

# **VISION STATEMENT**

TO BE OUR CUSTOMERS' MOST CONVENIENT AND TRUSTED BANK

# **MISSION STATEMENT**

TO MAKE BANKING SAFE, SIMPLE, AND PLEASANT



#### **CORPORATE INFORMATION**

**Board of** Abbas D. Habib *Chairman* 

Directors

Adnan Afridi

Anwar Haji Karim

Arshad Nasar

Farhana Mowjee Khan

Javed Iqbal

Mohammad Rafiguddin Mehkari

Murtaza H. Habib Qumail R. Habib Syed Mazhar Abbas

Mansoor Ali Khan Chief Executive

Executive Director

Chairman

Member

Member

Member

Member

Chairman

Audit Committee Mohammad Rafiquddin Mehkari Chairman

Syed Mazhar Abbas

Anwar Haji Karim Member Arshad Nasar Member Farhana Mowjee Khan Member Syed Mazhar Abbas Member

Human Resource & Remuneration

Arshad Nasar Chairman
Abbas D. Habib Member
Farhana Mowjee Khan Member
Murtaza H. Habib Member
Syed Mazhar Abbas Member

Credit Risk Management Committee

Committee

Arshad Nasar Mohammad Rafiquddin Mehkari

Murtaza H. Habib Qumail R. Habib

Risk Management Committee

Adnan Afridi Chairman
Anwar Haji Karim Member
Farhana Mowjee Khan Member
Mohammad Rafiquddin Mehkari Member
Qumail R. Habib Member

IT Committee Abbas D. Habib

Arshad Nasar Member Javed Iqbal Member Qumail R. Habib Member Mansoor Ali Khan Member

IFRS 9 Committee Arshad Nasar Chairman
Farhana Mowjee Khan Member
Qumail R. Habib Member

Company

Secretary Mohammad Taqi Lakhani



**Chief Financial** 

Officer Ashar Husain

**Statutory** EY Ford Rhodes **Auditors** Chartered Accountants

Legal LMA Ebrahim Hosain

Advisor Barristers, Advocates & Corporate Legal Consultants

**Registered** 126-C, Old Bahawalpur Road,

Office Multan

Principal 2nd Floor, Mackinnons Building,

Office I.I. Chundrigar Road,

Karachi

Share CDC Share Registrar Services Limited
Registrar CDC House 99-B, Block-B, S.M.C.H.S.

Main Shahrah-e-Faisal, Karachi-74400.

Website www.bankalhabib.com



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#### **HISTORY** 1891 Habib Esmail started his career in Bombay at the age of 13 on a salary of Rs. 5 per month. 1896 By the age of 18, he was made a partner in the firm and had established an excellent reputation for honesty, hard work, 1941 trustworthiness, and humility. Habib Bank Limited was established in Bombay by the sons of Habib Esmail. Quaid-e-Azam Mohammad Ali Jinnah, Founder 1947 of Pakistan, reposed confidence in the bank by opening his personal account. On the creation of Pakistan and at the request of the Quaid-e-Azam, Habib Family shifted all of its businesses including 1947-1973 Habib Bank to Pakistan. Habib Bank played a vital role in meeting the financial and banking needs of Pakistan. It continued to 1974 record substantial growth and progress and emerged as the leading private sector bank in Pakistan. Habib Bank was nationalized along with other Pakistani banks. 1991 Government of Pakistan decided to allow private sector to establish commercial banks in the country. Dawood Habib Group (comprising 1992 grandsons of Habib Esmail) was granted permission to set up a new bank and Bank AL Habib Limited Bank AL Habib Limited started was incorporated. operation with shareholders' funds of Rs. 300 million and six branches. 2017 Bank AL Habib Limited completed twenty five years of its operation. 2023 Bank AL Habib Limited achieved

asset base of Rs. 2.74 trillion, deposits of Rs. 1.93 trillion, profit before tax of Rs. 71.13 billion, and a network of 1,113 branches in 449

cities worldwide.



# **HIGHLIGHTS YEAR 2023**







### **Awards**

- 1. "Trade and Supply Chain Finance Program (TSCFP) Award 2023" from Asian Development Bank (ADB)
- 2. "Leading Remittance Mobilizing Bank of Pakistan" Award from Pakistan Remittance Initiative (PRI)
- 3. "U.S. Dollar Clearing Elite Quality Recognition Award and Euro Clearing Elite Quality Recognition Award for the years 2022 & 2023" from J.P. Morgan Bank



Total Network

1113

Branches & Sub-Branches



Domestic ATM Network

Over 1300+

Onsite & Offsite



Total Foreign Branches and Representative Offices



Countries Across the Globe

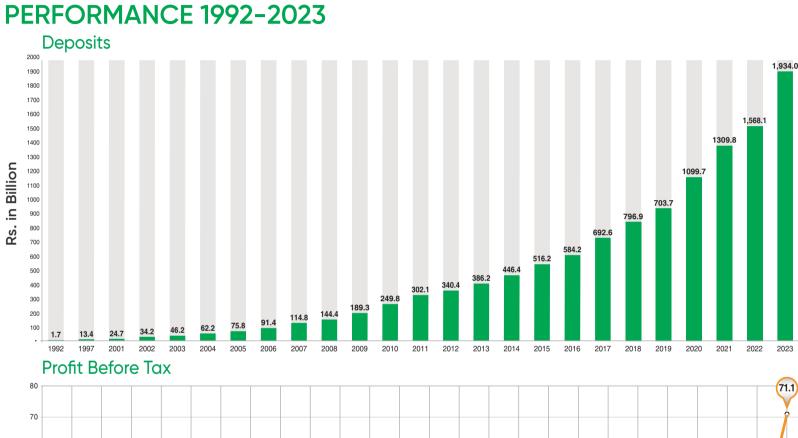


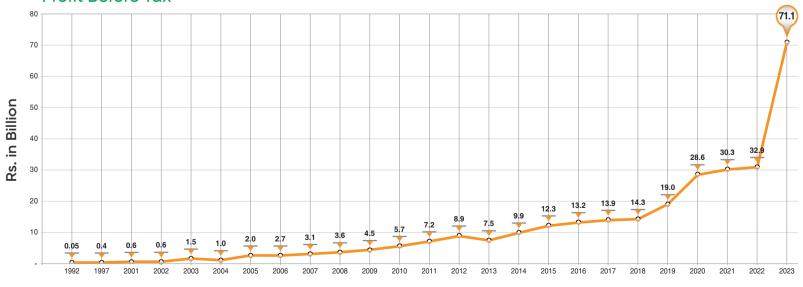
Total Cities Served

447

in Pakistan

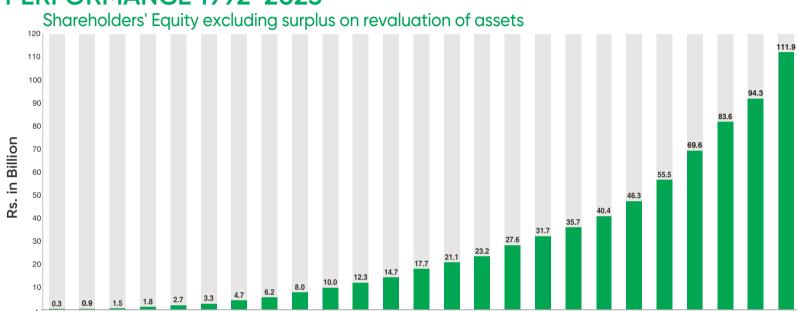








# **PERFORMANCE 1992-2023**







## Performance 1992-2023

## (Rupees in Million)

								(Hapooo III IIIIIIIII)		
Years	Assets	Deposits	Advances	Investments	Shareholders' Equity excluding surplus on revaluation of assets	Profit Before Tax	Profit After Tax	Cash Dividend	Stock Dividend	
1992	2,727	1,679	607	1,060	325	51	25	_	-	
1993	5,590	3,372	1,647	1,907	421	151	96	-	-	
1994	8,346	5,200	3,067	1,932	528	224	107	-	-	
1995	11,395	6,353	4,254	2,055	611	255	127	15.0%	-	
1996	11,248	8,573	5,664	2,489	718	341	153	15.0%	10.0%	
1997	16,515	13,445	7,372	7,440	851	442	199	20.0%	15.0%	
1998	16,897	13,226	7,564	6,999	1,016	445	203	10.0%	32.0%	
1999	19,870	14,113	10,925	4,601	1,169	373	153	-	20.0%	
2000	24,226	17,823	14,722	1,289	1,322	403	153	-	20.0%	
2001	29,025	24,697	15,902	5,664	1,532	551	246	5.0%	20.0%	
2002	49,437	34,240	23,775	18,831	1,822	620	290	-	25.0%	
2003	58,066	46,178	35,232	14,109	2,726	1,513	1,012	10.0%	25.0%	
2004	77,436	62,171	47,367	14,414	3,274	1,039	541	-	35.0%	
2005	91,502	75,796	55,304	19,758	4,746	2,022	1,464	15.0%	40.0%	
2006	114,998	91,420	70,796	21,023	6,186	2,689	1,761	15.0%	40.0%	
2007	141,234	114,819	79,224	35,287	8,014	3,052	2,211	15.0%	30.0%	
2008	177,324	144,390	100,197	48,234	9,967	3,579	2,425	12.5%	27.5%	
2009	249,807	189,280	105,985	111,018	12,287	4,512	2,856	20.0%	20.0%	
2010	301,552	249,774	125,773	137,168	14,706	5,656	3,602	20.0%	20.0%	
2011	384,282	302,099	114,872	222,959	17,723	7,155	4,533	25.0%	15.0%	
2012	453,106	340,393	147,869	249,754	21,058	8,878	5,455	30.0%	-	
2013	460,727	386,161	167,579	239,753	23,227	7,513	5,155	20.0%	10.0%	
2014	579,394	446,409	181,737	331,423	27,555	9,917	6,349	30.0%	-	
2015	639,973	516,213	207,289	356,649	31,698	12,332	7,405	35.0%	-	
2016	768,018	584,172	261,440	405,028	35,673	13,164	8,119	35.0%	_	
2017	944,134	692,576	339,833	476,125	40,409	13,890	8,501	30.0%	_	
2018	1,048,239	796,901	478,215	414,605	46,283	14,264	8,418	25.0%	-	
2019	1,298,682	903,703	488,669	586,141	55,489	19,011	11,169	35.0%	-	
2020	1,522,091	1,099,686	510,252	764,944	69,570	28,581	17,812	45.0%	-	
2021	1,849,652	1,309,823	733,799	826,600	83,569	30,273	18,702	70.0%	-	
2022	2,272,068	1,568,138	813,535	1,158,521	94,344	32,884	16,570	70.0%	_	
2023	2,741,020	1,934,037	869,459	1,503,895	111,895	71,128	35,319	140.0%	_	
2023	2,741,020	1,934,037	869,459	1,503,895	111,895	71,128	35,319	140.0%		



# REVIEW REPORT BY THE CHAIRMAN ON THE OVERALL PERFORMANCE OF THE BOARD

Alhamdolillah, I am pleased to present a report on the overall performance of the Board and effectiveness of the role played by the Board in achieving the Bank's objectives.

The Board has approved a formal performance evaluation process of the Board & its Sub Committees. The Bank has adopted In-House Approach and Quantitative Technique with scored questionnaires for Board evaluation.

Accordingly, performance evaluation of the Board was conducted in 2023 as per mechanism approved by the Board. It was concluded that the overall performance of the Board, including effectiveness of the role played by the Board in achieving the Bank's objective, was found to be generally satisfactory.

Overall objective of performance evaluation of the Board is to ensure sustainable growth and development of the Bank, with focus on the following areas:

- (a) Board Composition and Functioning
- (b) Corporate Strategy and Business plan
- (c) Monitoring of Bank Performance
- (d) Internal Audit and Internal Control
- (e) Risk Management and Compliance
- (f) Disclosure of Material Information
- (g) Ideas for Improvement

Karachi: January 31, 2024

Abbas D. Habib

Chairman

Board of Directors



#### **DIRECTORS' REPORT**

Alhamdolillah, the Directors of Bank AL Habib Limited are pleased to present the Thirty Third Annual Report together with the audited financial statements of the Bank for the year ended December 31, 2023.

The operating results and appropriations, as recommended by the Board, are given below:

	(Rupees in '000)
Profit for the year before tax Taxation	71,127,957 (35,808,582)
Profit for the year after tax	35,319,375
Un-appropriated profit brought forward	58,838,598
Transfer from surplus on revaluation of fixed assets – net of tax	172,276
Other comprehensive income – net of tax	(419,872)
	58,591,002
Profit available for appropriations	93,910,377
Appropriations:	
Transfer to Statutory Reserve	(3,531,938)
Cash dividend – 2022	(7,779,978)
Cash dividend – 2023	(10,002,832)
	(21,314,748)
Unappropriated profit carried forward	72,595,629
Basic / Diluted earnings per share – after tax	Rs. 31.78

The Board of Directors propose a final cash dividend of 50%, i.e., Rs. 5.00 per share, in addition to Rs. 9.00 per share i.e., 90% Interim Cash Dividends already paid to the shareholders of the Bank, thus, total 140% i.e. Rs. 14.00 per share for the year ended December 31, 2023.

#### **Performance Review**

Alhamdolillah, the performance of your Bank continued to be satisfactory during the year. Deposits rose to Rs. 1,934 billion against Rs. 1,568.1 billion a year earlier, while advances increased to Rs. 869.5 billion from Rs. 813.5 billion. Foreign Trade Business handled by the Bank during the year was Rs. 2,906 billion. Profit before tax for the year was Rs. 71.1 billion as compared to Rs. 32.9 billion last year, while profit after tax was Rs. 35.3 billion against Rs. 16.6 billion last year.

During the year, the Bank opened 34 new branches, bringing our network to 1,117, which comprises 1,084 branches (including 201 Islamic Banking Branches and 2 Overseas Branches, one each in Bahrain and Malaysia), 29 sub-branches, and 4 Representative Offices, one each in Dubai, Istanbul, Beijing, and Nairobi. The Bank will Inshaallah continue to expand its network.

Alhamdolillah, as advised by the State Bank of Pakistan, your Bank has established an exchange company, AL Habib Exchange Company (Private) Limited, which is a wholly-owned subsidiary of Bank AL Habib Limited with a paid-up capital of PKR 1,000,000,000 (One Billion Rupees). The Exchange Company received its Certificate of Incorporation from the Securities & Exchange Commission of Pakistan on November 24, 2023, and a license for commencement of operations from the State Bank of Pakistan is awaited. Initially, the Exchange Company will open ten (10) branches and intends to open more branches across the country during the year.



#### **AWARDS AND RECOGNITIONS**

By the Grace of Allah, the Bank received the following awards during the year:

- 1. "Trade and Supply Chain Finance Program (TSCFP) Award 2023" from Asian Development Bank (ADB) as being a Leading Partner Bank in Pakistan. The TSCFP award recognizes the Bank's role in supporting trade in Asia and the Pacific region. This is the fourth time that the Bank has received the award under this category.
- 2. Award from Pakistan Remittance Initiative (PRI) in the category of "Leading Remittance Mobilizing Bank of Pakistan." This award is a testament of Bank's commitment in promoting cross-border payments through legal channels.
- 3. "U.S. Dollar Clearing Elite Quality Recognition Award and Euro Clearing Elite Quality Recognition Award for the years 2022 & 2023" from J.P. Morgan Bank in recognition for outstanding achievement of Best-in-Class MT202 STP (Straight Through Processing) Rate.

#### **COMPOSITION OF BOARD OF DIRECTORS**

Total number of Directors are as follows:

• Male 09 • Female 01

10

The composition of the Board is as follows:

Independent Directors	Mr. Arshad Nasar Mr. Javed Iqbal Mr. Mohammad Rafiquddin Mehkari
Non-Executive Directors	Mr. Abbas D. Habib Mr. Adnan Afridi Mr. Anwar Haji Karim Mr. Murtaza H. Habib Syed Mazhar Abbas
Executive Director	Mr. Qumail R. Habib
Female Director-Non Executive	Ms. Farhana Mowjee Khan

Mr. Mansoor Ali Khan is the Chief Executive of the Bank. Being CEO of the Bank, he is deemed to be a Director.

#### **Board Meetings**

During the year, four meetings of the Board were held and the attendance of each Director was as follows:

Name of Director	Meetings Held	Meetings Attended
Mr. Abbas D. Habib	4	4
Mr. Adnan Afridi	4	4
Mr. Anwar Haji Karim	4	4
Mr. Arshad Nasar	4	4
Ms. Farhana Mowjee Khan	4	4
Mr. Javed Iqbal	4	4
Mr. Mohammad Rafiquddin Mehkari	4	4
Mr. Murtaza H. Habib	4	4
Mr. Qumail R. Habib	4	4
Syed Mazhar Abbas	4	4
Mr. Mansoor Ali Khan, Chief Executive	4	4



#### **Committees Meetings**

The Listed Companies (Code of Corporate Governance) Regulations, 2019 requires the Bank to disclose the composition of all Committees of the Board, viz. Audit Committee, Human Resource & Remuneration Committee, Credit Risk Management Committee, Risk Management Committee, IT Committee, and IFRS 9 Committee.

During the year, eight meetings of the Audit Committee, and four meetings of Human Resource & Remuneration Committee, Credit Risk Management Committee, Risk Management Committee, IT Committee, and IFRS 9 Committee were held, and the attendance of members was as follows:

Audit Committee			Human Resource & Remuneration Committee			
Name of Director Meetings Meetings Held Attended		Name of Director	Meetings Held	Meetings Attended		
Mr. Mohammad Rafiquddin,			Mr. Arshad Nasar,			
Mehkari, Chairman	8	8	Chairman	4	4	
Mr. Anwar Haji Karim	8	8	Mr. Abbas D. Habib	4	4	
Mr. Arshad Nasar	8	8	Ms. Farhana Mowjee Khan	4	4	
Ms. Farhana Mowjee Khan	8	8	Mr. Murtaza H. Habib	4	4	
Syed Mazhar Abbas	8	8	Syed Mazhar Abbas	4	4	

Credit Risk Management Committee			Risk Management Committee			
Name of Director	Meetings Meetings		Name of Director	Meetings	Meetings	
	Held	Attended		Held	Attended	
Syed Mazhar Abbas, Chairman	4	4	Mr. Adnan Afridi, Chairman	4	4	
Mr. Arshad Nasar	4	4	Mr. Anwar Haji Karim	4	4	
Mr. Mohammad Rafiquddin	-	4	Ms. Farhana Mowjee Khan	4	4	
Mehkari	4	4				
Mr. Murtaza H. Habib	4	4	Mr. Mohammad Rafiquddin			
Mr. Qumail R. Habib	. Qumail R. Habib 4 4 Meh		Mehkari	4	4	
			Mr. Qumail R. Habib	4	4	

IT Committee			IFRS 9 Committee			
Name of Director Meetings Meetings Held Attended		Name of Director	Meetings Held	Meetings Attended		
Mr. Abbas D. Habib, Chairman	4	4	Mr. Arshad Nasar, Chairman	4	4	
Mr. Arshad Nasar	4	4	Ms. Farhana Mowjee Khan*	4	3	
Mr. Javed Iqbal	4	4	Mr. Qumail R. Habib	4	4	
Mr. Qumail R. Habib	4	4				
Mr. Mansoor Ali Khan	4	4				



#### **Directors Training Programme**

Directors have either attended the required training in prior years or stand exempted, as per criteria mentioned in the Code.

#### **Directors' Remuneration Policy**

The shareholders of the Bank have approved a 'Policy & Procedure for Fixing Remuneration of Directors', which states that:

- The remuneration of Non-Executive Directors for attending Board and Committee meetings shall be decided by the Board within the maximum limit as specified by the State Bank of Pakistan from time to time
- The Chairman of the Board is also entitled to have 20% additional remuneration fee of the remuneration set for him for attending Board and its Committee meeting considering the Chairman's vast knowledge, experience, insight, sense of judgement and market contacts. The Chairman of the Board shall also monitor the performance of the Bank's management and implementation of the Business Plan of the Bank on behalf of the Board.
- · A full time Director shall receive such remuneration as the members (shareholders) may fix.
- The Chairman of the Board (in case of individual Directors) and Independent Directors with the help of
  other Directors (in case of Chairman of the Board) shall decide regarding reconsideration in remuneration
  of underperforming Director/Chairman if the overall performance of the Director/Chairman consistently
  remains in "Needs Improvement" category for the two consecutive years as per Annual Performance
  Evaluation of the Board members.

#### **Credit Rating**

Alhamdolillah, Pakistan Credit Rating Agency Limited (PACRA) has maintained the Bank's long term entity and short term entity ratings at **AAA** (Triple A) and **A1+** (A One plus), respectively. This long term credit rating **AAA** (Triple A) denotes the highest credit quality with the lowest expectation of credit risk, and indicates exceptionally strong capacity for timely payment of financial commitments.

The ratings of our unsecured, subordinated Term Finance Certificates (TFCs) are **AAA** (Triple A) for TFC-2018, TFC 2021 and TFC-2022, and **AA+** (Double A plus) for TFC-2017 (perpetual) and TFC-2022 (perpetual). These ratings denote a very low expectation of credit risk emanating from a very strong capacity for timely payment of financial commitments. Further, the TFC-2022 & the TFC-2022 (perpetual) issued in 2022, were listed on Pakistan Stock Exchange (PSX) pursuant to Chapter 5C of PSX Rule Book.

#### **Future Outlook**

In FY 2023, GDP of Pakistan contracted by 0.2%, compared with growth of about 6% in each of the previous two years. Restrictive policies to manage the balance of payments and control inflation had affected the industrial sector adversely, and so the sector recorded a decline of 3.8%, after growing by about 7% in the previous year. Heavy damage caused by floods contributed to slow-down of agricultural sector growth to 2.3%, compared with 4.3% in the year before. Fiscal deficit remained high at 7.7% of GDP. During the year, the Rupee remained under significant pressure and total foreign exchange reserves declined to US\$ 9.2 billion, from US\$ 15.5 billion. However, current account deficit narrowed to US\$ 2.2 billion, from US\$ 17.5 billion. Inflation remained high at 29.4% as of June 30, 2023.

In FY 2024, the economy started showing some signs of recovery. In July 2023, Pakistan entered into a Stand-By Arrangement with IMF which provided a framework for financial support from IMF and also helped inflows from bilateral and other sources. Subsequently, foreign exchange reserves have improved, agricultural and industrial sectors seem to be growing at a much faster rate, Rupee appears to be stabilizing, and trade deficit has reduced significantly. Inflation, although still quite high, is expected to go down in the coming months.

As in the past, the Bank will continue to be guided by our time-tested principles of prudence and vigilance, and we look forward to achieving sustainable growth and progress during the year, InshaAllah.



#### **Auditors**

The Listed Companies (Code of Corporate Governance) Regulations, 2019 requires all listed companies in the financial sector to change their external auditors after every five years. In the light of the Code, the present auditors, EY Ford Rhodes, Chartered Accountants, retire and having completed five years as auditors, are not eligible for reappointment.

As suggested by the Audit Committee, the Board of Directors has recommended the appointment of KPMG Taseer Hadi & Co., Chartered Accountants, as auditors of the Bank for the year ending December 31, 2024, at a fee to be mutually agreed.

#### **Risk Management Framework**

The Bank's Risk Management Framework is commensurate with the size of the Bank and the nature of its business. This framework has developed over the years and continues to be refined and improved. A key guiding principle of the Bank is to treat the depositors' money as a trust which must be protected. Therefore, the Bank aims to take business risks in a prudent manner, guided by a conservative outlook. Salient features of the Bank's risk management framework are summarized below:

- Credit risk is managed through the credit policies approved by the Board, a well-defined credit approval
  mechanism; use of internal risk ratings; prescribed documentation requirements; post-disbursement credit
  administration processes; review, and monitoring of credit facilities; and continuous assessment of credit
  worthiness of counterparties. The Bank has also established a mechanism for independent,
  post-disbursement review of large credit risk exposures. Decisions regarding the credit portfolio are taken
  mainly by the Central Credit Committee. The Credit Risk Management Committee of the Board provides
  overall guidance in managing the Bank's credit risk.
- Market risk is managed through the Market Risk Policy and Treasury & Investment Policy approved by the Board; approval of counterparty limits and dealer limits; and regular review and monitoring of the investment portfolio by the Bank's Asset Liability Management Committee (ALCO). In addition, the Liquidity Risk Policy provides guidance in managing the liquidity position of the Bank, which is monitored on daily basis by the Treasury and the Middle Office. Decisions regarding the investment portfolio are taken mainly by ALCO. Risk Management Committee of the Board provides overall guidance in managing the Bank's market and liquidity risks, capital adequacy, and integrated risk management (also known as Enterprise Risk Management).
- Operational risk is managed through the Audit Policy, the Operational Risk Policy, the Compliance Policy & Programme, IT and IT Security policies, Human Resource Policy, Consumer Protection Framework, and Outsourcing Policy approved by the Board, along with the Fraud Prevention Policy; Consumer Grievance Handling Policy; operational manuals and procedures issued from time to time; a system of internal controls and dual authorization for important transactions and safe-keeping; a Business Continuity Plan, including a Disaster Recovery Plan for I.T.; and regular audit of the branches and divisions. Audit Committee of the Board provides overall guidance in managing the Bank's operational risk.

In addition, Risk Management Policy, Risk Tolerance Statement, and Country Risk Management Policy provide further guidance on managing the potential risk exposures of the Bank.

In order to comply with SBP's guidelines on risk management, the Bank has established a separate Risk Management Division, including a Middle Office, that independently monitors and analyses the risks inherent in Treasury operations. The steps taken by the Division include: sensitivity testing of Government Securities portfolio; computation of portfolio duration and modified duration; analysis of maturity mismatch and rate sensitive assets and liabilities, analysis of forward foreign exchange gap positions; more detailed reporting of TFCs/Sukuks and equities portfolios; development of improved procedures for dealing in equities and settlements; monitoring of off-market foreign exchange rates and foreign exchange earnings; collecting operational loss data and developing Key Risk Indicators; identifying Top Ten Risks of the Bank; conducting risk evaluation of products and processes; and establishment of a mechanism for independent, post-disbursement review of large credit risk exposures. Assessment of enterprise-wide integrated risk profile of the Bank is carried out, using the Basel Framework, Key Risk Indicators, Internal Capital Adequacy Assessment Process, Stress Testing, and Recovery Plan.



#### Corporate Social Responsibility (CSR)

Your Bank is fully committed to the concept of Corporate Social Responsibility and fulfills this responsibility by engaging in a wide range of activities which include:

- corporate philanthropy amounting to Rs. 790.86 million by way of donations & charities during the year for social and educational development and welfare of people;
- energy conservation, environmental protection, and occupational safety and health by restricting unnecessary lighting, implementing tobacco control law and "No Smoking Zone", and providing a safe and healthy work environment;
- business ethics and anti-corruption measures, requiring all staff members to comply with the Bank's "Code of Conduct" and "Anti-Bribery and Corruption Policy".
- consumer protection measures, requiring disclosure of the schedule of charges and terms and conditions that apply to the Bank's products and services;
- amicable staff relations, recognition of merit and performance, and on-going opportunities for learning and growth of staff, both on-the-job and through formal training programmes;
- employment through a transparent procedure, without discrimination on the basis of religion, caste, language, etc., including employment of special persons;
- expansion of the Bank's branch network to rural areas, which helps in rural development;
- contribution to the national exchequer by the Bank by way of direct taxes of about Rs. 33.77 billion
  paid to the Government of Pakistan during the year; furthermore, an additional amount of over
  Rs. 49.73 billion was deducted/collected by the Bank on account of withholding taxes, federal excise
  duties and sales tax on services, and paid to the Government of Pakistan/Provincial Governments.

#### **Statement on Corporate and Financial Reporting**

- The financial statements, prepared by the Bank, present fairly its state of affairs, the result of its
  operations, cash flows and changes in equity.
- 2. Proper books of account have been maintained by the Bank.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements; changes, if any, have been adequately disclosed and accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards and Islamic Financial Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and departure therefrom, if any, has been adequately disclosed.
- 5. The system of internal controls is sound in design and has been effectively implemented and monitored. The Board's endorsement of the management's evaluation related to Internal Control over Financial Reporting, along with endorsement of overall Internal Controls is given on page 31.
- 6. Going concern assumption is appropriate. There is no identifiable material uncertainty that raises doubt about the ability of the Bank to continue as a going concern.



7. Key operating and financial data for last six years are summarized below:

(Rupees in million)

	2023	2022	2021	2020	2019	2018
Total customer deposits	1,934,037	1,568,138	1,309,823	1,099,686	903,703	796,901
Total advances	869,459	813,535	733,799	510,252	488,669	478,215
Profit before tax	71,128	32,884	30,273	28,581	19,011	14,264
Profit after tax	35,319	16,570	18,702	17,812	11,169	8,418
Shareholders' Equity	111,895	94,344	83,569	69,570	55,489	46,283
(Excluding revaluation)						
Earnings per share (Rs.)	31.78	14.91	16.83	16.03	10.05	7.57
Cash Dividend (%)	140	70	70	45	35	25

8. Value of investments of Provident Fund and Gratuity Fund Schemes based on latest audited financial statements as at December 31, 2022 was as follows:

	(Rupees in '000)
Provident Fund	12,009,112
Gratuity Fund	5,125,598

- 9. The pattern of shareholding and additional information regarding pattern of shareholding is given on pages 135, 136 & 137.
- 10. The Board has approved a formal process for its performance evaluation. The Bank has adopted In-House Approach and Quantitative Technique with scored questionnaires for Board evaluation. Scope of Board evaluation covers evaluation of the full Board, Individual Directors, Board Committees, the Chairman, and the Chief Executive. Consolidated results/findings will be discussed with the relevant parties. Any areas of improvement identified during the evaluation will be noted for appropriate action. Evaluation process for each calendar year will be completed latest by March 31 of the next year. Additionally, performance evaluation of the Board will be conducted by an external independent evaluator at least every three years. We have appointed Pakistan Institute of Corporate Governance (PICG) for external independent evaluation of the Board.

There is no conflict of interest between the experts hired by the Bank and any Board member or Key Executive.

- 11. No trade in the shares of the Bank was carried out by the Directors, CEO, CFO, Head of Internal Audit, Company Secretary, and Executives and their spouses and minor children, during the year, except the following:
  - 40,000 shares purchased by four Executives.
  - 10,000 shares sold by an Executive.

For the purpose of this disclosure, the definition of "Executive" includes Assistant General Managers and above, in addition to officials already mentioned in the Rule Book of the Pakistan Stock Exchange regulations.

#### General

We wish to thank our customers, for their continued trust and support, local and foreign correspondents for their confidence and cooperation, and the State Bank of Pakistan for their guidance. We also thank all our staff members for their sincerity, dedication and hard work.

MANSOOR ALI KHAN Chief Executive ABBAS D. HABIB *Chairman*Board of Directors

Karachi: January 31, 2024



#### **CORPORATE GOVERNANCE**

#### **Corporate Governance Culture**

Habib Family has been engaged in the business of banking for over 80 years, and is well known for commitment to its traditional values of integrity, prudence, and trust. We are committed to continue all our business activities as per highest ethical and professional standards and practices. We ensure good corporate governance culture by remaining true to our values and by following the Corporate Governance Regulatory Framework (CGRF) issued by the State Bank of Pakistan and the Code of Corporate Governance Regulations issued by the Securities & Exchange Commission of Pakistan. Board of Directors of the Bank comprises reputable businessmen, bankers, professional managers, and chartered accountants, representing a range of industries. They carry out their fiduciary duties to protect the interests of shareholders, depositors, and creditors, and exercise their independent judgement in the best interests of the Bank. We have clearly defined the responsibilities of the Board, Chief Executive, and Senior Management.

#### **Nomination and Selection of Board Members**

There is a defined procedure for election of Directors in Companies Act, 2017 and the Bank's Articles of Association which has been strictly followed by the Bank. Accordingly, the Bank announces the schedule of election of Directors in the year when the election is due. Any person desirous to become a Director can submit his/her nomination papers as per the requirements of the Companies Act, 2017 and regulations of State Bank of Pakistan (SBP). The person elected by the shareholders shall hold the office of Director, subject to Fit and Proper Criteria and approval of the State Bank of Pakistan. Any casual vacancy on the Board is filled up by the Directors, subject to applicable regulations.

#### **Profile of Board Members**

#### 1. Mr. Abbas D. Habib - Chairman

Mr. Abbas D. Habib, Founder Member & Chairman of the Board, has over 50 years' commercial, industrial and banking experience in the domestic and international markets. He is a Fellow Member of the Institute of Bankers, Pakistan. He has held senior management positions with various organizations of the Habib Group and gained international banking experience. He retired from the Board of Habib Insurance Company Limited in April 2023. Upon the inception of Bank AL Habib Limited in 1991, he became its Director and Joint Managing Director. He assumed responsibilities as Managing Director and Chief Executive of the Bank on May 8, 1994, and served in that position till October 31, 2016. He became Chairman of Bank AL Habib Limited on November 1, 2016. He is also the Chairman of the Board of AL Habib Asset Management Limited, a wholly owned subsidiary of the Bank since August 11, 2020.

#### 2. Mr. Adnan Afridi

Mr. Adnan Afridi holds a Bachelor's degree in Economics and a Juris Doctor degree in Law from Harvard University, USA. His industry experience includes Capital Markets, Private Equity, Financial Services, Real-Estate, Health Care, Natural Resources, Logistics, Large-Scale Manufacturing, Technology and Food sectors, operating in CEO roles with Board level experience. He assumed charge as Managing Director of Pakistan's first and largest Asset Management Company, National Investment Trust Limited (NITL) in February 2019. Mr. Afridi has over 28 years' international experience in Change Management, business transformation, innovation and profitability enhancement in blue chip companies, public sector and high growth situations. He has led a distinguished career in financial services and capital markets, including the position of Managing Director of the Karachi Stock Exchange, CEO of Overseas Chamber of Commerce and Industry (OICCI), Chairman of National Clearing Corporation of Pakistan (NCCPL) and Board of Directors of Gul Ahmed Textile Mills limited, Trading Corporation of Pakistan and Central Depository Company (CDC). He had also served as a member of SECP Policy Board for 4 years. Mr. Afridi also serves as Chairman of the Board of Governors of The Kidney Center Post Graduate Institute and also as Board member of Shaukat Khanum Memorial Trust. He was also president of Old Grammarians Society and former Board member of Young Presidents' Organization (YPO) as well as currently serving as member of Young Presidents' Organization (YPO) - Gold Pakistan. He joined the Board of Bank AL Habib Limited as a nominee of NITL in April 2019.



#### 3. Mr. Anwar Haji Karim

Mr. Anwar Haji Karim holds a Bachelor's degree in commerce and has over 40 years' experience in business and industry. He belongs to the Al Karam Group, a reputable business group of Pakistan, with interests in textiles and synthetics. He is the Chairman of AL Karam Textile Mills (Private) Limited and Iqbal Textile Mills (Private) Limited. He is a Founder Member of the Board of Directors of the Bank since its inception in 1991.

#### 4. Mr. Arshad Nasar

Mr. Arshad Nasar served as Chairman and Chief Executive of Oil & Gas Development Company Ltd (OGDCL) from 2005 - 2008. Under his watch, OGDCL successfully launched a Global Depository Receipt (GDR) issue and was listed on London Stock Exchange. Mr. Nasar previously served as Country Chairman and Managing Director of Caltex Oil (Chevron) Pakistan Ltd from 1998 – 2004, the first Pakistani to lead Caltex Oil in Pakistan. He retired from the Company after 36 years of service. He holds a Master's Degree in Economics and has extensive functional and Management experience in a wide ranging international corporate career spanning more than 40 years. Mr. Nasar has served as Director on the Boards of: Oil & Gas Development Company Limited (OGDCL), Caltex Oil (Chevron) Pakistan Ltd, Engro Corporation Pakistan Ltd, Engro Fertilizer Ltd, Pakistan Industrial Development Corporation (PIDC), Pakistan Refinery Limited (PRL), Mari Gas Company, The American Business Council of Pakistan, and Petroleum Institute of Pakistan. Presently, he is also on the Board of FAST National University of Computer and Emerging Sciences. He joined the Board of Bank AL Habib Limited in March 2016.

#### 5. Ms. Farhana Mowjee Khan

Ms. Farhana Mowjee Khan, Director of Razaque Steels (Private) Limited, has over 35 years' experience in the local and international environment. She has also served as Managing Director of Razaque Steels (Private) Limited from 1994 to 2006. She graduated from University College London, UK and is a qualified Chartered Accountant from Institute of Chartered Accountants in England and Wales, UK. Ms. Farhana Mowjee Khan is also a director of Shabbir Tiles and Ceramics Limited. She joined the Board of Bank AL Habib Limited in April 2019.

#### 6. Mr. Javed Iqbal

Mr. Javed Iqbal holds a Master's degree from University of Manchester, UK, and Master's & Bachelor's degree from Punjab University, and has over 50 years' experience in the field of Information Technology (IT) in various local banks and international organizations. Mr. Javed has served as Chief Information Officer (CIO) in Bank of Punjab, Askari Bank Limited and Allied Bank Limited and earlier as Head of Computer Division in United Bank Limited. He has also served as Director in 1-Link and NIFT. He joined the Board of Bank AL Habib Limited in June 2022.

#### 7. Mr. Mohammad Rafiquddin Mehkari

Mr. Mohammad Rafiquddin Mehkari holds a Bachelor degree and has over 43 years' experience in international and domestic banking. Mr. Mehkari has served as President & Chief Executive of Askari Bank Limited from June 2008 to May 2013. He also served as Director, Exchange Policy Department, State Bank of Pakistan. He carries a varied and versatile banking experience in all banking dimensions including operations, credit, treasury, foreign exchange, fund management and investment banking. He also served as Director on the board of: Askari Investment Management Limited, Khushhali Microfinance Bank Limited, 1- Link Limited, and Export Processing Zone. Mr. Mehkari is currently serving as member of governing board of Imdad foundation, Infaq Foundation and Centre for Development of Social Services. He joined the Board of Bank AL Habib Limited in June 2022.

#### 8. Mr. Murtaza H. Habib

Mr. Murtaza H. Habib holds a Bachelor's degree in finance from Texas A&M University, USA, and has over 25 years' experience in business and industry. He is currently Executive Director of Habib Sugar Mills, and also holds Directorships in several other companies of Habib Group. He is actively involved with social welfare activities of the Group. He is a Founder Member of the Board of Directors of the Bank since its inception in 1991, except for a gap of one year.

#### 9. Mr. Qumail R. Habib - Executive Director

Mr. Qumail R. Habib is a graduate of the University of California in Business Economics and has over 35 years' commercial, industrial, and banking experience. He is a Founder Member of the Board and Executive Director of the Bank since its inception in 1991. Prior to that, he was Resident Director of AL Ghazi Tractors Limited. He has been actively involved with the operations of the Bank since its inception. He is responsible for enhanced oversight on Enterprise Risk and Corporate Strategy, and for monitoring Fraud Investigation Unit. He has been on the Board of Habib Insurance Company Limited since October 03, 2017.



#### 10. Syed Mazhar Abbas

Syed Mazhar Abbas studied at American University of Beirut. He has over 45 years' experience in commercial banking, including senior executive positions at Habib Bank Limited and Bank AL Habib Limited. He has had extensive exposure to international banking in several countries including Bahrain, Lebanon, France, UK, Egypt, and Hong Kong. He joined Bank AL Habib Limited in 1992 as a senior executive and became its Director in 2000.

#### Details of Membership on the Bank's & other Boards

Sr. No.	Name of Director	Date of Joining /Leaving the Board (dd/mm/yyyy)	Status of Director (Independent, Non-Executive, Executive)	Member of Board Committees	Number of other Board Memberships along with name of Company(ies)
1	Mr. Abbas D. Habib	15/10/1991	Non-Executive	Human Resource &     Remuneration Committee     IT Committee	Habib & Sons (Private) Limited     AL Habib Asset Management Limited
2	Mr. Adnan Afridi	17/04/2019	Non-Executive	Risk Management Committee	Biafo Industries Limited     Bulk Transport Company (Private) Limited     Dynea Pakistan Limited     International Industries Limited     Lucky Core Industries Limited     Mari Petroleum Company Limited     Siemens (Pakistan) Engineering Limited
3	Mr. Anwar Haji Karim	15/10/1991	Non-Executive	<ul><li>Audit Committee</li><li>Risk Management Committee</li></ul>	AL - Karam Textile Mills (Private) Limited     Iqbal Textile Mills (Private) Limited
4	Mr. Arshad Nasar	28/03/2016	Independent	Audit Committee     Human Resource &     Remuneration Committee     Credit Risk Management     Committee     IT Committee     IFRS 9 Committee	-
5	Ms. Farhana Mowjee Khan	17/04/2019	Non-Executive	Audit Committee     Human Resource &     Remuneration Committee     Risk Management Committee     IFRS 9 Committee	Razaque Steels (Private) Limited     Shabbir Tiles and Ceramics Limited
6	Mr. Javed Iqbal	01/06/2022	Independent	IT Committee	-
7	Mr. Mohammad Rafiquddin Mehkari	01/06/2022	Independent	<ul> <li>Audit Committee</li> <li>Credit Risk Management Committee</li> <li>Risk Management Committee</li> </ul>	-
8	Mr. Murtaza H. Habib	15/10/1991 to 22/12/1997 and 24/11/1998 to date	Non-Executive	Human Resource & Remuneration Committee     Credit Risk Management Committee	Habib Sugar Mills Limited     Habib & Sons (Private) Limited     Investment Consultancy (Private) Limited     Habib Capital Management (Private) Limited     Habib Leasing Corporation (Private) Limited     Habib Management Services (Private) Limited     Habib Energy (Private) Limited     HSM Energy Limited
9	Mr. Qumail R. Habib	15/10/1991	Executive	Credit Risk Management Committee     Risk Management Committee     IT Committee     IFRS 9 Committee	Habib Insurance Company Limited
10	Syed Mazhar Abbas	10/10/2000	Non-Executive	Audit Committee     Human Resource & Remuneration Committee     Credit Risk Management Committee	-



#### Appointment of the Shariah Board (SB) Members

Shariah scholars who meet the Fit and Proper Criteria as laid down by State Bank of Pakistan are appointed as SB members for a term of three years by the Board of Directors and are eligible for re-appointment. Their appointment and re-appointment is subject to prior written clearance of SBP. The three years' term of SB commenced from the date of SBP's clearance for appointment / re-appointment. Any SB member (including Chairperson) may be re-appointed as a member of SB for another term by the Board of Directors, at least two months prior to expiry of the term, subject to a fresh prior written clearance of SBP and pursuant to Fit and Proper Criteria of SBP.

#### Casual vacancy

Board of Directors of the Bank fills the casual vacancy on the SB that may occur as a result of resignation, removal, termination or death of a member, within three months from the date on which such vacancy arises. However, the SB member appointed on casual vacancy shall hold the office till the expiry of the existing term of the SB.

#### Profile of each of the Shariah Board member

#### Mufti Ismatullah Hamdullah

Mufti Ismatullah holds the degrees of "Shahadat-ul-Aalamiyah" and "Takhassus Fil Fiqh" from Jamia Dar-ul-Uloom, Karachi. He is a PhD in Islamic Economics from University of Karachi. He has been associated with Islamic Banking Division of Bank AL Habib Limited since 2006 as Shariah Advisor prior to his appointment as the Chairman of Shariah Board.

He has been teaching Quran, Hadith, Fiqh, Philosophy and Arabic Grammar in Dar-ul-Uloom since 1993. He has a vast experience in issuing Shariah rulings (Fatwa) and is currently serving Dar-ul-Ifta' of Dar-ul-Uloom. So far, he has issued about 25,000 Fatwas regarding various topics and Shariah issues.

His thesis – Zar (Money) in light of Shariah – is considered as one of the most useful research on Islamic Economics and has already been published. He is a renowned research scholar; his research papers have been published in Monthly "Al Balaagh". He wrote a book "Guide to Takaful or Islamic Insurance" that has also been published.

Mufti Sahab is Shariah Advisor of AL Habib Asset Management, IGI window Takaful and Pak Qatar Family Takaful Ltd, he is also a Shariah Board member of Pak Qatar Takaful Group.

#### Mufti Mohib ul Haq

Mufti Mohib ul Haq is a prominent and a well-recognized Shariah scholar of international repute. His credentials include a specialized degree in Shahadat-ul-Aalamiyah (Masters in Arabic and Islamic Studies) and Al-Takhassus fial-Iftaa' (Specialization in Islamic Jurisprudence and Fatwa) from the esteemed Jamia Darul Uloom, Karachi.

Mufti Mohib ul Haq has a diversified experience of more than 20 years in Islamic Finance Industry. He has been associated with Faysal Islamic Banking since 2011, as the Shariah Advisor, prior to his appointment as the Chairman Shariah Board. He is also a Shariah Board Member of Bank Alfalah Limited and Bank AL Habib Limited.

Previously, he has served as the Shariah Advisor / Shariah Board Member at various Financial Institutions which include:

- Takaful Pakistan Limited
- Royal Bank of Scotland Berhad, Malaysia
- JS Islamic Mutual Fund

Mufti Mohib ul Haq has significant research experience related to Islamic Finance and other Shariah related subjects. Further, he is also a member of the State Bank of Pakistan's Committee for Shariah review, standardization of Islamic products and processes, and formalization of Accounting & Auditing Organization for Islamic Financial Institutions ("AAOIFI") Shariah standards for the Pakistan banking industry. He is also an experienced lecturer and trainer in the field of Islamic Finance, Figh and Islamic Financial Laws at various institutions which include:

- · Jamia Darul Uloom, Karachi
- Centre for Islamic Economics ("CIE")
- National Institute of Banking and Finance ("NIBAF") SBP
- Institute of Cost and Management Accountants of Pakistan ("ICMA")
- Institution of Business Administration- Centre for Excellence in Islamic Finance ("CEIF")



#### Mufti Sher Ali

Mufti Sher Ali obtained the degrees of "Shahadat-ul-Aalamiyah and "Specialization in Ifta wa Fiqhil halal" from Jamiah tur Rasheed. He also holds the certification of Certified Shari'ah Advisor and Auditor (CSAA) from Accounting and Auditing Organization for Islamic Financial Institution (AAOFI) besides having a Master's degree in Islamic Studies from the University of Karachi while currently he is pursuing his M.Phil. He has an outstanding academic record in both Islamic and Contemporary education throughout his career, winning numerous awards & positions at institution, university and national level.

Mufti Sher Ali served in Shariah Compliance Department of BAHL-IB as Shariah Scholar for three years and having been a member of the Darul Ifta at Jamia tur Rasheed, he has issued numerous verdicts (Fatawas) on various issues. He also serves as a faculty member at University of Karachi (SZIC) & Al–Ihsan. He possesses a vast Shariah Compliance experience and command over conducting Shariah review of transactions, vetting of all shariah related documents such as policies, agreements, manuals etc. and educating the staff on Islamic Banking & Finance.

#### **Mufti Muhammad Hamza**

Mufti Muhammad Hamza is serving Bank AL Habib – Islamic Banking as Shariah Board Member since October 2021. He has a diverse professional experience in IBIs and Audit Firms. Prior to his joining, he has served as Shariah Scholar (Assistant Manager Shariah Support) in Product Management and Development Department at Faysal Bank Limited-Islamic. He also served as Shariah Consultant in EY Ford Rhodes.

Mufti Muhammad Hamza possesses both contemporary as well as religious academic qualifications. He holds Shahadat-ul-Aalamiyah (Masters in Islamic and Arabic Studies) along with Takhassus Fiqh-ul-Muamlaat (Islamic Commercial Law and Management Science) from Jamia tur Rasheed, Karachi.

He is also an MBA (Finance) from University of Karachi. Furthermore, he holds "Post Graduate Diploma in Islamic Banking and Takaful" from Centre for Islamic Economics Jamia Darul Uloom Karachi.

He is presently associated with Jamia-tur-Rasheed, Karachi as a Member of Darul Iftaa and lecturer in department of Dars-e-Nizami. Mufti Muhammad Hamza has significant experience of teaching Islamic Jurisprudence (Fiqh) and other related subjects in renowned institutions as Permanent and Visiting Faculty Member such as Jamia tur Rasheed and Al-Burhan international Karachi.

#### Details of Membership on the Bank's and other Shariah Boards

Sr. No.	Name of Shariah Board Member	Date of Joining /Leaving the Shariah Board (dd/mm/yyyy)	Status of Shariah Board Member	Number of other Shariah Board Memberships along with name of Company(ies)
1	Mufti Ismatullah Hamdullah	08/10/2015	Chairman (Unique)	Member, Shariah     Board - Pak Qatar     Takaful Group
2	Mufti Mohib ul Haq	08/10/2015	Member	Chairman, Shariah Board - Faysal Bank Limited Member, Shariah Board - Bank Alfalah Limited
3	Mufti Sher Ali	01/07/2021	Resident Member (Unique)	-
4	Mufti Muhammad Hamza	07/10/2021	Member (Unique)	-



#### **Composition of Board Committees and their Terms of References (TORs)**

The Listed Companies (Code of Corporate Governance) Regulations, 2019 requires the Bank to disclose the composition of all Committees of the Board, viz. Audit Committee, Human Resource & Remuneration Committee, Credit Risk Management Committee, Risk Management Committee, IT Committee, and IFRS 9 Committee.

	Composition of Board's Committees						
Audit Committee	Human Resource & Remuneration Committee	Credit Risk Management Committee	Risk Management Committee	IT Committee	IFRS 9 Committee		
Mr. Mohammad Rafiquddin Mehkari, Chairman	Mr. Arshad Nasar, Chairman	Syed Mazhar Abbas, Chairman	Mr. Adnan Afridi, Chairman	Mr. Abbas D. Habib, Chairman	Mr. Arshad Nasar, Chairman		
Mr. Anwar Haji Karim	Mr. Abbas D. Habib	Mr. Arshad Nasar	Mr. Anwar Haji Karim	Mr. Arshad Nasar	Ms. Farhana Mowjee Khan		
Mr. Arshad Nasar	Ms. Farhana Mowjee Khan	Mr. Mohammad Rafiquddin Mehkari	Ms. Farhana Mowjee Khan	Mr. Javed Iqbal	Mr. Qumail R. Habib		
Ms. Farhana Mowjee Khan	Mr. Murtaza H. Habib	Mr. Murtaza H. Habib	Mr. Mohammad Rafiquddin Mehkari	Mr. Mansoor Ali Khan	-		
Syed Mazhar Abbas	Syed Mazhar Abbas	Mr. Qumail R. Habib	Mr. Qumail R. Habib	Mr. Qumail R. Habib	_		

During the year, eight meetings of the Audit Committee, and four meetings of Human Resource & Remuneration Committee, Credit Risk Management Committee, Risk Management Committee, IT Committee, and IFRS 9 Committee were held, and the attendance of members were as follows:

		No. of Board Meetings Attended	Number of Board Committees Meetings Attended					
Sr. No.	Name of Director		Audit Committee	Human Resource & Remuneration Committee	Credit Risk Management Committee	Risk Management Committee	IT Committee	IFRS 9 Committee
1	Mr. Abbas D. Habib	4	-	4	-	-	4	-
2	Mr. Adnan Afridi	4	-	-	-	4	-	-
3	Mr. Anwar Haji Karim	4	8	-	-	4	-	-
4	Mr. Arshad Nasar	4	8	4	4	-	4	4
5	Ms. Farhana Mowjee Khan*	4	8	4	-	4	-	3
6	Mr. Javed Iqbal	4	-	-	-	-	4	-
7	Mr. Mohammad Rafiquddin Mehkari	4	8	-	4	4	-	-
8	Mr. Murtaza H. Habib	4	-	4	4	-	-	-
9	Mr. Qumail R. Habib	4	-	-	4	4	4	4
10	Syed Mazhar Abbas	4	8	4	4	-	4	-
11	Mr. Mansoor Ali Khan	4	-	-	-	-	4	-
Total Meetings Held 4			8	4	4	4	4	4



#### **TORs of Audit Committee of the Board**

- Recommend to the Board the appointment / re-appointment of external auditors, their removal, audit
  fees and provision by external auditors of any services to the Bank in addition to audit of its financial
  statements for Pakistan Operations and Overseas jurisdictions.
- Discuss with external auditors the major observations arising from interim and final audits and review management letter issued by them and management's response thereto;
- Review guarterly, half-yearly and annual financial statements of the Bank before their publication.
- · Review of quarterly, half-yearly and annual financial statements of the Bank, focusing on:
  - Major judgmental areas;
  - Significant adjustments resulting from the audit;
  - the going-concern assumption;
  - any changes in accounting policies and practices;
  - compliance with applicable accounting standards;
  - compliance with listing regulations and other statutory and regulatory requirements.
  - review of preliminary announcement of results prior to publication.
  - review of significant related party transactions.
- Appropriate measures to safeguard the Bank's assets.
- Review of implementation of Customer Risk Profile (CRP), Know Your Customers (eKYC), Anti Money Laundering (AML)/Combating Financing Terrorism (CFT), Terrorist Financing (TF), Proliferation Financing (PF), Trade Based Money Laundering (TBML), and sanctioned screening related measures.
- Approve the half-yearly audit planning schedule and the estimated timeframe for completion of various audits:
- Ensure that policies and procedures of the Bank are in line with prevailing banking laws and regulations of the State Bank of Pakistan and other relevant statutory requirement;
- Institute special projects, value for money studies or other investigations on any matter specified by the Board, in consultation with the CEO and to consider remittance of any matter to the external auditors or to any other external body.
- Recommend the development/ amendments in the Bank's Internal Control Systems and Internal Audit Policy, Audit Manual and Internal Audit Strategy to the Board of Directors for approval.
- Review and approve Internal Audit Charter and Internal Audit Risk Assessment Policy.
- Review of periodical reporting made by the Audit Division on significant findings pointed out during the testing of existing key controls relating to Internal Control over Financial Reporting (ICFR).
- Review the significant audit findings presented by Audit Division in Internal Audit Reports of domestic & overseas operations (Branch Audits, Centralized Credit Audits, Management Audits, Information System Audit, Islamic Banking Branches Audits and Shariah Audits)
- Review the significant findings of Inspection Reports of State Bank of Pakistan, regulators of overseas branches and the status of compliance submitted by the Bank's Management.
- Ensure compliance of the corrective actions as required by Shariah Board on the reports of 'Internal Shariah Audit' and 'External Shariah Audit' as per Shariah Governance Framework for Islamic Banking Institutions.
- Review of quarterly Report of all Shariah Non-Compliance events/transactions.
- Review the reports on internal control system presented by Audit Division on quarterly basis as required under internal control guidelines issued by the State Bank of Pakistan.
- Review of six monthly compliance report on Bank's compliance status, in each jurisdiction, to host country's regulatory requirements and inspection reports etc. as required under SBP Governance Framework for Bank Overseas Operations.
- Review and approve the increments of internal auditors and recommend the performance appraisal and increment / promotion of Head of Internal Audit.
- Approve annual budget of Audit Division for expenditures and staff requirements.



- Coordination between the internal and external auditors of the Bank and review their findings to ensure that necessary steps for implementing their recommendations have been taken.
- Adequacy and effectiveness of internal control systems including financial and operational controls, accounting systems and reporting structure;
- Compliance with the best practices of Corporate Governance;
- Consideration of major findings of internal investigation of activities characterized by fraud, forgeries and misuse of powers and management responses.
- Review of matters relating to operational risk and operational loss event reports including implementation of Operational Risk Framework.
- Review of observations pointed out by the Audit Division during the annual review of BASEL design and implementation.
- Review of Zero Tolerance cases decided by the Disciplinary Action Committee.
- Review of summary of cases investigated by Fraud Investigation Unit (FIU) under Bank's Policy on Employees' Duty to Report (Whistle Blowing Policy).
- Review of summary of cases received and investigated by Fraud Investigation Unit (FIU) under Bank's Anti-Bribery & Corruption Policy.
- · Review of the significant audit findings on the Bank's outsourced/insourced arrangements.
- Review of annual report of containing incidents of robbery and dacoity.
- Review of summary of long-outstanding issues / exceptions and the suggested future course of action.
- Consider any other issue or matter as may be assigned by the Board of Directors or required by regulatory authorities.

#### **TORs of Human Resource & Remuneration Committee of the Board**

The key functions in the TORs include the following:

- Review and recommend to the Board for approval of Human Resource Policy & Service Rules of the Bank
- Recommend to the Board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO.
- Recommend to the Board the selection, evaluation, compensation (including retirement benefits) of COO (if any), CFO, Company Secretary, and Head of Internal Audit.
- Consider and approve recommendations of CEO on above matters for key management positions who
  report directly to CEO or COO (if any).
- Review the manpower budget of the Bank, taking into consideration the expansion programme proposed by the Management.
- Review training activities and management development programmes for employees of the Bank.
- Review total staff strength with cadre and location-wise break-up of employees.
- Review on quarterly basis name-wise details of employees of Senior Chief Manager level and above who have joined on left service of the Bank during the period, along with reasons for their separation.
- Recommend the Remuneration Policy to the Board for approval, ensuring that the Remuneration Policy is fair and competitive, and encourages performance and motivation.
- Recommend to the Board the "structure" of compensation package of Executive Directors, Chief Executive, Key Executives, and other employees, as may be required by the Board.

#### **TORs of Credit Risk Management Committee of the Board**

- Review from time to time that the Management has put in place effective policies and information systems to identify and mitigate credit risk.
- Review that the Management follows appropriate procedures to recognize adverse trends in the credit
  portfolio of the Bank, identifies weaknesses in the loan portfolio, takes corrective/remedial actions and
  maintains an adequate level of provisions for potential loan losses in the light of the requirements of the
  Prudential Regulations.
- Review and recommend to the Board any changes in the Bank's policies related to credit.



- Review the quality of the Bank's credit portfolio on a quarterly basis through various comparisons / benchmarking, including but not limited to:
  - Industry Benchmarks / Positioning.
  - Diversification of advances by industry, business segment, etc.
  - Concentration of advances in private and public sectors.
  - Movement / changes in advances by region / industry / business segments.
  - Details of large limits approved / enhanced during the quarter, as per the threshold prescribed by the Committee.
  - Maturity profile of the loan portfolio.
  - Review of Non-Performing Loans (NPLs).
  - Review of Watch-List & NPL accounts, as per the threshold prescribed by the Committee.
  - Review / approval of any policy exceptions.
  - Review restructured / rescheduled accounts and written-off advances, as per the threshold prescribed by the Committee.
  - Review any adverse findings of Credit Risk Review Department (CRRD).
- Consider Write Off/Waiver of NPLs up to Rs. 50 million.
- Recommend cases for Write Off/Waiver, exceeding Rs. 50 million, to the Board of Directors for consideration and approval.

#### **TORs of Risk Management Committee of the Board**

The key functions in the TORs include the following:

- Review from time to time that the management has put in place effective policies and information systems to identify and mitigate the following risks:
  - Market Risk, which includes Interest Rate Risk, Foreign Exchange Risk, and Equity Price Risk;
  - Liquidity Risk.
- Review summary of risk reports relating to the following risks:
  - Credit Risk,
  - Operational Risk,

Which are reviewed in detail by the Credit Risk Management Committee and the Audit Committee of the Board, respectively.

- Review and provide guidance regarding integrated risk management (also known as enterprise risk management), covering various significant risk exposures of the Bank.
- Review the Bank's capital adequacy ratio and establish a process for internal capital adequacy assessment process (ICAAP) using integrated risk management.
- Review and recommend to the Board any changes in the Bank's Treasury and Investment Policy, Market Risk Policy, Liquidity Risk Policy, Risk Management Policy, and ICAAP.
- Review the credit rating report of the Bank, issued by the credit rating agency.
- Review any changes in laws and regulations relating to Market Risk, Liquidity Risk and Capital Adequacy.
- Review changes in prevailing economic and market conditions.
- Review the financial data of other comparable banks.

#### **TORs of IT Committee of the Board**

- Review and recommend the Bank's IT and Digital strategies, relevant policies, frameworks and changes thereof, for the Board's approval.
- Review the role of IT as an enabler to provide competitive advantage and efficient services to customers.
- Review the level of expertise of IT personnel and assess their adequacy in number and skillset as well as continuous professional development.
- Review major IT related risks and ensure that IT Risk Management strategies are designed and implemented to address IT related risks including cyber-attacks and attacks on multiple critical infrastructure sectors in order to achieve resilience.
- Receive periodic updates from IT Steering Committee to monitor all IT related projects, particularly those which are approved by the Board.



- Ensure that IT related procurements are in line with the strategic directions provided by the Board.
- Review and recommend any IT related material outsourcing arrangement including obtaining IT experts' opinion.
- Constitute/reconstitute IT Steering Committee and approve its TORs and any revisions thereof.
- Review the MIS on incidents, logs, breaches and significant incidents on a regular basis.

#### **TORs of IFRS 9 Committee of the Board**

The key functions in the TORs include the following:

- · Constitution of IFRS 9 Project Steering Committee of management to administer the Project;
- Review and approve Bank AL Habib Limited's transition plan for IFRS 9 implementation;
- Quarterly review of the progress made against the IFRS 9 implementation challenges (resolution plan)
- Ensure smooth implementation of IFRS 9 within the timelines stipulated by State Bank of Pakistan.
- Review of Expected Credit Loss (ECL) and ensure compliance of ECL policy.

#### Board's Oversight over Shariah Compliance Functions and Shariah Board (SB)

The Shariah Board members meet the Board of Directors on half yearly basis and give detailed briefings on the Shariah compliance environment, the issues/weaknesses (if any), and recommendations to improve Shariah compliance environment and to ensure timely and effective enforcement of the SB's decisions, Fatwas, observations and recommendations.

Further, every year, Shariah Board Report is also presented by the Shariah Board in the meeting of the Board of Directors of the Bank.

#### TORs of Shariah Board (SB) of the Bank

- The SB shall be empowered to consider, decide and supervise all Shariah related matters of Islamic Banking Division. All decisions, rulings, Fatwas of the SB shall be binding on Islamic Banking Division whereas SB shall be responsible and accountable for all its Shariah related decisions.
- The SB shall cause to develop a comprehensive Shariah compliance framework for all areas of operations
  of the Islamic Banking Division and shall approve all products/services to be offered and/or launched by
  the Islamic Banking Division.
- The SB shall review and approve all the Islamic Banking Division's procedure manuals, product programs/structures, process flows, related agreements, marketing advertisements, sales illustrations and brochures so that they are in conformity with the rules and principles of Shariah.
- The SB shall have at all reasonable times unhindered access to all books of accounts, records, documents
  and information from all sources including professional advisors and Bank's employees in the due discharge
  of its duties.
- Considering the importance of the SB decisions, rulings and Fatwas given by SB, it shall rigorously
  deliberate on the issue placed before it for consideration before giving any decision/ Fatwa. All such
  deliberations and rationale for allowing or disallowing a particular product or service shall be duly recorded
  and documented.
- All reports of internal Shariah audit, external Shariah audit, Shariah compliance reviews and SBP Shariah
  compliance inspection shall be submitted to the SB for consideration and prescribing appropriate
  enforcement action. The report of Internal Shariah shall be finalized by the Internal Shariah Audit Unit
  (ISAU) and the final report shall be submitted to SB for prescribing appropriate enforcement/corrective
  actions. The SB shall take up the unresolved issues with Management and shall include all significant
  outstanding issues in its annual report on the Shariah compliance environment of Islamic Banking Division.
- Moreover, the Head-Shariah Compliance Department and RSBM shall discuss both the significant and unresolved issues with SBP inspection team during their onsite inspection.
- The SB shall also specify the process/procedures for changing, modifying or revisiting Fatwas/rulings/guidelines etc. already issued by SB.



- The SB shall not delegate any of its roles and responsibilities prescribed in Shariah Governance Framework (updated time to time) to any other person or any of its members.
- All the decisions and rulings of the SB of the Bank shall be in conformity with the directives, regulations, instructions and guidelines issued by SBP in accordance with the rulings of Shariah Advisory Committee of SBP.
- The SB shall, in addition to its meetings with the BOD, meet at least on quarterly basis and each member
  of SB shall attend at least two-thirds of the meetings during a calendar year. Further, in addition to the
  mandatory quarterly meeting, the Chairperson of SB may convene SB meetings as and when he deems
  it necessary.
- The quorum of the SB meetings, including that with BOD of the Bank, shall be at least two thirds of Shariah Board members.
- The SB decisions should preferably be made through consensus of the Shariah Board members; however, in case of difference of opinion, the decisions may be made by a majority vote of the Shariah Board members. In the event of equality of votes, the Chairman shall have a second or casting vote.
- All meetings shall be chaired by the Chairman of SB and in his absence one of the Shariah Board members, other than the RSBM, shall be elected as the acting Chairperson to preside over the meeting.
- The agenda of the SB meeting along with sufficient details and documents shall be sent to SB members
  well in advance enabling them to come prepared to the meeting; the specific timelines for submission of
  the agenda shall be set by the SB itself.
- The meetings of the SB shall be held by physical presence of the members. However, in appropriate circumstances to be determined by the Chairman of the SB, meetings(s) may be held through video conferencing subject to recording of proper minutes of the meeting.
- The SB shall ensure to cause that minutes of its meetings are properly recorded incorporating necessary
  details of all deliberations, decisions, rulings and Fatwas issued along with the rationale and difference
  of opinion or dissenting note, if any. Further, the minutes shall be signed by all the SB members who
  attended the meeting and a copy thereof be provided to each member of the SB.
- All SB approvals taken through circulation shall be placed for ratification of the SB at its next meeting. A
  resolution in writing signed by all SB members for the time being and shall be as valid and effective as if
  it had been ratified at a SB meeting.
- For implementation of the decisions of SB meeting prior to the confirmation of the minutes of the meeting, the approval/ confirmation of the relevant resolution / decision for the specific agenda must be obtained from SB through written consent duly signed by the SB members or through email by the SB members. However, the same shall be ratified in the subsequent meeting of SB.
- The approved / confirmed minutes of meetings of the SB shall be submitted to IBD-SBP within 15 days
  of its approval/confirmation for information and record. Further, the minutes shall be made available to
  the BOD, SBP inspection teams, internal auditors and external auditors on request, enabling them to
  appreciate and understand the rationale and background of the SB rulings, decisions and Fatawas.
- The SB shall, based on the findings and reports of internal Shariah audit and external Shariah audit and Shariah compliance review, prepare a report on Islamic Banking Division's Shariah compliance environment and conditions. The minimum requirements for the report shall be as per prescribed Annexure B of Shariah Governance Framework. The report shall be signed by all the members of the SB. Further, the report shall also be placed before the BOD meeting for discussion and shall be published in English and Urdu translation in the Bank's annual report.



#### **Shariah Board Meetings**

During the year, four meetings of the Shariah Board were held and the attendance of each member was as follows:

Name of Member	Meetings Held	Meetings Attended
Mufti Ismatullah Hamdullah, Chairman	4	4
Mufti Mohib ul Haq, Member	4	4
Mufti Sher Ali, Resident Member	4	4
Mufti Muhammad Hamza, Member	4	4

The Bank had engaged KPMG Taseer Hadi & Co. to assist in developing the draft of remuneration policy, keeping in view the culture and values of the Bank, and other related matters.

Additionally, performance evaluation of the Board is to be conducted by an external independent evaluator at least every three years. The Bank has appointed Pakistan Institute of Corporate Governance (PICG) for external independent evaluation of the full Board, Individual Directors, Board Committees, the Chairman, and the Chief Executive.

There is no conflict of interest between the experts hired by the Bank and any Board member or Key Executive.

#### **Disclosure relating to the Remuneration Policy:**

Key objectives of Remuneration Policy are to:

- Attract, retain, and develop competent employees.
- Identify Senior Risk Takers and Controllers.
- Offer remuneration that is fair and competitive.
- Encourage behaviour and practices, consistent with the Bank's Strategy, Vision, Mission, Values, and Guiding Principles.
- Discourage material risk taking.
- Avoid any conflict of interest between the employee and the Bank.
- Establish a management structure to administer and oversee implementation of this Policy.

Bank AL Habib has low tolerance for risk and is averse to taking material risks, i.e., risks that can have a material adverse impact on its business and financial position. Therefore, the Bank does not have any defined Bonus Policy (in any form like cash, stocks, stock options, or other types of incentive pay) to incentivise achievement of performance targets, which may prompt material risk taking. Accordingly, a fundamental principle of the Bank is that employee remuneration is paid in the form of Fixed Remuneration. This has enabled the Bank to maintain sustainable growth and profitability over the years, with a low risk profile and low staff turnover.

There are management committees/senior employees who are authorized to approve risk exposures involving large amounts and deal with other institutionally important matters. They are designated as Senior Risk Takers, who are responsible not only for taking risks, but also for mitigating, monitoring, and controlling the risks taken by the Bank. The Bank encourages and emphasizes risk control, rather than risk taking, which means that control responsibilities take precedence for employees at all levels. Therefore, in case of Senior Risk Takers also, their control responsibilities are paramount and take precedence over their other responsibilities.

Risk Controllers are employees whose professional activities include review, identification, mitigation, and control of risks to which the Bank may be exposed, or providing assistance or assurance related to such activities. Risk control is the responsibility of all functional units of the Bank, including various functions at Principal Office who provide input to line functions on risk management and control, assist them in designing and implementing adequate controls, and independently monitor that the prescribed controls and limits are being complied with.



It is a key principle of employee appraisal that employees must not get penalized or suffer as a consequence of carrying out control activities for which they are institutionally responsible and duly authorized. Any deviation from this principle will be taken very seriously.

Key criteria for evaluation of performance are as follows:

- Compliance with applicable laws and regulations.
- Commitment to the Bank's Vision, Mission, and Values.
- Compliance with the Bank's risk and control policies, procedures, and limits.
- Behaviour with customers and colleagues.
- Knowledge and quality of work.
- New ideas and suggestions.
- Growth of business and profitability vs. business objectives (as applicable).
- Persistence and productivity.
- Job performance.
- Teamwork and People Development.

Fixed Remuneration is determined on the basis of role and responsibility of the individual, professional expertise and experience, job performance, and potential for growth. In addition, all employees of the Bank are required to carry out their duties with due care and in an ethical manner. They must act in accordance with the Bank's Strategy, Vision, Mission, Values, Guiding Principles, Code of Conduct, Policies and Procedures, within the authorities and limits delegated to them. This means that protection of the Bank's reputation, trustworthiness, and safety is of paramount importance and takes precedence over profit maximization.

Risk management policies, together with the Risk Tolerance Statement, authorities, and limits approved by the Board, provide the necessary guidance on risk taking activities of the Bank. Actions taken and decisions made by the employees are institutionally owned and protected by the Bank, as long as these are within the ambit of the prescribed policies and procedures and there is no evidence of self-dealing.

Governance of remuneration is accomplished through a formal structure which includes: Board of Directors; Human Resource & Remuneration Committee; Chief Executive; Human Resource Division; and Finance, Audit, Compliance, and Risk Management Divisions.



# STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

### FOR THE YEAR ENDED DECEMBER 31, 2023

The Bank has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are ten as per the following:

Male 09Female 01

2. The composition of the Board is as follows:

Independent Directors	Mr. Arshad Nasar Mr. Javed Iqbal Mr. Mohammad Rafiquddin Mehkari
Non - Executive Directors	Mr. Abbas D. Habib Mr. Adnan Afridi Mr. Anwar Haji Karim Mr. Murtaza H. Habib Syed Mazhar Abbas
Executive Director	Mr. Qumail R. Habib
Female Director - Non - Executive	Ms. Farhana Mowjee Khan

Mr. Mansoor Ali Khan is the Chief Executive of the Bank. Being the CEO of the Bank, he is deemed to be a Director.

- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Bank.
- 4. The Bank has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
- 5. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Bank. The Board has ensured that complete record of particulars of significant policies along with their date of approval or updating is maintained by the Bank.
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board / Shareholders as empowered by the relevant provisions of the Act and these regulations.
- 7. The meetings of the Board were presided over by the Chairman. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
- 8. The Board have a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and these Regulations.
- 9. The Bank is compliant with the requirement of Directors' Training Program provided in these Regulations. Directors have either attended the required training in prior years or stand exempted, as per criteria mentioned in the Code.
- 10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board.



### 12. The Board has formed six committees comprising of members given below:

Mr. Anwar Haji Karim Member Mr. Arshad Nasar Member  Member  Member  Member  Mr. Arshad Nasar Chairman Member  Member Member  Member	Δ.	Audit Committee	Position
Mr. Arshad Nasar Member Ms. Farhana Mowjee Khan Member Syed Mazhar Abbas Member  B. Human Resource & Remuneration Committee Mr. Arshad Nasar Chairman Member  Mr. Arshad Nasar Member  Mr. Abbas D. Habib Member  Ms. Farhana Mowjee Khan Member Mr. Murtaza H. Habib Member  C. Credit Risk Management Committee Position Syed Mazhar Abbas Chairman Member  Mr. Arshad Nasar Member  Mr. Arshad Nasar Member  Mr. Mohammad Rafiquddin Mehkari Mr. Murtaza H. Habib Member  Mr. Murtaza H. Habib Member  Mr. Murtaza H. Habib Member  Mr. Adnan Afridi Chairman Mr. Adnan Afridi Mr. Annar Haji Karim Member Mr. Annar Haji Karim Member Mr. Member Mr. Annar Haji Karim Member Member Mr. Annar Haji Karim Member Member	1	Mr. Mohammad Rafiquddin Mehkari	Chairman
Member Syed Mazhar Abbas  Member  B. Human Resource & Remuneration Committee  Mr. Arshad Nasar  Member  Member  Mr. Abbas D. Habib  Member	2	Mr. Anwar Haji Karim	Member
Syed Mazhar Abbas  B. Human Resource & Remuneration Committee  Position  Mr. Arshad Nasar  Mr. Abbas D. Habib  Member  Ms. Farhana Mowjee Khan  Member  Syed Mazhar Abbas  Credit Risk Management Committee  Mr. Arshad Nasar  Member  C. Credit Risk Management Committee  Mr. Arshad Nasar  Member  Mr. Mohammad Rafiquddin Mehkari  Mr. Murtaza H. Habib  Member  Mr. Qumail R. Habib  Member  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Adnan Afridi  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Mr. Anwar Haji Karim  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Anwar Haji Karim  Member  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Abbas D. Habib  Member  Mr. Abbas D. Habib  Chairman	3	Mr. Arshad Nasar	Member
B. Human Resource & Remuneration Committee  1 Mr. Arshad Nasar 2 Mr. Abbas D. Habib 3 Ms. Farhana Mowjee Khan 4 Mr. Murtaza H. Habib 5 Syed Mazhar Abbas 6 Credit Risk Management Committee 7 Mr. Arshad Nasar 8 Mr. Arshad Nasar 9 Mr. Arshad Nasar 9 Mr. Arshad Nasar 9 Mr. Mohammad Rafiquddin Mehkari 9 Mr. Qumail R. Habib 9 Mr. Aumar Haji Karim 9 Mr. Anwar Haji Karim 9 Mr. Mohammad Rafiquddin Mehkari 9 Mr. Anwar Haji Karim 9 Mr. Anwar Haji Karim 9 Mr. Anwar Haji Karim 9 Mr. Mohammad Rafiquddin Mehkari 9 Mr. Anwar Haji Karim 9 Mr. Anwar Haji Karim 9 Mr. Anwar Haji Karim 9 Mr. Mohammad Rafiquddin Mehkari 9 Mr. Anwar Haji Karim 9 Mr. Anwar Ha	4	Ms. Farhana Mowjee Khan	Member
Mr. Arshad Nasar  Mr. Abbas D. Habib  Member  Ms. Farhana Mowjee Khan  Mr. Murtaza H. Habib  Syed Mazhar Abbas  Credit Risk Management Committee  Mr. Arshad Nasar  Mr. Arshad Nasar  Mr. Mohammad Rafiquddin Mehkari  Mr. Murtaza H. Habib  Member  Mr. Murtaza H. Habib  Member  Mr. Murtaza H. Habib  Member  Mr. Adnan Afridi  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Mr. Mohammad Rafiquddin Mehkari  Mr. Anwar Haji Karim  Member  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Anwar Haji Karim  Member  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Qumail R. Habib  Member  Mr. Qumail R. Habib  Member  Mr. Qumail R. Habib	5	Syed Mazhar Abbas	Member
Mr. Abbas D. Habib  Ms. Farhana Mowjee Khan  Member  Mr. Murtaza H. Habib  Member  Syed Mazhar Abbas  Member  C. Credit Risk Management Committee  Position  Syed Mazhar Abbas  Chairman  Member	В.	Human Resource & Remuneration Committee	Position
Ms. Farhana Mowjee Khan  Mr. Murtaza H. Habib  Syed Mazhar Abbas  Member  C. Credit Risk Management Committee  Position  Syed Mazhar Abbas  Chairman  Member  Mr. Arshad Nasar  Mr. Mohammad Rafiquddin Mehkari  Mr. Murtaza H. Habib  Member  Mr. Qumail R. Habib  Member  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Mr. Mohammad Rafiquddin Mehkari  Mr. Anwar Haji Karim  Member  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Anwar Haji Karim  Member  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Alobas D. Habib  Member  Chairman  Member	1	Mr. Arshad Nasar	Chairman
Mr. Murtaza H. Habib Syed Mazhar Abbas Member  C. Credit Risk Management Committee Position Syed Mazhar Abbas Chairman Member  Mr. Arshad Nasar Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member  Mr. Adnan Afridi Mr. Adnan Afridi Mr. Anwar Haji Karim Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Anwar Haji Karim Member Mr. Anwar Haji Karim Member Mr. Anwar Haji Karim Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member Mr. Qumail R. Habib Member  Mr. Qumail R. Habib Member  Mr. Abbas D. Habib Chairman	2	Mr. Abbas D. Habib	Member
Syed Mazhar Abbas  C. Credit Risk Management Committee Position Syed Mazhar Abbas Chairman Mr. Arshad Nasar Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member  D. Risk Management Committee Mr. Adnan Afridi Chairman Mr. Anwar Haji Karim Member Ms. Farhana Mowjee Khan Mr. Mohammad Rafiquddin Mehkari Member Mr. Adman Member Mr. Alman Member Mr. Anwar Haji Karim Member Mr. Mohammad Rafiquddin Mehkari Mr. Mohammad Rafiquddin Mehkari Mr. Qumail R. Habib Member Mr. Qumail R. Habib Member  Mr. Qumail R. Habib Member  Mr. Abbas D. Habib Chairman	3	Ms. Farhana Mowjee Khan	Member
C. Credit Risk Management Committee Position Syed Mazhar Abbas Chairman Mr. Arshad Nasar Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Murtaza H. Habib Member Mr. Qumail R. Habib Member Mr. Adnan Afridi Chairman Mr. Anwar Haji Karim Member Mr. Anwar Haji Karim Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Anwar Haji Karim Member Mr. Anwar Haji Karim Member Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member Mr. Abbas D. Habib Chairman	4	Mr. Murtaza H. Habib	Member
Syed Mazhar Abbas  Mr. Arshad Nasar  Member  Mr. Mohammad Rafiquddin Mehkari  Mr. Murtaza H. Habib  Member  Mr. Qumail R. Habib  Member  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Ms. Farhana Mowjee Khan  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Anwar Haji Karim  Member  Mr. Mohammad Rafiquddin Mehkari  Mr. Qumail R. Habib  Member	5	Syed Mazhar Abbas	Member
Mr. Arshad Nasar  Mr. Mohammad Rafiquddin Mehkari  Mr. Murtaza H. Habib  Member  Mr. Qumail R. Habib  Member  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Mr. Anwar Haji Karim  Mr. Mohammad Rafiquddin Mehkari  Mr. Mohammad Rafiquddin Mehkari  Mr. Aounail R. Habib  Member  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Aumail R. Habib  Member  Mr. Abbas D. Habib  Chairman	C.	Credit Risk Management Committee	Position
Mr. Mohammad Rafiquddin Mehkari Mr. Murtaza H. Habib Member Mr. Qumail R. Habib Member  D. Risk Management Committee Mr. Adnan Afridi Chairman Mr. Anwar Haji Karim Member  Ms. Farhana Mowjee Khan Mr. Mohammad Rafiquddin Mehkari Mr. Qumail R. Habib Member  Mr. Qumail R. Habib Member  Mr. Qumail R. Habib Member  Mr. Abbas D. Habib Chairman	1	Syed Mazhar Abbas	Chairman
Mr. Murtaza H. Habib Member  Mr. Qumail R. Habib Member  D. Risk Management Committee Mr. Adnan Afridi Chairman Mr. Anwar Haji Karim Member  Ms. Farhana Mowjee Khan Mr. Mohammad Rafiquddin Mehkari Mr. Qumail R. Habib Member  Mr. Qumail R. Habib Member  Mr. Abbas D. Habib Chairman	2	Mr. Arshad Nasar	Member
Mr. Qumail R. Habib  Member  D. Risk Management Committee  Mr. Adnan Afridi  Mr. Anwar Haji Karim  Member  Ms. Farhana Mowjee Khan  Mr. Mohammad Rafiquddin Mehkari  Mr. Qumail R. Habib  Member  Mr. Qumail R. Habib  Member  Member  Member  Member	3	Mr. Mohammad Rafiquddin Mehkari	Member
D. Risk Management Committee Position  Mr. Adnan Afridi Chairman  Mr. Anwar Haji Karim Member  Ms. Farhana Mowjee Khan Member  Mr. Mohammad Rafiquddin Mehkari Member  Mr. Qumail R. Habib Member  E. IT Committee Position  Mr. Abbas D. Habib Chairman	4	Mr. Murtaza H. Habib	Member
Mr. Adnan Afridi  Mr. Anwar Haji Karim  Member  Ms. Farhana Mowjee Khan  Mr. Mohammad Rafiquddin Mehkari  Mr. Qumail R. Habib  Member  Member  Member  Member  Member  Member  Member	5	Mr. Qumail R. Habib	Member
Mr. Anwar Haji Karim  Member  Ms. Farhana Mowjee Khan  Mr. Mohammad Rafiquddin Mehkari  Mr. Qumail R. Habib  Member  Member  Member  Member  Member  Member  Member	D.	Risk Management Committee	Position
Ms. Farhana Mowjee Khan  Member  Mr. Mohammad Rafiquddin Mehkari  Member  Mr. Qumail R. Habib  Member  IT Committee  Mr. Abbas D. Habib  Chairman	1	Mr. Adnan Afridi	Chairman
Mr. Mohammad Rafiquddin Mehkari Member Mr. Qumail R. Habib Member  E. IT Committee Mr. Abbas D. Habib Chairman	2	Mr. Anwar Haji Karim	Member
Mr. Qumail R. Habib  Member  E. IT Committee  1 Mr. Abbas D. Habib  Chairman	3	Ms. Farhana Mowjee Khan	Member
E. IT Committee Position  1 Mr. Abbas D. Habib Chairman	4	Mr. Mohammad Rafiquddin Mehkari	Member
1 Mr. Abbas D. Habib Chairman	5	Mr. Qumail R. Habib	Member
	E.	IT Committee	Position
2 Mr. Arshad Nasar Member	1	Mr. Abbas D. Habib	Chairman
	2	Mr. Arshad Nasar	Member

E.	IT Committee	Position
1	Mr. Abbas D. Habib	Chairman
2	Mr. Arshad Nasar	Member
3	Mr. Javed Iqbal	Member
4	Mr. Mansoor Ali Khan	Member
5	Mr. Qumail R. Habib	Member



F.	IFRS 9 Committee	Position
1	Mr. Arshad Nasar	Chairman
2	Ms. Farhana Mowjee Khan	Member
3	Mr. Qumail R. Habib	Member

- 13. The terms of reference of the aforesaid committees have been formed, documented, and advised to the committees for compliance.
- 14. The frequency of meetings of Board's Committees were as per following:

Board's Committees	Frequency		
Audit Committee	Eight meetings held in the year		
Human Resource & Remuneration Committee	Four meetings held in the year		
Credit Risk Management Committee	Four meetings held in the year		
Risk Management Committee	Four meetings held in the year		
IT Committee	Four meetings held in the year		
IFRS 9 Committee	Four meetings held in the year		

- 15. The Bank has an effective internal audit division that is manned by suitably qualified and experienced personnel. The audit team is conversant with the policies and procedures of the Bank.
- 16. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Director of the Bank.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with.

MANSOOR ALI KHAN Chief Executive ABBAS D. HABIB *Chairman*Board of Directors

Karachi: January 31, 2024



#### **INDEPENDENT AUDITORS' REVIEW REPORT**

#### To the members of Bank AL Habib Limited

Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Bank AL Habib Limited (the Bank) for the year ended 31 December 2023 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the bank. Our responsibility is to review whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Regulations require the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Bank for the year ended 31 December 2023.

EY Ford Rhodes Chartered Accountants

Place: Karachi

Date: 13 February 2024

UDIN: CR202310191NsPkrZuT9



#### STATEMENT ON INTERNAL CONTROLS

The Management of the Bank is responsible for establishing the Internal Control System with the main objectives of ensuring effectiveness and efficiency of operations; reliability of financial reporting; safeguarding of assets; and compliance with applicable laws and regulations. The Internal Control System has evolved over the years, as it is an ongoing process and is included in the Bank's policies, procedures, financial limits, etc., as detailed in various manuals, circulars and instructions issued by the Bank. This system continues to be reviewed, refined and improved from time to time and immediate corrective action is taken to minimize risks which are inherent in banking business and operations.

The Internal Control System is reviewed by the Internal Auditors as well as External Auditors and their findings and recommendations are reported to the management and to the Audit Committee of the Board, and corrective action is taken to address control deficiencies and for improving procedures and systems as they are identified. The Board, acting through the Audit Committee, provides supervision and overall guidance in improving the effectiveness of the Internal Control System.

While the Internal Control System is effectively implemented and monitored, there are inherent limitations in the effectiveness of any system, including the possibility of human error or system failure and circumvention or overriding of controls. Accordingly, even an effective Internal Control System can only provide reasonable but not absolute assurance that the system's objectives will be achieved.

Internal Control over Financial Reporting (ICFR) aims to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the applicable financial reporting standards. During the year, Internal Auditors tested the Bank's ICFR and reported their findings to the management and the Audit Committee of the Board. While no material deficiencies were detected, indicating that ICFR is effectively implemented in the Bank, it may be reiterated that any control system can provide reasonable but not absolute assurance that its objectives will be achieved.

In accordance with the State Bank of Pakistan (SBP) directives, the Bank has completed all the stages of ICFR. Upon satisfactory completion of ICFR roadmap, the Bank has been granted exemption by SBP from the requirement of submission of Long Form Report by the External Auditors.

The Bank has endeavored to follow the guidelines issued by SBP on internal controls. Updation and review of ICFR exercise for the year 2023 as per SBP Guidelines on Internal Controls has been successfully completed. In accordance with SBP directives, the annual assessment report for the year 2023 is being prepared. Evaluation and management of significant risks is an on-going process and we will make further efforts to improve our Internal Control System during 2024.

ASHAR HUSAIN

Chief Financial Officer

ARIF SAEED KHAN

Head of Internal Audit

Karachi: January 31, 2024

# BOARD OF DIRECTORS' REMARKS ON THE MANAGEMENT'S EVALUATION OF INTERNAL CONTROLS

Keeping in view the feedback received by the Board of Directors from the Audit Committee and the management, the Board of Directors endorse management's evaluation of Internal Controls, including Internal Control over Financial Reporting.

On behalf of the Board of Directors

ABBAS D. HABIB

Chairman

Board of Directors

Karachi: January 31, 2024



#### **INDEPENDENT AUDITORS' REPORT**

To the members of Bank AL Habib Limited

Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the annexed unconsolidated financial statements of Bank AL Habib Limited, which comprise the unconsolidated statement of financial position as at 31 December 2023, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flows statement for the year then ended, along with unaudited certified returns received from the branches except for thirty two branches which have been audited by us and notes to the financial statements, including material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated statement of profit and loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at 31 December 2023 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Following are the key audit matters:

#### Key audit matter

#### How the matter was addressed in our audit

#### 1. Provision against Non-Performing loans and advances

The Bank's advances portfolio represents 31.72% of its total assets as of 31 December 2023. A substantial portion of the advances portfolio includes loans and advances to businesses operating in diverse sectors of the economy.

As per the Bank's accounting policy (refer note 4.4 to the unconsolidated financial statements), the Bank determines provisions against non-performing advances exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan (SBP) and also maintains general provision in respect of potential credit losses in the portfolio. The Prudential Regulations require specific provisioning for loan losses on the basis of an age-based criteria which should be supplemented by a subjective evaluation of Bank's credit portfolio. The determination of loan loss provision therefore, involves use of management judgment, on a case-to-case basis, taking into account factors such as the economic and business conditions, borrowers repayment behaviors and realizability of collateral held by the Bank.

In view of the significance of this area in terms of its impact on the unconsolidated financial statements and the level of involvement of management's judgment, we identified adequacy and completeness of provision against advances as a significant area of audit judgment and a key audit matter.

The accounting policy and disclosures relating to provisioning against non-performing advances are included in note 4.4 and 9 respectively to the unconsolidated financial statements.

We applied a range of audit procedures including the following:

- We reviewed the Bank's process for identification and classification of non-performing advances. As part of such review we performed an analysis of the changes within the different categories of classified non-performing accounts from last year to the current reporting date. This analysis was used to gather audit evidence regarding downgrading of impaired advances and declassification of accounts from non-performing to regular and vice versa, as the case may be.
- We have performed procedures on test basis for the computations of provisions to assess that the same is in line with the requirements of the applicable Prudential Regulations;
- In addition, we selected individually significant loans and a representative sample of borrowers from the advances portfolios, and performed tests and procedures such as review of credit documentation, repayment history and past due status, financial condition as depicted by the borrowers' financial statements, nature of collateral held by the Bank and status of litigation, if any, with the borrower;
- In respect of the level of general provision maintained by the Bank, we discussed the approach and policy followed by the Bank with the management and the regulatory approvals in place for such policy.
- We also assessed adequacy of disclosures as included in note 9 to the unconsolidated financial statements regarding the non-performing advances and provisions there against in the unconsolidated financial statements in accordance with the requirements of the applicable financial reporting framework.



#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Bank's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.



• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

- 1. Based on our audit, we further report that in our opinion:
  - a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX
    of 2017) and the returns referred above from the branches have been found adequate for the purpose
    of our audit;
  - b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, statement of changes in equity and cash flow statement (together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017(XIX of 2017) and are in agreement with the books of account and returns;
  - investments made, expenditure incurred and guarantees extended during the year were in accordance
    with the objects and powers of the Bank and the transactions of the Bank which have come to our
    notice have been within the powers of the Bank; and
  - d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.
- 2. We confirm that for the purpose of our audit we have covered more than sixty per cent of the total loans and advances of the Bank.

The engagement partner on the audit resulting in this independent auditors' report is Arslan Khalid.

EY Ford Rhodes Chartered Accountants

Place: Karachi

Date: 13 February 2024

UDIN: AR202310191oi35eNjP1



# UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

AS AT 31 DECEMBER 2023						
ACAT OF BEGENBERT 2020	Note	2023 (Rupees	2022 s in ' <b>000)</b>			
ASSETS						
Cash and balances with treasury banks	5	141,815,998	94,163,585			
Balances with other banks	6	6,580,672	15,067,261			
Lendings to financial institutions	7	1,649,716	15,568,607			
Investments	8	1,503,895,348	1,158,520,697			
Advances	9	869,458,809	813,534,790			
Fixed assets	10	79,572,554	62,075,079			
Intangible assets	11	124,462	364,466			
Deferred tax assets	12	1,792,112	9,680,840			
Other assets	13	136,130,442	103,092,411			
LIADUITICO		2,741,020,113	2,272,067,736			
LIABILITIES						
Bills payable	15	48,083,103	44,855,837			
Borrowings	16	477,438,034	418,989,460			
Deposits and other accounts	17	1,934,036,510	1,568,138,055			
Liabilities against assets subject to finance lease						
Subordinated debt	18	29,985,200	29,991,600			
Deferred tax liabilities		_	_			
Other liabilities	19	124,870,473	114,850,833			
		2,614,413,320	2,176,825,785			
NET ASSETS		126,606,793	95,241,951			
REPRESENTED BY						
Share capital	20	11,114,254	11,114,254			
Reserves		28,184,872	24,391,414			
Surplus on revaluation of assets	21	14,712,038	897,685			
Unappropriated profit		72,595,629	58,838,598			
		126,606,793	95,241,951			

## CONTINGENCIES AND COMMITMENTS 22

The annexed notes 1 to 47 and annexures I and II form an integral part of these unconsolidated financial statements.

MANSOOR ALI KHAN Chief Executive

ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI FARHANA MOWJEE KHAN Director Director



# UNCONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2023

	Note	2023 2022 (Rupees in '000)	
Mark-up / return / interest earned Mark-up / return / interest expensed	24 25	373,902,458 (249,754,849)	200,920,884 (123,602,087)
Net mark-up / interest income		124,147,609	77,318,797
NON MARK - UP / INTEREST INCOME			
Fee and commission income Dividend income Foreign exchange income Income / (loss) from derivatives Gain on securities-net	26 27	13,871,119 1,552,135 6,841,341 – 1,732	11,595,102 1,342,571 7,241,088 — 182,807
Other income	28	960,930	834,736
Total non mark-up / interest income		23,227,257	21,196,304
Total income		147,374,866	98,515,101
NON MARK-UP / INTEREST EXPENSES			
Operating expenses Workers welfare fund Other charges	29 30	(70,273,774) (1,544,532) (228,401)	(51,787,049) (817,029) (156,435)
Total non mark-up / interest expenses		(72,046,707)	(52,760,513)
Profit before provisions Provisions and write offs - net Extra ordinary / unusual items	31	75,328,159 (4,200,202) –	45,754,588 (12,870,736)
PROFIT BEFORE TAXATION		71,127,957	32,883,852
Taxation	32	(35,808,582)	(16,313,623)
PROFIT AFTER TAXATION		35,319,375	16,570,229
Basic and diluted earnings per share	33	(Rupo 31.78	ees) 14.91

The annexed notes 1 to 47 and annexures I and II form an integral part of these unconsolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN
Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director



# UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2023

2023		2022
(Rupees	in	(000)

**Profit after taxation for the year 35,319,375** 16,570,229

Other comprehensive income

Items that may be reclassified to profit and loss account in subsequent periods:

Effect of translation of net investment in foreign branches  Movement in surplus / (deficit) on revaluation of	261,520	2,077,925
investments - net of tax	6,757,597	(4,969,129)
	7,019,117	(2,891,204)

# Items that will not be reclassified to profit and loss account in subsequent periods:

Remeasurement loss on defined benefit obligations - net of tax	(419,872)	(205,271)
Movement in surplus on revaluation of operating fixed assets - net of tax  Movement in surplus on revaluation of non banking	7,167,062	(460,864)
assets - net of tax	61,970	(6,009)
	6,809,160	(672,144)
Total comprehensive income	49,147,652	13,006,881

The annexed notes 1 to 47 and annexures I and II form an integral part of these unconsolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN
Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI *Director*  FARHANA MOWJEE KHAN Director



# UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2023

			Revenue	Reserves	Surplus / (deficit)	on revaluation of			
	Share Capital	Statutory Reserve	Foreign Currency Translation Reserve	Special Reserve	General Reserve	Investments	Fixed / Non Banking Assets	Unappropriated Profit	Total
					(Rupees in '00	0)			
Balance as at 01 January 2022	11,114,254	17,511,051	2,478,915	126,500	540,000	(658,441)	7,104,700	51,798,069	90,015,048
Profit after taxation Other comprehensive income - net of tax			2,077,925			(4,969,129)	- (466,873)	16,570,229 (205,271)	16,570,229 (3,563,348)
Total comprehensive income for the year	-	-	2,077,925	-	-	(4,969,129)	(466,873)	16,364,958	13,006,881
Transfer to statutory reserve	-	1,657,023	-	-	-	-	-	(1,657,023)	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-	-	-	-	-	-	(112,572)	112,572	-
Transaction with owners, recorded directly in equity									
Final cash dividend (Rs. 7.00 per share) - December 2021	-	-	-	-	-	-	-	(7,779,978)	(7,779,978)
Balance as at 31 December 2022	11,114,254	19,168,074	4,556,840	126,500	540,000	(5,627,570)	6,525,255	58,838,598	95,241,951
Profit after taxation Other comprehensive income - net of tax			- 261,520		_ _	6,757,597	7,229,032	35,319,375 (419,872)	35,319,375 13,828,277
Total comprehensive income for the year	-	-	261,520	-	-	6,757,597	7,229,032	34,899,503	49,147,652
Transfer to statutory reserve	-	3,531,938	-	-	-	-	-	(3,531,938)	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-	-	-	-	-	-	(172,276)	172,276	-
Transactions with owners, recorded directly in equity									
Final cash dividend (Rs. 7.00 per share) - December 2022 Interim cash dividend (Rs. 4.50 per share) - June 2023 Interim cash dividend (Rs. 4.50 per share) - September 2023	- - -	- - -		- - -	- - -	- - -	- - -	(7,779,978) (5,001,416) (5,001,416)	(7,779,978) (5,001,416) (5,001,416)
						-		(17,782,810)	(17,782,810)
Balance as at 31 December 2023	11,114,254	22,700,012	4,818,360	126,500	540,000	1,130,027	13,582,011	72,595,629	126,606,793

The annexed notes 1 to 47 and annexures I and II form an integral part of these unconsolidated financial statements.

MANSOOR ALI KHAN Chief Executive

ASHAR HUSAIN

Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI

Director

FARHANA MOWJEE KHAN Director



LINGONOOLIDATED OAGUELOW OTATEMENT			
UNCONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2023	Note	2023_	2022
CASH FLOW FROM OPERATING ACTIVITIES		(Rupees	in '000)
Profit before taxation		71,127,957	32,883,852
Less: dividend income		(1,552,135)	(1,342,571)
Adjustments:		69,575,822	31,541,281
Depreciation		4,565,138	3,569,147
Depreciation on right-of-use assets Amortisation		2,298,189 260,254	2,140,431 309,061
Provisions and write - offs-net		4,200,155	12,870,721
Gain on sale of fixed assets-net		(453,343)	(448,906)
Gain on sale / redemption of securities-net Charge for compensated absences		(1,732) 399,896	(182,807) 175,616
Mark-up expense on lease liability against right-of-use assets		1,568,789	1,313,510
		12,837,346	19,746,773
Decrease / (increase) in operating assets		82,413,168	51,288,054
Lendings to financial institutions		13,918,891	4,495,221
Held-for-trading securities		95,450	(16,500)
Advances Other assets		(63,586,156) (32,918,726)	(83,738,642) (17,288,675)
		(82,490,541)	(96,548,596)
Increase in operating liabilities		3,227,266	
Bills payable Borrowings from financial institutions		57,748,367	15,052,082 116,642,974
Deposits and other accounts		365,898,455	258,314,726
Other liabilities (excluding current taxation)		1,707,805	10,233,409
	-	428,581,893	400,243,191
		428,504,520	354,982,649
Income tax paid	-	(33,768,250)	(20,107,119)
Net cash flow generated from operating activities		394,736,270	334,875,530
CASH FLOW FROM INVESTING ACTIVITIES			
Net investments in available-for-sale securities		(145,442,434)	(353,129,757)
Net investments in held-to-maturity securities  Net investments in associates		(184,284,570)	459,740 3.203.259
Dividends received		1,547,433	1,344,165
Investments in operating fixed assets		(8,005,119)	(9,082,423)
Proceeds from sale of fixed assets Exchange differences on translation of net investment in foreign branches		447,573 261,520	465,760 2,077,925
Net cash flow used in investing activities		(335,475,597)	(354,661,331)
CASH FLOW FROM FINANCING ACTIVITIES			
(Payments) / receipts of subordinated debt-net		(6,400)	13,996,400
Dividend paid		(17,493,572)	(7,693,475)
Payment against lease liabilities-net		(3,295,084)	(2,759,611)
Net cash flow (used in) / generated from financing activities		(20,795,056)	3,543,314
Increase / (decrease) in cash and cash equivalents		38,465,617	(16,242,487)
Cash and cash equivalents at beginning of the year	34	108,736,601	124,979,088
Cash and cash equivalents at end of the year	34	147,202,218	108,736,601
The control of the 4.1 4.2 and the control of H.C. and C.			

The annexed notes 1 to 47 and annexures I and II form an integral part of these unconsolidated financial statements.

MANSOOR ALI KHAN Chief Executive

ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director



## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

#### 1. STATUS AND NATURE OF BUSINESS

Bank AL Habib Limited (the Bank) is a banking company incorporated in Pakistan on 15 October 1991 as a public limited company under repealed Companies Ordinance, 1984 (now the Companies Act, 2017) having its registered office at 126-C, Old Bahawalpur Road, Multan with principal place of business in Karachi. Its shares are listed on Pakistan Stock Exchange Limited. It is a scheduled bank principally engaged in the business of commercial banking with a network of 1,084 branches (2022: 1,050 branches), 29 sub-branches (2022: 29 sub-branches), 04 representative offices (2022: 04 representative offices) and 09 booths (2022: 09 booths). The branch network of the Bank includes 02 overseas branches (2022: 02 overseas branches) and 201 Islamic Banking branches (2022: 178 Islamic Banking branches).

#### 2. BASIS OF PRESENTATION

- 2.1 These unconsolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BPRD Circular No. 02, dated 25 January 2018.
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing includes purchase of goods by banks from customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and resale arising under these arrangements are not reflected in these unconsolidated financial statements as such, but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon. However, the Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the provisions of the Companies Act, 2017.
- **2.3** Key financial information of the Islamic Banking branches is disclosed in annexure II to these unconsolidated financial statements.
- 2.4 These financial statements are presented in Pak Rupees which is the Bank's functional and presentation currency and represent separate financial statements of the Bank in which investments in subsidiaries and associates are stated at cost less provision for impairment, if any and are not consolidated or accounted for by using equity method of accounting.
- 2.5 The Bank believes that there is no significant doubt on the Bank's ability to continue as a going concern. Therefore, the unconsolidated financial statements continue to be prepared on the going concern basis.

### 2.6 Statement of compliance

- **2.6.1** These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:
  - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
  - IFAS issued by ICAP, as are notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directives issued by SBP and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by SBP and SECP differ with the requirements of the IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.



- 2.6.2 SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies in Pakistan through BSD Circular Letter No. 10 dated 26 August 2002 till further instructions. Further, SBP vide its BPRD Circular No. 07 of 2023 dated 23 April 2023 directed the Banks in Pakistan to implement IFRS 9, 'Financial Instruments' with effect from 01 January 2024. SECP has deferred the applicability of IFRS 7, 'Financial Instruments: Disclosures' through its notification S.R.O 411 (I) / 2008 dated 28 April 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by SBP through various circulars. In case of overseas branches, IFRS 9 / respective foreign regulatory requirements are considered for recording, classification and valuation of investment.
- 2.6.3 SBP vide its BPRD Circular No. 04 dated 25 February 2015, has clarified that the reporting requirements of IFAS 3, 'Profit and Loss Sharing on Deposits' for Islamic Banking Institutions (IBIs) relating to annual, half yearly and quarterly financial statements would be notified by SBP though issuance of specific instructions and uniform disclosure formats in consultation with IBIs. These reporting requirements have not been ratified to date. Accordingly, the disclosure requirements under IFAS 3 have not been considered in the preparation of these unconsolidated financial statements.
- 2.6.4 IFRS 10, 'Consolidated Financial Statements' was made applicable from period beginning on or after 01 January 2015 vide S.R.O 633 (I) / 2014 dated 10 July 2014 by SECP. However, SECP has directed through S.R.O 56 (I) / 2016 dated 28 January 2016 that the requirement of consolidation under section 228 of the Companies Act, 2017 and IFRS 10, 'Consolidated Financial Statements' is not applicable in case of investment by companies in mutual funds established under trust structure.
- 2.7 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year

There are certain amendments to existing accounting and reporting standards that have become applicable to the Bank for accounting periods beginning on or after January 01, 2023. These are either considered to not be relevant or do not have any significant impact and accordingly have not been detailed in these financial statements, except as disclosed below.

#### IAS 1 and IFRS Practice Statement 2 - Disclosure of Accounting Policies (Amendments)

The amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments have had an impact on the Bank's disclosures of accounting policies, but not on the measurement, recognition or presentation of any items in the Bank's unconsolidated financial statements.

## 2.8 Standards, interpretations of and amendments to published approved accounting standards that are not yet effective

#### 2.8.1 IFRS 9 'Financial Instruments'

As per BPRD Circular Letter No. 07 of 2023 dated 23 April 2023, the effective date for the implementation of IFRS 9 Financial Instruments is accounting period beginning on or after January 1, 2024. SBP has also extended the preparation of annual / interim financial statement on the revised formats to the first quarter of 2024. SBP has issued detailed instructions on the application of the Standard, including transitional provisions, impact on the Capital Adequacy Ratio (CAR) calculation and reporting requirements.



The IFRS 9 application instructions and guidelines that have been issued as part of the circular include the following key components:

- a) Basis for classification and measurement of debt and equity securities;
- b) Framework for determination of "Expected Credit Losses (ECL)" under the requirements of IFRS 9, including required risk management policies;
- c) Credit exposures (in local currency) that have been guaranteed by the Government and Government Securities have been exempted from the application of the above ECL Framework;
- d) In respect of non-performing exposures (Stage 3 exposures) provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements;
- e) In order to mitigate the impact of ECL provisioning on capital, a transitional arrangement is allowed to the banks to absorb the impact on regulatory capital and fully described in Annexure B to the aforementioned circular.

The actual impact of adopting IFRS 9 on the Bank's unconsolidated financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during next year and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023. The estimated ECL adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at 01 January 2024 is reduction in equity of approximately Rs. 4,386 million (without considering general provisions already held).

As at 31 December 2023, the management is carrying a general provision of Rs. 8,400 million (before tax) against loans / advances portfolio on prudent basis, which is above the requirement of Prudential Regulations and Stage 3 provision under IFRS 9.

**2.8.2** Further, the following IFRS as notified under the Companies Act, 2017 and the amendments thereto will be effective for future periods and not early adopted:

#### Standards and amendments

## Effective date (accounting periods beginning on or after)

	IAS 1 - Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants - (Amendments) IAS 7 and IFRS 7 - Disclosures: Supplier Finance Arrangements -	January 01, 2024
	(Amendments)	January 01, 2024
-	IFRS 16 - Lease Liability in a Sale and Leaseback - (Amendments)	January 01, 2024
-	IAS 21 - Lack of exchangeability – (Amendments)	January 01, 2025
-	IFRS 17 - Insurance Contracts	January 01, 2026
-	IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor	
	and its Associate or Joint Venture (Amendments)	Not yet announced

The above standards, amendments and improvements are not expected to have any material impact on the unconsolidated financial statements of the Bank for the future periods.

Further, following new standard has been issued by IASB which is yet to be notified by SECP for the purpose of applicability in Pakistan.

#### **Standard**

IASB effective date (accounting periods beginning on or after)

- IFRS 1 – First-time Adoption of International Financial Reporting Standards January 01, 2004



#### 2.9 Critical accounting estimates, judgments and assumptions

The preparation of financial statements requires management to make estimates, judgments and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgment about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in period of revision and future periods if the revision affects both current and future periods. The estimates and judgments that have a significant effect on the unconsolidated financial statements are in respect of the following:

Classification and provisioning against investments	4.3, 4.12, 8 & 31
Classification and provisioning against loans and advances	4.4, 9 & 31
Revaluation of fixed assets	4.5 & 10
Determination of lease term and borrowing rate	4.5, 10 & 19
Non - banking assets acquired in satisfaction of claims	4.6 & 13
Defined benefit plan related assumptions	4.9, 19, 36 & 37
Provisions against off-balance sheet obligations	4.13, 19 & 31
Current and deferred taxation	4.15, 12, 19 & 32

#### 3. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention except for certain investments and derivative financial instruments which are carried at fair value, certain land and buildings, and non-banking assets acquired in satisfaction of claims are carried at revalued amount. Employee benefits and lease liability against right-of-use assets are carried at present value.

#### 4. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policy information related to preparation of these unconsolidated financial statements are consistent with those of the previous financial year, are as follows:

## 4.1 Cash and cash equivalents

Cash and cash equivalents as referred to in the unconsolidated cash flow statement comprise cash and non restricted balances with treasury and other banks less overdrawn nostros accounts. Restricted balances not available for use if any, are excluded from cash and cash equivalents.

### 4.2 Lendings to / borrowings from financial institutions

The Bank enters into transactions of lendings and borrowings at contracted rates for a specified period of time. These are recorded as under:

#### Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investments. Amounts received under these agreements are recorded as repurchase agreement borrowings. The difference between sale and repurchase price is amortised as expense over the term of the repo agreement. These are initially recognised at amount of funds received and subsequently reported as payable under the contractual terms.

## Purchase under resale obligation

Securities purchased with a corresponding commitment to resale at a specified future date (reverse repos) are not recognised as investments in the statement of financial position. Amounts paid under these arrangements are included in repurchase agreement lendings. The difference between purchase and resale price is accrued as income over the term of the reverse repo agreement. These are initially recognised at amount of funds disbursed and subsequently reported as receivable under the contractual terms.

Note



#### Bai Muajjal

In Bai Muajjal, the Bank sells sukuk on credit to other financial institutions. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

#### 4.3 Investments

#### **Subsidiaries**

Subsidiaries are entities over which the Bank has control. Investment in subsidiaries is stated at cost less provision for impairment, if any.

#### **Associates**

Associates are all entities over which the Bank has significant influence but not control. Investment in associates is stated at cost less provision for impairment, if any. Certain mutual funds are managed by the subsidiary company of the Bank and hence, the Bank has significant influence over such funds and therefore, investments in these mutual funds are considered as investment in associates.

#### Held-for-trading

These are investments acquired principally for the purpose of generating profits from short-term fluctuations in price or dealer's margin or are securities included in a portfolio in which a pattern of short-term trading exists

#### **Held-to-maturity**

These are investments with fixed or determinable payments and fixed maturities which the Bank has the intention and ability to hold till maturity.

In Bai Muajjal, the Bank sells sukuk on credit to Government of Pakistan. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

#### Available-for-sale

These are investments which do not fall under held for trading and held to maturity categories.

All purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognised at the trade date. Trade date is the date on which the Bank commits to purchase or sell the investments.

Investments (other than held for trading) are initially measured at fair value plus transaction cost associated with the investment. Investments classified as held for trading are initially measured at fair value, and transaction costs are expensed in the profit and loss account.

After initial recognition, quoted securities (other than those classified as held to maturity) are carried at market value. Unquoted securities are valued at cost less impairment in value, if any. Held to maturity securities are carried at amortised cost.

Surplus / (deficit) arising on revaluation of quoted securities which are classified as 'available-for-sale', is included in the statement of comprehensive income and is shown in the statement of financial position as part of equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realised upon disposal or in case of impairment of securities. The unrealised surplus / (deficit) arising on revaluation of quoted securities which are classified as held for trading is taken to the profit and loss account.

Premium or discount on debt securities classified as available for sale and held to maturity is amortised using effective interest method and taken to the profit and loss account.

Details of valuation techniques used in determination of fair value is included in note 39 of unconsolidated financial statements.

#### 4.4 Advances

#### Loans and advances

These are stated net of provisions for non - performing advances.



#### Receivables against lease finance where Bank is a lessor (other than Ijarah)

Leases where the Bank transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognised at an amount equal to the present value of the lease payments including any guaranteed residual value.

#### **Islamic Financing and Related Assets**

#### ljarah finance

Assets leased out under ijarah arrangements are stated at cost less accumulated depreciation and impairment, if any. Such assets are depreciated over the terms of ijarah contracts.

#### Murabaha

Funds disbursed under murabaha arrangements for purchase of goods are recorded as advance for murabaha. On culmination of murabaha i.e. sale of goods to customers, murabaha receivables are recorded at the sale price net of deferred income. Goods purchased but remaining unsold at the reporting date are recorded as inventories.

#### Inventory

The Bank values its inventories at the lower of cost and net realisable value. The net realisable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. Cost of inventories represents actual purchases made by the Bank / customers as an agent of the Bank for subsequent sale. Inventory against each contract is maintained on specific identification method.

#### Istisna

In Istisna financing, the Bank places an order to purchase some specific goods / commodities from its customers to be delivered to the Bank within an agreed time. The goods are then sold and the amount hence financed is paid back to the Bank.

#### **Diminishing Musharaka**

In Diminishing Musharaka financing, the Bank enters into Musharaka based on Shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers and enters into periodic rental payment agreement for the utilisation of the Bank's Musharaka share by the customer. The customer purchases the Bank's share gradually as per his undertaking.

#### **Running Musharaka**

In Running Musharaka financing, the Bank enters into financing with the customer based on Shirkat-ul-Aqd or Business Partnership in customers operating business. Under this mechanism the customer can withdraw and return funds to the Bank subject to his Running Musharakah Financing limit during the Musharakah period. At the end of each quarter / half year the customer pays the provisional profit as per the desired profit rate which is subject to final settlement based on the relevant quarterly / half-yearly / annual accounts of the customer.

### Musawama

In Musawama financing, the Bank purchases specific goods / commodities on cash basis from its customer for onward sale. Upon realisation of sale proceeds, the finance is adjusted.

#### Provision for non-performing advances

Provision for non-performing advances is determined in accordance with the requirements of the Prudential Regulations for domestic branches, whereas requirements of respective central banks is followed in respect of overseas branches and is charged to the profit and loss account. The Bank also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of the management's risk assessment.



The Bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against. While assessing this requirement various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Bank is allowed to consider the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral is taken in determining provisioning amount.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant / Prudential Regulations and SBP directives.

For overseas operations, the Bank records an allowance for Expected Credit Loss (ECL) for all loans and other debt financial assets not held at Fair Value through Profit and Loss (all referred to as 'financial instruments'). The ECL allowance is based on the credit losses expected to arise over the life of the asset (the Lifetime Expected Credit Losses or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' Expected Credit Losses (12mECL). The Bank has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

Advances are written-off when there are no realistic prospects of recovery.

#### 4.5 Operating fixed assets and depreciation

#### Capital work in progress

Capital work in progress is stated at cost less impairment, if any.

#### Property and equipment - owned

Land is measured at cost at the time of initial recognition and is subsequently carried at revalued amount less impairment, if any. Buildings are initially measured at cost and upon revaluation, are carried at revalued amount less accumulated depreciation and impairment, if any. All other operating fixed assets are stated at cost less accumulated depreciation and impairment, if any. Depreciation is charged to profit and loss account on straight line basis so as to charge the assets over their expected useful lives at the rates specified in note 10.2. Depreciation is charged on prorata basis, i.e., full month charge in the month of purchase and no charge in the month of disposal.

Land and buildings are revalued by independent professionally qualified valuers with sufficient regularity to ensure that the net carrying amount does not differ materially from the fair value. The valuations involve estimates / assumptions and various market factors and conditions. The Bank accounts for revaluation surplus / deficit in accordance with the requirements of IAS 16 "Property, Plant and Equipment".

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of land and buildings (net of deferred tax) is transferred directly to unappropriated profit.

#### Leases

#### Bank as a lessee

The Bank enters into lease arrangements principally in respect of office space for its operations. The Bank assesses at contract inception whether a contract is, or contains, a lease.

The Bank applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Bank recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.



#### Right-of-use assets

The Bank recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. Right-of-use assets are depreciated on a straight-line basis over the lease term.

The right-of-use assets are presented within note 10 fixed assets.

#### Lease liabilities

At the commencement date of the lease, the Bank recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The Bank determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. After the commencement date, the Bank reassesses the lease term if there is a significant event or change in circumstances that is within its control that affects its ability to exercise or not to exercise the option to renew or to terminate. The Bank cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental lending rate to measure lease liabilities.

#### 4.6 Non-banking assets acquired in satisfaction of claims

Non-banking assets acquired in satisfaction of claims are initially measured at settlement amount and upon revaluation, are carried at revalued amounts less accumulated depreciation and impairment, if any. The useful lives and depreciation method are reviewed annually and adjusted, if appropriate. These assets are revalued as per SBP's requirement by independent professionally qualified valuers to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation of assets is credited to the 'surplus on revaluation of Non-banking assets acquired in satisfaction of claims' account and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title of assets is charged to profit and loss account and not capitalised.

#### 4.7 Borrowings / deposits

Borrowings / deposits are recorded at the amount of proceeds received. The cost of borrowings / deposits is recognised on an accrual basis as an expense in the period in which it is incurred.

Deposits mobilized under Islamic Banking operations are generated under two modes i.e. "Qard" and "Modaraba". Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Modaraba basis are classified as 'Saving deposits / Fixed deposits'.

#### 4.8 Subordinated debt

Subordinated debt is initially recorded at the amount of proceeds received and subsequently reported at outstanding amounts as a financial liability. Mark - up accrued on subordinated debt is recognised separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

#### 4.9 Employees' benefits

## Defined benefit plan

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The Bank's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method. All actuarial gains and losses are recognised in 'other comprehensive income' as they occur and are not reclassified to profit and loss in subsequent periods. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets and future salary increases as disclosed in note 36. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.



#### **Defined contribution plan**

The Bank operates an approved provident fund scheme for all its regular permanent employees, administered by the Trustees. Equal monthly contributions are made both by the Bank and its employees to the fund at the rate of 10% of the basic salary in accordance with the terms of the scheme.

#### Compensated absences

The Bank accounts for all accumulating compensated absences when employees render service that increases their entitlement to future compensated absences. The liability is determined based on actuarial valuation carried out using the Projected Unit Credit Method.

#### 4.10 Financial assets and liabilities

Financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provision of the instrument. Financial assets are derecognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of ownership of the asset. Financial liabilities are derecognised when obligation is discharged, cancelled or expired. Any gain or loss on derecognition of the financial asset and liability is recognised in the profit and loss account of the current period.

#### 4.11 Derivative financial instruments

Derivative financial instruments are initially recognised at their fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.

#### 4.12 Impairment of investments

Provision for diminution in the investments classified as available-for-sale and held-to-maturity (except for debt securities) is recognised after considering impairment, if any, in their value and is taken to profit and loss account. Impairment is booked when there is an objective evidence of significant or prolonged decline in the value of such securities. This determination of what is significant or prolonged requires judgment.

Provision for impairment against debt securities (other than government securities) is made in accordance with the requirements of the Prudential Regulations of SBP. In case of unquoted equity securities, the breakup value of the security is considered to determine impairment amount.

## 4.13 Provisions against off - balance sheet obligations

The Bank in the ordinary course of business, issues letters of credit, guarantees, bid bonds, performance bonds etc. The commission against such contracts is recognised in the profit and loss account under "fees and commission income" over the period of contracts. The Bank's liability under such contracts is measured at the higher of the amount representing unearned commission income at the reporting date and the best estimate of the amount expected to settle any financial obligation arising under such contracts.

### 4.14 Revenue recognition

(a) Mark-up / return / interest on advances and investments is recognised on accrual basis, except in case of advances classified under the Prudential Regulations on which mark-up is recognised on receipt basis. Mark-up / return / interest on rescheduled / restructured loans and advances and investments is recognised as permitted by the regulations of SBP.



- (b) Financing method is used in accounting for income from lease financing. Under this method, the unrealised lease income is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Gain / loss on termination of lease contracts, front end fee and other lease income are recognised as income on receipt basis.
- (c) The rentals from ijarah are recognised as income over the term of the contract net of depreciation expense relating to the ijarah assets.
- (d) Income from murabaha is accounted for on a time proportionate basis over the period of murabaha transaction.
- (e) Income from istisna and musawama is recognised on time proportionate basis commencing from the time of sale of goods till the realisation of sale proceeds.
- (f) Income from diminishing musharaka is recognised on time proportionate basis over the term of contract.
- (g) Income from running musharaka financing is recognised on time proportionate basis and is subject to adjustment upon declaration of profit by musharaka partners.
- (h) Income from Bai-Muajjal is recognised on time proportionate basis from the date of disbursement to the due date of payment.
- (i) Dividend income is recognised when the right to receive is established.
- (j) The Bank earns fee and commission income from a diverse range of financial services it provides to its customers. Fee and commission income is recognised at an amount that reflects the consideration to which the Bank expects to be entitled in exchange for providing the services.

The Bank recognises fees earned on transaction-based arrangements at a point in time when the Bank has provided the service to the customer. Where the contract requires services to be provided over time, income is recognised on a systematic basis over the life of the related services. Unearned fee and commission are included under Other Liabilities.

#### 4.15 Taxation

Income tax expense comprises current and deferred tax. The Bank recognizes income and deferred tax in accordance with the requirements of IAS 12 "Income Taxes".

Provision for current tax is based on the taxable income for the year computed in accordance with tax laws in Pakistan, using tax rates enacted or substantively enacted at the statement of financial position date and any adjustments to the tax payable in respect of previous years. Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to taxation authorities. Deferred tax assets and liabilities are recognised on all taxable / deductible temporary differences as of the statement of financial position date.

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

#### 4.16 Dividend and reserves

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Bank's shareholders. Interim dividends are deducted from equity when they are declared by the Board of Directors.



#### 4.17 Statutory / special reserve

Every Bank incorporated in Pakistan is required to transfer 20% of its profit to a statutory reserve until the reserve equals share capital, thereafter 10% of the profit of the Bank is to be transferred to this reserve

Special reserve was created to meet regulatory requirements.

#### 4.18 Clients' assets

The Bank provides services that result in the holding of assets on behalf of its clients. Such assets are not reported in the financial statements, as they are not the assets of the Bank.

#### 4.19 Acceptances

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as financial assets and financial liabilities.

#### 4.20 Segment reporting

The Bank's primary format of reporting is based on business segments.

#### 4.21 Business segments

#### Retail banking

It consists of retail lending, deposits and banking services to private individuals and small businesses. The retail banking activities include provision of banking and other financial services, such as current and savings accounts, credit cards, consumer banking products etc., to individual customers, small merchants and small and medium enterprises.

#### Commercial banking

Commercial banking represents provision of banking services including treasury and international trade related activities to large corporate customers, multinational companies, government and semi government departments and institutions and small and medium enterprises treated as corporate under the Prudential Regulations.

#### 4.22 Geographical segments

The Bank operates in three geographic regions, being:

- Pakistan
- Middle East
- Asia Pacific



		Note	2023 (Rupees	2022 s in ' <b>000)</b>
5.	CASH AND BALANCES WITH TREASURY BANKS			
	In hand: Local currency Foreign currency		30,595,391 4,053,352 34,648,743	26,172,039 1,703,466 27,875,505
	In transit:	[	40.000	004.070
	Local currency Foreign currency		42,390 27,017	291,878
	With State Bank of Pakistan in:		69,407	291,878
	Local currency current accounts  Local currency current accounts - Islamic Banking  Foreign currency deposit accounts	5.1 5.1	72,206,674 10,539,360	53,502,052 6,348,266
	Cash reserve account Cash reserve / special cash reserve account	5.1	5,341,260	4,641,833
	- Islamic Banking Special cash reserve account Local collection account	5.1 & 5.2 5.1 & 5.2 5.3	995,250 10,682,521 441,796	612,722 - 552,306
			100,206,861	65,657,179
	With National Bank of Pakistan in: Local currency current account		6,585,694	189,343
	Prize bonds		305,293	149,680
		:	141,815,998	94,163,585
5.1	These deposits and reserves are maintained by the Ban	k to comply	with the statutory	requirements.
5.2	The special cash reserve carries interest rate of 3.39% t	o 4.34% (20	022: 0.12% to 3.14	4%) per annum.
5.3	This represents foreign currencies collection account ma	aintained wit	h SBP.	
		Note	2023	2022

		Note	2023 (Rupees	2022 in ' <b>000)</b>
6.	BALANCES WITH OTHER BANKS			
	In Pakistan: In current accounts In deposit accounts	6.1	202,979 8,965	91,742 598,867
			211,944	690,609
	Outside Pakistan: In current accounts In deposit accounts	6.2 6.3	6,246,313 122,483	2,655,733 11,720,938
			6,368,796	14,376,671
	Less: impairment against IFRS 9 in overseas branches		6,580,740 (68)	15,067,280 (19)
			6,580,672	15,067,261



- **6.1** These carry expected profit rates ranging from 7.80% to 12% (2022: 2.32% to 14.50%) per annum.
- **6.2** These carry interest rates ranging from 1.55% to 5.08% (2022: 1.55% to 4.08%) per annum.
- **6.3** These carry interest rates ranging from 4.58% to 5.08% (2022: 3.58% to 4.08%) per annum.

2023 2022 (Rupees in '000)

#### 7. LENDINGS TO FINANCIAL INSTITUTIONS

In local currency:

Repurchase agreement lendings (Reverse Repo)

1,649,716

15,568,607

7.1 Securities held as collateral against amounts due from financial institutions

		2023			2022	
	Held by Bank	Further given as collateral	,			Total
Market Treasury Bills	1,649,716	-	1,649,716	15,568,607	_	15,568,607

- 7.1.1 Repurchase agreement lendings carry mark-up rates at 22.95% (2022: 16.00% to 16.25%) per annum.
- **7.1.2** The market value of securities held as collateral against repurchase agreement lendings amounted to Rs. 1,998.743 million (2022: 15,593.410 million).

## 8. INVESTMENTS

8.	INVESTMENTS									
		Note			2023			2	022	
			Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
8.1	Investments by type:				, ,	(Rupees	s in '000)		, ,	
	Held-for-trading securities Shares		-	-	-	-	99,950	-	419	100,369
	Available-for-sale securities Federal Government Securities Shares Non Government Debt Securities Foreign Securities Units of Mutual Funds	8.3 & 8.4	1,113,970,241 4,458,197 9,385,650 8,869,880 3,076,021 1,139,759,989	(4,536,292) (1,958,659) (99,920) (2,996,506) (351,370) (9,942,747)	1,686,898 (108,947) 12,821 1,539,421	5,886,195 4,264,072	966,755,424 4,579,881 9,640,277 7,476,045 3,226,022 991,677,649	(4,841,980) (1,889,990) - (3,314,354) (365,225) (10,411,549)	(10,779,332) 419,533 (85,174) (43,536) 615,580 (9,872,929)	951,134,112 3,109,424 9,555,103 4,118,155 3,476,377 971,393,171
	Held-to-maturity securities Federal Government Securities Foreign Securities Others	8.3 & 8.5	366,531,501 1,832,291 4,481 368,368,273	(1,312,482) (686,846) (4,481) (2,003,809)	- - -	365,219,019 1,145,445 - 366,364,464	182,266,360 1,812,862 4,481 184,083,703	(1,739,320) (810,648) (4,481) (2,554,449)	- - -	180,527,040 1,002,214 - 181,529,254
	Associates	8.6	4,614,653	-	-	4,614,653	4,614,653	-	-	4,614,653
	Subsidiaries	8.7	883,250	-	-	883,250	883,250	-	-	883,250
	Total Investments		1,513,626,165	(11,946,556)	2,215,739	1,503,895,348	1,181,359,205	(12,965,998)	(9,872,510)	1,158,520,697



				2023		2022			
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost in '000)	Provision for diminution	Surplus / (deficit)	Carrying value
					(nuhees	ווו טטטן			
8.2	Investments by segments:								
	Federal Government Securities	40.000		(4)	40.004	100 110 001		(004 755)	100 110 010
	Market Treasury Bills Pakistan Investment Bonds	19,882 1,261,497,573	-	(1)	19,881 1,259,868,386	123,110,001 865,540,551	-	(691,755) (4,566,329)	122,418,246 860,974,222
	Foreign Currency Bonds	28,254,245	(5,056,062)	(1,121,479)		22,901,702	(5,835,022)	(4,751,087)	12,315,593
	ljarah Sukuks	158,975,260	(3,030,002)	1,783,890	160,759,150	106,895,687	(3,000,022)	(478,887)	106,416,800
	Sukuks	25,369,909	(792,712)	52,323	24,629,520	25,392,851	(746,278)	(291,274)	24,355,299
	Naya Pakistan Certificates	5,769,121	_	_	5,769,121	4,852,292	_	_	4,852,292
	Term Finance Certificates - Unlisted	615,752	-	-	615,752	328,700	-	-	328,700
		1,480,501,742	(5,848,774)	(914,454)	1,473,738,514	1,149,021,784	(6,581,300)	(10,779,332)	1,131,661,152
	Shares								
	Listed Companies	4,265,995	(1,937,847)	1,686,898	4,015,046	4,487,629	(1,884,290)	419,952	3,023,291
	Unlisted Companies	192,202	(20,812)	-	171,390	192,202	(5,700)	-	186,502
		4,458,197	(1,958,659)	1,686,898	4,186,436	4,679,831	(1,889,990)	419,952	3,209,793
	Non Government Debt Securities								
	Listed	5,072,105	-	(83,573)		4,500,377	-	(85,174)	4,415,203
	Unlisted	4,313,545	(99,920)	(25,374)		5,139,900	_	-	5,139,900
		9,385,650	(99,920)	(108,947)	9,176,783	9,640,277	-	(85,174)	9,555,103
	Units of Mutual Funds	3,076,021	(351,370)	1,539,421	4,264,072	3,226,022	(365,225)	615,580	3,476,377
	Others Unlisted Company	4,481	(4,481)	-	-	4,481	(4,481)	-	-
	Foreign Securities								
	Government Securities	10,702,171	(3,683,352)	12,821	7,031,640	9,288,907	(4,125,002)	(43,536)	5,120,369
	Associates								
	AL Habib Money Market Fund	600,000	-	-	600,000	600,000	-	-	600,000
	AL Habib Islamic Cash Fund	100,000	-	-	100,000	100,000	-	-	100,000
	AL Habib Islamic Savings Fund	100,000	-	-	100,000	100,000	-	-	100,000
	AL Habib Income Fund AL Habib Stock Fund	400,000 10,000	-	_	400,000 10,000	400,000 10,000	-	-	400,000 10,000
	AL Habib Glock Fund AL Habib Cash Fund	3,349,997	_	_	3,349,997	3,349,997	_	_	3,349,997
	AL Habib Islamic Stock Fund	10,000	_	_	10,000	10,000	_	_	10,000
	AL Habib Islamic Income Fund	24,656	_	_	24,656	24,656	_	_	24,656
	AL Habib Asset Allocation Fund	20,000	-	-	20,000	20,000	-	-	20,000
		4,614,653	-	-	4,614,653	4,614,653	_	-	4,614,653
	Subsidiaries								
	AL Habib Capital Markets (Private) Limited	200,000	-	-	200,000	200,000	_	-	200,000
	AL Habib Asset Management Limited	683,250			683,250	683,250			683,250
	-	883,250	-	-	883,250	883,250	-	-	883,250
	Total Investments	1,513,626,165	(11,946,556)	2,215,739	1,503,895,348	1,181,359,205	(12,965,998)	(9,872,510)	1,158,520,697



8.2.1	Investments given as collateral	2023 (Rupees	2022 in ' <b>000)</b>
	Market Treasury Bills Pakistan Investment Bonds	- 294,417,591	71,831,084 154,644,300
8.3	Provision for diminution in value of investments	294,417,591	226,475,384
	Opening balance	12,965,998	3,502,199
	Exchange adjustments against IFRS 9 in overseas branches	2,633,674	512,063
	(Reversal) / charge		
	Charge for the year (Reversal) / charge of impairment as per IFRS 9 in overseas	237,310	148,660
	branches Reversal on disposal	(3,807,847) (82,579)	8,843,517 (40,441)
		(3,653,116)	8,951,736
	Closing balance	11,946,556	12,965,998

**8.3.1** Provision against investments includes Expected Credit Losses (ECL) / impairment under IFRS 9 amounting to Rs. 9,532.126 million (2022: Rs. 10,706.302 million) on overseas branches.

The Bank has estimated ECL / impairment provisions based on the IFRS 9 requirements as applicable in the relevant overseas jurisdictions. Under the IFRS 9 model, credit impairment provisions, inter alia, takes into account the credit ratings of the relevant bonds provided by the International rating agencies and the observed probability of default information relevant for such credit ratings. In respect of the defaulted bonds, the Bank considers currently available market prices.

8.3.2	Particulars of provision against debt securities	2023		2022	
		Non Performing Investments	Provision (Rupees	Investments	Provision
	Domestic				
	Loss	99,920	99,920		



## 8.4 Quality of Available-for-Sale Securities

Details regarding quality of available-for-sale securities are as follows:

				Cost		
				2023 (R	upees in '	2022 <b>000)</b>
8.4.1	Federal Government Securities - Go	overnment guar	anteed			
	Market Treasury Bills Pakistan Investment Bonds Foreign Currency Bonds Ijarah Sukuks Sukuks Naya Pakistan Certificates Term Finance Certificates-Unlisted			19,8 904,103,8 19,116,4 158,975,2 25,369,9 5,769,1 615,7 1,113,970,2	342 69 175 260 10 1009 2 121 752	23,110,001 90,697,368 15,478,525 06,895,687 25,392,851 4,852,292 328,700 66,755,424
8.4.2	Shares					
8.4.2.1	Listed Companies Automobile Assembler Cement Commercial Banks Fertiliser Insurance Oil and Gas Exploration Companies Oil and Gas Marketing Companies Paper and Board Pharmaceuticals Power Generation and Distribution Securities Companies Sugar and Allied Industries Technology and Communication Textile Composite			199,8 362,0 150,0 668,5 29,9 175,3 788,5 38,2 21,7 1,515,7 92,5 182,6 40,6	079 024 030 075 066 641 264 775 756 690 	199,842 362,079 150,024 668,530 29,975 175,366 788,541 38,264 21,775 1,624,300 92,509 182,690 13,140 40,644 4,387,679
			20	23	2	022
8.4.2.2	Unlisted Companies		Cost	Breakup value (Rupees	Cost in '000)	Breakup value
	Khushhali Bank Limited	December 31, 2022	30,000	142,446	30,000	196,796
	Pakistan Export Finance Guarantee Agency Limited Society for Worldwide Interbank Financial	-	5,700	-	5,700	-
	Telecommunication (S.W.I.F.T) Pakistan Mortgage Refinance	_	18,536	-	18,536	_
	Company Limited  1LINK (Private) Limited  Political Corporate Poetrusturing	December 31, 2022 December 31, 2022	50,000 50,000	105,145 733,214	50,000 50,000	88,580 428,290
l	Pakistan Corporate Restructuring Company Limited	December 31, 2022_	37,966	22,854	37,966	30,117
		_	192,202	1,003,659	192,202	743,783
	The above break in values are based on the	= Votest available av	dited finess	vial etatomente	of the unliet	od componico



					Cost	
			_	202	23	2022
					(Rupees in	'000)
8.4.3	Non Government Debt Securities					
8.4.3.1	Listed					
	AA+			1,12	0,695	1,120,695
	AA			29	9,940	200,000
	AA-			2,49	6,470	2,029,682
	A+			75	5,000	750,000
	Α			40	0,000	300,000
	A-				-	100,000
				5,07	2,105	4,500,377
8.4.3.2	2 Unlisted		_			
	AAA			1,79	8,000	1,798,000
	AA+				0,000	1,450,000
	AA-				5,625	1,517,000
	A+				_	75,000
	A			10	0,000	100,000
	A-				_	100,000
	B+			19	9,920	99,900
				4,31	3,545	5,139,900
		20	)23		2	2022
8.4.4	Foreign Securities	Cost		ting pees i	Cost <b>n</b> ' <b>000)</b>	Rating
	Government Securities					
	Egypt	1,841,221	В	3-	1,824,716	B+
	Srilanka	5,659,177	D		4,563,909	D
	Turkiye	1,369,482	В	3	1,087,420	В
		8,869,880			7,476,045	
					Cost	
				202		2022
					(Rupees in	'000)
8.4.5	Units of Mutual Funds		_	3,07	6,021	3,226,022



Cost 2023 2022 (Rupees in '000)

8.5 Particulars relating to Held to Maturity securities are as follows:

## Federal Government Securities - Government guaranteed

Pakistan Investment Bonds Foreign Currency Bonds	357,393,731 9,137,770	174,843,183 7,423,177
	366,531,501	182,266,360
Others		
Pakistan Corporate Restructuring Company Limited (PCRCL)	4,481	4,481

	2023		202	22
Foreign Securities	Cost	Rating (Rupees in	Cost n ' <b>000)</b>	Rating
Government Securities				
Egypt Srilanka	422,987 1,409,304	B- D	680,707 1,132,155	B+ D
	1,832,291		1,812,862	

**8.5.1** The market value of securities classified as held to maturity at 31 December 2023 amounted to Rs. 360,288 million (2022: Rs. 170,599 million).

## 8.6 Associates

2023 Number	2022 of units	Name of funds	2023 (Rupees	2022 s in '000)
6,000,000	6,000,000	AL Habib Money Market Fund % of holding: 3.07% (2022: 6.38%) Average cost per unit: Rs. 100 (2022: 100) Net asset value Rs. 100 (2022: Rs. 100)	600,000	600,000
1,000,000	1,000,000	AL Habib Islamic Cash Fund % of holding: 0.48% (2022: 0.79%) Average cost per unit: Rs. 100 (2022: 100) Net asset value Rs. 100 (2022: Rs. 100)	100,000	100,000
1,000,000	1,000,000	AL Habib Islamic Saving Fund % of holding: 0.54% (2022: 2.72%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value Rs. 100.16 (2022: Rs. 100.81)	100,000	100,000
3,845,202	3,845,202	AL Habib Income Fund % of holding: 6.65% (2022: 13.76%) Average cost per unit: Rs. 104.03 (2022: Rs. 104.03) Net asset value: Rs. 102.12 (2022: Rs. 101.34)	400,000	400,000



2023 Number	2022 r of units	Name of funds	2023 (Rupe	2022 es in '000)
100,000	100,000	AL Habib Stock Fund % of holding: 5.49% (2022: 7.17%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 114.55 (2022: Rs. 74.79)	10,000	10,000
33,307,275	33,307,275	AL Habib Cash Fund % of holding: 10.04% (2022: 8.72%) Average cost per unit: Rs. 100.58 (2022: Rs. 100.58) Net asset value: Rs. 102.65 (2022: Rs. 102.24)	3,349,997	3,349,997
100,929	100,929	AL Habib Islamic Stock Fund % of holding: 2.08% (2022: 2.70%) Average cost per unit: Rs. 99.08 (2022: Rs. 99.08) Net asset value: Rs. 110.26 (2022: Rs. 72.53)	10,000	10,000
250,421	250,421	AL Habib Islamic Income Fund % of holding: 0.57% (2022: 0.41%) Average cost per unit: Rs. 98.46 (2022: Rs. 98.46) Net asset value: Rs. 101.91 (2022: Rs. 100.96)	24,656	24,656
200,149	200,149	AL Habib Asset Allocation Fund % of holding: 19.20% (2022: 18.79%) Average cost per unit: Rs. 99.93 (2022: Rs. 99.93) Net asset value: Rs. 126.17 (2022: Rs. 96.49)	20,000	20,000
			4,614,653	4,614,653

<sup>8.6.1</sup> The place of incorporation and business of associates is Pakistan.

8.6.2 All of the above funds are managed by AL Habib Asset Management Limited (the subsidiary company). The Chief Executive of the Management Company is Mr. Kashif Rafi.

