

### COMPANY'S PROFILE

Board of Directors	Mr. Ahmad Kuli Khan Khattak Mrs. Shahnaz Sajjad Ahmad Lt Gen. (Retd.) Ali Kuli Khan Khattak Dr. Shahin Kuli Khan Khattak Syed Zubair Ahmed Shah Mr. Abdul Rehman Qureshi (Independent) Brig(Retd.)Agha Arshad Raza (Independent)	Chairman Chief Executive
Audit Committee	Mr. Abdul Rehman Qureshi Syed Zubair Ahmad Shah Brig(Retd.)Agha Arshad Raza	Chairman Member Member
Human Resource & Remuneration Committee	Mr. Abdul Rehman Qureshi Lt. Gen. (Retd.) Ali Kuli Khan Khattak Mr. Ahmad Kuli Khan Khattak Mrs. Shahnaz Sajjad Ahmad Syed Zubair Ahmed Shah Brig(Retd.)Agha Arshad Raza	Chairman Member Member Member Member Member
Chief Operating Officer (COO)	Mr. Khalid Kuli Khan Khattak	
Chief Financial Officer	Mr. Kalim Aslam	
Company Secretary	Mr. Azmat Khan	
Head of Internal Audit	Mr. Salman Khan - ACA	
Auditors	M/S. ShineWing Hameed Chaudhri & Co Chartered Accountants	
Bankers	National Bank of Pakistan Bank Alfalah Ltd.	
Legal Adviser	M/S Hassan & Hassan, Advocates Paaf Building, 1-D, Kashmir/ Egerton Road, Lahore	
Tax Consultant	M. Nawaz Khan & Co 1-Ground Floor, Farrah Centre, 2 Mozang Road, Lahore	
Registrars & Shares Registration Office	Vision Consulting Limited. 5-C, LDA Flats, First Floor,Lawrance road, Lahore. Tel: 042-36283096-97, Fax: 042-36312550 E-Mail: info@vcl.com.pk	
Registered Office	Bannu Woollen Mills Ltd D.I.Khan Road, Bannu Tel: (0928) 612274 - 662273 - 613250 E-Mail: bannuwoollen@yahoo.com Web Site: www.bwm.com.pk	
Mills	D.I.Khan Road, Bannu Tel: (0928) 612274 - 662273 - 613250 E-Mail: bannuwoollen@yahoo.com Web Site: www.bwm.com.pk	

## BANNU WOOLLEN MILLS LIMITED DIRECTORS' REVIEW REPORT

On behalf of the Board of Directors of Bannu Woollen Mills Limited, we are pleased to present the unaudited condensed interim financial statements for the three months period ended September 30, 2023.

#### THE FINANCIAL HIGHLIGHTS OF THE COMPANY FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2023 ARE AS FOLLOWS: -

	Quarter Ended Sep. 30,	
	2023	2022
	(Rupees in thousand)	
Sales – net	193,806	240,339
Gross profit	51,112	60,795
Profit from Operations	6,312	25,139
(Loss) / profit before taxation	(22,639)	6,702
(Loss) / profit after taxation	(20,229)	4,005
	Rupees	
(Loss) / earnings per share	(2.13)	0.42

#### **OPERATING PERFORMANCE REVIEW**

During the quarter the company encountered challenges stemming from decreased demand for its products. This decline was primarily attributed to the delayed orders by mills dealers and the prevailing economic downturn. Company incurred loss after taxation of Rs. 20.229 million after taxation for the first quarter as compared to profit of Rs 4.005 million for the corresponding period last year. The Company's incurred loss per share of Rs. 2.13 against earnings per share of Rs. 0.42 for the corresponding period of last year.

The Company achieved greasy production of 244,500 meters of fabric as compared to 310,890 meters in the corresponding period of last year. The sales revenue decreased by Rs. 46,533 million (19.36%) over the corresponding period. The significant hike in policy rates has also adversely affected the performance of the Company. The Company's finance cost amounting Rs. 28.951 million in first quarter as against Rs. 18.437 million in the corresponding period. The management remains optimistic that demand will improve in the second quarter, potentially leading to a stronger financial performance.

