

# THE SUCCESS STORY CONTINUES

OLP FINANCIAL SERVICES PAKISTAN LIMITED Third Quarter Report 2022 - 2023

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# COMPANY INFORMATION

# Board of Directors



**Mr. Khalid Aziz Mirza** Chairman and Independent Non Executive Director



**Mr. Yoshiaki Matsuoka** Non Executive Director



**Mr. Nasim Hyder** Independent Non Executive Director



**Ms. Aminah Zahid Zaheer** Independent Non Executive Director



**Ms. Keiko Watanabe** Non Executive Director



Mr. Daisuke Morita Non Executive Director



**Ms. Mika Takeda\*** Non Executive Director



**Mr. Shaheen Amin** Chief Executive Officer and Executive Director



**Mr. Ramon Alfrey** Deputy Chief Executive Officer, CFO and Executive Director

\*Appointed on March 31, 2023, subject to SECP's approval

## Audit Committee

- 1. Mr. Nasim Hyder Chairman
- 2. Ms. Aminah Zahid Zaheer Member
- 3. Ms. Keiko Watanabe Member
- 4. Mr. Daisuke Morita Member

### Human Resource Nomination and Remuneration Committee

- 1. Mr. Khalid Aziz Mirza Chairman
- 2. Mr. Yoshiaki Matsuoka Member
- 3. Mr. Shaheen Amin Member

## **Risk Committee**

- 1. Ms. Aminah Zahid Zaheer Chairperson
- 2. Mr. Nasim Hyder Member
- 3. Ms. Keiko Watanabe Member
- 4. Mr. Daisuke Morita Member

## **Credit Committee**

- 1. Mr. Yoshiaki Matsuoka Chairman
- 2. Mr. Shaheen Amin Member
- 3. Mr. Ramon Alfrey Member

## **Chief Financial Officer**

Mr. Ramon Alfrey

## **Company Secretary**

Mr. Haider Abbas Kalhar

**Head of Internal Audit and Secretary to Audit Committee** Mr. Nadeem Amir Ali

**Head of Compliance** Mr. Rashid Ahmed **Credit Rating by PACRA** Long term entity rating AA+ Short term entity rating A1+

**Legal Advisors** M/s Mansoor Ahmad Khan & Co.

## Auditors

A.F.Ferguson & Co. Chartered Accountants State Life Building No. 1-C, I.I. Chundrigar Road, P.O.Box 4716, Karachi - 74000, Pakistan

## **Registrar and Share Transfer Office**

FAMCO Associates (Pvt.) Limited 8-F, Near Hotel Faran, Nursery, Block-6, P. E. C. H. S., Shahra-e-Faisal, Karachi. Tel: (92-21) 34380101-5, 34384621-3

## **Shariah Advisor**

Al Hamd Shariah Advisory Services (Pvt.) Limited

## **Banks and Lending Institutions**

- 1. Allied Bank Limited
- 2. Askari Bank Limited
- 3. Bank Al Habib Limited
- 4. Bank Alfalah Limited
- 5. Faysal Bank Limited
- 6. Habib Bank Limited
- 7. Habib Metropolitan Bank Limited
- 8. JS Bank Limited
- 9. Karandaaz Pakistan
- 10. MCB Bank Limited
- 11. Meezan Bank Limited
- 12. SCB (Pakistan) Limited
- 13. Telenor Microfinance Bank
- 14. United Bank Limited

## **Registered and Head Office**

OLP Building, Plot No.16, Sector No.24, Korangi Industrial Area, Karachi-74900, Pakistan.





**Mr. Shaheen Amin** Chief Executive Officer



**Mr. Ramon Alfrey** Deputy Chief Executive Officer and CFO



**Mian Faysal Riaz** Chief Operating Officer



**Mr. Imtiaz Ahmed Chaudhry** Head - Marketing



**Mr. Waqas Ahmed Khwaja** Head - Corporate Division



**Mr. Tahir Ali Shah** Head - Commercial Vehicle Division



**Mr. Fahad Shahzad Memon** Head - Consumer Auto Division



**Ms. Aseya Qasim** Head - Micro Finance Division



**Mr. Shah Suleman Fareed** Head - Commercial Real Estate/ Term Finance and Insurance Division



Mr. Hira Lal Bharvani Head - Human Resources



**Mr. Shafiq Ur Rehman** Head - Risk Management



Mr. Hamood Ahmed Head - Business Control



Mr. Haider Abbas Kalhar Company Secretary



**Mr. Nadeem Amir Ali** Head - Internal Audit



**Mr. Abid Hussain Awan** Head - Group Strategy and Planning



Mr. Muhammad Aslam Head - Special Asset Management



**Mr. Muhammad Ikram** Head - Information Systems



Mr. Rashid Ahmed Head - Compliance



Mr. Mamoon Ishaq Head - Administration

# PARENT SUBSIDIARIES & ASSOCIATES

## **Parent Company**

## **ORIX** Corporation

Tokyo Headquarters, World Trade Center Building, 2-4-1, Hamamatsu-cho Minato-ku, Tokyo 105-6135, Japan Tel:(81)-3-3435-3145 Fax:(81)-3-3435-3163 www.orix.co.jp

## **Subsidiaries**

## OLP Services Pakistan (Private) Limited

(Formerly ORIX Services Pakistan (Private) Limited)

Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan Tel: (021) 35930000

## **Associated Companies**

## Yanal Finance Company

P.O. Box 22890, Riyadh 11416 343 King Saud Street, Riyadh Kingdom of Saudi Arabia Tel: (9661) 2997777 Fax: (9661) 2997770 www.yanal.com

## OLP Modaraba

(Formerly ORIX Modaraba)

Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan Tel: (021) 35930000 www.olpmodaraba.com

## SAMA Finance SAE

5th Floor, Cairo Center Building, 2, Abd El Kader Hamza Street, Garden City, Cairo 11461, Egypt Tel: (202) 27922757-9 Fax: (202) 27922760 www.samafinance.com

### Directors' Review Report For the nine month period ended March 31, 2023

The Board of Directors of OLP Financial Services Pakistan Limited (OLP / the Company) is pleased to present the unaudited condensed interim financial information for the nine month period ended March 31, 2023.

## **Economic Review**

In the period under review, the Country's economic environment was challenging with high inflation, low growth and dwindling foreign exchange reserves. Macroeconomic conditions initially deteriorated due to global economic issues and devastating floods at home. Later, conditions deteriorated further due to multiple domestic factors.

Administrative measures taken by the government to curtail a spiralling trade deficit have caused domestic supply chain disruption resulting in persistently high inflation and contraction in business activities in all major sectors. Inflation for the month of March 2023 was recorded at 35.4%; the highest inflation rate in the Country in last 50 years. In response, the State Bank of Pakistan (SBP) increased its policy rate to 21%, from 13.75% in June 2022. Political turmoil and delay in the International Monetary Fund's (IMF) lending program have resulted in further deterioration in business sentiment.

Given these economic and political issues, the IMF has projected Pakistan's GDP growth at 0.5% for the current fiscal year while the World Bank has projected GDP growth of 0.4%.

|  | Nine months period<br>March 2023 March 202 |               |  |
|--|--|---------------|--|
|  | Rupe                                       | ees           |  |
| Profit before taxation                   | 1,418,894,672                              | 1,014,077,948 |  |
| Taxation                                 | 470,709,965                                | 277,906,678   |  |
| Net profit for the period after taxation | 948,184,707                                | 736,171,270   |  |
| Earnings per share – basic and diluted   | 5.41                                       | 4.20          |  |

## Financial Highlights and Business Review

The Company achieved profit before tax (PBT) of Rs 1,419 million in the nine months of FY2023; 40% higher than PBT of Rs. 1,014 million in the same period of last year. The increase in PBT was mainly due to a 57% increase in revenue for the period. Profit after tax (PAT) for the period at Rs. 948 million was 29% higher than PAT of Rs. 736 million in the same period of last year. The tax charge for the period at Rs. 471 million (March 2022 278 million) was 69% higher. Current periods charge includes an additional super tax of 4% which was not applicable in the previous period.

Total income from operations for the nine-month period of FY2023 was Rs. 4,219 million, 54% higher than the income of same period last year (FY2022: Rs. 2,734 million). The increase was mainly due to significant increase in SBP's policy rate and corresponding increase in Karachi Interbank Offer Rate (KIBOR) during the reported period. The 3-month KIBOR on March 31, 2023 was 21.98% compared to 11.95% on March 31 2022. The Company's lease

and loan portfolio also increased by 5% to Rs. 25.8 billion as of March 31, 2023 compared to Rs. 24.5 billion on March 31, 2022, which also contributed to higher income.

Other income for the period at Rs. 557 million was 69% higher than the income of Rs. 329 million in the corresponding period. OLP is maintaining higher liquidity in the form of liquid government securities to protect the Company in current volatile environment. Resultantly, return on government securities has significantly increased and has contributed to increase in other income. In addition, Yanal Finance Company, OLP's associated company in the Kingdom of Saudi Arabia, has also posted strong results for the period. Consequently, OLP's share of profit from associates also increased to Rs. 86 million compared to Rs. 40 million in the corresponding period.

In line with the increase in interest rates in the Country, the Company's finance cost has increased by 90% to Rs. 2,256 million for the period under review (March 2022: Rs. 1,188 million). The Company's borrowings also increased during this period to support the increase in lease/ loan portfolio and higher investment in government securities. This also contributed to higher finance cost. Administrative and general expenses at Rs. 1,069 million (March 2022: Rs. 944 million) were 13% higher than the corresponding period mainly due to increase in staff cost and inflationary impact on other overhead expenses.

Provision of Rs. 89 million has been recorded during the nine-month period of July 2022 to March 2023 as compared to a reversal of Rs. 96 million during the same period last year. The Company's non-performing portfolio improved during the period, however, the Company's provisioning model under IFRS 9 has been revised to take into account adverse economic conditions which resulted in a higher provisioning charge.

## **Future Outlook**

The future economic outlook of the Country is challenging. High inflation coupled with significantly high interest rates are expected to affect domestic demand and dampen economic activity. Continuation of IMF program will provide some respite to business sentiment, however, further reforms are required for long term stability. Currently, the Country is in dire need of political stability which will provide much needed economic stability.

OLP is closely monitoring the overall economic conditions with particular emphasis on sectors where it has outstanding exposures. The objective is to effectively manage the existing portfolio and follow a cautious approach in writing new business.

## **Performance of the Group**

In compliance with section 226 of the Companies Act 2017, attached with this report is the consolidated condensed interim financial information of OLP and its subsidiaries (the Group) namely – OLP Services Pakistan (Private) Limited (formerly ORIX Services Pakistan (Private) Limited) and OLP Modaraba (formerly ORIX Modaraba) – for the nine month period ended March 31, 2023.

## Financial Highlights of the Group's Performance are as follows:

|  | Nine months period    |               |  |  |  |
|--|-----------------------|---------------|--|--|--|
|  | March 2023 March 2022 |               |  |  |  |
|  |                       |               |  |  |  |
|  | Rupe                  | ees           |  |  |  |
| Profit before taxation                       | 1,486,003,945         | 1,068,244,914 |  |  |  |
| Taxation                                     | 500,355,628           | 308,068,302   |  |  |  |
| Net profit for the period after taxation     | 985,648,317           | 760,176,612   |  |  |  |
| Profit attributable to                       |                       |               |  |  |  |
| - Equity shareholders of the Holding Company | 927,614,178           | 708,472,860   |  |  |  |
| - Non-controlling interest                   | 58,034,139            | 51,703,752    |  |  |  |
| Earnings per share – basic and diluted       | 5.29                  | 4.04          |  |  |  |

On behalf of the Board:

Shaheen Amin Chief Executive Officer April 28, 2023

Nation Hyber

Director

# گروپ کی کار کردگی کی مالیاتی جھلکیاں ذیل ہیں:

| وماہی         | اختتام        |  |
|---------------|---------------|--|
| ىرچ2022       | ىرىق2023      |  |
| 2             | رو_           |  |
| 1,068,244,914 | 1,486,003,945 | منافع قبل از عیکسس                         |
| 308,068,302   | 500,355,628   | فيكس                                       |
| 760,176,612   | 985,648,317   | خالص منافع بعداز فيكسس                     |
| 708,472,860   | 927,614,178   | ہولڈ مگ تمپنی کے سیر ہولڈرز سے منسوب منافع |
| 51,703,752    | 58,034,139    | اقلیتی سیر ہولڈرز سے منسوب منافع           |
| 4.04          | 5.29          | فی حصص آمدن-بنیادیاورر قیق شدہ             |

منجايب بورڈ

لملبن المعلم المعلم دائير يمثر

Dr. شا<u>ہین</u>امین چ**يف**ا گيزيکڻيو آفيسر 2023 پړيل 2023

سال 2023 کی موجودہ مدت کے لئے آپریشنز سے حاصل شدہ مجموعی آمدنی 4,219 ملین روپ جو گزشتہ سال کی آمدنی سے 54% زیادہ رہی (2022 میں 2,734 ملین روپ جو گزشتہ سال کی آمدنی سے 54% زیادہ رہی (2022 میں 2,734 ملین روپ )۔ روپ)۔ یہ اضافہ بنیاد کی طور پراسٹیٹ بینک کی پالیسی ریٹ میں نمایاں اضافہ اور رپورٹ شدہ مدت کے دوران کراچی انٹر بینک آفرریٹ (KIBOR) میں اضافے کی وجہ سے ہوا۔ 31 مارچ 2023 کو 2023 کو 21.98% KIBOR تھا جو کہ 31 مارچ 2022 میں 11.95% تھا۔ کمپنی کالیز اور لون پورٹ فولیو 5% اضافے کے ساتھ 31 مارچ 2023 تک 25.84 ملین روپ تک پنچ گیا جو سال 31 مارچ 2022 میں 24.54 ملین روپ تھا جس نے اضافی آمدنی کے حصول میں کر دارادا کیا۔

موجودہ مدت کے لئے دیگر آمدنی 557 ملین روپ ہے جو گزشتہ سال سے %69زیادہ رہی۔OLP نے موجودہ غیر متحکم ماحول میں کمپنی کی حفاظت کے لیے لیکویڈ (Liquid) حکومتی سیکیور ٹیز کی شکل میں لیکویڈیٹی محفوظ کرر کھی ہے۔ نتیجتاً، سرکاری سیکیور ٹیز پر آمدنی میں نمایاں اضافہ ہوا ہے اور اس نے دیگر آمدنی میں اضافے میں تعاون کیا ہے۔ اس کے علاوہ، سعودی عرب میں OLP کی ایسو سی ایڈ (Associated) کمپنی، بنال فٹانس کمپنی نے بھی اس مدت کے لیے مضبوط نتائج شائع کیے ہیں۔ نتیجتاً، ایسو سی ایڈ (Associated) کمپنیوں سے حاصل شدہ منافع میں OLP کا حصہ بڑھ کر 86 ملین روپے رہاجو گزشتہ سال 40 ملین روپے تھا۔

ملک میں شرح سود میں اضاف کے مطابق، کمپنی کی مالیاتی لاگت %90سے بڑھ کر2,256 ملین روپے رہی (مارچ 2022 میں 1,188 ملین روپے) گیز /لون پورٹ فولیو میں اضافے اور سرکاری سیکیور ٹیز میں زیادہ سرمایہ کاری کی وجہ سے اس مدت کے دوران کمپنی کے قرضے بھی بڑھ گئے۔ اس نے مالیاتی لاگت میں اضافے میں کر دار ادا کیا۔انظامی اور عمومی اخراجات 1,069 ملین روپے (مارچ 2022 میں 944 ملین روپ)%13 گزشتہ سال کے مقابلے میں زیادہ رہے۔بنیادی طور پر عملے کی لاگت میں اضافہ اور دیگر اوور ہیڑا خراجات افراط زرکے اثرات کی وجہ سے ہوا۔

پرویژن کی مدمیں جولائی 2022 سے مارچ 2023 کے نوماہ کی مدت کے دوران 89 ملین روپے ریکارڈ کیے گئے جب کہ اس مدت کے دوران پیچلے سال 96 ملین روپے کا رپور سل ریکارڈ کیا گیا۔ اس عرصے کے دوران کمپنی کے نان پر فار منگ پورٹ فولیو میں بہتر ی آئی، تاہم، 9 IFRS کے تحت کمپنی کے پروویژ ننگ ماڈل میں منفی معاشی حالات کو مد نظرر کھتے ہوئے نظر ثانی کی گئی ہے جس کے نتیج میں پر دویژ ننگ چارج زیادہ ہے۔

مستفتبل کا منظر نامہ ملک میں منتقبل کا سینظر نامہ چیلنجنگ ہے۔ بلندافر اط زرادر نمایاں طور پربلند شرح سود سے مقامی طلب متاثر ہونے اور معاشی سر گرمی کم رہنے کی توقع ہے۔ آئی ایم ایف پرو گرام کے جاری رہنے سے کاروباری معاملات میں بہتری کی مہلت ملے گی تاہم طویل مدتی استخکام کے لیے مزید اصلاحات کی ضرورت ہے۔ اس وقت ملک کو سیاسی استخکام کی اشد ضرورت ہے جو بہت اہم معاشی استخکام فراہم کرے گا۔ OLP موجودہ معاشی حالات پر گہری نظر رکھے ہوئی ہے خاص طور پران معاشی شعبوں میں جہاں اس کا ایک سیو ژر زیادہ ہے۔ مقصد موجودہ پورٹ فولیو کو مؤثر طریقے سے منظم کر نااور نے کاروبار میں مختلط انداز اختیار کرنا ہے۔

گر**وپ کی کار کردگی** کمپنیزا یک 2017 کی دفعہ 226 کے مطابق اس پورٹ کے ساتھ ادایل پی ادر اس کی ذیلی، کمپنیاں بنام ادایل پی سر وسز پاکستان (پرایڈیٹ) کمیٹڈ ادر ادایل پی مضاربہ کے مجموعی مختصر عبور می الیاتی معلومات برائے اختتام نوماہی 31 مارچ 2023 پر مشتمل ہے۔

ڈائیر یکٹر زکی جائزہ ریورٹ

برائے اختتام نومانی 1 3مارچ 2023 اوایل پی فنانشل سر وسز پاکستان لمیٹڈ (اوایل پی/دی کمپنی) کے بورڈ آف ڈائر یکٹر زنجسرت غیر آڈٹ شدہ مختصر عبوری مالیاتی معلومات برائے اختتام نومانی 31 مارچ 2023 پیش کرتے ہیں۔

ا قنصادی جائزہ زیر جائزہ مدت میں، ملک کامعاشی ماحول بلندا فراط زر، کم ترقی اور کم ہوتے زر مباد لہ کے ذخائر کے ساتھ چیلنجنگ رہا۔ کی وجہ سے ابتدائی طور پر معاشی حالات خراب ہوئے جو بعد میں، متعدد اندر ونی عوامل کی وجہ سے مزید بگڑ گئے۔

