

Corporate Briefing Session – Highnoon Laboratories Limited (HINOON)



You are cordially invited to the Corporate Briefing Session (CBS) of “**Highnoon Laboratories Limited (HINOON)**” wherein Mr. Tausif Ahmad Khan (Chairman), Dr. Adeel Abbas Haideri (CEO) and Mr. Ashfaq Alidina (CFO) will discuss about the company, its financial performance and future outlook.

Date: Saturday, Apr 29, 2023
Time: 12:00 PM
Venue: Registered office situated at 17.5kms, Multan Road, Lahore
Zoom Registration Link: [Click Here](#)

For any query, please contact
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Corporate Briefing 2023

About The Company

Highnoon Laboratories Limited was incorporated in March 1984 as a Private Limited Company in the historical and cultural city of Lahore, Pakistan

It became a Public Limited Company in 1995 and the shares of the Company are listed on all the stock exchanges of Pakistan

Right from its inception, alliances with some of the best-known research houses of the global pharmaceutical industry were forged by Highnoon.



Highnoon Group Companies

Associated Companies

Route²Health[®]

Naturally, the best choice!

Subsidiary Company



Curexa
Health

Enhancing Growth & Patient Reach

12th

Out of 700 Pharmaceutical
Companies

16 Bn

USD 77 Mn

Annual Revenue

25.06%

5 Year Annual CAGR

3 Mfg. Facilities

2 Pharmaceuticals
1 Nutraceutical

3 Brands in

1 Billion Club

2000+

Field Force



- Cardiology
- Respiratory
- Metabolic
- Anti-Infective
- Gastroenterology
- Gynecology
- Musculoskeletal

Presence in Leading Therapeutic Segments



● Pharmacies



● Health Care
Practitioners

Reach

Milestone



Forbes Asia Best Under A Billion

Only pharmaceutical company from Pakistan that has made it to the Forbes Asia Best under a Billion list thrice.



Our Partners



Toll Processing



Regulatory Highlights

431

Total pharma products
registered for Pakistan
market (HNL+Curexa)

76

Total enlistment of
Route2Health

149

Total International Registrations

- 66 + 62 Afghanistan
- 15 R2H
- 6 Afghanistan R2H

387 HNL & 44 Curexa

Total pharma products
registered for Pakistan market.

