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Corporate Profile

Board Of Directors

Arif Hashwani - Chairman Arshad Shehzada - MD/CEO Altaf Hashwani Hussain Hashwani Zaver Hashwani Amin Manji Mrs. Navin Salim Merchant S. Haider Mehdi

Chief Financial Officer

S. Haider Mehdi

Audit Committee

Amin Manji - Chairman Altaf Hashwani Zaver Hashwani Salim Abdul Ali - Secretary

Human Resource and Remuneration Committee

Amin Manji - Chairman Arif Hashwani - Member Altaf Hashwani - Member Muhammad Shayan - Secretary

Bankers

BankIslami Pakistan Ltd.
Bank Alfalah Limited
Allied Bank Ltd.
Habib Bank Ltd.
Habib Metropolitan Bank Limited
JS Bank Ltd.
MCB Bank Ltd.
MCB Bank Ltd.
Meezan Bank Limited
Standard Chartered Bank (Pakistan) Ltd.
United Bank Ltd.
Dubai Islamic Bank Pakistan Limited
National Bank of Pakistan
Faisal Bank Limited

Auditors

Yousuf Adil

Solicitors

Orr, Dignam & Co.

Registered Office

A-44, Hill Street, Off.
Manghopir Road, S.I.T.E., KarachiPakistan.

Website: www.exide.com.pk E-mail: exidepk@exide.com.pk



Chairman's Review

I am honored to present, on behalf of the Board of Directors, the unaudited interim financial results of Exide Pakistan Limited for the third quarter ending on December 31, 2023. In addition, I will provide an overview of the Company's performance during this period

Economic Landscape

The economic outlook for Pakistan anticipates a growth rate of 2-2.5 per cent in the fiscal year 2023/24, a significant improvement from the modest 0.29 per cent growth recorded last year and the 6.1 per cent growth two years ago. Noteworthy economic indicators include a headline inflation increase to 29.7 per cent in December 2023, with expectations for inflation to remain between 20 to 22 per cent in FY-2024. Pakistan's trade deficit reduced by 35.3 per cent to US\$ 11 billion, driven by increased exports and decreased imports. The current account deficit also saw a substantial decline of 77.7 per cent to US\$ 831 million in the first half of the fiscal year.

Large scale Manufacturing output contracted by 0.8 per cent, primarily due to expensive bank financing and unfavourable business conditions. Foreign Direct Investment, however, witnessed a 35 per cent surge to US\$ 863 million in the first half of the current fiscal year. Pakistan continues to manage its economy through controlled imports, a strategy expected to persist in the foreseeable future.

Production

Our production strategies were meticulously planned to align with market demand, emphasizing both quantity and quality. Rigorous quality control measures were implemented at every stage of the production process to further enhance the quality of Exide products.

Sales

The net sales revenue for the third quarter increased to Rs.6.295 billion, a growth of 16.34 per cent compared to Rs.5.411 billion during the same period last year. Cumulative sales for the nine months rose from Rs.15.604 billion to Rs.18.995 billion, an increase of 21.73 per cent compared to the corresponding period last year.

Profitability

Gross profit for the quarter under review increased by 36.69 per cent, reaching Rs.976.13 million, attributed to better sales revenue and improved margins. Operating profit recorded a significant increase from Rs.290.18 million to Rs.488.47 million. Profit before tax for the nine months was Rs.1,488.98 million, a substantial increase from Rs.518.50 million last year. Profit after tax for the nine months was Rs.908.28 million, demonstrating a notable increase from Rs.323.46 million last year. Earnings per share for nine months stood at Rs.116.92, up from Rs.41.64 last year.

Future Prospects

Despite challenges in the automobile industry, the demand for batteries is expected to remain strong due to persistent power shortages and increasing demand for solar panel installations. Projected challenges include the impact on profitability due to rising raw material prices, utility costs, and high markup rates. Nevertheless, our commitment to quality improvements, productivity, cost control, and after-sales services remains unwavering, with a focus on enhancing competitiveness and market share.

Acknowledgement

On behalf of the Board of Directors, I extend sincere gratitude to all stakeholders, including our employees, bankers, shareholders, Furukawa Battery Japan, vendors, main dealers, retailers, customers, Original Equipment Manufacturers, and government organizations, for their continuous support, guidance, and trust.

