

#### Sardar Chemical Industries Limited

#### IANUFACTURERS OF DYES & CHEMICALS

Head Office: 2-A, 2nd Floor, Canal Bank Road, Justice Sardar Iqbal Road, Aziz Avenue, Gulberg-V, Lahore. Tel: (92-42) 35711154, 35710148, 35753402 Fax: (92-42) 35775706 Email: info@sardarchemicals.com Website: www.sardarchemicals.com



Ref: SCIL/PSX/HO/

Date: November 17, 2023

The General Manager, Pakistan Stock Exchange Ltd., Stock Exchange Building, Stock Exchange Road, KARACHI

Tel: UAN: 111-001-122.

CORPORATE BRIEFING SESSION OF SARDAR CHEMICAL INDUSTRIES LIMITED

Dear Sir,

This is to inform you that Corporate Briefing Session of M/S SARDAR CHEMICAL INDUSTRIES LIMITED will be held on Friday, 24th November, 2023 at 10:00 A.M. at 2-A, 2nd Floor, Canal Bank Road, Justice Sardar Iqbal Road, Aziz Avenue, Gulberg-V, Lahore to brief the shareholders/ analysts/ investors about the financial performance of the Company for the year ended June 30, 2023 and first quarter ended September 30, 2023 for future outlook.

The shareholders/ analysts/ investors interested to participate in CBS are requested to get themselves registered for virtual meeting by sending following particulars to the Company Secretary at info@sardarchemicals.com, C.C. externalauditor777@gmail.com with the subject "Corporate Briefing Session SARC" before 5:00 P.M. on Thursday 23rd November, 2023.

- a) Name of shareholder/ analyst/ investor
- b) CNIC
- c) Folio Number/ Institute Name
- d) Email Address
- e) Cell Number

Google Meet meeting details will be shared with the registered participants before the meeting.

You may please inform the TRE Certificate holders of the Exchange and all concerned accordingly.

Thanking you.

Yours faithfully,

DAR CHEMICAL INDUSTRIES LIMITED

Enclosed: PUCARS Letter



# SARDAR CHEMICAL INDUSTRIES LIMITED Corporate Briefing Session 2023

Including Latest Financials For the Year Ended JUNE 30, 2023 & Quarter Ended SEPTEMBER 30, 2023



#### COMPANY PROFILE INTRODUCTION

- We are one of the largest manufacturers and exporters of dyes in organized sector for textile, leather and paper industries. Our Company was incorporated in 1989 as private limited company and converted in to public limited company on 30-12-1993. Our Head Office is in Lahore, factory and registered office in Gadoon Amazai Industrial Estate, TOPI District, Swabi, KPK with Sale Offices in Sialkot, Lahore, Karachi and Faisalabad.
- ✓ Sardar Chemical strictly adheres to the policy of green environment along with health and safety of its employees as well as end customers. Hence we believe in only manufacturing AZO-free dyes (cancerous particulars free).
- Our plant and Laboratory are operated under the expert guidance of qualified professionals and we have fully educated and trained Sales/ Technical Staff to provide the best possible services to our existing and potential clients.



# COMPANY PROFILE MANAGEMENT

#### **BOARD OF DIRECTORS**

Mrs. Reema Ayaz Chief Executive

Sardar Ayaz Sadiq Director

Mr. Abdul Rehman Qureshi Independent Director

Mr. Aitzaz Ahmad Tarar
Independent Director

Mrs. Tayybah Mahmood Sadiq Director

Mr. Fayyaz Ahmed Khan Director

Mr. Shahid Aziz (NIT Nominee) Director

#### **AUDIT COMMITTEE**

Mr. Aitzaz Ahmad Tarar Chairman / Member

Mr. Fayyaz Ahmed KhanMrs. Tayybah Mahmood SadiqMember

#### **HR & REMUNERATION**

Mrs. Aitzaz Ahmad Tarar Chairman / Member

Mr. Tayybah Mahmood SadiqMr. Fayyaz Ahmed KhanMember



## COMPANY PROFILE OUR PRODUCTS

- ✓ AZO FREE DIRECT DYES
- ✓ AZO FREE ACID DYES
- ✓ OPTICAL BRIGHTENER (LEAKOFORE)
- ✓ REACTIVE DYES (PRINTING & DYEING)



