

August 16, 2023

**Executive Director**

Public Offering & Regulated Persons Department  
Securities Market Division  
Securities and Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue  
Islamabad

**The General Manager**

Pakistan Stock Exchange Limited  
Stock Exchange Building  
Karachi

**The Chief Executive**

Escorts Investment Bank Limited  
Ground Floor, 26-Davis Road, Lahore

Subject: Publication of Public Announcement of Intention by RMS (Private) Limited to acquire up to 87.96 % of the ordinary shares of Escorts Investment Bank Limited in Newspaper

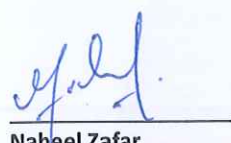
Dear Sirs,

This is with reference to the Public Announcement of Intention to acquire 87.96% shares or control of Escorts Investment Bank Limited (the "Target Company") by RMS (Private) Limited (the "Acquirer"). In this regard, we would like to inform you that the Public Announcement of Intention has been published in Business Recorder and Nawa-i-Waqt on August 16, 2023 in accordance with Regulation 6(5) of the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017

Copy of the newspaper publications where Public Announcement of Intention has been published is enclosed herewith.

You may contact the undersigned for any additional information or clarification.

Yours faithfully



**Nabeel Zafar**  
Associate, Investment Banking



# WORLD STOCKS/CURRENCY

## Wall St falls as retail sales data fans rate fears

NEW YORK: Wall Street's main indexes fell on Tuesday after stronger-than-expected retail sales data stoked worries interest rates could stay higher for longer, while US big banks dropped on a report that Fitch could downgrade some lenders.

The Commerce Department's report showed retail sales grew 0.7% last month against expectations of a 0.4% rise, suggesting the US economy remains strong. While traders' bets of a pause on hikes by the Federal Reserve next month stayed intact at 89% after the data, analysts said investors were worried that rates could stay at current levels for longer than previously anticipated.

Also weighing on markets, JPMorgan Chase, Bank of America and Wells Fargo dropped between 1.8% and

2.4% after a report said ratings agency Fitch could downgrade multiple banks. "The story from Fitch about potential downgrades to multiple US banks (is) weighing on sentiment," said Michael James, managing director of equity trading at Wedbush Securities. "You combine that with the retail sales figures this morning that we're a little hotter than estimates, (it) furthers the potential higher for longer rates scenario from the Fed." Shares of regional lenders PacWest Bancorp, Zions Bancorporation and Western Alliance Bank fell between 3% and 6.3% after the Federal Deposit Insurance Corp's latest regulatory overhaul proposal. The S&P 500 banking index hit a one-month low, last down 2.2%, while the KBW regional banking index slipped 2.2%.

All major 11 S&P 500 sectors declined, with energy stocks leading losses on weaker crude prices.

Technology stocks fared better, thanks to a 2.2% rise in shares of Nvidia after UBS and Wells Fargo lifted their price targets on the stock.

US-listed shares of Chinese companies JD.Com, Alibaba Group and Bilibili slid between 2.2% and 4.6% after another round of disappointing economic data from China which prompted Beijing to cut key policy rates.

At 12:04 p.m. ET, the Dow Jones Industrial Average was down 256.98 points, or 0.73%, at 35,050.65, the S&P 500 was down 30.25 points, or 0.67%, at 4,459.47, and the Nasdaq Composite was down 171.07 points, or 0.52%, at 13,717.26. Among other stocks, General Motors fell 1.7% after Berkshire Hathaway cut its stake in the automaker. Warren Buffett's Berkshire disclosed a new investment in homebuilder D.R. Horton and Lennar Corp, lifting their shares up 2.3% and 1.6%, respectively.—Reuters

## Oil drops over 1pc on worries about Chinese economy

NEW YORK: Oil prices fell over 1% on Tuesday on sluggish Chinese economic data coupled with fears that Beijing's unexpected cut in key policy rates was not sufficiently substantial to rejuvenate the country's sputtering post-pandemic recovery.

Brent crude futures fell \$1.31, or 1.5%, to \$84.90 a barrel by 10:56 a.m EDT (1456 GMT), while US West Texas Intermediate crude fell \$1.44, or 1.8% to \$81.07.

Supply cuts by Saudi Arabia and Russia, part of the OPEC+ group comprising the Organization of the Petroleum Exporting Countries (OPEC) and allies, have helped galvanise a rally in prices over the past seven weeks.