03

Licensed Manufacturing
Facilities

659

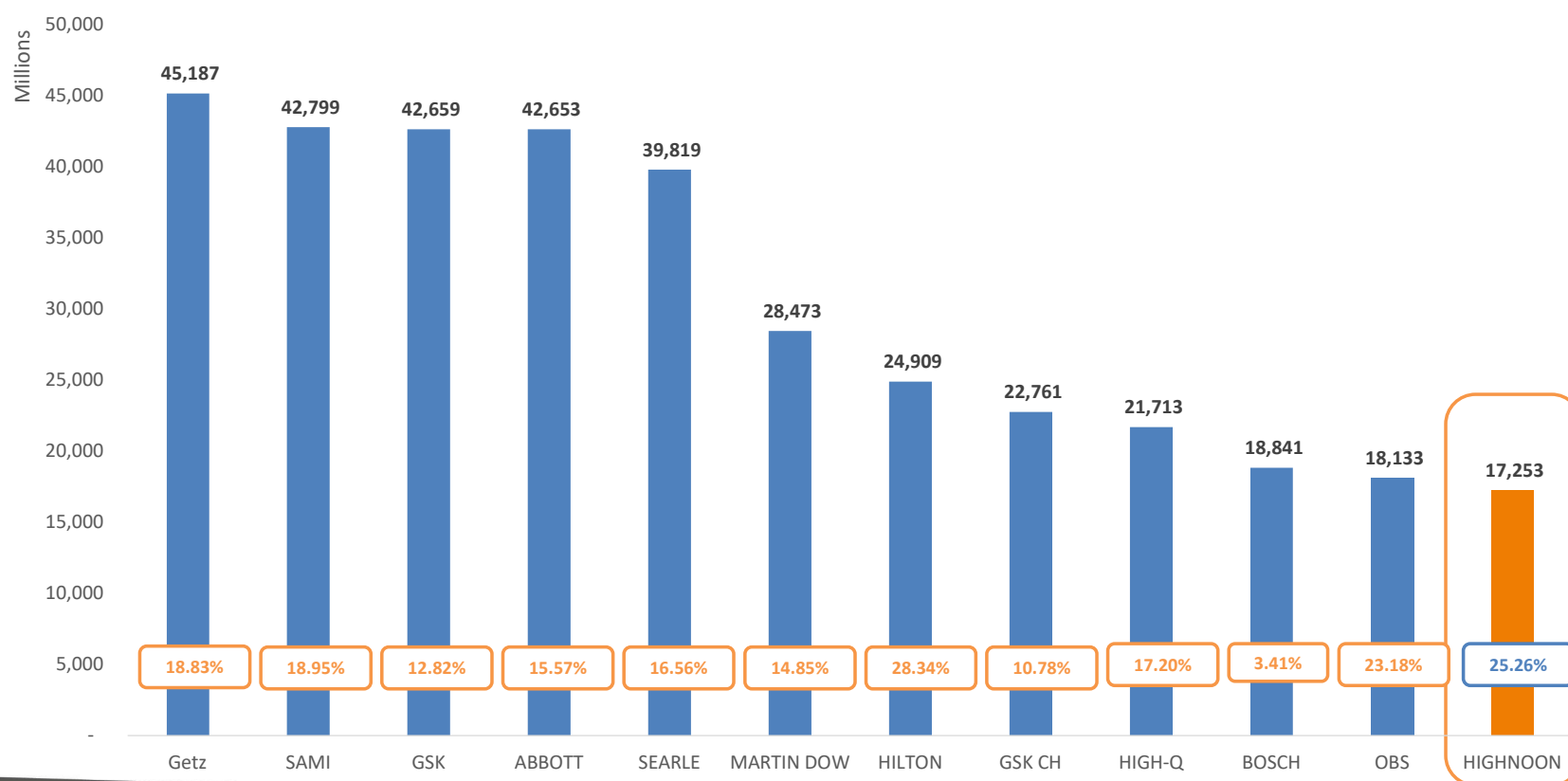
Total Licenses / Approvals

