

QUARTERLY FINANCIAL STATEMENTS

1st QUARTER September 30, 2023 (UN-AUDITED)

To,			

If undelivered please return to:

Pakistan Paper Products Ltd. D-58, S.I.T.E., Estate Avenue, Karachi - 75700



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## **CORPORATE PROFILE**

#### BOARD OF DIRECTORS

Mr. Abbas Sayeed Mr. Abid Sayeed Dr. Asadullah Sayeed

Mrs. Muleika Sayeed Mr. Sayeed Imran

Ms. Aisha Fariel Salahuddin

Mr. Matiuddin Siddiqui

- Chief Executive

- NIT Nominee

- Chairperson

- Member

- Member

- Member

- Chairman Non-Executive Executive Non-Executive

Non-Executive Non-Executive Independent Director

Independent Director

### AUDIT COMMITTEE

Ms. Aisha Fariel Salahuddin Mr. Abbas Sayeed Dr. Asadullah Sayeed Mr. Matiuddin Siddiqui

### HR AND REMUNERATION COMMITTEE

Mr. Matiuddin Siddiqui - Chairman Mr. Abbas Sayeed - Member Mr. Sayeed Imran - Member Mrs. Muleika Sayeed - Member

### MANAGEMENT COMMITTEE

Mr. Abbas Sayeed - Chairman Mr. Abid Sayeed - Chief Executive Mr. Zia Ur Rehman - Chief Financial Officer

#### CHIEF FINANCIAL OFFICER

Mr. Zia Ur Rehman

### **CHIEF OPERATION OFFICER**

Mr. Dawood Ahmed

### COMPANY SECRETARY

Ms. Safia Khurshid

### AUDITORS

Faruq Ali & Co. **Chartered Accountants** 

### SHARE REGISTRAR

F.D.Registrar Services (SMC-Pvt) Ltd

### BANKERS

Bank Al Habib Limited Habib Bank Limited National Bank of Pakistan Meezan Bank Limited

### REGISTERED OFFICE AND FACTORY

D-58, Estate Avenue, S.I.T.E, Karachi. Website: www.pakpaper.com

# **W**

### PAKISTAN PAPER PRODUCTS LIMITED

### **Directors' Review**

On behalf of the Board of Directors, we have pleasure in presenting review of performance together with the unaudited accounts of the company for the first guarter ended September 30, 2023.

By the Grace of God your company had an excellent First Quarter. Turnover increased by 23.47% to Rs 494.23 million with Ex Books and Pro Labels both having robust growth of 22.31% and 21.99% respectively. Sensitized paper and Photocopy paper also had good growth but their contribution to overall sales is very little. This growth in the top line translated all the way down with GP increasing to R87.7 million, NP before tax increased to Rs 44.58 million, and NP after Tax rose to Rs 32.7 million.

There were many reasons for this stellar performance. Ex Books had a very good seasonal sales of their market Ex Books in Sindh which was missed last year due to the devastating floods. Pro Labels continues with its robust growth with improving margins as in spite of the increasing competition more customers are coming to us due to our reliable support, good printing quality, and excellent customer service. As I had mentioned earlier that in these inflationary times our Brand loyalty has been put to great test and we are glad to report that it has truly paid off as instead of searching for cheaper options customers want good quality and reliable suppliers which is our forte.

The economic situation has improved to a great extent in the last couple of months with much needed stability in the Foreign Exchange market due to some very timely and correct decisions by the present government. We hope to see this stability continue and also hope there will be some relief from the State Bank in reduction of interest rates. It is impossible for any industry to even consider any expansion or modernization with 25%+ cost of funds.

Overall, we have been very pleased with the company's performance in Q1 and future prospects are also looking good at the moment. We are striving our hardest to continue this momentum and pray to Allah that we succeed.

The Board would like to thank all our staff, stakeholders including the financial institutions for their continued support. In addition, the Directors also record their sincere appreciation for the cooperation received from the Regulators i.e. Securities & Exchange Commission of Pakistan (SECP) and Pakistan Stock Exchange Limited.