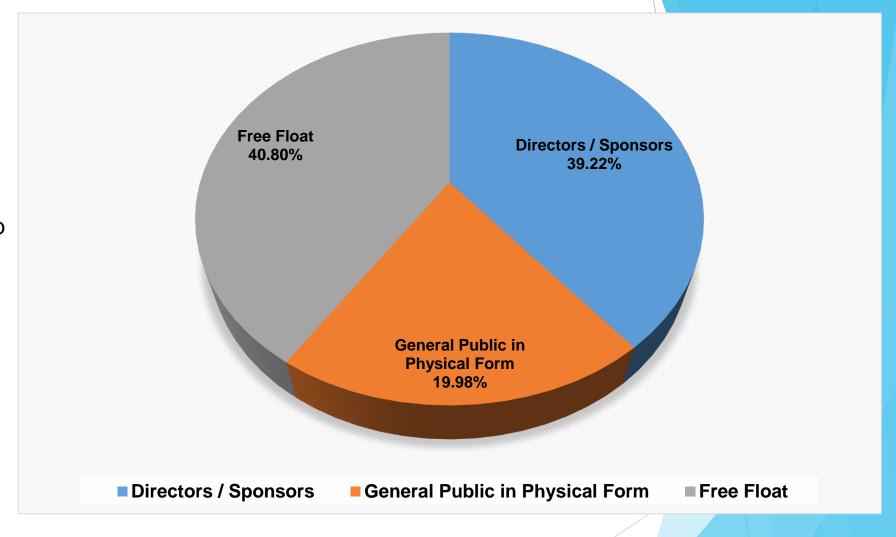
## COMPANY PROFILE PATTERN OF SHAREHOLDING as on 30<sup>TH</sup> JUNE, 2023

| Category                  | Number Of<br>Shareholders | Shares Held | Percentage |
|---------------------------|---------------------------|-------------|------------|
| Individuals               | 1,684                     | 3,981,912   | 66.36%     |
| Directors                 | 7                         | 1,562,600   | 26.04%     |
| Modaraba/ Mutual Funds    | 1                         | 20,200      | 0.34%      |
| Joint Stock Companies     | 6                         | 232,101     | 3.87%      |
| Financial Institutions    | 4                         | 5,887       | 0.10%      |
| Miscellaneous (NIT & ICP) | 3                         | 197,300     | 3.29%      |
| Total                     | 1,705                     | 6,000,000   | 100.00%    |



# Company profile free float shares detail as on 30<sup>TH</sup> SEPTEMBER, 2023

Free Float shares are 2,448,050 out of total outstanding shares of 6,000,000 which make up 40.80%.

