# LAKSON EQUITY FUND Annual Report 2023







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VICION	
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To be a top quartile provider of investment solutions to both individuals and institutions. Through the success of our clients and employees we seek to build sustainable and long-term shareholder value, and to be an employer of choice in the asset management industry.

# \_\_\_\_ Mission \_\_\_\_

To deliver superior performance as measured by market share parameters, high-quality service and a portfolio of innovative yet tailored products across a range of investment disciplines and distribution channels.

To provide a fulfilling, stimulating and supportive environment for our employees that fosters their personal growth and facilitates our productivity as a team.



# **Fund's Information**

Management Company Lakson Investments Limited

**Head Office** 

Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi-74200, Pakistan. Phone: (9221) 3840.0000 Fax: (9221) 3568.1653 Web site: www.li.com.pk E-mail: info@li.com.pk

**Board of Directors of** 

the Management Company Mr. Iqbal Ali Lakhani - Chairman

Mr. Babar Ali Lakhani - Chief Executive Officer

Mr. Jamil Ahmed Mughal Mr. Amin Mohammed Lakhani

Chief Financial Officer & Company Secretary of the Management Company

Mr. Junaid Arshad

Audit Committee Mr. Amin Mohammed Lakhani

Mr. Iqbal Ali Lakhani Mr. Jamil Ahmed Mughal

Human Resource and Remuneration Committee

Mr. Babar Ali Lakhani Mr. Igbal Ali Lakhani

**Trustee** Central Depository Company of Pakistan Limited

CDC House, 99-B, Block-B, S.M.C.H.S,

Main Shahra-e-Faisal, Karachi, Pakistan.

Auditors BDO Ebrahim & Co.

Chartered Accountants 2nd Floor, Block C,

Lakson Square, Building No. 1, Sarwar Shaheed Road, Karachi - 74200.



# **LAKSON EQUITY FUND**

Bankers to the Fund Allied Bank Limited

Askari Bank Limited Bank Al-Falah Limited Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

National Bank of Pakistan Silk Bank Limited Sindh Bank Limited

Telenor Microfinance Bank Limited

United Bank Limited U Microfinance Bank Limited

**Legal Adviser** Fazleghani Advocates

F-72/I, Block 8, KDA-5, Kehkashan, Clifton, Karachi, Pakistan.

Registrar Lakson Investments Limited

Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi-74200, Pakistan

Distributors Metro Capital Pvt. Limited Ismail Igbal Securities

**BMA Capital Management Limited** 

Amir Noorani

Topline Securities (Pvt.) Limited

**Adam Securities** 

Elixir Securities (Pvt.) Limited Vector Capital (Pvt.) Limited Pearl Securities Pvt. Limited

Rabia Fida

Rating by PACRA 1 Year : 5-Star

3 Year: 3-Star 5 Year : 5-Star

AM2+: Asset Manager Rating by PACRA



# REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2023

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Equity Fund ('LEF' or 'Fund') is pleased to submit its report together with Audited Financial Statements for the year ended June 30, 2023.

# **Fund Objective**

The objective of the Fund is to provide long-term capital appreciation by investing mainly in equity and related listed securities. Investments will be made in companies of substance, financial strength and demonstrably superior management skills with some exposure given to smaller capitalized value stocks.

#### **Principal activities**

The Fund is an actively managed open-end equity fund and is listed on Pakistan Stock Exchange Limited. LEF maintains an average exposure of 70% of Net Assets in listed equity securities. The asset allocation to different sectors and stocks is made on the basis of relative attractiveness of each sector and individual stocks in that particular sector. The allocations may change from time to time keeping in view the market conditions, opportunities, political and economic factors. LEF is allowed to borrow up to 15% of Net Assets to meet redemptions, however LEF did not utilize this facility during the period under review.

#### **Fund Performance**

The LEF Fund closed FY23 with a return of 8.16% vs -0.21% of the benchmark, outperforming the benchmark by 8.37%. As of June 30, 2023, the fund had 90% exposure in equities, 9.7% in cash and 0.4% in other assets. Sector allocation is skewed towards Commercial Banks (20%), Oil & Gas Exploration (22.2%), Technology (9%), Cement (7.2%), Fertilizer (11%) and others (16.1%). The fund size of LEF as of June 30,2023 is PKR 1465mn.

# Earning Per Unit (EPU)

EPU is not being disclosed as we feel determination of weighted average units for calculating EPU is not practicable for open end funds.

## **Income Distribution**

The Chief Executive Officer under the authority from Board of Directors of the Management Company declared the interim payout of PKR 5.337 per unit (5.337% of face value of PKR 100/-) amounting to PKR 74.7401 million in cash during the year ended June 30, 2023.

## **Principal Risk and Uncertainties**

The economic instability, rising current account deficit, declining FX reserves, higher than expected inflation, PKR devaluation, lower than expected financial aid by both unilateral/bilateral donor agencies, further monetary tightening and worsening of external relations remains a risk for all business sectors in Pakistan.

# **Asset Manager and Fund Rating**

The Pakistan Credit Rating Agency Limited ('PACRA') has maintained the asset manager rating of the Management Company at "AM2+'. The VIS Credit Rating Company Limited has given the one-year & five years performance rankings of "5-Star" and three years performance rankings of "3-Star" to the LEF Fund.

#### **Additional Matters:**

- 1. The detail of Directors of the Management Company is disclosed in this Annual Report.
- 2. The financial statements prepared by the Management Company present fairly the state of affairs of the Fund, the results of its operations, cash flows and movement in unit holders' funds.
- 3. Proper books of accounts of the Fund have been maintained.



- Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- 5. Relevant International Financial Reporting Standards, as applicable in Pakistan, provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non-Banking Finance Companies and Notified Entities Regulations, 2008 ('NBFC Regulations), directives issued by the Securities & Exchange Commission of Pakistan and requirements of the constitutive documents of the Fund have been followed in the preparation of financial statements and any departure there from has been adequately disclosed.
- The system of internal control is adequate and sound in design and has been effectively implemented and monitored.
- 7. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 8. Key financial data has been summarized in this Annual Report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges have been fully disclosed in these financial statements.
- 10. The statement as to the value of investments of the provident fund is not applicable in the case of the Fund as such expenses are borne by the Management Company.
- 11. The pattern of unit holding as at June 30, 2023 is given in this Annual Report.
- 12. A performance table / key financial data is annexed to this annual report.

## **External Auditor**

The existing auditors M/s. BDO Ebrahim & Co., Chartered Accountants being eligible, have given their consent for reappointment as auditors for the year ending June 30, 2024. The Board of Directors, on the recommendations of the Audit Committee, has reappointed M/s. BDO Ebrahim & Co., Chartered Accountants for the year ending June 30, 2024.

## **Economy Review**

The June'23 quarter brought about a significant positive stride, marked by the attainment of a staff-level agreement between the International Monetary Fund (IMF) and Pakistan. This accord entails the provision of a substantial USD 3 billion as part of a stand-by arrangement (SBA) spanning nine months. This highly welcomed development is poised to act as a catalyst, enabling Pakistan to unlock critical funding from both bilateral and multilateral sources. The infusion of these funds will play a pivotal role in the augmentation of foreign exchange reserves, effectively contributing to the process of reconstruction. This milestone achievement effectively averts the looming specter of near-term default, as vividly underscored by the remarkable resurgence of Pakistan International Eurobonds. The government, in its pursuit of stabilizing the economic landscape, has undertaken a series of astute measures. These include recalibrating fuel and energy prices, instituting judicious tax policies, securing commitments from amicable nations, and implementing prudent adjustments exchange rate and interest rates.

On the 26th of June 2023, during an urgent Monetary Policy Committee (MPC) meeting, the State Bank of Pakistan (SBP) implemented a further 1% increase in the Policy Rate, propelling it to a historic pinnacle of 22%. This decision was a calculated response aimed at firmly anchoring inflation and concurrently driving real interest rates into positive terrain.

Throughout the June quarter, foreign exchange reserves exhibited a relatively stagnant trend, settling at USD 9.1 billion. Nonetheless, the reduction in these reserves was mitigated to some extent by inflows stemming from China.

The persistently elevated inflationary environment persisted during the fourth quarter of the fiscal year 2023, culminating in an average inflation rate of 34.56% for the quarter. This elevated inflation



was underpinned by an interplay of factors, including the ongoing devaluation of PKR, ascending energy costs, the imposition of new taxes amounting to PKR 170 billion, disruptions in supply chains due to import limitations, and the cascading second-round effects stemming from these determinants. We foresee the average inflation rate for fiscal year 2024 will exhibit a gradual descent, potentially converging towards the range of 21-22%. Further optimism is directed towards June 2024, wherein the inflation rate might inch down to approximately 14-15%, contingent upon the absence of unforeseen variables.

During the fourth quarter of the fiscal year 2023 (4QFY23), imports underwent a significant 9.3% QoQ contraction, aggregating to a sum of USD 11.5 billion. Resultantly, exports experienced a marginal 1.7% QoQ dip, settling at USD 6.6 billion. This dynamic interplay precipitated an 18% reduction in the trade deficit on a QoQ basis, leading to its contraction to USD 4.8 billion. As a result, the country's current account balance showed a surplus of USD 632 million. This achievement is indicative of the efficacy of administrative measures enacted to curb the import bill, compounded by the prevailing sluggishness in economic demand.

On the fiscal front, FMR tax collection observed a 11.7% decline in tax collection, amounting to PKR 1.5 trillion, during the June quarter. This figure notably fell short of the quarterly target by a margin exceeding PKR 60 billion. The forthcoming months, however, hold promise for an improvement in tax collection, attributed to the relaxation of import restrictions. Yet, considering the persistent underwhelming economic demand, the FBR may encounter challenges in meeting the ambitious annual tax collection target of over PKR 9 trillion for the FY24.

#### **Equity Market Review**

During the quarter, the KSE 100 index exhibited a robust ascent of 3.63% (translating to a gain of 1,451.86 points), culminating in a month-end closure at an impressive level of 41,452.69. Investor sentiment experienced a notable uplift, propelled by long-anticipated commitments from amicable nations, a vital catalyst in the resumption of the dormant IMF program.

On the political forefront, a momentous development emerged as the government and opposition harmonized their stance, agreeing to engage in deliberations aimed at redressing the Punjab and KPK election quandaries. This conciliatory gesture was warmly embraced by the discerning market participants. Furthermore, corporate profitability surpassed prognostications, thereby contributing significantly to the overall market performance.

Nevertheless, the surge in trading activity was underscored by an 88% escalation in traded value, reaching an impressive PKR 6,402 million. Over the course of the quarter, foreign corporate entities exhibited net sales of USD 10.4 million. Meanwhile, on the domestic front, both Mutual Funds and Insurance entities emerged as net sellers, with an outflow amounting to USD 33.68 million and USD 21.4 million, respectively. This liquidity shift was primarily absorbed by discerning individuals, corporations, and banks, garnering inflows of USD 26.6 million, USD 18.6 million, and USD 14.7 million, respectively.

#### **Future Outlook**

The trajectory of the market is contingent upon several pivotal factors. Firstly, the positive trajectory of the external account, bolstered by the IMF's Stand-By Arrangement (SBA), is poised to exert a favorable influence. Secondly, the potential for a reduction in CPI, attributed to the impact of elevated base effects driving down inflation, might pave the way for monetary easing. Such a move would serve as a catalyst for fortifying economic growth. Thirdly, the nation's political climate and stability remain influential determinants in nurturing investor trust. At present, the market boasts an appealing Price-to-Earnings (P/E) ratio of 3.9x, underscoring promising growth prospects. With such compelling dynamics, investors are presented with an immensely attractive opportunity to capitalize on the market's promising upward trajectory in the foreseeable future.

The revival of the IMF program stands poised to usher in enhanced accessibility to funds from international lenders, subsequently furnishing crucial external financing support. These inflows will culminate in the augmentation of foreign exchange reserves, thereby mitigating external pressures and paving the way for sustained economic equilibrium.



The caretaker government should find it easier to comply with the requirements of the ongoing SBA program, especially if it is adequately staffed with technocrats. In this regard, recent legislation has empowered the coming caretaker government to take decisions on existing bilateral & multilateral agreements. That said, Pakistan needs to quickly negotiate a successor IMF program when the SBA facility ends in March 2024. We believe that a timely and peaceful election is important for carrying out structural reforms, remaining in the IMF program, and restoring investor confidence in the economy.

#### Acknowledgment

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

For and on Behalf of the Board

**Chief Executive Officer** 

Director

Dated: September 04, 2023



# کیسن ایکویٹی فنڈ 30 جون 2023 کوشم ہونے والے سال کے لیے مینجنٹ کمپنی کے ڈائر یکٹرز کی رپورٹ

سکین ایکو پی فنڈ ("LEF" یافنڈ) کی پنجمنٹ کمپنی بکین انونسٹمنٹس لمیٹنڈ کے بورڈ آف ڈائز میٹرز کے لیے 30 جون 2023 کوفتم ہونے والے سال کے لیے ابنی راپورٹ مع آڈٹ شدہ مالیاتی گوشوارے پیش کرنا باعث مسرت ہے۔

# فنذ كامقصد

فنڈ کا مقصد بنیا دی طور پرا یکو پٹی اور متعلقہ اسٹر سیکو رٹیز میں سر ماریکاری کے ذریعے سر مایے کی مالیت میں طویل مدتی اضافہ حاصل کرنا ہے۔ سر ماریکاری مالیاتی استحکام اور نمایال طور پر اعلی انتظامی مہارتوں کا مظاہر و کرنے والی اہم کمپنیوں میں کی جائے گی جس میں سے پھیسر ماریکم مالیاتی قدروالے اشاکس میں لگایا جائے گا۔

# نمايال سركرميال

LEF ایک فعال انداز میں چلایا جانے والا او پن اینڈ ایکو پی فنڈ ہے اور پاکستان اسٹاک ایکی پیٹے لینڈ میں اسلڈ ہے۔ LEF خالص ا فا توں کا کم از کم منحلقہ کشش کی 70% حصہ لسلڈ ایکو پٹی سیکی ویٹیز میں رکھتا ہے۔ مختلف شجوں اور اسٹاکس میں ا فا توں کو برشعبے اور اس مخصوص شعبے میں انفر ادی اسٹاکس کی متعلقہ کشش کی بنیاد پر ختص کیا جاتا ہے، جس میں مارکیٹ کے حالات، مواقع ، میا کی اور اقتصادی عوالی کو پٹی فظر کھتے ہوئے وقا فو قاتبد میں کی جاسکتی ہے۔ LEF کو ریڈ کی میں میں کہ نامی کے اس مولت کو زیر جائز ہدت کے دوران استعمال منہیں کیا۔

ریڈ بیم شنز کی تکمیل کے لیے خالص ا فا توں کے 15% تک قرض لینے کی اجازت ہے، تا ہم LEF نے اس مولت کو زیر جائز ہدت کے دوران استعمال منہیں کیا۔

