

34 Years of Continued Excellence



JDW Sugar Mills Limited
Corporate Briefing Session
27 January 2024



JDW Group

JDW Group is the progressive industrial house of the country. Sugar manufacturing & sale is the core business of the Group and is also renowned for support of innovative Farming techniques which augment the core business. Further, in 2014 the Company has also entered into renewable energy projects for generation & sale of electricity.

JDW Sugar Mills Limited was incorporated in Pakistan on 31 May 1990 as a private limited company and was subsequently converted into a public limited company on 24 August 1991. The Company has three business segments.



Sugar

**Co-Generation
Power**

**Corporate
Farms**

Sugar

The JDW Sugar Segment comprises of three Sugar Mills, one 100% subsidiary company (DSML) and becomes the Largest Group which Contributes Approximately 13% of Country's Sugar Production. The Mills are located across the belt where Sucrose Recovery is highest in the Country.

JDW Unit-I

- Incorporated in May 1990
- Sugar Production Season 2022-23: 303,372 Tons
- Located at Rahim Yar Khan, Punjab

JDW Unit-II

- Acquired by JDW in Nov. 2005
- Sugar Production Season 2022-23: 212,016 Tons
- Located at Rahim Yar Khan, Punjab

JDW Unit-III

- Incorporated in Jun. 2006
- Sugar Production Season 2022-23: 179,585 Tons
- Located at Ghotki, Sindh

DSML

- Incorporated in Jul. 2010
- Sugar Production Season 2022-23: 165,410 Tons
- Located at Ghotki, Sindh

Sugarcane Corporate Farms

JDW Group is managing the largest Sugarcane Corporate Farms in the Country. JDW's unique farming techniques have also led to the capacity building of existing farmers thereby resulting in improved and reliable cane supply to JDW Group.



Corporate Farms play a vital role in the development of sugarcane in the area and uninterrupted sugarcane supply during the crushing season and contribute annually 7% - 10% of the total sugarcane requirement of the Group.

Co-Gen Power Plants

JDW Commissioned two Co-Generation Bagasse Based Power Plants in the year 2014, which is a **value addition** to sugar manufacturing process. Electricity is being produced and exported it to National Grid by using **Bagasse as fuel** which is the by product of sugar process.

JDW II
26.6 MW

JDW III
26.8 MW

Total
53.4 MW

JDW's initiative in bagasse based Co-Gen is serving as a catalyst for the realization of the sugar industry's 2,500 MW Power Generation Potential.

Distillery Plant in Progress

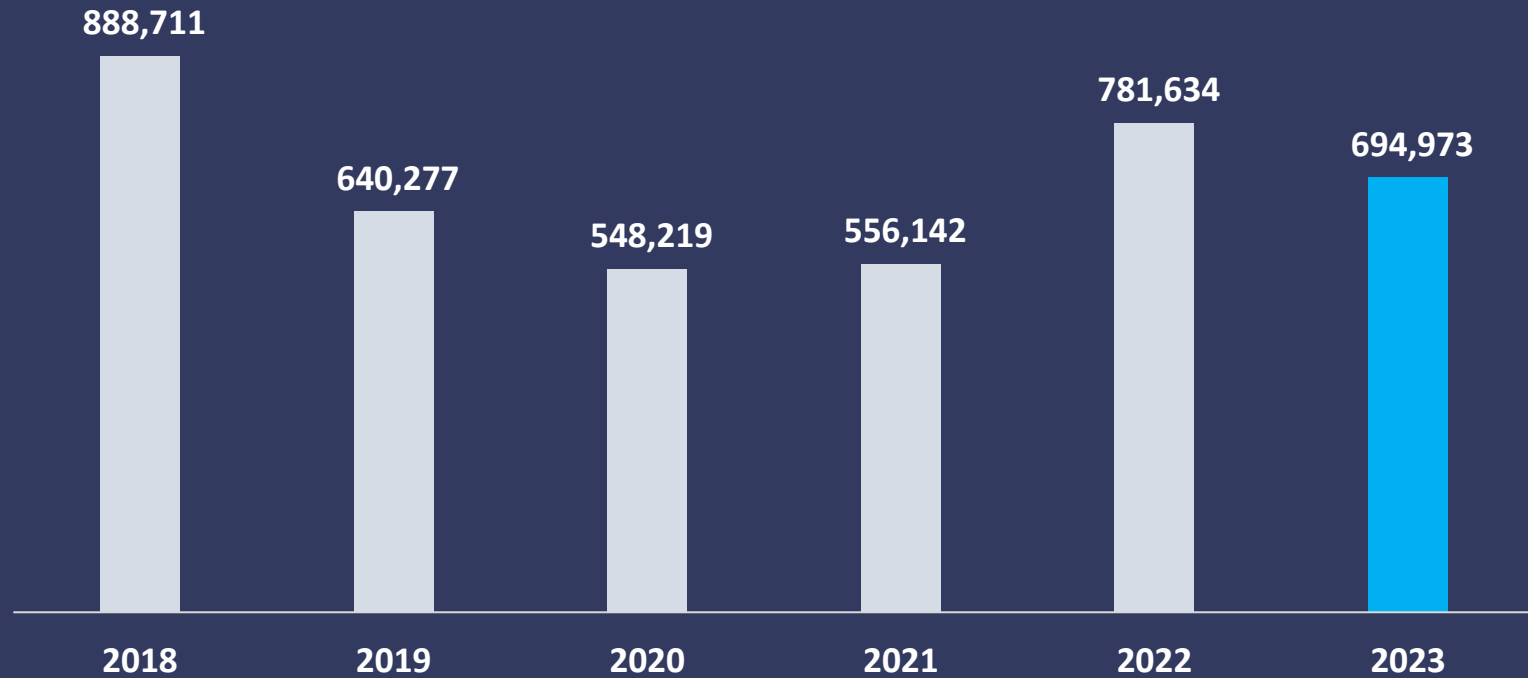
JDW has initiated the process to set up a distillery plant to produce Ethanol (ENA grade) which is a **value addition** to sugar manufacturing process. Ethanol is being produced from **Molasses** which is the by product of sugar process.

