

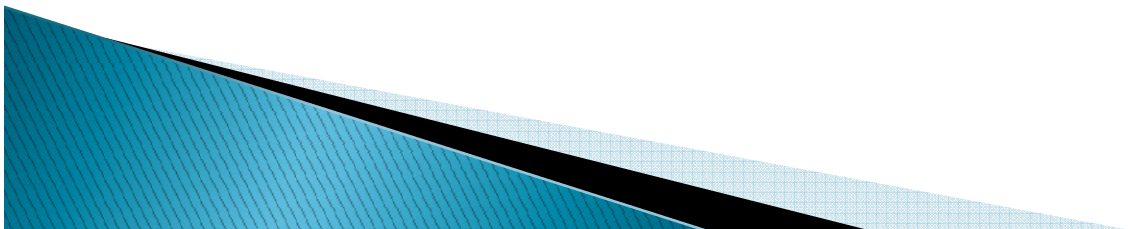


**Corporate Briefing Session**  
FY 2022-2023

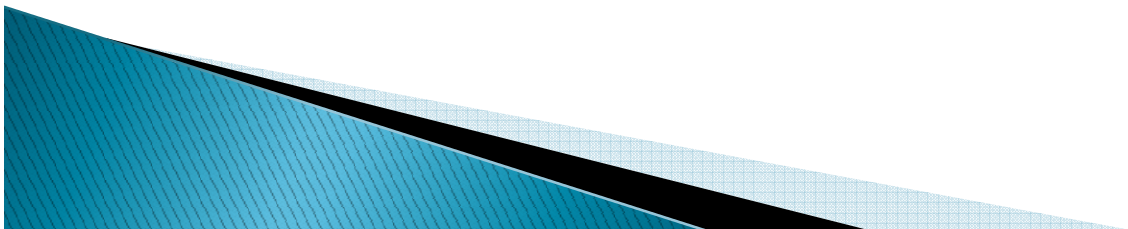
**Jonson & Phillips (Pakistan) Limited**  
June 30, 2023

# Corporate briefing

1. About Johnson & Phillips (Pakistan) Limited
2. Operational Activities
3. Financial Performance
4. Future Outlook



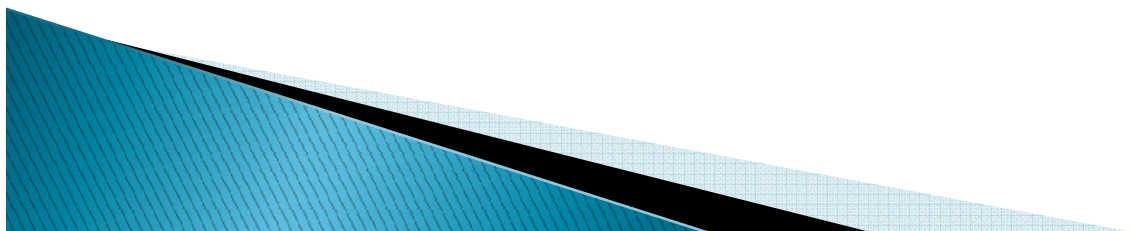
# About Johnson & Phillips (Pakistan) Limited



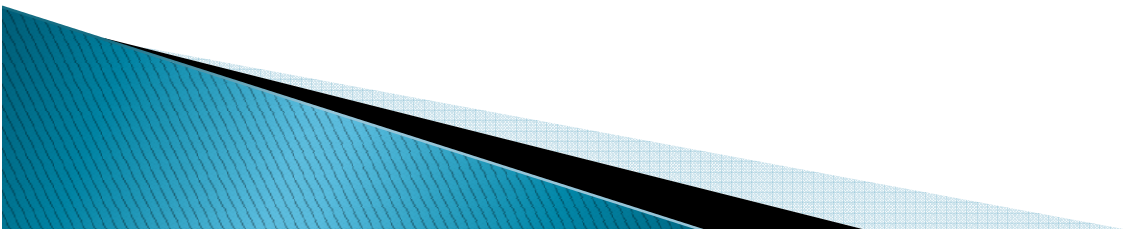
## About Johnson & Phillips (Pakistan) Limited

Johnson & Phillips was basically established in UK in 1875 and in Pakistan, it was established / incorporated as Johnson & Phillips (Pakistan) Limited as a public Limited company on April 15, 1961 under the repealed Companies Act, 1913 (now the Companies Act, 2017) and its shares are quoted in Pakistan Stock Exchange Limited. The Company is principally engaged in manufacturing, installing and selling of electrical equipments as one of the pioneers within its sector. JOPPL completed more than 60 years of successful business operations within the Electrical equipment manufacturing sector. JOPPL has been continuously recognizing for its satisfactory results and good corporate governance, pose our commitment to enhance value for our stakeholders.

