Welcome



Azgard Nine Limited

Corporate Briefing Session



Azgard Nine Limited

Corporate Briefing Session

For the Financial Year Ended June 30, 2023

2023

Briefing Agenda

Profile of Company

Strategic / Operational Information

Financial Information

Question & Answer Session

Company's Profile

The Company was incorporated in Pakistan on January 20, 1993 as a public limited company under the name 'Indigo Denim Mills Limited' and obtained Certificate for Commencement of Business on January 27, 1994. The name was changed to 'Legler-Nafees Denim Mills Limited' on 28-02-1994 and subsequently to the present name i.e. 'Azgard Nine Limited' on April 07, 2004.

Following are addresses of the Registered Office and manufacturing units of the Company:

Registered/Head Office: Ismail Aiwan-e-Science, Off: Shahrah-e-Roomi, Lahore – 54600, Pakistan.

Manufacturing Unit-I: 2.5 KM Off: Manga, Raiwind Road, District Kasur, Pakistan.

Manufacturing Unit-II (Rented): Atta Buksh Road, 18-KM, Off: Ferozepur Road, Mouza Atari Saroba, Tehseel Cantt, Lahore, Pakistan.

Principal Business

The Company is a composite spinning, weaving, dyeing, and stitching unit engaged in the manufacturing and sale of yarn, denim and denim products.

Status of the Company

Public Interest Company (Listed Company)

Company's Profile

Company Registration Number

CUIN 0029409 (L05903 OF 1992-93 dated 20-01-1993)

National Tax Number

1319140-3

Auditors

Grant Thornton Anjum Rahman, Chartered Accountants

Legal Advisor

Hamid Law Associates

Company's Profile

Board of Directors:

Mr. Zahid Mahmood

Ms. Maliha Sarda Azam

Mr. Usman Rasheed

Mr. Muhammad Wasim Butt

Mr. Nasir Ali Khan Bhatti

Mr. Abdul Hamid Ahmed Dagia

Mr. Abid Hussain

Mr. Ahmed Humayun Shaikh

- Chairman & Independent Director

- Independent Director

- Non-Executive Director

- Independent Director

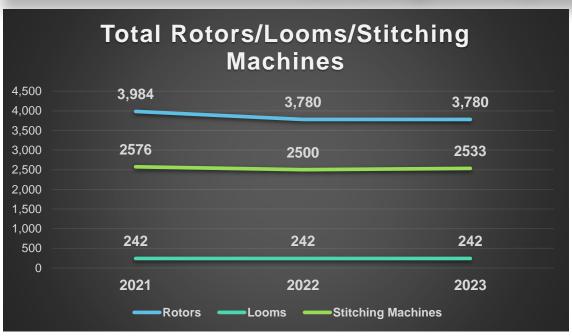
- Independent Director

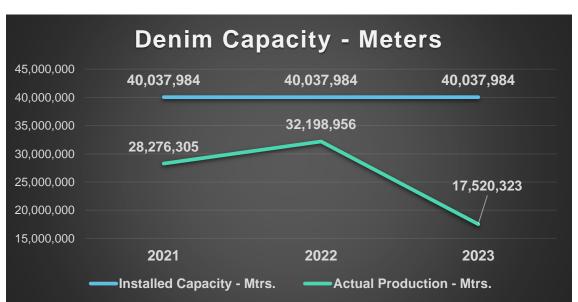
- Non-Executive Director

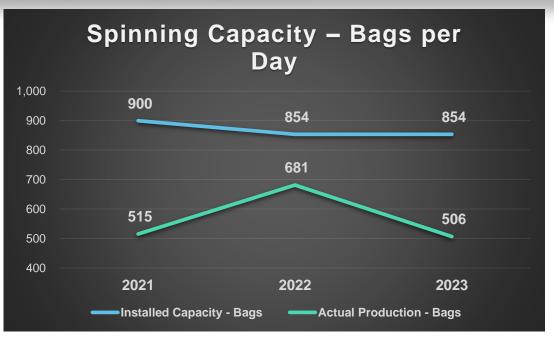
- Independent Director

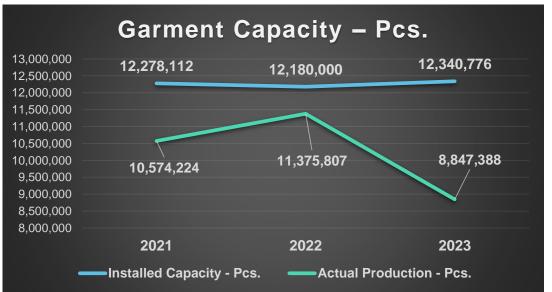
- Chief Executive Officer

Strategic / Operational Information









Strategic / Operational Information

Proceeds from the sale of Muzaffargarh unit under the Creditors' Scheme of Arrangement are being received. Agent banks have extended the timeline for completion of transaction till December 31, 2023.

