



# Content

Company Information	02
Directors' Review	03
Condensed Interim Statement of Financial Position	06
Condensed Interim Statement of Profit or Loss Account and Other Comprehensive Income	07
Condensed Interim Statement of Changes in Equity	08
Condensed Interim Statement of Cash Flows	09
Notes to the Condensed Interim Financial Statements	10
Consolidated Condensed Interim Statement of Financial Position	16
Consolidated Condensed Interim Statement of Profit or Loss and Other Comprehensive Income	17
Consolidated Condensed Interim Statement of Changes in Equity	18
Consolidated Condensed Interim Statement of Cash Flows	19
Notes to The Consolidated Condensed Interim Financial Statements	20

## Company Profile

#### **Board of Directors**

Mr. Ali Kuli Khan Khattak
Chairman
Mr. Ahmad Kuli Khan Khattak
CEO/Director
Mr. Muhammad Kuli Khan Khattak
Director
Mrs. Shahnaz Sajjad Ahmad
Director
Maj. (R) Muhammad Zia
Director
Mr. Sohail Hameed
Ind. Director
Mr. Shahid Kamal Khan
Ind. Director

#### **Audit Committee**

Mr. Sohail Hameed Chairman
Maj. (R) Muhammad Zia Member
Mr. Shahid Kamal Khan Member
Mr. Shahnawaz Damii, ACA Secretary

# Human Resource & Remuneration Committee

Mr. Shahid Kamal Khan Chairman
Mr. Ahmad Kuli Khan Khattak Member
Maj. (R) Muhammad Zia Member
Mr. Sohail Hameed Member
Mr. Shahrukh Asqhar Secretary

#### **Chief Financial Officer**

Mr. Muhammad Aamir, FCA

#### **Company Secretary**

Mr. Talha Ahmed Zaidi. ACA

#### **Auditors**

M/s. ShineWing Hameed Chaudhri & Co. Chartered Accountants 5th Floor, Karachi Chambers Hasrat Mohani Road. Karachi

#### Legal Advisors

S. Abid Sherazi & Co. Ahmed and Qazi Hassan & Hassan (Advocates)

#### **Share Registrar**

CDC Share Registrar Services Limited CDC House, 99-B, Block 'B', S.M.C.H.S. Main Sharah-e-Faisal Karachi-74400

#### **Bankers**

National Bank of Pakistan
Al-Baraka Bank (Pakistan) Ltd.
JS Bank Ltd.
The Bank of Punjab
MCB Islamic
Bank Alfalah Ltd.
Bank Islami Pakistan Ltd.
Bank Al Habib Ltd.
Samba Bank Limited
Habib Metropolitan Bank Limited

#### **Registered Office**

F-3, Hub Chowki Road, S.I.T.E. Post Box No. 2706, Karachi - 75730

Website: www.gil.com.pk Email: info@gil.com.pk



The Directors of your Company take pleasure to present the unaudited standalone and consolidated condensed interim financial statements for the period ended March 31, 2023.

#### Market Share and Company's Performance

Uncertain political and economic situation have continued and have resulted in significant decline of 32% in overall truck and bus market during the period ended March 31, 2023 as compared to corresponding period of last year. In line with the market trend in overall truck and bus market, the Company's sale units have also decreased during the period by 37% as compared to same period of last year. Based on the information available with the Pakistan Automotive Manufacturers Association, the Company, continued to retained its 1st position in overall market during the period ended March 31, 2023 and its market share stood at approximately 43%.

The standalone and consolidated results for the period ended are as follows:

	STANDALONE CO Nine Months Ended Mar		CONSOLI ed March, 31	DATED	
_	2023	2022	2023	2022	
		Rupees in	000	0	
Sales	12,750,910	17,755,871	12,750,910	17,755,871	
Gross profit	1,787,259	2,761,784	1,787,259	2,761,784	
Profit from operations	988,585	1,812,747	988,405	1,812,564	
Profit before taxation	476,433	1,539,915	476,554	1,540,026	
Profit after taxation	260,817	1,189,537	260,902	1,189,616	
Earnings per share - basic and diluted (Rupees)	6.12	27.92	6.12	27.92	

#### Operating results

Due to prolonged political and economic uncertainties, contractionary monetary policy and supply chain disruptions, overall industry is facing operational and financial issues. Despite unfavorable business conditions, the Company managed to post net revenues of Rs. 12.75 billion during the period ended March 31, 2023 as compared to net revenues of Rs. 17.76 billion during comparative period of last year with gross profit of Rs. 988.6 million during period ended March 31, 2023.

#### Future outlook

Rise in foreign currency reserves of the State Bank of Pakistan and withdrawal of cash margin requirements on imports from 1 April 2023, will support the supply chain of imported raw materials and ultimately benefit the operations of the Company.

#### Acknowledgement

The board acknowledges the trust and confidence in the Company and its products by the shareholders, valued suppliers, customers, dealers and bankers and appreciate their co-operation and support during these unusual circumstances. The Board is pleased to record its appreciation for the continued diligence and devotion of the employees. The Board takes this opportunity to thank the Company's principals Isuzu Motors Limited, Isuzu Motors Company (Thailand) Limited and Isuzu Motors International Operations (Thailand) Company Limited and the trading house Marubeni Corporation for their continued support and assistance.