However, the Company has changed in Memorandum, after obtaining approval from the members in the EOGM held on July 05, 2021, and included Textile Manufacturing and allied activities (Purchase & Sale of old Textile Machines) as its principal line of business.



# Operational Activities



# Operational Activities

## ❖ Production

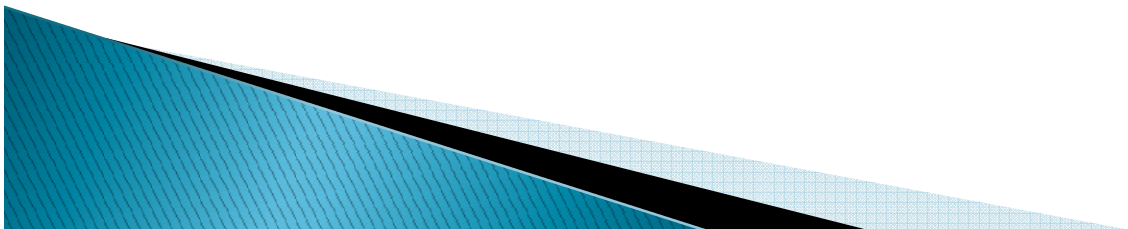
Production of Electrical Equipments has been discontinued since 2017, because of low demand from the private sector. The management of the Company is confident that the Company will continue as going concern in foreseeable future.

## ❖ Trading

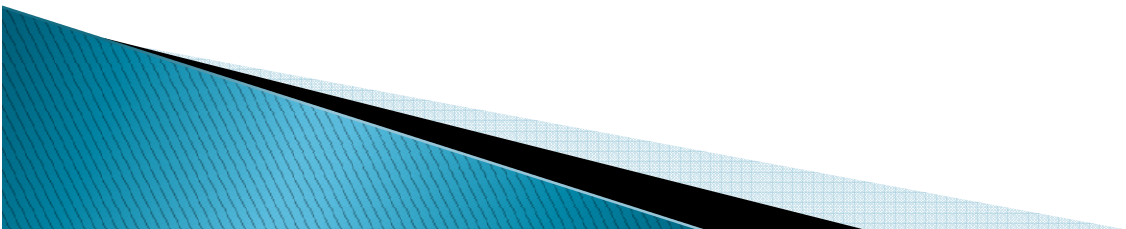
Presently, JOPPL is engaged in trading of Old Textile Machineries.

## ❖ Investments

Non

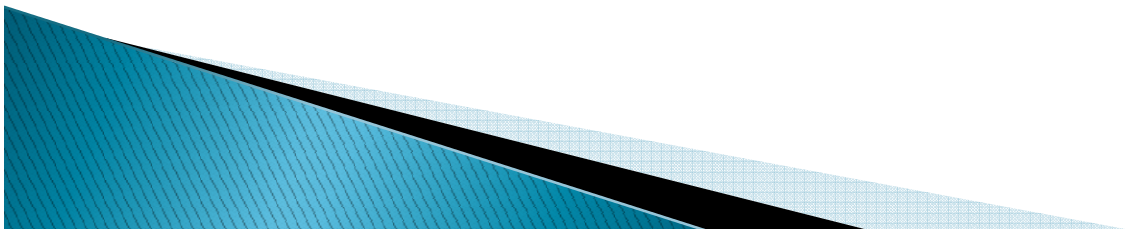


# Financial Performance



### Major Facts of financial year 2022-2023

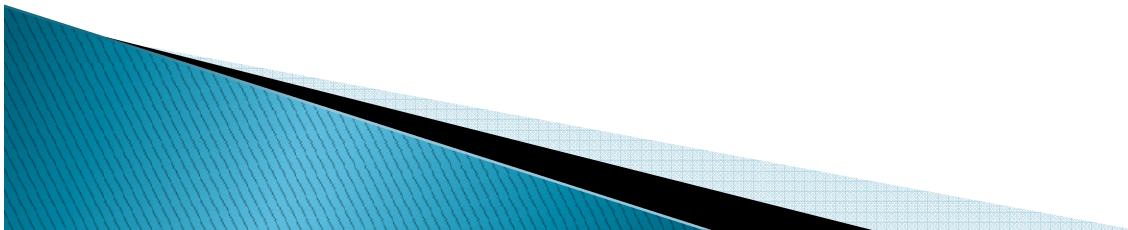
- Decrease in gross revenue by nearly 97% (as no Trading of Old Textile Machineries)
- The Six Years Financial Review of aspects of business presented in the subsequent slides.