بڑھتے ہوئے تجارتی خسارے کو کم کرنے کے لیے حکومت کی طرف سے اٹھائے گئے انتظامی اقدامات نے اندرونی سپلانی چین میں خلل پیدا کیا جس کے نتیج میں مسلسل بلندا فراط زرادر تمام بڑے شعبوں کی کاروبادی سر گرمیوں میں سکڑاؤ پیدا ہواہے۔افراط زرکی شرح مارچ 2023 کے مہینے میں %3.48 ریکارڈ کی گئی۔ جو کہ پچھلے 50 سال کی بلند ترین سطح ہے۔ چناچہ اسٹیٹ بینک آف پاکستان (SBP)نے پالیسی شرح، جو جون 2022 میں %13.75 تھی، بڑھا کر %21 کر دی۔ سیاسی چیتک اور IMF پرو گرام میں تاخیر کے نتیج میں کاروبادی معاملات مزید خراب ہوئے ہیں۔

ان معاثی اور سیاسی مسائل کے پیش نظر آئی ایم ایف نے رواں مالی سال کے لیے پاکستان کی جی ڈی پی کی شرح نمو %0.5 رہنے کا تخیینہ لگایا ہے جبکہ عالمی بینک نے جی ڈی پی کی شرح نمو %0.4 بتائی ہے۔

| ابى               | اختتام نوه    |                                   |
|-------------------|---------------|-----------------------------------|
| ىارچ2023 مارچ2023 |               |                                   |
| ں                 | روپے م        |                                   |
| 1,014,077,948     | 1,418,894,672 | قبل از محصول نیکسس                |
| 277,906,678       | 470,709,965   | محصولات(فیکس)                     |
| 736,171,270       | 948,184,707   | خالص منافع بعداز محصول( ٹیکس)     |
| 4.20              | 5.41          | فی شئیر آمدنی-بنیادی اورر قیق شدہ |

مالياتي جھلكياںاوركار وبارى جائزہ

سمپنی نے سال 2023 کے نوماہ میں 1,419 ملین روپ قبل از ٹیکس منافع حاصل کیا جو گزشتہ سال 2022 کے اسی عرصے میں حاصل شدہ منافع کے مقابلے میں 40%زیادہ ہے۔ قبل از ٹیکس منافع میں اضافے کی وجہ بنیادی طور پر 75% تدنی میں اضافہ ہے۔ بعد از ٹیکس منافع اسی مدت کے لئے 948 ملین روپے رہاجو گزشتہ سال اسی مدت میں 736 ملین روپے بعد از ٹیکس حاصل شدہ منافع سے 2092زیادہ ہے۔ نوماہی مدت کے لئے لاگو کیا گیا ٹیکس 471 ملین روپے (مارچ 2022 ملین روپے) ہے جو گزشتہ سال سے 69%زیادہ ہے۔ موجو دہ مدت میں 40%اضافی سپر ٹیکس شامل ہے جو چھلی مدت میں لاگو نہیں ہوتا تھا۔

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2023

| ASSETS  | Note    | (Un-audited)<br>March 31,<br>2023<br>(Rup | (Audited)<br>June 30,<br>2022        |
|---|---------|---|--------------------------------------|
|   | NOLE    | (Kup                                      |                                      |
| Non-current assets  | _       |   |                                      |
| Fixed assets Intangible assets  | 5<br>6  | 1,147,968,541<br>1,504,457                | 1,289,260,170<br>695,415             |
|   | 0       | 1,304,437                                 | 033,413                              |
| Net investment in finance lease   | 7       | 12,473,600,758                            | 13,436,624,395                       |
| Current maturity  |         | (6,527,103,837)                           | (6,867,323,292)                      |
| Allowance for potential lease losses  |         | (58,864,086)<br>(6,585,967,923)           | (73,912,352)<br>(6,941,235,644)      |
|   |         | 5,887,632,835                             | 6,495,388,751                        |
| Investment is subsidiaries  |         | 222.274.204                               | 222.274.204                          |
| Investment in subsidiaries Investment in associate  |         | 322,374,294<br>1,774,813,274              | 322,374,294<br>1,207,909,411         |
| Long-term investments   | 8       | -   | 194,786,354                          |
| Long-term finances and loans  |         | 7,272,881,919                             | 7,009,195,274                        |
| Long-term deposits  |         | <u>11,638,566</u><br>16,418,813,886       | <u>11,530,566</u><br>16,531,140,235  |
| Current assets  |         | 10,410,013,000                            | 10,331,140,233                       |
| Short-term finances   |         | 36,579,303                                | 19,784,894                           |
| Accrued return on investments and finances  |         | 331,090,608                               | 229,747,582                          |
| Current maturity of non-current assets<br>Short-term investments                                      | 9<br>10 | 12,103,225,054<br>2,990,549,117           | 11,109,070,927<br>577,218,551        |
| Advances and prepayments  | 10      | 39,190,611                                | 28,767,080                           |
| Other receivables   |         | 95,482,611                                | 71,583,510                           |
| Cash and bank balances  | 24      | 198,963,084                               | 870,337,328                          |
| Defined benefit plan asset  |         | 27,256,484<br>15,822,336,872              | 27,256,484<br>12,933,766,356         |
| Assets classified as held for sale  | 11      | 264,747,437                               | 264,747,437                          |
| Total assets  |         | 32,505,898,195                            | 29,729,654,028                       |
| EQUITY AND LIABILITIES  |         |   |                                      |
| Share capital and reserves  |         |   |                                      |
| Authorised share capital  |         |   |                                      |
| 350,000,000 (June 30, 2022: 350,000,000) ordinary shares of Rs.10 each                                |         | 3,500,000,000                             | 3,500,000,000                        |
| Issued, subscribed and paid-up capital  | 12      | 1,754,076,470                             | 1,754,076,470                        |
| Reserves  | 12      | 8,080,681,214                             | 7,160,104,770                        |
|   |         | 9,834,757,684                             | 8,914,181,240                        |
| Non-current liabilities   |         |   |                                      |
| Long-term finances  | 13      | 9,334,188,131                             | 9,414,506,693                        |
| Long-term certificates of deposit   |         | 1,471,862,576                             | 2,096,072,585                        |
| Deferred taxation   |         | 465,640,833                               | 362,891,625                          |
| Other long-term liabilities   |         | <u>263,150,532</u><br>11,534,842,072      | <u>336,434,019</u><br>12,209,904,922 |
| Current liabilities   |         | ,   | ,,                                   |
| Trade and other payables  |         | 1,026,940,292                             | 1,263,660,464                        |
| Accrued interest / mark-up / profit on loans, finances and certificates of deposit<br>Unpaid dividend |         | 619,997,333<br>321,753,904                | 374,094,585<br>168,373,952           |
| Unclaimed dividend  |         | 32,303,512                                | 34,303,297                           |
| Short-term borrowings   | 14      | 1,215,748,928                             | 339,499,845                          |
| Short-term certificates of deposit  |         | 2,708,637,223                             | 1,561,178,241                        |
| Taxation - net<br>Current maturity of non-current liabilities   | 15      | 307,748,093<br>4,903,169,154              | 233,347,546<br>4,631,109,936         |
|   |         | 11,136,298,439                            | 8,605,567,866                        |
| Total equity and liabilities  |         | 32,505,898,195                            | 29,729,654,028                       |
| Contingencies and commitments   | 16      |   |                                      |
| • · · · · · · · · ·   | -       |   |                                      |

Chief Executive Officer

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**Chief Financial Officer** 

Director

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2023

|  |      | Nine mon                    | ths ended                   | Quarter ended            |                           |  |
|--|------|-----------------------------|-----------------------------|--------------------------|---------------------------|--|
|  |      | March 31,                   | March 31,                   | March 31,                | March 31,                 |  |
|  | Note | 2023                        | 2022<br>(Burn               | 2023                     | 2022                      |  |
| INCOME   | Note |                             | (Rup                        | ees)                     |                           |  |
|  |      |                             |                             |                          |                           |  |
| Income from operations                                   |      | 2 000 002 002               | 4 04 4 050 400              |                          | FC4 447 940               |  |
| Finance leases<br>Income from operating lease and ijarah |      | 2,088,283,963<br>14,873,258 | 1,614,658,403<br>30,048,098 | 733,647,555<br>1,567,946 | 564,147,816<br>10,905,019 |  |
| Mark-up on finances and loans                            |      | 2,116,553,316               | 1,088,809,493               | 779,832,672              | 430,745,459               |  |
| Wark up of infances and loans                            |      | 4,219,710,537               | 2,733,515,994               | 1,515,048,173            | 1,005,798,294             |  |
| Income from other activities                             |      |                             |                             |                          |                           |  |
| Other income - net                                       | 17   | 556,540,858                 | 328,982,950                 | 191,962,005              | 164,439,006               |  |
| Share of profit from associate                           | 18   | 85,739,250                  | 40,339,275                  | 32,535,607               | 16,359,108                |  |
|  | 10   | 642,280,108                 | 369,322,225                 | 224,497,612              | 180,798,114               |  |
|  |      | 4,861,990,645               | 3,102,838,219               | 1,739,545,785            | 1,186,596,408             |  |
|  |      | 4,001,000,040               | 3,102,000,213               | 1,700,040,700            | 1,100,000,400             |  |
| EXPENSES   |      |                             |                             |                          |                           |  |
| Finance cost   | 19   | 2,255,937,233               | 1,188,418,592               | 822,513,805              | 513,098,252               |  |
| Administrative and general expenses                      |      | 1,068,593,549               | 943,876,997                 | 359,431,268              | 313,960,478               |  |
| Direct cost  |      | 29,163,152                  | 52,154,505                  | 7,724,891                | 20,969,366                |  |
|  |      | 3,353,693,934               | 2,184,450,094               | 1,189,669,964            | 848,028,096               |  |
| Profit before provision and taxation                     |      | 1,508,296,711               | 918,388,125                 | 549,875,821              | 338,568,312               |  |
| Provision / (reversal of provision) against              |      |                             |                             |                          |                           |  |
| potential leases and other loan losses - net             |      | 63,249,087                  | (115,564,082)               | 48,889,194               | (31,067,056)              |  |
| Other provision -net                                     | 20   | 26,152,952                  | 19,874,259                  | 7,963,771                | 7,825,388                 |  |
|  |      | 89,402,039                  | (95,689,823)                | 56,852,965               | (23,241,668)              |  |
| Profit before taxation                                   |      | 1,418,894,672               | 1,014,077,948               | 493,022,856              | 361,809,980               |  |
| Taxation - Current                                       |      | 543,576,431                 | 401,366,263                 | 193,900,824              | 107,386,483               |  |
| - Prior  |      | (16,473,748)                | (3,779,032)                 | -                        | -                         |  |
| - Deferred   |      | (56,392,718)                | (119,680,553)               | (28,799,023)             | (14,609,234)              |  |
|  |      | 470,709,965                 | 277,906,678                 | 165,101,801              | 92,777,249                |  |
|  |      |                             |                             |                          |                           |  |
| Net profit for the period after taxation                 |      | 948,184,707                 | 736,171,270                 | 327,921,055              | 269,032,731               |  |
|  |      |                             |                             |                          |                           |  |
| Earnings per share - basic and diluted                   | 25   | 5.41                        | 4.20                        | 1.87                     | 1.53                      |  |

Chief Executive Officer

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**Chief Financial Officer** 

Director

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2023

|  | Nine mont         | hs ended          | Quarter ended     |                   |  |
|--|-------------------|-------------------|-------------------|-------------------|--|
|  | March 31,<br>2023 | March 31,<br>2022 | March 31,<br>2023 | March 31,<br>2022 |  |
|  |                   | (Rup              | ees)              |                   |  |
| Profit for the period after taxation   | 948,184,707       | 736,171,270       | 327,921,055       | 269,032,731       |  |
| Other comprehensive income / (loss)  |                   |                   |                   |                   |  |
| Items that will be subsequently reclassified to<br>statement of profit or loss     |                   |                   |                   |                   |  |
| Exchange gain arising on translation of<br>foreign associate                       | 470.005.514       | 151 611 551       | 255 810 022       | 22 452 424        |  |
| Deferred tax on exchange gain arising  | 479,965,514       | 151,611,551       | 355,819,032       | 33,152,121        |  |
| on translation of foreign associate  | (158,355,389)     | (32,975,512)      | (117,387,050)     | (7,210,586)       |  |
|  | 321,610,125       | 118,636,039       | 238,431,982       | 25,941,535        |  |
| Items that will not be subsequently reclassified<br>to statement of profit or loss |                   |                   |                   |                   |  |
| Fair value changes on remeasurement of   |                   |                   |                   |                   |  |
| financial assets   | 1,184,344         | 495,265           | 141,099           | (500,553)         |  |
| Deferred tax on fair value changes on<br>remeasurement of financial assets         | (390,834)         | (107,720)         | (46,563)          | 108,870           |  |
|  | 793,510           | 387,545           | 94,536            | (391,683)         |  |
|  |                   |                   |                   |                   |  |
| Share of other comprehensive income of<br>associate                                | 1,199,099         | (29,378)          | (443,004)         | (772,812)         |  |
| Deferred tax on share of other comprehensive                                       | 1,100,000         | (20,010)          | (++0,00+)         | (112,012)         |  |
| income of associate  | (395,703)         | 6,390             | 146,191           | 168,087           |  |
|  | 803,396           | (22,988)          | (296,813)         | (604,725)         |  |
|  |                   |                   |                   |                   |  |
| Total comprehensive income for the period  | 1,271,391,738     | 855,171,866       | 566,150,760       | 293,977,858       |  |
|  |                   |                   |                   |                   |  |

Chief Executive Officer

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**Chief Financial Officer** 

Director

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2023

| FOR THE NINE MONTHS ENDED MARCH 31, 2023   |      | Nine mont                 | hs ended                              |
|--|------|---------------------------|---------------------------------------|
|  |      | March 31,<br>2023         | March 31,<br>2022                     |
|  | Note | (Rup                      | ees)                                  |
| CASH FLOWS FROM OPERATING ACTIVITIES<br>Profit before taxation for the period  |      | 1,418,894,672             | 1,014,077,948                         |
| Adjustments for:   |      |                           | -                                     |
| Depreciation and amortisation  |      | 79,676,471                | 86,059,528                            |
| Amortisation of transaction cost   | 19   | 6,429,126                 | 2,141,264                             |
| Provision / (reversal of provision) against potential lease and other loan losses - net  |      | 63,249,087                | (115,564,082)                         |
| Other provision - net  |      | 26,152,952                | 19,874,259                            |
| Gain on sale on investments - net  |      | (190,509,490)             | (18,803,317                           |
| Charge for defined benefit plan  |      | 14,160,769                | 16,869,833                            |
| Share of profit from associate<br>Fair value changes on remeasurement of financial assets at fair value through profit or loss |      | (85,739,250)<br>2,933,712 | (40,339,275)<br>4,982,533             |
| Finance cost including bank charges  |      | 2,933,712                 | 4,962,555                             |
| Dividend income  |      | (9,076,706)               | (14,553,782                           |
| Return on investments and deposits   |      | (136,243,542)             | (120,487,901                          |
| Gain on disposal of fixed assets   |      | (1,328,488)               | (120,407,301)                         |
| Other exchange gain - net  |      | (2,597,189)               | (652,609                              |
|  |      | 2,016,615,559             | 1,003,552,670                         |
| Operating cash flows before working capital changes  |      | 3,435,510,231             | 2,017,630,618                         |
|  |      | -,,,,                     | _,,,.                                 |
| Increase in operating assets   |      |                           |                                       |
| Investment in finance lease - net  |      | 898,666,821               | 262,729,511                           |
| Long-term finances and loans - net   |      | (1,715,400,987)           | (3,175,301,637)                       |
| Short-term finances  |      | (14,183,528)              | 4,997,641                             |
| Long-term deposits   |      | (108,000)                 | (109,000)                             |
| Advances and prepayments   |      | (10,423,531)              | (4,742,558)                           |
| Other receivables  |      | (126,442,332)             | (65,214,257)                          |
|  |      | (967,891,557)             | (2,977,640,300)                       |
| Decrease in operating liabilities  |      | (a a. a. a. a             | · · · · · · · · · · · · · · · · · · · |
| Other long term liabilities - net  |      | (349,740,301)             | (328,148,728)                         |
| Trade and other payables   |      | (264,419,913)             | 40,705,187                            |
|  |      | (614,160,214)             | (287,443,541)                         |
| Cash generated from / (used in) operating activities   |      | 1,853,458,460             | (1,247,453,223)                       |
| Payment against staff retirement benefits  |      | (11,413,776)              | (15,331,518)                          |
| Income tax paid  |      | (452,702,136)             | (469,928,140)                         |
|  |      | (464,115,912)             | (485,259,658)                         |
| Net cash generated from / (used in) operating activities   |      | 1,389,342,548             | (1,732,712,881)                       |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |                           |                                       |
| Capital expenditure incurred - own use and intangible assets   |      | (26,360,166)              | (17,564,517)                          |
| Proceeds from disposal of assets - own use   |      | 2,160,274                 | 3,855,126                             |
| Investments - net  |      | (1,662,711,785)           | (2,381,074,450)                       |
| Dividend received  |      | 9,076,706                 | 14,553,782                            |
| Interest received  |      | (34,287,978)              | 1,010,368                             |
| Net cash used in investing activities  |      | (1,712,122,949)           | (2,379,219,691)                       |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |                           |                                       |
| Proceeds from long term finance  |      | 3,500,000,000             | 7,300,000,000                         |
| Short-term borrowings  |      | -                         | (500,000,000)                         |
| Certificates of deposit redeemed / issued - net  |      | 219,024,706               | (162,864,520)                         |
| Repayment of long term loans   |      | (3,010,069,445)           | (2,900,694,444)                       |
| Finance cost paid  |      | (1,709,382,775)           | (780,827,796                          |
| Payment of lease liability against right-of-use assets   |      | (24,980,285)              | (29,657,814                           |
| Dividend paid  |      | (199,435,127)             | (533,109,981)                         |
| Net cash (used in) / generated from financing activities   |      | (1,224,842,926)           | 2,392,845,445                         |
| Net decrease in cash and cash equivalents  |      | (1,547,623,327)           | (1,719,087,127)                       |
| Cash and cash equivalents at beginning of the period   |      | 530,837,483               | (309,588,121)                         |
| Cash and cash equivalents at end of the period   | 24   | (1,016,785,844)           | (2,028,675,248)                       |
|  |      |                           |                                       |
|  |      |                           |                                       |

