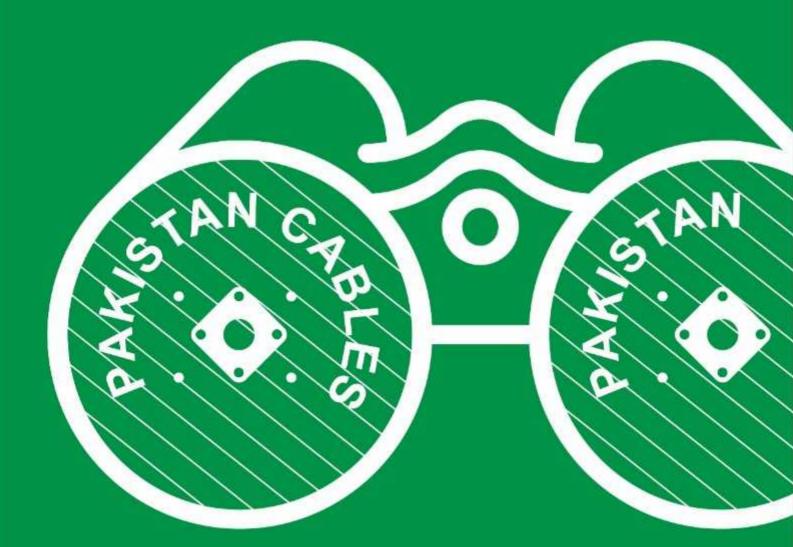




A NEW VISION

Quarterly Accounts
For The Period Ended March 31, 2023



COMPANY INFORMATION

Board of Directors

Mr. Mustapha A. Chinoy

Chairman

Mr. Shoaib Javed Hussain

Ms. Spenta Kandawalla

Mr. Roderick Macdonald

· · · · · · · · · · · · · · · ·

Mr. Akbar Ali Pesnani

Mr. Ali H. Shirazi

Mr. Mazhar Valjee

Mr. Kamal A. Chinoy

Mr. Fahd Kamal Chinoy

Chief Executive Officer

Chief Financial Officer

Mr. Waqas Mahmood

Company Secretary

Ms. Natasha Mohammad

Auditors

A. F. Fergusons & Co.

Legal Advisor

ASPIRELaw Advocates and Corporate Counsel

Tax Advisors

A.F. Fergusons & Co. Muhammad Bilal & Co.

Bankers

Standard Chartered Bank (Pakistan) Limited

Bank Al-Habib Limited

Habib Bank Limited

Meezan Bank Limited

MCB Bank Limited

Industrial and Commercial Bank of China Limited

Soneri Bank Limited

BankIslami Pakistan Limited

Habib Metropolitan Bank Limited

National Bank of Pakistan

Share Registrar

THK Associates (Pvt.) Limited

Plot No.32-C, Jami Commercial Street 2,

D.H.A., Phase VII, Karachi-75500

Tel: 021-35310191-96 Fax: 021-35310190 Email: sfc@thk.com.pk

Registered Office

B-21, Pakistan Cables Road, Sindh Industrial Trading Estates,

P.O Box 5050, Karachi -75700

Tel: +92-21-32561170-5 Fax: +92-21-32564614

Email: info@pakistancables.com

Website: www.pakistancables.com

DIRECTORS' REVIEW

Sales for the nine months period ended March 31, 2023 stood at Rs. 16.1 billion, as compared to Rs. 15.3 billion in the

corresponding period of the previous year. The top line remained encouraging despite an overall slowdown in the economy as a result of the balance of payment crisis and a challenging political situation. Gross profit was recorded at Rs. 2.3 billion

compared to Rs. 2.1 billion in the same period of last year.

Selling, Marketing and Administrative expenses and impairment loss on trade debts for the nine months are Rs. 874.3 million

compared to Rs. 770.8 million in same period of last year. Finance cost for the nine months' period are Rs. 669.0 million

compared to Rs. 229.4 million in the same period of last year. The increase in Finance cost is due to higher interest rates in

the current year. The State Bank of Pakistan increased the policy rate by 625 basis points during the 9 months to curb the

rising inflation. The rate was further increased by another 100 basis points in April to 21%, the highest in last 3 decades.

As a result of the above, your Company ended with a profit after tax of Rs. 520.8 million (EPS of Rs. 12.73) compared to a

profit after tax of Rs. 724.7 million (EPS of 17.71) in the same period of last year.

The overall business environment was considerably challenging during the nine months with rising inflation, foreign

exchange constraints, devaluation, high energy and finance costs. In order to manage the balance of payments crisis, the

restrictions imposed by SBP in opening letter of credits for imports, other than for essential sectors, has affected the supply

chain of your Company and has also resulted in a curtailment of the demand for wire and cables, particularly in the industrial

sector. The inflationary impact coupled with shortages and tight supply chains, has resulted in massive increases in the cost

of building materials thus also impacting the feasibility of construction projects.

High interest rates and suppressed demand are likely to persist in the near term. The management of your Company is

conscious of current and emerging challenges and is working to mitigate risks in the current circumstances. Considerable

efforts are underway to secure supply chain while trying to manage any potential top-line or margin erosion. Despite these

challenges, a breakthrough with the IMF program and pre-election spending could provide relief going forward.

The Directors would like to place on record their sincere appreciation for the hard work and dedication shown by the

Management and employees of the Company during the period. On behalf of the Board of Directors and employees of the

Company, we express our gratitude and appreciation to all our valued customers, distributors, dealers, bankers and all other

stakeholders for the trust and confidence reposed in the Company.