Arif Hashwani

Chairman

Karachi - January 29, 2024

مستقبل کے امکانات:

آٹو موبائل انڈسٹری میں چیلنجوں کے باوجود، بیلی کی مسلسل قات اور سولر پینل کی تنصیبات کی بڑھتی ہوئی مانگ کی وجہ سے بیٹریوں کی مانگ مضبوط رہنے کی امید ہے۔ متوقع چیلنجوں میں خام مال کی بڑھتی ہوئی قیتوں، یو ٹیلیٹی لاگت اور مارک اپ کی بلند شرحوں کی وجہ سے منافع پر پڑنے والے اثرات شامل ہیں۔ بہر حال، معیار میں بہتری، پیداواریت، لاگت پر کھڑول، اور فروخت کے بعد کی خدمات کے لیے ہماری وابسٹی غیر متزلزل ہے، جس کی توجہ مسابقت اور مارکیٹ شیئر کو بڑھانے پر مرکوز ہے۔

اعتراف خدمات:

، بورڈ آف ڈائر یکٹرز کی جانب سے، میں تمام اسٹیک ہولڈرز، بشمول ہمارے ملازمین، بینکرز، شیئر ہولڈرز، فروکاوا بیٹری جاپان، وینڈرز، مین ڈیلرز، ریٹیلرز کشمرز، اور پجنل ایکوپینٹ مینوفیکچررز، اور سرکاری تظیموں کا تہہ دل سے شکریہ ادا کرتا ہوں، ان کی مسلسل حمایت ، رہنمائی، اور اعتاد کے لیے۔

> مصنط ملك عارف ہاشوانی

> > جيئر ملين

کراچی: 29 جنوری 2024

چيئر مين كا جائزه:

مجھے بورڈ آف ڈائر بکٹرز کی جانب سے ایکیائیڈ پاکتان لمیٹڈ کے 31 دسمبر 2023 کو ختم ہونے والی تیسری سہ ماہی کے غیر آڈٹ شدہ عبوری مالیاتی نتائج پیش کرتے ہوئے خوشی ہو رہی ہے۔ اس کے علاوہ، میں اس مدت کے دوران کمپنی کی کارکردگی کا ایک جائزہ پیش کروں گا۔

معاشی پس منظر:

پاکتان کے لیے معاثی نقطہ نظر مالی سال 2023/24 میں 2.5-2 فیصد کی شرح نمو کی توقع کرتا ہے، جو گزشتہ سال ریکارڈ کی گئی معمولی 0.29 فیصد اور دو سال پہلے کی 6.1 فیصد نمو سے نمایاں بہتری ہے۔ قابل ذکر معاثی اشاریوں میں دسمبر 2023 میں شہ سرخی میں افراط زر کی شرح میں 29.7 فیصد تک اضافہ شامل ہے، مالی سال 2024 میں افراط زر کی شرح 20 سے 22 فیصد کے در میان رہنے کی توقع ہے۔ پاکتان کا تجارتی خسارہ 35.7 فیصد کم ہو کر 11 بلین امریکی ڈالر رہ گیا، جس کی وجہ برآمدات میں اضافہ اور درآمدات میں کمی ہے۔کرنٹ اکاؤنٹ خسارہ بھی مالی سال کی بہلی ششاہی میں 77.7 فیصد کی نمایاں کمی کے ساتھ 831 ملین امریکی ڈالر تک پہنچ گیا۔

بڑے پیانے پر مینوفیکچرنگ کی پیداوار میں 0.8 فیصد کمی واقع ہوئی، بنیادی طور پر مہنگی بینک فنانسنگ اور ناموافق کاروباری حالات کی وجہ سے۔ تاہم، رواں مالی سال کی پہلی ششماہی میں براہ راست غیر ملکی سرمایہ کاری 35 فیصد اضافے سے 863 ملین امریکی ڈالر تک پہنچ گئی۔ پاکستان اپنی معیشت کو کھڑول شدہ درآمدات کے ذریعے سنجال رہا ہے، یہ حکمت عملی مستقبل میں برقرار رہنے کی توقع ہے۔