# فنڈ کی کارکردگی

LEF نے نشخی ارک منافع %0.21 کے مقابلے میں %8.16 منافع کے ساتھ مالی سال 2023 کا اختتا م نیخی ارک کے مقابلے میں %8.37 بہتر کارکردگی کے ساتھ کیا۔30 جون 2023 کے مطابق فنڈ ،ایکو ٹیز میں %90 بیش میں %9.7 واورد نگر میں %0.4 سرمایہ کاری رکھتا ہے۔ شعبہ جاتی تقویض کا جھکا وَاس طرح ہے: کمرش بینکس (%20) ،آئل اینڈ گیس ایک بلوریشن (%22.2) ، ٹیکنالو بی (%9) ، سینٹ (%7.2) ،فرٹیلا کیزر (%11) اورد نگر (%16.1) ۔ 30 جون 2023 کے مطابق LEF کا فائٹر تجم 1465 ملین رویے ہے۔

# فى شير آيدنى (EPU)

فی شیئر آیدنی (EPU) ظاہر نیس کی گئی کیوں کہ ہم محسوں کرتے ہیں کہ EPU شار کرنے کے لیے موزوں اوسط بیٹش کا تعین او پن اینڈ فنڈ زکے لیے قابل عمل نہیں ہے۔



# آمدنی کانشیم

چیف ایگزیکٹیو تغیسر نیملجوٹ کمپنی کے بورڈ آف ڈائزیکٹرز کی طرف سے اختیار کے تحت 30 جون 2023 کوشتم ہونے والے سال کے لیے فی یونٹ 5.337 روپے(100 روپے کی فیس ویلیوکا) 5.337 کی کی بوری کیش ادائیگی کا اعلان کیا ہے، جس کی مالیت 74.740 ملین روپے فتی ہے۔

# اہم خطرات وخدشات

اقتصادی عدم استحکام، بڑھتاہوا کرنٹ اکا ؤنٹ خسارہ، زیمبادلہ کے کم ہوتے ذخائر ہو قع سے زیادہ افراط زر،روپے کی قدر میں کی ، یک طرفہ /دوطرفہ قرض فراہم کنندہ ایجنسیز دونوں کی طرف سے تو قع سے کم مالی امداد، مزید مالیاتی ختی اور بگڑتے خارجہ تعلقات پاکستان میں تمام کاروباری شعبوں کے لیے ایک خطرہ بنے ہوئے ہیں۔

# ايسيك منجرايند فنذريننك

پاکتان کریڈٹ ریڈنگ بیخنی کمیٹٹر (PACRA) نے پنجنٹ کمپنی کی ایسیٹ منچرریڈنگ"+AM2" پر برقر ارز کھی ہے۔ ہے۔VIS کریڈٹ ریڈنگ تمپنی کمیٹڈ نے EEF فٹڈ کوایک سال اوریا نچ سال کے لیے''15اشاز'' اور 3 سال کے لیے''15اشاز'' پر فارمنس ریڈنگ دی ہے۔

# اضافي معاملات

1-منجمٹ کمپنی کے ڈائز کیٹرز کی تفصیل اس سالا نہ رپورٹ میں ظاہر کی گئی ہے۔

2- مینجنٹ کمپنی کی طرف سے تیار کرد وہالیاتی گوشوار نے فنڈ کے معاملات کی کیفیت ،اس کی کاروباری سرگرمیوں کے نتائج ،کیش فلوز اور یونٹ ہولڈرز کے فنڈ میں نقل وحرکت کی منصفانہ عکا سی کرتے ہیں۔

3- فنڈ کے اکا ونٹس کے کھاتے درست انداز میں رکھے ہوئے ہیں۔

4- الياتي گوشواروں كى تيارى ميں اكاؤننگ كى مناسب ياليسيوں كى مسلسل بيروى كى تئى ہے اورشارياتي تخيينے مناسب اورمعقول نظريات يرمنى ميں ـ

5-ان مالياتي گوشواروں كى تيارى ميں مالياتى رپورننگ كے بين الاقوا مي معياروں، جہاں تك وه پاكستان ميں قابل اطلاق بين، نان بينكنگ فنانس

كىپنيز (الىمپىشىنىڭ اينڈرىگولىشن) رولز 2003 كەنقاضول، ئان بىنكىنگ فالنىكەينىز ايند ئونىفائىد اينئىيز رىگولىشنز )،

سکیور ٹیز اینڈ ایٹھینئے کمیش آف پاکستان کے جاری کردہ ڈائز کیٹیوز اورفنڈ کی دستوری دستایز ات کے نقاضوں کی پیروی گی گئی ہےاوران سے کسی بھی انحراف کی مناسب انداز میں نشان دی کی گئی ہے۔

6-انظر كنرول كافظام محكم اورمؤ رطريق سےنافذ ہاوراس كى مسلسل محرانى كى جاتى ہے۔

7- فنڈ کی روال دوال رہنے کی صلاحیت کے بارے میں کوئی شکوک وشبہات نہیں ہیں۔

8- اہم مالیاتی ڈیٹا کا خلاصه اس سالاندر پورٹ میں شامل ہے۔

9- ميسز، دُلوشيز مجصولات اورچار جزكى مدين واجب الادامر كارى ادائيگيال مالياتى گوشوارون مين پورى طرح ظاهر كردى كني بين -

10- پروویڈنٹ فنڈ ک سرماید کاری کی مالیت ہے متعلق گوشوار وفنڈ پر قابل اطلاق نہیں ہے جبیہا کہا لیسے اخراجات پنجمنٹ کمپنی کی طرف ہے برداشت کیے

جاتے ہیں۔



11-30 جون 2023 کے مطابق یونٹ ہولڈنگ کا پیٹرن اس سالا خدر پورٹ میں دیا گیا ہے۔ 12- کارکردگی کی جدول/اہم مالیاتی ڈیٹا اس سالا خدر اورٹ کے ساتھ نسلک ہے۔

# بيروني آۋيٹر

موجودہ آڈیٹر نمیسرز BDOابرا ہیم اینڈ کو، چارٹر ڈاکا ؤنٹنٹس نے اہل ہونے کی بنیاد پر 30 جون 2024 کوختم ہونے والے سال کے لیے دوبارہ تقرری کے لیےا پٹی رضامندی ظاہر کردی ہے۔ آڈٹ سمیٹی کی سفارش پر بورڈ آف ڈائز مکٹرز نے 30 جون 2024 کوختم ہونے والے سال کے لیے میسرز BDO براہیم اینڈ کو، چارٹر ڈاکا وئٹنٹس کی دوبار ہقترری کردی ہے۔

# معاشى جائزه

جون 2023 کی سدہ بی میں ایک اہم ثبت پٹی رفت ہوئی، بین الاقوا می مالیاتی فنڈ (IMF) اور پاکستان کے درمیان اسٹاف لیول معاہدہ طے پاگیا۔
اس معاہد ہے میں 9 مہینوں پرمحیط اسٹینڈ بائی انتظام (SBA) کے ایک جھے کے طور پر 3 بلین امر کی ڈالرز کی ڈالرز کی ڈراہمی شامل ہے۔ اس معاہد ہے میں 9 ماہ پر
محیط اسٹینڈ بائی بندو بست (SBA) کے ایک جھے کے طور پر 3 بلین امر کی ڈالر کی خطیر قرق فراہم کرنا شامل ہے۔ بیا نتبائی خوش آئند پٹی رفت ایک محرک

کے طور پر کام کر ہے گی ، جس سے پاکستان کو دو طرف اور کثیر انجم تی ، دونوں ذرائع سے اہم فنڈ تک عاصل کرنے میں مدد مطے گی۔ ان فنڈ زکا استعمال غیر ملکی

زرم بادلہ کے ذفائر کو بڑھا نے میں اہم کردارادا کر کے اور تغیر نو کے مل میں مؤ رطریقے سے اپنا حصد ڈالے گا۔ اس سنگ میں کے حصول نے مستقبل

قریب میں ڈیفالٹ کے بڑھتے ہوئے خطرے کومؤ ٹر طریقے سے ٹال دیا ہے ، جبیا کہ پاکستان انٹریشنل یورو بانڈ زکن نمایاں بحالی ہے واضح طور پر فاہر ہوتا

ہے۔ حکومت نے معاشی منظر نامے کو متحقل مرکے کی کوشش میں متحدد دائش ندانا قد امات کے ہیں ، جن میں ایندھن اور تو انائی کی قیمتوں میں ردو بدل،
منصفانہ تکم پالیسیوں کا نفاذ ، دوست مما لک سے لیقین د باندل کا حصول ، شرح تباد ادور شرح سود میں منطق ایڈ شمینٹس شامل ہیں۔

منصفانہ تکم کی یا لیسیوں کا نفاذ ، دوست مما لک سے لیقین د باندل کا حصول ، شرح تباد ادور شرح سود میں منطق ایڈ شمینٹس شامل ہیں۔
منصفانہ تک کردیا ، جس سے یہ 22 فیصد کی تاریخی بلند ترین سطح پر تائج گا گیا۔ یہ فیصلہ ایک سوچا سجمار ڈمل تھا، جس کا مقصد افراط زر کو بڑھنے کی بلند ترین سطح پر تائج گیا۔ یہ فیصلہ ایک سوچا سجمار میں کہ متصد افراط زر کو بڑھنے ہے۔ و کا ناور حشق شرح سے میں لے حانا تھا۔

جون کی پوری سہائی کے دوران زرمبادلہ کے ذخائر میں نسبتاً جود کار بھان رہا، جو 1.9 ملین ڈالر پر متحکم رہے۔ بہر حال، زرمبادلہ کے ذخائر میں کی وجین کی جانب سے سرمائے کے بہاؤ کی مدد سے کسی حد تک کم کیا گیا۔

مالی سال 2023ء کی چوتئی سے ماہی کے دوران افراط زر میں مسلسل اضافے کا ماحول پر قرار رہا، جس کے نتیجے میں سے ماہی کے دوران افراط زر کی اوسط شرح 34.56 فیصدر ہیں۔ پڑھتی ہوئی آجیسیں، 170 بلین روپ کے نے ٹیکسول کا فافر اوران موران میں روپ کی قدر میں مسلسل کی ہو انائی کی بڑھتی ہوئی قیمیسیں، 170 بلین روپ کے نے ٹیکسول کا نفاذ ، در آمدی پابند یول کی وجہ سے پلائی چین میں خلل اوران عوائل سے پیدا ہونے والے دوسرے مرسطے کے اثر است ثمامل ہیں۔ ہمیں توقع ہے کہ مالی سال 2024 میں افراط زرگی اوسط شرح میں بتدریج کی آئے گی ، جو محکمۂ طور پر 21 – 22 فیصد کی صدود میں رہے گی۔ مزید توقعات جون 2024 سے وابستہ ہیں ، جب افراط زر کی اوسط شرح کی کر تھر بیا 14 – 15 سے آسکتی ہے ، تا ہم اس کا انصار غیر متوقع تغیرات کی عدم موجود گی پر ہوگا۔
المار بدال 2023 کی دیگئی ہے اور کی کر دور ایون کی رہ ہوگا۔

مالی سال 2023 ء کی چوتھی سدماہی کے دوران درآمدات میں 9.3 فیصد کی نمایاں کی واقع ہوئی جومجوعی طور پر 11.5 ارب ڈالرر ہیں۔اس کے نتیجے میس برآمدات میں 1.7 فیصد کی معمولی کی واقع ہوئی اور پہ 6.6 ارب ڈالرر ہیں۔اس کے نتیجے میں تنجار تی خسارے میں سدماہی بنیاد پر 18 فیصد کی واقع ہوئی



جس کے سب بیسکڑ کر 4.8 ارب ڈالررہ گیا۔ اس کے نتیج میں ملک کے کرنٹ اکا ؤنٹ بیلنس میں 632 ملین ڈالرکا سر پلس ظاہر ہوا۔ بیکا میا بی در آمدی
بیل میں کی لانے کے لئے نافذ کر دہ انتظامی اقد امات کی افادیت کی نشاندہ ہی کرتی ہے، جو معاشی طلب میں موجودہ ست روی کی وجو ہات میں شال ہیں۔
مالی کا ذیر جون کی سماہی کے دوران FMR نگس وصولی میں 11.7 فیصد کی دیکھی گئی جو 1.5 ٹریلین روپے فتی ہے۔ بیا عدادہ شار سرانی ہوف سے
نمایاں طور پر 60 ارب روپے کم ہیں۔ تاہم آنے والے مہینوں میں نیکس وصولی میں بہتری کا وعدہ کیا گیا ہے، جس کی وجہ درآمدی پابندیوں میں نری ہے۔
اس کے باوجود مسلسل کم ہوتی ہوئی معاشی طلب کو مذاخر رکھتے ہوئے FBR کو مالی سال 2024 کے لیے 9ٹریلین روپے سے زائد کے سالانہ نیکس وصولی
کے بوف کو بورا کرنے میں مشکلات کا سامنا کرنا پڑسکا ہے۔

# ا یکویٹی مارکیٹ کا جائز ہ

سمائی کے دوران، کے ایس ای 100 انڈیکس نے 3.63 فیصد ( 1,451.86 پو اُنٹش کے اضافے کے ساتھ ) کی زبر دست تیزی کا مظاہرہ کیا، جس کے بتیج میں ماہ کا اختتام 41,452.69 کی متاثر کن طح پر ہوا۔ سرمایہ کا روں کے جذبات میں قابل ذکر بہتری دیکھنے میں آئی، جو دوست ممالک کی جانب سے طویل عرصے سے متوقع وعدوں کی وجہ سے آئی اور یہ آئی ایم ایف کے غیر فعال پروگرام کی بحالی میں ایک اہم محرک تابت ہوئی۔

سیای کاذ پرایک اہم پیش رفت سامنے آئی جب حکومت اور حزب اختلاف نے اپنے موقف میں ہم آ بھگی پیدا کی اور پنجاب اور خیبر پختونخوا کے انتخابات کے مسائل کے حل کے لیے بات چیت پرا تفاق کرلیا۔ مارکیٹ کے شرکاء نے اس مصافی اقدام کا گر مجوثی سے خیر مقدم کیا۔ مزید برآس ، کار پوریٹ منافع نے پیشکھ ئیوں کو پیچھے چھوڑ دیا ، اس طرح مجموعی طور پر مارکیٹ کی کارکردگی میں نمایاں کردارادا کیا۔

تجارتی سرگرمیوں میں اضافے کی نشاند ہی تجارتی تجم میں 88 فیصد اضافے ہے بھی ہوئی جو 6,402 ملین روپے تک پینچ گیا۔۔ماہی کے دوران غیر ملکی کارپوریٹ اداروں کی نیٹ بیٹ گیا۔۔ماہی کے دوران غیر ملکی کارپوریٹ اداروں کی نیٹ بیٹ لیٹ تیب 33.68 ملین ڈالراور 21.4 ملین ڈالراور 21.4 ملین ڈالراور کے ساتھ نیٹ بیٹرز کے طور پرامجرے۔اس کیکو یڈیٹی ہے بنیادی طور پرزیرک افراد ،کارپوریشنوں اور بینکوں نے استفادہ کیا ،جس سے بالتر تیب 26.6 ملین اور 14.7 ملین اور 14.7 ملین امرکی ڈالرز حاصل ہوئے۔

