# **Thal Limited**

Condensed Interim Financial Statements For the Period Ended September 30, 2023 (Un-audited)



# **Thal Limited**

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# **Directors' Review Report to the Shareholders**

On behalf of the Board of Directors, we are pleased to share the Directors' Review Report along with unaudited condensed interim financial statements of Thal Limited (the "Company") for the period ended September 30, 2023.

# **Economic Overview**

The economic environment remained slow with the policy rate being maintained at 22% during the quarter, coupled with rupee devaluation and core inflation which persisted during the quarter. This posed a challenge for the businesses as well as consumers as a whole.

# **Financial Results**

Rs. in million	Uncons	olidated	Conso	lidated	
	Three mor	ths ended	Three months ended		
	Sep 30, 2023	Sep 30, 2022	Sep 30, 2023	Sep 30, 2022	
Net Revenue	5,861	6,919 6,100 7,	7,268		
Profit Before Taxes	361	249	3,011	1,262	
Taxation	108	78	685	336	
Profit After Taxes	253	171	2,326	926	
Earnings Per Share (Rs.)	3.13	2.11	26.13	9.71	

# **Performance Overview**

For the three months ended, the Company's sales revenue decreased by 15% compared to prior year to Rs. 5.9 billion. Profit after tax was recorded at Rs. 253 million (up by 48%) compared to Rs. 171 million during the same period last year.

# **Overview of Operating Segments**

The Company's operating businesses are categorized under two segments, namely the engineering segment and the packaging, building material & allied products segment.

# **Engineering Segment**

The Company's engineering segment comprises:

- Thermal & Engine Components Division
- Electric Systems Division

These businesses are primarily focused on the manufacturing of parts for the automotive industry.

During the period ended September 30, 2023, the engineering segment achieved sales of Rs. 2.4 billion compared to Rs 3.5 billion during the same period last year, showing a decrease of 31%.

The decline in sales is directly correlated to the demand of automobiles.

### **Outlook**

The outlook remains challenging due to turbulent economic fundamentals. The management remains focused towards business expansion and diversification outside the automotive space, further localization and optimization of costs to maintain profitable operations.

# Packaging, Building Materials & Allied Products Segment

The Company's packaging, building material & allied products segment comprises:

- Jute Division
- Packaging Division
- Laminates Division

During the quarter, overall segment turnover remained the same as prior year at Rs. 3.4 billion.

# **Jute Division**

The quarter posed challenges for the business, primarily due to a substantial increase in input costs such as raw materials and energy.

The market experienced a dip in demand during the period due to low local and export sales of sacking. Hessian sales remained on track, locally and in the export segment, despite economic issues in many markets.

# **Outlook**

The business remains optimistic for the quarter based on expected demand from higher agriculture imports and in the forthcoming wheat season. Export opportunities are also being pursued aggressively and demand for Hessian remains stable. Our commitment to improving operational efficiency and productivity will be pivotal for enhanced performance.

# **Packaging Division**

The Packaging business continues to show sustained volume expansion, experiencing growth across most product segments, with the exception of cement paper bags segment, where there has been a market shift towards polypropylene packaging.

Overall, the quarter marked substantial growth in volumes compared to the same period last year. However, there were significant challenges from increasing input costs including raw material, labour, utilities, and rising financial cost.

# **Outlook**

The upcoming quarter is expected to remain challenging with continued volatility in exchange rates and power tariffs, coupled with low offtake in the cement segment.

The business remains committed to achieving cost efficiencies and capitalizing on market demand in both local and export markets to dilute such pressures.

### **Laminates Division**

The Laminates division operates under the brand name "Formite" in the engineered surface industry offering high pressure laminates, technical laminates and laminated boards.

Decorative product sales are linked to the construction industry and the real estate sector, both of which have recently experienced a downturn. These challenges with project delays and cancellations and lower investments have contributed to tougher trading conditions.

# Outlook

Inflation is expected to remain high and continues to pose challenges. However, once construction activity and real estate developments regain momentum, demand is likely to pick up. The business is proactively looking into alternative local and export markets and products in order to improve profitability. We also remain focused on cost reduction initiatives, product mix strategies, and sales channel optimization.

# **Subsidiaries**

# Thal Boshoku Pakistan (Private) Limited (TBPPL)

During the quarter, TBPPL recorded sales amounting to Rs. 201 million, against the corresponding period last year, Rs. 285 million. This decrease in sales is directly related to the slowdown in the automotive industry. In addition to the reduction in sales, TBPPL also faced significant cost pressures but was able to partly offset it due to product mix.

TBPPL won the Best Kaizen Culture Award as per of the Toyota Boshoku Global Awards in July 2023 showcasing a prudent mindset of the team. Once again, TBPPL was highly rated by its customers for maintaining zero defects in its products. TBPPL's focus remains on expanding shareholder value and return by improving production efficiency, kaizen and continues explore diversification to opportunities order reduce in to dependency on existing products customers.

# Habib METRO Pakistan (Private) Limited (HMPL)

The main business of HMPL is to own and manage properties. The business is exploring various business opportunities to complement the cash & carry retail rental business and to enhance enterprise value from its store locations.

The business is also looking at growth options and new development on existing sites, though this is dependent on the general economic conditions.

# Makro-Habib Pakistan Limited (MHPL)

MHPL is a wholly owned subsidiary of Thal Limited. In September 2015, MHPL shut down and dismantled its store in compliance with the judgement passed by the Supreme Court. The premises have subsequently been handed over to the local authorities in line with the directions of the Supreme Court.

# Investments in Energy Sector Sindh Engro Coal Mining Company Limited (SECMC)

SECMC is a joint venture between the Government of Sindh, Thal Limited, Engro Energy Limited, The Hub Power Company Limited, Habib Bank Limited and CMEC Thar Mining Investments Limited. SECMC has developed Pakistan's first open pit mining project at Thar Coal Block II.

Phase I of Thar mining is supplying coal to a 2x330 megawatt ("MW") power generation plant set up by Engro Powergen Thar Private Limited. For Phase II, SECMC has Coal Supply Agreements with ThalNova Power Thar (Private) Limited and Thar Energy Limited to supply lignite to each of the 330 MW power plants. SECMC is now supplying coal to 1320 MW Thar coal-based power plants in Block 2 – ranked high in the merit order of NEPRA for evacuation of power.

In first nine months of 2023, SECMC recorded sales revenue of Rs. 77.7 billion and an after-tax profit of Rs. 12.5 billion.

# ThalNova Power Thar (Private) Limited (ThalNova)

ThalNova is a joint venture between Thal Power (Private) Limited, Nova Powergen Limited (a subsidiary of Novatex Limited) and The Hub Power Company Limited to set up a 330 MW mine mouth coal-fired power generation plant located at Thar, Sindh. This power plant is running on indigenous coal extracted from the mine operated by SECMC and supplying 330 MW power to the national grid.

ThalNova has a Coal Supply Agreement with SECMC for 1.9 million tons per annum of lignite. It also has a Power Purchase Agreement with the Central Power Purchase Agency (Guarantee) Limited and the Implementation Agreement with Private Power Infrastructure Board.

# **Acknowledgement**

On behalf of the Board of Directors and the management, we wish to express sincere gratitude to our shareholders, customers, dealers and business partners for their continuing patronage and trust. We would also like to thank all regulatory authorities for their guidance and support. Last but not least, the Board of Directors extends its sincere appreciation to its entire staff members for their significant contribution to the growth of our Company under the challenging business conditions.

**Director** 

**Chief Executive** 

Karachi

Dated: October 27, 2023

# THAL LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2023

ASSETS	Note	September 30, 2023 (Un-audited) (Rupees in th	June 30, 2023 (Audited) nousands)
NON-CURRENT ASSETS			
Property, plant and equipment	5	6,129,633	6,135,696
Intangible assets	J	76,236	88,591
Investment property		975	976
Long-term investments	6	12,961,708	12,881,576
Long-term deposits and advances		282,017	280,637
Deferred tax asset		342,418	291,500
CURRENT ASSETS		19,792,987	19,678,976
Stores, spares and loose tools		194,342	196,753
Stock-in-trade	7	11,369,312	9,862,917
Trade debts	8	4,163,673	3,635,820
Loans and advances Trade deposits and short-term prepayments		226,137 269,154	313,067 1,468,741
Interest accrued		14,157	23,352
Other receivables		961,813	817,879
Short-term investments		2,888,412	4,202,547
Sales tax refundable		448,693	252,699
Cash and bank balances		1,116,790	1,151,888
		21,652,483	21,925,663
TOTAL ASSETS		41,445,470	41,604,639
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorised capital 200,000,000 (June 30, 2023: 200,000,000) ordinary shares of Rs. 5/- each		1,000,000	1,000,000
Issued, subscribed and paid-up capital			
81,029,909 (June 30, 2023: 81,029,909) ordinary shares of Rs. 5/- each		405,150	405,150
Reserves		29,473,738 29,878,888	29,200,280 29,605,430
NON-CURRENT LIABILITIES		23,070,000	23,003,430
Long-term deposits and payables	9	10,513	10,513
Long-term borrowing	10	3,758,680	3,533,138
Lease liabilities	11	47,714	54,652
Deferred income	12	246,314	266,151
OUDDENIT LIABILITIES		4,063,221	3,864,454
CURRENT LIABILITIES Trade and other neverbles		E EGO 104	6,289,351
Trade and other payables Accrued mark-up		5,569,194 68,507	75,661
Unclaimed dividend		103,207	103,451
Unpaid dividend		22,944	23,531
Current portion of long-term borrowing	10	351,261	256,582
Current portion of lease liabilities	11	26,331	25,158
Current portion of deferred income Short-term borrowing	12 13	69,993 555,000	72,119 555,000
Income tax - net	14	736,924	733,902
		7,503,361	8,134,755
CONTINGENCIES AND COMMITMENTS	15	, ,	, - ,
TOTAL EQUITY AND LIABILITIES		41,445,470	41,604,639
The annexed notes 1 to 22 form an integral part of these unconsolidated condensed int	torim financi	al statements	

The annexed notes 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer

Director

# THAL LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

		Quarter ended		
		September 30,	September 30,	
		2023	2022	
	Note	(Rupees in	thousands)	
Revenue – net		5,861,141	6,918,876	
Cost of sales		(5,268,088)	(6,031,970)	
Gross profit		593,053	886,906	
Distribution and selling expenses		(172,831)	(222,398)	
Administrative expenses		(296,129)	(258,337)	
Other charges	16	(50,377)	(241,433)	
		(519,337)	(722,168)	
Other income		480,695	137,984	
Operating profit		554,411	302,722	
Finance cost		(193,029)	(53,810)	
Profit before taxation		361,382	248,912	
Taxation		(108,056)	(77,850)	
Profit after taxation		253,326	171,062	
		Rupees	Rupees	
Basic and diluted earnings per share		3.13	2.11	

The annexed notes 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.