By order of the Board

Whit Whom

Ali Kuli Khan Khattak Chairman Ahmad Kuli Khan Khattak Chief Executive Officer

+ cull

Karachi April 29, 2023

## ڈائر یکٹرز کا جائزہ

آپ کے ادارے کے ڈائر کیٹرز 31 مارچ2023 کوختم ہونے والی مدت کیلئے غیر آ ڈٹ شدہ مخضر عبوری مالیاتی گوشواروں کے ساتھ رپورٹ پیش کرتے ہوئے مسرے محسوس کررہے ہیں۔

## مارکیٹ شیئر اورادارے کی کارکردگی

غیرتینی سیاسی اور معاثی حالات بہتر ہونے کے امکانات محدودر ہے اور اس کے نتیجے میں 31 مارچ 2023 کو نتم ہونے والی مدت کے دوران مجموقی طور برٹرک اور بس مارکیٹ میں گزشتہ سال کی اس مدت کے مقابلے میں %32 کی نمایاں کی واقع ہوئی ہے۔ مجموقی طور برٹرک اور بس کے حوالے سے مارکیٹ کے رجمان کے مطابق، ادارے کے بیلز اینٹس میں بھی گزشتہ سال کی اس مدت کے مقابلے میں %37 کی واقع ہوئی ہے۔ پاکستان آٹو موٹیومینوفینچررز ایسوسی ایشن کے پاس دستیاب معلومات کی بنیاد پر،ادارے نے 31 مارچ 2023 کو ختم ہونے والی مدت کے دوران مجموعی مارکیٹ میں اپنی پہلی بوزیشن برقر ارز کھی اور اس کا مارکیٹ شیئر تقریب معلومات کی بنیاد پر،ادارے نے 31 مارچ 2023 کو ختم ہونے والی مدت کے دوران مجموعی مارکیٹ میں اپنی پہلی بوزیشن برقر ارز کھی اور اس کا مارکیٹ شیئر تقریب معلومات کی بنیاد پر،ادارے کے دوران مجموعی مارکیٹ میں اپنی پہلی بوزیشن برقر ارز کھی اور اس کا مارکیٹ شیئر

# ادارے کے مالیاتی نتائج

اس مدت کے دوران مالی نتائج کا خلاصہ ذیل میں دیا گیاہے:

	STAND	ALONE	CONSOLI	DATED
		Nine Months Ende	ed March, 31	
	2023	2022	2023	2022
	Rupees in 000			
Sales	12,750,910	17,755,871	12,750,910	17,755,871
Gross profit	1,787,259	2,761,784	1,787,259	2,761,784
Profit from operations	988,585	1,812,747	988,405	1,812,564
Profit before taxation	476,433	1,539,915	476,554	1,540,026
Profit after taxation	260,817	1,189,537	260,902	1,189,616
Earnings per share - basic and diluted (Rupees)	6.12	27.92	6.12	27.92

# آپریٹنگ نتائج

طویل سیاسی اوراقتصادی غیریقینی صورتمال، مانیٹری پالیسی کے سکڑا اَوَاور سپلائی چین میں رکاوٹوں کی وجہ ہے مجموئی صنعت کو آپریشنل اور مالیاتی مسائل کا سامنا ہے۔ ناموافق کاروباری حالات کے باوجود، 31 مارچ 2023 کوختم ہونے والی مدت کے دوران اوار نے 12.75 بلین روپے کی خالص آمدنی حاصل کی۔ تقابلی جائزہ لیا جائے تو اوار بے نے گزشتہ سال 31 مارچ 2022 کوختم ہونے والی مدت کے دوران 17.76 بلین روپے کے مجموعی منافع کے ساتھ 6.888 ملین روپے خالص منافع حاصل کیا تھا۔

## مستقبل كانقطه نظر

کیم اپریل2023 سے اسٹیٹ بینک آف پاکستان کے غیر ملکی کرنسی کے ذخائر میں اضافے اودر آمدات پر کیش مارجن کی شرائط کوواپس لینے سے در آمد شدہ خام مال کی سپلائی چین کوسہار الحلے گااور بالآخر کمپنی کے کیلئے فائدہ مند ثابت ہوگا۔

### اعتراف

بورڈ تھس یا فتگان، قابل فدرسپلائرز،صارفین، ڈیلرز اور بینکرز کی طرف ہے کپنی اوراس کی مصنوعات پراعتا داوراعتبار کوتسلیم کرتا ہے اوران غیر معمولی حالات میں ان کے تعاون اور سپورٹ کامعترف ہے۔ بورڈ ملاز مین کی مسلس محنت اور لگن کا بھی معترف ہے۔ بورڈ اس موقع پر کمپنی کے اہم شراکت داروں اسوز وموٹرز لمیٹیڈ، اسوز وموٹرز کمپنی (تھائی لینڈ) لمیٹیڈ اوراسوز وموٹرز انٹرنیشنل آپریشنز (تھائی لینڈ) کمپنی لمیٹیڈ اورٹر ٹیزنگ ہاؤس مارو بنی کارپوریشن کے مسلسل تعاون اور مدد کیلئے تہددل سے مشکور ہے۔