On behalf of the Board of Directors

MUSTAPHA A. CHINOY Chairman

Karachi: April 26, 2023

گذشتہ برس کی اسی مدت میں 15.3 بلین روپے سیز کی نسبت 31 مارچ 2023ء کو اختیام پذیر نو ماہی کے لئے سیز 16.1 بلین روپے رہیں۔ ادائیکیوں میں توازن کے بحران اور مشکل سیاسی صور تحال کے باعث معیشت میں مجموعی طور پرست روی کے باعث معیشت میں مجموعی طور پرست روی کے مقابلے میں کے باوجود ٹاپ لائن نے تیلی بخش کا رکر دگی دکھائی ۔ کل منافع گذشہ برس کی اسی مدت میں 2.1 بلین روپے کے مقابلے میں 2.3 بلین روپے کے مقابلے میں 2.3 بلین روپے ریکارڈ ہوا۔

سیلنگ، مارکیٹنگ اور ایڈمنسٹریٹو اخراجات اور تجارتی قرضوں پر impairment خسارہ گذشتہ برس کی اسی مدت میں 770.8 ملین رویے کے مقابلے میں مذکورہ نو ماہی کے دوران 3. 874 ملین رویے رہا۔ مذکورہ نو ماہی کے دوران قرضوں پر لاگت 669.0 ملین رویے رہی جب کہ گذشتہ برس کی اس مدت میں بدلاگت 229.4 ملین رویے تھی۔حالیہ برس میں بلند شرح سود کے باعث قرضوں کی لاگت میں اضافہ ہوا۔اسٹیٹ بینک آف پاکستان نے بڑھتی ہوئی مہنگائی پر قابو یانے کے لئے نہ کورہ نوماہی کے دوران پالیسی ریٹ میں 625 ہیسز یوائنٹس کا اضافہ کیا۔ایریل میں اس شرح میں مزید 100 ہیسز یوائنٹس اضافہ کرکے بالیسی شرح 21 فی صد کر دی گئی جو گذشتہ 3 دہائیوں میں بلندترین شرح ہے۔ نہ کورہ بالا کے نتیج میں آپ کی نمپنی نے گذشتہ برس کی اسی مدت میں 724.7 ملین رویے منافع بعداز ٹیکس (17.71 رویے فی حصص آمدنی) کے مقابلے میں 520.8 ملین رویے منافع ابعداز نیکس (12.73 رویے فی حصص آمدنی) درج کی۔ نو ماہی کے دوران بڑھتی ہوئی مہنگائی، غیرمکی زرمبادلہ میں کمی، رویے کی قدر میں کمی، توانائی اور مالیاتی اخراجات کےساتھ مجموعی کاروباری ماحول کافی مشکل تھا۔ادائیگیوں کے توازن کوسنیجالنے کے لیے مخصوص شعبوں کے علاوہ درآ مدات کے لئے لیٹر آف کریڈٹس کھولنے پر SBP کی عائد یابندیوں نے آپ کی تمپنی کی سپلائی چین کوبھی متاثر کیا ہے اوراس کے نتیجے میں خصوصاً صنعتی شعبے میں تاراور کیپلز کی مانگ میں بھی کمی آئی ہے۔سیلائی چین میں قلت اور بندش کے ساتھ ساتھ افراط زر کے اثرات نے تغییراتی سامان کی قبیت میں بھاری اضافہ کیا ہے جس کے باعث تغییراتی منصوبوں کا بجٹ بھی متاثر ہوا ہے۔ بلندشرح سوداورطلب میں کی مستقبل قریب میں بھی برقرارر ہے کی توقع ہے۔آپ کی کمپنی کی انتظامیہ حالیہ اورا بحرتے ہوئے چیلنجز کے لئے بہت فکر مند ہے اور موجودہ حالات میں در پیش خطرات سے نبرد آز ماہونے کے لئے عمل پیراہے۔ ممکنہ بالائی و زیریں منافع وآ مدنی میں فرق کو پینج کر کے سیلائی چین کو بہتر کرنے کے لئے نمایاں کوششیں کی جارہی ہیں۔ان مشکلات کے

ڈ ائر کیٹرز نذکورہ مدت کے دوران کمپنی کی انتظامیہ اور ملاز مین کی انتقک محنت اور جذبہ کوخراج شخسین پیش کر کے ریکارڈ پررکھنا چاہتے ہیں۔ بورڈ آف ڈائر کیٹرز اور کمپنی ملاز مین کی جانب ہے ہم اپنے تمام معزز صارفین، ڈسٹری ہیوٹرز، ڈیلرز، ہینکرز اور تمام دیگراسٹیک ہولڈرز کے کمپنی پر جاری اعتماد اور بھرو سے کااظہار کرنے پرخراج شخسین پیش کرتے ہیں۔

باجود، آئی ایم ایف پروگرام میں پیش رفت اورا بتخابات ہے قبل خرچوں کے باعث آئندہ مدت میں ریلیف مل سکتا ہے۔