**Chief Executive Officer** 

Director Chief Financial Officer

# THAL LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

Quarter ended September 30, September 30, 2023 2022 (Rupees in thousands) Profit after taxation 253,326 171,062 Other comprehensive income Item that will not be reclassified to unconsolidated statement of profit or loss in subsequent periods - net of tax Gain on revaluation of long-term investments classified at fair value through other comprehensive income (FVOCI) 20,132 6,170 177,232 Total comprehensive income 273,458

Director

The annexed notes 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer

# THAL LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2023

				Revenue		
	Issued, subscribed & paid-up capital	Capital	General Reserve	Unappropriated profit	Gain on revaluation of investments classified at FVOCI	Total Equity
			(Ru <sub>l</sub>	oees in '000)		
Balance as at June 30, 2022 (Audited)	405,150	1,006,915	21,739,000	3,875,077	203,685	27,229,827
Transfer to general reserve	-	-	3,649,500	(3,649,500)	-	-
				Т	· · · · · · · · · · · · · · · · · · ·	
Profit after taxation	-	-	-	171,062	-	171,062
Other comprehensive income	-	-	-	-	6,170	6,170
Total comprehensive income	-	-	-	171,062	6,170	177,232
Balance as at September 30, 2022 (Un-audited)	405,150	1,006,915	25,388,500	396,639	209,855	27,407,059
Balance as at June 30, 2023 (Audited)	405,150	1,006,915	25,388,500	2,652,214	152,651	29,605,430
Transfer to general reserve	-	-	2,000,000	(2,000,000)	-	-
Profit after taxation	-	-	-	253,326	-	253,326
Other comprehensive income	-	-	-	-	20,132	20,132
Total comprehensive income	-	-	-	253,326	20,132	273,458
Balance as at September 30, 2023 (Un-audited)	405,150	1,006,915	27,388,500	905,540	172,783	29,878,888

The annexed notes 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer

# THAL LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

(GN-AODITED)		
	Quarter	ended
	September 30,	September 30,
	2023	2022
	(Rupees in the	nousands)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	361,382	248,912
Adjustments for non-cash charges and other items:		
Depreciation on:		
- Right-of-use assets	5,925	5,925
- Others	207,653	176,558
Gain on disposal of operating fixed assets	(1,892)	(131)
Amortization	12,358	14,392
Finance cost of:		
- Lease liabilities	1,740	2,159
- Others	191,289	51,651
Dividend income	(245,900)	(42,122)
Interest income	(106,662)	(50,988)
Gain on revaluation / redemption of investments classified at fair value through profit or loss	(11,602)	(16,017)
Provision/(reversal) of allowance for expected credit losses	20,033	(9,986)
(Reversal)/provision for obsolescence of inventories	(26,931)	12,068
Liability no longer payable	(77,929)	_
Provision for retirement benefits	5,492	3,149
	(26,426)	146,658
(Increase)/decrease in current assets	(==, ===,	,
Stores, spares and loose tools	(5,703)	1,818
Stock-in-trade	(1,471,350)	(946,680)
Trade debts		243,031
Loans and advances	(547,886)	
	86,930	(45,482)
Trade deposits and short-term prepayments	1,199,587	738,729
Other receivables	(2,124)	2,185
Sales tax payable	(195,993)	(473,723)
and the same of th	(936,539)	(480,122)
Increase/(decrease) in current liabilities		
Trade and other payables	(640,211)	(693,057)
Cash used in operations	(1,241,794)	(777,609)
Finance costs paid	(200,182)	(61,182)
Retirement benefits paid	(7,511)	(24)
Income tax paid	(155,952)	(417,318)
Long-term deposits - net	(1,380)	(111,010)
Net cash used in operating activities	(1,606,819)	(1,256,133)
	(1,000,010)	(1,200,100)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(209,035)	(384,829)
Additions to intangible assets	(2)	(30)
Proceeds from disposal of operating fixed assets	3,414	243
Dividend income received	104,090	26,242
Interest income received	93,891	42,993
Long-term investment in subsidiary	(60,000)	-
Short-term investments - net	1,962,697	405,215
Net cash generated from investing activities	1,895,054	89,834
CASH FLOWS FROM FINANCING ACTIVITIES		
	(F. 70F)	(4.027)
Principal portion of lease rentals paid	(5,765)	(4,937)
Export Refinance Facility repaid	-	(42,080)
SBP's Refinance Facility for Salaries and Wages repaid	(2.52)	(24,893)
SBP's Temporary Economic Refinance Facility repaid	(3,103)	- (4.00=)
SBP's Financing Scheme for Renewable Energy repaid	(3,066)	(1,805)
Long-term financing obtained	304,427	-
Dividends paid	(831)	(1,162)
Net cash generated from / (used in) financing activities	291,662	(74,877)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	579,897	(1,241,176)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	1,151,888	2,557,628
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	1,731,785	1,316,452
	,,	,,
Cash and bank balances	1,116,790	1,316,452
Short-term investments - Treasury Bills	614,995	
Total cash and cash equivalents	1,731,785	1,316,452
·		

The annexed notes 1 to 22 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer

Director

### THAL LIMITED

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

### 1. THE COMPANY AND ITS OPERATIONS

1.1 Thal Limited (the Company) was incorporated on January 31, 1966 as a public company limited by shares and is listed on the Pakistan Stock Exchange Limited.

The Company is engaged in the manufacture of jute goods, engineering goods, packaging and laminate sheets. The jute operations are located at Muzaffargarh, Punjab, engineering operations at Karachi, Sindh, packaging operations at Hub, Balochistan and Gadoon, Khyber Pakhtunkhwa and laminate operations at Hub, Balochistan. The registered / head office of the Company is situated at 4<sup>th</sup> Floor, House of Habib, 3-Jinnah Co-operative Housing Society, Block 7/8, Shahrah-e-Faisal, Karachi.

1.2 These unconsolidated condensed interim financial statements are separate condensed interim financial statements of the Company in which investments in subsidiaries and associates are accounted for at cost, less impairment losses, if any.

# 2. BASIS OF PREPARATION

### 2.1 Statement of Compliance

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standards 34; 'Interim Financial Reporting', (IAS 34) issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017 (the Act),
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Act; and
- Provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act and IFAS differ with the requirements of IAS 34, the provisions of and directives issued under the Act and IFAS have been followed.

These unconsolidated condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2023.

# 3. ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the Company's annual audited financial statements for the year ended June 30, 2023.

### 4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these unconsolidated condensed interim financial statements are in conformity with the approved accounting standards which requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. However, actual results may differ from these estimates and assumptions.

During the preparation of these unconsolidated condensed interim financial statements, the significant judgements made by management in applying Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the audited annual financial statements for the year ended June 30, 2023.

Note	September 30, 2023 (Un-audited) (Rupees in th	June 30, 2023 (Audited) nousands)
5.1	5,260,119	5,399,374
	60,047	65,972
	5,320,166	5,465,346
5.2	809,467	670,350
	6,129,633	6,135,696
	5.1	2023 (Un-audited) (Rupees in the second of t

**5.1** Details of additions and disposals are as follows:

	Additio	ons	Dispos	sals
	at co	st	at net boo	k value
	Quarter e	ended	Quarter ended	
	Septemb	er 30,	Septemb	er 30,
	2023	2022	2023	2022
	(Un-aud	ited)	(Un-aud	lited)
Note		(Rupees in the	ousands)	
	-	1,725	-	-
	5,073	65,256	-	-
	5,249	2,784	1,522	112
	610	12,403	-	-
	1,393	3,107	-	-
	57,594	13,950	-	-
5.1.1	69,919	99,225	1,522	112
	_	At co Quarter 6 Septemb 2023 (Un-aud Note 5,073 5,249 610 1,393 57,594	Note (Un-audited)(Rupees in the 5,073 65,256 5,249 2,784 610 12,403 1,393 3,107 57,594 13,950	at cost         at net boo           Quarter ended         Quarter ended           September 30,         September           2023         2022         2023           (Un-audited)         (Un-audited)         (Un-audited)           -         1,725         -           5,073         65,256         -           5,249         2,784         1,522           610         12,403         -           1,393         3,107         -           57,594         13,950         -

**5.1.1** Includes transfers from capital work-in-progress amounting to Rs. 32.317 million (September 30, 2022: Rs. 85.468 million).