Plant Capacity 230,000 Ltrs. Per Day

Project will be commissioned during the **1st quarter of calendar year 2025.**

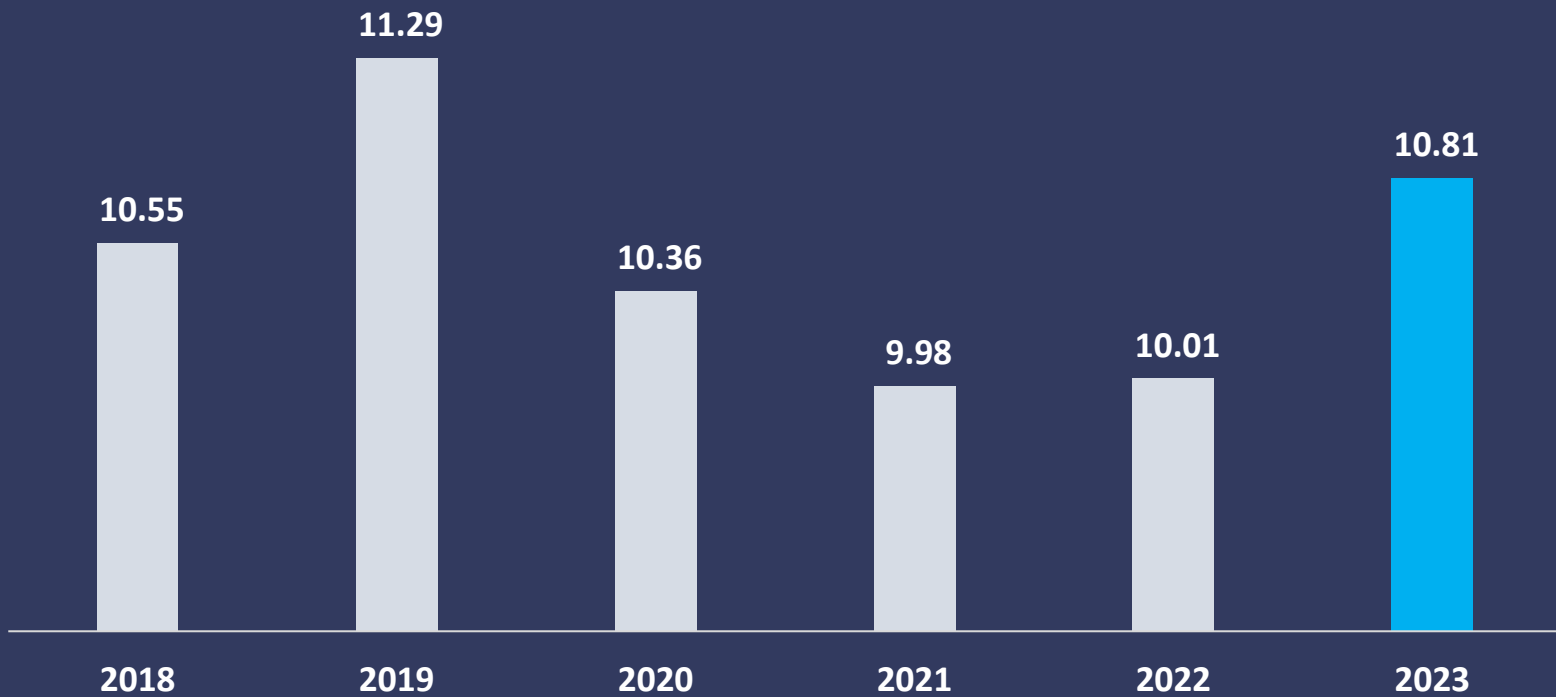