بورڈ کے حکم سے

المسسس احمقلی خان ختُک چیف ایگزیکٹوآ فیسر

چيفا گيزيکثوآ فيسر کراچي بټاريخ:29ايريل2023



## Condensed Interim Statement of Financial Position

AS AT MARCH 31, 2023

ACCETC	Note	(Un-audited) March 31, 2023	(Audited) June 30, 2022
ASSETS		(Rupe	es in '000)
Non-current assets Property, plant and equipment Intangible assets Long term Investment Long term loans Long term deposits Deferred taxation	5	4,359,580 2,197 1,400 1,803 26,734 	4,359,828 2,593 1,400 202 25,784 6,901 4,396,708
Current assets Stores Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Accrued mark-up Sales tax refundable / adjustable Taxation - payments less provision Cash and bank balances	6	21,494 5,639,595 2,406,771 641,848 2,149,013 21,312 7,433 45,491 1,225,192 158,603 12,316,752	13,304 7,297,387 1,655,208 405,156 1,654,691 25,974 8,028 234,760 1,260,455 682,250 13,237,213
Total assets		16,708,466	17,633,921
EQUITY AND LIABILITIES Share Capital And Reserves Authorized capital 100,000,000 (June 30, 2022: 100,000,000) ordinary shares of Rs.10 each Issued, subscribed and paid-up capital 42,608,844 (June 30, 2022: 42,608,844) ordinary shares of Rs.10 each Capital reserve Surplus on revaluation of fixed assets Revenue reserve Unappropriated profit Total equity		1,000,000 426,088 3,719,349 2,504,270 6,649,707	1,000,000 426,088 3,728,108 2,234,694 6,388,890
Non current liabilities Lease liabilities Deferred taxation Compensated absences Deferred liabilities  Current liabilities Trade and other payables Unpaid dividends Unclaimed dividends Current maturity of lease liabilities Current maturity of long term borrowings Current portion of deferred income - government grant Accrued mark-up/ interest Short term borrowings	8	54,983 7,918 22,166 57,618 142,685 5,172,200 78,959 21,339 30,432 - 129,628 4,483,516	68,060 21,751 45,634 135,445 6,385,804 78,959 21,380 36,602 49,211 1,255 136,827 4,399,548
Contingencies and commitments	9	9,916,074	11,109,586
Total equity and liabilities	-	16,708,466	17,633,921
iotal oquity und nabilitios		10,700,400	17,000,021

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Ahmad Kuli Khan Khattak Chief Executive Officer Muhammad Zia
Director

# Condensed Interim Statement of Profit or Loss and Other Comprehensive Income (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

	Quarte March 31, 2023	er ended March 31, 2022	Nine mor March 31, 2023	nths ended March 31, 2022
Note		(Rupees	in '000)	
Sales - net	4,801,059	6,172,454	12,750,910	17,755,871
Cost of sales 10	(4,081,959)	(5,331,731)	(10,963,651)	(14,994,087)
Gross profit	719,100	840,723	1,787,259	2,761,784
Distribution expenses	(226,425)	(268,632)	(610,503)	(669,784)
Administrative expenses	(101,633)	(116,756)	(276,841)	(254,801)
Other expenses	(21,778)	(16,783)	(128,539)	(229,962)
Other income	70,505	42,212	217,209	205,510
Profit from operations	439,769	480,764	988,585	1,812,747
Finance cost	(158,604)	(113,168)	(512,152)	(272,832)
Profit before taxation	281,165	367,596	476,433	1,539,915
Taxation	(125,957)	(136,198)	(215,616)	(350,378)
Profit after taxation	155,208	231,398	260,817	1,189,537
Other comprehensive income				
Items that will not be reclassified				
to profit or loss				
Re-measurement of staff retirement ben	efit			
obligation	-	-	-	-
Impact of deferred tax	-	_	-	_
Other comprehensive income for the				
period - net of tax	-	-	-	-
Total comprehensive income	155,208	231,398	260,817	1,189,537
Earnings per share				
- basic and diluted (rupees)	3.64	5.43	6.12	27.92

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Ahmad Kuli Khan Khattak
Chief Executive Officer

Muhammad Zia
Director

## Condensed Interim Statement of Changes in Equity (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

		Revenue reserve	Capital Reserve	
	Share Capital	Unappropriated profit	Surplus on Revaluation of fixed assets	Total
		(Rupees	s in '000)	
Balance as at July 1, 2021 (Audited)	426,088	1,509,076	3,739,787	5,674,951
Transaction with owners recognised directly in equity				
Total comprehensive income for the period ended March 31, 2022				
Profit for the period Other comprehensive Income	-	1,189,537	-	1,189,537
Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation	-	1,189,537 8,759	1,189,537 (8,759)	-
Balance as at March 31, 2022 (Un-audited)	426,088	2,707,372	3,731,028	6,864,488
Balance as at July 1, 2022 (Audited)	426,088	2,234,694	3,728,108	6,388,890
Transaction with owners recognised directly in equity				
Total comprehensive income for the period ended March 31, 2023				
Profit for the period Other comprehensive Income	-	260,817	-	260,817
Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation	-	260,817 8.759	- (9.750)	260,817
Balance as at March 31, 2023 (Un-audited)	426,088	2,504,270	(8,759)	6,649,707

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Ahmad Kuli Khan Khattak Chief Executive Officer

Muhammad Zia Director

## Condensed Interim Statement of Cash Flows (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

		For the period ended	
	Note	March 31, 2023	March 31, 2022
		(Rupee	es in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operations	11	162,590	(1,749,062)
Gratuity paid		-	(26,033)
Compensated absences paid		830	(4,663)
Finance cost paid		(509,227)	(260,869)
Income tax paid		(165,532)	(326,034)
Long term loans - net		(1,601)	925
Long term deposits - net		(950)	(3,098)
Net cash used in operating activities		(513,890)	(2,368,834)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(95,613)	(55,390)
Sale proceeds from disposal of operating fixed assets		4,302	19,389
Interest received		77,464	74,097
Net cash (used in) / generated from investing activities		(13,847)	38,096
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(41)	(229)
Government Grant		(1,255)	(6,038)
Long term borrowings - repaid		(49,211)	(69,660)
Lease liabilities - net		(29,371)	(1,725)
Net cash used in financing activities		(79,878)	(77,652)
Net (decrease) in cash and cash equivalents		(607,615)	(2,408,390)
Cash and cash equivalents - at beginning of the period		(3,717,298)	(2,121,567)
Cash and cash equivalents - at end of the period	12	(4,324,913)	(4,529,957)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Ahmad Kuli Khan Khattak
Chief Executive Officer

