



CORPORATE BRIEFING SESSION

For the Year Ended June 30, 2023

SHAMS TEXTILE MILLS LIMITED

COMPANY PROFILE

CORPORATE BREIFING

FOR FY 2022-23

COMPANY PROFILE

CORPORATE BRIEFING SESSION - STML



- We are a Public Listed Company, incorporated in 1984.
- Scrip of Shams Textile Mills Limited (STML) is traded on PSX with market ticker of **STML**.
- Being a textile manufacturing concern we are engaged in manufacturing and trading of High Quality Yarn
- STML has three manufacturing spinning units.
- Our Units are located at Chiniot and Shahkot (Punjab).

VISION & MISSION STATEMENT

CORPORATE BRIEFING

FOR FY 2022-23

VISION & MISSION STATEMENT

CORPORATE BRIEFING SESSION - STML



VISION

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

MISSION

We are committed to become a premier manufacturing organization in the textile industry maintaining market leadership in the present business and diversifying / integrating into value added projects with the goal of maximizing returns for all stakeholders.

CORE VALUES

CORPORATE BRIEFING SESSION - STML



EXCELLENCE

Exceed expectations and take intense pride in everything you do everyday.

LEADERSHIP

Have the courage to rise above challenges, to work through adversity, and inspire others.

INNOVATION

Imagine what is possible. Foster creativity that challenges constraints and drives progress.

CORE VALUES

CORPORATE BRIEFING SESSION - STML



TEAM WORK

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

PASSION FOR CUSTOMER

Build positive relationships through outstanding service with each interaction.

INTEGRITY

Uphold the highest ethical standards and promote trust and respect.



OPERATIONAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2022-23

PRODUCTION - SPINNING

CORPORATE BRIEFING SESSION - STML



Cumulatively, for Yarn production; we have installed 51,312 Spindles and have annual capacity to produce over 19.35 Million Kgs of Yarn (in 20s Count).

Following are our Yarn Production Numbers.

Particulars	UOM	FY 2022-23	FY 2021-22	Growth / Decrease
		'Quantities in 000'		
Yarn Production	Bags	101	304	-67%



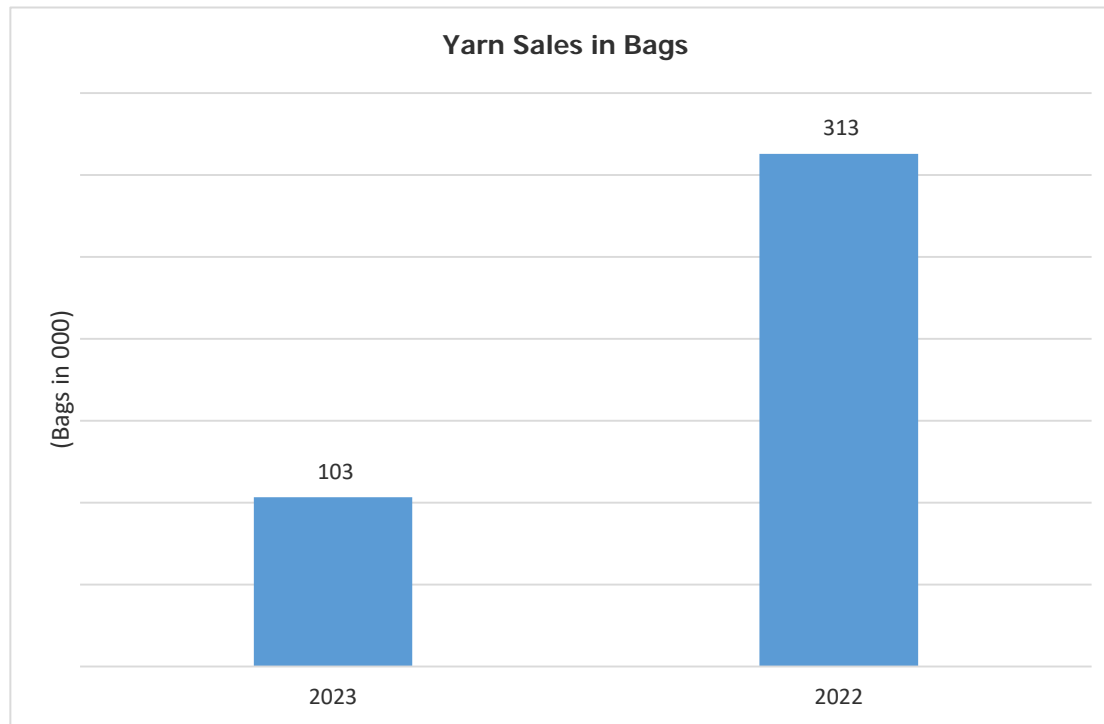
SALES SUMMARY

CORPORATE BRIEFING SESSION - STML



Sales Summary for the FY 2022-23:

