

October 27, 2023

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2023

We have to inform you that the Board of Directors of our Company in their meeting held on Friday, October 27, 2023 at 04:30 p.m. at the Registered Office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the quarter ended September 30, 2023.

The financial results of the Company are as per Annexure 'A' attached.

The Quarterly Report of the Company for the quarter ended September 30, 2023 will be transmitted through PUCARS separately, within the specified time.

Kindly acknowledge.

Yours faithfully,
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED


(MANSOOR AHMED)
Company Secretary

Encl: As above

Cc to: The Executive Director/HOD
Offsite-II Department,
Supervision Division,
Securities & Exchange Commission of Pakistan,
63, NIC Building,
Jinnah Avenue, Blue Area,
Islamabad.



**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME (unaudited)
FOR THE QUARTER ENDED SEPTEMBER 30, 2023**

Annexure - A

	Quarter ended September 30, 2023	Quarter ended September 30, 2022
	------(Rupees in '000)-----	
Turnover	36,494,361	25,505,771
Sales tax	(6,043,442)	(4,002,929)
Trade and other discounts	<u>(2,767,853)</u>	<u>(1,996,069)</u>
Net turnover	27,683,066	19,506,773
Cost of sales	<u>(19,296,190)</u>	<u>(14,750,862)</u>
Gross profit	8,386,876	4,755,911
Selling and distribution cost	(2,735,210)	(2,068,352)
Administrative expenses	(250,785)	(209,409)
Other expenses	(450,096)	(213,501)
Other income	1,097,568	352,546
Profit from operations	<u>6,048,353</u>	<u>2,617,195</u>
Finance cost and bank charges	<u>(38,626)</u>	<u>(36,642)</u>
Profit before taxation	6,009,727	2,580,553
Taxation		
- Current - for the quarter	(2,255,835)	(834,967)
- for prior year	<u>(11,145)</u>	<u>-</u>
- Deferred	(2,266,980)	(834,967)
	<u>(42,203)</u>	<u>(28,064)</u>
Profit after taxation	<u>(2,309,183)</u>	<u>(863,031)</u>
	3,700,544	1,717,522
Other comprehensive income for the quarter	-	-
Total comprehensive income for the quarter	<u>3,700,544</u>	<u>1,717,522</u>
	-----Rupees-----	
Earnings per share - basic and diluted	<u>15.24</u>	(Restated) <u>7.07</u>



