

**QUARTERLY FINANCIAL STATEMENTS** 

THIRD QUARTER
MARCH 31ST, 2023 (UN-AUDITED)

To,				

If undelivered please return to:

Pakistan Paper Products Ltd. D-58, S.I.T.E., Estate Avenue, Karachi - 75700

# **Contents**

	Pages
Corporate Profile	1
Directors' Review to the Shareholders	2
Condensed Interim Statement of Financial Position	5
Condensed Interim Statement of Profit or Loss	6
Condensed Interim Statement of Comprehensive Income	7
Condensed Interim Statement of Changes in Equity	8
Condensed Interim Statement of Cash Flow	9
Notes to the Condensed Interim Financial Information	10

# **CORPORATE PROFILE**

### BOARD OF DIRECTORS

Mr. Abbas Sayeed - Chairperson
Mr. Abid Sayeed - Chief Executive

Dr. Asadullah Sayeed Non-Executive
Mrs. Muleika Sayeed Non-Executive
Mr. Sayeed Imran Non-Executive
Ms. Aisha Fariel Salahuddin Independent Director

Mr. Shoaib Ahmad Khan - NIT Nominee Independent Director

Non-Executive

Executive

#### AUDIT COMMITTEE

Ms. Aisha Fariel Salahuddin - Chairperson
Mr. Abbas Sayeed - Member
Dr. Asadullah Sayeed - Member
Mr. Shoaib Ahmad Khan - Member

### HR AND REMUNERATION COMMITTEE

Mr. Shoaib Ahmad Khan - Chairperson
Mr. Abbas Sayeed - Member
Mr. Sayeed Imran - Member
Mrs. Muleika Sayeed - Member

## CHIEF FINANCIAL OFFICER

Mr. Zia Ur Rehman

### COMPANY SECRETARY

Ms. Safia Khurshid

### AUDITORS

Faruq Ali & Co Chartered Accountants

## SHARE REGISTRAR

F.D.Registrar Services (SMC-Pvt) Ltd

## BANKERS

Bank Al Habib Limited Habib Bank Limited National Bank of Pakistan

### REGISTERED OFFICE AND FACTORY

D-58, Estate Avenue, S.I.T.E, Karachi. Website: www.pakpaper.com



### **DIRECTORS' REVIEW**

The Board of Directors is pleased to present the financial results of the company for the nine months period ended March 31, 2023.

### **Operating Performance**

Your company's performance for the 3Q ended has been satisfactory. In spite of the severe economic crisis in the country, the turnover scaled to a new record level of Rs 1.23 Billion compared to Rs 918 million last year which is an increase of 39.77%. The operating profit also rose 60.3% to Rs 108.4 million but this could not translate to the bottom line due to the massive increase in Finance charges from Rs 15.8 million to Rs 66.2 million. This was due to heavy exchange losses that we had to book during the year due to the massive devaluation of the PKR along with doubling of the interest rates in the country. Profit after tax for the year fell to Rs 31.9 million compared to Rs 38.8 million last year. Given the current economic situation and huge increase in our financial charges the fact that we have still declared a profit is no small feat.

#### Overview

Exercise Books and Pro Labels continued their robust performance with sales rising by 69.21% and 27.29% respectively. This sales growth under such severe economic crisis is highly commendable as we also faced severe supply chain constraints due to the forex shortage in the country. In addition due to the constant devaluation of the PKR not only have we had to book massive exchange losses but our operating margins have also declined as we are unable to pass on the full impact of rising costs to our customers, especially in Pro Labels where all our raw materials are imported. Exercise Books continues it's good performance in spite of the severe floods in Sindh last year and in spite of soaring paper prices we have been able to secure good institutional orders this year. Pro Labels sales continue to rise as there is no decline in consumption of FMCG goods in the country and demand for labels remain robust. Our biggest challenge in this respect is our supply chain due to forex shortage. In the last one month we have seen an improvement in this area and the banks are opening LC's for our raw materials allowing us to ramp up production. The overall inflation in the country especially in the fuel and energy sector have also affected our margins but we are trying to keep costs in check and increase efficiency to minimize the impact.

### **Future Outlook**

The future outlook for the company is linked to the economic future of the country which at the present looks very grim, with massive devaluation of PKR, uncontrolled inflation leading to doubling of interest rates. All these factors along with forex shortage have crippled the industry. It is highly fortunate that in spite of the above problems your company has been profitable and we hope that in the next coming months also demand for our products will remain strong.

Rest assured that the management is well aware of all the challenges facing the company and we are striving hard to overcome them and come out with good results by the end of the year.

