

# FIRST IBL MODARABA QUARTERLY REPORT SEPTEMBER 2023

AN ISLAMIC FINANCIAL INSTITUTION

# **MISSION STATEMENT**

Our mission is to strive for continued excellence in providing quality services to the business community as a whole, with the ultimate goal to increase the value of certificate holders.

# **VISION STATEMENT**

Our vision is to establish First IBL Modaraba as the benchmark reference for all Islamic Financia Institutions for the provision of financial services in line with increasing needs of our esteemed customers and to become the premier financial service organization that provides the highest level of quality service while remaining innovative and responsive to ever-changing customer demands.

# **CORPORATE STRATEGY**

We, First IBL Modaraba, being a multi purposes Modaraba and an Islamic financial institution, are engaged in various Shari'ah compliant products, namely; financing through Ijarah, Murabahah and Musharakah arrangements and investments in Shari'ah compliant securities.

In order to maintain diversified business activities in different sectors of economy, we do not only focus them for Corporate and SMEs Sectors but we also facilitate proprietorship and partnership firms and the individuals in their businesses, which play an effective and important role in the markets.

Keeping in light the present micro and macro economic scenarios in the country, we maintain and apply cautious and well maintained risk management policies in extending the new business rather we target the selective/ quality clientele so as to minimize the risk of default in the repayments.

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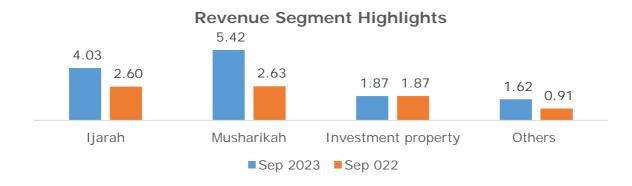
# **Corporate Information**

Modaraba Management Company	IBL Modaraba Management (Pvt.) Limited		
Board of Directors	Mr. Arslan Khan Khakwani Mr. Ibrahim Hasan Murad Mr. Salman Ahmad Ms. Faiza Jabeen Mr. Muhammad Ibrahim Qazi	Chairman Director Independent Director Female director Chief Executive	
Company Secretary	Mr. Hassan Fareed		
Chief Financial Officer	Mr. Zeeshan Ahmed		
Internal Auditor	Mr. Jahangir Hassan		
Shari'ah Advisor	Dr. Salman Ahmed Khan		
Legal Advisor	M/s. Holscott International [Legal services]		
Bankers	Meezan Bank Limited MCB Islamic Bank Limited The Bank of Punjab – Taqwa		
Auditors to the Modaraba	Crow Hussain Chaudhury Chartered Accountants		
Share Registrar	Corp Tec Associates (Pvt.) Limited 503 E, Johar Town, Lahore. Telephone No. 042-35170335 - 37		
Registered/ Principal Office	Office No.4-L, Main Ferozepur Road Gulberg3, Lahore. Telephone No. 042-35969435 & 36 www.firstibl.com	l,	

## **Directors' Report**

On behalf of the Board of Directors of IBL Modaraba Management (Pvt.) Ltd, the managing company of First IBL Modaraba (FIBLM), I am delighted to present the Quarterly Report featuring unaudited financial statements for FIBLM, covering the first quarter ending on September 30, 2023.

In the face of challenging economic conditions characterized by high inflation rates, reduced purchasing power, restrictions on imports, persistent supply constraints, and an overall challenging economic landscape, I am pleased to report that your Modaraba has achieved a net profit of Rs. 5.203 million for this quarter. This is a notable improvement compared to the profit of Rs. 2.643 million recorded in the previous reporting period.



Segment wise contribution of operating income is as follows:

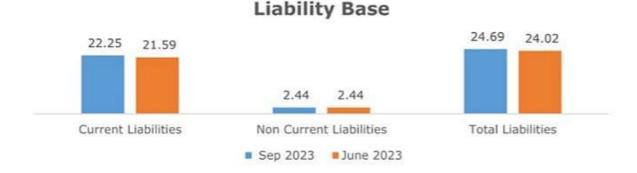
During the reporting period the management focused on investment of funds in Ijarah and musharikah segment to generate more handsome return for its valued certificate holders.



Asset base highlights are as follows:

During the first quarter ended September 30, 2023 recoveries were smooth and subsequently invested in income generating segments.

