fixed. The Group expect favourable outcome of the appeal. However, The Group has accounted for the full provision thereagainst in the repective year.
- The Additional Commissioner Inland Revenue (ACIR), Lahore has issued amended assessment order under section 122(5A) of the Income Tax Ordinance, 2001 on June 29, 2021 and disallowed tax credit of tax year 2019 of amounting to Rs. 3.09 million under section 65D of the Income Tax Ordinance, 2001. The Group has filed appeal before the Commissioner Inland Revenue (Appeals), Lahore, date for hearing has yet to be fixed. The Group expect favourable outcome of the appeal. However, The Group has accounted for the full provision thereagainst in the repective year.

|      |   | 2022        | 2021          |
|------|---|-------------|---------------|
| 18.2 | Commitments                                 | Rupees      | Rupees        |
|      | The Group has commitments against:          |             |               |
|      | Letter of contracts                         | 225,502,959 | 279,838,321   |
|      | ljarah rentals                              | 19,608,990  | -             |
|      | Bank contracts                              | 425,823,107 | 689,036,351   |
|      | Capital expenditure                         | 146,053,332 | 115,090,000   |
|      |   | 816,988,388 | 1,083,964,672 |
|      | Rentals under ijarah agreements:            |             |               |
|      | Within one year                             | 7,843,596   | -             |
|      | After one year but not more than five years | 11,765,394  | -             |
|      |   | 19,608,990  | -             |

18.3 The three-year ijarah contract with First Habib Modaraba is for 8 company vehicles, rentals of which are set at 6 month Kibor + 2% subject to a 10% floor and 20% ceiling. The rate will be reviewed and determine on quarterly basis and in case the rate is not available at any time, the rental amounts will be calculated on any substitute mode available which is deemed to be fit by the bank.

For The Year Ended 31 December 2022

18.4 The Group has given post dated cheques of Rs. 6 million (2021: 16 million) to Total Parco Pakistan Limited and Rs 5.5 million (2021: Nil) as a security against fuel cards provided to employees and Rs 1 million (2021: Nil) to Metro cash & carry to increase the credit limit for purchasing related to Canteen.

### 18.5 Un-availed short-term borrowing facilities:

Following are the credit facilities available to the Group but are not availed at year end:

### 18.5.1 Under Mark-up arrangements:

The Group also has unavailed import credit facilities available from JS Bank Limited with sanctioned limits amounting to Rs. 120 million (31 December 2021: Rs. 120 million). The facility is secured by way of lien over import documents and accepted drafts. The commission charged is 0.030% per quarter (31 December 2021: 0.030%).

18.5.2 The Group also has unavailed facility of finance against trust receipt and running finance of Rs. 141.63 million from JS Bank Limited against aggregate sanctioned limits of Rs. 180.03 million.

|     |                               |      | 2022          | 2021          |
|-----|-------------------------------|------|---------------|---------------|
| 19. | PROPERTY, PLANT AND EQUIPMENT | Note | Rupees        | Rupees        |
|     |                               |      |               |               |
|     | Operating fixed assets        | 19.1 | 1,595,639,706 | 1,682,948,599 |
|     | Right of use assets           | 19.1 | 356,465,213   | 126,628,439   |
|     | Capital work in progress      | 19.2 | 442,024,015   | 13,714,996    |
|     | Advances - considered good    |      | 3,968,875     | 6,388,341     |
|     |                               |      | 2,398,097,809 | 1,829,680,375 |

Reconciliation of the carrying amounts at the beginning and end of the year is as follows:

Operating fixed assets

19.1

# **Consolidated Notes to the Financial Statements**

10%

77,622,876

(18, 193, 453)

33,522,999

62,293,330

434,088,089

(18,193,453)

(274,334,488) 3,791,283,647 1,701,621,754

188,921,769 263,359,773 3,511,198,792 554,419,343

Total

(78,276,935) 1,839,178,728

94,760,448 10-33%

75,967,868

(18, 193, 453)

31,867,991

62,293,330

170,728,316

(18,193,453)

75,367,000

75,367,000

Vehicles - leased Plant and machinery

Buildings

1,655,008

73,711,992 187,992,773 356,465,213 1,952,104,919

1,655,008

|                             |                       |                          |                                 | 20   | 2022                |  |              |                            |  |        |
|-----------------------------|-----------------------|--------------------------|---------------------------------|--|---------------------|--|--------------|----------------------------|--|--------|
|                             |                       | Cost/revalu              | Cost/revalued amount            |  |                     | Accumulated depreciation               | lepreciation |                            | :                                      |        |
| DESCRIPTION                 | As at<br>01 January   | Additions /<br>Transfers | Disposals                       | As at 31<br>December                           | As at<br>01 January | Depreciation<br>charge for<br>the year | (Disposal)   | As at 31<br>December       | Net book<br>value as at 31<br>December | Rate   |
|                             |                       |                          |                                 |  | Rupees              |  |              |                            |  |        |
| Land - freehold             | 338,400,000           | 1                        | ı                               | 338,400,000                                    | 1                   | 1                                      | 1            | 1                          | 338,400,000                            | '      |
| Building on freehold land   | 798,512,729 94,673,   | 94,673,350               | 1                               | 893,186,079                                    | 578,396,327         | 30,526,336                             | •            | 608,922,663                | 284,263,416                            | 10%    |
| Leaseholdimprovement        | 30,486,732            | 18,917,500               | •                               | 49,404,232                                     | 3,556,785           | 7,593,031                              | 1            | 11,149,816                 | 38,254,416                             | 20%    |
| Plant and machinery         | 1,460,975,918 75,148, | 75,148,414               | 414 (221,937,295) 1,314,187,037 | 1,314,187,037                                  | 781,880,022         | 69,082,467                             | (38,783,448) | 812,179,041                | 502,007,996                            | 10%    |
| Laboratory equipment        | 138,465,224           | 6,445,894                | •                               | 144,911,118                                    | 35,294,295          | 12,196,156                             | 1            | 47,490,451                 | 97,420,667 10-20%                      | 10-20% |
| Furniture and fixtures      | 60,882,550            | 9,147,478                | •                               | 70,030,028                                     | 26,521,551          | 5,282,794                              | 1            | 31,804,345                 | 38,225,683                             | 10%    |
| Electric and gas appliances | 73,149,054            | 73,149,054 19,712,746    | •                               | 92,861,800                                     | 34,121,569          | 4,468,357                              | 1            | 38,589,926                 | 54,271,874 10-20%                      | 10-20% |
| Office equipment            | 124,705,686           | 14,274,888               | (383,000)                       | 138,597,574                                    | 63,457,446          | 13,443,640                             | (198,534)    | 76,702,552                 | 61,895,022                             | 10-25% |
| Vehicles - owned            | 296,699,130           | 52,739,300               | (33,820,740)                    | 315,617,690                                    | 116,100,429         | 39,718,129                             | (21,101,500) | 134,717,058                | 180,900,632                            | 20%    |
|                             | 3,322,277,023 291,059 | 291,059,570              | (256,141,035)                   | ,570 (256,141,035) 3,357,195,558 1,639,328,424 | 1,639,328,424       | 182,310,910                            | (60,083,482) | (60,083,482) 1,761,555,852 | 1,595,639,706                          |        |
| Right-of-use assets:        |                       |                          |                                 |  |                     |  |              |                            |  |        |

|                             |                           |                           |                           |   |                             | 2021                |  |                           |                                       |                      |  |        |
|-----------------------------|---------------------------|---------------------------|---------------------------|---|-----------------------------|---------------------|--|---------------------------|---------------------------------------|----------------------|--|--------|
|                             |                           | Cos                       | Cost/revalued amount      | ount  |                             |                     | Accum                                  | Accumulated depreciation  | ion                                   |                      |  |        |
| DESCRIPTION                 | As at<br>01 January       | Additions /<br>Transfers* | Revaluation<br>Adjustment | Disposals   | Asat31<br>December          | As at<br>01 January | Depreciation<br>charge for<br>the year | Revaluation<br>Adjustment | (Disposal) /<br>Transfers             | As at 31<br>December | Net book<br>value as at 31<br>December | Rate   |
|                             |                           |                           |                           |   |                             | Rupees              |  |                           |                                       |                      |  |        |
| Land - freehold             | 338,400,000               | 1                         | •                         | •   | 338,400,000                 | 1                   | 1                                      | •                         | •                                     | •                    | 338,400,000                            | •      |
| Building on freehold land   | 794,228,064               | 4,284,665                 | 1                         | 1   | 798,512,729                 | 554,250,064         | 24,146,263                             | 1                         | 1                                     | 578,396,327          | 220,116,402                            | 10%    |
| Leaseholdimprovement        | 1                         | 30,486,732                | 1                         | 1   | 30,486,732                  | 1                   | 3,556,785                              | 1                         | 1                                     | 3,556,785            | 26,929,947                             | 20%    |
| Plant and machinery         | 1,464,420,236 102,726,082 | 102,726,082               | 1                         | (106,170,400) 1,460,975,918                         | 1,460,975,918               | 797,154,236         | 74,476,853                             | 1                         | (89,751,067)                          | 781,880,022          | 679,095,896                            | 10%    |
| Laboratory equipment        | 104,646,043               | 104,646,043 33,819,181    | 1                         | 1   | 138,465,224                 | 24,692,404          | 10,601,891                             | 1                         | ı                                     | 35,294,295           | 103,170,929 10-20%                     | 10-20% |
| Furniture and fixtures      | 41,813,338                | 19,069,212                | 1                         | 1   | 60,882,550                  | 20,903,346          | 5,618,205                              | 1                         | 1                                     | 26,521,551           | 34,360,999                             | 10%    |
| Electric and gas appliances | 61,207,138                | 11,941,916                | 1                         | 1   | 73,149,054                  | 30,406,119          | 3,715,450                              | 1                         | 1                                     | 34,121,569           | 39,027,485 10-20%                      | 10-20% |
| Office equipment            | 82,312,301                | 42,393,385                | 1                         | 1   | 124,705,686                 | 52,417,762          | 11,039,684                             | 1                         | 1                                     | 63,457,446           | 61,248,240 10-25%                      | 10-25% |
| Vehicles                    | 259,161,181               | 94,411,000                | '                         | (56,873,051)  | 296,699,130                 | 110,048,119         | 33,225,817                             | •                         | (27,173,507)                          | 116,100,429          | 180,598,701                            | 20%    |
| Library books               | 52,806                    | 1                         | (52,806)                  | •   | •                           | 51,322              | 136                                    | (51,458)                  | 1                                     | 1                    | •                                      | 10%    |
| Neon sign                   | 204,990                   | 1                         | (204,990)                 | 1   | 1                           | 158,899             | 4,225                                  | (163,124)                 | 1                                     | ı                    | 1                                      | 10%    |
| Arms and ammunition         | 166,100                   | •                         | (166,100)                 | •   | •                           | 137,831             | 2,591                                  | (140,422)                 | 1                                     | 1                    | •                                      | 10%    |
|                             | 3,146,612,197 339,132,173 | 339,132,173               | (423,896)                 | (423,896) (163,043,451) 3,322,277,023 1,590,220,102 | 3,322,277,023               | 1,590,220,102       | 166,387,900                            | (355,004)                 | (355,004) (116,924,574) 1,639,328,424 | 1,639,328,424        | 1,682,948,599                          |        |
| Right-of-use assets:        |                           |                           |                           |   |                             |                     |  |                           |                                       |                      |  |        |
| Buildings                   | 174,536,866               |                           | 27,062,194 (8,048,909)    | (4,628,382)   | 188,921,769                 | 40,622,167          | 30,528,640                             | (4,229,095)               | (4,628,382)                           | 62,293,330           | 126,628,439 10-33%                     | 10-33% |
| Total                       | 3,321,149,063 366,194,367 | 366,194,367               | (8,472,805)               | (167,671,833)                                       | 3,511,198,792 1,630,842,269 | 1,630,842,269       | 196,916,540                            | (4,584,099)               | (121,552,956) 1,701,621,754           | 1,701,621,754        | 1,809,577,038                          |        |
|                             |                           |                           |                           |   |                             |                     |  |                           |                                       |                      |  |        |

 ${}^*\mathsf{This}\,\mathsf{represents}\,\mathsf{amount}\,\mathsf{transferred}\,\mathsf{from}\,\mathsf{capital}\,\mathsf{work}\,\mathsf{in}\,\mathsf{progress}.$ 

For The Year Ended 31 December 2022

| 19.1.1 Depreciation charge has been allocated as under: | Note | 2022<br>Rupees | 2021<br>Rupees |
|---|------|----------------|----------------|
| Cost of sales   | 33   | 128,186,341    | 119,589,669    |
| Distribution, selling and promotional expenses          | 34   | 44,923,233     | 39,013,487     |
| Administrative and general expenses                     | 35   | 42,724,335     | 38,313,384     |
|   |      | 215,833,909    | 196,916,540    |

19.1.2 The latest revaluation of land, building on freehold land and plant and machinery was carried out on 31 December 2020 by M/S Surval (Valuer on the approved list of Pakistan Banking Association) which resulted in a surplus of Rs. 146.27 million over the net carrying value of assets.