### Acknowledgement

The management would like to thank all the customers, financial institutions, suppliers and staff members who have been associated with the company for their support and cooperation.

ABBAS SAYEED

Chairman Karachi: April 27, 2023 ABID SAYEED



# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2023

	Notes	(Un-audited) 31 March 2023	(Audited) 30 June 2022
ASSETS		(Rupee	
NON-CURRENT ASSETS			
Property, plant and equipment	4	870,788,962	893,264,648
Intangible assets	5	270,728	376,665
Long term deposits	L	1,285,258 872,344,948	1,135,258 894,776,571
CURRENT ASSETS		072,344,540	894,770,371
Stores and spares	Γ	8,214,208	8,442,309
Stock-in-trade		375,277,321	298,736,588
Trade debts - Unsecured, considered good		265,818,847	255,865,910
A dvances and other receivables		142,088,326	118,237,943
Deposits, advances and short term prepayments		17,381,950	18,445,449
Cash and bank balances		4,774,871	6,141,564
	_	813,555,524	705,869,763
		1,685,900,471	1,600,646,334
EQUITY AND LIABILITIES	_		3 -
SHARE CAPITAL AND RESERVES			
Authorised share capital			
15,000,000 (June 2022: 15,000,000) Ordinary shares of Rs. 10/- each	=	150,000,000	150,000,000
Issued, subscribed and paid-up share capital		80,000,000	80,000,000
Revenue reserves		462,262,129	429,167,189
Capital reserve		102/202/122	122/101/102
Surplus on revaluation of property, plant and equipment		506,171,414	507,390,716
and the state of t	-	1,048,433,543	1,016,557,905
NON-CURRENT LIABILITIES	ŕ		12.020.021
Deferred tax liability - Net		45,063,783	43,539,407
Deferred liability for staff gratuity		20,187,403	19,247,674
Long term loans - Secured		90,421,521	107,452,497
Liabilities against assets subject to musharakah financing		6,720,000	8,880,000
Deferred grant	L	6,369,504	7,227,187
		168,762,211	186,346,765
CURRENT LIABILITIES			
Current portion shown under current liabilities	Γ	26,561,175	33,579,591
Short term borrowings - Secured		178,783,891	163,316,050
Unclaimed dividend		10,007,169	10,036,413
Creditors, accrued and other liabilities		253,352,483	190,809,610
	-	468,704,718	397,741,664
CONTINGENCIES AND COMMITMENTS	-	<del>77</del>	<del></del>
	=	1,685,900,471	1,600,646,334
	-		

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED

Chief Executive



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE PERIOD NINE MONTHS ENDED 31 MARCH 2023 (Un-audited)

		Nine Months Ended - (Un-audited)		Quarter Ended-	(Un-audited)
	Notes	31 March	31 March	31 March	31 March
	Notes	2023	2022	2023	2022
		(Rupe	es)	(Rupe	es)
Sales - Net		1,161,975,152	823,918,442	423,448,458	286,784,230
Cost of sales		(1,001,349,736)	(706,573,958)	(347,029,593)	(259,987,909)
Gross profit		160,625,415	117,344,483	76,418,864	26,796,320
A dministrative expenses		(33,700,417)	(29,922,175)	(11,542,987)	(10,016,983)
Selling and distribution expenses		(15,030,701)	(15,796,333)	(5,015,529)	(5,322,811)
Other operating expenses		(3,435,170)	(3,949,295)	(2,120,736)	(552,480)
		(52,166,288)	(49,667,803)	(18,679,252)	(15,892,274)
Operating profit		108,459,127	67,676,680	57,739,612	10,904,046
Other income		576,613	985,418	38,400	628,284
Finance cost		(66,198,515)	(15,783,810)	(32,263,578)	(4,419,685)
Profit before taxation		42,837,226	52,878,288	25,514,435	7,112,645
					uor Daremensioni
Taxation - Net		(10,961,588)	(14,075,463)	(7,271,404)	(1,788,209)
Due for fourth a month of		21.075.620	20,002,024	10.242.021	
Profit for the period		31,875,638	38,802,826	18,243,031	5,324,437
Farmings now share Dasis and diluted		2.00	4.05	2.20	1.00
Earnings per share - Basic and diluted		3.98	4.85	3.38	1.03

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD NINE MONTHS ENDED 31 MARCH 2023 (Un-audited)

	Nine Months Ended	Nine Months Ended - (Un-audited)		(Un-audited)
Note	31 March	31 March	31 March	31 March
140(6	2023	2022	2023	2022
	(Rupe	(Rupees)		es)
Profit for the period	31,875,638	38,802,826	18,243,031	5,324,437
Other comprehensive income:	***	(CARGO)		
Total comprehensive income for the period	31,875,638	38,802,826	18,243,031	5,324,437