5.2	The movement of capital work-in-progress is as follows:	Note	September 30, 2023 (Un-audited) (Rupees in tl	June 30, 2023 (Audited) nousands)
	Opening balance Additions during the period Transfers to operating fixed assets	5.3.1	670,350 171,434 (32,317)	914,280 1,036,687 (1,280,617)
	Closing balance		809,467	670,350

5.3.1	Details of additions at cost are as follows:		September 30, 3 2023 (Un-audited) (Rupees in t	2022 (Un-audited)
	Factory building		12,919	-
	Plant and machinery		-	268,585
	Vehicles		-	11,072
	Office and mills equipment		7,255	85,199
	Computer equipment		· -	6,216
	Jigs and fixtures		151,260	-
	•		171,434	371,072
6.	LONG-TERM INVESTMENTS		September 30, 2023 (Un-audited) (Rupees in t	June 30, 2023 (Audited) housands)
	Investments in related parties - at cost			
	Subsidiaries	6.1	9,813,879	9,753,879
	Associates	6.2	2,920,398	2,920,398
			12,734,277	12,674,277
	Other investments - at fair value through other comprehen	sive incon		
	Listed shares		227,431	207,299
			<u>12,961,708</u>	12,881,576

- 6.1 The Company, through its subsidiary, Thal Power (Private) Limited (TPL), undertook to invest USD 34.3 million in PKR equivalent in ThalNova Power Thar (Private) Limited (TNTPL), which is a company developing a coal based power plant. Upto the statement of financial position date, through TPL, the Company has invested Rs. 6,091.32 million in TNTPL acquiring 519,987,000 ordinary shares having face value of Rs. 10 each out of which Rs. 891,460 million is advance against issue of 89,145,984 shares. TNTPL achieved its financial close and commercial operations on September 30, 2020 and February 17, 2023, respectively.
- 6.2 This includes investment in Sindh Engro Coal Mining Company Limited (SECMC), an associate established for the construction of coal mine. Although the Company has less than 20% equity interest in the associate, the management believes that it has significant influence due to the contractual agreement with the shareholders. The Company invested a total of USD 23.1 million in PKR equivalent to develop a cumulative mine capacity of 7.6 mtpa. Phase I of the Project achieved commercial operations in July 2019 and Phase II achieved commercial operation in September 2022. As of the statement of financial position date, the Company has invested Rs. 2,840.15 million acquiring 191,643,025 ordinary shares having face value of Rs. 10 each, at a price of Rs. 14.82 per share.

			September 30, 2023 (Un-audited)	June 30, 2023 (Audited)
		Note	(Rupees in th	
7.	STOCK-IN-TRADE			
	Raw material:			
	- In hand		7,788,615	6,496,867
	- In transit		1,215,499	1,901,911
			9,004,114	8,398,778
	Work-in-process		667,793	513,289
	Finished goods		2,245,367	1,533,857
	Less: Provision for obsolescence		(547,962)	(583,007)
			11,369,312	9,862,917
8.	TRADE DEBTS			
	Considered good		4,265,169	3,717,282
	Allowance for expected credit losses		(101,496)	(81,462)
			4,163,673	3,635,820
9.	LONG-TERM DEPOSITS AND LIABILITY			
	Long-term deposits		1,463	1,463
	Long-term liability		14,545	14,545
	Current portion of long-term liability		(5,495)	(5,495)
			10,513	10,513
10.	LONG-TERM BORROWING - secured			
	SBP's Temporary Economic Refinance Facility	10.1	1,464,571	1,467,674
	Less: Deferred income	12	(267,933)	(286,982)
	Less: Current portion		(179,542)	(136,780)
			1,017,096	1,043,912
	SBP's Financing Scheme for Renewable Energy	10.2	286,572	289,638
	Less: Deferred income		(48,374)	(51,288)
	Less: Current portion		(33,884)	(27,911)
			204,314	210,439
	Long-term loan	10.3	2,675,105	2,370,678
	Less: Current portion		(137,835)	(91,891)
	·		2,537,270	2,278,787
			3,758,680	3,533,138

10.1 In 2020, SBP introduced Temporary Economic Refinance Facility to facilitate purchase of new plant and machinery to be used for setting up of new projects in all sectors. The total amount of the facilities from various commercial banks is Rs. 1,510 million, out of which the Company has utilised Rs 1,465 million as at September 30, 2023. The facilities carry interest at rates ranging from of 1.95% to 3.00% and are repayable in 32 equal quarterly installments starting from July 2023. The facilities are secured against charge against the underlying fixed assets and pledged over mutual fund units.

- 10.2 In 2016, SBP introduced Refinance Scheme for Renewable Energy to encourage and facilitate purchase and installation of renewable energy facilities. Through a circular issued in 2019, the expiry period of the scheme was extended to June 30, 2022. The total amount of the facilities from various commercial banks is Rs. 358 million, out of which the Company has utilised Rs 286 million as at September 30, 2023 for installation of solar power system at various location. The facilities carry interest at rates ranging from 2.45% to 3.45% and are repayable in 40 equal quarterly installments. The facilities are secured against charge against the underlying
- 10.3 In 2022, the Company obtained long-term loan from a commercial bank for investment in ThalNova Power Thar (Private) Limited through its subsidiary, Thal Power (Private) Limited. The facilities carry interest at 3-month KIBOR + 0.25% and are repayable in 20 equal quarterly installments starting from January 2024. The facilities are secured against charge against fixed assets of the Company. In addition, Company also obtained long-term loan from a commercial bank for installation of solar power system, the facility carry interest rate of 3 month KIBOR + 0.25% and are repayable in 18 equal quarterly installments. The facilities are secured against charge against the underlying fixed assets.

		Note	September 30, 2023 (Un-audited) (Rupees in th	June 30, 2023 (Audited) nousands)
11.	LEASE LIABILITY			
	Opening balance Accretion of interest Lease rentals paid Closing balance Less: Current portion		79,810 1,740 (7,505) 74,045 (26,331) 47,714	100,584 8,214 (28,988) 79,810 (25,158) 54,652
12.	DEFERRED INCOME			
	Deferred income Less: Current portion of deferred income		316,307 (69,993) 246,314	338,270 (72,119) 266,151
13.	SHORT TERM BORROWING - secured			
	Export Refinance Facility	13.1	555,000	555,000

13.1 This represents Export Refinance Facility obtained by the Company from various commercial banks. The total amount of the facility is Rs. 555 million (2022: Rs. 555 million). It carries markup at rates ranging from 18% to 19.35% per annum (2022: 2.35% to 3% per annum) and is payable within 180 days on rollover basis. The facility is secured against a joint Pari Passu hypothecation charge on all present and future stocks and book debts of the Company.

14.	INCOME TAX – net	Note	September 30, 2023 (Un-audited) (Rupees in th	June 30, 2023 (Audited) nousands)
	Group Tax Relief adjustments Group Taxation adjustments	14.1	(684,120) 58,266	(684,120) 58,266
	Income tax provision less tax payments – net		1,362,778 736,924	1,359,756 733,902

14.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its holding company for set off against the income of its holding company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Company adjusted its tax liabilities for the tax years 2008 to 2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired had been paid to the subsidiary company.

The original assessments of the Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Company under Section 59B of the Ordinance aggregating to Rs.593.466 million. The Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeals) (CIR) Order. The ATIR has passed an order in favour of the Company for the above tax years. In response, the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

In addition to the above, the Company had also acquired the tax losses of Thal Boshoku Pakistan (Private) Limited (TBPK) in tax year 2023 amounting to Rs. 48.359 for set off against the Company's tax liability. The amount of tax losses acquired are yet to be paid to the subsidiary.

### 15. CONTINGENCIES AND COMMITMENTS

# 15.1 Contingencies

There were no material changes in the status of contingencies as reported in the audited unconsolidated financial statements for the year ended June 30, 2023 except as disclosed in note 14.1 to these unconsolidated condensed interim financial statements.

15.2	Commi	tments	Note	September 30, 2023 (Un-audited) (Rupees in t	June 30, 2023 (Audited) housands)
10.2	001111111				
	15.2.1	Post dated cheques have been issued to Collector of Custom		4,664	17,072
	15.2.2	Outstanding letters of credit for import of raw material and plant and machinery		3,636,813	3,884,823
	15.2.3	Letter of guarantees issued by banks on behalf of the Company in respect of financial committments of the Company	15.2.5	5,721,092	5,725,517
	15.2.4	Commitments in respect of raw material			340,085
	15.2.5	These guarantees are secured against certain items of property,	plant ar	nd equipment of th	e Company.

# 16. OTHER CHARGES

This includes exchange loss amounting to Rs. 26.201 million (September 30, 2022: Rs.236.611 million).

# 17. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of subsidiaries, associates, employee benefit funds, directors and key management personnel. Detail of transactions with related parties during the period are as under:

Relationship	Nature of transactions	Quartei	ended
		September 30, 2023 (Un-au (Rupees in	
Subsidiaries	Professional services acquired Purchase of goods Interest income on loan to subsidiary Investment in subsidiary Service fee	69,996 15 - 60,000 8,100	48,013 229 11,438 - 8,100
Associates	Sales of goods Dividend income Insurance premium Insurance claim received Purchase of assets Mark-up and bank charges Interest received Rent received	1,750,316 141,810 14,600 68 - 12,816 40,639 868	2,391,216 15,893 13,987 21,188 13,720 792 27,289 811
Employee benefit funds	Contribution to provident fund Contribution to retirement benefit fund	31,077 5,492	22,017 3,550
Key management personnel	Remuneration paid	57,623	21,711
Directors	Directors' meeting fee paid	367	362

# 18. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks. These unconsolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended June 30, 2023. There have been no changes in any risk management policies since the year end.

# 19. FAIR VALUE OF FINANCIAL INSTRUMENTS

There were no transfers amongst levels during the period.

# 20. GENERAL

- 20.1 Figures have been rounded off to the nearest thousand Rupee, unless otherwise stated.
- **20.2** Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications to report.