The BOD has approved the **settlement plan** for outstanding/overdue preference shares and has recommended the same for consideration and approval by preference shareholders.

Strategic / Operational Information

Strengths

- Good customers retention
- · Innovative capabilities (Denim of the future).
- In-house power generation facility
- Internationally recognized certifications in quality and environment.





SWOT Matrix

As on June 30, 2023

Weaknesses

- · High production cost and low margins
- Need to have modern machinery and infrastructure
- · Inability to accurately forecast due to market uncertainty
- Availability of financing to the Company.

Opportunities

- Exploring cheaper energy sources.
- Cost reduction through sustainable practices
- Entering in related diversification
- Exploring growing global e-Commerce markets



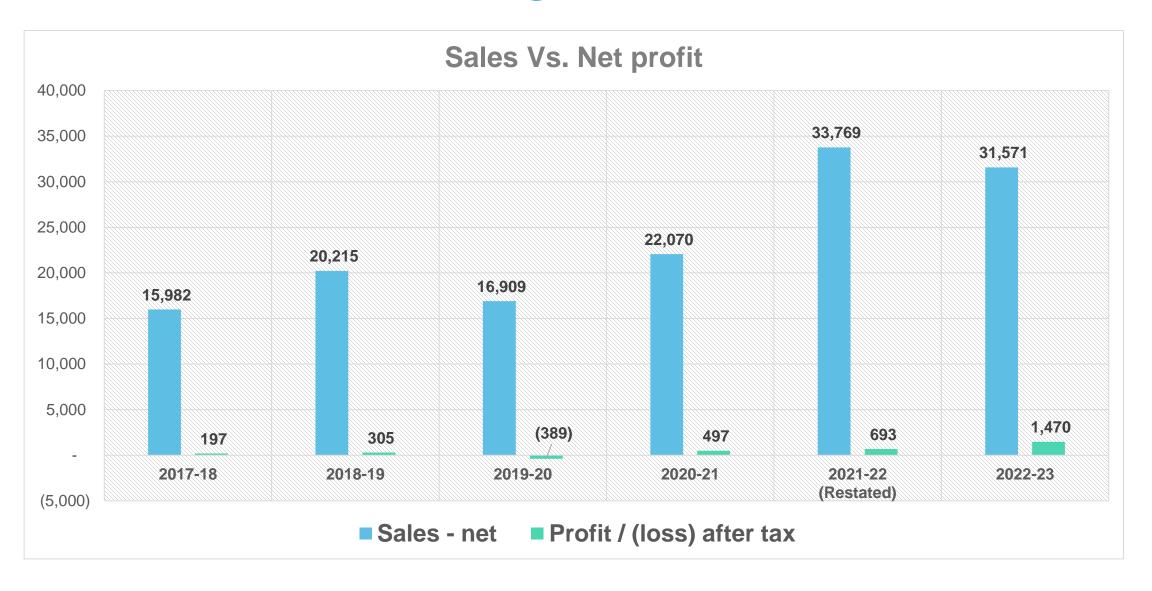




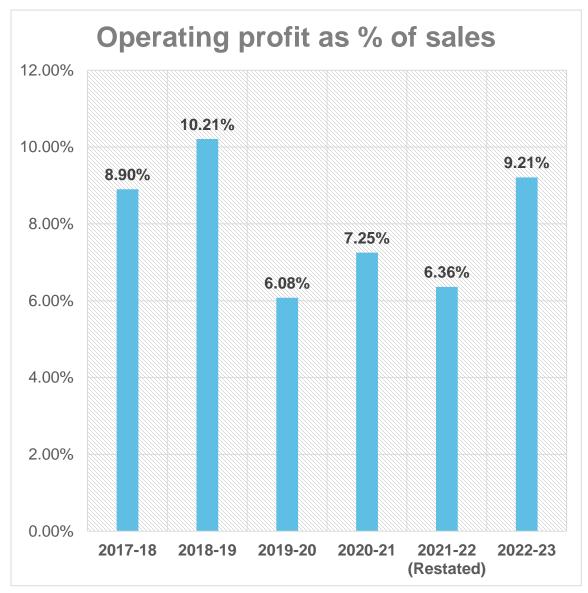
- **Threats**
- Global recession resulting in slowdown of demand
- Appreciation of PKR
- High local and international inflation
- Increase in production costs.
- Increase in Interest rates
- · Growing competition domestically and from neighboring countries.
- · Conflicts in the world