## 8.6.3 Associates - Key Information

(Based on latest audited financial statements)	Assets	Liabilities	Total income / (loss) (Rupees in '000)	Profit/ (loss) before taxation	Profit / (loss) after taxation
Al Habita Marana Madada Fund	0.057.040	10.000	, ,	707.007	707.007
AL Habib Money Market Fund	8,257,216	19,802	<u>842,551</u>	787,087	787,087
AL Habib Islamic Cash Fund	13,845,361	39,327	1,654,346	1,565,491	1,565,491
AL Habib Islamic Savings Fund	4,521,913	114,553	557,864	521,969	521,969
AL Habib Income Fund	2,934,658	30,126	443,505	410,083	410,083
AL Habib Stock Fund	115,433	2,839	(776)	(3,776)	(3,776)
AL Habib Cash Fund	24,997,485	127,846	4,272,557	3,987,012	3,987,012
AL Habib Islamic Stock Fund	301,472	3,114	8,932	2,519	2,519
AL Habib Islamic Income Fund	5,187,209	38,675	932,923	890,043	890,043
AL Habib Asset Allocation Fund	109,824	3,786	11,972	9,258	9,258



## 8.7 Subsidiaries

2023 Number of or	2022 dinary shares	Name of companies	2023 (Rupees	2022 in ' <b>000)</b>
20,000,000	20,000,000	AL Habib Capital Markets (Private) Limited % of holding: 66.67% (2022: 66.67%) Par value per share: Rs. 10 Break up value per share: Rs. 11.28 based on audited financial statements for the year ended 31 December 2022 Chief Executive: Mr. Aftab Q. Munshi	200,000	200,000
75,000,000	75,000,000	AL Habib Asset Management Limited % of holding: 100% (2022: 100%) Par value per share: Rs. 10 Break up value per share: Rs. 19.74 based on audited financial statements for the year ended 31 December 2023 Chief Executive: Mr. Kashif Rafi	683,250	683,250
			883,250	883,250

## **8.7.1** The place of incorporation and business of subsidiaries is Pakistan.

## 9. ADVANCES

	Note	Performing		Non-Performing		Total	
		2023	2022	2023 (Rupees	2022 s in '000)	2023	2022
Loans, cash credits, running finances, etc. Islamic financing and related assets Bills discounted and purchased Advances - gross	9.1	695,176,617 114,129,113 61,542,273 870,848,003	673,560,243 100,915,017 42,148,012 816,623,272	23,670,518 809,154 707,670 25,187,342	13,102,322 744,942 874,021 14,721,285	718,847,135 114,938,267 62,249,943 896,035,345	686,662,565 101,659,959 43,022,033 831,344,557
Provision against advances - Specific - General as per regulations - General - As per IFRS 9 in overseas branches		- 264,544 8,400,000 81,573	- 410,890 5,750,000 42,283	17,830,419 - - -	11,606,594 - - -	17,830,419 264,544 8,400,000 81,573	11,606,594 410,890 5,750,000 42,283
Advances-net of provision		8,746,117 862,101,886	6,203,173 810,420,099	17,830,419 7,356,923	11,606,594 3,114,691	26,576,536 869,458,809	17,809,767 813,534,790

## **9.1** Includes net investment in finance lease as disclosed below:

	2023			2022		
	Later than  Not later one and than one less than Total year five years  (Rupees i		Not later than one year in '000)	Later than one and less than five years	Total	
Lease rentals receivable Residual value	11,064,215 2,212,312	13,280,877 6,693,799	24,345,092 8,906,111	11,441,881 1,369,974	15,575,991 7,008,675	27,017,872 8,378,649
Minimum lease payments	13,276,527	19,974,676	33,251,203	12,811,855	22,584,666	35,396,521
Financial charges for future periods Present value of minimum lease payments	(3,459,145) 9,817,382	(2,735,736)	(6,194,881) 27,056,322	(3,135,972) 9,675,883		(5,862,348) 29,534,173



#### 

**9.3** Advances include Rs. 25,187.342 million (2022: Rs. 14,721.285 million) which have been placed under non-performing status as detailed below:

	2023		2022		
Category of classification	Non		Non		
	Performing	<b>Provision</b>	Performing	Provision	
	Loans		Loans		
		(Rupees	in '000)		
Domestic					
Other assets especially mentioned	286,295	5,135	65,333	917	
Substandard	2,235,618	524,859	887,349	211,101	
Doubtful	8,725,151	4,305,429	926,869	463,175	
Loss	5,063,316	4,971,436	4,618,496	4,552,653	
	16,310,380	9,806,859	6,498,047	5,227,846	
Overseas					
Overdue by:					
Upto 90 days	_	_	5,650,414	3,805,924	
181 to 365 days	283,129	141,565	43,612	43,612	
> 365 days	8,593,833	7,881,995	2,529,212	2,529,212	
	8,876,962	8,023,560	8,223,238	6,378,748	
Total	25,187,342	17,830,419	14,721,285	11,606,594	

## 9.4 Particulars of provision against advances

	2023				
Specific	General	Total	Specific	General	Total
		(Rupee	s in 1000)		
11,606,594	6,203,173	17,809,767	6,494,129	6,596,182	13,090,311
1,751,369	9,995	1,761,364	663,797	99,778	763,575
6,774,544	-	6,774,544	7,771,780	-	7,771,780
_	(146,346)	(146,346)	_	41,500	41,500
-	2,650,000	2,650,000	-	_	-
- (1,645,356)	29,295 -	29,295 (1,645,356)	(3,275,830)	(534,287)	(534,287) (3,275,830)
5,129,188	2,532,949	7,662,137	4,495,950	(492,787)	4,003,163
		(656,732)	(47,282)		(47,282)
17,830,419	8,746,117	26,576,536	11,606,594	6,203,173	17,809,767
	11,606,594 1,751,369 6,774,544 - - (1,645,356) 5,129,188 (656,732)	Specific         General           11,606,594         6,203,173           1,751,369         9,995           6,774,544         -           -         (146,346)           2,650,000         29,295           (1,645,356)         -           5,129,188         2,532,949           (656,732)         -	Specific         General         Total (Rupeer           11,606,594         6,203,173         17,809,767           1,751,369         9,995         1,761,364           6,774,544         -         6,774,544           -         (146,346)         (146,346)           2,650,000         29,295         (1,645,356)           5,129,188         2,532,949         7,662,137           (656,732)         -         (656,732)	Specific         General         Total (Rupees in '000)         Specific (Rupees in '000)           11,606,594         6,203,173         17,809,767         6,494,129           1,751,369         9,995         1,761,364         663,797           6,774,544         -         (146,346) (146,346) (146,346) (2,650,000) (2,650,000) (2,650,000) (2,650,000) (2,650,000) (2,650,000) (3,275,830)         -           5,129,188 (656,732)         2,532,949 (656,732) (47,282)         7,662,137 (4,495,950) (47,282)	Specific         General         Total (Rupees in '000)         Specific (Rupees in '000)         General           11,606,594         6,203,173         17,809,767         6,494,129         6,596,182           1,751,369         9,995         1,761,364         663,797         99,778           6,774,544         -         (146,346)         -         41,500         -           -         2,650,000         -         -         (534,287)         -           (1,645,356)         -         (1,645,356)         (3,275,830)         -         (492,787)           5,129,188         2,532,949         7,662,137         4,495,950         (492,787)         -           (656,732)         -         (656,732)         (47,282)         -



#### 9.4.1 Particulars of provision against advances

		2023			2022			
	Specific	General	Total (Rupe	Specific es in '000)	General	Total		
In local currency In foreign currencies	9,366,384 8,464,035	8,664,544 81,573	18,030,928 8,545,608	4,353,826 7,252,768	6,160,890 42,283	10,514,716 7,295,051		
	17,830,419	8,746,117	26,576,536	11,606,594	6,203,173	17,809,767		

- **9.4.2** In line with its prudent policies, the Bank has also made general provision of Rs. 2,650 million (2022: Nil), bringing the total of such provision to Rs. 8,400 million (2022: Rs. 5,750 million). This general provision is in addition to the requirements of the Prudential Regulations.
- **9.4.3** For the purposes of determining provision against domestic non-performing advances, the Bank has not taken into account the Forced Sales Value of pledged stock and mortgaged properties held as collateral against non-performing advances.

9.5	PARTICULARS OF WRITE OFFS	Note	2023 202 (Rupees in '000)		
9.5.1	Against Provisions Directly charged to Profit and Loss account	9.4	656,732 _	47,282 _	
0.5.0	Against Dravisions		656,732	47,282	
9.5.2	Against Provisions				
	Write Offs of below Rs. 500,000		284	409	
	Write Offs of Rs. 500,000 and above	9.6	656,448	46,873	
			656,732	47,282	

## 9.6 DETAILS OF LOAN WRITE OFF OF Rs. 500,000/- AND ABOVE

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended is given in Annexure I.

		Note	2023 2022 (Rupees in '000)	
10.	FIXED ASSETS			
	Capital work-in-progress Property and equipment	10.1 10.2	4,293,549 75,279,005	3,175,654 58,899,425
			79,572,554	62,075,079
10.1	Capital work-in-progress			
	Civil works Advance payment for purchase of equipments Advance payment towards suppliers, contractors a Consultants' fee and other charges	and property	1,756,006 613,294 1,879,756 44,493 4,293,549	1,173,278 228,417 1,752,554 21,405 3,175,654



## 10.2 Property and Equipment

2023

	Leasehold land	Buildings on leasehold land	Furniture and fixture	Electrical, office and computer equipment (Rupees	Vehicles in '000)	Improvements to leasehold buildings	Right of use assets	Total
At 01 January 2023 Cost / revalued amount	17,015,999	19,098,986	2,452,628	15,226,930	5,227,267	4,823,526	17,549,450	81,394,786
Accumulated depreciation	-	(1,572,136)	(1,001,428)	(8,921,489)	(2,541,495)	(2,980,981)	(5,477,832)	(22,495,361)
Net book value	17,015,999	17,526,850	1,451,200	6,305,441	2,685,772	1,842,545	12,071,618	58,899,425
Year ended 31 December 2023								
Opening net book value	17,015,999	17,526,850	1,451,200	6,305,441	2,685,772	1,842,545	12,071,618	58,899,425
Additions Additions to ROUs	247,265 –	959,593 —	385,617 -	2,379,756 _	2,128,732	766,011 –	- 2,362,122	6,866,974 2,362,122
Movement in surplus on assets							1,001,111	, ,
revalued during the year - net	6,725,313	7,491,203	- (0.014)	- (6.04E)	(04.740)	- (10.106)	- (105.000)	14,216,516
Disposals Depreciation charge	_	– (750,671)	(3,214) (233,108)	(6,015) (1,848,952)	(21,749) (1,090,043)	(13,136) (635,128)	(185,932) (2,298,189)	(230,046) (6,856,091)
Other adjustments / transfers	(10,387)	16,173	-	-	-	(5,786)	20,105	20,105
Closing net book value	23,978,190	25,243,148	1,600,495	6,830,230	3,702,712	1,954,506	11,969,724	75,279,005
At 31 December 2023								
Cost / revalued amount	23,978,190	25,725,104	2,815,331	17,455,107	7,018,906	5,494,658	18,288,334	100,775,630
Accumulated depreciation		(481,956)	(1,214,836)	(10,624,877)	(3,316,194)	(3,540,152)	(6,318,610)	(25,496,625)
Net book value	23,978,190	25,243,148	1,600,495	6,830,230	3,702,712	1,954,506	11,969,724	75,279,005
Rate of depreciation (percentage)		2% - 25%	10%	20%	20%	20%	As per lease	term
				202	22			
At 01 January 2022	10 415 707	10 001 000	1 004 000	10 140 000	4 000 504	4 005 754	14 000 014	70 100 000
Cost / revalued amount Accumulated depreciation	16,415,737 –	18,321,869 (916,230)	1,994,269 (835,396)	12,140,362 (7,616,189)	4,296,594 (2,119,111)	4,025,751 (2,519,751)	14,928,314 (4,161,554)	72,122,896 (18,168,231)
Net book value	16,415,737	17,405,639	1,158,873	4,524,173	2,177,483	1,506,000	10,766,760	53,954,665
Year ended 31 December 2022								
Opening net book value Additions	16,415,737 600,262	17,405,639	1,158,873 480,487	4,524,173 3,203,939	2,177,483 1.325,469	1,506,000 852.326	10,766,760	53,954,665
Additions to ROUs	-	777,117 -	400,407	5,205,959 -	1,323,409	-	3,542,058	7,239,600 3,542,058
Movement in surplus on assets revalued during the year - net								
Disposals	-	-	(3,533)	(6,312)	(10,777)	(17,148)	(138,416)	(176,186)
Depreciation charge Other adjustments / transfers	-	(655,906)	(184,627)	(1,416,359)	(806,403)	(498,633)	(2,140,431) 41,647	(5,702,359) 41,647
Closing net book value	17,015,999	17,526,850	1,451,200	6,305,441	2,685,772	1,842,545	12,071,618	58,899,425
At 31 December 2022				<u> </u>				
Cost / revalued amount	17,015,999	19,098,986	2,452,628	15,226,930	5,227,267	4,823,526	17,549,450	81,394,786
Accumulated depreciation  Net book value	17,015,999	(1,572,136) 17,526,850	(1,001,428) 1,451,200	(8,921,489) 6,305,441	(2,541,495) 2,685,772	(2,980,981) 1,842,545	(5,477,832) 12,071,618	(22,495,361) 58,899,425
	11,010,000							
Rate of depreciation (percentage)		2.08% - 20%	10%		20%	20%	As per lease	<u>term</u> 63



In accordance with the Bank's accounting policy, the Bank's leasehold land and buildings on leasehold land were revalued at 01 June 2023. The revaluation was carried out by an independent valuer, M/s. Harvester Services (Pvt.) Limited on the basis of present physical condition and location of leasehold land and buildings on leasehold land. Fair values were ascertained by the independent valuer through various enquiries conducted by them at site from real estate agents and brokers. The revaluation resulted in surplus of Rs. 14,216.516 million over the book value of the respective properties and also net deficit of Rs. 75.889 million on certain properties. Had the leasehold land and buildings on leasehold land not been revalued, the total carrying amounts of revalued properties as at 31 December 2023 would have been as follows:

(Rupees in '000) Leasehold land 13,066,480 8,730,369 Buildings on leasehold land 13,141,824 6,399,816 The cost of fully depreciated fixed assets that 10.4 are still in use is as follows: Furniture and fixture 315.817 276.867 Electrical, office and computer equipment 6,947,465 5,796,256 Vehicles 952,630 593,863 Improvements to leasehold buildings 2,255,124 1,960,799 10.471.036 8.627.785

**10.5** Details of disposal of fixed assets during the year:

Cost	Insurance claim	
2,072	760	1,027
11,887	4,615	12,284
9,005	4,780	11,193
	2,072 11,887	value (Rupees in '000)  2,072 760  11,887 4,615

2023

## 11. INTANGIBLE ASSETS 2023 2022 (Rupees in '000)

Computer software At 01 January,	(нирее	s in '000)
Cost Accumulated amortisation Net book value	2,181,373 (1,816,907) 364,466	1,776,092 (1,507,846) 268,246
Year ended 31 December, Opening net book value Additions - directly purchased Amortisation charge Closing net book value	364,466 20,250 (260,254) 124,462	268,246 405,281 (309,061) 364,466
At 31 December, Cost Accumulated amortisation	2,201,623 (2,077,161)	2,181,373 (1,816,907)
Net book value Rate of amortisation (percentage)	<u>124,462</u> <u>50%</u>	364,466 50%
Useful life	2 years	2 years

As at 31 December 2023, the cost of fully amortised intangible assets still in use amounted to Rs. 1,781.397 million (2022: Rs. 1,560.078 million).



## 12. DEFERRED TAX ASSETS

DEFERRED TAX ASSETS					
	2023				
	As at 01	Recognised	Recognised	As at 31	
	January	in profit and	in other	December	
		loss account	comprehensive		
			income		
Deductible Temperary Differences on		(Rupe	es in '000)		
Deductible Temporary Differences on Provision against diminution in the value of investments	5,573,505	278,117		5,851,622	
Provision against loans and advances, off-balance sheet, etc.	2,131,285	3,612,022		5,743,307	
Workers' welfare fund	1,659,964	988,444		2,648,408	
Workers Wellare land	9,364,754	4,878,583	_	14,243,337	
	0,00 1,10 1	1,010,000		,= .0,00.	
Taxable Temporary Differences on					
Accelerated tax depreciation	(1,713,566)	(417,014)	_	(2,130,580)	
Surplus on revaluation of available-for-sale investments	4,245,359		(5,331,071)	(1,085,712)	
Surplus on revaluation of fixed assets / non-banking assets	(2,215,527)	165,520	(7,184,926)	(9,234,933)	
Surplus on revaluation of held-for-trading securities	(180)	180	_	_	
	316,086	(251,314)	(12,515,997)	(12,451,225)	
	9,680,840	4,627,269	(12,515,997)	1,792,112	
		0	000		
			022		
	As at 01	Recognised	Recognised	As at 31	
	January	in profit and	in other	December	
		loss account	comprehensive		
		/D	income		
		(нире	ees in '000)		
Deductible Temporary Differences on					
Provision against diminution in the value of investments	1,364,207	4,209,298	_	5,573,505	
Provision against loans and advances, off-balance sheet, etc.	2,083,606	47,679	_	2,131,285	
Workers' welfare fund	1,186,908	473,056	_	1,659,964	
Surplus on revaluation of available-for-sale investments	420,972	_	3,824,387	4,245,359	
	5,055,693	4,730,033	3,824,387	13,610,113	
Tayahla Tampayaw, Diffayanasa an					
Taxable Temporary Differences on Accelerated tax depreciation	(1,146,649)	(566,917)		(1,713,566)	
Surplus on revaluation of fixed assets / non-banking assets	(1,833,576)	84,922	(466,873)	(2,215,527)	
Surplus on revaluation of held-for-trading securities	(640)	460	-	(180)	
-	(2,980,865)	(481,535)	(466,873)	(3,929,273)	
	2,074,828	4,248,498	3,357,514	9,680,840	



13.	OTHER ASSETS	Note	2023	2022
			(Rupees	s in '000)
	Income / mark-up accrued in local currency - net of provision		82,921,325	41,885,628
	Income / mark-up accrued in foreign currencies - net of provision		1,213,568	1,221,831
	Advances, deposits, advance rent and other prepayments		3,390,303	1,552,508
	Non-banking assets acquired in satisfaction of claims	13.1	3,862,121	3,651,344
	Mark to market gain on forward foreign exchange contracts		2,322,982	2,685,804
	Acceptances		39,174,104	47,907,675
	Stationery and stamps on hand		1,144,768	710,733
	Others	13.2	1,855,903	3,349,381
			135,885,074	102,964,904
	Less: Provision held against other assets	13.3	(7,815)	(8,101)
	Other Assets (net of provision)		135,877,259	102,956,803
	Surplus on revaluation of non-banking assets acquired in			
	satisfaction of claims	13.1	253,183	135,608
	Other Assets-total		136,130,442	103,092,411
13.1	Market value of non-banking assets acquired in satisfaction of clai	ms	4,115,923	3,898,631
	Market value of the non-banking assets acquired in satisfaction of valuers, M/s. K.G.Traders (Pvt.) Ltd., M/s. BFA (Pvt.) Ltd. and M/s			

dent physical condition and location of non-banking assets. Fair values were ascertained by the independent valuers under market approach through various enquiries conducted by them at site from real estate agents and brokers.

	2023	2022	
Non-banking assets acquired in satisfaction of claims	(Rupees in '000)		
Opening balance	3,786,952	950,942	
Revaluations	121,553	_	
Additions	214,035	2,843,229	
Depreciation	(7,236)	(7,219)	
Closing balance	4,115,304	3,786,952	
	Opening balance Revaluations Additions Depreciation	Non-banking assets acquired in satisfaction of claims  Opening balance 3,786,952 Revaluations 121,553 Additions 214,035 Depreciation (7,236)	

During the year, the Bank paid Rs. 1,000 million towards subscription of 100% shares in AL Habib Exchange Company (Private) Limited (the Company). The Company is in process of obtaining license from SBP. 13.2

		<b>2023</b> 2022 (Rupees in '000)		
13.3	Provision held against other assets			
	Receivable against consumer loans	7,815	8,101	
13.3.1	Movement in provision held against other assets			
	Opening balance	8,101	7,497	
	Charge for the year Reversals	3,664 (3,664)	2,620 (1,672)	
	Amount written off		948 (344)	
	Closing balance	7,815	8,101	
14.	CONTINGENT ASSETS			

There were no contingent assets of the Bank as at 31 December 2023 (2022: Nil).



45	BILLS PAYABLE	Note	2023 (Rupee	2022 es in ' <b>000)</b>
15.	In Pakistan		48,083,103	44,855,837
16.	BORROWINGS			
	Secured Borrowings from the State Bank of Pakistan			
	Under export refinance scheme	16.1	91,978,556	88,423,421
	Under renewable energy	16.2	17,584,226	17,089,222
	Under long term financing for imported and locally			
	manufactured plant and machinery	16.3	30,917,513	35,641,679
	Under modernisation of small and medium enterprises	16.4	820,084	771,687
	Under women entrepreneurship	16.5	36,843	29,253
	Under financing facility for storage of agricultural produce	16.6	878,318	1,009,305
	Under refinance scheme for payment of wages and salaries		-	544,994
	Under temporary economic refinance facility	16.7	36,625,315	39,132,557
	Under refinance facility for combating COVID-19	16.8	155,920	188,889
			178,996,775	182,831,007
	Repurchase agreement borrowings	16.9	297,246,807	230,164,208
	Total secured		476,243,582	412,995,215
	Unsecured			
	Call borrowings		_	5,500,000
	Overdrawn nostro accounts		1,194,452	494,245
	Total unsecured		1,194,452	5,994,245
			477,438,034	418,989,460

- 16.1 These carry mark up rates ranging from 1% to 18% (2022: 1% to 10%) per annum, payable quarterly at the time of partial payment or upon maturity of loan, whichever is earlier.
- 16.2 These carry mark up rates of 2% to 3% (2022: 2% to 3%) per annum having maturity periods over ten years.
- **16.3** These carry mark up rates ranging from 2% to 15% (2022: 2% to 9%) per annum having maturity periods upto ten years.
- 16.4 These carry mark up rates of 2% (2022: 2%) per annum having maturity periods upto ten years.
- 16.5 These carry mark up rate of Nil (2022: Nil) per annum having maturity periods upto five years.
- **16.6** These carry mark up rates from 2% to 3.5% (2022: 2% to 3.5%) per annum having maturity periods upto seven years.
- 16.7 These carry mark up rates of 1% (2022: 1%) per annum having maturity periods over ten years.
- 16.8 These carry mark up rate of Nil (2022: Nil) per annum having maturity periods upto five years.
- 16.9 These repurchase agreement borrowings are secured against Market Treasury Bills. These carry effective mark up rates ranging from 21.75% to 22.98% (2022: 15.22% to 16.20%) per annum, having maturity periods upto one month.



16.10	Particulars of borrowings with respect	2023 2022 (Rupees in '000)		
	In local currency In foreign currencies		476,243,582 1,194,452 477,438,034	418,495,215 494,245 418,989,460
17.	DEPOSITS AND OTHER ACCOUNTS	2023	477,430,034	2022

	In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total
	•		(Rupe	es in '000)		
Customers						
Current deposits	595,309,808	56,445,179	651,754,987	515,194,125	53,700,013	568,894,138
Savings deposits	640,708,283	50,248,962	690,957,245	402,129,430	51,436,347	453,565,777
Term deposits	215,403,093	70,650,094	286,053,187	225,036,480	48,657,036	273,693,516
Current deposits						
<ul> <li>remunerative</li> </ul>	187,912,301	5,250,507	193,162,808	162,972,729	6,476,707	169,449,436
Others	29,720,340	18,887,944	48,608,284	36,607,996	12,203,992	48,811,988
	1,669,053,825	201,482,686	1,870,536,511	1,341,940,760	172,474,095	1,514,414,855
Financial institutions						
Current deposits	10,386,373	515,221	10,901,594	5,701,409	576,226	6,277,635
Savings deposits	14,463,621	29	14,463,650	21,876,618	22	21,876,640
Term deposits	1,483,491	449,568	1,933,059	727,223	293,228	1,020,451
Current deposits						
<ul> <li>remunerative</li> </ul>	35,228,067	955,619	36,183,686	23,822,116	686,547	24,508,663
Others	18,010	_	18,010	39,811	_	39,811

1,920,437

63,499,999

**1,730,633,387 203,403,123 1,934,036,510** 1,394,107,937 174,030,118 1,568,138,055

52,167,177

61,579,562

**2023** 2022 (Rupees in '000)

1,556,023

53,723,200

## 17.1 Composition of deposits

- Individuals	1,234,830,302	973,642,209
- Government (Federal and Provincial)	65,896,212	47,765,573
- Public Sector Entities	10,503,831	57,457,148
- Banking Companies	346,095	463,478
- Non-Banking Financial Institutions	63,153,904	53,259,722
- Private Sector	559,306,166	435,549,925
	1,934,036,510	1,568,138,055

17.2 Deposits includes eligible deposits covered under deposit protection mechanism as required by the Deposit Protection Act, 2016 amounting to Rs. 1,395,296.889 million (2022: Rs. 1,078,398.465 million).



.2 <b>3,99</b> .3 <b>4,99</b> .4 <b>7,00</b> .5 <b>6,99</b>	92,000 96,000 00,000 97,200	7,000,000 3,993,600 4,998,000 7,000,000 7,000,000 29,991,600
3	3,99 3.3 <b>4,99</b> 3.4 <b>7,00</b> 3.5 <b>6,99</b>	3,992,000 3.3 4,996,000 3.4 7,000,000 3.5 6,997,200

# 18.1 Term Finance Certificates - VI

Issue amount
Issue date
December 2017
Maturity date
Rating
Ration
Ration
Rupees 7,000 million
December 2017
Perpetual
AA+

Profit payment frequency semi-annually

Redemption No fixed or final redemption date.

Mark-up Payable six monthly at six months KIBOR (ask side) plus 1.50%

without any floor or cap.

The issuer will have full discretion over the amount and timing of profit distribution and waiver of any profit distribution or other payment will

not constitute an event of default.

Call option On or after five years with prior SBP approval. As per SBP's

requirement, the Bank shall not exercise call option unless the called instrument is replaced with capital of same or better quality.

Lock-in-clause

No profit may be paid if such payment will result in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"),

Leverage Ratio ("LR") or Capital Adequacy Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a point of non-viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).



### 18.2 Term Finance Certificates - VII

Issue amount Rupees 4,000 million
Issue date December 2018
Maturity date December 2028

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 1.00% per annum.
Call option On or after five years with prior SBP approval.

Lock-in-clause Neither profit nor principal may be paid if such payments will result

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).

# 18.3 Term Finance Certificates - VIII

Issue amount Rupees 5,000 million Issue date September 2021 Maturity date September 2031

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 0.75% per annum. On or after five years with prior SBP approval.

Lock-in-clause

Neither profit nor principal may be paid if such payments will result in chartfall (or increase the shortfall) in the Rapk's Minimum Capital

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).



### 18.4 Term Finance Certificates-IX

Issue amount Rupees 7,000 million

Issue date April 2022
Maturity date Perpetual
Rating AA+

Profit payment frequency semi-annually

Redemption No fixed or final redemption date.

Mark-up Payable six monthly at six months KIBOR (ask side) plus 1.65%

without any floor or cap.

The issuer will have full discretion over the amount and timing of profit distribution and waiver of any profit distribution or other payment will

not constitute an event of default.

Call option On or after five years with prior SBP approval. As per SBP's

requirement, the Bank shall not exercise call option unless the called instrument is replaced with capital of same or better quality.

Lock-in-clause No profit may be paid if such payment will result in shortfall (or increase

the shortfall) in the Bank's Minimum Capital Requirement ("MCR"),

Leverage Ratio ("LR") or Capital Adequacy Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a point of non-viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either partially or in full).

### 18.5 Term Finance Certificates-X

Issue amount Rupees 7,000 million Issue date December 2022 Maturity date December 2032

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 1.35% per annum.
Call option On or after five years with prior SBP approval.

Lock-in-clause

Neither profit nor principal may be paid if such payments will result in shortfall (or increase the shortfall) in the Bank's Minimum Capital

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).



Note **2023** 2022 (Rupees in '000)

# 19. OTHER LIABILITIES

	Mark-up / return / interest payable in local currency Mark-up / return / interest payable in foreign currencies Unearned commission income Accrued expenses Acceptances Unclaimed / dividend payable Mark to market loss on forward foreign exchange contracts Branch adjustment account Payable to defined benefit plan Charity payable Provision against off - balance sheet items	7,172,666 1,064,432 1,706,124 4,948,584 39,174,104 921,969 2,504,312 3,625,247 2,200,083 59,665	7,727,692 380,651 692,150 3,284,380 47,907,675 632,731 1,106,213 1,343,949 1,376,805 23,820 110,059
	Security deposits against leases / ijarah Provision for compensated absences Other security deposits Workers' welfare fund Payable to SBP / NBP Insurance payable Lease liability against right-of-use assets Current taxation (payments less provisions) ATM switch settlement account Clearing and settlement account Others	9,423,299 19.2 1,717,463 1,245,904 5,404,914 10,851,474 543,505 14,633,878 8,565,737 2,564,029 1,585,454 4,731,081 124,870,473	8,899,624 1,311,882 878,993 3,860,382 4,581,075 683,385 14,213,811 2,301,542 3,059,347 7,198,150 3,276,517
19.1	Provision against off - balance sheet obligations		
	Opening balance	110,059	173,319
	Exchange adjustment against IFRS 9 in overseas branches	1,245	21,866
	Charge for the year As per IFRS 9 in overseas branches Reversals	107,390 7,905 (50)	27,330 (109,073) (3,383)
		115,245	(85,126)
	Closing balance	226,549	110,059
4044			

- **19.1.1** The provision against off-balance sheet obligations includes provision in respect of letter of credit, letter of guarantees and shipping guarantee.
- 19.2 Provision for compensated absences has been determined on the basis of independent actuarial valuation. The significant assumptions used for actuarial valuation were as follows:

	2023	2022	
	(% per annum)		
Discount rate	15.50%	14.25%	
Expected rate of increase in salary in future years	15.50%	13.25%	



20. 20.1	SHARE CAPITAL Authorised Capital		
	<b>2023</b> 2022	2023	2022
	Number of shares	(Rupees	s in '000)
	<b>2,000,000,000</b> 2,000,000,000 Ordinary shares of Rs. 10 each	20,000,000	20,000,000
20.2	Issued, subscribed and paid up capital		
	<b>2023</b> 2022		
	Number of shares		
	30,000,000 30,000,000 Fully paid in cash Issued as bonus shares 1,111,425,416 Issued as bonus shares	300,000 10,814,254 11,114,254	300,000 10,814,254 11,114,254
20.3	As of statement of financial position date 161,380,377 (2022: 161		
20.0	Rs.10/- each were held by the related parties.	1,000,077) Oranie	ary snares or
	Note	2023 (Rupees	2022 s in ' <b>000)</b>
21.	SURPLUS ON REVALUATION OF ASSETS		
	Surplus / (deficit) on revaluation of:		
	<ul> <li>Available for sale securities</li> <li>Fixed assets</li> <li>Non-banking assets acquired in satisfaction of claims</li> <li>21.2</li> </ul>	2,215,739 22,634,109 253,183	(9,872,929) 8,675,522 135,608
		25,103,031	(1,061,799)
	Deferred tax on surplus / (deficit) on revaluation of:	, ,	( , , , ,
	<ul> <li>Available for sale securities</li> <li>Fixed assets</li> <li>Non-banking assets acquired in satisfaction of claims</li> <li>21.1</li> </ul>	1,085,712 9,188,502 116,779 10,390,993	(4,245,359) 2,226,730 59,145 (1,959,484)
		14,712,038	897,685
21.1	Surplus on revaluation of fixed assets		
	Surplus on revaluation of fixed assets as at 01 January Surplus on revaluation of the Bank's fixed assets during the year Transferred to unappropriated profit in respect of incremental	8,675,522 14,292,405	8,869,136
	depreciation charged during the year	(333,818)	(193,614)
	Surplus on revaluation of fixed assets as at 31 December	22,634,109	8,675,522
	Less: related deferred tax liability on:		
	<ul> <li>revaluation as at 01 January</li> <li>adjustment / revaluation recognised during the year</li> <li>incremental depreciation charged during the year</li> </ul>	2,226,730 7,125,343 (163,571)	1,849,120 460,864 (83,254)
		9,188,502	2,226,730
		13,445,607	6,448,792



	Note	2023 (Rupe	2022 es in ' <b>000</b> )
21.2 Surplus on revaluation of non - banking assets acquired in satisfaction of claims		` .	,
Surplus on revaluation of non-banking assets as at 01 January Surplus on revaluation of non-banking assets during the year Transferred to unappropriated profit in respect of incremental depreciation charged during the year	/	135,608 121,553 (3,978)	139,488 - (3,880)
Surplus on revaluation of non-banking assets as at 31 December 1	ber	253,183	135,608
Less: related deferred tax liability on:		200,100	100,000
<ul> <li>revaluation as at 01 January</li> <li>adjustment / revaluation recognised during the year</li> <li>incremental depreciation charged during the year</li> </ul>		59,145 59,583 (1,949) 116,779 136,404	54,804 6,009 (1,668) 59,145 76,463
22. CONTINGENCIES AND COMMITMENTS			
- Commitments	22.2 22.3	185,470,538 497,808,811 5,019,188	164,254,110 347,436,086 1,887,763
		688,298,537	513,577,959
22.1 Guarantees:			
Financial guarantees Performance guarantees		28,634,285 156,836,253 185,470,538	24,753,930 139,500,180 164,254,110
			=======================================
22.2 Commitments:			
Documentary credits and short term trade-related transactions - letters of credit		287,964,804	225,453,786
	22.2.1 22.2.2	204,174,136 3,955,661	114,512,491 6,328,518
Commitments for acquisition of:			
- operating fixed assets	-	1,714,210 497,808,811	1,141,291 347,436,086
	=		<u>347,430,000</u>
22.2.1 Commitments in respect of forward foreign exchange con			
Purchase Sale		123,771,146 80,402,990	78,111,679 36,400,812
	=	204,174,136	114,512,491
The maturities of above contracts are spread over the periods upto one year.			
22.2.2 Commitments in respect of forward lending	=	3,955,661	6,328,518

These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the Bank without the risk of incurring significant penalty or expense.



2023 2022 (Rupees in '000)

# 22.3 Claims against the Bank not acknowledged as debts

5.019.188

1,887,763

### 22.4 Other contingent liabilities

Income tax returns of the Bank have been submitted upto and including the Bank's financial year 2022 (Tax Year 2023) including Azad Kashmir and Gilgit Baltistan operations. The income tax assessments of the Bank (including Azad Kashmir operations) have been finalized upto and including tax year 2022.

Matters of disagreement exist between the Bank and tax authorities for various tax years and are pending with the Commissioner Inland Revenue (Appeals) and Income Tax Appellate Tribunal (ITAT). These issues mainly relate to addition of general provision (specific), reversal of provision for non-performing loans, charge for defined benefit plan and provision for compensated absences.

For tax year 2012 and 2013, the Additional Commissioner Inland Revenue (ACIR) passed an amended order u/s. 122(5A) of the Income Tax Ordinance, 2001 resulting in an impact of Rs. 482.233 million. Subsequently, Commissioner Inland Revenue (Appeals) has passed order by allowing Rs. 134.616 million resulting in an aggregate net tax impact of Rs. 347.617 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned orders.

Commissioner Inland Revenue (Appeals) passed an appellate order against Deputy Commissioner Inland Revenue (DCIR) order for Tax Year 2014 (Accounting Year 2013) by allowing certain expenses resulting in an impact of Rs. 25.300 million and remanded back certain expenses to DCIR. The resulted aggregate net tax impact stands at Rs. 125.469 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2015 (Accounting Year 2014) by allowing certain expenses and remanded back to ACIR for other matters. During the year certain expenses were allowed by ACIR. This resulted in an allowable amount of Rs. 154.201 million. The resulted aggregate net tax impact stands at Rs. 147.655 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2016 (Accounting Year 2015) by allowing certain expenses and remanded back to ACIR for other matters. During the year certain expenses were allowed by ACIR. This resulted in an allowable amount of Rs. 224.625 million. The resulted aggregate net tax impact stands at Rs. 80.557 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2018 (Accounting Year 2017) by allowing certain expenses resulting in an impact of Rs. 65.722 million. The resulted aggregate net tax impact stands at Rs. 194.376 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2019 (Accounting Year 2018) by disallowing certain expenses resulting in an impact of Rs. 173.799 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2020 (Accounting Year 2019) by disallowing certain expenses resulting in an impact of Rs. 873.437 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2021 (Accounting Year 2020) by disallowing certain expenses resulting in an impact of Rs. 1,734.859 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.



Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2022 (Accounting Year 2021) by disallowing certain expense resulting in an impact of Rs. 920.741 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Commissioner Inland Revenue (Appeals) has remanded back the order of Deputy Commissioner Inland Revenue (DCIR) against Federal Excise Duty levy on certain items for the period January 2013 to December 2015. The resulted aggregate net tax impact stands at Rs. 80.766 million.

Deputy Commissioner Inland Revenue (DCIR) has passed order against Federal Excise Duty levy on certain items for the period from January 2018 to December 2019. The resulted aggregate net tax impact stands at Rs. 17.524 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Commissioner (HQ), Punjab Revenue Authority has passed order for the period from January to December 2016 levying Punjab Sales Tax on services on certain items resulting in an impact of Rs. 112.641 million. Appellate Tribunal – Punjab Revenue Authority has remanded back the order of Commissioner (HQ), Punjab Revenue Authority.

Commissioner Inland Revenue (Appeals) has passed orders for tax years 2009 and 2011 confirming disallowance of provision for non-performing loans, other provisions and amortization of intangible assets having an aggregate tax impact of Rs. 15.372 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned orders.

Commissioner Inland Revenue (Appeals), Mirpur AJ&K has annulled the amendments made by Assistant Commissioner Inland Revenue, Mirpur AJ&K for Tax Year 2014 to 2018. This resulted in a favorable aggregate net tax impact of Rs. 93.443 million.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2019 by disallowing certain expenses resulting in an impact of Rs. 92.311 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2020 by disallowing certain expenses resulting in an impact of Rs. 6.608 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2021 by disallowing certain expenses resulting in an impact of Rs. 7.031 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2022 by disallowing certain expenses resulting in an impact of Rs. 12.804 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

The management, based on the opinion of its tax advisor, is confident about the favorable outcome of the above matters.

### 23. DERIVATIVE INSTRUMENTS

The Bank deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principal view of hedging the risks arising from its trade business. As per the Bank's policy, these contracts are reported on their fair value at the statement of financial position date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealised gains and losses on these contracts are recorded in the statement of financial position under "other assets / other liabilities". These products are offered to the Bank's customers to protect from unfavourable movements in foreign currencies. The Bank hedges such exposures in the inter - bank foreign exchange market.



# 23.1 Product Analysis

				2023					
		CON	ITRACT	SI	WAP	T	OTAL		
	Counter Parties	Notional Principal	Mark to Market gain / (loss)	Notional Principal (Rupees	Mark to Market gain / (loss) s in '000)	Notional Principal	Mark to Market gain / (loss)		
	Banks Hedging	33,947,415	587,431	67,117,360	775,893	101,064,775	1,363,324		
	Other Entities Hedging	103,109,361	(1,544,654)	-	-	103,109,361	(1,544,654)		
	<b>Total</b> Hedging	137,056,776	(957,223)	67,117,360	775,893	204,174,136	(181,330)		
				2	022				
	Banks Hedging	6,657,489	(79,494)	57,727,922	472,630	64,385,411	393,136		
	Other Entities Hedging	50,127,080	1,186,455	_	-	50,127,080	1,186,455		
	Total Hedging	56,784,569	1,106,961	57,727,922	472,630	114,512,491	1,579,591		
23.2	Maturity Analysis				2023				
			Number of Contracts	Notional Principal		ark to Market			
				(1	Negative Rupees in '000	Positive 0)	Net		
	Upto 1 month 1 to 3 months 3 to 6 months 6 months to 1 year		379 568 400 340	83,672,301 72,676,016 41,419,915 6,405,904	(648,268) (1,330,312) (379,053) (146,679)	1,093,484 660,930 465,153 103,415	445,216 (669,382) 86,100 (43,264)		
			1,687	204,174,136	(2,504,312)	2,322,982	(181,330)		
					2022				
	Upto 1 month 1 to 3 months 3 to 6 months 6 months to 1 year		309 469 318 53	44,674,521 50,246,423 16,445,297 3,146,250 114,512,491	(486,472) (535,680) (74,497) (9,564) (1,106,213)	1,246,699 904,348 420,589 114,168 2,685,804	760,227 368,668 346,092 104,604 1,579,591		



	Note	е	2023 (Rupe	2022 es in ' <b>000)</b>
24.	MARK-UP / RETURN / INTEREST EARNED		, ,	,
	On loans and advances On investments On deposits with financial institutions On securities purchased under resale agreements On lending to financial institutions On call money lendings	2	37,320,956 32,937,902 1,044,571 2,508,387 90,326 316 373,902,458	80,465,357 117,558,806 716,991 2,113,709 66,021  200,920,884
0.5	MARK UR (RETURN (INTEREST EVERNOER	=		
25.	MARK-UP / RETURN / INTEREST EXPENSED			
	Deposits Borrowings from SBP Subordinated debt Cost of foreign currency swaps Repurchase agreement borrowings Mark-up expense on lease liability against right-of-use assets Other borrowings	_	87,317,471 11,095,058 6,380,172 6,450,761 36,336,008 1,568,789 606,590 49,754,849	89,418,140 7,013,123 3,161,147 2,990,706 18,461,522 1,313,510 1,243,939 123,602,087
		=		
26	EEE AND COMMISSION INCOME			
26. 27.	FEE AND COMMISSION INCOME  Branch banking customer fees Investment banking fees Consumer finance related fees Card related fees (debit and credit cards) Credit related fees Commission on trade Commission on guarantees Commission on cash management Commission on home remittances Others  GAIN / (LOSS) ON SECURITIES - NET		1,931,099 115,621 45,187 3,686,735 395,209 5,962,923 900,637 258,408 523,426 51,874 13,871,119	1,380,944 97,747 53,877 2,858,630 456,071 5,480,866 766,519 252,702 186,047 61,699 11,595,102
21.	Realised 27.	4	1 722	194 000
	Unrealised-held for trading	. 1	1,732 –	184,029 (1,222)
	January State Control of the Control	-	1,732	182,807
		=		
27.1	Realised gain / (loss) on: Federal Government Securities Shares Mutual Funds	-	1,124 16,417 (15,809)	4,565 126,208 53,256
28.	OTHER INCOME	=	1,732	184,029
	Rent on property Gain on sale of fixed assets-net Recovery of expenses from customers Lockers rent Others	.1	12,840 453,343 466,718 25,718 2,311	11,690 448,906 348,436 21,871 3,833
		_	960,930	834,736
28.1	Includes courier, SWIFT, postage and other charges recovered fr	rom	customers.	



00	ODERATING EVENIORS	Note	2023 (Rupees	2022 in '000)
29.	OPERATING EXPENSES	00.4	00 170 000	04 075 504
	Total compensation expenses	29.1	28,179,302	21,975,534
	Property expenses Rent and taxes Insurance Utilities cost Security (including guards) Repair and maintenance (including janitorial charges) Depreciation  Information technology expenses Software maintenance Hardware maintenance Depreciation Amortisation Network charges  Other operating expenses Directors' fees and allowances Fees and allowances to Shariah Board Insurance Legal and professional charges		195,147 21,802 3,381,054 1,942,989 711,766 3,691,224 9,943,982 2,903,784 1,046,896 996,642 260,254 706,796 5,914,372 45,270 25,167 899,933 477,395	292,106 13,605 2,534,806 1,472,103 511,790 3,302,189 8,126,599 1,980,747 681,346 699,807 309,061 565,114 4,236,075 43,520 18,919 755,732 458,140
	Outsourced services costs Travelling and conveyance NIFT and other clearing charges Depreciation Repair and maintenance Training and development Postage and courier charges Communication Stationery and printing Marketing, advertisement and publicity Donations Auditors remuneration Commission and brokerage Entertainment and staff refreshment Vehicle running expenses Subscriptions and publications CNIC verification charges Security charges Others	29.2 29.3 29.4	3,528,424 506,478 217,715 2,175,461 2,556,051 134,966 377,041 2,223,443 1,838,722 1,802,011 619,060 17,506 1,550,903 683,377 4,414,345 333,153 220,583 757,476 831,638 26,236,118 70,273,774	2,173,515 441,032 198,238 1,707,582 1,942,999 67,010 383,873 701,072 1,262,891 630,714 392,000 15,601 945,992 527,788 2,805,810 266,736 184,711 645,805 879,161 17,448,841 51,787,049
29.1	Total compensation expense			
	Fees and allowances etc. Managerial remuneration Charge for defined benefit plan Contribution to defined contribution plan Rent and house maintenance Utilities Medical Charge for employees compensated absences Social security Staff indemnity	-	2,966,117 16,856,753 832,728 1,032,446 4,374,094 1,094,305 589,575 399,896 4,495 28,893 28,179,302	1,673,362 13,298,038 628,504 868,786 3,775,860 945,430 584,679 175,616 3,258 22,001 21,975,534



The compensation provided by the Bank to employees is composed of fixed pay structures and do not include any variable element that varies based on performance benchmarks or targets.

29.2 Total cost for the year included in other operating expenses relating to material outsourced activities is Rs. 73.861 million (2022: Rs. 49.465 million) paid to a company incorporated outside Pakistan. Material outsourcing arrangements are as follows:

	S.No.	Name of material outsourced activity	Name of service provider	Nature of service	
	1.	Point of Sale (POS) Acquiring	M/s. Wemsol (Private) Limited	Terminal Management & Merchant On Boarding	
	2.	Vision Plus-Credit Card System	M/s. Arab Financial Services (AFS)	) Cred	it Card
				2023	2022
				(Rupees	in '000)
29.3	The d	etail of donations is given below:			
	Al-Say	yyeda Benevolent Trust		6,000	12,000
		fe Foundation		20,000	15,000
	Ghula	man-e-Abbas Educational & Medica	al Trust*	12,000	6,000
	Habib	Education Trust**		12,000	12,000
		Medical Trust		12,000	12,000
		Poor Fund*		6,000	12,000
		e University of Management Scienc	es/		
		onal Management Foundation		-	50,000
		omeen Hospital Trust		12,000	_
		on Health & Education Foundation		125,000	75,000
		n Foundation (Memorial) Trust hts' Aid Foundation		101.000	2,000
				131,860	75,000
		atbai Habib Food and Clothing Trus atbai Habib Widows and Orphans T		12,000 12,000	12,000 12,000
		atibal Habib Widows and Orphans 1	iust	8,400	6,800
		ealth Foundation		0, <del>4</del> 00	1,000
		ndus Hospital		249,800	79,200
		idney Centre		,	10,000
		•		619,060	392,000

<sup>\*</sup> Mr. Murtaza H. Habib, Director, is Trustee of Ghulaman-e-Abbas Educational & Medical Trust and Habib Poor Fund.

<sup>\*\*</sup> Mr. Qumail R. Habib, Executive Director, is Managing Trustee of Habib Education Trust.

		2023	2022
		(Rupees in '000)	
29.4	Auditors' remuneration		•
	Audit fee	7,150	5,500
	Half yearly review	2,275	1,750
	Other certifications	5,699	6,665
	Gratuity fund	228	175
	Out of pocket expenses	2,154	1,511
		17,506	15,601
30.	OTHER CHARGES		
	Penalties imposed by the State Bank of Pakistan	228,401	156,435



31. PROVISIONS AND WRITE OFFS-NET	Note	2023 (Rupee	2022 s in ' <b>000)</b>
(Reversal) / provision for diminution in value of investments - net Provision against loans and advances - net Provision against other assets	8.3 9.4	(3,653,116) 7,662,137	8,951,736 4,003,163 948
Provision / (reversal) against off-balance sheet items Provision against balance with other banks Loss on revaluation of fixed asset - net	19.1 10.3	115,245 47 75,889	(85,126) 15 -
32. TAXATION		4,200,202	12,870,736
Current Prior years Deferred		37,487,623 2,948,228 (4,627,269) 35,808,582	20,562,121 - (4,248,498) 16,313,623
32.1 Relationship between tax expense and accounting pro-	fit		
Profit before taxation		71,127,957	32,883,852
Tax at the applicable rate of 39% (2022: 39%) Tax effects of: Items that are not deductible in determining		27,739,903	12,824,702
taxable income Prior years		(2,530,084) 2,948,228	(707,430)
Tax effect of super tax		7,650,535 35,808,582	4,196,351 16,313,623

# **32.1.1** The effective tax rate for the year is 50.34% (2022: 49.61%).

32.1.2 In terms of the provisions of Section 99D of the Income Tax Ordinance, 2001, the Federal Government through FBR's notification dated 21 November 2023, imposed additional tax at the rate of 40 percent in relation to the foreign exchange income of the banking sector for the financial years 2021 and 2022. The Bank has challenged the imposition of such additional tax before Lahore High Court. The Honorable Lahore High Court has granted stay and petition is pending for final adjudication. However, the Bank has made full provision for this tax in the financial statements, on prudence basis.

		Note	2023 2022 (Rupees in '000)	
33.	BASIC AND DILUTED EARNINGS PER SHARE			
	Profit for the year		35,319,375	16,570,229
			(Num	ber)
	Weighted average number of ordinary shares		1,111,425,416	1,111,425,416
			(Rupees)	
	Basic and diluted earnings per share		31.78	14.91
			2023 (Rupe	2022 es in ' <b>000)</b>
34.	CASH AND CASH EQUIVALENTS			
	Cash and balances with treasury banks Balances with other banks Overdrawn nostro accounts	5 6 16	141,815,998 6,580,672 (1,194,452)	94,163,585 15,067,261 (494,245)
			147,202,218	108,736,601



# 34.1 Reconciliation of movement of liabilities to cash flows arising from financing activities

		2023	
	Subordinated debt	Lease liability (Rupees in '000	Dividend payable ))
Balance as at 01 January 2023	29,991,600	14,213,811	632,731
Changes from financing cash flows Payments against subordinated debt Payment against lease liability-net Dividend paid	(6,400) - -	(3,295,084) –	- (17,493,572)
Total changes from financing cash flows	(6,400)	(3,295,084)	(17,493,572)
Other changes Addition to right-of-use-assets-net Mark-up expense on lease liability against right-of-use assets Final cash dividend (Rs. 7.00 per share)-December 2022 Interim cash dividend (Rs. 4.50 per share)-June 2023 Interim cash dividend (Rs. 4.50 per share)-September 2023	- - - -	2,146,362 1,568,789 - - - - 2,715,151	- 7,779,978 5,001,416 5,001,416 17,782,810
Balance as at 31 December 2023	29,985,200	3,715,151 14,633,878	921,969
Balance as at 51 Beschiber 2020			
	Subordinated debt	2022 Lease liability (Rupees in '000	Dividend payable
Balance as at 01 January 2022	15,995,200	12,235,539	546,228
Changes from financing cash flows Receipts against subordinated debt-net Payment against lease liability-net Dividend paid	13,996,400	(2,759,611) –	- (7,693,475)
Total changes from financing cash flows	13,996,400	(2,759,611)	(7,693,475)
Other changes Addition to right-of-use-assets-net Mark-up expense on lease liability against right-of-use assets Final cash dividend (Rs. 7.00 per share)-December 2021		3,424,373 1,313,510 -	7,779,978
Balance as at 31 December 2022	29,991,600	4,737,883	7,779,978
STAFF STRENGTH		2023 (Numbe	2022
Permanent Temporary / on contractual basis		16,766 216	16,201 271
Bank's own staff at end of the year Outsourced		16,982 3,550	16,472 3,362
Total staff strength		20,532	19,834
Domestic Offshore		20,486 46	19,788 46
		20,532	19,834

35.

35.1



#### 36. **DEFINED BENEFIT PLAN**

#### 36.1 **General description**

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The benefits under the gratuity scheme are payable on retirement at the age of 60 years or on earlier cessation of service as under:

Number of years of eligible service completed:	Amount of gratuity payable:
Less than 5 years	Nil
5 years or more but less than 10 years	1/3rd of basic salary for each year served
10 years or more but less than 15 years	2/3rd of basic salary for each year served
15 years or more	Full basic salary for each year served

The Bank's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method. All actuarial gains / losses are recognised in 'other comprehensive income' as they occur and are not reclassified to profit and loss account in subsequent periods.

#### 36.2 Number of employees under the scheme

The number of employees covered under the defined benefit scheme are 16,793 (2022: 16,180).

#### 36.3 Principal actuarial assumptions

The latest actuarial valuation of the scheme was carried out on 31 December 2023 and the significant assumptions used for actuarial valuation were as follows:

	2023	2022
Discount rate	15.50%	14.50%
·		14.50%
•		13.50%
1041 2		13.50%
,	•	,
Rates of employee turnover	Moderate	Moderate
Reconciliation of payable to defined benefit plan	2023	2022
	(Rupee	s in '000)
Present value of obligations	8,964,117	6,616,783
Fair value of plan assets	(6,764,034)	(5,239,978)
Payable	2,200,083	1,376,805
Movement in defined benefit obligations		
Obligation at the beginning of the year	6,616,783	5,252,581
Current service cost	646,160	520,208
Interest cost	979,667	632,235
Benefits paid during the year	(283,344)	(129,371)
Remeasurement loss	1,004,851	341,130
Obligation at the end of the year	8,964,117	6,616,783
	Expected rate of return on plan assets Expected rate of salary increase: Year 1 Year 2 Mortality rates (for death in service) Rates of employee turnover  Reconciliation of payable to defined benefit plan  Present value of obligations Fair value of plan assets Payable  Movement in defined benefit obligations  Obligation at the beginning of the year Current service cost Interest cost Benefits paid during the year Remeasurement loss	Discount rate  Expected rate of return on plan assets  Expected rate of salary increase: Year 1 Year 2  Mortality rates (for death in service) Rates of employee turnover  Reconciliation of payable to defined benefit plan  Present value of obligations Fair value of plan assets Payable  Payable  Obligation at the beginning of the year Current service cost Interest cost Benefits paid during the year Remeasurement loss  15.50%  SLIC(2001-05)-1 3  Moderate  SLIC(2001-05)-1 3  (Rupee  4,964,117 (6,764,034)  2,200,083  6,616,783  6,616,783  6,46,160  979,667



		Note	2023 (Rupees	2022 s in ' <b>000)</b>
36.6	Movement in fair value of plan assets			
	Fair value at the beginning of the year Interest income on plan assets Contribution by the Bank-net Actual benefits paid during the year Remeasurement gain / (loss) on plan assets	36.8.2	5,239,978 793,099 832,728 (283,344) 181,573	4,278,268 523,939 628,504 (129,371) (61,362)
	Fair value at the end of the year		6,764,034	5,239,978
36.7	Movement in payable under defined benefit scheme	ne		
	Opening balance Charge for the year Contribution by the Bank Remeasurement loss recognised in Other Comprehensive Income during the year	36.8.2	1,376,805 832,728 (832,728) 823,278	974,313 628,504 (628,504) 402,492
	Closing balance		2,200,083	1,376,805
36.8 36.8.1	Charge for defined benefit plan  Cost recognised in profit and loss			
	Current service cost Net interest on defined benefit liability		646,160 186,568 832,728	520,208 108,296 628,504
36.8.2	Re-measurements recognised in OCI during the year	ear		
	Loss on obligation - Financial assumptions - Experience assumptions		887,465 117,386 1,004,851	95,997 245,133 341,130
	Actuarial (gain) / loss on plan assets		(181,573)	61,362
	Total remeasurement loss recognised in OCI		823,278	402,492
36.9	Components of plan assets			
	Cash and cash equivalents-net		1,173,381	20,897
	Government securities		5,590,653	5,219,081
	Total fair value of plan assets		6,764,034	5,239,978



36.10 Sensitivity analysis	2023 (Rupees in '000)
1% increase in discount rate	8,160,615
1% decrease in discount rate	9,899,480
1% increase in expected rate of salary increase	9,933,541
1% decrease in expected rate of salary increase	8,118,733
	2024 (Rupees in '000)
36.11 Expected contributions to be paid to the funds in the next financial year	1,205,128
36.12 Expected charge for the next financial year	1,205,128
36.13 Maturity profile	2023 (Rupees in '000)
The weighted average duration of the obligation is 9.65 years.	
Distribution of timing of benefit payments within the next 12 months (next annual reporting period) between 1 and 5 years between 6 and 10 years	737,810 3,376,529 9,614,670 13,729,009

### 36.14 Funding Policy

The Bank will fund the yearly contribution to the defined benefit plan each year, as per the amount calculated by the valuer.

### 36.15 Significant Risk

### **Asset Volatility**

The Defined Benefit Gratuity Fund is almost entirely invested in Government Bonds with mostly floating income bonds. Almost 82.65% of the total investment (Rs. 5.591 billion) is invested in PIBs. This gives rise to significant reinvestment risk.

The asset class is volatile with reference to the yield on PIBs. This risk should be viewed together with change in the bond yield risk.

### **Changes in Bond Yields**

There are two dimensions to the changes in bond yields: first, as described above; second, the valuation of the gratuity liability is discounted with reference to these bond yields. So any increase in bond yields will lower the gratuity liability and vice versa, but, it will also lower the asset values.

### **Inflation Risk**

The salary inflation is the major risk that the gratuity fund liability carries. In a general economic sense and in a longer view, there is a case that if bond yields increase, the change in salary inflation generally offsets the gains from the decrease in discounted gratuity liability. But viewed with the fact that asset values will also decrease, the salary inflation does, as an overall affect, increases the net liability of the Bank.



### Life Expectancy / Withdrawal Rate

The gratuity is paid off at the maximum of age 60. The life expectancy is in almost minimal range and is quite predictable in the ages when the employee is in the accredited employment of the Bank for the purpose of the gratuity. Thus, the risk of life expectancy is almost negligible. However, had a post retirement benefit been given by the Bank like monthly pension, post retirement medical etc., this would have been a significant risk which would have been quite difficult to value even by using advance mortality improvement models.

The withdrawal risk is dependent upon the: benefit structure; age and retention profile of the staff; the valuation methodology; and long-term valuation assumptions.

### **Other Risks**

Though, not imminent and observable, over long term there are some risks that may crystallize. This includes:

#### **Model Risk**

The defined benefit gratuity liability is usually actuarially valued each year. Further, the assets in the gratuity fund are also marked to market. This two-tier valuation gives rise to the model risk.

### **Retention Risk**

The risk that employee will not be motivated to continue the service or start working with the Bank if no market comparable retirement benefit is provided.

### **Final Salary Risk**

The risk, for defined benefit gratuity, that any disproportionate salary merit increases in later service years will give rise to multiplicative increase in the gratuity liability as such increase is applicable to all the past years of service.

# Operational Risk related to a Separate Entity

Retirement benefits are funded through a separate trust fund which is a different legal entity than the Bank.

Generally, the protocols, processes and conventions used throughout the Bank are not applicable or are not actively applied to the retirement benefit funds. This gives rise to some specific operational risks.

# **Compliance Risk**

The risk that retirement benefits offered by the Bank does not comply with minimum statutory requirements.

### Legal / Political Risk

The risk that the legal / political environment changes and the Bank is required to offer additional or different retirement benefits than what the Bank projected.

### 37. DEFINED CONTRIBUTION PLAN

The general description of the plan is included in note 4.9.

2023

Contributions made during the year :

(Rupees in '000)

Employer's contribution

1,032,666

Employees' contribution

1,032,666

The number of employees covered under the defined contribution plan are 15,243 (2022: 14,282).



# 38. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

# 38.1 Total Compensation Expense

2023							
		Director	 S				
	Chairman	Executives (other than CE)	Non- Executives	Members Shariah Board	Chief Executive	Key Management Personnel	Other Risk Takers / Controllers
				(Rupees in '00	00)		
Fees and allowances etc.	11,520	_	33,750	_	_	_	_
Managerial remuneration	_	47,375	_	16,665	115,067	627,506	2,187,409
Charge for defined benefit plan Contribution to defined	-	_	-	_	45,421	132,025	222,518
contribution plan	_	_	_	220	8,107	38,590	152,692
Rent and house maintenance	_	13,350	_	6,298	32,427	179,188	626,639
Utilities	_	3,338	_	1,576	8,107	44,797	156,659
Medical	_	_	_	144	_	1,224	43,063
Others	_	_	_	264	_	2,809	322,132
Total	11,520	64,063	33,750	25,167	209,129	1,026,139	3,711,112
Number of persons	1	1	8	4	1	34	1,233
				2022			
Fees and allowances etc.	11,520	_	32,000	_	_	_	_
Managerial remuneration	_	38,873	_	12,373	87,733	428,206	1,843,317
Charge for defined benefit plan Contribution to defined	_	_	_	_	39,161	99,627	257,513
contribution plan	_	_	_	218	6,640	25,489	135,012
Rent and house maintenance	_	11,662	_	4,736	26,560	131,845	566,053
Utilities	_	2,916	_	1,184	6,640	32,961	141,513
Medical	_	_	_	144	_	1,065	41,164
Others				264		3,608	199,621
Total	11,520	53,451	32,000	18,919	166,734	722,801	3,184,193
Number of persons	1	1	10	4	1	33	1,189



Chief Executive, Executive Director, Members Shariah Board, Key Management Personnel and Other Risk Takers / Controllers are entitled to Bank's maintained cars with fuel in accordance with the terms of their employment and are entitled to medical and life insurance benefits in accordance with the policy of the Bank. In addition, the Chief Executive and Executive Director are also provided with drivers, security arrangements and payment of travel bills in accordance with their terms of employment.

Chairman of the Board is also entitled to Bank's maintained cars with fuel, security guard services, payment of utility bills, club and entertainment bills, travelling bills, appropriate office, staff, and administrative support.

### 38.2 Remuneration paid to Directors for participation in Board and Committee Meetings

20	22
<b>Z</b> U	23

	_	Meeting Fees							
	-				For Board (	Committees			
S.No. Name of Director	For Board Meetings	Audit Committee	Human Resource & Remuneration Committee	Risk Management Committee	Credit Risk Management Committee	IFRS 9 Committee	IT Committee	Total Amount Paid	
			(Rupees in '000)						
1.	Mr. Abbas D. Habib	3,840	_	3,840	_	_	_	3,840	11,520
2.	Mr. Anwar Haji Karim	1,000	2,000	_	1,000	_	_	_	4,000
3.	Ms. Farhana Mowjee Khan	1,000	2,000	1,000	1,000	_	750	_	5,750
4.	Syed Mazhar Abbas	1,000	2,000	1,000	_	1,000	_	_	5,000
5.	Syed Hasan Ali Bukhari	_	_	_	_	_	_	_	_
6.	Mr. Safar Ali Lakhani	_	_	_	_	_	_	_	_
7.	Mr. Murtaza H. Habib	1,000	_	1,000	_	1,000	_	_	3,000
8.	Mr. Arshad Nasar	1,000	2,000	1,000	_	1,000	1,000	1,000	7,000
9.	Mr. Adnan Afridi	1,000	_	_	1,000	_	_	_	2,000
10.	Mr. Mohammad Rafiquddin Mehkar	i 1,000	2,000	_	1,000	1,000	_	_	5,000
11.	Mr. Javed Iqbal	1,000	_	-	_	-	_	1,000	2,000
	-	11,840	10,000	7,840	4,000	4,000	1,750	5,840	45,270



	2022							
				Meetin	g Fees			
				For Board (	Committees			
			Human					
			Resource &	Risk	Credit Risk			Total
S.No. Name of Director	For Board	Audit	Remuneration	Management	Management	IFRS 9	IT	Amount
	Meetings	Committee	Committee	Committee	Committee	Committee	Committee	Paid
				(Rupee	s in '000)			
1. Mr. Abbas D. Habib	3,840	_	3,840	_	_	_	3,840	11,520
2. Mr. Anwar Haji Karim	1,000	1,750	_	1,000	_	_	_	3,750
3. Ms. Farhana Mowjee Khan	1,000	1,000	1,000	1,000	_	_	_	4,000
<ol><li>Syed Mazhar Abbas</li></ol>	1,000	1,750	1,000	_	1,500	_	500	5,750
<ol><li>Syed Hasan Ali Bukhari</li></ol>	250	500	250	_	250	250	_	1,500
<ol><li>6. Mr. Safar Ali Lakhani</li></ol>	250	500	_	250	250	_	_	1,250
7. Mr. Murtaza H. Habib	1,000	_	500	_	1,500	_	_	3,000
8. Mr. Arshad Nasar	1,000	1,750	1,000	_	1,000	1,000	1,000	6,750
9. Mr. Adnan Afridi	1,000	_	_	1,000	_	_	_	2,000
10.Mr. Mohammad Rafiquddin Mehka	ri 500	1,000	_	500	1,000	_	_	3,000
11.Mr. Javed Iqbal	500						500	1,000
	11,340	8,250	7,590	3,750	5,500	1,250	5,840	43,520

# 38.3 Remuneration paid to Shariah Board Members

	2023					
		Resident	Non-Resident		Resident	Non-Resident
Items	Chairman	Member	Members	Chairman	Member	Members
			(Rupees	in '000)		
Managerial remuneration	7,996	3,117	5,552	6,000	2,133	4,240
Contribution to defined contribution plan	_	220	_	_	218	_
Rent and house maintenance	3,198	880	2,220	2,400	640	1,696
Utilities	800	220	556	600	160	424
Medical	36	36	72	36	36	72
Others	_	264	_	_	264	_
Total	12,030	4,737	8,400	9,036	3,451	6,432
Number of persons	1	1	2	1	1	2



### 39. FAIR VALUE MEASUREMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Fair value of financial instruments is based on:

Federal Government securities PKRV rates (Reuters page)
Foreign securities Market prices / Mashreqbank PSC

Listed securities Prices quoted at Pakistan Stock Exchange Limited
Mutual funds Net asset values declared by respective funds
Unlisted equity investments Break-up value as per latest available audited financial

statements

Fair value of fixed term advances of over one year, staff loans and fixed term deposits of over one year cannot be calculated with sufficient reliability due to non - availability of relevant active market for similar assets and liabilities. The provision for impairment of debt securities and loans and advances has been calculated in accordance with the Bank's accounting policies as stated in notes 4.12 and 4.4.

### 39.1 Fair value of financial assets

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

There were no transfers between levels 1 and 2 during the year.

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

_	2023				
On balance sheet financial instruments	Level 1	Level 2 (Rupees	Level 3 in '000)	Total	
Financial assets-measured at fair value Investments Federal Government Securities	_	1,108,519,495	_	1,108,519,495	
Shares	4,015,046	-	_	4,015,046	
Non-Government Debt Securities	4,988,532	4,188,251	_	9,176,783	
Foreign Securities	-	5,886,195	_	5,886,195	
Units of Mutual Funds	-	4,264,072	_	4,264,072	
inancial assets disclosed but not measured at fair value Investments					
Federal Government Securities	-	358,464,148	_	358,464,148	
Non-Government Debt Securities Associates	_	1,823,596	-	1,823,596	
Mutual Funds	_	4,685,268	_	4,685,268	
ff balance s eet financial instruments measured at fair value					
For ard purchase of foreign e change contracts	_	122,491,971	_	122,491,971	
For ard sale of foreign e change contracts	_	81,500,835	_	81,500,835	



	Level 1	Level 2	Level 3	Total			
On balance sheet financial instruments	(Rupees in '000)						
Financial assets-measured at fair value							
Investments							
Federal Government Securities	_	951,134,112	_	951,134,112			
Shares	3,023,291	_	_	3,023,291			
Non-Government Debt Securities	4,415,203	5,139,900	_	9,555,103			
Foreign Securities	_	4,118,155	_	4,118,155			
Units of Mutual Funds	_	3,476,377	_	3,476,377			
inancial assets disclosed but not measured at fair value							
Investments							
Federal Government Securities	_	169,562,245	-	169,562,245			

2022

1,037,110

4,655,089

80,387,622

35,704,460

- **39.2** Certain fixed assets and non banking assets acquired in satisfaction of claims have been carried at revalued amounts determined by professional valuer (level 3 measurement) based on their assessment of the market value.
- **39.3** Foreign exchange contracts are valued using exchange rates declared by the State Bank of Pakistan.

# 40. TRUST ACTIVITIES

Associates Mutual Funds

Non-Government Debt Securities

ff balance s eet financial instruments

For ard sale of foreign e change contracts

For ard purchase of foreign e change contracts

measured at fair value

The Bank is not engaged in any trust activities other than holding investments of individuals and entities in its IPS account maintained with the State Bank of Pakistan.

1,037,110

4,655,089

80,387,622

35,704,460



# 41. SEGMENT INFORMATION

# 41.1 Segment details with respect to Business Activities

The segment analysis with respect to business activity is as follows:

		2023	
	Commercial banking	Retail banking	Total
Profit and loss account		(Rupees in '000)	
Mark-up / return / profit	321,829,848	52,072,610	373,902,458
Inter segment revenue - net	_	90,307,947	90,307,947
Non mark-up / return / interest income	5,742,168	17,485,089	23,227,257
Total income	327,572,016	159,865,646	487,437,662
Segment direct expenses	(199,663,947)	(122,137,609)	(321,801,556)
Inter segment expense allocation	(90,307,947)	-	(90,307,947)
Total expenses	(289,971,894)	(122,137,609)	(412,109,503)
Provisions	(4,195,785)	(4,417)	(4,200,202)
Profit before tax	33,404,337	37,723,620	71,127,957
Statement of financial position			
Cash and bank balances	139,759,529	8,637,141	148,396,670
Investments	1,503,895,348	_	1,503,895,348
Net inter segment lending	_	1,277,340,122	1,277,340,122
Lendings to financial institutions	1,649,716	_	1,649,716
Advances - performing	811,562,903	50,538,983	862,101,886
<ul> <li>non-performing net of provision</li> </ul>	7,290,737	66,186	7,356,923
Others	205,230,834	12,388,736	217,619,570
Total assets	2,669,389,067	1,348,971,168	4,018,360,235
Borrowings	477,438,034	_	477,438,034
Subordinated debt	29,985,200	-	29,985,200
Deposits and other accounts	699,206,208	1,234,830,302	1,934,036,510
Net inter segment borrowing	1,277,340,122	-	1,277,340,122
Others	62,527,369	110,426,207	172,953,576
Total liabilities	2,546,496,933	1,345,256,509	3,891,753,442
Equity	122,892,134	3,714,659	126,606,793
Total equity and liabilities	2,669,389,067	1,348,971,168	4,018,360,235
Contingencies and commitments	473,348,064	87,278	473,435,342



	2022					
	Commercial	Retail	Total			
	banking	banking				
Profit and loss account		(Rupees in '000)				
Mark-up / return / profit	178,917,157	22,003,727	200,920,884			
Inter segment revenue-net	-	54,017,823	54,017,823			
Non mark-up / return / interest income	10,886,123	10,310,181	21,196,304			
Total income	189,803,280	86,331,731	276,135,011			
Segment direct expenses	(114,422,911)	(61,939,689)	(176,362,600)			
Inter segment expense allocation	(54,017,823)	_	(54,017,823)			
Total expenses	(168,440,734)	(61,939,689)	(230,380,423)			
Provisions	(12,804,802)	(65,934)	(12,870,736)			
Profit before tax	8,557,744	24,326,108	32,883,852			
Statement of financial position						
Cash and bank balances	95,446,058	13,784,788	109,230,846			
Investments	1,158,520,697	_	1,158,520,697			
Net inter segment lending	_	940,663,885	940,663,885			
Lendings to financial institutions	15,568,607	_	15,568,607			
Advances - performing	707,798,504	102,621,595	810,420,099			
- non-performing net of provision	3,069,270	45,421	3,114,691			
Others	152,565,414	22,647,382	175,212,796			
Total assets	2,132,968,550	1,079,763,071	3,212,731,621			
Borrowings	418,989,460	_	418,989,460			
Subordinated debt	29,991,600	_	29,991,600			
Deposits and other accounts	594,495,846	973,642,209	1,568,138,055			
Net inter segment borrowing	940,663,885	-	940,663,885			
Others	60,546,297	99,160,373	159,706,670			
Total liabilities	2,044,687,088	1,072,802,582	3,117,489,670			
Equity	88,281,462	6,960,489	95,241,951			
Total equity and liabilities	2,132,968,550	1,079,763,071	3,212,731,621			
Contingencies and commitments	389,420,252	287,644	389,707,896			



# 41.2 Segment details with respect to geographical locations

# **Geographical Segment Analysis**

**Contingencies and commitments** 

	2023				
	Pakistan	Middle East	Asia Pacific	Total	
		(Rupees in	ו '000)		
Profit and loss account					
Mark-up / return / profit	366,579,384	4,008,839	3,314,235	373,902,458	
Non mark-up / return / interest income	22,485,498	410,425	331,334	23,227,257	
Total income	389,064,882	4,419,264	3,645,569	397,129,715	
Segment direct expenses	(316,130,567)	(3,192,146)	(2,478,843)	(321,801,556)	
(Provisions) / reversals	(7,999,328)	2,088,613	1,710,513	(4,200,202)	
Profit before tax	64,934,987	3,315,731	2,877,239	71,127,957	
Statement of financial position					
Cash and bank balances	148,211,172	111,350	74,148	148,396,670	
Investments	1,472,688,775	18,039,187	13,167,386	1,503,895,348	
Net inter segment lending	9,865,125	32,365,720	1,099,850	43,330,695	
Lending to financial institutions	1,649,716	-	-	1,649,716	
Advances-performing	837,654,420	12,067,767	12,379,699	862,101,886	
-non-performing net of provision	6,645,086	-	711,837	7,356,923	
Others	210,429,287	6,641,539	548,744	217,619,570	
Total assets	2,687,143,581	69,225,563	27,981,664	2,784,350,808	
Borrowings	477,438,034	_	_	477,438,034	
Subordinated debt	29,985,200	-	-	29,985,200	
Deposits and other accounts	1,871,448,322	45,390,647	17,197,541	1,934,036,510	
Net inter segment borrowing	22,303,294	10,964,974	10,062,427	43,330,695	
Others	165,816,741	6,751,803	385,032	172,953,576	
Total liabilities	2,566,991,591	63,107,424	27,645,000	2,657,744,015	
Equity	120,151,990	6,118,139	336,664	126,606,793	
Total equity and liabilities	2,687,143,581	69,225,563	27,981,664	2,784,350,808	

453,245,382

19,339,604

850,356

473,435,342



	2022				
	Pakistan	Middle East	Asia Pacific	Total	
		(Rupees in	(000)		
Profit and loss account					
Mark-up / return / profit	195,467,434	2,267,133	3,186,317	200,920,884	
Non mark-up / return / interest income	20,135,193	438,013	623,098	21,196,304	
Total income	215,602,627	2,705,146	3,809,415	222,117,188	
Segment direct expenses	(173,385,454)	(1,391,275)	(1,585,871)	(176,362,600)	
(Provisions) / reversals	(926,600)	(5,177,887)	(6,766,249)	(12,870,736)	
Profit / (loss) before tax	41,290,573	(3,864,016)	(4,542,705)	32,883,852	
Statement of financial position					
Cash and bank balances	108,019,850	1,153,020	57,976	109,230,846	
Investments	1,139,790,428	10,712,788	8,017,481	1,158,520,697	
Net inter segment lending	7,359,004	22,085,705	2,027,263	31,471,972	
Lendings to financial institutions	15,568,607	_	-	15,568,607	
Advances-performing	777,823,881	12,885,227	19,710,991	810,420,099	
-non-performing net of provision	1,270,203	113,215	1,731,273	3,114,691	
Others	159,613,433	2,045,003	13,554,360	175,212,796	
Total assets	2,209,445,406	48,994,958	45,099,344	2,303,539,708	
Borrowings	418,989,460	_	_	418,989,460	
Subordinated debt	29,991,600	-	_	29,991,600	
Deposits and other accounts	1,507,585,694	37,610,725	22,941,636	1,568,138,055	
Net inter segment borrowing	8,907,427	9,386,267	13,178,278	31,471,972	
Others	144,713,951	1,986,726	13,005,993	159,706,670	
Total liabilities	2,110,188,132	48,983,718	49,125,907	2,208,297,757	
Equity	99,257,274	11,240	(4,026,563)	95,241,951	
Total equity and liabilities	2,209,445,406	48,994,958	45,099,344	2,303,539,708	
Contingencies and commitments	382,493,331	5,722,879	1,491,686	389,707,896	

# 42. RELATED PARTY TRANSACTIONS

Related parties of the Bank comprise subsidiaries, associates, directors, key management personnel and other related parties.