منجانب بورة آف ڈائر يکٹرز

مصطفیٰاے چنائے

چيئر مين

کراچی: **اپریل 2**6،2023ء

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2023

A3 A1 MARCH 31, 2023			
		(Unaudited)	(Audited)
	Note	March 31	June 30,
	NOLE	2023	2022
100570			
ASSETS		(Rupees i	n '000)
Non-current assets			
Property, plant and equipment	4	13,598,450	10,628,822
Right-of-use assets		13,034	29,511
Intangible assets		13,883	17,746
Investment in associated company		75,996	65,723
Long-term loans receivable		12,858	6,269
Long-term deposits		6,440	6,020
		13,720,661	10,754,091
Current assets			
Stores and spares		84,138	63,227
Stock-in-trade	5	2,728,126	3,863,451
Trade debts	6	3,452,451	4,104,314
Short-term loans and advances	7	659,522	91,264
	,		
Short-term deposits and prepayments Other receivables	0	118,562	27,204
	8	291,588	145,464
Taxation - payments less provisions		116,137	188,428
Cash and bank balances	9	145,962	255,814
		7,596,486	8,739,166
Total assets		21,317,147	19,493,257
EQUITY AND LIABILITIES Share capital and reserves			
Authorised share capital			
50,000,000 (June 30, 2022: 50,000,000) ordinary shares of Rs. 10 each		500,000	500,000
Issued, subscribed and paid-up capital		409,146	355,779
Capital reserves			
Share premium reserve		1,595,139	1,595,139
Revaluation surplus on property (land and building) - net of tax		4,789,938	4,790,050
Revenue reserves			
General reserve		1,975,000	1,575,000
Un-appropriated profit		535,619	690,318
Total shareholders' equity		9,304,842	9,006,286
Total shareholders equity	_	3,304,042	9,000,200
Non-current liabilities			
Long-term financing - secured	10	4,789,109	854,129
Deferred income - Government grant		615,300	248,987
Lease liabilities		1,966	5,595
Staff retirement benefits		54,185	49,706
Staff compensated absences		9,542	7,210
Deferred taxation	11	35,348	66,043
		5,505,450	1,231,670
Current liabilities			
Current portion of long-term financing	10	120,019	392,586
Current portion of lease liabilities		1,706	7,402
Trade and other payables	12	2,148,687	2,667,389
Short-term borrowings - secured	13	3,394,117	4,897,411
Contract liabilities		644,112	1,141,723
Unclaimed dividend			30,318
		33,428	11 11
Accrued mark-up		164,786 6,506,855	9,255,301
Total liabilities	L	12,012,305	10,486,971
Contingencies and commitments	14		
Total equity and liabilities		21,317,147	19,493,257
1. A			-,,

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2023

		Nine months period ended Three		Three months	period ended		
		March 31,	March 31,	March 31,	March 31,		
	Note	2023	2022	2023	2022		
			(Rupees in '000)				
Net sales	15	16 0EE 0E9	15 227 E00	E 242 9E2	E 77E 6E1		
Cost of sales	15	16,055,058 (13,787,134)	15,337,509 (13,217,101)	5,242,852 (4,434,429)	5,775,651 (4,962,825)		
Gross profit		2,267,924	2,120,408	808,423	812,826		
Gross profit		2,207,924	2,120,400	000,423	012,020		
Marketing, selling and distribution expenses	16	(576,342)	(542,659)	(193,648)	(179,211)		
Administrative expenses	17	(245,883)	(228,108)	(84,891)	(82,041)		
Impairment loss on trade debts	6.2	(52,029)	-	-	-		
		(874,254)	(770,767)	(278,539)	(261,252)		
Finance cost	18	(668,999)	(229,388)	(238,100)	(89,688)		
Impairment loss on investment in associate	10	(000,999)	(59,202)	(230,100)	(59,202)		
Other expenses	19	(61,630)	(84,256)	(24,859)	(32,182)		
Other expenses	13	(730,629)	(372,846)	(262,959)	(181,072)		
		, ,	, ,	,	,		
Other income		119,491	104,778	52,379	41,223		
Share of (loss) / profit from associate under the							
equity basis of accounting		(1,169)	15,973	(2,651)	3,208		
Profit before tax		781,363	1,097,546	316,653	414,933		
Income tax expense	20	(260,565)	(372,827)	(97,728)	(143,048)		
Profit after tax for the period		520,798	724,719	218,925	271,885		
			(Rur	oees)			
			(Restated)	,	(Restated)		
Earnings per share - basic and diluted	21	12.73	17.71	5.35	6.65		
							

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2023

	Nine months	period ended	Three months	period ended
	March 31	March 31	March 31	March 31
	2023	2022	2023	2022
	(Rupees	s in '000) (Rupees in '000)		in '000)
Profit after tax for the period	520,798	724,719	218,925	271,885
Other comprehensive income:				
Items that will not be subsequently reclassified to statement of profit or loss				
Derivative financial assets on hedge instruments (net)	(5,524)	_		_
Related deferred tax	1,602		<u> </u>	
Notation deferred tax	(3,922)		-	
Share of other comprehensive (loss) /	(-,-,			
income from the associated company	(138)	(166)	41	31
	(4,060)	(166)	41	31
Share of surplus / (deficit) on revaluation of land and building of the associated company	15,382	3,309	(344)	(44)
Related deferred tax for the period	(2,307)	(496)	52	7
·	13,075	2,813	(292)	(37)
	9,015	2,647	(251)	(6)
Total comprehensive income - transferred to				
statement of changes in equity	529,813	727,366	218,674	271,879

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2023

		Nine months p	period ended
	Note	March 31,	March 31,
		2023	2022
		(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	22	1,447,452	281,722
Gratuity paid	22	(2,314)	(174)
Finance costs paid		(544,233)	(173,892)
Income tax paid - net		(219,674)	(273,676)
Long-term loans receivable		(6,589)	2,314
Long-term deposits		(420)	(20)
Net cash generated from / (used in) operating activities		674,222	(163,726)
That dading gandrated manny (deed m) operating detivities		01 1,222	(100,720)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure including intangible assets		(3,105,425)	(1,764,991)
Proceeds from disposal of fixed assets		15,079	33,679
Dividend received from associate		3,802	5,385
Net cash used in investing activities		(3,086,544)	(1,725,927)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term loans obtained		4,512,141	599,790
Repayment of long term loans		(469,839)	(300,720)
Lease rentals paid		(8,391)	(9,567)
(Repayment) / loan of short-term borrowings - secured		(3,686,641)	1,477,164
Dividend paid		(228,147)	(368,632)
Net cash generated from financing activities		119,123	1,398,035
Net decrease in cash and cash equivalents		(2,293,199)	(491,618)
Cash and cash equivalents at beginning of the period		(954,956)	(301,909)
Cash and cash equivalents at end of the period	23	(3,248,155)	(793,527)