# منتقبل كامنظرنامه

مارکیٹ کاراستہ کی اہم کوال پر انتصار کرتا ہے۔ اول پیر کہ آئی ایم الیف کے اسٹینڈ بائی انتظامات (SBA) کی مدد ہے ایکسٹرٹل اکاؤنٹ کا مثبت رخ سازگار انداز میں اثر انداز ہونے کے لیے تیار ہے۔ دوم پیر کہ CP میں کی کا امکان ہے، جس کی وجہ افراط زر میں کی لانے والے بلند Base Effects ہیں، جو مالیاتی نرمی کی راہ ہموار کر کئتے ہیں۔ اس طرح کا اقدام معاثی ترتی کو متحکم بنانے کے لئے محرک کے طور پر کام کرے گا۔ سوم پید ملک کا سیاسی ماحول اور اسٹرکا مہر ما پیکاروں کے اعتماد کو پروان چڑھانے میں اہم کر واراد اگر تے ہیں۔ فی الحال مارکیٹ میں قیت ہے آمد نی (P/E) کا تناسب 3.9 گئا ہے، جو امیدافزاتر تی کے امکانات کی نشاندہ می کرتا ہے، اس طرح کی زبر دست جرکیات (ڈائناکس) کے ساتھ سرمایہ کاروں کے لیے متعقبل قریب میں مارکیٹ کے ترتی کے دائے تی گاموں ہوجانے سے فاکدہ اٹھانے کے لئے انتہائی پر کشش مواقع موجود ہیں۔

آئی ایم ایف پروگرام کی بحالی سے بین الاقوامی قرض دہندگان کے فنڈ زنگ رسائی میں اضافیہ وگا،جس کے بنتیج میں اہم بیرونی مالی معاونت مل جائے گی۔ بیر بہاؤغیر مککی زرمبادلہ کے ذخائر میں اضافے کے بنتیج میں آئے گا،جس سے بیرونی دباؤ کم ہوگا اور پائیدارمعا شی تو از ان کی راہ ہموارہوگی۔ گران حکومت کے لیے جاری SBA پروگرام کے نقاضوں پڑمل کرنا آسان ہوگا، خاص طور پراگراس کوٹیکو کریٹس کی مناسب خدمات حاصل ہوں۔اس



سلسط میں حالیہ قانون سازی نے تکراں حکومت کوموجودہ دوطر فداور کثیر المجھی معاہدوں پر فیصلے کرنے کا اختیار دے دیا ہے۔ اس کے باوجود مارچ 2024 میں معاہدوں پر فیصلے کرنے کا اختیار دے دیا ہے۔ ہم بچھتے ہیں کہ انفرااسٹر پکرل میں SBA کی سہولت ختم ہونے پر پاکستان کو آئی ایم ایف کے ایم کی ایم ایف کے ایم دوقت اور پرامن انتخابات کا انعقاد اصلاحات ، آئی ایم ایف پروگرام کے ساتھ نسلک رہنے اور معیشت میں سرماریکاروں کے اعتاد کی بحالی کے لیے بروقت اور پرامن انتخابات کا انعقاد ضروری ہے۔

# اظهارتشكر

۔ یہ بورڈاپنے قابل قدرانو پسٹرز میکیورٹیز اینڈا بھیجیجے کمیشن آف پاکستان ،اسٹیٹ بینک آف پاکستان،فنڈ کےٹرٹی سینفرل ڈپازیٹری کمپنی آف پاکستان لمینٹر اور پاکستان اسٹاک بھیجے لمینٹڈ کا ،ان کےمسلسل تعاون اور حمایت پرشکر گزار ہے منجمنٹ کمپنی کے ڈائر یکٹرزفنڈ کی ترتی اور دانش منداندانتظام وانھرام کے لیے منجمنٹ کمپنی کی ٹیم کی محنت اور کاوٹوں کا بھی اعمر اف کرتے ہیں۔

برائے ومنجانب بورڈ

چيف ايگريکٽيوآ فير تاريخ: 2004م تارخ: 2004م



# REPORT OF THE FUND MANAGER FOR THE YEAR ENDED JUNE 30, 2023

Fund Facts			
Fund Type	Open-End		
Category	Equity Fund		
Net Assets (PKR Mil.)	1,465		
NAV (30.06.2023)	94.6431		
Pricing Mechanism	Forward Day		
Trustee	CDC Pakistan Limited		
Auditor	BDO Ebrahim & Co		
Management Fee	Up to 3% of average annual net		
	assets of the scheme calculated		
	on daily basis. (wef May		
	23,2023)		
Front End Load	3.00%		
Back End Load	None		
Launch Date	November 13, 2009		
Benchmark	KSE-100 Index*		
Dealing Days	Mon-Fri		
Cut-Off Time	04:00 PM		
Asset Manager Rating	AM2+ by PACRA (26.Aug.2022)		

Fund Performance	LEF	Benchmark
FY23 - YTD	8.16%	-0.21%
June-23	-0.65%	0.30%
2 Months	-1.84%	-0.31%
3 Months	2.42%	3.63%
6 Months	6.19%	2.55%
12 Months	8.16%	-0.21%
CY23- YTD	6.19%	2.55%
3 Years	16.47%	20.43%
5 Years	-10.38%	-1.42%
Since Inception	221.95%	286.36%





Investme	ent Committee		
Babar Ali Lakhani	Chief Execu		
Kashif Mustafa	Executive [		
Mustafa O. Pasha, CFA	Chief Inves		
Hassan Bin Nasir			
Moazzam Akhtar			
Aisha Mohammad			
Mirza Danial Baig			

Chief Executive Officer Executive Direcotr & COO Chief Investment Officer

## **Investment Objective**

The investment objective of the Lakson Equity Fund ("LEF") is to provide long term capital appreciation by investing mainly in equity and related listed securities. Investments will be made in companies of substance, financial strength and demonstrably superior management skills with some exposure given to smaller capitalized value stocks.

The LEF achieved its investment objective by building a diverse portfolio comprising of fundamentally strong stocks that offered high growth potential in the form of capital appreciation and/or high dividend yields. The LEF did not take exposure in any speculative stocks and only stocks with the potential to perform in the present, challenging economic environment were selected.

## **Investment Strategy**

The LEF invests in fundamentally sound stocks based on the recommendations of its team of equity analysts and market dynamics. The asset allocation to different sectors and different stocks in the same sector remained dynamic, keeping in view the market conditions, opportunities and the relative attractiveness of each sector and individual stocks. The asset allocation pattern of the LEF changed from time to time keeping in view the market conditions, opportunities, political and economic factors. The LEF aims to build a diverse portfolio ranging across companies deemed the most attractive among peers. Companies with high earnings potential despite a weak economic outlook were sought, resulting in a portfolio that was heavily invested with stocks offering high dividend yields and lower price to earnings multiples relative to the market. The LEF adopted a combination of top-down and bottom-up methodologies to invest in fundamentally sound stocks.



## **Economic Review**

The June'23 quarter brought about a significant positive stride, marked by the attainment of a staff-level agreement between the International Monetary Fund (IMF) and Pakistan. This accord entails the provision of a substantial USD 3 billion as part of a stand-by arrangement (SBA) spanning nine months. This highly welcomed development is poised to act as a catalyst, enabling Pakistan to unlock critical funding from both bilateral and multilateral sources. The infusion of these funds will play a pivotal role in the augmentation of foreign exchange reserves, effectively contributing to the process of reconstruction. This milestone achievement effectively averts the looming specter of near-term default, as vividly underscored by the remarkable resurgence of Pakistan International Eurobonds. The government, in its pursuit of stabilizing the economic landscape, has undertaken a series of astute measures. These include recalibrating fuel and energy prices, instituting judicious tax policies, securing commitments from amicable nations, and implementing prudent adjustments exchange rate and interest rates.

On the 26th of June 2023, during an urgent Monetary Policy Committee (MPC) meeting, the State Bank of Pakistan (SBP) implemented a further 1% increase in the Policy Rate, propelling it to a historic pinnacle of 22%. This decision was a calculated response aimed at firmly anchoring inflation and concurrently driving real interest rates into positive terrain.

Throughout the June quarter, foreign exchange reserves exhibited a relatively stagnant trend, settling at USD 9.1 billion. Nonetheless, the reduction in these reserves was mitigated to some extent by inflows stemming from China.

The persistently elevated inflationary environment persisted during the fourth quarter of the fiscal year 2023, culminating in an average inflation rate of 34.56% for the quarter. This elevated inflation was underpinned by an interplay of factors, including the ongoing devaluation of PKR, ascending energy costs, the imposition of new taxes amounting to PKR 170 billion, disruptions in supply chains due to import limitations, and the cascading second-round effects stemming from these determinants. We foresee the average inflation rate for fiscal year 2024 will exhibit a gradual descent, potentially converging towards the range of 21-22%. Further optimism is directed towards June 2024, wherein the inflation rate might inch down to approximately 14-15%, contingent upon the absence of unforeseen variables.

During the fourth quarter of the fiscal year 2023 (4QFY23), imports underwent a significant 9.3% QoQ contraction, aggregating to a sum of USD 11.5 billion. Resultantly, exports experienced a marginal 1.7% QoQ dip, settling at USD 6.6 billion. This dynamic interplay precipitated an 18% reduction in the trade deficit on a QoQ basis, leading to its contraction to USD 4.8 billion. As a result, the country's current account balance showed a surplus of USD 632 million. This achievement is indicative of the efficacy of administrative measures enacted to curb the import bill, compounded by the prevailing sluggishness in economic demand.

On the fiscal front, FMR tax collection observed a 11.7% decline in tax collection, amounting to PKR 1.5 trillion, during the June quarter. This figure notably fell short of the quarterly target by a margin exceeding PKR 60 billion. The forthcoming months, however, hold promise for an improvement in tax collection, attributed to the relaxation of import restrictions. Yet, considering the persistent underwhelming economic demand, the FBR may encounter challenges in meeting the ambitious annual tax collection target of over PKR 9 trillion for the FY24.

#### **Equity Market Review**

During the quarter, the KSE 100 index exhibited a robust ascent of 3.63% (translating to a gain of 1,451.86 points), culminating in a month-end closure at an impressive level of 41,452.69. Investor sentiment experienced a notable uplift, propelled by long-anticipated commitments from amicable nations, a vital catalyst in the resumption of the dormant IMF program.

On the political forefront, a momentous development emerged as the government and opposition harmonized their stance, agreeing to engage in deliberations aimed at redressing the Punjab and KPK election quandaries. This conciliatory gesture was warmly embraced by the discerning market participants. Furthermore, corporate profitability surpassed prognostications, thereby contributing significantly to the overall market performance.

Nevertheless, the surge in trading activity was underscored by an 88% escalation in traded value, reaching an impressive PKR 6,402 million. Over the course of the quarter, foreign corporate entities exhibited net sales of USD 10.4 million. Meanwhile, on the domestic front, both Mutual Funds and Insurance entities

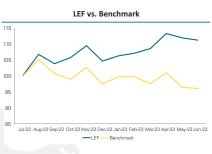


emerged as net sellers, with an outflow amounting to USD 33.68 million and USD 21.4 million, respectively. This liquidity shift was primarily absorbed by discerning individuals, corporations, and banks, garnering inflows of USD 26.6 million, USD 18.6 million, and USD 14.7 million, respectively.

#### **Fund Performance**

The LEF Fund closed FY23 with a return of 8.16% vs -0.21% of the benchmark, outperforming the benchmark by 8.37%. As of June 30, 2023, the fund had 90% exposure in equities, 9.7% in cash and 0.4% in other assets. Sector allocation is skewed towards Commercial Banks (20%), Oil & Gas Exploration (22.2%), Technology (9%), Cement (7.2%), Fertilizer (11%) and others (16.1%). The fund size of LEF as of June 30,2023 is PKR 1465mn.

Performance Table	FY23	FY22
Net Assets - Beginning (PKR Mil.)	2,343.00	4,015
Net Assets - Ending (PKR Mil.)	1,465.00	2,343
Highest Offer Price (PKR)	106.9158	123.1612
Lowest Offer Price (PKR)	91.4671	93.9138
Highest Redemption Price (PKR)	103.4101	119.5739
Lowest Redemption Price (PKR)	88.8030	91.1784
Beginning NAV - Ex-Div. (PKR)	91.9923	114.5388
Interim Distributions (PKR)	5.3370	-
Final Distribution (PKR)	-	-
Ending NAV - Ex-Div. (PKR)	91.9923	92.5778
Return	8.16%	-19.18%
Net Income / (Loss) (PKR Mil.)	174.78	(579.84
Distributions	FY23	FY22
Interim Distributions (PKR)	5.3370	-
Final Distribution	-	
NAV before Distribution	91.9923	
NAV after Distribution	91.9923	-
Distribution Date	23-Jun-23	< /-



#### **Future Outlook**

The trajectory of the market is contingent upon several pivotal factors. Firstly, the positive trajectory of the external account, bolstered by the IMF's Stand-By Arrangement (SBA), is poised to exert a favorable influence. Secondly, the potential for a reduction in CPI, attributed to the impact of elevated base effects driving down inflation, might pave the way for monetary easing. Such a move would serve as a catalyst for fortifying economic growth. Thirdly, the nation's political climate and stability remain influential determinants in nurturing investor trust. At present, the market boasts an appealing Price-to-Earnings (P/E) ratio of 3.9x, underscoring promising growth prospects. With such compelling dynamics, investors are presented with an immensely attractive opportunity to capitalize on the market's promising upward trajectory in the foreseeable future.

The revival of the IMF program stands poised to usher in enhanced accessibility to funds from international lenders, subsequently furnishing crucial external financing support. These inflows will culminate in the augmentation of foreign exchange reserves, thereby mitigating external pressures and paving the way for sustained economic equilibrium.

The caretaker government should find it easier to comply with the requirements of the ongoing SBA program, especially if it is adequately staffed with technocrats. In this regard, recent legislation has empowered the coming caretaker government to take decisions on existing bilateral & multilateral agreements. That said, Pakistan needs to quickly negotiate a successor IMF program when the SBA facility ends in March 2024. We believe that a timely and peaceful election is important for carrying out structural reforms, remaining in the IMF program, and restoring investor confidence in the economy.

# **Circumstances Materially Affecting Interests of Unit Holders**

The Pakistan Credit Rating Agency Limited ('PACRA') has maintained the asset manager rating of the Management Company at "AM2+'. The VIS Credit Rating Company Limited has given the one-year & five years performance rankings of "5-Star" and three years performance rankings of "3-Star" to the LEF Fund.



# Other Disclosures

Lakson Investments Limited or any of its delegates did not receive any soft commission from its broker(s) or dealer(s).

There was no unit split undertaken during the year.

As of June 30, 2023, the LEF does not employ leverage.