Particulars	UOM	FY 2022-23	FY 2021-22	Growth/Decrease
		Quantities in 000'		
Yarn Sales	Bags	103	313	67%





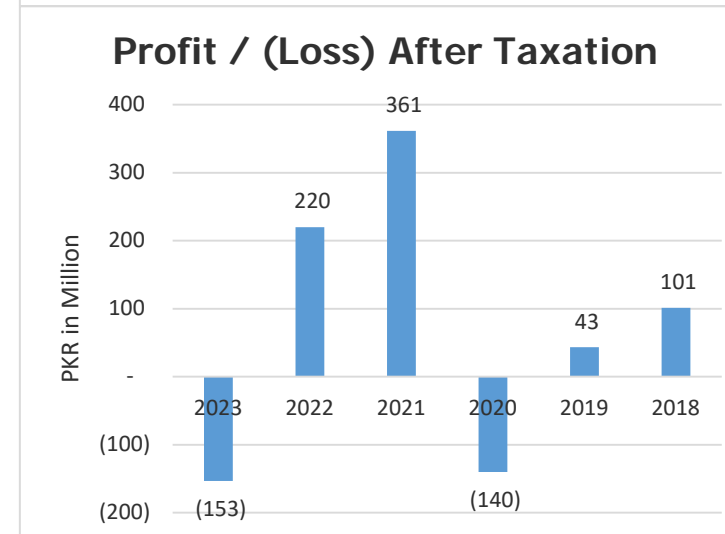
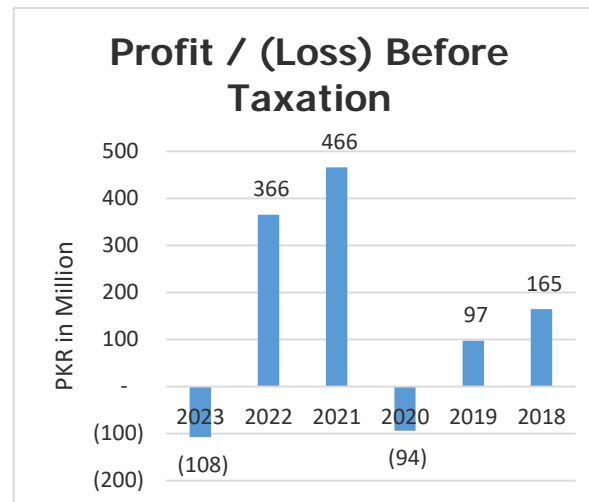
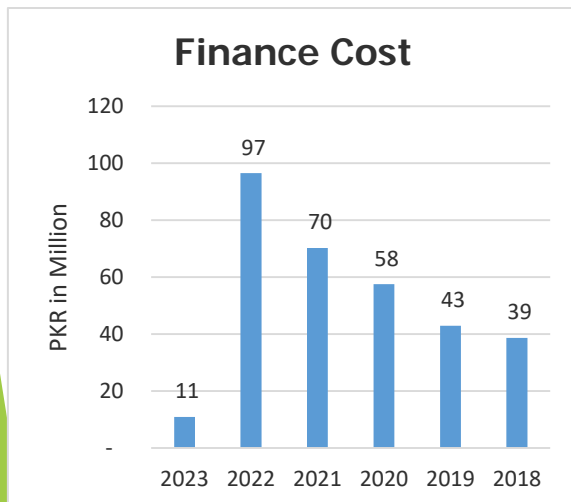
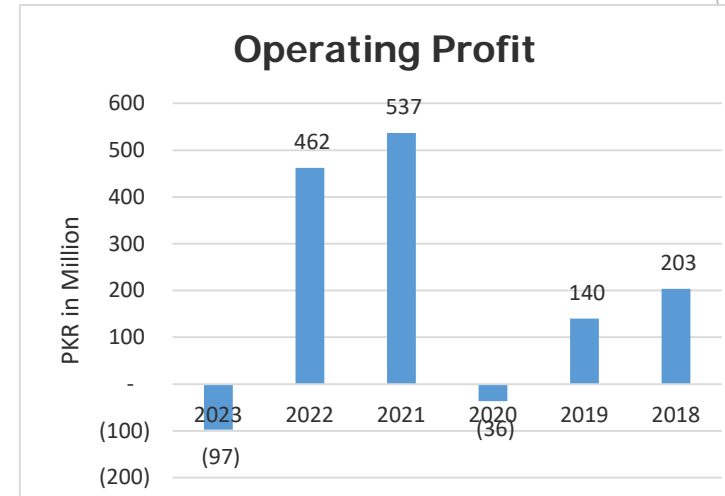
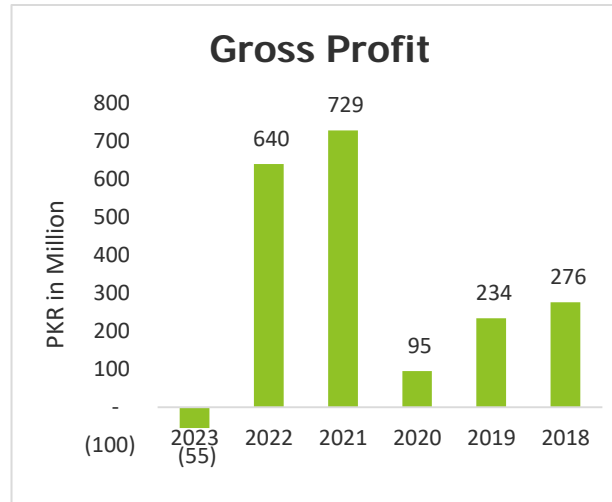
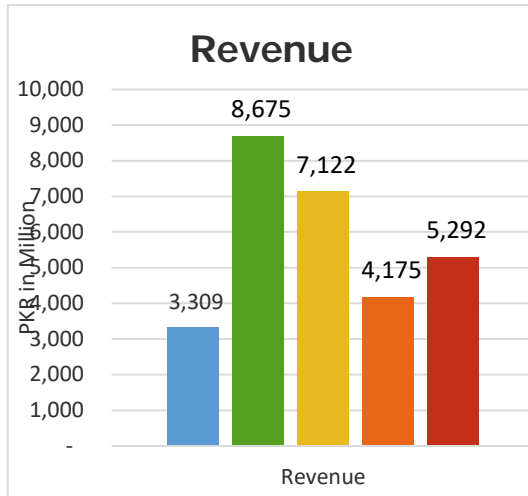
FINANCIAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2022-23