### 19.1.3 Had the assets not been revalued, the carrying values would have been:

|                           |      | 2022        | 2021        |
|---------------------------|------|-------------|-------------|
|                           | Note | Rupees      | Rupees      |
|                           |      |             |             |
| Land - freehold           |      | 38,989,289  | 38,989,289  |
| Building on freehold land |      | 196,578,746 | 122,688,991 |
| Plant and machinery       |      | 429,228,318 | 587,591,475 |
|                           |      | 664,796,353 | 749,269,755 |

### 19.1.4 Below is the reconciliation of carrying value without impact of revaluation surplus:

### Carrying value of assets:

| 38,400,000  | 338,400,000  |
|-------------|--|
| 284,263,416 | 220,116,402  |
| 02,007,996  | 679,095,896  |
| .24,671,412 | 1,237,612,298  |
| 10,144,816  | 436,249,408  |
| 49,730,243  | 52,093,135   |
| 59,875,059  | 488,342,543  |
| 664,796,353 | 749,269,755  |
|             | 84,263,416<br>02,007,996<br>24,671,412<br>10,144,816<br>49,730,243<br>59,875,059 |

For The Year Ended 31 December 2022

|        | -    |         |      |        | 400    | 100     |          |     |
|--------|------|---------|------|--------|--------|---------|----------|-----|
| 19.1.5 | Dien | ncal nt | pror | artv i | nlant  | and or  | quipme   | nt  |
| 10.1.0 | שפוש | osai oi | PIOL | CI LY. | Dianic | aria et | Juipinie | 110 |

| 19.1.5            | Disposal of    | property, p | lant and equ             | iipment               |                     |               |                  |                              |
|-------------------|----------------|-------------|--------------------------|-----------------------|---------------------|---------------|------------------|------------------------------|
| Description       |                |             | Accumulated Depreciation | Written Down<br>Value | Sales Pro-<br>ceeds | Gain / (Loss) | Mode of Sale     | Particulars of<br>Purchasers |
|                   |                |             |                          |                       | Rupe                | es            |                  |                              |
| Plant and Machin  | nery           |             |                          |                       |                     |               |                  |                              |
| HVAC Chiller      |                | 62,396,682  | (12,689,094)             | 49,707,588            | 52,621,944          | 2,914,356     | Sale & Leaseback | First Habib Mudarba          |
| Blistering & Cart | oning          | 115,959,371 | (25,160,799)             | 90,798,572            | 96,122,092          | 5,323,520     | Sale & Leaseback | First Habib Mudarba          |
| Coater 500 Kg     |                | 42,156,242  | (351,302)                | 41,804,940            | 44,255,964          | 2,451,024     | Sale & Leaseback | First Habib Mudarba          |
| Vehicle Type      | Reg. No        |             |                          |                       |                     |               |                  | Employees:                   |
| Motor Cars        |                |             |                          |                       |                     |               |                  |                              |
| Suzuki Cultus     | LEA-18A-7488   | 1,340,000   | (833,592)                | 506,408               | 984,835             | 478,427       | Company Policy   | Usman Wahid Bhatti           |
| Suzuki Alto       | LEA-20-7021    | 1,398,000   | (636,867)                | 761,133               | 1,125,235           | 364,102       | Company Policy   | Mirza Shujat Ali             |
| Honda City        | LEB-19-7085    | 1,859,000   | (1,127,182)              | 731,818               | -                   | (731,818)     | Company Policy   | Tariq Aziz                   |
| Suzuki Cultus VX  | (R LEH-19-5952 | 1,745,000   | (975,627)                | 769,373               | 1,133,220           | 363,847       | Company Policy   | Sajid Pervaiz                |
|                   |                |             |                          |                       |                     |               |                  | Third party:                 |
| Suzuki Alto       | AAC 877        | 1,398,000   | (560,753)                | 837,247               | 1,745,500           | 908,253       | Sale In Market   | Market                       |
| Suzuki Alto       | AAB 513        | 1,398,000   | (560,753)                | 837,247               | 1,734,500           | 897,253       | Sale In Market   | Market                       |
| Items having NBV  | less than      | 26,490,740  | (17,187,513)             | 9,303,227             | 14,503,238          | 5,200,011     |                  |                              |
| Rs.500,000 each   |                |             |                          |                       |                     |               |                  |                              |
| 2022              |                | 256,141,035 | (60,083,482)             | 196,057,553           | 214,226,528         | 18,168,975    |                  |                              |
| 2021              |                | 163,467,347 | (117,279,578)            | 46,187,769            | 52,942,051          | 6,754,282     |                  |                              |

### 19.1.6 Forced sale value as per the last revaluation report dated 31 December 2020 is as follows:

| Asset Class               | Forced sale value |
|---------------------------|-------------------|
|                           | Rupees            |
| Freehold land             | 236,080,000       |
| Building on freehold land | 127,984,000       |
| Plant and machinery       | 434,504,000       |
| Total                     | 798,568,000       |
|                           |                   |

- 19.1.7 The above amount does not include assets which are capitalized from 1st January 2022 to 31 December 2022, as no material change in values occurred for the same.
- 19.1.8 The Group entered into a Sale and leaseback transaction with First Habib Modarbah for a period of 2 years to generate additional cash inflow. The net cashflow impact of the transaction during the year is Rs. 91.68 Million.

For The Year Ended 31 December 2022

| Location and address            | Usage of immovable property     | Land area (kanal) | Coverage area (sqr.ft) |
|---------------------------------|---------------------------------|-------------------|------------------------|
| Land: Situated at 17.5 KM       | Head Office, Manufacturing      | 43.6              | 237,402                |
| Multan Road Hadbast Mouza       | and Registered Office           |                   |                        |
| Kanjra, Tehsil & Distt. Lahore  |                                 |                   |                        |
| 517 - Sundar Industrial Estate, | Pharmaceutical Production Plant | 8.0               | 12,536                 |
| Raiwind road Lahore             |                                 |                   |                        |

### 19.2 Capital work in progress

Movement in capital work in progress is as follows:

|                             | Plant and Machinery |              | Othe          | ers          | Total         |               |
|-----------------------------|---------------------|--------------|---------------|--------------|---------------|---------------|
|                             | 2022 2021           |              | 2022          | 2021         | 2022          | 2021          |
|                             | Rupees              | Rupees       | Rupees        | Rupees       | Rupees        | Rupees        |
| Opening balance             | 1,787,999           | 72,443,055   | 11,926,997    | 8,832,572    | 13,714,996    | 81,275,627    |
| Additions during the year   | 83,656,338          | 11,600,253   | 612,658,945   | 102,787,700  | 696,315,283   | 114,387,953   |
| Transferred to owned assets | (80,245,203)        | (82,255,309) | (187,761,061) | (99,693,275) | (268,006,264) | (181,948,584) |
|                             | 5,199,134           | 1,787,999    | 436,824,881   | 11,926,997   | 442,024,015   | 13,714,996    |

|     |                                 |      | 2022       | 2021       |
|-----|---------------------------------|------|------------|------------|
| 20. | INTANGIBLE ASSETS               | Note | Rupees     | Rupees     |
|     |                                 |      |            |            |
|     | Intangible assets               | 20.1 | 35,835,396 | 435,882    |
|     | Software - under implementation | 20.3 | -          | 21,189,000 |
|     |                                 |      | 35,835,396 | 21,624,882 |

| 20.1                        | 2022                |                               |                      |                     |              |                      |                                    |           |
|-----------------------------|---------------------|-------------------------------|----------------------|---------------------|--------------|----------------------|------------------------------------|-----------|
|                             |                     | Cost Accumulated amortization |                      |                     |              |                      |                                    |           |
| PARTICULARS                 | As at<br>01 January | Additions                     | As at<br>31 December | As at<br>01 January | For the year | As at<br>31 December | Book value<br>as at 31<br>December | Rate<br>% |
|                             |                     |                               |                      | Ru                  | ipees        |                      |                                    |           |
| Registration and trademark* | 156,214,265         | -                             | 156,214,265          | 155,939,561         | 274,704      | 156,214,265          | -                                  | 10-20%    |
| Computer software           | 11,305,681          | 37,571,500                    | 48,877,181           | 11,305,681          | 1,736,104    | 13,041,785           | 35,835,396                         | 10-33%    |
| License**                   | 651,303             | -                             | 651,303              | 490,125             | 161,178      | 651,303              | -                                  | 20%       |
|                             | 168,171,249         | 37,571,500                    | 205,742,749          | 167,735,367         | 2,171,986    | 169,907,353          | 35,835,396                         |           |

For The Year Ended 31 December 2022

|                             | 2021                |           |                      |                     |                 |                      |                                    |           |
|-----------------------------|---------------------|-----------|----------------------|---------------------|-----------------|----------------------|------------------------------------|-----------|
|                             |                     | Cost      |                      | Accum               | ulated amor     | tization             |                                    |           |
| PARTICULARS                 | As at<br>01 January | Additions | As at<br>31 December | As at<br>01 January | For the<br>year | As at<br>31 December | Book value<br>as at 31<br>December | Rate<br>% |
|                             |                     |           |                      | Rเ                  | ipees           |                      |                                    |           |
| Registration and trademark* | 156,214,265         | -         | 156,214,265          | 155,583,543         | 356,018         | 155,939,561          | 274,704                            | 10-20%    |
| Computer software           | 11,305,681          | -         | 11,305,681           | 11,305,681          | -               | 11,305,681           | -                                  | 10-33%    |
| License**                   | 651,303             | -         | 651,303              | 359,864             | 130,261         | 490,125              | 161,178                            | 20%       |
|                             | 168,171,249         | -         | 168,171,249          | 167,249,088         | 486,279         | 167,735,367          | 435,882                            |           |

<sup>\*</sup>This represents registration and trademarks of brands named as "Tres Orix Forte", "Skilax Drops" and "Blokium".

- 20.2 ERP software represents the cost incurred on the implementation of IT software SAP S/4 HANA and fee for license paid to Systems Limited for the period of 5 years.
- 20.3 This represents the cost of license and other directly attributable costs of SAP S/4HANA.

|     |   |          | 2022      | 2021    |
|-----|---|----------|-----------|---------|
|     | 20.4 Amortization charge has been allocated as unde | er: Note | Rupees    | Rupees  |
|     |   |          |           |         |
|     | Cost of sales                                       | 31       | 1,489,098 | -       |
|     | Distribution, selling and promotional expenses      | 32       | 36,686    | -       |
|     | Administrative and general expenses                 | 33       | 646,202   | -       |
|     |   |          | 2,171,986 |         |
|     |   |          | 2022      | 2021    |
| 21. | GOODWILL  | Note     | Rupees    | Rupees  |
|     | Goodwill on acquisition of subsidiary               | 21.1     | 834,230   | 834,230 |

21.1 On 02 September 2015, the Holding Company acquired 80% of the shareholding of the Subsidiary Company for cash consideration. It was acquired to get a quick access to Cephalosporin drug market in order to diversify the Group's product range and therapeutic presence.

<sup>\*\*</sup>This represents prescribed fee deposited with Drug Regulatory Authority to obtain Drug Manufacturing License and Product Registration Certificates for brands named as "Ceftro", "Clafort" "Xorbact" "Maxum" "Cefatil" and "Cefia". License also includes software licenses.

