

AHMAD HASSAN TEXTILE MILLS LTD

Corporate Briefing Session for the Year 2022-2023



OVERVIEW

Ahmad Hassan Textile Mills Limited (the Company) was incorporated in Pakistan on December 03, 1989 as a Public Limited Company under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). Its shares are quoted on Pakistan Stock Exchange Limited. The Company is principally engaged in the manufacturing and sale of fabric. The Company is also engaged in yarn trading business. Registered/Head office of the Company is situated at 46-Hassan Parwana Colony, Multan.



BUSINESS SEGMENTS

WEAVING





UNIT LOCATIONS

• Weaving

M. M. Road, Chowk Sarwar Shaheed, District Muzaffargarh.

MAJOR PRODUCTS

WEAVING

Fabric

- Twills
- HB
- Panama
- BFC
- Satins
- CVC
- Canvas





KEY BUYERS

WEAVING

- Kohinoor Textile Mills Ltd
- Sareena Textile Industries
- US & Dynamo Mills (Pvt) Ltd.
- Meraj Fatima Fabrics (Pvt) Ltd.
- H. Y Enterprises
- SN International
- A.B. Export (Pvt) Ltd.
- Maypole (Pvt) Ltd.

PROFIT OR LOSS STATEMENT For the year ended June 30, 2023

Heads	2023	2022	Variance	Percentage
	F			
Sales - net	4,327	5,545	(1,217.91)	-2196.40%
Cost of sales	-3,958	-5,207	1,249.49	-2399.63%
Gross profit	369.58	338.46	31.12	919.46%
Other income	4.13	2.85	1.28	4501.83%
Profit / (Loss) on trading	0.56	14.424	(13.87)	-9614.89%
Distribution cost	-28.47	-19.56	(8.91)	4556.37%
Administrative expenses	-78.29	-60.331	(17.96)	2976.78%
Other operating expenses	-20.62	-19.14	(1.48)	772.85%
Finance cost	-86.69	-50.693	(36.00)	7101.62%
Profit before taxation	160.19	206.009	(45.82)	-2223.95%
Taxation	-67.28	-4.686	(62.59)	133567.29%
Profit after taxation for the year	92.92	201.32	(108.40)	-5384.63%

BALNCE SHEET As at June 30, 2023

Assets Side.. 1/2

Heads	2023 (Rs Million)	2022 (Rs Million)
Property, plant and equipment	1,636.47	1,691.68
Long term deposits	11.85	11.71
NON-CURRENT ASSETS (TOTAL)	1,648.31	1,703.39
Stores, spare parts and loose tools	50.78	35.70
Stock-in-trade	1115.88	1,394.83
Trade debts	226.43	216.82
Loans and advances	55.20	84.90
Due from Government	207.58	95.93
Other receivables	3.34	3.22
Short term investment	18.38	18.65
Cash and bank balances	17.17	1.85
CURRENT ASSETS (TOTAL)	1,694.77	1,851.90
TOTAL ASSET	3,343.08	3,555.29

BALANCE SHEETAs at June 30, 2023

Equity and Liabilities Side...2/2

Heads	2023 (Rs Million)	2022 (Rs Million)
Issued, Subscribed and Paid up capital	84.72	84.72
Capital Reserve	32.75	32.75
Revaluation Surplus	527.31	547.74
Un appropriated profit	1,155.02	1,060.73
Subordinated loans	62.50	62.50
EQUITY (TOTAL)	1,862.29	1,788.43
Long term loans and financing	150.65	222.49
Lease liability	27.77	0.99
Deferred taxation	90.30	71.51
Gas infrastructure development Cess	12.95	14.43
Trade and other payables	700.38	868.07
Unclaimed dividend	3.72	3.73
Short Term Finances	343.63	405.86
Current portion of non-current liabilities	86.17	102.40
Accrued finance cost	16.83	14.65
Provision for taxation	48.38	62.74
LIABILITIES (TOTAL)	1,480.79	1,766.86
TOTAL EQUITY & LIABILITIES	3,343.08	3,555.29