بيداوار

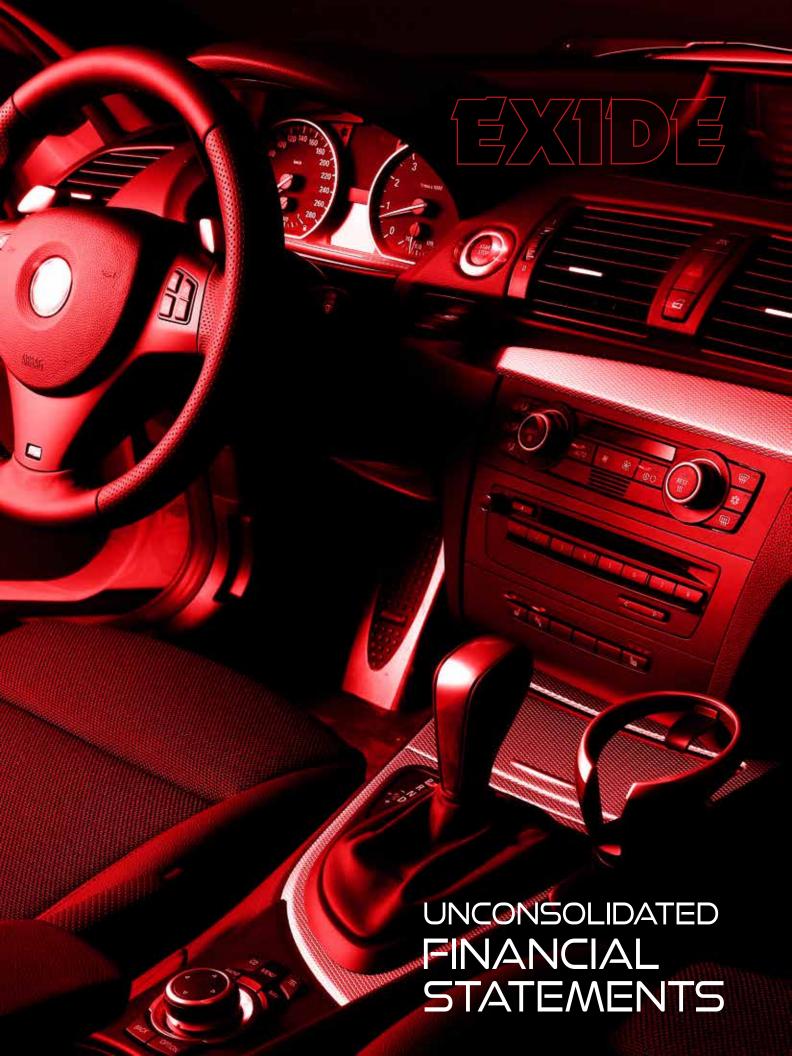
ہاری پیداواری حکمت عملیوں کو مقدار اور معیار دونوں پر زور دیتے ہوئے، مارکیٹ کی طلب کے ساتھ ہم آ ہنگ کرنے کی منصوبہ بندی کی گئ تھی۔ EXIDEمصنوعات کے معیار کو مزید بڑھانے کے لیے پیداواری عمل کے ہر مرطلے پر کوالٹی کنٹرول کے سخت اقدامات نافذ کیے گئے۔

فروخت:

تیسری سہ ماہی کے لیے خالص سیز ریونیو بڑھ کر 6.295 بلین روپے ہو گیا، جو پچھلے سال کی اسی مدت کے دوران 5.411 بلین روپے کے مقابلے میں 16.34 فیصد زیادہ ہے۔ نو مہینوں کے لیے مجموعی فروخت 15.604 بلین روپے سے بڑھ کر 18.995 بلین روپے ہو گئی، جو گزشتہ سال کی اسی مدت کے مقابلے میں 21.73 فیصد زیادہ ہے۔

منافع:

زیر جائزہ سہ ماہی کے لیے مجموعی منافع 36.69 فیصد بڑھ کر 976.13 ملین روپے تک پہنچ گیا، جس کی وجہ فروخت کی بہتر آمدنی اور بہتر مار جن ہے۔ آپر ٹینگ منافع میں 290.18 ملین روپے سے 488.47 ملین روپے کا نمایاں اضافہ ریکارڈ کیا گیا۔ نو ماہ کے لیے تیکس سے پہلے کا منافع 1,488.98 ملین روپے سے کافی زیادہ ہے۔ نو ماہ کے لیے بعد از ٹیکس منافع 908.28 ملین روپے سے کافی زیادہ ہے۔ نو ماہ کے لیے بعد از ٹیکس منافع 908.28 ملین روپے سے قابل ذکر اضافہ کو ظاہر کرتا ہے۔ نو مہینوں کے لیے فی حصص آمدنی 116.92 روپے رہی جو گزشتہ سال کے 41.64 روپے سے زیادہ تھی۔