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD NINE MONTHS ENDED 31 MARCH 2023 (Un-audited)

	Issued,		Revenue reserves		Surplus on	
	subscribed and paid-up share capital	General reserves	Unappropriate d profit	Total revenue reserves	revaluation of property, plant and equipment	Total equity
	***************************************		(Rupee:	5)		
Balance as at 1 July 2021	80,000,000	143,900,000	264,523,468	408,423,468	510,591,499	999,014,967
Profit for the period nine months ended 31 March 2022			38,802,826	38,802,826	520	38,802,826
Other comprehensive income		124		**	~	
Total comprehensive income for the period	-	#	38,802,826	38,802,826	-	38,802,826
Surplus on revaluation realized on disposal of fixed assets - Net of tax  Transfer to unappropriated profit on account	~			i <del>ne</del>	(me	-
of incremental depreciation - Net of tax	344			100	1866	22
Transactions with owners: Final cash dividend @ 30% related to the year ended 30 June 2021 Interim cash dividend @ 25% related to the period ended 31 December 2021	 	35	(24,000,000) (20,000,000)	(24,000,000) (20,000,000)	æ.,	(24,000,000) (20,000,000)
Balance as at 31 March 2022	80,000,000	143,900,000	259,326,294	403,226,294	510,591,499	993,817,793
Balance as at 1 July 2022	80,000,000	143,900,000	285,267,189	429,167,189	507,390,716	1,016,557,905
Profit for the period nine months ended 31 March 2023 Other comprehensive income	1=-	; <del>=</del> 5	31,875,638	31,875,638	:=s	31,875,638
Total comprehensive income for the period		144	31,875,638	31,875,638	522	31,875,638
Transfer to unappropriated profit on account of incremental depreciation - Net of tax			1,219,302	1,219,302	(1,219,302)	
Balance as at 31 March 2023	80,000,000	143,900,000	318,362,129	462,262,129	506,171,414	1,048,433,543

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED

Chief Executive

Gistly Estetti



# CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE PERIOD NINE MONTHS ENDED 31 MARCH 2023 (Un-audited)

Notes	(Un-audited) 31 March 2023	(Un-audited) 31 March 2022
	(Rupe	es)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	42,837,226	52,878,288
Adjustments for non-cash and other items:		
Depreciation	33,199,549	27,600,874
Amortization	105,938	
Provision for gratuity	2,871,540	2,018,196
Provision for Sindh Workers' Profit Participation Fund	2,313,620	2,841,379
Provision for Sindh Workers' Welfare Fund	1,121,550	1,107,916
Government grant amortised	-	
Advances written off	=	
Finance cost	38,021,316	9,148,510
Exchange loss / (gain)	28,177,199	6,635,299
Gain on disposal of fixed assets	(303,486)	(927,731)
(Increase) / decrease in current assets		
Stores and spares	228,101	(3,805,203)
Stock-in-trade	(76,540,733)	7,201,015
Trade debts	(9,952,937)	(2,620,213)
Advances and other receivables	(4,549,483)	(1,132,012)
Deposits, advances and short term prepayments	1,063,499	(4,229,916)
Increase / (decrease) in current liabilities		
Creditors, accrued and other liabilities	34,662,368	26,156,858
Cash generated from operations	93,255,267	122,873,261
Payments for:		
Income taxes net of refund received	(28,738,112)	(31,080,305)
Sindh Workers' Welfare Fund	(1,987,171)	(5,225,511)
Sindh Workers' Profit Participation Fund	(4,860,209)	(2,282,914)
Gratuity	(1,931,811)	(1,324,839)
Finance cost	(34,905,799)	(9,264,580)
Net cash inflows from operating activities	20,832,164	73,695,111
CASH FLOWS FROM INVESTING ACTIVITIES		
Addition to tangible assets	(11,220,976)	(38,586,465)
Addition to Capital Work in Progress	Alexander Ex	(84,998,551)
Addition to intangibles	1886	<del></del> 0
Sale proceeds against disposal of fixed assets	800,600	2,685,560
Net cash outflows from investing activities	(10,420,376)	(120,899,456)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term deposits	(150,000)	(178,000)
Long-term finances obtained	122	95,304,000
Repayment of long-term finances	(27,067,078)	(16,590,838)
Dividend paid	(29,244)	(41,881,694)
Net cash used in financing activities	(27,246,322)	36,653,468
Net increase in cash and cash equivalents	(16,834,533)	(10,550,876)
Cash and cash equivalents at the beginning of the period	(157,174,486)	(86,723,464)
Cash and cash equivalents at the end of the period	(174,009,019)	(97,274,340)

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN Chief Financial Officer ABID SAYEED



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE PERIOD ENDED 31 March, 2023

### 1 STATUS AND NATURE OF BUSINESS

The Company was incorporated and domiciled in Pakistan as a private limited company in July 1962. It was converted into public company and listed on the Karachi Stock Exchange (now Pakistan Stock Exchange) in July 1964. The main business activity of the Company is the production and sale of exercise books, pro-labels and sensitized papers.