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The Group has elected to measure the non-controlling interest in the Subsidiary Company using proportionate share method over the net identifiable assets acquired and liabilities assumed at the date of acquisition. Goodwill worked out at the date of acquisition is as follows:

|   | 2015       |
|---|------------|
|   | Rupees     |
|   |            |
| Assets Acquired:                                      |            |
| Property, plant and equipment                         | 51,815,300 |
| Capital work in progress                              | 3,887,304  |
| Cash and cash equivalents                             | 11,816     |
|   | 55,714,420 |
| Less:   |            |
|   |            |
| Liabilities assumed:                                  |            |
| Trade and other payables                              | 115,730    |
| Directors' loans                                      | 1,265,477  |
|   | 1,381,207  |
| Total identifiable net assets at fair value           | 54,333,213 |
|   |            |
| Purchase consideration transferred in cash            | 44,300,800 |
| Non-controlling Interest at acquisition date          | 10,866,643 |
|   | 55,167,443 |
| Goodwill arising on acquisition                       | 834,230    |
|   |            |
| Net cash flow on acquisition of subsidiary Company:   |            |
|   |            |
| Purchase consideration transferred in cash            | 44,300,800 |
| Less: cash and cash equivalents of subsidiary Company | (11,816)   |
| Net cash flow on acquisition of subsidiary Company    | 44,288,984 |

### 21.2 Acquisition of additional interest in Curexa Health (Private) Limited

In May 2016, the Holding Company acquired an additional 11.61% interest in the voting shares of Curexa Health (Private) Limited (formerly Procef Laboratories (Private) Limited, increasing its ownership interest to 100%. Cash consideration of Rs. 11 million was paid to the non- controlling shareholders. The carrying value of the net assets Procef Laboratories (Private) limited (excluding goodwill on the original acquisition) was Rs.10 million. Following is a schedule of additional interest acquired in Curexa Health (Private) Limited (formerly Procef Laboratories (Private) Limited):

|     |        |  |              | 2016        |
|-----|--------|--|--------------|-------------|
|     |        |  |              | Rupees      |
|     | Cach   | consideration paid to non- controlling interest                      |              | 11,077,000  |
|     |        | ring value of the additional interest in Curexa Health (Private) Lim | sitad        | (10,036,523 |
|     |        | rence recognized in unappropriated profits                           | iitea        |             |
|     | Dillei | енсе гесоднігей ін инарргорнатей ргонть                              |              | 1,040,477   |
|     |        |  | 2022         | 2021        |
| 2.  | LONG   | G-TERM DEPOSITS Note   | Rupees       | Rupees      |
|     | Bank   | guarantee margin   | 1,602,710    | 1,602,710   |
|     | Depo   | sit with vendors   | 22,340,719   | 9,940,719   |
|     | Secur  | rity deposits against leases   | 24,233,160   | -           |
|     |        |  | 48,176,589   | 11,543,429  |
| 23. | LONG   | G-TERM ADVANCES  |              |             |
|     | Long-  | -term advances to employees against                                  |              |             |
|     | - Ve   | ehicles  | -            | 54,835,164  |
|     | - Sa   | alaries 23.1   | 52,068,821   | 4,761,972   |
|     | Les    | s: current portion   | (17,409,400) | (21,502,502 |
|     |        |  | 34,659,421   | 38,094,634  |
|     | 23.1   | Movement of long-term advances against salaries is as follows        | *<br>*       |             |
|     |        | Opening balance as at 01 January                                     | 5,692,080    | -           |
|     |        | Advance given during the year  | 48,761,418   | 7,540,000   |
|     |        | Advance received during the year                                     | (1,927,504)  | (1,847,920  |
|     |        |  | 46,833,914   | 5,692,080   |
|     |        | Less: allowance for expected credit losses                           | (457,173)    | (930,108    |
|     |        | Closing balance as at 31 December                                    | 52,068,821   | 4,761,972   |

| 4. | DEFE  | RRED TAX ASSETS  | Note      | 2022<br>Rupees      | 2021<br>Rupees |
|----|-------|--|-----------|---------------------|----------------|
|    | Defe  | rred tax liabilities on taxable temporary differences:                     |           |                     |                |
|    | Surpl | us on revaluation of operating fixed assets                                | 8         | (49,730,243)        | (52,093,135    |
|    | Accel | erated tax depreciation  |           | (174,192,379)       | (96,165,654    |
|    | Right | of use asset - net   |           | (27,026,557)        |                |
|    |       |  |           | (250,949,179)       | (148,258,789   |
|    | Defe  | rred tax assets on deductible temporary differences:                       |           |                     |                |
|    | Allow | ance for expected credit losses  |           | 16,280,761          | 6,171,49       |
|    | Lease | e liabilties - net   |           | -                   | 6,310,55       |
|    | Provi | sion for gratuity  |           | 164,123,288         | 150,791,43     |
|    | Provi | sion for stock   |           | 75,440,024          | 7,780,89       |
|    | Unus  | ed tax losses  |           | -                   | 14,450,70      |
|    |       |  |           | 255,844,073         | 185,505,07     |
|    | Defe  | rred tax assets - net  |           | 4,894,894           | 37,246,28      |
|    |       | At beginning of the year  Recognized as deferred tax (expense) / income in |           | 37,246,285          | 28,902,30      |
|    |       | consolidated statement of profit or loss:                                  |           |                     |                |
|    |       | - Surplus on revaluation of operating fixed assets                         |           | 7,374,815           | 7,930,42       |
|    |       | - Accelerated tax depreciation on fixed assets                             |           | (78,026,725)        | 397,39         |
|    |       | - Lease liabilities  |           | (33,337,109)        | 2,589,43       |
|    |       | - Provision for stock  |           | 67,659,133          | (5,849,65      |
|    |       | - Allowance for expected credit losses                                     |           | 10,109,267          | 1,421,74       |
|    |       | - Gratuity   |           | 27,874,344          | 1,500,31       |
|    |       | - Unused tax losses  |           | (14,450,702)        | (4,640,82      |
|    |       |  |           | (12,796,977)        | 3,348,83       |
|    |       | Recognized as deferred tax income in consolidated st                       | atement o | of comprehensive in | ncome:         |
|    |       | - Gratuity   |           | (14,542,491)        | 4,995,14       |
|    |       | - Revaluation Surplus on operating fixed assets                            |           | (5,011,923)         |                |
|    |       |  |           | 4,894,894           | 37,246,28      |

|     |  |      | 2022          | 2021          |
|-----|--|------|---------------|---------------|
| 25. | STOCK IN TRADE                                     | Note | Rupees        | Rupees        |
|     | Raw materials                                      |      |               |               |
|     | In hand  |      | 1,726,625,209 | 1,172,542,540 |
|     | In transit   |      | 28,657,617    | 162,249,057   |
|     | With third party                                   |      | 197,297,237   | 84,793,190    |
|     |  |      | 1,952,580,063 | 1,419,584,787 |
|     | Packing material                                   |      | 694,288,815   | 431,255,176   |
|     | Work in process                                    |      | 294,334,778   | 253,045,580   |
|     | Finished goods                                     |      |               |               |
|     | Trading -in hand                                   |      | 424,503,201   | 145,423,945   |
|     | Trading -in transit                                |      | 121,809,234   | 20,713,619    |
|     | Manufactured                                       |      | 643,824,242   | 285,673,971   |
|     |  |      | 1,190,136,677 | 451,811,535   |
|     | Less: Provision for slow moving and obsolete items | 25.1 | (131,478,395) | (116,935,653) |
|     |  |      | 3,999,861,938 | 2,438,761,425 |
|     |  |      |               |               |
|     | 25.1 Provision for slow moving and obsolete items  |      |               |               |
|     | Opening provision                                  |      | 116,935,653   | 150,348,662   |
|     | Charge for the year                                |      | 39,146,215    | 10,522,776    |
|     | Reversal during the year                           |      | -             | (2,365,488)   |
|     | Written off during the year                        |      | (24,603,473)  | (41,570,297)  |
|     | Closing provision                                  |      | 131,478,395   | 116,935,653   |
| 26. | TRADE RECEIVABLES                                  |      |               |               |
| 20. | Foreign  |      | 56,554,198    | 86,675,859    |
|     | Local  |      | 1,325,868,534 | 630,384,241   |
|     | Local  |      | 1,382,422,732 | 717,060,100   |
|     | Less:Allowance for expected credit losses          | 26.1 | (52,085,768)  | (22,372,807)  |
|     | Less. Mowanie for expected electrosses             | 26.2 | 1,330,336,964 | 694,687,293   |
|     |  |      |               |               |
|     | 26.1 Allowance for expected credit losses:         |      |               |               |
|     | Opening balance                                    |      | 22,372,807    | 17,295,078    |
|     | Charged during the year                            | 37   | 29,712,961    | 10,582,999    |
|     | Written off during the year                        |      |               | (5,505,270)   |
|     |  |      | 52,085,768    | 22,372,807    |

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26.2 These customers have no history of default. Age analysis of these trade debts is given in Note 43.

|     |   |      | 2022        | 2021        |
|-----|---|------|-------------|-------------|
| 27. | ADVANCES, TRADE DEPOSITS AND PREPAYMENTS                    | Note | Rupees      | Rupees      |
|     | Advances to staff   |      |             |             |
|     | - against expenses  | 27.1 | 107,134,995 | 44,270,005  |
|     | - against salary  | 27.2 | 37,560,349  | 55,268,858  |
|     | - current portion of advances against vehicles and salaries |      | 17,409,400  | 21,502,502  |
|     |   | ·    | 162,104,744 | 121,041,365 |
|     | Advance to suppliers against goods and services             | 27.3 | 382,199,021 | 58,268,370  |
|     | Margin against letter of credit                             |      | 354,777,373 | 144,615,695 |
|     | Trade deposits  |      | 28,452,539  | 27,744,808  |
|     | Prepayments   |      | 49,947,700  | 22,529,249  |
|     | Letters of credit   |      | 85,674      | 2,332,630   |
|     |   |      | 977,567,051 | 376,532,117 |

- 27.1 Advances to staff provided to meet business expenses are settled as and when the expenses are incurred.
- 27.2 Advances to staff are interest free and settled against immediate salary. These advances are secured against final settlement of staff provident fund and impact of IFRS-9 is immaterial.
- 27.3 This includes an advance of amounting to Rs. 43.51 million (2021: Rs. 2 million) provided to Route2 health (100% owned subsidiary). The maximum amount due from Route2 health during the year, calculated by reference to month-end balances, was Rs. 218.12 million (2021: Rs. 2 million).

|     |                                    |      | 2022       | 2021       |
|-----|------------------------------------|------|------------|------------|
| 28. | OTHER RECEIVABLES                  | Note | Rupees     | Rupees     |
|     | Receivable from                    |      |            |            |
|     | Route 2 Health (a related party)   |      | 3,510,513  | -          |
|     | Insurance claim receivable         | 28.1 | 1,565,294  | 2,765,294  |
|     | Workers' Profit Participation Fund | 28.2 | 3,454,826  | 16,663,752 |
|     |                                    |      | 8,530,633  | 19,429,046 |
|     | Interest accrued                   |      | 12,342,694 | 3,499,325  |
|     | Others                             |      | 4,817,552  | 823,492    |
|     |                                    |      | 25,690,879 | 23,751,863 |

28.1 The maximum aggregate balance outstanding at any month during the year is Rs. 3.5 million (2021: Rs Nil)

For The Year Ended 31 December 2022

| I hese includes claims receivable  | trom various insurance co       | ompanies against vehicles and equ      | inment    |
|------------------------------------|---------------------------------|--|-----------|
| THESE INCIDACS CIAITIS I CCCIVADIC | ii oiii varioas ii isararice ed | orriparties against verticles aria equ | ipilicit. |

|     |       |   |                 | 2022            | 2021          |
|-----|-------|---|-----------------|-----------------|---------------|
|     | 28.2  | Workers' Profit Participation Fund              | Note            | Rupees          | Rupees        |
|     | ,     | Balance at the beginning of the year            |                 | 16,663,752      | (3,330,833)   |
|     |       | Charge for the year                             |                 | (182,157,250)   | (129,351,552) |
|     |       | Interest charged for the period                 |                 | (395,702)       | (209,834)     |
|     |       | Amount received from fund                       |                 | -               | (71,430)      |
|     |       |   |                 | (165,889,200)   | (132,963,649) |
|     |       | Paid during the year                            |                 | 169,344,026     | 149,627,401   |
|     |       |   |                 | 3,454,826       | 16,663,752    |
|     | 01101 |   |                 |                 |               |
| 29. |       | RT TERM INVESTMENT                              |                 |                 |               |
|     | Inves | tments at fair value through profit or loss     |                 |                 |               |
|     | Mutu  | al Funds  | 29.1            | 1,193,596,924   | 2,059,740,193 |
|     | 29.1  | These investments are measured at fair value th | rough profit or | loss            |               |
|     |       | Balance at the beginning of the year            |                 | 2,059,740,193   | 1,093,846,453 |
|     |       | Additions during the year                       |                 | 1,590,531,440   | 1,372,471,989 |
|     |       | Redemption during the year                      |                 | (2,465,922,190) | (417,170,045) |
|     |       | Realized (loss) / gain on redemption of         |                 | -               | -             |
|     |       | investments during the year                     | 37              | (939,142)       | (600,055)     |
|     |       | Un-realized gain on remeasurement of            |                 | -               | -             |
|     |       | investments during the year                     |                 | 10,186,623      | 11,191,851    |