#### Future outlook

The government is prepared to raise gas prices for domestic, commercial, and industrial consumers starting from October 1, 2023. This increase is expected to have a severe impact on the textile industry. With the withdrawal of the electricity subsidy, specifically the ZRI relief, the industry was heavily reliant on the relief provided through lower gas prices to sustain its operations.

The company is facing the challenge of preserving its profit margins in a context of substantial cost escalations. These cost escalations are primarily due to rising raw material costs, increased power and fuel costs, as well as elevated levels of inflation. The management recognizes that the economic landscape will continue to present challenges in the foreseeable future, and the expenses associated with conducting business are anticipated to remain elevated. As a result, the management's primary emphasis will be on implementing preemptive actions to enhance operational efficiency, with the goal of boosting revenue and curbing costs.

#### Acknowledgement

The company appreciates the ongoing support from its customers and their confidence in our operations. We extend our gratitude to all stakeholders, including bankers, dealers, vendors, employees, workers, and associates, for their valuable trust and support.

On behalf of the Board of Directors,

(LT. GEN. ALI KULI KHAN KHATTTAK (RETD.) DIRECTOR

(SHAHNAZ SAJJAD AHMAD) CHIEF EXECUTIVE OFFICER

October 28, 2023

بنوں وولن ملزلم يشر ڈائر یکٹرز کی جائزہ ریورٹ

ہوں وان ملزلمینڈ، بنوں کے بورڈ آف ڈائر یکمرز پہلی سدمانی 30 متبر 2023 فیرآ ڈٹ شدومالیاتی رپورٹ اورڈائر یکمرز رپورٹ چی کرتے ہوئے خوشی محسوس کرتے ہیں۔ کمپنی کی پیل سہادی، 30 متبر 2023 کے مالی تنائج مندروڈیل میں:۔

ثام	یہلی سہ ماہی کا اخ	
30 ئتمبر 2023	30 ستمبر 2022	
6	۔ - روپے ہزاروں <del>ٹ</del> یر	
193,806	240,339	خالص فروخت
51,112	60,795	مجموعى منافع
6,312	25,139	منافع کارکردگی
(22,639)	6,702	نٹیس سے پہلے منافع/(نقصان)
(20,229)	4,005	ٹیک <i>س کے</i> بعد منافع/(نقصان)
	روچ	
(2.13)	0.42	( نقصان )/منافع فی تحصص

<u>كاركردگى كاچائزە:</u>

رواں سہای کے دوران کچنی کادیٹی مصنوعات کی مانگ میں کی کی دجہ سے مخلف چیلنجز کا سامنا کرنا پڑا ۔ یہ کی بنیادی طور پرطز ڈیلرز کک طرف سے آرڈرز کے تاخیر سے موصول ہونے اور موجددہ معا شی بد حالی ک وجہ سے تھی ۔ یہلی سہای کے دوران کچنی کو یکس کے بعد کا تعادی 20.20 ملین رو بے دوائو کر گزشتہ سال ای مدت کے مقال ہ خلاف 2.13 رو بی فی حصل کا نعسان ہوا جو ککر شیر سال کا ہی مدت میں 0.42 ویہ فی تحصی تھا۔

کپنی نے 44,500 میر*فیرک گر*ی پیدادار ک مدش حاصل کیا جوگزشتہ سال ای مدت کے مٹن 10,890 میکرنگی۔ ای مدت مٹ سیلز رپذید مل 65.53 ملین رو پے(19.36% کی کی ہوئی۔ شرح مودش نمایاں اضاف نے بھی کمپنی کا کرکردگی کو بری طرح متاثر کیا ہے۔ پہلی سدای مثر کچنی کی مالیاتی لائٹ 18.95 ملین رو پے درمی 18.43 ملین رو پے تحی ۔ انتظام یہ پرامید ہے کہ دوسری سرمای مٹر طلب مٹر بہتر کا تھا کہ اور کی کا جات ہے گی ۔