Chief Executive Officer

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**Chief Financial Officer** 

Director

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2023

|   |   | Reserves      |                            |   |   |   |                              |                |                                 |
|---|---|---------------|----------------------------|---|---|---|------------------------------|----------------|---------------------------------|
|   | lssued,<br>subscribed<br>and paid-up<br>capital | Share premium | Ca<br>Statutory<br>reserve | Foreign<br>currency<br>translation<br>reserve | Surplus /<br>(deficit) on re-<br>measurement<br>of financial<br>assets at fair<br>value through<br>other<br>comprehen-<br>sive income | Surplus on<br>revaluation<br>of leasehold<br>land and<br>office<br>building | Unappropriate<br>d<br>profit | Total reserves | Total<br>shareholders<br>equity |
| Balance as at July 1, 2021 (audited)  | 1,754,076,470                                   | 1,501,683,073 | 1,782,941,804              |   | (207,316,340)   |   |                              | 6,771,427,291  | 8,525,503,761                   |
| Total comprehensive income for the nine months<br>ended March 31, 2022  |   |               |                            |   |   |   |                              |                |                                 |
| Profit for the period   | -   | -             | -                          | -   | -   | -   | 736,171,270                  | 736,171,270    | 736,171,270                     |
| Other comprehensive income  | -   | -             | -                          | 118,636,039                                   | 387,545   | -   | (22,988)                     | 119,000,596    | 119,000,596                     |
| Total comprehensive income for the period   | -   | -             | -                          | 118,636,039                                   | 387,545   | -   | 736,148,282                  | 855,171,866    | 855,171,866                     |
| Transferred from surplus on revaluation of fixed assets<br>on account of incremental depreciation - net of tax  | -   | -             | -                          | -   | -   | (13,709,718)  | 13,709,718                   | -              | -                               |
| Transactions with owners recorded directly in equi  | ty  |               |                            |   |   |   |                              |                |                                 |
| Final cash dividend @ Rs.2 per ordinary share of<br>Rs. 10 each for the year ended June 30, 2021<br>approved on October 26, 2021                            | -   | -             | -                          | -   | -   | -   | (350,815,294)                | (350,815,294)  | (350,815,294)                   |
| Balance as at March 31, 2022 (un-audited)   | 1,754,076,470                                   | 1,501,683,073 | 1,782,941,804              | 332,585,035                                   | (206,928,795)   | 830,529,150   | 3,034,973,596                | 7,275,783,863  | 9,029,860,333                   |
| Balance as at July 1, 2022 (audited)  | 1,754,076,470                                   | 1,501,683,073 | 1,827,052,323              | 372,318,171                                   | (179,968,379)   | 823,611,567   | 2,815,408,015                | 7,160,104,770  | 8,914,181,240                   |
| Total comprehensive income for the nine months<br>ended March 31, 2023  |   |               |                            |   |   |   |                              |                |                                 |
| Profit for the period   | -   | -             | -                          | -   | -   | -   | 948,184,707                  | 948,184,707    | 948,184,707                     |
| Other comprehensive income  | -   | -             | -                          | 321,610,125                                   | 793,510   | -   | 803,396                      | 323,207,031    | 323,207,031                     |
| Total comprehensive income for the period<br>Transferred from surplus on revaluation of fixed assets<br>on account of incremental depreciation - net of tax | -   | -             | -                          | 321,610,125                                   | 793,510   | -<br>(13,484,817)   | 948,988,103<br>13,484,817    | 1,271,391,738  | 1,271,391,738                   |
| Transferred from deficit on revaluation of financial asse<br>at FVTOCI on disposal of investment - net of tax   | t -   | -             | -                          | -   | 186,995,565   | -   | (186,995,565)                | -              | -                               |
| Transactions with owners recorded directly in equi  | ty  |               |                            |   |   |   |                              |                |                                 |
| Final cash dividend @ Rs.2 per ordinary share of<br>Rs. 10 each for the year ended June 30, 2022<br>approved on October 27, 2022                            | -   | -             | -                          | -   | -   | -   | (350,815,294)                | (350,815,294)  | (350,815,294)                   |
| Balance as at March 31, 2023 (un-audited)   | 1,754,076,470                                   | 1,501,683,073 | 1,827,052,323              | 693,928,296                                   | 7,820,696   | 810,126,750   | 3,240,070,076                | 8,080,681,214  | 9,834,757,684                   |

The annexed notes 1 to 28 form an integral part of these unconsolidated condensed interim financial statements.

Nation Hyper

Chief Financial Officer

Chief Executive Officer

Director

#### 1 LEGAL STATUS AND OPERATIONS

OLP Financial Services Pakistan Limited (formerly ORIX Leasing Pakistan Limited) ("the Company") was incorporated in Pakistan as a private limited company on July 01, 1986 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and was converted into a public limited company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange Limited and is licensed to carry out Investment Finance Services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

The registered office of the Company is situated at OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned a long-term rating of AA+ (2022: AA+) and a short-term rating of A1+ (2022: A1+) to the Company on March 03, 2023 (2022: March 03, 2022).

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting, which comprise of:

- International Accounting Standard 34 " Interim Financial Reporting" issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017; and
- Provisions of and directives issued under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations differ from the IFRSs, the provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations have been followed.

#### 2.2 Basis of measurement

These unconsolidated condensed interim financial statements have been prepared under the historical cost convention except for the following:

- Leasehold land and office building are stated at revalued amounts;
- Certain investments are stated at fair value;
- Non-current assets classified as held-for-sale are valued at lower of carrying amount and fair value less cost to sell;
- Obligation in respect of staff gratuity is measured at present value of defined benefit obligation;
- Investment in associate are valued using equity method of accounting; and
- Lease liabilities which have been carried at present value and right-of-use assets which are initially measured at an amount equal to the corresponding lease liabilities (adjusted for any lease payments and certain specified costs) and depreciated over the respective lease terms.
- **2.3** These unconsolidated condensed interim financial statements do not include all the information required for a full set of financial statements and should be read in conjunction with the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2022.
- 2.4 The comparative unconsolidated condensed interim statement of financial position presented in these unconsolidated condensed interim financial statements has been extracted from the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2022, whereas the comparative unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of profit or loss and other comprehensive income, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim statement of condensed interim statement of condensed interim financial statements for the nine months ended March 31, 2022.

**2.5** These unconsolidated condensed interim financial statements have been presented in Pakistani Rupees, which is the functional currency of the Company.

#### 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- **3.1** The accounting policies adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual audited published unconsolidated financial statements of the Company for the year ended June 30, 2022.
- **3.2** The preparation of these unconsolidated condensed interim financial statements in conformity with accounting and reporting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- **3.3** The significant judgments, estimates and assumptions made by the management in applying the Company's accounting polices and the factors used in making those estimates and associated assumptions were the same as those that were applied to the annual audited published unconsolidated financial statements for the year ended June 30, 2022.

## 3.4 Standards, interpretations and amendments to published accounting and reporting standards that are effective in the current year:

There are certain amendments to the standards and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2022 but are considered not to be relevant or do not have any significant effect on the Company's operations and are, therefore, not detailed in these unconsolidated condensed interim financial statements.

#### 3.5 Standards, interpretations and amendments to approved accounting standards that are not yet effective

There are certain amendments to the published accounting and reporting standards that are mandatory for the Company's accounting period beginning on July 1, 2023. However, these will not have any significant impact on the Company's operations and, therefore, have not been detailed in these unconsolidated condensed interim financial statements.

#### 4 RISK MANAGEMENT POLICIES

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published unconsolidated financial statements of the Company for the year ended June 30, 2022.

|   |                    | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|--------------------|-----------------------------------|-------------------------------|
| 5 | FIXED ASSETS       | (Rup                              | ees)                          |
|   | Own use            | 1,054,400,274                     | 1,082,864,333                 |
|   | Operating lease    | 13,051,706                        | 114,168,578                   |
|   | ljarah assets      | 1,306,440                         | 3,076,782                     |
|   | Right-of-use asset | 79,210,121                        | 89,150,477                    |
|   |                    | 1,147,968,541                     | 1,289,260,170                 |

5.1 The following is a statement of cost of additions and disposals to / from fixed assets for the nine month ended March 31, 2023.

|  | Owr        | n use      | Asset under Operating Lease |             | Asset under lj | arah financing           | Right-of-use assets |           |
|--|------------|------------|-----------------------------|-------------|----------------|--------------------------|---------------------|-----------|
|  | Additions  | Disposals  | Additions                   | Disposals   | Additions      | Disposals /<br>Transfers | Additions           | Disposals |
|  |            |            |                             | (Rup        | ees)           |                          |                     |           |
| Right-of-use assets                      | -          | -          | -                           | -           | -              | -                        | 9,512,245           | 1,144,132 |
| Generators / machinery                   | 70,200     | -          | -                           | 136,389,074 | -              | 9,700,000                | -                   | -         |
| Leasehold improvements                   | 1,284,386  | 54,000     | -                           | -           | -              | -                        | -                   | -         |
| Furniture, fittings and office equipment | 1,927,234  | 5,326,009  | -                           | -           | -              | -                        | -                   | -         |
| Computers and accessories                | 4,922,948  | 6,437,489  | -                           | -           | -              | -                        | -                   | -         |
| Vehicles                                 | 16,298,550 | 1,453,890  | -                           | -           | -              | -                        | -                   | -         |
| March 31, 2023                           | 24,503,318 | 13,271,388 | -                           | 136,389,074 | -              | 9,700,000                | 9,512,245           | 1,144,132 |
| March 31, 2022                           | 17,497,835 | 14,860,413 |                             | -           | -              | 3,633,500                | 20,476,334          | 379,617   |

|   |                               | Note | (Un-audited)<br>March 31, | (Audited)<br>June 30, |
|---|-------------------------------|------|---------------------------|-----------------------|
|   |                               |      | 2023                      | 2022                  |
| 6 | INTANGIBLE ASSETS             |      | (Rupe                     | ees)                  |
|   | Computer software and license | 6.1  | 1,504,457                 | 695,415               |

6.1 Additions amounting to Rs. 1,856,848 (March 2022: Rs. 66,682) were made to intangible assets during the nine months ended March 31, 2023. No disposals were made during the period.

| 7 | NET INVESTMENT IN FINANCE LEASE              | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|--|------|-----------------------------------|-------------------------------|
| 1 | NET INVESTMENT IN FINANCE LEASE              |      | (Rup                              | ees)                          |
|   | Instalment contract receivables              |      | 16,387,614,042                    | 16,831,144,200                |
|   | Residual value                               |      | 6,880,546,498                     | 7,223,673,546                 |
|   | Less: adjustable security deposits           | 7.1  | (6,867,573,145)                   | (7,209,618,143)               |
|   | Gross investment in finance lease            | 7.2  | 16,400,587,395                    | 16,845,199,603                |
|   | Less: unearned finance income                |      | 3,926,986,637                     | 3,408,575,208                 |
|   | Present value of investment in finance lease |      | 12,473,600,758                    | 13,436,624,395                |
|   |  |      |                                   |                               |

- 7.1 Security deposit is received from lessees under finance lease contracts which is adjustable at the expiry of the lease period.
- 7.2 The Company's implicit rate of return on performing leases ranges from 14.60% to 30.23% (June 30, 2022: 12.52% to 27.55%) per annum. These are secured against leased assets, security deposits averaging 23.84% (June 30, 2022: 23.41%) of the cost of leased assets and personal guarantees.

|   |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|--|------|-----------------------------------|-------------------------------|
| 8 | LONG-TERM INVESTMENTS  |      | (Rup                              | ees)                          |
|   | At amortised cost  |      |                                   |                               |
|   | Pakistan Investment Bonds (PIBs)                             | 8.1  | 196,908,133                       | 588,235,272                   |
|   | At fair value through other comprehensive income             |      |                                   |                               |
|   | Sama Finance PSC - related party                             | 8.2  | -                                 | 279,097,858                   |
|   | Less: Fair value change on remeasurement of financial assets |      | -                                 | (279,097,858)                 |
|   |  |      | -                                 | -                             |
|   | Less: current maturity                                       | 9    | 196,908,133                       | 393,448,918                   |
|   |  |      | -                                 | 194,786,354                   |

- **8.1** This represents investment made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These carry coupon rate of 7.00% (June 30, 2022: 7.00% to 12.00%) per annum and are due to mature latest by August 20, 2023 (June 30, 2022: August 20, 2023).
- 8.2 During the period, investment in Sama Finance PSC has been sold to Al Hail Holding LLC.

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|   |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|--|------|-----------------------------------|-------------------------------|
| ) | CURRENT MATURITY OF NON-CURRENT ASSETS |      | (Ruj                              | oees)                         |
|   | Current maturity of:                   |      |                                   |                               |
|   | Net investment in finance lease        |      | 6,527,103,837                     | 6,867,323,292                 |
|   | Allowance for potential lease losses   |      | (676,936,983)                     | (678,394,356)                 |
|   |  |      | 5,850,166,854                     | 6,188,928,936                 |
|   | Long-term investments                  | 8    | 196,908,133                       | 393,448,918                   |
|   | Long-term finances and loans           |      | 6,265,396,377                     | 4,729,893,420                 |
|   | Allowance for potential loan losses    |      | (209,246,310)                     | (203,200,347)                 |
|   |  |      | 6,056,150,067                     | 4,526,693,073                 |
|   |  |      | 12,103,225,054                    | 11,109,070,927                |

|    |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|--|------|-----------------------------------|-------------------------------|
| 10 | SHORT-TERM INVESTMENTS   |      | (Rupe                             | ees)                          |
|    | At fair value through profit or loss<br>Market treasury bills                  | 10.1 | 2,966,638,522                     | 554,492,300                   |
|    | At fair value through other comprehensive income<br>Ordinary shares - unlisted |      | 23,910,595                        | 22,726,251                    |
|    |  |      | 2,990,549,117                     | 577,218,551                   |

10.1 These include investment amounted to Rs. 521,237,737 (June 30, 2022: Rs. 111,509,376) made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 1 to 3 months (June 30, 2022: 1 month) from the reporting date, carrying yield ranging from 16.77% to 21.00% (June 30, 2022: 11.34% to 14.45%) per annum.

|    |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|--|------|-----------------------------------|-------------------------------|
| 11 | ASSETS CLASSIFIED AS HELD FOR SALE                   |      | (Rupe                             | es)                           |
|    | Repossessed assets                                   | 11.1 | 250,001                           | 250,001                       |
|    | Investments in associates<br>- OPP (Private) Limited | 11.2 | 87,754,399                        | 87,754,399                    |
|    | - SAMA Finance SAE (SAMA)                            | 11.3 | 172,043,037                       | 172,043,037                   |
|    | Stock Exchange room                                  |      | 4,700,000                         | 4,700,000                     |
|    |  |      | 264,747,437                       | 264,747,437                   |

- **11.1** These represent repossessed assets consisting of vehicle previously leased out to customers. The Company intends to dispose of these assets to recover the balance amount outstanding against such leases.
- **11.2** The Company holds 45% (2022: 45%) ownership interest in OPP (Private) Limited. In 2014, the Board of Directors of the Company approved divestment of the Company's entire investment in OPP.

The sales negotiations for disposal of investment in OPP were held with a minority shareholder of OPP and a Share Purchase Agreement (SPA) was signed by all the parties in July 2014. However, the minority shareholder had failed to comply with the terms of the SPA and initiated legal proceedings to restrict the Company in managing the affairs of OPP. The Company has also filed a reference in the Lahore High Court to allow the Company to buy out the minority stakeholder in OPP or to wind up OPP which is pending to date.

**11.3** The Company holds 23% (2022: 23%) ownership interest in SAMA. The Board of Directors in their meeting held in February 2019 approved divestment of the Company's investment in SAMA. In pursuance of the above, the Company intends to dispose of its investment in SAMA.

The sale negotiations are in process on same terms and conditions despite expiration of long stop date of Sale Purchase Agreement (SPA) on May 31, 2022.

#### 12 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

| (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |  | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|-----------------------------------|-------------------------------|--|-----------------------------------|-------------------------------|
| (Number of shares)                |                               |  | (Rup                              | ees)                          |
|                                   |                               | Ordinary shares of Rs. 10 each         |                                   |                               |
| 106,485,517                       | 106,485,517                   | Fully paid in cash                     | 1,064,855,170                     | 1,064,855,170                 |
| 66,739,592                        | 66,739,592                    | Fully paid bonus shares                | 667,395,920                       | 667,395,920                   |
| 2,182,538                         | 2,182,538                     | Fully paid shares against amalgamation | 21,825,380                        | 21,825,380                    |
| 175,407,647                       | 175,407,647                   |  | 1,754,076,470                     | 1,754,076,470                 |

|    |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|--|------|-----------------------------------|-------------------------------|
| 13 | LONG-TERM FINANCES - Secured               |      | (Ruj                              | oees)                         |
| 15 |  |      |                                   |                               |
|    | Long-term finances utilised under mark-up  |      |                                   |                               |
|    | arrangements - financial institutions      | 13.1 | 10,838,541,661                    | 10,161,111,106                |
|    | Privately placed term finance certificates | 13.2 | 2,812,500,000                     | 3,000,000,000                 |
|    | Less: unamortised transaction cost         |      | 13,034,086                        | 16,743,302                    |
|    | Less: current maturity                     | 15   | 4,303,819,444                     | 3,729,861,111                 |
|    |  |      | 4,316,853,530                     | 3,746,604,413                 |
|    |  |      | 9,334,188,131                     | 9,414,506,693                 |
|    |  |      |                                   |                               |

13.1 The Company has unutilised long term finance facilities of Rs. 500 million as at March 31, 2023 (June 30, 2022: Rs. 500 million). These finances have been obtained for financing of operations and are secured by hypothecation of leased assets, related lease receivables and financing receivables. The mark-up rates thereon range from 16.46% to 22.74% (June 30, 2022: 10.73% to 15.42%) per annum. These finances are repayable within a period up to 60 months (June 30, 2022: up to 60 months).