Muhammad Zia
Director

### Notes to The Condensed Interim Financial Statements (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023

#### 1. CORPORATE INFORMATION

Ghandhara Industries Limited (the Company) was incorporated on February 23, 1963. The Company's shares are quoted on Pakistan Stock Exchange Limited. The principal activity is the assembly, progressive manufacturing and sale of Isuzu trucks, buses and pick ups. The registered office of the Company is situated at F-3, Hub Chowki Road, S.I.T.E, Karachi.

Bibojee Services (Private) Limited, the ultimate Holding Company, held 16,686,794 (June 30, 2022: 16,686,794) ordinary shares of Rs.10 each of the Company.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2022.

There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2022. These considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in these condensed interim financial statements.

#### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements for the year ended June 30, 2022.

5. F	PROPERTY, PLANT AND EQUIPMENT	Note	(Un-audited) March 31, 2023	(Audited) June 30, 2022
		Note		es in '000)
			(1.13)	
F	Operating fixed assets - at net book value Right of use assets Capital work-in-progress - at cost	5.1 5.3	4,092,181 61,320 206,079 4,359,580	4,077,413 80,191 202,224 4,359,828
	Additions of operating fixed assets during the period / year are as follows:			
	Owned - Building on leasehold land - Plant and machinery - Permanent tools - Furniture and fixture - Motor vehicles / trucks - Office machines & equipment - Jigs and special tools - Computers		45,905 708 - 33,087 533 1,270 912 82,415	2,022 3,328 318 32,471 3,686 - 3,814 45,639
	Disposal of operating fixed assets during the period / year are as follows:			
	Owned - Computers book value Owned - Motor vehicles / truck Net book value			9,063
) ] ]	Right of use assets  Dening  Transfer / additions during the period  Depreciation charge for the period  Net book value at end of the period		80,191 2,319 (21,190) 61,320	92,550 21,061 (33,420) 80,191
6. 3	STOCK-IN-TRADE			
\ F	Raw materials and components Work-in-process Finished goods including components Frading stocks		3,402,200 - 1,466,656 770,739 5,639,595	4,704,552 92,472 1,729,423 770,940 7,297,387

7. Cash dividend and issuance of bonus shares to M/s. Essar Asset Management (Pvt.) Limited has been withheld in view of the restraining order dated November 16, 2018 passed by the Hon'ble High Court of Sindh in Suit No. 2149 of 2018.

8.	SHORT TERM BORROWINGS - Secured	(Un-audited) March 31, 2023	(Audited) June 30, 2022
		(Rupee	s in '000)
	Running finances	1,773,467	934,865
	Finance against imported merchandise	773,620	449,257
	Istisna	941,813	1,238,924
	Murabaha	844,616	1,776,502
		4,483,516	4,399,548

#### 9. CONTINGENCIES AND COMMITMENTS

#### 9.1 Contingencies

There has been no significant change in status of contingencies other than describe below and as disclosed in note 29.1 of the audited annual financial statements of the Company for the year ended June 30, 2022.

9.2 Commitments	(Un-audited) March 31, 2023	(Audited) June 30, 2022
	····· (Rupees	s in '000)
Bank guarantees Letters of credit Commitments other than letter of credit	5,133,249 1,271,452 325,000	7,523,249 1,960,841 325,000

#### 10. COST OF SALES

#### (Un-audited)

10. GOOT OF GALLO	(Un-audited)					
	Quarter	ended	For the period ended			
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022		
Charles at harrison	····· (Rupees	in '000) ······	····· (Rupees	in '000) ······		
Stocks at beginning of the period	3,167,667	2,609,206	2,500,363	2,748,425		
Cost of goods	3,107,007	2,009,200	2,500,505	2,740,425		
manufactured 10.1	3,130,849	5,535,642	10,612,446	14,869,053		
Trading goods - purchases	20,838	24,335	88,237	214,061		
3 3 1 1 1 P	3,151,687	5,559,977	10,700,683	15,083,114		
	6,319,354	8,169,183	13,201,046	17,831,539		
Stocks at end of						
the period	(2,237,395)	(2,837,452)	(2,237,395)	(2,837,452)		
	4,081,959	5,331,731	10,963,651	14,994,087		
10.1 Cost of goods manufactured						
Work in process at beginning						
of the period	138,661	106,846	92,472	117,672		
Raw materials and	0.704.400		0.040.704	11.110.105		
components consumed	2,791,166	5,456,133	9,646,721	14,113,495		
Direct labour and factory	004.000	205 744	070.050	4 000 007		
overheads	201,022	395,714	873,253	1,060,937		
	2,992,188	5,851,847	10,519,974	15,174,432		
Work in process at end	3,130,849	5,958,693	10,612,446	15,292,104		
of the period		(423,051)		(423,051)		
or the period	3,130,849	5,535,642	10,612,446	14,869,053		
	0,100,049	J,JJJ,UTZ	10,012,770	17,000,000		