Breakdown of Unit Holding by	y Size	
Units Range	No. of Clients	Units Held
Holding upto 100	8	334
101 - 500	8	1,861
501 - 1,000	5	4,064
1,001 - 5,000	12	38,280
5,001 - 10,000	2	13,150
10,001 - 50,000	9	168,121
50,001 - 100,000	5	393,495
100,001 - 500,000	7	1,424,817
500,001 - 1,000,000	-	
1,000,001 - 5,000,000	3	7,468,505
5,000,001 - above	1	5,962,533
	60	15,475,162



CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

Head Office: CDC House, 99-B, Block 'B' S.M.C.H.S., Main Shahra-e-Faisal Karachi - 74400, Pakistan. Tel : (92-21) 111-111-500 Fax: (92-21) 34326021 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





## TRUSTEE REPORT TO THE UNIT HOLDERS

#### LAKSON EQUITY FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 8 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited being the Trustee of Lakson Equity Fund (the Fund) are of the opinion that Lakson Investments Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2023 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund;
- The management fee, fee payable to Commission and other expenses paid from (iii) the Fund during the period are in accordance with the applicable regulatory
- The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Pur un Badiuddin Akber Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: September 25, 2023





Tel: +92 21 3568 3030 Fax: +92 21 3568 4239

Znd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200

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# INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Lakson Equity Fund ("the Fund"), which comprise the statement of assets and liabilities as at June 30, 2023, and the income statement, the statement of comprehensive income, the statement of cash flows and the statement of movement in unit holders' accounting policies

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at June 30, 2023, and its financial performance and its cash flows for the year then ended in accordance with accounting and reporting standards as applicable in Pakistan.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's the Fund in accordance with the Financial Statements section of our report. We are independent of Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion. audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not

# Following are the key audit matters:

S.NO	Key audit matter(s)	
1.	Investments - Valuation of investments  Refer notes 4.1 and 6 to the financial statements for accounting policies and details of investments.  As at June 30 2023, the Fund has investments classified as "Fair value through profit or loss" amounting to Rs.1,372.908 million in aggregate representing 89.65% of the net assets value of the Fund.  We identified valuation of investments as a key audit matter because of its significance in relation to the net asset value of the Fund	How the matter was addressed in our audit Our audit procedures included the following:  Obtained an understanding of and testing the design and operating effectiveness of the key controls for the valuation of investments; and  We have performed substantive audit procedures on the year — end balances of investment portfolio including review of custodian's statement and re-performance of investment valuations on the basis of quoted market prices as at June 30, 2023 and matching the valuation of investment with that appearing in the financial statements.

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BDO Ebrahim & Co. Chartered Accountants

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# Information other than the financial statements and auditor's report thereon

The Management Company ("Lakson Investments Limited") is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Management Company and its Board of Directors

The Management Company ("Lakson Investments Limited") of the Fund is responsible for the preparation and fair presentation of the financial statements in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and accounting and reporting standards as applicable in Pakistan and for such internal control as the Management Company determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Company is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Company either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

The Board of Directors of the Management Company is responsible for overseeing the Fund's financial reporting process.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Management Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management Company.
- Conclude on the appropriateness of the Management Company's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures our conclusions are based on the audit evidence obtained up to the date of our auditor's report.

However, future events or conditions may cause the Fund to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors of the Management Company regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors of the Management Company with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors of the Management Company, we from the matters communicated with the board of unrectors of the Management Company, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on other legal and regulatory requirements

Based on our audit, we further report that in our opinion the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed, NBFC Rules and NBFC Regulations.

The engagement partner on the audit resulting in this independent auditor's report is Zulfikar Ali Causer

KARACHI

1 2 SEP 2023 DATED:

UDIN: AR202310067TU7sYnN52p

BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS

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# Statement of Assets and Liabilities As at June 30, 2023

	•		
		2023	2022
	Note	(Ru	pees)
ASSETS			
Bank balances	5	147,735,670	276,575,247
Investments	6	1,372,908,316	2,100,446,835
Dividend and other receivables	7	1,408,119	1,171,735
Mark-up accrued on bank balances		1,514,312	4,365,146
Advances and deposit	8	2,650,000	2,650,000
TOTAL ASSETS		1,526,216,417	2,385,208,963
LIABILITIES			
Payable to the Management Company	9	25,310,559	25,625,765
Remuneration payable to the Trustee	10	226,734	308,065
Annual Fee Payable to Securities and			
Exchange Commission of Pakistan	11	399,131	592,933
Accrued expenses and other liabilities	12	3,818,003	1,120,146
Payable against purchase of investments		31,843,423	14,561,168
TOTAL LIABILITIES		61,597,850	42,208,077
NET ASSETS		1,464,618,567	2,343,000,886
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		1,464,618,567	2,343,000,886
CONTINGENCIES AND COMMITMENTS	14		
		Number	of units
Number of units in issue	15	15,475,162	25,308,428
		Ru	pees
Net assets value per unit		94.6431	92.5778

The annexed notes from 1 to 24 form an integral part of these financial statements.

# For Lakson Investments Limited (Management Company)

<b>Chief Executive Officer</b>	Chief Financial Officer	Director



# Income Statement For the year ended June 30, 2023

		2023	2022
	Note	(Rupees)	
Income			
Gain / (loss) on sale of investments - net		15,060,747	(489,732,176)
Unrealised loss on revaluation of investment	6.1	(28,268,924)	(265,447,463)
Dividend income on investments - net		212,997,804	183,990,648
interest income on Government and			
other debt securities		3,189,848	-
Mark-up on bank balances		28,878,129	22,813,381
		231,857,604	(548,375,610)
Expenses			
Remuneration to the Management Company	9.1	41,222,792	59,296,585
Sindh sales tax on remuneration of the			
Management Company	9.2	5,358,963	7,708,556
Remuneration to the Trustee	10	3,385,185	4,480,257
Annual fee to Securities and Exchange			
Commission of Pakistan	11	399,148	592,966
Auditors' remuneration	16	405,408	352,203
Fee and subscription		340,308	384,831
Printing charges		32,205	18,645
Brokerage expenses		4,649,962	14,347,645
SECP supervisory fee		2,500	2,500
Settlement charges		1,251,024	1,506,061
Bank charges Total expenses		26,453 57,073,947	3,142 88,693,391
lotal expenses		57,073,947	88,693,391
Net income / (loss) from operating activities		174,783,657	(637,069,001)
Reversal of provision for Sindh Workers' Welfare Fund	23	- 1 E	(57,225,346)
Net income / (loss) for the year before taxation		174,783,657	(579,843,655)
Taxation	17	-	-
Net income / (loss) for the year		174,783,657	(579,843,655)
Allocation of net income for the year			
Net income for the year after taxation		174,783,657	-
Income already paid on units redeemed		(86,672,992)	
		88,110,666	-
Accounting income available for distribution			
Relating to capital gains		5,181,700	-
Excluding capital gains		82,928,966	
		88,110,666	

The annexed notes from 1 to 24 form an integral part of these financial statements.

# For Lakson Investments Limited (Management Company)

<b>Chief Executive Officer</b>	Chief Financial Officer	Director



# Statement of Comprehensive Income For the year ended June 30, 2023

**2023** 2022

(Rupees)

Net income / (loss) for the year

**174,783,657** (579,843,655)

Other comprehensive income for the year

(579,843,655)

Total comprehensive income / (loss) for the year  $% \left( 1\right) =\left( 1\right) \left( 1$ 

**174,783,657** (5

The annexed notes from 1 to 24 form an integral part of these financial statements.



For Lakson Investments Limited (Management Company)

Chief Executive Officer Chief Financial Officer Director



# Statement Of Movement in Unit Holders' Fund For the year ended June 30, 2023

	Capital value	2023 Undistributed income	d Total	Capital value	2022 Undistributed income	Total
			(Rupees)	es)		
Net assets at beginning of the year	2,786,190,399	(443, 189, 513)	2,343,000,886	3,023,016,359	136,654,142	3,159,670,501
Issuance of 2,223,908 units (2022: 7,887,658) Capital value	205,884,537		205,884,537	903,443,069		903,443,069
crement of income / (loss) Total proceeds on issuance of units	210,179,433		210,179,433	836,850,914		836,850,914
Redemption of 12,094,188 units (2022: 10,165,252)						
Capital value Income already paid on units redeemed	(1,119,653,334)		(1,119,653,334)	(1,164,315,951)	•	(1,164,315,951)
Element of (loss) / income	17,721,046		(68,951,946)	720,639,077		720,639,077
lotal payments on redemption of units	(1,101,932,288)	(86,672,992)	(1,188,605,280)	(1,0/3,6/6,8/4)		(1,0/3,6/6,8/4)
Distributions during the period (5.337 per unit)		(74,740,130)	(74,740,130)	•	•	•
Total comprehensive income / (loss) for the year		174,783,657	174,783,657	٠	(579,843,655)	(579,843,655)
Net assets as at end of the year	1,894,437,544	(429,818,978)	1,464,618,567	2,786,190,399	(443,189,513)	2,343,000,886
Undistributed (loss) / income brought forward: Realized loss		(177,742,050)			(129 568.092)	
Unrealized (loss) / income		(265,447,463)		'	266,222,234	
Accounting income available for distribution:	L			_		
Relating to capital gains Excluding capital gains	5	5,181,700				
Total comprehensive income / (loss) for the year	J	88,110,666			(579,843,655)	
Interim cash distribution during the year is Rs.5.337 (2022: Nil)		(74,740,130)			•	
Undistributed loss at end of the year	1 11	(429,818,978)		. "	(443,189,513)	
Undistributed loss brought forward:						
Realized loss		(401,550,054)			(177,742,050)	
Onrealized loss Undistributed loss at end of the year	1 11	(429,818,978)		. "	(443,189,513)	
Net assets value per unit at beginning of the year		II	92.5778		"	114.5388
Net assets value per unit at end of the year		II	94.6431		"	92.5778

Chief Executive Officer	Chief Financial Officer	Director



# Statement of Cash Flow For the year ended June 30, 2023

	2023 (R	2022 Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES	·	
Net income / (loss) for the year	174,783,657	(579,843,655)
Adiustos auto fau		
Adjustments for: Unrealised loss on revaluation of investments - net	20 260 024	265 447 462
Mark-up on bank balances	28,268,924 (28,878,129)	265,447,463 (22,813,381)
Dividend income		
Dividend income	(212,997,804)	(183,990,648)
Dographia / (Ingresse) in assets	(38,823,352)	(521,200,221)
Decrease / (Increase) in assets Investments	C00 2C0 F0F	475 207 246
	699,269,595	475,207,246
Other receivables	(127,323)	(60,885)
Advances and deposits	-	14,108,125
Receivable against sale of investments	-	-
	699,142,272	489,254,486
Increase / (Decrease) in liabilities	(247.222)	(4.644.040)
Payable to the Management Company	(315,206)	(1,611,910)
Remuneration payable to the Trustee	(81,331)	(80,522)
Annual fee payable to Securities and Exchange		
Commission of Pakistan	(193,802)	(85,570)
Payable against purchase of investments	17,282,255	(1,922,839)
Accrued expenses and other liabilities	2,697,848	(57,128,048)
	19,389,764	(60,828,889)
Profit received on bank balances	31,728,675	20,902,700
Dividend received on investments	212,889,042	183,818,361
Net cash flows from operating activities	924,326,401	111,946,436
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issuance of units	210,179,433	836,850,914
Payments on redemption of units	(1,188,605,280)	(1,073,676,874)
Dividend paid in cash	(74,740,130)	-
Net cash used in financing activities	(1,053,165,977)	(236,825,960)
Net decrease in cash and cash equivalents	(128,839,576)	(124,879,524)
Cash and cash equivalents at beginning of the year	276,575,247	401,454,771
Cash and cash equivalents at end of the year	147,735,670	276,575,247

The annexed notes from 1 to 24 form an integral part of these financial statements.

# For Lakson Investments Limited (Management Company)

<b>Chief Executive Officer</b>	<b>Chief Financial Officer</b>	Director



# Notes to and forming part of the Financial Statements For the year ended June 30, 2022

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 The Lakson Equity Fund (the "Fund") was established under the Trust Deed executed on 2 September 2009 between the Lakson Investments Limited as its Management Company and the Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a Notified Entity on 18 September 2009 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).
- 1.2 The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14 Ali Block, New Garden Town, Lahore, while the Head Office is in the Lakson Square building No.2, Karachi.
- 1.3 The Fund is an open end mutual fund and is listed on Pakistan Stock Exchange Limited. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is categorised as "Equity Scheme" as per the Circular 07 of 2009 issued by SECP and it primarily invests in listed equity securities and other avenues of investment, which include cash or near cash instruments, cash in bank accounts (excluding TDR) and treasury bills not exceeding 90 days maturity and any other investment authorised by SECP.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

1.4 The Pakistan Credit Rating Company Limited (PACRA) has maintained asset manager rating of the Management Company of the Fund to the scale 'AM2+' (stable outlook) dated August 26, 2022 (AM2+ as on August 27, 2021).

On April 19, 2023, VIS assigned following rankings to the Fund based on the performance review for the year ended June 30, 2023 (trailing 12 months for 1 Year ranking, trailing 36 months for 3 Year ranking, and trailing 60 months for 5 Year ranking.)

1 Year : 5-Star3 Year : 3-Star5 Year : 5-Star

Due to the enactment of the Sindh Trusts Act, 2020 (as amended vide Sindh Trusts (Amended) Act, 2021), the Trusts including Collective Investment Scheme, private Funds etc, being Specialized Trusts are required to be registered with the Assistant Director of Industries and Commerce (Trust Wing), Government of Sindh under Section 12A of the Sindh Trusts Act, 2020. For this purpose, Re-Stated Trust Deeds of all Funds have been executed between the Management Company and the Trustees and all the relevant Trust Deeds alongwith necessary documents have been submitted with Assistant Director of Industries and Commerce (Trust Wing), Government of Sindh.

## 2 BASIS OF PREPARATION

### 2.1 Statement of compliance



2.1.1 These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017, the provisions of and directives issued under the Companies Act, 2017, along with part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the 'NBFC Regulations') and requirements of the Trust Deed.

Where the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations, and requirements of the Trust Deed differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed have been followed.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost basis, unless otherwise stated.

These financial statements have been prepared under accrual basis of accounting except for cash flows information.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pakistan rupees ('Rupees' or 'Rs'), which is the Fund's functional and presentation currency.

# 2.4 Use of judgments and estimates

The preparation of these financial statements in accordance with the accounting and reporting standards as applicable in Pakistan requires the management to make estimates, judgements and assumptions that affect the reported amount of assets, liabilities, income and expenses. It also requires the management to exercise judgement in application of accounting policies. The estimates, judgements and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements as a whole are as follows:

Classification and valuation of investment

For details please refer notes 4.2.1.1 and to these financial statements.

Impairment of investment

For details please refer note 4.2.1.2 to these financial statements.

Provision for taxation

For details please refer notes 4.4 and 17 to these financial statements.

Other assets



Judgement is involved in assessing the realisability of other assets balances.

# 3 APPLICATION OF NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS TO PUBLISHED ACCOUNTING AND REPORTING STANDARDS

3.1 New accounting standards, amendments and IFRS interpretations that are effective for the year ended June 30, 2022

The following stantdards, amendments and interpretations are effective for the year ended June 30, 2022. These standards, amendments and interpretations are either not relevant to the Fund's operations or are not expected to have significant impact on the financial statements other than certain additional disclosures.

	Effective date (annual periods beginning on or after)
Amendments to IFRS 3 'Business Combinations' - Reference to the conceptual framework	January 01, 2022
Amendmends to IAS 16 'Property, Plant and Equipment' - Proceeds before intended use	January 01, 2022
Amendmends to IAS 37 'Provisions, Contingent Liabilities and Contingent Assets' - Onerous Contracts - Cost of fulfilling a	
contract	January 01, 2022

# 3.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than certain additional disclosures.

Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements	January 01, 2024
Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non-current	January 01, 2024
Amendmends to IAS 1 'Presentation of Financial Statements' - Disclosure of Accounting Policies	January 01, 2024
Amendments to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements	January 01, 2024
Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Definition of Accounting Estimates	January 01, 2023



Effective date (annual periods beginning on or after)

Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single transaction

January 01, 2023

Certain annual improvements have also been made to a number of IFRSs.