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

	Share Capital	Capital	reserves	Revenu	e reserves	Total
	Issued, subscribed and paid-up capital	Share premium reserve	Surplus on revaluation of assets - net of tax	General reserve	Un- appropriated profit	
			(Kupee	s in 000)		
Balance as at July 01, 2021	355,779	1,595,139	1,599,394	1,268,000	530,386	5,348,698
Total comprehensive income for the period from July 2021 to March 2022						
- Profit after tax	-	-	-	-	724,719	724,719
- Other comprehensive income - net of tax	-	-	2,813 2,813	-	(166) 724,553	2,647 727,366
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(9,933)	-	9,933	-
Transfer to general reserve for the year ended June 30, 2021	-	-	-	307,000	(307,000)	-
Transactions with owners of the Company - Distribution						
Final cash dividend for the year ended June 30, 2021 @ Rs. 8.00 per share	-	-	-	-	(284,624)	(284,624)
Interim cash dividend for the half year ended 31 December 2021 @ Rs. 2.50 per share		-	-	-	(88,945)	(88,945)
Balance as at March 31, 2022	355,779	1,595,139	1,592,274	1,575,000	584,303	5,702,495
Balance as at July 01, 2022	355,779	1,595,139	4,790,050	1,575,000	690,318	9,006,286
Total comprehensive income for the period from July 2022 to March 2023						
- Profit after tax	-	-	-	-	520,798	520,798
- Other comprehensive income - net of tax	-	-	13,075	-	(4,060)	9,015
	-	-	13,075	-	516,738	529,813
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(13,187)	-	13,187	-
Transfer to general reserve for the year ended June 30, 2022	-	-	-	400,000	(400,000)	-
Transactions with owners of the Company - Distribution						
Final cash dividend for the year ended		<u> </u>			(00 (0==)	(004 0==)
June 30, 2022 @ Rs. 6.50 per share	-	-	-	-	(231,257)	(231,257)
15% bonus shares issued - for the year ended June 30, 2022	53,367	_		_	(53,367)	_
Grided Julie 30, 2022	53,367	<u> </u>		-	(284,624)	(231,257)
Balance as at March 31,2023	409,146	1,595,139	4,789,938	1,975,000	535,619	9,304,842

The annexed notes from 1 to 26 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chairman

NOTES TO AND FORMING PART OF CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2023

1. LEGAL STATUS AND OPERATIONS

Pakistan Cables Limited ("the Company") was incorporated in Pakistan as a private limited Company on April 22, 1953 under Companies Act, 1913 (now Companies Act, 2017). In 1955 it was converted into a public limited Company in which year it also obtained a listing on the Pakistan Stock Exchange. The Company is engaged in the business of copper rods, wires, cables and conductors, aluminium extrusion profiles, wiring accessories and PVC compounds.

The registered office of the Company is situated at 11.15 acres of land at B/21, S.I.T.E., Karachi, Pakistan and head office of the Company is situated at 1st Floor, Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. In addition, it also has a land of 42 acres at K-23, Nooriabad, Sindh. During the year, the Company has also purchased land of 3.9 acres at C-246 and C-247 Nooriabad, Sindh.

2. BASIS OF PRESENTATION

2.1 Statement of compliance

- 2.1.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.1.2 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange Limited. These condensed interim financial statements comprise of the statement of financial position as at March 31, 2023 and statement of profit or loss, statement of comprehensive income, statement of cash flows and statement of changes in equity for the nine months period ended March 31, 2023.
- 2.1.3 The comparative statement of financial position presented in these condensed interim financial statements as at June 30, 2022 has been extracted from the audited financial statements of the Company for the year ended June 30, 2022, whereas the comparative statement of profit or loss, statement of comprehensive income, statement of cash flows and statement of changes in equity for the nine months period ended March 31, 2022 have been extracted from the unaudited condensed interim financial statements for the period then ended.
- 2.1.4 These condensed interim financial statement does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended June 30, 2022.

2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except as disclosed otherwise.

2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistan Rupee which is also the Company's functional currency and all financial statements presented in Pakistani rupee have been rounded off to the nearest thousand, unless otherwise stated.

3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2022.

3.1 Accounting estimates, judgements and financial risk management

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2022.

4.	PROPERTY, PLANT AND EQUIPMENT	Note	(Unaudited) March 31, 2023 (Rupees	(Audited) June 30, 2022 in '000)
	Operating fixed assets		6,189,361	6,140,353
	Capital work-in-progress		7,409,089	4,488,469
			13,598,450	10,628,822

The additions and disposals in property, plant and equipments during the period are as under:

		Nine months period ended		
		(Unaudited)	(Unaudited)	
		March 31,	March 31,	
		2023	2022	
		(Rupees	in '000)	
Additions			-	
Land		91,700	-	
Plant and machinery		7,396	18,493	
Office equipment and appliances		21,986	10,108	
Vehicles		25,248	8,920	
Others		3,263	156	
Capital work-in-progress	4.1	2,955,832	1,727,314	
		3,105,425	1,764,991	
Disposals - Net book value				
Vehicles [cost Rs. 13.60 million (March 31, 2022 :				
Rs. 16.24 million)]		632	1,493	
Plant and machinery and others [cost Rs. 13.59 million (March 31, 2022:				
Rs. 28.01 million)]			429	
Transfer from Capital work-in-progress		46,097	134,078	