Operational Data

Sugar Production (M.Tons)



Operational Data

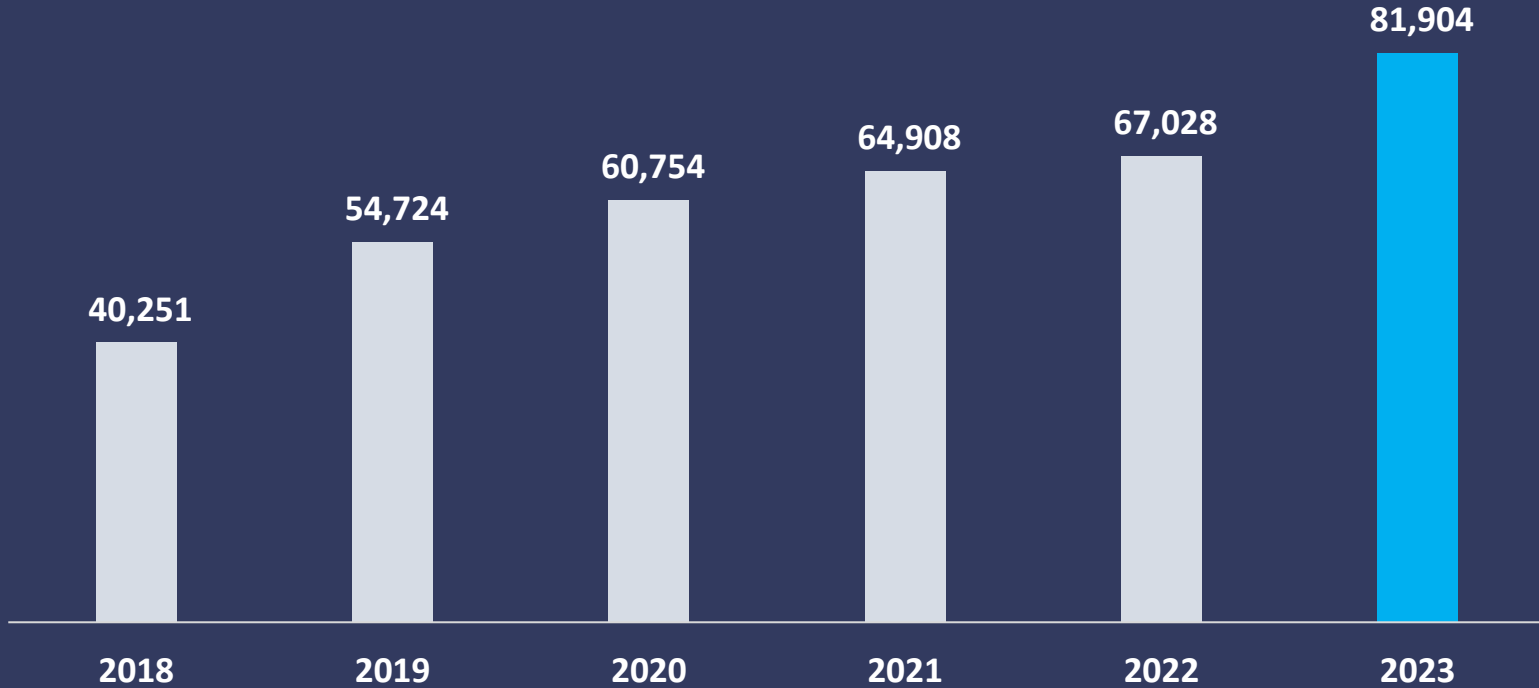
Sucrose Recovery (%age)



