



FAUJI FERTILIZER COMPANY LIMITED



(HEAD OFFICE)  
Secretariat (Corporate Affairs)

**UNDER SEALED COVER**

Ref No. 6.12-KSE/S/FFC  
July 25, 2023

**To:** **The General Manager**  
Pakistan Stock Exchange Limited  
Stock Exchange Building, Stock Exchange Road  
KARACHI - Fax No. 021-111-573-329 E-mail: [info@psx.com.pk](mailto:info@psx.com.pk)

**Director / HOD (Offsite-II Department)**  
Supervision Division  
Securities and Exchange Commission of Pakistan  
63, NIC Building, Jinnah Avenue, Blue Area,  
Islamabad - Fax No. 051-9100454 E-mail: [info@secp.gov.pk](mailto:info@secp.gov.pk)

**Subject:** **Financial Results for the Half Year Ended June 30, 2023**

Dear Sir,

1. We have to inform you that the Board of Directors of our Company in their Meeting held on July 25, 2023 at 1100 hours at FFC Head Office, Rawalpindi recommended the following:-

- a. **Cash Dividend**  
An Interim Cash Dividend for the half year ended June 30, 2023 at Rs. 3.15 per share i.e. 31.50%. This is in addition to Interim Dividend already paid at Rs. 4.26 per share i.e. 42.60%.
- b. **Bonus Shares.** NIL
- c. **Right Shares.** NIL
- d. **Any other Price-Sensitive Information.** Nil.

2. The Financial Results of the Company are attached as **Annexure 'A'** and **'B'**. Financial Result's overview is given below:

- 2.1. By the Grace of Allah SWT, the Company has posted highest ever six monthly profitability of Rs 13.08 billion compared to Rs 9.60 billion last year, despite the high level of inflation, devaluation of currency and imposition of additional super tax. Earning per share stood at Rs 10.28. The Profitability in dollar terms however declined by 8% to USD 48 million compared to USD 52 million last year.
- 2.2. The increased profitability is attributable to significant cost optimization measures and operational efficiency enhancement initiatives implemented by the management.



- 2.3. The Company produced 1,278 thousand tonnes of Sona urea, at an operating efficiency of 125%, in line with last year.
- 2.4. It is pertinent to mention that selling prices of urea varied significantly within the fertilizer industry, with FFC marketing urea at the lowest price of Rs 2,565 per bag, compared to average market price of around Rs 3,000 per bag and international price of Rs. 5,700.
3. The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on August 06, 2023. The Share Transfer Books of the Company will be closed from August 07, 2023 to August 09, 2023 (both days inclusive). Transfers received at the CDC Share Registrar Services Limited, CDC House 99-B, Block 'B', S.M.C.H.S Main Shakra-e-Faisal, Karachi-74400 at the close of business on August 06, 2023 will be treated in time for the purpose of above entitlement to the transferees.
4. The half year report for the period ended June 30, 2023 will be transmitted through PUCARS separately, within specified time.

  
**Company Secretary**  
Brig Irfan Khan (Retd)

cc: **M-IS.FFC**

**FAUJI FERTILIZER COMPANY LIMITED**  
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)**  
**FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2023**