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Profitability Ratios		2023	2022	2021	2020	2019	2018
Gross profit ratio	(%)	(1.650)	7.376	10.235	2.3	4.4	5.9
Operating profit margin to sales	(%)	(6.4)	5.1	7.3	(1.0)	2.3	3.6
Net profit margin to sales (net)	(%)	(4.6)	2.5	5.1	(3.4)	0.8	2.2
Return on average equity	(%)	(16.4)	20.0	40.4	(26.6)	6.5	15.1
Return on capital employed	(%)	(16.2)	19.9	40.4	(25.6)	6.3	14.3
Return on average assets	(%)	4.6	11.7	8.8	5.1	6.3	5.4

Activity / Turnover Ratios		2023	2022	2021	2020	2019	2018
Debtors turnover ratio	(times)	4.6	10.6	17.2	26.2	26.2	34.6
No. of days in receivables / Average collection period	(days)	79	34	21	14	14	11
Inventory turnover ratio	(times)	5.3	10.4	8.3	7.8	13.5	9.9
No. of days in inventory	(days)	68	35	44	47	27	37
Creditors turnover ratio	(times)	2.7	7.8	6.5	4.4	6.2	6.1
No. of days in creditors / Average payment period	(days)	137	47	56	82	58	60
Total assets turnover	(times)	1.3	1.3	3.5	3.3	2.4	3.0