**13.2** In December, 2021, the Company issued Rs. 3 billion of rated, privately placed, secured term finance certificates ("TFCs") as an instrument of redeemable capital. These carry markup at 3 months KIBOR plus 0.8% and will mature on December 30, 2026 and are secured against hypothecation charge on receivables of the Company.

|                                 | Note  | (Un-audited)<br>March 31,<br>2023                      | (Audited)<br>June 30,<br>2022<br>ees)  |
|---------------------------------|-------|--|--|
| SHORT-TERM BORROWINGS - Secured |       | (Kup   |  |
| From banking companies          | 1 4 1 | 1 015 749 000  | 339.499.845  |
|                                 |       | SHORT-TERM BORROWINGS - Secured From banking companies | Note March 31,<br>2023<br>(Rupe<br>SHORT-TERM BORROWINGS - Secured<br>From banking companies |

14.1 These represent short-term running finance facilities from commercial banks for financing of operations with limits aggregating to Rs. 2,850 million as at March 31, 2023 (June 30, 2022: Rs. 3,100 million). These facilities have been obtained for financing of day to day operations. The rate of mark-up ranges from 17.45% to 20.22% (June 30, 2022: 12.40% to 14.81%) per annum on a daily product basis. These are secured by hypothecation of leased assets, related lease receivables and financing receivables.

|    |   | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|---|------|-----------------------------------|-------------------------------|
| 15 | CURRENT MATURITY OF NON-CURRENT LIABILITIES |      | (Rup                              | ees)                          |
|    | Current maturity of:                        |      |                                   |                               |
|    | Long-term finances                          | 13   | 4,303,819,444                     | 3,729,861,111                 |
|    | Long-term certificates of deposit           |      | 574,753,993                       | 878,978,260                   |
|    | Lease liability against right-of-use assets |      | 24,595,717                        | 22,270,565                    |
|    |   |      | 4,903,169,154                     | 4,631,109,936                 |

#### 16 CONTINGENCIES AND COMMITMENTS

- **16.1** There was no change in the status of contingencies, except for the following, as disclosed in the note 31 to the annual audited published unconsolidated financial statements to the Company for the year ended June 30, 2022.
- 16.1.1 Through Finance Act 2022, the Federal Government has levied Super Tax up to 4% on high earning persons / companies for the tax year 2022 and onwards. The Company's legal advisor was of the opinion that levy of super tax is unlawful and leading to double taxation. Accordingly, the Company had filed constitutional petition before the Sindh High Court (SHC) dated December 27, 2022 challenging the levy of super tax. The SHC had granted stay, on submission of bank guarantee, till the decision had been made and the Company duly submitted a bank guarantee of Rs. 87 million. On January 27, 2023, the SHC dismissed the petition stating levy of super tax is lawful, however, it would not be applied retrospectively i.e. for Tax Year 2022. Subsequently, tax authorites filed an appeal against SHC decision at Supreme Court of Pakistan (SCP). On February 16, 2023, SCP declared that the retrospective levy of

super tax is lawful i.e. for Tax year 2022 and directed SHC to encash submitted bank guarantee upto 4% of taxable income and release the amount to the tax authorities. On February 27, 2023, Nazir of SHC ordered the Company's bank to furnish payorder of Rs. 34.3 million against their bank guarantee issued in favor of Nazir Sindh High Court, which has been duly submitted by the Bank.

The Company has already made a provision amounting to Rs. 87 million against the super tax for prior year.

16.1.2 In December 2022, the Company received a show cause notice from the Sindh Revenue Board (SRB) for short payment against services along with default surcharge amounting to Rs. 1.8 million for the period from September 2019 to April 2022 against income from operating lease and income from services provided to Insurance companies through workshop. The same was adequately responded stating that the services fall under the reduced rate of sales tax. However, the additional commissioner of SRB confirmed the said liability through Order no 2892 of 2022 dated December 9, 2022, which has been challenged by the Company before commissioner appeals SRB. The same is pending for adjudication.

Based on the tax advisor's opinion, the management is confident of a favourable outcome. Accordingly no tax provision has been made in these unconsolidated condensed interim financial statements.

**16.2** Commitments relating to capital expenditure at the reporting date amounted to Rs. 5.7 million (June 30, 2022: Rs.0.63 million).

|  |   | (Un-auc   | lited)   |
|--|---|---|--|
|  | Note  | Nine month  | ns ended   |
|  |   | March 31,   | March 31,  |
| OTHER INCOME - NET                                   |   |   | 2022   |
| OTHER INCOME - NET                                   |   | (Rupe   | es)  |
| Income from financial assets                         |   |   |  |
| Return on investments and deposits                   |   | 9,115,533   | 4,572,540  |
| Interest income on government securities             |   | 127,128,009   | 115,915,361  |
| Dividend income                                      |   | 9,076,706   | 14,553,782   |
| Gain on sale of investments - net                    |   | 190,509,490   | 18,803,317   |
| Unrealised loss on remeasurement of financial assets |   |   |  |
| at fair value through profit or loss - net           |   | (2,933,712)   | (4,982,533)  |
|  |   | 332,896,026   | 148,862,467  |
| Income from other than financial assets              |   |   |  |
| Fee and other income                                 | 17.1  | 129,292,365   | 116,367,699  |
| Documentation fee                                    |   | 25,508,389  | 26,000,391   |
| Gain on disposal of fixed assets                     |   | 1,345,764   | 2,251,109  |
| Gain on cancellation of leases and finance and loans |   | 64,901,125  | 34,848,675   |
| Exchange gain / (loss) - net                         |   | 2,597,189   | 652,609  |
|  |   | 223,644,832   | 180,120,483  |
|  |   | FEC E40 959   | 228 082 050  |
|  |   | 000,040,000   | 328,982,950  |
|  | Return on investments and deposits<br>Interest income on government securities<br>Dividend income<br>Gain on sale of investments - net<br>Unrealised loss on remeasurement of financial assets<br>at fair value through profit or loss - net<br><b>Income from other than financial assets</b><br>Fee and other income<br>Documentation fee<br>Gain on disposal of fixed assets<br>Gain on cancellation of leases and finance and loans | OTHER INCOME - NET         Income from financial assets         Return on investments and deposits         Interest income on government securities         Dividend income         Gain on sale of investments - net         Unrealised loss on remeasurement of financial assets<br>at fair value through profit or loss - net         Income from other than financial assets         Fee and other income       17.1         Documentation fee       Gain on disposal of fixed assets         Gain on cancellation of leases and finance and loans       17.1 | NoteNine montri<br>March 31,<br>2023OTHER INCOME - NET |

**17.1** This includes a grant received from Karandaaz Pakistan amounting to Rs. 5 million for IT related consultancy services.

#### 18 SHARE OF PROFIT FROM ASSOCIATE

1

|                           |                                 | (Un-audited)                                |                                 |   |  |          |
|---------------------------|---------------------------------|---|---------------------------------|---|--|----------|
|                           | Nine mon                        | Nine months ended Nine months ended         |                                 |   |  |          |
|                           | March                           | March 31, 2023 March 31, 2022               |                                 | March 31, 2023                              |  | 31, 2022 |
| Name of associate         | Associates'<br>profit after tax | Share of<br>associates'<br>profit after tax | Associates'<br>profit after tax | Share of<br>associates'<br>profit after tax |  |          |
|                           | (Rupees)                        |   |                                 |   |  |          |
| Un-quoted - related party |                                 |   |                                 |   |  |          |
| Yanal Finance Company     | 4,286,962,428                   | 85,739,250                                  | 2,016,963,793                   | 40,339,275                                  |  |          |

|    |   | (Un-audited)<br>Nine months ended |               |
|----|---|-----------------------------------|---------------|
|    |   |                                   |               |
|    |   | March 31,                         | March 31,     |
| 19 | FINANCE COST  | 2023                              | 2022          |
|    |   | (Rup                              | ees)          |
|    | Interest / mark-up / profit on:                                 |                                   |               |
|    | - Long-term finances  | 1,636,486,362                     | 671,889,186   |
|    | - Short-term borrowings   | 162,856,479                       | 121,382,471   |
|    | - Certificates of deposit                                       | 434,414,795                       | 377,082,374   |
|    | <ul> <li>Lease liability against right-of-use assets</li> </ul> | 10,410,803                        | 10,523,297    |
|    | Amortisation of transaction cost                                | 6,429,126                         | 2,141,264     |
|    | Bank charges  | 5,339,668                         | 5,400,000     |
|    |   | 2,255,937,233                     | 1,188,418,592 |
| 20 | OTHER PROVISIONS - NET  |                                   |               |
|    | Operating lease, investments and other receivables              |                                   |               |
|    | Provision against operating lease receivable                    | 1,200,204                         | 1,608,238     |
|    | Others  |                                   |               |
|    | Provision for Workers' Welfare Fund                             | 24,952,748                        | 18,266,021    |
|    |   | 26,152,952                        | 19,874,259    |

#### 21 SEGMENT INFORMATION

The Company has four primary reporting segments namely, 'Finance lease', 'Finances & loans', 'Islamic Finance' and 'Operating lease', based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long-term leases of movable assets to corporate entities and individuals. Finances and loans are primarily extended to corporate entities and individuals for purchase of saloon vehicles. This segment also includes micro finance which primarily represents lending to the under-privileged community. This also includes term finance facility extended to corporate against property mortgage. Under the operating lease segment, the Company provides equipment on short-term rentals to corporate entities. Islamic Finance includes ljarah and Diminishing Musharakah to corporate entities and individuals. Other operations, which do not fall into the above segment categories and are not deemed by the management to be sufficiently significant to disclose as separate items, are reported under 'Investment in subsidiaries, associates, and others'.

|   | March 31, 2023 |                       |                 |                 |  |                |  |  |
|---|----------------|-----------------------|-----------------|-----------------|--|----------------|--|--|
|   | Finance lease  | Finances and<br>loans | Operating lease | Islamic finance | Investment in<br>subsidiaries,<br>associates &<br>others | Total          |  |  |
|   |                |                       | (Rup            | ees)            |  |                |  |  |
| Segment analysis for the nine months<br>ended March 31, 2023 - (Un-audited) |                |                       |                 |                 |  |                |  |  |
| Segment revenues  | 2,182,108,395  | 2,173,840,202         | 12,903,707      | 7,199,320       | 485,939,021  | 4,861,990,645  |  |  |
| Finance cost  | 900,644,264    | 950,924,067           | 6,163,171       | 2,748,762       | 395,456,969  | 2,255,937,233  |  |  |
| Administrative and general expenses   | 517,289,261    | 546,167,701           | 3,547,818       | 1,588,769       | -  | 1,068,593,549  |  |  |
| Direct cost   | 5,305,112      | 11,969,352            | 9,860,552       | 1,778,886       | 249,250  | 29,163,152     |  |  |
| Provision-net   | 47,851,176     | 15,397,911            | 1,200,204       | -               | -  | 64,449,291     |  |  |
| Segment results   | 711,018,582    | 649,381,171           | (7,868,038)     | 1,082,903       | 90,232,802   | 1,443,847,420  |  |  |
| Provision for Workers' Welfare Fund   |                |                       |                 |                 |  | (24,952,748)   |  |  |
| Provision for taxation  |                |                       |                 |                 |  | (470,709,965)  |  |  |
| Profit for the period   |                |                       |                 |                 |  | 948,184,707    |  |  |
| Other information - As at March 31,<br>2023 (Un-audited)                    |                |                       |                 |                 |  |                |  |  |
| Segment assets  | 11,738,049,689 | 13,392,057,736        | 13,384,789      | 32,891,074      | 5,822,385,333  | 30,998,768,621 |  |  |
| Unallocated assets  |                |                       |                 |                 |  | 1,507,129,574  |  |  |
| Total assets  |                |                       |                 |                 |  | 32,505,898,195 |  |  |
| Segment liabilities   | 118,069,938    | 204,417,644           | 1,861,153       | -               |  | 324,348,735    |  |  |
| Unallocated liabilities   |                |                       |                 |                 |  | 22,346,791,776 |  |  |
| Total liabilities   |                |                       |                 |                 |  | 22,671,140,511 |  |  |
| Segment analysis for the nine months<br>ended March 31, 2023 - (Un-audited) |                |                       |                 |                 |  |                |  |  |
| Depreciation  | -              | -                     | 5,365,429       | 1,770,342       |  | 7,135,771      |  |  |
| Unallocated   |                |                       |                 |                 |  |                |  |  |
| Capital expenditure - fixed assets for own use                              | -              | -                     | -               | -               | -  | 24,503,318     |  |  |
| Addition to intangible asset  | -              |                       |                 | -               |  | 1,856,848      |  |  |
| Unallocated depreciation and amortisation                                   | -              | -                     | -               | -               | -  | 72,540,700     |  |  |

|   |                |                       | March 3         | 1, 2022         |  |                |
|---|----------------|-----------------------|-----------------|-----------------|--|----------------|
|   | Finance lease  | Finances and<br>loans | Operating lease | Islamic finance | Investment in<br>subsidiaries,<br>associates &<br>others | Total          |
|   |                |                       | (Rup            | ees)            |  |                |
| Segment analysis for the nine months<br>ended March 31, 2022 - (Un-audited) |                |                       |                 |                 |  |                |
| Segment revenues  | 1,696,123,727  | 1,130,099,662         | 26,982,936      | 9,502,992       | 240,128,902  | 3,102,838,219  |
| Finance cost  | 600,268,693    | 408,785,171           | 5,259,844       | 2,347,717       | 171,757,167  | 1,188,418,592  |
| Administrative and general expenses   | 627,905,782    | 308,613,849           | 5,866,527       | 1,490,839       | -  | 943,876,997    |
| Direct cost   | 18,396,768     | 15,357,573            | 15,767,150      | 2,633,014       | -  | 52,154,505     |
| (Reversal of provision) / provision-net                                     | (120,664,229)  | 5,100,147             | 1,608,238       | -               | -  | (113,955,844)  |
| Segment result  | 570,216,713    | 392,242,922           | (1,518,823)     | 3,031,422       | 68,371,735   | 1,032,343,969  |
| Provision for Workers' Welfare Fund   |                |                       |                 |                 |  | (18,266,021)   |
| Provision for taxation  |                |                       |                 |                 |  | (277,906,678)  |
| Profit for the period   |                |                       |                 |                 |  | 736,171,270    |
| Other information - As at June 30, 2022 (Audited)                           |                |                       |                 |                 |  |                |
| Segment assets  | 12,684,567,695 | 11,482,898,783        | 120,993,799     | 42,880,131      | 3,262,757,005  | 27,594,097,413 |
| Unallocated assets  |                |                       |                 |                 |  | 2,135,556,615  |
| Total assets  |                |                       |                 |                 |  | 29,729,654,028 |
| Segment liabilities   | 454,932,650    | 299,843,213           | 1,644,414       | -               |  | 756,420,277    |
| Unallocated liabilities   |                |                       |                 |                 |  | 20,059,052,511 |
| Total liabilities   |                |                       |                 |                 |  | 20,815,472,788 |
| Segment analysis for the nine months<br>ended March 31, 2022 - (Un-audited) |                |                       |                 |                 |  |                |
| Depreciation  |                |                       | 7,576,704       | 2,579,175       | -  | 10,155,879     |
| Unallocated   |                |                       |                 |                 |  |                |
| Capital expenditure - fixed assets for own use                              |                | -                     | -               | -               | -  | 17,497,835     |
| Addition to intangible asset  | -              |                       | -               | -               |  | 66,682         |
| Unallocated depreciation and amortisation                                   |                | -                     | -               | -               | -  | 75,903,649     |

#### 22 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The Company has related party relationships with its parent company, related group companies, associated companies, staff provident fund, staff gratuity fund, directors and key management personnel and entities over which the directors or key management personnel are able to exercise significant influence.

The Company in the normal course of business carries out transactions with various related parties. These transactions are executed substantially on the same terms as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk. Amounts due from and due to related parties are disclosed in the relevant notes to the unconsolidated financial statements.

**22.1** Transactions with related parties during the period are given below:

|   | (Un-au            | dited)            |
|---|-------------------|-------------------|
|   | Nine mont         | /                 |
|   | March 31,<br>2023 | March 31,<br>2022 |
|   | (Rup              | ees)              |
| ORIX Corporation, Japan - Parent Company - 49.58% Holding   |                   | •                 |
| Dividend paid - net of tax  | -                 | 321,753,904       |
| Reimbursement of cost   | -                 | 401,445           |
| Yanal Finance Company (Formerly Saudi ORIX Leasing Company) -<br>Associate / Common directorship - 2.5% ownership |                   |                   |
| Reimbursement of cost   | 17,003,632        | 18,213,945        |
| OLP Modaraba (formerly ORIX Modaraba) - Subsidiary - 20% ownership  |                   |                   |
| Dividend income   | 9,076,706         | 13,161,224        |
| Reimbursement of cost   | 449,349           | 443,143           |
|   |                   |                   |

|      |   | (Un-audited)<br>Nine months ended |                          |
|------|---|-----------------------------------|--------------------------|
|      |   | March 31,<br>2023                 | March 31,<br>2022        |
|      |   | (Rup                              |                          |
|      | OLP Services Pakistan (Private) Limited (OSPPL)<br>(formerly ORIX Services Pakistan (Private) Limited) - subsidiary company | 42 270 409                        | 11 000 425               |
|      | Rental income / expenses on behalf of OSPPL<br>Term loan provided to OSPPL  | 42,370,198                        | 11,099,425               |
|      | Mark-up on finances and loans   | 1,486,149                         | -                        |
|      | OLP Financial Services Pakistan Limited-Employees Provident Fund (OLP -   | EPF)                              |                          |
|      | Contribution paid   | 23,523,435                        | 23,099,792               |
|      | OLP Financial Services Pakistan Limited-Staff Gratuity Fund (OLP - SGF)<br>Contribution paid                                | 11,413,776                        | 15,331,518               |
|      | Donation paid - Common Directorship   | 1 000 000                         | 500.000                  |
|      | The Layton Rahmatullah Benevolent Trust - Donation<br>The Indus Hospital - Donation   | 1,000,000<br>1,000,000            | 500,000<br>500,000       |
|      | Other related party transactions during the period  |                                   |                          |
|      | Directors and Key Management Personnel  |                                   |                          |
|      | Compensation of Directors and Key Management Personnel  | 7 000 000                         | 0 750 000                |
|      | Directors' fees paid<br>Short-term employee benefits  | 7,000,000<br>157,322,281          | 6,750,000<br>151,697,996 |
|      | Retirement benefits   | 10,837,153                        | 10,588,262               |
|      | Total compensation to directors and key management personnel  | 175,159,434                       | 169,036,258              |
|      | Other transactions with Key Management Personnel<br>Amount of profit on certificates of deposit                             | _                                 | 89,361                   |
|      | Staff loans disbursed   | 4,465,607                         | 13,391,443               |
|      | Interest recovered on staff loans   | 1,813,510                         | 1,535,127                |
|      | Principal recovered on staff loans  | 7,833,033                         | 7,417,358                |
|      | Dividend paid to the key management personnel - net of tax  | 202,487                           | 294,707                  |
|      | Dividend paid to the Chief Executive Officer of the Company - net of tax  | 698,071                           | 613,071                  |
|      |   | (Un-audited)<br>March 31,         | (Audited)<br>June 30,    |
| 22.2 | Balances with related parties as at period / year end   | 2023<br>(Rup                      | 2022                     |
| 22.2 |   | <b>V</b> • <b>P</b>               |                          |
|      | Investment in subsidiaries  | 322,374,294                       | 322,374,294              |
|      | Investment in associate - Yanal Finance Company - 2.5% ownership  | 1,774,813,274                     | 1,207,909,411            |
|      | Assets classified as held for sale<br>- OPP (Private) Limited - 45% ownership   | 87,754,399                        | 87,754,399               |
|      | - SAMA Finance SAE - 23% ownership  | 172,043,037                       | 172,043,037              |
|      | Certificates of deposit held by key management personnel  | -                                 | 1,300,000                |
|      | Accrued profit on certificates of deposit payable to key management personnel   |                                   | 8,430                    |
|      | Outstanding loans to the key management personnel   | 22,124,114                        | 25,491,540               |
|      | Payable to OLP Financial Services Pakistan Limited-Staff Gratuity Fund  | 1,426,722                         | -                        |
|      | Receivable from OLP Services Pakistan (Private) Limited (OSPPL)<br>- Subsidiary   | 55,540,775                        | 34,822,524               |

|   | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|-----------------------------------|-------------------------------|
|   | (Rup                              | ees)                          |
| Term loan to OLP Services Pakistan (Private) Limited (OSPPL) - Subsidiary | 15,206,125                        | -                             |
| Receivable from OLP Modaraba - Subsidiary                                 | 156,521                           | 143,959                       |
| Receivable from Yanal Finance Company - Associate                         | 17,110,956                        | 6,380,097                     |
| Receivable from ORIX Corporation, Japan - Parent Company                  | 1,615,695                         | 1,615,695                     |
| Payable (Unpaid dividend) to ORIX Corporation, Japan - Parent Company     | 321,753,904                       | 160,876,952                   |

#### 23 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of investments classified as "at fair value through profit or loss" and "at fair value through other comprehensive income" are based on active market. The investment in associate is accounted for using the equity method while the subsidiaries have been kept at cost.