29.1.1 1,193,596,924

2,059,740,193

Closing and fair value of short term investment

|    |   | Uni        | ts         | Fair Value    |              |
|----|---|------------|------------|---------------|--------------|
|    | _   | 2022       | 2021       | 2022          | 2021         |
|    | 29.1.1 Mutual fund wise detail is as follows: | Numbers    | Numbers    | Rupees        | Rupees       |
|    | Alfalah GHP Income Fund                       | 7,861      | 182,378    | 951,317       | 21,463,27    |
|    | Alfalah GHP Money Market Fund                 | 734,606    | 743,899    | 72,305,891    | 73,174,51    |
|    | MCB Cash Management Optimizer Fund            | 816,382    | 1,053,705  | 82,863,602    | 106,472,41   |
|    | Faysal MTS Fund                               | 1,983      | -          | 218,111       |              |
|    | Faysal Money Market Fund                      | 368,748    | 781,225    | 37,795,038    | 79,775,22    |
|    | Askari High Yield Scheme                      | 487,746    | 1,262,382  | 53,165,658    | 135,846,64   |
|    | Askari Sovereign Cash Fund                    | 79,763     | 498,687    | 8,825,267     | 53,288,78    |
|    | Meezan Rozana Amdani Fund                     | 444,381    | 3,113,012  | 22,242,909    | 155,650,60   |
|    | NBP Money Market Fund                         | 1,394,602  | 11,022,846 | 13,882,145    | 109,250,25   |
|    | NBP Financial Sector Income Fund              | 13,963,710 | 26,027,168 | 147,657,858   | 274,719,35   |
|    | UBL Liquidity Plus Fund                       | 872,466    | 4,032,473  | 88,556,169    | 408,808,27   |
|    | UBL Government Securities Fund                | 2,714,335  | -          | 305,683,297   |              |
|    | NIT Money Market Fund                         | 2,029,381  | 11,319,746 | 19,647,659    | 109,404,21   |
|    | HBL Money Market Fund                         | 90,306     | 652,053    | 9,955,869     | 69,853,32    |
|    | HBL Financial Sector Income Fund              | 770,686    | -          | 78,144,391    |              |
|    | ABL Cash Fund                                 | 11,151,385 | 9,471,643  | 115,172,621   | 96,787,87    |
|    | ABL Government Security Fund                  | _          | 3,839,029  | -             | 40,000,00    |
|    | Atlas Money Market Fund                       | 223,811    | 200,821    | 114,079,170   | 101,911,50   |
|    | JS Cash Fund                                  | _          | 959,165    | 9,650         | 102,151,08   |
|    | First Habib Cash Bank                         | 219,494    | 1,185,576  | 22,440,302    | 121,182,84   |
|    |   | 36,371,646 | 76,345,808 | 1,193,596,924 | 2,059,740,19 |
|    |   |            |            | 2022          | 2021         |
| 0. | TAX REFUNDS DUE FROM THE GOVERNMENT           | -          | Note       | Rupees        | Rupees       |
|    | Income tax                                    |            |            | 7,302,466     |              |
|    | Sales tax refundable - net                    |            | 4          | 155,705,078   | 28,814,30    |

This refundable contain certain provision amounting to Rs. 30.7 million (2021: Rs. Nil).

|     |                        |      | 2022        | 2021        |
|-----|------------------------|------|-------------|-------------|
| 31. | CASH AND BANK BALANCES | Note | Rupees      | Rupees      |
|     | Cash and imprest       |      | 1,993,630   | 1,992,946   |
|     | Balance with banks     |      |             |             |
|     | Current accounts       |      |             |             |
|     | -Local currency        |      | 123,930,715 | 187,286,723 |
|     | -Foreign currency      |      | 14,431,417  | 12,234,160  |
|     | Saving accounts        | 31.1 | 147,049,207 | 520,543,862 |
|     | Term deposit receipts  | 31.2 | 145,290,304 | 95,000,000  |
|     |                        |      | 430,701,643 | 815,064,745 |
|     |                        |      | 432,695,273 | 817,057,691 |
|     |                        |      |             |             |

- 31.1 These represents saving accounts which carries profit at the rate of ranging from 4.5% 14.51% (2021: 5.56% - 7.26%).
- 31.2 These represents investments in term deposit receipts. They carry average profit at the rate of ranging from 5% - 16% (2021: 5% - 10.5%) which will be matured during March 2023.

|     |  |      | 2022            | 2021           |
|-----|--|------|-----------------|----------------|
| 32. | REVENUE FROM CONTRACTS WITH CUSTOMERS- NET | Note | Rupees          | Rupees         |
|     |  |      |                 |                |
|     | Local sales                                | 32.1 | 16,162,883,674  | 12,586,009,487 |
|     | Export sales                               |      | 888,882,372     | 624,529,466    |
|     |  |      | 17,051,766,046  | 13,210,538,953 |
|     | Toll manufacturing                         |      | 491,427,184     | 384,381,096    |
|     |  |      | 17,543,193,230  | 13,594,920,049 |
|     | Less:                                      |      |                 |                |
|     | Discount                                   |      | 1,518,151,511   | 424,846,075    |
|     | Sales tax                                  |      | 109,463,316     | 56,948,666     |
|     | Sales return                               |      | 99,641,405      | 112,345,168    |
|     |  |      | (1,727,256,232) | (594,139,909)  |
|     |  | 32.4 | 15,815,936,998  | 13,000,780,140 |

<sup>32.1</sup> This includes trading sales amounting to Rs. 2.8 billion (2021: RS. 2.7 billion)

For The Year Ended 31 December 2022

|      |   |      | 2022           | 2021           |
|------|---|------|----------------|----------------|
| 32.2 | Geographical information                    | Note | Rupees         | Rupees         |
|      | Revenue from external customers - net       |      |                |                |
|      | Pakistan                                    |      | 14,927,054,626 | 12,434,705,04  |
|      | Afghanistan                                 |      | 588,752,398    | 296,150,88     |
|      | United Arab Emirates                        |      | 103,264,024    | 106,311,44     |
|      | France                                      |      | 49,710,333     | 68,123,19      |
|      | Kenya                                       |      | 15,368,650     | 64,625,11      |
|      | Iraq  |      | 61,121,943     | 14,367,650     |
|      | Cambodia                                    |      | 18,252,003     | 6,874,70       |
|      | Tanzania                                    |      | 21,089,012     | 3,914,21       |
|      | Dubai                                       |      | 19,885,829     |                |
|      | Others                                      |      | 11,438,180     | 5,707,89       |
|      | Total revenue from contracts with customers |      | 15,815,936,998 | 13,000,780,140 |
|      |   |      |                |                |
|      | Timing of revenue recognition               |      |                |                |
|      | Goods transferred at a point in time        |      | 15,815,936,998 | 13,000,780,14  |

### 32.3 Performance obligation

The performance obligation is satisfied at a point in time for sale of goods and rendring of services. The Group makes sales against advances as well as on credit terms. In case of credit sales, payment is generally due within 30-45 days.

|      |                      |        | 2022          | 2021         |
|------|----------------------|--------|---------------|--------------|
| 32.4 | Contract balances    | Note   | Rupees        | Rupees       |
|      | Trade receivables    | 32.4.1 | 1,429,978,369 | 694,687,293  |
|      | Contract liabilities | 32.4.2 | (72,263,670)  | (33,248,835) |

- 32.4.1 Trade receivables are non-interest bearing and are generally on terms of 30 to 45 days. The increase in trade receivables pertains to increase in overall revenue from customers during the year.
- 32.4.2 Contract liabilities represent short-term advances received from customers against delivery of goods in future. Contract liabilities as at the beginning of the year, aggregating to Rs. 33.2 million (2021: Rs. 76.85 million), have been recognized as revenue upon dispatch of goods.

|     |  |        | 2022            | 2021          |
|-----|--|--------|-----------------|---------------|
| 33. | COST OF SALES                                | Note   | Rupees          | Rupees        |
|     | Raw and packing material consumed            | 33.1   | 5,596,954,350   | 4,120,329,763 |
|     | Salaries, wages and benefits                 | 33.2   | 855,387,488     | 679,028,827   |
|     | Fuel and power                               |        | 182,802,805     | 160,088,827   |
|     | Repairs and maintenance                      |        | 57,594,345      | 114,480,207   |
|     | Depreciation                                 | 19.1.1 | 128,186,341     | 119,589,669   |
|     | Factory supplies                             |        | 11,358,847      | 47,759,796    |
|     | Vehicle running and maintenance              |        | 86,242,572      | 48,239,014    |
|     | Stores consumed                              |        | 98,501,083      | 45,494,632    |
|     | Insurance                                    |        | 17,393,052      | 12,785,166    |
|     | Printing and stationery                      |        | 17,893,727      | 12,125,507    |
|     | Fee and subscription                         |        | 24,303,913      | 20,532,186    |
|     | Rent, rates and taxes                        | 33.3   | 18,178,309      | 14,067,897    |
|     | Traveling and conveyance                     |        | 9,928,583       | 6,436,967     |
|     | Consultancy and professional charges         |        | 5,111,700       | 8,003,487     |
|     | Other direct costs                           |        | 3,986,376       | 3,487,692     |
|     | Telephone, postage and communication         |        | 2,366,599       | 1,963,396     |
|     | ljarah rentals                               |        | -               | 1,192,722     |
|     | Provision for slow moving and obsolete stock |        | 9,838,637       | 3,490,700     |
|     | Staff welfare and entertainment              |        | 4,116,115       | 2,400,967     |
|     | Freight expenses                             |        | 1,423,181       | 1,665,625     |
|     | Amortization of intangible assets            |        | 1,489,098       | 486,279       |
|     |  |        | 7,133,057,121   | 5,423,649,326 |
|     | Inventory effect of work in process          |        |                 |               |
|     | Opening                                      |        | 253,045,580     | 148,824,622   |
|     | Closing                                      |        | (294,334,778)   | (253,045,580) |
|     | 5  |        | (41,289,198)    | (104,220,958) |
|     | Cost of goods manufactured                   |        | 7,091,767,923   | 5,319,428,368 |
|     | Inventory effect of finished goods           |        |                 |               |
|     | Opening                                      |        | 423,077,851     | 533,121,539   |
|     | Purchases                                    |        | 1,300,786,299   | 1,047,586,107 |
|     | Closing                                      |        | (1,190,136,677) | (423,077,851) |
|     |  |        | 533,727,473     | 1,157,629,795 |
|     | Cost of goods sold                           |        | 7,625,495,396   | 6,477,058,163 |

|      |   |      | 2022            | 2021            |
|------|---|------|-----------------|-----------------|
| 33.1 | Raw, packing material and store consumed:         | Note | Rupees          | Rupees          |
|      | Opening stock                                     |      | 1,850,839,963   | 1,546,210,915   |
|      | Add: Purchases during the year                    |      | 6,392,983,265   | 4,368,454,710   |
|      | Less: Closing stock                               |      | (2,646,868,878) | (1,850,839,963) |
|      | Raw and packing material consumed during the year |      | 5,596,954,350   | 4,120,329,763   |
|      |   |      |                 |                 |
|      |   |      | 2022            | 2021            |
| 33.2 | This includes the following staff benefits:       | Note | Rupees          | Rupees          |
|      | Defined benefit plan - Gratuity                   |      | 38,981,903      | 23,055,948      |
|      | Defined contribution plan - Provident Fund        |      | 19,756,176      | 16,270,161      |
|      | Provision for compensated leave absences          |      | 14,116,205      | 5,436,373       |
|      |   |      | 72,854,284      | 44,762,482      |
|      |   |      |                 |                 |

This represents amount to Rs. 17.9 million in respect of warehouses. Group has accounted for this using short-term lease exemptions accounting of IFRS-16.

