## The General Manager,

Pakistan Stock Exchange Limited, Stock Exchange Building, Stock Exchange Road, Karachi.

## Subject: Financial Results for The Quarter Ended September 30, 2023.

Dear Sir,
We have to inform you that the Board of Directors of our company in their meeting held on October 26, 2023 at 03:00 P.M at the registered office of the company at Lahore Cantt., recommended the following:

## (i) CASH DIVIDEND

An Interim Cash Dividend for the quarter ended September 30, 2023 at Rs.NIL per share i.e.NIL\%. This is in addition to Interim Dividend(s) already paid at Rs.NIL per share i.e.NIL\%.

## AND/OR

## (ii) BONUS SHARES

It has recommended by the Board of Directors to issue Interim Bonus shares in proportion of NIL share(s) for every NIL share(s) held i.e. NIL\%. This is in addition to the Interim Bonus Shares already issued @ NIL \%.

## AND/OR <br> (iii) RIGHT SHARES

The Board has recommended to issue NIL\% Right Shares at par/at a discount/premium of Rs.NIL per share in proportion of NIL share(s) for every NIL share(s). The entitlement of right shares being declared simultaneously will be/will not be applicable on Bonus Shares as declared above.


#### Abstract

AND/OR (iv) ANY OTHER ENTITLEMENT/CORPORATE ACTION

NIL


## AND/OR

(v) ANY OTHER PRICE-SENSITIVE INFORMATION

## NIL

The financial results of the Company are as follows

$$
-1-
$$

$\frac{\text { Lahore }}{\text { Pakistan }}=\frac{\text { Karachi }}{\text { Pakistan }}=\frac{\text { Islamabad }}{\text { Pakistan }}=\frac{\text { Horsham }}{\text { UK }}=\frac{\text { Sydney }}{\text { Australia }}=\frac{\text { Beijing }}{\text { China }}=\frac{\text { Shanghai }}{\text { China }}=\frac{\text { Bangkok }}{\text { Thailand }}=\frac{\text { Jakarta }}{\text { Indonesia }}=\frac{\text { Calabasas }}{\text { USA }}$

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS - UNAUDITED FOR THE QUARTER ENDED SEPTEMBER 30, 2023

|  | For the Quarter |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Jul-Sep } \\ & 2023 \end{aligned}$ | $\begin{gathered} \text { Jul-Sep } \\ 2022 \end{gathered}$ |
| Revenue from contracts with customers-net | 2,256,098,114 | 1,716,243,023 |
| Cost of revenue | (1,354,717,271) | (1,240,739,459) |
| Gross profit | 901,380,843 | 475,503,564 |
| Selling and promotion expenses | $(160,713,035)$ | $(152,530,894)$ |
| Administrative expenses | $(350,347,153)$ | $(346,119,587)$ |
|  | (511,060,188) | $(498,650,481)$ |
| Operating profit/(loss) | 390,320,655 | $(23,146,917)$ |
| Other income | 148,400,953 | 388,330,592 |
|  | 538,721,608 |  |
| Other operating expenses | $(155,341,648)$ | $(106,384,843)$ |
| Finance cost | $(79,308,728)$ | $(26,242,019)$ |
| Profit before taxation | 304,071,232 | 232,556,813 |
| Taxation | $(32,530,849)$ | $(41,121,627)$ |
| Profit after taxation for the period | 271,540,383 | 191,435,186 |

## Earnings per Share

Basic -In Rupees

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION - UNAUDITED FOR THE QUARTER ENDED SEPTEMBER 30, 2023

|  | For the Quarter |  |
| :---: | :---: | :---: |
|  | Jul-Sep 2023 | $\begin{gathered} \text { Jul-Sep } \\ 2022 \end{gathered}$ |
|  | Rupees |  |
| Revenue from contracts with customers-net | 2,323,581,527 | 1,753,455,563 |
| Cost of revenue | $(1,422,674,974)$ | $(1,285,763,789)$ |
| Gross profit | 900,906,553 | 467,691,774 |
| Selling and promotion expenses | $(197,293,068)$ | $(186,010,265)$ |
| Administrative expenses | $(353,889,668)$ | $(348,755,962)$ |
|  | $(551,182,736)$ | $(534,766,227)$ |
| Operating profit/(loss) | 349,723,817 | $(67,074,453)$ |
| Other income | 131,849,063 | 384,640,181 |
|  | 481,572,880 | 317,565,728 |
| Other operating expenses | $(156,754,369)$ | $(101,192,175)$ |
| Finance cost | $(79,404,674)$ | $(26,272,922)$ |
| Profit before taxation | 245,413,837 | 190,100,631 |
| Taxation | $(32,694,779)$ | $(41,241,048)$ |
| Profit after taxation for the period attributable to equity holders of the parent | 212,719,058 | 148,859,583 |

## Earnings per Share

Basic -In Rupees
Diluted-In Rupees
2.42
2.42
1.69 1.69

The Quarterly Report of the Company for the period ended 30-09-2023 will be transmitted through PUCARS separately, within the specified time.