The geographical location and address of Company's business units including plant is as under:

- The registered office of the Company along with its plant is situated at D-58, SITE, Estate Avenue, Karachi.
- The Company also have a sales office in Lahore, Pakistan.

### 2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements of the Company for the quarter ended 31 March 2023 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, "Interim Financial Reporting", issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.
- 2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended 30 June 2022.
- 2.3 The figures included in the condensed interim profit and loss account for the quarters ended 31 March 2023 and 2022 and in the notes forming part thereof have not been reviewed by the auditors of the Company, as they have reviewed the accumulated figures for the half years ended 31 December 2022 and 2021.

### 3 SIGNIFICANT ACCOUNTING POLICIES

3.1 The accounting policies adopted in the preparation of this condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 30 June 2022.



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE PERIOD ENDED 31 March , 2023

	(Un-audited) 31-Mar 2023 (Rup	(Audited) June 3C 2022 bees)
4 PROPERTY, PLANT AND EQUIPMENT		
Operating asset	870,788,962	893,264,648
	870,788,962	893,264,648
4.1 Operating fixed asset		
Opening net book value (NBV) Addition (at cost) during the period year Surplus arising due to revaluation of property, plant and equipment  4.1.1 Details of Addition - Factory - Office Plant and machinery Furniture and fixture Factory and other equipment Electric equipment and fittings Computers Vehicles	893,264,648 11,220,976  904,485,624 337,700  7,139,168  181,654  91,800 3,470,654	802,714,130 130,324,467  933,038,597 5,510,906  91,861,589 1,082,680 4,625,204  219,700 10,448,917
Musharaka Assets - Solar power system	11,220,976	16,575,471 130,324,467
4.1.2 Details of disposals (NBV) during the period / year are as follows:		
Factory and other equipment Computers Vehicles	(100,422)  (396,691)	(1,101) (5,949) (1,750,780)
	(497,113)	(1,757,830)



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE PERIOD ENDED 31 March , 2023

### 5 INTANGIBLE ASSETS

	S oftware license		5.1	270,728	376,665
	5.1	Movement of intangible assets			
		Cost as at 1 July, Additions during the year Cost as at 30 June		565,000  565,000	565,000 565,000
		Accumulated amortization as at 1 July,		188,335	47,085
		Charge for the year Accumulated amortization as at 30 June,		105,938 294,273	141,250 188,335
		Net book value as at 30 June,		270,728	376,665
		Useful life (in years)		4	4
6	CASH	AND CASH EQUIVALENT		(Un-audited) 31-Mar 2023 (Rup	(Un-audited) 31-Mar 2022 nees)
		and bank balance Al Habib Limited - Running finance utilized		4,774,871 (178,783,891)	5,335,903 (102,610,243)
				(174,009,019)	(97,274,340)

7 Contingent liabilities in respect of guarantees issued by bank on behalf of the company aggregating to Rs. Nil (March 2022: Nil-).

Commitments are outstanding in respect of letters of credit amounting to Rs. 98,381,966/- (March 2022: Rs. 58,701,103/-)

8 The condensed interim financial information was authorized for issue by the Board of Directors of the company on April 27, 2023.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED





# Be aware, Be alert, Be safe

Learn about investing at www.jamapunji.pk

# Key features:

- Licensed Entities Verification
- Scam meter<sup>⋆</sup>
- Jamapunji games\*
- Company Verification
- Insurance & Investment Checklist
- ??? FAQs Answered

- Stock trading simulator (based on live feed from KSE)
- Knowledge center
- Risk profiler\*
- Financial calculator
- Subscription to Alerts (event notifications, corporate and regulatory actions)
- Jamapunji application for mobile device
- Online Quizzes

jamapunji.pk

@jamapunji\_pk



\*Mobile apps are also available for download for android and ios devices



# Promoting Education, Development, & Quality Products.







> Pro Labels - Self Adhesive labels in roll form.



Exercise Books



➤ Photocopy Paper



➤ Plotter Paper



> Ammonia Sensitised Paper

**Head Office & Factory:** 

Pakistan Paper Products Ltd., D/58, S.I.T.E. Estate Avenue, Karachi-75700