EXIDE PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2023

Property, plant and equipment		(Unaudited) December 31,	(Audited) March 31,
Property, plant and equipment			
Long-term loans and advances - unsecured 339 355 Long-term deposits 43,873 42,730 Current assets 5pares 254,129 169,295 Stock-in-trade 6,416,358 4,596,428 Trade debts 4,638,099 481,940 Loans and advances 314,831 523,462 Trade deposits, prepayments and other receivables 26,878 17,346 Trade and other payments 4770,404 1,621,191 Current liabilities 13,408,271 8,094,157 Current liabilities 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves 4,021,050 3,177,370 Long term loan 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Reserves arising on amalgamation - net 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250		Rupee	s '000
Long-term deposits	Property, plant and equipment	2,024,192	2,048,331
Current assets 254,129 169,295 Stock-in-trade 6,416,358 4,596,428 1 rade debts 4,638,099 481,940 Loans and advances 314,831 523,462 1 rade deposits, prepayments and other receivables 26,878 17,346 T axation recoverable 479,576 584,673 Sales tax refundable - 99,822 Cash and bank balances 1,278,400 1,621,191 Current liabilities 13,408,271 8,094,157 Current liabilities T rade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves	Long-term loans and advances - unsecured	339	355
Spares 254,129 169,295 Stock-in-trade 6,416,358 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 4,596,428 1,7346 523,462 1,7346 7,746	Long-term deposits	43,873	42,730
Stock-in-trade	Current assets		
Trade debts Loans and advances Loans and advances Trade deposits, prepayments and other receivables Tax ation recoverable Tax ation recoverable Sales tax refundable Cash and bank balances Trade and other payables Trade and other payables Mark-up accrued Loan from Director Current portion of long term loan Short-term borrowings The turrent assets Long term loan Tisher Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each Issued, subscribed and paid-up capital Capital reserves Reserves arising on amalgamation - net Long term loan revaluation of fixed assets - net of tax 4,638,099 314,831 523,462 524,828 17,346 479,576 524,675 524,675 524,020 1,621,191 13,408,271 8,094,157 2,549,282 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 69,540 2,549,282 4,01,621,191 8,094,157 Current portion of long term loan 25,383 21,290 3,177,370 158,615 168,536 176,686 176,	Spares		
Loans and advances 314,831 523,462 17.346 17.341 17.34	Stock-in-trade		
Trade deposits, prepayments and other receivables T axation recoverable T axation recoverable Sales tax refundable Cash and bank balances 1,278,400 13,408,271 Current liabilities T rade and other payables Mark-up accrued Loan from Director Current portion of long term loan Short-term borrowings At 1,417,109 Short-term borrowings At 1,417,109 Short-term loan Long term loan Long term loan T 158,615 T 68,536 Financed by: Share Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each Issued, subscribed and paid-up capital Capital reserves Revenue reserves Revenue reserves Reserves arising on amalgamation - net Unappropriated profit / (loss) S,930,839 5,100,250 Financed product of tax Long term loan T 7,686	Trade debts		
Taxation recoverable 479,576 584,673 99,822 Cash and bank balances 1,278,400 1,278,400 1,2621,191 Current liabilities 13,408,271 8,094,157 Trade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 9,387,221 4,916,787 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,565,150 <	Loans and advances		
Sales tax refundable 99,822 Cash and bank balances 1,278,400 1,621,191 Current liabilities T rade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839 5,100,250	Trade deposits, prepayments and other receivables		
Cash and bank balances 1,278,400 1,621,191 Current liabilities 8,094,157 T rade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150	Taxation recoverable	479,576	584,673
Current liabilities Trade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,333 21,290 Short-term borrowings 4,147,109 2,026,675 9,387,221 4,916,787 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 Financed by: Share Capital and Reserves Authorised capital 180,000 1ssued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839 5,100,250	Sales tax refundable	-	99,822
Current liabilities 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 P,387,221 4,916,787 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 5,930,839 5,100,250	Cash and bank balances	1,278,400	1,621,191