مستقبل کے نقطہ نظر سے:

2023 كتوبر، 2023

تحکومت کیم انوبر 2023 گھریلو، تجارتی اوشنتی صارفین نے لئے تیس کی قیتوں میں اضافے کے لئے تار ہے۔ تیک ماکن افرس کر پیشدیدا ثرات مرتب ہونے کی قوتی ہے۔ تکلی کی سمبد کی مناصور پر 10 مال ہور پر 12 مال کر وہ تحکی کی تعقیم وہ مال کی تحقوم میں مالور پر 2021 میلو کو تحکم کر دور لیل پر ہمت یا شاح سارک تی تھی۔ سمبد کی مناص طور پر 2011 میلو کو تحکم کر نے کے بعد صلحت کے لئے تک کی کم تحیول کے ذریعے فراہم کر دور لیل پر میں ا تحقیق کے ساتھ افراد اضافے کے تلاطریں اپنے منافع کے مارجن کو تفواد کینے کے تک سامان ہے اکسی کہ مال کی بوتی ہوئی تحقیق کے ساتھ افراد اور کی بلند طول کی جد ہے ہے۔ انتظامیہ اس کو تحقیق کا سامنا ہے۔ والرے میں یہ اضافہ نیا دی طو نے بلندر سیٹری او قتی ہے۔ اس طول کی جد ہے ہے اور اخراجات کو تم کر نے کہ حالتی ساتھ کی کردگی کو بڑھا ہوں کی دوس ک

سمینی این صارفین کی جانب سے جاری تعاون اور کمینی کی مصنوعات پران کے اعتماد کومراہتی ہے۔ ہم تمام سنیک بولڈرز بشمول بیکرز، ڈیلرز، دیڈرز، ملاز شن، کارکنوں اور ساقتیوں کے قاتل قدراعتماداور تعاون کے لئے ان کا تحکم بیاداکرتے ہیں۔

سمپنی کے بورڈ آف ڈائر یکٹرز کی جانب سے

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(لى**نىنىڭ جىزل رينائردىلى قلى خان خنك)** ناپزىكى<sup>ۋ</sup> کرسلالعلار ۵۵ جسمه طسل (شبنارسجاداحه) چف الگریکوزنیس

# Condensed Interim Statement of Financial Position

As At September 30, 2023

	Note	– Un-audited Sept. 30, 2023 (Rupees in	Audited Jun. 30, 2023 <b>thousand)</b>
ASSETS Non-current assets Property, plant and equipment Intangible assets	5	1,565,691 532	1,574,146 675
Investments in Associated Company Security deposits	6	831,635 <u>3,794</u> 2.401.652	831,635 <u>3,794</u> 2,410,250
Current assets Stores and spares Stock-in-trade Trade debts Advances to employees - unsecured, considered goo Advance payments Prepayments and other receivables Sales tax refundable Income tax refundable, advance tax and tax deducted at source Cash and bank balances	d	106,003 685,146 347,146 30,521 70,309 50,671 0 17,613 <u>6,915</u> 1,314,324	111.787 647.293 291,499 37,857 70,940 913 0 16,178 55,186 1,231,653
TOTAL ASSETS		3,715,976	3,641,903
EQUITY AND LIABILITIES Equity Authorised capital 20,000,000 ordinary shares of Rs.10 each Issued, subscribed and paid-up capital Capital reserves - share premium - revaluation surplus on property, plant and equipment Revenue reserves - general - unappropriated profit Shareholders' equity Liabilities Non-current liabilities	t <b>7</b>	200,000 95,063 19,445 2,765,069 154,055 (210,230) 2,823,402	200,000 95,063 19,445 2,766,738 154,055 (191,670) 2,843,631
Lease liabilities Staff retirement benefits - gratuity Deferred taxation		11,892 141,160 <u>65,666</u> 218,718	12,718 131,259 70,519 214,496
Current liabilities Trade and other payables Contract liabilities Unpaid dividends Unclaimed dividends Accrued mark-up Short term finances Current portion of lease liabilities Taxation	8	161,794 3,891 3,452 4,746 27,701 449,450 6,644 16,178 673,856 892,574	114,231 1,204 3,452 4,746 22,298 416,745 7,365 13,735 583,776 798,272
Contingencies and commitments TOTAL EQUITY AND LIABILITIES	9	3,715,976	3,641,903