**Annexure- A**

	Note	Three month period ended		Six month period ended	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
		(Rupees '000)		(Rupees '000)	
Turnover - net	13	<b>35,552,233</b>	28,390,362	<b>71,958,049</b>	54,705,713
Cost of sales		<b>(18,899,309)</b>	(16,848,577)	<b>(40,730,515)</b>	(33,805,641)
<b>GROSS PROFIT</b>		<b>16,652,924</b>	11,541,785	<b>31,227,534</b>	20,900,072
Distribution cost		<b>(2,682,476)</b>	(2,120,176)	<b>(5,738,299)</b>	(4,306,518)
		<b>13,970,448</b>	9,421,609	<b>25,489,235</b>	16,593,554
Finance cost		<b>(1,192,684)</b>	(944,967)	<b>(2,656,983)</b>	(2,017,148)
Other losses					
Unwinding of GIDC liability		<b>(321,668)</b>	(645,015)	<b>(704,282)</b>	(1,174,764)
Loss allowance on subsidy receivable from GoP		<b>(300,000)</b>	(350,000)	<b>(500,000)</b>	(350,000)
		<b>(621,668)</b>	(995,015)	<b>(1,204,282)</b>	(1,524,764)
Other expenses		<b>(1,184,750)</b>	(915,431)	<b>(2,258,110)</b>	(1,642,701)
		<b>10,971,346</b>	6,566,196	<b>19,369,860</b>	11,408,941
Other income		<b>2,750,000</b>	3,950,621	<b>6,294,619</b>	7,409,402
<b>PROFIT BEFORE TAXATION</b>		<b>13,721,346</b>	10,516,817	<b>25,664,479</b>	18,818,343
Provision for taxation		<b>(8,372,481)</b>	(7,157,000)	<b>(12,585,481)</b>	(9,219,000)
<b>PROFIT FOR THE PERIOD</b>		<b>5,348,865</b>	3,359,817	<b>13,078,998</b>	9,599,343
Earnings per share - basic and diluted (Rupees)		<b>4.20</b>	2.64	<b>10.28</b>	7.55

**FAUJI FERTILIZER COMPANY LIMITED**  
**CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)**  
**FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2023**

**Annexure-B**

	Note	Three month period ended		Six month period ended	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
		(Rupees '000)		(Rupees '000)	
Turnover - net	13	42,829,675	33,535,282	82,518,347	62,061,227
Cost of sales		(20,617,769)	(18,108,075)	(44,561,574)	(36,464,282)
<b>GROSS PROFIT</b>		<b>22,211,906</b>	<b>15,427,207</b>	<b>37,956,773</b>	<b>25,596,945</b>
Administrative and distribution expenses		(3,109,913)	(2,394,799)	(6,456,648)	(4,752,796)
		<b>19,101,993</b>	<b>13,032,408</b>	<b>31,500,125</b>	<b>20,844,149</b>
Finance cost		(1,556,229)	(1,187,368)	(3,294,046)	(2,476,228)
Other losses					
Unwinding of remeasurement gain on GIDC liability		(321,668)	(645,015)	(704,282)	(1,174,764)
Expected Credit Loss					
Loss allowance on subsidy receivable from GoP		(300,000)	(350,000)	(500,000)	(350,000)
		<b>(621,668)</b>	<b>(995,015)</b>	<b>(1,204,282)</b>	<b>(1,524,764)</b>
Other expenses		(1,184,870)	(928,757)	(2,258,230)	(1,661,774)
		<b>15,739,226</b>	<b>9,921,268</b>	<b>24,743,567</b>	<b>15,181,383</b>
Other income		3,011,758	3,038,143	6,836,772	5,406,407
Share of profit of associates and joint venture		2,834,275	2,401,703	2,574,237	6,014,552
<b>PROFIT BEFORE TAX</b>		<b>21,585,259</b>	<b>15,361,114</b>	<b>34,154,576</b>	<b>26,602,342</b>
Provision for taxation		(9,148,057)	(8,576,172)	(13,385,121)	(11,222,616)
<b>PROFIT FOR THE PERIOD</b>		<b>12,437,202</b>	<b>6,784,942</b>	<b>20,769,455</b>	<b>15,379,726</b>
<b>ATTRIBUTABLE TO:</b>					
Equity Holders of Fauji Fertilizer Company Limited		12,059,604	6,533,736	20,315,815	15,085,262
Non - Controlling Interest		377,598	251,206	453,640	294,464
		<b>12,437,202</b>	<b>6,784,942</b>	<b>20,769,455</b>	<b>15,379,726</b>
Earnings per share - basic and diluted (Rupees)		9.48	5.14	15.97	11.86