Trade and other payables 4,770,404 2,549,282 Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 9,387,221 4,916,787 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each 180,000		13,408,271	8,094,157
Mark-up accrued 204,325 69,540 Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 180,000 ordinary shares of Rs 10 each 180,000 1ssued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839 5,100,250			0.710.000
Loan from Director 240,000 250,000 Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 18,000,000 ordinary shares of Rs 10 each 180,000 Issued, subscribed and paid-up capital 77,686 Capital reserves 259 Revenue reserves 3,329,991 Reserves arising on amalgamation - net 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250			
Current portion of long term loan 25,383 21,290 Short-term borrowings 4,147,109 2,026,675 9,387,221 4,916,787 Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 18,000,000 ordinary shares of Rs 10 each 180,000 Issued, subscribed and paid-up capital 77,686 Capital reserves 259 Revenue reserves 3,329,991 Reserves arising on amalgamation - net 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250	·		
Short-term borrowings			
Net current assets 9,387,221 4,916,787 4,021,050 3,177,370	· · · · · · · · · · · · · · · · · · ·	,	
Net current assets 4,021,050 3,177,370 Long term loan 158,615 168,536 5,930,839 5,100,250 Financed by: Share Capital and Reserves Authorised capital 180,000 18,000,000 ordinary shares of Rs 10 each 180,000 Issued, subscribed and paid-up capital 77,686 Capital reserves 259 Revenue reserves 3,329,991 Reserves arising on amalgamation - net 25,823 Unappropriated profit / (loss) 943,224 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839 5,100,250	Short-term borrowings		
Long term loan 158,615 168,536 Financed by: 5,930,839 5,100,250 Share Capital and Reserves Authorised capital 180,000 180,000 1ssued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839			
Financed by: 5,930,839 5,100,250 Share Capital and Reserves Authorised capital 180,000 180,000 18sued, subscribed and paid-up capital 77,686 77,686 77,686 Capital reserves 259 259 259 Revenue reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250	Net current assets	4,021,050	3,177,370
Financed by: Share Capital and Reserves Authorised capital 180,000 18,000,000 ordinary shares of Rs 10 each 180,000 Issued, subscribed and paid-up capital 77,686 Capital reserves 259 Revenue reserves 3,329,991 Reserves arising on amalgamation - net 25,823 U nappropriated profit / (loss) 943,224 Surplus on revaluation of fixed assets - net of tax 1,565,150 5,930,839 5,100,250	Long term loan	158,615	168,536
Share Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each Issued, subscribed and paid-up capital Capital reserves Revenue reserves Reserves arising on amalgamation - net Unappropriated profit / (loss) Surplus on revaluation of fixed assets - net of tax 180,000 180,000 180,000 180,000 177,686 77,686 259 259 3,329,991 3,329,991 3,329,991 25,823 25,823 401,341 5,553,856 5,930,839 5,100,250		5,930,839	5,100,250
Share Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each Issued, subscribed and paid-up capital Capital reserves Revenue reserves Reserves arising on amalgamation - net Unappropriated profit / (loss) Surplus on revaluation of fixed assets - net of tax 180,000 180,000 180,000 180,000 177,686 77,686 259 259 3,329,991 3,329,991 3,329,991 25,823 25,823 401,341 5,553,856 5,930,839 5,100,250	Financed by:		
Authorised capital 18,000,000 ordinary shares of Rs 10 each 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 5,930,839 5,100,250			
18,000,000 ordinary shares of Rs 10 each 180,000 180,000 Issued, subscribed and paid-up capital 77,686 77,686 Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250			
Capital reserves 259 259 Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250	·	180,000	180,000
Revenue reserves 3,329,991 3,329,991 Reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250	Issued, subscribed and paid-up capital	77,686	77,686
Reserves arising on amalgamation - net 25,823 25,823 U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 1,565,150 5,930,839 5,100,250	Capital reserves	259	259
Unappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 5,930,839 5,100,250	Revenue reserves	3,329,991	3,329,991
U nappropriated profit / (loss) 943,224 101,341 Surplus on revaluation of fixed assets - net of tax 1,553,856 5,930,839 5,100,250	Reserves arising on amalgamation - net	25,823	25,823
5,930,839 5,100,250	Unappropriated profit / (loss)	943,224	101,341
5,930,839 5,100,250	Surplus on revaluation of fixed assets - net of tax	1,553,856	1,565,150
5,930,839 5,100,250		5,930,839	
		5,930,839	5,100,250