The annexed notes form an integral part of these financial statements.

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Shahnaz Sajjad Ahmad Chief Executive

Lt. Gen. Retd. Ali Kuli Khan Director

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Kalim Aslam Chief Financial Officer

### Condensed Interim Statement of Profit or Loss & Other Comprehensive Income

(Unaudited)

For The First Quarter Ended September 30, 2023

	Quarter Ended September 30,	
	2023	2022
	(Rupees in thousand)	
Sales - net	193,806	240,339
Cost of sales	142,694	179,544
Gross profit	51,112	60,795
Distribution cost	8,264	5,142
Administrative expenses	38,040	30,743
Other expenses	0	0
Other operating income	(1,504)	(229)
	44,800	35,656
Profit from Operations	6,312	25,139
Finance cost	28,951	18,437
(Loss) / profit before Taxation	(22,639)	6,702
Taxation - net	(2,410)	2,697
(Loss) / profit after Taxation	(20,229)	4,005
Other comprehensive income	0	0
Total comprehensive (loss) / income	(20,229)	4,005
	Rupees	
(Loss) / earnings per share	(2.13)	0.42

- The annexed notes form an integral part of this condensed interim financial information.

- Appropriations have been reflected in the statement of changes in equity.

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Lt. Gen. Retd. Ali Kuli Khan Director

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Kalim Aslam Chief Financial Officer

Condensed Interim Statement of Changes in Equity (Un-Audited) For the 1st Quarter Ended September 30, 2023

Γ			Reserv	es		
		C	apital	Reve	enue	
	Share capital	Share premium	Revaluation surplus on property, plant and equipment	General	Unappr- opriated profit	Total
-			Rupees i	n '000		
Balance as at July 01, 2022	95,063	19,445	2,472,015	154,055	152,629	2,893,207
Total comprehensive income for the quarter ended September 30, 2022	0	0	0	0	4,005	4,005
Transfer from revaluation surplus on property, plant and equipment (net of deferred taxation) on account of:	٥	٥	(1 459)	٥	1 150	0
<ul> <li>incremental depreciation for the period</li> </ul>	0	0	(1,152)	0	1,152	0
Balance as at September 30, 2022	95,063	19,445	2,470,863	154,055	157,786	2,897,212
Balance as at June 30, 2023	95,063	19,445	2,766,738	154,055	(191,670)	2,843,631
Total comprehensive loss for the quarter ended September 30, 2023	0	0	0	0	(20,229)	(20,229)
Transfer from revaluation surplus on property, plant and equipment (net of deferred taxation) on account of: - incremental depreciation for the period	0	0	(1,669)	0	1,669	0
Balance as at September 30, 2023	95,063	19,445	2,765,069	154,055	(210,230)	2,823,402

The annexed notes form an integral part of these financial statements.