# 21. SUBSEQUENT EVENT

The Board of Directors had recommended final cash dividend of Rs. 6.50 per share for the year ended June 30, 2023. These unconsolidated condensed interim financial statements do not reflect the payment of cash dividend which was approved by the shareholders in the Annual General Meeting held on October 23, 2023.

# 22. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on October 27, 2023 by the Board of Directors of the Company.

**Chief Executive Officer** 

Director

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# THAL LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2023

	Note	Septemer 30, 2023 (Un-audited) (Rupees in tl	June 30, 2023 (Audited)
ASSETS		(Nupees iii ti	iousarius)
NON-CURRENT ASSETS			
Property, plant and equipment	5	7,642,303	7,638,720
Intangible assets		76,984	89,690
Investment property		5,755,723	5,844,542
Long-term investments	6	20,898,643	18,896,467
Long-term deposits and advances		286,992	285,612
Long-term prepayments		22,501 34,683,146	22,501 32,777,532
CURRENT ASSETS		34,003,140	32,777,532
Stores, spares and loose tools		237,633	236,760
Stock-in-trade	7	11,630,194	10,159,070
Trade debts	8	4,283,650	3,731,568
Loans and advances		262,196	337,573
Trade deposits and short-term prepayments		398,793	1,496,663
Interest accrued		30,680	39,415
Other receivables		1,075,515	925,636
Short-term investments		9,107,824	9,627,973
Sales tax refundable  Cash and bank balances		546,790 1,669,857	359,228 1,900,408
Cash and pank palances		29,243,132	28,814,294
TOTAL ASSETS		63,926,278	61,591,826
			01,001,020
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorised capital			
200,000,000 (June 30, 2021: 200,000,000) ordinary shares of Rs.5 each		1,000,000	1,000,000
Issued, subscribed and paid-up capital 81,029,909 (June 30, 2021: 81,029,909) ordinary shares of Rs. 5/- each		405,150	405,150
Share deposit money		12	403, 130
Reserves		40,703,417	38,559,057
Equity attributable to equity holders' of the parent		41,108,579	38,964,219
Non-controlling interest		7,241,053	7,031,653
•		48,349,632	45,995,872
NON-CURRENT LIABILITIES			
Long-term deposits and liability	9	342,271	341,861
Long-term borrowings	10	4,208,693	3,539,882
Lease liabilities	11	857,487	890,300
Deferred income	12	246,314	257,599
Deferred tax liability		897,801	664,698
		6,552,566	5,694,340
CURRENT LIABILITIES			
Trade and other payables		6,291,137	6,964,719
Accrued markup		68,507	99,984
Unclaimed dividend		103,207	103,451
Unpaid dividend	40	22,944	23,531
Current portion of long-term borrowings	10	409,805	259,030
Current portion of lease liablities Current portion of deferred income	11 12	93,466     69,993	131,231 80,671
Short-term borrowings	13	622,751	1,028,815
Income Tax - net	14	1,342,270	1,210,182
	77	9,024,080	9,901,614
CONTINGENCIES AND COMMITMENTS	15	,- ,	, - ,-
TOTAL EQUITIES AND LIABILITIES		63,926,278	61,591,826

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Chief Executive Officer

Director

# THAL LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

	Quarter	ended
	Septemer 30, 2023	Septemer 30, 2022
	(Rupees in t	thousands)
Revenue - net	6,099,830	7,268,069
Cost of sales	(5,607,459)	(6,476,647)
Gross Profit	492,371	791,422
Distribution costs	(174,425)	(225,642)
Administrative expenses	(413,513)	(391,388)
Other charges	(50,375)	(276,314)
	(638,313)	(893,344)
Other income	1,356,152	888,791
Operating Profit	1,210,210	786,869
Finance costs	(255,884)	(100,376)
	954,326	686,493
Share of net profit of associates - after tax	2,057,071	575,742
Profit before taxation	3,011,397	1,262,235
Taxation	(684,963)	(336,457)
Profit after taxation	2,326,434	925,778
Attributable to:		
- Equity holders of the Holding Company	2,117,034	786,813
- Non-controlling interest	209,400	138,965
	2,326,434	925,778
	Rupees	Rupees
Basic and diluted earnings per share	•	-
attributable to the equity holders of the		
Holding Company	<u>26.13</u>	9.71

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Director

**Chief Executive Officer** 

# THAL LIMITED

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2023

(UN-AUDITED)

	Quarte	r ended
	Septemer 30, 2023 (Rupees in	Septemer 30, 2022 thousands)
Profit after taxation	2,326,434	925,778
Other comprehensive income		
Gain on revaluation of investments at fair value		
through other comprehensive income	20,132	1,198
Share of acturial loss on remeasurement of defined benefit plans of associates	7,193	7,193
oi associates	7,133	7,195
Total comprehensive income for the period, net of tax	2,353,759	934,169
Attributable to:		
- Equity holders of the Holding Company	2,144,359	795,204
- Non-controlling interest	209,400	138,965
	2,353,759	934,169

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

**Chief Executive Officer** 

# THAL LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2023

				RE	SERVES		]	
					Revenue			
	Issued, subscribed & paid-up capital	Share deposit money	Capital	General Reserve	Unappropriated profit	Gain on revaluation of investments classified at FVOCI	Non-controlling interest	Total equity
				R	tupees in '000			
Balance as at June 30, 2022 (Audited)	405,150	12	67,929	21,780,875	12,484,696	198,716	6,656,553	41,593,931
Transfer to general reserve	-	-	-	3,649,500	(3,649,500)	-	-	-
Profit for the period		_	_	-	786,813		138,965	925,778
Other comprehensive income	_	_	_	_	7.193	6.170		13,363
Total comprehensive income	-	-	-	-	794,006	6,170	138,965	939,141
Balance as at September 30, 2022 (Un-audited)	405,150	12	67,929	25,430,375	9,629,202	204,886	6,795,518	42,533,072
Balance as at June 30, 2023 (Audited)	405,150	12	67,929	25,430,375	12,913,071	147,682	7,031,653	45,995,872
Transfer to general reserve	-	-	-	2,000,000	(2,000,000)	-	-	-
Profit for the period Other comprehensive income	-	:	-	-	2,117,034 7,193	20,133	209,400	2,326,434 27,326
Total comprehensive income	-	-	-	-	2,124,227	20,133	209,400	2,353,760
Balance as at September 30, 2023 (Unaudited)	405,150	12	67,929	27,430,375	13,037,298	167,815	7,241,053	48,349,632

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Chief Executive Officer

### THAL LIMITED

# CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

(UN-AUDITED)		
	Quarter e	nded
	Septemer 30,	Septemer 30,
	2023	2022
	(Rupees in the	ousands)
CASH FLOWS FROM OPERATING ACTIVITIES		•
Profit before taxation	3,011,397	1,262,235
Adjustments for non-cash charges and other items:	, ,	
Depreciation on:		
- Right-of-use assets	44,129	61,244
- Others	290,695	227,560
Liabilities on longer payable	(77,929)	-
Exchange loss on long-term loan	(11,020)	34,460
Amortisation	12,384	33,958
Share in profit of associates - after taxation	(2,057,071)	(575,742)
Finance cost of:		00.050
- Lease liabilities	30,713	69,653
- Others	225,171	30,723
Dividend income	(307,986)	(168,937)
Interest income	(270,411)	(102,449)
Gain on revaluation / redemption of investments classified at fair value through profit or loss	(11,602)	(16,017)
Provision / reversal of expected credit loss	20,033	(9,986)
Provision charge / (reversal) for obsolescnence of inventories	(43,258)	29,116
Provision for retirement benefits	5,492	3,149
(Gain) / Loss on sale of property, plant and equipment	(302)	(242)
(Gain) / Loss on sale of investment property	(1,968)	`_
(,	(2,141,910)	(383,510)
	869,487	878,725
(Increase) / decrease in current assets	809,467	070,723
(Increase) / decrease in current assets	45.050	(000)
Stores, spares and loose tools	15,672	(862)
Stock-in-trade	(1,444,411)	(1,140,431)
Trade debts	(572,115)	240,008
Loans and advances	75,378	(56,080)
Trade deposits and short-term prepayments	1,097,870	738,860
Other receivables	(8,069)	14,431
Increase / (decrease) in current liabilities		
Deferred income	14,144	13,983
Sales tax payable	(187,562)	(551,786)
Trade and other payables	(610,405)	(615,598)
nado ana onos payabos	(1,619,498)	(1,357,475)
Cash generated from operations	(750,011)	(478,750)
Cash generated nonit operations	(730,011)	(470,730)
Finance posts poid	(272 FFF)	(06.060)
Finance costs paid	(273,555)	(96,069)
Retirement benefits paid	(7,332)	(2,362)
Income tax paid	(317,803)	(566,024)
Long-term deposits - net	(970)	(338)
Net cash used in operating activities	(1,349,671)	(1,143,543)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(257,545)	(578,479)
Additions to investment property	(1,706)	3,967
Additions to intangible assets	323	(18,973)
Dividends received	307,986	168,950
Interest received	245,400	92,354
Proceeds from disposal of property, plant and equipment	11,934	1,361
		1,301
Long-term investment	(59,590)	(04.000)
Short term investments	1,180,490	(81,098)
Net cash generated from investing activities	1,427,292	(411,918)
CASH FLOWS FROM FINANCING ACTIVITIES		
Lease rentals	(84,540)	(87,592)
Dividends paid	(831)	(1,162)
Export Refinance Scheme (repaid)/obtained	- 1	(42,080)
SBP Refinance Facility for Salaries & Wages repaid	_   _	(24,893)
SBP Temporary Economic Refinance Facility repaid	(3,103)	` - '/
SBP Financing Scheme for Renewable Energy repaid	(3,066)	(1,805)
Long term loans	804,427	7,286
Net cash used in financing activities	712,887	(150,246)
The court used it interioring activities	112,007	(130,240)
NET INCREASE //DECREASE) IN CASH AND CASH FOUND FAITS	700 500	(1 705 707)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	790,508	(1,705,707)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	1,426,593	2,952,517
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	2,217,101	1,246,810
Cash and bank balances	1,669,857	1,780,801
Short-term investments - T-Bills	614,995	(533,991)
Short-term running finance	(67,751)	
-	2,217,101	1,246,810
	<del></del>	

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

**Chief Executive Officer** 

Director

#### THAL LIMITED

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2023 (UN-AUDITED)

#### 1. THE GROUP AND ITS OPERATIONS

1.1 Thal Limited (the Holding Company) was incorporated on January 31, 1966 as a public company limited by shares

The Holding Company is engaged in the manufacture of jute goods, engineering goods, packaging and laminate sheets. The registered office of the holding company is situated at 4th Floor, House of Habib, 3 Jinnah Cooperative Housing Society, Block 7/8, Sharae Faisal, Karachi.