Fair values of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificates of deposit and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Company's accounting policy.

In the opinion of management, fair values of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or are periodically repriced.

#### Fair value hierarchy

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Company to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|  | March 31, 2023 (Un-audited) |               |             |               |  |  |  |
|--|-----------------------------|---------------|-------------|---------------|--|--|--|
|  |                             | Fair v        | alue        |               |  |  |  |
|  | Level 1                     | Level 2       | Level 3     | Total         |  |  |  |
|  |                             | (Rupe         | ees)        |               |  |  |  |
| Financial assets at fair value through<br>other comprehensive income |                             |               |             |               |  |  |  |
| Ordinary shares - unlisted   | -                           | 23,910,595    | -           | 23,910,595    |  |  |  |
| Financial assets at fair value through<br>profit or loss             |                             |               |             |               |  |  |  |
| Market treasury bills  | -                           | 2,966,638,522 | -           | 2,966,638,522 |  |  |  |
| Non-financial assets<br>Fixed assets (Leasehold land and             |                             |               |             |               |  |  |  |
| building)  | -                           | -             | 897,906,694 | 897,906,694   |  |  |  |
| Total  | -                           | 2,990,549,117 | 897,906,694 | 3,888,455,811 |  |  |  |

|  |         | June 30, 202 |                   |                   |
|--|---------|--------------|-------------------|-------------------|
|  |         | Fair v       |                   | I                 |
| L  | Level 1 | Level 2      | Level 3           | Total             |
| <br>Financial assets at fair value through<br>other comprehensive income |         | (Rup         | ees)              |                   |
| Ordinary shares - unlisted   | -       | 22,726,251   | -                 | 22,726,251        |
| Financial assets at fair value through<br>profit or loss                 |         |              |                   |                   |
| Market treasury bills  | -       | 554,492,300  | -                 | 554,492,300       |
| Non-financial assets   |         |              |                   |                   |
| Fixed assets (Leasehold land and<br>building)                            | -       | -            | 916,321,693       | 916,321,693       |
| Total  | -       | 577,218,551  | 916,321,693       | 1,493,540,244     |
|  |         |              | (Un-au            | udited)           |
|  |         |              |                   | at                |
|  |         | Note         | March 31,         | March 31,         |
|  |         |              | 2023              | 2022              |
| CASH AND CASH EQUIVALENTS  |         |              | (Rup              | ees)              |
| Cash at banks  |         |              | 197,236,787       | 170,912,225       |
| Cash in hand   |         |              | 1,726,297         | 1,766,360         |
|  |         |              | 198,963,084       | 172,678,585       |
| Running finance arrangements   |         | 14           | (1,215,748,928)   | (2,201,353,833)   |
|  |         |              | (1,016,785,844)   | (2,028,675,248)   |
|  |         |              | (Un-au            | dited)            |
|  |         |              |                   | ths ended         |
|  |         |              | March 31,<br>2023 | March 31,<br>2022 |
| EARNINGS PER SHARE - BASIC AND DIL                                       | UTED    |              | (Rup              | ees)              |
| Profit for the period after taxation                                     |         |              | 948,184,707       | 736,171,270       |
|  |         |              | (Number o         | of shares)        |
| Weighted average number of ordinary share                                | s       |              | 175,407,647       | 175,407,647       |
|  |         |              | (Rup              | ees)              |
| Earnings per share - basic and diluted                                   |         |              | 5.41              | 4.20              |
| <b>3 1 1 1 1 1 1 1 1 1 1</b>   |         |              |                   |                   |

**25.1** Diluted earnings per share has not been presented separately as the Company does not have any convertible instruments in issue as at March 31, 2023 and March 31, 2022, which would have any effect on the earnings per share if the option to convert is exercised.

#### 26 NON - ADJUSTING EVENTS AFTER THE REPORTING PERIOD

The Board of Directors in its meeting held on April 28, 2023 has announced an interim cash dividend of Rs. 2 per share (March 2022: Rs. 2 per share) for the year ending June 30, 2023, amounting to Rs. 350,815,294 (March 2022: Rs. 350,815,294). These unconsolidated condensed interim financial statements for the nine months period ended March 31, 2023 do not include the impact of this appropriation which will be accounted for subsequent to period end.

#### 27 DATE OF AUTHORISATION FOR ISSUE

24

25

These unconsolidated condensed interim financial statements were authorised for issue on <u>April 28, 2023</u> by the Board of Directors of the Company.

#### 28 GENERAL

**28.1** Figures reported in this unconsolidated condensed interim financial statements have been rounded off to the nearest Rupee unless otherwise stated.

Chief Executive Officer

Director

Chief Financial Officer

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2023

|   | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022   |
|---|------|-----------------------------------|---------------------------------|
| ASSETS  |      | (Rup                              | ees)                            |
| Non-current assets  |      |                                   |                                 |
| Fixed assets  | 5    | 2,822,169,881                     | 3,118,503,290                   |
| Intangible assets   | 6    | 20,766,432                        | 27,543,796                      |
| Net investment in finance lease   | 7    | 12,473,600,758                    | 13,436,624,395                  |
| Current maturity of net investment in finance lease                       |      | (6,527,103,837)                   | (6,867,323,292)                 |
| Allowance for potential lease losses                                      |      | (58,864,086)<br>(6,585,967,923)   | (73,912,352)<br>(6,941,235,644) |
|   | L    | 5,887,632,835                     | 6,495,388,751                   |
| Investment in associate   |      | 1,774,813,274                     | 1,207,909,411                   |
| Long-term investments   | 8    | 15,050,000                        | 194,786,354                     |
| Long-term finances and loans<br>Long-term deposits                        |      | 10,194,460,244<br>11,638,566      | 9,506,531,532<br>11,530,566     |
|   | -    | 20,726,531,232                    | 20,562,193,700                  |
| Current assets  | r    | 26 570 202                        | 40 784 904                      |
| Short-term finances<br>Accrued return on investments and term finance     |      | 36,579,303<br>330,884,483         | 19,784,894<br>273,255,561       |
| Current maturity of non-current assets                                    | 9    | 13,409,616,290                    | 12,374,309,673                  |
| Short-term investments  | 10   | 3,306,705,791                     | 577,218,551                     |
| Advances and prepayments  |      | 171,368,543                       | 396,225,657                     |
| Other receivables<br>Cash and bank balances                               |      | 176,707,444<br>452,186,593        | 176,377,517<br>1,392,563,962    |
| Defined benefit plan asset  |      | 27,256,484                        | 27,256,484                      |
| Net investment in Ijarah finance  |      | -                                 | 370,000                         |
| Assets classified as held for sale  | 11   | 17,911,304,931<br>264,747,437     | 15,237,362,299<br>264,747,437   |
| Total assets  |      | 38.902.583.600                    | 36.064.303.436                  |
| EQUITY AND LIABILITIES  | -    |                                   |                                 |
| Sharo canital and reconvoc  |      |                                   |                                 |
| Share capital and reserves<br>Authorised share capital                    |      |                                   |                                 |
| 350,000,000 (2022: 350,000,000) Ordinary shares of Rs.10 each             | -    | 3,500,000,000                     | 3,500,000,000                   |
|   | 40   | 4 754 070 470                     | 4 754 070 470                   |
| Issued, subscribed and paid-up capital<br>Reserves                        | 12   | 1,754,076,470<br>7,992,388,346    | 1,754,076,470<br>7,092,382,431  |
| Total equity attributable to equity holder of the Holding Company         | L    | 9,746,464,816                     | 8,846,458,901                   |
| Non-controlling interest  |      | 918,413,987                       | 932,993,496                     |
| Non-current liabilities   |      | 10,664,878,803                    | 9,779,452,397                   |
| Long-term finances  | 13   | 9,962,284,512                     | 10,564,516,549                  |
| Long-term certificates of deposit   | -    | 1,471,862,576                     | 2,096,072,585                   |
| Long-term deposits  |      | 288,474,036                       | 313,124,339                     |
| Deferred taxation<br>Other long-term liabilities                          |      | 392,937,539<br>263,150,532        | 299,991,506<br>336,434,018      |
| Redeemable capital  |      | 181,000,000                       | 415,700,000                     |
|   | L    | 12,559,709,195                    | 14,025,838,997                  |
| Current liabilities<br>Trade and other payables                           | г    | 1,262,673,314                     | 1,525,466,115                   |
| Accrued interest / mark-up on loans, finances and certificates of deposit |      | 712,487,257                       | 475,058,873                     |
| Unpaid dividend   |      | 321,753,904                       | 168,373,952                     |
| Unclaimed dividend  |      | 93,148,857                        | 93,082,962                      |
| Short-term borrowings<br>Short-term certificates of deposit               | 14   | 1,215,748,928<br>2,708,637,223    | 339,499,845<br>1,561,178,241    |
| Current maturity of non-current liabilities                               | 15   | 9,014,519,073                     | 7,826,539,830                   |
| Taxation-net  |      | 349,027,046                       | 269,812,224                     |
| Total equity and liabilities  | -    | 15,677,995,602                    | 12,259,012,042                  |
| Total equity and liabilities  | :    | 38,902,583,600                    | 36,064,303,436                  |
| Contingencies and Commitments   | 16   |                                   |                                 |
|   |      |                                   |                                 |

Chief Executive Officer

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Director

**Chief Financial Officer** 

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2023

|  |      | Nine mon      | ths ended     | Quarter ended |               |  |
|--|------|---------------|---------------|---------------|---------------|--|
|  |      | March 31,     | March 31,     | March 31,     | March 31,     |  |
|  |      | 2023          | 2022          | 2023          | 2022          |  |
|  | Note |               | (Rup          | ees)          |               |  |
| INCOME                                       |      |               |               |               |               |  |
| Income from operations                       |      |               |               |               |               |  |
| Finance leases                               |      | 2,088,283,963 | 1,614,658,403 | 733,647,555   | 564,147,816   |  |
| Income from operating lease and ijarah       |      | 736,769,754   | 806,869,776   | 248,474,068   | 261,363,411   |  |
| Mark-up on finances and loans                |      | 2,686,569,466 | 1,386,503,871 | 992,597,285   | 538,600,479   |  |
|  |      | 5,511,623,183 | 3,808,032,050 | 1,974,718,908 | 1,364,111,706 |  |
| Income from other activities                 |      |               |               |               | <u> </u>      |  |
| Other income - net                           | 17   | 614,697,882   | 355,258,574   | 203,552,257   | 173,379,526   |  |
| Share of profit from associate               | 18   | 85,739,250    | 40,339,275    | 32,535,607    | 16,359,108    |  |
|  |      | 700,437,132   | 395,597,849   | 236,087,864   | 189,738,634   |  |
|  |      | 6,212,060,315 | 4,203,629,899 | 2,210,806,772 | 1,553,850,340 |  |
| EXPENSES                                     |      |               |               |               |               |  |
| Finance cost                                 | 19   | 2,843,429,283 | 1,454,711,912 | 1,032,983,318 | 615,320,220   |  |
| Administrative and general expenses          |      | 1,252,963,589 | 1,117,122,200 | 420,656,099   | 375,480,674   |  |
| Direct cost                                  |      | 545,110,343   | 670,567,164   | 181,845,170   | 220,516,220   |  |
|  |      | 4,641,503,215 | 3,242,401,276 | 1,635,484,587 | 1,211,317,114 |  |
| Profit before provision and taxation         |      | 1,570,557,100 | 961,228,623   | 575,322,185   | 342,533,226   |  |
| Provision / (reversal of provision) against  |      |               |               |               |               |  |
| potential leases and other loan losses - net |      | 54,120,430    | (131,917,461) | 54,931,376    | (38,883,373)  |  |
| Other provisions - net                       | 20   | 30,432,725    | 24,901,170    | 9,971,489     | 8,746,518     |  |
|  |      | 84,553,155    | (107,016,291) | 64,902,865    | (30,136,855)  |  |
| Profit before taxation                       |      | 1,486,003,945 | 1,068,244,914 | 510,419,320   | 372,670,081   |  |
| Taxation - Current                           |      | 583,025,261   | 431,527,887   | 210,528,103   | 81,261,085    |  |
| - Prior                                      |      | (16,473,748)  | (3,779,032)   | -             | -             |  |
| - Deferred                                   |      | (66,195,885)  | (119,680,553) | (38,602,190)  | 19,780,955    |  |
|  |      | 500,355,628   | 308,068,302   | 171,925,913   | 101,042,040   |  |
| Profit for the period after taxation         |      | 985,648,317   | 760,176,612   | 338,493,407   | 271,628,041   |  |
| •  |      |               |               |               |               |  |
| Profit attributable to                       |      |               |               |               |               |  |
| Equity shareholders of the Holding Company   |      | 927,614,178   | 708,472,860   | 322,015,076   | 257,897,599   |  |
| Non-controlling interest                     |      | 58,034,139    | 51,703,752    | 16,478,331    | 13,730,442    |  |
| · · · · · · · · · · · · · · · · · · ·        |      | 985,648,317   | 760,176,612   | 338,493,407   | 271,628,041   |  |
|  |      |               |               | i             | , ,           |  |
| Earnings per share - basic and diluted       | 25   | 5.29          | 4.04          | 1.84          | 1.47          |  |

Chief Executive Officer

Nation 14

Director

**Chief Financial Officer** 

### **OLP FINANCIAL SERVICES PAKISTAN LIMITED** CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2023

|   | Nine mont     | hs ended     | Quarter       | ended       |
|---|---------------|--------------|---------------|-------------|
|   | March 31,     | March 31,    | March 31,     | March 31,   |
|   | 2023          | 2022         | 2023          | 2022        |
|   |               | (Rupe        | ees)          |             |
| Profit for the period after taxation attributable to:   |               |              |               |             |
| Equity shareholders of the Holding Company  | 927,614,178   | 708,472,860  | 322,015,076   | 257,897,599 |
| Non-controlling interest  | 58,034,139    | 51,703,752   | 16,478,331    | 13,730,442  |
|   | 985,648,317   | 760,176,612  | 338,493,407   | 271,628,041 |
| Other comprehensive income  |               |              |               |             |
| Items that will be subsequently reclassified to<br>consolidated statement of profit or loss     |               |              |               |             |
| Exchange gain arising on translation of   |               |              |               |             |
| foreign associate   | 479,965,514   | 151,611,551  | 355,819,032   | 33,152,121  |
| Deferred tax on exchange gain arising   |               |              |               |             |
| on translation of foreign associate   | (158,355,389) | (32,975,512) | (117,387,050) | (7,210,586) |
|   | 321,610,125   | 118,636,039  | 238,431,982   | 25,941,535  |
| Items that will not be subsequently reclassified to<br>consolidated statement of profit or loss | •             |              |               |             |
| Fair value changes on remeasurement of  |               |              |               |             |
| financial assets  | 1,184,344     | 495,265      | 141,099       | (500,553)   |
| Deferred tax on fair value changes on   |               |              |               |             |
| remeasurement of financial assets   | (390,834)     | (107,720)    | (46,563)      | 108,870     |
|   | 793,510       | 387,545      | 94,536        | (391,683)   |
| Share of other comprehensive income of  |               |              |               |             |
| associate   | 1,199,099     | (29,378)     | (443,004)     | (772,812)   |
| Deferred tax on share of other comprehensive<br>income of associate                             | (395,703)     | 6,390        | 146,191       | 168,087     |
|   | 803,396       | (22,988)     | (296,813)     | (604,725)   |
|   |               | ( ,,         | ( , ,         | (,,         |
| Total comprehensive income for the period   | 1,308,855,348 | 879,177,208  | 576,723,112   | 296,573,168 |
| Total comprehensive income for the period attribution   | itable to:    |              |               |             |
| Equity shareholders of the Holding Company  | 1,250,821,209 | 827,473,456  | 560,244,781   | 282,842,726 |
| Non-controlling interest  | 58,034,139    | 51,703,752   | 16,478,331    | 13,730,442  |
|   | 1,308,855,348 | 879,177,208  | 576,723,112   | 296,573,168 |
|   |               |              |               |             |

