

#### Redco Textiles Limited

November 15, 2023

#### The General Manager,

Pakistan Stock Exchange Limited, Stock Exchange Building, Stock Exchange Road, Karachi.

Dear Sir,

#### Subject: ANNUAL CORPORATE BRIEFING SESSION - 2023

In compliance with Exchange Notice No. PSX/N-654 dated May 23, 2019, we are pleased to inform you that Corporate Briefing Session (CBS) of Redco Textiles Limited (the Company) for the year ended June 30, 2023 will be held on **Thursday, November 23, 2023** at **11:30 A.M** at Redco Group head office, **Redco Arcade, 78-E, Blue Area, Islamabad** to brief the analysts, investors and shareholders about the financial performance, business operations and future outlook of the Company in order to fulfill requirements of PSX Notice PSX/N-1160 dated November 18, 2022.

Shareholders, investors and analysts who wish to attend the CBS virtually are requested to send their particulars (name, designation, company name, contact number and e-mail address) at **sales@redcogroup.com** by COB on Wednesday, November 22, 2023. The link to join the Session virtually will be shared with the registered participants. The participants attending the CBS physically must bring their original CNIC/Passport for identification purposes. The leaflet for CBS along with presentation is attached herewith and also has been placed on Company's website i.e. www.redcotextiles.com.

You may please inform the members/TRE Certificate Holders of the Exchange accordingly.

Yours sincerely,

MUHAMMAD KASHIF Company Secretary

Head Office: Redco House, 4th Floor, 78-E Blue Araa, Islamabad, 44000, Pakistan | Tel: (+ 9251) 234 4252-5 | Fax: (+9251) 234 4256 | E-mail: sales@redcogroup.com Mills: 3-Km Rawat-Kallar Seydan Road, P.O. Sagri, Rawat, Rawalpindi, Pakistan | Tel: (+9251) 461 0402-4, | Fax: (+9251) 461 0401 | Email: textiles@redcogroup.com



#### **INVITATION**

#### CORPORATE BRIEIFING SESSION FOR THE YEAR ENDED JUNE 30, 2023

Shareholders, Investors and Analyst community are hereby cordially invited to attend the Corporate Briefing Session of Redco Textiles Limited to be held on Thursday, November 23, 2023 at 11:30 A.M. Participants desirous to attend the Session physically may reach the Registered Office of the Company situated at Redco Arcade, 78-E, Blue Area, Islamabad at least fifteen minutes before the Session and must produce their valid identification / CNIC.

The Chief Financial Officer of the Company will brief the audience on Company's business operations, financial performance for the year ended June 30, 2023 and Company's future outlook in order to fulfill the requirements of PSX Notice PSX/N-1160 dated November 18, 2022.

In addition to above, the participants who wish to attend the Session through electronic means must follow the below mentioned guidelines, the schedule of which is as follows:

Date:	Thursday, November 23, 2023
Presentation:	11:30 A.M
Q & A Session:	11:50 A.M
Registration Process:	SHAREHOLDERS: The shareholders who wish to virtually attend the Session are required to provide their Name, Folio Number / CDC Account Number, E-mail address and mobile number in an E-mail to <u>sales@redcogroup.com</u> with subject " <u>Registration for Redco</u> <u>Textiles Limited Corporate Briefing Session 2023</u> ". Video link login credentials will be shared with those shareholders whose E- mails will contain all the prescribed particulars and will receive before 4:00 P.M. on Wednesday, November 22, 2023, at the E-mail address provided above.
	<b>INVESTORS AND ANALYSTS:</b> The investors and analysts who wish to virtually attend the Session are required to provide their Name, E-mail address, mobile number and name of the Institution they represent in an E-mail to <u>sales@redcogroup.com</u> with subject " <u>Registration for Redco</u> <u>Textiles Limited Corporate Briefing Session 2023</u> ". Video link login credentials will be shared with those investors and analysts whose Emails will contain all the prescribed particulars and will receive before 4:00 P.M. on Wednesday, November 22, 2023, at the E-mail address provided above.