The annexed notes form an integral part of these unconsolidated financial statements.

Arif Hashwani Chairman

Arshad ShehzadaChief Executive Officer

S. Haider Mehdi

UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

(Onauditeu)					
Total					
For the 3rd Quarter ended	For the nine months ended	For the 3rd Quarter	For the nine months ended		

December 31.

2022

-----(Rupees'000)------

2023

December 31,

2022

December 31. December 31.

2023

T	u	rn	0	٧	е	ľ

Cost of goods sold

Gross profit

Distribution cost A dministrative expenses Total Operating expenses

Operating profit / (loss)

Other operating income

Financial charges
Other operating charges

Profit/(Loss) before taxation

Provison for taxation

- current for the period
- deferred

Profit/(Loss) after taxation

Earnings/(Loss) per share

	(3 000)	
6,295,301	18,994,877	5,411,261	15,603,535
5,319,175	15,438,421	4,697,139	13,569,246
976,126	3,556,456	714,122	2,034,289
430,778	1,185,536	378,969	1,053,747
56,878	163,690	44,974	121,915
487,656	1,349,226	423,943	1,175,662
488,470	2,207,230	290,179	858,627
6,379	16,237	2,166	13,107
494,849	2,223,467	292,345	871,734
235,434	596,779	151,690	297,542
9,162	137,713	(28,989)	55,693
244,596	734,492	122,701	353,235
250,253	1,488,975	169,644	518,499
97,598	580,700	67,640	195,044
-	-	=	-
97,598	580,700	67,640	195,044
152,655	908,275	102,004	323,455
	(Rup	ees)	
19.65	116.92	13.13	41.64
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Appropriations have been reflected in the Statement of Changes in Equity.

The annexed notes form an integral part of these unconsolidated financial statements.

Arif Hashwani Chairman

Arshad Shehzada Chief Executive Officer

UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

	2023	2022
	(Rupees	s '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Cash generated from operations	(1,417,908)	997,512
Financial charges paid	(461,994)	(235,370)
Taxes paid	(375,781)	(20,246)
Decrease / (Increase) in long-term loans	16	(1,994)
Decrease / (Increase) in long-term deposits	(1,143)	(6,572)
Net cash inflow from operating activities	(2,256,810)	733,330
CASH FLOW FROM INVESTING ACTIVITIES		
Payment for capital expenditure	(120,989)	(123,571)
Proceeds from sale of fixed assets	8,088	1,613
Net cash outflow on investing activities	(112,901)	(121,958)
<u>c</u>	, ,	, ,
OACH ELOW EDOM EINANOINO ACTIVITIES		
CASH FLOW FROM FINANCING ACTIVITIES		
Long Term Loan	(5,828)	(125,581)
Loan from Director	(10,000)	81,450
Dividend Paid	(77,686)	- (11.101)
	(93,514)	(44,131)
Not Ingresses //degresses) in each and each equivalents	(2.462.225)	567,241
Net Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(2,463,225) (405,484)	
Cash and Cash equivarents at the beginning of the period	(400,404)	(2,891,424)
Cash and cash equivalents at end of the period	(2,868,709)	(2,324,183)
ossit sind ossit oquitatorito de orid or dro porrod	(2,000,100)	(2,02 1,100)

The annexed notes form an integral part of these unconsolidated financial statements.

Arif Hashwani Chairman

Arshad Shehzada Chief Executive Officer

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

subscribed Capital Revenue Reserve Unappropriated property, plant and paid-up reserves reserves arising on profit and equipment capital amalgmation - net net of tax	
Balance at March 31, 2022 77,686 259 3,329,991 25,823 (665,107) 1,066,555	3,835,207
Profit/(Loss) after taxation for the nine months ended December 31, 2022 323,455 -	323,455
Transferred from surplus on revaluation of property, plant and equipment - net of tax 6,677 (6,677)	-
Balance at December 31, 2022 77,686 259 3,329,991 25,823 (334,975) 1,059,878	4,158,662
Balance at March 31, 2023 77,686 259 3,329,991 25,823 101,341 1,565,150	5,100,250
Final dividend for the year ended March 31, 2023 (77,686) -	(77,686)
Profit/(Loss) after taxation for the nine months ended December 31, 2023 908,275 -	908,275
Transferred from surplus on revaluation of property, plant and equipment - net of tax 11,294 (11,294)	-
Balance at December 31, 2023 77,686 259 3,329,991 25,823 943,224 1,553,856	5,930,839

The annexed notes form an integral part of these unconsolidated financial statements.

Arif Hashwani Chairman

Arshad Shehzada Chief Executive Officer

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NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

- 1. These unconsolidated financial statements are unaudited and are being submitted to shareholders in accordance with the requirements of section 237 of the Companies Act, 2017
- 2. These unconsolidated financial statements have been prepared in accordance with the requirements of International Accounting Standard -34 (IAS-34) "Interim Financial Reporting".
- 3. The accounting policies adopted in preparation of these unconsolidated financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the Company.

4. PROPERTY, PLANT AND EQUIPMENT

Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended December 31, 2023.