However, China's industrial output and retail sales data on Tuesday showed the economy slowed further last month, intensifying pressure on already faltering growth and prompting authorities to cut key policy rates to bolster economic activity.

When the oil market appears to be comfortable, it is often the case that China is the number one fire douser, throwing a wet blanket over those dreaming of prices north of \$90, said John Evans of oil broker PVM. China is the world's biggest oil importer China's central bank lowered interest rates marginally after the data that highlighted intensifying pressure on the economy, mainly from the property sector, though analysts say the cut was too small to make a meaningful difference.—Reuters

## Dollar falls after stronger retail sales data

WASHINGTON: The dollar index was lower after data showed US retail sales increased more than expected in July, while the yuan sank to a nine-month trough on Tuesday after China's central bank unexpectedly cut key policy rates.

US retail sales jumped 0.7% last month, the Commerce Department said, demonstrating that demand has remained resilient despite the Federal Reserve's aggressive interest rate hikes to tame inflation, thanks to strong wage gains from a tight labor market.

The dollar index, which measures the currency against six peers including the euro and sterling, dropped 0.194% to 102.920 after hitting a 1-1/2-month high at 103.46 on Monday.

The dollar gained over 0.5% against the offshore yuan to a nine-month high of 7.3307 as the People's Bank of China (PBOC) cut its rates in an effort to boost a sputtering economic recovery.

Against the yen, the US dollar pushed to a fresh nine-month high of 145.865, before dropping to a session low at 145.25. It was last trading at 145.28 per yen.

Traders are looking for any hints of intervention, after the dollar's surge above 145 last autumn triggered the first yen buying by Japanese officials in a generation.

The pound was last 0.38% higher at \$1.27335 following data showing British wages excluding bonuses were 7.8% higher than a year earlier in the three months to June. That represented the highest annual growth rate since comparable records began in 2001.

The euro was last up 0.28% to \$1.0935.

The Russian rouble gave up early gains after Russia's central bank lifted its key interest rate by 350 basis points to 12% at an emergency meeting to try and halt the currency from weakening past 100 to the dollar after a public call from the Kremlin for tighter monetary policy.—Reuters

KIBOR			
15-August-2023			
> from page 1			
Tenor	BID	OFFER	
1 - Week	21.65	22.15	
2 - Week	21.71	22.21	
1 - Month	21.88	22.38	
3 - Month	22.69	22.94	
6 - Month	22.80	23.05	
9 - Month	22.83	23.33	
1 - Year	22.86	23.36	
Data source: Reuters			

Forex Association Exchange Rates				
Date 15.08.2023				
CURRENCY	BUYING	SELLING	CURRENCY	BUYING SELLING
US \$ (Cash Free Market)	297.00	300.00	UK POUND	377.20 381.00
SAUDIA RYAL	79.50	80.30	AUD \$	200.00 203.00
UAE DIRHAM	82.50	83.30	CAD \$	221.00 224.00
EURO	324.80	328.00	CHINESE YUAN	42.00 44.00

## Sweden, UK lead European shares lower on rate-hike fears

PARIS: UK and Swedish stocks led declines among European peers on Tuesday after data from both countries triggered worries about high interest rates, while China-exposed shares fell as Beijing's policy support failed to boost investor sentiment.

The pan-European STOXX 600 index closed 0.9% lower, touching an over one-month intraday low, while both London's FTSE 100 and Stockholm stocks fell over 1%.

British government bond yields shot up after data showed domestic basic wages hit a new record growth rate, boosting chances of further Bank of England rate hikes.

"Despite signs of cooling labour market, the strength of wage growth—and in particular, private sector pay growth—will be worrying... this should leave the

prospect of a 50-bps hike on the table for September" said Sanjay Raja, senior economist at Deutsche Bank in a note.

Another report showed Sweden's pace of inflation held steady at 9.3% in July, still too high for the central bank to mull hiking rates again at its September meeting.

The China-exposed miners' index lost 1.5%, hitting an over two-year low intraday, as base metal prices fell after data showed Chinese retail sales, industrial output and investment growing at a slower-than-expected pace.

Even as China's central bank cut key policy rates, analysts say more support is needed to boost a rocky post-pandemic recovery.