The Group comprises of the Holding Company and its subsidiaries, Noble Computer Services (Private) Limited, Pakistan Industrial Aids (Private) Limited, Makro-Habib Pakistan Limited, Habib METRO Pakistan (Private) Limited, Thal Boshoku Pakistan (Private) Limited, Thal Power (Private) Limited and Thal Electrical (Private) Limited.

- Noble Computer Services (Private) Limited is engaged in providing Internal Audit Services, I.T. related Services, Advisory Services, H.R Services and Management Services.
- Pakistan Industrial Aids (Private) Limited is engaged in trading of various products.
- Makro-Habib Pakistan Limited is engaged in a chain of wholesale / retail cash and carry stores.
- Habib METRO Pakistan (Private) Limited's main business is to own and manage properties.
- Thal Boshoku Pakistan (Private) Limited is engaged in the manufacturing of Air cleaner set assembly, Seat track sub assembly and Seat side frame sub assembly for automobiles.
- Thal Power (Private) Limited has entered into a joint venture agreement with M/s Novatex for collaboration to develop a 330 MW Coal-fired Power Generation Plant at Thar, Sindh.
- Thal Electrical (Private) Limited was incorporated in Pakistan on January 12, 2018 as a private limited company.

These subsidiaries have been consolidated in these consolidated condensed interim financial statements.

### 1.2 Geographical location and address of busines units

### **Holding Company:**

The registered office of the Holding Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

### **Plants**

# **Holding Company:**

The Jute operations are located at Muzaffargarh, Punjab.

Engineering operations are located at Korangi and Port Qasim, Karachi, Sindh

Packaging operations are located at Hub, Balochistan and Gadoon, Khyber Pakhtunkhwa.

Laminate operations are located at Hub, Balochistan

# Subsidiaries:

Noble Computer Services (Private) Limited operations are located at 2nd Floor, House of Habib, 3-Jinnah Coperative Housing Society, Block 7/8, Sharae Faisal, Karachi,

Pakistan Industrial Aids (Private) Limited operations are located at - Plot number 192, Korangi Industrial area, Sector 22, Karachi.

Makro-Habib Pakistan Limited is located at 2nd, House of Habib - 3- Jinnah Co-Operative Housing Society, Sharae Faisal, Karachi.

Habib METRO Pakistan (Private) Limited operations are located at Mezzanine Floor, House of Habib, 3-Jinnah Coperative Housing Society, Block 7/8, Sharae Faisal, Karachi.

Thal Boshoku Pakistan (Private) Limited (TBPPL) operations are located at - Plot number SP-C, North Western Industrial Road, Port Qasim, Karachi.

Thal Power (Private) Limited operations are located at 4th Floor, House of Habib, 3-Jinnah Co-perative Housing Society, Block 7/8, Sharae Faisal, Karachi.

Thal Electrical (Private) Limited operations are located at 4th Floor, House of Habib, 3-Jinnah Co-perative Housing Society, Block 7/8, Sharae Faisal, Karachi.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standards 34; 'Interim Financial Reporting', (IAS 34) issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017 (the Act),
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Act; and
- Provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act and IFAS differ with the requirements of IAS 34, the provisions of and directives issued under the Act and IFAS have been followed.

2.2 These consolidated condensed interim financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's audited consolidated financial statements for the year ended June 30, 2023.

# 3 ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2023.

### 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these consolidated condensed interim financial statements are in conformity with the approved accounting standards which requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. However, actual results may differ from these estimates and assumptions.

During the preparation of these consolidated condensed interim financial statements, the significant judgements made by management in applying Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the audited annual financial statements for the year ended June 30, 2023.

#### 5 PROPERTY, PLANT AND EQUIPMENT Septemer 30, June 30, Note 2023 2023 (Un-audited) (Audited) (Rupees in thousands) Operating fixed assets - owned 5.1 6,097,601 6,260,694 - right-of-use assets 75,962 83,534 6,173,563 6,344,228 Capital work-in-progress 5.2 1,468,740 1,294,491 7,642,303 7,638,719

**5.1** Details of additions and disposals are as follows:

	Additio	ns	Deletio	ons
	at cos	t	at book	value
	Quarter ei	nded	Quarter e	ended
	Septemei	r 30,	Septeme	er 30,
	2023	2022	2023	2022
	(Un-audi	ted)	(Un-aud	ited)
		(Rupees in th	ousands)	
Factory building	-	1,725	-	-
Plant and machinery	5,073	65,256	-	-
Furniture and fittings	-	560	-	-
Vehicles	14,852	2,869	9,520	202
Office and mills equipment	610	12,403	-	564
Computer equipment	7,504	6,413	144	353
Jigs and Fixtures	57,594	13,950	-	
	85,633	103,176	9,664	1,119

**5.1.1** Includes transfers from capital work-in-progress amounting to Rs. 32.318 million (September 30, 2022: Rs. 96.618 million).

		Septemer 30, 2023 (Un-audited)	June 30 2023 (Audited)
5.2	The movement of capital work-in-progress is as follows:	(Rupees in the	housands)
	Opening balance	1,294,491	925,430
	Additions during the year	206,567	1,622,280
	Transfers to operating fixed assets	(32,318)	(1,253,219)
	Closing balance	1,468,740	1,294,491

### **5.3.1** Details of additions at cost are as follows:

			Septemer 30,	Septemer 30,
			2023	2022
			(Un-audited)	(Audited)
			(Rupees in	thousands)
	Factory building		12,919	90,187
	Plant and machinery		35,133	379,247
	Vehicles		-	11,072
	Office and mills equipment		7,255	85,199
	Computer equipment		-	6,216
	Jigs and fixtures		151,260	
			206,567	571,921
			Septemer 30,	June 30,
			2023	2023
			(Un-audited)	(Audited)
			` '	thousands)
6	LONG-TERM INVESTMENTS		(Nupees III	illousalius
	Investment in related parties			
	Investment in associates - equity accounting	6.1 & 6.2	20,671,212	18,689,168
	Other investments - at fair value through other comprehensive	income		
	Listed shares		227,431	207,299
			20,898,643	18,896,467

- 6.1 The Group undertook to invest USD 34.3 million in PKR equivalent in ThalNova Power Thar (Private) Limited (TNTPL), which is a company developing a coal based power plant. Upto the reporting date, the Group has invested Rs. 6,091.32 million in TNTPL acquiring 519,987,000 ordinary shares having face value of Rs. 10 each out of which Rs. 891,460 million is advance against issue of 89,145,984 shares. TNTPL achieved its financial close and commercial operations on September 30, 2020 and February 17, 2023, respectively.
- 6.2 The Group undertook to invest a total of USD 25.6 million to expand the mine to 7.6 mtpa. Phase I of the Project achieved commercial operations in July 2019 and Phase II achieved commercial operation in September 2022. As on the reporting date, the Group has invested Rs. 2,840.15 million acquiring 191,643,025 ordinary shares having face value of Rs. 10 each, at a price of Rs. 14.82 per share.