Transactions with related parties of the Bank are carried out on arm's length basis in terms of the policy as approved by the Board of Directors. The transactions with employees of the Bank are carried out in accordance with the terms of their employment.



Transactions with related parties, other than those disclosed in note 10.5, 20.3 and 38 are summarised as follows:

•										
			2023					2022		
	Directors	Key management personnel	Subsidiaries	Associates	Other related parties	Directors	Key management personnel	Subsidiaries	Associates	Other related parties
Investments					(Rupee	s in '000)				
Opening balance	-	-	883,250	4,614,652	386,597	-	-	883,250	7,764,656	305,998
Investment made during the year Investments adjusted / redeemed / disposed off during the year	-	-	-	_	-	_	-	_	8,200,000 (11,350,004)	50,000
Surplus on revaluation	_	_	_	-	267,489	_	-	_	(11,000,004)	30,599
Closing balance	-	-	883,250	4,614,652	654,086	_	-	883,250	4,614,652	386,597
Advances										
Opening balance	1,310	320,774	265,950	-	1,023,207	1,620	195,482 328,735	463,425	-	2,417,285
Addition during the year Repaid during the year	26,499 (23,761)	277,173 (252,912)	32,427,242 (32,104,223)	_	31,872,765 (31,215,190)	90,890 (91,200)	328,735 (203,443)	20,685,721 (20,883,196)	-	40,985,490 (42,379,568)
Closing balance	4,048	345,035	588,969	-	1,680,782	1,310	320,774	265,950	_	1,023,207
Operating fixed assets										
Right of use		-	-	-	5,111		_	_	_	9,199
Other assets										
Interest / mark-up accrued		451	22,170	-	47,832		177	14,837	-	25,879
L/C acceptances		-	-	-	207,281		-	-	-	323,894
Dividend receivable	_	-	-	11,047	-		-	-	-	-
Advance for subscription	_	-	1,000,000	-			-	-	-	
Other receivable	-	-	25,537	-	-	_	-	-	6,345	_
Subordinated debt										
Opening balance	-	-	-	-	44,000	-	-	-	-	44,000
Issued / purchased during the year		-	<del>-</del>	-	150,000			<u>-</u>		44,000
Closing balance		-		-	194,000					44,000
Deposits and other accounts		004 555	400.404	4 ==0 444		700.040	774.400	00.004	50.000	0.000.050
Opening balance Received during the year	569,762 5,549,523	691,575 6,766,311	132,421 18,745,447	1,770,411 653,642,242	5,223,723 169,329,325	769,918 4,487,172	774,436 5,939,373	90,084 11,589,748	59,383 582,767,296	6,936,252 174,705,011
Withdrawn during the year	(5,347,792)	(6,663,537)	(17,561,321)	(636,063,529)	(165,143,846)	(4,687,328)	(6,022,234)	(11,547,411)	(581,056,268)	(176,417,540)
Closing balance	771,493	794,349	1,316,547	19,349,124	9,409,202	569,762	691,575	132,421	1,770,411	5,223,723
Other liabilities										
Interest / mark-up payable	921	2,456	-	-	12,008	73	1,598	-	-	24,737
Payable to staff retirement fund	_	-	-	-	2,200,083		-	-	-	1,376,805
Other liabilities		540	1,782	-	_		113	836	-	_
Contingencies and commitments	_	-	-	-	1,193,643	_	-	-	-	1,004,215
Other transactions - Investor Portfolio Securities										
Opening balance	-	-	120,000	-	16,314,700	-	-	75,000	-	4,791,800
Increased during the year	-	-	_	-	20,732,500	-	-	45,000	-	25,764,700
Decreased during the year		-	(75,000)	-	(18,183,700)		-	100,000	-	(14,241,800)
Closing balance		-	45,000		18,863,500			120,000		16,314,700



# 42.1 RELATED PARTY TRANSACTIONS

			2023					2022		
	Directors	Key	Subsidiaries	Associates	Other related	Directors	Key	Subsidiaries	Associates	Other related
		management			parties		Management			parties
		personnel					personnel			
					(Rupees i	n '000)				
Income										
Mark-up / return / interest earned	-	20,145	58,464	-	162,955	4	14,941	62,358	-	139,329
Fee and commission income	147	824	19	215	16,163	116	508	23	94	7,909
Dividend income	-	-	-	863,023	82,614	-	-	-	669,111	53,996
Net gain on sale / redemption of										
securities and units of mutual funds	-	-	-	-	-	-	-	-	53,256	332
Rental Income	-	-	12,840	-	-	-	-	11,690	-	-
Other income	-	-	779	-	540	-	-	785	-	587
Expense										
Mark-up / return / interest expensed	108,392	111,547	38,411	953,239	1,464,684	60,358	86,439	21,275	667,018	714,419
Operating expenses	-	-	-	-	5,238	-	-	-	-	36,888
Brokerage commission	-	-	6,924	-	-	-	-	5,688	-	-
Salaries and allowances	-	1,074,789	-	-	-	-	861,408	-	-	-
Bonus	-	258,180	-	-	-	-	183,996	-	-	-
Contribution to defined contribution plan	-	48,972	-	-	-	-	35,567	-	-	-
Contribution to defined benefit plan	-	193,585	-	-	-	-	155,512	-	-	-
Staff provident fund	-	-	-	-	1,032,666	-	-	-	-	869,004
Staff gratuity fund	-	-	-	-	832,728	-	-	-	-	628,504
Directors' fees	43,270	-	-	-	-	41,520	-	-	-	-
Donation	-	-	-	-	30,000	_	-	-	-	30,000
Insurance premium paid	-	-	-	-	342,344	_	-	-	-	243,851
Insurance claims settled	-	-	-	-	47,446	-	-	-	-	54,343



## 43. CAPITAL ADEQUACY, LEVERAGE RATIO AND LIQUIDITY REQUIREMENTS

	2023 (Rupee	2022 es in ' <b>000)</b>
Minimum Capital Requirement (MCR):		
Paid-up capital	11,114,254	11,114,254
Capital Adequacy Ratio (CAR):		
Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital	106,748,559 13,149,415	88,523,529 13,331,030
Total Eligible Tier 1 Capital Eligible Tier 2 Capital	119,897,974 38,239,758	101,854,559 30,082,013
Total Eligible Capital (Tier 1 + Tier 2)	158,137,732	131,936,572
Risk Weighted Assets (RWAs): Credit Risk Market Risk Operational Risk Total	778,517,551 22,589,366 197,102,489 998,209,406	735,957,692 11,889,046 147,320,337 895,167,075
	2023	2022
	(Perc	entage)
Common Equity Tier 1 Capital Adequacy Ratio	10.694%	9.889%
Tier 1 Capital Adequacy Ratio	12.011%	11.378%
Total Capital Adequacy Ratio	15.842%	14.739%

# **Minimum Capital Requirement (MCR)**

The MCR standard sets the paid-up capital that the Bank is required to hold at all times. As of the statement of financial position date, the Bank's paid-up capital stands at Rs. 11.114 billion as against the required MCR of Rs. 10 billion.

# **Minimum Capital Adequacy Ratio (CAR)**

The CAR on the basis of above framework works out to be as follows:

2023	2022
(Pe	rcentage)

Required CAR	11.500%	11.500%
CAR on Bank level	15.842%	14.739%

The Bank calculates capital requirement as per Basel III regulatory framework, using the following approaches:

Credit Risk	Standardised Approach
Market Risk	Standardised Approach
Operational Risk	Basic Indicator Approach



	2023	2022			
	(Rupe	es in '000)			
Leverage Ratio (LR):					
Eligible Tier-1 Capital	119,897,974	101,854,559			
Total Exposures	3,215,463,888	2,742,827,763			
Leverage Ratio	3.729%	3.713%			
Liquidity Coverage Ratio (LCR):					
Total High Quality Liquid Assets	955,564,193	741,159,604			
Total Net Cash Outflow	354,165,673	309,591,436			
Liquidity Coverage Ratio	<u>269.807%</u>	239.399%			
Net Stable Funding Ratio (NSFR):					
Total Available Stable Funding Total Required Stable Funding	2,003,648,662 1,226,057,068	1,651,635,617 922,254,251			
Net Stable Funding Ratio	163.422%	179.087%			

43.1 The full disclosures on the CAPITAL ADEQUACY, LEVERAGE RATIO AND LIQUIDITY REQUIREMENTS as per SBP instructions issued from time to time have been placed on the Bank's website. The link to the full disclosure is available at https://www.bankalhabib.com/capitaladequacy/leverage/liquidityratio-banklevel2023.

### 44. RISK MANAGEMENT

The Bank has a risk management framework commensurate with its size and the nature of its business. The Board of Directors has approved risk management policies covering key areas of activities for the guidance of management and committees of the Board, management committees, and Divisions / Departments of the Bank.

This section presents information about the Bank's exposure to and its management and control of risks, in particular the primary risks associated with its use of financial instruments.

### 44.1 Credit Risk

Credit risk is the risk of loss arising from failure by a client or counterparty to meet its contractual obligation. It emanates from loans and advances, commitments to lend, contingent liabilities such as letters of credit and quarantees, and other similar transactions both on and off balance sheet.

The objective of credit risk management is to keep credit risk exposure within permissible level, relevant to the Bank's risk capital, to maintain the soundness of assets and to ensure returns commensurate with risk.

Credit risk of the Bank is managed through the credit policy approved by the Board, a well-defined credit approval mechanism, prescribed documentation requirement, post disbursement administration, review and monitoring of all credit facilities, and continuous assessment of credit worthiness of counterparties. Decisions regarding the credit portfolio are taken mainly by the Central Credit Committee. Credit Risk Management Committee of the Board provides overall guidance in managing the Bank's credit risk.

Counterparty exposure limits are approved in line with the Prudential Regulations and the Bank's own Policies by taking into account both qualitative and quantitative criteria. There is an established system for continuous monitoring of credit exposures and follow-up of any past due loans with the respective business units. All past due loans, including trade bills, are reviewed on fortnightly basis and pursued for recovery. Any non-performing loans are classified and provided for as per Prudential Regulations.



The Bank has also established a mechanism for independent post-disbursement review of large credit risk exposures. Credit facilities, both fund based and non-fund based, extended to large customer groups and industrial sectors are regularly monitored. The Bank has concentration of credit in textiles which is the largest sector of Pakistan's economy. Concentration risk is managed by diversification within sub-sectors like spinning, weaving and composites etc.

Credit Administration Department (CAD) is primarily responsible for custody, monitoring, and maintenance of security that underlies the Banks' credit portfolio. CAD is also responsible for ensuring that all required terms and conditions as per approvals are properly reflected in customer documentation.

The Bank has implemented its own internal risk rating system for the credit portfolio, as per guidelines of SBP. Credit ratings by external rating agencies, if available, are also considered.

Generally, the Bank primarily lends against cash flows, which is considered the primary source of repayment. However, if cash flows of a borrower deteriorate and are insufficient to service debt obligations, collateral serves as the secondary recourse of repayment.

Specific and general provisions on the credit portfolio are determined in accordance with Prudential Regulations. The Bank maintains additional general provision in line with its prudent policies and as per IFRS 9 for overseas branches. Particulars of provisions against advances are given in note 9.4.

The Bank uses the Standardised Approach to calculate capital charge for credit risk as per Basel regulatory framework, with comprehensive approach for credit risk mitigation.

Stress testing for credit risk is carried out regularly to estimate the impact of increase in non-performing loans and downward shift in these categories.

# 44.1.1 Lendings to financial institutions

	Gross I	endings	Non-perform	ing lendings	Provision	held
Credit risk by public / private sector	2023	2022	2023	2022	2023	2022
, , , ,			(Rupees in '000)			
Public / Government	1,649,716	10,625,937	-	-	-	_
Private	-	4,942,670	-	-	-	-
	1,649,716	15,568,607				_

### 44.1.2 Investment in debt securities

	Gross investments		Non-performing investments		Provision held	
Credit risk by industry sector	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Power (electricity), gas, water, sanitary	27,432,171	26,886,304	-	-	1,363,759	1,227,405
Financial	1,471,461,767	1,139,064,664	99,920	_	8,268,287	9,478,897
Iron and steel	680,000	750,000	-	_	-	_
Oil refinery / marketing	1,015,625	1,250,000				
	1,500,589,563	1,167,950,968	99,920		9,632,046	10,706,302
Credit risk by public / private sector						
Public / Government	1,480,501,742	1,149,021,784	_	_	5,848,774	6,581,300
Private	20,087,821	18,929,184	99,920		3,783,272	4,125,002
	1,500,589,563	1,167,950,968	99,920		9,632,046	10,706,302



## 44.1.3 Advances

Gross advances					Provision held	
Credit risk by industry sector	2023	2022	2023 (Rupees	2022 s in '000)	2023	2022
Agriculture, forestry, hunting and fishing	33,310,814	23,514,781	626,914	352,700	325,919	267,683
Mining and quarrying	97,172	106,774	-	-	-	-
Textile	290,239,332	273,539,211	9,508,611	1,884,270	5,465,443	1,868,519
Chemical and pharmaceuticals	19,980,060	25,761,490	553,848	194,020	368,285	51,455
Cement	5,635,348	5,556,190	43,966	43,966	43,966	10,991
Sugar	16,306,134	12,343,776	-	-	-	-
Footwear and leather garments	6,702,380	6,351,960	-	-	-	-
Automobile and transportation equipment	6,976,411	12,160,382	80,112	5,081	41,977	4,668
Electronics and electrical appliances	5,690,751	5,537,804	767,362	287,273	767,362	267,544
Construction	23,451,007	26,490,762	1,353,292	218,475	474,736	175,341
Power (electricity), gas, water, sanitary	46,273,435	43,860,601	6,562	-	1,640	-
Wholesale and retail trade	115,064,264	103,054,861	7,635,680	7,224,386	6,558,119	5,270,277
Transport, storage and communication	10,088,976	12,347,247	718,335	154,861	247,245	49,731
Financial	12,480,316	13,100,768	101,949	101,949	81,441	86,126
Insurance	210,066	430,285	61,180	61,180	61,180	61,180
Services (other than financial services)	17,462,523	15,353,568	140,617	46,038	19,849	552
Individuals	36,233,437	43,595,751	128,915	133,285	68,783	87,666
Food and allied	177,852,672	137,407,489	429,884	293,846	302,099	91,982
Iron and steel	38,567,142	34,140,947	108,436	1,282,991	108,436	1,282,991
Oil refinery / marketing	3,691,753	4,480,822	-	-	-	-
Paper and board	4,859,951	5,556,645	7,431	7,431	7,431	7,431
Plastic products	11,542,098	11,295,807	272,896	272,892	272,896	272,892
Others	13,319,303	15,356,636	2,641,352	2,156,641	2,613,612	1,749,565
	896,035,345	831,344,557	25,187,342	14,721,285	17,830,419	11,606,594
Credit risk by public / private sector						
Public / Government	138,443,582	103,892,455	-	_	-	-
Private	757,591,763	727,452,102	25,187,342	14,721,285	17,830,419	11,606,594
	896,035,345	831,344,557	25,187,342	14,721,285	17,830,419	11,606,594



# 44.1.4 Contingencies and Commitments

Credit risk by industry sector	2023	2022	
	(Rupees in '000)		
Agriculture, forestry, hunting and fishing	2,070,747	2,225,472	
Mining and quarrying	197,370	5,653	
Textile	79,723,105	77,312,880	
Chemical and pharmaceuticals	23,956,367	15,646,369	
Cement	1,563,089	2,202,641	
Sugar	3,713,849	3,496,947	
Footwear and leather garments	2,879,709	3,212,850	
Automobile and transportation equipment	14,410,670	12,239,124	
Electronics and electrical appliances	11,276,541	8,684,913	
Construction	15,951,659	14,067,954	
Power (electricity), gas, water, sanitary	18,970,038	20,020,893	
Wholesale and retail trade	70,676,910	71,215,367	
Transport, storage and communication	22,123,448	1,239,116	
Financial	49,636,749	24,308,270	
Insurance	67,265	122,075	
Services (other than financial services)	37,231,781	32,378,759	
Individuals	87,278	287,644	
Food and allied	53,150,036	42,486,330	
Iron and steel	26,545,873	17,282,540	
Oil refinery / marketing	1,388,549	3,028,209	
Paper and board	4,664,576	7,884,785	
Plastic products	18,340,141	20,037,103	
Others	14,809,592	10,322,002	
	473,435,342	389,707,896	
Credit risk by public / private sector			
Public / Government	43,717,123	34,294,985	
Private	429,718,219	355,412,911	
	473,435,342	389,707,896	
	<del>-</del>		

# 44.1.5 Concentration of Advances

The Bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 264,653 million (2022: Rs. 209,186 million) are as following:

	2023	2022
	(Rupees	s in '000)
Funded	166,019,310	143,042,074
Non Funded	98,633,284	66,144,123
Total Exposure	264,652,594	209,186,197

The sanctioned limits against these top 10 exposures aggregated to Rs. 300,722 million (2022: Rs. 310,186 million). Provision against top 10 exposures amounts to be Nil (2022: Nil).



### 44.1.6 Advances - Province / Region - wise Disbursement and Utilization

	Disbursements			Utilizatio	on		
Province / Region		Punjab	Sindh	KPK including FATA (Rupees in '000)	Balochistan	Islamabad	AJK including Gilgit- Baltistan
Punjab Sindh KPK including FATA Balochistan Islamabad AJK including Gilgit - Baltistan Total	406,213,996 333,973,967 7,050,048 1,225,549 41,268,835 645,533 790,377,928	390,936,993 2,073,168 19,963 - 896,586 - 393,926,710	9,476,571 323,405,262 27,957 213,253 11,198 — 333,134,241	270,030 5,708,197 6,221,667 22,714 960,115 4,510 13,187,233	22,264 2,668,625 7,344 989,582 - - 3,687,815	5,467,304 7,641 773,117 - 39,400,936 63,845 45,712,843	40,834 111,074 - - - 577,178 729,086
				2022			
	Disbursements			Utilizatio	n		
Province / Region	_	Punjab	Sindh	KPK including FATA (Rupees in '000)	Balochistan	Islamabad	AJK including Gilgit- Baltistan
Punjab Sindh KPK including FATA Balochistan Islamabad AJK including Gilgit - Baltistan Total	354,268,365 342,804,256 7,162,365 1,339,462 33,112,606 754,661 739,441,715	348,282,224 1,589,733 13,890 - 116,453 - 350,002,300	3,494,948 337,507,367 9,400 445,937 18,562 — 341,476,214	316,125 2,431,025 6,578,647 32,806 291,778 3,972 9,654,353	27,595 1,168,194 3,303 860,719 - - 2,059,811	2,101,300 6,467 557,125 - 32,685,813 59,286 35,409,991	46,173 101,470 - - - 691,403 839,046

### 44.2 Market Risk

Market risk is the risk of loss arising from movements in market rates or prices, such as interest rates, foreign exchange rates, and equity prices.

The Bank takes positions in securities for the purpose of investment and not to run a trading book, except to a very limited extent (maximum of Rs. 300 million) for trading in equities. As regards foreign exchange positions, the purpose is to serve the needs of clients. Except as aforesaid, the Bank does not engage in trading or market making activities.

Market risk is managed through the Market Risk Policy and Treasury and Investment Policy approved by the Board, approval of counterparty and dealer limits, specific senior management approval for each investment and regular review and monitoring of the investment portfolio by the Asset Liability Management Committee (ALCO). A key element of the Bank's market risk management is to balance safety, liquidity, and income in that order of priority. Another key element is separation of functions and reporting lines for the Treasury Division and Equity Market Department, which undertake dealing activities within the limits and parameters set by ALCO, Settlements Department which confirms and settles the aforesaid deals, and Middle Office which independently monitors and analyses the risks inherent in treasury operations. Risk Management Committee of the Board provides overall guidance in managing the Bank's market risk.

Dealing activities of the Bank include investment in government securities, term finance certificates, sukuks / bonds, shares and mutual funds, money market transactions and foreign exchange transactions catering to the needs of its customers. All such activities are carried out within the prescribed limits. Any excess over limits noted by the Settlements Department and / or the Middle Office is reported to senior management and ALCO. Stress testing is performed as per guidelines of SBP as well as Bank's internal policy. Portfolio risks arising in banking book are also measured through Value at Risk (VAR).



# 44.2.1 Balance sheet split by trading and banking books

		2023			2022	
	Banking	Trading		Banking	Trading	
	book	book	Total	book	book	Total
			(Rupees	in '000)		
Cash and balances with treasury banks	141,815,998	_	141,815,998	94,163,585	_	94,163,585
Balances with other banks	6,580,672	_	6,580,672	15,067,261	_	15,067,261
Lendings to financial institutions	1,649,716	-	1,649,716	15,568,607	-	15,568,607
Investments	1,503,895,348	_	1,503,895,348	1,158,420,328	100,369	1,158,520,697
Advances	869,458,809	_	869,458,809	813,534,790	_	813,534,790
Fixed assets	79,572,554	-	79,572,554	62,075,079	-	62,075,079
Intangible assets	124,462	_	124,462	364,466	_	364,466
Deferred tax assets	1,792,112	-	1,792,112	9,680,840	-	9,680,840
Other assets	136,130,442	-	136,130,442	103,092,411	-	103,092,411
	2,741,020,113		2,741,020,113	2,271,967,367	100,369	2,272,067,736

## 44.2.2 Foreign Exchange Risk

Foreign exchange risk is the risk of loss from adverse changes in currency exchange rates. The Bank's foreign exchange exposure comprises forward contracts, purchase of foreign bills, foreign currency loans and investments, foreign currency cash in hand, balances with banks abroad, foreign currency deposits and foreign currency placements with SBP and other banks. Focus of the Bank's foreign exchange activities is on catering to the needs of its customers, both in spot and forward markets.

Foreign exchange risk exposures of the Bank are controlled through dealer limits, open foreign exchange position limits, counterparty exposure limits, and country limits. The Bank manages its foreign exchange exposure by matching foreign currency assets and liabilities within strict limits. The net open position in any single currency and the overall foreign exchange exposure are both managed within the statutory limits as prescribed by SBP as well as the internal limits set by the Bank itself. Stress testing for foreign exchange risk is carried out regularly to estimate the impact of adverse changes in foreign exchange rates.

rates.	2023					
	Foreign currency assets	Foreign currency liabilities (Rupee	Off-balance sheet items s in '000)	Net foreign currency exposure		
United States Dollar Great Britain Pound Japanese Yen Euro Other currencies	176,151,123 2,519,099 13,790 5,773,972 2,069,513 186,527,497	192,464,281 17,207,175 3,114 11,623,351 1,233,214 222,531,135	31,261,319 10,382,601 (13,641) 3,461,895 (1,724,018) 43,368,156	14,948,161 (4,305,475) (2,965) (2,387,484) (887,719) 7,364,518		



			2022		
	Foreign	Foreig	ın		Net foreign
	currency	curren	cy Of	f-balance	currency
	assets	liabiliti	es sh	eet items	exposure
		(	Rupees in '00	0)	
United States Dollar	146,641,673	172,981,6	64 30.	162,171	3,822,180
Great Britain Pound	1,763,990	14,039,9	92 8,	222,028	(4,053,974)
Japanese Yen	6,461	2,3		(1,563)	2,551
Euro	2,593,379	9,688,6		963,967	(3,131,283)
Other currencies	1,082,588	1,585,2		(635,736)	(1,138,405)
	152,088,091	198,297,8	89 41, == ==	710,867	(4,498,931)
		20	23	20	)22
		Banking	Trading	Banking	Trading
		book	book	book	book
			(Rupees	s in '000)	
Impact of 1% change in foreign exc	change rates on				
<ul> <li>Profit and loss account</li> </ul>		_	_	_	_
<ul> <li>Other comprehensive income</li> </ul>		15,584	_	1,848	_

#### 44.2.3 Equity Position Risk

Equity position risk is the risk of loss from adverse movements in equity prices. The Bank's policy is to take equity positions for investment purposes and not to run a trading book, except to a very limited extent (maximum of Rs. 300 million) for trading in equities.

Equity position risk of the Bank is controlled through equity portfolio limits, sector limits, scrip limits, and future contracts limits. Direct investment in equities and mutual funds is managed within the statutory limits as prescribed by SBP as well as the internal limits set by the Bank itself. Stress testing for equity price risk is carried out regularly to estimate the impact of decline in stock prices. The Bank invests mainly in blue chip securities.

	20	23	202	22
	Banking book	Trading book (Rupees	Banking book s in '000)	Trading book
Impact of 5% change in equity prices on  — Profit and loss account  — Other comprehensive income	_ 262,604	-	_ 190,344	5,018 -

#### 44.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB) - Basel II Specific

Interest rate risk is the risk of loss from adverse movements in interest rates. ALCO monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank arising from fluctuation in the market interest rates and mismatching or gaps in the amount of financial assets and financial liabilities in different maturity time bands.

The Bank's interest rate exposure is calculated by categorising its interest sensitive assets and liabilities into various time bands based on the earlier of their contractual repricing or maturity dates.



Interest rate risk exposures of the Bank are controlled through dealer limits, counter - party exposure limits and (when necessary) type-of-instrument limits. Outright purchase and sale of securities are also approved by ALCO. Duration and modified duration of various types of debt securities as well as their entire portfolio are also calculated, and the impact of adverse change in interest rates on the market value of the securities is estimated. Stress testing for interest rate risk is carried out regularly to estimate the impact of adverse changes in the interest rates.

#### Interest rate / yield risk in the banking book - Basel Specific

The Bank holds financial assets and financial liabilities with different maturities or repricing dates and linked to different benchmark rates, thus creating exposure to unexpected changes in the level of interest rates. Interest rate risk in the banking book refers to the risk associated with interest-bearing financial instruments that are not held in the trading book of the Bank.

Repricing gap analysis presents the Bank's Interest Sensitive Assets (ISA) and Interest Sensitive Liabilities (ISL), categorised into various time bands based on the earlier of their contractual repricing or maturity dates (or settlement dates for off-balance sheet instruments). Deposits with no fixed maturity dates (for example, saving deposits and treasurer's call deposits) are included in the lowest, one-month time band, but these are not expected to be payable within a one-month period. The difference between ISA and ISL for each time band signifies the gap in that time band, and provides a workable framework for determining the impact on net interest income.

The Bank reviews the repricing gap analysis periodically to monitor and manage interest rate risk in the banking book.

	20	23	202	22
	Banking	Trading	Banking	Trading
	book	book	book	book
		(Rupees	s in '000)	
Impact of 1% change in interest rates on				
<ul> <li>Profit and loss account</li> </ul>	_	_	_	_
<ul> <li>Other comprehensive income</li> </ul>	5,910,047	-	6,643,913	_



#### 44.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

Cumulative Yield / Interest Risk Sensitivity Gap

Vield / Interest Rate   Wild   Upto 1 wonths   Voer 3   Voer 6 wonths   Voer 1   Voer 2   Voer 3   Voer 5   Voer 3   Voer 5   Voer 5   Voer 3   Voer 5   V	on interes: bearing financial nstruments:  130,148,817 3,488,712 - 13,948,413 27,666 127,480,067 275,093,677
Interest Rate	130,148,813 3,488,713 - 13,948,413 27,666 127,480,063 275,093,673
Cash and balances with treasury banks	3,488,712 - 13,948,413 27,666 127,480,06 275,093,67
Assets  Cash and balances with treasury banks  4.18%	3,488,712 - 13,948,413 27,666 127,480,06 275,093,67
Cash and balances with treasury banks  A.18%	3,488,712 - 13,948,413 27,666 127,480,06 275,093,67
Balances with other banks	3,488,712 - 13,948,413 27,666 127,480,06 275,093,67
Advances	27,668 127,480,06 275,093,67
Liabilities         Bills payable       -       48,083,103       -       <	
Borrowings         16.50%         477,438,034         356,239,633         21,043,360         19,186,630         7,067,504         13,456,946         12,696,585         22,046,569         25,423,306         277,501           Deposits and other accounts         18.21%         1,934,036,510         1,002,937,535         48,659,935         79,457,142         83,987,101         2,878,724         715,085         4,103,122         8,039         6,951         71           Subordinated debt         23.16%         29,985,200         -         4,996,000         24,989,200         -	48,083,103
	711,282,876
2,576,947,948 1,359,177,168 74,699,295 123,632,972 91,054,605 16,335,670 13,411,670 26,149,691 25,431,345 284,452 84	846,771,080
On-balance sheet gap 73,932,662 (615,999,440) 323,871,932 822,956,767 (15,033,244) 22,285,552 8,341,626 71,172,056 13,325,749 14,689,067 (57	(571,677,403
Off-balance sheet financial instruments	
Documentary credits and short term trade related transactions 287,964,804 112,140,419 134,858,122 21,834,584 8,267,215 10,652,488 211,976	-
Commitments in respect of:	
Forward purchase of foreign exchange contracts    123,771,146   28,648,989   50,171,504   40,306,633   4,644,020   -   -   -   -   -   -       Forward sale of foreign exchange contracts   (80,402,990)   (55,023,309)   (22,504,512)   (1,113,283)   (1,761,886)   -   -   -   -   -   -     Forward commitments to extend credit   3,955,661   1,643,615   1,353,628   302,978   655,440   -   -   -   -   -   -	- - -
Off-balance sheet gap 47,323,817 (24,730,705) 29,020,620 39,496,328 3,537,574	_
<u> </u>	(571,677,403

 $(528,589,726) \quad (40,839,052) \quad 843,448,627 \quad 840,220,172 \quad 873,158,212 \quad 881,711,814 \quad 952,883,870 \quad 966,209,619 \quad 980,898,686 \quad 409,221,283 \quad 980,898,680 \quad 980,898,680$ 



							_					
_	Effective	Total			Fx	202 posed to Yield		<u> </u>				Non interest
	Yield / Interest Rate	Total .	Upto 1 month	Over 1 to 3 months	Over 3	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
						(Ru	pees in '00	0)				
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances	1.18% 3.13% 16.10% 15.43% 12.66%	94,163,585 15,067,261 15,568,607 1,158,520,697 813,534,790	886,519 12,645,943 15,568,607 150,575,882 466,015,414	- - 131,844,192 116,369,051	- - 543,994,415 79,122,656	- - - 184,564,727 24,434,538	- - 42,642,799 29,247,959	- - 12,721,670 24,182,893	- - 61,068,389 30,758,637	- - 18,920,069 32,237,144	- - - - 11,155,120	93,277,066 2,421,318 - 12,188,554 11,378
Other assets	_	97,042,218	_	_	-	-	-	_	_	-	-	97,042,218
		2,193,897,158	645,692,365	248,213,243	623,117,071	208,999,265	71,890,758	36,904,563	91,827,026	51,157,213	11,155,120	204,940,534
Liabilities			1	Γ	1		1	1	1	1	1	
Bills payable Borrowings Deposits and other accounts Subordinated debt Other liabilities	- 10.60% 12.91% 17.84% -	44,855,837 418,989,460 1,568,138,055 29,991,600 83,818,908	- 269,314,226 740,206,816 - -	- 42,346,647 49,687,388 4,998,000 -	- 18,147,398 39,689,825 24,993,600 -	- 6,309,037 85,510,483 - -	13,327,930 12,114,259 - -	13,416,475 5,456,859 -	23,924,663 11,428,481 - -	32,069,437 12,157 -	133,647 8,214 –	44,855,837 - 624,023,573 - 83,818,908
		2,145,793,860	1,009,521,042	97,032,035	82,830,823	91,819,520	25,442,189	18,873,334	35,353,144	32,081,594	141,861	752,698,318
On-balance sheet gap		48,103,298	(363,828,677)	151,181,208	540,286,248	117,179,745	46,448,569	18,031,229	56,473,882	19,075,619	11,013,259	(547,757,784)
Off-balance sheet financial instruments												
Documentary credits and short term trade related transactions		225,453,786	76,729,551	96,015,817	22,455,246	20,527,556	9,725,616	-	-	-	-	
Commitments in respect of: Forward purchase of foreign exchange contract	S	78,111,679	27,229,530	31,766,931	15,926,999	3,188,219	-	-	-	-	-	-
Forward sale of foreign exchange contracts Forward commitments to extend credit		(36,400,812) 6,328,518	(15,955,646) 1,822,615	(19,520,505) 1,358,281	(860,781) 466,120	(63,880) 2,279,952	271,750	53,800	76,000	-	-	-
Off-balance sheet gap		48,039,385	13,096,499	13,604,707	15,532,338	5,404,291	271,750	53,800	76,000	_	-	
Total Yield / Interest Risk Sensitivity Gap			(274,002,627)	260,801,732	578,273,832	143,111,592	56,445,935	18,085,029	56,549,882	19,075,619	11,013,259	(547,757,784)
Cumulative Yield / Interest Risk Sensitivity G	iap		(274,002,627)	(13,200,895)	565,072,937	708,184,529	764,630,464	782,715,493	839,265,375	858,340,994	869,354,253	321,596,469



#### 44.2.5.1 Reconciliation of Financial Assets and Liabilities

	2023 (Rupee	2022 s in ' <b>000)</b>
Assets as per statement of financial position	2,741,020,113	2,272,067,736
Less: Fixed assets Intangible assets Deferred tax assets	79,572,554 124,462 1,792,112	62,075,079 364,466 9,680,840
Advances, deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims Stationery and stamps on hand	3,390,303 4,115,304 1,144,768	1,552,508 3,786,952 710,733
Interest Rate Sensitive Assets	2,650,880,610	6,050,193 2,193,897,158
Liabilities as per statement of financial position	2,614,413,320	2,176,825,785
Less: Unearned commission income Branch adjustment account Clearing and settlement account Provision against off - balance sheet items Provision for compensated absences Workers' welfare fund Lease liability against right-of-use assets Current taxation (payments less provisions)	1,706,124 3,625,247 1,585,454 226,549 1,717,463 5,404,914 14,633,878 8,565,737 37,465,366	692,150 1,343,949 7,198,150 110,059 1,311,882 3,860,382 14,213,811 2,301,542 31,031,925
Interest Rate Sensitive Liabilities	2,576,947,954	2,145,793,860

#### 44.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. Bank classifies operational loss / near miss incidents into seven loss incidents types, which are Internal Fraud, External Fraud, Employment Practice & Workplace Safety, Client, Product & Business Practice, Damage to Physical Assets, Business Disruption & System Failure, and Execution, Delivery & Process Management.

Operational risk is managed through the Operational Risk Policy, Internal Control System and Internal Audit Policy, Compliance Policy & Programme, Information Technology (I.T.) Policy, I.T. Governance and Risk Management Framework, I.T. Security Policy, Human Resource Policy, Consumer Protection Framework, KYC / CDD Policy, AML / CFT and CPF Policy, Fraud Prevention Policy, Service Quality and Consumer Grievance Handling Policy, Business Continuity & Disaster Recovery Policy and Outsourcing Policy approved by the Board, along with the operational manuals and procedures issued from time to time; system of internal controls; Business Continuity Plan, Disaster Recovery Plan for I.T.; and regular audit of the branches and divisions. Operational risk related matters are discussed in the operations committee, compliance committee of management and I.T. steering committee. Audit Committee of the Board provides overall guidance in managing the Bank's operational risk.

The Bank's operational risk management framework, as laid down in the operational risk policy, permits the overall risk management approach to evolve in the light of organisational learning and the future needs of the Bank.

The Bank places a high priority on conducting all business dealings with integrity and fairness, as laid down in the Code of Conduct, which is required to be complied with by all employees.



Internal controls are an essential feature of risk reduction in operational risk management and the Bank continues to improve its internal controls.

Business Continuity Planning (BCP) of the Bank pays special attention to identify potential threats and associated risks by carrying out Business Impact Analysis and Risk Assessment processes to minimise financial losses, serve customers with minimal disruptions, and mitigate negative effects on business operations, including those that are dependent on third parties. It also identifies alternate mechanisms for timely resumption of services, with a special focus on critical business processes, location of off-site backup and regular review and testing of the BCP plan.

Bank AL Habib's internet banking platform, both web and mobile based applications offer various digital products and services to the customers and are being regularly enhanced with new features to provide better customer experience and security.

The Bank has zero tolerance for Cybersecurity risks and non-compliance to regulations. Monitoring controls and processes have been implemented to identify and appropriately address Cybersecurity risks. Long term measures are defined in Cyber Security Strategy that is supported by a complementing Action Plan. While Information Security Risk Management plan covers measures for identifying the risks posed to Information Systems in alignment with bank's strategy. The Bank has developed a cyber secure environment by implementing various technical and administrative controls to ensure security and privacy of customers' data residing with the Bank. In this regard, Bank has also implemented industrial standards and best practices for Information Security assurance.

#### 44.3.1 Operational Risk-Disclosures Basel II Specific

The Bank uses Basic Indicator Approach to calculate capital charge for operational risk as per Basel regulatory framework. This approach is considered to be most suitable in view of the business model of the Bank which relies on an extensive network of branches to offer one - stop, full – service banking to its clients. The Bank has developed and implemented an Operational Loss Database. Operational loss and "near miss" events are reviewed and appropriate corrective actions taken on an ongoing basis, including measures to improve security and control procedures. Key Risk Indicators have also been developed along with thresholds which are being closely monitored for breaches. Risk Evaluation exercise is carried out for new products, processes and systems or any significant change in the existing product, processes and systems as per the operational risk policy of the Bank.

#### 44.4 Liquidity Risk

Liquidity risk is the risk of loss to a bank arising from its inability to meet obligations as they fall due or to fund growth in assets, without incurring unacceptable cost or losses.

Key elements of the Bank's liquidity risk management are as follows:

- To maintain a comfortable margin of excess liquidity in the form of cash and readily marketable assets to meet the Bank's funding requirements at any time.
- To keep a strong focus on mobilization of low-cost core deposits from customers.
- To maintain a realistic balance between the behavioral maturity profiles of assets and liabilities.
- To maintain excellent credit rating (as borrowing cost and ability to raise funds are directly affected by credit rating).
- To have a written contingency funding plan to address any hypothetical situations when access to normal sources of funding is constrained.

#### 44.4.1 Liquidity Coverage Ratio

SBP issued BPRD Circular No. 08 dated June 23, 2016 advising implementation of Basel III liquidity standards that constitute two ratios, i.e., Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR), and five monitoring tools.

LCR is the measure of conversion capability of the Bank's High Quality Liquid Assets (HQLAs) into cash to meet immediate liquidity requirements over a 30 days horizon.



The Bank calculates Liquidity Coverage Ratio (LCR) on monthly basis as per the guidelines given in the above mentioned circular. The objective of LCR is to ensure the short-term resilience of the liquidity risk profile which requires the Bank to maintain sufficient High Quality Liquid Assets (HQLAs) to meet stressed cash outflows over a prospective 30 calendar - days period. As of 31 December 2023, the Bank's LCR stood at 233% against SBP's minimum requirement of 100%.

#### 44.4.2 Governance of Liquidity Risk Management

Liquidity risk is managed through the liquidity risk policy approved by the Board. The Bank has "zero tolerance" for liquidity risk and will continue to maintain a comfortable margin of excess liquidity in the form of cash and readily marketable assets to meet its funding requirements at any time.

Management of liquidity risk is accomplished through a formal structure which includes:

- Board of Directors (BOD)
- Risk Management Committee
- Asset Liability Management Committee (ALCO)
- Treasury Division
- Risk Management Division and Middle Office
- Finance Division
- Information Technology Division

The Board of Directors approves the liquidity risk policy and ensures, through quarterly reviews by the Risk Management Committee of the Board, that the Bank's liquidity risk is being managed prudently. Risk Management Committee of the Board provides overall guidance in managing the Bank's liquidity risk. Liquidity position is monitored daily by the Treasury Division and the Middle Office and reviewed regularly by ALCO.

#### 44.4.3 Funding Strategy

The Bank's prime source of liquidity is the customers' deposit base. Within deposits, the Bank strives to maintain core deposit base in form of current and saving deposits and avoids concentration in particular products, tenors and dependence on large fund providers. As a general rule, the Bank will not depend on borrowings in the inter-bank market, including repos, to be a part of its permanent pool of funds for financing of loans, but will use these as a source for obtaining moderate amounts of additional funds to meet temporary liquidity needs in the normal course of business or for money market operations.

#### 44.4.4 Liquidity Risk Mitigation Techniques

Various tools and techniques are used to measure and monitor the possible liquidity risk. These include monitoring of different liquidity ratios like core deposits to total deposits, advances to deposits, liquid assets to total deposits, Interbank borrowing to total deposits, which are monitored on regular basis against limits. Further, the Bank also prepares the maturity profile of assets and liabilities to monitor the liquidity gaps over different time bands. For maturity analysis, behavioral study is carried out to determine the behavior of non - contractual assets and liabilities. The Bank also ensures that statutory cash and liquidity requirements are maintained at all times.

In addition, LCR, NSFR and Monitoring Tools of Basel III framework further strengthen liquidity risk management of the Bank.

#### 44.4.5 Liquidity Stress Testing

As per SBP FSD Circular No. 01 of 2020, Liquidity stress testing is being conducted under various stress scenarios. Shocks include the withdrawals of deposits, withdrawals of wholesale / large deposits and interbank borrowing, withdrawal of top deposits, etc. Results of stress testing are presented to ALCO and Risk Management Committee. The Bank's liquidity risk management addresses the goal of protecting solvency and the ability to withstand stressful events in the market place. Stress testing for liquidity as prescribed in the liquidity risk policy is carried out regularly to estimate the impact of decline in liquidity on the ratio of liquid assets to deposits plus borrowings.



#### 44.4.6 Contingency Funding Plan

Contingency Funding Plan (CFP) is a part of liquidity risk policy of the Bank which identifies the trigger events that could cause a liquidity contingency and describes the actions to be taken to manage it. The contingency funding plan highlights liquidity management actions that needs to be taken to deal with the contingency. Responsibilities and response levels are also incorporated in order to tackle the contingency. Moreover, CFP highlights possible funding sources, in case of a liquidity contingency.

#### 44.4.7 Main Components of LCR

Main components of LCR are High Quality Liquid Assets and Net Cash Outflows. Outflows are mainly deposit outflows net of cash inflows which consist of inflows from financing and money market placements up to 1 month. The inputs for calculation of LCR are based on SBP BPRD Circular No. 08 dated 23 June 2016.

#### 44.4.8 Composition of High Quality Liquid Assets (HQLAs)

High Quality Liquid Assets consist of Level 1 Assets which are included in the stock of liquid assets at 100% weightage of their market value i.e., Cash and Treasury balances, Conventional Government Securities, GOP Ijarah Sukuks, Foreign Currency Sukuks and Bonds issued by sovereigns. While Level 2 Assets comprise all equity shares (excluding shares of Financial Institutions) listed on PSX 100.

#### 44.4.9 Concentration of Funding Sources

The Bank relies on customers' deposits as its key source of funding, especially current and saving deposits and time deposits of small / medium denominations, and avoids concentration of large deposits. Share of core deposits in total deposits and of large deposits in total deposits are regularly monitored. In particular the Bank does not depend on large depositors or borrowings from SBP and financial institutions to meet its funding requirements.

#### 44.4.10 Currency Mismatch in the LCR

About 90% of the Bank's assets and liabilities are in local currency. Currency mismatch in other currencies is regularly monitored.

#### 44.4.11 Centralisation of Liquidity Management

Overall liquidity management of the Bank is centralised in Treasury Division at Principal Office. The Bank mobilises deposits through its branch network. It also uses the branch network to grant loans to customers. Branches that have more deposits than loans, transfer ("lend") their excess deposits to the Principal Office. Branches that do not have enough deposits to fund their loans, acquire ("borrow") additional funds from the Principal Office.

#### 44.4.12 Other Inflows and Outflows

Benefit of pledged deposits (deposits under lien) are not accounted for in calculation of LCR.

#### 44.4.13 Net Stable Funding Ratio (NSFR)

NSFR is the ratio of the amount of Available Stable Funding (ASF) - source of funds, capital and liabilities relative to the amount of Required Stable Funding (RSF) - use of funds, assets and off - balance sheet exposures.

The objective of NSFR is to ensure the availability of stable funds that a bank must hold to enable it to build and maintain its assets, investments and off balance sheet portfolio on an ongoing basis for longer term, i.e., over a one year horizon. NSFR reduces maturity mismatches between the asset and liability items on the balance sheet and thereby reduces funding and roll - over risk. The Bank's NSFR stood at 163% as on 31 December 2023.



#### 44.5 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Bank

The following maturity profile is based on contractual maturities for assets and liabilities that have a contractual maturity. Assets and liabilities that do not have a contractual maturity have been categorised in the shortest maturity band.

	Total		2023											
		Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months (Rupees in '000)	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
Assets														
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	141,815,998 6,580,672 1,649,716 1,503,895,348 869,458,809 79,572,554 124,462 1,792,112 136,130,442	141,815,998 6,580,672 - 10,646,798 78,167,586 39,587,751 - 3,922,691 42,815,019	- 1,649,716 (59,058) 16,558,762 - - - 12,833,348	- - 13,631 14,013,455 - - - - 4,489,033	- (167,148) 63,521,819 681,255 17,732 (118,159) 12,549,284	- (1,018,399) 94,643,494 588,100 17,509 (76,048) 15,676,963	- 1,377,192 217,374,750 592,204 15,957 (76,048) 10,037,829	16,968,325 133,116,382 1,686,424 47,806 (199,301) 35,513,408	26,722,107 24,207,548 1,612,898 18,225 (181,761) 978,225	- 18,272,205 14,971,223 1,563,225 2,531 (181,761) 1,012,558	- 419,319,585 56,502,148 5,742,163 4,702 (614,412) 159,821	- 302,069,871 47,847,935 4,816,808 - (451,378) 31,674	- - 365,354,094 49,789,867 6,177,612 - 41,289 21,586	- 344,396,145 58,743,840 16,524,114 - (273,000) 11,694
Liabilities	2,741,020,113	323,536,515	30,982,768	18,516,119	76,484,783	109,831,619	229,321,884	187,133,044	53,357,242	35,639,981	481,114,007	354,314,910	421,384,448	419,402,793
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities	48,083,103 477,438,034 1,934,036,510 - 29,985,200 - 124,870,473 2,614,413,320		156,749,882 14,933,595 3,794,965	93,937,615 11,031,584 - - - 2,887,615 107,856,814	56,905,266 37,109,670 - - - 8,906,814 102,921,750	18,528,835 20,467,845 10,169,241 49,165,921	41,788,166 28,192,090 - 1,000 - 7,704,520 77,685,776	25,880,038 79,457,142 - 2,200 - 7,447,856	3,458,519 46,298,024 - 1,000 - 10,115,664 59,873,207	- 3,608,985 37,689,077 - 2,200 - 1,765,510 43,065,772	- 13,456,946 2,878,724 - 6,400 - 4,009,436 20,351,506	12,696,585 715,085 - 6,400 - 3,979,936 17,398,006	22,046,569 4,103,122 - 3,996,800 - 4,747,117 34,893,608	25,700,807 14,992 - 25,969,200 - 9,669,497 61,354,496
Net assets	126,606,793	(1,428,044,271 )	(144,495,674)	(89,340,695)	(26,436,967)	60,665,698	151,636,108	74,345,808	(6,515,965 )	(7,425,791)	460,762,501	336,916,904	386,490,840	358,048,297
Share capital Reserves Surplus on revaluation of assets Unappropriated profit	11,114,254 28,184,872 14,712,038 72,595,629 126,606,793	_												_



	Total						202	2						
			Over 1	Over 7	Over 14	Over 1	Over 2	Over 3	Over 6	Over 9	Over 1	Over 2	Over 3	
		Upto 1	to 7	to 14	days to	to 2	to 3	to 6	to 9	months to	to 2	to 3	to 5	Over 5
		day	days	days	1 month	months	months	months	months	1 year	years	years	years	years
Assets							(	(Rupees in '000	)					
Cash and balances with treasury banks	94,163,585	94,098,037	-	65,548		-	-	-	-	-	-	-	-	-
Balances with other banks	15,067,261	14,048,322	45 500 007	-	1,018,939	-	-	-	-	-	-	-	-	-
Lendings to financial institutions Investments	15,568,607 1,158,520,697	(3,575,639)	15,568,607 (390,446)	(393,020)	(1,108,639)	(1,399,962)	21,061,297	91,796,573	- 151,653,290	- 65,014,224	45,896,201	296,353,878	285,428,350	208,184,590
Advances	813,534,790	70,593,237	21,403,306	15,154,441	60,467,460	78,900,895	173,786,316	118,537,227	35,638,379	25,076,227	59,436,268	45,911,325	48,441,561	60,188,148
Fixed assets	62,075,079	24,350,283	21,400,000	10,104,441	531,930	519,273	688,145	1.351.303	1,466,396	1.417.045	5,158,084	4,491,858	6,370,184	15,730,578
Intangible assets	364,466		_	_	32,054	25,648	24,627	66,659	55,184	50,660	109,634	-,401,000	0,070,104	- 10,700,570
Deferred tax assets	9,680,840	11.394.401	_	_	(49,959)	(45,769)	(45,769)	(135,675)	(122,248)	(122,248)	(439,555)	(387,403)	(206.340)	(158,595)
Other assets	103,092,411	29,934,903	4,804,567	7,023,967	16,369,100	18,656,168	11,355,738	13,843,551	375,522	585,606	116,719	8,880	7,540	10,150
	2.272.067.736	240.843.544	41,386,034	21,850,936	77.260.885	96.656.253	206.870.354	225,459,638	189,066,523	92,021,514	110,277,351	346.378.538	340.041.295	283.954.871
Liabilities		210,010,011		21,000,000		00,000,200	200,070,001		100,000,020	02,021,011	110,277,001	0 10,010,000	010,011,200	200,001,011
Bills payable	44,855,837	44,855,837	_	_	-	_	_	_	_	_	_	_	_	-
Borrowings	418,989,460	2,180,743	106,665,961	1,174,294	106,008,103	49,698,689	26,932,426	37,148,055	2,772,462	3,536,575	13,327,930	13,416,475	23,924,663	32,203,084
Deposits and other accounts	1,568,138,055	1,295,185,731	18,057,827	15,269,912	35,716,918	14,641,167	35,046,221	39,689,825	42,875,595	42,634,888	12,114,259	5,456,859	11,428,481	20,372
Liabilities against assets subject														
to finance lease	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Subordinated debt	29,991,600	-	-	-	-	-	1,000	2,200	1,000	2,200	6,400	6,400	12,800	29,959,600
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other liabilities	114,850,833	40,842,584	3,003,625	5,639,004	12,638,098	15,616,261	9,175,373	3,798,335	3,108,647	813,941	3,347,893	3,814,653	5,430,669	7,621,750
	2,176,825,785	1,383,064,895	127,727,413	22,083,210	154,363,119	79,956,117	71,155,020	80,638,415	48,757,704	46,987,604	28,796,482	22,694,387	40,796,613	69,804,806
Net assets	95,241,951	(1,142,221,351)	(86,341,379)	(232,274)	(77,102,234)	16,700,136	135,715,334	144,821,223	140,308,819	45,033,910	81,480,869	323,684,151	299,244,682	214,150,065
Share capital	11,114,254													
Reserves	24,391,414													
Surplus on revaluation of assets	897,685													
Unappropriated profit	58,838,598													
	95,241,951	_												
		_												



#### 44.6 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Bank

For assets and liabilities that have a contractual maturity, the expected maturity is considered to be the same as contractual maturity. Assets and liabilities that do not have a contractual maturity have been categorised on the basis of expected maturities as determined by ALCO. In case of saving and current accounts, their historical net withdrawal pattern over the next one year was reviewed, based on year - end balances for the last three years. Thereafter, taking a conservative view, ALCO categorised these deposits in various maturity bands. Other assets and liabilities have been categorised on the basis of assumptions / judgments that are believed to be reasonable.

	Total	2023								
		Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year (Rupees i	Over 1 to 2 years n '000)	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
Assets			1						1	
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	141,815,998 6,580,672 1,649,716 1,503,895,348 869,458,809 79,572,554 124,462 1,792,112 136,130,442	141,815,998 6,580,672 1,649,716 6,347,704 172,261,622 717,417 17,732 8,643,152 68,177,773	- (365,911) 312,018,244 1,348,881 33,466 172,621 25,906,429	- 16,626,178 133,116,382 3,854,737 47,806 (77,232) 35,800,863	- 56,523,693 39,178,771 5,530,582 20,756 (246,495) 2,568,097	- 416,356,735 56,502,148 6,176,127 4,702 655,184 164,601	- 301,830,914 47,847,935 25,931,794 - (9,203,514) 272,437	- - 365,938,051 49,789,867 6,177,612 - (244,850) 21,586	- 336,372,822 38,998,948 5,883,261 - 3,905,444 11,694	- 4,265,162 19,744,892 23,952,143 - (1,812,198) 3,206,962
	2,741,020,113	406,211,786	339,113,730	189,368,734	103,575,404	479,859,497	366,679,566	421,682,266	385,172,169	49,356,961
Liabilities										
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease	48,083,103 477,438,034 1,934,036,510	48,083,103 310,272,584 232,775,173	- 60,317,001 213,264,961 -	25,880,038 244,062,168	7,067,504 248,592,127	13,456,946 249,786,263	12,696,585 247,622,624	22,046,569 251,010,662	25,423,306 246,915,579 –	277,501 6,953
Subordinated debt	29,985,200	-	1,000	2,200	3,200	6,400	6,400	3,996,800	11,969,200	14,000,000
Deferred tax liabilities Other liabilities	124,870,473	- 64,015,793	- 17,873,761	- 7,447,856	- 11,881,174	- 4,009,436	- 3,979,936	- 4,747,117	- 6,057,096	- 4,858,304
	2,614,413,320	655,146,653	291,456,723	277,392,262	267,544,005	267,259,045	264,305,545	281,801,148	290,365,181	19,142,758
Net assets	126,606,793	(248,934,867)	47,657,007	(88,023,528)	(163,968,601)	212,600,452	102,374,021	139,881,118	94,806,988	30,214,203
Share capital Reserves Surplus on revaluation of assets Unappropriated profit	11,114,254 28,184,872 14,712,038 72,595,629 126,606,793									



	Total _		2022									
		Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year (Rupees i	Over 1 to 2 years in '000)	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years		
Assets												
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets	94,163,585 15,067,261 15,568,607 1,158,520,697 813,534,790 62,075,079 364,466 9,680,840	94,163,585 15,067,261 15,568,607 3,260,475 167,618,444 548,066 32,053 4,083,642	- 19,692,890 252,687,211 1,369,194 50,275 (113,979)	91,534,512 118,537,227 10,826,471 66,659 (2,167,800)	226,799,110 60,714,606 3,333,165 105,844 601,370	- 41,262,652 59,436,268 6,331,362 109,635 1,551,204	292,058,598 45,911,325 4,491,858 - 1,459,567	279,596,197 48,441,561 6,370,184 – 2,301,487	200,035,991 42,772,238 6,235,104 - 3,207,025	- 4,280,272 17,415,910 22,569,675 - (1,241,676)		
Other assets	103,092,411	54,092,573	30,182,278	14,022,204	1,446,126	120,572	8,880	7,540	10,150	3,202,088		
Liabilities	2,272,067,736	354,434,706	303,867,869	232,819,273	293,000,221	108,811,693	343,930,228	336,716,969	252,260,508	46,226,269		
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease	44,855,837 418,989,460 1,568,138,055	44,855,837 216,029,101 200,148,710	76,631,115 179,029,796	37,148,055 169,032,234	- 6,309,037 214,852,892 -	- 13,327,930 206,127,872 -	13,416,475 199,470,472	23,924,663 205,442,094	32,069,437 194,025,771	133,647 8,214		
Subordinated debt	29,991,600	-	1,000	2,200	3,200	6,400	6,400	12,800	15,959,600	14,000,000		
Deferred tax liabilities Other liabilities	114,850,833	- 59,761,475	24,791,634	- 3,798,335	- 3,922,588	- 3,347,893	- 3,814,653	- 5,430,669	- 6,018,118	3,965,468		
	2,176,825,785	520,795,123	280,453,545	209,980,824	225,087,717	222,810,095	216,708,000	234,810,226	248,072,926	18,107,329		
Net assets	95,241,951	(166,360,417)	23,414,324	22,838,449	67,912,504	(113,998,402)	127,222,228	101,906,743	4,187,582	28,118,940		
Share capital Reserves Surplus on revaluation of assets Unappropriated profit	11,114,254 24,391,414 897,685 58,838,598 95,241,951											



#### 45. EVENTS AFTER THE REPORTING DATE

Subsequent to the year end, the Board of Directors proposed a final cash dividend of Rs. 5 (2022: Rs. 7) per share. This is in addition to Rs. 9 already paid during the year, bringing the total dividend for the year to Rs. 14 (2022: Rs. 7).

#### 46. GENERAL

- **46.1** Captions, as prescribed by BPRD Circular No. 02 of 2018 issued by SBP, in respect of which there are no amounts, have not been reproduced in these unconsolidated financial statements, except for captions of the statement of financial position and profit and loss account.
- **46.2** Figures have been rounded off to the nearest thousand rupees, unless otherwise stated.
- **46.3** Comparative information has been re-classified, re-arranged or additionally incorporated in these unconsolidated financial statements wherever necessary to facilitate comparison and better presentation.

#### 47. DATE OF AUTHORISATION

These unconsolidated financial statements were authorised for issue in the Board of Directors' meeting held on 31 January 2024.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director ABBAS D. HABIB *Chairman* 



#### Annexure I

# STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF RUPEES FIVE HUNDRED THOUSAND OR ABOVE DURING THE YEAR ENDED 31 DECEMBER 2023

(Rupees in '000)

S.	Name and address	Name of individuals /	Father's /	Outstanding liabilities at beginning of the year				Principal	Interest / Mark-up	Other Charges	Total
No.	of the borrower(s)	partners / directors with CNIC Nos.	Husband's Name	Principal	Interest / Mark-up	Other Charges	Total	Written off	Written off	written	(9+10+11)
1	2	3	4	5	6	7	8	9	10	11	12
1	Wateen Telecom Limited Main Walton Road Opposite, Bab-e-Pakistan Walton Cantt, Lahore.	Mr. Adil Rashid (CNIC: 37405-0223625-3)	Mr. Azmat Rashid	971,578	767,566	-	1,739,144	654,682	796,879	-	1,451,561
	,	Mr. Mathew Willian Hollis (Passport: 707533167)	Mr. Peter Leslie Seymour Hollis								
		Mr. Edward Philip Hurt (Passport: 510759964)	Mr. Wayne Paul Hurt								
2	Wateen Wimax (Pvt) Limited Main Walton Road Opposite, Bab-e-Pakistan Walton Cantt, Lahore.	Mr. Rizwan Ali Tiwana (CNIC: 38201-5422846-5)	Mr. Malik Bashir Ali Khan Tiwana	-	57,393	-	57,393	-	57,393	-	57,393
	ount, Euroro.	Mr. Muhammad Aqib Zulfiqar (CNIC: 35200-1512775-9)	Mr. Zulfiquar Ahmed Abid								
		Mr. Zafar Masood (CNIC: 35202-3014940-7)	Mr. Masood Alam								
3	Syed Shariq Hasan House No. 89/1, Street-24, Khayaban-e-Sehar, Phase-VI, DHA, Karachi.	Syed Shariq Hasan (CNIC: 42301-3281333-9)	Syed Ali Hasan	1,788	664	256	2,708	1,766	664	256	2,686
4	Ch. Muhammad Ali & Sons Shop 39-Grain Market, Mian Channu.	Muhammad Ali (CNIC: 36104-0450766-3)	Roshan Din	7,990	3,571	93	11,654	-	1,654	-	1,654
			Total	981,356	829,194	349	1,810,899	656,448	856,590	256	1,513,294



#### **Annexure II**

#### **ISLAMIC BANKING BUSINESS**

The Bank is operating 201 (2022: 178) Islamic banking branches and 138 (2022: 150) Islamic banking windows at the end of the year.