Financial Highlights

Gross Revenue

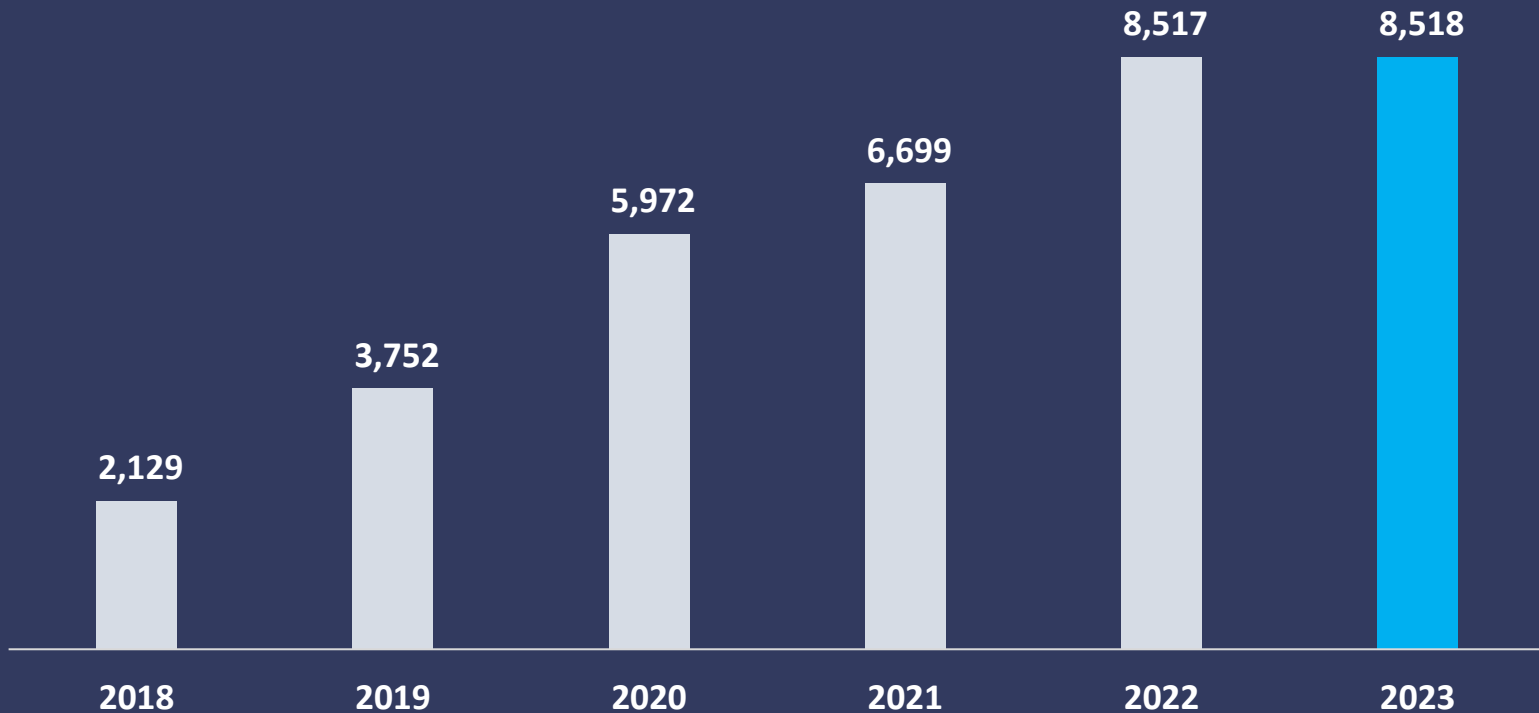
(Rupees in Million)