4.1 This represents the purchase of plant and machinery, building and others.

5.	STOCK-IN-TRADE	Note	(Unaudited) March 31, 2023	(Audited) June 30, 2022
			(Rupees	in '000)
	Raw materials [including Rs. 135.74 million in transit (June 30, 2022 : Rs. 859.69 million)] Work-in-process Finished goods Scrap	5.1 5.2 5.3	1,122,357 464,077 1,034,563 107,129 2,728,126	1,989,924 592,355 1,168,018 113,154 3,863,451
5.1	Raw material includes slow moving items carried at Nil of Rs. 21.03 million (June 30, 2022: Rs. 20.70 million).	(June 30,	2022: Nil) as aç	gainst their cost
5.2	Work-in-process include slow moving items amounting 23.21 million) stated at their net realizable values agains 2022: Rs. 52.06 million)		•	
5.3	Finished goods include slow moving items amounting t 35.87 million) stated at their net realizable values agains 2022: Rs. 55.52 million).		•	
		Note	(Unaudited) March 31, 2023	(Audited) June 30, 2022
6.	TRADE DEBTS		(Rupees	s in '000)
	Unsecured and non-interest bearing			
	Due from related parties Others	6.1	303,082 3,254,583 3,557,665	365,597 3,791,902 4,157,499
	Allowance for expected credit losses	6.2	(105,214) 3,452,451	(53,185) 4,104,314
6.1	The related parties from whom the debts are due are as under:			
	Intermark (Private) Limited Fauji Fertilizer Company Limited International Steels Limited International Industries Limited National Foods Limited Cherat Packaging Limited		293,354 8,935 194 599 - - - 303,082	354,029 2,819 - - 8,007 742 365,597
6.2	Allowance for expected credit losses			
	Balance as on July 01 Provision / (reversal) during the period - net Trade debts balances written off during the period		53,185 52,029 - 105,214	65,382 (8,724) (3,473) 53,185
7.	SHORT-TERM LOANS AND ADVANCES			
	Current portion of long term loans		5,792	4,232
	Short-term advances to employees Advances to suppliers		5,923 647,807 653,730	3,622 83,410 87,032
			659,522	91,264

8.	OTHER RECEIVABLES - considered good	Note	(Unaudited) March 31, 2023 (Rupees	(Audited) June 30, 2022 in '000)
	Sales tax receivable Receivable from staff pension fund - related party Security deposit / cash margin - related party Derivative financial assets Others		215,082 48,195 24,514 - 3,797 291,588	89,282 48,195 - 5,680 2,307 145,464
9.	CASH AND BANK BALANCES			
	With banks - current accounts - profit and loss sharing account Cash in hand	9.1	133,505 12,100 357 145,962	244,110 11,399 305 255,814

9.1 The profit and loss sharing bank balance carry profit at the rate of 18.50% (June 30, 2022: 12.25%) per annum.

10. LONG TERM FINANCING - secured

Loans from conventional financial institutions			
Long term Finance Facility	10.2	3,855,625	569,688
SBP Refinance - payroll		-	90,784
SBP Refinance - renewable energy	10.3	99,302	98,023
Temporary Economic Refinance Facility (TERF)	10.4	1,514,482	648,086
		5,469,409	1,406,581
Loans from Islamic financial institutions			
Islamic Temporary Economic Refinance			
Facility (ITERF)	10.4	130,386	123,656
		5,599,795	1,530,237
Less: Deferred income - Government grant		(690,667)	(283,522)
Less: Current portion of long-term borrowings			
Conventional financial institutions			
Long term Finance Facility		(91,250)	(297,917)
SBP Refinance - payroll		-	(87,102)
Temporary Economics Refinance Facility (TERF)		(22,900)	(7,567)
		(114,150)	(392,586)
Loans from Islamic financial institutions			
Islamic Temporary Economic Refinance Facility (ITERF)		(5,869)	
		(120,019)	(392,586)
		4,789,109	854,129

- 10.1 Long term loans have been obtained for the purpose of capital expenditure which are secured against mortgage of land and building and hypothecation of specific plant and machinery. The Company has also availed long term loans against various refinancing schemes of State Bank of Pakistan (SBP) which includes Temporary Economic Refinance Facility (TERF) and against Renewable Energy Scheme.
- 10.2 Long term loans of Rs. 3,650 million has been obtained for capital expenditure which are secured against mortgage of land and building at K-23 Nooriabad thereon (charge of Rs. 4,867 million). The total amount outstanding against these loans are Rs. 3,650 million as on March 31, 2023 (June 30, 2022: Rs. 250 million). Rate of markup on the above loans ranges between 21.49% per annum and 22.53% per annum (June 30, 2022: 15.17% per annum). These are repayable in half yearly equal instalments of Rs. 107.14 million, Rs. 62.50 million and quarterly installment of Rs. 41.07 million commencing from March 07, 2025, March 30, 2025 and March 12, 2025 respectively. The facility available under the above arrangement amounted to Rs. 3,650 million of which the amount remained unutilised as at March 31, 2023 was Nil (June 30, 2022: Facility available of Rs. 1,000 million of which amount unutilised as at June 30, 2022 was Rs. 500 million).

The Company has also obtained certain long term loans for the purpose of capital expenditure which are secured against hypothecation of specific items of plant and machinery (charge of Rs. 701 million). The total amount outstanding against these loans amounts to Rs. 205.60 million as on March 31, 2023 (June 30, 2022: Rs. 319.70 million). Rate of markup on these loans at the period end ranged between 18.10% per annum to 21.98% per annum (June 30, 2022: 10.83% per annum to 14.82% per annum). These loans are for five years from the date of disbursement and are repayable in eight half yearly equal principal installments of Rs. 11.25 million and sixteen quarterly equal principal installments of Rs. 17.18 million commencing from February 05, 2021 and December 28, 2021 respectively. The facility available under the above arrangement amounted to Rs. 650 million of which the amount remained unutilised as at March 31, 2023 was Rs. 125 million (June 30, 2022: facility available of Rs. 650 million of which amount remained unutilised at June 30, 2022 was Nil).