	December	December
	2023	2022
	(Rupe	es '000)
Building	5,334	23,854
Plant and machinery	74,912	81,682
Furniture and fixture	1,064	758
Office equipment	4,160	3,492
Owned vehicles	11,788	-
V ehicles held under diminishing musharaka	16,747	-
Disposal	(12,207)	(3,747)
	101,798	106,039

4.1 CAPITAL WORK-IN-PROGRESS

Booomboi	maron
31, 2023	31, 2023
(Rupe	es '000)
6,984	-
6,984	-

March

December

Cost of additions/(deletions)

Plant and machinery

5. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise of local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel, which are under the terms of their employment, are as follows:

	December 2023	December 2022
	(Rupe	es '000)
Expenses charged to associated undertakings	5	6
Expenses charged in respect of staff retirement benefits Payment made to the employee defined benefit plan	9,910 3,081	8,425 2,775

Key management personnel received an amount of Rs. 32,541 thousands (2022: Rs.28,202 thousands) out of which Rs.1,227 thousands (2022: Rs. 802 thousands) relates to post employment benefits.

6. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of all financial assets and liabilities reflected in the unconsolidated financial statements approximate their fair values.

7. ESTIMATES

Judgments and estimates made by the management in the preparation of these interim financial statements were the same as those that were applied to the financial statements for the year ended March 31, 2023.

8. GENERAL

Amounts have been rounded off to the nearest thousands of Rupees unless otherwise stated.

9. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorised for issue on January 29, 2024 by the Board of Directors of the Company.

Arif Hashwani Chairman **Arshad Shehzada** Chief Executive Officer

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CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2023

	(Unaudited) December 31, 2023	(Audited) March 31, 2023
		s '000
Property, plant and equipment	2,024,192	2,048,331
Long-term loans and advances - unsecured	339	355
Long-term deposits	43,873	42,730
Current assets	40,010	42,100
Spares	254,129	169,295
Stock-in-trade	6,416,358	4,596,428
Trade debts	4,638,099	481,940
Loans and advances	314,831	523,462
Trade deposits, prepayments and other receivables	26,859	17,334
Taxation recoverable	479,576	584,673
Sales tax refundable	-	99,822
Cash and bank balances	1,278,402	1,621,193
	13,408,254	8,094,147
Current liabilities		
Trade and other payables	4,770,775	2,549,615
Mark-up accrued	204,325	69,540
Loan from Director	240,725	250,725
Current portion of long term loan	25,383	21,290
Short-term borrowings	4,147,109	2,026,675
	9,388,317	4,917,845
Net current assets	4,019,937	3,176,302
Long term loan	158,615	168,536
	5,929,726	5,099,182
Financed by:		
Share Capital and Reserves		
Authorised capital		
18,000,000 ordinary shares of Rs 10 each	180,000	180,000
Issued, subscribed and paid-up capital	77,686	77,686
Capital reserves	259	259
Revenue reserves	3,329,991	3,329,991
Reserves arising on amalgamation - net	25,823	25,823
Unappropriated profit / (loss)	942,111	100,273
Surplus on revaluation of fixed assets - net of tax	1,553,856	1,565,150
	5,929,726	5,099,182
	5,929,726	5,099,182

The annexed notes form an integral part of these consolidated financial statements.

Arif Hashwani Chairman

Arshad Shehzada Chief Executive Officer

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

	То	tal	
	For the nine months ended December 31, 2023	I ended	For the nine months ended December 31, 2022

---(Rupees '000)----

т	т	20	10	M	Δ	r
	u		IU	w	G	

Cost of goods sold

Gross profit

Distribution cost A dministrative expenses Total Operating expenses Operating profit / (loss)

Other operating income

Financial charges
Other operating charges

Profit/(Loss) before taxation

Provison for taxation

- current for the period
 - deferred

Profit/(Loss) after taxation

Earnings/(Loss) per share

	` .	,	
6,295,301	18,994,877	5,411,261	15,603,535
5,319,175	15,438,421	4,697,139	13,569,246
976,126	3,556,456	714,122	2,034,289
430,778	1,185,536	378,969	1,053,747
56,878	163,690	44,974	121,915
487,656	1,349,226	423,943	1,175,662
488,470	2,207,230	290,179	858,627
6,379	16,237	2,166	13,107
494,849	2,223,467	292,345	871,734
235,434	596,779	151,690	297,542
9,175	137,758	(28,976)	55,739
244,609	734,537	122,714	353,281
250,240	1,488,930	169,631	518,453
97,598 -	580,700 -	67,640 -	195,044 -
97,598	580,700	67,640	195,044
152,642	908,230	101,991	323,409
	(Rug	pees)	
19.65	116.91	13.13	41.63

Appropriations have been reflected in the Statement of Changes in Equity.

The annexed notes form an integral part of these consolidated financial statements.