Liability base highlights are as follows:



The foremost priority of our management is centered on micro-financing, with a strategic emphasis on achieving superior rates of return. This approach aims to bolster profitability, ultimately ensuring enhanced returns for our valued certificate holders. We are committed to meticulously crafting financial solutions that not only empower individuals and small businesses but also generate sustainable and rewarding outcomes for our stakeholders.

I wish to convey my sincere appreciation to the Securities & Exchange Commission of Pakistan, Registrar Modarabas, State Bank of Pakistan, and the NBFI & Modaraba Association of Pakistan for their unwavering support and guidance. The board extends its gratitude to the certificate holders and customers for placing their trust in us. We are committed to upholding robust internal controls, delivering personalized services, and fostering a culture of sound corporate governance across all aspects of our operations. Your confidence in us is valued and we are dedicated to maintaining it.

The Board acknowledges and commends the dedication and diligent efforts exerted by the management team of First IBL Modaraba.

For & on behalf of the Board

CHIEF EXECUTIVE OFFICER

# دائر يكثرر يورث

بورڈ آف ڈائر کیٹر آئی بی ایل مضاربہ مینجنٹ (پرائیویٹ لیمیٹڈ)،جو کہ فرسٹ آئی بی ایل مضاربہ کی مینجنٹ کمپنی ہے کی پہلی سہ ماہی30 ستمبر 2023 کے (غیر آڈٹ شدہ) نتائج معہ ڈائر کیٹر ز کی رپورٹ کو اس کے سرٹیفیکیٹ ہولڈرز کے لئے پیش کرنے پرخو شی محسوس کر تاہے۔

چیلنجنگ معاشی حالات کے پیش نظر جن کی بنیادی وجہ افراط زر کی بلند شرح، قوت خرید میں کی، درآ مدات پر پابندیاں، رسد کی مسلسل رکاو ٹیں، اور مجموعی طور پر مشکل معاشی منظر نامہ ہیں، مجھے یہ اطلاع دیتے ہوئے خوشی ہور ہی ہے کہ آپ کے مضاربہ نے اس سہ ماہی کے لئے 203.5 ملین روپے کاخالص منافع حاصل کیا ہے۔ یہ ایک قابل ذکر بہتر ی ہے۔ گزشتہ رپور ٹنگ مدت میں 2.643 ملین روپے کا منافع ریکارڈ کیا گیا تھا۔

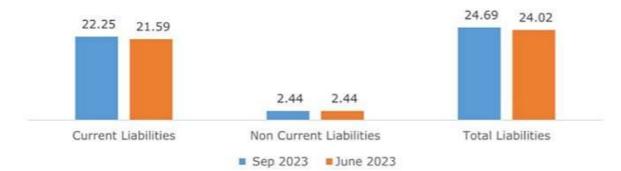


آ پر ٹینگ آ **مدنی** کے طبقہ کی تفصیل درج ذیل ہے۔

رپورٹنگ مدت کے دوران انتظامیہ نے اپنے قابل قدر سر ٹیفکیٹ ہولڈرز کے لیے زیادہ شاند ار منافع پید اکرنے کے لیے اجارہ اور مشار کہ کے طبقے میں فنڈز کی سرما یہ کاری پر توجہ مرکوز کی۔



30 ستمبر کوختم ہونے والی پہلی سہ ماہی کے دوران ریکوری ہموارر ہی اور اس کے بعد آمدنی پیدا کرنے دالے حصوں میں سر مایہ کاری کی گئی۔ واجب الا داذ مہ داریوں کی بنیادی جھلکیاں درج ذیل ہیں۔



انظامیہ کی اولین ترجیحما ئیکر وفنانسنگ پر مرکوزہ، جس میں منافع کی اعلیٰ شرح کو حاصل کرنے کی حکمت عملی پر زور دیا گیاہے۔ اس فقط نظر کا مقصد منافع کو بڑھاناہ، بالآخر ہمارے قابل قدر سر ٹیفکیٹ ہولڈرز کے لیے بہتر منافع کو یقینی بناناہے۔ ہم محتاط طریقےے مالی پیجید گیوں کو حل کرنے کے لیے پر عزم ہیں جونہ صرف افرا داور حچوٹے کاروباروں کو بااختیار بناتے ہیں بلکہ ہمارے اسٹیک ہولڈرز کے لیے پائید ارادر فائدہ مند منائع کو بڑھائی ہو م