On behalf of the Board of Directors

ABBAS SAYEED

Chairman

Karachi, October 24, 2023

ABID SAYEED

Chief Executive



## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (Un-Audited) AS AT SEPTEMBER 30, 2023

	Notes	(Un-audited) 30 Sep 2023	(Audited) 30 June 2023	
ASSETS		(Rup	ees)	
NON-CURRENT ASSETS				
Property, plant and equipment	4	861,146,352	864,080,606	
Intangible assets		200,103	235,415	
Long term deposits		1,225,258	1,225,258	
CURRENT ASSETS		862,571,712	865,541,279	
Stores and spares		9,421,707	8,349,253	
Stock-in-trade		329,866,300	401,935,917	
Trade debts - Unsecured, considered good		269,651,550	340,095,787	
Advances and other receivables		112,056,890	129,980,822	
Trade deposits and short term prepayments		4,519,683	6,302,806	
Cash and bank balances		5,594,551	5,151,351	
		731,110,681 1,593,682,393	891,815,936 1,757,357,215	
EQUITY AND LIABILITIES		2,000,002,000	2,101,101,122	
CHARE CARRELL AND DECEDVES				
SHARE CAPITAL AND RESERVES Authorised share capital				
15,000,000 (2020: 15,000,000) Ordinary shar	res of Rs. 10/- each	150,000,000	150,000,000	
Issued, subscribed and paid-up share capital		80,000,000	80,000,000	
Revenue Reserve		555,870,465	522,632,946	
Capital reserve				
Revaluation surplus on property, plant and ec	luipment	504,304,407 1,140,174,872	504,841,334 1,107,474,280	
		1,110,171,072	1,107,171,200	
NON-CURRENT LIABILITIES		45.005.001	17.074.750	
Deferred tax liability-Net		46,806,921	47,376,752	
Deferred liability for staff gratuity Long term loans - Secured		19,145,398 79,306,217	18,624,529 85,226,417	
Liabilities against assets subject to musharakah	financing	5,280,000	6,000,000	
Deferred grant	· · · · · · · · · · · · · · · · · · ·	4,338,169	4,338,169	
<i>g</i>		154,876,705	161,565,867	
CURRENT LIABILITIES				
Current and overdue portion of long term loans		26,560,800	26,560,800	
Current portion of deferred government grant		1,306,614	1,306,614	
Short term borrowings - Secured		152,682,008	218,594,482	
Unclaimed dividend		108,074,225	231,848,003	
Creditors, accrued and other liabilities		10,007,169	10,007,169	
CONTINGENCIES AND COMMITMENTS		298,630,816	488,317,068	
CONTINUENCIES AND COMMITMENTS		1,593,682,394	1,757,357,215	
The annexed notes form an integral part of these	financial statements.			
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ADBAS SAYEED	ZIA UR REHMAN	ABID SAYEED		

Chief Financial Officer

Chairman



# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	Notes	(Un-audited) 30 Sep 2023	(Un-audited) 30 Sep 2022
		(Rup	ees)
Turnover Sales tax Sales - Net	-	494,232,918 (50,618,407) 443,614,511	400,293,841 (38,824,032) 361,469,809
Cost of sales Gross profit	-	(355,913,696) 87,700,815	(314,749,327) 46,720,481
Operating expenses Administrative expenses Selling and distribution expenses Sindh Workers' Profit Participation Fund Sindh Workers' Welfare Fund		(13,478,496) (4,761,084) (2,395,310) (928,138) (21,563,028)	(10,827,302) (4,607,420) (500,815) (200,326) (16,135,863)
Operating profit	-	66,137,787	30,584,618
Other income Finance cost		62,348 (21,617,393)	512,364 (21,781,828)
Profit before taxation		44,582,742	9,315,154
Taxation - Net		(11,882,150)	(4,518,373)
Profit for the quarter	-	32,700,592	4,796,782
Earning per share - Basic and diluted	=	4.09	0.60