The following new standards and interpretations have been issued by the International Accounting Standards Board (IASB), which have not been adopted locally by the Securities and Exchange Commission of Pakistan (SECP):

IFRS 1 First Time Adoption of International Financial Reporting Standards

IFRS 17 Insurance Contracts

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These accounting policies have been consistently applied to all the years presented, unless otherwise stated.

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise of balances with banks and short-term highly liquid investments with original maturities of three months or less.

# 4.2 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

## 4.2.1 Financial assets

# 4.2.1.1 Classification and measurement of financial assets and financial liabilities

On initial recognition, a financial asset is classified and measured at: amortised cost or fair value through profit or loss (FVTPL). The classification of financial assets is generally based on the business model on which a financial asset is managed and its contractual cash flow characteristics.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost as described above are measured at FVTPL. On initial recognition, the Fund may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.



A financial asset is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

The following accounting policies apply to the subsequent measurement of financial assets:

Financial assets at These assets are subsequently measured at fair value.

FVTPL Net gains and losses, including any interest or dividend

Net gains and losses, including any interest or dividend income, are recognised in income statement.

meome, are recognised in meome statemen

Financial assets at These assets are subsequently measured at amortised amortised cost cost using the effective interest method. The amortised

cost is reduced by impairment losses (refer note 4.2.1.2). Interest income, foreign exchange gains and losses and impairment are recognised in income statement.

#### 4.2.1.2 Impairment of financial assets

In relation to the impairment of financial assets, IFRS 9 requires an expected credit loss model. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognized.

The guiding principle of the expected credit loss (ECL) model is to reflect the general pattern of deterioration or improvement in the credit quality of financial instruments. The amount of ECLs recognised as a loss allowance or provision depends on the extent of credit deterioration since initial recognition. Under the general approach, there are two measurement bases:

- 12-month ECLs (Stage 1), which applies to all items (from initial recognition) as long as there is no significant deterioration in credit quality.
- Lifetime ECLs (Stages 2 and 3), which applies when a significant increase in credit risk has occurred on an individual or collective basis.

The Fund's financial assets include mainly investment, advances and deposits, dividend and mark-up receivable and bank balances.

# 4.2.1.3 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

# 4.2.1.4 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

# 4.2.2 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.



#### 4.2.3 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4.3 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.4 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed in cash to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) and section 113C (Alternative Corporate Tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund does not account for deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing in cash at least 90% of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

### 4.5 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are not recognised before the reporting date.

# 4.6 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load (if applicable), any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Redemption of units is recorded on acceptance of application for redemption.

#### 4.7 Element of income

Element of income represents the difference between net assets value per unit on the issuance or redemption date, as the case may be, of units and the net assets value per unit at the beginning of the relevant accounting period. Element of income is a transaction of capital nature and the receipt and payment of element of income is taken to unit holders' fund. However, to maintain the same ex-dividend net asset value of all units outstanding on the accounting date, net element of income contributed on issue of units lying in unit



holders fund is refunded on units in the same proportion as dividend bears to accounting income available for distribution.

## 4.8 Net assets value per unit

The net assets value (NAV) per unit as disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at the year end.

## 4.9 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the income statement on the date at which the transaction takes place.
- Dividend income from equity securities is recognised when the right to receive the dividend is established.
- Mark up on bank deposits is recognised on a time apportionment basis using effective rate.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss' are included in the income statement in the year in which they arise.

## 4.10 Expenses

All expenses including NAV based expenses are recognised in the income statement on a time apportionment basis.

# 4.11 Transactions with related parties / connected persons

Transactions with related parties / connected persons are based at arm's length at normal commercial rates on the same terms and conditions as applicable to third party transactions.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively.

			June 30, 2022	June 30, 2021
5	BANK BALANCES	Note	(Ru	pees)
	Current accounts		7,703	7,703
	Profit and loss sharing accounts	5.1	147,727,967	276,567,544
		_	147,735,670	276,575,247

5.1 These represent profit and loss sharing accounts maintained with banks carrying mark-up rates ranging from 11.50% to 19.50% (June 30, 2022: 6.50% to 16.24%) per annum.

# 6 INVESTMENTS

At fair value through profit or loss			
Listed equity securities	6.1	1,372,908,316	2,100,446,835
Market Treasury Bills	6.2		-

6.1

Investment at fair value through profit or loss
Following are the details of investments in shares of listed companies - (fully paid up ordinary shares of Rs. 10 each unless stated otherwise):

-	,											
	Sectors / Companies	Holding as at July 01, 2022	Purchased during the year	Bonus shares / letter of right received during the year	Disposed during the year	Holding as at June 30, 2023	Carrying value as of June 30, 2023	Market value as of 30 June 2023	Unrealised gain / (loss) - net	Market value as percentage of total investments	Market value shares held as a sa percentage total paid up of net assets investee investee	Par value of shares held as a percentage of total paid up capital of the investee company
				Number of Shares				(Rupees)			(%)	
	Commercial Banks	4	200		001		000	000	1000 010 17	ć	,	
	Bank Al-Falan Limited Habib Bank Limited	1,147,890	279.000		413.928	1,184,514	48.476.220	35,056,606	(1,852,032)	3.08	2.89	0.05
	MCB Bank Limited	879,644	25,000		355,392	549,252	67,385,681	62,872,876	(4,512,805)	4.58	4.29	0.04
_	Faysal Bank Limited	547,000	542,350		13,000	1,076,350	25,015,143	21,720,743	(3,294,400)	1.58	1.48	0.07
	United Bank Limited	1,317,832	65,400		678,452	704,780	79,574,007	82,839,841	3,265,834	6.03	5.66	0.03
	Bank Islami Pakistan Limited	- 50	1,853,500		45,000	1,808,500	24,238,843	32,118,960	7,880,117	2.34	2.19	0.16
	Meezan Bank Limited	815,095		81,309	115,162	558,853	344,219,193	329,732,524	(14,486,669)	24.02	22.51	0.08
	Chemicals		1									0
	Engro Polymer & Chemicals Limited Descon Oxychem Limited	1,310,000	11/,200		869,900	440,100	6,909,570	10,659,222	3,749,652	0.78	0.73	0.00
							6,909,570	10,659,222	3,749,652	0.78	0.73	
	Fertilizers  Found Composation Limited	222 706	322 921	,	321 557	224 070	796 595 95	58 233 552	1 667 555	4 24	3 98	000
	Fauii Fertilizer Company Limited	870.273	339,880		653,742	556.411	61.021,359	54.773.099	(6.248.260)	3.99	3.74	0.01
_	Engro Fertilizer Limited	1,070,506	505,730		1,085,313	490,923	42,744,200	40,515,875	(2,228,325)	2.95	2.77	00.0
3	of constant						160,331,556	153,522,526	(6,809,030)	11	10.48	
	Fnarma & bio lecn The Searl Company Limited (6.1.2)	162.175	•	1.978	154.260	9.893	862,893	379,100	(483,793)	0.03	0.03	0.00
	Ferozsons Laboratories Limited	141,100		15,540	116,100	40,540	9,084,676	5,547,899	(3,536,777)	0.40	0.38	0.01
	Highnoon Laboratories Limited		26,000	3,900		29,900	71,246,22/	15,978,483	(1,194,/44)	1.16	1.09	0.00
	Textile Composite							To forefor	1. 10(011(0)			
	Nishat Mills Limited	228,394			228,394		•					0.00
	Gul Ahmed Textile Mills Limited	627,818			627,818		•	•				0.00
	Koninoor lextile Milis Limited Interloop Pakistan Limited	342.937			342.937							0.00
	-							1	•	ı	•	
	Cement									!		
	Lucky Cement Company Limited	114,318	131,200		162,100	83,418	40,686,268	43,551,704	2,865,436	3.17	2.97	0.00
	Notice Centeric Company Limited  D.G. Khan Company Company Limited	170.483	787 602		91,000	T/T/002	000,451,12	4+C'0T0'67	4,002,344	71.7	4.04	0.01
	Maple Leaf Cement Factory Limited	1.873.417	261.950		1330.694	804.673	22,207,162	22.796.386	589 224	1.66	1.56	0.07
	Pioneer Cement Limited	176.170	645.450	٠	552.450	269.170	20.582.480	23.318.197	2.735.717	1.70	1.59	0.12
	Cherat Cement Company Limited	177,947	286,122		286,077	177,992	21,934,814	21,408,878	(525,936)	1.56	1.46	0.09
	Fauji Cement Company Limited	1,368,500	1,055,000	203,187	000'899	1,958,687	24,221,241	23,034,159	(1,187,082)	1.68	1.57	0.14
	Dower Generation & Distribution						156,765,964	163,925,868	7,159,904	11.94	11.19	
	Hub Power Company Limited	1.121.665	330.500		551.591	900.574	61.088.457	62.661.939	1.573.482	4.56	4.28	0.07
							61,088,457	62,661,939	1,573,482	4.56	4.28	
	Oil and Gas Exploration Companies	0	000		000	0 0	0000	100000	(040 040	0	000	ò
	Mari Petroleum Company Limited (b. 1.2)  Oil and Gas Development Company Limited	1 239 552	60,678		33,338	85,842	146,068,243	130,019,727	(15,048,515) (887 541)	9.47	8.88	0.01
	Pakistan Oilfield Limited	288.796	80,933		104,577	265,152	107,533,214	106,530,119	(1.003.095)	7.76	7.27	0.09
-	Pakistan Petroleum Limited (6.1.2)	1,280,333	136,804		537,490	879,647	59,468,117	52,022,324	(7,445,793)	3.79	3.55	0.03
							377 971 870	352 586 926	(25 384 944)	25.68	24.07	



Sectors / Companies	Holding as at July 01, 2022	Purchased during the year	Bonus shares / letter of right received during the year	Disposed during the year	Holding as at June 30, 2023	Carrying value as of June 30, 2023	Market value as of 30 June 2023	Market value unrealised as of 30 June gain / (loss) - 2023		Market value as percentage as percentage of total of net assets	Market value par value of saranse held as a percentage of precentage of net assets capital of the investee company
	1		Number of Shares				(Rupees)			(%)	
Oil and Gas Marketing Companies Attock Petroleum Limited Pakisan State Oil Company Limited (6.1.2) Sui Northern Gas Pipeline Limited	- 288,883 848,500	122,945 178,507 1,084,773	27,211	27,915 334,784 1,264,725	122,241 132,606 668,548	36,396,299 22,670,359 23,773,662 82,840,321	36,702,860 14,720,592 26,320,735 77,744,187	306,561 (7,949,767) 2,547,073 (5,096,134)	2.67 1.07 1.92 5.66	2.51 1.01 1.80 5.31	0.12 0.03 0.11
Food & Personal Care Products Fauji Foods Limited Unity Foods Limited At-Tahur Limited	162,500 1,121,880	4,128,026 322,220	94,638	484,720 175,500	4,128,026	22,164,759 - 18,047,467 40,212,226	23,694,869 - 17,135,156 40,830,025	1,530,110 - (912,311) 617,799	1.73 - 1.25 2.97	1.62 - 1.17 2.79	0.00 0.00 0.10
TRG Pakistan Limited Systems Limited Hum Network Limited Avanceon Limited	1,250,905 501,597 5,961,500 249,226	73,000 67,886 772,500	1,072,600	1,170,176 290,447 5,317,002 249,226	153,729 279,036 2,489,598	12,034,606 98,929,741 14,708,183 - 125,672,530	14,163,053 112,543,590 14,539,252 141,245,895	2,128,447 13,613,849 (168,931) - 15,573,365	1.03 8.20 1.06 	0.97 7.68 0.99 -	0.11 0.20 1.82 0.00
Shabbir Tiles & Ceramics Limited	000′996	,		000′996	,						0.00
Engineering Mughal Iron and Steel Limited International Steels Limited Aisha Steel Mills Limited	- 679,099 2,063,310	337,536 47,819 209,500		147,746 726,918 2,272,810	189,790	12,272,257	9,193,428	(3,078,829)	0.67	0.63	0.02
Atrock Refinery Limited National Refinery Limited Pakistan Refinery Limited	107,922 71,458 950,200	153,700		175,231 71,458 950,200	86,391	11,699,491	14,827,287	3,127,796	0.41	1.01	0.00
Total as at June 30, 2023 Total cost as at June 30, 2023 Total as at June 30, 2022						1,489,818,569	1,372,908,316	(265,447,463)	99.33	93.74	



6.1.1 Following shares have been pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral for guaranteeing settlement of the Fund's trades in accordance with Circular no. 11 dated October 23, 2007 issued by the SECP, of following companies:

	June 30, 2023 (Number	June 30, 2022 of shares)	June 30, 2023 (Ru	June 30, 2022 pees)
Engro Corporation Limited Oil and Gas Development	160,000	160,000	41,582,400	41,134,400
Company Limited	70,000	70,000	5,460,000	5,506,900
Pakistan Petroleum Limited	330,000	330,000	19,516,200	133,917,300
	560,000	560,000	66,558,600	180,558,600

6.1.2 Finance act, 2014 had introduced tax on bonus shares issued by the companies. Most of the equity funds including the Fund have challenged the applicability of withholding tax provision on bonus shares before Honourable High Court of Sindh ("the Court") on various legal grounds and have sought relief from the Court. In the Fund's case, tax in the shape of 3,807 shares of Pakistan State Oils Limited and 9,893 shares of The Searle Company Limited have been withheld by CDC. Market value of these shares as at June 30 2023 amounted to Rs. 1.244 m (June 30 2022: Rs.3.643 m ) and are included in the Fund's investments in these financial statements.

#### 6.2 Market Treasury Bills

			Number	certificates		Palane	e as at June 30.	2022		
Name of Investee Company	Date of Maturity	Holding as at 01 July 2022	Purchases during the period	Disposed / matured during the period	Holding as at 30 June 2023	Carrying value as of the year ended 30 June 2023 before revaluation	Market value as of the year	Unrealised gain (loss)	Market value as % of total investments	Market value as % of net assets
			(Number of	Certificates)			(Rupees)			%
3 Months Market Treasury Bill (Face value of Rs 100,000 each) 3 Months Market Treasury Bill (Face	28-Jul-22	<b>.</b>	1,670,000	1,670,000	n.	-	-	-	-	-
value of Rs 100,000 each)	11-Aug-22		2,010,000	2,010,000		_		_	_	
3 Months Market Treasury Bill (Face value of Rs 100,000 each) 3 Months Market Treasury Bill (Face	12-Jan-23		350,000	350,000		-	-	-	-	
value of Rs 100,000 each)	04-Jan-23		350,000	350,000						
3 Months Market Treasury Bill (Face value of Rs 100,000 each) 12 Months Market Treasury Bill (Face	06-Apr-23		1,000	1,000			-	-	-	
value of Rs 100,000 each)	27-Jan-22		1,600,000	1,600,000						-
Total as at June 30, 2023 Total as at June 30, 2022						-	-	-	-	-
						Jı	ıne 30,		June 3	30,
							2023		202	2
7 DIVIDEND	AND OT	HER REC	CEIVABI	.ES	Note			(Rupee:	s)	
Dividend r	eceivable	9				6	35,328		526,5	66
Withholdi	ng tax red	coverabl	e		7.1	7	72,791		645,1	69
							08,119		1,171,7	

7.1 The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule of the Income Tax Ordinance 2001 (ITO 2001). Further, the Fund is exempt under clause 47(B) of Part IV of Second Schedule of ITO 2001 from withholding of tax under section 150, 150A, 151 and 233 of ITO 2001.