	Note	2023 (Rupees	2022 s in ' <b>000)</b>
ASSETS			
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets-net Fixed assets Intangible assets Due from Head Office Other assets Total Assets	1 2	15,978,853 8,166 — 194,105,585 114,115,766 1,306,410 — 17,590,335 343,105,115	10,129,656 7,087 - 139,707,651 101,266,517 960,714 - 9,004,260 261,075,885
LIABILITIES			
Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Other liabilities	3	500,279 34,472,018 255,291,936 2,456,894 - 8,562,932 301,284,059	429,262 38,932,611 177,775,602 7,016,160 - 15,579,661 239,733,296
NET ASSETS		41,821,056	21,342,589
REPRESENTED BY			
Islamic Banking Fund Reserves Surplus / (deficit) on revaluation of assets Unappropriated profit	5	7,600,000 - 1,825,669 32,395,387 41,821,056	7,600,000 - (463,276) 14,205,865 21,342,589
CONTINGENCIES AND COMMITMENTS	6		



The profit and loss account of the Bank's Islamic banking branches for the year ended 31 December 2023 is as follows:

Profit / return expensed 8 (23,857,169) (14,	,	
Profit / return expensed 8 (23,857,169) (14,		
Net Profit / return 23,634,750 11,	214,470 002,001)	
	212,469	
Other income		
Fee and commission income Dividend income Foreign exchange income Income / (loss) from derivatives Loss on securities Other income  1,181,217 79,244 206,936 - (7,172) 88,066	379,793 78,529 155,791 - (29,526) 63,276	
	147,863	
<u></u>	360,332	
20,100,041	300,002	
Other expenses Operating expenses Other charges  (6,572,156) (22)	569,909) (225)	
Total other expenses (6,572,178) (4,	570,134)	
•	7,790,198 (192,055)	
	598,143	
<b>2023</b> 2022		
Cost / Provision Cost / Provision	0	
amortised for Surplus / Carrying amortised for Surplus / cost diminution (deficit) value cost diminution (deficit)	Carrying value	
1. Investments by segments	varuo	
(Rupees in '000)		
Federal Government Securities - Ijarah Sukuks 180,077,410 - 1,781,739 181,859,149 127,997,953 - (481,15	127,516,800	
- Neelum Helum Hydropo er Co Ltd. Sukuk   <b>1,443,750 - 13,811 1,457,561</b>   2,021,250	2,021,250	
- Islamic Naya Pakistan Certificates 5,769,121 5,769,121 4,852,292	4,852,292	
<b>187,290,281 – 1,795,550 189,085,831</b> 134,071,495 – (481,15 <b>Shares</b>	134,390,342	
- Listed Companies 17,389 (11,535) 3,938 9,792 30,529 (19,253) 5	11,332	
W 0 1840 W		
Non Government Debt Securities	850,000	
- Listed 1,122,000 - 1,602 1,123,602 850,000	3,940,000	
- Listed	4 790 000	
- Listed	4,790,000 315,977	
- Listed	4,790,000 315,977	
- Listed	315,977	
- Listed	315,977 100,000 100,000	
- Listed	315,977 100,000 100,000 200,000	



Islamic financing and related assets			Note	2023 (Rupees	2022 s in ' <b>000</b> )
Murabaha         2.2         17,586,364         10,598,735           Diminishing Musharaka         16,779,105         15,741,969           Istisna         10,282,784         5,766,719           Islamic Long Term Financing Facility (ILTFF)         5,241,800         3,835,813           Islamic Refinance for Renewable Energy (IFRE)         2,224,625         2,157,740           Islamic Refinance for Wages and Salaries (IRWS)         -         41,082           Islamic Refinance Facility for Modernization of SMEs (IFFSME)         5,888         49,186           Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)         52,588         49,186           Islamic Export Refinance- Istisna (IERF)         157,403         142,438           Islamic Export Refinance-Musawamah         6,000         303,750           Running Musharaka         2,479,691         2,073,941           Islamic Export Refinance-Running Musharaka         7,166,641         6,075,426           Financing against Bills-Musawamah         5,083,273         3,916,970           Export Finance Scheme (EFS) - Discounting         7,235,359         5,110,945           Staff Financing         2,013,176         1,438,084           Musawamah Inventory         3,076,506         3,947,033           Advance against Islamic financ	2.	Islamic financing and related assets		` •	,
Murabaha         2.2         17,586,364         10,598,735           Diminishing Musharaka         16,779,105         15,741,969           Istisna         10,282,784         5,766,719           Islamic Long Term Financing Facility (ILTFF)         5,241,800         3,835,813           Islamic Refinance for Renewable Energy (IFRE)         2,224,625         2,157,740           Islamic Refinance for Wages and Salaries (IRWS)         -         41,082           Islamic Refinance Facility for Modernization of SMEs (IFFSME)         5,888         49,186           Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)         52,588         49,186           Islamic Export Refinance- Istisna (IERF)         157,403         142,438           Islamic Export Refinance-Musawamah         6,000         303,750           Running Musharaka         2,479,691         2,073,941           Islamic Export Refinance-Running Musharaka         7,166,641         6,075,426           Financing against Bills-Musawamah         5,083,273         3,916,970           Export Finance Scheme (EFS) - Discounting         7,235,359         5,110,945           Staff Financing         2,013,176         1,438,084           Musawamah Inventory         3,076,506         3,947,033           Advance against Islamic financ		liarah	2.1	3.079.001	2.452.842
Diminishing Musharaka   16,779,105   15,741,969   Istisna   10,282,784   5,766,719   5,241,800   3,835,813   Islamic Long Term Financing Facility (ILTFF)   5,241,800   3,835,813   Islamic Refinance for Renewable Energy (IFRE)   2,224,625   2,157,740   Islamic Refinance for Wages and Salaries (IRWS)   -   41,082   Islamic Refinance Facility for Modernization of SMEs (IRFSME)   52,588   49,186   Islamic Financing Facility for Modernization of SMEs (IRFSME)   52,588   49,186   Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   Islamic Export Refinance - Istisna (IERF)   2,160,467   2,303,561   Musawamah   4,605,689   3,532,923   Islamic Export Refinance-Musawamah   6,000   303,750   Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,110,945   Staff Financing   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against IFRE   666,683   451,733   Advance against IFREME   11,938,267   101,659,959   Less: provision against Islamic financings - Specific   (772,444)   (343,385)   (50,057)   (50,057)   (50,057)		•		1 1 1	1 ' '
Istisna   Islamic Long Term Financing Facility (ILTFF)   Islamic Long Term Financing Facility (ILTFF)   Islamic Refinance for Renewable Energy (IFRE)   Islamic Refinance for Renewable Energy (IFRE)   Islamic Refinance for Wages and Salaries (IRWS)   -		Diminishing Musharaka		16,779,105	15,741,969
Islamic Long Term Financing Facility (ILTFF)   5,241,800   3,835,813   Islamic Refinance for Renewable Energy (IFRE)   2,224,625   2,157,740   41,082   Islamic Refinance for Wages and Salaries (IRWS)   41,082   Islamic Refinance for Temporary Economic Refinance Facility (ITERF)   6,830,099   5,498,680   Islamic Refinance Facility for Modernization of SMEs (IRFSME)   52,588   49,186   Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   Islamic Export Refinance - Istisna (IERF)   4,605,689   3,532,923   Islamic Export Refinance-Musawamah   6,000   303,750   Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,110,945   Staff Financing   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Ilarah   138,636   444,846   Advance against IFRE   666,683   451,733   Advance against IFRE   666,683   451,733   Advance against IRFSME   12,933   Gross Islamic financing and related assets   114,938,267   101,659,959   Less: provision against Islamic financings   Specific   General   (393,442)		Istisna		10,282,784	5,766,719
Islamic Refinance for Wages and Salaries (IRWS)   Islamic Refinance for Temporary Economic Refinance Facility (ITERF)   5,830,099   5,498,680   Islamic Refinance Facility for Modernization of SMEs (IRFSME)   52,588   49,186   Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   Islamic Export Refinance - Istisna (IERF)   2,160,467   2,303,561   Musawamah   4,605,689   3,532,923   Islamic Export Refinance-Musawamah   4,605,689   3,532,923   Islamic Export Refinance-Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,1110,945   Staff Financing   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Diminishing Musharaka   1,303,776   3,102,235   Advance against IFFE   2,100,278   Advance against IFFE   5,100,278   3,102,235   3,102		Islamic Long Term Financing Facility (ILTFF)		5,241,800	
Islamic Refinance for Temporary Economic Refinance Facility (ITERF)   5,498,680   1slamic Refinance Facility for Modernization of SMEs (IRFSME)   52,588   49,186   1slamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   1slamic Export Refinance - Istisna (IERF)   2,160,467   2,303,561   4,605,689   3,532,923   1slamic Export Refinance-Musawamah   4,605,689   3,532,923   1slamic Export Refinance-Running Musharaka   2,479,691   2,073,941   1slamic Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,110,945   Staff Financing   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Diminishing Musharaka   1,303,776   3,102,235   Advance against IFRE   666,683   451,733   Advance against IFRE   666		Islamic Refinance for Renewable Energy (IFRE)		2,224,625	2,157,740
Islamic Refinance Facility for Modernization of SMEs (IRFSME)   152,588   149,186   Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   Islamic Export Refinance - Istisna (IERF)   2,160,467   2,303,561   4605,689   3,532,923   Islamic Export Refinance-Musawamah   6,000   303,750   Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,110,945   Staff Financing   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against IJFRE   2,249,152   7,922,393   Advance against IJFRE   666,683   451,733   Advance against IFRE   666,683   451,733   Advance against		Islamic Refinance for Wages and Salaries (IRWS)		_	41,082
Islamic Financing Facility for Storage of Agricultural Product (IFFSAP)   157,403   142,438   Islamic Export Refinance - Istisna (IERF)   2,160,467   2,303,561   Musawamah   4,605,689   3,532,923   Islamic Export Refinance-Musawamah   6,000   303,750   Running Musharaka   2,479,691   2,073,941   Islamic Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against IDiminishing Musharaka   1,303,776   3,102,235   Advance against IFRE   666,683   451,733   Advance against IFRE   666,683   451,733   Advance against IFRE   666,683   451,733   Advance against IFRE   12,933   Cross Islamic financing and related assets   114,938,267   101,659,959    Less: provision against Islamic financings   Cross Islamic finan		Islamic Refinance for Temporary Economic Refinance Facility (ITERF)		6,830,099	5,498,680
Islamic Export Refinance - Istiana (IERF)   2,160,467   4,605,689   3,532,923   Islamic Export Refinance-Musawamah   6,000   303,750   Running Musharaka   2,479,691   2,073,941   5,083,273   3,916,970   Export Refinance-Running Musharaka   7,166,641   6,075,426   Financing against Bills-Musawamah   5,083,273   3,916,970   Export Finance Scheme (EFS) - Discounting   7,235,359   5,110,945   Staff Financing   2,013,176   1,438,084   Musawamah Inventory   3,076,506   3,947,033   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Istisna - IERF   2,249,152   7,922,393   Advance against Diminishing Musharaka   1,303,776   3,102,235   Advance against IFRE   666,683   451,733   Advance against IFRE   951,795   2,888,709   Advance against IFRSME   12,933   —				52,588	49,186
Musawamah       4,605,689       3,532,923         Islamic Export Refinance-Musawamah       6,000       303,750         Running Musharaka       2,479,691       2,073,941         Islamic Export Refinance-Running Musharaka       7,166,641       6,075,426         Financing against Bills-Musawamah       5,083,273       3,916,970         Export Finance Scheme (EFS) - Discounting       7,235,359       5,110,945         Staff Financing       2,013,176       1,438,084         Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna       13,554,721       9,761,928         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Ijarah       138,636       444,846         Advance against ILTFF       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against IFRF       951,795       2,888,709         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - General       (50,057)       (50,057)				1 ' 1	
Islamic Export Refinance-Musawamah       6,000       303,750         Running Musharaka       2,479,691       2,073,941         Islamic Export Refinance-Running Musharaka       7,166,641       6,075,426         Financing against Bills-Musawamah       5,083,273       3,916,970         Export Finance Scheme (EFS) - Discounting       7,235,359       5,110,945         Staff Financing       2,013,176       1,438,084         Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Diminishing Musharaka       1,303,776       3,102,235         Advance against IFFE       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against IFRE       951,795       2,888,709         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - General       (50,057)       (50,057)				1 ' '	2,303,561
Running Musharaka       2,479,691       2,073,941         Islamic Export Refinance-Running Musharaka       7,166,641       6,075,426         Financing against Bills-Musawamah       5,083,273       3,916,970         Export Finance Scheme (EFS) - Discounting       7,235,359       5,110,945         Staff Financing       2,013,176       1,438,084         Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna       13,554,721       9,761,928         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Diminishing Musharaka       1,303,776       3,102,235         Advance against ILTFF       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against ITERF       951,795       2,888,709         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - General       (50,057)       (50,057)				1 ' '	1 ' ' 1
Islamic Export Refinance-Running Musharaka       7,166,641       6,075,426         Financing against Bills-Musawamah       5,083,273       3,916,970         Export Finance Scheme (EFS) - Discounting       7,235,359       5,110,945         Staff Financing       2,013,176       1,438,084         Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna       13,554,721       9,761,928         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Ijarah       138,636       444,846         Advance against ILTFF       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against IFRE       666,683       451,733         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - General       (50,057)       (50,057)				1 ' 1	
Financing against Bills-Musawamah Export Finance Scheme (EFS) - Discounting Staff Financing T,235,359 Staff Financing T,23				1 ' '	1 ' '
Export Finance Scheme (EFS) - Discounting Staff Financing Nusawamah Inventory Advance against Istisna Advance against Istisna - IERF Advance against Diminishing Musharaka Advance against ITFF Advance against ITERF Advance against IRFSME  Italy33  Gross Islamic financing and related assets  114,938,267  101,659,959  Less: provision against Islamic financings - Specific - General  (343,385) (50,057) (822,501) (393,442)				1 ' '	
Staff Financing       2,013,176       1,438,084         Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna       13,554,721       9,761,928         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Ijarah       138,636       444,846         Advance against ILTFF       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against ITERF       951,795       2,888,709         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - General       (50,057)       (50,057)					
Musawamah Inventory       3,076,506       3,947,033         Advance against Istisna       13,554,721       9,761,928         Advance against Istisna - IERF       2,249,152       7,922,393         Advance against Ijarah       138,636       444,846         Advance against ILTFF       -       2,100,278         Advance against IFRE       666,683       451,733         Advance against ITERF       951,795       2,888,709         Advance against IRFSME       12,933       -         Gross Islamic financing and related assets       114,938,267       101,659,959         Less: provision against Islamic financings       (772,444)       (343,385)         - Specific       (772,444)       (50,057)         - General       (822,501)       (393,442)					
Advance against Istisna Advance against Istisna - IERF Advance against Ijarah Advance against Diminishing Musharaka Advance against ILTFF Advance against IFRE Best against IFFSME  Gross Islamic financing and related assets  114,938,267  Less: provision against Islamic financings - Specific - General  13,554,721 2,249,152 7,922,393 444,846 3,102,235 2,100,278 451,733 2,888,709 12,933 - 101,659,959  (343,385) (50,057) (822,501) (393,442)					1 ' '
Advance against Istisna - IERF					
Advance against Ijarah Advance against Diminishing Musharaka Advance against ILTFF Advance against IFRE Advance against IFRE Advance against ITERF Advance against ITERF Advance against IRFSME Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  138,636 1,303,776 2,100,278 451,733 2,888,709 451,733 2,888,709 12,933 114,938,267 101,659,959  (772,444) (50,057) (822,501) (393,442)					
Advance against Diminishing Musharaka Advance against ILTFF Advance against IFRE Advance against IFRE Advance against ITERF Advance against IRFSME Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  Advance against Islamic financings (772,444) (50,057) (822,501)  3,102,235 2,100,278 451,733 451,733 2,888,709 12,933 114,938,267 101,659,959  (343,385) (50,057)				1 1 1	
Advance against ILTFF Advance against IFRE Advance against IFRE Advance against ITERF Advance against IRFSME Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  - 2,100,278 451,733 2,888,709 12,933 - 101,659,959  (772,444) (343,385) (50,057) (822,501) (393,442)				1	
Advance against IFRE				1,303,776	
Advance against ITERF Advance against IRFSME  Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  (343,385) (50,057) (822,501)  (393,442)				_	
Advance against IRFSME  Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  (772,444) (50,057) (822,501)  (393,442)					
Gross Islamic financing and related assets  Less: provision against Islamic financings - Specific - General  (772,444) (50,057) (822,501)  101,659,959  101,659,959				1	2,888,709
Less: provision against Islamic financings - Specific - General  (772,444) (50,057) (50,057) (822,501) (393,442)		•			_
- Specific (772,444) (343,385) - General (50,057) (50,057)  (822,501) (393,442)		Gross Islamic financing and related assets		114,938,267	101,659,959
- Specific (772,444) (343,385) - General (50,057) (50,057)  (822,501) (393,442)		Less: provision against Islamic financings			
- General (50,057) (50,057) (393,442)				(772.444)	(343.385)
		•		1 1 1	
Islamic financing and related assets-net of provision 114,115,766 101,266,517				(822,501)	(393,442)
		Islamic financing and related assets-net of provision		114,115,766	101,266,517

#### 2.1 ljarah

				2023			
		Cost		Accu	imulated depre	eciation	Book value
	As at 01 January	Additions / (deletions)	As at 31 December	As at 01 January	Charge for the year / (deletions)	As at 31 December	as at 31 December
			(	Rupees in '00	00)		
Plant and machinery	523,792	_ (452,409)	71,383	407,366	45,173 (388,609)	63,930	7,453
Vehicles	3,357,645	1,968,663 (1,056,513)	4,269,795	1,039,847	772,274 (613,052)	1,199,069	3,070,726
Equipment	110,066	(105,948)	4,118	91,448	(88,152)	3,296	822
Total	3,991,503	1,968,663 (1,614,870)	4,345,296	1,538,661	817,447 (1,089,813)	1,266,295	3,079,001



					2022			
			Cost		Accumulated depreciation			Book value
		As at 01	Additions /	As at 31	As at 01	Charge for	As at 31	as at 31
		January	(deletions)	December	January	the year / (deletions)	December	December
				(R	upees in '000	)		
	Plant and machinery	583,404	_ (59,612)	523,792	294,330	160,128 (47,092)	407,366	116,426
	Vehicles	2,137,519	1,958,855 (738,729)	3,357,645	972,561	571,270 (503,984)	1,039,847	2,317,798
	Equipment	203,408	(93,342)	110,066	146,681	15,624 (70,857)	91,448	18,618
	Total	2,924,331	1,958,855 (891,683)	3,991,503	1,413,572	747,022 (621,933)	1,538,661	2,452,842
2.1.1	Future ijarah payments	receivable		0000			0000	
				2023			2022	
			Not later than 1 year	Later than 1 year and les than 5 years	Total	Not later than 1 year	Later than 1 year and less than 5 years	Total
	ljarah rental receivables		1,323,741	2,575,478	(Rupee 3,899,219	es in '000) 976,345	1,707,662	2,684,007
	•		, ,	, ,			, ,	
					Note	2	2023 (Rupees ir	2022 n ' <b>000)</b>
2.2	<b>Murabaha</b> Murabaha financing						(Rupees in	n '000)
2.2	Murabaha financing Advances for Murabah				Note 2.2.1	10,0 		7,323,6 3,275,0
2.2 2.2.1	Murabaha financing Advances for Murabah Murabaha receivable-ç	jross			2.2.1	10,0 7,4 17,5	(Rupees in 98,518 187,846 186,364	7,323,6 3,275,0 10,598,7
	Murabaha financing Advances for Murabah Murabaha receivable-g Less: Deferred muraba Profit receivable shown	gross aha income	ets			10,0 	(Rupees in 198,518 187,846 186,364 189,005 159,242)	7,323,6 3,275,0 10,598,73 7,853,73 (222,74
	Murabaha financing Advances for Murabah Murabaha receivable-g Less: Deferred muraba	gross aha income	ets		2.2.1 2.2.2	10,0 7,4 17,5 11,1 (5	(Rupees in 198,518 187,846 186,364 140,005	7,323,6 3,275,0 10,598,73 7,853,73 (222,74 (307,33
	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Murabaha	gross aha income n in other asse		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0	(Rupees in 198,518 187,846 186,364 189,005 189,242) 182,245)	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance	gross aha income n in other asse		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0	(Rupees in 198,518 187,846 186,364 189,242) 182,245) 198,518	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year	gross tha income n in other asso abaha financir		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8	(Rupees in 198,518 187,846 186,364 189,242) 182,245) 198,518 1853,739 190,845	7,323,6 3,275,00 10,598,7; 7,853,7; (222,7; (307,3; 7,323,6 7,929,2 28,763,3
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance	gross tha income n in other asso abaha financir		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5	(Rupees in 198,518 187,846 186,364 189,242) 182,245) 198,518	7,323,6 3,275,0 10,598,73 7,853,73 (222,73 (307,33 7,323,6 7,929,2 28,763,33 (28,838,73
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-o Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the year	gross tha income n in other asso abaha financir		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1	(Rupees in 198,518   187,846   186,364   186,364   186,245   188,518   1853,739   186,37	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance	gross tha income n in other asso abaha financir ar		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1	(Rupees in 198,518 187,846 186,364 189,242) 182,245) 198,518 1853,739 190,845 114,579) 140,005	7,323,6 3,275,0 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,33 (28,838,73 7,853,73
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance  Murabaha sale price	gross tha income n in other asso abaha financir ar		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 	(Rupees in 198,518 187,846 186,364 189,242) 182,245) 198,518 1853,739 198,518 199,518	7,323,6 3,275,00 10,598,73 7,853,73 (222,73 (307,33 7,323,6 7,929,2 28,763,33 (28,838,73 7,853,73 (7,853,73 (7,323,6)
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance Murabaha sale price Murabaha purchase pr	gross tha income n in other asso abaha financir ar		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1 (10,0 1,0	(Rupees in 198,518 187,846 186,364 189,518 189	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,30 (28,838,73 7,853,73 (7,323,6) 530,00
2.2.1 2.2.2 2.2.3	Murabaha financing Advances for Murabah  Murabaha receivable-o Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance  Murabaha sale price Murabaha purchase pr  Deferred murabaha inc Opening balance	gross tha income to in other assortion that abaha financir that ar the come		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1 (10,0 1,0	(Rupees in 198,518 187,846 186,364 186	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,30 (28,838,73 7,853,73 (7,323,6) 530,00
2.2.1 2.2.2 2.2.3	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance Murabaha sale price Murabaha purchase pr	gross tha income in other asso abaha financir ar ice		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 38,8 (35,5 11,1 (10,0 1,0 2,4	(Rupees in 198,518 187,846 186,364 189,518 189	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,30 (28,838,73 7,853,73 (7,323,6) 530,00



#### 3. Deposits and other accounts

		2023			2022	
	In local	In foreign		In local	In foreign	
	currency	currencies	Total	currency	currencies	Total
			(Rupee	s in '000)		
Customers						
Current deposits	88,013,287	3,380,920	91,394,207	62,687,584	2,234,196	64,921,780
Savings deposits	119,870,552	5,445,480	125,316,032	61,608,252	2,872,384	64,480,636
Term deposits	24,830,685	_	24,830,685	27,105,947	_	27,105,947
	232,714,524	8,826,400	241,540,924	151,401,783	5,106,580	156,508,363
Financial institutions						
Current deposits	35,468	_	35,468	16,506	_	16,506
Savings deposits	13,715,544	-	13,715,544	21,250,733	-	21,250,733
	13,751,012	-	13,751,012	21,267,239	_	21,267,239
	246,465,536	8,826,400	255,291,936	172,669,022	5,106,580	177,775,602
				2023		2022

23 2022 (Rupees in '000)

#### 3.1 Composition of deposits

- Individuals	136,907,220	101,053,976
- Government / Public Sector Entities	8,698,958	1,152,775
- Banking Companies	52	46
- Non-Banking Financial Institutions	13,750,960	21,267,193
- Private Sector	95,934,746	54,301,612
	255,291,936	177,775,602

3.1.1 Deposits includes eligible deposits covered under deposit protection mechanism as required by the Deposit Protection Act, 2016 amounting to Rs. 197,393.808 million (2022: Rs. 132,980.916 million).

		2023 (Rupees i	2022 n ' <b>000)</b>
4.	Charity Fund		
	Opening balance	23,820	12,978
	Additions during the year		
	Received from customers on account of delayed payment Charity accrued but not yet received Dividend purification amount Other Non - Shariah compliant income Profit on charity saving account	58,471 11,563 268 1,589 4,354	16,942 7,287 - 409 1,203
	Payments / utilization during the year	76,245	25,841
	Health Social welfare Education	(20,000) (15,400) (5,000) (40,400)	(7,849) (5,650) (1,500) (14,999)
	Closing balance	59,665	23,820



		2023	2022
		(Rupe	ees in '000)
4.1	Detail of charity is as follows:		
	Afzaal Memorial Thalassemia Foundation	2,000	849
	Agha Welfare Trust	1,000	_
	Al Mustafa Trust	2,000	1,000
	ASF Foundation	1,400	1,400
	Bait-ul-Sukoon	2,000	1,000
	Child Aid Association	2,000	1,000
	Dar-ul-Sukun	2,000	1,000
	Green Crescent Trust	2,000	1,250
	IDA RIEU Welfare Association	2,000	1,000
	Indus Hospital	2,000	500
	Jinnah Foundation	-	1,000
	Karachi Down Syndrome Program	2,000	_
	Karachi Institute of Kidney Diseases Association Markaz-e-Umeed	2,000	_
	NOWPDP	2,000	1 000
		2,000	1,000 500
	Orange Tree Foundation Osmania Hospital	1,000 2,000	1,000
	Pakistan Children's Heart Foundation	2,000	1,000
	Pakistan Foundation Fighting Blindness	2,000	1,000
	Sahil Welfare Association	1,000	_
	SIUT	2,000	1,000
	SOS Children's Village	2,000	-
	The Cancer Foundation	2,000	_
	The Kidney Centre		500
		40,400	14,999
5.	Islamic Banking Business Unappropriated Profit		
	Opening balance	14,205,865	6,607,722
	Add: Islamic Banking profit for the year	18,189,522	7,598,143
	Closing balance	32,395,387	14,205,865
6			
6.	Contingencies and Commitments		
	- Guarantees	14,463,377	10,385,298
	- Commitments	28,717,529	24,096,223
		43,180,906	34,481,521
7.	Profit / Return Earned on Financing, Investments and Placement		
	Profit earned on:		
	Financing	15,289,918	8,973,841
	Investments	32,110,595	16,150,941
	Placement	91,406	89,688
		47,491,919	25,214,470
8.	Profit on Deposits and Other Dues Expensed		
0.		10 007 006	0.005.400
	Deposits and other accounts	19,827,836	8,335,432
	Due to Financial Institutions Due to Head Office	2,556,552 1,472,781	3,222,733
	Due to Head Office		2,443,836
		23,857,169	14,002,001



#### 9. Profit and Loss Distribution and Pool Management

### 9.1 The number and nature of pools maintained by the Islamic Banking Branches along with their key features and risk and reward characteristics

#### **General Pool PKR (Mudaraba)**

Deposits which assume minimal risk of loss due to diversified assets being tagged thereto are parked in the general pool. In case of loss in general pool, the loss will be borne by the general pool members.

#### Special Pool(s) PKR (Mudaraba)

Special pool(s) are created where the customers desire to invest in high yield assets. In case of loss in a special pool the loss will be borne by the special pool members.

#### **General Pool FCY (Mudaraba)**

In FCY pool, all FCY deposits and investments are parked to share the return among the FCY deposit holders. In case of loss in a FCY general pool, the loss will be borne by the FCY general pool members.

#### Special Pool(s) FCY (Mudaraba)

Special pool(s) are created where the customers desire to invest in high yield assets. In case of loss in a special pool the loss will be borne by the special pool members.

#### Islamic Export Refinance Scheme (IERS) Pool PKR (Musharaka)

IERS pool is required by SBP to facilitate the exporters under Islamic Export Refinance Scheme.

#### **Equity Pool**

Investments with relatively higher risks such as investment in shares and mutual funds are tagged to the equity pool in order to safeguard the interest of depositors. The Bank as Mudarib in the general pool is responsible for administrative costs and cost of operating fixed assets, which are financed from equity. Furthermore, subsidised financing to employees are also financed from equity as per SBP guidelines.

#### Special Mudaraba Financing Facility (SMFF) Pool - Open Market Operations (OMO) Injections

Special Mudaraba Financing Facility (SMFF) Pool for OMO Injection is created to invest the funds exclusively raised from SBP through Islamic Open Market Operations (OMO) in High Quality Assets including securities that are eligible as approved securities for maintaining Statutory Liquidity Requirement (SLR).

#### Parameters associated with risk and rewards

Following are the key considerations attached with risk and reward of the pool:

- Period, return, safety, security and liquidity of investment.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of risk attached to various types of investments.
- SBP rules and Shariah clearance.

#### 9.2 Avenues / sectors of economy / businesses where Mudaraba based deposits have been deployed

The Mudaraba based funds have been deployed in the following avenues / sectors / businesses:

- Chemical and pharmaceuticals
- Agribusiness
- Textile
- Sugar
- Shoes and leather garments
- Investment in sukuk
- Production and transmission of energy
- Food and allied except sugar
- Cement
- Financial
- Wheat
- Individuals
- Others (domestic whole sale, engineering goods, plastic product, etc.)



### 9.3 Parameters used for allocation of profit, charging expenses and provisions etc. along with a brief description of their major components

The Bank's Islamic Banking Division (IBD) is accepting Term Deposits and Saving Deposits under Mudaraba arrangements, wherein the Bank is Mudarib and depositors are Rab-ul-Maal. The Bank with the prior approval of depositors also commingles its funds with those of depositors.

The funds so generated are invested by the Bank in Shariah compliant modes of financing and investments such as Murabaha, Ijarah, Istisna, Diminishing Musharaka, Running Musharaka, Musawamah, Shares, Mutual Funds and Sukuks etc.

The Bank calculates the profit of the pool at every month. Profit is distributed at the Net Income level. Net Income is calculated after deducting direct costs such as cost of Murabaha, Cost of Takaful, Depreciation on Ijarah Assets, and Amortisation of Premium on Sukuks and Loss of Investments directly incurred in deriving that Income.

The net income / loss is being allocated between the Bank's equity and the depositors' fund in proportion to their respective share in pool.

The Bank's profit sharing ratio during the quarter was 50% (2022: 50%) of Net Income and the depositors' profit sharing ratio was 50% (2022: 50%) of Net Income.

After the allocation of Income between the equity holder and depositors, the profit is distributed among the account holders on the basis of predetermined weightages, announced by the Bank at the beginning of the month based on their respective category / tiers. In case of loss, Rab-ul-Maal has to bear the loss in the ratio of its investment.

In case of provisioning, the general and specific provisions created against non-performing financing and diminution in the value of investments as under prudential regulations and other SBP directives shall be borne by the IBIs as Mudarib. However, write-offs of financings and loss on sale of investments shall be charged to the pool along with other direct expenses.

#### 9.4 Mudarib share and HIBA distributed to depositor's pool and specific pool

				2023		
		Distributable Income (Rupees	Mudarib Share s in '000)	Mudarib Share (Percentage)	HIBA Amount (Rupees in '000)	HIBA (Percentage)
	LCY Pool FCY Pool	27,063,141 296,126	10,004,896 222,545	36.97% 75.15%	4,159,293 28,104	41.57% 12.63%
				2022		
	LCY Pool	15,344,469	4,305,910	28.06%	1,881,570	43.70%
	FCY Pool	158,391	146,756	92.65%	15,999	10.90%
					2023 (Percentag	2022 <b>e)</b>
9.5	Profit rate earned vs. pro during the year	fit rate distribu	ted to the dep	ositors		
	Profit rate earned Profit rate distributed				7.75% 9.97%	11.09% 6.03%



#### Disclosure on Complaint Handling in Annual Accounts-2023

Under the umbrella of Customer Service Division, Complaint Management is primarily in control of upholding high FTC (Fair Treatment to Customers) standards by promptly resolving complaints and providing fair resolutions to customers.

To promote customer centricity in the culture and dynamics of BAHL, we have developed a comprehensive policy for handling customer complaints that is established on the values of fairness, transparency, promptness, visibility, and accessibility. BAHL take complaints as an effective measure to improve its services instead of considering complaints as root cause for customer dissatisfaction. Additionally, Fair Treatment to Consumers Committee (FTCC) is established to anticipate customer problems and recommend resolution that can give our customers a better experience.

In order to ensure that customer concerns are quickly resolved, Bank's customer complaint unit has been enhanced further during 2023. Additionally, training sessions have been conducted to emphasize complaint management procedures and guidelines throughout the bank.

Customers can register complaints through a variety of channels, including a call center, the bank's website, direct emails, social media, and letters delivered directly or through drop box to the customer services division. These complaints are swiftly recorded in the complaint management system. From the time a complaint is acknowledged until it is resolved, bank has a defined escalation matrix to resolve complaints, where if any complaint is not resolved within the allotted turnaround time, it is escalated to the next senior level of management to ensure resolution of the complaints on priority.

As a post resolution activity, the complaint trends and analysis are shared with Board Members, Senior Management and Business Segments. Based on the findings, root cause analysis is conducted and communicated timely with the relevant departments for reduction of customer grievance.

Key Highlight: In 2023, the Bank received 293,919 complaints, about 23% lower than the previous year. The complaints were investigated and closed within an average turnaround time of 4 working days.



#### Report of Shari'ah Board for the year ending December 31, 2023

#### In the name of Allah, the Beneficent, the Merciful

- 1. While the Board of Directors and Executive Management are solely responsible to ensure that the operations of Bank AL Habib Islamic Banking Division (BAHL-IBD) are conducted in a manner that comply with Shari'ah principles and guidelines issued by the Shari'ah Board of the BAHL-IBD at all times. The Shari'ah Governance Framework issued by the State Bank of Pakistan, required from the Shari'ah Board (SB) to submit a report on the overall Shari'ah compliance environment of BAHL-IBD.
- 2. To form the opinion as expressed in this report, the Shari'ah Compliance Department carried out Shari'ah Reviews, on test check basis, of each class of transactions, the relevant documentation and process flows. Further, during the last year, Shari'ah Board reviewed the Internal Shari'ah Audit and External Shari'ah Audit Reports. Based on above, we are of the view that:
  - I. BAHL-IBD has complied with Shari'ah rules and principles in the light of fatawa, rulings and guidelines issued by its Shari'ah Board.
  - II. BAHL-IBD has complied with directives, regulations, instructions and guidelines i.e. related to Shari'ah compliance issued by SBP in accordance with the rulings of SBP's Shari'ah Board.
  - III. BAHL-IBD has complied with the SBP instructions on profit and loss distribution and Pool Management. On recommendations of Shari'ah Board measures are being taken to further strengthen the Pool Management system.
  - IV. BAHL-IBD has a comprehensive mechanism in place to ensure Shari'ah Compliance in its overall operations.
  - V. The Shari'ah Board appreciates the view and commitment of BOD towards ensuring the Shari'ah Compliance in the products, processes and operations of the BAHL-IBD. Improvement is required in level of awareness of Islamic Banking staff as well Executive Management in order to improve their understanding on the importance of Shari'ah Compliance in their respective areas, particularly in Foreign Trade Department.
  - VI. The Management has committed to provided further human resources to Shari'ah Compliance Department enabling them to discharge their duties effectively.
  - VII. The Bank has a well-defined mechanism in place which is sound enough to ensure that any earnings identified from sources or by means prohibited by Shari'ah have been credited to charity account and are being properly utilized. In year 2023, charity amount of Rs. 64.683 Million has been realized, out of which an income of Rs. 1.589 Million was credited to charity due to Shari'ah non-compliance as per instructions of Shari'ah Board. An amount of Rs. 40.4 Million has been granted to various charitable institutions from available charity fund.

Mufti Sher Ali

Resident Shari'ah Board Member

**Mufti Muhammad Hamza** Member Shari'ah Board

Mufti Mohib ul Haq Siddiqui Member Shari'ah Board Mufti Ismatullah Chairman Shari'ah Board

Karachi: 31 January, 2024



#### **Notice of Annual General Meeting**

Notice is hereby given that the Thirty-third Annual General Meeting of Bank AL Habib Limited (the Bank) will be held at the Bank's premises located at 128-C, Old Bahawalpur Road, Multan, on Wednesday, March 06, 2024 at 10:30 a.m. to transact the following business. The shareholders may also attend the meeting through electronic means as advised by Securities and Exchange Commission of Pakistan (SECP).

- 1. To receive and adopt the Audited Annual Accounts and Consolidated Accounts of the Bank for the year ended December 31, 2023 together with the Reports of Chairman, Directors and Auditors.
- 2. To consider and approve payment of final cash dividend @ 50%, i.e., Rs. 5.00 per share of Rs. 10/- each, in addition to Rs. 9.00 per share i.e., 90% Interim Cash Dividends already paid to the shareholders of the Bank, thus, total 140% i.e. Rs. 14.00 per share for the year ended December 31, 2023.
- 3. To appoint auditors for the year 2024 and to fix their remuneration. Existing auditors EY Ford Rhodes, Chartered Accountants, have retired. In compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019, and based on the recommendations of the Audit Committee and the Board, the appointment of KPMG Taseer Hadi & Co., Chartered Accountants as auditors in place of the retiring auditors.
- 4. To consider any other business of the Bank with the permission of the Chair.

#### **Special Business**

- 5. To obtain approval of the shareholders of the Bank, as per the requirements of SRO 389(I)/2023 dated March 21, 2023, issued by the SECP for transmission of the annual balance sheet, profit and loss account, auditor's report and directors' report, etc. ("annual audited financial statements") to the members through QR-enabled code and weblink.
- 6. To consider and approve remuneration payable to Executive Director of the Bank.

For Item Nos. 5 & 6 statement under Section 134(3) of the Companies Act, 2017 in respect of special business is annexed.

By order of the Board

MOHAMMAD TAQI LAKHANI

Company Secretary

Karachi: February 14, 2024

#### Notes:

1. Participation in the Annual General Meeting (AGM) through Electronic Means:

The entitled shareholders who are interested to attend AGM through online platform and whose names appeared in the Books of the Bank by the close of business on February 23, 2024 are hereby requested to get themselves registered with the Company Secretary Office by providing the following details at the earliest but not later than 48 hours before the time of AGM (no account shall be taken of any part of the day that is not a working day) at agm@bankalhabib.com.

Name of Shareholder	CNIC No.	Folio Number /CDC Account No.	Cell Number	Email Address



Upon receipt of the above information from interested shareholders, the Bank will send the login details at their email addresses. On the AGM day, shareholders will be able to login and participate in the AGM proceedings through their smartphones or computer devices from any convenient location.

The login facility will be opened 30 minutes before the meeting time to enable the participants to join the meeting after identification and verification process.

The entitled shareholders (whose names appeared in the Books of the Bank by the close of business on February 23, 2024) along with the details mentioned above may send their comments/suggestions for the proposed Agenda items at the above email address at least 48 hours before the time of AGM (no account shall be taken of any part of the day that is not a working day).

- 2. The share transfer book of the Bank will remain closed from February 26, 2024 to March 06, 2024 (both days inclusive). Transfers received in order at the office of our Share Registrar, CDC Share Registrar Services Limited, located at CDC House, 99-B, Block B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi 74400, by the close of business on February 23, 2024 will be treated in time for payment of final cash dividend (subject to approval of the members). Members are requested to promptly communicate any change in their addresses to our above-mentioned Share Registrar.
- 3. A member entitled to attend and vote at this meeting is entitled to appoint a proxy to attend, speak and vote on his/her behalf. A proxy (except for a corporation) must be a member of the Bank. Proxy form, in order to be effective, must be received at the Registered Office of the Bank located at 126-C, Old Bahawalpur Road, Multan, duly stamped and signed not less than 48 hours before the time of the meeting (no account shall be taken of any part of the day that is not a working day).
- 4. The entitled shareholders are requested to keep with them their original Computerized National Identity Cards (CNICs) / Passport along with their folio numbers / participant(s) ID numbers and CDC account numbers at the time of attending the Annual General Meeting in order to facilitate identification of the respective shareholders. The proxy shall also produce his/her original CNIC or Passport at the time of the meeting. In case of a corporate entity, the Board of Directors' Resolution/Power of Attorney with specimen signatures shall be submitted along with Proxy Form in the Bank.

#### 5. Payment of Cash Dividend through Electronic Mode

Under the provision of Section 242 of Companies Act, 2017 and Companies (Distribution of Dividends) Regulations, 2017, it is mandatory for a listed company to pay cash dividend to their shareholders only through electronic mode directly into the bank account designated by the entitled shareholders instead of issuing physical dividend warrants.

In order to receive cash dividend directly into the designated bank account, members who have not yet provided the bank account details are requested to fill and sign the "E-Dividend Bank Mandate Form" available on the Bank's website link, https://www.bankalhabib.com/download-forms and send to the relevant Participants / Investor Account Services of the CDC/Share Registrar of the Bank (as the case may be) latest by February 23, 2024 along with a copy of their valid CNICs. The aforesaid form is also available in the Annual Report of the Bank.

In case of non-receipt or incorrect International Bank Account Number (IBAN) with other related details or non-availability of valid CNICs, the Bank will withhold cash dividend of such members.

- 6. As per Section 150 of the Income Tax Ordinance 2001, different rates are prescribed for deduction of withholding tax on the amount of cash dividend paid by the companies / banks. These tax rates are as follows:
  - (a) For filers of income tax returns(b) For non-filers of income tax returns30%

To enable the Bank to make tax deduction on the amount of cash dividend @ 15% instead of 30% all the shareholders whose names are not entered into the Active Tax-payers List (ATL) provided on the website of Federal Board of Revenue (FBR), despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date of payment of cash dividend i.e., March 6, 2024; otherwise tax on their cash dividend will be deducted @ 30% instead of 15%.

According to FBR, withholding tax will be determined separately on 'Filer'Non-Filer' status of principal shareholder as well as joint-shareholder(s) based on their shareholding proportions, in case of joint accounts. Members that hold shares with joint-shareholder(s) are requested to provide shareholding proportions of principal shareholder and joint-shareholder(s) in respect of shares held by them to the Bank's Share Registrar in writing in the following format.



			Principal S	Shareholder	Joint-Sl	nareholder(s)
Bank Name	Folio/CDC Account No.	Total Shares	Name and CNIC	Shareholding Proportion (No. of Shares)	Name and CNIC	Shareholding Proportion (No. of Shares)

In case the required information is not provided to our Share Registrar latest by February 23, 2024, it will be assumed that the shares are equally held by them.

In case of corporate entity, withholding tax exemption from dividend income shall only be allowed if copy of valid tax exemption certificate is made available to our Share Registrar latest by February 23, 2024.

As per instructions of SECP and Central Depository Company of Pakistan (CDC) circular No. 6 of 2018, the shareholders are hereby informed that the CDC has developed Centralized Cash Dividend Register (CCDR) on eServices Web Portal which contains details of cash dividend such as either paid or unpaid, withheld by the Bank, total amount of cash dividend, tax and zakat deductions and net amount credited into designated bank account of shareholders. The shareholders are requested to register themselves to CDC's eServices Portal link, https://csp.cdcaccess.com.pk to obtain the aforesaid information.

#### 7. Audited Financial Statements through e-mail

In pursuant to Section 223 of the Companies Act 2017, Annual Report 2023 which includes Auditors' Report along with Audited Financial Statements, Directors' Report, Chairman's Review Report and Notice of Annual General Meeting are being e-mailed to the members who have provided their e-mail addresses for the said purpose. Members are also requested to intimate change (if any) in their registered e-mail addresses to our Share Registrar for the aforesaid purpose. Members of the Bank who wish to receive soft copy of Annual Report are requested to send their e-mail addresses to our Share Registrar through consent form, available on the Bank's website.

The Annual Report 2023 of the Bank is also available on the Bank's website and can be downloaded through the weblink: https://www.bankalhabib.com/files/download/reports/Annual-Report-2023.pdf

#### 8. Procedure for Electronic-Voting and Voting Through Postal Ballot:

#### i) Electronic-Voting

In accordance with the Companies (Postal Ballot) Regulations, 2018 ("the Regulations") the right to vote through electronic voting facility and voting by post shall be provided to members of every listed company for all business classified as special business under the Companies Act, 2017, ("the Act") in the manner and subject to conditions contained in the Regulations.

- a. Details of the e-voting facility will be shared through an e-mail with those members of the Bank who have their valid CNIC numbers, cell numbers, and e-mail addresses available in the register of members of the Bank by the close of business on February 23, 2024.
- b. The web address and login details will be communicated to members via email. The security codes will be communicated to members through SMS from the web portal of CDC Share Registrar Services Limited (being the e-voting service provider)
- c. Identity of the members intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login.
- d. Members shall cast vote online at any time from March 03, 2024, at 09:00 a.m. and shall close on March 05, 2024 at 5:00 p.m. Members can cast their votes any time in this period. Once the vote on the resolution is cast by a member, he/she shall not be allowed to change it subsequently.

#### ii) Voting Through Postal Ballot

The members shall ensure that the duly filled and signed ballot paper (blank ballot paper attached), along with a copy of CNIC should reach the Chairman of the meeting through post at the Bank's principal office, Bank AL Habib Limited, 3rd Floor, Mackinnons Building, I. I. Chundrigar Road, Karachi or email at chairmanagm@bankalhabib.com one day before the AGM, i.e.. on March 05, 2024, during office hours. This Postal Ballot Paper is also available for download from the website of the Bank at www.bankalhabib.com.



- a. The signature on the Ballot Paper should match with signature on the CNIC.
- b. In case of foreign members and representatives of a body corporate, corporation and Federal Government, acceptability of other identification documents in lieu of CNIC should be approved by the board of that body corporate/company.
- c. Incomplete, unsigned, incorrect, defaced, torn, mutilated, overwritten ballot papers will be rejected.

#### **Additional Information for Shareholders:**

#### a. Unclaimed / Unpaid Cash dividend and Share Certificates:

In compliance of Section 244 of the Act, the Bank has already requested through individual letters to shareholders and also through newspaper to collect their unclaimed shares / unpaid cash dividend, if any. Shareholders are once again requested to lodge a claim for unclaimed shares / unpaid cash dividends with the Bank's Share Registrar i.e. CDC Share Registrar Services Limited.

#### b. Deposit / Conversion of Physical shares into Book-Entry form:

The shareholders having physical share certificates of the Bank are advised to place / convert their physical shares into Book-Entry form in CDC as required under the provisions of Section 72 of the Companies Act, 2017.

#### Statement under Section 134(3) of the Companies Act, 2017

The statement is annexed to the Notice of the Thirty-third (33<sup>rd</sup>) Annual General Meeting of Bank AL Habib Limited at which a special business is to be transacted. The purpose of this statement is to set forth the material fact concerning such special business.

#### Item No.5 of the Agenda

As recommended by the Board of Directors in their meeting held on January 31, 2024, it is intended to propose the following resolution to be passed as an Ordinary Resolution:

"RESOLVED THAT the shareholders of the Bank do hereby consent and authorise the Bank for transmission of "annual audited financial statements", including but not limited to the annual balance sheet, profit and loss account, auditor's report and directors' report, etc, to its shareholders through QR-enabled code and weblink, subject to the requirements of SECP's SRO 389(I)/2023 dated March 21, 2023."

#### Item No.6 of the Agenda

As recommended by the Board of Directors in their meeting held on January 31, 2024, it is intended to propose the following resolution to be passed as an Ordinary Resolution:

"RESOLVED THAT the remuneration of Mr. Qumail R. Habib, Executive Director shall not exceed Rs. 5,000,000/per month exclusive of perquisites, benefits and other allowances to which he is entitled under the terms of his employment."



#### Bank AL Habib Limited

#### **Postal Ballot Paper**

Voting through post for Special Businesses at the Annual General Meeting to be held on March 06, 2024 @ 10:30 a.m. at Multan

This postal ballot paper is also available for download from the website of Bank AL Habib Limited at www.bankalhabib.com. Further, the designated email address of the Chairman of the meeting at which the duly filled ballot paper may be sent : chairmanagm@bankalhabib.com

-	
Folio / CDC Account #	
Name of Shareholder / Joint Shareholders	
Registered Address	
Number of shares held	
NICOP /Passport (in case of foreigner) / CNIC Number (Copy to be attached)	
Additional Information and enclosures (In case of representative of body corporate, corporation and Federal Government)	
Name of Authorized Signatory	
NICOP /Passport (in case of foreigner) / CNIC No. of Authorized Signatory (copy to be attached)	

I/we hereby exercise my/our vote in respect of the following resolutions through postal ballot by conveying my/our assent or dissent to the following resolutions by placing tick (🗸) mark in the appropriate box below

Serial No.	Nature and Description of resolutions	No. of ordinary shares for which votes cast	I/We assent to the Resolutions (FAVOR)	I/We dissent to the Resolutions (AGAINST)
1)	"RESOLVED THAT the shareholders of the Bank do hereby consent and authorise the Bank for transmission of "annual audited financial statements", including but not limited to the annual balance sheet, profit and loss account, auditor's report and directors' report, etc, to its shareholders through QR-enabled code and weblink, subject to the requirements of SECP's SRO 389(I)/2023 dated March 21, 2023."			
2)	"RESOLVED THAT the remuneration of Mr. Qumail R. Habib, Executive Director shall not exceed Rs. 5,000,000/- per month exclusive of perquisites, benefits and other allowances to which he is entitled under the terms of his employment."			

Place:	
Date:	Signature of Shareholder(s) / Authorized Persor

#### Notes:

- 1. Duly filled postal ballot paper should be sent to Mr. Abbas. D. Habib, Chairman of the Bank AL Habib Limited, at Mackinnons Building, I. I. Chundrigar Road, Karachi or email at chairmanagm@bankalhabib.com.
- 2. Copy of NICOP/ Passport (in case of foreigner) / CNIC should be enclosed with the Postal Ballot Form.
- 3. Postal Ballot Form should reach chairman of the meeting on or before March 05, 2024. Any Postal Ballot received after this date, will not be considered for voting.
- 4. Signature on postal ballot paper should match with signature registered on CNIC.
- 5. Incomplete, unsigned, incorrect, defaced, torn, mutilated, over written Ballot Paper will be rejected.
- 6. BOD resolution / POA along with list of signatories and valid copy of CNIC of authorized signatory(ies).
- 7. The shareholders may download the Postal Ballot From the Bank's website or use the original / photocopy as published in newspaper.



### بینک الحبیب لمیٹر پوشل بیك پیپر

### سالا نہ اجلاس عام میں خصوصی امور کے لئے بذر لعیدڈ اک ووٹنگ ۲ مارچ ۲۰۲۴ء پوفٹ ۱۰:۳۰ بجے ملتان میں کی جائے گی۔

پوشل بیلٹ پیپر بینک الحبیب لمیٹڈ کی ویب سائٹ www.bankalhabib.comپر بھی ڈاؤن لوڈ کرنے کیلئے دستیاب ہے۔مزید برآں اجلاس کے چیئر مین کا نامز دکر دہ ای میل ایڈرلس جس پر با قاعدہ پُرشدہ بیلٹ پیپرارسال کیے جاسکتے ہیں chairmanagm@bankalhabib.com

فوليو/ي ڈي ي ا کا ؤنٹ نمبر
شيئر ہولڈر/ جوائنٹ شيئر ہولڈر کا نام
رجــُرِ الْمُرلِين
موجوده شیئرز کی تعداد
این آئی تی او بی/ پاسپورٹ (غیرمککی ہونے کی صورت میں ) سی این آئی تن نمبر ( کا پی شسلک کی جائے )
اضا فی معلومات اورمنسلک دستاویزات (با ڈی کارپوریٹ، کارپوریش اوروفا قی حکومت کے نمائندے کی صورت میں )
مياز دستخط <i>كنند</i> ه كانام
این آئی ہیاو پی/ پاسپورٹ (غیرملکی ہونے کیصورت میں )مجاز دستخط کا ہی این آئی ہی نمبر ( کا پی فسلک کریں )

میں/ہم پوشل بیلٹ کے ذریعے درج ذیل قرار دادوں کےسلسلے میں اپنا/ ہماراووٹ استعال کرتے ہوئے درج ذیل مناسب خانے میں ٹک کےنشان (مر) اگا کر اِن قرار دادوں کیلئے اپنی/ ہماری رضامندی یاغیررضامندی ظاہر کررہے ہیں۔

میں/ہم قرارداد پر اختلاف کرتے ہیں (AGAINST)	میں/ہم قرارداد پررضامند ہیں (FAVOR)	عموی شیئرز کی مجموعی تعداد جن کیلئے ووٹ کاسٹ ہوئے	قرار داد دل کی نوعیت اور تفصیلات	نمبر شار
			''قرار پایا که بینک کے شیئر ہولڈرز کی بذر بعد بلذا جازت حاصل کی گئی ہےاور بینک مجاز ہے کہ وہ'' سالانہ آؤٹ شدہ مالیا تی حسابات' بشمول، تاہم اس تک محدود نہیں، سالانہ بیلنس شیٹ، نفع ونقصان کے اکا ؤنٹس، آؤیٹرز کی رپورٹ اور ڈائز میٹرز کی رپورٹ وغیرہ اپنے شیئر ہولڈرز کو فعال QR کوڈ اور ویب لنک کے ذریعے ارسال کرے جو کہ ایس ای بی بی کے ایس آراد ۱۳۸۹(۱) ۲۰۲۳مور دیا ۲مارچ ۲۰۲۳ء کی شرائط کے مطابق ہے۔	1
			'' قرار پایا که جناب گمیل آرحبیب، ایگزیکٹو ڈائزیکٹر کا معاوضہ لے ۰۰۰،۰۰۰ روپے ماہانہ علاوہ مروجہ مراعات ،فوائداوردیگرالا وُنسز ،جس کےوہا پنی ملازمت کی شرائط کے تحت حقدار ہیں ، سے زائد نہ ہوگا۔''	٢

ام: \_\_\_\_\_\_\_ ام: \_\_\_\_\_\_ ررئے: \_\_\_\_\_\_

- ا۔ با قاعدہ پُرشدہ پوشل بیلٹ پیپر جناب عباس ڈی۔ حبیب، چیئر مین، بینک الحبیب لمیٹڈ، میکننز بلڈنگ، آئی آئی چندریگرروڈ، کراچی یاای میل chairmanagm@bankalhabib.com پرارسال کریں۔
  - ۲۔ این آئی تی او پی/ پاسپورٹ کی کا پی (غیرمکی ہونے کی صورت میں )/تی این آئی تی پوشل بیٹ فارم کے ساتھ منسلک کی جائے۔
- ۳۔ پیشل بیلٹ بیپراجلاس کے چیئر مین کو۵ مارچ ۴۰۲۴ء تک یااس نے قبل موصول ہوجائیں۔اس تاریخ کے بعدموصولہ کوئی بھی پیشل بیٹ ووٹنگ کیلئے قابل غور نہ ہوگا۔
  - ۴۔ پوشل بیٹ پیپر پردستخطای این آئی می پرموجود دستخطاہے مماثل ہونے جا ہئیں۔
  - ۵۔ نامکمل، غیروستخطاشدہ،غیرواضح، کئے بھٹے،اووررائیٹنگ کے حامل بیلٹ پیپرمستر دکردیئے جائیں گے۔
  - ۲۔ بیاوڈی کی قرارداد/پیاوا ہے بشمول مجازد متخط کنندہ (کنندگان) کے دشخطوں کی فہرست اور سی این آئی سی کی کارآ مدکا پی۔
  - ے۔ شیئر ہولڈرز پوشل بیلن فارم کو بینک کی ویب سائٹ سے ڈاؤن لوڈ کر سکتے ہیں یااخبار میں شائع شدہ اصل/اس کی فوٹو کا بی کااستعال کر سکتے ہیں۔



### Pattern of Shareholding as at December 31, 2023

Number of Shareholders	Size of Shareholding			Total Shares Held	
768	From	1	То	100	26,773
872	From	101	То	500	278,304
604	From	501	То	1,000	490,258
2,002	From	1,001	To	5,000	5,491,354
588	From	5,001	То	10,000	4,410,919
332	From	10,001	То	15,000	4,168,865
1,128	From	15,001	То	20,000	20,682,868
93	From	20,001	То	25,000	2,117,496
69	From	25,001	То	30,000	1,920,030
58	From	30,001	То	35,000	1,900,536
93	From	35,001	То	40,000	3,495,349
72	From	40,001	То	50,000	3,350,850
73	From	50,001	То	60,000	4,035,165
88	From	60,001	То	80,000	6,161,622
72	From	80,001	То	100,000	6,711,195
87	From	100,001	То	150,000	10,662,798
76	From	150,001	To	200,000	13,298,072
54	From	200,001	То	250,000	12,124,853
40	From	250,001	То	300,000	11,166,676
21	From	300,001	To	350,000	6,812,456
91	From	350,001	To	600,000	41,647,429
56	From	600,001	To	1,000,000	43,970,001
158	From	1,000,001	То	100,000,000	906,501,547
7,495					1,111,425,416

Categories of Shareholders	Number of Shareholders	Number of Shares Held	Percentage
Individuals Investment & Insurance	7,161	625,908,521	56.32%
Companies	12	94,635,996	8.52%
Joint Stock Companies	125	177,419,996	15.96%
Financial Institutions	13	17,403,833	1.57%
Modaraba & Mutual Funds	39	78,735,683	7.08%
Foreign Companies	16	27,713,530	2.49%
Pension Funds	25	23,172,432	2.08%
Others	104	66,435,425	5.98%
TOTAL	7,495	1,111,425,416	100.00%



### Pattern of Shareholding as at December 31, 2023 Additional Information

Shareholders' Category	Number of Shareholders	Number of Shares Held
Associated Companies		
Habib Insurance Co. Ltd.	1	2,000,000
Habib Sugar Mills Limited	1	24,136,691
Mutual Funds		
CDC - TRUSTEE HBL INCOME FUND - MT	1	1,500
TRI-STAR MUTUAL FUND LIMITED	1	1,904
SAFEWAY FUND (PVT) LTD.	1	5,001
CDC - TRUSTEE ALFALAH GHP DEDICATED EQUITY FUND	1	15,915
CDC - TRUSTEE JS PENSION SAVINGS FUND - EQUITY ACCOUNT	1	18,000
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	21,000
CDC - TRUSTEE AL HABIB STOCK FUND	1	23,000
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	25,570
CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	1	28,848
CDC - TRUSTEE FAYSAL MTS FUND - MT	1	32,732
CDC-TRUSTEE NITPF EQUITY SUB-FUND	1	40,000
CDC - TRUSTEE JS LARGE CAP. FUND	1	47,000
CDC - TRUSTEE ABL PENSION FUND - EQUITY SUB FUND	1	58,000
CDC - TRUSTEE MCB PAKISTAN DIVIDEND YIELD PLAN	1	58,400
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	61,801
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	66,952
CDC - TRUSTEE NIT ASSET ALLOCATION FUND	1	85,000
CDC - TRUSTEE UNIT TRUST OF PAKISTAN	1	102,000
CDC - TRUSTEE HBL - STOCK FUND	1	154,132
CDC - TRUSTEE JS GLOBAL BANKING SECTOR EXCHANGE TRADED F	UND 1	166,257
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	170,159
CDC - TRUSTEE NBP FINANCIAL SECTOR FUND	1	206,190
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	216,832
CDC - TRUSTEE NBP BALANCED FUND	1	232,900
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUNI	D 1	242,657
CDC - TRUSTEE NBP SARMAYA IZAFA FUND	1	250,850
MC FSL - TRUSTEE JS GROWTH FUND	1	287,000
CDC - TRUSTEE ALLIED FINERGY FUND	1	350,679
CDC - TRUSTEE APF-EQUITY SUB FUND	1	361,000
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	369,346
CDC - TRUSTEE HBL INVESTMENT FUND	1	394,221
CDC - TRUSTEE UBL FINANCIAL SECTOR FUND	1	617,889
CDC - TRUSTEE HBL FINANCIAL SECTOR INCOME FUND PLAN I - MT	1	705,165
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	1,169,489
CDC - TRUSTEE ABL STOCK FUND	1	1,672,830
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	1,937,149
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	6,232,763
CDC - TRUSTEE NBP STOCK FUND	1	6,733,282
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	55,572,270
ODO - THOUTEL INTHONAL INVESTIGENT (UNIT) TRUST	ı	33,312,210



Shareholders' Category	Number of Shareholders	Number of Shares Held
Directors		
Abbas D. Habib Qumail R. Habib Anwar Haji Karim Murtaza H. Habib Syed Mazhar Abbas Mohammad Rafiquddin Mehkari Arshad Nasar Chaudhry Javed Iqbal Farhana Mowjee Khan	1 1 1 1 1 1 1	42,450,257 17,522,296 6,349,159 13,698,691 18,474 1,000 500 500 25,180
Chief Executive Officer Mansoor Ali Khan	-	NIL
<b>Directors' Spouses</b> Mrs. Niamet Fatima W/o. Mr. Abbas D. Habib	1	4,818,197
Executives	48	8,972,812
Joint Stock Companies and Corporations	124	153,283,305
Banks, Development Financial Institutions, Non - Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	48	59,777,107
Shareholders holding five percent or more voting rights State Life Insurance Corporation of Pakistan National Investment (Unit) Trust (included in the list above under Mutual Funds)	1	73,435,154
Individuals	7,103	532,051,455
Others (including foreign companies)	120	94,148,955
TOTAL	7,495	1,111,425,416



### **Consolidated Financial Statements**

Bank AL Habib Limited

and

**Subsidiary Companies** 



## Bank AL Habib Limited and its Subsidiary Companies Directors' Report on Audited Consolidated Financial Statements

The Directors are pleased to present the Audited Consolidated Financial Statements of Bank AL Habib Limited and the Bank's Subsidiaries AL Habib Capital Markets (Private) Limited and AL Habib Asset Management Limited for the year ended December 31, 2023.

	(Rupees in '000)
Profit for the year before tax	72,007,268
Taxation	(36,076,946)
Profit for the year after tax	35,930,322
Share of profit attributable to Non-controlling interest	(2,274)
Profit attributable to shareholders of Holding Company	35,928,048
Un-appropriated profit brought forward	59,229,669
Transfer from surplus on revaluation of fixed assets-net of tax	172,276
Other comprehensive income-net of tax	(419,872)
	58,982,073
Profit available for appropriation	94,910,121
Appropriations:	
Transfer to Statutory Reserve	(3,531,938)
Cash dividend – 2022	(7,779,978)
Cash dividend – 2023	(10,002,832)
	(21,314,748)
Un-appropriated profit carried forward	73,595,373
Earnings per share (after tax) – Holding Company	Rs. 32.33

#### Pattern of Shareholding

The pattern of shareholding as at December 31, 2023 is annexed with the financial statements of Bank AL Habib Limited.

MANSOOR ALI KHAN

Chief Executive

ABBAS D. HABIB

Chairman

Board of Directors

Karachi: January 31, 2024



#### **INDEPENDENT AUDITORS' REPORT**

#### **INDEPENDENT AUDITORS' REPORT**

To the members of Bank AL Habib Limited

Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

We have audited the annexed consolidated financial statements of Bank AL Habib Limited (the Bank), and its subsidiary companies, (the Group) which comprise the consolidated statement of financial position as at 31 December 2023, the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, notes to the consolidated financial statements, including material accounting policy information and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Following are the key audit matters:

## Key audit matter

#### How the matter was addressed in our audit

#### 1. Provision against Non-Performing loans and advances

The Group's advances portfolio represents 31.69% of its total assets as of 31 December 2023. A substantial portion of the advances portfolio includes loans and advances to businesses operating in diverse sectors of the economy.

As per the Group's accounting policy (refer note 4.5 to the consolidated financial statements), the determines provisions Group against non-performing advances exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan (SBP) and also maintains general provision in respect of potential credit losses in the portfolio. The Prudential Regulations require specific provisioning for loan losses on the basis of an age-based criteria which should be supplemented by a subjective evaluation of Group's credit portfolio. The determination of loan loss provision therefore, involve use of management judgment, on a case-to-case basis, taking into account factors such as the economic and business conditions, borrowers repayment behaviors and realizability of collateral held by the Group.

In view of the significance of this area in terms of its impact on the consolidated financial statements and the level of involvement of management's judgment, we identified adequacy and completeness of provision against advances as a significant area of audit judgment and a key audit matter.

The accounting policy and disclosures relating to provisioning against non-performing advances are included in note 4.5 and 9 respectively to the consolidated financial statements.

We applied a range of audit procedures including the following:

- We reviewed the Group's process for identification and classification of non-performing advances. As part of such review we performed an analysis of the changes within the different categories of classified non-performing accounts from last year to the current reporting date. This analysis was used to gather audit evidence regarding downgrading of impaired advances and declassification of accounts from non-performing to regular and vice versa, as the case may be.
- We have performed procedures on test basis for the computations of provisions to assess that the same is in line with the requirements of the applicable Prudential Regulations;
- In addition, we selected individually significant loans and a representative sample of borrowers from the advances portfolios, and performed tests and procedures such as review of credit documentation, repayment history and past due status, financial condition as depicted by the borrowers' financial statements, nature of collateral held by the Group and status of litigation, if any, with the borrower;
- In respect of the level of general provision maintained by the Group, we discussed the approach and policy followed by the Group with the management and the regulatory approvals in place for such policy.
- We also assessed adequacy of disclosures as included in note 9 to the consolidated financial statements regarding the non-performing advances and provisions made there against in the consolidated financial statements in accordance with the requirements of the applicable financial reporting framework.



#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are
  responsible for the direction, supervision and performance of the group audit. We remain solely
  responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Arslan Khalid.

EY Ford Rhodes Chartered Accountants

Place: Karachi

Date: 13 February 2024

UDIN: AR202310191gMBJtDPk9



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

AO AT OA DEGEMBER COOK			
AS AT 31 DECEMBER 2023	Note	2023 (Rupee:	2022 s in ' <b>000</b> )
			,
ASSETS			
Cash and balances with treasury banks	5	141,816,023	94,163,589
Balances with other banks	6	6,662,922	15,105,449
Lendings to financial institutions	7	1,649,716	15,568,607
Investments	8	1,504,488,304	1,158,799,988
Advances	9	868,868,391	813,267,817
Fixed assets	10	79,584,255	62,087,777
Intangible assets	11	212,691	452,845
Deferred tax assets	12	1,790,812	9,702,816
Other assets	13	137,128,649	103,533,391
		2,742,201,763	2,272,682,279
LIABILITIES			
Bills payable	15	48,083,103	44,855,837
Borrowings	16	477,438,034	418,989,460
Deposits and other accounts	17	1,933,731,281	1,568,009,274
Liabilities against assets subject to finance lease	• • •		_
Subordinated debt	18	29,985,200	29,991,600
Deferred tax liabilities			
Other liabilities	19	125,237,447	115,087,502
		2,614,475,065	2,176,933,673
NET ASSETS		127,726,698	95,748,606
REPRESENTED BY			
Share capital	20	11,114,254	11,114,254
Reserves		28,184,872	24,391,414
Surplus on revaluation of assets	21	14,706,663	899,575
Unappropriated profit		73,595,373	59,229,669
Equity attributable to the shareholders of			
the Holding Company		127,601,162	95,634,912
Non-controlling interest	22	125,536	113,694
Total equity		127,726,698	95,748,606
CONTINGENCIES AND COMMITMENTS	23		

The annexed notes 1 to 48 and annexures I and II form an integral part of these consolidated financial statements.

MANSOOR ALI KHAN Chief Executive

ASHAR HUSAIN
Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director ABBAS D. HABIB Chairman



# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2023

	Note	2023 (Rupees	2022 in <b>'000)</b>
Mark-up / return / interest earned Mark-up / return / interest expensed	25 26	373,887,686 (249,743,418)	200,910,552 (123,591,617)
Net mark-up / interest income		124,144,268	77,318,935
NON MARK - UP / INTEREST INCOME			
Fee and commission income Dividend income Foreign exchange income Income / (loss) from derivatives	27	14,680,160 701,543 6,841,341	11,883,581 684,359 7,241,088
Gain on securities - net Share of profit from associates Other income	28 29	30,922 1,133,848 965,552	138,857 778,627 854,177
Total non mark-up / interest income		24,353,366	21,580,689
Total income		148,497,634	98,899,624
NON MARK-UP / INTEREST EXPENSES			
Operating expenses Workers welfare fund Other charges	30 31	(70,525,264) (1,561,292) (228,401)	(51,985,620) (821,631) (156,435)
Total non mark-up / interest expenses		(72,314,957)	(52,963,686)
Profit before provisions Provisions and write offs - net Extra ordinary / unusual items PROFIT BEFORE TAXATION	32	76,182,677 (4,175,409) – 72,007,268	45,935,938 (12,880,545) ———————————————————————————————————
Taxation	33	(36,076,946)	(16,369,089)
PROFIT AFTER TAXATION		35,930,322	16,686,304
Attributable to: Shareholders of the Holding Company Non-controlling interest		35,928,048 2,274	16,687,927 (1,623)
		35,930,322	16,686,304
		(Rup	ees)
Basic and diluted earnings per share attributable to equity holders of the Holding Company	34	32.33	15.01

The annexed notes 1 to 48 and annexures I and II form an integral part of these consolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director ABBAS D. HABIB *Chairman* 



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2023

2023 2022 (Rupees in '000)

	(Rupees in '000)			
Profit after taxation for the year	35,930,322	16,686,304		
Other comprehensive income				
Items that may be reclassified to profit and loss account in subsequent periods:				
Effect of translation of net investment in foreign branches	261,520	2,077,925		
Movement in surplus / (deficit) on revaluation of investments - net of tax	6,759,900	(4,982,786)		
	7,021,420	(2,904,861)		
Items that will not be reclassified to profit and loss account in subsequent periods:				
Remeasurement loss on defined benefit	(419,872)	(205,271)		
obligations - net of tax	(413,072)	(205,271)		

Remeasurement loss on defined benefit		
obligations - net of tax	(419,872)	(205,271)
Movement in surplus on revaluation of operating fixed assets - net of tax  Movement in surplus on revaluation of non banking	7,167,062	(460,864)
assets - net of tax	61,970	(6,009)
	6,809,160	(672,144)
Total comprehensive income	49,760,902	13,109,299
Attributable to:		
Shareholders of the Holding Company	49,749,060	13,118,745
Non-controlling interest	11,842	(9,446)
	49,760,902	13,109,299

The annexed notes 1 to 48 and annexures I and II form an integral part of these consolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI

Director

FARHANA MOWJEE KHAN Director ABBAS D. HABIB *Chairman* 



## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2023

	Attributable to shareholders of the Holding Company										
				Revenue R	leserves	Surplus / (deficit)		<u>of</u>			
	Share Capital	Statutory Reserve	Foreign Currency Translation Reserve	Special Reserve	General Reserve	Investments (Rupees in '000)	Fixed / Non Banking Assets	Unappropriated Profit	Sub Total	Non-controlling Interest	Total
Balance as at 01 January 2022	11,114,254	17,511,051	2,478,915	126,500	540,000	(650,717)	7,104,700	52,071,442	90,296,145	123,140	90,419,285
Profit after taxation	-	-	-	-	-	-	_	16,687,927	16,687,927	(1,623)	16,686,304
Other comprehensive income - net of tax	-	-	2,077,925	-	_	(4,974,963)	(466,873)	(205,271)	(3,569,182)	(7,823)	(3,577,005)
Total comprehensive income for the year	-	-	2,077,925	-	-	(4,974,963)	(466,873)	16,482,656	13,118,745	(9,446)	13,109,299
Transfer to statutory reserve	-	1,657,023	-	-	-	-	-	(1,657,023)	-	-	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-	-	-	-	-	-	(112,572)	112,572	-	-	-
Transaction with owners, recorded directly in equity											
Final cash dividend (Rs. 7.00 per share) - December 2021				_	-		_	(7,779,978)	(7,779,978)	_	(7,779,978)
Balance as at 31 December 2022	11,114,254	19,168,074	4,556,840	126,500	540,000	(5,625,680)	6,525,255	59,229,669	95,634,912	113,694	95,748,606
Profit after taxation	-	-	-	-	-	-	_	35,928,048	35,928,048	2,274	35,930,322
Other comprehensive income - net of tax	_	_	261,520	_	_	6,750,332	7,229,032	(419,872)	13,821,012	9,568	13,830,580
Total comprehensive income for the year	-	-	261,520	-	-	6,750,332	7,229,032	35,508,176	49,749,060	11,842	49,760,902
Transfer to statutory reserve	-	3,531,938	-	-	-	-	-	(3,531,938)	-	-	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-	-	-	-	-	-	(172,276)	172,276	-	-	-
Transactions with owners, recorded directly in equity											
Final cash dividend (Rs. 7.00 per share) - December 2022	-	-	-	-	-	-	-	(7,779,978)	(7,779,978)	-	(7,779,978)
Interim cash dividend (Rs. 4.50 per share) - June 2023	-	-	-	-	-	-	-	(5,001,416)	(5,001,416)	-	(5,001,416)
Interim cash dividend (Rs. 4.50 per share) - September 2023	-	-	_	-	_	_	_	(5,001,416)	(5,001,416)	-	(5,001,416)
	-	-	-	-	-	-	-	(17,782,810)	(17,782,810)	-	(17,782,810)
Balance as at 31 December 2023	11,114,254	22,700,012	4,818,360	126,500	540,000	1,124,652	13,582,011	73,595,373	127,601,162	125,536	127,726,698

The annexed notes 1 to 48 and annexures I and II form an integral part of these consolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI

Director

FARHANA MOWJEE KHAN Director ABBAS D. HABIB Chairman



CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2023 CASH FLOW FROM OPERATING ACTIVITIES	Note	2023 (Rupees	<sup>2022</sup> in <b>'000)</b>
Profit before taxation Less: dividend income		72,007,268 (701,543)	33,055,393 (684,359)
Adjustments: Depreciation Depreciation on right-of-use assets Amortisation Provisions and write-offs-net Gain on sale of fixed assets-net Share of profit from associates Gain on sale / redemption of securities-net Charge for compensated absences Mark-up expense on lease liability against right-of-use assets		71,305,725 4,570,988 2,298,189 263,049 4,175,362 (453,662) (1,133,848) (30,922) 399,896 1,568,789	32,371,034 3,572,767 2,140,431 310,316 12,880,530 (452,292) (778,627) (138,857) 175,616 1,313,510
		11,657,841 82,963,566	19,023,394 51,394,428
Decrease / (increase) in operating assets Lendings to financial institutions Held-for-trading securities Advances Other assets		13,918,891 95,554 (63,262,711) (33,475,953)	4,495,221 30,908 (83,935,527) (16,994,921)
Increase in operating liabilities Bills payable Borrowings from financial institutions Deposits and other accounts Other liabilities (excluding current taxation)		(82,724,219) 3,227,266 57,748,367 365,722,007 1,886,792 428,584,432	(96,404,319) 15,052,082 116,642,974 258,274,310 10,224,978 400,194,344
Income tax paid		428,823,779 (34,066,257)	355,184,453 (20,149,156)
Net cash flow generated from operating activities		394,757,522	335,035,297
CASH FLOW FROM INVESTING ACTIVITIES  Net investments in available-for-sale securities Net investments in held-to-maturity securities Net investments in associates Dividends received Investments in operating fixed assets Proceeds from sale of fixed assets Exchange differences on translation of net investment in foreign branches Net cash flow used in investing activities		(145,231,384) (184,284,570) 669,551 696,841 (8,012,716) 447,992 261,520 (335,452,766)	(353,253,928) 459,740 3,808,255 685,953 (9,094,341) 469,875 2,077,925 (354,846,521)
CASH FLOW FROM FINANCING ACTIVITIES (Payments) / receipts of subordinated debt-net Dividend paid Payment against lease liabilities-net Net cash flow (used in) / generated from financing activities Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year	35 35	(6,400) (17,493,572) (3,295,084) (20,795,056) 38,509,700 108,774,793 147,284,493	13,996,400 (7,693,475) (2,759,611) 3,543,314 (16,267,910) 125,042,703 108,774,793
The annual value of the 40 and annual value of the surface of the			

The annexed notes 1 to 48 and annexures I and II form an integral part of these consolidated financial statements.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI Director FARHANA MOWJEE KHAN Director ABBAS D. HABIB Chairman



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 1. STATUS AND NATURE OF BUSINESS
- **1.1** The Group comprises of:

#### **Holding Company**

- Bank AL Habib Limited

#### **Subsidiaries**

- AL Habib Capital Markets (Private) Limited
- AL Habib Asset Management Limited
- 1.2 Bank AL Habib Limited (the Bank) is a banking company incorporated in Pakistan on 15 October 1991 as a public limited company under repealed Companies Ordinance, 1984 (now the Companies Act, 2017) having its registered office at 126-C, Old Bahawalpur Road, Multan with principal place of business in Karachi. Its shares are listed on Pakistan Stock Exchange Limited. It is a scheduled bank principally engaged in the business of commercial banking with a network of 1,084 branches (2022: 1,050 branches), 29 sub-branches (2022: 29 sub-branches), 04 representative offices (2022: 04 representative offices) and 09 booths (2022: 09 booths). The branch network of the Bank includes 02 overseas branches (2022: 02 overseas branches) and 201 Islamic Banking branches (2022: 178 Islamic Banking branches).
- 1.3 The Bank has invested in 66.67% shares of AL Habib Capital Markets (Private) Limited. The Company was incorporated in Pakistan on 23 August 2005 as a private limited company under repealed Companies Ordinance, 1984 (now the Companies Act, 2017). The company is a corporate member of the Pakistan Stock Exchange Limited and is engaged in equity, money market and foreign exchange brokerage services, equity research, corporate financial advisory and consultancy services.
- 1.4 The Bank has invested in 100% shares of AL Habib Asset Management Limited. The Company was incorporated in Pakistan on 30 September 2005 as an unquoted public limited company under repealed Companies Ordinance, 1984 (now the Companies Act, 2017). The Company has been issued a license by the Securities and Exchange Commission of Pakistan (SECP) to undertake asset management services as a Non-Banking Finance Company. The principal business of the Company is to provide Investment Advisory Services and Asset Management Services.

The Company is managing following funds:

- AL Habib Money Market Fund
- AL Habib Islamic Cash Fund
- AL Habib Islamic Savings Fund
- AL Habib Income Fund
- AL Habib Stock Fund
- AL Habib Cash Fund
- AL Habib Islamic Stock Fund
- AL Habib Islamic Income Fund
- AL Habib Asset Allocation Fund
- AL Habib Pension Fund Equity Sub Fund
- AL Habib Pension Fund Debt Sub Fund
- AL Habib Pension Fund Money Market Sub Fund
- AL Habib Islamic Pension Fund Equity Sub Fund
- AL Habib Islamic Pension Fund Debt Sub Fund
- AL Habib Islamic Pension Fund Money Market Sub Fund
- AL Habib Fixed Return Fund Plan 9
- 1.5 During the year, the Bank paid Rs. 1,000 million towards subscription of 100% shares in AL Habib Exchange Company (Private) Limited (the Company). The Company is in process of obtaining license from SBP.



#### 2. BASIS OF PRESENTATION

- 2.1 These consolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BPRD Circular No. 02, dated 25 January 2018
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and resale arising under these arrangements are not reflected in these consolidated financial statements as such, but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon. However, the Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the provisions of the Companies Act, 2017.
- **2.3** Key financial information of the Islamic Banking branches is disclosed in annexure II to these consolidated financial statements.
- 2.4 These financial statements are presented in Pak Rupees which is the Group's functional and presentation currency.
- 2.5 The Group believes that there is no significant doubt on the Group's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on the going concern basis.