Financial Highlights

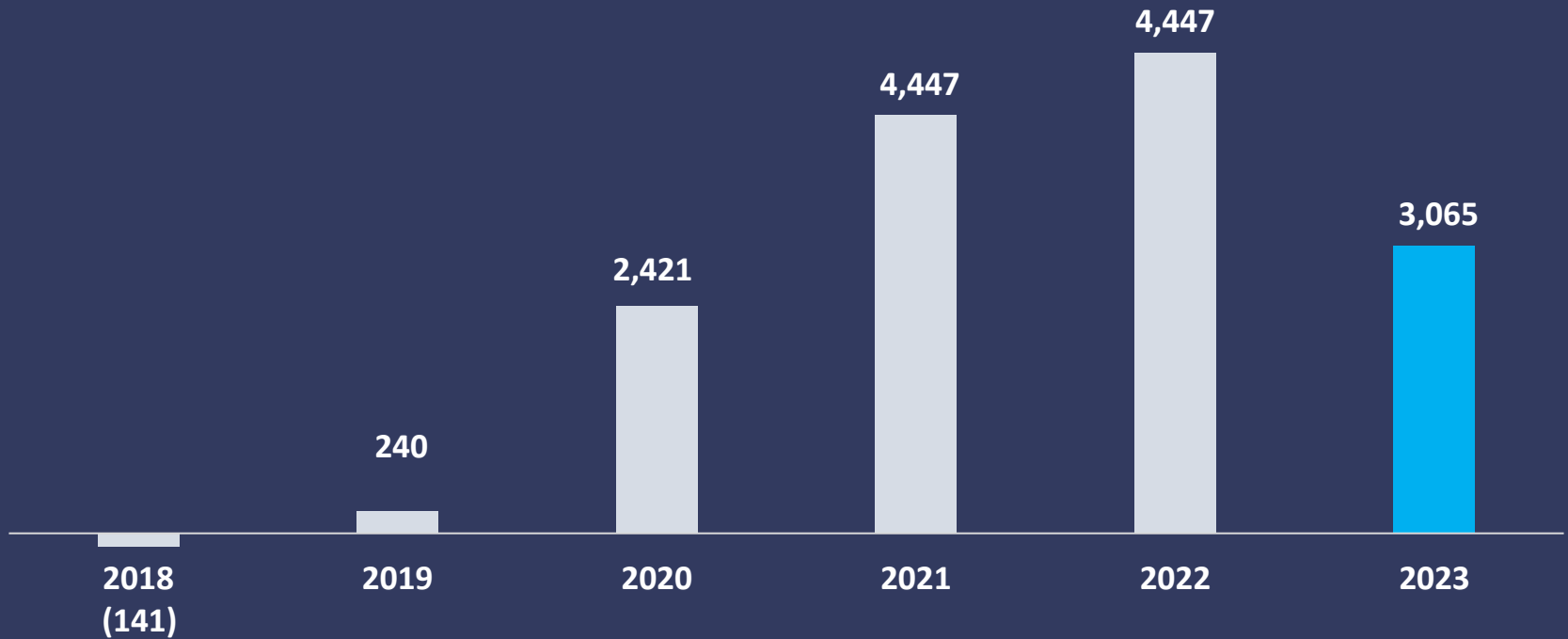
Profit from Operations

(Rupees in Million)



Financial Highlights

Profit / (Loss) before tax (Rupees in Million)



Dividend Payouts

- JDWSML paid its first ever Dividend in year 2000-01.
- Since 2000-01 the Company is making regular dividend payment except for three years.
- Final cash dividend @ Rs.15 per share recommended by the Board of Directors in addition to Interim cash dividends of Rs. 25 per share already disbursed, totaling to Rs. 40 (400%) for the year ended 30 September 2023.
- Paid up Capital of the Company is Rs. 578 Million. The Company has so far paid dividend of Rs. 9.4 billion i.e., 16 times of paid up capital has been returned to the shareholders.

Future Outlook

- **Financial year 2023-2024** seems to be more challenging due to prevailing economic conditions of the country, **higher discount rate of SBP** may cause **drastic increase in finance cost** of the Company **and increase in sugarcane support prices** by the provinces which increases the production cost of sugar with no adequate corresponding increase in the sugar prices.
- **For ongoing crushing season 2023-24**, notified support prices of sugarcane have again been increased to **Rs. 400 from Rs. 300 per 40 kgs in Punjab** and to **Rs. 425 from Rs. 302 per 40 kgs in the Province of Sindh**. The Company is purchasing sugarcane in Punjab at Rs. 425 per 40 kgs from start of the crushing season which is Rs.25 per 40 kgs above of support price

Future Outlook

- **Crushing season 2023-24** was started on 25 November 2023 in our all units of Punjab and Sindh and on Group basis upto **2 January 2024** sugar produced was **298,555 tons** with average sucrose recovery of **9.60%**.
- **The crop size for crushing season 2023-24** is **11% short in the country** and sugar production in the country will be lower than last year.

Questions & Answers

Thank You