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Lt. Gen. Retd. Ali Kuli Khan Director

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Kalim Aslam **Chief Financial Officer** 

#### Condensed Interim Statement of Cash flows (Un-Audited) For The First Quarter Ended September 30, 2023

	1st Quarter ended	
	Sept. 30,	Sept. 30,
	2023	2022
	(Rupees in	thousand)
Cash flows from operating activities		
(Loss) / profit for the period - before taxation	(22,639)	6,702
Adjustments for non-cash charges and other items:		
Depreciation on property, plant and equipment	5,969	4,649
Depreciation on right of use assets	2,124	1,258
Amortisation	143	130
Staff retirement benefits - gratuity (net)	9,901	6,202
Mark-up on bank deposits and dealers' balances Finance cost	(1,431)	(159)
Profit before working capital changes	<u>28,951</u> 23,018	18,437 37,219
Effect on cash flows due to working capital changes	23,010	57,215
Decrease / (increase) in current assets		
Stores and spares	5,784	(1,432)
Stock-in-trade	(37,853)	(42,744)
Trade debts	(55,647)	(123,768)
Advances to employees	7,336	1,683
Advance payments	631	12,547
Prepayments and other receivables	(49,758)	(4,572)
Sales tax refundable	0	17,398
Increase in trade and other payables and contract liabilities	50,250	32,920
	(79,257)	(107,968)
Cash used in operations	(56,239)	(70,749)
Taxes paid / adjusted	(1,436)	(2,942)
Net cash used in operating activities	(57,675)	(73,691)
Cash flows from investing activities		
Fixed capital expenditure	(148)	(3,348)
Mark-up received on bank deposits	1,431	159
Net cash generated from / (used in) investing activities	1,283	(3,189)
Cash flows from financing activities		
Lease rentals paid	(2,241)	(893)
Short term finances - net	32,705	63,807
Dividend paid	0	(34)
Finance cost paid	(22,343)	(11,096)
Net cash generated from financing activities	8,121	51,784
Net decrease in cash and cash equivalents	(48,271)	(25,096)
Cash and cash equivalents - at the beginning of the period	55,186	31,011
Cash and cash equivalents - at the end of the period	6,915	5,915

- The annexed notes form an integral part of this condensed interim financial information.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (Un-audited)

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2023

#### 1. Legal status and nature of business

Bannu Woollen Mills Limited (the Company) was incorporated in Pakistan as a Public Company in the year 1960 under the Companies Act, 1913 (now the Companies Act, 2017) and its shares are quoted on Pakistan Stock Exchange Ltd. The Company is principally engaged in manufacture and sale of woollen yarn, cloth and blankets.

Geographical location and addresses of major business units including mills / plant of the Company are as under:

Bannu P	Purpose
D.I Khan Road R	Registered office / Mills
Rawalpindi	
Raja Bazar R	Retail outlet

#### 2. Basis of Preparation

These condensed interim financial statements have been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2023.

#### 3. Accounting Policies

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended June 30, 2023, except for certain amendments which did not have any effect on these condensed interim financial statements.

The Company follows the practice of conducting actuarial valuations annually at the year end. Hence, the impact of remeasurement of post-employment benefit plan has not been incorporated in the condensed interim financial information.

#### 4. Accounting Estimates, Judgments and Financial Risk Management

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgments in the process of applying the Company's policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may vary from these estimates.

During the preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the audited annual financial statements for the year ended June 30, 2023.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2023.

#### 5. PROPERTY, PLANT AND EQUIPMENT

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			Un-audited	Audited
			Quarter ended	Year ended
			Sept. 30,	June 30,
			2023	2023
		Note	(Rupees in	thousand)
	Operating fixed assets	5.1	1,553,050	1,558,872
	Capital work-in-progress		0	0
	Right of use of assets		12,641	15,274
			1,565,691	1,574,146
5.1	Operating fixed assets			
	Opening book value		1,558,872	1,247,261
	Additions during the period / year		147	19,106
	Book value of assets disposed		0	(7)
	Revaluation of fixed assets		0	314,222
	Depreciation charge for the period / year		(5,969)	(21,710)
	Closing book value		1,553,050	1,558,872

#### 6. INVESTMENT IN ASSOCIATED COMPANY - Quoted

- 6.1 JDM was incorporated in Pakistan in the year 1960 as a Public Company and its shares are quoted on Pakistan Stock Exchange Ltd. It is principally engaged in manufacture and sale of yarn.
- 6.2 The decrease in Value in Use (VIU) of investment in JDM as at June 30, 2023 is primarily attributed to the challenging economic situation in Pakistan, marked by increasing inflation, low GDP growth, and a significant rise in the applicable discount rate from 14.41% to 19.42% during the financial year 2022-23. These factors collectively impacted the VIU calculations and necessitated the recognition of impairment losses, as per the relevant International Financial Reporting Standards.
- 6.3 Market value of the Company's investment in JDM as at September 30, 2023 was Rs. 80.426 million (June 30, 2023; Rs.66.801 million).