		Note	Septemer 30, 2023 (Un-audited)	June 30, 2023 (Audited)
7	STOCK-IN-TRADE			
	Raw material - In hand		8,075,003	6,818,804
	- In transit		1,234,723	1,916,341
			9,309,726	8,735,145
	Work-in-process Finished goods		667,793	513,289
	- In hand		2,292,827	1,577,501
	Less: Provision for obsolescence		(640,152)	(666,865)
	2000. Trovision for observed		11,630,194	10,159,070
8	TRADE DEBTS			
	Considered good		4,385,146	3,813,095
	Allowance for expected credit losses		(101,496)	(81,527)
	·		4,283,650	3,731,568
9	LONG-TERM DEPOSITS AND LIABILITY			
	Long-term deposits		333,221	332,811
	Long-term liability		14,545	14,545
	Current portion of long-term liability		(5,495)	(5,495)
			342,271	341,861
			Contomor 20	
			Septemer 30,	June 30, 2023
		Note	2023	2023
		Note		2023 (Audited)
10	LONG-TERM BORROWINGS	Note	2023 (Un-audited)	2023 (Audited)
10	LONG-TERM BORROWINGS Secured	Note	2023 (Un-audited)	2023 (Audited)
10	Secured SBP's Temporary Economic Refinance Facility	10.1	2023 (Un-audited) (Rupees in t	2023 (Audited) housands)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income		2023 (Un-audited) (Rupees in t	2023 (Audited) housands) 1,467,674 (286,982)
10	Secured SBP's Temporary Economic Refinance Facility	10.1	2023 (Un-audited) (Rupees in t	2023 (Audited) housands) 1,467,674 (286,982) (136,780)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income	10.1	2023 (Un-audited) (Rupees in t	2023 (Audited) housands) 1,467,674 (286,982)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income	10.1	2023 (Un-audited) (Rupees in t	2023 (Audited) housands) 1,467,674 (286,982) (136,780)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income	10.1 12.	2023 (Un-audited) (Rupees in t	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy	10.1 12.	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884)	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income	10.1 12.	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911) 210,439
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan - Others	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911)
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911) 210,439
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party Less: Current portion	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000	2023 (Audited) housands)  1,467,674 (286,982) (136,780) 1,043,912  289,638 (51,288) (27,911) 210,439  2,370,678
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000 (137,835) (56,096)	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911) 210,439
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party Less: Current portion Others	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000 (137,835)	2023 (Audited) housands) 1,467,674 (286,982) (136,780) 1,043,912 289,638 (51,288) (27,911) 210,439 2,370,678
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party Less: Current portion Others Related party Islamic mode of financing	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000 (137,835) (56,096) 2,981,174	2023 (Audited) housands)  1,467,674 (286,982) (136,780) 1,043,912  289,638 (51,288) (27,911) 210,439  2,370,678 - (91,891) - 2,278,787
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party Less: Current portion Others Related party	10.1 12. 10.2 10.3 10.4	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000 (137,835) (56,096) 2,981,174	2023 (Audited) housands)  1,467,674 (286,982) (136,780) 1,043,912  289,638 (51,288) (27,911) 210,439  2,370,678 - (91,891) - 2,278,787
10	Secured  SBP's Temporary Economic Refinance Facility Less: Deferred income Less: Current portion  SBP's Financing Scheme for Renewable Energy Less: Deferred income Less: Current portion  Long-term loan Others Related party Less: Current portion Others Related party Islamic mode of financing	10.1 12. 10.2	2023 (Un-audited) (Rupees in to 1,464,571 (267,933) (179,542) 1,017,096 286,572 (48,374) (33,884) 204,314 2,675,105 500,000 (137,835) (56,096) 2,981,174	2023 (Audited) housands)  1,467,674 (286,982) (136,780) 1,043,912  289,638 (51,288) (27,911) 210,439  2,370,678 - (91,891) - 2,278,787

- 10.1 In 2020, SBP introduced a Temporary Economic Refinance Facility to facilitate purchase of new plant and machinery to be used for setting up of new projects in all sectors. The total amount of the facilities from various commercial banks is Rs 1,510 million, out of which the Group has utilised Rs 1,465 million as at September 30, 2023. The facilities carry interest at rates ranging from of 1.95% to 3.00% and are repayable in 32 equal quarterly installments starting from July 2023. The facilities are secured against charge against the underlying fixed assets and pledged over mutual fund units.
- 10.2 In 2016, SBP introduced Refinance Scheme for Renewable Energy to encourage and facilitate purchase and installation of renewable energy facilities. Through a circular issued in 2019, the expiry period of the scheme was extended to June 30, 2022. The total amount of the facilities from various commercial banks is Rs 358 million, out of which the Group has utilised Rs 297 million as at September 30, 2022 for installation of solar power system at various location. The facilities carries interest at rates ranging from 2.45% to 3.45% and are repayable in 40 equal quarterly installments. The facilities are secured against charge against the underlying fixed assets.
- 10.3 In 2022, the Holding Company obtained long-term loan from a commercial bank for investment in ThalNova Power Thar (Private) Limited through its subsidiary, Thal Power (Private) Limited. The facilities carry interest at 3-month KIBOR + 0.25% and are repayable in 20 equal quarterly installments starting from January 2024. The facilities are secured against charge against fixed assets of the Company. In addition, Holding Company also obtained long-term loan from a commercial bank for installation of solar power system, the facility carry interest rate of 3 month KIBOR + 0.25% and are repayable in 18 equal quarterly installments starting from March 2025. The facilities are secured against charge against the underlying fixed assets.
- 10.4 Subsidiary Company (TBBPL), obtained long-term loan from Habib Metropolitan Bank Limited, a related party. The facility carry interest rate of 3 month KIBOR + 1.25% and are repayable in 20 equal quarterly installments starting from October 2023. The facility is secured against charge against the underlying fixed assets.
- **10.5** This represents Diminishing Musharaka Arrangement of Rs. 12.728 million with a modaraba for financing expenditure incurred. The tenor of the facility is five years with no years grace period. This finance facility is repayable in sixty equal monthly installments which commenced from December 2021 and is payable latest by October 2027.

		Note	Septemer 30, 2023 (Un-audited)	June 30, 2023 (Audited) thousands)
11	LEASE LIABILITY		(rapooo iii	inouounuo,
	Opening balance Additions during the year Accretion of interest Lease rentals paid Closing balance Less: Current maturity		1,021,531 - 138,287 (208,865) 950,953 (93,466) 857,487	1,016,725 14,502 125,226 (134,922) 1,021,531 (131,231) 890,300
12.	DEFERRED INCOME			
	Deferred income Less: Current portion of deferred income		316,307 (69,993) 246,314	338,270 (80,671) 257,599
13.	SHORT TERM FINANCING - secured			
	Export Refinance Scheme Running Finance	13.1 13.2	555,000 67,751 622,751	555,000 473,815 1,028,815

- 13.1 This represents Export Refinance Facility obtained by the Holding Company from various commercial bank. The total amount of the facility is Rs. 555 million. It carries markup at rates ranging from 16.7% to 17% per annum (2022: 2.35% to 3% per annum) and is payable within 180 days on rollover basis. Secured against a joint Pari Passu hypothecation charge on all present and future stocks and book debts of the Holding Company. The portion of the facility utilized during the year amounted to Rs 555 million (2022: Rs. 555 million).
- 13.2 Represents short-term running finance facilities obtained from various commercial banks which carry markup at the rates ranging from 3 month KIBOR plus 0.25%-0.4% to 1 month KIBOR plus 1% per annum (2022: 3 month KIBOR plus 0.4% to 1 month KIBOR plus 1% per annum) and are repayable on demand. These are secured by way of pair passu hypothecation charge over all the present and future stocks and receivables of the Group and all plant and machinery of the Group located at factory premises.

		Note	2023 (Un-audited) (Rupees in t	June 30, 2023 (Audited) housands)
14.	INCOME TAX - Net			
	Group Tax Relief adjustments Group Taxation adjustments Income Tax provision less tax payments - net	14.1	684,120 (58,266) (1,968,124)	684,120 (58,266) (1,836,036)
			(1,342,270)	(1,210,182)

**14.1** In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its Holding Company for set off against the income of its Holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Holding Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

The original assessments of the Holding Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Holding Company under Section 59B of the Ordinance aggregating to Rs. 593.466 million. The Holding Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Holding Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeal) (CIR) Order. The ATIR has passed an order in favour of the Holding Company for the above tax years; the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

### 15. CONTINGENCIES AND COMMITMENTS

### 15.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual consolidated financial statements for the year ended June 30, 2021.

		Septemer 30, 2023	June 30, 2023
	N-4-	(Un-audited)	(Audited)
15.2 Commitments	Note	(Rupees in the	nousanas)
15.2.1 Post dated cheques have been issued to Collector of Custom		4,664	17,071
<b>15.2.2</b> Outstanding letters of credit for import of raw material and plant and machinery		3,970,971	3,960,911
<b>15.2.3</b> Letter of guarantees issued by banks on behalf of the Group in respect of financial committments of the Group	15.2.7	5,957,605	5,962,030
15.2.4 Commitments in respect of raw material		79,721	419,806
15.2.5 Commitments in respect of capital expenditure			396
15.2.6 Commitments for rentals under Ijarah (lease) agreements			
Within one year		842	842
After one year but not later than five years		1,613	1,824
		2,455	2,666

# 16. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Group comprise associates, retirement funds, directors and key management personnel. Detail of transactions and balances with related parties during the period, other than those disclosed elsewhere in these consolidated condensed interim finanacial statements, are as follows:

		Quarter ended	
		Septemer 30, 2023	Septemer 30, 2022
		(Un-au	udited)
Relationship	Nature of transactions	Rupees in	thousand
Associates	Sales of goods	1,914,805	2,615,140
	Dividend income received	141,810	15,893
	Professional services rendered	56,579	58,278
	Rent / licence fee received	573,396	515,538
	Insurance premium paid	15,743	15,421
	Insurance claim received	101	22,073
	Supplies purchased	100,047	322,356
	Mark-up and bank charges	37,127	8,529
	Interest received	88,580	42,721
	Purchase of assets	9,603	13,720
Employee benefit plans	Contribution to provident fund	35,951	26,256
	Contribution to retirement benefit fund	5,492	3,550
Key management personnel	Remuneration	57,623	21,711
Directors	Directors' meeting fee	367	362

### 17 FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Group's activities expose it to a variety of financial risks. These consolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 30 June 2023. There have been no changes in any risk management policies since the year end.

# 18 FAIR VALUE OF FINANCIAL INSTRUMENTS

There were no transfers amongst levels during the period.

### 19 SEGMENT ANALYSIS

	Quarter ended									
	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,	Septemer 30,
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	Engine	ering	Building material ar	nd allied products	Real estate mana		Elimin		Tot	al
					Rupees in	thousand				
Sales Revenue - External	2,621,908	3,778,133	3,439,812	3,425,937	38,110	63,999	-	-	6,099,830	7,268,069
- Internal	=	-	•	-	99,734	70,278	(99,734)	(70,278)	•	-
Rental income					656,485	581,317			656,485	581,317
Total Segment Revenue	2,621,908	3,778,133	3,439,812	3,425,937	794,329	715,594	(99,734)	(70,278)	6,756,315	7,849,386
Segment Result	104,416	269,426	374,623	504,861	451,195	400,508	-	-	930,235	1,174,795
Unallocated corporate (expenses) / income:										
Administrative & distribution costs									(358,252)	(437,983)
Other charges									(50,375)	(276,314)
Other income									688,602	326,371
Operating profit									1,210,210	786,869
Finance cost									(255,884)	(100,376)
Share in profit of associates									2,057,071	575,742
Taxation									(684,963)	(336,457)
Profit after taxation									2,326,434	925,778

# 20 GENERAL

- **20.1** Figures have been rounded off to the nearest thousands.
- **20.2** Corresponding figures have been re-classified for the purpose of better presentation and comparisons, wherever necessary. However, there are no material reclassifications to report.