#### 11. CASH GENERATED / USED IN OPERATIONS

## (Un-audited) For the period ended

		March 31, 2023	March 31, 2022
		····· (Rupees ir	ı '000) ·····
Profit before taxation		476,433	1,539,915
Adjustment for non cash charges and other it	ems:		
Depreciation / amortization on: - property, plant and equipment		74.660	07 005
- right to use asset		74,669 21,190	87,805 24,976
- intangible assets		396	591
- investment property		-	87,928
Provision for compensated absences		(415)	7,788
Exchange (gain) / loss		-	1,353
Provision for gratuity		12,202	23,365
Provision for doubtful advances		92,094	22,708
Gain on disposal of operating fixed assets		(4,302)	(10,675)
Amortization of gain on sale and lease back			
of fixed assets		(218)	(301)
Interest income		(76,869)	(79,151)
Finance cost		512,152	272,832
Working conital changes not	11.1	1,107,332	1,979,134
Working capital changes - net	11.1	(944,742) 162,590	(3,728,196) (1,749,062)
			(1,749,002)
11.1 Working capital changes			
(Increase) / decrease in current assets:			
Stores		(8,190)	7,751
Stock-in-trade		1,657,792	(1,865,967)
Trade debts		(843,657)	(187,587)
Loans and advances		(236,692)	60,744
Trade deposits and prepayments Other receivables		(494,322) 4,662	103,621 (20,652)
Sales tax refundable / adjustable		189,269	(288,258)
cales tax retarrable / adjustable		268,862	(2,190,348)
(Decrease) in trade and other payables		(1,213,604)	(1,537,848)
(= 0.0000, 0.000 0.000 po, 0.000		(944,742)	(3,728,196)
12. CASH AND CASH EQUIVALENTS			
Cash and bank balances		158,603	193,315
Short term borrowings		(4,483,516)	(4,723,272)
		(4,324,913)	(4,529,957)

#### 13. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign currency risk, interest rate risk and other price risk).

The condensed interim financial statements do not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2022.

There has been no change in Company's sensitivity to these risks since June 30, 2022 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.

#### 14. TRANSACTIONS WITH RELATED PARTIES

#### 14.1 Significant transactions with related parties are as follows:

Nature of transactions	(Un-audited) For the period ended March, 31 March 31, 2023 2022		
	·····(R	upees in '000)	
Financial charges	301 300	294 214	
Purchase of tyres	273,936	227,178	
Assembly charges Rent income Purchase of vehicles Fabrication of vehicle Reimbursement of expenses Sales of parts	578,193 3,224 45,405 - - 79	635,679 2,899 - 750 65 173	
Rent income Purchase of parts	3,224	2,899	
Rent expense	1,350	1,350	
Rent expense Reimbursement of expenses	2,995	2,475 3	
Reimbursement of expenses Sale of vehicle  Contribution paid Remuneration and other benefits	607 11,086 - 126,161	1,986 - 26,033 108,647	
	Financial charges Reimbursement of expenses  Purchase of tyres  Assembly charges Rent income Purchase of vehicles Fabrication of vehicle Reimbursement of expenses Sales of parts  Rent income Purchase of parts  Rent expense Reimbursement of expenses Sales of parts  Rent expense Contribution paid Remuneration and	For thansactions    March, 31	

#### 15. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of audited annual financial statements of the Company for the year ended June 30, 2022, whereas, the condensed interim statement of profit or loss account and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of condensed interim financial statements of the Company for the period ended March 31, 2022. Corresponding figures have been rearranged and reclassified for better presentation wherever considered necessary, the effect of which is not material.

#### 16. DATE OF AUTHORIZATION

These condensed interim financial statements were authorized for issue on April 29, 2023 by the Board of Directors of the Company.

Ahmad Kuli Khan Khattak Chief Executive Officer Muhammad Zia
Director

Consolidated Condensed Interim Financial Statements For The Quarter and Nine Months Ended March 2023 - Un-audited

### Consolidated Condensed Interim Statement of Financial Position

AS AT MARCH 31, 2023

AS AT MARCH 31, 2023			
	Note	(Un-audited) March 31, 2023	(Audited) June 30, 2022
ASSETS		·····(Rupee	s in '000)
Non-current assets Property, plant and equipment Intangible assets Long term loans Long term deposits Deferred taxation	5	4,359,580 2,197 1,803 26,734	4,359,828 2,593 202 25,784 6,901
Current assets Stores Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Accrued mark-up Sales tax refundable / adjustable Taxation - payments less provision Cash and bank balances	6	4,390,314  21,494 5,639,595 2,406,771 641,848 2,149,013 21,312 7,433 45,491 1,225,188 158,603 12,316,748	4,395,308 13,304 7,297,387 1,655,208 405,156 1,654,691 25,974 8,028 234,760 1,260,432 682,250 13,237,190
Total assets		16,707,062	17,632,498
EQUITY AND LIABILITIES Share Capital And Reserves Authorized capital 100,000,000 (June 30, 2022: 100,000,000) ordinary shares of Rs.10 each Issued, subscribed and paid-up capital 42,608,844 (June 30, 2022: 42,608,844) ordinary shares of Rs.10 each Capital reserve Surplus on revaluation of fixed assets Revenue reserve Unappropriated profit Equity attributable to shareholders of the holding Non- controlling interest Total equity	company	1,000,000 426,088 3,719,349 2,505,532 6,650,969 6 6,650,975	1,000,000 426,088 3,728,108 2,235,871 6,390,067 6 6,390,073
Non current liabilities Lease liabilities Deferred taxation Compensated absences Deferred liabilities  Current liabilities  Trade and other payables Unpaid dividends Unclaimed dividends Current maturity of lease liabilities Current maturity of long term borrowings Current portion of deferred income - government g Accrued mark-up/ interest Short term borrowings	rant 8	54,983 7,918 22,166 57,618 142,685 5,169,528 78,959 21,339 30,432 - 129,628 4,483,516	68,060 21,751 45,634 135,445 6,383,198 78,959 21,380 36,602 49,211 1,255 136,827 4,399,548
Contingencies and commitments	9	9,913,402	11,106,980
	3		
Total equity and liabilities		16,707,062	17,632,498

