

"Safety is our Mantra"

"CORPORATE BREIFING SESSION" Annual Accounts 2023 DAWOOD EQUITIES LIMITED

"PSX & PMEX LICENSE HOLDERS" SECP BROKERS



Securities & Exchange Commission of Pakistan



TREC HOLDER 058 Broker Registration Code PSX 058 PMEX BRC- 347



MEM-195

TABLE OF CONTENTS

- 1. About Us
- 2. New Strategies & Development
- 3. Corporate Social Responsibility
- 4. Underwriting License
- 5. Substantial Financial Turnover
- 6. PACRA Rating
- 7. DEL Professional Team
- 8. PSX Branches

DAWOOD EQUITIES LIMITED About Us

- Dawood Equities Limited (DEL) was incorporated under the Companies Ordinance 1984 on May 3, 2006 as Public Limited Company.
- DEL commenced commercial operations from October 03, 2006.
 DEL is also registered under the Securities and Exchange Commission of Pakistan (SECP) as a PSX & PMEX Broker.
- DEL is touting to be one of the growing equity trading platforms for capital markets in Pakistan.
- PMEX License Acquired in 2019

New Strategies & Development

- Substantial Growth of PMEX Desk so it may stand along with PSX as an alternative
- Sustain PACRA Credit Rating (A-) for Long Term and (A2) for Short Term
- Substantial financial increase
- At the moment DEL has total of 7 Branches in prominent cities of Pakistan we would like to expand even more

Underwriting License

- Renewed in November, 2022- 2023
- Underwriting performed, 2022 2023

Sr. No.	Companies	
1	CORDOBA LOGISTICS	
2	G ₃ TECHNOLOGY	
3	AL SHAHEER CORP	
4	BANK ISLAMI	
6	Modarba Al- Mali	

Substantial Financial Turnover

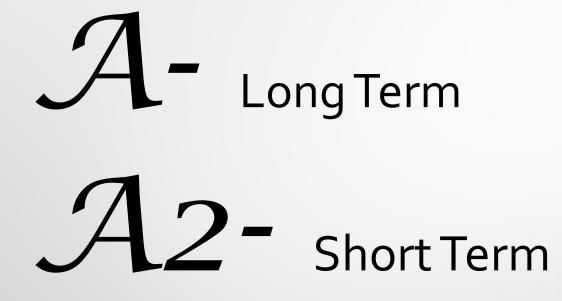
- Total Revenue for FY 2022-23 was recorded at PKR62 Million while for the year before it was at PKR 116 Million.
- Total operating expenses for FY 2022-23 was recorded at PKR.44.6 Million while the year before it was at PKR.53.9 Million
- Profit and Loss before taxes was at loss 15.6 Million on June 30th 2023 while the pre tax profit of 15.5 Million for the year ended on June 30th 2022
- EPS for the financial year ended at June 30th, 2023 (0.88) per share
- While the equity of the Company stood at PKR.250.2 Million at end of the Financial Year ended June 30th, 2023, while on June 30th 2022 it was at PKR 279 Million.
 - 415 New accounts opened during the year