Chief Executive Officer

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Director

**Chief Financial Officer** 

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2023

|  | Attributable to equity shareholders of the Holding Company |                  |                      |   |   |  |                                      |                            |                                 |                            |
|--|--|------------------|----------------------|---|---|--|--------------------------------------|----------------------------|---------------------------------|----------------------------|
|  |  |                  |                      | Rese<br>Capital Reserve                       | erves   |  | Revenue                              |                            |                                 |                            |
|  | lssued,<br>subscribed<br>and paid-up<br>capital            | Share<br>premium | Statutory<br>reserve | Foreign<br>currency<br>translation<br>reserve | Surplus /<br>(deficit) on re-<br>measurement<br>of financial<br>assets at fair<br>value through<br>other<br>comprehen-<br>sive income | Surplus on<br>revaluation of<br>leasehold<br>land and<br>office building | reserve<br>Unappropriate<br>d profit | Total reserves             | Non-<br>controlling<br>Interest | Total                      |
|  |  |                  |                      |   |   | 5663   |                                      |                            |                                 |                            |
| Balance as at July 1, 2021 (audited)   | 1,754,076,470  | 1,501,683,073    | 1,782,941,804        | 213,948,996                                   | (207,316,340)   | 844,238,868  | 2,595,807,823                        | 6,731,304,224              | 958,875,571                     | 9,444,256,265              |
| Profit for the period<br>Other comprehensive income  | -  | -                | -                    | -<br>118.636.039                              | -<br>387.545  | -  | 708,472,860 (22,988)                 | 708,472,860<br>119.000.596 | 51,703,752                      | 760,176,612<br>119,000,596 |
| Total comprehensive income for the period  | -  | -                | -                    | 118,636,039                                   | 387,545   | -  | 708,449,872                          | 827,473,456                | 51,703,752                      | 879,177,208                |
| Transferred from surplus on revaluation of fixed assets<br>on account of incremental depreciation - net of tax | -  | -                | -                    | -   | -   | (13,709,718)   | 13,709,718                           | -                          | -                               | -                          |
| Transactions with owners recorded directly in equity   |  |                  |                      |   |   |  |                                      |                            |                                 |                            |
| Profit distribution for the year ended<br>June 30, 2021 @ Rs. 2.9 per certificate                              | -  | -                | -                    | -   | -   | -  | -                                    | -                          | (105,289,790)                   | (105,289,790)              |
| Final cash dividend @ Rs.2 per ordinary share of Rs. 10 each for the year ended June 30, 2021                  | -  | -                | -                    | -   | -   | -  | (350,815,294)                        | (350,815,294)              | -                               | (350,815,294)              |
| Balance as at March 31, 2022 (unaudited)   | 1,754,076,470  | 1,501,683,073    | 1,782,941,804        | 332,585,035                                   | (206,928,795)   | 830,529,150  | 2,967,152,119                        | 7,207,962,386              | 905,289,533                     | 9,867,328,389              |
| Balance as at July 1, 2022 (audited)   | 1,754,076,470  | 1,501,683,073    | 1,827,052,323        | 372,318,171                                   | (179,968,379)   | 823,611,567  | 2,747,685,676                        | 7,092,382,431              | 932,993,496                     | 9,779,452,397              |
| Profit for the period  | -  | -                | -                    | -<br>321.610.125                              | -<br>793.510  | -  | 927,614,178<br>803,396               | 927,614,178<br>323,207,031 | 58,034,139                      | 985,648,317<br>323,207,031 |
| Other comprehensive income<br>Total comprehensive income for the period  | -  | -                | -                    | 321,610,125                                   | 793,510   | -  |                                      | 1,250,821,209              | 58,034,139                      | 1,308,855,348              |
| Transferred from surplus on revaluation of fixed assets<br>on account of incremental depreciation - net of tax | -  | -                | -                    |   | -   | (13,484,817)   | 13,484,817                           | -                          | -                               | -                          |
| Transferred from deficit on revaluation of financial asset at FVTOCI on disposal of investment - net of tax    | -  | -                | -                    | -   | 186,995,565   |  | (186,995,565)                        | -                          | -                               | -                          |
| Transactions with owners recorded directly in equity   |  |                  |                      |   |   |  |                                      |                            |                                 |                            |
| Profit distribution for the year ended June 30, 2022 @ Rs. 2 per certificate                                   | -  | -                | -                    | -   | -   | -  | -                                    | -                          | (72,613,648)                    | (72,613,648)               |
| Final cash dividend @ Rs.2 per ordinary share of Rs. 10 each for the year ended June 30, 2022                  | -  | -                | -                    | -   | -   | -  | (350,815,294)                        | (350,815,294)              | -                               | (350,815,294)              |
| Balance as at March 31, 2023 (unaudited)   | 1,754,076,470  | 1,501,683,073    | 1,827,052,323        | 693,928,296                                   | 7,820,696   | 810,126,750  | 3,151,777,208                        | 7,992,388,346              | 918,413,987                     | 10,664,878,803             |

**Chief Executive Officer** 

**Chief Financial Officer** 

Director

#### OLP FINANCIAL SERVICES PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2023

|   |      | Nine Months Period       |                         |  |
|---|------|--------------------------|-------------------------|--|
|   | Note | March 31,<br>2023        | March 31,<br>2022       |  |
| CASH FLOWS FROM OPERATING ACTIVITIES  |      | Rup                      | ees                     |  |
| Profit before taxation for the period   |      | 1,486,003,945            | 1,068,244,914           |  |
| Adjustments for:  |      |                          |                         |  |
| Depreciation and amortisation   |      | 601,417,781              | 706,818,279             |  |
| Amortisation of transaction cost  |      | 6,429,126                | 2,141,264               |  |
| Provision / (Reversal of provision) for potential lease and other loan losses - net |      | 54,120,430<br>28,831,203 | (131,917,461            |  |
| Other provisions - net<br>Provision for service sales tax                           |      | 1,666,054                | 23,345,740<br>1,555,430 |  |
| Gain on sale of investment - net  |      | (190,509,490)            | (18,803,317             |  |
| Charge for defined benefit plan   |      | 14,160,769               | 16,869,833              |  |
| Share of profit from associate  |      | (85,739,250)             | (40,339,275             |  |
| Fair value changes on remeasurement of financial assets at fair value - net         |      | 2,933,712                | 4,982,533               |  |
| Finance cost including bank charges   |      | 2,791,371,203            | 1,443,572,975           |  |
| Dividend income   |      | (19,007,852)             | (1,392,558              |  |
| Return on investments and deposits  |      | (181,245,090)            | (145,602,730            |  |
| Gain on disposal of ijarah assets   |      | (3,466,263)              | (8,330,691              |  |
| Gain on disposal of fixed assets  |      | (4,723,450)              | (2,264,259              |  |
| Other exchange gain -net  |      | (2,597,189)              | (652,609                |  |
|   |      | 3,013,641,694            | 1,849,983,154           |  |
| Operating profit before working capital changes                                     |      | 4,499,645,639            | 2,918,228,068           |  |
| Increase in operating assets  |      |                          |                         |  |
| Investment in finance lease - net   |      | 898,666,821              | 262,729,511             |  |
| Long-term finances and loans - net  |      | (2,186,666,887)          | (3,195,858,256          |  |
| Short-term finances - net   |      | (14,183,528)             | 4,997,641               |  |
| Long-term deposits  |      | (108,000)                | (109,000                |  |
| Advances and prepayments  |      | 272,655,953              | (61,089,442             |  |
| Other receivables   |      | (131,943,131)            | (46,882,776             |  |
| Increase / (decrease) in operating liabilities                                      |      | (1,161,578,772)          | (3,036,212,322          |  |
| Deposits from lessees - net   |      | 46,282,660               | 4,092,391               |  |
| Other long term liabilities - net   |      | (349,740,301)            | (328,148,728            |  |
| Trade and other payables  |      | (258,651,715)            | 110,358,505             |  |
|   |      | (562,109,356)            | (213,697,832            |  |
| Cash generated / (used) from operating activities                                   |      | 2,775,957,511            | (331,682,086            |  |
| Payment against staff retirement benefits   |      | (11,413,776)             | (15,331,518             |  |
| Income tax paid   |      | (487,336,691)            | (492,412,299            |  |
|   |      | (498,750,467)            | (507,743,817            |  |
| Net cash generated from / (used in) operating activities                            |      | 2,277,207,044            | (839,425,903            |  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |                          |                         |  |
| Capital expenditure incurred - own use and intangible assets                        |      | (36,698,464)             | (35,291,411             |  |
| Capital expenditure incurred - ijarah finance                                       |      | (415,045,483)            | (579,412,570            |  |
| Proceeds from disposal of assets - own use  |      | 5,727,874                | 3,868,276               |  |
| Proceeds from sale of ijarah finance assets   |      | 69,564,283               | 136,207,991             |  |
| Investments - net   |      | (1,993,918,459)          | (2,381,074,450          |  |
| Dividend received   |      | 19,007,852               | 1,392,558               |  |
| Interest received   |      | 14,513,664               | 20,000,385              |  |
| Net cash used in investing activities   |      | (2,336,848,733)          | (2,834,309,221          |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |                          |                         |  |
| Proceeds from long-term loans   |      | 3,588,743,588            | 6,798,036,849           |  |
| Short-term borrowings - net   |      | -                        | (500,000,000            |  |
| Certificates of deposit redeemed / issued - net                                     |      | 219,024,706              | (162,864,520            |  |
| Repayment of long-term finances   |      | (3,010,069,445)          | (2,900,694,444          |  |
| Finance cost paid   |      | (2,259,720,233)          | (1,004,769,547          |  |
| Payment of lease liability against right-of-use assets                              |      | (24,980,284)             | (29,657,814             |  |
| Dividend paid   |      | (269,983,095)            | (635,010,508            |  |
| Net cash generated from financing activities  |      | (1,756,984,763)          | 1,565,040,016           |  |
| Net decrease in cash and cash equivalents   |      | (1,816,626,452)          | (2,108,695,108          |  |
| Cash and cash equivalents at beginning of the period                                |      | 1,053,064,117            | 469,212,939             |  |
|   |      |                          |                         |  |
| Cash and cash equivalents at end of the period                                      | 24   | (763.562.335)            | (1.639.482.169          |  |
|   |      |                          |                         |  |

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Chief Financial Officer

Chief Executive Officer

Director

## OLP FINANCIAL SERVICES PAKISTAN LIMITED NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2023

## 1 LEGAL STATUS AND OPERATIONS

The "Group" consists of:

- (i) OLP Financial Services Pakistan Limited the Holding Company
- (ii) OLP Services Pakistan (Private) Limited subsidiary company
- (iii) OLP Modaraba subsidiary company

## 1.1 Holding company

OLP Financial Services Pakistan Limited (formerly ORIX Leasing Pakistan Limited) (the Holding Company / the Company) was incorporated in Pakistan as a private limited company on July 01, 1986 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and was converted into a public limited company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange Limited and is licensed to carry out Investment Finance Services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

The registered office of the Company is situated at OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned a long-term rating of AA+ (2022: AA+) and a short-term rating of A1+ (2022: A1+) to the Company on March 03, 2023 (2022: March 03, 2022).

## 2 BASIS OF PREPARATION

## 2.1 Statement of compliance

These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting, which comprise of:

- International Accounting Standard 34 " Interim Financial Reporting" (IFRSs) issued by the International Accounting Standards Board as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017; and
- Provisions of and directives issued under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations differ from the IAS 34, the provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations have been followed.

## 2.2 Basis of measurement

These consolidated condensed interim financial statements have been prepared under the historical cost convention except for the following:

- Leasehold land and office building are stated at revalued amounts;
- Certain investments are stated at fair value;
- Non-current assets classified as held-for-sale are valued at lower of carrying amount and fair value less cost to sell;
- Obligation in respect of staff gratuity is measured at present value of defined benefit obligation;
- Investment in associate are valued using equity method of accounting; and
- Lease liabilities which have been carried at present value and right-of-use assets which are initially measured at an amount equal to the corresponding lease liabilities (adjusted for any lease payments and certain specified costs) and depreciated over the respective lease terms.

- **2.3** These consolidated condensed interim financial statements does not include all the information required for a full set of financial statements and should be read in conjunction with the annual published consolidated audited financial statements of the Group for the year ended June 30, 2022.
- 2.4 The comparative consolidated condensed interim statement of financial position presented in these consolidated condensed interim financial statements has been extracted from the annual published consolidated audited financial statements of the Group for the year ended June 30, 2022, whereas the comparative consolidated condensed interim statement of profit or loss, consolidated condensed interim statement of profit or loss, consolidated condensed interim statement of profit or loss and other comprehensive income, consolidated condensed interim statement of consolidated condensed interim statement of consolidated condensed interim statement of profit or loss and other statement of cash flows are stated from the unaudited consolidated condensed interim financial statements for the nine months ended March 31, 2022.
- **2.5** These consolidated condensed interim financial statements have been presented in Pakistani Rupees, which is the functional currency of the Holding Company.

## 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- **3.1** The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the annual published consolidated audited financial statements of the Group for the year ended June 30, 2022.
- **3.2** The preparation of these consolidated condensed interim financial statements in conformity with accounting and reporting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- **3.3** The significant judgments, estimates and assumptions made by the management in applying the Holding Company's accounting polices and the factors used in making those estimates and associated assumptions were the same as those that were applied to the annual audited published consolidated financial statements for the year ended June 30, 2022.

# 3.4 Standards, interpretations and amendments to published accounting and reporting standards that are effective in the current year:

There are certain amendments to the standards and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2022 but are considered not to be relevant or do not have any significant effect on the Group's operations and are, therefore, not detailed in these consolidated condensed interim financial statements.

## 3.5 Standards, interpretations and amendments to approved accounting standards that are not yet effective

There are certain amendments to the published accounting and reporting standards that are mandatory for the Group's accounting period beginning on July 1, 2023. However, these will not have any significant impact on the Group's operations and, therefore, have not been detailed in these unconsolidated condensed interim financial statements.

## 4 RISK MANAGEMENT POLICIES

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published consolidated financial statements of the Group for the year ended June 30, 2022.

|   |                     | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |  |
|---|---------------------|-----------------------------------|-------------------------------|--|
| 5 | FIXED ASSETS        | RupeesRupees                      |                               |  |
|   | Own use             | 1,073,693,267                     | 1,101,053,199                 |  |
|   | Operating lease     | 13,051,706                        | 114,168,578                   |  |
|   | ljarah assets       | 1,656,214,787                     | 1,814,131,036                 |  |
|   | Right-of-use assets | 79,210,121                        | 89,150,477                    |  |
|   |                     | 2,822,169,881                     | 3,118,503,290                 |  |
|   |                     |                                   |                               |  |

**5.1** The following is a statement of cost of additions and disposals to / from fixed assets for the nine months period ended March 31, 2023.

|  | Own        | use        | Asset under O | perating Lease | Asset under ljarah financing |                                 | Right-of-use assets |                           |
|--|------------|------------|---------------|----------------|------------------------------|---------------------------------|---------------------|---------------------------|
|  | Additions  | Disposals  | Additions     | Disposals      | Additions                    | Disposals /<br>Transfers        | Additions           | Disposals                 |
|  |            |            |               | (Rup           | ees)                         |                                 |                     |                           |
| Right-of-use assets                      | -          | -          | -             | -              | -                            | -                               | 9,512,245           | 1,144,132                 |
| Generators / machinery                   | 70,200     | -          | -             | 136,389,074    | 415,045,483                  | 117,422,977                     | -                   | -                         |
| Leasehold improvements                   | 1,284,386  | 54,000     | -             | -              | -                            | -                               | -                   | -                         |
| Furniture, fittings and office equipment | 3,756,244  | 5,508,604  | -             | -              | -                            | -                               | -                   | -                         |
| Computers and accessories                | 4,922,948  | 6,437,489  | -             | -              | -                            | -                               | -                   | -                         |
| Vehicles                                 | 22,768,050 | 3,946,390  |               | -              |                              | 236,585,789                     | -                   | -                         |
| March 31, 2023                           | 32,801,828 | 15,946,483 | •             | 136,389,074    | 415,045,483                  | 354,008,766                     | 9,512,245           | 1,144,132                 |
| March 31, 2022                           | 35,224,729 | 15,597,888 | -             | -              | 579,412,570                  | 585,621,586                     | 20,476,334          | 379,617                   |
| INTANGIBLE ASSETS                        |            |            |               |                | Ň                            | n-audited)<br>Aarch 31,<br>2023 | Ju                  | udited)<br>ne 30,<br>2022 |
| INTANGIBLE ASSETS                        |            |            |               |                |                              | R                               | upees               |                           |
| Computer software and licen              | se         |            |               |                |                              | 3,966,275                       | ; ·                 | 1,529,348                 |
| Goodwill                                 |            |            |               |                |                              | 13,728,733                      | 3 13                | 3,728,733                 |
| Customer relationship for Ijan           | rah        |            |               |                |                              | 3,071,424                       |                     | 2,285,715                 |
|  |            |            |               |                |                              | 20,766,432                      | 2 27                | 7,543,796                 |

6.1 Additions amounting to Rs. 3,896,636 (March 2022: Rs. 66.682) were made during the nine months period ended March 31, 2023. Disposals amounting to Rs. 24,570 (March 2022: Nil) were made during the period.

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|   |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|---|--|------|-----------------------------------|-------------------------------|
| 7 | NET INVESTMENT IN FINANCE LEASE              |      | Rupees                            |                               |
|   | Instalment contract receivables              |      | 16,387,614,042                    | 16,831,144,200                |
|   | Residual value                               |      | 6,880,546,498                     | 7,223,673,546                 |
|   | Less: adjustable security deposit            | 7.1  | (6,867,573,145)                   | (7,209,618,143)               |
|   | Gross investment in finance lease            |      | 16,400,587,395                    | 16,845,199,603                |
|   | Less: unearned finance income                |      | (3,926,986,637)                   | (3,408,575,208)               |
|   | Present value of investment in finance lease |      | 12,473,600,758                    | 13,436,624,395                |

- 7.1 Security deposit is received from lessees under finance lease contracts which is adjustable at the expiry of the lease
- 7.2 The Group's implicit rate of return on performing leases ranges from 14.60% to 30.23% (June 30, 2022: 12.52% to 27.55%) per annum. These are secured against leased assets, security deposits averaging 23.84% (June 30, 2022: 23.41%) of the cost of leased assets and personal guarantees.

| 8 | LONG-TERM INVESTMENTS  | Note | (Un-audited)<br>March 31,<br>2023<br>Rupe | (Audited)<br>June 30,<br>2022<br>ess   |
|---|--|------|---|--|
|   | Amortised Cost<br>Pakistan Investment Bonds (PIBs)   | 8.1  | 196,908,133                               | 588,235,272                            |
|   | At fair value through other comprehensive income<br>Sama Finance PSC - related party<br>Cashew Financial Services Limited<br>Less: fair value change on remeasurement of financials assets | 8.2  | -<br>15,050,000<br>-<br>15,050,000        | 279,097,858<br>-<br>(279,097,858)<br>- |
|   | Less: current maturity   |      | (196,908,133)<br>15,050,000               | (393,448,918)<br>194,786,354           |

- **8.1** This represents investment made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These carry coupon rate of 7.00% (June 30, 2022: 7.00% to 12.00%) per annum and are due to mature latest by August 20, 2023 (June 30, 2022: August 20, 2023).
- 8.2 During the period, investment in Sama Finance PSC has been sold to Al Hail Holding LLC.