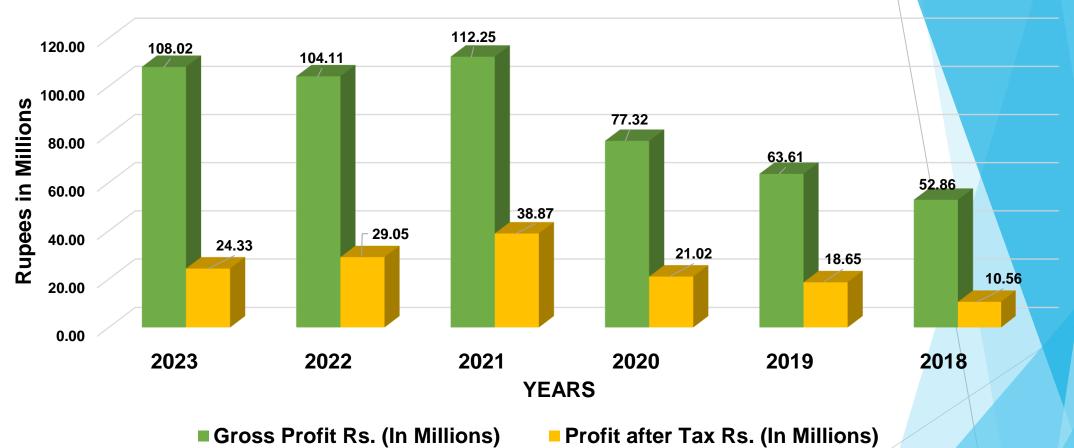




| PARTICULARS                         |               | 2023   | 2022   | 2021   | 2020   | 2019   | 2018   |
|-------------------------------------|---------------|--------|--------|--------|--------|--------|--------|
| Net Sales                           | Rs. (Million) | 366.29 | 412.69 | 340.49 | 257.96 | 268.43 | 204.83 |
| Gross Profit                        | Rs. (Million) | 108.02 | 104.11 | 112.25 | 77.32  | 63.61  | 52.86  |
| Operating Profit/ (Loss)            | Rs. (Million) | 42.92  | 47.63  | 60.38  | 32.13  | 26.39  | 17.41  |
| Profit/ (Loss) before Tax           | Rs. (Million) | 30.88  | 40.35  | 53.99  | 26.21  | 23.42  | 15.19  |
| Profit/ (Loss) after Tax            | Rs. (Million) | 24.33  | 29.05  | 38.87  | 21.02  | 18.65  | 10.56  |
| Paid - Up Capital                   | Rs. (Million) | 60.00  | 60.00  | 60.00  | 60.00  | 60.00  | 60.00  |
| Net Worth                           | Rs. (Million) | 251.83 | 227.50 | 201.45 | 162.58 | 141.53 | 128.27 |
| FINANCIAL POSITION                  |               |        |        |        |        |        |        |
| Fixed Assets                        | Rs. (Million) | 29.88  | 35.25  | 39.44  | 27.85  | 27.41  | 20.28  |
| Total Assets                        | Rs. (Million) | 330.47 | 317.75 | 242.05 | 205.33 | 175.91 | 151.94 |
| Long Term Liabilities               | Rs. (Million) | 9.66   | 14.41  | 17.96  | 6.11   | 5.85   | 2.43   |
| RATIOS                              |               |        |        |        |        |        |        |
| Gross Profit                        | %age          | 29.49% | 25.23% | 32.97% | 29.97% | 23.70% | 25.81% |
| Profit/ (Loss) before Tax           | %age          | 8.43%  | 9.78%  | 15.86% | 10.16% | 8.72%  | 7.42%  |
| Profit/ (Loss) after Tax            | %age          | 6.64%  | 7.04%  | 11.42% | 8.15%  | 6.95%  | 5.16%  |
| RETURN ON SHAREHOLDER               |               |        |        |        |        |        |        |
| ROCE before Tax                     | %age          | 15.90% | 22.51% | 26.11% | 6.20%  | 16.54% | 11.92% |
| ROCE after Tax                      | %age          | 13.40% | 14.55% | 19.22% | 12.93% | 13.18% | 8.29%  |
| Earning Per Share                   | Rs.           | 4.05   | 4.84   | 6.48   | 3.50   | 3.11   | 1.76   |
| LIQUIDITY/LEVERAGE                  |               |        |        |        |        |        |        |
| Current Ratio                       | Rs.           | 4.26   | 3.63   | 8.64   | 4.77   | 5.13   | 6.03   |
| Break Up Value Per Share            | Rs.           | 41.97  | 37.92  | 33.58  | 22.10  | 18.59  | 16.24  |
| Total Liabilities to Equity (Times) | Rs.           | 1.31   | 1.40   | 0.83   | 0.55   | 0.24   | 0.19   |
| ACTIVITY                            |               |        |        |        |        |        |        |
| Sales to Total Assets               | Rs.           | 1.11   | 1.30   | 1.41   | 1.26   | 1.53   | 1.35   |
| Sales to Fixed Assets               | Rs.           | 12.26  | 11.71  | 8.63   | 9.26   | 9.79   | 10.1   |
|                                     |               |        |        |        |        |        |        |