The Federal Board of Revenue through a circular "C.No.1 (43) DG (WHT)/ 2008-Vol.II- 66417-R" dated May 12, 2015, made it mandatory to obtain exemption certificates under section 159 (1) of the ITO 2001 from Commissioner Inland Revenue (CIR). However, various withholding agents have deducted advance tax under section 150 and 151 of ITO 2001. The management is confident that the same shall be refunded after filing refund application.



8	ADVANCES AND DEPOSITS			
			June 30, 2023	June 30, 2022
	Security deposits with:	Note	(Ru	pees)
	National Clearing Company of Pakistan Lir Central Depository Company of Pakistan L		2,550,000 100,000 2,650,000	2,550,000 100,000 2,650,000
9	PAYABLE TO THE MANAGEMENT COMPA	NY		
	Remuneration payable to the			
	Management Company Sindh Sales Tax on Management Company	9.1 v's	3,652,834	3,874,610
	remuneration Federal Excise Duty on Management	9.2	474,868	503,699
	Company's remuneration Sales load payable to the Management	9.3	21,182,857	21,182,858
	Company		-	64,598
			25,310,559	25,625,765

- 9.1 As per the amendment introduced through SRO 639(I)/2019, dated June 20, 2019, in regulation 61 of the NBFC regulation, the Management Company may charge variable fee or fixed fee or the combination of both which shall not exceed the limit disclosed in the offering document, further subject to the guidelines as may be issued by the Commission from time to time. The management upon approval from the commission has changed the management fee to 3% in the 5th supplemental offering document of the fund which was applicable fom 29th May 2023. The effective management fee rate for the period ended 30 June 2023 is 2.07% of the average net assets. Remuneration is paid to the Management company in arrears on a monthly basis.
- 9.2 The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (June 30, 2022: 13%) on Management Company's remuneration. Above liability includes Rs. 2,699,429 (June 30, 2022: Rs. 2,699,429) accrued on Federal Excise Duty (FED) on the management remuneration as more fully explained in note 9.3 below. Had the provision on FED not been made, Net Asset Value per unit of the Fund as at June 30, 2023 would have been higher by Re. 0.9545 (June 30, 2022: Re. 0.8430) per unit. The amount is payable to the management company for onwards payment to the Government.
- 9.3 There is no change in the status of the appeal pending in the Supreme Court of Pakistan against of the decision of Sindh High Court as disclosed in detail in note 10.3 to the financial statements for the year ended June 30, 2018 regarding the FED on management's remuneration. The Management Company, as a matter of abundant caution, is carrying provision for FED for the period from June 13, 2013 to June 30, 2016 aggregating to Rs.21.182 million (2022: 21.182 million). Had the provision not been made, Net Asset Value per unit of the Fund as at June 30, 2023 would have been higher by Rs. 1.3688 (June 30, 2022: Rs. 0.7303) per unit.

			June 30, 2023	June 30, 2022
10	REMUNERATION PAYABLE TO THE TRUSTEE	Note	(Ru <sub>l</sub>	pees)
	Trustee fee payable Sindh Sales Tax payable on Trustee Fee	10.1 10.2	201,674 25,060 226,734	273,647 34,418 308,065



10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of the Trust Deed as per the tariff specified therein, based on the average net assets of the Fund. The fee is paid to the Trustee on monthly basis in arrears.

Earlier the tariff structure applicable to the Fund was as follows:

**Upto Rs. 1 billion** Rs. 0.7 million or 0.20% per annum of net assets value

whichever is higher

Over Rs. 1 billion Rs. 2.0 million plus 0.10% per annum of net assets value

exceeding Rs. 1,000 million

CDC vide notification CDC/CEO/L-112/02/2019, dated June 27, 2019, has revised the rates of the Trustee fee, with effect from July 1, 2019, according to which, Trustee fee is charged by permanently eliminating the minimum fee component as mentioned in the offering documents. During the reporting period, Management Company has charged the Trustee fee accordingly.

10.2 The Provincial Government of Sindh has levied Sindh Sales Tax at the rate of 13% (June 30, 2022: 13%) on the Trustee fee through the Sindh Sales Tax on Services Act, 2011.

			June 30, 2023	June 30, 2022
11	PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN	Note	(Ru	ipees)
	Annual fee payable	11.1	399,131	592,933

11.1 As per Regulation 62 of the NBFC Regulations, an Asset Management Company managing a CIS, shall pay SECP an annual fee of 0.02% of the average annual net assets. During the reporting period, Management Company has charged the fee accordingly. The fee is payable annually in arrears.

## 12 ACCRUED EXPENSES AND OTHER LIABILITIES

Payable to Sindh workers' welfare fund	23 -	-
Auditors' remuneration	256,004	329,477
Fee payable to National Clearing Company		
of Pakistan Limited	575,761	90,000
Other liabilities	-	39,960
Brokerage Payabe	1,404,155	-
Witholding tax payable on dividend	1,498,039	-
Dividend payable	16,836	-
Professional tax	67,208	660,709
	3,818,003	1,120,146

#### 13 TOTAL EXPENSE RATIO

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the year ended June 30, 2023 is 2.77% (June 30, 2022: 3%) which includes 0.33% (June 30, 2022: 0.36%) representing government levies (comprising of Workers Welfare Fund and SECP fee, etc.). As per SRO 639(1)/2019, dated June 20, 2019 the total expense ratio of the Equity Scheme shall be caped up to 4.5%.



### 14 CONTINGENCIES AND COMMITMENTS

14.1 There are no contingencies and commitments as at June 30, 2023 (2022; Rs. Nil).

		Note	June 30, 2023 (No.	June 30, 2022 of units)
15	NUMBER OF UNITS IN ISSUE			
	Total outstanding as of 1 July		25,308,428	27,586,022
	Issued during the year	15.1	2,260,922	7,887,658
	Redemptions during the year	15.2	(12,094,188)	(10,165,252)
	Total units in issue		15,475,162	25,308,428

- 15.1 Includes 0.014 million (2022: 5.86 million) units on the conversion of units from the related
- 15.2 Includes 4.765 million (2022: 5.049 million) units on the conversion of units to the related funds

### 16 AUDITORS' REMUNERATION

Annual audit fee	200,000	200,000
Half year review fee	125,000	100,000
Out of pocket and sales tax expenses	80,408	52,203
	405,408	352,203

#### 17 TAXATION

The Fund's income is exempt from income tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income for the year, as reduced by the capital gains whether realised or unrealised, is distributed to the unit holders in cash.

The Fund is also exempt from the provision of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The Fund has not recorded a tax liability in the current year as a result of loss incurred during the year.

## 18 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed in these financial statements as in the opinion of the Management Company the determination of cumulative weighted average number of outstanding units is not practicable.

### 19 TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the trustee, Siza Services (Private) Limited being holding company of the Management Company, associated companies of the Management Company and the holding company, key management personnel, other funds being managed by the Management Company and also include entities having holding 10% or more in the units of the Fund as at June 30, 2023. It also includes staff retirement funds of the above related parties / connected persons.



19.1	Details of balance with related parties / connected persons at the year end  Lakson Investments Limited - Management Company of the Fund	June 30, 2023 (Rup	June 30, 2022 nees)
	Remuneration and other payables (including the Sindh sales tax and federal excise duty amounting to Rs. 21.658 million (2022: Rs. 21.687 million)* Sales load payable	25,310,559	25,561,167 64,598
	Central Depository Company of Pakistan Limited Trustee of the Fund Remuneration payable (Including Sindh sales tax)	226,734	308,065
19.2	Security Deposit  Details of transaction with related parties / connect persons for the year end	100,000 ted	100,000
	Lakson Investments Limited - Management Company of the Fund		
	Remuneration for the year	41,222,792	59,296,585
	Sindh sales tax on remuneration of  Management Company	5,358,963	7,708,556
	Central Depository Company of Pakistan Limited Trustee of the Fund Remuneration for the year (including Sindh		
	Sales Tax of Rs.389,446 (2022: Rs. 515,428))	3,385,185	4,480,257
	Settlement charges for the year	168,024	463,940

19.3 Details of transactions and balances with directors, key management personnel, employees, associated company/ undertakings of the Management Company and connected person are as follows:

					Year ende	Year ended June 30, 2023				
			Number of Units	ts						
	Number of Units as at July 01, 2022	Units issued during the year	Refund / Adjustment of units as element of income	Units redeemed during the year	Number of units as at June 30, 2023	Balance as at July 01, 2022	Units issued during the year	Units redeemed during the year	Gross Dividend during the period	Balance as at June 30, 2023
Directors, Chief Executive and their spouse and minors Other key management personnel	5,398,402	622,593 25,067	32,113 1,387	4,000,343 39,296	2,052,766	794,095,573 6,237,167	93,478,571 2,336,874	259,459,944 3,877,868	7,462,079	194,280,128 2,609,900
Associated companies / undertakings of the Management Company										
Accuray Surgical Limited Employees Contributory Provident Fund	38,322	30,635	864	54,071	15,749	3,547,751	3,005,762	4,566,357		1,490,554
Century Insurance Co. Ltd., GF	44,407	17,356	•	45,309	16,454	4,111,090	1,640,434	3,634,436	82,998	1,557,219
Century Insurance Company Limited Century Insurance Company Limited Employees	'					'		,		,
Contributory Provident Fund Trust	56,457	16,138	171	60,106	12,660	5,226,652	1,546,480	4,954,385	48,095	1,198,218
Century Paper & Board Mills Limited ECPFT	524,848	145,265		532,400	137,713	48,589,298	13,730,084	43,010,411	694,673	13,033,593
Century Paper & Board Mills Limited EGF Coloate Delmolive Dekisten Limited ECDET	482,065	150,762		489,902	142,925	44,628,4/1	14,249,701	39,418,738	720,963	13,526,852
Colgate Palmolive Pakistan Limited EGF	546,010	168,478	7	554,768	159,720	50,548,430	15,924,180	44,353,497	805,683	15,116,389
Cyber Internet Services (Pvt.) Ltd. Empl. CPFT	244,803	82,359		249,084	78,077	22,663,278	7,784,370	20,000,520	393,850	7,389,489
Gam Corporation Private Limited Employees										
Contributory Provident Fund	148,497	1 516	. 0	148,497	1 604	13,747,516	- 147 561	12,116,592		- 151 013
Lakson Business Solutions Limited Employees	0/6'/	OTC'T		0/6'/	T,004	002,343	100'/41	100,500		CTO/TCT
Contributory Provident Fund Trust	1,283	52	•	·	1,335	118,736	4,791	•	6,845	126,314
Lakson Investments Limited ECPFT	36,940	17,207	•	37,834	16,312	3,419,801	1,626,332	3,114,048	82,284	1,543,832
Merit Packaging Limited Employees Contributory										
Provident Fund Trust  Morit Designation   imited Employees Contribute Europe	65,549	28,390	131	69,168	24,903	6,068,420	2,700,775	5,512,183	113,593	2,356,854
Siza Commodities Private Limited	677,711	100,02	י י	677,711	-	62,741,012		64,853,573	- '	- 12/2/1
Siza Foods Private Limited Employees Contributory										
Provident Fund Trust	137,120	88,801	1,433	165,232	62,122	12,694,235	8,503,372	13,712,266	181,514	5,879,446
Siza Private Limited	•	380	•	380	(0)	•		73,426	•	,
Siza Services Private Limited	637,853	•	•	637,853	•	59,051,035		•	•	
Siza Services Private Limited Employees Countributory	01	,00		100	,	1			000	100
Provident Faila Trust Sybrid (Private) Limited ECPFT	54,472	22,864	229	59,407	3,229	5,042,921	2,189,313	4,858,743	70,570	1,718,503
Holding more than 10% units										
Sindh Drovinge Pension Fund Sindh Drovinge Dension Fund	5,879,598	326 952			4,104,675	521 729 694			30,705,414	388,479,214 564 312 640
CDC Trustee-Punjab Pension Fund Trust	1,792,698	104,005	•		1,896,702	175,267,045			9,567,628	179,509,801



				Year ende	Year ended June 30, 2022			
		Number of Units	Jnits			Rup	Rupees	
	Number of units as at 01 July 2021	Units issued during the year	Units redeemed during the year	Number of holdings at the year ended 30 June 2022	Balance as at July 01, 2021	Units issued during the year	Units redeemed during the year	Balance as at 30 June 2022)
Lakson Investments Limited - Management Company of the Fund Directors, Chief Executive and their spouse and minors Other key management personnel	1,400,301 6,932,984 54,454	- 298,724 57,869	1,400,301 1,833,305 71,906	5,398,403 40,417	160,388,830 794,095,615 6,237,120	33,263,345 5,849,279	137,820,165 198,739,124 7,415,117	510,921,600 3,825,189
Associated companies / undertakings of the Management Company								
Accuracy Surgical Limited Employees Contributory Provident Fund	17,002	54,456	33,136	38,322	1,947,417	5,659,860	3,521,719	3,626,906
Century Insurance Company Limited Gratuity Fund	16,250	63,267	35,111	44,407	1,861,220	6,538,684	3,715,276	4,202,783
Century Insurance Company Limited	992,361	898,464	1,890,826	, !	113,663,838	95,000,000	201,442,611	,
Century Insurance Company Limited Employees Contributory Provident Fund Century Paper & Roard Mills Limited Employees Contributory Provident Fund	19,698	78,796	42,037	56,457	2,256,144	8,148,547	4,432,315	5,343,250
Century Paper & Board Mills Limited Employees Gratuity Fund	198,337	715,639	431,912	482,064	22,717,313	74,256,986	45,742,773	45,624,008
Colgate Palmolive Pakistan Limited Employees Contributory Provident Fund	235,216	740,297	479,552	495,961	26,941,400	77,093,709	51,014,218	46,939,327
Colgate Palmolive Pakistan Limited Employees Gratuity Fund	263,795	922,736	640,520	546,011	30,214,811	96,239,169	68,261,496	51,676,180
Cyber Internet Services (Private) Limited Employees Contributory Provident Fund	104,562	372,610	232,369	244,803	11,976,406	38,813,268	24,600,895	23,168,930
Gam Corporation Private Limited Employees Contributory Provident Fund	62,779	200,277	121,559	148,497	7,992,391	21,209,029	12,945,303	14,054,191
Hasanali Karabhai Foundation Employees Contributory Provident Fund	3,161	9,695	5,485	7,370	362,085	1,015,852	583,773	697,556
Lakson Business Solutions Limited Employees Contributory Provident Fund	1,283	-	•	1,283	146,940	•	•	121,427
Lakson Investments Limited Employees Contributory Provident Fund	31,132	22,510	16,703	36,940	3,565,877	2,201,254	1,756,000	3,496,092
Merit Packaging Limited Employees Contributory Provident Fund	23,733	101,772	59,956	65,549	2,718,440	10,485,371	6,316,364	6,203,747
Merit Packaging Limited Employees Gratuity Fund	13,489	45,203	25,441	33,251	1,544,991	4,702,391	2,681,388	3,146,977
Siza Commodities (Private) Limited	2,076,328		1,402,037	674,291	237,820,106	388,767	150,000,000	63,817,002
Siza Foods Private Limited Employees Contributory Provident Fund Trust	126,600	149,258	138,738	137,120	6,874,726	22,532,844	14,715,900	12,977,428
Siza Private Limited	468,327	1,610	469,938	,	53,641,616	183,047	50,774,052	•
Siza Service (Private) Limited	637,853		1	637,853	73,058,927	•	•	60,368,385
Siza Services Private Limited Employees Contributory Provident Fund	11,936	44,520	28,835	27,621	1,367,169	4,640,426	3,060,296	2,614,163
Sybrid Private Limited Employees Contributory Provident Fund	24,078	86,390	55,995	54,473	2,757,832	9,004,114	5,940,958	5,155,478
Connected person due to holding more than 10% units								
Bashir Dawood	3,080,034		•	3,080,034	352,783,382	•	•	291,503,966
Sindh General Provident Investment Fund (Being more than 10% unit holding)	3,879,598			3,879,598	444,364,479			367,177,181
Sindh Province Pension Fund (Being more than 10% unit holding)	5,635,581	•	1	5,635,581	645,492,689	•	•	533,368,856



- 19.4 Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of NBFC Regulations and the Trust Deed respectively.
- 19.5 Purchase and redemption of the Fund's unit by related parties / connected persons are recorded at the applicable net assets value per unit. Dividend income are recorded at the rates and amount declared by the investee entities. Other transactions are at agreed rates.