The annexed notes from 1 to 16 form an integral part of these consolidated condensed interim financial statements.

Ahmad Kuli Khan Khattak
Chief Executive Officer

Muhammad Zia Director

# Consolidated Condensed Interim Statement of Profit or Loss and Other Comprehensive Income (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

	Quarte March 31, 2023	er ended March 31, 2022	Nine mor March 31, 2023	nths ended March 31, 2022
Note		(Rupees	in '000)	
Sales - net	4,801,059	6,172,454	12,750,910	17,755,871
Cost of sales 10	(4,081,959)	(5,331,731)	(10,963,651)	(14,994,087)
Gross profit	719,100	840,723	1,787,259	2,761,784
Distribution expenses	(226,425)	(268,632)	(610,503)	(669,784)
Administrative expenses	(101,813)	(116,816)	(277,021)	(254,984)
Other expenses	(21,778)	(16,783)	(128,539)	(229,962)
Other income	70,505	42,212	217,209	205,510
Profit from operations	439,589	480,704	988,405	1,812,564
Finance cost	(158,303)	(113,069)	(511,851)	(272,538)
Profit before taxation	281,286	367,635	476,554	1,540,026
Taxation	(125,993)	(136,209)	(215,652)	(350,411)
Profit after taxation	155,293	231,426	260,902	1,189,615
Other comprehensive income				
Items that will not be reclassified				
to profit or loss				
Re-measurement of staff retirement ben	efit			
obligation	-	-	-	-
Impact of deferred tax	-	_	-	_
Other comprehensive income for the				
period - net of tax	-	-	-	-
Total comprehensive income	155,293	231,426	260,902	1,189,615
Earnings per share				
- basic and diluted (rupees)	3.64	5.43	6.12	27.92
Profit from operations Finance cost Profit before taxation Taxation Profit after taxation Other comprehensive income Items that will not be reclassified to profit or loss Re-measurement of staff retirement ben obligation Impact of deferred tax Other comprehensive income for the period - net of tax Total comprehensive income Earnings per share	439,589 (158,303) 281,286 (125,993) 155,293 efit	480,704 (113,069) 367,635 (136,209) 231,426	988,405 (511,851) 476,554 (215,652) 260,902	1,812,564 (272,538) 1,540,026 (350,411) 1,189,615

The annexed notes from 1 to 16 form an integral part of these consolidated condensed interim financial statements.

Ahmad Kuli Khan Khattak
Chief Executive Officer

Muhammad Zia
Director

## Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

	Share Capital	Revenue reserve	Capital Reserve	Total	Non -
	Share Capital	Unappropriated profit	Surplus on Revaluation of fixed assets	lotai	interest
		(Rupees	s in '000)		
Balance as at July 1, 2021 (Audited)	426,088	1,510,167	3,739,787	5,676,042	5
Transaction with owners recognised directly in equity					
Total comprehensive income for the period ended March 31, 2022					
Profit for the period Other comprehensive Income	-	1,189,615	-	1,189,615	-
Surplus on revaluation of fixed assets realised	-	1,189,615	1,189,615	-	
during the period (net of deferred taxation) on account of incremental depreciation	-	8,759	(8,759)	-	-
Balance as at March 31, 2022 (Un-audited)	426,088	2,708,541	3,731,028	6,865,657	5
Balance as at July 1, 2022 (Audited)	426,088	2,235,871	3,728,108	6,390,067	6
Transaction with owners recognised directly in equity					
Total comprehensive income for the period ended March 31, 2023					
Profit for the period Other comprehensive Income	-	260,902	-	260,902	-
	-	260,902	-	260,902	-
Surplus on revaluation of fixed assets realised during the period (net of deferred taxation) on account of incremental depreciation	-	8,759	(8,759)	-	-
Balance as at March 31, 2023 (Un-audited)	426,088	2,505,532	3,719,349	6,650,969	6

The annexed notes from 1 to 16 form an integral part of these consolidated condensed interim financial statements.

Ahmad Kuli Khan Khattak Chief Executive Officer

Muhammad Zia Director

## Consolidated Condensed Interim Statement of Cash Flows (Un-audited)

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

		For the period ended	
	Note	March 31, 2023	March 31, 2022
		(Rupe	es in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operation	11	164,344	(1,749,031)
Gratuity paid		-	(26,033)
Compensated absences paid		830	(4,663)
Finance cost paid		(508,926)	(260,869)
Income tax paid		(165,589)	(326,065)
Long term loans - net		(1,601)	925
Long term deposits - net		(950)	(3,098)
Net cash (used in) operating activities		(513,892)	(2,368,834)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(95,611)	(55,390)
Sale proceeds from disposal of operating fixed assets		4,302	19,389
Interest received		77,464	74,097
Net cash (used in) / generated from investing activities		(13,845)	38,096
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(41)	(229)
Government Grant		(1,255)	(6,038)
Long term borrowings - repaid		(49,211)	(69,660)
Lease liabilities - net		(29,371)	(1,725)
Net cash used in financing activities		(79,878)	(77,652)
Net (decrease) in cash and cash equivalents		(607,615)	(2,408,390)
Cash and cash equivalents - at beginning of the period		(3,717,298)	(2,121,567)
Cash and cash equivalents - at end of the period	12	(4,324,913)	(4,529,957)

The annexed notes from 1 to 16 form an integral part of these consolidated condensed interim financial statements.