# 21 SEUBSEQUENT EVENT

The Board of Directors had recommended final cash dividend of Rs. 6.50 per share for the year ended June 30, 2023. These consolidated condensed interim financial statements do not reflect the payment of cash dividend which was approved by the shareholders in the Annual General Meeting held on October 23, 2023.

# 22 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on October 27, 2023 by the Board of Directors of the Holding Company.

**Chief Executive Officer** 

Director

# تقللميثله

# ڈائر یکٹرز کی جائزہ رپورٹ برائے شیئر ہولڈرز

بورڈ آف ڈائر کیٹرز کی جانب سے ہم ڈائر کیٹرز کی جائزہ رپورٹ بشمول 30 ستمبر 2023 کوختم ہونے والی مدت کیلئے قتل لمیٹر (دی'' کمپنی'') کے غیر آڈٹ شدہ مجموعی عبوری مالیاتی حسابات پیش کررہے ہیں۔

# معاشى جائزه

اس سہ ماہی کے دوران اقتصادی صورتحال ست روی کا شکار رہی اس کے ساتھ پالیسی ریٹ 22 فیصد پر برقرار رہا جبکہ روپ کی قدر میں کمی اور بنیادی افراطِ زرسہ ماہی کے دوران حاوی رہا۔اس صورتحال کے باعث کاروباروں میں بحرانی صورتحال در پیش رہنے کے ساتھ صارفین کے لئے بھی مجموعی طور پر چیلنجز کا سامنار ہا۔

# مالياتى نتائج

ر پیرٹ	كنيالية	ؿڔؿڔٮ	أن كنيالب	
برائے3ماہ	مدت مختتمه	رائے3ماہ	مدت خنتمه ب	(روپےملین میں)
30 تتبر 2022	30 ستمبر 2023	30 تتبر 2022	30 ستمبر 2023	·
7,268	6,100	6,919	5,861	خالص آمدنی
1,262	3,011	249	361	قبل از ٹیکس منافع
336	685	78	108	<sup>ش</sup> ىكىسىز
926	2,326	171	253	بعداز ٹیکس منافع
9.71	26.13	2.11	3.13	فی شیئر آمدنی (روپے میں)

# كاركردگى كاجائزه

ختم ہونے والے 3 ماہ کے لئے کمپنی کی سیلز آمدنی گزشتہ سال کے مقابلے میں 15 فیصد سے کم ہوکر 5.9 بلین روپے ہوگئ ہے۔ منافع بعداز ٹیکس 253 ملین روپے (48 فیصدزیادہ) ریکارڈ کیا گیا جو گزشتہ سال کی اس مدت کے دوران 171 ملین روپے رہاتھا۔

# كاروباري شعبون كاجائزه

کمپنی کے آپریٹنگ کاروباروں کی 2 شعبوں بنام شعبہ انجینئر نگ اور پیکیجنگ، بلڈنگ میٹریل اورمنسلکہ پروڈکٹس کے شعبے کے تحت درجہ بندی کی گئی ہے۔

# شعبهانجينير نگ

کمپنی کاانجینئر نگ کا شعبه درج ذیل پرمشمل ہے:

- ﴾ تقرمل اورانجن کمیونینٹس ڈویژن
  - اليكٹرك مسٹمز ڈویژن

ان کاروباروں میں بنیادی طور پرآ ٹوموٹیوا نڈسٹری کیلئے پارٹس کی تیاری پرتوجہ دی جاتی ہے۔

30 ستمبر 2023 کوئتم ہونے والی مدت کے دوران انجینئر نگ کے شعبے نے 2.4 بلین رویے کی سیاز حاصل کی جواس کے مقابلے میں گزشتہ سال کی اس مدت کے دوران 3.5 بلین رویے تھی اوراس طرح 31 فیصد کی کمی ظاہر ہوئی۔

سیلز میں کمی کو براہ راست آٹومو ہائیلز کی طلب سےمنسوب ہے۔

# آ وَتُ لُك

ہنگامہ خیز معاشی واقتصادی صورتحال کے باعث آؤٹ لُگ چیلنجنگ رہا۔انتظامیہ کاروبار کی توسیع اور آٹوموٹیو کے شعبے سے باہراس کے پھیلا وَ،مقامی صنعتوں کےمزیدِفروغ اور با کفایت پیداواری لاگت کے شمن میں بھریورتوجہ دےرہی ہے تا کہ منافع بخش آپریشنز کو برقرار رکھا جائے۔

# پیچنگ، بلڈنگ میٹریلز اورمنسلکه پروڈکٹس کا شعبہ

سمینی کا پیکیجنگ، بلڈنگ میٹریل اورمنسلکہ پروڈ کٹس کا شعبہ درج ذیل پرمشمنل ہے:

- جوٹ ڈویژن
- پیکینگ ڈویژن گیمینیٹس ڈویژن

سہ ماہی کے دوران شعبے کا مجموعی سیمنٹ ٹرن اوور گزشتہ سال کی طرح 3.4 بلین رویے برقر ارر ہا۔

# جوث ڈویژن

سہ ماہی کے دوران کاروبار کے لئے چیلنجز کا سامنا رہا جو بنیادی طور پران پٹ اخراجات جبیبا کہ خام مال اورانر جی کے نرخوں میں خاطرخواہ اضافے کی وجہ سے ہوا۔

مار کیٹ کا سہ ماہی کے دوران طلب میں کمی کا تجربہ ہوا جوسیکنگ کی کمتر مقامی اور ایکسپورٹ سیلز میں کمی کا باعث ہوا۔ حیستن سیلز مقامی اور برآ مدی شعبوں میں متعدد مار کیٹوں معاشی بحرانوں کے باوجود بدستورٹریک پررہی۔

# آؤٺ لُك

کاروباراس سہ ماہی کے لئے بلندر زراعتی امپورٹس سے متوقع طلب اور آنے والے گندم کے سیزن کے سبب پُر امید ہے۔ برآ مدی مواقع بھی بوری طرح موجود ہیں اور حیستن کے لئے طلب بھی متحکم ہے۔ آپریشنل کارکردگی اور پیداواری صلاحیت میں بہتری لانے کے لئے ہماراعزم بہتر کارکردگی کے لئے اہم کرداراداکرتارہےگا۔

# پیکیجنگ ڈویژن

پیکیجنگ برنس نے جم میں پائیدارتوسیع، پروڈکٹس کے شعبوں میں گروتھ ظاہر کی علاوہ سیمنٹ کے پیپر بیگز سیگمنٹ کے جہاں مارکیٹ یو لی برا بلین پیکینگ کی طرف راغب ہور ہی ہے۔

مجموعی طور پرسہ ماہی نے گزشہ سال کی اسی مدت کے مقابلے میں جم میں مناسب گروتھ حاصل کی ، تاہم بڑھتے ہوئے اِن پیٹ اخراجات بشمول خام مال ، لیبر ، یوٹیلٹیز اور بڑھتے ہوئے مالیاتی اخراجات کی وجہسے بڑے چیلنجز کا سامنا کرنا پڑا۔

# آ ۇڭلىك

آنے والی سہ ماہی متوقع طور پرزرمبادلہ کی شرحوں اور پاورٹیرنس میں مسلسل اُ تار چڑھاؤ کے ساتھ چیلجنگ رہے گی اور سیمنٹ سیمنٹ میں طلب کم رہے گی۔

کاروبار با کفایت پیداواری عمل اور مقامی اور برآ مدی دونوں مار کیٹوں میں مارکیٹ طلب پرکیٹٹلا ئزنگ کیلئے کاربندرہے گا تا کہایسے دباؤسے نمٹا جاسکے۔

# ليمينينس ڈویژن

کیمینیٹس ڈویژن''فارمائیٹ'' کے برانڈ نام کے ساتھ انجینئر ڈسرفیس انڈسٹری میں کام کرتے ہوئے ہائی پریشر کیمینیٹس، ٹیکنیکل کیمیٹنس اور کیمینیٹڈ بورڈ زفراہم کرتا ہے۔ آرائشی پروڈ کٹ کی سیز تغییراتی صنعت اور رئیل اسٹیٹ سیٹر سے نسلک ہے جن کوحال ہی میں ست روی کا سامنا کرنا پڑر ہا ہے۔ پروجیک کے ساتھ یہ چیلنجز تاخیر ، منسوخیاں اور کم سرمایہ کاریوں نے محصن ٹریڈنگ صور تحال میں شراکت کی۔

# آؤٺ لُك

افراطِ زراورمہنگائی کے تخمینہ جات بدستور بلند ترسطح پررہنے اور چیلنجز برقر اررہنے کی توقعات ہیں۔ تاہم ایک بارتعمیراتی سرگرمیاں بحال ہوجائے تواس کی طلب ممکنہ طور پر بڑھ جائے سرگرمیاں بحال ہوجائے تواس کی طلب ممکنہ طور پر بڑھ جائے گی۔ کاروبار بھر پورانداز میں متبادل مارکیٹوں اور مصنوعات کی تلاش کرکے منافع کے فروغ کے لئے کوشاں ہے۔ ہم لاگت میں کمی کے اقدامات، پروڈ کٹ مکس کی حکمت عملیوں اور سیلز چینل اصلاح پر بھی خصوصی توجہ دے رہے ہیں۔