- 10.3 In addition to the above, the Company has also obtained long term loan of Rs. 98.00 million against SBP Renewable Energy Scheme (June 30, 2022: Rs. 98.00 million). The rate of markup on this loan is at 3.50% per annum (June 30, 2022: 3.50% per annum). This loan is secured against hypothecation of specific plant and machinery for a 10 year period.
- 10.4 In addition to the above, the Company has also obtained long term loan of Rs. 1,543.44 million against Temporary Economic Refinance Facility (TERF) under SBP refinance scheme (June 30, 2022: Rs. 761.68 million). The rate of markup on these loans ranged between 1.50% per annum to 2.50% per annum (June 30, 2022: 1.50% per annum to 2.50% per annum). These loans are secured against hypothecation of specific plant and machinery for a 10 year period.

11. DEFERRED TAXATION	(Unaudited) March 31, 2023 (Rupees	(Audited) June 30, 2022 in '000)
Taxable temporary difference on:		
Accelerated tax depreciation	13,520	18,379
Surplus on revaluation of building on leasehold land	116,607	121,993
Share of surplus on revaluation of land and		
building of the associated company	4,345	2,038
Derivative financial assets	-	1,602
Share of profit of an equity accounted		
associated company	10,247	10,993
	144,719	155,005
Deductible temporary differences on:		
Provision for staff retirement benefit	(15,724)	(14,423)
Impairment loss on doubtful trade debts	(30,512)	(15,424)
Provision for slow-moving stores and spares	(5,850)	(3,904)
Lease assets net of leased liability	(5,179)	(3,105)
Provision for import levies and other provisions	(52,106)	(52,106)
	(109,371)	(88,962)
Deferred taxation	35,348	66,043

12. TRADE AND OTHER PAYABLES	Note	(Unaudited) March 31, 2023 (Rupees	(Audited) June 30, 2022 in '000)
Creditors Accrued expenses Salary and wages payable Accrual for import levies Payable to staff provident fund - related party Workers' profit participation fund - related party Workers' welfare fund Current portion of deferred income - Government grant Security deposits from distributors and employees Derivative financial liability Withholding income tax payable Others	_	666,630 649,833 16,555 626,824 5,154 43,167 40,176 75,367 6,470 - 15,032 3,479 2,148,687	1,307,480 666,681 19,113 505,406 3,583 71,618 26,150 34,535 6,694 156 23,539 2,434 2,667,389
13. SHORT TERM BORROWINGS - secured	_		
Secured Running musharka under Shariah arrangements Running finances under mark-up arrangements Running finances from banks Short term finances under mark-up arrangements Export financing scheme	13.1 13.2 13.3	813,704 2,580,413 3,394,117 - - 3,394,117	343,897 866,873 1,210,770 3,562,560 124,081 4,897,411
42.4 Dunning group begins and an aborish agreements	=	3,337,117	T,007,711

13.1 Running musharka under shariah arrangements

Running Musharaka under Shariah arrangement carries mark-up at the rate of 17.21% per annum to 19.57% per annum (June 30, 2022: 12.15% per annum to 14.41% per annum) and the available facility is Rs. 1,250 million (June 30, 2022: Rs. 1,000 million). At March 31, 2023, the facility unutilised was Rs. 436 million (June 30, 2022: Rs. 656 million).

13.2 Running finances under mark-up arrangements

The Company has also arranged short-term running finance facilities under mark-up arrangements from certain banks. The overall facility for these running finances under mark-up arrangements amounts to Rs. 5,300 million (June 30, 2022: Rs. 5,213 million). Rate of mark-up on these running finance facilities under mark-up arrangements ranges between 17.21% per annum to 20.13% per annum net of prompt payment rebate (June 30, 2022: 12.04% per annum to 15.06% per annum). The facilities will expire between March 31, 2023 to August 31, 2023 and are renewable.

13.3 Short term finances under mark-up arrangement

Amount outstanding against the short term finance facilities as at March 31, 2023 was Nil (June 30, 2022: Rs. 3,563 million) against the available facilities of Rs. 6,295 million (June 30, 2022: Rs. 5,941 million). This includes facilities earmarked out of the total running finance facilities obtained from banks. Mark-up on short term finance is agreed at each disbursement and as at March 31, 2023, it was Nil (June 30, 2022: 13.75% per annum to 14.33% per annum).

13.4 Other facilities

The facility for opening letters of credit and guarantees as at March 31, 2023 amounted to Rs. 7,205 million including Rs. 1,905 million relating to the guarantees (June 30, 2022: Rs. 6,497 million including Rs. 1,805 million relating to the guarantees) of which the amount remained unutilised as at March 31, 2023 was Rs. 4,664 million including Rs. 438 million relating to the guarantees (June 30, 2022: Rs. 3,457 million including Rs. 328 million relating to the guarantees).

13.5 Securities

These above arrangements are secured by way of joint pari passu hypothecation over stocks, stores and spares and present and future trade debts of the Company of Rs. 11,225 million and a ranking charge of Rs. 100 million for facilities availed from Bank Al Habib Limited which will be upgraded to first Joint Pari Passu Charge.

14. CONTINGENCIES AND COMMITMENTS

14.1 Contingencies

- a) The Company has issued to the Collector of Customs post dated cheques amounting to Rs. 5.43 million (June 30, 2022: Rs. 9.50 million) against partial exemption of import levies.
- b) Bank guarantees amounting to Rs. 1,467 million (June 30, 2022: Rs. 1,477 million) have been given to various parties for contract performance, tender deposits, import levies, etc.