| 34. | DISTRIBUTION, SELLING AND PROMOTIONAL EXPENSES   | Note   | 2022<br>Rupees           | 2021<br>Rupees |
|-----|--|--------|--------------------------|----------------|
| 54. | Salaries and benefits                            | 34.1   | 1,704,548,924            | 1,470,603,581  |
|     | Traveling and conveyance                         | 34.1   | 637,665,000              | 470,312,032    |
|     | Training, seminars and symposia                  |        | 249,832,482              | 335,772,558    |
|     | Literature, promotion and advertisement material |        | 685,999,602              | 642,468,306    |
|     | Vehicle running and maintenance                  |        | 270,478,271              | 146,721,837    |
|     | •  |        | 170,002,149              | 99,806,832     |
|     | Freight  |        |                          |                |
|     | Sample goods Newspapers and subscriptions        |        | 69,912,031<br>43,382,905 | 80,847,774     |
|     | Newspapers and subscriptions                     | 1011   |                          | 54,363,511     |
|     | Depreciation                                     | 19.1.1 | 44,923,233               | 39,013,487     |
|     | Insurance  |        | 47,252,565               | 31,701,332     |
|     | Telephone, postage and communication             |        | 31,410,586               | 22,380,128     |
|     | Commission on sales                              | 7.4.0  | 6,113,104                | 5,791,482      |
|     | Rent, rates and taxes                            | 34.2   | 7,480,765                | 7,222,380      |
|     | Office supplies                                  |        | 1,680,385                | 4,808,909      |
|     | Printing and stationery                          |        | 3,013,603                | 3,525,677      |
|     | Repairs and maintenance                          |        | 877,107                  | 884,466        |
|     | Others   |        | 417,695                  | 124,730        |
|     | Amortization                                     |        | 36,686                   | -              |
|     | Legal and professional charges                   |        | 6,024,429                | -              |
|     | ljarah rentals                                   |        | 7,404,607                | -              |
|     |  |        | 3,988,456,129            | 3,416,349,022  |
|     |  |        | 2022                     | 2021           |
|     | 34.1 This includes following staff benefits:     | Note   | Rupees                   | Rupees         |
|     | Defined benefit plan - Gratuity                  |        | 31,660,792               | 29,526,629     |
|     | Defined contribution plan - Provident Fund       |        | 41,793,828               | 33,251,756     |
|     | Provision for compensated leave absences         |        | 15,845,841               | 10,278,017     |
|     | ,  |        | 89,300,461               | 73,056,402     |

<sup>34.2</sup> This represents amount to Rs. 7.4 million in respect of warehouses. Group has accounted for this using short-term lease exemptions accounting of IFRS-16.

| 35. | ADMINISTRATIVE AND GENERAL EXPENSES            | Note   | 2022<br>Rupees | 2021<br>Rupees |
|-----|--|--------|----------------|----------------|
|     | Salaries and benefits                          | 35.1   | 393,038,609    | 390,225,498    |
|     | Depreciation                                   | 19.1.1 | 42,724,335     | 38,313,384     |
|     | Amortization                                   | 19.1.1 | 646,202        | 36,313,364     |
|     |  |        | 46,432,881     | 37,509,853     |
|     | Vehicle running and maintenance  Donation      | 35.4   | 6,560,648      |                |
|     |  | 33.4   |                | 16,790,527     |
|     | Repairs and maintenance                        |        | 16,717,157     | 12,896,694     |
|     | Newspapers and subscriptions                   |        | 26,871,847     | 12,133,237     |
|     | Telephone, postage and communication           |        | 12,693,887     | 9,815,553      |
|     | Rent, rates and taxes                          | 35.2   | 17,692,663     | 7,736,561      |
|     | Traveling and conveyance                       |        | 26,377,393     | 7,249,806      |
|     | Legal and professional charges                 |        | 8,320,463      | 6,119,065      |
|     | Electricity, gas and water                     |        | 23,209,247     | 5,979,353      |
|     | Office supplies                                |        | 12,550,157     | 5,590,616      |
|     | Insurance                                      |        | 3,999,203      | 5,284,148      |
|     | Advertisement, seminars and symposia           |        | 2,725,682      | 3,127,000      |
|     | Printing and stationery                        |        | 9,656,188      | 4,253,609      |
|     | Auditors' remuneration                         | 35.3   | 4,261,500      | 3,061,500      |
|     | Others   |        | 3,935,407      | 1,389,086      |
|     | ljarah rentals                                 |        | -              | 203,371        |
|     | Staff welfare and entertainment                |        | 2,464,322      | 1,077,993      |
|     | Staff training & development                   |        | 34,000         | 49,000         |
|     |  |        | 660,911,791    | 568,805,854    |
|     |  |        |                |                |
|     | 35.1 It includes the following staff benefits: |        |                |                |
|     | Defined benefit plan - Gratuity                |        | 22,419,526     | 29,295,198     |
|     | Defined contribution plan - Provident Fund     |        | 11,718,245     | 10,513,721     |
|     | Provision for compensated leave absences       |        | 2,211,788      | 1,923,294      |
|     |  |        | 36,349,559     | 41,732,213     |

This represents amount to Rs. 17.6 million in respect of godowns. Group has accounted for this using short-term lease exemptions accounting of IFRS-16.

For The Year Ended 31 December 2022

|      |   |      | 2022      | 2021      |
|------|---|------|-----------|-----------|
| 35.3 | Auditors' remuneration                              | Note | Rupees    | Rupees    |
|      | Statutory audit                                     |      | 2,650,000 | 2,150,000 |
|      | Other services                                      |      | 700,000   | -         |
|      | Fee for review of half yearly financial information |      | 478,500   | 478,500   |
|      | Review of Statement of compliance of CCG            |      | 121,000   | 121,000   |
|      | Out of pocket                                       |      | 312,000   | 312,000   |
|      |   |      | 4,261,500 | 3,061,500 |

- 35.4 There is no donation to a single party exceeding Rs. 1 million or 10 percent of the Group's total amount of donation.
- 35.5 None of the Directors or their spouses have any interest in the donee's fund.

|     |                                   |      | 2022       | 2021      |
|-----|-----------------------------------|------|------------|-----------|
| 36. | RESEARCH AND DEVELOPMENT EXPENSES | Note | Rupees     | Rupees    |
|     | Salaries and benefits             | 36.1 | 9,619,884  | 7,350,627 |
|     | Vehicle repair and maintenance    |      | 788,237    | 537,196   |
|     | Traveling                         |      | 39,148     | 16,332    |
|     | Insurance                         |      | 45,564     | 47,092    |
|     | Office supplies                   |      | 50,248     | 43,890    |
|     | Others                            |      | 88,147     | 677,443   |
|     | _                                 |      | 10,631,228 | 8,672,580 |

### 36.1 It includes the defined contribution plan - provident fund of Rs. 0.31 million (2021: Rs. 0.22 million)

|     |  |      | 2022        | 2021        |
|-----|--|------|-------------|-------------|
| 37. | OTHER OPERATING EXPENSES                                   | Note | Rupees      | Rupees      |
|     | Workers' Profit Participation Fund                         | 28.2 | 182,157,250 | 129,351,552 |
|     | Workers' Welfare Fund                                      |      | 72,723,462  | 53,951,156  |
|     | Central Research Fund                                      |      | 36,441,712  | 24,295,616  |
|     | Allowance for expected credit losses on trade receivables  | 26.1 | 29,712,961  | 10,582,999  |
|     | Allowance for expected credit losses on long-term advances | 23.1 | -           | 930,108     |
|     | Realized loss on sale of short-term investment             |      | 939,142     | 600,055     |
|     | Exchange loss  |      | 7,474,628   | -           |
|     |  |      | 329,449,155 | 219,711,486 |

|     |  |        | 2022        | 2021         |
|-----|--|--------|-------------|--------------|
| 38. | OTHER INCOME   | Note   | Rupees      | Rupees       |
|     | Income from financial assets:  |        |             |              |
|     | Return on deposits   |        | 15,126,064  | 29,148,228   |
|     | Dividend Income on short-term investment   |        | 218,626,676 | 103,442,831  |
|     | Realized gain on sale of short-term investment   |        | -           | -            |
|     | Unrealized gain on re-measurement of short   |        |             |              |
|     | term investment to fair value  |        | 10,186,623  | 11,191,851   |
|     | Deferred Income  |        | 3,565,756   | -            |
|     | Exchange gain - net  |        | 321,267     | 2,517,036    |
|     | Income from non-financial assets:  |        |             |              |
|     | Reversal of provision against slow moving and obsolete stock   |        | -           | 2,365,488    |
|     | Reversal of allowance for expected credit loss   |        | 472,935     | -            |
|     | Gain on disposal of operating fixed assets   | 19.1.5 | 18,168,975  | 6,754,282    |
|     | Liabilities written back   |        | 37,171,978  | -            |
|     | Scrap sales  |        | 1,234,154   | 1,261,074    |
|     |  |        | 304,874,428 | 156,680,790  |
|     |  |        |             |              |
| 39. | FINANCE COSTS  |        |             |              |
|     | Finance cost on lease liabilities  | 9      | 26,899,580  | 17,902,625   |
|     | Mark-up on Long-term loans   |        | 6,750,325   | 6,712,802    |
|     | Bank charges   |        | 3,652,363   | 3,681,357    |
|     | Mark-up on short term borrowings   |        | 23,021,865  | 2,614,913    |
|     | Interest on Workers' (Profit) Participation Fund   |        | 395,702     | 209,834      |
|     |  |        | 60,719,835  | 31,121,531   |
| 4.0 | TAVATION   |        |             |              |
| 40. | TAXATION   |        |             |              |
|     | Current income tax:  |        |             |              |
|     | Charge for the year  |        | 954,274,828 | 634,513,749  |
|     | Adjustments in respect of current income tax of previous year  |        | 5,385,686   | (51,844,559) |
|     | Deferred   |        | 959,660,514 | 582,669,190  |
|     | Deferred  Relating to origination and reversal of temporary differences  |        | 12,796,977  | (3,348,838)  |
|     | and the state of t |        | 972,457,491 | 579,320,352  |

For The Year Ended 31 December 2022

|      |  |                   | 2022                   | 2021             |
|------|--|-------------------|------------------------|------------------|
| 40.1 | Reconciliation of tax charge for the year        | Note              | Rupees                 | Rupees           |
|      | Numerical reconciliation between the average e   | ffective tax rate | and the applicable tax | rate is as follo |
|      | Profit before tax                                |                   | 3,445,147,892          | 2,435,742        |
|      | Tax at applicable tax rate of 29% (2021: 29%)    |                   | 999,092,889            | 706,365          |
|      | Effect of non-deductible expenses for tax pur    | poses             | 23,949,676             | 21,014           |
|      | Effect of non-chargeable income for tax purpo    | oses              | (27,718,289)           | (8,588,          |
|      | Effect of allowable deductions / charge for tax  | purposes:         |                        |                  |
|      | Depreciation of operating fixed assets           |                   | 3,011,319              | (5,564,          |
|      | Gain / loss on disposal of fixed asset.          |                   | 6,665,345              | 2,878            |
|      | WPPF / WWF                                       |                   | (44,114,213)           | (8,715,          |
|      | Allowance for expected credit losses             |                   | 6,653,000              | 869              |
|      | Gratuity   |                   | (12,293,256)           | 8,283            |
|      | Lease payments                                   |                   | (9,577,481)            | (5,853,          |
|      | Effect of amounts subject to fixed / final taxes | ;                 | (91,666,825)           | (81,644,         |
|      | Effect of super tax                              |                   | 113,069,640            |                  |
|      | Effect of tax credit                             |                   | -                      | 2,119            |
|      | Prior year income tax charge                     |                   | 5,385,686              | (51,844,         |
|      | Average tax expense charged to profit or loss    |                   | 972,457,491            | 579,320          |

### 41. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Group which is based on

|  |                  | 2022          | 2021          |
|--|------------------|---------------|---------------|
|  | Note             | Rupees        | Rupees        |
|  |                  |               | Restated      |
| Profit after taxation                      | Rupees           | 2,472,690,401 | 1,856,421,942 |
| Weighted average number of ordinary shares | Number of shares | 41,884,082    | 38,076,439    |
| Earnings per share                         | Rupees           | 59.04         | 44.32         |

### REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the consolidated financial statements for remuneration, allowances including all benefits to the Chief Executive and Executives of the Group are as follows:

For The Year Ended 31 December 2022

| 2022               |          |            | 2021               |          |            |
|--------------------|----------|------------|--------------------|----------|------------|
| Chief<br>Executive | Director | Executives | Chief<br>Executive | Director | Executives |

-----Rupees-----

#### Short-term employee benefits

| Managerial remuneration   | 32,364,935 | 14,599,482 | 542,860,715 | 24,065,159 | 8,259,950  | 383,121,304 |
|---------------------------|------------|------------|-------------|------------|------------|-------------|
| House Allowance / utility | 8,957,832  | 3,197,916  | 177,015,674 | 7,997,784  | 2,557,920  | 146,667,675 |
| Medical                   | -          | -          | 13,842,496  | 12,500     | -          | 9,599,101   |
|                           | 41,322,767 | 17,797,398 | 733,718,885 | 32,075,443 | 10,817,870 | 539,388,080 |
| Retirement benefits       | 5,492,747  | 665,967    | 56,423,863  | 1,332,576  | 532,692    | 21,743,936  |
|                           | 46,815,514 | 18,463,365 | 790,142,748 | 33,408,019 | 11,350,562 | 561,132,016 |
| Number of persons         | 1          | 1          | 115         | 1          | 1          | 102         |

- 42.1 In addition to the above, some of the executives have been provided with free use of the Group maintained and self-finance cars. Further, medical expenses are reimbursed in accordance with the Group's policies.
- 42.2 Managerial remuneration includes Rs. 87.1 million (2021: Rs. 92.2 million) charged in the consolidated statement of profit or loss in respect of bonus to chief executive, director and executives of the Group.
- 42.3 No meeting fee is paid to an independent and non-executive Director for attending Board meetings.
- 42.4 The director is related to Group's Subsidiary.