## 2.6 Statement of compliance

- **2.6.1** These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:
  - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
  - IFAS issued by ICAP, as are notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directives issued by SBP and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by SBP and SECP differ with the requirements of the IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

- 2.6.2 SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies in Pakistan through BSD Circular Letter No. 10 dated 26 August 2002 till further instructions. Further, SBP vide its BPRD Circular No. 07 of 2023 dated 23 April 2023 directed the Banks in Pakistan to implement IFRS 9, 'Financial Instruments' with effect from 01 January 2024. SECP has deferred the applicability of IFRS 7, 'Financial Instruments: Disclosures' through its notification S.R.O 411 (I) / 2008 dated 28 April 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by SBP through various circulars. In case of overseas branches, IFRS 9 / respective foreign regulatory requirements are considered for recording, classification and valuation of investment.
- 2.6.3 SBP vide its BPRD Circular No. 04 dated 25 February 2015, has clarified that the reporting requirements of IFAS 3, 'Profit and Loss Sharing on Deposits' for Islamic Banking Institutions (IBIs) relating to annual, half yearly and quarterly financial statements would be notified by SBP through issuance of specific instructions and uniform disclosure formats in consultation with IBIs. These reporting requirements have not been ratified to date. Accordingly, the disclosure requirements under IFAS 3 have not been considered in the preparation of these consolidated financial statements.



- 2.6.4 IFRS 10, 'Consolidated Financial Statements' was made applicable from period beginning on or after 01 January 2015 vide S.R.O 633 (I) / 2014 dated 10 July 2014 by SECP. However, SECP has directed through S.R.O 56 (I) / 2016 dated 28 January 2016 that the requirement of consolidation under section 228 of the Companies Act, 2017 and IFRS 10, 'Consolidated Financial Statements' is not applicable in case of investment by companies in mutual funds established under trust structure.
- 2.7 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year

There are certain amendments to existing accounting and reporting standards that have become applicable to the Group for accounting periods beginning on or after January 01, 2023. These are either considered to not be relevant or do not have any significant impact and accordingly have not been detailed in these financial statements, except as disclosed below.

### IAS 1 and IFRS Practice Statement 2 - Disclosure of Accounting Policies (Amendments)

The amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments have had an impact on the Group's disclosures of accounting policies, but not on the measurement, recognition or presentation of any items in the Group's consolidated financial statements.

## 2.8 Standards, interpretations of and amendments to published approved accounting standards that are not yet effective

#### 2.8.1 IFRS 9 'Financial Instruments'

As per BPRD Circular Letter No. 07 of 2023 dated 23 April 2023, the effective date for the implementation of IFRS 9 Financial Instruments is accounting period beginning on or after January 1, 2024. SBP has also extended the preparation of annual / interim financial statements on the revised formats to the first quarter of 2024. SBP has issued detailed instructions on the application of the Standard, including transitional provisions, impact on the Capital Adequacy Ratio (CAR) calculation and reporting requirements.

The IFRS 9 application instructions and guidelines that have been issued as part of the circular include the following key components:

- a) Basis for classification and measurement of debt and equity securities;
- b) Framework for determination of "Expected Credit Losses (ECL)" under the requirements of IFRS 9, including required risk management policies;
- c) Credit exposures (in local currency) that have been guaranteed by the Government and Government Securities have been exempted from the application of the above ECL Framework;
- d) In respect of non-performing exposures (Stage 3 exposures) provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements;
- e) In order to mitigate the impact of ECL provisioning on capital, a transitional arrangement is allowed to the banks to absorb the impact on regulatory capital and fully described in Annexure B to the aforementioned circular.



The actual impact of adopting IFRS 9 on the Group's consolidated financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during next year and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at 31 December 2023. The estimated ECL adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at 01 January 2024 is reduction in equity of approximately Rs. 4,386 million (without considering general provisions already held).

As at 31 December 2023, the management is carrying a general provision of Rs. 8,400 million (before tax) against loans / advances portfolio on prudent basis, which is above the requirement of Prudential Regulations and Stage 3 provision under IFRS 9.

**2.8.2** Further, the following IFRS as notified under the Companies Act, 2017 and the amendments thereto will be effective for future periods and not early adopted:

#### Standards and amendments

## Effective date (accounting periods beginning on or after)

-	IAS 1 - Classification of Liabilities as Current or Non-current and	
	Non-current Liabilities with Covenants - (Amendments)	January 01, 2024
-	IAS 7 and IFRS 7 - Disclosures: Supplier Finance Arrangements - (Amendments)	January 01, 2024
-	IFRS 16 - Lease Liability in a Sale and Leaseback - (Amendments)	January 01, 2024
-	IAS 21 - Lack of exchangeability – (Amendments)	January 01, 2025
-	IFRS 17 - Insurance Contracts	January 01, 2026
-	IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor	
	and its Associate or Joint Venture (Amendments)	Not yet announced

The above standards, amendments and improvements are not expected to have any material impact on the consolidated financial statements of the Group for the future periods.

Further, following new standard has been issued by IASB which is yet to be notified by SECP for the purpose of applicability in Pakistan.

#### **Standard**

IASB effective date (accounting periods beginning on or after)

- IFRS 1 - First-time Adoption of International Financial Reporting Standards January 01, 2004

## 2.9 Critical accounting estimates, judgments and assumptions

The preparation of financial statements requires management to make estimates, judgments and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgment about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in period of revision and future periods if the revision affects both current and future periods.



The estimates and judgments that have a significant effect on the consolidated financial statements are in respect of the following:

	Note
Classification and provisioning against investments	4.4, 4.13, 8 & 32
Classification and provisioning against loans and advances	4.5, 9 & 32
Revaluation of fixed assets	4.6 & 10
Determination of lease term and borrowing rate	4.6, 10 & 19
Non - banking assets acquired in satisfaction of claims	4.7 & 13
Defined benefit plan related assumptions	4.10, 19, 37 & 38
Provisions against off-balance sheet obligations	4.14, 19 & 32
Current and deferred taxation	4.16, 12, 19 & 33

#### 3. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except for certain investments and derivative financial instruments which are carried at fair value, certain land and buildings, and non-banking assets acquired in satisfaction of claims are carried at revalued amount. Employee benefits and lease liability against right-of-use assets are carried at present value.

#### 4. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policy information related to preparation of these consolidated financial statements are consistent with those of the previous financial year, are as follows:

### 4.1 Basis of consolidation

These consolidated financial statements include the financial statements of the Holding Company and its subsidiaries.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date the control commences until the date the control ceases. In preparing consolidated financial statements, the financial statements of the Holding Company and subsidiaries are consolidated on a line by line basis by adding together like items of assets, liabilities, income and expenses. Significant inter - company transactions have been eliminated.

Non - controlling interest are part of results of operations and net assets of the subsidiary companies attributable to interests which are not owned by the Holding Company. Interest in the equity of the subsidiaries not attributable to the Holding Company is reported in the consolidated statement of changes in equity as non - controlling interest. Profit or loss attributable to non - controlling interest is reported in the consolidated profit and loss account as profit or loss attributable to non - controlling interest.

#### 4.2 Cash and cash equivalents

Cash and cash equivalents as referred to in the consolidated cash flow statement comprise cash and non restricted balances with treasury and other banks less overdrawn nostros accounts. Restricted balances not available for use if any, are excluded from cash and cash equivalents.

#### 4.3 Lendings to / borrowings from financial institutions

The Bank enters into transactions of lendings and borrowings at contracted rates for a specified period of time. These are recorded as under:

## Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investments. Amounts received under these agreements are recorded as repurchase agreement borrowings. The difference between sale and repurchase price is amortised as expense over the term of the repo agreement. These are initially recognised at amount of funds received and subsequently reported as payable under the contractual terms.



#### Purchase under resale obligation

Securities purchased with a corresponding commitment to resale at a specified future date (reverse repos) are not recognised as investments in the statement of financial position. Amounts paid under these arrangements are included in repurchase agreement lendings. The difference between purchase and resale price is accrued as income over the term of the reverse repo agreement. These are initially recognised at amount of funds disbursed and subsequently reported as receivable under the contractual terms.

#### Bai Muajjal

In Bai Muajjal, the Bank sells sukuk on credit to other financial institutions. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

#### 4.4 Investment

Investments (other than associates) are classified as follows:

#### Held-for-trading

These are investments acquired principally for the purpose of generating profits from short-term fluctuations in price or dealer's margin or are securities included in a portfolio in which a pattern of short-term trading exists.

#### Held-to-maturity

These are investments with fixed or determinable payments and fixed maturities which the Bank has the intention and ability to hold till maturity.

In Bai Muajjal, the Bank sells sukuk on credit to Government of Pakistan. The credit price is agreed at the time of sale and such proceeds are received at the end of the credit period.

#### Available-for-sale

These are investments which do not fall under held for trading and held to maturity categories.

All purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognised at the trade date. Trade date is the date on which the Bank commits to purchase or sell the investments.

Investments (other than held for trading) are initially measured at fair value plus transaction cost associated with the investment. Investments classified as held for trading are initially measured at fair value, and transaction costs are expensed in the profit and loss account.

After initial recognition, quoted securities (other than those classified as held to maturity) are carried at market value. Unquoted securities are valued at cost less impairment in value, if any. Held to maturity securities are carried at amortised cost.

Surplus / (deficit) arising on revaluation of quoted securities which are classified as 'available-for-sale', is included in the statement of comprehensive income and is shown in the statement of financial position as part of equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realised upon disposal or in case of impairment of securities. The unrealised surplus / (deficit) arising on revaluation of quoted securities which are classified as held for trading is taken to the profit and loss account

Premium or discount on debt securities classified as available for sale and held to maturity is amortised using effective interest method and taken to the profit and loss account.

Details of valuation techniques used in determination of fair value is included in note 40 of consolidated financial statements.

#### Investments in associates

Under the equity method, the investments in associates are initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the associates since the acquisition date. The profit and loss account reflects the Group's share of the results of operations of the associates. Any change in OCI of associates is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associates, the Group recognises its share of any changes, when applicable, in the statement of changes in equity.

#### 4.5 Advances

#### Loans and advances

These are stated net of provisions for non - performing advances.



#### Receivables against lease finance where Bank is a lessor (other than Ijarah)

Leases where the Bank transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognised at an amount equal to the present value of the lease payments including any guaranteed residual value.

#### Islamic Financing and Related Assets

#### liarah finance

Åssets leased out under ijarah arrangements are stated at cost less accumulated depreciation and impairment, if any. Such assets are depreciated over the terms of ijarah contracts.

#### Murabaha

Funds disbursed under murabaha arrangements for purchase of goods are recorded as advance for murabaha. On culmination of murabaha i.e. sale of goods to customers, murabaha receivables are recorded at the sale price net of deferred income. Goods purchased but remaining unsold at the reporting date are recorded as inventories.

#### Inventory

The Bank values its inventories at the lower of cost and net realisable value. The net realisable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. Cost of inventories represents actual purchases made by the Bank / customers as an agent of the Bank for subsequent sale. Inventory against each contract is maintained on specific identification method.

#### Istisna

In Istisna financing, the Bank places an order to purchase some specific goods / commodities from its customers to be delivered to the Bank within an agreed time. The goods are then sold and the amount hence financed is paid back to the Bank.

## **Diminishing Musharaka**

In Diminishing Musharaka financing, the Bank enters into Musharaka based on Shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers and enters into periodic rental payment agreement for the utilisation of the Bank's Musharaka share by the customer. The customer purchases the Bank's share gradually as per his undertaking.

#### **Running Musharaka**

In Running Musharaka financing, the Bank enters into financing with the customer based on Shirkat-ul-Aqd or Business Partnership in customers operating business. Under this mechanism the customer can withdraw and return funds to the Bank subject to his Running Musharakah Financing limit during the Musharakah period. At the end of each quarter / half year the customer pays the provisional profit as per the desired profit rate which is subject to final settlement based on the relevant quarterly / half-yearly / annual accounts of the customer.

#### Musawama

In Musawama financing, the Bank purchases specific goods / commodities on cash basis from its customer for onward sale. Upon realisation of sale proceeds, the finance is adjusted.

#### Provision for non-performing advances

Provision for non-performing advances is determined in accordance with the requirements of the Prudential Regulations for domestic branches, whereas requirements of respective central banks is followed in respect of overseas branches and is charged to the profit and loss account. The Bank also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of the management's risk assessment.

The Bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against. While assessing this requirement various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Bank is allowed to consider the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral is taken in determining provisioning amount.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant / Prudential Regulations and SBP directives.



For overseas operations, the Bank records an allowance for Expected Credit Loss (ECL) for all loans and other debt financial assets not held at Fair Value through Profit and Loss (all referred to as 'financial instruments'). The ECL allowance is based on the credit losses expected to arise over the life of the asset (the Lifetime Expected Credit Losses or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' Expected Credit Losses (12mECL). The Bank has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

Advances are written-off when there is no realistic prospects of recovery.

#### 4.6 Operating fixed assets and depreciation

#### Capital work in progress

Capital work in progress is stated at cost less impairment, if any.

#### Property and equipment - owned

Land is measured at cost at the time of initial recognition and is subsequently carried at revalued amount less impairment, if any. Buildings are initially measured at cost and upon revaluation, are carried at revalued amount less accumulated depreciation and impairment, if any. All other operating fixed assets are stated at cost less accumulated depreciation and impairment, if any. Depreciation is charged to profit and loss account on straight line basis so as to charge the assets over their expected useful lives at the rates specified in note 10.2. Depreciation is charged on prorata basis, i.e., full month charge in the month of purchase and no charge in the month of disposal.

Land and buildings are revalued by independent professionally qualified valuers with sufficient regularity to ensure that the net carrying amount does not differ materially from the fair value. The valuations involve estimates / assumptions and various market factors and conditions. The Bank accounts for revaluation surplus / deficit in accordance with the requirements of IAS 16 "Property, Plant and Equipment".

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of land and buildings (net of deferred tax) is transferred directly to unappropriated profit.

#### Leases

#### Group as a lessee

The Group enters into lease arrangements principally in respect of office space for its operations. The Group assesses at contract inception whether a contract is, or contains, a lease.

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. Right-of-use assets are depreciated on a straight-line basis over the lease term.

The right-of-use assets are presented within note 10 fixed assets.

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control that affects its ability to exercise or not to exercise the option to renew or to terminate. The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental lending rate to measure lease liabilities.

#### 4.7 Non - banking assets acquired in satisfaction of claims

Non-banking assets acquired in satisfaction of claims are initially measured at settlement amount and upon revaluation, are carried at revalued amounts less accumulated depreciation and impairment, if any. The useful lives and depreciation method are reviewed annually and adjusted, if appropriate. These assets are revalued as per SBP's requirement by independent professionally qualified valuers to ensure that their net



carrying value does not differ materially from their fair value. A surplus arising on revaluation of assets is credited to the 'surplus on revaluation of Non-banking assets acquired in satisfaction of claims' account and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title of assets is charged to profit and loss account and not capitalised.

## 4.8 Borrowings / deposits

Borrowings / deposits are recorded at the amount of proceeds received. The cost of borrowings / deposits is recognised on an accrual basis as an expense in the period in which it is incurred.

Deposits mobilized under Islamic Banking operations are generated under two modes i.e. "Qard" and "Modaraba". Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Modaraba basis are classified as 'Saving deposits / Fixed deposits'.

#### 4.9 Subordinated debt

Subordinated debt is initially recorded at the amount of proceeds received and subsequently reported at outstanding amounts as a financial liability. Mark - up accrued on subordinated debt is recognised separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

#### 4.10 Employees' benefits

#### Defined benefit plan

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The Bank's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method. All actuarial gains and losses are recognised in 'other comprehensive income' as they occur and are not reclassified to profit and loss in subsequent periods. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets and future salary increases as disclosed in note 37. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

## **Defined contribution plan**

The Bank operates an approved provident fund scheme for all its regular permanent employees, administered by the Trustees. Equal monthly contributions are made both by the Bank and its employees to the fund at the rate of 10% of the basic salary in accordance with the terms of the scheme.

AL Habib Capital Markets (Private) Limited provides provident fund benefits to all its permanent employees. Contributions are made by the Company and the employees at the rate of 10% of the basic salary in accordance with the terms of scheme.

AL Habib Asset Management Limited operates approved funded contributory provident fund for all its permanent employees. Equal monthly contributions are made both by the Company and the employees at the rate of 8.33% of the basic salary in accordance with the terms of scheme.

## **Compensated absences**

The Bank accounts for all accumulating compensated absences when employees render service that increases their entitlement to future compensated absences. The liability is determined based on actuarial valuation carried out using the Projected Unit Credit Method.

## 4.11 Financial assets and liabilities

Financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provision of the instrument. Financial assets are derecognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of ownership of the asset. Financial liabilities are derecognised when obligation is discharged, cancelled or expired. Any gain or loss on derecognition of the financial asset and liability is recognised in the profit and loss account of the current period.

### 4.12 Derivative financial instruments

Derivative financial instruments are initially recognised at their fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.



#### 4.13 Impairment of investments

Provision for diminution in the investments classified as available-for-sale and held-to-maturity (except for debt securities) is recognised after considering impairment, if any, in their value and is taken to profit and loss account. Impairment is booked when there is an objective evidence of significant or prolonged decline in the value of such securities. This determination of what is significant or prolonged requires judgment.

Provision for impairment against debt securities (other than government securities) is made in accordance with the requirements of the Prudential Regulations of SBP. In case of unquoted equity securities, the breakup value of the security is considered to determine impairment amount.

#### 4.14 Provisions against off - balance sheet obligations

The Bank in the ordinary course of business, issues letters of credit, guarantees, bid bonds, performance bonds etc. The commission against such contracts is recognised in the profit and loss account under "fees and commission income" over the period of contracts. The Bank's liability under such contracts is measured at the higher of the amount representing unearned commission income at the reporting date and the best estimate of the amount expected to settle any financial obligation arising under such contracts.

## 4.15 Revenue recognition

- (a) Mark-up / return / interest on advances and investments is recognised on accrual basis, except in case of advances classified under the Prudential Regulations on which mark-up is recognised on receipt basis. Mark-up / return / interest on rescheduled / restructured loans and advances and investments is recognised as permitted by the regulations of SBP.
- (b) Financing method is used in accounting for income from lease financing. Under this method, the unrealised lease income is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Gain / loss on termination of lease contracts, front end fee and other lease income are recognised as income on receipt basis.
- (c) The rentals from ijarah are recognised as income over the term of the contract net of depreciation expense relating to the ijarah assets.
- (d) Income from murabaha is accounted for on a time proportionate basis over the period of murabaha transaction.
- (e) Income from istisna and musawama is recognised on time proportionate basis commencing from the time of sale of goods till the realisation of sale proceeds.
- Income from diminishing musharaka is recognised on time proportionate basis over the term of contract
- (g) Income from running musharaka financing is recognised on time proportionate basis and is subject to adjustment upon declaration of profit by musharaka partners.
- (h) Income from Bai-Muajjal is recognised on time proportionate basis from the date of disbursement to the due date of payment.
- (i) Dividend income is recognised when the right to receive is established.
- (j) The Group earns fee and commission income from a diverse range of financial services it provides to its customers. Fee and commission income is recognised at an amount that reflects the consideration to which the Group expects to be entitled in exchange for providing the services.

The Group recognises fees earned on transaction-based arrangements at a point in time when the Group has provided the service to the customer. Where the contract requires services to be provided over time, income is recognised on a systematic basis over the life of the related services. Unearned fee and commission are included under Other Liabilities.

#### 4.16 Taxation

Income tax expense comprises current and deferred tax. The Group recognizes income and deferred tax in accordance with the requirements of IAS 12 "Income Taxes".



Provision for current tax is based on the taxable income for the year computed in accordance with tax laws in Pakistan, using tax rates enacted or substantively enacted at the statement of financial position date and any adjustments to the tax payable in respect of previous years. Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to taxation authorities. Deferred tax assets and liabilities are recognised on all taxable / deductible temporary differences as of the statement of financial position date.

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

#### 4.17 Dividend and reserves

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Bank's shareholders. Interim dividends are deducted from equity when they are declared by the Board of Directors.

#### 4.18 Statutory / special reserve

Every Bank incorporated in Pakistan is required to transfer 20% of its profit to a statutory reserve until the reserve equals share capital, thereafter 10% of the profit of the Bank is to be transferred to this reserve.

Special reserve was created to meet regulatory requirements.

## 4.19 Clients' assets

The Group provides services that result in the holding of assets on behalf of its clients. Such assets are not reported in the financial statements, as they are not the assets of the Group.

#### 4.20 Acceptances

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as financial assets and financial liabilities.

#### 4.21 Segment reporting

The Group's primary format of reporting is based on business segments.

## 4.22 Business segments

## Retail banking

It consists of retail lending, deposits and banking services to private individuals and small businesses. The retail banking activities include provision of banking and other financial services, such as current and savings accounts, credit cards, consumer banking products etc., to individual customers, small merchants and small and medium enterprises.

## **Commercial banking**

Commercial banking represents provision of banking services including treasury and international trade related activities to large corporate customers, multinational companies, government and semi government departments and institutions and small and medium enterprises treated as corporate under the Prudential Regulations.

#### Retail brokerage

Retail brokerage activities include the business of equity, money market and foreign exchange brokerage, equity research and corporate financial advisory and consultancy services.

#### **Asset management**

It includes asset management activities through the subsidiary AL Habib Asset Management Limited.

## 4.23 Geographical segments

The Group operates in three geographic regions, being:

- Pakistan
- Middle East
- Asia Pacific



		Note	2023 (Rupees	2022 s in ' <b>000)</b>
5.	CASH AND BALANCES WITH TREASURY BANKS			
	In hand: Local currency Foreign currencies		30,595,416 4,053,352	26,172,043 1,703,466
		·	34,648,768	27,875,509
	In transit:	r		
	Local currency Foreign currency		42,390 27,017	291,878 -
	With Chata Dank of Dakiston in.		69,407	291,878
	With State Bank of Pakistan in: Local currency current accounts Local currency current accounts - Islamic Banking Foreign currency deposit accounts	5.1 5.1	72,206,674 10,539,360	53,502,052 6,348,266
	Cash reserve account  Cash reserve / special cash reserve account	5.1	5,341,260	4,641,833
	- Islamic Banking	5.1 & 5.2	995,250	612,722
	Special cash reserve account Local collection account	5.1 & 5.2 5.3	10,682,521 441,796	552,306
			100,206,861	65,657,179
	With National Bank of Pakistan in:			
	Local currency current account		6,585,694	189,343
	Prize bonds		305,293	149,680
			141,816,023	94,163,589

- **5.1** These deposits and reserves are maintained by the Bank to comply with the statutory requirements.
- 5.2 The special cash reserve carries interest rate of 3.39% to 4.34% (2022: 0.12% to 3.14%) per annum.
- **5.3** This represents foreign currencies collection account maintained with SBP.

0.0	The representational and the second assessment and the representation with early					
		Note	2023 (Rupees	2022 in <b>'000)</b>		
6.	BALANCES WITH OTHER BANKS					
	In Pakistan: In current accounts In deposit accounts	6.1	211,983 82,211 294,194	92,616 636,181 728,797		
	Outside Pakistan: In current accounts In deposit accounts	6.2 6.3	6,246,313 122,483	2,692,451 11,684,220		
	Less: impairment against IFRS 9 in overseas branches		6,368,796 6,662,990 (68)	14,376,671 15,105,468 (19)		
			6,662,922	15,105,449		



- **6.1** These carry expected profit rates ranging from 7.80% to 20.50% (2022: 2.32% to 15.25%) per annum.
- **6.2** These carry interest rates ranging from 1.55% to 5.08% (2022: 1.55% to 4.08%) per annum.
- **6.3** These carry interest rates ranging from 4.58% to 5.08% (2022: 3.58% to 4.08%) per annum.

**2023** 2022 (Rupees in '000)

## 7. LENDINGS TO FINANCIAL INSTITUTIONS

In local currency:

Repurchase agreement lendings (Reverse Repo)

1,649,716

15,568,607

7.1 Securities held as collateral against amounts due from financial institutions

	2023			2022		
	Held by Bank	Further given as collateral	Total (Rupees	Held by Bank s in '000)	Further given as collateral	Total
Market Treasury Bills	1,649,716	_	1,649,716	15,568,607	_	15,568,607

- 7.1.1 Repurchase agreement lendings carry mark-up rates at 22.95% (2022: 16.00% to 16.25%) per annum.
- **7.1.2** The market value of securities held as collateral against repurchase agreement lendings amounted to Rs. 1,998.743 million (2022: 15,593.410 million).

## 8. INVESTMENTS

Cost / Provision   Cost / Provision   amortised   for   Surplus / Carrying   amortised   for   Surplus / Cost   diminution   (deficit)   value   cost   diminution   (deficit)    8.1   Investments by type:	Carrying value
8.1 Investments hy tyne:	
(Rupees in '000)	
,	
Held-for-trading securitiesShares99,950-419	100,369
Available-for-sale securities 8.3 & 8.4	054 007 454
	951,287,451
Shares 4,472,175 (1,961,851) 1,687,355 4,197,679 4,675,318 (1,917,975) 410,910  Non Government Debt Securities 9,385,650 (99,920) (108,947) 9,176,783 9,640,277 – (85,174)	3,168,253 9,555,103
Non Government Debt Securities 9,385,650 (99,920) (108,947) 9,176,783   9,640,277 – (85,174)  Foreign Securities 8,869,880 (2,996,506) 12,821 5,886,195   7,476,045 (3,314,354) (43,536)	4,118,155
Units of Mutual Funds 3,076,021 (351,370) 1,539,421 4,264,072 3,257,238 (365,225) 615,580	3,507,593
	971,636,555
Held-to-maturity securities 8.3 & 8.5	
	180,527,040
Foreign Securities 1,832,291 (686,846) - 1,145,445 1,812,862 (810,648) -	1,002,214
Others 4,481 (4,481) 4,481 (4,481) -	-
<b>368,368,273 (2,003,809) - 366,364,464</b> 184,083,703 (2,554,449) - 1	181,529,254
<b>Associates</b> 8.6 <b>5,998,107 5,998,107</b> 5,533,810	5,533,810
<b>Total Investments</b> 1,514,231,971 (11,949,748) 2,206,081 1,504,488,304 1,181,682,677 (12,993,983) (9,888,706) 1,704,000 (12,993,983)	158,799,988



		2023			2022				
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
8.2	Investments by segments:	6031	ullilliution	(uciicii)	(Rupees		ullilliution	(uenon)	valut
	Federal Government Securities								
	Market Treasury Bills	19,882	-	(1)	19,881	123,110,001	-	(691,755)	122,418,246
	Pakistan Investment Bonds	1,261,589,197	-		1,259,949,895	865,701,463	-	(4,573,902)	861,127,561
	Foreign Currency Bonds	28,254,245	(5,056,062)	(1,121,479)		22,901,702	(5,835,022)	(4,751,087)	12,315,593
	Ijarah Sukuks	158,975,260	-	1,783,890	160,759,150	106,895,687	-	(478,887)	106,416,800
	Sukuks	25,369,909	(792,712)	52,323	24,629,520	25,392,851	(746,278)	(291,274)	24,355,299
	Naya Pakistan Certificates	5,769,121	-	-	5,769,121	4,852,292	-	-	4,852,292
	Term Finance Certificates - Unlisted	615,752	-	-	615,752	328,700		-	328,700
		1,480,593,366	(5,848,774)	(924,569)	1,473,820,023	1,149,182,696	(6,581,300)	(10,786,905)	1,131,814,491
	Shares				1				
	Listed Companies	4,279,708	(1,941,039)	1,687,355	4,026,024	4,582,801	(1,912,275)	411,329	3,081,855
	Unlisted Companies	192,467	(20,812)	-	171,655	192,467	(5,700)	-	186,767
		4,472,175	(1,961,851)	1,687,355	4,197,679	4,775,268	(1,917,975)	411,329	3,268,622
	Non Government Debt Securities								
	Listed	5,072,105	-	(83,573)		4,500,377	-	(85,174)	4,415,203
	Unlisted	4,313,545	(99,920)	(25,374)	4,188,251	5,139,900	-	-	5,139,900
		9,385,650	(99,920)	(108,947)	9,176,783	9,640,277	-	(85,174)	9,555,103
	Units of Mutual Funds	3,076,021	(351,370)	1,539,421	4,264,072	3,257,238	(365,225)	615,580	3,507,593
	Others								
	Unlisted Company	4,481	(4,481)	-	-	4,481	(4,481)	-	-
	Foreign Securities								
	Government Securities	10,702,171	(3,683,352)	12,821	7,031,640	9,288,907	(4,125,002)	(43,536)	5,120,369
	Associates								
	AL Habib Money Market Fund	600,000	-	-	600,000	1,225,354	-	-	1,225,354
	AL Habib Islamic Cash Fund	1,013,247	-	-	1,013,247	100,000	-	-	100,000
	AL Habib Islamic Savings Fund	100,164	-	-	100,164	106,582	-	-	106,582
	AL Habib Income Fund	392,670	-	-	392,670	389,676	-	-	389,676
	AL Habib Stock Fund	16,507	-	-	16,507	10,151	-	-	10,151
	AL Habib Cash Fund	3,419,078	-	-	3,419,078	3,405,213	-	-	3,405,213
	AL Habib Islamic Stock Fund	41,623	-	-	41,623	7,321	-	-	7,321
	AL Habib Islamic Income Fund	25,520	-	-	25,520	25,283	-	-	25,283
	AL Habib Asset Allocation Fund	130,984	-	-	130,984	77,011	-	-	77,011
	AL Habib Pension Fund Equity Sub Fund	46,711	-	-	46,711	29,682	-	-	29,682
	AL Habib Pension Fund Debt Sub Fund	39,435	-	-	39,435	32,390	-	-	32,390
	AL Habib Pension Fund Money Market Sub Fund	38,983	-	-	38,983	32,266	-	-	32,266
	AL Habib Islamic Pension Fund Equity Sub Fund	47,224	-	-	47,224	30,164	-	-	30,164
	AL Habib Islamic Pension Fund Debt Sub Fund	38,212	-	-	38,212	31,362	-	-	31,362
	AL Habib Islamic Pension Fund Money Market Sub Fund	37,649	-	-	37,649	31,355	-	-	31,355
	AL Habib Fixed Return Fund Plan 9	10,100	-	-	10,100	-			
		5,998,107	-	<u>-</u>	5,998,107	5,533,810		-	5,533,810
	Total Investments	1,514,231,971	(11,949,748)	2,206,081	1,504,488,304	1,181,682,677	(12,993,983)	(9,888,706)	1,158,799,988



8.2.1	Investments given as collateral	2023 (Rupees	2022 in <b>'000)</b>
	Market Treasury Bills Pakistan Investment Bonds	294,417,591	71,831,084 154,644,300
8.3	Provision for diminution in value of investments	294,417,591	226,475,384
0.3	Opening balance Exchange adjustments against IFRS 9 in overseas branches	12,993,983 2,633,674	3,520,375 512,063
	(Reversal) / charge Charge for the year (Reversal) / charge of impairment as per IFRS 9 in overseas branches	240,502	158,469
	Reversal on disposal	(3,807,847) (110,564)	8,843,517 (40,441)
	Closing halance	(3,677,909) 11,949,748	8,961,545 12,993,983
	Closing balance	11,949,748	

**8.3.1** Provision against investments includes Expected Credit Losses (ECL) / impairment under IFRS 9 amounting to Rs. 9,532.126 million (2022: Rs. 10,706.302 million) on overseas branches.

The Bank has estimated ECL / impairment provisions based on the IFRS 9 requirements as applicable in the relevant overseas jurisdictions. Under the IFRS 9 model, credit impairment provisions, inter alia, takes into account the credit ratings of the relevant bonds provided by the International rating agencies and the observed Probability of Default information relevant for such credit ratings. In respect of the defaulted bonds, the Bank considers currently available market prices.

## 8.3.2 Particulars of provision against debt securities

	20	)23	2022	2
	Non Performing Investments	Provision	Non Performing Investments	Provision
Domestic		(Rupees	in '000)	
Loss	99,920	99,920		

## 8.4 Quality of Available-for-Sale Securities

Details regarding quality of available for sale securities are as follows:

		Cost			
		2023	2022		
		(Rupees in '000)			
8.4.1	Federal Government Securities - Government guaranteed				
	Market Treasury Bills	19,882	123,110,001		
	Pakistan Investment Bonds	904,195,466	690,858,280		
	Foreign Currency Bonds	19,116,475	15,478,525		
	Ijarah Sukuks	158,975,260	106,895,687		
	Sukuks	25,369,909	25,392,851		
	Naya Pakistan Certificates	5,769,121	4,852,292		
	Term Finance Certificates-Unlisted	615,752	328,700		
		1,114,061,865	966,916,336		



				Cost			
				2023		2022	
				(R	upees in '	000)	
8.4.2	Shares						
8.4.2.1	Listed Companies						
	Automobile Assembler Cement Commercial Banks Fertiliser Insurance Oil and Gas Exploration Companies Oil and Gas Marketing Companies Paper and Board Pharmaceuticals Power Generation and Distribution Securities Companies Sugar and Allied Industries Technology and Communication Textile Composite			199,8 362,0 150,0 668,5 29,9 175,3 788,5 38,2 21,7 1,515,7 106,2 182,6 40,6	979 924 930 975 966 941 964 975 956 922 990	199,842 362,079 164,698 678,605 29,975 203,079 793,159 38,264 21,775 1,648,679 106,222 182,690 13,140 40,644 4,482,851	
8.4.2.2	Unlisted Companies		Cost	023 Breakup value (Rupees in	Cost	Breakup value	
	Khushhali Bank Limited	December 31, 2022	30,000	142,446	30,000	196,796	
	Pakistan Export Finance Guarantee Agency Limited Society for Worldwide Interbank Finance	– sial	5,700	-	5,700	_	
	Telecommunication (S.W.I.F.T) Pakistan Mortgage Refinance	-	18,536	-	18,536	_	
	Company Limited	December 31, 2022	50,000	105,145	50,000	88,580	
	1LINK (Private) Limited	December 31, 2022	50,000	733,214	50,000	428,290	
	Pakistan Corporate Restructuring Company Limited Mutual Funds Association of Pakistan	December 31, 2022	37,966	22,854	37,966	30,117	
	(MUFAP)	-	265	_	265	_	
		-	192,467	1,003,659	192,467	743,783	
		=				= =====	

The above breakup values are based on the latest available audited financial statements of the unlisted companies.



				Cost	
			202		2022
8.4.3	Non Government Debt Securities			(Rupees in	ı '000)
8.4.3.	1 Listed				
	AA+			20,695	1,120,695
	AA			9,940	200,000
	AA-			6,470	2,029,682
	A+			55,000	750,000
	A A-		40	00,000	300,000 100,000
	Λ-				
			5,07	2,105	4,500,377
8.4.3.2	2 Unlisted				
	AAA		1,79	8,000	1,798,000
	AA+		1,20	0,000	1,450,000
	AA-		1,01	5,625	1,517,000
	A+			_	75,000
	A		10	0,000	100,000
	<u>A</u> -			_	100,000
	B+		-	9,920	99,900
			4,31	3,545	5,139,900
			23		2022
8.4.4	Foreign Securities	Cost	Rating	Cost	Rating
			(Rupees i	in 000)	
	Government Securities				
	Egypt	1,841,221	B-	1,824,716	B+
	Srilanka	5,659,177	D	4,563,909	D
	Turkiye	1,369,482	В	1,087,420	В
		8,869,880		7,476,045	-
				0.00	
			2023	Cost	2022
			2020	(Rupees in	'000)
8.4.5	Units of Mutual Funds		3,076,02	21_	3,257,238
8.5	Particulars relating to Held-to-Maturity secu	ırities are as f	ollows:		
	Federal Government Securities-Government	t guaranteed			
	Pakistan Investment Bonds		357,393,73	31 1	74,843,183
	Foreign Currency Bonds		9,137,77		7,423,177
	i dicigii duliciley bolida				
			366,531,50	<b>01</b> _ 18	82,266,360
				=	



			Cost 2023 (Rupees in '000)		
		202			
Others					
Pakistan Corporate Restructuring Con	npany Limited (PCRCL)	4,4	<u></u>	4,481	
	20	23	20	22	
Foreign Securities	Cost	Rating	Cost	Rating	
		(Rupees	s in '000)		
Government Securities					
Egypt Srilanka	422,987	B- D	680,707	B+	
Srilanka	1,409,304	D	1,132,155	D	
	1,832,291		1,812,862		

8.5.1	The market Rs. 360,288	value of s 3 million (2	ecurities classified as held to maturity at 3 022: Rs. 170,599 million).	31 December 2023 am	ounted to
8.6	Associates				
	2023	2022	Name of funds	2023	2022
	Number	of units		(Rupee	s in '000)
	6,000,000	12,253,538	AL Habib Money Market Fund % of holding: 3.07% (2022: 13.03%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value Rs. 100 (2022: Rs. 100)	600,000	1,225,354
	10,132,472	1,000,000	AL Habib Islamic Cash Fund % of holding: 4.91% (2022: 0.79%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value Rs. 100 (2022: Rs. 100)	1,013,247	100,000
	1,000,000	1,057,305	AL Habib Islamic Saving Fund % of holding: 0.54% (2022: 2.87%) Average cost per unit: Rs. 100 (2022: Rs. 100.04) Net asset value Rs. 100.16 (2022: Rs. 100.81)	100,164	106,582
	3,845,202	3,845,202	AL Habib Income Fund % of holding: 6.65% (2022: 13.76%) Average cost per unit: Rs. 104.03 (2022: Rs. 104.03) Net asset value: Rs. 102.12 (2022: Rs. 101.34)	392,670	389,676
	144,104	135,725	AL Habib Stock Fund % of holding: 7.91% (2022: 9.73%) Average cost per unit: Rs. 104.09 (2022: Rs. 92.36) Net asset value: Rs. 114.55 (2022: Rs. 74.79)	16,507	10,151
	33,307,275	33,307,275	AL Habib Cash Fund % of holding: 10.04% (2022: 8.72%) Average cost per unit: Rs. 100.58 (2022: Rs. 100.58) Net asset value: Rs. 102.65 (2022: Rs. 102.24)	3,419,078	3,405,213
	377,515	100,929	AL Habib Islamic Stock Fund % of holding: 7.78% (2022: 2.70%) Average cost per unit: Rs. 105.96 (2022: Rs. 99.08) Net asset value: Rs. 110.26 (2022: Rs. 72.53)	41,623	7,321
	250,421	250,421	AL Habib Islamic Income Fund % of holding: 0.57% (2022: 0.41%) Average cost per unit: Rs. 98.46 (2022: Rs. 98.46) Net asset value: Rs. 101.91 (2022: Rs. 100.96)	25,520	25,283



2023 Number	2022 of units	Name of funds	2023 (Rupe	2022 es in '000)
1,038,136	798,146	AL Habib Asset Allocation Fund % of holding: 99.58% (2022: 74.93%) Average cost per unit: Rs. 96.69 (2022: Rs. 96.39) Net asset value: Rs. 126.17 (2022: Rs. 96.49)	130,984	77,011
300,000	300,000	AL Habib Pension Fund Equity Sub Fund % of holding: 81.24% (2022: 87%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 155.70 (2022: Rs. 98.94)	46,711	29,682
300,000	300,000	AL Habib Pension Fund Debt Sub Fund % of holding: 39.49% (2022: 62.49%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 131.45 (2022: Rs. 107.97)	39,435	32,390
300,000	300,000	AL Habib Pension Fund Money Market Sub Fund % of holding: 25.68% (2022: 62.25%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 129.94 (2022: Rs. 107.55)	38,983	32,266
300,000	300,000	AL Habib Islamic Pension Fund Equity Sub Fund % of holding: 66.17% (2022: 92.43%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 157.41 (2022: Rs. 100.55)	47,224	30,164
300,000	300,000	AL Habib Islamic Pension Fund Debt Sub Fund % of holding: 43.03% (2022: 70.90%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 127.37 (2022: Rs. 104.54)	38,212	31,362
300,000	300,000	AL Habib Islamic Pension Fund Money Market Sub Fund % of holding: 38.30% (2022: 65.54%) Average cost per unit: Rs. 100 (2022: Rs. 100) Net asset value: Rs. 125.50 (2022: Rs. 104.52)	37,649	31,355
100,000	-	AL Habib Fixed Return Fund Plan 9 % of holding: 0.75% (2022: Nil) Average cost per unit: Rs. 100 (2022: Rs. Nil) Net asset value: Rs. 101 (2022: Rs. Nil)	10,100	-
		,	5,998,107	5,533,810
ha nlaca of incorr	noration and hu	icinose of accociatos is Pakistan		

<sup>8.6.1</sup> The place of incorporation and business of associates is Pakistan.

8.6.2 All of the above funds are managed by AL Habib Asset Management Limited (the subsidiary company). The Chief Executive of the Management Company is Mr. Kashif Rafi.

8.6.3	Movement of investments in associates	2023 (Rupees	2022 in <b>'000)</b>	
	Opening balance	5,533,810	8,563,438	
	Share of profit	1,133,848	778,627	
	Investment - net	347,128	(3,001,111)	
	Dividend received	(937,399)	(738,485)	
	Capital gain	(79,280)	(69,042)	
	Adjustment	_	383	
	Closing balance	5,998,107	5,533,810	



## 8.6.4 Associates - Key information (Based on latest audited financial statements)

2023

(Dased on latest addited financial state	ements)		2023			
	_	Assets	Liabilities	Equity	Revenue	Profit / (loss)
			(Rupe	es in '000)		
AL Habib Money Market Fund	June 30, 2023	8,257,216	19,802	8,237,414	842,551	787,087
AL Habib Islamic Cash Fund	June 30, 2023	13,845,361	39,327	13,806,034	1,654,346	1,565,491
AL Habib Islamic Savings Fund	June 30, 2023	4,521,913	114,553	4,407,360	557,864	521,969
AL Habib Income Fund	June 30, 2023	2,934,658	30,126	2,904,532	443,505	410,083
AL Habib Stock Fund	June 30, 2023	115,433	2,839	112,594	(776)	(3,776)
AL Habib Cash Fund	June 30, 2023	24,997,485	127,846	24,869,639	4,272,557	3,987,012
AL Habib Islamic Stock Fund	June 30, 2023	301,472	3,114	298,358	8,932	2,519
AL Habib Islamic Income Fund	June 30, 2023	5,187,209	38,675	5,148,534	932,923	890,043
AL Habib Asset Allocation Fund	June 30, 2023	109,824	3,786	106,038	11,972	9,258
AL Habib Pension Fund Equity Sub Fund*	June 30, 2023	37,062	178	36,884	1,360	1,019
AL Habib Pension Fund Debt Sub Fund*	June 30, 2023	77,862	683	77,179	9,370	8,631
AL Habib Pension Fund Money Market Sub Fund*	June 30, 2023	164,580	30,631	133,949	10,249	9,281
AL Habib Islamic Pension Fund Equity Sub Fund*	June 30, 2023	35,474	196	35,278	1,913	1,564
AL Habib Islamic Pension Fund Debt Sub Fund*	June 30, 2023	75,127	5,182	69,945	6,311	6,123
AL Habib Islamic Pension Fund Money Market Sub Fund*	June 30, 2023	86,875	182	86,693	5,881	5,692

AL Habib Fixed Return Fund Plan 9 was incorporated in the year 2023, and therefore, audited financial statements are not available.

2022 Liabilities Equity Revenue Profit / **Assets** (loss) (Rupees in '000) AL Habib Money Market Fund June 30, 2022 3,082,584 6,681 3,075,903 166,397 158,607 AL Habib Islamic Cash Fund June 30, 2022 10,151,518 17,633 10,133,885 191,485 186,058 AL Habib Islamic Savings Fund 93,242 June 30, 2022 3,345,468 3,195 3,342,273 87,694 AL Habib Income Fund June 30, 2022 1,643,997 25,180 1,618,817 173,097 164,028 AL Habib Stock Fund June 30, 2022 3,305 123,763 120,458 (13,445)(20, 187)AL Habib Cash Fund June 30, 2022 22,993,326 81,753 22,911,573 2,129,102 2,006,247 AL Habib Islamic Stock Fund June 30, 2022 306,418 3,673 302,745 (15,299)(25,593)AL Habib Islamic Income Fund June 30, 2022 9,494,242 742,830 1,076,364 789,663 8,417,878 AL Habib Asset Allocation Fund June 30, 2022 103,754 839 102,915 (2,504)(6,408)

<sup>\*</sup> These funds were incorporated in the year 2022, therefore, audited financial statement were not available at December 2022.



ABVAROLO	Note	Performing		Non-Performing		Total	
		2023	2022	2023 (Rupees	2022 s in '000)	2023	2022
Loans, cash credits, running finances, etc. Islamic financing and related assets Bills discounted and purchased Advances - gross	9.1	694,586,199 114,129,113 61,542,273 870,257,585	673,293,270 100,915,017 42,148,012 816,356,299	23,670,518 809,154 707,670 25,187,342	13,102,322 744,942 874,021 14,721,285	718,256,717 114,938,267 62,249,943 895,444,927	686,395,592 101,659,959 43,022,033 831,077,584
Provision against advances - Specific - General as per regulations - General - As per IFRS 9 in overseas branches		264,544 8,400,000 81,573 8,746,117	410,890 5,750,000 42,283 6,203,173	17,830,419 - - - - 17,830,419	11,606,594 - - - - 11,606,594	17,830,419 264,544 8,400,000 81,573 26,576,536	11,606,594 410,890 5,750,000 42,283 17,809,767
Advances-net of provision		861,511,468	810,153,126	7,356,923	3,114,691	868,868,391	813,267,817

## **9.1** Includes net investment in finance lease as disclosed below:

	2023			2022		
	Not later than one	Later than one and less than		Not later than one	Later than one and less than	
	year	year five years Total (Rupees ir			five years	Total
Lease rentals receivable Residual value	11,064,215 2,212,312	13,280,877 6,693,799	24,345,092 8,906,111	11,441,881 1,369,974	15,575,991 7,008,675	27,017,872 8,378,649
Minimum lease payments	13,276,527	19,974,676	33,251,203	12,811,855	22,584,666	35,396,521
Financial charges for future periods	(3,459,145)	(2,735,736)	(6,194,881)	(3,135,972)	(2,726,376)	(5,862,348)
Present value of minimum lease payments	9,817,382	17,238,940	27,056,322	9,675,883	19,858,290	29,534,173

# 9.2 Particulars of advances (Gross) 2023 2022 (Rupees in '000)

In local currency	773,404,099	732,689,656
In foreign currencies	122,040,828	98,387,928
	895,444,927	831,077,584



9.3 Advances include Rs. 25,187.342 million (2022: Rs. 14,721.285 million) which have been placed under non-performing status as detailed below:

	2023		2022	
Category of classification	Non Performing	Provision	Non Performing	Provision
	Loans		Loans	
		(Rupees	in '000)	
Domestic				
Other assets especially mentioned	286,295	5,135	65,333	917
Substandard	2,235,618	524,859	887,349	211,101
Doubtful	8,725,151	4,305,429	926,869	463,175
Loss	5,063,316	4,971,436	4,618,496	4,552,653
	16,310,380	9,806,859	6,498,047	5,227,846
Overseas				
Overdue by:				
Upto 90 days	_	_	5,650,414	3,805,924
181 to 365 days	283,129	141,565	43,612	43,612
> 365 days	8,593,833	7,881,995	2,529,212	2,529,212
	8,876,962	8,023,560	8,223,238	6,378,748
Total	25,187,342	17,830,419	14,721,285	11,606,594

## 9.4 Particulars of provision against advances

Note		2023			2022	
	Specific	General	Total (Rupee	Specific s in '000)	General	Total
Opening balance	11,606,594	6,203,173	17,809,767	6,494,129	6,596,182	13,090,311
Exchange adjustments	1,751,369	9,995	1,761,364	663,797	99,778	763,575
Charge / (reversals) for the year						
<ul><li>Specific provision</li><li>General provision</li><li>as per regulations</li></ul>	6,774,544	- (146,346)	6,774,544 (146,346)	7,771,780	41,500	7,771,780
<ul><li>General provision</li><li>As per IFRS 9 in</li></ul>	-	2,650,000	2,650,000	-	-	-
overseas branches - Reversals	- (1,645,356)	29,295 –	29,295 (1,645,356)	(3,275,830)	(534,287)	(534,287) (3,275,830)
Amounts written off 9.5	5,129,188 (656,732)	2,532,949 -	7,662,137 (656,732)	4,495,950 (47,282)	(492,787) –	4,003,163 (47,282)
Closing balance	17,830,419	8,746,117	26,576,536	11,606,594	6,203,173	17,809,767



### 9.4.1 Particulars of provision against advances

		2023			2022	
	Specific	General	Total (Rupe	Specific es in '000)	Total	
In local currency In foreign currencies	9,366,384 8,464,035	8,664,544 81,573	18,030,928 8,545,608	4,353,826 7,252,768	6,160,890 42,283	10,514,716 7,295,051
	17,830,419	8,746,117	26,576,536	11,606,594	6,203,173	17,809,767

- **9.4.2** In line with its prudent policies, the Bank has also made general provision of Rs. 2,650 million (2022: Nil), bringing the total of such provision to Rs. 8,400 million (2022: Rs. 5,750 million). This general provision is in addition to the requirements of the Prudential Regulations.
- **9.4.3** For the purposes of determining provision against domestic non-performing advances, the Bank has not taken into account the Forced Sales Value of pledged stock and mortgaged properties held as collateral against non-performing advances.

9.5	PARTICULARS OF WRITE OFFs	Note	2023 2022 (Rupees in '000)		
9.5.1	Against Provisions	9.4	656,732	47,282	
	Directly charged to Profit and Loss account		-	-	
			656,732	47,282	
9.5.2	Against Provisions				
	Write Offs of below Rs. 500,000		284	409	
	Write Offs of Rs. 500,000 and above	9.6	656,448	46,873	
			656,732	47,282	

## 9.6 DETAILS OF LOAN WRITE OFF OF Rs. 500,000/- AND ABOVE

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended is given in Annexure I.

		Note	2023 2022 (Rupees in '000)	
10.	FIXED ASSETS Capital work-in-progress Property and equipment	10.1 10.2	4,293,549 75,290,706	3,175,654 58,912,123
40.4	Conited words in progress		79,584,255	62,087,777
	Capital work-in-progress Civil works Advance payment for purchase of equipments Advance payment towards suppliers, contractors and Consultants' fee and other charges	property	1,756,006 613,294 1,879,756 44,493 4,293,549	1,173,278 228,417 1,752,554 21,405 3,175,654



## 10.2 Property and Equipment

2023 Leasehold **Buildings** on Furniture Electrical, office Improvements Right of use land leasehold and computer Vehicles to leasehold Total and assets equipment land fixture buildings (Rupees in '000) At 01 January 2023 Cost / revalued amount 17,015,999 19,113,486 2,455,272 15,259,700 5,232,365 4,823,526 17,549,450 81,449,798 Accumulated depreciation (1,584,461) (1,003,506)(8,944,883) (2,546,012)(2,980,981)(5,477,832) (22,537,675) Net book value 17,015,999 17,529,025 1,451,766 6,314,817 2,686,353 1,842,545 12,071,618 58,912,123 Year ended 31 December 2023 Opening net book value 17,015,999 17,529,025 1,451,766 6,314,817 2,686,353 1,842,545 12,071,618 58,912,123 Additions 959,593 385,617 2,384,600 2,128,840 247,265 766,011 6,871,926 Additions to ROUs 2,362,122 2,362,122 Movement in surplus on assets revalued during the year - net 6,725,313 7,491,203 14,216,516 (21,749)(185,932)Disposals (3,214)(6,114)(13,136)(230,145)Depreciation charge (751,396)(233,202)(1,853,497) (1,090,529)(635,128)(2,298,189)(6,861,941) Other adjustments / transfers (10,387)16,173 (5,786)20,105 20,105 11,969,724 Closing net book value 25,244,598 1,600,967 6,839,806 3,702,915 75,290,706 23,978,190 1,954,506 At 31 December 2023 Cost / revalued amount 23,978,190 25,739,604 2,817,975 17,487,274 5,494,658 18,288,334 100,830,148 7,024,113 Accumulated depreciation (3,540,152)(495,006)(1,217,008)(10,647,468)(3,321,198)(6,318,610) (25,539,442) Net book value 23,978,190 25,244,598 1,600,967 6,839,806 3,702,915 1,954,506 11,969,724 75,290,706 Rate of depreciation (percentage) As per lease term 2% - 25% 10% 20% - 33.33% 20% 20% 2022 At 01 January 2022 Cost / revalued amount 16,415,737 18,336,368 1,996,702 12,161,113 4,303,341 4,025,751 14,928,314 72,167,326 Accumulated depreciation (927,830)(837,394)(7,633,457)(2,124,247)(2,519,751)(4,161,554)(18,204,233)Net book value 17,408,538 1,159,308 4,527,656 2,179,094 1,506,000 53,963,093 16,415,737 10,766,760 Year ended 31 December 2022 17,408,538 Opening net book value 16,415,737 1,159,308 4,527,656 2,179,094 1,506,000 10,766,760 53,963,093 Additions 600,262 777,117 480,698 3,212,186 1,325,629 852,326 7,248,218 Additions to ROUs 3,542,058 3,542,058 Movement in surplus on assets revalued during the year - net Disposals (3,533)(6,353)(11,465)(17,148)(138,416)(176,915)(656,630)Depreciation charge (184,707)(1,418,672)(806,905)(498,633)(2,140,431)(5,705,978)Other adjustments / transfers 41,647 41,647 17,015,999 17,529,025 6,314,817 2,686,353 1,842,545 58,912,123 Closing net book value 1,451,766 12,071,618 At 31 December 2022 Cost / revalued amount 17,015,999 19,113,486 2,455,272 15,259,700 5,232,365 4.823.526 17,549,450 81,449,798 Accumulated depreciation (1,584,461)(1,003,506)(8,944,883)(2,546,012)(2,980,981)(5,477,832)(22,537,675)Net book value 17,015,999 17,529,025 1,451,766 6,314,817 2,686,353 1,842,545 12,071,618 58,912,123 Rate of depreciation (percentage) As per lease term 2.08% - 20% 10% 20%-33.33% 20% 20%

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10.3 In accordance with the Bank's accounting policy, the Bank's leasehold land and buildings on leasehold land were revalued at 01 June 2023. The revaluation was carried out by an independent valuer, M/s. Harvester Services (Pvt.) Limited on the basis of present physical condition and location of leasehold land and buildings on leasehold land. Fair values were ascertained by the independent valuer through various enquiries conducted by them at site from real estate agents and brokers. The revaluation resulted in surplus of Rs. 14,216.516 million over the book value of the respective properties and also net deficit of Rs. 75.889 million on certain properties. Had the leasehold land and buildings on leasehold land not been revalued, the total carrying amounts of revalued properties as at 31 December 2023 would have been as follows:

			2023	2022	
			(Rupees in '000)		
	Leasehold land	<u>_1</u> :	3,066,480	8,730,369	
	Buildings on leasehold land	13	3,141,824	6,399,816	
10.4	The cost of fully depreciated fixed assets that are still in use is as follows:				
	Furniture and fixture		317,517	278,567	
	Electrical, office and computer equipment		6,963,356	5,807,715	
	Vehicles		957,361	593,863	
	Improvements to leasehold buildings		2,255,124	1,960,799	
		10	0,493,358	8,640,944	
10.5	Details of disposal of fixed assets during the year:		2023		
	Particulars	Cost	Book	Insurance	
	Tartioura 5	0031	value	claim	
	Habib Insurance Company Limited - (Related Party-Karachi)		(Rupees in '00		
	Furniture and fixture	2,072	760	1,027	
	Electrical, office and computer equipment	11,887	4,615	12,284	
	Vehicles	9,005	4,780	11,193	



		2023			
		Computer software	TRE Management certificates rights (Rupees in '000)		ent Total
11.	INTANGIBLE ASSETS		(	,	
	At 01 January,				
	Cost Accumulated amortisation and impairment	2,196,463 (1,826,788)	34,750 (32,250)	80,670 -	2,311,883 (1,859,038)
	Net book value	369,675	2,500	80,670	452,845
	Year ended 31 December,				
	Opening net book value	369,675	2,500	80,670	452,845
	Additions-directly purchased  Amortisation charge	22,895 (263,049)	_	_	22,895 (263,049)
	Closing net book value	129,521	2,500	80,670	212,691
	· ·	=======================================		00,070	= =====================================
	At 31 December, Cost	2,219,358	34,750	80,670	2,334,778
	Accumulated amortisation and impairment	(2,089,837)	(32,250)	-	(2,122,087)
	Net book value	129,521	2,500	80,670	212,691
	Rate of amortisation (percentage)	50%	_	_	
	Useful life	2 years	_	_	=
			20	)22	
	At 01 January, Cost	1,787,882	34,750	80,670	1,903,302
	Accumulated amortisation and impairment	(1,516,472)	(32,250)	-	(1,548,722)
	Net book value	271,410	2,500	80,670	354,580
	Year ended 31 December,				= =====
	Opening net book value	271,410	2,500	80,670	354,580
	Additions-directly purchased	408,581	_	_	408,581
	Amortisation charge	(310,316)		_	(310,316)
	Closing net book value	369,675	2,500	80,670	452,845
	At 31 December,				
	Cost	2,196,463	34,750	80,670	2,311,883
	Accumulated amortisation and impairment	(1,826,788)	(32,250)	_	(1,859,038)
	Net book value	369,675	2,500	80,670	452,845
	Rate of amortisation (percentage)	50%			_
	Useful life	2 years		_	_
					_



**11.1** As at 31 December 2023, the cost of fully amortised intangible assets still in use amounted to Rs. 1,793.620 million (2022: Rs. 1,565.445 million).

## 12. DEFERRED TAX ASSETS

	2023			
	As at 01 January	Recognised in profit and loss account	Recognised in other comprehensive income	As at 31 December
		(Rupe	es in '000)	
Deductible Temporary Differences on Provision against diminution in the value of investments Provision against loans and advances, off-balance sheet, etc. Workers' welfare fund	5,573,505 2,131,285 1,659,964	278,117 3,612,022 988,444	- - -	5,851,622 5,743,307 2,648,408
	9,364,754	4,878,583	_	14,243,337
Taxable Temporary Differences on Accelerated tax depreciation Surplus on revaluation of available for sale investments Surplus on revaluation of fixed assets / non-banking assets Others Surplus on revaluation of held-for-trading securities	(1,713,841) 4,250,394 (2,215,527) 17,216 (180)	(416,749) - 165,520 (18,506) 180	(5,336,106) (7,184,926) - -	(2,130,590) (1,085,712) (9,234,933) (1,290)
	338,062	(269,555)	(12,521,032)	(12,452,525)
	9,702,816	4,609,028	(12,521,032)	1,790,812
		2	022	
	As at 01 January	Recognised in profit and loss account	Recognised in other comprehensive income	As at 31 December
		(Rupe	es in '000)	
Deductible Temporary Differences on Provision against diminution in the value of investments Provision against loans and advances, off-balance sheet, etc. Workers' welfare fund Surplus on revaluation of available for sale investments Others	1,364,207 2,083,606 1,186,908 423,414 26,284 5,084,419	4,209,298 47,679 473,056 - (9,068) 4,720,965	- - 3,826,980 - 3,826,980	5,573,505 2,131,285 1,659,964 4,250,394 17,216
Taxable Temporary Differences on				
Accelerated tax depreciation Surplus on revaluation of fixed assets / non-banking assets Surplus on revaluation of held-for-trading securities	(1,146,810) (1,833,576) (640)	(567,031) 84,922 460	(466,873) -	(1,713,841) (2,215,527) (180)
	(2,981,026)	(481,649)	(466,873)	(3,929,548)
	2,103,393	4,239,316	3,360,107	9,702,816



13.	OTHER ASSETS	Note	2023	2022
			(Rupees i	n '000)
	Income / mark-up accrued in local currency - net of provision		82,900,496	41,874,661
	Income / mark-up accrued in foreign currencies - net of provision		1,213,568	1,221,831
	Advances, deposits, advance rent and other prepayments		3,428,437	1,567,932
	Non-banking assets acquired in satisfaction of claims	13.1	3,862,121	3,651,344
	Mark to market gain on forward foreign exchange contracts		2,322,982	2,685,804
	Acceptances		39,174,104	47,907,675
	Stationery and stamps on hand		1,144,768	710,733
	Others	13.2	2,836,805	3,785,904
			136,883,281	103,405,884
	Less: Provision held against other assets	13.3	(7,815)	(8,101)
	Other Assets (net of provision)		136,875,466	103,397,783
	Surplus on revaluation of non-banking assets acquired in			
	satisfaction of claims	13.1	253,183	135,608
	Other Assets-total		137,128,649	103,533,391
13.1	Market value of non-banking assets acquired in satisfaction of clai	ms	4,115,923	3,898,631
	Market value of the non-banking assets acquired in satisfaction of valuers, M/s. K.G.Traders (Pvt.) Ltd., M/s. BFA (Pvt.) Ltd. and M/s physical condition and location of non-banking assets. Fair values under market approach through various enquiries conducted by the	s. MYK s were	Associates (Pvt.) Ltd ascertained by the in	d. based on presendependent value
			2023 (Puppe	2022 s in '000\

13.1.1	Non-banking assets acquired in satisfaction of claims	2023 2022 (Rupees in '000)	
	Opening balance Revaluations Additions	3,786,952 121,553 214,035	950,942 - 2,843,229
	Depreciation	<u>(7,236)</u>	(7,219)
40.0	Closing balance	4,115,304	3,786,952

During the year, the Bank paid Rs. 1,000 million towards subscription of 100% shares in AL Habib Exchange Company (Private) Limited (the Company). The Company is in process of obtaining license from SBP. 13.2

		2023	2022	
13.3	Provision held against other assets	(Rupees in '000)		
	Receivable against consumer loans	7,815	8,101	
13.3.1	Movement in provision held against other assets	=======================================		
	Opening balance	8,101	7,497	
	Charge for the year Reversals	3,664 (3,664)	2,620 (1,672)	
	Amount written off	_ (286)	948 (344)	
	Closing balance	7,815	8,101	
14.	CONTINGENT ASSETS			
	There were no contingent assets of the Group as at 31 December 2023 (2022: Nil).			

15. **BILLS PAYABLE** 

> In Pakistan 48,083,103 44,855,837



16.	BORROWINGS	Note	2023 (Rupe	2022 es in '000)
	Secured  Borrowings from the State Bank of Pakistan Under export refinance scheme Under renewable energy Under long term financing for imported and locally manufactured plant and machinery Under modernisation of small and medium enterprises Under women entrepreneurship Under financing facility for storage of agricultural produce Under refinance scheme for payment of wages and salaries Under temporary economic refinance facility Under refinance facility for combating COVID-19	16.1 16.2 16.3 16.4 16.5 16.6	91,978,556 17,584,226 30,917,513 820,084 36,843 878,318 - 36,625,315 155,920	88,423,421 17,089,222 35,641,679 771,687 29,253 1,009,305 544,994 39,132,557 188,889
	Repurchase agreement borrowings  Total secured  Unsecured  Call borrowings  Overdrawn nostro accounts  Total unsecured	16.9	178,996,775 297,246,807 476,243,582 ————————————————————————————————————	182,831,007 230,164,208 412,995,215 5,500,000 494,245 5,994,245 418,989,460

- 16.1 These carry mark up rates ranging from 1% to 18% (2022: 1% to 10%) per annum, payable quarterly at the time of partial payment or upon maturity of loan, whichever is earlier.
- 16.2 These carry mark up rates of 2% to 3% (2022: 2% to 3%) per annum having maturity periods over ten years.
- 16.3 These carry mark up rates ranging from 2% to 15% (2022: 2% to 9%) per annum having maturity periods upto ten years.
- 16.4 These carry mark up rates of 2% (2022: 2%) per annum having maturity periods upto ten years.
- 16.5 These carry mark up rate of Nil (2022: Nil) per annum having maturity periods upto five years.
- 16.6 These carry mark up rates from 2% to 3.5% (2022: 2% to 3.5%) per annum having maturity periods upto seven years.
- 16.7 These carry mark up rates of 1% (2022: 1%) per annum having maturity periods over ten years.
- 16.8 These carry mark up rate of Nil (2022: Nil) per annum having maturity periods upto five years.
- 16.9 These repurchase agreement borrowings are secured against Market Treasury Bills. These carry effective mark up rates ranging from 21.75% to 22.98% (2022: 15.22% to 16.20%) per annum, having maturity periods upto one month.

16.10	Particulars of borrowings with respect to currencies	2023	2022
		(Rupee	s in '000)
	In local currency	476,243,582	418,495,215
	In foreign currencies	1,194,452	494,245
		477,438,034	418,989,460



#### 17. **DEPOSITS AND OTHER ACCOUNTS**

		2023			2022	
	In local	In foreign		In local	In foreign	
	currency	currencies	Total	currency	currencies	Total
			(Rupee:	s in '000)		
Customers						
Current deposits	595,309,808	56,445,179	651,754,987	515,194,125	53,700,013	568,894,138
Savings deposits	640,708,283	50,248,962	690,957,245	402,129,430	51,436,347	453,565,777
Term deposits	215,403,093	70,650,094	286,053,187	225,036,480	48,657,036	273,693,516
Current deposits						
<ul> <li>remunerative</li> </ul>	187,912,301	5,250,507	193,162,808		6,476,707	169,449,436
Others	29,720,340	18,887,944	48,608,284	36,607,996	12,203,992	48,811,988
	1,669,053,825	201,482,686	1,870,536,511	1,341,940,760	172,474,095	1,514,414,855
Financial institutions						
Current deposits	10,386,373	515,221	10,901,594		576,226	6,277,635
Savings deposits	14,166,873	29	14,166,902		22	21,757,801
Term deposits	1,483,491	449,568	1,933,059	727,223	293,228	1,020,451
Current deposits						
- remunerative	35,219,586	955,619	36,175,205		686,547	24,498,721
Others	18,010	_	18,010		_	39,811
	61,274,333	1,920,437	63,194,770	52,038,396	1,556,023	53,594,419
	1,730,328,158	203,403,123	1,933,731,281	1,393,979,156	174,030,118	1,568,009,274
				2023		2022
				(Ru	pees in '000	))

#### 17.1 **Composition of deposits**

- Individuals	1,234,830,302	973,642,209
- Government (Federal and Provincial)	65,896,212	47,765,573
- Public Sector Entities	10,503,831	57,457,148
- Banking Companies	346,095	463,478
- Non-Banking Financial Institutions	62,848,675	53,130,941
- Private Sector	559,306,166	435,549,925
	1,933,731,281	1,568,009,274

Deposits includes eligible deposits covered under deposit protection mechanism as required by the Deposit Protection Act, 2016 amounting to Rs. 1,395,296.889 million (2022: Rs. 1,078,398.465 million). 17.2

		Note	2023 (Rupee	2022 s in ' <b>000)</b>
18.	SUBORDINATED DEBT - Unsecured			
	Term Finance Certificates (TFCs) - VI	18.1	7,000,000	7,000,000
	Term Finance Certificates (TFCs) - VII	18.2	3,992,000	3,993,600
	Term Finance Certificates (TFCs) - VIII	18.3	4,996,000	4,998,000
	Term Finance Certificates (TFCs) - IX	18.4	7,000,000	7,000,000
	Term Finance Certificates (TFCs) - X	18.5	6,997,200	7,000,000
		=	29,985,200	29,991,600



#### 18.1 Term Finance Certificates - VI

Issue amount Rupees 7,000 million Issue date December 2017 Maturity date Perpetual

Rating AA+

Profit payment frequency semi-annually

Redemption No fixed or final redemption date.

Mark-up Payable six monthly at six months KIBOR (ask side) plus 1.50%

without any floor or cap.

The issuer will have full discretion over the amount and timing of profit distribution and waiver of any profit distribution or other payment will

not constitute an event of default.

Call option On or after five years with prior SBP approval. As per SBP's

requirement, the Bank shall not exercise call option unless the called

instrument is replaced with capital of same or better quality.

Lock-in-clause No profit may be paid if such payment will result in shortfall (or increase

the shortfall) in the Bank's Minimum Capital Requirement ("MCR"),

Leverage Ratio ("LR") or Capital Adequacy Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a point of non-viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).

## 18.2 Term Finance Certificates - VII

Issue amount Rupees 4,000 million
Issue date December 2018
Maturity date December 2028

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 1.00% per annum. Call option On or after five years with prior SBP approval.

Lock-in-clause Neither profit nor principal may be paid if such payments will result

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).



#### 18.3 Term Finance Certificates - VIII

Issue amount Rupees 5,000 million Issue date September 2021 Maturity date September 2031

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 0.75% per annum. On or after five years with prior SBP approval.

Lock-in-clause Neither profit nor principal may be paid if such payments will result

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).

#### 18.4 Term Finance Certificates-IX

Issue amount Rupees 7,000 million

Issue date April 2022
Maturity date Perpetual
Rating AA+

Profit payment frequency semi-annually

Redemption No fixed or final redemption date.

Mark-up Payable six monthly at six months KIBOR (ask side) plus 1.65%

without any floor or cap.

The issuer will have full discretion over the amount and timing of profit distribution and waiver of any profit distribution or other payment will

not constitute an event of default.

Call option On or after five years with prior SBP approval. As per SBP's

requirement, the Bank shall not exercise call option unless the called instrument is replaced with capital of same or better quality.

Lock-in-clause No profit may be paid if such payment will result in shortfall (or increase

the shortfall) in the Bank's Minimum Capital Requirement ("MCR"),

Leverage Ratio ("LR") or Capital Adequacy Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a point of non-viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either partially or in full).



#### 18.5 Term Finance Certificates-X

Issue amount Rupees 7,000 million
Issue date December 2022
Maturity date December 2032

Rating AAA

Profit payment frequency semi-annually

Redemption 6th - 108th month: 0.02% per each semi-annual period; 114th and

120th month: 49.82% each.

Mark-up 6 - Months KIBOR (ask side) + 1.35% per annum.
Call option On or after five years with prior SBP approval.

Lock-in-clause

Neither profit nor principal may be paid if such payments will result in shortfall (or increase the shortfall) in the Bank's Minimum Capital.

in shortfall (or increase the shortfall) in the Bank's Minimum Capital Requirement ("MCR"), Leverage Ratio ("LR") or Capital Adequacy

Ratio ("CAR").

Loss absorbency clause The instrument will be subject to loss absorption and / or any other

requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rules, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank (subject to a cap) at a price equivalent to the market value of shares of the Bank on the date of trigger, and / or have them immediately written off (either

partially or in full).