14.2 Commitments

- a) Aggregate commitments for capital expenditure as at March 31, 2023 amounted to Rs. 1,561.60 million (June 30, 2022: Rs. 2,446.04 million).
- b) Commitments under letters of credit for the import of raw materials, etc. (non-capital expenditure) as at March 31, 2023 amounted to Rs. 956.93 million (June 30, 2022: Rs. 1,481.62 million). These are in respect of the letters of credit opened before the year end but no shipment by then had been made.

		Nine months period ended	
		(Unaudited)	(Unaudited)
		March 31,	March 31,
		2023	2022
15.	NET SALES	(Rupees in '000)	
	Gross local sales	18,116,560	17,763,778
	Export sales	607,842	204,485
		18,724,402	17,968,263
;	Sales tax	(2,669,344)	(2,630,754)
		16,055,058	15,337,509

15.1 Disaggregation of revenue

As required for the condensed interim financial statements, the Company disaggregated revenue recognised from contracts with customers into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

In the following table, revenue is disaggregated by primary geographical markets, major product lines and sales channels:

	Nine months period ended		
	(Unaudited)	(Unaudited)	
	March 31,	March 31,	
	2023	2022	
Primary geographical markets	(Rupees	(Rupees in '000)	
Pakistan	15,447,216	15,133,024	
Asia (other than Pakistan)	5,844	23,094	
Middle East	-	21,173	
North America	281,006	-	
Africa	320,992	160,218	
	16,055,058	15,337,509	
Major products lines			
Wire and Cables	15,796,388	15,134,057	
Aluminium profile business	258,670	203,452	
	16,055,058	15,337,509	
Sales channels			
Goods sold:			
- directly to consumers	13,506,008	12,589,518	
- through intermediaries	2,549,050	2,747,991	
	16,055,058	15,337,509	

		Nine months period ended	
		(Unaudited)	(Unaudited)
		March 31,	March 31,
		2023	2022
		(Rupees	in '000)
16.	MARKETING, SELLING AND DISTRIBUTION EXPENSES		
	Carriage and forwarding expenses	203,547	124,020
	Salaries, wages and benefits	154,380	152,581
	Advertising and publicity	103,567	192,068
	Training, travelling and entertainment	41,525	25,663
	Depreciation	14,832	10,665
	Rent, rates and taxes	12,195	7,808
	Depreciation on right-of-use assets	8,964	12,698
	Fuel and power	7,534	4,677
	Repairs and maintenance	4,737	2,514
	Communication and stationary	2,902	3,128
	Subscriptions	2,441	1,726
	Insurance	2,023	2,568
	Commission	348	1,113
	Other expenses	17,347	1,430
		576,342	542,659
17.	ADMINISTRATIVE EXPENSES		
	Salaries, wages and benefits	141,725	148,479
	Repairs and maintenance	16,449	10,823
	Training, travelling and entertainment	13,618	6,113
	Depreciation	12,520	11,484
	Communication and stationary	11,050	9,043
	Legal and professional	9,523	10,367
	Donation and CSR	9,155	5,642
	Fuel and power	7,605	5,443
	Security expense	6,231	3,994
	Depreciation on right-of-use assets	5,634	5,634
	Insurance	2,703	2,576
	Auditors' remuneration	2,642	1,757
	Amortization	1,795	2,307
	Other expenses	5,233	4,446
	•	245,883	228,108

		Wille Month's period ended	
		(Unaudited)	(Unaudited)
		March 31,	March 31,
		2023	2022
40	EINANCE COSTS	(Rupees in '000)	
18.	FINANCE COSTS		
	Mark-up on finances under mark-up arrangements	148,948	105,400
	Mark-up on finances under a shariah compliance arrangement	64,797	33,450
	Mark-up on finances under export finance scheme	2,276	538
	Mark-up on long-term loans under mark-up arrangements	336,543	49,945
	Mark-up on workers' profits participation fund	1,229	
	· · · · · · · · · · · · · · · · · · ·	945	1 000
	Mark-up on lease liability		1,908
	Mark-up on SBP refinance schemes	77,507	25,461
	Mark-up on distributors deposit	225	225
	Un-winding of provision for GID cess	3,803	5,764
	Exchange loss / (gain)	17,881	(3,232)
	Bank charges	14,845	9,929
		668,999	229,388
19.	OTHER EXPENSES		
	Workers' profit participation fund	41,938	58,914
	Workers' welfare fund	15,452	21,816
		•	
	Liquidated damages for late deliveries	4,240	2,128
	Others	-	1,398
		61,630	84,256
20.	INCOME TAX EXPENSE		
	Current - for the period	291,964	341,144
	- prior years	201,004	35,179
	Deferred tax - net	(24 200)	
	Deferred tax - fiet	(31,399)	(3,496)
		260,565	372,827
21.	EARNING PER SHARE - basic and diluted		
	Profit after tax for the period	520,798	724,719
		(Number of shares in '000	
	Weighted average number of ordinary shares	40.045	40.045
	outstanding during the period	40,915	40,915
		← (Rup	ees) ———
			(Restated)
	Earnings per share - basic and diluted	12.73	17.71