Ahmad Kuli Khan Khattak
Chief Executive Officer

Muhammad Zia
Director

#### Notes to The Consolidated Condensed Interim Financial Statements

FOR THE PERIOD ENDED MARCH 31, 2023 - UNAUDITED

#### 1. THE GROUP AND ITS OPERATIONS

The Group consists of Ghandhara Industries Limited (the Holding Company) Marghazar Industries (Private) Limited (the Subsidiary Company).

#### **Ghandhara Industries Limited**

Ghandhara Industries Limited (the Holding Company) was incorporated on February 23, 1963. The Company's shares are quoted on Pakistan Stock Exchange Limited. The principal activity is the assembly, progressive manufacturing and sale of Isuzu trucks, buses and pick ups. The registered office of the Company is at F-3, Hub Chowki Road, S.I.T.E., Karachi. The manufacturing facilities of the Company are located at S.I.T.E., Karachi with branches at Lahore, Multan, Rawalpindi and Peshawar.

#### Marghazar Industries (Private) Limited

Marghazar Industries (Private) Limited (the Subsidiary Company) was incorporated as a private limited company on March 7, 1969. The registered office of the Company is located at Gardee Trust Building, Napier Road, Lahore. The Company is subsidiary of Ghandhara Industries Limited; which holds 140,000 ordinary shares representing 99.79% of the total capital of the Company.

#### 2. BASIS OF PREPARATION

These consolidated nondensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of audited annual financial statements for the year ended June 30, 2022.

There are certain new International Financial Reporting Standards (standards), amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2022. These considered not to be relevant or to have any significant effect on the Group's financial reporting and operations and are, therefore, not disclosed in these consolidated condensed interim financial statements.

#### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these consolidated condensed interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements for the year ended June 30, 2022.

5.	PROPERTY, PLANT AND EQUIPMENT	Note	(Un-audited) March 31, 2023	(Audited) June 30, 2022
		11010	(Rupee	s in '000)
	Operating fixed assets - at net book value Right of use assets Capital work-in-progress - at cost	5.1 5.3	4,092,181 61,320 206,079 4,359,580	4,077,413 80,191 202,224 4,359,828
5.1	Additions of operating fixed assets during the period / year are as follows:			
5.2	Owned - Building on leasehold land - Plant and machinery - Permanent tools - Furniture and fixture - Motor vehicles / trucks - Office machines & equipment - Jigs and special tools - Computers  Disposal of operating fixed assets during the		45,905 708 - 33,087 533 1,270 912 82,415	2,022 3,328 318 32,471 3,686 - 3,814 45,639
	period / year are as follows:  Owned - Computers book value  Owned - Motor vehicles / truck Net book value			107 9,063
5.3	Right of use assets Opening Transfer / additions during the period Depreciation charge for the period Net book value at end of the period		80,191 2,319 (21,190) 61,320	92,550 21,061 (33,420) 80,191
6.	STOCK-IN-TRADE			
	Raw materials and components Work-in-process Finished goods including components Trading stocks		3,402,200 - 1,466,656 	4,704,552 92,472 1,729,423 770,940 7,297,387

Cash dividend and issuance of bonus shares to M/s. Essar Asset Management (Pvt.) Limited has been withheld
in view of the restraining order dated November 16, 2018 passed by the Hon'ble High Court of Sindh in Suit No.
2149 of 2018.

8.	SHORT TERM BORROWINGS - Secured	(Un-audited) March 31, 2023	(Audited) June 30, 2022
		(Rupee	s in '000)
	Running finances	1,773,467	934,865
	Finance against imported merchandise	773,620	449,257
	Istisna	941,813	1,238,924
	Murabaha	844,616	1,776,502
		4,483,516	4,399,548

#### 9. CONTINGENCIES AND COMMITMENTS

#### 9.1 Contingencies

There has been no significant change in status of contingencies other than describe below and as disclosed in note 28.1 of the audited annual financial statements of the Group for the year ended June 30, 2022.

9.2 Commitments	(Un-audited) March 31, 2023	(Audited) June 30, 2022
	····· (Rupees	s in '000)
Bank guarantees Letters of credit	<u>5,133,249</u> 1,271,452	7,523,249 1.960,841
Commitments other than letter of credit	325,000	325,000