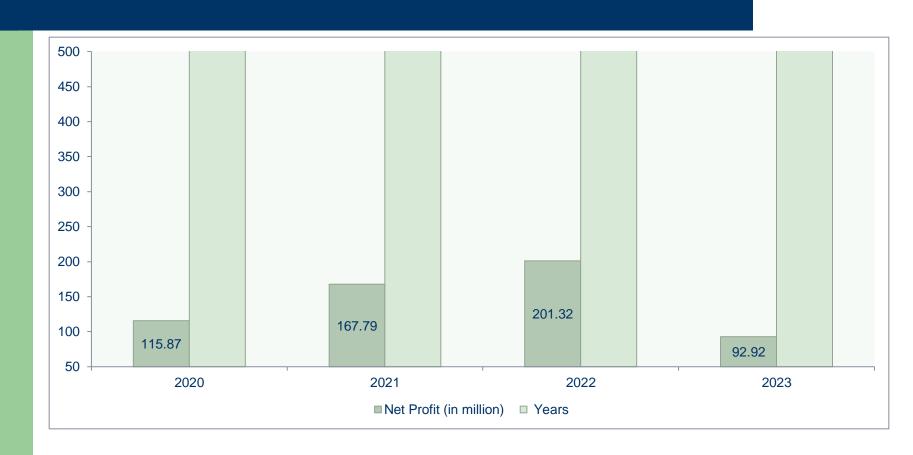
KEY FINANCIAL INDICATORS...

Ratio	2023	2022
Gross Profit (%)	8.54	6.1
Net Profit (%)	2.15	3.63
Inventory Turnover (times)	2.80	4.66
Total Assets Turnover (times)	1.29	1.75
Return on Capital Employed (%)	0.56	0.1
Debt to Equity Ratio (%)	0.86	1.06
Current Ratio (%)	1.41	1.27
Interest Coverage (times)	2.85	5.06

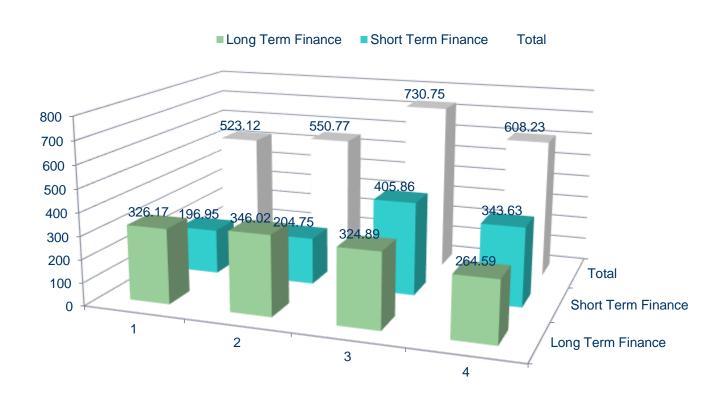
FLASH BACK.....GROSS PROFT (GP) %



FLASH BACK.....PROFIT/(LOSS) AFTER TAX(RS IN MILLION)



DEBT SUMMARY.....(RUPEES IN MILLION)



STRENGTH

- Experienced Board members
- Qualified Staff
- Latest machinery
- Reputed brand
- Economies of scale

WEAKNESSES

- Low export
- · Low GP %
- High taxation
- Market penetration
- Expensive raw material

OPPORTUNITY

- New local market
- Market trends
- Means of communication
- Staff commitment
- Severe competition

THREAT

- Change in laws
- Highly Fluctuation in exchange rates
- Emerging competitors
- Unpredictable economy
- IT obsolescence

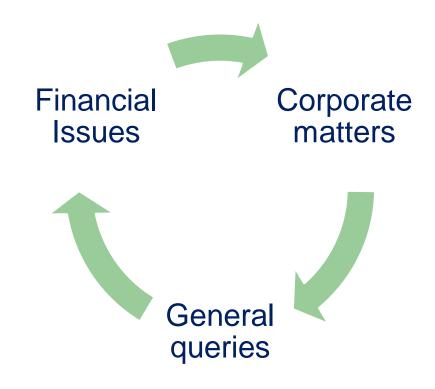
CORPORATE SOCIAL RESPONSIBILITIES AND ENVIRONMENTAL CARE (CSR)

We have performed major CSR activities during the year…like

- Quality food to our staff at subsidize rates
- Free medical camps for employees and native populations
- Scholarships to talented children of the staff
- Sports tournaments
- Aftari in ramazan mubarak
- Tree plantation campaign
- Special insurance coverage



QUESTION ANSWER SESSION





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Thank you for your participation