#### 20 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

Introduction and overview

#### The Fund has exposure to the following risks from financial instruments:

- credit risk:
- liquidity risk;
- market risk: and
- operational risk.

#### Risk management framework

The Asset Management Company's Board of Directors has overall responsibility for the establishment and oversight of the Fund's risk management framework.

Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily setup to be performed based on limits established by the Management Company, Fund's constitutive documents and the regulations and directives of the SECP. The policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Fund's activities.

The Audit Committee of the Management Company oversees how management monitors compliance with the Fund's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Fund. The Audit Committee is assisted in its oversight role by internal audit. Internal audit undertakes regular reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

Asset purchases and sales are determined by the Fund's Investment Manager, who has been authorised to manage the distribution of the assets to achieve the Fund's investment objectives. Compliance with the target asset allocations and the composition of the portfolio is monitored by the Investment Committee. In instances where the portfolio has diverged from target asset allocations, the Fund's Investment Manager is obliged to take actions to rebalance the portfolio in line with the established targets, within prescribed time limits.

### 20.1 Credit risk

Credit risk is the risk of financial loss to the Fund if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from bank balances, receivable against sale of marketable securities and security deposits and dividend receivable on securities.

### Management of credit risk

The Fund's policy is to enter into financial contracts in accordance with the investment guidelines approved by the Investment Committee, its Trust Deed and the requirements of NBFC rules and regulations. Before making investment decisions, the credit rating and



credit worthiness of the issuer is taken into account along with the financial background so as to minimise the risk of default.

Credit risk is managed and controlled by the Management Company of the Fund in the following manner:

- Where the investment committee makes an investment decision, the credit rating and credit worthiness of the issuer is taken into account along with the financial background so as to minimise the risk of default.
- Analysing of credit ratings and obtaining adequate collaterals wherever appropriate / relevant.
- The risk of counterparty exposure due to failed trades causing a loss to the Fund is mitigated by a periodic review of the credit ratings and financial statements on a regular basis.
- Cash is held only with reputable banks with high quality external credit enhancements.
- Investment transactions are carried out with a large number of brokers, whose credit
  worthiness is taken into account so as to minimise the risk of default and transactions
  are settled or paid for only upon delivery.

#### Exposure to credit risk

The maximum exposure to credit risk as at the reporting date is as follows:

	202	23	2022		
	Balance as Maximu per the Exposu Statement of Asset and Liabilities		Balance as per the Statement of Asset and Liabilities	Maximum Exposure	
Bank balances		(Ku	pees)		
(including profit due)	149,249,982	149,249,982	280,940,393	280,940,393	
Investments	1,372,908,316	-	2,100,446,835	-	
Dividend receivable	635,328	635,328	526,566	526,566	
Deposits and Advances			-	-	
(Central Depository Company of Pakistan and National					
Clearing Company Limited)	2,650,000	2,650,000	2,650,000	2,650,000	
Receivable against sale	1,525,443,626	152,535,310	2,384,563,794	284,116,959	

Difference in the balance as per the Statement of Assets and Liabilities and maximum exposure in investments is due to the fact that investments in equity securities of Rs. 1,372,908,316 (2022: Rs. 2,100,446,835) do not carry credit risk.

### Bank balances

The Fund's cash and cash equivalent at the reporting date are with banks having the following credit ratings:



Rating	2023 (Rup	2023 2022 (Rupees)		2022 S)
AAA	711,064	25,518,178	0.48	9.08
AA+	146,789,945	4,227,802	99.36	1.50
AA	165,024	31,224	0.11	0.01
A+	10,675	27,860	0.01	0.01
A	19,657	-	0.01	89.38
В	24,106	-	0.02	0.00
AA-	15,199	251,109,542	0.01	0.01
A-	-	25,787	0.00	
Total	147,735,670	280,940,394	100.00	100.00

Above total balances include profit due Rs. 1,514,312 (2022: Rs. 4,365,146).

Above rates are on the basis of available ratings assigned by PACRA and JCR-VIS.

### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors affects the group of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure.

Details of Fund's concentration of credit risk of financial instruments by industry-wise distribution are as follows:

	20	2023		
	(Rupees)	(%)	(Rupees)	(%)
Commercial banks		` '		
(including profit due)	147,735,670	97.33	280,940,394	98.66
National Clearing Company				
of Pakistan Limited	2,550,000	1.68	2,550,000	0.90
Central Depository Company				
of Pakistan- security deposit	100,000	0.07	100,000	0.04
Dividend Receivable	635,328	0.42	526,566	0.18
Other receivables	772,791	0.51	645,169	0.23
Other - Pre IPO Advance	-	0.00	-	0.00
	151,793,789	100.00	284,762,129	100.00

Past due and impaired assets and collaterals held

None of the financial assets of the Fund are past due or impaired as at June 30, 2023.

### Settlement risk

The Fund's activities may give rise to risk at the time of settlement of transactions. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed on sale.

For the vast majority of transactions the Fund mitigates this risk by conducting settlements through a broker to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations, mainly by a guaranteed settlement mechanism of NCCPL.

## 20.2 Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial

2023



asset. The Fund's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation.

The Fund aims to maintain the level of cash and cash equivalents and other highly marketable securities at an amount in excess of expected cash outflows on financial liabilities. The Fund is exposed to cash redemptions of its units on a regular basis. Units are redeemable at the holder's option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive document and guidelines laid down by Securities and Exchange Commission of Pakistan (SECP).

### Management of liquidity risk

The Fund's policy is to manage this risk by investing majority of its assets in investments that are traded in an active market and can be readily disposed. The Fund invests primarily in marketable securities and other financial instruments, which under normal market conditions are readily convertible to cash. As a result, the Fund may be able to liquidate quickly its investments in these instruments at an amount close to their fair value to meet its liquidity requirement. The present settlement system is a T+2 system, which means that proceeds from sales (to pay off redemptions) of holdings will be received on the second day after the sale, while redemptions have to be paid within a period of six working days from the date of the redemption request.

In addition, the Fund is entitled to borrow, with prior approval of trustee, for meeting redemptions. No such borrowings were made during the year. The maximum amount available to the Fund from borrowings is limited to the extent of 15% of net assets at the time of borrowing with repayment with in 90 days of such borrowings.

In order to manage the Fund's overall liquidity, the Fund can also withhold daily redemption request in excess of ten percent of the units in issue and such requests would be treated as redemption request qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue.

### Maturity analysis for financial liabilities

Following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted.

	Contractua	l cash flows
	Carrying	Less than
Financial liabilities	amount	3 month
(excluding unit holders' fund)	(Ru	pees)
Payable to the Management Company	3,652,834	3,652,834
Remuneration payable to the Trustee	201,674	201,674
Accrued expenses and other liabilities	3,818,003	3,818,003
Payable against purchase of investments	31,843,423	31,843,423
	39,515,934	39,515,934
Unit holders' fund	1,464,618,567	1,464,618,567



	2022		
	Contractual cash flows		
	Carrying Less than		
Financial liabilities	amount	3 month	
(excluding unit holders' fund)	(Rupees)		
Payable to the Management Company	3,939,208	3,939,208	
Remuneration payable to the Trustee	273,647	<b>17</b> 273,647	
Accrued expenses and other liabilities	1,120,146	1,120,146	
Payable against purchase of investments	14,561,168	14,561,168	
	19,894,169	19,894,169	
Unit holders' fund	2,343,000,886	2,343,000,886	

<sup>\*</sup> excluding provision for workers' welfare fund, federal excise duty on Management Company's remuneration, annual fee payable to Securities and Exchange Commission of Pakistan and Sindh Sales Tax payable on Management Company's remuneration.

### 20.3 Market risk

Market risk is the risk that changes in market prices - such as foreign exchange rates, interest rates and equity prices will affect the Fund's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

### Management of market risks

The Fund manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan. The maximum risk resulting from financial instruments equals their fair values.

The Fund is exposed to interest rate risk and equity price risk.

#### 20.3.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates. Risk management procedures are the same as those mentioned in the credit risk management.

### Exposure to interest rate risk

	2023	2022	
Variable-rate instrument	(Rupees)		
variable-rate instrument			
Financial assets (bank balances)	147,727,967	276,567,544	

Cash flow sensitivity analysis for variable rate instruments

A reasonably possible change of 100 basis points in interest rates at the reporting date would have increased / decreased unit holder fund and income statement by Rs. 1,477,279 (June 30, 2022: Rs. 2,765,675). The analysis assumes that all other variables, in particular foreign currency exchange rates, remain constant.

None of the other assets and Fund's liabilities are exposed to interest rate risk.



A summary of the Fund's interest rate gap position, categorised by the earlier of contractual re-pricing or maturity date is as follows:

		Jur	ne 30, 2023	
	Interest	Exposed to interest rate risk	Not exposed to	
	rate %	No later than	interest rate risk	Total
	Note	one year		
Financial assets			Rupees	
Bank balances	5.1	147,727,967	1,522,015	149,249,982
Investments	5.1	-	1,372,908,316	1,372,908,316
Dividend receivable		-	635,328	635,328
Security deposit		-	2650000	2,650,000
		147,727,967	1,380,365,659	1,528,093,626
		Jur	ne 30, 2022	
		Exposed to		
	Interest	interest rate risk	Not exposed to	Total
	rate %	No later than	interest rate risk	
	Note	one year	Davis	
Financial assets Bank balances			Rupees	
(including profit due)	5.1	276,567,544	4,372,849	280,940,394
Investments		\\\-\\\-\\\\\-\\\\\\\\\\\\\\\\\\\\\\\\	2,100,446,835	2,100,446,835
Dividend receivable		-	526,566	526,566
Security deposit			2,650,000	2,650,000
		276,567,544	2,107,996,250	2,384,563,795

### 20.3.2 Other price risk

The Fund is exposed to equity price risk i.e. the risk of unfavourable changes in the fair value of equity securities as a result changes in the levels of Pakistan Stock Exchange Index and the value of individual shares, which arises from investments measured at fair value through income statement.

The management of the Fund monitors the proportion of equity securities in its investment portfolio based on market indices. The Fund's policy is to manage price risk through diversification and selection of securities within the specified limits set by internal risk management guidelines or the requirements of NBFC regulations.

The Fund manages those risk by limiting exposure to any single investee company to the extent of 10% of the issued capital of that investee company and the net assets of the Fund with overall limit of 30% or index weight whichever is higher subject to maximum of 35% to a single industry sector of the net assets of the Fund (the limit set by NBFC regulations).

The Fund also manages its exposure to price risk by reviewing portfolio allocation as frequently as necessary and at least once a quarter from the aspect of allocation within industry and individual stock within that allocation. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the Investment Committee. The primary goal of the Fund's investment strategy is to maximise investment returns.

Details of the Fund's investment in industrial / economic sector are given in note 6.1.

Sensitivity analysis - equity price risk



All of the Fund's listed equity investments are listed on Pakistan Stock Exchange Limited. For such investments classified as at fair value through profit or loss the impact on income statement and unit holders' fund, due to a 5% increase or decrease in the fair values of the equity investments, would have been an increase or decrease of Rs. 68,645,416 (2022: Rs. 105,022,342).

#### 20.4 Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Fund's operations either internally within the Fund or externally at the Fund's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Fund's activities.

The Fund's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for investors.

The primary responsibility for the development and implementation of controls over operational risk rests with the Board of Directors. This responsibility encompasses the controls in the following areas:

- requirements for appropriate segregation of duties between various functions, roles and responsibilities;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy
  of controls and procedures to address the risks identified;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

## 20.5 Unit holder's fund management

The Fund's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to continue as a going concern so that it can continue to provide returns to its unit holders. Management monitors the return on capital as well as the level of dividends to unit holders and makes adjustments to it in the light of changes in markets' conditions.

Under the NBFC regulations 2008, the minimum size of an open end scheme shall be one hundred million rupees at all the times during the life of the scheme. The Fund size depends on the issuance and redemption of units.

#### 20.6 Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.



The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading at the end of the reporting period. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2).
- Unobservable inputs for the asset or liability (Level 3).

The following table shows the carrying amounts and fair values of financial assets including their levels in the fair value hierarchy.