Packaging Revamped



Industry Ranking

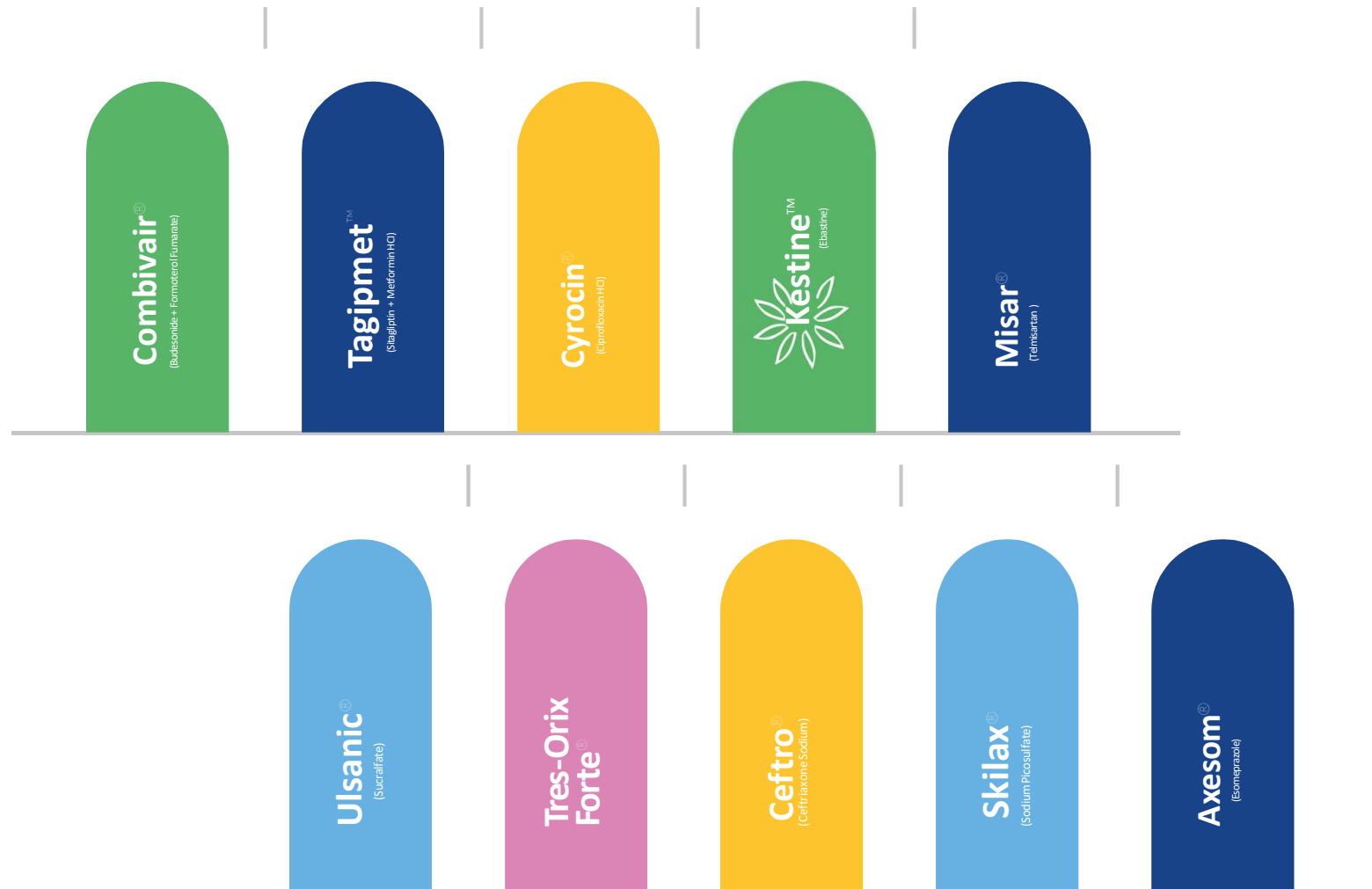
Fastest Growth among leading pharmaceuticals