The annexed notes form an integral part of these financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	Issued,	Revenue reserves			Surplus on	
	subscribed and	General	Unappropriate	Total	revaluation of	Total
	paid-up share	reserves	d	revenue	property, plant	equity
	capital	11011110	profit	reserves	and equipment	
			(Ru <sub>j</sub>	pees)		
Balance as on 1 July 2022	80,000,000	143,900,000	285,267,189	429,167,189	507,390,716	1,016,557,905
Profit for the first quarter ended September 30, 2022 Other comprehensive income	:	:	4,796,782	4,796,782	:	4,796,782
			4,796,782	4,796,782		4,796,782
Surplus on revaluation realized on disposal of fixed assets - net of tax Transfer to unappropriated profit on account						
of incremental depreciation - Net of tax		-		-		-
Balance as at 30 Sep, 2022	80,000,000	143,900,000	290,063,971	433,963,971	507,390,716	1,021,354,687
Profit for the nine month ended 30 June, 2023			84,235,658	84,235,658		84,235,658
Other comprehensive income			1,883,935	1,883,935		1,883,935
			86,119,593	86,119,593		86,119,593
Surplus on revaluation realized on disposal of fixed assets - net of tax Transfer to unappropriated profit on account			138,471	138,471	(138,471)	
of incremental depreciation - Net of tax	-	-	2,410,911	2,410,911	(2,410,911)	-
Balance as at June 30, 2023	80,000,000	143,900,000	378,732,946	522,632,946	504,841,334	1,107,474,280
Total comprehensive income for the period						
Profit for the first quarter ended September 30, 2023			32,700,592	32,700,592		32,700,592
Other comprehensive income net of tax						
		-	32,700,592	32,700,592		32,700,592
Surplus on revaluation realized on disposal of fixed assets - Net of tax Transfer to unappropriated profit on account				-		
of incremental depreciation - Net of tax			536,927	536,927	(536,927)	-
Balance as at September 30, 2023	80,000,000	143,900,000	411,970,465	555,870,465	504,304,407	1,140,174,872

The annexed notes form an integral part of the condensed interim financial information.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	Notes	(Un-audited) 30 Sep 2023 (Rup	(Un-audited) 30 Sep 2022 pees)
Profit for the quarter		32,700,592	4,796,782
Other comprehensive income / (loss):			
Total comprehensive income for the quarter	-	32,700,592	4,796,782

The annexed notes form an integral part of these condensed interim financial statements.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



# CONDENSED INTERIM CASH FLOW STATEMENT (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	(Un-audited) 30 Sep 2023 (Rup	(Un-audited) 30 Sep 2022
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation	44,582,742	9,315,154
Adjustments for non-cash and other items:		
Depreciation & Amortization	10,165,922	11,014,832
Gratuity provision	1,068,549	957,180
Gain on disposal of fixed assets	- 1,000,010	(362,814)
Financial charges & Exchange loss	21,617,393	21,781,828
i materia e integer ce internange roos	32,851,864	33,391,026
(Increase)/decrease in current assets	52,051,004	55,571,020
Store, spares and stock in trade	70,997,163	17,365,658
Trade debts	70,444,237	(627,823)
Advances, deposits, prepayments & other receivables	16,810,971	3,171,462
Advances, deposits, prepayments & other receivables	158,252,371	19,909,297
In an annual (day and a sum and linkilites	130,232,371	19,909,297
Increase/(decrease) in current liabilities	(120,000,245)	(00.004.000)
Creditors, accrued and other liabilites	(129,099,245)	(90,694,678)
Cash generated from/ (used) in operations	106,587,732	(28,079,200)
Income tax paid	(9,555,897)	(18,186,202)
Gratuity paid	(547,680)	(369,056)
Financial charges paid	(14,347,076)	(8,138,149)
Net cash generated from / (used) in operating activities	82,137,079	(54,772,607)
Net cash generated from / (used) in operating activities	62,137,079	(34,772,007)
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(9,141,205)	(7,070,415)
Long term deposits	(>,141,200)	(150,000)
Sales proceeds against disposal of fixed assets	1 1	750,000
Net cash outflows from investing activities	(9,141,205)	(6,470,415)
Net cash outrows from investing activities	(5,141,203)	(0,470,413)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of long-term finances	(6,640,200)	(9,293,938)
Dividend Paid	(0,040,200)	(5,255,555)
Net cash outflows from financing activities	(6,640,200)	(9,293,938)
iver vasii outilows itolii iliianeing activities	(0,040,200)	(2,22,230)
Net (decrease) / increase in cash and cash equivalents	66,355,674	(70,536,960)
Cash and cash equivalent at the beginning of the quarter	(213,443,131)	(157,174,486)
Cash and each equivalent at the end of the quarter	(147 007 457)	(227.711.446)
Cash and cash equivalent at the end of the quarter	(147,087,457)	(227,711,446)

The annexed notes form an integral part of the condensed interim financial information.