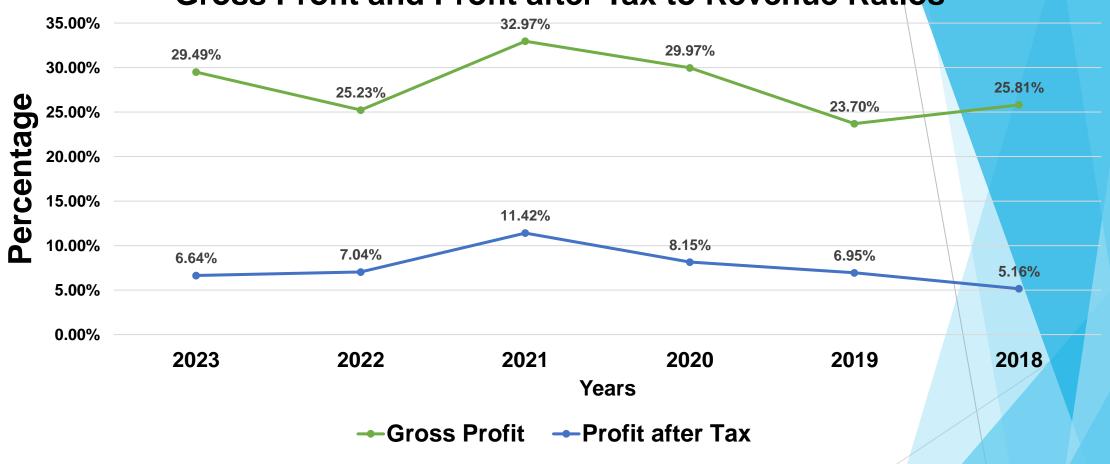


#### **Gross Profit and Profit after Tax**



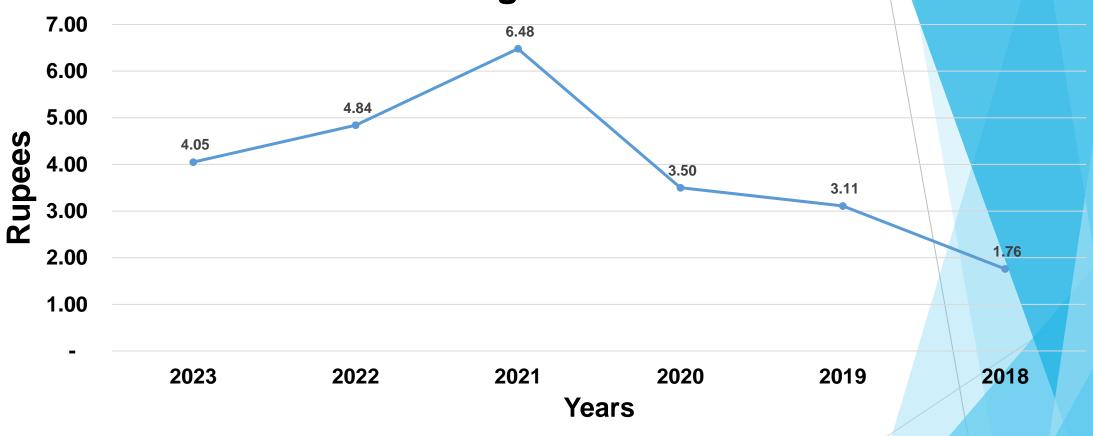


#### Gross Profit and Profit after Tax to Revenue Ratios





### **Earning Per Share**





# LATEST FINANCIAL RESULTS as on 30<sup>TH</sup> SEPTEMBER, 2023

|  | Quarter Ended     |                  |  |  |  |  |
|--|-------------------|------------------|--|--|--|--|
|  | 30-Sep-23         | 30-Sep-22        |  |  |  |  |
|  | Rupees            |                  |  |  |  |  |
| Revenue  | 150,041,486       | 65,563,431       |  |  |  |  |
| Cost of Sales                                  | (86,921,684)      | (52,363,830)     |  |  |  |  |
| Gross Profit                                   | 63,119,802        | 13,199,601       |  |  |  |  |
| Administrative Expenses                        | (11,963,207)      | (10,966,811)     |  |  |  |  |
| Selling & Distribution Expenses Other Expenses | (4,117,244)       | (3,243,630)      |  |  |  |  |
|  | (16,080,451)      | (14,210,441)     |  |  |  |  |
| Operating Profit for the Period                | 47,039,351        | (1,010,840)      |  |  |  |  |
| Other Operating Income                         | 884,581           | 163,200          |  |  |  |  |
| Finance Cost                                   | (3,109,541)       | <u>(531,228)</u> |  |  |  |  |
| Profit/ (Loss) Before Taxation                 | 44,814,391        | (1,378,868)      |  |  |  |  |
| Taxation                                       | (2,907,980)       | (983,451)        |  |  |  |  |
| Profit/ (Loss) after Taxation                  | <u>41,906,411</u> | (2,362,320)      |  |  |  |  |
| Earning/ (Loss) per Share                      | 6.98              | (0.39)           |  |  |  |  |
| Gross Profit Margin (% of Revenue)             | 42.07%            | 20.13%           |  |  |  |  |
| Net Profit/ (Loss) Margin (% of Revenue)       | 27.92%            | (3.6)%           |  |  |  |  |



# QUESTIONS / ANSWERS SESSION



# THANK YOU