Nine months period ended

			Nine months period ended	
22.	CASH GENERATED FROM OPERATIONS	Note	(Unaudited) March 31, 2023	(Unaudited) March 31, 2022
			(Rupees	
	Profit before income tax		781,363	1,097,546
	Adjustments for non cash charges and other items:		101,000	.,001,010
	- Depreciation		129,717	127,575
	- Depreciation on right-of-use asset		14,598	18,332
	- Amortization of intangible assets		6,314	3,803
	- Amortization of deferred income - Government grant		(50,251)	(16,237)
	- Provision for staff gratuity		6,793	5,093
	- Staff compensated absences		2,332	(1,231)
	- Gain on disposal of fixed assets		(14,447)	(31,757)
	- Share of loss / (profit) from associate		1,169	(15,973)
	- Impairment loss on investment in associate		-	59,202
	- Finance cost	00.4	668,999	229,388
	- Working capital changes	22.1	(102,132) 1,444,455	(1,194,019) 281,722
22.1	Working capital changes:		1,444,433	201,722
	(Increase) / decrease in current assets			
	- Stores and spares		(20,911)	(5,226)
	- Stock-in-trade		1,135,325	(330,262)
	- Trade debts		651,863	(1,279,769)
	- Short-term loans and advances		(568,258)	(28,696)
	 Short-term deposits and payments Other receivables 		(91,358)	1,732
	- Other receivables		<u>(151,804)</u> 954,857	74,316 (1,567,905)
	(Decrease) / increase in current liabilities		934,037	(1,307,903)
	- Trade and other payables		(559,378)	263,539
	- Contract liabilities		(497,611)	110,347
			(1,056,989)	373,886
			(102,132)	(1,194,019)
			(102,102)	(1,101,010)
23.	CASH AND CASH EQUIVALENTS			
	Cash and cash equivalents comprise of the following iter	ns:		
	Cash and bank balances		145,962	93,854
	Running finance from banks		(3,394,117)	(887,381)
			(3,248,155)	(793,527)

24. TRANSACTIONS WITH RELATED PARTIES

Parties which are related to the Company in pursuit of IAS 24 'Related Party Disclosures' including associates, staff retirement benefit plans and key management personnel are considered for disclosure of related party transactions.

Transactions and balances with related parties

			Nine months period ended	
Name of the	Relationship	Nature of transactions	March 31,	March 31,
related party	shareholding		2023	2022
			(Rupees	in '000)
Cherat Packaging Limited	Common directorship	Sale of goods	-	19,674
Intermark (Pvt) Limited	Associate	Sale of goods	1,185,079	1,327,886
International Industries	Associate	Sale of goods	1,012	2,996
Limited		Sharing of expense	10,210	865
		Purchase of goods, services & materials	28,071	5,083
		Dividend received	3,802	5,385
		Dividend paid	39,601	63,971
		Proportionate share of changes in equity	14,075	19,116
IIL Construction Solutions Private Limited	Associate	Purchase of goods, services & materials	380,343	137,161
International Steels	Associate	Sale of goods	9,242	7,380
Limited		Purchase of goods, services & materials	50,219	23,816
		Sharing of expense	2,411	374
Fauji Fertilizer Company Limited	Common directorship	Sale of goods	48,138	15,366
National Foods Limited	Common directorship	Sale of goods	-	156
Atlas Insurance Limited	Common directorship	Insurance premium expense Security deposit / Cash margin	1,148 24,514	-
Jubilee Life Insurance Company Limited	Common directorship	Insurance premium expense Insurance claim received	6,488 2,244	7,808 5,428
Shirazi Investments (Private) Limited	Common directorship	Dividend paid	9,750	15,750
State Life Insurance Corp. of Pakistan	Common directorship	Office rent Dividend paid	87 16,324	94 26,369
Network of Organizations Working with Persons with Disabilities, Pakistan (NOWPDP)	Common directorship	Corporate social responsibility (CSR)	313	1,000
Pakistan society for training and development	Common directorship	Purchase of goods, services & materials	162	113
Pakistan Cables Limited - Staff Provident Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plan	19,479	16,296
Pakistan Cables Limited - Staff Pension Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plans	-	794
Board of Directors (executive	Key management	Remuneration	83,911	80,872
and non-executive) and Key	personnel	Directors' fees	1,875	3,000
Management Personnel		Dividend paid	68,258	66,959
Workers' Profit Participation Fund	Staff benefit plan	Net charge in respect of staff benefit plan	43,167	58,914

- 24.1 Remuneration of key management personnel are in accordance with their terms of employment.
- 24.2 Contributions to defined contribution plan (provident fund) are made as per the terms of employment and contribution to / charge for the defined benefit plan (pension scheme) are in accordance with the actuarial advice.
- 24.3 Share of profit of the associated company and dividend from them are as per the profit and dividend declared by them.
- **24.4** Other transactions are at agreed terms.

25. OPERATING SEGMENTS

These condensed interim financial statements have been prepared on the basis of single reportable segment.

- **25.1** Revenue from cables & wires represents 99% (June 30, 2022: 98%) of total revenue of the company.
- 25.2 Sales represent local sales of Rs. 15,447.22 million (March 31, 2022: Rs. 15,133.02 million) and export sales of Rs. 607.84 million (March 31, 2022: Rs. 204.49 million). The export represents sales to Africa amounting to Rs. 320.99 million (March 31, 2022: sales to Africa amounting to Rs. 160.22 million), Asia amounting to Rs. 5.84 million (March 31, 2022: sales to Asia amounting to Rs. 23.10 million), Sales to Middle East amounting to Rs. Nil million (March 31, 2022: Sales to Middle East amounting to Rs. 21.17 million) and North America amounting to Rs. 281.01 million (March 31, 2022: sales to North America to Nil).
- 25.3 All non-current assets of the Company at March 31, 2023 are located in Pakistan. The Company does not have any customer having sales of 10% or more during the period (June 30, 2022: Nil).

26. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 26, 2023 by the Board of Directors of the Company.

Chief Executive Officer

Chairman

Head Office Arif Habib Centre,

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