#### 43. FINANCIAL RISK MANAGEMENT

#### 43.1 Financial risk factors

The Group's financial liabilities comprise lease liabilities, unclaimed dividend, Long-term loan, short term borrowings and trade and other payables. The main purpose of these financial liabilities is to raise finances for Group's operations. The Group has trade debts, profit accrued, advances, other receivables, cash, term deposits and short-term investments that arrive directly from its operations.

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management policies focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management, as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of these policies.

For The Year Ended 31 December 2022

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to react to changes in market conditions and the Group's activities.

#### (a) Market risk

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

Monetary items, including financial assets and financial liabilities, denominated in currency other than functional currency of the Group are periodically restated to Pak rupee equivalent and the associated gain or loss is taken to the consolidated statement of profit and loss.

The following analysis demonstrates the sensitivity to a reasonably possible change in US Dollar and Euro exchange rates, with all other variables held constant, of the Group's profit before tax.

For The Year Ended 31 December 2022

|                      | Changes in FC Rate | Effects on Profit<br>Before Tax 2022 | Effects on Profit<br>Before Tax 2021 |
|----------------------|--------------------|--------------------------------------|--------------------------------------|
|                      |                    | Rupees                               | Rupees                               |
| Receivables - USD    | +10%               | 5,475,150                            | 8,750,753                            |
|                      | -10%               | (5,475,150)                          | (8,750,753)                          |
|                      |                    |                                      |                                      |
| Payables - Euro      | +10%               | 2,500,513                            | 1,008,836                            |
|                      | -10%               | (2,500,513)                          | (1,008,836)                          |
|                      |                    |                                      |                                      |
| Payables - USD       | +10%               | 23,667,160                           | 310,157                              |
|                      | -10%               | (23,667,160)                         | (310,157)                            |
|                      |                    |                                      |                                      |
| Payables - JPY       | +10%               | 2,166,912                            | -                                    |
|                      | -10%               | (2,166,912)                          |                                      |
|                      |                    |                                      |                                      |
| Bank balance - USD   | +10%               | 1,850,380                            | 1,224,360                            |
|                      | -10%               | (1,850,380)                          | (1,224,360)                          |
|                      |                    |                                      |                                      |
| Reporting date rate: |                    |                                      |                                      |
| USD                  |                    | 226.36                               | 178.17                               |
| Euro                 |                    | 241.19                               | 201.86                               |
| JPY                  |                    | 1.71                                 | 1.56                                 |

#### (ii) Interest rate risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group has no significant long-term interest-bearing assets. The Group's interest rate risk arises from lease liabilities, Long-term loan, short term borrowings, cash at bank and short-term investments. Borrowings obtained at variable rates expose the Group to cash flow interest rate risk. Borrowings obtained at fixed rate expose the Group to fair value interest rate risk.

At the reporting date the interest rate profile of the Group's interest bearing financial instruments was:

For The Year Ended 31 December 2022

|   | 2022          | 2021          |
|---|---------------|---------------|
|   | Rupees        | Rupees        |
| Floating rate instruments                             |               |               |
| Financial assets at amortized cost                    |               |               |
| Cash and bank balances - deposit accounts             | 147,049,207   | 520,543,862   |
| Financial assets at fair value through profit or lo   | ss            |               |
| Short term investments                                | 1,193,596,924 | 2,059,740,193 |
|   | 1,340,646,131 | 2,580,284,055 |
| Financial liabilities at amortized cost               |               |               |
| Lease liabilities                                     | 258,014,081   | 149,505,355   |
| Long-term loan  | 18,008,677    | 178,615,376   |
| Short term borrowings                                 | 511,804,639   | 46,616,000    |
|   | 787,827,397   | 374,736,731   |
| Fair value sensitivity analysis for fixed rate instru | uments        |               |
|   | -             |               |

## Cash flow sensitivity analysis for variable rate instruments

The following analysis demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax. This analysis is prepared assuming the amounts of floating rate instruments outstanding at reporting dates were outstanding for the whole year.

For The Year Ended 31 December 2022

|   |      | Changes in<br>Interest Rate | Effects on Profit<br>Before Tax |
|---|------|-----------------------------|---------------------------------|
|   |      | Rupees                      | Rupees                          |
| Lease liabilities                         | 2022 | +1.50                       | (3,870,211)                     |
|   |      | -1.50                       | 3,870,211                       |
|   | 2021 | +1.50                       | (2,242,580)                     |
|   |      | -1.50                       | 2,242,580                       |
| Long-term Loan                            | 2022 | +1.50                       | 270,130                         |
|   |      | -1.50                       | (270,130)                       |
|   | 2021 | +1.50                       | 2,679,231                       |
|   |      | -1.50                       | (2,679,231)                     |
| Short term borrowings                     | 2022 | +1.50                       | 7,677,070                       |
|   |      | -1.50                       | (7,677,070)                     |
|   | 2021 | +1.50                       | 699,240                         |
|   |      | -1.50                       | (699,240)                       |
| short-term deposits                       | 2022 | +1.50                       | 2,179,355                       |
|   |      | -1.50                       | (2,179,355)                     |
|   | 2021 | +1.50                       | 1,425,000                       |
|   |      | -1.50                       | (1,425,000)                     |
| Cash and bank balances - deposit accounts | 2022 | +1.50                       | 2,205,738                       |
|   |      | -1.50                       | (2,205,738)                     |
|   | 2021 | +1.50                       | 7,808,158                       |
|   |      | -1.50                       | (7,808,158)                     |
| short-term investments                    | 2022 | +1.50                       | 17,903,954                      |
|   |      | -1.50                       | (17,903,954)                    |
|   | 2021 | +1.50                       | 30,896,103                      |
|   |      | -1.50                       | (30,896,103)                    |
|   |      |                             |                                 |

## (b) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic

For The Year Ended 31 December 2022

features that would cause their ability to meet contractual obligations to be similarly affected by changes in economical, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

Credit risk of the Group arises principally from the trade debts, loans and advances, trade deposits, other receivables and balances with banks. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk on trade debts, the Group has developed a formal approval process, whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and records an allowance for expected credit loss. The credit risk on liquid funds such as balances with banks is limited because the counter parties are banks with reasonably high credit ratings.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

|  | 2022          | 2021          |
|--|---------------|---------------|
| Financial assets at amortized cost: Note               | Rupees        | Rupees        |
| Trade receivables                                      | 1,382,422,732 | 604,714,932   |
| Advances to employees against salaries                 | 37,560,349    | 55,268,858    |
| Trade deposits   | 76,829,128    | 39,288,237    |
| Other receivables                                      | 25,690,879    | 23,751,863    |
| Term deposit receipts                                  | 145,290,304   | 95,000,000    |
| Bank balances  | 285,411,339   | 720,064,745   |
| Financial assets at fair value through profit or loss: |               |               |
| short-term investments                                 | 1,193,596,924 | 2,059,740,193 |
|  | 3,146,801,655 | 3,597,828,828 |

### Trade receivables

Credit risk related to trade receivables is managed by established procedures and controls relating to customers credit risk management. Outstanding receivables are regularly monitored and shipments to foreign customers are covered by letters of credit.

The maximum credit risk exposure at reporting date is carrying value of financial assets stated above.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the

For The Year Ended 31 December 2022

time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than one year and are not subject to enforcement activity

The Group does not hold collateral as security. The letters of credit and other forms of credit insurance are considered integral part of trade receivables and considered in the calculation of impairment.

At 31 December 2022, the Company has 72 (2021: 34) customers who owed the Company more than Rs.1 million each and accounted for approximately 87% (2021: 95%) of all receivables owing.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

| Trade receivables |            |            |          |       |  |
|-------------------|------------|------------|----------|-------|--|
| Days past due     |            |            |          |       |  |
| <30 days          | 30-60 days | 61-90 days | >90 days | Total |  |

-----Rupees-----

1,854,713 23,905,892

467,145 13,983,072

717,060,100

22,353,871

### 31 December 2022

Estimated total gross carrying

amount at default

Expected credit loss

| 31 December 2022               |             |             |                |            |               |
|--------------------------------|-------------|-------------|----------------|------------|---------------|
| Expected credit loss rate      | 1.23%       | 3.05%       | 25.27%         | 99.35%     |               |
| Estimated total gross carrying |             |             |                |            |               |
| amount at default              | 849,668,993 | 456,570,107 | 64,786,999     | 11,396,633 | 1,382,422,732 |
| Expected credit loss           | 10,450,929  | 13,925,388  | 16,371,675     | 11,322,513 | 52,070,505    |
|                                |             |             | Trade receivab | les        |               |
|                                |             |             | Days past du   | е          |               |
|                                | <30 days    | 30-60 days  | 61-90 days     | >90 days   | Total         |
|                                |             |             | Rupees         | ;          |               |
| 31 December 2021               |             |             |                |            |               |
|                                |             |             |                |            |               |
| Expected credit loss rate      | 0.85%       | 7.17%       | 25.19%         | 58.49%     |               |

652,748,380 38,551,115

2,763,033

5,140,621

For The Year Ended 31 December 2022

## ii) Financial instruments and cash deposits

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate. The table below shows the bank balances and term deposit receipts held with some major counterparties at the reporting date:

|                                    |               | Rating       |             | Dumana         | Dunasa         |
|------------------------------------|---------------|--------------|-------------|----------------|----------------|
|                                    | Short<br>term | Long<br>term | Agency      | Rupees<br>2022 | Rupees<br>2021 |
| Cash and short term Deposits       |               |              |             |                |                |
| National Bank of Pakistan          | A-1+          | AAA          | PACRA - VIS | 1,362,092      | 22,198,894     |
| United Bank Limited                | A-1+          | AAA          | VIS         | 4,246,896      | 2,796,069      |
| Habib Bank Limited                 | A-1+          | AAA          | VIS         | 117,295,359    | 594,327,570    |
| Allied Bank Limited                | A-1+          | AAA          | PACRA       | 229,594        | 25,389         |
| Habib Metropolitan Bank Limited    | A-1+          | AA+          | PACRA       | 95,209,138     | 1,961,976      |
| JS Bank Limited                    | A-1+          | AA-          | PACRA       | 3,599,892      | 104,947,714    |
| Bank Al Habib Limited              | A-1+          | AAA          | PACRA       | 18,730         | 18,730         |
| Meezan Bank Limited                | A-1+          | AAA          | VIS         | 52,985,037     | 3,918,816      |
| Askari Bank Limited                | A-1+          | AA+          | PACRA       | 6,045,397      | 25,780,648     |
| Mobilink Microfinance Bank Limited | A-1           | Α            | PACRA       | 3,706,640      | 4,042,021      |
| MCB Bank Limited                   | A-1+          | AAA          | PACRA       | 640,671        | 35,826         |
| Faysal Bank Limited                | A-1+          | AA           | PACRA - VIS | -              | 6,075          |
| First Habib Modaraba               | A-1+          | AA+          | PACRA - VIS | 145,290,304    | 50,000,000     |
|                                    |               |              |             | 430,629,750    | 810,059,728    |

For The Year Ended 31 December 2022

|                                    |              | Rating |                |                |
|------------------------------------|--------------|--------|----------------|----------------|
|                                    | Long<br>term | Agency | Rupees<br>2022 | Rupees<br>2021 |
| Short term investments             |              |        |                | , <u> </u>     |
| UBL Liquidity Plus Fund            | AA+(f)       | VIS    | 88,556,169     | 408,808,274    |
| NBP Financial Sector Income Fund   | A+(f)        | PACRA  | 147,657,858    | 274,719,359    |
| Meezan Rozana Amdani Fund          | AA+(f)       | VIS    | 22,242,909     | 155,650,609    |
| Askari High Yield Scheme           | A(f)         | PACRA  | 53,165,658     | 135,846,646    |
| First Habib Cash Fund              | AA+(f)       | VIS    | 22,440,302     | 121,182,843    |
| NIT Money Market Fund              | AAA(f)       | PACRA  | 19,647,659     | 109,404,217    |
| NBP Money Market Fund              | AA(f)        | PACRA  | 13,882,145     | 109,250,251    |
| MCB Cash Management Optimizer Fund | AA+(f)       | PACRA  | 82,863,602     | 106,472,418    |
| JS Cash Fund                       | AA+(f)       | PACRA  | 9,650          | 102,151,080    |
| Atlas Money Market Fund            | AA+(f)       | PACRA  | 114,079,170    | 101,911,500    |
| ABL Cash Fund                      | AA+(f)       | VIS    | 115,172,621    | 96,787,876     |
| Faysal Money Market Fund           | AA(f)        | PACRA  | 37,795,038     | 79,775,221     |
| Alfalah GHP Money Market Fund      | AA+(f)       | PACRA  | 72,305,891     | 73,174,515     |
| HBL Money Market Fund              | AA+(f)       | VIS    | 9,955,869      | 69,853,326     |
| Askari Sovereign Cash Fund         | AA-(f)       | VIS    | 8,825,267      | 53,288,782     |
| ABL Government Security Fund       | AA-(f)       | VIS    | _              | 40,000,000     |
| Alfalah GHP Income Fund            | A+(f)        | PACRA  | 951,317        | 21,463,277     |
| Faysal MTS Fund                    | AA-(f)       | PACRA  | 218,111        | -              |
| UBL Government Securities Fund     | AA(f)        | VIS    | 305,683,297    | -              |
| HBL Financial Sector Income Fund   | AA(f)        | VIS    | 78,144,391     | -              |
|                                    |              |        | 1,193,596,924  | 2,059,740,194  |
|                                    | ,            |        | 1,624,226,674  | 2,869,799,922  |

Due to the Group's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing, the management does not expect non-performance by these counterparties on their obligations to the Group. Further, the Group has accessed that the ECL on bank balances is immaterial and hence, has not been recognized.