*IQVIA MAT DEC 2022

Leading Brands

Top 10 brands constitute to 49.2% of the total company value



Renowned Collaborations



**The Aga Khan
University**



**European
Society of
Hypertension**

**The European Society
of Hypertension**



**Embassy
of Japan**



**Pakistan Endocrine
Society (PSE)**



**Weill Cornell
Medicine**

**Weill Cornell
Medicine**



**King Abdul Aziz
University**



**Pakistan Society of
Interventional Cardiology**



**Pakistan
Cardiac Society**

Cipla

Cipla



**International Society of
Endocrinology (ISE)**



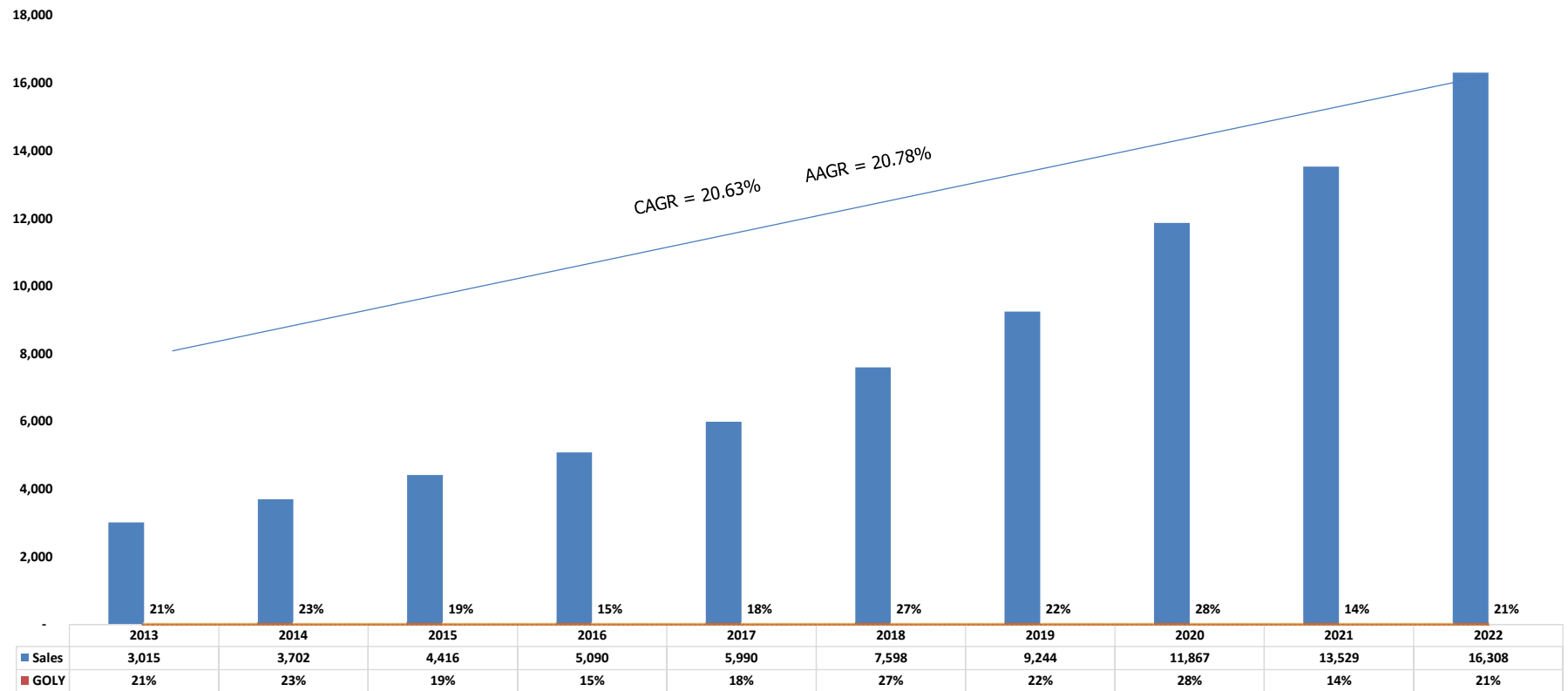
**Royal College
of Physicians**

**Royal College of
Physicians (RCOP)**

Financials



Generating success year after year

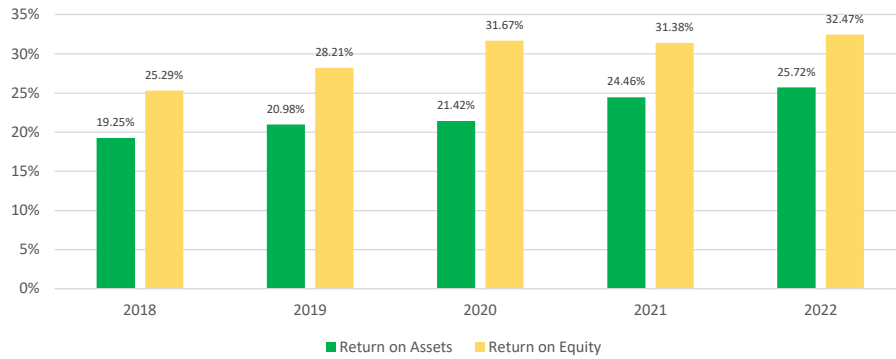


Delivering growth & profits in challenging times

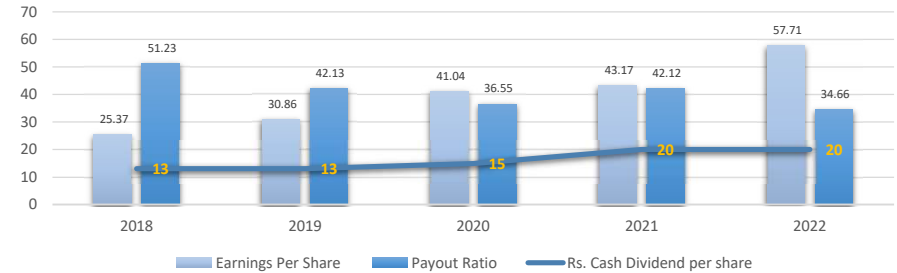
KEY INDICATORS		2022	2021	2020	2019	2018
Revenue	PKR in "000"	15,815,937	13,000,780	10,697,634	9,047,693	7,503,101
Revenue Growth	%	21.65%	21.53%	18.24%	20.59%	25.65%
Gross Profit %	%	50.77%	49.35%	47.87%	46.00%	46.65%
Operating Profit %	%	19.57%	17.27%	17.22%	14.14%	13.75%
PAT %	%	15.28%	13.91%	13.28%	10.73%	9.67%
Return on Equity	%	32.47%	31.38%	31.67%	28.21%	25.29%
EPS	Rs. / Share	57.71	43.17	41.04	30.86	25.37
Cash Dividend	Rs. / Share	20	20	15	13	13
Bonus Shares	%	10%	10%	10%	10%	10%