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE PERIOD ENDED SEPTEMBER 30, 2023

### 1 THE COMPANY AND ITS OPERATIONS

The company was incorporated in July 1962 as a private limited company and was converted into public limited company and listed on the Karachi Stock Exchange in July 1964. The registered office of the Company is situated at D/58, S.I.T.E., Estate Avenue, Karachi. The Company is principally engaged in the production and sale of sensitized papers, pro-labels and exercise books.

### 2 BASIS OF PREPARATION

This condensed financial information of the company for the quarter ended September 30, 2023 has been prepared in accordance with approved accounting standards as applicable in Pakistan for financial reporting. This condensed financial information does not include all of the information required for full annual financial statements, and should therefore be read in conjunction with the audited annual financial statements of the company as at and for the year ended June 30, 2023.

This condensed financial information is unaudited and is required to be presented to the shareholders under section 237 of the Companies Act, 2017.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting polices adopted in the preparation of this condensed interim financial information are consistent with those followed in the preparation of the company's annual financial statements for the year ended June 30, 2023.

				(Un-audited) September 30 2023 (Ruj	(Audited) June 30 2023
4	PROP	ERTY, PLANT AND EQUIPMENT			
		ting assets 1 work-in-progress		861,146,352	862,135,756 1,944,850
				861,146,352	864,080,606
	4.1	Opening net book value (NBV) Addition (at cost) during the period year	4.1.1	862,135,756 9,141,205 871,276,961	893,264,648 13,878,802 907,143,450
		Disposal (NBV) during the period Depreciation charged for the period	4.1.2	(10,130,609)	(624,161) (44,383,533)
		Closing net book value (NBV)		861,146,352	862,135,756



	4.1.1	Details of additions (at cost) during the period / year are as follows:		
		Building on leasehold land  - Factory  - Office  Plant and machinery  Furniture and fixture  Factory and other equipment  Electric equipment and fittings  Computers  Vehicles	3,808,200  5,068,505 209,500   55,000	337,700  9,021,428  916,220  132,800 3,470,654
		Musharaka Assets Solar power system	0.141.205	13,878,802
	4.1.2	Details of disposals (NBV) during the period / year are as follows:	9,141,205	13,878,802
		Plant and machinery Factory and other equipment Computers Vehicles		(100,422)  (523,739)
				(624,161)
5	CASH AND	CASH EQUIVALENT	(Un-audited) September 30 2023	(Un-audited) September 30 2022
	Cash and bank		5,594,551 (152,682,008)	4,741,531 (232,452,977)
			(147,087,457)	(227,711,446)

6 Contingent liabilities in respect of guarantees issued by bank on behalf of the company aggregating to Rs.Nil /-(September 2022: Rs. 1,121,742/-)

Commitments are outstanding in respect of letters of credit amounting to Rs.80,187,929 /- (September 2022: Rs. 67,864,989/-

#### 7 SUBSEQUENT EVENT

Subsequent to year ended June 30 2023, the Board of Directors in its meeting held on 22 September 2023 has proposed final cash dividend @ Rs.4 per share Rs. 32 million for approval of the members at the Annual General Meeting. These financial statements do not reflect the effect of such dividend which will be accounted for in the financial statements of the Company subsequent to the year end, when it is approved by the shareholders of the Company.

8 The condensed interim financial information was authorized for issue by the Board of Directors of the company on 24th October 2023

ABBAS SAYEED

Chairman

ZIA UR REHMAN

Chief Financial Officer

ABID SAYEED







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# PRO LABELS



Pro Labels - Self Adhesive labels in roll form.



> Exercise Books



➤ Photocopy Paper



➤ Plotter Paper



> Ammonia Sensitised Paper

**Head Office & Factory:** 

Pakistan Paper Products Ltd., D/58, S.I.T.E. Estate Avenue, Karachi-75700