## iii) Other financial assets

Other financial assets mainly comprise of Long-term and short-term deposits, other receivables and advances to employees. The Group has assessed, based on historical experience, that the ECL associated with these financial assets is trivial and therefore, no ECL has been recognized on these financial assets.

For The Year Ended 31 December 2022

## c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group has positive working capital position at the year end. Therefore, management believes the liquidity risk to be low.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the consolidated statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.without incurring unacceptable losses or risking damage to the Company's reputation. The Company has positive working capital position at the year end. Therefore, management believes the liquidity risk to be low.

| Carrying | Contractual | within 1 year | 1 to 2 | 2 to 5 | more than |
|----------|-------------|---------------|--------|--------|-----------|
| amount   | cash flows  | within 1 year | years  | years  | 5 years   |

------Rupees-----

| Z | 1  |                  | 0 | _ | _ | m | h                  | _ | r | 2 | n | 2 | 0 | ) |
|---|----|------------------|---|---|---|---|--------------------|---|---|---|---|---|---|---|
| J | т. | $\boldsymbol{-}$ | C | u | C |   | $\boldsymbol{\nu}$ | C |   | _ | v | _ | _ |   |

| Lease liabilities        | 258,014,081   | 319,835,109   | 41,589,907    | 45,748,897 | 82,032,287 | 34,301,007 |
|--------------------------|---------------|---------------|---------------|------------|------------|------------|
| Long-term Loan           | 18,008,677    | 18,008,677    | 18,008,677    | -          | -          | -          |
| Markup accrued           | 1,669,835     | 1,669,835     | 1,669,835     | -          | -          | -          |
| Short-term borrowings    | 511,804,639   | 511,804,639   | 511,804,639   | -          | -          | -          |
| Trade and other payables | 1,527,061,009 | 1,527,061,009 | 1,527,061,009 | -          | -          | -          |
| Unclaimed dividend       | 98,853,172    | 98,853,172    | 98,853,172    | _          | _          | _          |
|                          | 2,415,411,413 | 2,477,232,441 | 2,198,987,239 | 45,748,897 | 82,032,287 | 34,301,007 |

For The Year Ended 31 December 2022

|                          | Carrying<br>amount | Contractual cash flows | within 1 year | 1 to 2<br>years | 2 to 5<br>years | more than<br>5 years |
|--------------------------|--------------------|------------------------|---------------|-----------------|-----------------|----------------------|
|                          |                    |                        | Rupees        |                 |                 |                      |
| 31 December 2021         |                    |                        |               |                 |                 |                      |
| Lease liabilities        | 149,505,355        | 203,672,099            | 41,589,907    | 45,748,897      | 82,032,287      | 34,301,007           |
| Long-term Loan           | 178,615,376        | 178,615,376            | 178,615,376   | -               | -               | -                    |
| Short term borrowings    | 649,155            | 649,155                | 649,155       | -               | -               | -                    |
| Trade and other payables | 46,616,000         | 46,616,000             | 46,616,000    | -               | -               | -                    |
| Markup accrued           | 973,244,957        | 973,244,957            | 973,244,957   | -               | -               | -                    |
| Unclaimed dividend       | 64,336,749         | 64,336,749             | 64,336,749    | -               | -               | -                    |
|                          | 1,412,967,592      | 1,467,134,336          | 1,305,052,144 | 45,748,897      | 82,032,287      | 34,301,007           |

## d) Price risk

Other price risk is the risk of changes in fair value of investment in mutual funds as a result of changes in the levels of net asset value of units held by the Group. As of 31 December 2022, had there been increase / decrease in net asset value by 1% with all other availables held constant, the profit before tax for the year would have been higher / lower by Rs. 20.59 million (2021: Rs. 20.59 million).

## 43.2 Financial instruments by categories

|          | 2022           |       |
|----------|----------------|-------|
| AT FVTPL | Amortized cost | Total |

-----Rupees-----

## Assets as per consolidated statement of financial position:

|                              | 1.193.596.924 | 1,903,112,593 | 3,096,709,517 |
|------------------------------|---------------|---------------|---------------|
| Short-term Investments       | 1,193,596,924 | -             | 1,193,596,924 |
| Cash and short-term deposits | -             | 432,695,273   | 432,695,273   |
| Other receivables            | -             | 25,690,879    | 25,690,879    |
| Trade deposits               | -             | 28,452,539    | 28,452,539    |
| Trade receivables            | -             | 1,330,336,964 | 1,330,336,964 |
| Advances                     | -             | 37,560,349    | 37,560,349    |
| Long-term deposits           | -             | 48,376,589    | 48,376,589    |

For The Year Ended 31 December 2022

|   |                  | 2021           |               |
|---|------------------|----------------|---------------|
|   | AT FVTPL         | Amortized cost | Total         |
|   |                  | Rupees         |               |
| Assets as per consolidated statement of fin | ancial position: |                |               |
| Long-term deposits                          | -                | 11,543,429     | 11,543,429    |
| Advances                                    | -                | 55,268,858     | 55,268,858    |
| rade receivables                            | -                | 582,342,125    | 582,342,125   |
| Trade deposits                              | -                | -              | -             |
| Other receivables                           | -                | 27,744,808     | 27,744,808    |
| Cash and short-term deposits                | -                | 23,751,863     | 23,751,863    |
| Short-term Investments                      | 2,059,740,193    | 817,057,691    | 2,876,797,884 |
|   | 2,059,740,193    | 1,517,708,774  | 3,577,448,967 |

|  | 2022                                       | 2021          |
|--|--|---------------|
|  | Financial Liabilities<br>at amortized cost |               |
|  | Rup  | ees           |
| Liabilities as per consolidated statement of financial position: |  |               |
| Lease liabilities  | 258,014,081                                | 149,505,355   |
| Long-term Loan   | 18,008,677                                 | 178,615,376   |
| Short term borrowings  | 511,804,639                                | 46,616,000    |
| Markup accrued   | 1,669,835                                  | 649,155       |
| Unclaimed dividend   | 98,853,172                                 | 64,336,749    |
| Trade and other payables   | 1,527,061,009                              | 973,244,957   |
|  | 2,415,411,413                              | 1,412,967,592 |
|  |  |               |

## CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends to be paid to shareholders, issue new shares or sell assets to reduce debt.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, or issue new shares.

Consistent with the industry norms, the Group monitors its capital on the basis of gearing ratio. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings as shown in the

For The Year Ended 31 December 2022

consolidated statement of financial position less cash and cash equivalent. Total capital is calculated as 'equity' as shown in the consolidated statement of financial position plus net debt (as defined above).

The debt - to - equity ratio as at 31 December is as follows

|   | 2022          | 2021         |
|---|---------------|--------------|
|   | Rupees        | Rupees       |
|   | [             |              |
| Long-term loan                                | 18,008,677    | 178,615,37   |
| Lease liabilities                             | 258,014,081   | 149,505,35   |
| Trade and other payables                      | 1,527,061,009 | 973,244,95   |
| Short term borrowings                         | 511,804,639   | 46,616,00    |
| Unclaimed dividend                            | 98,853,172    | 64,336,74    |
| Mark-up accrued                               | 1,669,835     | 649,1        |
|   | 2,415,411,413 | 1,412,967,59 |
| Less: Cash and short-term deposits            | (432,695,273) | (817,057,69  |
| Net debt                                      | 1,982,716,140 | 595,909,9    |
| Share capital                                 | 418,840,820   | 380,764,3    |
| Revaluation surplus on operating fixed assets | 410,144,816   | 436,249,4    |
| Revenue reserves                              | 6,826,126,631 | 5,099,966,6  |
|   | 7,655,112,267 | 5,916,980,40 |
| Total capital employed                        | 9,637,828,407 | 6,512,890,3  |
| Gearing ratio                                 | 21%           | 9            |

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2022 and 2021

For The Year Ended 31 December 2022

#### CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES 45.

|               | Rupees  | •   |
|---------------|---|---|
|               | •   |   |
|               |   |   |
|               |   |   |
| 178,615,376   | 149,505,355   | 328,120,731   |
| 26,300,000    | 151,968,600   | 178,268,600   |
| (184,777,670) | (70,359,454)  | (255,137,124)   |
| 6,750,325     | 26,899,580  | 33,649,905  |
| (8,879,354)   | -   | (8,879,354)   |
| _             | -   | _   |
| 18,008,677    | 258,014,081   | 276,022,758   |
|               | 26,300,000<br>(184,777,670)<br>6,750,325<br>(8,879,354) | 26,300,000 151,968,600<br>(184,777,670) (70,359,454)<br>6,750,325 26,899,580<br>(8,879,354) - |

|                           | Long-term loan | Lease liabilities | lotal         |
|---------------------------|----------------|-------------------|---------------|
|                           | Rupees         |                   |               |
|                           |                |                   |               |
| 31 December 2021          |                |                   |               |
| Opening balance           | 360,061,629    | 147,464,259       | 507,525,888   |
| Additions during the year | -              | 27,062,194        | 27,062,194    |
| Cash flows - net          | (188,159,055)  | (37,930,926)      | (226,089,981) |
| Finance cost              | 6,712,802      | 17,902,625        | 24,615,427    |
| Recognition of grant      | -              | -                 | -             |
| Others                    | -              | (4,992,797)       | (4,992,797)   |
| Closing balance           | 178,615,376    | 149,505,355       | 328,120,731   |
|                           |                |                   |               |

#### 46. FAIR VALUE MEASUREMENT

## 46.1 Fair value hierarchy

Detail of the Group's investments in mutual funds, and information about the fair value hierarchy as at the end of the reporting period are as follow

For The Year Ended 31 December 2022

|                                   | Fair value measurement using        |                                     |                                       |               |
|-----------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|---------------|
|                                   | Quoted price<br>in active<br>market | Significant<br>observable<br>inputs | Significant<br>unobservable<br>inputs |               |
|                                   | (Level 1)                           | (Level 2)                           | (Level 3)                             | Total         |
| 31 December 2022                  | -                                   | Rupe                                | ees                                   |               |
| Short-term investment             | 1,193,596,924                       | -                                   | -                                     | 1,193,596,924 |
| Revalued Property, plant and equi | pment:                              |                                     |                                       |               |
| Land-freehold                     | -                                   | 283,400,000                         | -                                     | 283,400,000   |
| Building on freehold land         | -                                   | 204,770,536                         | -                                     | 204,770,536   |
| Plant and machinery               | -                                   | -                                   | 380,385,320                           | 380,385,320   |
| Total                             | 1,193,596,924                       | 488,170,536                         | 380,385,320                           | 2,062,152,780 |
|                                   |                                     |                                     |                                       |               |
|                                   |                                     | Fair value meas                     | surement using                        |               |
|                                   | Quoted price<br>in active<br>market | Significant<br>observable<br>inputs | Significant<br>unobservable<br>inputs |               |
|                                   | (Level 1)                           | (Level 2)                           | (Level 3)                             | Total         |
| 31 December 2021                  | -                                   | Rupe                                | es                                    | •             |
| Short-term investment             | 2,059,740,193                       | -                                   | -                                     | 2,059,740,193 |
| Revalued Property, plant and equi | pment:                              |                                     |                                       |               |
| Land - freehold                   | -                                   | 283,400,000                         | -                                     | 283,400,000   |
| Building on freehold land         | -                                   | 159,980,000                         | -                                     | 159,980,000   |
| Plant and machinery               | _                                   | 543,131,000                         | -                                     | 543,131,000   |
|                                   | 2,059,740,193                       | 986,511,000                         |                                       | 3,046,251,193 |

There are no transfers between levels 1, 2 and 3 during the year and there were no changes in valuation techniques during the years.