|    |   | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|---|------|-----------------------------------|-------------------------------|
| 9  | CURRENT MATURITY OF NON-CURRENT ASSETS              |      | Rup                               | ees                           |
|    | Current maturity of:                                |      |                                   |                               |
|    | Net investment in finance lease                     |      | 6,527,103,837                     | 6,867,323,292                 |
|    | Allowance for potential lease losses                |      | (676,936,983)                     | (678,394,356)                 |
|    |   |      | 5,850,166,854                     | 6,188,928,936                 |
|    | Long-term investments                               |      | 196,908,133                       | 393,448,918                   |
|    | Long-term finances and loans                        |      | 7,626,905,649                     | 6,029,464,696                 |
|    | Allowance for potential loan losses                 |      | (264,364,346)                     | (237,532,877)                 |
|    |   |      | 7,362,541,303                     | 5,791,931,819                 |
|    |   |      | 13,409,616,290                    | 12,374,309,673                |
| 10 | SHORT-TERM INVESTMENTS                              |      |                                   |                               |
|    | At amortised cost                                   |      |                                   |                               |
|    | Investment in Sukuk certificates                    | 10.1 | -                                 | 57,701,835                    |
|    | Less: provision for potential losses on investments |      |                                   | (57,701,835)                  |
|    | At fair value through profit or loss                |      |                                   |                               |
|    | Investment in Market treasury bills                 | 10.2 | 2,966,638,522                     | 554,492,300                   |
|    | Investment in Mutual Funds                          |      | 316,156,674                       | -                             |
|    | At fair value through other comprehensive income    |      |                                   |                               |
|    | Ordinary shares - unlisted                          |      | 23,910,595                        | 22,726,251                    |
|    |   |      | 3,306,705,791                     | 577,218,551                   |
|    |   |      |                                   |                               |

- **10.1** This represents investment by the Modaraba in unlisted Sukuk Certificates which has been fully provided.
- **10.2** These include investment amounted to Rs. 521,237,737 (June 30, 2022: Rs. 111,509,376) made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 1 to 3 months (June 30, 2022: 1 month) from the reporting date, carrying yield ranging from 16.77% to 21.00% (June 30, 2022: 11.34% to 14.45%) per annum.

|   | Note  | (Un-audited)<br>March 31,<br>2023  | (Audited)<br>June 30,<br>2022  |
|---|---|--|--|
| ASSETS CLASSIFIED AS HELD FOR SALE              |   | Rupe   | ees  |
| Repossessed assets<br>Investments in associates | 11.1  | 250,001  | 250,001  |
| - OPP (Private) Limited (OPP)                   | 11.2  | 87,754,399   | 87,754,399   |
| - SAMA Finance SAE (SAMA)                       | 11.3  | 172,043,037  | 172,043,037  |
| Stock Exchange room                             |   | 4,700,000  | 4,700,000  |
|   |   | 264,747,437  | 264,747,437  |
|   | Repossessed assets<br>Investments in associates<br>- OPP (Private) Limited (OPP)<br>- SAMA Finance SAE (SAMA) | ASSETS CLASSIFIED AS HELD FOR SALE Repossessed assets 11.1 Investments in associates - OPP (Private) Limited (OPP) 11.2 - SAMA Finance SAE (SAMA) 11.3 | NoteMarch 31,<br>2023ASSETS CLASSIFIED AS HELD FOR SALERupeRepossessed assets11.1Investments in associatesRupe- OPP (Private) Limited (OPP)11.2- SAMA Finance SAE (SAMA)11.3Stock Exchange room4,700,000 |

- **11.1** These represent repossessed assets consisting of vehicle previously leased out to customers. The Holding Company intends to dispose of these assets to recover the balance amount outstanding against such leases.
- **11.2** The Holding Company holds 45% (2022: 45%) ownership interest in OPP (Private) Limited. In 2014, the Board of Directors of the Holding Company approved divestment of the Company's entire investment in OPP.

The sales negotiations for disposal of investment in OPP were held with a minority shareholder of OPP and a Share Purchase Agreement (SPA) was signed by all the parties in July 2014. However, the minority shareholder had failed to comply with the terms of the SPA and initiated legal proceedings to restrict the Company in managing the affairs of OPP. The Company has also filed a reference in the Lahore High Court to allow the Company to buy out the minority stakeholder in OPP or to wind up OPP which is pending to date.

**11.3** The Holding Company holds 23% (2022: 23%) ownership interest in SAMA. The Board of Directors in their meeting held in February 2019 approved divestment of the Company's investment in SAMA. In pursuance of the above, the Holding Company intends to dispose of its investment in SAMA.

The sale negotiations are in process on same terms and conditions despite expiration of long stop date of Sale Purchase Agreement (SPA) on May 31, 2022.

## 12 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

13

| (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |  |   | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|-----------------------------------|-------------------------------|--|---|-----------------------------------|-------------------------------|
| (Number o                         | of Shares)                    |  |   | Rup                               | ees                           |
|                                   |                               | Ordinary shares of Rs. 10 each         |   |                                   |                               |
| 106,485,517                       | 106,485,517                   | Fully paid in cash                     |   | 1,064,855,170                     | 1,064,855,170                 |
| 66,739,592                        | 66,739,592                    | Fully paid bonus shares                |   | 667,395,920                       | 667,395,920                   |
| 2,182,538                         | 2,182,538                     | Fully paid shares against amalgamation | า | 21,825,380                        | 21,825,380                    |
| 175,407,647                       | 175,407,647                   |  |   | 1,754,076,470                     | 1,754,076,470                 |
|                                   |                               | Note                                   | e | (Un-audited)<br>March 31,         | (Audited)<br>June 30,         |
|                                   |                               |  |   | 2023                              | 2022                          |
| LONG-TERM F                       |                               |  |   | Rup                               | ees                           |
|                                   |                               |  |   |                                   |                               |
| Secured                           |                               |  |   |                                   |                               |
| Long-term final                   | nces utilised und             | der mark-up arrangements               |   |                                   |                               |
| from financia                     | al institutions               | 13.1                                   | 1 | 12,555,589,394                    | 11,748,215,251                |
| Privately place                   | d term finance c              | ertificates 13.2                       | 2 | 2,812,500,000                     | 3,000,000,000                 |
| Less: Unamorti                    | ised transaction              | cost                                   | [ | 13,034,086                        | 16,743,302                    |
| Less: current m                   | naturity                      | 15                                     | l | 5,392,770,796                     | 4,166,955,400                 |
|                                   |                               |  |   | 5,405,804,882                     | 4,183,698,702                 |
|                                   |                               |  |   | 9,962,284,512                     | 10,564,516,549                |

- 13.1 The Group has unutilised long term finance facilities of Rs. 784 million as at March 31, 2023 (June 30, 2022: Rs. 606 million). These finances have been obtained for financing of operations and are secured by hypothecation of leased assets, related lease receivables and financing receivables. The mark-up rates thereon range from 13.35% to 22.74% (June 30, 2022: 6.52% to 16.17%) per annum. These finances are repayable within a period up to 60 months (June 30, 2022: up to 60 months).
- **13.2** In December, 2021, the Holding Company issued Rs. 3 billion of rated, privately placed, secured term finance certificates ("TFCs") as an instrument of redeemable capital. These carry markup at 3 months KIBOR plus 0.8% and will mature on December 30, 2026 and are secured against hypothecation charge on receivables of the Company.

|    |  | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|--|------|-----------------------------------|-------------------------------|
| 14 | SHORT-TERM BORROWINGS  |      | Rupees                            |                               |
|    | From banking companies - secured<br>Running finance arrangements | 14.1 | 1,215,748,928                     | 339,499,845                   |

14.1 These represent short-term running finance facilities from commercial banks for financing of operations with limits aggregating to Rs. 2,850 million as at March 31, 2023 (June 30, 2022: Rs. 3,100 million). These facilities have been obtained for financing of day to day operations. The rate of mark-up ranges from 17.45% to 20.22% (June 30, 2022: 12.40% to 14.81%) per annum on a daily product basis. These are secured by hypothecation of leased assets, related lease receivables and financing receivables.

|    |   | Note | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022 |
|----|---|------|-----------------------------------|-------------------------------|
| 15 | CURRENT MATURITY OF NON-CURRENT LIABILITIES |      | Rup                               | ees                           |
|    | Current maturity of:                        |      |                                   |                               |
|    | Long-term finances                          | 13   | 5,392,770,796                     | 4,166,955,400                 |
|    | Lease liability against right-of-use assets |      | 24,595,717                        | 22,270,566                    |
|    | Long-term certificates of deposit           |      | 574,753,993                       | 878,978,260                   |
|    | Long-term deposits                          |      | 230,693,567                       | 160,130,604                   |
|    | Redeemable capital                          |      | 2,791,705,000                     | 2,598,205,000                 |
|    |   |      | 9,014,519,073                     | 7,826,539,830                 |

#### 16 **CONTINGENCIES AND COMMITMENTS**

There was no change in the status of contingencies, except for the following, as disclosed in the note 32 to the 16.1 annual audited published consolidated financial statements of the Group for the year ended June 30, 2022.

#### 16.2 Holding Company

16.2.1 Through Finance Act 2022, the Federal Government has levied Super Tax up to 4% on high earning persons / companies for the tax year 2022 and onwards. The Holding Company's legal advisor was of the opinion that levy of super tax is unlawful and leading to double taxation. Accordingly, the Holding Company had filed constitutional petition before the Sindh High Court (SHC) dated December 27, 2022 challenging the levy of super tax. The SHC had granted stay, on submission of bank guarantee, till the decision had been made and the Holding Company duly submitted a bank guarantee of Rs. 87 million. On January 27, 2023, the SHC dismissed the petition stating levy of super tax is lawful, however, it would not be applied retrospectively i.e. for Tax Year 2022. Subsequently, tax authorites filed an appeal against SHC decision at Supreme Court of Pakistan (SCP). On February 16, 2023, SCP declared that the retrospective levy of super tax is lawful i.e. for Tax year 2022 and directed SHC to encash submitted bank guarantee upto 4% of taxable income and release the amount to the tax authorities. On February 27, 2023, Nazir of SHC ordered the Holding Company's bank to furnish payorder of Rs. 34.3 million against their bank guarantee issued in favor of Nazir Sindh High Court, which has been duly submitted by the Bank.

The Holding Company has already made a provision amounting to Rs. 87 million against the super tax for prior year.

16.2.2 In December 2022, the Holding Company received a show cause notice from the Sindh Revenue Board (SRB) for short payment against services along with default surcharge amounting to Rs. 1.8 million for the period from September 2019 to April 2022 against income from operating lease and income from services provided to Insurance companies through workshop. The same was adequately responded stating that the services fall under the reduced rate of sales tax. However, the additional commissioner of SRB confirmed the said liability through Order no 2892 of 2022 dated December 9, 2022, which has been challenged by the Company before commissioner appeals SRB. The same is pending for adjudication.

Based on the tax advisor's opinion, the management is confident of a favourable outcome. Accordingly no tax provision has been made in these consolidated condensed interim financial statements.

16.2.3 Commitments relating to capital expenditure at the reporting date amounted to Rs. 5.7 million (June 30, 2022: Rs.0.63 million).

#### 16.3 **OLP Modaraba**

16.3.1 OLP Modaraba has issued letters of comfort to various commercial banks on behalf of its customers. These aggregate to Rs. 83.8 million (June 30, 2022: Rs. 83.8 million).

|    |  |      | (Un-audited) |             |
|----|--|------|--------------|-------------|
|    |  |      | Nine mont    | hs ended    |
|    |  | Note | March 31,    | March 31,   |
|    |  |      | 2023         | 2022        |
|    |  |      | Rupe         | ees         |
| 17 | OTHER INCOME - NET                                   |      |              |             |
|    | Income from financial assets                         |      |              |             |
|    | Return on investments and deposits                   |      | 55,982,429   | 29,677,798  |
|    | Interest income on government securities             |      | 127,128,009  | 115,915,361 |
|    | Dividend income                                      |      | 19,007,852   | 1,392,558   |
|    | Gain on sale of investments - net                    |      | 190,509,490  | 18,803,317  |
|    | Unrealised loss on remeasurement of financial assets |      |              |             |
|    | at fair value through profit or loss - net           |      | (2,933,712)  | (4,982,533) |
|    |  |      | 389,694,068  | 160,806,501 |
|    | Income from other than financial assets              |      |              |             |
|    | Fee and other income                                 | 17.1 | 123,790,122  | 130,699,289 |
|    | Documentation fee                                    |      | 25,508,389   | 26,000,391  |
|    | Gain on disposal of fixed assets                     |      | 8,206,989    | 2,251,109   |
|    | Gain on cancellation of leases and finance and loans |      | 64,901,125   | 34,848,675  |
|    | Exchange gain / (loss) - net                         |      | 2,597,189    | 652,609     |
|    |  |      | 225,003,814  | 194,452,073 |
|    |  |      | 614,697,882  | 355,258,574 |

17.1 This includes a grant received from Karandaaz Pakistan amounting to Rs. 5 million for IT related consultancy services.

# 18 SHARE OF PROFIT OF ASSOCIATE UNDER EQUITY ACCOUNTING

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|  |                                 | (Un-au                                      | udited)                             |   |  |
|--|---------------------------------|---|-------------------------------------|---|--|
|  |                                 | oths ended<br>31, 2023                      | Nine months ended<br>March 31, 2022 |   |  |
| Name of associate                          | Associates'<br>profit after tax | Share of<br>associates'<br>profit after tax | Associates'<br>profit after tax     | Share of<br>associates'<br>profit after tax |  |
|  |                                 | (Rup  | oees)                               |   |  |
| Un-quoted<br>Yanal Finance Company         | 4,286,962,428                   | 85,739,250                                  | 2,016,963,793                       | 40,339,275                                  |  |
|  |                                 |   | (Un-au                              | udited)                                     |  |
|  |                                 |   | Nine mon                            | ths ended                                   |  |
|  |                                 |   | March 31,                           | March 31,                                   |  |
|  |                                 |   | 2023                                | 2022  |  |
| FINANCE COST                               |                                 |   | Rup                                 | )ees  |  |
| Interest / mark-up / profit on:            |                                 |   |                                     |   |  |
| - Long-term finances                       |                                 |   | 1,636,486,362                       | 671,889,186                                 |  |
| - Redeemable capital                       |                                 |   | 291,220,655                         | 167,683,090                                 |  |
| - Musharika finance arrangements           |                                 |   | 232,883,005                         | 79,194,417                                  |  |
| - Short-term borrowings                    |                                 |   | 162,856,479                         | 121,382,471                                 |  |
| - Certificates of deposit                  |                                 |   | 434,414,795                         | 377,082,374                                 |  |
| - Unwinding of security deposit            |                                 |   | 27,269,821                          | -   |  |
| - Lease liability against right-of-use ass | ets                             |   | 10,410,803                          | 10,523,297                                  |  |
| Amortization of transaction cost           |                                 |   | 6,429,126                           | 2,141,264                                   |  |
| Bank charges and commission                |                                 |   | 41,458,237                          | 24,815,813                                  |  |
| -  |                                 |   | 2,843,429,283                       | 1,454,711,912                               |  |

|    |   | (Un-audited)<br>Nine months ended |                   |  |
|----|---|-----------------------------------|-------------------|--|
|    |   |                                   |                   |  |
|    |   | March 31,<br>2023                 | March 31,<br>2022 |  |
| 20 | OTHER PROVISIONS / (REVERSAL OF PROVISION) - NET                      | Rupees                            |                   |  |
|    | Operating lease, investments and other receivables                    |                                   |                   |  |
|    | Reversal of provision against other receivable                        | (3,166,028)                       | -                 |  |
|    | Provision against operating lease receivable                          | 1,200,204                         | 1,608,238         |  |
|    | Provision against ijarah receivable                                   | 3,570,756                         | -                 |  |
|    | Others  |                                   |                   |  |
|    | Provision for Workers' Welfare Fund                                   | 27,161,739                        | 21,737,502        |  |
|    | Provision for services sales tax on Management Company's remuneration | 1,666,054                         | 1,555,430         |  |
|    |   | 30,432,725                        | 24,901,170        |  |

## 21 SEGMENT INFORMATION

The Group has four primary reporting segments namely, 'Finance lease', 'Finances & Loans', 'Operating lease' and 'Islamic Finance' based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long-term leases of movable assets to corporate entities and individuals. Finances and loans are primarily extended to corporate entities and individuals for purchase of saloon vehicles and includes micro finance which represents group / community based lending to the underprivileged community. Under the operating lease segment, the Group provides equipment on short-term rentals to corporate entities. Islamic Finance comprises of equipment provided to corporate entities under ljarah finance and Diminishing Musharika. Other operations, which do not fall into the above segment categories and are not deemed by the management to be sufficiently significant to disclose as separate items, are reported under 'Investment in subsidiaries, associates, and others'.

|   | March 31, 2023 |                       |                 |                 |  |                |
|---|----------------|-----------------------|-----------------|-----------------|--|----------------|
|   | Finance lease  | Finances and<br>loans | Operating lease | Islamic finance | Investment in<br>subsidiaries,<br>associates &<br>others | Total          |
|   |                |                       | (Rup            | ees)            |  |                |
| Segment analysis for the nine months<br>ended March 31, 2023 - (Unaudited)  |                |                       |                 |                 |  |                |
| Segment revenues  | 2,182,108,395  | 2,172,354,053         | 12,903,707      | 1,325,681,562   | 519,012,598  | 6,212,060,315  |
| Finance cost  | 900,644,264    | 950,924,067           | 6,163,171       | 545,281,876     | 440,415,905  | 2,843,429,283  |
| Administrative and general expenses   | 517,289,261    | 546,167,701           | 3,547,818       | 175,523,971     | 10,434,838   | 1,252,963,589  |
| Direct cost   | 5,305,112      | 11,969,352            | 9,860,552       | 506,872,257     | 11,103,070   | 545,110,343    |
| (Reversals) / Provisions-net  | 47,851,176     | 15,397,911            | 1,200,204       | (5,557,901)     | (1,499,974)  | 57,391,416     |
|   | 711,018,582    | 647,895,022           | (7,868,038)     | 103,561,359     | 58,558,759   | 1,513,165,684  |
| Provision for Workers' Welfare Fund   |                |                       |                 |                 |  | (27,161,739)   |
| Provision for taxation  |                |                       |                 |                 |  | (500,355,628)  |
| Profit for the period   |                |                       |                 |                 |  | 985,648,317    |
| Segment assets and liabilities as at<br>March 31, 2023 (Un-audited)         |                |                       |                 |                 |  |                |
| Segment assets  | 11,738,049,689 | 13,376,541,413        | 13,384,789      | 6,059,579,459   | 5,784,465,867  | 36,972,021,217 |
| Unallocated assets  |                |                       |                 |                 |  | 1,930,562,383  |
| Total assets  |                |                       |                 |                 |  | 38,902,583,600 |
| Segment liabilities   | 118,069,938    | 204,417,644           | 1,861,153       | 5,139,844,026   | 182,915,897  | 5,647,108,658  |
| Unallocated liabilities   |                |                       |                 |                 |  | 22,590,596,139 |
| Total liabilities   |                |                       |                 |                 |  | 28,237,704,797 |
| Other information for the nine months<br>ended March 31, 2023 - (Unaudited) |                |                       |                 |                 |  |                |
| Capital expenditure   | -              | -                     | -               | 415,045,483     | -  | 415,045,483    |
| Depreciation  | -              | -                     | 5,365,429       | 516,078,003     | -  | 521,443,432    |
| Unallocated   |                |                       |                 |                 |  |                |
| Capital expenditure - fixed asset for own use                               | -              | -                     | -               | -               | -  | 32,801,828     |
| Addtions made to intangible assets  | -              | -                     | -               | -               | -  | 3,896,636      |
| Unallocated depreciation and amortisation                                   |                |                       |                 | -               |  | 79,974,349     |
|   |                |                       |                 |                 |  |                |