Company Secretary Redco Textiles Ltd

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## **REDCO TEXTILES LIMITED** CORPORATE BRIEFING SESSION 2023

## CONTENTS

- COMPANY PROFILE
- KEY STRATEGIC & OPERATIONAL DEVELOPMENT
- HISTORICAL FINANCIAL HIGHLIGHTS
- FINANCIAL RESULTS
- FUTURE OUTLOOK

#### COMPANY PROFILE

- Redco Textiles Limited is a Public Limited Company, incorporated in Pakistan on 17 October 1991. It was incorporated under the repealed Companies Ordinance, 1984 now the Companies Act, 2017 and is listed on Pakistan Stock Exchanges. Redco's principal activities include manufacture and sale of yarn and greige fabric. The registered office of the Company is situated at Redco Arcade, 78-E, Blue Area, Islamabad. The manufacturing facility is located at 3-KM, Rawat-Kallar Seydan Road, P.O Sagri, Rawat, District Rawalpindi, in the province of Punjab.
- SPINNING UNIT (temporarily closed)
- WEAVING UNIT

#### KEY STRATEGIC & OPERATIONAL DEVELOPMENT

- The Weaving Unit of the Company is fully operational and the Company added 20 new Toyota Airjet Looms in its Weaving Unit during the year 2022-2023.
- The Weaving Unit of the Company consists of 200 Toyota Airjet Looms with the installed capacity of 64,348,888 meters at 60 picks.
- The actual cloth produced during the year was 35,846,322 meters.
- Total number of employees as at 30<sup>th</sup> June 2023 were 549.

Sales					
Rs in thousands					
1,400,000				6	
1,200,000					870,963
1,000,000					
800,000				728,594	
600,000			495,470		
400,000	251,367	355,476			
200,000					
	2019	2020	2021	2022	2023

		Gross P	rofit		
Rs in thousands					
				65,846	
70,000					
63,000		51,439			
56,000	45,344				49,780
49,000	25.812		36,803		
42,000		<b>操作的</b>			
35,000		陸建設連續			
28,000					
21,000					
14,000					
7,000					
	2019	2020	2021	2022	2023

		Net Profit afte	er Taxation		
Rs in thousands					
100,000					
90,000				6	77,845
80,000					
70,000			55,441		
60,000					
50,000					
40,000					
30,000		20,952		17,485	
20,000	942				
10,000					
	2019	2020	2021	2022	2023

Total Assets					
Rs in thousands					
					3,181,950
3,500,000					
3,000,000				2,161,571	
2,500,000			1,749,685		
2,000,000		1,268,372			
1,500,000	1,064,884				
1,000,000					
500,000					
-					
	2019	2020	2021	2022	2023

		CAP	EX		
Rs in thousands	2 10				
				424,109	
450,000			353,738		
375,000					
300,000		218,485			
225,000					
200,000					
175,000			123643		149,643
150,000					
125,000					
100,000					
75,000	23,985				
50,000					
25,000					
-	2019	2020	2021	2022	2023

		Shareholde	rs' Equity		
Rs in thousands					
350,000					303,994
300,000			215,445	226,625	
250,000					
200,000					
150,000		72,937			
100,000					
50,000	(22,730)				
-					
(50,000)					
	2019	2020	2021	2022	2023

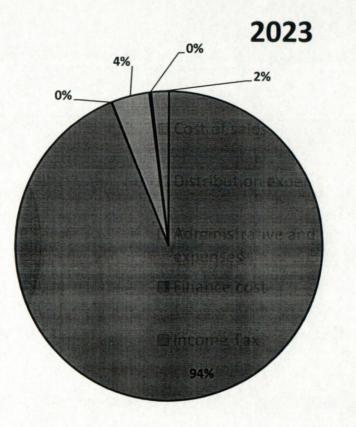
#### FINANCIAL RESULTS 2023 vs 2022 INCOME STATEMENT

- Sales Rs. 870.963 million (2022: 728.594 million)
- Gross Profit Rs. 49.780 million (5.72% of Sales) [2022: Gross profit Rs. 65.847 million (9.04% of sales)]
- Profit after taxation Rs. 77.845 million (8.94% of Sales) [2022: Profit after taxation 17.489 million (2.40% of sales)]

# Statement of value addition and its distribution

	2023		2022	
	Rs. In thousand	% age	Rs. In thousand	% age
Value addition				
Sales	870,963	91.44	728,594	99.89
Other income	81,488	8.56	800	0.11
Total	952,451	100.00	729,394	100.00
Value distribution				
Cost of sales	821,183	93.89	662,747	93.09
Distribution expense	540	0.06	502	0.07
Administrative and other expenses	34,825	3.98	38,391	5.39
Finance cost	1,792	0.20	849	0.12
Income Tax	16,266	1.86	9,416	1.32
Total	874,606	100.00	711,905	100.00
Profit	77,845		17,489	