"A lot of the bad news has been priced in and we're in a scenario where the worst news means more support is likely to be promised, but

the rate cuts are not massively a surprise and so the market isn't reacting very strongly to it," said Giles Coghlan, chief market analyst at HYCM.

Heavily China-exposed luxury giants LVMH, Hermes and Kering fell around 1% each, with the luxury index down 1.2%.

HSBC, Europe's largest bank doing business in China, dropped 3.4%, the biggest drag on the STOXX 600.

Sentiment also took a hit from stronger-than-expected US retail sales data which stoked worries rates may stay higher for longer, weighing on Wall Street's main indexes.

The benchmark STOXX 600 has come off its more than one-year highs hit in July, pressured by growing concerns over China's economy and sharp movements in bond yields.—Reuters

## China stocks close down after economic data

SHANGHAI: China stocks closed down on Tuesday even after the central bank unexpectedly cut key policy rates to support growth, following the latest data showing the country's economic activity slowed further last month. China's blue-chip CSI 300 Index ended 0.2% lower, while the Hong Kong's Hang Seng Index fell 1% to around one-month lows.

The yuan also weakened to a nine-month low, even after sources said China's major state-owned banks stepped into the spot market to steady the currency. Asian stock markets wallowed at one-month lows.

Data on Tuesday showed China's July industrial output and retail sales growth slowed and undershot forecasts. To boost confidence, the

People's Bank of China cut the rate of one-year medium-term lending facility (MLF) by 15 basis points to 2.50% to some financial institutions.

"The weak dataset continues to paint a bearish picture on China after the Politburo meeting," said UBS analysts in a note. "Most investors are in wait-and-see mode, only willing to allocate tactically to China on expectations of stimulus." Shares in tourism, semiconductors, photovoltaic and media companies lost more than 2% each to lead the decline. The weak market also comes as investors worry about contagion risk in the country's financial system, with default risks at some housing developers and missed payments by a private wealth management giant.

"The mix of risk events

have put great pressure on the entire market," said Huang Yan, general manager of private fund manager Shanghai QiuYang Capital.

"The rate cut is not particularly meaningful, and it has only a short-term effect on stimulating the economy. China needs a package of measures, and the core is to solve the demand problem." Foreign investors sold China stocks for a seventh straight session on Tuesday, dumping a net 9.7 billion yuan (\$1.33 billion) on the day. Bucking the trend, financials stocks rose more than 1%, with securities firms up 1.7%. Bloomberg News reported that Chinese authorities are considering cutting the stamp duty on stock trades for the first time since 2008.—Reuters

## Copper hits six-week low as metals fall on weak China data

LONDON: Prices for copper and other base metals fell in London on Tuesday, as the outlook for demand from top consumer China worsened after data showed slowing industrial output growth and falling property investment.

Benchmark copper on the London Metal Exchange (LME) was down 1.2% at \$8,191.5 a metric ton at 1618 GMT after touching its lowest since June 29 at \$8,163.90, on course for a fourth consecutive daily decline.

Though slowing industrial production and declining property investment in China are applying price pressure, more supportive policies could prevent excessive declines, said Amelia Xiao Fu, head of commodity mar-

ket strategy at Bank of China International.

Beijing cut key policy rates to shore up activity on Tuesday but analysts said more support was needed to revitalise growth.

The discount for nearby delivery compared with the three-month LME copper contract reached \$55, its highest since late May.

Some support for metals came from a weaker US currency, which makes dollar-priced metals more attractive for buyers holding other currencies.

US retail sales increased more than expected in July, suggesting the economy continued to expand early in the third quarter, helping to keep recession at bay.

LME aluminium was flat at \$2,145 a metric ton after

touching its lowest since July 7 at \$2,136.50. The discount for near-term delivery compared with the three-month LME aluminium contract climbed to its highest since the global financial crisis of 2008, indicating weak demand.

Other growth-dependent metals were also down sharply, with LME nickel hitting its lowest since July 2022, at \$19,760 per metric ton and zinc touching its weakest since June 6 at \$2,305.

LME's daily data showed large arrivals of zinc to LME-registered warehouses in Singapore.