|   | March 31, 2022 |                       |                 |                 |  |                                 |
|---|----------------|-----------------------|-----------------|-----------------|--|---------------------------------|
|   | Finance lease  | Finances and<br>loans | Operating lease | Islamic finance | Investment in<br>subsidiaries,<br>associates &<br>others | Total                           |
|   |                |                       | (Rup            | ees)            |  |                                 |
| Segment analysis for the nine months<br>ended March 31, 2022 - (Unaudited)  |                |                       |                 |                 |  |                                 |
| Segment revenues  | 1,696,123,727  | 1,136,493,257         | 26,982,936      | 1,100,442,781   | 243,587,198  | 4,203,629,899                   |
| Finance cost  | 600,268,693    | 408,785,171           | 5,259,844       | 255,918,189     | 184,480,015  | 1,454,711,912                   |
| Administrative and general expenses   | 627,905,782    | 308,613,849           | 5,866,527       | 124,964,152     | 49,771,890   | 1,117,122,200                   |
| Direct cost   | 18,396,768     | 15,357,573            | 15,767,150      | 620,747,167     | 298,506  | 670,567,164                     |
| (Reversal) / provision - net  | (120,664,230)  | 5,100,147             | 1,608,238       | (14,797,948)    | -  | (128,753,793)                   |
|   | 570,216,714    | 398,636,516           | (1,518,823)     | 113,611,221     | 9,036,787  | 1,089,982,416                   |
| Provision for Workers' Welfare Fund   |                |                       |                 |                 |  | (21,737,502)                    |
| Provision for taxation  |                |                       |                 |                 |  | (308,068,302)                   |
| Profit for the period   |                |                       |                 |                 |  | 760,176,612                     |
| Segment assets and liabilities as at<br>June 30, 2022 (Audited)             |                |                       |                 |                 |  |                                 |
| Segment assets  | 12,684,937,695 | 15,245,473,788        | 120,993,799     | 1,982,067,013   | 3,452,595,529  | 33,486,067,824                  |
| Unallocated assets<br>Total assets  |                |                       |                 |                 |  | 2,578,235,612<br>36,064,303,436 |
| Segment liabilities   | 455,206,642    | 3,182,088,187         | 1,644,414       | 1,959,450,589   | 356,506,956  | 5,954,896,788                   |
| Unallocated liabilities   |                |                       |                 |                 |  | 20,329,954,251                  |
| Total liabilities   |                |                       |                 |                 |  | 26,284,851,039                  |
| Other information for the nine months<br>ended March 31, 2022 - (Unaudited) |                |                       |                 |                 |  |                                 |
| Capital expenditure   | -              | -                     | -               | 579,412,570     | -  | 579,412,570                     |
| Depreciation  |                |                       | 7,576,704       | 611,479,043     | -  | 619,055,747                     |
| Unallocated   |                |                       |                 |                 |  |                                 |
| Capital expenditure - fixed asset for own use                               | -              | -                     | -               | -               | -  | 35,224,729                      |
| Addtions made to intangible assets  | -              | -                     | -               | -               | -  | 66,682                          |
| Unallocated depreciation and amortisation                                   | -              | -                     |                 | -               |  | 87,762,532                      |
|   |                |                       |                 |                 |  | . , . ,,,=                      |

## 22 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The Group has related party relationships with its parent company, group companies, associated companies, staff provident fund, staff gratuity fund, directors and key management personnel and entities over which the directors or key management personnel are able to exercise significant influence.

The Group in the normal course of business carries out transactions with various related parties. These transactions are executed substantially on the same terms as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk.

|      |  | (Un-audited)      |                   |
|------|--|-------------------|-------------------|
|      |  | Nine mon          | ths ended         |
|      |  | March 31,<br>2023 | March 31,<br>2022 |
|      |  | Rup               |                   |
| 22.1 | Transactions with related parties during the period are given below: |                   |                   |
|      | ORIX Corporation, Japan - Parent Company - 49.58% Holding            |                   |                   |
|      | Dividend paid - net of tax   | -                 | 344,637,446       |
|      | Reimbursement of cost  | -                 | 401,445           |
|      | Yanal Finance Company - Associate - 2.5% ownership                   |                   |                   |
|      | Reimbursement of cost  | 17,003,632        | 18,213,945        |
|      | AWT Investments Limited (AWTIL) - Common directorship                |                   |                   |
|      | Profit on redeemable capital issued to mutual funds managed by AWTIL | 11,076,609        | -                 |
|      |  |                   |                   |

|      |  | (Un-audited)<br>Nine months ended   |  |
|------|--|---|--|
|      |  | March 31,<br>2023   | March 31,<br>2022  |
|      | OLP Financial Services Pakistan Limited - Employees Provident Fund<br>Contribution made  | Rup   | 23,099,792   |
|      | OLP Modaraba - Staff Provident Fund<br>Contribution made   | 4,391,624   | 4,056,322  |
|      | OLP Financial Services Pakistan Limited - Staff Gratuity Fund<br>Contribution made   | 11,413,776  | 15,331,518   |
|      | OLP Modaraba - Staff Gratuity Fund (OM-SGF)<br>Contribution made<br>Reimbursement from OM-SGF  | <u>3,658,219</u><br>1,137,511   | <u>3,378,909</u><br>429,703  |
|      | <b>Donation paid - Common Directorship</b><br>The Layton Rahmatullah Benevolent Trust<br>The Indus Hospital  | 2,000,000   | 2,500,000  |
|      | The Patients' Behbud Society for AKU Other related party transactions during the period  | 1,000,000   | 1,000,000  |
|      | Directors and Key Management Personnel   |   |  |
|      | <b>Compensation of Directors and Key Management Personnel</b><br>Directors' fees paid<br>Short-term employee benefits<br>Retirement benefits<br>Total compensation to directors and key management personnel   | 7,000,000<br>222,212,038<br>15,851,557<br>245,063,594                                       | 7,175,000<br>211,944,987<br>13,448,080<br>232,568,067  |
|      | Other transactions with Key Management Personnel<br>Amount of profit paid on certificates of deposit<br>Redeemable capital issued (net off redemption)<br>Profit on Redeemable Capital<br>Staff loans disbursed<br>Principal recovered on staff loans<br>Interest recovered on staff loans<br>Dividend paid to key management personnel - net of tax<br>Dividend paid to the Chief Executive Officer of the Holding Company - net of tax | -<br>18,000,000<br>2,135,833<br>16,973,607<br>15,153,688<br>7,952,987<br>202,487<br>898,071 | 89,361<br>6,500,000<br>542,241<br>13,391,443<br>7,417,358<br>4,913,039<br>312,249<br>903,071 |
|      |  | (Un-audited)<br>March 31,<br>2023   | (Audited)<br>June 30,<br>2022  |
| 22.2 | Balances with related parties as at period / year end  | Rup   |  |
|      | Investment in associate - Yanal Finance Company - 2.5% ownership   | 1,774,813,274   | 1,207,909,411  |
|      | Assets classified as held for sale<br>- OPP (Private) Limited - 45% ownership<br>- SAMA Finance SAE - 23% ownership  | 87,754,399<br>172,043,037   | 87,754,399<br>172,043,037  |
|      | Certificates of deposit held by key management personnel   | -   | 1,300,000  |
|      | Outstanding redeemable capital to key management personnel   | 28,550,000  | 22,550,000   |
|      | Accrued profit on certificates of deposit / redeemable capital / finances under diminishing musharika issued to key management personnel   | 2,317,151   | 1,126,376  |
|      | Advance to Chief Executive Officer of OLP Services Pakistan<br>(Private) Limited - Subsidiary  |   | 1,320,000  |

|  | (Un-audited)<br>March 31,<br>2023 | (Audited)<br>June 30,<br>2022<br>ees |
|--|-----------------------------------|--------------------------------------|
| Outstanding loans to key management personnel  | 67,739,697                        | 65,919,778                           |
| Payable to OLP Financial Services Pakistan Limited-Staff Gratuity Fund                     | 1,426,722                         |                                      |
| Outstanding redeemable capital to AWT Investments Limited<br>(AWTIL) - Common directorship | 188,000,000                       | 100,000,000                          |
| Accrued profit on redeemable capital issued to AWTIL- Common directorship                  | 3,902,600                         | 3,283,231                            |
| Receivable from Yanal Finance Company - Associate  | 17,110,956                        | 6,380,097                            |
| Receivable from ORIX Corporation, Japan - Parent Company                                   | 1,615,695                         | 1,615,695                            |
| Unpaid dividend payable to ORIX Corporation, Japan - Parent Company                        | 321,753,904                       | 160,876,952                          |
|  |                                   |                                      |

## 23 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of investments classified as "at fair value through profit or loss" and "at fair value through other comprehensive income" are based on active market. The investment in associate is accounted for using the equity method while the subsidiaries have been kept at cost.

Fair values of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificates of deposit and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Group's accounting policy.

In the opinion of management, fair values of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or are periodically repriced.

## Fair value hierarchy

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Group to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

|  | March 31, 2023 (Un-audited) |               |             |               |
|--|-----------------------------|---------------|-------------|---------------|
|  | Fair value                  |               |             |               |
|  | Level 1                     | Level 2       | Level 3     | Total         |
|  |                             | (Rup          | ees)        |               |
| Financial assets at fair value through<br>other comprehensive income<br>Ordinary shares - unlisted | <u>-</u>                    | 23,910,595    | -           | 23,910,595    |
| Financial assets at fair value through profit or loss  |                             |               |             |               |
| Market treasury bills  | -                           | 2,966,638,522 | -           | 2,966,638,522 |
| Mutual fund  | -                           | 316,156,674   | -           | 316,156,674   |
| Non-financial assets<br>Fixed assets (Leasehold land and   |                             |               |             |               |
| building)  | -                           | -             | 897,906,694 | 897,906,694   |
| Total  | -                           | 3,306,705,791 | 897,906,694 | 4,204,612,485 |

| Fair v           |   |  |
|------------------|---|--|
|                  |   | <b>—</b>   |
| Level 2          | Level 3                                       | Total  |
|                  | es)   |  |
| 22,726,251       | -   | 22,726,251   |
| 554,492,300<br>- | :   | 554,492,300<br>-   |
|                  |   |  |
| -                |   | 916,321,693  |
| 577,218,551      | 916,321,693                                   | 1,493,540,244  |
|                  | (Un-au  | dited)   |
| •                |   |  |
| Note             | March 31,<br>2023                             | March 31,<br>2022  |
|                  | Rup   | ees  |
| [                | 450,326,492<br>1,860,101                      | 560,105,304<br>1,766,360<br>561,871,664  |
| 14               | (1,215,748,928)                               | (2,201,353,833)  |
| •                | (763,562,335)                                 | (1,639,482,169)  |
| ,                |   |  |
|                  |   | March 31,  |
|                  | 2023  | 2022   |
|                  |   |  |
| reholders        | 927.614.178                                   | 708,472,860  |
| :                | 175,407,647                                   | 175,407,647  |
| :                |   |  |
| -                | 22,726,251<br>554,492,300<br>-<br>577,218,551 | 554,492,300       -         -       916,321,693         577,218,551       916,321,693         577,218,551       916,321,693         (Un-au         As         March 31,         2023 |

Diluted earnings per share has not been presented separately as the Holding Company does not have any convertible instruments in issue as at March 31, 2023 and March 31, 2022, which would have any effect on the earnings per share if the option to convert is exercised.

## 26 NON - ADJUSTING EVENTS AFTER THE REPORTING PERIOD

The Board of Directors of the Holding Comapny in its meeting held on April 28, 2023 has announced an interim cash dividend of Rs. 2 per share (March 2022: Rs. 2 per share) for the year ending June 30, 2023, amounting to Rs. 350,815,294 (March 2022: Rs. 350,815,294). These consolidated condensed interim financial statements for the nine months period ended March 31, 2023 do not include the impact of this appropriation which will be accounted for subsequent to period end.

## 27 DATE OF AUTHORISATION FOR ISSUE

24

25

These consolidated condensed interim financial statements was authorised for issue on <u>April 28, 2023</u> by the Board of Directors of the Holding Company.

## 28 GENERAL

**28.1** Figures reported in this unconsolidated condensed interim financial information have been rounded off to the nearest Rupee unless otherwise stated.



Chief Executive Officer

Nation Hyper

Director

**Chief Financial Officer** 

# **Geographical Presence**

#### Head Office / Registered Office

0LP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi Tel: 021-35144029-40 Fax: 021-35144002, 35144020, 35144090-91 UAN: 111 24 24 24 Email: olp@olpfinance.com Website: www.olpfinance.com

#### **COD Office - DHA**

1st Floor, 23-C, Street No. 5 Ittehad Commercial Area, Phase VI, DHA, Karachi. Tel: 021-35350560-63

KBW - Karachi Plot # 151-A, Shop No. 9 & 10, Datari Arcade, P.E.C.H.S, Block-2. Tel: 021-35143752-5

Hyderabad First Floor, State Life Building, Thandi Sarak. Tel: 022-2784143, 2720397 Fax: 022-2785388

Sukkur Shop No. S-33 & 34, New City Banglows, Shikarpur Road. Tel: 071-5807031-32

Multan Plot # 116, Pull Moj Darya, LMQ Road Multan. Tel: 061- 4518431-3, 4518435-6 Fax: 061-4518436 UAN: 111 24 24 24

Rahim Yar Khan Plot No. 26, Main Street Businessman Colony, Rahim Yar Khan. Tel: 068-588565, 5887617-8 Fax: 068-5887618

#### Bahawalpur

Ground Floor, Near Cantonment Office Board Ahmed Pur East Road, Bahawalpur Tel: 062-9255382, 9255494 Fax: 062-2886273

Vehari

137, Block-D, Vehari Tel: 067-3360351 – 3

Lahore 76-B, E-1, Main Boulevard, Gulberg III Tel: 042-35782586-93 Fax: 042-35790488 UAN: 111 24 24 24

Thokar Niaz Baig 1st floor, 55th Avenue, Lalazar Commercial Market, Raiwind Road, Tahoka Niaz Baig, Lahore Tel: 042-35963581-84

#### Faisalabad

3rd Floor, Sitara Towers, Bilal Chowk, Civil Lines, Faisalabad Tel: 041-2633926, 2633811-3 Fax: 041-2633927 UAN: 111 24 24 24

#### Sargodha

Khan Arcade, 66 Old Civil Lines, Katchery Road, Sargodha Tel: 048-3729521 Fax: 048-3729522 Sahiwal

Plot No. 174/28, Ground Floor, New Civil Lines, Katchery Road, Sahiwal. Tel: 040-4227613-4 Fax: 040-4227615

## Jhang

Church Road, Near Government Girls College Chowk, Jhang Tel: 047-7650421-2 Fax: 047-7650423

## Sialkot

1st Floor, Ghoolam Kadir Arcade, Aziz Shaheed Road, Sialkot Cantt. Tel: 052-4260616, 4260877 UAN: 111 24 24 24

Gujrat

Office No.1, First Floor, Empire Centre, Opp. Small Industrial Estate Gate No. 1, G.T. Road, Gujrat Tel: 053-3726053-55

#### Gujranwala

76-ABC, Block - P, Trust Plaza G.T. Road, Gujranwala. Tel: 055-3731021-22 Fax: 055-3250599

**Islamabad** Ground Floor, State Life Building No. 5, Nazimuddin Road, Blue Area, Islamabad Tel: 051-2822800-2, 2821706, 2821748 Fax: 051-2821917 UAN- 111 24 24 24

## Rawalpindi

Ground Floor, Abdullah Tower, Plot-14 Westeria Road, Giga Downtown Secor A, DHA Phase 2, Main GT Road, Rawalpindi Tel: 051-5147264-8

#### Chakwal

Ground Floor, Opposite Sadar Police Station Talagang Road Chakwal Tel: 0543-666221, 666052-53 Fax: 0543-666054

#### Mirpur A.K.

1st floor, Jarral plaza, 63/F, Sector F-1, Kotli Road, Mirpur, A.K Tel: 05827-434368, 451219 Fax: 05827-432216

#### Taxila

1st Floor, Raja Business Tower, Plot No. 1023/1028, Taxila Cantt Main G.T Road, Taxila Tel: 051-4254473, 4254475, 4254476

#### Peshawar

Ground Floor, State Life Building The Mall Tel: 091- 5278647, 5279789, 5285541, 5285520 Fax: 091-5273389, UAN: 111 24 24 24

#### Abbottabad

Yousaf Jamal Plaza, Near HBL Mansehra Road. Tel: 0992-343888, 343188 Fax: 0992-405856

#### Mingora

First Floor, Shahzad Plaza, Makan Bagh, Saidu Road, Mingora Swat Tel: 0946 -722620 Fax: 0946 -722621

#### Kohat

Ground Floor, Saad Ullah Shah Market, Near Kachehri Chowk, Kohat City Tel: 0922- 512564-5

#### **Micro Finance Division**

#### Ferozewala

Opposite Punjab Floor Mill, Near Rachna Town, G.T Road Shahdra, Tehsil Ferozawala, Distt. Sheikhupura Tel: 042-37340208

Jallo Morre Sooter Mill Stop, Near Karachi Hot & Spicy Restaurant, Batapur Lahore Tel: 042-36522931

## Sharaqpur Sharif

Main Lahore Jaranwala Road, Opposite Government Pilot High School Sharaqpur Sharif, District Sheikhupura Tel: 056-2590021

#### Morre Khunda

Opposite Rice Mill, Main Jarranwala Road, Morre Khunda, District Nankana Sahib Tel: 056-2442371

Pattoki

Near Admore Petroleum Near Al Rahim City, Multan Road District Kasur. Tel: 049-4560650

Renala Khurd Brothers Tractor Workshop, Near Military Farm, G.T. Road, Renala Khurd, Distt. Okara Tel: 044-2635185

Manga Mandi Main Multan Road, Madina Market, Kalma Chowk. Tel: 042-35383864

Bhalwal AD Plaza Ashraf Colony, Canal Road, Tehsil Bhalwal, District Sargodha Tel: 048-6644448

Sillanwali Chaudhary Akhter Market, 46 Adda Road, Sillanwali, District Sargodha Tel: 048-6532666

#### Shahpur

Near Boys Degree College, Sargodha Road, Shahpur Saddar. Tel: 048-6310424



Credit Rating by PACRA: March 3, 2023



OLP FINANCIAL SERVICES PAKISTAN LIMITED (Formerly ORIX Leasing Pakistan Limited)

OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi 74900 Tel: (021) 3514 4029-40 UAN: 111 24 24 24

f | C /olpfinance | in /company/olpfinance