

GCIL/CORP/PSX-CBS-4-2023

November 23, 2023

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road - Karachi.

**CORPORATE BRIEFING SESSION 2023 - PRESENTATION**

Dear Sir,

With reference to our letter No. GCIL/CORP/PSX-CBS-3-2023 dated November 21, 2023, regarding holding of Corporate Briefing Session (CBS) of Ghani Chemical Industries Limited (the Company) on November 24, 2023 through video link facility via ZOOM only. We are pleased to submit herewith presentation for the said CBS for information of all concerned.

You may please circulate the same to all concerned.

Yours truly,  
for **Ghani Chemical Industries Limited**

(**FARZAND ALI**)  
Company Secretary

**Encls:** As stated above

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# CORPORATE BRIEFING SESSION 2023

November 24, 2023

A Project of Ghani Global Group of Companies

# Ghani Chemical Industries Limited



# GHANI CHEMICAL INDUSTRIES LIMITED

## ABOUT COMPANY AND FINANCIAL HIGHLIGHTS

### ABOUT COMPANY

- **GCIL** is engaged in Manufacturing & Sales of Medical & Industrial Gases and Chemicals.
- The Company having the largest manufacturing facilities in Pakistan in Medical & Industrial Gases.

### FINANCIAL HIGHLIGHTS

PKRmn	FY 23	Sales	GCIL	Competitor
			Rs. In Mn	Rs. In Mn
Sales - Gross	5,123			
Gross Profit	1,460	Gross Sales	<b>5,123</b>	8,306
Profit before tax	932	Net Sales	<b>4,332</b>	7,227
<b>Profit after tax</b>	<b>508</b>	Gross Profit	<b>1,459</b>	1,120
Earning per share (EPS)	1.06	GP Ratio	<b>34%</b>	15%
Depreciation and Amortization	169	Net Profit	<b>509</b>	249
EBITDA	1,475	NP Ratio	<b>12%</b>	3%
EBIT	1,307			



# GHANI CHEMICAL INDUSTRIES LIMITED

## FINANCIAL POSITION

	Rs. In Millions (FY 2023)
Property, plant and equipment	7,210
Cash and bank balances	525
<b>TOTAL ASSETS</b>	<b>13,128</b>
Paid up Capital	5,002
Unappropriated Profit and Reserves	3,828
Long Term Finances	1,270
Short Term Borrowing	1,127
Total Current Liabilities	2,310

# GHANI CHEMICAL INDUSTRIES LIMITED

## PROJECTS

### 1<sup>st</sup> ASU Plant - PHOOL NAGAR

- Land Area : 109 Kanal
- Setup in May 2009
- Production Capacity 110TPD

### 2<sup>nd</sup> ASU Plant - PORT QASIM

- Land Area : 5 Aera
- Setup in March 2014
- Production capacity 110TPD



### 3<sup>rd</sup> ASU Plant - PHOOL NAGAR

- Setup in July 2019
- Production Capacity 110TPD

### 4<sup>th</sup> ASU Plant – PORT QASIM

- Setup in 2022
- To meet the requirements of 15 years agreement with **EPCL** through dedicated pipelines.



# GHANI CHEMICAL INDUSTRIES LIMITED

## PROJECTS IN PROGRESS

### HATTAR SPECIAL ECONOMIC ZONE

#### 5<sup>th</sup> ASU Plant

- Production Capacity : 275 TPD
- First ever the largest high efficiency & cost effective manufacturing plant in Pakistan



#### Calcium Carbide Manufacturing Plant

- First ever import substitute Calcium Carbide manufacturing Plant in Pakistan.
- Will annually save Millions of US \$ foreign exchange and shall also open the doors for earning Foreign Currency for the country.

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**Both the Projects will be in operation during 1<sup>st</sup> Quarter 2024, Insha Allah**



# GHANI CHEMICAL INDUSTRIES LIMITED

## FUTURE PLANNING

The company is planning to export one of the existing plant of the Company (with fair market value around US\$ 4.00 million to US\$ 4.5 million) installed at Lahore (of Capacity 110TPD) to GCC region.

GCIL will be the first company of Pakistan to export Industrial and medical gases plant & know how and bring back precious Foreign Currency in the country.



# GHANI CHEMICAL INDUSTRIES LIMITED

## AWARDS AND CERTIFICATES

<b>PACRA RATING</b>	<b>Long Term</b>	<b>Short Term</b>	<b>Outlook</b>
GCIL	A	A1	Stable
GCIL - Sukuk Rs. 1,300Mn	A	-	Stable
GCIL - Sukuk Rs. 800Mn	A +	-	Stable

**ISO 45001:2018** Occupational Health and Safety Management System

**ISO 14001: 2015** Environmental Management System

**PS 4992: 2010** Halal Certification

**ISO 9001: 2015** Quality Management System

**FSSC 22000** Food Safety System Certification



Appreciation letter issued by National Command and Operation Center (NCOC) for contributions by the Company for the national effort against COVID-19.



# QUESTION – ANSWER SESSION

*JAZAKALLAH*