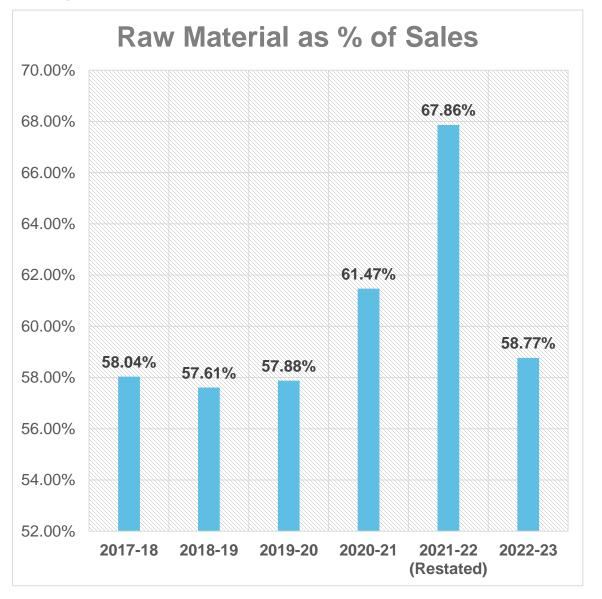
Financial Information

Six Years at a glance – Rs. Million



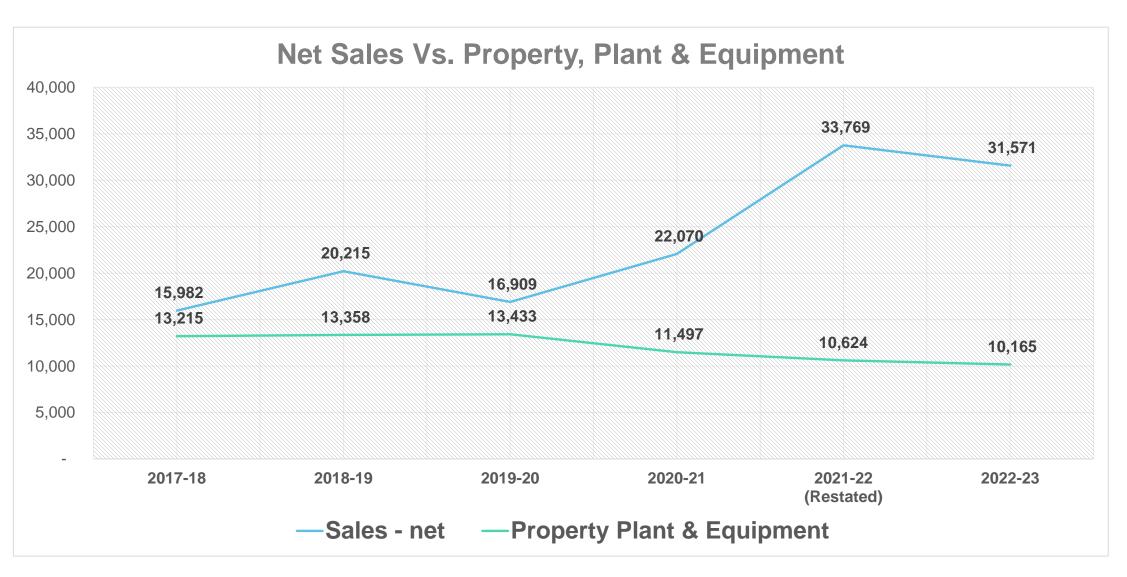
Ratio Analysis



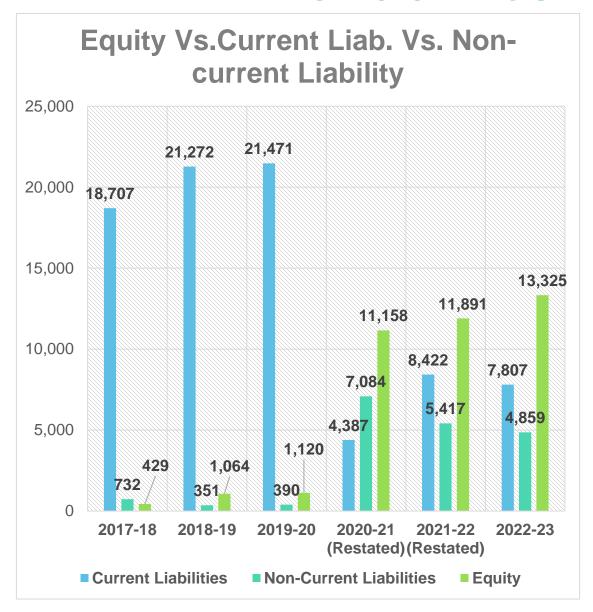


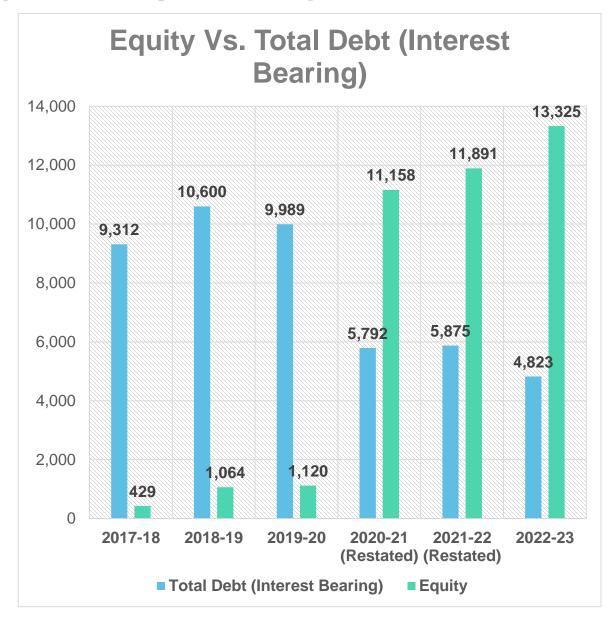
Sales Versus Assets

Rs. Million

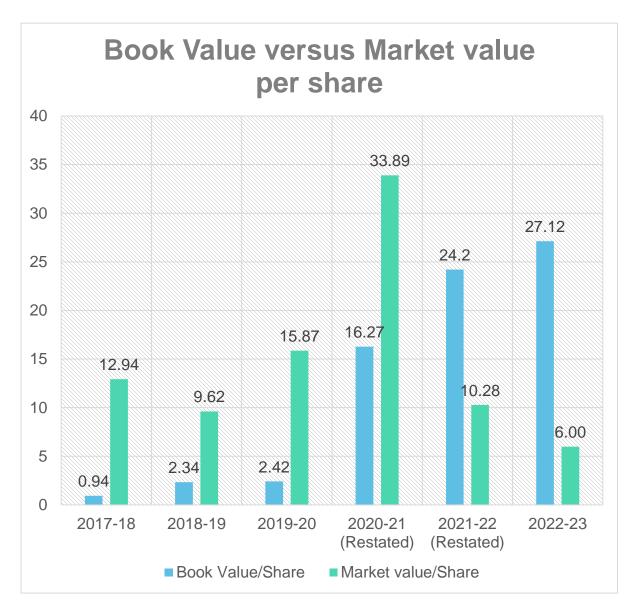


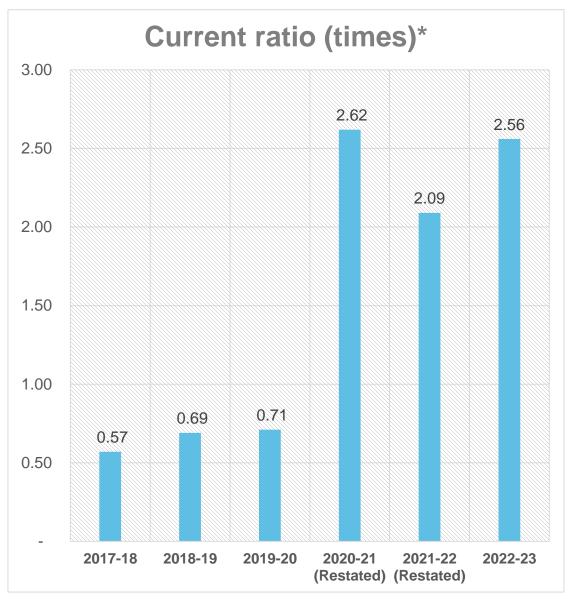
Financial Position – Rs. Million





Ratio Analysis





Future Outlook – Business

- Difficult to accurately forecast due to uncertainty and ongoing conflicts in the world.
- Slowdown in demand persists. However, the first quarter of 2023-24 has witnessed a sales growth of more than 9% compared to the first quarter of 2022-23.
- Gradual normalization of markets expected till the second half of next year.
- High cost of input/raw material, high finance cost and additional burden in the form of Super tax.

Corporate Briefing Session

2023





Thank You

Question & Answer Session