**JOHNSON & PHILLIPS PAKISTAN LIMITED**  
**SIX YEARS FINANCIAL REVIEW**  
**RUPEES IN '000'**

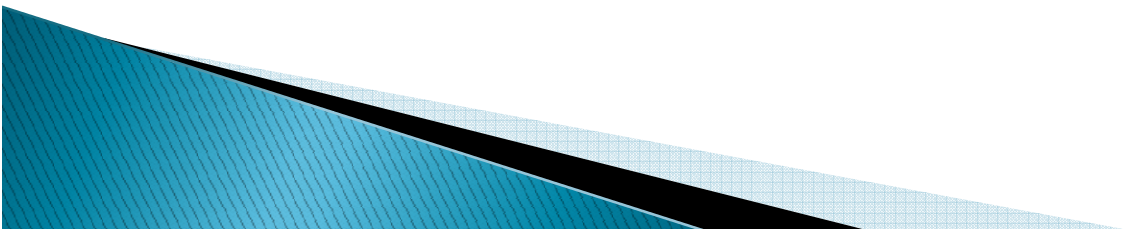
	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sales	2,799	86,580	-	905	4,078	6,312
Gross Profit / (Loss)	(1,103)	27,451	(3,902)	(5,777)	(6,426)	(18,333)
Profit / Loss before Taxation	(24,875)	38,185	(15,313)	(55,522)	(36,287)	(49,804)
Profit / Loss After Taxation	(20,443)	33,666	(14,503)	(54,383)	(35,452)	(49,166)
Fixed Assets (Net)	742,916	468,153	500,223	475,750	467,743	14,194
Total Assets	770,720	495,568	514,464	480,865	494,137	517,079
Total Liabilities	383,004	363,902	416,464	370,097	341,969	517,079
Current Assets	27,487	27,098	13,924	5,115	26,394	30,168
Current Liabilities	376,606	358,972	410,350	362,922	329,459	189,631
<b>Liquidity</b>						
Current Ratio	0.07	0.08	0.03	0.01	0.08	0.16
Quick Ratio	0.05	0.05	0.03	0.01	0.07	0.15



**JOHNSON & PHILLIPS PAKISTAN LIMITED**  
**SIX YEARS FINANCIAL REVIEW**  
**RUPEES IN '000'**

	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>
<b>Profitability</b>						
Gross Profit Ratio	(39.41)	31.71	(3,902.00)	(638.34)	(157.58)	(290.45)
Net Profit Ratio	(730.37)	38.88	(13,963.00)	(6,009.17)	(869.35)	(778.93)
<b>Assets Utilization</b>						
Inventory Turnover Ratio	0.51	2.26	-	4.31	5.41	0.80
Total Assets Turnover Ratio	0.00	0.11	-	0.01	0.002	1.00
Debtor Turnover Ratio	-	-	-	34.08	49.43	5.86
Creditor Turnover Ratio	0.01	1.60	-	0.00	0.01	0.03
<b>INVESTMENT</b>						
Earning / (Loss) Per Share	(3.75)	6.18	(2.66)	(9.98)	(6.50)	(9.02)
Market Value Per Share	35.00	44.70	53.99	38.80	46.70	63.25
P.E. Ratio	(9.33)	7.24	(20.29)	(3.89)	(7.18)	(7.01)
Market Capitalization (Mn)	190,749	243,614	294,244	211,459	254,514	344,649
<b>Employee as Remuneration</b>	1,770	1,863	1,757	7,916	11,727	13,561
<b>Production</b>						
Transformer (Nos)	-	-	-	-	3	4
Switch Gear Panel (Nos)	-	-	-	-	1	1

## Future Outlook



-Johnson & Phillips (Pakistan) Limited is pursuing gradual go in to the production and Trading of Textile products.

-JOPPL is pursuing basket of trading products to boost sustainable earnings on regular intervals.

-With the anticipated ease in inflation, JOPPL is expecting to yield better after tax returns for all the stakeholders.

-Furthermore, the Board of Directors was decided to delist the Company from Stock Exchanger Limited which is in underway and currently in process with PSX.