For The Year Ended 31 December 2022

46.2 Factors used for the determination of fair value of revalued property, plant and equipment are as follows:

## Land - freehold

Following is the details of fair value:

- Valuation technique: market comparable
- Key observable input: price per kanal of immediate neighbourhood and neighbouring properties which have been recently purchased or sold

## Building on freehold land

Following is the details of fair value:

- Valuation technique: market comparable
- Key observable input: price per square foot including cost of construction materials and labour.

## Plant and machinery:

Following is the details of fair value:

- Valuation technique: replacement cost method
- Key observable input: international prices, exchange rates, local macroeconomic factors affecting the saleability and wear and tear of plant and machinery.

#### 47. TRANSACTIONS WITH RELATED PARTIES

The related parties of the Group comprise subsidiary, associated companies, companies in which directors are interested, staff retirement funds and directors and key management personnel (Note 42.). The Group carries out transactions with various related parties. Amounts due from and to related parties are shown under respective notes to the of unconsolidated financial statements. Other significant transactions with related parties that were not disclosed elsewhere are as follows:

|                          |                           |                       | 2022          | 2021        |
|--------------------------|---------------------------|-----------------------|---------------|-------------|
| Undertaking              | Relation                  | Nature of transaction | Rupees        | Rupees      |
| Route 2 health (Pvt) Ltd | Associate                 | Purchases             | 1,040,945,208 | 784,091,690 |
| Route 2 health (Pvt) Ltd | Associate                 | Payments              | 1,115,957,866 | 791,933,095 |
| Staff provident fund     | Staff retirement benefits | Contribution          | 73,268,249    | 60,264,729  |
| Employee's Welfare Trust | Staff welfare benefits    | Contribution          | 4,059,914     | 3,650,782   |

47.1 Transactions with key management personnel under the terms of employment are excluded from related party transactions.

For The Year Ended 31 December 2022

| 48. | NUMBER OF EMPLOYEES                         |       |       |
|-----|---|-------|-------|
|     |   | 2022  | 2021  |
|     | Number of employees at the end of the year  | 2,483 | 2,315 |
|     | Average number of employees during the year | 2,399 | 2,252 |

## 49. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or reclassified wherever necessary, for better and fair presentation. However no significant rearrangement / reclassification other than those disclosed below have been made in these consolidated financial statements:

| Description                          | Transferred from  | Transferred to           | 2022        |
|--------------------------------------|-------------------|--------------------------|-------------|
| Reclassification of refund liability | Trade receivables | Trade and other payables | 112,345,168 |

### 50. PLANT CAPACITY AND PRODUCTION

The capacity and production of the Group's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

## 51. SEGMENT REPORTING

The chief operating decision maker (i.e., the Board of Directors) considers the whole business as one operating segment.

## 52. EVENTS AFTER THE REPORTING DATE

The Board of Directors of the Company in its meeting held on 23 February 2023 has proposed cash dividend at the rate of Rs. 20 (2021: Rs. 20) per share and 10% bonus shares for the year ended 31 December 2022, (2021: 10%) subject to the approval of shareholders in the Annual General Meeting to be held on 29 April 2023. These consolidated financial statements do not reflect these appropriations.

## 53. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the Group authorized these consolidated financial statements for issuance on 23 February 2023.

Dr. Adeel Abbas Haideri Chief Executive Officer Taufiq Ahmed Khan Director Ashfaq P. Alidina Chief Financial Officer

# **FORM OF PROXY**

FOLIO NO./

|   | CDC                | CA/C NO                          |
|---|--------------------|----------------------------------|
| I/We  |                    |                                  |
| of  | District           | being a                          |
| member of HIGHNOON LABORATORIES L   | IMITED and         |                                  |
| holder of   | ordinary shares, e | ntitled to vote hereby appoint   |
| Mr of   |                    | or failing him                   |
| Mr  | of                 |                                  |
| as my/our proxy to attend and vote on my/ou<br>REGISTERED OFFICE, 17.5 K.M. MULTAN RO<br>thereof. |                    |                                  |
| As witness under my/our hand(s) this  | day of             | 2023.                            |
| Witness:  |                    |                                  |
|   |                    | (Member's Signature)             |
| 01  |                    |                                  |
|   |                    |                                  |
| 02  |                    | Affix Revenue<br>Stamp of Rs.5/- |
| Date:   |                    |                                  |
|   |                    |                                  |
| Place:  |                    |                                  |
|   |                    |                                  |

### Note:

- 1. This Form of Proxy duly completed in all respects, in order to be effective, must be submitted, at the Company's Registered Office at 17.5 K.M., Multan Road, Lahore not less than 48 hours before the time of holding the meeting. A Proxy must be a member of the company. Signature should agree with the specimen registered with the Company
- 2. The Proxy Form should be signed by two witnesses, mentioning their name address and CNIC number. Attested copy of the CNIC or the passport of beneficial owner and the proxy shall be furnished with the Proxy Form. Proxy shall produce his original CNIC or passport at the time of the meeting.
- 3. In case of corporate entity, the board of directors' resolution / power of attorney with specimen signature shall be submitted along-with proxy to the Company.

AFFIX CORRECT POSTAGESTAMP

The Company Secretary HIGHNOON LABORATORIES LIMITED 17.5 Kilometer, Multan Road, Lahore - 53700, Pakistan

| <u>ہ</u> ر | (: | کی | ، ا |
|------------|----|----|-----|
|            | U  |    |     |
|            |    |    | 7   |

| پراکسی فارم  |  | فوليو/سي ڈی  | ) تى ا كاؤنٹ نمبر                                      |
|--|--|--|--|
| میں اہم  |  | از   |  |
| بحثيت ممبر مإئى نون ليبارثريزكم                                    | لِمیٹیڈ اور حامل   | عمومی حصص کے مالکان ہیر  |  |
| از   | _ یاان کی عدم دستیا بی کی صورت                                     | <b>ت</b> میں جناب  | ازاز   |
| سالا نہ اجلاس عام جو کمپنی <i>کے ر</i><br>میں شرکت کرنے حق رائے دہ | لےرجسڑرڈ دفتر 17.5 کلومیٹرماتان<br>وہی استعال کرنے پاکسی بھی التوا | ن روڈ لا ہور میں اپریل 2023،29 بو<br>ذاء کی صورت میں اپنا/ہمار الطور نمائندہ | ہت میں 11:00 ہے ہے<br>(پراکسی)مقرر کرتا ہوں/ کرتے ہیں۔ |
| میں اہم بروز   | <br>بنارخ  | کواپنے دستخطا مہر کے ساتھا ا   | ں امر کی تصدیق کرتا ا کرتی ہوں ا کرتے ہیں۔             |
| وستخطمبر   |  |  |  |
| گوا <b>بان</b> 1   |  |  |  |
| 2  |  |  | پاپخ روپ کی ریوینیونکٹ پرد شخط                         |
| שורה:  |  | _  |  |
|  |  |  |  |

- بإضابطة كممل شده اورد ستخط كرده به پراكسي فارم كمپنى كےرجسر ڈ آفس بمقام 17.5 كلوميٹر ملتان روڈ لا ہور ميں اجلاس كےوقت سے 48 گھنتے ہل بہنچ جانا چاہئے۔
- ن براکسی فارم دوا فراد کی جانب سے گواہی کے ہمراہ ہونا چائے جن کے نام پتے اورسی این آئی سی نمبر فارم پر درج ہوں پراکسی فارم کے ساتھ صف داران اور پراکسی (نمائندہ) کی تصدیق شدہ شناختی کارڈیا پاسپورٹ کی کا پی بھیجنالا زم ہے۔ کار پوریٹ ادارے کی صورت میں بورڈ آف ڈائر مکٹرز کی قرار داد اپاور آف اٹارنی مع نموند دستخط پراکسی فارم کے ساتھ کمپنی کو پیش کئے جائیں (اگروہ پہلے
- پیش نہ کئے گئے ہوں)۔

صیح ڈاک ٹکٹ چسپاں کریں

سمینی سیریٹری مائی نون لیبارٹر بر کمیٹیڈ ۵۰۵۱ کلومیٹر ملتان روڈ، لا ہور۔ ۵۳۵۰۰ پاکستان

## **BALLOT PAPER FOR VOTING THROUGH POST**

For poll at the Annual General Meeting of Highnoon Laboratories Limited to be held on Saturday, April 29, 2023 at the Company's Registered Office: 17.5 Kilometer, Multan Road, Lahore,

Designated email address of the Chairman at which the duly filled in ballot paper may be sent: <a href="mailto:investor.relations@highnoon.com.pk">investor.relations@highnoon.com.pk</a>

| Name of shareholder/joint shareholders   |  |
|--|--|
| Registered Address   |  |
| Folio No. / CDC Participant / Investor ID with sub-account No  |  |
| Number of shares held  |  |
| CNIC, NICOP/Passport No. (in case of foreigner) (Copy to be attached)  |  |
| Additional Information and enclosures (In case of representative of body corporate, corporation and Federal Government.) |  |
| CNIC, NICOP/Passport No. (In case of foreigner) of Authorized Signatory - (Copy to be attached)                          |  |

I/we hereby exercise my/our vote in respect of the following resolutions through postal ballot by conveying my/ our assent or dissent to the following resolution by placing tick ( $\checkmark$ ) mark in the appropriate box below (delete as appropriate);

## **Special Resolutions**

**RESOLVED THAT** the increase in authorized share capital of the Company from Rs. 500,000,000/- (PKR Five Hundred Million only) divided into 50,000,000 (Fifty Million) shares of Rs. 10 each to Rs. 1000,000,000/- (PKR One Billion only) divided into 100,000,000 (One Hundred Million) shares of Rs. 10/- each, and to make necessary changes to the Memorandum and Articles of Association in relation thereto, be and is hereby approved.

**FURTHER RESOLVED THAT** Dr. Adeel Abbas Haideri, the Chief Executive of the Company (the "Authorized Officer") or such other person delegated by him and / or Mr. Ashfaq Alidina, Chief Financial Officer, and / or Ms. Mahnoor Ather, Company Secretary, be and is hereby empowered and authorized to undertake, execute and implement all the decisions in respect of the said issuance and to take and do and/or cause to be taken or done any/all necessary acts, deeds and things, and to take any or all necessary actions which are or may be necessary, incidental and/or consequential to give effect to the aforesaid resolution, including signing and execution of documents and agreements and to complete all necessary legal formalities and to file all necessary documents as may be necessary or incidental for the purposes of implementing the aforesaid resolution.

| Sr. No. | Nature and Description of resolutions                       | No. of ordinary shares for which votes cast | I/We assent to the Resolutions (FOR) | I/We dissent to the<br>Resolutions (AGAINST) |
|---------|---|---|--------------------------------------|--|
| 1       | Special Resolution as<br>per Agenda # 5 (as<br>given above) |   |                                      |  |

| ignature of shareholder(s) |  |
|----------------------------|--|
| Place:                     |  |
| Date:                      |  |

## **NOTES:**

- 1. Dully filled postal ballot should be sent to chairman (Mr. Tausif Ahmad Khan, 17.5kms, Multan Road, Lahore) or through email at investor.relations@highnoon.com.pk.
- 2. Copy of CNIC, NICOP/Passport No. (In case of foreigner) should be enclosed with the postal ballot form.
- 3. Postal ballot forms should reach chairman of the meeting till 5.00 p.m. April 28, 2023. Any postal ballot received after this date, will not be considered for voting.
- 4. Signature on postal ballot should match with signature on CNIC, NICOP/Passport (In case of foreigner).
- 5. Incomplete, unsigned, incorrect, defaced, torn, mutilated, over written ballot paper will be rejected.



17.5 Kilometer Multan Road, Lahore - 53700, Pakistan Tel: + 92 42 111 000 456, Fax: + 92 42 3751 0037 Email: investor.relations@highnoon.com.pk, Web: www.highnoon-labs.com