Note **2023** 2022 (Rupees in '000)

## 19. OTHER LIABILITIES

Unclaimed / dividend payable Mark to market loss on forward foreign exchange contracts Branch adjustment account Payable to defined benefit plan Charity payable Provision against off - balance sheet items 19.1 Security deposits against leases / ijarah Provision for compensated absences 19.2 Other security deposits Workers' welfare fund Payable to SBP / NBP 1 Insurance payable Lease liability against right-of-use assets Payable against sale of marketable securities on behalf of customers Current taxation (payments less provisions) ATM switch settlement account Clearing and settlement account	7,172,666 1,064,432 1,706,124 4,957,186 39,174,104 921,969 2,504,312 3,625,247 2,200,083 59,665 226,549 9,423,299 1,719,861 1,245,904 5,424,142 10,851,474 543,505 14,633,878 369,055 8,506,703 2,564,029 1,585,454	7,727,842 380,651 692,150 3,290,260 47,907,675 632,731 1,106,213 1,343,949 1,376,805 23,820 110,059 8,899,624 1,311,882 878,993 3,870,375 4,581,075 683,385 14,213,811 214,175 2,290,392 3,059,347 7,198,150
Others	1,585,454 4,757,806 25,237,447	7,198,150 3,294,138 115,087,502



				2023 2022 (Rupees in '000)	
19.1	Provision agai	nst off - balance	sheet obligations		
	Opening balance	ce		110,059	173,319
	Exchange adjus	stment against IF	RS 9 in overseas branches	1,245	21,866
	Charge for the y As per IFRS 9 in Reversals	year n overseas branc	hes	107,390 7,905 (50)	27,330 (109,073) (3,383)
				115,245	(85,126)
	Closing balance	e		226,549	110,059
19.1.1		gainst off-balance nd shipping guara	sheet obligations includes provision antee.	in respect of letter	of credit, letter
19.2		•	ences has been determined on the ptions used for actuarial valuation we		dent actuarial
				2023 (% per an	2022 num)
	Discount rate			15.50%	14.25%
	Expected rate of	of increase in sala	ary in future years	15.50%	13.25%
20.	SHARE CAPIT	AL			
20.1	Authorised Ca	pital			
	2023 Number o	2022 of shares		2023 (Rupees	2022 s in ' <b>000)</b>
	2,000,000,000	2,000,000,000	Ordinary shares of Rs. 10 each	20,000,000	20,000,000
20.2	Issued, subscr	ibed and paid u	p capital		
	2023	2022			
	Number o	of shares			
	30,000,000 1,081,425,416	30,000,000 1,081,425,416	Fully paid in cash Issued as bonus shares	300,000 10,814,254	300,000 10,814,254
	1,111,425,416	1,111,425,416		11,114,254	11,114,254
20.2	As of statemen	t of financial ma	oition data 161 220 277 (2022: 16	1 000 077) ordin	ory choroc of

20.3 As of statement of financial position date 161,380,377 (2022: 161,380,377) ordinary shares of Rs. 10/- each were held by the related parties.



		Note	2023 (Rupees	2022 s in ' <b>000</b> )
21.	SURPLUS ON REVALUATION OF ASSETS			
	Surplus / (deficit) on revaluation of:			
	<ul><li>Investments</li><li>Fixed assets</li><li>Non-banking assets acquired in satisfaction of claims</li></ul>	21.1 21.2 21.3	2,210,364 22,634,109 253,183	(9,876,074) 8,675,522 135,608
	Deferred tax on surplus / (deficit) on revaluation of:		25,097,656	(1,064,944)
	<ul><li>Investments</li><li>Fixed assets</li><li>Non-banking assets acquired in satisfaction of claims</li></ul>	21.1 21.2 21.3	1,085,712 9,188,502 116,779 10,390,993 14,706,663	(4,250,394) 2,226,730 59,145 (1,964,519) 899,575
21.1	Investments			
	Available for sale securities Non-controlling interest		2,206,081 4,283	(9,889,125) 13,051
	Less: related deferred tax		2,210,364 1,085,712	(9,876,074) (4,250,394)
			1,124,652	(5,625,680)
21.2	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at 01 January Surplus on revaluation of the Bank's fixed assets during the year Transferred to unappropriated profit in respect of incremental		8,675,522 14,292,405	8,869,136 -
	depreciation charged during the year Surplus on revaluation of fixed assets as at 31 December		(333,818) 22,634,109	(193,614) 8,675,522
	Less: related deferred tax liability on:			
	<ul><li>revaluation as at 01 January</li><li>adjustment / revaluation recognised during the year</li><li>incremental depreciation charged during the year</li></ul>		2,226,730 7,125,343 (163,571)	1,849,120 460,864 (83,254)
			9,188,502	2,226,730
			13,445,607	6,448,792
21.3	Surplus on revaluation of non - banking assets acquired in satisfaction of claims			
	Surplus on revaluation of non-banking assets as at 01 January Surplus on revaluation of non-banking assets during the year Transferred to unappropriated profit in respect of incremental		135,608 121,553	139,488
	depreciation charged during the year		(3,978)	(3,880)
	Surplus on revaluation of non-banking assets as at 31 Decembe	r	253,183	135,608
	Less: related deferred tax liability on:			
	<ul> <li>revaluation as at 01 January</li> <li>adjustment / revaluation recognised during the year</li> <li>incremental depreciation charged during the year</li> </ul>		59,145 59,583 (1,949)	54,804 6,009 (1,668)
			116,779 136,404	59,145 76,463
			130,404	
				183



		Note	2023 (Rupees i	2022 n <b>'000)</b>
22.	NON - CONTROLLING INTEREST			
	Opening balance Profit / (loss) attributable to non - controlling interest Profit / (loss) on equity attributable to non - controlling interest Closing balance		113,694 2,274 9,568 125,536	123,140 (1,623) (7,823) 113,694
23.	CONTINGENCIES AND COMMITMENTS			
23.	- Guarantees - Commitments - Other contingent liabilities	23.1 23.2 23.3	185,470,538 497,808,811 5,019,188 688,298,537	164,254,110 347,436,086 1,887,763 513,577,959
23.1	Guarantees:			
	Financial guarantees Performance guarantees	-	28,634,285 156,836,253 185,470,538	24,753,930 139,500,180 164,254,110
		=		
23.2	Commitments:			
	Documentary credits and short term trade-related transactions - letters of credit		287,964,804	225,453,786
	Commitments in respect of: - forward foreign exchange contracts - forward lending	23.2.1 23.2.2	204,174,136 3,955,661	114,512,491 6,328,518
	Commitments for acquisition of: - operating fixed assets		1,714,210	1,141,291
	5	-	497,808,811	347,436,086
23.2.1	Commitments in respect of forward foreign exchange co	- ntracts		
	Purchase Sale	<u>-</u>	123,771,146 80,402,990	78,111,679 36,400,812
		=	204,174,136	114,512,491
	The maturities of above contracts are spread over the periods	s upto c	one year.	
23.2.2	Commitments in respect of forward lending	=	3,955,661	6,328,518
	These represent commitments that are irrevocable because the of the Bank without the risk of incurring significant penalty or experience.			at the discretion
			2023 (Rupees i	2022 n <b>'000)</b>
23.3	Claims against the Bank not acknowledged as debts	;	5,019,188	1,887,763



## 23.4 Other contingent liabilities

Income tax returns of the Bank have been submitted upto and including the Bank's financial year 2022 (Tax Year 2023) including Azad Kashmir and Gilgit Baltistan operations. The income tax assessments of the Bank (including Azad Kashmir operations) have been finalized upto and including tax year 2022.

Matters of disagreement exist between the Bank and tax authorities for various tax years and are pending with the Commissioner Inland Revenue (Appeals) and Income Tax Appellate Tribunal (ITAT). These issues mainly relate to addition of general provision (specific), reversal of provision for non-performing loans, charge for defined benefit plan and provision for compensated absences.

For tax year 2012 and 2013, the Additional Commissioner Inland Revenue (ACIR) passed an amended order u/s. 122(5A) of the Income Tax Ordinance, 2001 resulting in an impact of Rs. 482.233 million. Subsequently, Commissioner Inland Revenue (Appeals) has passed order by allowing Rs. 134.616 million resulting in an aggregate net tax impact of Rs. 347.617 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned orders.

Commissioner Inland Revenue (Appeals) passed an appellate order against Deputy Commissioner Inland Revenue (DCIR) order for Tax Year 2014 (Accounting Year 2013) by allowing certain expenses resulting in an impact of Rs. 25.300 million and remanded back certain expenses to DCIR. The resulted aggregate net tax impact stands at Rs. 125.469 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2015 (Accounting Year 2014) by allowing certain expenses and remanded back to ACIR for other matters. During the year certain expenses were allowed by ACIR. This resulted in an allowable amount of Rs. 154.201 million. The resulted aggregate net tax impact stands at Rs. 147.655 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2016 (Accounting Year 2015) by allowing certain expenses and remanded back to ACIR for other matters. During the year certain expenses were allowed by ACIR. This resulted in an allowable amount of Rs. 224.625 million. The resulted aggregate net tax impact stands at Rs. 80.557 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Commissioner Inland Revenue (Appeals) passed an appellate order against Additional Commissioner Inland Revenue (ACIR) order for Tax Year 2018 (Accounting Year 2017) by allowing certain expenses resulting in an impact of Rs. 65.722 million. The resulted aggregate net tax impact stands at Rs. 194.376 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2019 (Accounting Year 2018) by disallowing certain expenses resulting in an impact of Rs. 173.799 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2020 (Accounting Year 2019) by disallowing certain expenses resulting in an impact of Rs. 873.437 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2021 (Accounting Year 2020) by disallowing certain expenses resulting in an impact of Rs. 1,734.859 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Additional Commissioner Inland Revenue (ACIR) has finalized order for Tax Year 2022 (Accounting Year 2021) by disallowing certain expense resulting in an impact of Rs. 920.741 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.



Commissioner Inland Revenue (Appeals) has remanded back the order of Deputy Commissioner Inland Revenue (DCIR) against Federal Excise Duty levy on certain items for the period January 2013 to December 2015. The resulted aggregate net tax impact stands at Rs. 80.766 million.

Deputy Commissioner Inland Revenue (DCIR) has passed order against Federal Excise Duty levy on certain items for the period from January 2018 to December 2019. The resulted aggregate net tax impact stands at Rs. 17.524 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals) against the above mentioned order.

Commissioner (HQ), Punjab Revenue Authority has passed order for the period from January to December 2016 levying Punjab Sales Tax on services on certain items resulting in an impact of Rs. 112.641 million. Appellate Tribunal – Punjab Revenue Authority has remanded back the order of Commissioner (HQ), Punjab Revenue Authority.

Commissioner Inland Revenue (Appeals) has passed orders for tax years 2009 and 2011 confirming disallowance of provision for non-performing loans, other provisions and amortization of intangible assets having an aggregate tax impact of Rs. 15.372 million. The Bank has filed an appeal before Income Tax Appellate Tribunal (ITAT) against the above mentioned orders.

Commissioner Inland Revenue (Appeals), Mirpur AJ&K has annulled the amendments made by Assistant Commissioner Inland Revenue, Mirpur AJ&K for Tax Year 2014 to 2018. This resulted in a favorable aggregate net tax impact of Rs. 93.443 million.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2019 by disallowing certain expenses resulting in an impact of Rs. 92.311 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2020 by disallowing certain expenses resulting in an impact of Rs. 6.608 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2021 by disallowing certain expenses resulting in an impact of Rs. 7.031 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

Assistant Commissioner Inland Revenue, Mirpur AJ&K has finalized audit of the Bank's Azad Kashmir operations for Tax Year 2022 by disallowing certain expenses resulting in an impact of Rs. 12.804 million. The Bank has filed an appeal before Commissioner Inland Revenue (Appeals), Mirpur AJ&K.

The management, based on the opinion of its tax advisor, is confident about the favorable outcome of the above matters.

## 24. DERIVATIVE INSTRUMENTS

The Bank deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principal view of hedging the risks arising from its trade business. As per the Bank's policy, these contracts are reported on their fair value at the statement of financial position date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealised gains and losses on these contracts are recorded in the statement of financial position under "other assets / other liabilities". These products are offered to the Bank's customers to protect from unfavourable movements in foreign currencies. The Bank hedges such exposures in the inter - bank foreign exchange market.



## 24.1 Product Analysis

		2023						
		CON	TRACT	SI	WAP	TOTAL		
	Counter Parties	Notional Principal	Mark to Market gain / (loss)	Notional Principal (Rupees	Mark to Market gain / (loss) s in '000)	Notional Principal	Mark to Market gain / (loss)	
	Banks Hedging	33,947,415	587,431	67,117,360	775,893	101,064,775	1,363,324	
	Other Entities Hedging	103,109,361	(1,544,654)	_	-	103,109,361	(1,544,654)	
	<b>Total</b> Hedging	137,056,776	(957,223)	67,117,360	775,893	204,174,136	(181,330)	
				2	022			
	Banks Hedging	6,657,489	(79,494)	57,727,922	472,630	64,385,411	393,136	
	Other Entities Hedging	50,127,080	1,186,455	_	-	50,127,080	1,186,455	
	Total Hedging	56,784,569	1,106,961	57,727,922	472,630	114,512,491	1,579,591	
24.2	Maturity Analysis				2023			
			Number of Contracts	Notional Principal	M	ark to Market		
					Negative Rupees in '000	Positive Net 0)		
	Upto 1 month 1 to 3 months 3 to 6 months 6 months to 1 year		379 568 400 340 1,687	83,672,301 72,676,016 41,419,915 6,405,904 204,174,136	(648,268) (1,330,312) (379,053) (146,679) (2,504,312)	1,093,484 660,930 465,153 103,415 2,322,982	445,216 (669,382) 86,100 (43,264) (181,330)	
					2022			
	Upto 1 month 1 to 3 months 3 to 6 months 6 months to 1 year		309 469 318 53 1,149	44,674,521 50,246,423 16,445,297 3,146,250 114,512,491	(486,472) (535,680) (74,497) (9,564) (1,106,213)	1,246,699 904,348 420,589 114,168 2,685,804	760,227 368,668 346,092 104,604 1,579,591	



		lote	2023 (Rupe	2022 es in ' <b>000)</b>
25.	MARK-UP / RETURN / INTEREST EARNED  On loans and advances On investments On deposits with financial institutions On securities purchased under resale agreements On lending to financial institutions On call money lendings		137,284,002 232,955,671 1,048,984 2,508,387 90,326 316 373,887,686	80,429,269 117,575,548 726,005 2,113,709 66,021  200,910,552
26.	MARK-UP / RETURN / INTEREST EXPENSED  Deposits Borrowings from SBP Subordinated debt Cost of foreign currency swaps Repurchase agreement borrowings Mark-up expense on lease liability against right-of-use assets Other borrowings		187,306,040 11,095,058 6,380,172 6,450,761 36,336,008 1,568,789 606,590 249,743,418	89,407,460 7,013,123 3,161,147 2,990,706 18,461,522 1,313,510 1,244,149 123,591,617
27.	FEE AND COMMISSION INCOME  Branch banking customer fees Investment banking fees Consumer finance related fees Card related fees (debit and credit cards) Credit related fees Commission on trade Commission on guarantees Commission on cash management Commission on home remittances Management fee Others		1,931,099 115,621 45,187 3,686,735 395,209 5,962,923 900,637 258,408 523,426 717,636 143,279 14,680,160	1,380,944 97,747 53,877 2,858,630 456,071 5,480,866 766,519 252,702 186,047 221,668 128,510
28.	GAIN / (LOSS) ON SECURITIES-NET Realised Unrealised-held-for-trading	28.1	30,922	140,079 (1,222) 138,857
28.1	Realised gain / (loss) on: Federal Government Securities Shares Mutual Funds		1,784 44,947 (15,809) 30,922	4,565 135,514 — 140,079
29. 29.1	OTHER INCOME  Gain on sale of fixed assets-net Recovery of expenses from customers Lockers rent Income on margin financing Profit on PSX exposure Income from corporate briefing sessions Others  Includes courier, SWIFT, postage and other charges recovered	29.1 d fror	453,662 466,718 25,718 8,528 6,680 1,935 2,311 965,552 n customers.	452,292 348,436 21,871 10,770 7,093 1,325 12,390 854,177



		Note	2023 (Rupe	2022 ees in ' <b>000)</b>
30.	OPERATING EXPENSES			
	Total compensation expenses	30.1	28,425,570	22,158,527
	Property expenses Rent and taxes Insurance Utilities cost Security (including guards) Repair and maintenance (including janitorial charges) Depreciation  Information technology expenses Software maintenance Hardware maintenance Depreciation Amortisation Network charges		197,218 21,802 3,385,552 1,944,255 711,766 3,691,949 9,952,542 2,903,784 1,049,614 1,000,621 263,049 706,796 5,923,864	293,063 13,605 2,538,119 1,473,270 512,219 3,302,914 8,133,190 1,980,747 684,240 518,916 310,316 565,114 4,059,333
	Other operating expenses Directors' fees and allowances Fees and allowances to Shariah Board Insurance Legal and professional charges Outsourced services costs Travelling and conveyance NIFT and other clearing charges Depreciation Repair and maintenance Training and development Postage and courier charges Communication Stationery and printing Marketing, advertisement and publicity Donations Auditors remuneration Commission and brokerage Entertainment and staff refreshment Vehicle running expenses Subscriptions and publications CNIC verification charges Security charges Others	30.2 30.3 30.4	46,116 25,167 903,626 483,171 3,528,424 508,462 226,861 2,176,607 2,557,848 136,939 377,327 2,229,885 1,840,007 1,810,099 619,060 18,910 1,553,414 684,340 4,437,149 343,209 220,586 757,476 738,605 26,223,288	44,195 18,919 759,375 469,038 2,173,515 441,906 206,390 1,891,368 1,944,006 67,010 383,873 705,761 1,264,095 635,594 392,000 16,890 945,609 528,863 2,825,760 272,119 184,711 645,805 817,768
30.1	Total compensation expense			
	Fees and allowances etc.  Managerial remuneration Charge for defined benefit plan Contribution to defined contribution plan Rent and house maintenance Utilities Medical Charge for employees compensated absences Social security Staff indemnity	- -	2,966,117 17,028,564 832,728 1,041,737 4,419,606 1,105,677 597,857 399,896 4,495 28,893 28,425,570	1,673,362 13,418,897 628,504 876,784 3,813,512 954,843 591,750 175,616 3,258 22,001



The compensation provided by the Bank to employees is composed of fixed pay structures and do not include any variable element that varies based on performance benchmarks or targets.

Total cost for the year included in other operating expenses relating to material outsourced activities is Rs. 73.861 million (2022: Rs. 49.465 million) paid to a company incorporated outside Pakistan. Material outsourcing arrangements are as follows:

	S.No.	Name of material outsourced activity	Name of service provider	Nature	of service
	1.	Point of Sale (POS) Acquiring	M/s. Wemsol (Private) Limited		Management nt On Boarding
	2.	Vision Plus-Credit Card System	M/s. Arab Financial Services (AFS)		dit Card
				2023	2022
				(Rupees	in '000)
30.3	The de	etail of donations is given below:			
	Al-Say	yeda Benevolent Trust		6,000	12,000
		fe Foundation		20,000	15,000
	Ghula	man-e-Abbas Educational & Medica	al Trust*	12,000	6,000
	Habib	Education Trust**		12,000	12,000
	Habib	Medical Trust		12,000	12,000
		Poor Fund*		6,000	12,000
		e University of Management Scienc	es/		
		onal Management Foundation		_	50,000
		omeen Hospital Trust		12,000	
		n Health & Education Foundation		125,000	75,000
		n Foundation (Memorial) Trust			2,000
		nts' Aid Foundation		131,860	75,000
		atbai Habib Food and Clothing Trus		12,000	12,000
		atbai Habib Widows and Orphans T	rust	12,000	12,000
		itizens Foundation		8,400	6,800
		ealth Foundation		_	1,000
		idus Hospital		249,800	79,200
	ine K	idney Centre			10,000
				619,060	392,000

<sup>\*</sup> Mr. Murtaza H. Habib, Director, is Trustee of Ghulaman-e-Abbas Educational & Medical Trust and Habib Poor Fund.

<sup>\*\*</sup> Mr. Qumail R. Habib, Executive Director, is Managing Trustee of Habib Education Trust.

		2023 (Rupe	2022 es in '000)
30.4	Auditors' remuneration		,
	Audit fee	8,057	6,553
	Half yearly review	2,275	1,750
	Other certifications	6,083	6,793
	Gratuity fund	228	175
	Out of pocket expenses	2,267	1,619
		18,910	16,890
31.	OTHER CHARGES		
	Penalties imposed by the State Bank of Pakistan	228,401	156,435



		Note	2023 (Rupee	2022 s in ' <b>000)</b>
32.	PROVISIONS AND WRITE OFFS-NET			
	(Reversal) / provision for diminution in value of investments - net Provision against loans and advances - net Provision against other assets	8.3 9.4	(3,677,909) 7,662,137	8,961,545 4,003,163 948
	Provision / (reversal) against off-balance sheet items Provision against balance with other banks	19.1	115,245 47	(85,126) 15
	Loss on revaluation of fixed assets - net	10.3	75,889	_
			4,175,409	12,880,545
33.	TAXATION			
	Current Prior years Deferred		37,742,900 2,943,074 (4,609,028)	20,607,846 559 (4,239,316)
			36,076,946	16,369,089
33.1	Relationship between tax expense and accounting prof	fit		
	Profit before taxation		72,007,268	33,055,393
	Tax at the applicable rate of 39% (2022: 39%) Tax effects of:		28,082,835	12,891,603
	Items that are not deductible in determining taxable income		(2,530,084)	(707,430)
	Prior years		2,943,074	559
	Tax effect of super tax		7,650,535	4,196,351
	Others		(69,414)	(11,994)
			36,076,946	16,369,089
22 4 4	The effective tox rate for the year is E0 100/ (2022: 40 E20/	\		

## **33.1.1** The effective tax rate for the year is 50.10% (2022: 49.52%).

33.1.2 It includes additional tax amounting to Rs. 2,948,228 at the rate of 40 percent in relation to the foreign exchange income of the banking sector for the financial years 2021 and 2022 in terms of the provisions of Section 99D of the Income Tax Ordinance, 2001, imposed by the Federal Government through FBR's notification dated 21 November 2023. The Bank has challenged the imposition of such additional tax before Lahore High Court. The Honorable Lahore High Court has granted stay and petition is pending for final adjudication. However, the Bank has made full provision for this tax in the financial statements, on prudence basis.

# 34. BASIC AND DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE HOLDING COMPANY

	2023 (Rupe	2022 es in <b>'000)</b>	
Profit for the year - attributable to equity holders of the Holding Company	35,928,048	16,687,927	
	(Number)		
Weighted average number of ordinary shares	1,111,425,416	1,111,425,416	
	(Rup	ees)	
Basic and diluted earnings per share	32.33	15.01	



		Note	2	2023 (Rupees in	2022 <b>'000</b> )
35.	CASH AND CASH EQUIVALENTS				•
	Cash and balances with treasury banks Balances with other banks Overdrawn nostros accounts	5 6 16	6,	816,023 662,922 194,452)	94,163,589 15,105,449 (494,245)
			147,	284,493	108,774,793
35.1	Reconciliation of movement of liabilities to cash flows arisin	g from fir	nancing	activities	
				2023	
		Subordi dek	ot	Lease liability Rupees in '000	Dividend payable )
	Balance as at 01 January 2023	29,991	,600	14,213,811	632,731
	Changes from financing cash flows				
	Payment against subordinated debt Payment against lease liability-net Dividend paid	(6	5,400) - -	- (3,295,084) -	- (17,493,572)
	Total changes from financing cash flows	(6	5,400)	(3,295,084)	(17,493,572)
	Other changes				
	Addition to right-of-use-assets-net Mark-up expense on lease liability against		-	2,146,362	-
	right-of-use assets Final cash dividend (Rs. 7.00 per share) - December 2022		_	1,568,789 -	7,779,978
	Interim cash dividend (Rs. 4.50 per share) - June 2023		-	_	5,001,416
	Interim cash dividend (Rs. 4.50 per share) - September 2023		-	_	5,001,416
				3,715,151	17,782,810
	Balance as at 31 December 2023	29,985	5,200	14,633,878	921,969
				2022	
		Subordi deb	ot	Lease liability (Rupees in '000	Dividend payable
	Balance as at 01 January 2022	15,995	5,200	12,235,539	546,228
	Changes from financing cash flows	40.000	100		
	Receipts against subordinated debt-net Payment against lease liability-net	13,996	- 400	(2,759,611)	_
	Dividend paid		_		(7,693,475)
	Total changes from financing cash flows	13,996	5,400	(2,759,611)	(7,693,475)
	Other changes Addition to right-of-use-assets-net		-	3,424,373	_
	Mark-up expense on lease liability against right-of-use assets		_	1,313,510	_
	Final cash dividend (Rs. 7.00 per share) - December 2021		_		7,779,978
	Dalaman and Od Dana di Conce		_	4,737,883	7,779,978
	Balance as at 31 December 2022	29,991	,600	14,213,811	632,731



36.	STAFF STRENGTH	2023 (Numb	2022 <b>er)</b>
30.	Permanent Temporary / on contractual basis	16,850 225	16,270 279
	Group's own staff at end of the year Outsourced	17,075 3,553	16,549 3,365
	Total staff strength	20,628	19,914
36.1	Domestic Offshore	20,582 46	19,868 46
		20,628	19,914
27	DEFINED DENIEFT DLAN	<u> </u>	

#### 37. **DEFINED BENEFIT PLAN**

#### 37.1 **General description**

The Bank operates an approved gratuity fund for all its confirmed employees, which is administered by the Trustees. The benefits under the gratuity scheme are payable on retirement at the age of 60 years or on earlier cessation of service as under:

Number of years of eligible service completed:	Amount of gratuity payable:
Less than 5 years	Nil
5 years or more but less than 10 years	1/3rd of basic salary for each year served
10 years or more but less than 15 years	2/3rd of basic salary for each year served
15 years or more	Full basic salary for each year served

The Bank's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method. All actuarial gains / losses are recognised in 'other comprehensive income' as they occur and are not reclassified to profit and loss account in subsequent periods.

#### Number of employees under the scheme 37.2

The number of employees covered under the defined benefit scheme are 16,793 (2022: 16,180).

#### 37.3 Principal actuarial assumptions

The latest actuarial valuation of the scheme was carried out on 31 December 2023 and the significant assumptions used for actuarial valuation were as follows:

		2023	2022
	Discount rate	15.50%	14.50%
	Expected rate of return on plan assets	15.50%	14.50%
	Expected rate of salary increase : Year 1	15.50%	13.50%
	Year 2	15.50%	13.50%
	Mortality rates (for death in service)	SLIC(2001-05)-1	SLIC(2001-05)-1
	Rates of employee turnover	Moderate	Moderate
37.4	Reconciliation of payable to defined benefit plan	2023	2022
		(Rupe	es in '000)
	Present value of obligations	8,964,117	6,616,783
	Fair value of plan assets	(6,764,034)	(5,239,978)
	Payable	2,200,083	1,376,805
			·



		Note	2023 (Rupees	2022 in '000)
37.5	Movement in defined benefit obligations			
	Obligation at the beginning of the year Current service cost Interest cost Benefits paid during the year Remeasurement loss		6,616,783 646,160 979,667 (283,344) 1,004,851	5,252,581 520,208 632,235 (129,371) 341,130
	Obligation at the end of the year		8,964,117	6,616,783
37.6	Movement in fair value of plan assets			
	Fair value at the beginning of the year Interest income on plan assets Contribution by the Bank-net Actual benefits paid during the year Remeasurement gain / (loss) on plan assets Fair value at the end of the year	37.8.2	5,239,978 793,099 832,728 (283,344) 181,573 6,764,034	4,278,268 523,939 628,504 (129,371) (61,362) 5,239,978
	i all value at the end of the year			=======================================
37.7	Opening balance Charge for the year Contribution by the Bank Remeasurement loss recognised in		1,376,805 832,728 (832,728)	974,313 628,504 (628,504)
	Other Comprehensive Income during the year Closing balance	37.8.2	2,200,083	1,376,805
				=======================================
37.8	Charge for defined benefit plan			
37.8.1	Cost recognised in profit and loss		040.400	500.000
	Current service cost  Net interest on defined benefit liability		646,160 186,568	520,208 108,296
			832,728	628,504
37.8.2	Re-measurements recognised in OCI during the y	ear		
	Loss on obligation - Financial assumptions - Experience assumptions		887,465 117,386	95,997 245,133
			1,004,851	341,130
	Actuarial (gain) / loss on plan assets		(181,573)	61,362
	Total remeasurement loss recognised in OCI		<u>823,278</u>	402,492
37.9	Components of plan assets			
	Cash and cash equivalents-net		1,173,381	20,897
	Government securities		5,590,653	5,219,081
	Total fair value of plan assets		6,764,034	5,239,978



37.10 Sensitivity analysis	2023 (Rupees in '000)
1% increase in discount rate	8,160,615
1% decrease in discount rate	9,899,480
1% increase in expected rate of salary increase	9,933,541
1% decrease in expected rate of salary increase	8,118,733
	2024 (Rupees in '000)
37.11 Expected contributions to be paid to the funds in the next financial year	1,205,128
37.12 Expected charge for the next financial year	1,205,128
37.13 Maturity profile	2023 (Rupees in '000)
The weighted average duration of the obligation is 9.65 years.	
Distribution of timing of benefit payments within the next 12 months (next annual reporting period) between 1 and 5 years between 6 and 10 years	737,810 3,376,529 9,614,670 13,729,009

## 37.14 Funding Policy

The Bank will fund the yearly contribution to the defined benefit plan each year, as per the amount calculated by the valuer.

## 37.15 Significant Risk

## **Asset Volatility**

The Defined Benefit Gratuity Fund is almost entirely invested in Government Bonds with mostly floating income bonds. Almost 82.65% of the total investments (Rs. 5.591 billion) is invested in PIBs. This gives rise to significant reinvestment risk.

The asset class is volatile with reference to the yield on PIBs. This risk should be viewed together with change in the bond yield risk.

## **Changes in Bond Yields**

There are two dimensions to the changes in bond yields: first, as described above; second, the valuation of the gratuity liability is discounted with reference to these bond yields. So any increase in bond yields will lower the gratuity liability and vice versa, but, it will also lower the asset values.

## **Inflation Risk**

The salary inflation is the major risk that the gratuity fund liability carries. In a general economic sense and in a longer view, there is a case that if bond yields increase, the change in salary inflation generally offsets the gains from the decrease in discounted gratuity liability. But viewed with the fact that asset values will also decrease, the salary inflation does, as an overall affect, increases the net liability of the Bank.



## Life Expectancy / Withdrawal Rate

The gratuity is paid off at the maximum of age 60. The life expectancy is in almost minimal range and is quite predictable in the ages when the employee is in the accredited employment of the Bank for the purpose of the gratuity. Thus, the risk of life expectancy is almost negligible. However, had a post retirement benefit been given by the Bank like monthly pension, post retirement medical etc., this would have been a significant risk which would have been quite difficult to value even by using advance mortality improvement models.

The withdrawal risk is dependent upon the: benefit structure; age and retention profile of the staff; the valuation methodology; and long-term valuation assumptions.

#### Other Risks

Though, not imminent and observable, over long term there are some risks that may crystallize. This includes:

#### **Model Risk**

The defined benefit gratuity liability is usually actuarially valued each year. Further, the assets in the gratuity fund are also marked to market. This two-tier valuation gives rise to the model risk.

#### **Retention Risk**

The risk that employee will not be motivated to continue the service or start working with the Bank if no market comparable retirement benefit is provided.

#### **Final Salary Risk**

The risk, for defined benefit gratuity, that any disproportionate salary merit increases in later service years will give rise to multiplicative increase in the gratuity liability as such increase is applicable to all the past years of service.

## Operational Risk related to a Separate Entity

Retirement benefits are funded through a separate trust fund which is a different legal entity than the Bank.

Generally, the protocols, processes and conventions used throughout the Bank are not applicable or are not actively applied to the retirement benefit funds. This gives rise to some specific operational risks.

### **Compliance Risk**

The risk that retirement benefits offered by the Bank does not comply with minimum statutory requirements.

## Legal / Political Risk

The risk that the legal / political environment changes and the Bank is required to offer additional or different retirement benefits than what the Bank projected.

### 38. DEFINED CONTRIBUTION PLAN

The general description of the plan is included in note 4.10.

2023

Contributions made during the year:

(Rupees in '000)

Employer's contribution

1,041,957

Employees' contribution

1,041,957

The number of employees covered under the defined contribution plan are 15,316 (2022: 14,347).



## 39. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

## 39.1 Total Compensation Expense

Total Compensation Expense				2023			
		Director	 S				
	Chairman	Executives (other than CE)	Non- Executives	Members Shariah Board	Chief Executive	Key Management Personnel	Other Risk Takers / Controllers
				(Rupees in '00	00)		
Fees and allowances etc.	11,595	_	33,750	_	225	_	_
Managerial remuneration	_	47,375	_	16,665	115,067	663,039	2,187,409
Charge for defined benefit plan	_	_	_	_	45,421	132,025	222,518
Contribution to defined							
contribution plan	_	_	_	220	8,107	41,343	152,692
Rent and house maintenance	_	13,350	_	6,298	32,427	191,268	626,639
Utilities	-	3,338	_	1,576	8,107	47,817	156,659
Medical	_	_	_	144	_	2,593	43,063
Others				264		4,894	322,132
Total	11,595	64,063	33,750	25,167	209,354	1,082,979	3,711,112
Number of persons	1	1	8	4	1	36	1,233
				2022			
Fees and allowances etc.	11,595	_	32,000	_	225	_	_
Managerial remuneration	11,595	38,873	32,000 -	12,373	87,733	459,692	1,843,317
Charge for defined benefit plan	_	-	_	-	39,161	99,627	257,513
Contribution to defined					00,101	00,027	207,010
contribution plan	_	_	_	218	6,640	27,886	135,012
Rent and house maintenance	_	11,662	_	4,736	26,560	142,309	566,053
Utilities	_	2,916	_	1,184	6,640	35,577	141,513
Medical	_	_	_	144	_	2,162	41,164
Others	_	_	_	264	_	5,654	199,621
Total	11,595	53,451	32,000	18,919	166,959	772,907	3,184,193
Number of persons	1	1	10	4	1	35	1,189



Chief Executive, Executive Director, Members Shariah Board, Key Management Personnel and Other Risk Takers / Controllers are entitled to Group's maintained cars with fuel in accordance with the terms of their employment and are entitled to medical and life insurance benefits in accordance with the policy of the Group. In addition, the Chief Executive and Executive Director are also provided with drivers, security arrangements and payment of travel bills in accordance with their terms of employment.

Chairman of the Board is also entitled to Bank's maintained cars with fuel, security guard services, payment of utility bills, club and entertainment bills, travelling bills, appropriate office, staff, and administrative support.

## 39.2 Remuneration paid to Directors for participation in Board and Committee Meetings

		2023							
	_	Meeting Fees							
		For Board Committees							
S.No.	Name of Director	For Board Meetings	Audit Committee	Human Resource & Remuneration Committee	Risk Management Committee	Credit Risk Management Committee	IFRS 9 Committee	IT Committee	Total Amount Paid
					(Rupees	in '000)			
1.	Mr. Abbas D. Habib	3,915	_	3,840	_	_	_	3,840	11,595
2.	Mr. Anwar Haji Karim	1,000	2,000	_	1,000	_	_	_	4,000
3.	Ms. Farhana Mowjee Khan	1,000	2,000	1,000	1,000	_	750	_	5,750
4.	Syed Mazhar Abbas	1,000	2,000	1,000	_	1,000	_	_	5,000
5.	Syed Hasan Ali Bukhari	_	_	_	_	_	_	_	_
6.	Mr. Safar Ali Lakhani	_	_	_	_	_	_	_	_
7.	Mr. Murtaza H. Habib	1,000	_	1,000	_	1,000	_	_	3,000
8.	Mr. Arshad Nasar	1,000	2,000	1,000	_	1,000	1,000	1,000	7,000
9.	Mr. Adnan Afridi	1,000	_	_	1,000	_	_	_	2,000
10.	Mr. Mohammad Rafiquddin Mehkar	i <b>1,000</b>	2,000	_	1,000	1,000	_	_	5,000
11.	Mr. Javed Iqbal	1,000	-	-	-	-	-	1,000	2,000
		11,915	10,000	7,840	4,000	4,000	1,750	5,840	45,345



		2022							
			Meeting Fees						
				For Board Committees					
				Human					
				Resource &	Risk	Credit Risk			Total
S.No.	Name of Director	For Board	Audit	Remuneration	Management	Management	IFRS 9	ΙΤ	Amount
		Meetings	Committee	Committee	Committee	Committee	Committee	Committee	Paid
					(Rupee	s in '000)			
1.	Mr. Abbas D. Habib	3,915	_	3,840	_	_	_	3,840	11,595
2.	Mr. Anwar Haji Karim	1,000	1,750	_	1,000	_	_	_	3,750
3.	Ms. Farhana Mowjee Khan	1,000	1,000	1,000	1,000	_	_	_	4,000
4.	Syed Mazhar Abbas	1,000	1,750	1,000	_	1,500	_	500	5,750
5.	Syed Hasan Ali Bukhari	250	500	250	_	250	250	_	1,500
6.	Mr. Safar Ali Lakhani	250	500	_	250	250	_	_	1,250
7.	Mr. Murtaza H. Habib	1,000	_	500	_	1,500	_	_	3,000
8.	Mr. Arshad Nasar	1,000	1,750	1,000	_	1,000	1,000	1,000	6,750
9.	Mr. Adnan Afridi	1,000	_	_	1,000	_	_	_	2,000
10.	Mr. Mohammad Rafiquddin Mehkari	500	1,000	_	500	1,000	_	_	3,000
11.	Mr. Javed Iqbal	500						500	1,000
		11,415	8,250	7,590	3,750	5,500	1,250	5,840	43,595

## 39.3 Remuneration paid to Shariah Board Members

	2023			2022	
	Resident	Non-Resident		Resident	Non-Resident
Chairman	Member	Members	Chairman	Member	Members
		(Rupees in	'000)		
7,996	3,117	5,552	6,000	2,133	4,240
_	220	_	_	218	_
3,198	880	2,220	2,400	640	1,696
800	220	556	600	160	424
36	36	72	36	36	72
-	264	_	_	264	_
12,030	4,737	8,400	9,036	3,451	6,432
1	1	2	1	1	2
	7,996 - 3,198 800 36	Chairman         Resident Member           7,996         3,117           -         220           3,198         880           800         220           36         36           -         264	Chairman         Resident Member         Non-Resident Members           7,996         3,117         5,552           -         220         -           3,198         880         2,220           800         220         556           36         36         72           -         264         -           12,030         4,737         8,400	Chairman         Resident Member         Non-Resident Members         Chairman           7,996         3,117         5,552         6,000           -         220         -         -           3,198         880         2,220         2,400           800         220         556         600           36         36         72         36           -         264         -         -           12,030         4,737         8,400         9,036	Chairman         Resident Member         Non-Resident Members         Chairman         Resident Member           (Rupees in '000)           7,996         3,117         5,552         6,000         2,133           -         220         -         -         218           3,198         880         2,220         2,400         640           800         220         556         600         160           36         36         72         36         36           -         264         -         -         264           12,030         4,737         8,400         9,036         3,451



#### 40. FAIR VALUE MEASUREMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Fair value of financial instruments is based on:

Federal Government securities PKRV rates (Reuters page)
Foreign securities Market prices / Mashregbank PSC

Listed securities Prices quoted at Pakistan Stock Exchange Limited Mutual funds Net asset values declared by respective funds

Unlisted equity investments Break-up value as per latest available audited financial

statements

Fair value of fixed term advances of over one year, staff loans and fixed term deposits of over one year cannot be calculated with sufficient reliability due to non - availability of relevant active market for similar assets and liabilities. The provision for impairment of debt securities and loans and advances has been calculated in accordance with the Group's accounting policies as stated in notes 4.13 and 4.5.

## 40.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

There were no transfers between levels 1 and 2 during the year.

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	2023					
On balance sheet financial instruments	Level 1	Level 2 (Rupees	Level 3	Total		
Financial assets-measured at fair value Investments				4 400 004 004		
Federal Government Securities	4 000 004	1,108,601,004	_	1,108,601,004		
Shares	4,026,024	4 400 054	_	4,026,024		
Non-Government Debt Securities	4,988,532	4,188,251	_	9,176,783		
Foreign Securities	_	5,886,195	_	5,886,195		
Units of Mutual Funds	_	4,264,072	_	4,264,072		
Financial assets-disclosed but not measured at fair value Investments						
Federal Government Securities	_	358,464,148	_	358,464,148		
Non-Government Debt Securities Associates	_	1,823,596	_	1,823,596		
Mutual Funds	_	5,998,107	-	5,998,107		
Off-balance sheet financial instruments - measured at fair value Forward purchase of foreign exchange contracts Forward sale of foreign exchange contracts	_	122,491,971 81,500,835	_	122,491,971 81,500,835		
i oi waru sale oi loreigii excilalige collitacis	_	01,000,000	_	01,300,033		



00	2
71	1/

	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(Rupees i	n '000)	
Financial assets-measured at fair value				
Investments				
Federal Government Securities	_	951,287,451	_	951,287,451
Shares	3,081,855	_	_	3,081,855
Non-Government Debt Securities	4,415,203	5,139,900	-	9,555,103
Foreign Securities	_	4,118,155	_	4,118,155
Units of Mutual Funds	_	3,507,593	_	3,507,593
Financial assets-disclosed but not				
measured at fair value				
Investments				
Federal Government Securities	_	169,562,245	_	169,562,245
Non-Government Debt Securities	_	1,037,110	_	1,037,110
Associates				
Mutual Funds	_	5,533,810	_	5,533,810
-				
Off-balance sheet financial instruments -				
measured at fair value		00 007 000		00 007 000
Forward purchase of foreign exchange contracts	_	80,387,622	_	80,387,622
Forward sale of foreign exchange contracts	_	35,704,460	_	35,704,460

- **40.2** Certain fixed assets and non banking assets acquired in satisfaction of claims have been carried at revalued amounts determined by professional valuer (level 3 measurement) based on their assessment of the market value.
- **40.3** Foreign exchange contracts are valued using exchange rates declared by the State Bank of Pakistan.

## 41. TRUST ACTIVITIES

The Group is not engaged in any trust activities other than holding investments of individuals and entities in its IPS account maintained with the State Bank of Pakistan.



## 42. SEGMENT INFORMATION

## 42.1 Segment details with respect to business activities

The segment analysis with respect to business activity is as follows:

	2023							
	Commercial banking	Retail banking	Retail brokerage (Rupees in '000)	Asset management	Total			
Profit and loss account			( )					
Mark-up / return / profit	321,759,954	52,072,610	49,204	5,918	373,887,686			
Inter segment revenue-net	83,705	90,307,947	_	_	90,391,652			
Non mark-up / return / interest income	5,997,294	17,485,089	152,383	718,600	24,353,366			
Total income	327,840,953	159,865,646	201,587	724,518	488,632,704			
Segment direct expenses	(199,579,301)	(122,137,609)	(192,078)	(149,387)	(322,058,375)			
Inter segment expense allocation	(90,307,947)	_	(15,797)	(67,908)	(90,391,652)			
Total expenses	(289,887,248)	(122,137,609)	(207,875)	(217,295)	(412,450,027)			
Provisions	(4,170,992)	(4,417)	<u> </u>	_	(4,175,409)			
Profit before tax	33,782,713	37,723,620	(6,288)	507,223	72,007,268			
Statement of financial position								
Cash and bank balances	139,454,299	8,637,141	379,007	8,498	148,478,945			
Investments	1,503,074,490	-	100,709	1,313,105	1,504,488,304			
Net inter segment lending	924,465	1,277,340,122	-	-	1,278,264,587			
Lendings to financial institutions	1,649,716	-	-	-	1,649,716			
Advances-performing	810,972,436	50,538,983	49	_	861,511,468			
-non-performing-net of provision		66,186	-	_	7,356,923			
Others	205,289,267	12,388,736	851,750	186,654	218,716,407			
Total assets	2,668,655,410	1,348,971,168	1,331,515	1,508,257	4,020,466,350			
Borrowings	476,847,568	_	590,466	-	477,438,034			
Subordinated debt	29,985,200	-	-	-	29,985,200			
Deposits and other accounts	698,900,979	1,234,830,302	_	-	1,933,731,281			
Net inter segment borrowing	1,277,340,122	-	174,465	750,000	1,278,264,587			
Others	62,505,299	110,426,207	364,440	24,604	173,320,550			
Total liabilities	2,545,579,168	1,345,256,509	1,129,371	774,604	3,892,739,652			
Equity	123,076,242	3,714,659	202,144	733,653	127,726,698			
Total equity and liabilities	2,668,655,410	1,348,971,168	1,331,515	1,508,257	4,020,466,350			
Contingencies and commitments	473,348,064	87,278			473,435,342			



			2022		
	Commercial banking	Retail banking	Retail brokerage (Rupees in '000)	Asset management	Total
Profit and loss account			(Nupees III 000)		
Mark-up / return / profit	178,844,119	22,003,727	61,756	950	200,910,552
Inter segment revenue - net	53,768	54,017,823	-	_	54,071,591
Non mark-up / return / interest income	10,836,048	10,310,181	119,323	315,137	21,580,689
Total income	189,733,935	86,331,731	181,079	316,087	276,562,832
Segment direct expenses	(114,338,922)	(61,939,689)	(180,749)	(95,943)	(176,555,303)
Inter segment expense allocation	(54,017,823)	-	(10,699)	(43,069)	(54,071,591)
Total expenses	(168,356,745)	(61,939,689)	(191,448)	(139,012)	(230,626,894)
Provisions	(12,814,611)	(65,934)			(12,880,545)
Profit / (loss) before tax	8,562,579	24,326,108	(10,369)	177,075	33,055,393
Statement of financial position					
Cash and bank balances	95,317,276	13,784,788	157,002	9,972	109,269,038
Investments	1,157,669,660	-	251,342	878,986	1,158,799,988
Net inter segment lending	936,306	940,663,885	_	-	941,600,191
Lending to financial institutions	15,568,607	-	_	-	15,568,607
Advances-performing	707,531,498	102,621,595	33	-	810,153,126
-non-performing-net of provisior	3,069,270	45,421	_	-	3,114,691
Others	152,631,172	22,647,382	409,217	89,058	175,776,829
Total assets	2,132,723,789	1,079,763,071	817,594	978,016	3,214,282,470
Borrowings	418,722,454	_	267,006	_	418,989,460
Subordinated debt	29,991,600	-	_	-	29,991,600
Deposits and other accounts	594,367,065	973,642,209	_	-	1,568,009,274
Net inter segment borrowing	940,663,885	-	186,306	750,000	941,600,191
Others	60,532,353	99,160,373	207,097	43,516	159,943,339
Total liabilities	2,044,277,357	1,072,802,582	660,409	793,516	3,118,533,864
Equity	88,446,432	6,960,489	157,185	184,500	95,748,606
Total equity and liabilities	2,132,723,789	1,079,763,071	817,594	978,016	3,214,282,470
Contingencies and commitments	389,420,252	287,644			389,707,896



## 42.2 Segment details with respect to geographical locations

## **Geographical Segment Analysis**

	2023					
	Pakistan	Pakistan Middle East Asia Pacific		Total		
		(Rupees in	'000)			
Profit and loss account						
Mark-up / return / profit	366,564,612	4,008,839	3,314,235	373,887,686		
Non mark-up / return / interest income	23,611,607	410,425	331,334	24,353,366		
Total income	390,176,219	4,419,264	3,645,569	398,241,052		
Segment direct expenses	(316,387,386)	(3,192,146)	(2,478,843)	(322,058,375)		
(Provisions) / reversals	(7,974,535)	2,088,613	1,710,513	(4,175,409)		
Profit before tax	65,814,298	3,315,731	2,877,239	72,007,268		
Statement of financial position						
Cash and bank balances	148,293,447	111,350	74,148	148,478,945		
Investments	1,473,281,731	18,039,187	13,167,386	1,504,488,304		
Net inter segment lending	9,865,125	32,365,720	1,099,850	43,330,695		
Lendings to financial institutions	1,649,716	_	-	1,649,716		
Advances - performing	837,064,002	12,067,767	12,379,699	861,511,468		
- non - performing net of provision	6,645,086	-	711,837	7,356,923		
Others	211,526,124	6,641,539	548,744	218,716,407		
Total assets	2,688,325,231	69,225,563	27,981,664	2,785,532,458		
Borrowings	477,438,034	-	_	477,438,034		
Subordinated debt	29,985,200	_	-	29,985,200		
Deposits and other accounts	1,871,143,093	45,390,647	17,197,541	1,933,731,281		
Net inter segment borrowing	22,303,294	10,964,974	10,062,427	43,330,695		
Others	166,183,715	6,751,803	385,032	173,320,550		
Total liabilities	2,567,053,336	63,107,424	27,645,000	2,657,805,760		
Equity	121,271,895	6,118,139	336,664	127,726,698		
Total equity and liabilities	2,688,325,231	69,225,563	27,981,664	2,785,532,458		
Contingencies and commitments	453,245,382	19,339,604	<u>850,356</u>	473,435,342		



	2022						
	Pakistan	Middle East	Asia Pacific	Total			
		(Rupees in	'000)				
Profit and loss account							
Mark-up / return / profit	195,457,102	2,267,133	3,186,317	200,910,552			
Non mark-up / return / interest income	20,519,578	438,013	623,098	21,580,689			
Total income	215,976,680	2,705,146	3,809,415	222,491,241			
Segment direct expenses	(173,578,157)	(1,391,275)	(1,585,871)	(176,555,303)			
Provisions	(936,409)	(5,177,887)	(6,766,249)	(12,880,545)			
Profit / (loss) before tax	41,462,114	(3,864,016)	(4,542,705)	33,055,393			
Statement of financial position							
Cash and bank balances	108,058,042	1,153,020	57,976	109,269,038			
Investments	1,140,069,719	10,712,788	8,017,481	1,158,799,988			
Net inter segment lending	7,359,004	22,085,705	2,027,263	31,471,972			
Lendings to financial institutions	15,568,607	-	-	15,568,607			
Advances-performing	777,556,908	12,885,227	19,710,991	810,153,126			
-non-performing-net of provision	1,270,203	113,215	1,731,273	3,114,691			
Others	160,177,466	2,045,003	13,554,360	175,776,829			
Total assets	2,210,059,949	48,994,958	45,099,344	2,304,154,251			
Borrowings	418,989,460	_	_	418,989,460			
Subordinated debt	29,991,600	_	-	29,991,600			
Deposits and other accounts	1,507,456,913	37,610,725	22,941,636	1,568,009,274			
Net inter segment borrowing	8,907,427	9,386,267	13,178,278	31,471,972			
Others	144,950,620	1,986,726	13,005,993	159,943,339			
Total liabilities	2,110,296,020	48,983,718	49,125,907	2,208,405,645			
Equity	99,763,929	11,240	(4,026,563)	95,748,606			
Total equity and liabilities	2,210,059,949	48,994,958	45,099,344	2,304,154,251			
Contingencies and commitments	382,493,331	5,722,879	1,491,686	389,707,896			

## 43. RELATED PARTY TRANSACTIONS

Related parties of the Group comprises of associates, directors, key management personnel and other related parties.

Transactions with related parties of the Group are carried out on arm's length basis in terms of the policy as approved by the Board of Directors. The transactions with employees of the Group are carried out in accordance with the terms of their employment.



Transactions with related parties, other than those disclosed in note 10.5, 20.3 and 39 are summarised as follows:

,	2023			2022				
	Directors	Key management personnel	Associates	Other related parties (Rupees i	Directors	Key management personnel	Associates	Other related parties
Investments Opening balance Investment made during the year	-	- -	5,533,810 5,426,104	386,597	- -	- -	8,563,438 9,077,662	305,998 50,000
Investment adjusted / redeemed / disposed off during the year Surplus on revaluation	-	- -	(4,961,807) –	_ 267,489	-	- -	(12,107,290)	30,599
Closing balance		-	5,998,107	654,086	_	-	5,533,810	386,597
Advances Opening balance Addition during the year Repaid during the year	1,310 26,499 (23,761)	320,774 277,173 (252,912)	- - -	1,023,207 31,872,765 (31,215,190)	1,620 90,890 (91,200)	195,482 328,735 (203,443)	- - -	2,417,285 40,985,490 (42,379,568)
Closing balance	4,048	345,035	-	1,680,782	1,310	320,774		1,023,207
Operating fixed assets Right of use		-	-	5,111		-	-	9,199
Other assets Interest / mark - up accrued		451	_	47,832		177	-	25,879
L/C acceptance		-	-	207,281	_	_	-	323,894
Remuneration receivable from funds		-	169,807		_	-	58,248	_
Other receivable	_	-	1,905	15	_	_	6,581	74
Subordinated debt Opening balance Issued / purchased during the year	-	-	-	44,000 150,000	-	- -	-	44,000
Closing balance		-	-	194,000	_	-	-	44,000
Deposits and other accounts Opening balance Received during the year Withdrawn during the year	569,762 5,549,523 (5,347,792)	691,575 6,766,311 (6,663,537)	1,770,411 653,642,242 (636,063,529)	5,223,723 169,329,325 (165,143,846)	769,918 4,487,172 (4,687,328)	774,436 5,939,373 (6,022,234)	59,383 582,767,296 (581,056,268)	6,936,252 174,705,011 (176,417,540)
Closing balance	771,493	794,349	19,349,124	9,409,202	569,762	691,575	1,770,411	5,223,723
Other liabilities Interest / mark - up payable	921	2,456	-	12,008	73	1,598	-	24,737
Payable to staff retirement fund	_	-	-	2,200,083	_	-	-	1,376,805
Other liabilities	_	540	-	-		113	-	71,960
Contingencies and commitments	-	-	-	1,193,643	-	-	-	1,004,215
Other transactions - Investor Portfolio Securities Opening balance Increased during the year Decreased during the year	-	-	- - -	16,314,700 20,732,500 (18,183,700)	- - -	- - -	- - -	4,791,800 25,764,700 (14,241,800)
Closing balance	_	-	-	18,863,500			-	16,314,700



## 43.1 RELATED PARTY TRANSACTIONS

	2023			2022				
	Directors	Key	Associates	Other related	Directors	Key	Associates	Other related
		management		parties		Management		parties
		personnel				personnel		
				(Rupees	s in '000)			
Income								
Mark-up / return / interest earned	_	20,145	-	162,955	4	14,941	-	139,329
Fee and commission income	147	824	718,768	16,337	116	522	222,493	8,189
Dividend income	_	-	-	82,614	_	-	-	53,996
Net gain on sale / redemption of								
securities and units of mutual funds	_	-	-	-	_	-	-	332
Share of profit from associates	_	-	1,133,848	-	_	-	778,627	-
Other income	_	-	-	540	_	-	-	587
Expense								
Mark-up / return / interest expensed	108,392	111,547	953,239	1,464,684	60,358	86,439	667,018	714,419
Operating expenses	-	-	-	5,238	-	-	-	36,888
Salaries and allowances	_	1,123,905	-	-	_	903,826	-	-
Bonus	_	263,513	-	-	_	189,286	-	-
Contribution to defined contribution plan	_	49,450	-	-	_	37,964	-	-
Contribution to defined benefit plan	_	193,585	-	-	_	155,512	-	-
Staff provident fund	_	-	-	1,041,957	_	-	-	877,002
Staff gratuity fund	_	-	-	832,728	_	-	-	628,504
Directors' fees	43,345	-	-	-	41,595	-	-	-
Donation	_	-	-	30,000	_	-	-	30,000
Insurance premium paid	-	-	-	342,790	_	-	-	244,353
Insurance claims settled	_	-	-	47,446	-	-	-	54,545



## 44. CAPITAL ADEQUACY, LEVERAGE RATIO AND LIQUIDITY REQUIREMENTS

	2023	2022
	(Rupe	es in '000)
Minimum Capital Requirement (MCR):		
Paid-up capital	11,114,254	11,114,254
Capital Adequacy Ratio (CAR):		
Eligible Common Equity Tier 1 (CET 1) Capital	107,694,949	88,846,766
Eligible Additional Tier 1 (ADT 1) Capital	13,064,657	13,284,854
Total Eligible Tier 1 Capital	120,759,606	102,131,620
Eligible Tier 2 Capital	38,633,723	30,118,520
Total Eligible Capital (Tier 1 + Tier 2)	159,393,329	132,250,140
Risk Weighted Assets (RWAs):		
Credit Risk	776,751,725	734,076,775
Market Risk	23,201,297	12,072,245
Operational Risk	198,314,614	148,012,019
Total	998,267,636	894,161,039
	2023	2022
	(Pero	entage)
Common Equity Tier 1 Capital Adequacy Ratio	10.788%	9.936%
Tier 1 Capital Adequacy Ratio	12.097%	11.422%
Total Capital Adequacy Ratio	15.967%	14.790%
M		

## **Minimum Capital Requirement (MCR)**

The MCR standard sets the paid-up capital that the Bank is required to hold at all times. As of the statement of financial position date, the Bank's paid-up capital stands at Rs. 11.114 billion as against the required MCR of Rs. 10 billion.

## Minimum Capital Adequacy Ratio (CAR)

The CAR on the basis of above framework works out to be as follows:

	2023	2022
	(Perce	entage)
Required CAR	11.500%	11.500%
CAR on Bank level	15.842%	14.739%
CAR on Group level	15.967%	14.790%

The Bank calculates capital requirement as per Basel III regulatory framework, using the following approaches:

Credit Risk Standardised Approach
Market Risk Standardised Approach
Operational Risk Basic Indicator Approach



Leverage Ratio (LR):	2023 2022 (Rupees in '000)	
Eligible Tier 1 Capital Total Exposures	120,759,606 3,216,546,903	102,131,620 2,743,357,594
Leverage Ratio	3.754%	3.723%
Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets Total Net Cash Outflow	955,708,404 354,045,468	741,344,389 309,814,044
Liquidity Coverage Ratio	269.939%	239.287%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding Total Required Stable Funding	2,004,560,176 1,226,713,919	1,651,921,923 922,325,376
Net Stable Funding Ratio	163.409%	179.104%

44.1 The full disclosures on the CAPITAL ADEQUACY, LEVERAGE RATIO AND LIQUIDITY REQUIREMENTS as per SBP instructions issued from time to time have been placed on the Bank's website. The link to the full disclosure is available at https://www.bankalhabib.com/capitaladequacy/leverage/liquidityratio-grouplevel2023.

### 45. RISK MANAGEMENT

The Group has a risk management framework commensurate with its size and the nature of its business. The Board of Directors has approved risk management policies covering key areas of activities for the guidance of management and committees of the Board, management committees, and Divisions / Departments of the Group.

This section presents inform ation about the Group's exposure to and its management and control of risks, in particular the primary risks associated with its use of financial instruments.

## 45.1 Credit Risk

Credit risk is the risk of loss arising from failure by a client or counterparty to meet its contractual obligation. It emanates from loans and advances, commitments to lend, contingent liabilities such as letters of credit and guarantees, and other similar transactions both on and off balance sheet.

The objective of credit risk management is to keep credit risk exposure within permissible level, relevant to the Group's riskcapital , to maintain the soundness of assets and to ensure returns commensurate with risk

Credit risk of the Group is managed through the credit policy approved by the Board, a well-defined credit approval mechanism, prescribed documentation requirement, post disbursement administration, review and monitoring of all credit facilities, and continuous assessment of credit worthiness of counterparties. Decisions regarding the credit portfolio are taken mainly by the Central Credit Committee. Credit Risk Management Committee of the Board provides overall guidance in managing the Group's credit risk.

Counterparty exposure limits are approved in line with the Prudential Regulations and the Group's own Policies by taking into account both qualitative and quantitative criteria. There is an established system for continuous monitoring of credit exposures and follow - up of any past due loans with the respective business units. All past due loans, including trade bills, are reviewed on fortnightly basis and pursued for recovery. Any non-performing loans are classified and provided for as per Prudential Regulations.



The Group has also established a mechanism for independent post - disbursement review of large credit risk exposures. Credit facilities, both fund based and non - fund based, extended to large customer groups and industrial sectors are regularly monitored. The Group has concentration of credit in textiles which is the largest sector of Pakistan's economy. Concentration risk is managed by diversification within sub - sectors like spinning, weaving and composites etc.

Credit Administration Department (CAD) is primarily responsible for custody, monitoring, and maintenance of security that underl ies the Group's credit portfol io. CAD is al so responsible for ensuring that all required terms and conditions as per approvals are properly reflected in customer documentation.

The Group has implemented its own internal risk rating system for the credit portfolio, as per guidelines of SBP. Credit ratings by external rating agencies, if available, are also considered.

Generally, the Group primarily lends against cash flows, which is considered the primary source of repayment. However, if cash flows of a borrower deteriorate and are insufficient to service debt obligations, collateral serves as the secondary recourse of repayment.

Specific and general provisions on the credit portfolio are determined in accordance with Prudential Regulations. The Group maintains additional general provision in line with its prudent policies and as per IFRS 9 for overseas branches. Particulars of provisions against advances are given in note 9.4.

The Group uses the Standardised Approach to calculate capital charge for credit risk as per Basel regulatory framework, with comprehensive approach for credit risk mitigation.

Stress testing for credit risk is carried out regularly to estimate the impact of increase in non – performing loans and downward shift in these categories.

## 45.1.1 Lendings to financial institutions

	Gross le	lendings Non-performing lendings		ing lendings	Provision held	
Credit risk by public / private sector	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Public / Government	1,649,716	10,625,937	-	-	-	-
Private	-	4,942,670	-	-	-	-
	1,649,716	15,568,607		_	_	_

## 45.1.2 Investment in debt securities

	Gross in	vestments	Non-performing	g investments	Provision	on held
Credit risk by industry sector	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Power (electricity), gas, water, sanitary	27,432,171	26,886,304	-	_	1,363,759	1,227,405
Financial	1,471,553,391	1,139,225,576	99,920	-	8,268,287	9,478,897
Iron and steel	680,000	750,000	-	_	-	_
Oil refinery / marketing	1,015,625	1,250,000	-	-	-	-
	1,500,681,187	1,168,111,880	99,920		9,632,046	10,706,302
Credit risk by public / private sector						
Public / Government	1,480,593,366	1,149,182,696	_	_	5,848,774	6,581,300
Private	20,087,821	18,929,184	99,920	-	3,783,272	4,125,002
	1,500,681,187	1,168,111,880	99,920		9,632,046	10,706,302



## 45.1.3 Advances

		oss ances	•	rforming ances	Provi he	
Credit risk by industry sector	2023	2022	2023	2022	2023	2022
, ,			(Rupee:	s in '000)		
Agriculture, forestry, hunting and fishing	33,310,814	23,514,781	626,914	352,700	325,919	267,683
Mining and quarrying	97,172	106,774	-	-	-	_
Textile	290,239,332	273,539,211	9,508,611	1,884,270	5,465,443	1,868,519
Chemical and pharmaceuticals	19,980,060	25,761,490	553,848	194,020	368,285	51,455
Cement	5,635,348	5,556,190	43,966	43,966	43,966	10,991
Sugar	16,306,134	12,343,776	-	-	-	-
Footwear and leather garments	6,702,380	6,351,960	_	_	-	_
Automobile and transportation equipment	6,976,411	12,160,382	80,112	5,081	41,977	4,668
Electronics and electrical appliances	5,690,751	5,537,804	767,362	287,273	767,362	267,544
Construction	23,451,007	26,490,762	1,353,292	218,475	474,736	175,341
Power (electricity), gas, water, sanitary	46,273,435	43,860,601	6,562	-	1,640	_
Wholesale and retail trade	115,064,264	103,054,861	7,635,680	7,224,386	6,558,119	5,270,277
Transport, storage and communication	10,088,976	12,347,247	718,335	154,861	247,245	49,731
Financial	11,889,849	12,833,762	101,949	101,949	81,441	86,126
Insurance	210,066	430,285	61,180	61,180	61,180	61,180
Services (other than financial services)	17,462,523	15,353,568	140,617	46,038	19,849	552
Individuals	36,233,486	43,595,784	128,915	133,285	68,783	87,666
Food and allied	177,852,672	137,407,489	429,884	293,846	302,099	91,982
Iron and steel	38,567,142	34,140,947	108,436	1,282,991	108,436	1,282,991
Oil refinery / marketing	3,691,753	4,480,822	-	_	-	_
Paper and board	4,859,951	5,556,645	7,431	7,431	7,431	7,431
Plastic products	11,542,098	11,295,807	272,896	272,892	272,896	272,892
Others	13,319,303	15,356,636	2,641,352	2,156,641	2,613,612	1,749,565
	895,444,927	831,077,584	25,187,342	14,721,285	17,830,419	11,606,594
Credit risk by public / private sector						
Public / Government	138,443,582	103,892,455		_		_
Private	757,001,345	727,185,129	25,187,342	14,721,285	17,830,419	11,606,594
	895,444,927	831,077,584	25,187,342	14,721,285	17,830,419	11,606,594



## 45.1.4 Contingencies and Commitments

## Credit risk by industry sector

	2023	2022
	(Rupees in '000)	
Agriculture, forestry, hunting and fishing	2,070,747	2,225,472
Mining and quarrying	197,370	5,653
Textile	79,723,105	77,312,880
Chemical and pharmaceuticals	23,956,367	15,646,369
Cement	1,563,089	2,202,641
Sugar	3,713,849	3,496,947
Footwear and leather garments	2,879,709	3,212,850
Automobile and transportation equipment	14,410,670	12,239,124
Electronics and electrical appliances	11,276,541	8,684,913
Construction	15,951,659	14,067,954
Power (electricity), gas, water, sanitary	18,970,038	20,020,893
Wholesale and retail trade	70,676,910	71,215,367
Transport, storage and communication	22,123,448	1,239,116
Financial	49,636,749	24,308,270
Insurance	67,265	122,075
Services (other than financial services)	37,231,781	32,378,759
Individuals	87,278	287,644
Food and allied	53,150,036	42,486,330
Iron and steel	26,545,873	17,282,540
Oil refinery / marketing	1,388,549	3,028,209
Paper and board	4,664,576	7,884,785
Plastic products	18,340,141	20,037,103
Others	14,809,592	10,322,002
	473,435,342	389,707,896
Credit risk by public / private sector		
Public / Government	43,717,123	34,294,985
Private	429,718,219	355,412,911
	473,435,342	389,707,896

## **45.1.5 Concentration of Advances**

The Bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 264,653 million (2022: Rs. 209,186 million) are as following:

	2023	2022
	(Rupees	s in '000)
Funded	166,019,310	143,042,074
Non Funded	98,633,284	66,144,123
Total Exposure	264,652,594	209,186,197

The sanctioned limits against these top 10 exposures aggregated to Rs. 300,722 million (2022: Rs. 310,186 million). Provision against top 10 exposures amounts to be Nil (2022: Nil).



#### 45.1.6 Advances - Province / Region-wise Disbursement and Utilization

2023									
Disbursements			Utilizatio	on					
KPK including Punjab Sindh FATA Balochistan Islamabac (Rupees in '000)									
406,213,996 333,973,967 7,050,048 1,225,549 41,268,835 645,533 790,377,928	390,936,993 2,073,168 19,963 - 896,586 - 393,926,710	9,476,571 323,405,262 27,957 213,253 11,198 - 333,134,241	270,030 5,708,197 6,221,667 22,714 960,115 4,510 13,187,233	22,264 2,668,625 7,344 989,582 - - 3,687,815	5,467,304 7,641 773,117 - 39,400,936 63,845 45,712,843	40,834 111,074 - - - 577,178 729,086			
			2022						
Disbursements			Utilizatio	n					
	Punjab	Sindh (	KPK including FATA Rupees in '000)	Balochistan	Islamabad	AJK including Gilgit- Baltistan			
354,268,365 342,804,256 7,162,365 1,339,462 33,112,606 754,661 739,441,715	348,282,224 1,589,733 13,890 - 116,453 - 350,002,300	3,494,948 337,507,367 9,400 445,937 18,562 —	316,125 2,431,025 6,578,647 32,806 291,778 3,972 9,654,353	27,595 1,168,194 3,303 860,719 - - 2,059,811	2,101,300 6,467 557,125 - 32,685,813 59,286 35,409,991	46,173 101,470 - - - - 691,403 839,046			
	406,213,996 333,973,967 7,050,048 1,225,549 41,268,835 645,533 790,377,928  Disbursements  354,268,365 342,804,256 7,162,365 1,339,462 33,112,606	Punjab  406,213,996 390,936,993 333,973,967 2,073,168 7,050,048 19,963 1,225,549 - 41,268,835 896,586 645,533 - 790,377,928 393,926,710  Disbursements  Punjab  354,268,365 348,282,224 342,804,256 1,589,733 7,162,365 13,890 1,339,462 - 33,112,606 116,453 754,661 -	Punjab         Sindh           406,213,996         390,936,993         9,476,571           333,973,967         2,073,168         323,405,262           7,050,048         19,963         27,957           1,225,549         -         213,253           41,268,835         896,586         11,198           645,533         -         -           790,377,928         393,926,710         333,134,241    Disbursements  Punjab  Sindh  (  354,268,365 348,282,224 3,494,948 342,804,256 1,589,733 337,507,367 7,162,365 13,890 9,400 1,339,462 -         445,937 33,112,606 116,453 18,562 754,661 -         -	Disbursements         Utilization           Punjab         Sindh         KPK including FATA (Rupees in '000)           406,213,996         390,936,993         9,476,571         270,030           333,973,967         2,073,168         323,405,262         5,708,197           7,050,048         19,963         27,957         6,221,667           1,225,549         -         213,253         22,714           41,268,835         896,586         11,198         960,115           645,533         -         -         4,510           790,377,928         393,926,710         333,134,241         13,187,233           Disbursements         Punjab         Sindh         KPK including FATA (Rupees in '000)           354,268,365         348,282,224         3,494,948         316,125           342,804,256         1,589,733         337,507,367         2,431,025           7,162,365         13,890         9,400         6,578,647           1,339,462         -         445,937         32,806           33,112,606         116,453         18,562         291,778           754,661         -         -         3,972	Utilization           Punjab         Sindh (Rupees in '000)         KPK including FATA (Rupees in '000)         Balochistan (Rupees in '000)           406,213,996         390,936,993         9,476,571         270,030         22,264           333,973,967         2,073,168         323,405,262         5,708,197         2,668,625           7,050,048         19,963         27,957         6,221,667         7,344           1,225,549         -         213,253         22,714         989,582           41,268,835         896,586         11,198         960,115         -           645,533         -         -         4,510         -           790,377,928         393,926,710         333,134,241         13,187,233         3,687,815           Disbursements         Vuljization           Disbursements         Vuljization           354,268,365         348,282,224         3,494,948         316,125         27,595           342,804,256         1,589,733         337,507,367         2,431,025         1,168,194           7,162,365         13,890         9,400         6,578,647         3,303           1,339,462         -         445,937         32,806	Utilization           Punjab         Sindh         KPK including FATA (Rupees in '000)         Balochistan (Rupees in '000)         Islamabad (Rupees in '000)           406,213,996         390,936,993         9,476,571         270,030         22,264         5,467,304           333,973,967         2,073,168         323,405,262         5,708,197         2,668,625         7,641           7,050,048         19,963         27,957         6,221,667         7,344         773,117           1,225,549         -         213,253         22,714         989,582         -           41,268,835         896,586         11,198         960,115         -         39,400,936           645,533         -         -         -         4,510         -         63,845           790,377,928         393,926,710         333,134,241         13,187,233         3,687,815         45,712,843           Disbursements         Wtilization           KPK including RATA (Rupees in '000)         Salochistan (Rupees in '000)           354,268,365         348,282,224         3,494,948         316,125         27,595         2,101,300           342,804,256         1,589,733         337,507,367         2,431,025			

#### 45.2 Market Risk

Market risk is the risk of loss arising from movements in market rates or prices, such as interest rates, foreign exchange rates, and equity prices.