#### 7. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - Net

FLANT AND EQUIPMENT - Net		
Surplus on revaluation of the Company's		
	7.1 1,286,753	1,288,422
Share of surplus on revaluation of property,		.,,
	4 470 040	4 470 040
plant and equipment of Associated Company	1,478,316	1,478,316
	2,765,069	2,766,738
7.1 The period-end balance has been arrived at as follows		
Opening balance	1,342,982	1,037,199
Add: surplus arisen on revaluation carried-out		
during the period / year	0	314,222
· · · ·	v	014,222
Less: transferred to unappropriated profit		
<ul> <li>on account of incremental depreciation for the period /</li> </ul>	year (2,351)	(8,439)
	1,340,631	1,342,982
Less: deferred tax on:		
- opening balance of surplus	54,560	37,658
- surplus arisen on revaluation carried-out		
•	0	19,349
during the period / year	-	19,349
<ul> <li>incremental depreciation for the year</li> </ul>	(682)	(2,447)
	53,878	54,560
		· · · · · · · · · · · · · · · · · · ·
Closing balance	1,286,753	1,288,422

#### 8. TAXATION - Net

- 8.1 The provision for taxation for the quarter ended September 30, 2023 represents minimum tax due under section 113 of the Income Tax Ordinance, 2001.
- 8.2 There has been no significant change in the status of tax litigations as reported in the preceding published annual financial statements of the Company for the year ended June 30, 2023.

#### 9. CONTINGENCIES AND COMMITMENTS

- 9.1 There has been no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended June 30, 2023.
- 9.2 Commitments for irrevocable letters of credit outstanding as at September 30, 2023 aggregated Rs. 24.904 million (June 30, 2023: Rs. Nil).

#### 10. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties are as follows:

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			Un-aud Quarter ended	
	Nature of relationship	Nature of transaction	2023	2022
			(Rupees in tl	nousand)
(i)	Associated Companies			
		Rent of marketing office	1,523	876
		Rent of internal audit office	0	88
		Expenses shared	1,072	607
(ii)	Key management personnel	Managerial remuneration and benefits	22,347	16,212

#### 11. FINANCIAL RISK MANAGEMENT

The condensed interim financial statements do not include all the financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statements of the Company for the year ended June 30, 2023. The Company's activities expose it to a variety of financial risks, which are (i) credit risk (ii) liquidity risk and (iii) market risk (including foreign currency risk and interest rate risk). There has been no change in Company's sensitivity to these risks since June 30, 2023 except for general exposure to fluctuations in foreign currency. There have been no changes in the risk management policies during the period.

#### 12. CORRESPONDING FIGURES

In order to comply with the requirements of InternationalAccounting Standard (IAS) 34 - 'Interim Financial Reporting', corresponding figures in the condensed interim statement of financial position comprise of balances as per the audited annual financial statements of the Company for year ended June 30, 2023 and the corresponding figures in the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity comprise of balances of comparable period as per the condensed interim financial information of the Company for the three months period ended September 30, 2022.

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison. However, no material re-arrangements and re-classifications have been made in these interim financial statements.

#### 13. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue in the Board of Directors' meeting held on October 28, 2023.

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Shahnaz Sajjad Ahmad Chief Executive

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Lt. Gen. Retd. Ali Kuli Khan Director

Kalim Aslam Chief Financial Officer