Arif Hashwani Chairman Arshad Shehzada Chief Executive Officer

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CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

	2023	2022
	(Rupees	'000)
CASH FLOW FROM OPERATING ACTIVITIES		
Cash generated from operations	(1,417,908)	997,512
Financial charges paid	(461,994)	(235,370)
Taxes paid	(375,781)	(20,246)
Decrease / (Increase) in long-term loans	16	(1,994)
Decrease / (Increase) in long-term deposits	(1,143)	(6,572)
Net cash inflow from operating activities	(2,256,810)	733,330
CASH FLOW FROM INVESTING ACTIVITIES		
Payment for capital expenditure	(120,989)	(123,571)
Proceeds from sale of fixed assets	8,088	1,613
Net cash outflow on investing activities	(112,901)	(121,958)
CASH FLOW FROM FINANCING ACTIVITIES		
Long Term Loan	(5,828)	(125,581)
Loan from Director	(10,000)	81,450
Dividend Paid	(77,686)	-
	(93,514)	(44,131)
	, ,	, , ,
Net Increase / (decrease) in cash and cash equivalents	(2,463,225)	567,241
Cash and cash equivalents at the beginning of the period	(405,482)	(2,891,422)
Cash and cash equivalents at end of the period	(2,868,707)	(2,324,181)

The annexed notes form an integral part of these consolidated financial statements.

Arif Hashwani Chairman

Arshad ShehzadaChief Executive Officer

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

	Issued, subscribed and paid-up capital	Capital reserves	Revenue reserves	Reserve arising on amalgmation - net	Unappropriated profit	Revaluation surplus on property, plant and equipment net of tax	Total
				(Rupees'000))		
Balance at March 31, 2022	77,686	259	3,329,991	25,823	(666,115)	1,066,555	3,834,199
Profit/(Loss) after taxation for the nine months ended December 31, 2022	-	-	-	-	323,409	-	323,409
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-	-	-	-	6,677	(6,677)	-
Balance at December 31, 2022	77,686	259	3,329,991	25,823	(336,029)	1,059,878	4,157,608
Balance at March 31, 2023	77,686	259	3,329,991	25,823	100,273	1,565,150	5,099,182
Final dividend for the year ended March 31, 2023	-	-	-	-	(77,686)	-	(77,686)
Profit/(Loss) after taxation for the nine months ended December 31, 2023	-	-	-	-	908,230	-	908,230
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-	-	-	-	11,294	(11,294)	-
Balance at December 31, 2023	77,686	259	3,329,991	25,823	942,111	1,553,856	5,929,726

The annexed notes form an integral part of these consolidated financial statements.

Arif Hashwani Chairman

Arshad Shehzada Chief Executive Officer

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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

- 1. These consolidated financial statements are unaudited and are being submitted to shareholders in accordance with the requirements of section 237 of the Companies Act, 2017
- 2. These consolidated financial statements have been prepared in accordance with the requirements of International Accounting Standard -34 (IAS-34) "Interim Financial Reporting".
- 3. The accounting policies adopted in preparation of these consolidated financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the Company.

4. PROPERTY, PLANT AND EQUIPMENT

Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended December 31, 2023.

		Cost of additions/(deletions) December December	
		2023	2022
		(Rupees '000)	
	Building	5,334	23,854
	Plant and machinery	74,912	81,682
	Furniture and fixture	1,064	758
	Office equipment	4,160	3,492
	Owned vehicles	11,788	-
	V ehicles held under diminishing musharaka	16,747	-
	Disposal	(12,207)	(3,747)
		101,798	106,039
4.1	CAPITAL WORK-IN-PROGRESS		
		December	March
		31, 2023	31, 2023
		(Rupees '000)	
	Plant and machinery	6,984	-

5. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of staff retirement funds, directors and key management personnel. Transactions with related parties other than remuneration and benefits to key management personnel, which are under the terms of their employment, are as follows:

6,984

	December	December	
	2023	2022	
	(Rupe	es '000)	
Expenses charged in respect of staff retirement benefits Payment made to the employee defined benefit plan	9,910 3,081	8,425 2,775	

Key management personnel received an amount of Rs. 32,541 thousands (2022: Rs.28,202 thousands) out of which Rs.1,227 thousands (2022: Rs. 802 thousands) relates to post employment benefits.

6. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values.

7. ESTIMATES

Judgments and estimates made by the management in the preparation of these interim financial statements were the same as those that were applied to the financial statements for the year ended March 31, 2023.

8. GENERAL

Amounts have been rounded off to the nearest thousands of Rupees unless otherwise stated.

9. DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue on January 29, 2024 by the Board of Directors of the Company.

Arif Hashwani Chairman **Arshad Shehzada**Chief Executive Officer

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