# ذیلی ادارے تھل بوشوکو پاکستان (پرائیویٹ) کمیٹڈ (ٹی بی بی بی ایل)

سہ ماہی کے دوران ٹی بی پی ایل نے 201 ملین روپے کی سیلز ریکارڈ کی جواس کے مقابلے میں گزشتہ سال کی اس مدت میں کوع ملین روپے کی سیلز میں کمی میں 285 ملین روپے کھی سیلز میں ہی براہ راست آٹو موٹیوا نڈسٹری میں ست روی آنے کی وجہ سے ہوئی سیلز میں کمی کے علاوہ ٹی بی پی ایل کولاگت کے حوالے سے بھی بڑے دباؤ کا سامنا رہا تا ہم اس پر جزوی طور پر پروڈ کٹ مکس کے باعث قابویالیا گیا۔

ٹی بی پی ایل نے جولائی 2023 میں ٹو یوٹا بوشوکو گلوبل ایوارڈ ز کے مطابق بیسٹ کائزن کلچرایوارڈ حاصل کرتے ہوئے شیم کے متاط مائنڈ سیٹ کی عکاسی ظاہر کی۔ایک بار پھرٹی بی پی ایل کواپنی پروڈ کٹس میں زیرو نقائص برقر ارر کھنے پراس کے صارفین کی جانب سے بہترین درجہ بندی حاصل رہی۔ ٹی بی پی ایل کی توجہ شیئر ہولڈر کی ویلیو بڑھانے اور بہترین پروڈ کشن کارکردگی ، کائزن کے ذریعے منافع بڑھانے اور نئی مختلف سمتوں میں مواقع تلاش کرنے پر رہے گی تا کہ اپنی موجودہ پروڈ کٹس اور صارفین پرانھ مارکم کیا جائے۔

# حبيب ميرُوپا كتان (پرائيويك) لميڻدُ (ايجام في ايل)

ا کے ایم پی امل کا بنیادی کاروبار جائیدادوں کی ملکیت اور اس کا انتظام ہے۔ یہ برنس مختلف کاروباری مواقع تلاش کرتا ہے تا کہ کیش اینڈ کیری ریٹیل ریٹیل برنس کوفروغ دیا جائے اور اس کے اسٹور لوکیشنز سے انٹر پرائز کی قدروقیمت میں اضافہ کیا جائے۔

یہ برنس گروتھ کے آپشز اور موجودہ سائٹس پرنئ ڈیو پمنٹس کے مواقع بھی تلاش کرتا ہے اگر چہ اس کا انحصار عمومی معاشی صور تحال پر ہوتا ہے۔

# ميكروحبيب ياكتان لميشد (ايم اليج يي ايل)

ایم ایج پی ایل تھل لمیٹڈ کا مکمل ملکیتی ذیلی ادارہ ہے، تمبر 2015 میں ایم ایچ پی ایل کو بند کر دیا گیا اور اس کا اسٹورسپریم کورٹ کی جانب سے منظور کر دہ تھم نامے پڑھل کرتے ہوئے منہدم کر دیا گیا تھا۔ بعد از اں اس کی پریمسز سپریم کورٹ کی ہدایت پڑھل کرتے ہوئے مقامی حکام کے حوالے کر دی گئی ہے۔

# انر جی سیگر میں سر ماییکاریاں سندھا ینگر وکول مائننگ تمپنی لمیٹڈ (ایس ای سی ایم سی)

ایس ای سی ایم سی حکومت سندھ بھل لمیٹڈ، اینگروانر جی لمیٹڈ، دی حب پاور کمپنی لمیٹڈ، حبیب بینک لمیٹڈ اور سی ایم ای سی تھر مائننگ انویسٹمنٹس لمیٹڈ کے درمیان ایک مشتر کہ منصوبہ ہے۔ ایس ای سی ایم سی نے تھر کول بلاک-۱۱ میں پاکستان کا پہلااو پن بٹ مائننگ پروجیکٹ قائم کیا ہے۔

تھر مائننگ کا فیز-ا اینگروپاورجین تھر پرائیویٹ لمیٹڈ کی جانب سے قائم کردہ 2x330 میگاواٹ (''ایم ڈبلیو') پاور جزیشن پلانٹ کوکوئلہ فراہم کررہا ہے۔ فیز-اا کیلئے ایس ایسی ایم سی نے تھل نووا پاور تھر (پرائیویٹ) لمیٹڈ اور تھر انر جی لمیٹڈ اور تھر انر جی جائے لمیٹڈ کے ساتھ کو کئے کی سپلائی کے معاہدے کیے ہیں کہ ہرایک 330 میگاواٹ کے پاور پلانٹس کولگنائٹ فراہم کی جائے گی۔ایس ای سی ایم سی بلاک-۱۱ میں اب 1320 میگاواٹ تھرکول بیسڈ پاور پلانٹس کوکوئلہ فراہم کررہا ہے جو پاور کی الویکیوایشن کیلئے نیپر اے میرٹ آرڈ زمیں اعلی درجے پرہے۔

سال 2023 کے پہلے نو ماہ میں ایس ای سی ایم سی نے 77.7 بلین روپے کی سیلز آمد نی اور 12.5 بلین روپے کا منافع بعداز ٹیکس حاصل کیا۔

# تقل نو وا يا ورتقر ( پرائيويث ) لميشدٌ ( تقل نو وا )

تقل نو واتقل پاور (پرائیویٹ) لمیٹڈ، نو وا پاورجین لمیٹڈ (نو واٹیکس لمیٹڈ کا ایک ذیلی ادارہ) اور دی حب پاور کمپنی لمیٹڈ کے درمیان ایک مشتر کہ منصوبہ ہے جوتھر سندھ میں واقع 330 میگاواٹ مائن ماؤتھ کول فائر ڈیاور جزیشن پلانٹ قائم کرنے کے لئے تشکیل دیا گیا تھا۔ یہ پاور پلانٹ ایس ای سی ایم سی کی جانب سے چلائی جانے والی کان (مائن) سے نکالے جانے والے دیسی کو کلے سے چلایا جارہا ہے اور پیشنل گرڈ کیلئے 330 میگاواٹ بجلی فراہم کررہا ہے۔

تقل نو وانے ایس ای سی ایم سی کے ساتھ 1.9 ملین ٹن لگنائٹ سالانہ کی فراہمی کیلئے کول سپلائی معاہدہ کیا ہے۔اس نے سینٹرل پاور پر چیز ایجنسی (گارٹی) لمیٹڈ کے ساتھ بھی پاور پر چیز ایگر یمنٹ اور پرائیویٹ پاورانفراسٹر کچر بورڈ کے ساتھ امپلی پیشن ایگر یمنٹ کیئے ہیں۔

# اعتراف

بورڈ آف ڈائر کیٹرز اور انظامیہ کی جانب سے ہم اپنے شیئر ہولڈرز، صارفین، ڈیلرز اور کاروباری شراکت داروں کی مستقل سر پرستی، رہنمائی اور بھروسے کے لئے مشکور ہیں۔ ہم تمام ریگولیٹری حکام کا بھی ان کی رہنمائی اور معاونت کے لئے شکر بیادا کرنا چاہتے ہیں۔ آخر میں بورڈ آف ڈائر کیٹرز اپنے تمام اسٹاف ممبران کواپنی کمپنی کی ترقی میں کی جانے والی ان کی کاوشوں اور محنت کی مخلصانہ تعریف کرتا ہے جوانہوں نے تشمن کاروباری ماحول میں کمپنی کی ترقی اور فروغ کے لئے انجام دیں۔

ڈان کٹر

چيف ا نگزيکڻو

كراچى: 27 اكتوبر 2023

# CORPORATE INFORMATION

### **Board of Directors**

Rafiq M. Habib Chairman - Non-Executive
Tayyab Tareen Chief Executive
Aliya Saeeda Khan Independent Director
Khayam Husain Independent Director
Mohamedali R. Habib Non-Executive Director
Imran Ali Habib Non-Executive Director
Salman Burney Non-Executive Director

### Chief Financial Officer

Shahid Saleem

### Company Secretary

Sameer Amlani

### Audit Committee

Khayam Husain Chairperson - Independent
Mohamedali R. Habib Member
Imran Ali Habib Member
Salman Burney Member

# **Human Resource & Remuneration Committee**

Aliya Saeeda Khan Chairperson - Independent

Mohamedali R. Habib Member
Salman Burney Member
Tayyab Tareen Member

# **External Auditors**

A.F. Ferguson & Co. Chartered Accountants

### Legal Advisors

A. K. Brohi & Co., Karachi Fazle Ghani Advocates, Karachi K. A. Wahab & Co., Karachi

# Credit Rating

By VIS Credit Rating Company Limited Medium to Long-term rating AA (Double A) Short-term rating A-1+ (A-One Plus)

#### **Tax Advisors**

EY Ford Rhodes Chartered Accountants

### **Bankers**

Al Baraka Bank (Pakistan) Limited

Bank Alfalah Limited
Bank Al-Habib Limited
Bank of Punjab
Faysal Bank Limited
Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
Telenor Microfinance Bank Limited

United Bank Limited

# **Registered Office**

4<sup>th</sup> Floor, House of Habib

3-Jinnah Cooperative Housing Society, Block 7/8

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E-mail: tl@hoh.net
Web: www.thallimited.com

# Share Registrar:

FAMCO Associates (Private) Limited

8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S.

Shahra-e-Faisal, Karachi

PABX: 92(21) 3438-0101-5, 3438-4621-5 Fax: 92(21) 3438-0106, 3242-8310

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