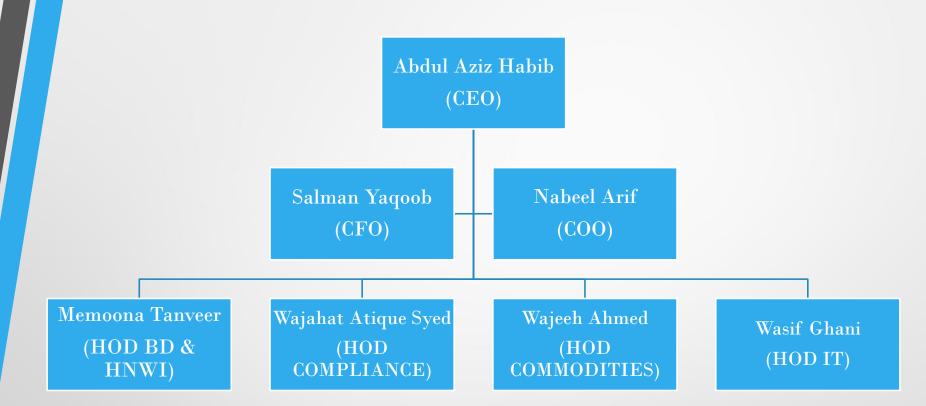
FINANCIAL HIGHLIGHTS

Financial Year ending June 30	2023	2022	2021	2020	2019	2018
Operating Results						
Opening Revenue	62,339,791	116,618,612	139,331,028	39,476322	16,412,640	33,378,199
Capital Gain/(Loss) on disposal investment net.	(729,488)	10,964,397	11,885,816	3,922,893	2,114,390	3,176,766
Gainl(Loss) on remeasument of investments carried	1,438,970	(6,314,107)	2,215,681	902,955	(1,414,967)	260,761
at fair value of through proft and loss.						
Administrative Expenses	(44,635,104)	(53,983,354)	(37,496,458)	(21,804,990)	(1,011,851)	(16,850,446)
Financial Charges	(8,202,924)	(2,461,605)	(77,951)	(69,152)	(114,563)	(776,373)
Other Operating Income	6,894,761	3,399,715	3,205,235	3,081,063	8,221,388	1,487,032
Other Operating Charges	(1,060,000)	(1,603,957)	(867,454)	(781,934)	(960,273)	(3,495,130)
Proliti(Loss) before taxation	(15,612,900)	15,507,831	59,328,662	14,613,237	5,646,764	16,980,812
Taxation	(8,461,153)	(5,905,274)	(17,794,695)	(6,509,168)	(5,167,204)	(8,637,954)
Profit/(Loss) after taxation	(24,074,053)	9,602,557	41,533,967	8,104,069	479,560	8,343,753
EPS	(0.88)	0.35	1.66	0.32	0.02	0.33
Pay outs						
Dividend						
Bonus%			10			
Capital & Reserve						
Authorised Share Capital	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000
Issued, subscribed and paid-up Captial	274,965,000	274,965,000	249,965,000	249,965,000	249,965,000	249,965,000
Reserves	(24,745,000)	4,714,411	43,099,526	(22,924,530)	(25,924,530)	3,564,484
Share Applicaton Money						
Assets & Liabilities						
Total Assets	353,743,104	372,657,361	349,876,765	245,969,236	237,045,163	303,795,450
Current Assets	300,473,314	312,623,815	292,659,958	168,222,035	152,737,865	102,384,349
Current Liabilities	102,163,087	91,026,473	56,787,239	18,029,328	12,979,693	50,240,966

PACRA Rating



DEL PROFESSIONAL TEAM



PSX PRODUCTS

PSX Regular Market

Ready Futures

Margin Trading System (MTS)

Margin Finance (MF)

Bond Automated (BATS)

PMEX PRODUCTS

 Indices
Energy
Metals
Oil
Cots
Agricultural
Intra Day
Physical Gold

DEL Head Office

Address: Saima Trade Tower, 17th floor A, I.I Chundrigar Rd, Karachi

Contact: 021-32275214,021-32275881

	DEL Branches								
Karachi Stock Exchange Branch (1) Room #409- 410 , 4th Floor, New Stock Exchange Building, Stock Exchange Road I.I Chundrigar Rd Karachi		Karachi Stock Exchange Branch (2) Room # 806, 8th Floor, New Stock Exchange Building, Stock Exchange Road, I.I Chundrigar Rd Karachi	BANTAVANGAR BRANCH Shop No. 2, Plot No. C-10 Bantavangar, Liquatabad , Karachi						
3	Hyderabad Branch Office No.321-A, 8 th Floor , Dawood Center, Autobhan Road Hyderabad	Faisalabad Branch 5 th Floor Statelife Building, Liaquat Road, Faisalabad	Room no 8, First floor , 10 A, Kibria Town, Raiwind Road , P.O Thokar Niazbaig, Lahore						
		Sargodha Branch Office No.134, First Floor, Al- Rehman Plaza, University Road, Sargodha							

THANK YOU

QUESTIONS?