#### 10. COST OF SALES

/ 1 1			
(U	n-ai	uar	teal

	Quarter	ended	For the period ended	
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022
Ota-la- at ha singia	····· (Rupees	in '000)	······ (Rupees	in '000)
Stocks at beginning	2 467 667	2 600 206	2 500 262	0.740.405
of the period	3,167,667	2,609,206	2,500,363	2,748,425
Cost of goods manufactured 10.1	3,130,849	5,535,642	10,612,446	14,869,053
	20.838			1 ' '
Trading goods - purchases	3,151,687	24,335 5,559,977	10,700,683	214,061 15,083,114
	6,319,354	8,169,183	13,201,046	17,831,539
Stocks at end of	0,319,334	0,109,103	13,201,040	17,031,339
the period	(2,237,395)	(2,837,452)	(2,237,395)	(2,837,452)
the period	4,081,959	5,331,731	10,963,651	14,994,087
	=-,001,333	5,551,751		14,334,001
10.1 Cost of goods manufactured				
Work in process at beginning				
of the period	138,661	106,846	92,472	117,672
Raw materials and				
components consumed	2,791,166	5,456,133	9,646,721	14,113,495
Direct labour and factory				
overheads	201,022	395,714	873,253	1,060,937
	2,992,188	5,851,847	10,519,974	15,174,432
	3,130,849	5,958,693	10,612,446	15,292,104
Work in process at end				
of the period		(423,051)		(423,051)
	3,130,849	5,535,642	10,612,446	14,869,053

11. CASH GENERATED / USED IN OPERATIONS (Un-au	udited)	(Un-au For the per	
	Note	March 31, 2023	March 31, 2022
		····· (Rupee	s in '000)
Profit before taxation		476,554	1,540,026
Adjustment for non cash charges and other items:			
Depreciation / amortization on:			
<ul> <li>property, plant and equipment</li> </ul>		74,669	87,805
- right to use asset		21,190	24,976
- intangible assets		396	591
- investment property		-	87,928
Provision for compensated absences		(415)	7,788
Exchange (gain) / loss		-	1,353
Provision for gratuity		12,202	23,365
Provision for doubtful advances		92,094	22,708
Gain on disposal of operating fixed assets  Amortization of gain on sale and lease back		(4,302)	(10,675)
of fixed assets		(218)	(301)
Interest income		(76,869)	(79,151)
Finance cost		511,851	272,832
		1,107,152	1,979,245
Working capital changes - net	11.1	(944,808)	(3,728,276)
		162,344	(1,749,031)
11.1 Working capital changes			
(Increase) / decrease in current assets:			
Stores		(8,190)	7,751
Stock-in-trade		1,657,792	(1,865,967)
Trade debts		(843,657)	(187,587)
Loans and advances		(236,692)	60,744
Trade deposits and prepayments		(494,322)	103,621
Other receivables		4,662	(20,652)
Sales tax refundable / adjustable		189,269	(288,258)
		268,862	(2,190,348)
(Decrease) in trade and other payables		(1,213,670)	(1,537,928)
		(944,808)	(3,728,276)
12. CASH AND CASH EQUIVALENTS			
Cash and bank balances		158,603	193,315
Short term borrowings		(4,483,516)	(4,723,272)

#### 13. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign currency risk, interest rate risk and other price risk).

The consolidated condensed interim financial statements do not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement for the year ended June 30, 2022.

There has been no change in Group's sensitivity to these risks since June 30, 2022 except for general exposure to fluctuations in foreign currency and interest rates. There have been no change in the risk management policies during the period.

(4,529,957)

(4,324,913)

#### 14. TRANSACTIONS WITH RELATED PARTIES

#### **14.1** Significant transactions with related parties are as follows:

Name of related party and nature of relationship	Nature of transactions		Un-audited) he period ended March 31 2022
		(Rupees in '000)	
(i) Associated Companies			
Ghandhara Tyre and Rubber Co. of Pakistan Ltd. (Common Directorship)	Purchase of tyres	273,936	227,178
Ghandhara Automobiles Ltd. (Common Directorship)	Assembly charges Rent income Purchase of vehicles Fabrication of vehicle Reimbursement of expenses Sales of parts	578,193 3,244 45,405 - - 79	635,679 2,899 750 65 173
Ghandhara DF (Private) Limited (Common Directorship)	Rent income Purchase of parts	3,224	2,899
Rehman Cotton Mills Ltd. (Common Directorship)	Rent expense	1,350	1,350
Gammon Pakistan Ltd. (Common Directorship)	Rent expense Reimbursement of expenses	2,995	2,475 3
Janana De Malucho Textile Mills Limited (Common Directorship)	Reimbursement of expenses Sale of vehicle	607 11,086	1,986
(ii) Other Gratuity fund Key management personnel	Contribution paid Remuneration and other benefits	- 126,161	26,033 108,647

#### 15. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of audited annual financial statements of the Group for the year ended June 30, 2022, whereas, the condensed interim statement of profit or loss account and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of consolidated condensed interim financial statements of the Group for the period ended March 31, 2022. Corresponding figures have been rearranged and reclassified for better presentation wherever considered necessary, the effect of which is not material.

#### 16. DATE OF AUTHORIZATION

These condensed interim financial statements were authorized for issue on April 29, 2023 by the Board of Directors of the Holding Company.

Ahmad Kuli Khan Khattak Chief Executive Officer Muhammad Zia





# Be aware, Be alert, Be safe

Learn about investing at www.jamapunji.pk

## **Key features:**

- Licensed Entities Verification
- Scam meter\*
- Jamapunji games\*
- ☐ Tax credit calculator\*
- Company Verification
- Insurance & Investment Checklist
- 77 FAQs Answered

- Stock trading simulator (based on live feed from KSE)
- Knowledge center
- Risk profiler\*
- Financial calculator
- Subscription to Alerts (event notifications, corporate and regulatory actions)
- Jamapunji application for mobile device
- Online Quizzes

jamapunji.pk

@jamapunji\_pk



"Mobile apps are also available for download for android and los devices.