## Statement of value addition and its distribution



Cost of sales

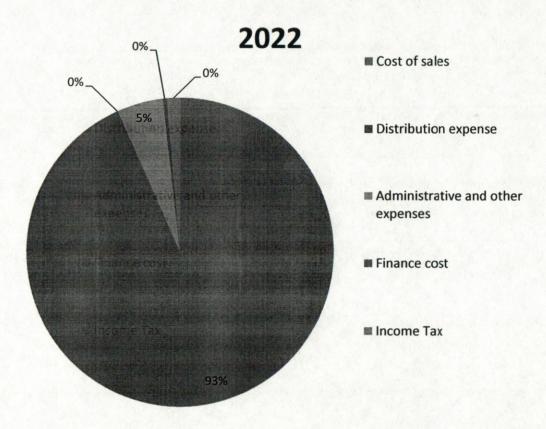
Distribution expense

Administrative and other expenses

Finance cost

■ Income Tax

## Statement of value addition and its distribution



### **Balance Sheet Assets**

	2023	2023		
	Rs. In thousand	% age	Rs. In thousand	% age
Property, plant and equipment	1,751,048	55.03%	1,715,529	79.36%
Long term investment	39	0.00%	39	0.00%
Long term deposits	12,022	0.38%	10,019	0.46%
Stores, spare parts and loose tools	761,256	23.92%	49,448	2.29%
Stock in trade	182,690	5.74%	76,492	3.54%
Trade debts	156,962	4.93%	159,571	7.38%
Loans and advances	45,722	1.44%	52,281	2.42%
Trade deposits and short term prepayments	142	0.00%	24	0.00%
Tax refunds due from Government	223,526	7.02%	92,239	4.27%
Cash and bank balances	48,543	1.53%	5,929	0.27%
Total	3,181,950	100.00%	2,161,571	100.00%

## **Balance Sheet Equity & Liabilities**

	2023		2022		
	Rs. In thousand	% age	Rs. In thousand	% age	
Shareholders Equity	303,994	9.55%	226,625	10.48%	
Deferred liabilities	20,749	0.65%	18,507	0.86%	
Long term payables	16,248	0.51%	16,267	0.75%	
Trade and other payables	390,315	12.27%	220,358	10.19%	
Accrued mark up / interest	-	0.00%	52	0.00%	
Current portion of long term financing from banking companies	-	0.00%	8,214	0.38%	
Short term borrowings from associated undertakings	848,391	26.66%	769,996	35.62%	
Short term borrowings from directors and others	1,602,253	50.35%	901,552	41.71%	
Total	3,181,950	100.00%	2,161,571	100.00%	

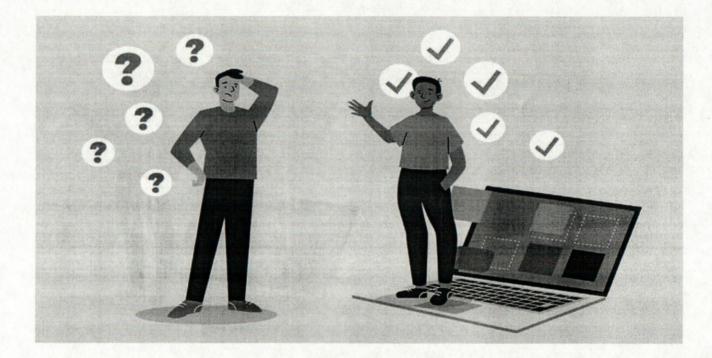
## **KEY PERFORMANCE RATIOS**

	2023	2022
Balance Sheet Ratios		
Return on equity	25.61%	7.7%
Current Ratio	0.5	0.23
Quick Ratio	0.44	0.19
Earnings per share	1.579	0.355
Price Earnings (P/E) Ratio	6.19/1.579	7.75/0.355

#### FUTURE OUTLOOK

We have a clear strategy and our focus for the year ahead remains on expanding our position in the textile sector with ongoing investment in textile sector businesses as we continue to build path ways towards future, sustainable and long-term growth. Because of bumper cotton crop during the year and PKR appreciation against U.S Dollar during the past few days, the textile outlook is expected to remain favorable; however, sustained growth requires consistent reforms. An educated Pakistan, energy and water security, alongside permanent improvement in security is critical to economic growth in Pakistan. Management of your company is closely watching the textile current outlook for timely procurement and investment focusing efforts on minimizing cost by enhancing capacity, improving efficiencies to achieve the favorable financial results for forthcoming financial year.

## Q & A SESSION



Thank