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



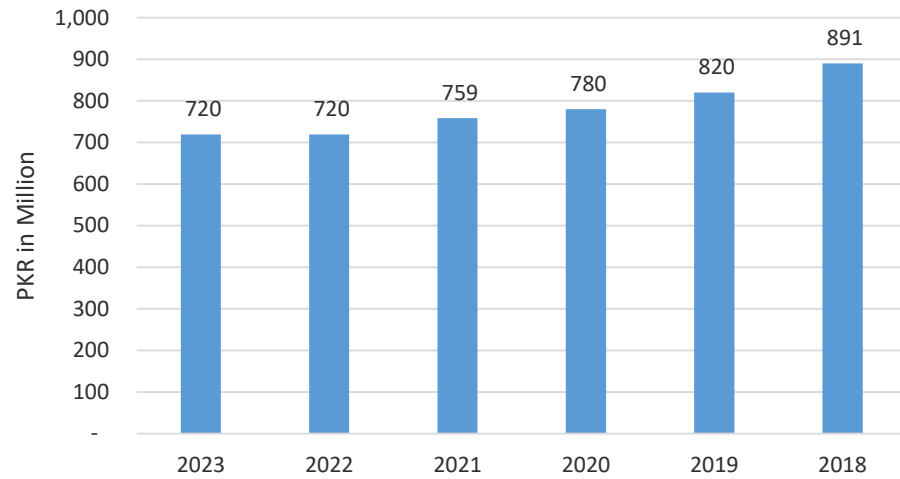
Statement of Profit or Loss	2023	%	2022	%	2021	%	2020	%	2019	%	2018	%
Sales - net	3,309,014	100.0	8,674,940	100.0	7,122,421	100.0	4,175,298	100.0	5,291,753	100.0	4,685,847	100.0
Cost of sales	3,363,623	101.7	8,035,081	92.6	6,393,472	89.8	4,080,438	97.7	5,057,572	95.6	4,409,798	94.1
Gross profit	(54,609)	-1.7	639,859	7.4	728,949	10.2	94,860	2.3	234,181	4.4	276,049	5.9
Distribution and selling expenses	36,846	1.1	69,107	0.8	65,917	0.9	40,769	1.0	34,253	0.6	39,857	0.9
Administrative expenses	116,296	3.5	94,131	1.1	81,593	1.1	77,837	1.9	71,714	1.4	62,901	1.3
Other operating expenses	3,928	0.1	31,865	0.4	63,489	0.9	18,335	0.4	4,924	0.1	5,701	0.1
Other operating income	114,621	3.5	17,463	0.2	18,843	0.3	5,770	0.1	16,745	0.3	35,816	0.8
Operating profit / (loss) before finance costs	(97,058)	-2.9	462,219	5.3	536,793	7.5	(36,311)	-0.9	140,035	2.6	203,406	4.3
Finance costs	10,658	0.3	96,537	1.1	70,327	1.0	57,558	1.4	42,925	0.8	38,696	0.8
Profit / (loss) before taxation	(107,716)	-3.3	365,682	4.2	466,466	6.5	(93,869)	-2.2	97,110	1.8	164,710	3.5
Taxation - net	45,576	1.4	145,529	1.7	104,967	1.5	46,337	1.1	53,724	1.0	63,526	1.4
Profit / (loss) after taxation	(153,292)	-1.9	220,153	5.9	361,499	5.1	(140,206)	-3.4	43,386	0.8	101,184	2.2