ہم سیکیور ٹیزاینڈ ایکیچنج کمیش آف پاکستان، مضاربہ ایسو می ایشن آف پاکستان، اسٹیٹ مینک آف پاکستان، رجسٹر ار مضاربہ کوان کی غیر متز لزل حمایت اور رہنمائی کے لیے تہہ دل سے خراج تحسین پیش کرناچاہتا ہوں۔ بورڈ ہم پر اعتماد کرنے کے لیے سر ٹیفکیٹ ہولڈرز اور صار فین کاشکریہ اداکر تاہے۔ ہم مضبوط اندرونی کنٹر ول کوبر قرار رکھنے، ذاتی خدمات کی فراہمی، اور اپنے آپریشنز کے تمام پہلوڈں پر کارپوریٹ گور نئس کے کلچر کو فروغ دینے کے لیے پرعزم ہیں۔ ہم پر آپ کااعتماد قابل قدن کاشکریہ ادا کر تاہے۔ ہم مضبوط اندرونی کنٹر ول کوبر قرار اسے بر قرار رکھنے کے لیے وقف ہیں۔

> بورڈ فرسٹ آئی بی ایل مضاربہ کی انتظامیہ اور عملہ کی مخلصی اور محنت کو سراہتا ہے۔ نیتظم فرسٹ آئی بی ایل مضاربہ،

(1)-

محمدابرا بيم قاضى چيف ايگزيكٹو آفيسر 126 كتوبر 2023

### BALANCE SHEET FOR THE QUARTER ENDED SEPTEMBER 30, 2023

		September 30, 2023	June 30, 2023
	Note	Rupees	Rupees
ASSETS			
Current Assets			
Bank balances	1	23,545,936	82,104,089
Short term investments	3	1,232,902	1,306,793
Ijarah rentals receivable	6326	208,863	224,868
Short term musharikah receivables		73,553,483	13,553,483
Advances, prepayments and other receivables	4	10,157,005	2,469,641
Advance income tax		2,120,218	1,861,395
Current portion of long term musharikah receivables	1	42,447,949	29,890,654
Non-Current Assets		153,266,356	131,410,923
for the second	- B	12 000 710 1	25.540.004
Long term musharikah receivables		12,990,710	25,548,004
Long term advances and deposits Investment property		20,500	20,500
Fixed assets under ijarah arrangements		45,833,515	47,083,522 18,512,742
Fixed assets under own use		188,749	238,699
They assets under own use	1	100,745	230,033
		75,326,700	91,403,467
Total Assets		228,593,056	222,814,390
Current Liabilities			
Creditors, accrued and other liabilities	5	6,300,373	5,797,293
Musharika finances		700,000	700,000
Current portion of non-current liabilities		4,417,511	4,253,911
Unpresented profit warrants	1	10,834,598	10,834,598
Non-Current Liabilities		22,252,481	21,585,802
		2 075 000 ]	2 435 444
Long term security deposits		2,075,000	2,075,000
Deferred tax liability	,	361,132	361,132
		2,436,132	2,436,132
Total Liabilities NET ASSETS		24,688,613 203,904,443	24,021,934 198,792,456
REPRESENTED BY:			
		216,875,000	216,875,000
Reserves		47,395,690	
Reserves		47,395,690 (61,610,772) 202,659,918	(66,814,365
Certificate capital Reserves Accumulated loss		(61,610,772) 202,659,918	47,395,690 (66,814,365 197,456,325
Reserves		(61,610,772)	(66,814,365

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTO

DIRECTOR

CHIEF FINANCIAL OFFICER

## PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	September 30, 2023	September 30, 2022
	Rupees	Rupees
INCOME FROM OPERATION		
Income from ijarah	4,026,400	2,603,244
Profit on musharaka investments	5,416,483	2,627,335
	9,442,883	5,230,579
OTHER INCOME		
Income from investment property	1,873,860	1,873,860
Profit on deposits	1,597,856	490,985
Other income	17,718	421,558
	3,489,434	2,786,403
Reversal of suspension on ijarah income - net	-	361,142
TOTAL INCOME	12,932,317	8,378,124
EXPENSES Operating expenses Depreciation on assets under ijarah	(3,834,289) (2,964,420)	(3,206,803) (2,024,304)
	(6,798,709)	(5,231,107)
Profit before Modaraba Company's management fee	6,133,608	3,147,017
Modaraba Company's management fee	(613,361)	(314,702)
Provision for Worker's Welfare Fund	(122,672)	(62,940)
PROFIT/ (LOSS) BEFORE TAXATION	5,397,575	2,769,375
Taxation		
- Current Period	(193,985)	(125,672)
	(193,985)	(125,672)
NET PROFIT FOR THE QUARTER	5,203,590	2,643,703
Earnings per Modaraba Certificate - Basic and Diluted	0.24	0.12