		Carrying amount				Fair Value		
On-balance sheet financial instruments		Fair value through profit and loss	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Total
					(Rupees)			
Financial assets measured at fair value								
Listed equity securities	20.6.2	1,372,908,316	-	-	1,372,908,316	1,372,908,316	-	1,372,908,31
		1,372,908,316	-	-	1,372,908,316	1,372,908,316	-	1,372,908,31
Financial assets not measured at fair value	20.6.1							
Bank balances - Held at amortized cost			147,735,670	-	147,735,670	-	-	
Dividend receivable			635,328		635,328	-	-	
Security deposit			2,650,000		2,650,000	-	-	
Return receivable on bank balances			1,514,312	-	1,514,312	-	-	
			152,535,310	-	152,535,310	-	-	
inancial liabilities not measured at fair value	20.6.1							
Payable to the Management Company			3,652,834		3,652,834	-		
Remuneration payable to the Trustee			201,674		201,674	-		
Accrued expenses and other liabilities			3,818,003		3,818,003			
Payable against the purchase of equity investm	nent		31,843,423		31,843,423			
			39,515,934		39,515,934			
			Carrying amo	ount		F	air Value	
On-balance sheet financial instruments		Fair value through profit and loss	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Total
On-balance sheet financial instruments		through profit			Total	Level 1	Level 2	Total
		through profit				Level 1	Level 2	Total
inancial assets measured at fair value	20.6.2	through profit				2,100,446,835	Level 2	
inancial assets measured at fair value	20.6.2	through profit and loss			(Rupees)		Level 2	2,100,446,8
inancial assets measured at fair value isted equity securities	20.6.2	through profit and loss 2,100,446,835	receivables 	liabilities -	2,100,446,835	2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value		through profit and loss 2,100,446,835	receivables 	liabilities -	2,100,446,835	2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value ank balances - Held at amortized cost		through profit and loss 2,100,446,835	receivables	liabilities -	2,100,446,835 2,100,446,835	2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value sank balances - Held at amortized cost Dividend receivable		through profit and loss 2,100,446,835	receivables	liabilities -	2,100,446,835 2,100,446,835 276,575,247	2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value sank balances - Held at amortized cost iovidend receivable ecurity deposit		through profit and loss 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146	liabilities -	2,100,446,835 2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146	2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value ank balances - Held at amortized cost bividend receivable ecurity deposit eturn receivable on bank balances	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000	liabilities	2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000	2,100,446,835 2,100,446,835	-	2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value tank balances - Held at amortized cost ividend receivable ecurity deposit teturn receivable on bank balances inancial liabilities not measured at fair value	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146 284,116,959	liabilities	2,100,446,835 2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146 284,116,959	2,100,446,835 2,100,446,835 - - -		2,100,446,8
inancial assets measured at fair value isted equity securities inancial assets not measured at fair value ank balances - Held at amortized cost ividedne receivable ecurity deposit teturn receivable on bank balances inancial liabilities not measured at fair value ayable to the Management Company	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208	liabilities	2,100,446,835 2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208	2,100,446,835 2,100,446,835 - - -		2,100,446,8
inancial assets measured at fair value isted equity securities  inancial assets not measured at fair value  sank balances - Held at amortized cost  joixidend receivable  eccurity deposit  teturn receivable on bank balances  inancial liabilities not measured at fair value  zayable to the Management Company  kemuneration payable to the Trustee	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647	liabilities	2,100,446,835 2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647	2,100,446,835 2,100,446,835 - - -		2,100,446,8
Financial assets measured at fair value isted equity securities  Financial assets not measured at fair value and balances - Held at amortized cost bividend receivable security deposit seturn receivable on bank balances  Financial liabilities not measured at fair value ayable to the Management Company semuneration payable to the Trustee secured expenses and other liabilities	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647 1,120,146	liabilities	2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647 1,120,146	2,100,446,835 2,100,446,835 - - -		2,100,446,8
On-balance sheet financial instruments  Financial assets measured at fair value Listed equity securities  Financial assets not measured at fair value Bank balances - Held at amortized cost Dividend receivable Security deposit  Return receivable on bank balances  Financial liabilities not measured at fair value ayable to the Management Company  Remuneration payable to the Trustee Accrued expenses and other liabilities Payable against the purchase of equity investme	20.6.1	2,100,446,835 2,100,446,835	276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647	liabilities	2,100,446,835 2,100,446,835 2,100,446,835 276,575,247 526,566 2,650,000 4,365,146 284,116,959 3,939,208 273,647	2,100,446,835 2,100,446,835 - - -		7otal 2,100,446,8 2,100,446,8



- 20.6.1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of their fair values.
- 20.6.2 For level 1 investments at fair value through profit or loss' 'Investment in respect of equity securities, the Fund uses daily quotation rates which are taken from Pakistan Stock Exchange Limited at the reporting date.

## 21 RECONCILIATION OF LIABILITIES ARISING OUT OF FINANCING ACTIVITIES

	Receivable against issuance of units	Payable against redemption of units	Dividend payable	Total
		(Rupees	in '000)	
Opening balance as at July 1, 2022	-	-	-	-
Receivable against issuance of units	(210,179,433)	-	-	(210,179,433)
Payable against redemption of units	-	1,188,605,280	-	1,188,605,280
	(210,179,433)	1,188,605,280	-	978,425,847
Amount received on issuance of units	210,179,433	-	-	210,179,433
Amount paid on redemption of units	-	(1,188,605,280)	-	(1,188,605,280)
	210,179,433	(1,188,605,280)	_	(978,425,847)
Closing balance as at June 30, 2023			-	

# 22 SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding unit holding pattern, top brokers, members of the Investment Committee, Fund manager, meetings of the Board of Directors of the management company and rating of the Fund and the management company are as follows:

## 22.1 Unit holding pattern of the Fund

		June 30, 2023	
Category	Number of Investors	Investment Amount (Rupees)	% of Total net assets
Individual investor	25	5,101,152	0.35
Associated Companies and Directors	24	271,507,691	18.54
Foreign Individuals	3	3,168,461	0.22
Retirement Funds	5	1,148,598,698	78.42
Other Corporate investors	3	36,242,564	2.47
Total	60	1,464,618,567	100.00
		June 30, 2022	
Category	Number of Investors	Investment Amount (Rupees)	% of Total net assets
Individual investor	30	13,128,480	0.56
Associated Companies and Directors	28	893,616,559	38.14
Insurance companies	2	682,306	0.03
Foreign Individuals	4	288,121,123	12.30
Retirement Funds	8	1,105,232,816	47.17
Other Corporate investors	2	42,219,601	1.80
Total	74	2,343,000,885	100.00



## 22.2 List of top 10 brokers by percentage of commission paid

Name of Broker	Commission paid (Percentage %) June 30, 2023
Vector Capial Pvt Limited	11.94%
Ismail Iqbal Securities (Pvt.) Ltd	9.09%
Intermarket Securities Limited	8.96%
Topline Securities Limited	7.75%
Khadim Ali Shah Securities (Pvt.) Ltd	6.06%
JS Global Capital Limited	5.29%
Insight Securities Limited	4.59%
Optimus Capital Management (Pvt) Limited	4.20%
Magenta Capital Pvt Limited	0.01%
Habib Metropolitan Financial Services Ltd	0.01%
	June 30, 2022
Intermarket Securities Limited	12.30%
Vector Capial Pvt Limited	11.34%
Ismail Igbal Securities (Pvt.) Ltd	10.47%
JS Global Capital Limited	7.82%
Insight Securities Limited	7.13%
Optimus Capital Management (Pvt) Limited	0.00%
Magenta Capital Pvt Limited	0.00%
Khadim Ali Shah Securities (Pvt.) Ltd	0.00%
Habib Metropolitan Financial Services Ltd	0.00%

## 22.3 Particulars of the Investment Committee and Fund manager

# Following are the members of the investment committee of the Fund:

- Mr. Babar Ali Lakhani (Chairman Investment Committee)
- Mr. Kashif Mustafa (Executive Direcor & COO)
- Mr. Mustafa O. Pasha (Chief Investment Officer)
- Mr. Hassan Bin Nasir
- Mr. Moazzam Akhtar
- Mr. Mirza Danial Baig
- Ms. Aisha Mohammad

# Mr. Babar Ali Lakhani - Chief Executive Officer

Mr. Lakhani has over twenty two years of investment and portfolio management experience in domestic and international equity and fixed income markets. Mr. Lakhani most recently served as the Chief Investment Officer of Century Insurance, a Public Limited Company listed on the Karachi and Lahore Stock Exchanges of Pakistan. He was an Investment Associate at High Street Advisors and a Research Analyst at Credit Suisse Equity Group (formerly Credit Suisse First Boston). Mr. Lakhani brings extensive investment experience, globally practiced portfolio management discipline, and a comprehensive understanding of the global asset management industry to Lakson Investments Limited.

 $\mbox{Mr.}$  Lakhani received his BA in Finance from Bentley College, and his MBA from Brandeis University.

Mr. Lakhani is a member of the Global Association of Risk Professionals (GARP), the Society of Financial Service Professionals and the Young Presidents' Organization (YPO). Mr. Lakhani is a member of the Alumni Trustee Committee of Brandeis University and is the school's representative in Pakistan.



Mr. Lakhani was looking after Lakson Asset Allocation Emerging Market Fund and Lakson Asset Allocation Global Commodities Fund. Subsequently, Mr. Pasha have designated to manage the Lakson Asset Allocation Emerging Market Fund and Lakson Asset Allocation Global Commodities Fund respectively.

#### Mr. Kashif Mustafa - Executive Director and COO

Mr. Mustafa has more than fourteen years of experience working in the financial markets of Pakistan local & international brokerage houses, and leading Asset Management Companies. Mr. Mustafa's experience includes; Financial Analysis, Equity Research, Investment Advisory and Business Development.

#### Mr. Mustafa O. Pasha, CFA - Chief Investment Officer

Mr. Pasha has over fourteen years of experience in the asset management and investment advisory industry. He did his Bachelors in Economics from McGill University (Montreal, Canada) in 2006 and obtained his CFA charter in 2012.

He was previously associated with BMA where he initially served as a fixed income analyst and later became the in house economist for the entire BMA group. Between 2009 - 2012 he supervised fixed income/money market investments across all mutual funds and institutional/HNW accounts advised by BMA. He is also managing Lakson Tactical Fund.

## Mr. Hassan Bin Nasir

Mr. Hassan Bin Nasir has over twelve years of experience and currently holds positions of Vice President Fixed Income in Lakson Investments Limited. He completed his Masters in Business Administration in Finance major from Bahria University, Pakistan. He has immense experience in managing portfolios across Collective Investment Schemes, Separate Managed Accounts with Strong Fixed Income background, investment strategy and trading experience in instruments including, Government Securities, Corporate Debt Securities, Banking Products and Shariah Compliant Corporate Debt Securities. He is managing the following funds:

- Lakson Income Fund
- Lakson Money Market Fund
- Lakson Asset Allocation Developed Markets Fund

#### Mr. Moazzam Akhtar

Moazzam is a CFA charterholder along with a Bachelor's in Finance, with over six years of experience in Equity Research. He joined Lakson as an Investment Professional in the Research team, and has recently been elevated to Deputy Head of Research.

He is responsible for managing the research team, and works closely with the Investments team.

## Mr. Mirza Danial Baig

Mr. Baig has a Master's degree in Business Administration, with over seven (7) years of experience in asset management and banking. He has knowledge base in NBFC Rules & Regulations, AML Regulations, corporate governance, formulation of internal policies/mechanisms, development and execution of multi-faceted compliance programs.

He has been associated with Lakson Investments since September 2022, as Manager Compliance, where he is responsible for overseeing the Compliance Function.



#### Ms. Aisha Mohammad

Aisha has a Master's in Economics, and has over three years of work experience. Prior to joining Lakson, she was associated with Alfalah GHP, as Assistant Manager Compliance. She joined Lakson in Compliance, and has recently been transferred as Manager Risk.

She is responsible for managing the overall Risk function of the Company.

## 22.4 Directors meeting attendance

2023

Name of directors	Designation	Meeting Attended	22 Sep 22	31 Oct 22	20 Feb 23	28 Apr 23
- Mr. Iqbal Ali Lakhani	Chairman	2	1	Х	Х	1
- Mr. Babar Ali Lakhani	CEO	4	<b>✓</b>	/	1	1
- Mr. Jacques John Vesser*	Director	1	Х	Х	1	Х
- Mr. Amin Mohammed Lakhani	Director	4	✓	1	1	1
- Mr. Jamil Ahmed Mughal	Director	4	<b>√</b>	/	1	/
- Ms. Roxanne Davies*	Director	2	<b>√</b>	1	Х	Х
			5	4	4	4

<sup>\*</sup> Ms. Roxanne Davies resigned in the month of April 2023 and Mr. Jacques John Vesser resigned in the month of March 2023.

### 22.5 Rating of the Fund and the management company

Details of the ratings of the Fund and the Management Company are given in note 1.4 to the financial statements.

# 23 SINDH WORKERS' WELFARE FUND

The Government of Sindh introduced levy of the Sindh Workers' Welfare Fund (SWWF) through the Sindh Workers' Welfare Act, 2014. The Mutual Fund Association of Pakistan (MUFAP), in the previous years based on opinion obtained from the tax consultants, concluded that SWWF is not applicable on mutual funds. MUFAP also wrote to the Sindh Revenue Board (SRB) that mutual funds are not establishments and are pass through vehicles; therefore, they do not have any worker and, as a result, no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, and thus SWWF is payable by them. MUFAP has taken up the matter with the concerned ministry [Sindh Finance Ministry] for appropriate resolution of the matter.

During the current year, SRB through its letter dated August 12, 2021 (received on August 13, 2021) to Mutual Funds Association of Pakistan (MUFAP) has clarified that Asset Management Companies (AMCs) are covered under the term "financial institutions" as per the Sindh WWF Act 2014 and are therefore subject to SWWF charge whereas as the Mutual Funds / Pension Funds managed by those AMCs do not qualify as "financial institutions" as per SWWF Act 2014.

In the wake of the aforesaid clarification of SRB, the MUFAP called its Extraordinary General Meeting (EOGM) on August 13, 2021, wherein the MUFAP recommended to its members that effective from August 13, 2021, SWWF recognised earlier should be reversed in light of the clarification issued by SRB. Subsequently, MUFAP approached SECP and obtained the clarification with respect to this matter as well.





Hence, On August 13, 2021 the Fund ceased to charge further provision for SWWF and has reversed full provision for SWWF amounting to Rs. 57.225 million.

## 24 GENERAL

These financial statements were authorized for issue by the Board of Directors of the Management Company on September 04, 2023.



For Lakson Investments Limited (Management Company)

Chief Executive Officer	Chief Financial Officer	Director



Performance Table	FY23	FY22	FY21	FY20	FY19
Net Assets - Beginning (PKR Mil.)	2,343	3,160	2,932	3,293	3,235
Net Assets - Ending (PKR Mil.)	1,465	2,343	3,160	2,932	3,293
Net Asset value per share	94.6431	92.5778	114.5388	87.9078	91.0784
Selling Price for units	97.8515	95.3552	117.9750	90.5451	93.8108
Repurchase Price for units	94.6431	92.5778	114.5388	87.9078	91.0784
Highest Offer Price (PKR)	106.9158	123.1612	124.8151	115.7108	124.2959
Lowest Offer Price (PKR)	91.4671	93.9138	92.0618	73.0724	92.9168
Highest Redemption Price (PKR)	103.4101	119.5739	121.1797	112.3405	120.6756
Lowest Redemption Price (PKR)	88.803	91.1784	89.3803	70.944	90.2104
Beginning NAV - Ex-Div. (PKR)	92.5778	114.5388	87.9078	91.0784	114.2367
Interim Distributions (PKR)	5.337	Nil	2.6	Nil	Nil
Final Distribution (PKR)	-	-	-	-	-
Ending NAV - Ex-Div. (PKR)	94.6431	92.5778	114.5388	87.9078	91.0784
Return	8.16%	-19.18%	33.23%	-19.17%	-20.27%
Net Income / (loss) (PKR Mil.)	99	(580)	689	(164)	(799)
Total Distribution (PKR Mil.)	75	Nil	62	Nil	Nil
Accumulated Capital Growth	(419)	(442)	138	(490)	-326
Average Annual return of the Fund					
One Year	8.16%	-19.18%	33.23%	-3.48%	-20.27%
Two year	-5.51%	7.02%	28.59%	-23.05%	-30.43%
Three year	16.47%	3.93%	2.52%	-32.85%	-12.06%
Since inception (November 13,2009)	221.95%	197.65%	276.55%	182.64%	192.83%
Distributions	FY23	FY22	FY21	FY20	FY19
Interim Distribution	5.337		2.6	-	-
Final Distribution	Nil		-	-	-
NAV before Distribution	97.3293		118.17	-	-
NAV after Distribution	91.9923	-	115.57	-	-
Distribution Date	22-Jun-23	-	26-Jun-21	-	-

# Disclaimer

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.

During FY23
Summary of Actual Proxy voted by CIS:

	Resolutions	For	Against	Abstain*
Number	2	2	-	-
(%ages)	100%	100%	-	-

Note: The proxy voting policy of the Lakson Equity Fund (LEF) is available on the website of Lakson Investments Limited, the Management Company. A detailed information regarding actual proxies voted by the Management Company in respect of the Lakson Equity Fund (LEF) is also available without charge upon request to all unit holders.



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