FINANCIAL PERFORMANCE

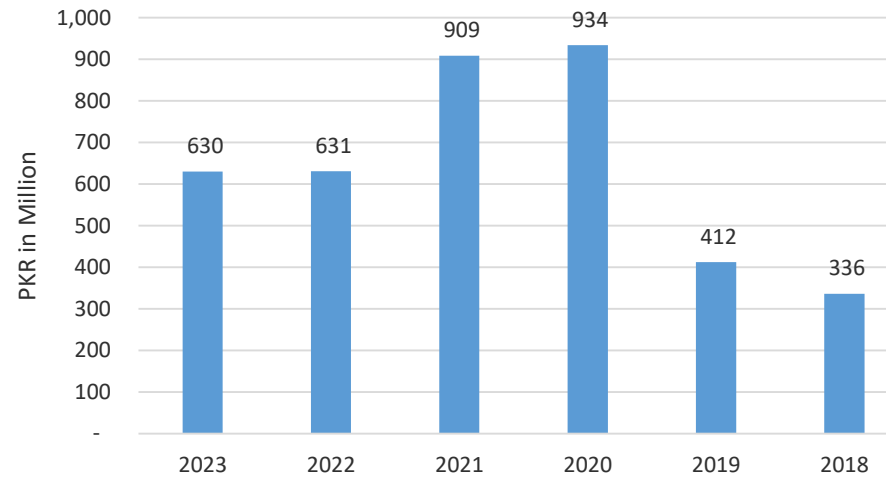
CORPORATE BRIEFING SESSION - STML



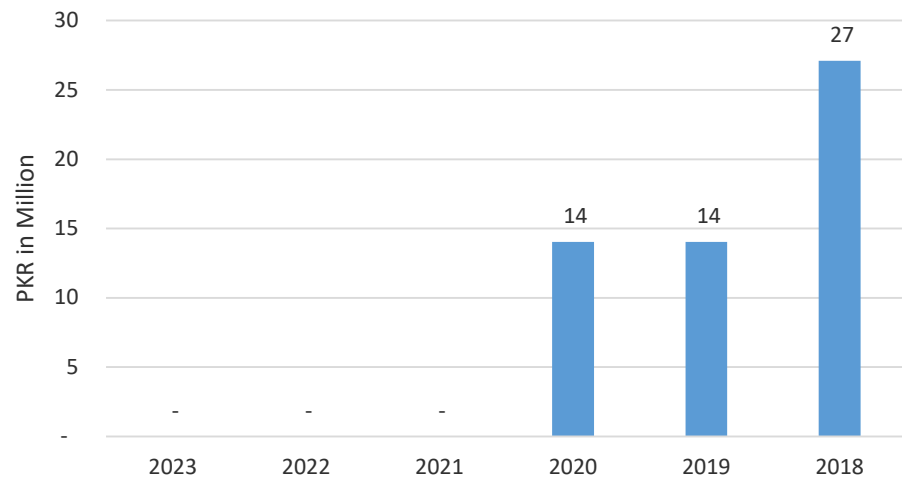
Property, plant and equipment



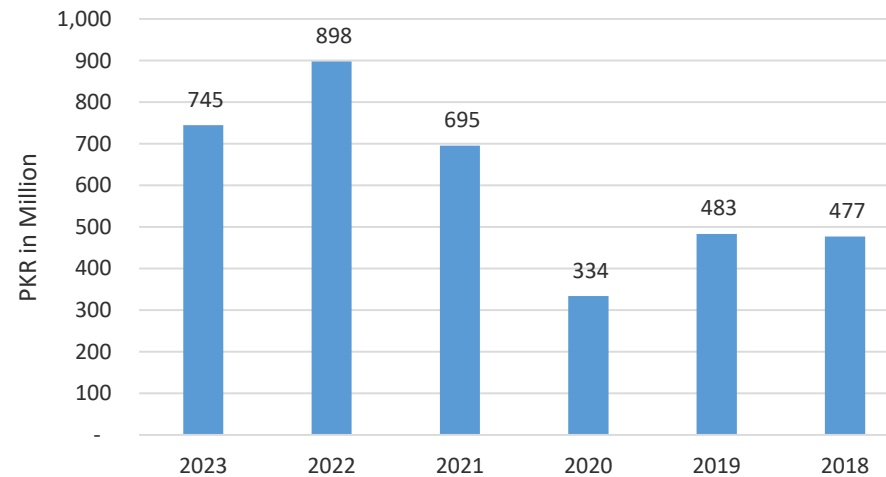
Stock-in-trade



Long term financing



Revenue Reserves

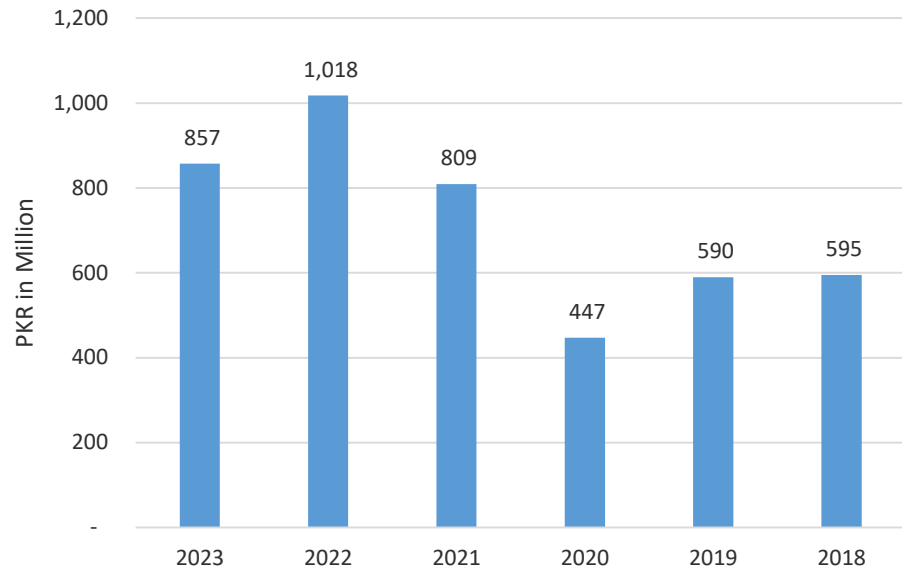


FINANCIAL PERFORMANCE

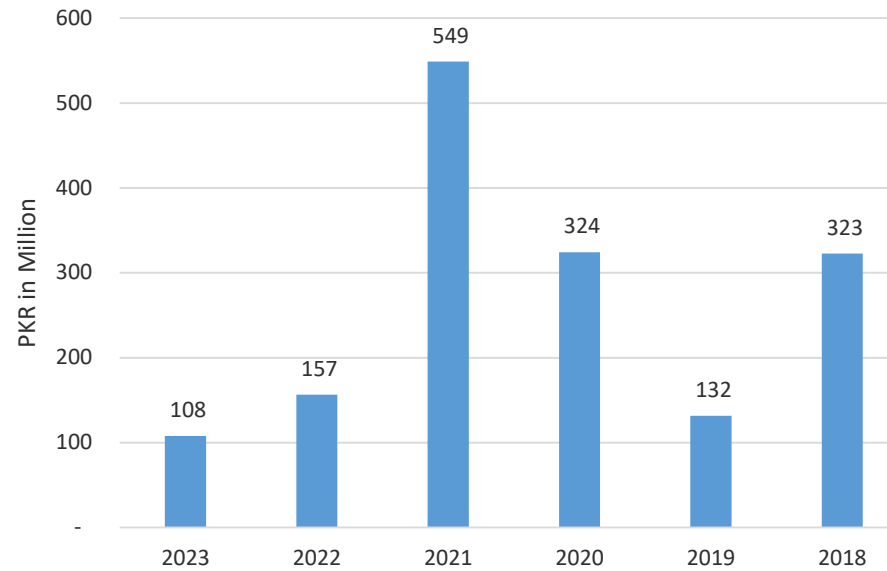
CORPORATE BRIEFING SESSION - STML



Shareholders' Equity



Short Term Financing



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Summary of Balance Sheet	2023	2022	2021	2020	2019	2018
Property, plant and equipment	719,631	719,645	758,780	828,078	889,769	892,181
Stock-in-trade	629,506	631,120	908,546	634,399	411,980	336,358
Trade debts	536,090	903,581	735,048	94,477	223,860	180,720
Trade and other payables	1,363,921	1,115,719	1,067,130	844,029	880,668	661,248
Current assets	1,685,572	1,675,484	1,766,313	895,838	844,546	849,771
Total assets	2,458,089	2,455,457	2,573,292	1,723,917	1,734,225	1,741,951
Reserves	857,305	1,018,036	809,194	447,221	590,028	594,666
Shareholders' equity	943,705	1,104,436	895,594	533,621	676,428	641,448
Long term financing	-	-	-	14,036	14,036	27,103
Deferred liabilities	-	-	3,648	-	12,526	21,163
Short term financing	108,298	156,539	549,008	324,420	131,806	322,772
Current liabilities	1,514,384	1,351,022	1,674,050	1,176,258	1,031,235	1,012,619
Summary of Cash Flow Statement	2023	2022	2021	2020	2019	2018
Cash and cash equivalents at the beginning of the year	12,202	17,585	7,074	27,298	4,760	4,608
Net cash (used in) /generated from operating activities	85,309	427,411	(155,452)	(162,091)	261,750	271,521
Net cash used in investing activities	(23,529)	(23,338)	(42,249)	(31,017)	(2,803)	(26,410)
Net cash (used in) / generated from financing activities	(48,246)	(409,456)	208,212	172,883	(236,409)	(244,962)
Net increase / (decrease) in cash and cash equivalents	13,534	(5,383)	10,511	(20,226)	22,538	149
Cash and cash equivalents at the end of the year	25,736	12,202	17,585	7,072	27,298	4,757