Nickel fell 1.6% to \$19,765 and zinc lost 1.8% to \$2,307 while lead rose 1.4% to \$2,126 and tin retreated by 0.9% to \$25,100.—Reuters

## Public Announcement of Intention to acquire up to 87.96% shares (119,279,077 shares) or control of Escorts Investment Bank Limited by RMS (Private) Limited under Securities Act 2015

**Admonishment:** Please note that the public announcement of intention to acquire voting shares/control of Escorts Investment Bank Limited is subject to obtaining the requisite regulatory approvals including clearance of fit and proper criteria from the Securities and Exchange Commission of Pakistan. The public announcement of intention may be withdrawn, if the requisite approvals are not granted by the concerned regulatory authorities.

### Part-A

#### Brief Description of the Intended Acquisition:

Intended Acquisition through	Number of Shares	Percentage
Agreement(s)	119,279,077	87.96%
Public Offer	8,160,462	6.02%

### Part-B

#### Information about the acquirer

a) Name and Address of acquirer along with persons acting in concert, if any:

Name	Address
RMS (Private) Limited ("RMS" or the "Acquirer")	39/A-1, Block-6, PECHS, 8th Floor, Jason Trade Centre (Lal Kothi), Shahrah-e-Faisal, Karachi, Sindh, Pakistan

b) Name(s) of the ultimate acquirer or the ultimate controlling shareholder:

S. No.	Name
1	Zeeshan Ali
2	Mazhar Ali
3	Rehman Ali Jatoti

c) Name and address of Manager to the offer of the acquirer:

Name	Address
Arif Habib Limited	2/F, Arif Habib Centre, 23, M.T. Khan Road, Karachi 74000, Pakistan

d) Principal area of business of acquirer and relevant experience:

The company was incorporated as a private limited company on October 5th, 2007. The principal business of the company is to offer construction services. It is a traditional construction company which is registered with Pakistan Engineering Council in Category C-A. The registered office of the company is situated at 39/A-1, Block-6, PECHS, 8th Floor, Jason Trade Centre (Lal Kothi), Shahrah-e-Faisal, Karachi, Sindh, Pakistan.

#### Company provides services in following areas:

- Roads, Highway and bridges
- Dams
- General Building and maintenance
- Drinking water supply and sewerage
- Earthen and lined canals
- Solid investigation and stabilization
- Concrete rigid pavement
- HVAC and plumbing
- Electrical and BMS
- Fire safety and protection
- Surveillance system
- ICT solutions
- Nurse Call and Queue Management

e) In case the acquirer is a fund / company:

i. Names of the chief executive and directors of the Company:

Designation	Name
Chief Executive Officer	Zeeshan Ali
Director	Mazhar Ali
Director	Rehman Ali Jatoti

ii. Name of substantial shareholders of the Acquirer:

Substantial shareholders of RMS	% of shareholding
Zeeshan Ali	70.00%
Mazhar Ali	20.00%
Rehman Ali Jatoti	10.00%

iii. Date of Incorporation: October 5, 2007

iv. Jurisdiction of the incorporation: Karachi, Sindh, Pakistan

v. Authorized and paid up Capital:

- Authorized Capital: PKR 100,000,000
- Paid-up Capital: PKR 5,000,000

f) Detail of companies where the intended Acquirer hold more than thirty percent voting shares:

Name of Company	Registration No.	Nature (Listed/unlisted/Private)	Nature of business	Jurisdiction of incorporation	Description held control/more than thirty % shares or both
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#### Non-Applicable

g) Information about ultimate beneficial owner of the intended Acquirer:

i. Name(s) of the natural person(s), CNIC/Passport Number, nationality and address of each person:

Name	CNIC	Nationality	Address
Zeeshan Ali	42301-2068889-9	Pakistani	House No. 40/A, Khayaban-e-Shujaat, Phase V, DHA, Karachi
Mazhar Ali	42301-6785222-5	Pakistani	House No. 40/A, Khayaban-e-Shujaat Phase V, DHA, Karachi
Rehman Ali Jatoti	42301-5970758-3	Pakistani	House No. 88, Street no. 14, Sector F11/1, Islamabad

ii. Detail of companies located in and outside Pakistan, where the ultimate acquirer or the ultimate controlling shareholder held control and or more than thirty percent voting shares:

Name of Company	Registration No.	Nature (Listed/unlisted/Private)	Nature of business	Jurisdiction of incorporation	Description held control/more than thirty % shares or both
Zeejay Trader (Pvt.) Limited	0075645	Private	Deals in trading of machinery and other goods	Pakistan	50% shareholding by Zeeshan Ali
Zams Energy (Private) Limited	0174643	Private	Deals in Renewable Energy Products	Pakistan	50% shareholding by Zeeshan Ali
Zaab Properties & Developers (Private) Limited	0200057	Private	Property Development	Pakistan	65% shareholding by Zeeshan Ali
Bejo Technologies (Private) Limited	0200562	Private	Information Technology Company	Pakistan	80% shareholding by Zeeshan Ali
Global Eclipse Trading (Private) Limited	0116479	Private	Marketing Company	Pakistan	50% shareholding by Zeeshan Ali
The Meat Club (Private) Limited	0217358	Private	Processing and selling of meat and related food products	Pakistan	70% shareholding by Zeeshan Ali
Innovative Solutions Trading (Private) Limited	0215976	Private	Procurement and supplies to law enforcement agencies	Pakistan	70% shareholding by Zeeshan Ali
R.J.E.C (Private) Limited	0217485	Private	Civil Contractors	Pakistan	75% shareholding by Rehman Ali Jatoti

h) Details of any existing holding of voting rights in the target company

i. Which the acquirer owns or over which it has control or direction:

Not Applicable

ii. Which is owned or controlled or directed by any person acting in concert with the acquirer:

Not Applicable

iii. In respect of which the acquirer or any person acting in concert with him has received an irrevocable commitment to accept the takeover offer; and in respect of which the acquirer or any person acting the concert with him holds an option to purchase or warrants or other convertible Securities:

Not Applicable

i) All conditions (including normal conditions related to acceptance, listing and increase of capital) to which the public offer or the posting of it is subject:

The completion of proposed transaction shall be subject to, inter alia, receipt of all regulatory and corporate approvals, including but not limited to, approvals from the Securities and Exchange Commission of Pakistan, and the approval of the board and the general body of the Acquirer.

### Part-C

#### Information about the target company

a) Name of the target company, its directors and major shareholders along with number of shares and percentage of paid-up capital

**Name of the target company:** Escorts Investment Bank Limited ("Escorts" or the "Target")

#### Directors:

Name	Designation
Syed Tahir Nawazish	Chairman (Non-Executive Director)
Mr. Basit Rahman Malik	CEO (Executive Director)
Ms. Madiha Arooj	Director
Mr. Muhammad Rasheed Alam	Executive Director
Mr. Rashid Aziz	Independent Director

#### Major Shareholders:

Name	Shares	% of Paid-up Capital
Bahria Town (Pvt.) Ltd.	119,279,077	87.96%

b) Total number of issued shares of the company

- Number of shares: 135,600,000

c) Date of listing and offer price at the time of initial public offering:

- Date of Listing: Not available
- Offer price at the time of initial public offering: Not available

d) Opening price at the securities exchange at the time of listing: Not available

e) Share price quoted on the securities exchange one day before the public announcement of intention: PKR 5.19/share\*

f) The weighted average share price as quoted on the securities exchange during twenty eight (28) days preceding the date of public announcement of intention: PKR 4.66/share\*\*

\*Share price at the close of market hours on August 10, 2023

\*\*Volume Weighted Average Share Price of Escorts Investment Bank Limited for the period from July 13, 2023 to August 10, 2023(Source: Bloomberg)

g) Financial position/performance of the company for the last five years:

(in PKR millions)	FY18	FY19	FY20	FY21	FY22
Total Revenue	32	113	147	112	97
Operating Profit/(Loss) before tax & Provisions	(119)	(49)	(37)	(61)	(73)
Profit/(Loss) Before Tax	(233)	(50)	(28)	(77)	(135)
Profit/(Loss) After Tax	(154)	(50)	(30)	(81)	(196)
Earnings/(Loss) Per Share (Diluted)	(1.14)	(0.37)	(0.22)	(0.60)	(1.45)
Dividend Per Share	-	-	-	-	-
Dividend Payout	-	-	-	-	-
Total Equity	100	50	919	839	643
Total Liabilities	1,420	1,385	457	217	197
- Current Liabilities	651	652	344	151	136
- Non-Current Liabilities	769	733	113	66	61
Total Assets	1,520	1,435	1,376	1,056	840
-Current Assets	1,221	934	710	465	380
- Non-Current Assets	299	501	666	592	460