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

DIRECTOR

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## STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	September 30, 2023	September 30, 2022
	Rupees	Rupees
Net (Loss)/ Profit for the period	5,203,590	2,643,703
Other comprehensive income		
Items that may be reclassified subsequently to profit and	loss	
Unrealized loss in value of available for sale investments	(91,606)	(172,327)
Other comprehensive loss for the period	(91,606)	(172,327)
Total Comprehensive Income/ (Loss) for the period	5,111,984	2,471,376

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

DIRECT

CHIEF FINANCIAL OFFICER

DIRECTOR

#### CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2023

	September 30, 2023	September 30, 2022
Note	Rupees	Rupees
(Loss)/ Profit for the period	5,203,590	2,643,703
Adjustment for:		
- Depreciation on fixed assets under own use	49,950	107,146
<ul> <li>Depreciation on investment property</li> </ul>	1,250,007	1,250,007
<ul> <li>Depreciation on fixed assets under ijarah arrangements</li> </ul>	2,964,420	2,024,304
<ul> <li>Provision/ (Reversal) of musharaka profit held in suspense account</li> </ul>		(361,142
<ul> <li>Revaluation loss/ (gain) on investment at fair value through profit or loss</li> </ul>	: I	(22,291
<ul> <li>Gain on termination of ijarah arrangements</li> </ul>	(4)	(255,190
<ul> <li>Gain on disposal of fixed assets</li> </ul>		(143,345
<ul> <li>Profit on term deposit receipts and bank deposits</li> </ul>	(1.597.856)	(490,985
	2,666,517	2,108,504
Operating profit before working capital changes	7,870,107	4,752,207
Decrease / (Increase) in assets:		
<ul> <li>Advances, prepayments and other receivables</li> </ul>	(7,687,364)	(452,520
- Ijarah rentals receivable	16,005	1,194,345
- Short term Musharaka	(60,000,000)	10,673,292
Increase/ (Decrease) in operating liabilities:		
- Creditors, accrued and other liabilities	503,080	358,028
	(67,168,280)	11,773,145
Cash generated from/ (used in) operations	(59,298,172)	16,525,352
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated from/ (used in) operations	(59,298,172)	16,525,352
Increase in non current assets		
Purchase of fixed assets under ijarah arrangements	(611,113)	(796,300
Proceeds from disposal of fixed assets under ijarah		3,130,332
Income taxes paid	(258,823)	(48,663)
Net Cash generated from Operating Activities	(869,936)	2,285,369
CASH FLOW FROM INVESTING ACTIVITIES		
Profit on term deposit receipts and bank deposits	1,597,856	490,985
Proceeds from disposal of fixed assets under own use		441,213
Receipt of customer security deposit	12,100	(52,358
Net Cash (used in) / generated from Investing Activities	1,609,956	879,840
Net Cash used in Financing Activities	<u> </u>	
Net (Decrease) / Increase in Cash and Cash Equivalents	(58,558,153)	19,690,561
Cash and cash equivalents at the beginning of the period	82,104,089	13,599,668

The annexed notes form an integral part of these financial statements.