Increasing Shareholders' Wealth

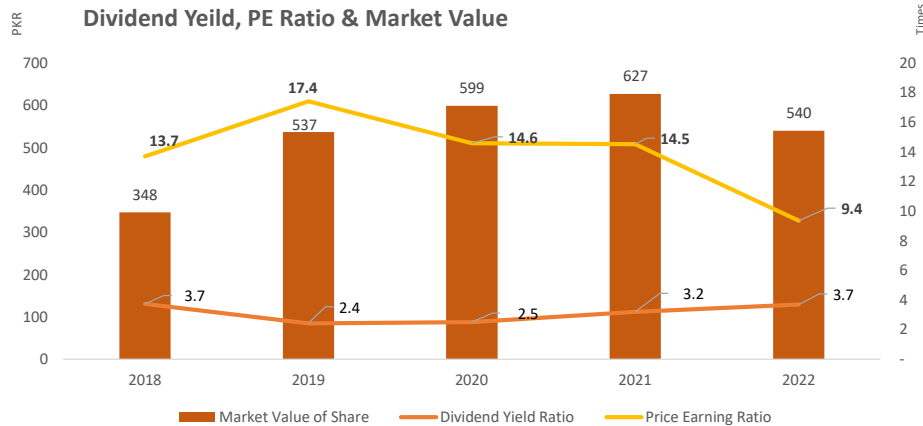
ROA & ROE



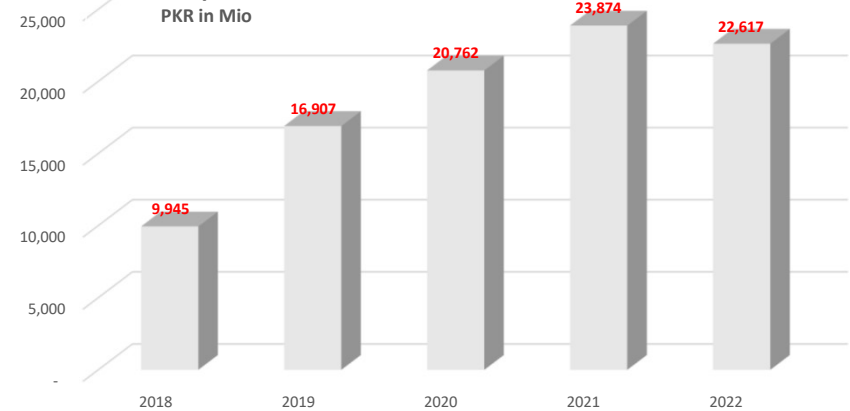
EPS, Dividend & Payout



Dividend Yield, PE Ratio & Market Value

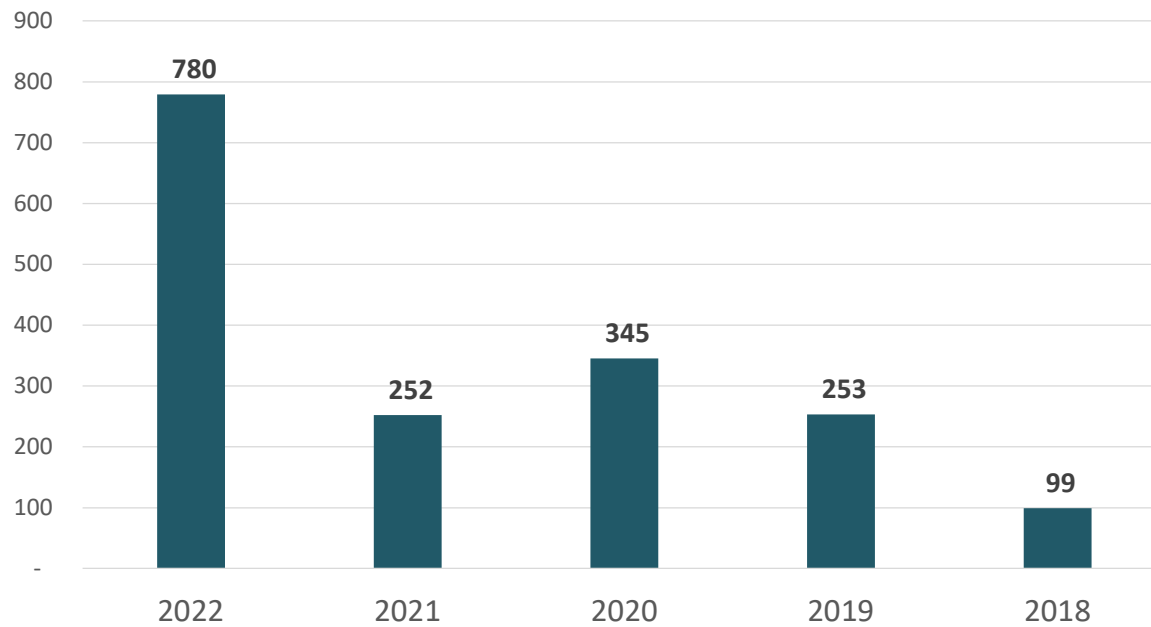


Market Capitalization



Reinvestment to sustain & grow business

Capex
PKR in Mio



Future Expansion



QAPB

Highnoon Laboratories Limited is planning to embark on a major expansion plan. For this, the Company has acquired twelve (12) acres of land at the Quaid-e-Azam Business Park on Lahore-Islamabad Motorway. Being designated as a Special Economic Zone entity, the project envisages significant manufacturing and financial benefits.





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