STOCK INFORMATION

CORPORATE BRIEFING

FOR FY 2022-23

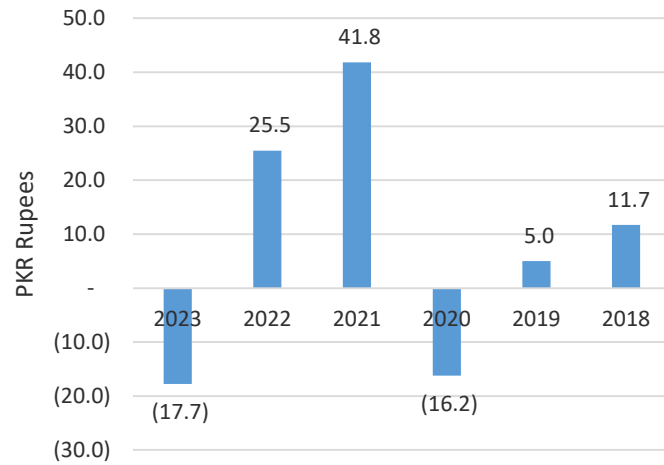
STOCK INFORMATION

CORPORATE BRIEFING SESSION - STML

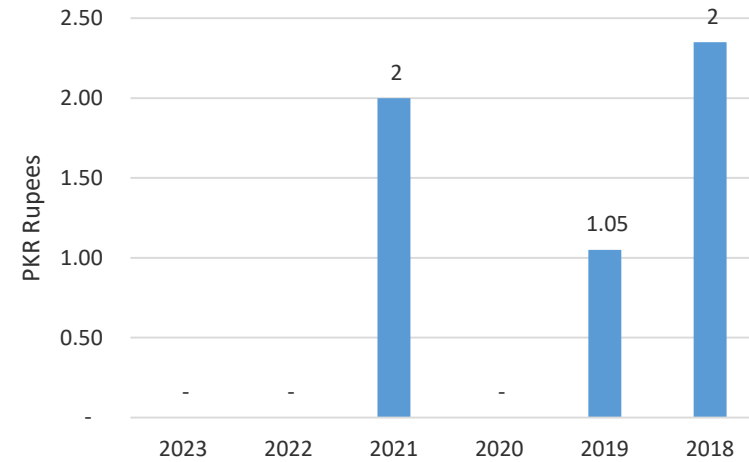


Investment / Market Ratios		2023	2022	2021	2020	2019	2018
Earnings per share	(Rs.)	(17.7)	25.5	41.8	(16.2)	5.0	11.7
Cash dividend per share	(Rs.)	-	-	2.0	-	1.05	2.35
Break-up value per share	(Rs.)	109.2	127.8	103.7	61.8	78.3	74.2

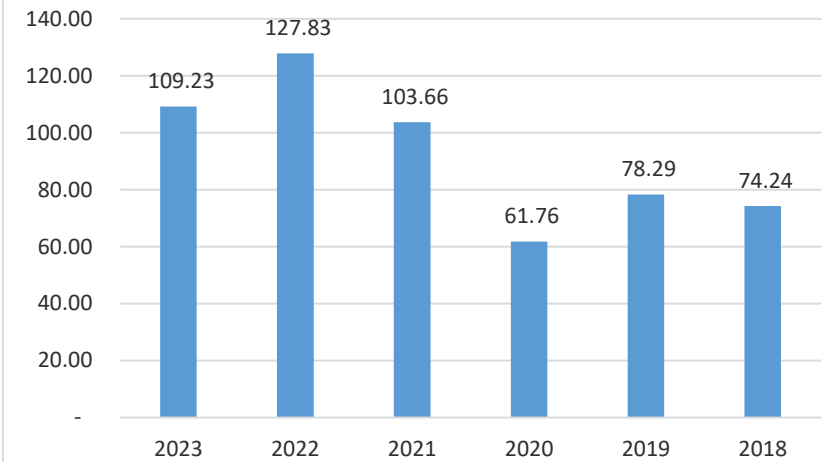
Earnings per Share



Cash Dividend per Share



Break-up Value per Share





THANK YOU