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CHIEF EXECUTIVE OFFICER

DIRECTOR

DIRECTOR

## CHIEF FINANCIAL OFFICER

## STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED SEPTEMBER 30, 2023

		Rese	rves	9
	5	Capital		
Particulars	Certificate Capital	Statutory reserve	Accumulated loss	Total Equity
		Rup	ees	)
Balance as at June 30, 2022	216,875,000	45,394,252	(74,820,117)	187,449,135
Comprehensive income for the year				
Net profit for the year	•		10,007,190	10,007,190
Other comprehensive loss for the year		2	8 <b>2</b> 8	<b>2</b>
Total comprehensive income for the year	-	<u>.</u>	10,007,190	10,007,190
Transferred to statutory reserve	2	2,001,438	(2,001,438)	-
Balance as at June 30, 2023	216,875,000	47,395,690	(66,814,365)	197,456,325
Comprehensive income for the period				
Net profit for the period	2	3	5,203,590	5,203,590
Total comprehensive income for the period	· ·		5,203,590	5,203,590
Balance as at September 30, 2023	216,875,000	47,395,690	(61,610,778)	202,659,915

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

DIRECTOR

CHIEF FINANCIAL OFFICER

First IBL Modaraba Notes to the account (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

#### Note 1

The accounting policies adopted for the preparation of these financial statements are consistent with those applied for the preparation of preceding annual publishing accounts.

#### Note 2

These unaudited financial statements have been prepared and circulated under the directives of Securities and Exchange Commission of Pakistan.

Note 3 Short Term Investments	September 30, 2023	June 30, 2023
Note		
Investments in listed equity securities are classified as:       4.1         - Available for sale       4.1         - At fair value through profit or loss       4.2	1,029,905 202,997 <b>1,232,902</b>	1,121,511 185,282 <b>1,306,793</b>
3.1 Available for sale		
September 2018 June 2018 Name of entity		
No. of shares/ Certificates		
Holdings are in ordinary certificates / shares of Rupees 10 each.		
29,267         29,267         The Searle Company Limited           29,267         29,267         29,267	1,029,905 1,029,905	1,121,511 1,121,511
3.2 At fair value through profit or loss		
Name of entity		
No. of shares/ Certificates		
Holdings are in ordinary certificates / shares of Rupees 10 each.		
250         250         Attock Refinery Limited           288         288         IBL Healthcare Limited           100,000         100,000         First Punjab Modaraba           100,538         100,538	63,636 6,375 132,986 202,997	42,907 9,375 133,000 185,282

3.3 This represent investment in term deposit receipts and carried profit at the average profit rate of 5% to 6% per annum.

Note 4

"Rupees	;"
170,000	174,405
661,136	154,455
831,136	328,860
8,495,688	3,079,206
(1,607,947)	(1,607,947)
6,887,741	1,471,259
362,083	467,337
919	919
2,075,126	201,266
10,157,005	2,469,641
	6,887,741 362,083 919 2,075,126

Note 5 Creditors, accrued and other liabilities

	September 30, 2023	June 30, 2023
Accrued Expenses	307,575	373,573
Payable to the Modaraba Management Company	2,146,876	1,533,515
Workers Welfare Fund Payable	571,548	448,876
Income Tax payable	3,136,367	2,942,382
Other liabilities	138,007	498,947
	6,300,373	5,797,293

#### First IBL Modaraba Notes to the account (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2023

#### Note 6 Related Party Transactions

6.1 Related parties comprise Management Company, major certificate holders of the Modaraba and their close family members, directors of the management company and their close family members, key management personnel of the management company and their close family members and entities with common directors or under common management.

6.2 Details of transactions with related parties and balances outstanding with them at the quarter ended are as follows:

Transactions during the year		September 30, 2023	June 30, 2023	
Related party	Relationship	Nature of Transaction	Rupees	Rupees
IBL Modaraba Management (Private)	Management Company	Management fee accrued during the year/ quarter Management fee paid during the year/ quarter	613,361	1,533,515 339,994
University of Management & Technology	Holds 14.16% of the paid up certificates of Modaraba	Rent of library building accrued	1,873,860	7,495,440
		Rent of library building received		8,744,680
Provident Fund	Associated Undertaking	Provident fund paid during the period/ year	58,068	232,272

#### Outstanding Balance at the quarter end

Payable to the Modaraba Management Company

(2,146,876) (1,533,515)

Transactions with related parties, except the management fee payable to the management company, are carried at an arm's length in the normal course of business.

#### Note 7

#### Date of authorization for issue

The financial statement were authorized for issue on October 26, 2023 by the Board of Directors of IBL Modaraba Management (Pvt.) Limited.

#### Note 8 General

Corresponding figures have been rearranged and reclassified wherever necessary for the purpose of comparison.

CHIEF EXECUTIVE OFFICER

DIRECTOR

DIRECTOR

CHIEF FINANCIAL OFFICER