The Group takes positions in securities for the purpose of investment and not to run a trading book, except to a very limited extent (maximum of Rs. 300 million) for trading in equities. As regards foreign exchange positions, the purpose is to serve the needs of clients. Except as aforesaid, the Group does not engage in trading or market making activities.

Market risk is managed through the Market Risk Policy and Treasury and Investment Policy approved by the Board, approval of counterparty and dealer limits, specific senior management approval for each investment and regular review and monitoring of the investment portfolio by the Asset Liability Management Committee (AL CO). A ley element of the Group's market riskmanagement is to bal ance safety, I iquidity, and income in that order of priority. Another key element is separation of functions and reporting lines for the Treasury Division and Equity Market Department, which undertake dealing activities within the limits and parameters set by ALCO, Settlements Department which confirms and settles the aforesaid deals, and Middle Office which independently monitors and analyses the risks inherent in treasury operations. RiskManagement Committee of the Board provides overal I guidance in managing the Group's market risk.

Dealing activities of the Group include investment in government securities, term finance certificates, sukuks / bonds, shares and mutual funds, money market transactions and foreign exchange transactions catering to the needs of its customers. All such activities are carried out within the prescribed limits. Any excess over limits noted by the Settlements Department and / or the Middle Office is reported to senior management and ALCO. Stress testing is performed as per guidelines of SBP as well as Group's internal policy. Portfolio risks arising in banking book are also measured through Value at Risk (VAR).



#### 45.2.1 Balance sheet split by trading and banking books

		2023		2022				
	Banking book	Trading book	Total (Rupees	Banking book in '000)	Trading book	Total		
Cash and balances with treasury banks	141,816,023	_	141,816,023	94,163,589	_	94,163,589		
Balances with other banks	6,662,922	-	6,662,922	15,105,449	-	15,105,449		
Lendings to financial institutions	1,649,716	-	1,649,716	15,568,607	-	15,568,607		
Investments	1,504,488,304	-	1,504,488,304	1,158,699,619	100,369	1,158,799,988		
Advances	868,868,391	-	868,868,391	813,267,817	_	813,267,817		
Fixed assets	79,584,255	-	79,584,255	62,087,777	-	62,087,777		
Intangible assets	212,691	-	212,691	452,845	-	452,845		
Deferred tax assets	1,790,812	-	1,790,812	9,702,816	-	9,702,816		
Other assets	137,128,649	137,128,649 – 13		103,533,391	-	103,533,391		
	2,742,201,763		2,742,201,763	2,272,581,910	100,369	2,272,682,279		

#### 45.2.2 Foreign Exchange Risk

Foreign exchange riskis the riskof I oss from adverse changes in currency exchange rates. The Group's foreign exchange exposure comprises forward contracts, purchase of foreign bills, foreign currency loans and investments, foreign currency cash in hand, balances with banks abroad, foreign currency deposits and foreign currency pl acements with SBP and other banks. Focus of the Group's foreign exchange activities is on catering to the needs of its customers, both in spot and forward markets.

Foreign exchange risk exposures of the Group are controlled through dealer limits, open foreign exchange position limits, counterparty exposure limits, and country limits. The Group manages its foreign exchange exposure by matching foreign currency assets and liabilities within strict limits. The net open position in any single currency and the overall foreign exchange exposure are both managed within the statutory limits as prescribed by SBP as well as the internal limits set by the Group itself. Stress testing for foreign exchange risk is carried out regularly to estimate the impact of adverse changes in foreign exchange rates.

	2023									
	Foreign currency assets	Foreign currency liabilities	Off-balance sheet items	Net foreign currency exposure						
		(Rupee								
United States Dollar Great Britain Pound Japanese Yen Euro Other currencies	176,151,123 2,519,099 13,790 5,773,972 2,069,513 186,527,497	192,464,281 17,207,175 3,114 11,623,351 1,233,214 222,531,135	31,261,319 10,382,601 (13,641) 3,461,895 (1,724,018) 43,368,156	14,948,161 (4,305,475) (2,965) (2,387,484) (887,719) 7,364,518						



		2022								
	Foreign	Foreig	jn		Net foreign					
	currency	curren	cy Of	f-balance	currency					
	assets	liabiliti	es sh	eet items	exposure					
		(	Rupees in '00	0)						
United States Dollar	146,641,673	172,981,6	64 30,	162,171	3,822,180					
Great Britain Pound	1,763,990	14,039,9		222,028	(4,053,974)					
Japanese Yen	6,461	2,3		(1,563)	2,551					
Euro	2,593,379		9,688,629 3,		(3,131,283)					
Other currencies	1,082,588	1,585,2	<u> </u>	(635,736)	(1,138,405)					
	152,088,091	198,297,8	89 <u>41,</u>	710,867	(4,498,931)					
		20	23	20	022					
		Banking	Trading	Banking	Trading					
		book	book	book	book					
			(Rupees	s in '000)						
Impact of 1% change in foreign exch	ange rates on									
<ul> <li>Profit and loss account</li> </ul>		_	_	_	_					
<ul> <li>Other comprehensive income</li> </ul>		15,584	_	1,848	_					

#### 45.2.3 Equity Position Risk

Equity position riskis the riskof I oss from adverse movements in equity prices. The Group's policy is to take equity positions for investment purposes and not to run a trading book, except to a very limited extent (maximum of Rs. 300 million) for trading in equities.

Equity position risk of the Group is controlled through equity portfolio limits, sector limits, scrip limits, and future contracts limits. Direct investment in equities and mutual funds is managed within the statutory limits as prescribed by SBP as well as the internal limits set by the Group itself. Stress testing for equity price risk is carried out regularly to estimate the impact of decline in stock prices. The Group invests mainly in blue chip securities.

	20	23	2022		
	Banking book	Trading book (Rupees	Banking book in '000)	Trading book	
Impact of 5% change in equity prices on					
- Profit and loss account	_	6	_	8,144	
<ul> <li>Other comprehensive income</li> </ul>	263,564	_	193,684	_	

#### 45.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB) - Basel II Specific

Interest rate risk is the risk of loss from adverse movements in interest rates. ALCO monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Group arising from fluctuation in the market interest rates and mismatching or gaps in the amount of financial assets and financial liabilities in different maturity time bands.



The Group's interest rate exposure is calculated by categorising its interest sensitive assets and liabilities into various time bands based on the earlier of their contractual repricing or maturity dates.

Interest rate risk exposures of the Group are controlled through dealer limits, counter - party exposure limits and (when necessary) type-of-instrument limits. Outright purchase and sale of securities are also approved by ALCO. Duration and modified duration of various types of debt securities as well as their entire portfolio are also calculated, and the impact of adverse change in interest rates on the market value of the securities is estimated. Stress testing for interest rate risk is carried out regularly to estimate the impact of adverse changes in the interest rates.

#### Interest rate / yield risk in the banking book - Basel Specific

The Group holds financial assets and financial liabilities with different maturities or repricing dates and linked to different benchmark rates, thus creating exposure to unexpected changes in the level of interest rates. Interest rate risk in the banking book refers to the risk associated with interest-bearing financial instruments that are not held in the trading book of the Group.

Repricing gap anal ysis presents the Group's Interest Sensitive Assets (ISA) and Interest Sensitive L iabil ities (ISL), categorised into various time bands based on the earlier of their contractual repricing or maturity dates (or settlement dates for off-balance sheet instruments). Deposits with no fixed maturity dates (for example, saving deposits and treasurer's cal I deposits) are incl uded in the I owest, one-month time band, but these are not expected to be payable within a one-month period. The difference between ISA and ISL for each time band signifies the gap in that time band, and provides a workable framework for determining the impact on net interest income.

The Group reviews the repricing gap analysis periodically to monitor and manage interest rate risk in the banking book.

	20	23	202	22
	Banking book	Trading book	Banking book	Trading book
		s in '000)		
Impact of 1% change in interest rates on				
<ul> <li>Profit and loss account</li> </ul>	_	_	_	_
<ul> <li>Other comprehensive income</li> </ul>	6,196,190	-	6,631,528	_



#### 45.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

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	Effective	Total										Nan intaract
	Interest Rate	Yield / Interest		Over 1 to 3 months	Over 3	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	Non interest bearing financial instruments
						(Ru	pees in '00	00)				
On - balance sheet financial instruments												
Assets												
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions	4.18% 4.77% 22.95%	141,816,023 6,662,922 1,649,716	11,667,181 3,165,206 1,649,716	- - -	- - -	- - -	-	- - -	- - -	- - -	- - -	130,148,842 3,497,716
Investments Advances Other assets	16.14% -	1,504,488,304 868,868,391 128,440,140	272,797,142 453,381,311 –	241,218,544 157,352,683 –	835,578,605 111,011,134 –	39,002,445 37,018,916 ————————————————————————————————————	15,711,782 22,909,440 —	2,866,895 18,886,401 —	69,111,621 28,291,634 —	13,741,409 25,015,685 —	14,973,519 -	14,459,861 27,668 128,440,140
Liabilities		2,651,925,496	742,660,556	398,571,227	946,589,739	76,021,361	38,621,222	21,753,296	97,403,255	38,757,094	14,973,519	276,574,227
Bills payable Borrowings Deposits and other accounts Subordinated debt Other liabilities	- 16.50% 18.21% 23.16%	48,083,103 477,438,034 1,933,731,281 29,985,200 87,809,489	- 356,239,633 1,002,640,787 - -	21,043,360 48,659,935 4,996,000	- 19,186,630 79,457,142 24,989,200 -	7,067,504 83,987,101 –	- 13,456,946 2,878,724 - -	12,696,585 715,085 –	22,046,569 4,103,122 –	25,423,306 8,039 –	277,501 6,951 –	48,083,103 - 711,274,395 - 87,809,489
		2,577,047,107	1,358,880,420	74,699,295	123,632,972	91,054,605	16,335,670	13,411,670	26,149,691	25,431,345	284,452	847,166,987
On - balance sheet gap		74,878,389	(616,219,864)	323,871,932	822,956,767	(15,033,244)	22,285,552	8,341,626	71,253,564	13,325,749	14,689,067	(570,592,760
Off - balance sheet financial instruments  Documentary credits and short term trade												
related transactions		287,964,804	112,140,419	134,858,122	21,834,584	8,267,215	10,652,488	211,976	-	-	-	-
Commitments in respect of: Forward purchase of foreign exchange contracts Forward sale of foreign exchange contracts Forward commitments to extend credit	S	123,771,146 (80,402,990) 3,955,661	28,648,989 (55,023,309) 1,643,615	50,171,504 (22,504,512) 1,353,628	40,306,633 (1,113,283) 302,978	4,644,020 (1,761,886) 655,440	- - -	- - -	- - -	- - -	- - -	- - -
Off - balance sheet gap		47,323,817	(24,730,705)	29,020,620	39,496,328	3,537,574	-	_	_	_	_	_
Total Yield / Interest Risk Sensitivity Gap Cumulative Yield / Interest Risk Sensitivity G	ар		(528,810,150) (528,810,150)	487,750,674 (41,059,476)	884,287,679 843,228,203	(3,228,455) 839,999,748	32,938,040 872,937,788	8,553,602 881,491,390	71,253,564 952,744,954	13,325,749 966,070,703	14,689,067 980,759,770	(570,592,760 410,167,010



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	Effective	Total			Ex	posed to Yield	I / Interest risl	<				Non interest
	Yield / Interest Rate		Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
On - balance sheet financial instruments						(Ru	pees in '00	0)				
Assets												
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Other assets	1.18% 3.13% 16.10% 15.43% 12.66%	15,105,449 15,568,607 1,158,799,988 813,267,817 97,467,774	886,519 12,683,257 15,568,607 150,575,882 465,748,441	131,844,192 116,369,051	543,994,415 79,122,656 —	- - 184,634,881 24,434,538 -	42,642,799 29,247,959	12,721,670 24,182,893	61,151,574 30,758,637 -	18,920,069 32,237,144	- - - - 11,155,120	93,277,070 2,422,192 - 12,314,506 11,378 97,467,774
Liabilities		2,194,373,224	645,462,706	248,213,243	623,117,071	209,069,419	71,890,758	36,904,563	91,910,211	51,157,213	11,155,120	205,492,920
Bills payable Borrowings Deposits and other accounts Subordinated debt Other liabilities	10.60% 12.91% 17.84%	44,855,837 418,989,460 1,568,009,274 29,991,600 84,056,734 2,145,902,905	- 269,314,226 740,078,036 - - - 1,009,392,262	- 42,346,647 49,687,388 4,998,000 - 97,032,035	- 18,147,398 39,689,825 24,993,600 - 82,830,823	- 6,309,037 85,510,483 - - 91,819,520	- 13,327,930 12,114,259 - - 25,442,189	- 13,416,475 5,456,859 - - 18,873,334	23,924,663 11,428,481 - - 35,353,144	32,069,437 12,157 - - 32,081,594	133,647 8,214 - - 141,861	44,855,837 - 624,023,572 - 84,056,734 752,936,143
On - balance sheet gap		48,470,319	(363,929,556)	151,181,208	540,286,248	117,249,899	46,448,569	18,031,229	56,557,067	19,075,619	11,013,259	(547,443,223)
Off - balance sheet financial instruments												
Documentary credits and short term trade related transactions		225,453,786	76,729,551	96,015,817	22,455,246	20,527,556	9,725,616	-	-	-	-	
Commitments in respect of: Forward purchase of foreign exchange contract Forward sale of foreign exchange contracts Forward commitments to extend credit Off - balance sheet gap	cts	78,111,679 (36,400,812) 6,328,518 48,039,385	27,229,530 (15,955,646) 1,822,615 13,096,499	31,766,931 (19,520,505) 1,358,281 13,604,707	15,926,999 (860,781) 466,120 15,532,338	3,188,219 (63,880) 2,279,952 5,404,291	- 271,750 271,750	- - 53,800 53,800	- - 76,000 76,000		- - -	- - -
Total Yield / Interest Risk Sensitivity Gap			(274,103,506)	260,801,732	578,273,832	143,181,746	56,445,935	18,085,029	56,633,067	19,075,619	11,013,259	(547,443,223)
Cumulative Yield / Interest Risk Sensitivity	Gap		· · · · /	(13,301,774)		708,153,804	764,599,739	782,684,768	839,317,835	858,393,454	869,406,713	



#### 45.2.5.1 Reconciliation of Financial Assets and Liabilities

Less:   Fixed assets   79,584,255   62,087,777   Intangible assets   1,790,812   9,702,816		2023 (Rupee	2022 s in ' <b>000)</b>
Pixed assets	Assets as per statement of financial position	2,742,201,763	2,272,682,279
Non-banking assets acquired against claims       4,115,304       3,786,952         Stationery and stamps on hand       8,688,509       6,065,617         Interest Rate Sensitive Assets       2,651,925,496       2,194,373,224         Liabilities as per statement of financial position       2,614,475,065       2,176,933,673         Less:       1,706,124       692,150         Branch adjustment account       3,625,247       1,343,949         Clearing and settlement       1,585,454       7,198,150         Provisions against off balance sheet obligations       226,549       110,059         Provision for compensated absences       1,719,861       1,311,882         Worlers' well fare fund       5,424,142       3,870,375         Lease liability against right-of-use assets       14,633,878       14,213,811         Current taxation (payments less provisions)       37,427,958       31,030,768	Fixed assets Intangible assets	212,691	452,845
Interest Rate Sensitive Assets         2,651,925,496         2,194,373,224           Liabilities as per statement of financial position         2,614,475,065         2,176,933,673           Less:         1,706,124         692,150           Branch adjustment account Clearing and settlement Provisions against off balance sheet obligations Provision for compensated absences Worlers' well fare fund Lease liability against right-of-use assets Current taxation (payments less provisions)         1,706,124 3,625,247 1,343,949 1,343,949 7,198,150 1,343,949 7,198,150 1,310,3059 1,310,305	Non-banking assets acquired against claims	4,115,304 1,144,768	3,786,952 710,733
Liabilities as per statement of financial position  Less:  Unearned commission income Branch adjustment account Clearing and settlement Provisions against off balance sheet obligations Provision for compensated absences Worlers' wel fare fund Lease liability against right-of-use assets Current taxation (payments less provisions)  2,614,475,065 2,176,933,673 2,176,933,673 1,343,949 1,343,949 1,585,454 1,719,861 1,719,861 2,26,549 1,719,861 3,870,375 14,213,811 2,290,392 37,427,958 31,030,768		8,688,509	6,065,617
Unearned commission income Branch adjustment account Clearing and settlement Provisions against off balance sheet obligations Provision for compensated absences Workers' wel fare fund Lease liability against right-of-use assets Current taxation (payments less provisions)  1,706,124 3,625,247 1,343,949 7,198,150 226,549 110,059 1,719,861 5,424,142 3,870,375 14,633,878 14,213,811 2,290,392 37,427,958 31,030,768	Interest Rate Sensitive Assets	2,651,925,496	2,194,373,224
Unearned commission income       1,706,124       692,150         Branch adjustment account       3,625,247       1,343,949         Clearing and settlement       1,585,454       7,198,150         Provisions against off balance sheet obligations       226,549       110,059         Provision for compensated absences       1,719,861       1,311,882         Workers' well fare fund       5,424,142       3,870,375         Lease liability against right-of-use assets       14,633,878       14,213,811         Current taxation (payments less provisions)       8,506,703       2,290,392         37,427,958       31,030,768	Liabilities as per statement of financial position	2,614,475,065	2,176,933,673
Branch adjustment account       3,625,247       1,343,949         Clearing and settlement       1,585,454       7,198,150         Provisions against off balance sheet obligations       226,549       110,059         Provision for compensated absences       1,719,861       1,311,882         Worlers' wel fare fund       5,424,142       3,870,375         Lease liability against right-of-use assets       14,633,878       14,213,811         Current taxation (payments less provisions)       8,506,703       2,290,392         37,427,958       31,030,768	Less:		
Interest Rate Sensitive Liabilities         2,577,047,107         2,145,902,905	Branch adjustment account Clearing and settlement Provisions against off balance sheet obligations Provision for compensated absences Workers' wel fare fund Lease liability against right-of-use assets	3,625,247 1,585,454 226,549 1,719,861 5,424,142 14,633,878 8,506,703	1,343,949 7,198,150 110,059 1,311,882 3,870,375 14,213,811 2,290,392
	Interest Rate Sensitive Liabilities	2,577,047,107	2,145,902,905

#### 45.3 Operational Risk

Operational risk is the risk of loss resulting from in adequate or failed internal processes, people, and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. Group classifies operational loss / near miss incidents into seven loss incidents types, which are Internal Fraud, External Fraud, Employment Practice & Workplace Safety, Client, Product & Business Practice, Damage to Physical Assets, Business Disruption & System Failure, and Execution, Delivery & Process Management.

Operational risk is managed through the Operational Risk Policy, Internal Control System and Internal Audit Policy, Compliance Policy & Programme, Information Technology (I.T.) Policy, I.T. Governance and Risk Management Framework, I.T. Security Policy, Human Resource Policy, Consumer Protection Framework, KYC / CDD Policy, AML / CFT and CPF Policy, Fraud Prevention Policy, Service Quality and Consumer Grievance Handling Policy, Business Continuity and Disaster Recovery Policy and Outsourcing Policy approved by the Board, along with the operational manuals and procedures issued from time to time; system of internal controls; Business Continuity Plan, Disaster Recovery Plan for I.T.; and regular audit of the branches and divisions. Operational risk related matters are discussed in the operations committee, compliance committee of management and I.T. steering committee. Audit Committee of the Board provides overal 1 guidance in managing the Group's operational risk

The Group's operational riskm anagement fram ework as I aid down in the operational riskpol icy, permits the overall risk management approach to evolve in the light of organisational learning and the future needs of the Group.



The Group places a high priority on conducting all business dealings with integrity and fairness, as laid down in the Code of Conduct, which is required to be complied with by all employees.

Internal controls are an essential feature of risk reduction in operational risk management and the Group continues to improve its internal controls.

Business Continuity Planning (BCP) of the Group pays special attention to identify potential threats and associated risks by carrying out Business Impact Analysis and Risk Assessment processess to minimise financial losses, serve customers with minimal disruptions, and mitigate negative effects on business operations, including those that are dependent on third parties. It also identifies alternate mechanisms for timely resumption of services, with a special focus on critical business processes, location of off-site backup and regular review and testing of the BCP plan.

BankAL Habib's internet banking pl atform, both web and mobil e based appl ications offer various digital products and services to the customers and are being regularly enhanced with new features to provide better customer experience and security.

The Group has zero tolerance for Cybersecurity risks and non-compliance to regulations. Monitoring controls and processes have been implemented to identify and appropriately address Cybersecurity risks. Long term measures are defined in Cyber Security Strategy that is supported by a complementing Action Plan. While Information Security Risk Management plan covers measures for identifying the risks posed to Information Systems in all ignment with Group's strategy. The Group has devel oped a cyber secure environment by implementing various technical and administrative controls to ensure security and privacy of customers' data residing with the Group. In this regard, Group has all so implemented industrial standards and best practices for Information Security assurance.

#### 45.3.1 Operational Risk-Disclosures Basel II Specific

The Group uses Basic Indicator Approach to calculate capital charge for operational risk as per Basel regulatory framework. This approach is considered to be most suitable in view of the business model of the Group which relies on an extensive network of branches to offer one - stop, full – service banking to its clients. The Group has developed and implemented an Operational Loss Database. Operational loss and "near miss" events are reviewed and appropriate corrective actions taken on an ongoing basis, including measures to improve security and control procedures. Key Risk Indicators have also been developed along with thresholds which are being closely monitored for breaches. Risk Evaluation exercise is carried out for new products, processes and systems or any significant change in the existing product, processes and systems as per the operational risk policy of the Group.

#### 45.4 Liquidity RisK

Liquidity risk is the risk of loss to the Group arising from its inability to meet obligations as they fall due or to fund growth in assets, without incurring unacceptable cost or losses.

Key el em ents of the Group's I iquidity riskm anagem ent are as fol I ows:

- To maintain a comfortable margin of excess liquidity in the form of cash and readily marketable assets to meet the Group's funding requirements at any time.
- To keep a strong focus on mobilization of low-cost core deposits from customers.
- To maintain a realistic balance between the behavioral maturity profiles of assets and liabilities.
- To maintain excellent credit rating (as borrowing cost and ability to raise funds are directly affected by credit rating).
- To have a written contingency funding plan to address any hypothetical situations when access to normal sources of funding is constrained.

#### 45.4.1 Liquidity Coverage Ratio

SBP issued BPRD Circular No. 08 dated June 23, 2016 advising implementation of Basel III liquidity standards that constitute two ratios, i.e., Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR), and five monitoring tools.

L CR is the measure of conversion capabil ity of the Banks High Qual ity L iquid Assets (HQL As) into cash to meet immediate liquidity requirements over a 30 days horizon.



The Bank calculates Liquidity Coverage Ratio (LCR) on monthly basis as per the guidelines given in the above mentioned circular. The objective of LCR is to ensure the short-term resilience of the liquidity risk profile which requires the Bank to maintain sufficient High Quality Liquid Assets (HQLAs) to meet stressed cash outflows over a prospective 30 calendar - days period. As of 31 December 2023, the Banks L CR stood at 233% against the SBP's minimum requirement of 100%.

#### 45.4.2 Governance of Liquidity Risk Management

Liquidity risk is managed through the liquidity risk policy approved by the Board. The Group has "zero tolerance" for liquidity risk and will continue to maintain a comfortable margin of excess liquidity in the form of cash and readily marketable assets to meet its funding requirements at any time.

Management of liquidity risk is accomplished through a formal structure which includes:

- Board of Directors (BOD)
- Risk Management Committee
- Asset Liability Management Committee (ALCO)
- Treasury Division
- Risk Management Division and Middle Office
- Finance Division
- Information Technology Division

The Board of Directors approves the liquidity risk policy and ensures, through quarterly reviews by the RiskManagement Committee of the Board, that the Group's I iquidity riskis being managed prudently. RiskManagement Committee of the Board provides overal I guidance in managing the Group's I iquidity risk. Liquidity position is monitored daily by the Treasury Division and the Middle Office and reviewed regularly by ALCO.

#### 45.4.3 Funding Strategy

The Group's prime source of I iquidity is the customers' deposit base. Within deposits, the Group strives to maintain core deposit base in form of current and saving deposits and avoids concentration in particular products, tenors and dependence on large fund providers. As a general rule, the Group will not depend on borrowings in the inter-bank market, including repos, to be a part of its permanent pool of funds for financing of loans, but will use these as a source for obtaining moderate amounts of additional funds to meet temporary liquidity needs in the normal course of business or for money market operations.

#### 45.4.4 Liquidity Risk Mitigation Techniques

Various tools and techniques are used to measure and monitor the possible liquidity risk. These include monitoring of different liquidity ratios like core deposits to total deposits, advances to deposits, liquid assets to total deposits, Interbank borrowing to total deposits, which are monitored on regular basis against limits. Further, the Group also prepares the maturity profile of assets and liabilities to monitor the liquidity gaps over different time bands. For maturity analysis, behavioral study is carried out to determine the behavior of non - contractual assets and liabilities. The Group also ensures that statutory cash and liquidity requirements are maintained at all times.

In addition, LCR, NSFR and Monitoring Tools of Basel III framework further strengthen liquidity risk management of the Group.

#### 45.4.5 Liquidity Stress Testing

As per SBP FSD Circular No. 01 of 2020, Liquidity stress testing is being conducted under various stress scenarios. Shocks include the withdrawals of deposits, withdrawals of wholesale / large deposits and interbank borrowing, withdrawal of top deposits, etc. Results of stress testing are presented to ALCO and RiskManagement Committee. The Group's I iquidity riskmanagement addresses the goal of protecting solvency and the ability to withstand stressful events in the market place. Stress testing for liquidity as prescribed in the liquidity risk policy is carried out regularly to estimate the impact of decline in liquidity on the ratio of liquid assets to deposits plus borrowings.



#### 45.4.6 Contingency Funding Plan

Contingency Funding Plan (CFP) is a part of liquidity risk policy of the Group which identifies the trigger events that could cause a liquidity contingency and describes the actions to be taken to manage it. The contingency funding plan highlights liquidity management actions that needs to be taken to deal with the contingency. Responsibilities and response levels are also incorporated in order to tackle the contingency. Moreover, CFP highlights possible funding sources, in case of a liquidity contingency.

#### 45.4.7 Main Components of LCR

Main components of LCR are High Quality Liquid Assets and Net Cash Outflows. Outflows are mainly deposit outflows net of cash inflows which consist of inflows from financing and money market placements up to 1 month. The inputs for calculation of LCR are based on SBP BPRD Circular No. 08 dated 23 June 2016.

#### 45.4.8 Composition of High Quality Liquid Assets (HQLAs)

High Quality Liquid Assets consist of Level 1 Assets which are included in the stock of liquid assets at 100% weightage of their market value i.e., Cash and Treasury balances, Conventional Government Securities, GOP Ijarah Sukuks, Foreign Currency Sukuks and Bonds issued by sovereigns. While Level 2 Assets comprise all equity shares (excluding shares of Financial Institutions) listed on PSX 100.

#### 45.4.9 Concentration of Funding Sources

The Group relies on customers' deposits as its key source of funding, especially current and saving deposits and time deposits of small / medium denominations, and avoids concentration of large deposits. Share of core deposits in total deposits and of large deposits in total deposits are regularly monitored. In particular the Group does not depend on large depositors or borrowings from SBP and financial institutions to meet its funding requirements.

#### 45.4.10 Currency Mismatch in the LCR

About 90% of the Group's assets and liabilities are in local currency. Currency mismatch in other currencies is regularly monitored.

#### 45.4.11 Centralisation of Liquidity Management

Overall liquidity management of the Group is centralised in Treasury Division at Principal Office. The Group mobilises deposits through its branch network. It also uses the branch network to grant loans to customers. Branches that have more deposits than loans, transfer ("lend") their excess deposits to the Principal Office. Branches that do not have enough deposits to fund their loans, acquire ("borrow") additional funds from the Principal Office.

#### 45.4.12 Other Inflows and Outflows

Benefit of pledged deposits (deposits under lien) are not accounted for in calculation of LCR.

#### 45.4.13 Net Stable Funding Ratio (NSFR)

NSFR is the ratio of the amount of Available Stable Funding (ASF) - source of funds, capital and liabilities relative to the amount of Required Stable Funding (RSF) - use of funds, assets and off - balance sheet exposures.

The objective of NSFR is to ensure the availability of stable funds that a Group must hold to enable it to build and maintain its assets, investments and off balance sheet portfolio on an ongoing basis for longer term, i.e., over a one year horizon. NSFR reduces maturity mismatches between the asset and I iabil ity items on the bal ance sheet and thereby reduces funding and rol I - over risk The Banks NSFR stood at 163% as on 31 December 2023.



#### 45.5 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Group

The following maturity profile is based on contractual maturities for assets and liabilities that have a contractual maturity. Assets and liabilities that do not have a contractual maturity have been categorised in the shortest maturity band.

	Total						2023	3						
		Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months (Rupees in '000)	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
Assets														
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	141,816,023 6,662,922 1,649,716 1,504,488,304 868,868,391 79,584,255 212,691 1,790,812 137,128,649	141,816,023 6,662,922 - 10,646,798 77,577,119 39,587,751 - 3,922,691 43,784,769	- 1,649,716 (59,058) 16,558,762 - - - 12,833,348	- - 13,631 14,013,455 - - - 4,489,033	- (167,148 ) 63,521,868 681,428 17,947 (118,159) 12,550,982	- (1,018,399) 94,643,494 588,273 17,710 (76,048) 15,677,121	- 1,377,192 217,374,750 592,377 16,172 (76,048) 10,037,987	- 16,968,325 133,116,382 1,686,943 48,437 (199,301) 35,515,224	- 26,722,107 24,207,548 1,613,417 18,856 (181,761) 978,699	- 19,666,639 14,971,223 1,563,744 3,162 (183,060) 1,036,711	- 419,319,585 56,502,148 5,744,238 7,237 (614,412) 159,821	- - 302,069,871 47,847,935 4,818,883 - (451,378) 31,674	- - 365,435,602 49,789,867 6,181,761 - 41,289 21,586	343,513,159 58,743,840 16,525,440 83,170 (273,001) 11,694
	2,742,201,763	323,998,073	30,982,768	18,516,119	76,486,918	109,832,151	229,322,430	187,136,010	53,358,866	37,058,419	481,118,617	354,316,985	421,470,105	418,604,302
Liabilities Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities	48,083,103 477,438,034 1,933,731,281 - 29,985,200 - 125,237,447	48,083,103 2,679,821 1,650,840,331 - - - 50,019,876 1,751,623,131	- 156,749,882 14,933,595 - - - 3,794,965 175,478,442	93,937,615 11,031,584 - - 2,887,615 107,856,814	56,905,266 37,109,670 - - - 8,906,814 102,921,750	- 18,528,835 20,467,845 - - - 10,169,241 49,165,921	- 41,788,166 28,192,090 - 1,000 - 7,723,748 77,705,004	25,880,038 79,457,142 - 2,200 - 7,447,856	3,458,519 46,298,024 - 1,000 - 10,115,664 59,873,207	3,608,985 37,689,077 - 2,200 - 1,765,510 43,065,772	- 13,456,946 2,878,724 - 6,400 - 4,009,436 20,351,506	- 12,696,585 715,085 - 6,400 - 3,979,936 17,398,006	22,046,569 4,103,122 - 3,996,800 - 4,747,117 34,893,608	25,700,807 14,992 - 25,969,200 - 9,669,669 61,354,668
Net assets	127,726,698	(1,427,625,058)	(144,495,674)	(89,340,695)	(26,434,832)	60,666,230	151,617,426	74,348,774	(6,514,341 )	(6,007,353)	460,767,111	336,918,979	386,576,497	357,249,634
Share capital Reserves Surplus on revaluation of assets Unappropriated profit Non - controlling interest	11,114,254 28,184,872 14,706,663 73,595,373 125,536 127,726,698	_												



	Total						202	2						
		Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months Rupees in '000	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
Assets							· ·		,					
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	94,163,589 15,105,449 15,568,607 1,158,799,988 813,267,817 62,087,777 452,845 9,702,816 103,533,391	94,098,041 14,086,510 - (3,512,255) 70,593,237 24,350,283 - 11,394,401 30,369,509	- 15,568,607 (390,446) 21,403,306 - - - 4,804,567	65,548 - (393,020) 15,154,441 - - 7,023,967	- 1,018,939 - (1,108,639) 60,467,493 532,101 32,054 (49,959) 16,373,074	- (1,399,962) 78,900,895 519,444 25,648 (45,769) 18,656,168	- 21,061,297 173,786,316 688,316 24,627 (45,769) 11,355,738	91,796,573 118,537,227 1,351,815 66,659 (135,675) 13,843,551	- - 151,728,290 35,638,379 1,466,908 55,184 (100,272) 375,522	- 65,933,381 24,809,221 1,417,557 50,660 (122,248) 588,006	- 45,896,201 59,436,268 5,160,131 114,843 (439,555) 116,719	296,353,878 45,911,325 4,493,905 - (387,403) 8,880	- 285,533,350 48,441,561 6,374,279 - (206,340) 7,540	207,301,340 60,188,148 15,733,038 83,170 (158,595) 10,150
	2,272,682,279	241,379,726	41,386,034	21,850,936	77,265,063	96,656,424	206,870,525	225,460,150	189,164,011	92,676,577	110,284,607	346,380,585	340,150,390	283,157,251
Liabilities Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities	44,855,837 418,989,460 1,568,009,274 - 29,991,600 - 115,087,502 2,176,933,673	44,855,837 2,180,743 1,295,056,950 - - - 40,874,673 1,382,968,203	- 106,665,961 18,057,827 - - 3,217,800 127,941,588	- 1,174,294 15,269,912 - - - 5,639,004 22,083,210	- 106,008,103 35,716,918 - - - 12,638,249 154,363,270	49,698,689 14,641,167 - - - 15,616,694 79,956,550	26,932,426 35,046,221 - 1,000 - 9,175,373 71,155,020	22,000 - 2,200 - 3,798,335 80,638,415	2,772,462 42,875,595 - 1,000 - 3,098,468 48,747,525	- 3,536,575 42,634,888 - 2,200 - 813,941 46,987,604	- 13,327,930 12,114,259 - 6,400 - 3,347,893 28,796,482	- 13,416,475 5,456,859 - 6,400 - 3,814,653 22,694,387	23,924,663 11,428,481 - 12,800 - 5,430,669 40,796,613	32,203,084 20,372 - 29,959,600 - 7,621,750 69,804,806
Net assets	95,748,606	(1,141,588,477 )	(86,555,554)	(232,274)	(77,098,207)	16,699,874	135,715,505	144,821,735	140,416,486	45,688,973	81,488,125	323,686,198	299,353,777	213,352,445
Share capital Reserves Surplus on revaluation of assets Unappropriated profit Non - controlling interest	11,114,254 24,391,414 899,575 59,229,669 113,694 95,748,606													



#### 45.6 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Group

For assets and liabilities that have a contractual maturity, the expected maturity is considered to be the same as contractual maturity. Assets and Liabilities that do not have a contractual maturity have been categorised on the basis of expected maturities as determined by ALCO. In case of saving and current accounts, their historical net withdrawal pattern over the next one year was reviewed, based on year - end balances for the last three years. Thereafter, taking a conservative view, ALCO categorised these deposits in various maturity bands. Other assets and liabilities have been categorised on the basis of assumptions / judgments that are believed to be reasonable.

	Total				2023	}				
		Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year (Rupees i	Over 1 to 2 years n '000)	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
Assets					` '	,				
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets	141,816,023 6,662,922 1,649,716 1,504,488,304 868,868,391 79,584,255 212,691 1,790,812	141,816,023 6,662,922 1,649,716 6,347,704 171,671,204 717,590 17,947 8,643,152	- (365,911) 312,018,244 1,349,227 33,882 172,621	- 16,626,178 133,116,382 3,855,256 48,437 (77,232)	- 57,918,127 39,178,771 5,531,620 22,018 (247,795)	- 416,356,735 56,502,148 6,178,202 7,237 655,184	- 301,830,914 47,847,935 25,933,869 - (9,203,514)	- 366,019,559 49,789,867 6,181,761 - (244,850)	- 336,372,822 38,998,948 5,884,587 - 3,905,444	3,382,176 19,744,892 23,952,143 83,170 (1,812,198)
Other assets	137,128,649	69,149,221	25,906,745	35,802,679	2,592,724	164,601	272,437	21,586	11,694	3,206,962
Liabilities	2,742,201,763	406,675,479	339,114,808	189,371,700	104,995,465	479,864,107	366,681,641	421,767,923	385,173,495	48,557,145
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject	48,083,103 477,438,034 1,933,731,281	48,083,103 310,272,584 232,469,944	- 60,317,001 213,264,961	25,880,038 244,062,168	7,067,504 248,592,127	13,456,946 249,786,263	12,696,585 247,622,624	22,046,569 250,010,662	25,423,306 246,915,579	277,501 6,953
to finance lease Subordinated debt	29,985,200	-	1,000	2,200	3,200	- 6,400	- 6,400	3,996,800	11,969,200	14,000,000
Deferred tax liabilities Other liabilities	125,237,447	64,363,367	17,892,989	- 7,447,856	_ 11,881,174	4,009,436	3,979,936	- 4,747,117	- 6,057,096	4,858,476
	2,614,475,065	655,188,998	291,475,951	277,392,262	267,544,005	267,259,045	264,305,545	281,801,148	290,365,181	19,142,930
Net assets	127,726,698	(248,513,519)	47,638,857	(88,020,562)	(162,548,540)	212,605,062	102,376,096	139,966,775	94,808,314	29,414,215
Share capital Reserves Surplus on revaluation of assets Unappropriated profit Non - controlling interest	11,114,254 28,184,872 14,706,663 73,595,373 125,536 127,726,698									



	Total				2022	2				
		Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year (Rupees i	Over 1 to 2 years n '000)	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
Assets										
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	94,163,589 15,105,449 15,568,607 1,158,799,988 813,267,817 62,087,777 452,845 9,702,816 103,533,391	94,163,589 15,105,449 15,568,607 3,260,475 167,618,477 548,237 32,053 4,083,642 54,530,388	- 19,692,890 252,687,211 1,369,535 50,275 (113,979) 30,182,278	- 91,534,512 118,537,227 10,826,983 66,659 (2,167,800) 14,022,204	- 227,821,191 60,447,600 3,334,189 105,844 623,346 1,446,126	- 41,262,652 59,436,268 6,333,409 114,844 1,551,204 120,572	- 292,058,598 45,911,325 4,493,905 - 1,459,567 8,880	279,679,382 48,441,561 6,374,279 - 2,301,487 7,540	- 200,035,991 42,772,238 6,235,387 - 3,207,025 10,150	3,454,297 17,415,910 22,571,853 83,170 (1,241,676) 3,205,253
Liabilities	2,272,682,279	354,910,917	303,868,210	232,819,785	293,778,296	108,818,949	343,932,275	336,804,249	252,260,791	45,488,807
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities	44,855,837 418,989,460 1,568,009,274 ————————————————————————————————————	44,855,837 216,029,101 200,135,831 - - - 60,008,861 521,029,630	76,631,115 179,016,918 - 1,000 - 24,792,067 280,441,100	37,148,055 169,019,356 - 2,200 - 3,798,335 209,967,946	- 6,309,037 214,840,014 - 3,200 - 3,911,438 225,063,689	- 13,327,930 206,104,691 - 6,400 - 3,347,893 222,786,914	- 13,416,475 199,447,291 - 6,400 - 3,814,653 216,684,819	23,924,663 205,417,626 - 12,800 - 5,430,669 234,785,758	32,069,437 194,019,333 - 15,959,600 - 6,018,118 248,066,488	- 133,647 8,214 - 14,000,000 - 3,965,468 18,107,329
Net assets	95,748,606	(166,118,713)	23,427,110	22,851,839	68,714,607	(113,967,965)	127,247,456	102,018,491	4,194,303	27,381,478
Share capital Reserves Surplus on revaluation of assets Unappropriated profit Non - controlling interest	11,114,254 24,391,414 899,575 59,229,669 113,694 95,748,606	·				<u> </u>				



#### 46. EVENTS AFTER THE REPORTING DATE

Subsequent to the year end, the Board of Directors proposed a final cash dividend of Rs. 5 (2022: Rs. 7) per share. This is in addition to Rs. 9 already paid during the year, bringing the total dividend for the year to Rs. 14 (2022: Rs. 7).

#### 47. GENERAL

- **47.1** Captions, as prescribed by BPRD Circular No. 02 of 2018 issued by SBP, in respect of which there are no amounts, have not been reproduced in these consolidated financial statements, except for captions of the statement of financial position and profit and loss account.
- **47.2** Figures have been rounded off to the nearest thousand rupees, unless otherwise stated.
- **47.3** Comparative information has been re-classified, re-arranged or additionally incorporated in these consolidated financial statements wherever necessary to facilitate comparison and better presentation.

#### 48. DATE OF AUTHORISATION

These consolidated financial statements were authorised for issue in the Board of Directors' meeting held on 31 January 2024.

MANSOOR ALI KHAN Chief Executive ASHAR HUSAIN Chief Financial Officer

MOHAMMAD RAFIQUDDIN MEHKARI

Director

FARHANA MOWJEE KHAN *Director* 

ABBAS D. HABIB

Chairman



#### Annexure I

# STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF RUPEES FIVE HUNDRED THOUSAND OR ABOVE DURING THE YEAR ENDED 31 DECEMBER 2023

(Rupees in '000)

S.	Name and address	Name of individuals /	Father's /		Outstandin at beginning			Principal	Interest / Mark-up	Other Charges	Total
No.	of the borrower(s)	partners / directors with CNIC Nos.	Husband's Name	Principal	Interest / Mark-up	Other Charges	Total	Written off	Written off	written	(9+10+11)
1	2	3	4	5	6	7	8	9	10	11	12
1	Wateen Telecom Limited Main Walton Road Opposite, Bab-e-Pakistan Walton Cantt, Lahore.	Mr. Adil Rashid (CNIC: 37405-0223625-3)	Mr. Azmat Rashid	971,578	767,566	-	1,739,144	654,682	796,879	-	1,451,561
		Mr. Mathew Willian Hollis (Passport: 707533167)	Mr. Peter Leslie Seymour Hollis								
		Mr. Edward Philip Hurt (Passport: 510759964)	Mr. Wayne Paul Hurt								
2	Wateen Wimax (Pvt) Limited Main Walton Road Opposite, Bab-e-Pakistan Walton Cantt, Lahore.	Mr. Rizwan Ali Tiwana (CNIC: 38201-5422846-5)	Mr. Malik Bashir Ali Khan Tiwana	-	57,393	-	57,393	-	57,393	-	57,393
	odini, Lanore.	Mr. Muhammad Aqib Zulfiqar (CNIC: 35200-1512775-9)	Mr. Zulfiquar Ahmed Abid								
		Mr. Zafar Masood (CNIC: 35202-3014940-7)	Mr. Masood Alam								
3	Syed Shariq Hasan House No. 89/1, Street-24, Khayaban-e-Sehar, Phase-VI, DHA, Karachi.	Syed Shariq Hasan (CNIC: 42301-3281333-9)	Syed Ali Hasan	1,788	664	256	2,708	1,766	664	256	2,686
4	Ch. Muhammad Ali & Sons Shop 39-Grain Market, Mian Channu.	Muhammad Ali (CNIC: 36104-0450766-3)	Roshan Din	7,990	3,571	93	11,654	-	1,654	-	1,654
			Total	981,356	829,194	349	1,810,899	656,448	856,590	256	1,513,294



#### **Annexure II**

#### **ISLAMIC BANKING BUSINESS**

The Bank is operating 201 (2022: 178) Islamic banking branches and 138 (2022: 150) Islamic banking windows at the end of the year.

	Note	2023 (Rupees	2022 s in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets-net Fixed assets Intangible assets Due from Head Office Other assets Total Assets	1 2	15,978,853 8,166 — 194,105,585 114,115,766 1,306,410 — 17,590,335 343,105,115	10,129,656 7,087 - 139,707,651 101,266,517 960,714 - 9,004,260 261,075,885
LIABILITIES			
Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Other liabilities	3	500,279 34,472,018 255,291,936 2,456,894 - 8,562,932 301,284,059	429,262 38,932,611 177,775,602 7,016,160 - 15,579,661 239,733,296
NET ASSETS		41,821,056	21,342,589
REPRESENTED BY			
Islamic Banking Fund Reserves Surplus / (deficit) on revaluation of assets Unappropriated profit	5	7,600,000 - 1,825,669 32,395,387 41,821,056	7,600,000 - (463,276) 14,205,865 21,342,589
CONTINGENCIES AND COMMITMENTS	6		



The profit and loss account of the Bank's Islamic banking branches for the year ended 31 December 2023 is as follows:

follow	/S:								
					Note	202			)22
							(Rupees	III 000)	
	/ return earned / return expensed				7 8		1,919 7,169)		14,470 02,001)
Net F	Profit / return					23,63	4,750	11,21	12,469
Othe	r income								
Divide Forei Incon Loss	and commission income end income gn exchange income ne / (loss) from derivatives on securities					7 20	1,217 9,244 6,936 - 7,172) 8,066	15	79,793 78,529 55,791 - 29,526) 63,276
Total	other income						8,291		47,863
	income					25,18			50,332
							•		
Opera	r expenses ating expenses r charges					(6,57	2,156) (22)	(4,56	69,909) (225)
Total	other expenses					(6,57	2,178)	(4,57	70,134)
	t before provisions sions and write offs-net						0,863 1,341)		90,198 92,055)
Profi	t for the year					18,18	9,522	7,59	98,143
				0000					
				2023				022	
		Cost / amortised	Provision for	Surplus /	Carrying	Cost / amortised	Provision for	Surplus /	Carrying
		cost	diminution	(deficit)	value	cost	diminution	(deficit)	value
1.	Investments by segments			(,				(*******)	
					(Rupees	in '000)			
	Federal Government Securities - Ijarah Sukuks	180,077,410	_	1,781,739	181,859,149	127,997,953	_	(481,153)	127,516,800
	- Ńeelum Jhelum Hydropower Co Ltd. Sukuk	1,443,750	-	13,811	1,457,561	2,021,250	-	_	2,021,250
	- Islamic Naya Pakistan Certificates	5,769,121 187,290,281		1,795,550	5,769,121 189,085,831	4,852,292 134,871,495		(481,153)	4,852,292 134,390,342
	Shares	101,230,201		1,130,000	103,000,001	104,071,400		(401,100)	104,000,042
	- Listed Companies	17,389	(11,535)	3,938	9,792	30,529	(19,253)	56	11,332
	Non Government Debt Securities	1 100 000		4 000	1 100 000	050 000			050,000
	- Listed - Unlisted	1,122,000 3,363,625	-	1,602 (25,374)	1,123,602 3,338,251	850,000 3,940,000	-	-	850,000 3,940,000
		4,485,625	-	(23,772)	4,461,853	4,790,000	-	-	4,790,000
	Units of Mutual Funds	351,022	(52,866)	49,953	348,109	351,022	(52,866)	17,821	315,977
	Associates								
					100,000	100,000	_	_	100,000
	- AL Habib Islamic Cash Fund	100,000	-	_					
	- AL Habib Islamic Cash Fund - AL Habib Islamic Savings Fund	100,000 100,000 200,000	<u>-</u> -	- - -	100,000	100,000	- -	_ 	100,000
		100,000					-		



2.	Islamic financing and related assets	Note	2023 (Rupees	2022 s in <b>'000)</b>
2.	Ijarah Murabaha Diminishing Musharaka Istisna Islamic Long Term Financing Facility (ILTFF) Islamic Refinance for Renewable Energy (IFRE) Islamic Refinance for Wages and Salaries (IRWS) Islamic Refinance for Temporary Economic Refinance Facility (ITERF) Islamic Refinance Facility for Modernization of SMEs (IRFSME) Islamic Financing Facility for Storage of Agricultural Product (IFFSAP) Islamic Export Refinance - Istisna (IERF) Musawamah Islamic Export Refinance-Musawamah Running Musharaka Islamic Export Refinance-Running Musharaka Financing against Bills-Musawamah Export Finance Scheme (EFS) - Discounting Staff Financing Musawamah Inventory Advance against Istisna - IERF Advance against Ijarah Advance against IJERF Advance against IFRE Advance against ITERF Advance against IRFSME	2.1 2.2	3,079,001 17,586,364 16,779,105 10,282,784 5,241,800 2,224,625 — 6,830,099 52,588 157,403 2,160,467 4,605,689 6,000 2,479,691 7,166,641 5,083,273 7,235,359 2,013,176 3,076,506 13,554,721 2,249,152 138,636 1,303,776 — 666,683 951,795 12,933	2,452,842 10,598,735 15,741,969 5,766,719 3,835,813 2,157,740 41,082 5,498,680 49,186 142,438 2,303,561 3,532,923 303,750 2,073,941 6,075,426 3,916,970 5,110,945 1,438,084 3,947,033 9,761,928 7,922,393 444,846 3,102,235 2,100,278 451,733 2,888,709
	Gross Islamic financing and related assets		114,938,267	101,659,959
	Less: provision against Islamic financings - Specific - General		(772,444) (50,057) (822,501)	(343,385) (50,057) (393,442)
	Islamic financing and related assets-net of provision		114,115,766	101,266,517

#### 2.1 Ijarah

	Cost			Accı	Accumulated depreciation				
	As at 01 January	Additions / (deletions)	As at 31 December	As at 01 January	Charge for the year / (deletions)	As at 31 December	as at 31 December		
			(1	Rupees in '00	00)`				
Plant and machinery	523,792	_ (452,409)	71,383	407,366	45,173 (388,609)	63,930	7,453		
Vehicles	3,357,645	1,968,663 <sup>'</sup> (1,056,513)	4,269,795	1,039,847	772,274 (613,052)	1,199,069	3,070,726		
Equipment	110,066	(105,948)	4,118	91,448	(88,152)	3,296	822		
Total	3,991,503	1,968,663 (1,614,870)	4,345,296	1,538,661	817,447 (1,089,813)	1,266,295	3,079,001		



					2022			
			Cost		Accumu	lated depreci	ation	Book value
		As at 01	Additions /	As at 31	As at 01	Charge for	As at 31	as at 31
		January	(deletions)	December	January	the year / (deletions)	December	December
				(R	upees in '000)	)		
	Plant and machinery	583,404	- (59,612)	523,792	294,330	160,128 (47,092)	407,366	116,426
	Vehicles	2,137,519	1,958,855 (738,729)	3,357,645	972,561	571,270 (503,984)	1,039,847	2,317,798
	Equipment	203,408	(93,342)	110,066	146,681	15,624 (70,857)	91,448	18,618
	Total	2,924,331	1,958,855 (891,683)	3,991,503	1,413,572	747,022 (621,933)	1,538,661	2,452,842
2.1.1	Future ijarah payments	receivable						
				2023			2022	
			Not later than 1			Not later	Later than	
			year	1 year and les than 5 years		than 1 year	1 year and less than 5 years	Total
			,	,		es in '000)	,	
	Ijarah rental receivables		1,323,741	2,575,478	3,899,219	976,345	1,707,662	2,684,007
					Note	2	2023 (Rupees ir	2022 n ' <b>000</b> )
2.2	<b>Murabaha</b> Murabaha financing Advances for Murabah	a			Note 2.2.1	10,0 	(Rupees ir 198,518 187,846	7,323,6 3,275,0
	Murabaha financing Advances for Murabah					10,0 	(Rupees ir	7,323,6 3,275,0
2.2 2.2.1	Murabaha financing	gross			2.2.1	10,0 7,4 17,5	(Rupees in 998,518 187,846 186,364	7,323,6 3,275,0 10,598,7
	Murabaha financing Advances for Murabah  Murabaha receivable-q Less: Deferred muraba Profit receivable shown	gross aha income	ets			10,0 	(Rupees in 198,518 187,846 186,364 140,005 159,242)	7,323,6 3,275,0 10,598,73 7,853,73 (222,73
	Murabaha financing Advances for Murabah Murabaha receivable-ç Less: Deferred muraba	gross aha income	ets		2.2.1	10,0 7,4 17,5 11,1 (5	(Rupees in 198,518 187,846 186,364 140,005 159,242)	7,323,6 3,275,0 10,598,7 7,853,7 (222,7 (307,3
	Murabaha financing Advances for Murabah  Murabaha receivable-q Less: Deferred muraba Profit receivable shown	gross aha income	ets		2.2.1	10,0 7,4 17,5 11,1 (5	(Rupees in 198,518 187,846 186,364 140,005 159,242)	7,323,6 3,275,0 10,598,7 7,853,7 (222,7 (307,3)
	Murabaha financing Advances for Murabah  Murabaha receivable-q Less: Deferred muraba Profit receivable show Murabaha financings  The movement in Murabaha	gross aha income n in other asse		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0	(Rupees in 198,518   187,846   186,364   140,005   182,245   198,518   188,5	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-q Less: Deferred muraba Profit receivable show Murabaha financings  The movement in Mura Opening balance	gross aha income n in other asse		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0	(Rupees in 198,518   187,846   186,364   140,005   182,245   198,518   1853,739	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-q Less: Deferred muraba Profit receivable show Murabaha financings  The movement in Murabaha	gross aha income n in other asso abaha financir		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8	(Rupees in 198,518   187,846   186,364   140,005   182,245   198,518   188,5	7,323,6 3,275,0 10,598,7; 7,853,7; (222,7; (307,3; 7,323,6 7,929,2 28,763,3
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-Q Less: Deferred muraba Profit receivable show Murabaha financings  The movement in Mura Opening balance Sales during the year	gross aha income n in other asso abaha financir		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5	(Rupees in 198,518 187,846 186,364 140,005 182,245) 198,518 1853,739 1800,845	7,323,6 3,275,0 10,598,7 7,853,7 (222,7 (307,3) 7,323,6 7,929,2 28,763,3 (28,838,7
2.2.1	Murabaha financing Advances for Murabah  Murabaha receivable-Q Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the year Closing balance  Murabaha sale price	gross aha income n in other asso abaha financir ar		year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1	(Rupees in 1988,518 187,846 186,364 189,242) 182,245) 198,518 183,739 180,845 184,579) 140,005	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,33 (28,838,73 7,853,73
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable show Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance	gross aha income n in other asso abaha financir ar		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1	(Rupees in 1988,518 187,846 186,364 189,242) 182,245) 198,518 1853,739 1800,845 1814,579) 140,005	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,30 (28,838,73 7,853,73
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-Q Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the year Closing balance  Murabaha sale price	gross aha income n in other asso abaha financir ar		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 7,8 38,8 (35,5 11,1 (10,0	(Rupees in 1988,518 187,846 186,364 189,242) 182,245) 198,518 183,739 180,845 184,579) 140,005	7,323,6 3,275,00 10,598,73 7,853,73 (222,74 (307,33 7,323,6 7,929,2 28,763,33 (28,838,73 7,853,73 (7,323,6)
2.2.1 2.2.2	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance  Murabaha sale price Murabaha purchase price Deferred murabaha ince	gross aha income n in other asso abaha financir ar		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 38,8 (35,5 11,1 (10,0 1,0	(Rupees in	7,323,6 3,275,00 10,598,7; 7,853,7; (222,7, (307,3; 7,323,6 7,929,2 28,763,3; (28,838,7; 7,853,7; (7,323,6) 530,00
2.2.1 2.2.2 2.2.3	Murabaha financing Advances for Murabah  Murabaha receivable-o Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance  Murabaha sale price Murabaha purchase pr  Deferred murabaha inc Opening balance	gross wha income on in other assortion where a		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 38,8 (35,5 11,1 (10,0 1,0	(Rupees in	7,323,6 3,275,00 10,598,7; 7,853,7; (222,7, (307,3); 7,323,6 7,929,2 28,763,3; (28,838,7; 7,853,7; (7,323,6) 530,00
2.2.1 2.2.2 2.2.3	Murabaha financing Advances for Murabah  Murabaha receivable-g Less: Deferred muraba Profit receivable shown Murabaha financings  The movement in Mura Opening balance Sales during the year Adjusted during the ye Closing balance  Murabaha sale price Murabaha purchase price Deferred murabaha ince	gross wha income on in other asso what abaha financir whice come		e year is as t	2.2.1 2.2.2 2.2.4	10,0 7,4 17,5 11,1 (5 (4 10,0 38,8 (35,5 11,1 (10,0 1,0	(Rupees in	7,323,6 3,275,00 10,598,7; 7,853,7; (222,7, (307,3; 7,323,6 7,929,2 28,763,3; (28,838,7; 7,853,7; (7,323,6) 530,00



#### 3. Deposits and other accounts

		2023			2022	
	In local	In foreign		In local	In foreign	
	currency	currencies	Total	currency	currencies	Total
			(Rupee:	s in '000)		
Customers						
Current deposits	88,013,287	3,380,920	91,394,207	62,687,584	2,234,196	64,921,780
Savings deposits	119,870,552	5,445,480	125,316,032	61,608,252	2,872,384	64,480,636
Term deposits	24,830,685	_	24,830,685	27,105,947	_	27,105,947
	232,714,524	8,826,400	241,540,924	151,401,783	5,106,580	156,508,363
Financial institutions						
Current deposits	35,468	_	35,468	16,506	_	16,506
Savings deposits	13,715,544	-	13,715,544	21,250,733	-	21,250,733
	13,751,012	_	13,751,012	21,267,239	_	21,267,239
	246,465,536	8,826,400	255,291,936	172,669,022	5,106,580	177,775,602

2023 2022 (Rupees in '000)

#### 3.1 Composition of deposits

<ul><li>Individuals</li><li>Government / Public Sector Entities</li></ul>	136,907,220 8,698,958	101,053,976 1,152,775
- Banking Companies	52	46
- Non-Banking Financial Institutions	13,750,960	21,267,193
- Private Sector	95,934,746	54,301,612
	255,291,936	177,775,602

3.1.1 Deposits includes eligible deposits covered under deposit protection mechanism as required by the Deposit Protection Act, 2016 amounting to Rs. 197,393.808 million (2022: Rs. 132,980.916 million).

		2023 (Rupees ir	2022 n <b>'000)</b>
4.	Charity Fund		
	Opening balance	23,820	12,978
	Additions during the year		
	Received from customers on account of delayed payment Charity accrued but not yet received Dividend purification amount Other Non - Shariah compliant income Profit on charity saving account	58,471 11,563 268 1,589 4,354	16,942 7,287 - 409 1,203
	Payments / utilization during the year	76,245	25,841
	Health Social welfare Education	(20,000) (15,400) (5,000)	(7,849) (5,650) (1,500)
	Closing balance	(40,400) 59,665	(14,999) 23,820



		2023 (Rupees	2022 in ' <b>000</b> )
4.1	Detail of charity is as follows:	(	555,
4.1	•		0.40
	Afzaal Memorial Thalassemia Foundation	2,000	849
	Agha Welfare Trust	1,000	_
	Al Mustafa Trust	2,000	1,000
	ASF Foundation	1,400	1,400
	Bait-ul-Sukoon	2,000	1,000
	Child Aid Association	2,000	1,000
	Dar-ul-Sukun Green Crescent Trust	2,000	1,000
		2,000	1,250
	IDA RIEU Welfare Association	2,000	1,000
	Indus Hospital Jinnah Foundation	2,000	500
	Karachi Down Syndrome Program	2 000	1,000
	Karachi Institute of Kidney Diseases Association	2,000 2,000	_
	Markaz-e-Umeed	2,000	_
	NOWPDP	2,000	1,000
	Orange Tree Foundation	1,000	500
	Osmania Hospital	2,000	1,000
	Pakistan Chil dren's Heart Foundation	2,000	1,000
	Pakistan Foundation Fighting Blindness	2,000	-
	Sahil Welfare Association	1,000	_
	SIUT	2,000	1,000
	SOS Chil dren's V il I age	2,000	-
	The Cancer Foundation	2,000	_
	The Kidney Centre	_	500
		40,400	14,999
5.	Islamic Banking Business Unappropriated Profit		
	Opening balance	14,205,865	6,607,722
	Add: Islamic Banking profit for the year	18,189,522	7,598,143
	Closing balance	32,395,387	14,205,865
6.	Contingencies and Commitments		
	- Guarantees	14,463,377	10,385,298
	- Commitments	28,717,529	24,096,223
		43,180,906	34,481,521
7.	Profit / Return Earned on Financing, Investments and Placement Profit earned on:		
	Financing	15,289,918	8,973,841
	Investments	32,110,595	16,150,941
	Placement	91,406	89,688
		47,491,919	25,214,470
8.	Profit on Deposits and Other Dues Expensed		
	Deposits and other accounts	19,827,836	8,335,432
	Due to Financial Institutions	2,556,552	3,222,733
	Due to Head Office	1,472,781	2,443,836
		23,857,169	14,002,001
			,552,551



#### 9. Profit and Loss Distribution and Pool Management

### 9.1 The number and nature of pools maintained by the Islamic Banking Branches along with their key features and risk and reward characteristics

#### **General Pool PKR (Mudaraba)**

Deposits which assume minimal risk of loss due to diversified assets being tagged thereto are parked in the general pool. In case of loss in general pool, the loss will be borne by the general pool members.

#### Special Pool(s) PKR (Mudaraba)

Special pool(s) are created where the customers desire to invest in high yield assets. In case of loss in a special pool the loss will be borne by the special pool members.

#### **General Pool FCY (Mudaraba)**

In FCY pool, all FCY deposits and investments are parked to share the return among the FCY deposit holders. In case of loss in a FCY general pool, the loss will be borne by the FCY general pool members.

#### Special Pool(s) FCY (Mudaraba)

Special pool(s) are created where the customers desire to invest in high yield assets. In case of loss in a special pool the loss will be borne by the special pool members.

#### Islamic Export Refinance Scheme (IERS) Pool PKR (Musharaka)

IERS pool is required by SBP to facilitate the exporters under Islamic Export Refinance Scheme.

#### **Equity Pool**

Investments with relatively higher risks such as investment in shares and mutual funds are tagged to the equity pool in order to safeguard the interest of depositors. The Bank as Mudarib in the general pool is responsible for administrative costs and cost of operating fixed assets, which are financed from equity. Furthermore, subsidised financing to employees are also financed from equity as per SBP guidelines.

#### Special Mudaraba Financing Facility (SMFF) Pool - Open Market Operations (OMO) Injections

Special Mudaraba Financing Facility (SMFF) Pool for OMO Injection is created to invest the funds exclusively raised from SBP through Islamic Open Market Operations (OMO) in High Quality Assets including securities that are eligible as approved securities for maintaining Statutory Liquidity Requirement (SLR).

#### Parameters associated with risk and rewards

Following are the key considerations attached with risk and reward of the pool:

- Period, return, safety, security and liquidity of investment.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of risk attached to various types of investments.
- SBP rules and Shariah clearance.

#### 9.2 Avenues / sectors of economy / businesses where Mudaraba based deposits have been deployed

The Mudaraba based funds have been deployed in the following avenues / sectors / businesses:

- Chemical and pharmaceuticals
- Agribusiness
- Textile
- Sugar
- Shoes and leather garments
- Investment in sukuk
- Production and transmission of energy
- Food and allied except sugar
- Cement
- Financial
- Wheat
- Individuals
- Others (domestic whole sale, engineering goods, plastic product, etc.)



### 9.3 Parameters used for allocation of profit, charging expenses and provisions etc. along with a brief description of their major components

The Banks Isl amic Banking Division (IBD) is accepting Term Deposits and Saving Deposits under Mudaraba arrangements, wherein the Bank is Mudarib and depositors are Rab-ul-Maal. The Bank with the prior approval of depositors also commingles its funds with those of depositors.

The funds so generated are invested by the Bank in Shariah compliant modes of financing and investments such as Murabaha, Ijarah, Istisna, Diminishing Musharaka, Running Musharaka, Musawamah, Shares, Mutual Funds and Sukuks etc.

The Bank calculates the profit of the pool at every month. Profit is distributed at the Net Income level. Net Income is calculated after deducting direct costs such as cost of Murabaha, Cost of Takaful, Depreciation on Ijarah Assets, and Amortization of Premium on Sukuks and Loss of Investments directly incurred in deriving that Income.

The net income / I oss is being al I ocated between the Bank's equity and the depositors' fund in proportion to their respective share in pool.

The Banks profit sharing ratio during the quarter was 50% (2022: 50%) of Net Income and the depositors' profit sharing ratio was 50% (2022: 50%) of Net Income.

After the allocation of Income between the equity holder and depositors, the profit is distributed among the account holders on the basis of predetermined weightages, announced by the Bank at the beginning of the month based on their respective category / tiers. In case of loss, Rab-ul-Maal has to bear the loss in the ratio of its investment.

In case of provisioning, the general and specific provisions created against non-performing financing and diminution in the value of investments as under prudential regulations and other SBP directives shall be borne by the IBIs as Mudarib. However, write-offs of financings and loss on sale of investments shall be charged to the pool along with other direct expenses.

#### 9.4 Mudarib share and HIBA distributed to depositor's pool and specific pool

				2023		
		Distributable Income (Rupees	Mudarib Share s in '000)	Mudarib Share (Percentage)	HIBA Amount (Rupees in '000)	HIBA (Percentage)
	LCY Pool FCY Pool	27,063,141 296,126	10,004,896 222,545	36.97% 75.15%	4,159,293 28,104	41.57% 12.63%
				2022		
	LCY Pool	15,344,469	4,305,910	28.06%	1,881,570	43.70%
	FCY Pool	158,391	146,756	92.65%	15,999	10.90%
					2023 (Percentag	2022 <b>e)</b>
9.5	Profit rate earned vs. produring the year	fit rate distribu	ted to the dep	ositors		
	Profit rate earned Profit rate distributed			=	7.75% 9.97%	11.09% 6.03%



#### **Disclosure on Complaint Handling in Annual Accounts-2023**

Under the umbrella of Customer Service Division, Complaint Management is primarily in control of upholding high FTC (Fair Treatment to Customers) standards by promptly resolving complaints and providing fair resolutions to customers.

To promote customer centricity in the culture and dynamics of BAHL, we have developed a comprehensive policy for handling customer complaints that is established on the values of fairness, transparency, promptness, visibility, and accessibility. BAHL take complaints as an effective measure to improve its services instead of considering complaints as root cause for customer dissatisfaction. Additionally, Fair Treatment to Consumers Committee (FTCC) is established to anticipate customer problems and recommend resolution that can give our customers a better experience.

In order to ensure that customer concerns are quick y resol ved, Banks customer compl aint unit has been enhanced further during 2023. Additionally, training sessions have been conducted to emphasize complaint management procedures and guidelines throughout the bank.

Customers can register complete aints through a variety of channeles, incleuding a call center, the bank's website, direct emails, social media, and letters delivered directly or through drop box to the customer services division. These complaints are swiftly recorded in the complaint management system. From the time a complaint is acknowledged until it is resolved, bank has a defined escalation matrix to resolve complaints, where if any complaint is not resolved within the allotted turnaround time, it is escalated to the next senior level of management to ensure resolution of the complaints on priority.

As a post resolution activity, the complaint trends and analysis are shared with Board Members, Senior Management and Business Segments. Based on the findings, root cause analysis is conducted and communicated timely with the relevant departments for reduction of customer grievance.

Key Highlight: In 2023, the Bank received 293,919 complaints, about 23% lower than the previous year. The complaints were investigated and closed within an average turnaround time of 4 working days.



#### Report of Shari'ah Board for the year ending December 31, 2023

#### In the name of Allah, the Beneficent, the Merciful

- 1. While the Board of Directors and Executive Management are solely responsible to ensure that the operations of Bank AL Habib Islamic Banking Division (BAHL-IBD) are conducted in a manner that comply with Shari'ah principles and guidelines issued by the Shari'ah Board of the BAHL-IBD at all times. The Shari'ah Governance Frameworkissued by the State Bankof Pakistan, required from the Shari'ah Board (SB) to submit a report on the overal I Shari'ah compliance environment of BAHL-IBD.
- 2. To form the opinion as expressed in this report, the Shari'ah Compliance Department carried out Shari'ah Reviews, on test check basis, of each class of transactions, the relevant documentation and process flows. Further, during the Last year, Shari'ah Board reviewed the Internal Shari'ah Audit and External Shari'ah Audit Reports. Based on above, we are of the view that:
  - I. BAHL-IBD has complied with Shari'ah rul es and principles in the light of fatawa, rul ings and guidelines issued by its Shari'ah Board.
  - II. BAHL-IBD has complied with directives, regulations, instructions and guidelines i.e. related to Shari'ah compliance issued by SBP in accordance with the rulings of SBP's Shari'ah Board.
  - III. BAHL-IBD has complied with the SBP instructions on profit and loss distribution and Pool Management. On recommendations of Shari'ah Boardmeasures are being taken to further strengthen the Pool Management system.
  - IV. BAHL -IBD has a comprehensive mechanism in place to ensure Shari'ah Compliance in its overal loperations.
  - V. The Shari'ah Board appreciates the view and commitment of BOD towards ensuring the Shari'ah Compliance in the products, processes and operations of the BAHL-IBD. Improvement is required in level of awareness of Islamic Banking staff as well Executive Management in order to improve their understanding on the importance of Shari'ah Compliance in their respective areas, particularly in Foreign Trade Department.
  - VI. The Management has committed to provided further human resources to Shari'ah Compliance Department enabling them to discharge their duties effectively.
  - VII. The Bank has a well-defined mechanism in place which is sound enough to ensure that any earnings identified from sources or by means prohibited by Shari'ah have been credited to charity account and are being properly utilized. In year 2023, charity amount of Rs. 64.683 Million has been real ized, out of which an income of Rs. 1.589 Mil I ion was credited to charity due to Shari'ah non-compl iance as per instructions of Shari'ah Board. An amount of Rs. 40.4 Mil I ion has been granted to various charitable institutions from available charity fund.

Mufti Sher Ali

Resident Shari'ah Board Member

**Mufti Muhammad Hamza** Mem ber Shari'ah Board

Mufti Mohib ul Haq Siddiqui Mem ber Shari'ah Board Mufti Ismatullah Chairm an Shari'ah Board

Karachi: 31 January, 2024



## شريعه بورد ريورك بمطابق الارسمبر٢٠٢٢ء

بورڈ آف ڈائر کیٹرزاورانتظامیہ ہی کی ذمہداری ہے کہ وہ اس بات کوقینی بنائے کہ بینک الحبیب اسلامک بینکنگ ڈویژن کی سرگرمیاں ہمیشہ شریعت کے اصولوں اورشر لعبہ بورڈ کی ہدایات کے مطابق ہوں۔ بینک دولت پاکستان کی جانب سے جاری کر دہ شریعہ گورنینس فریم ورک کے تحت بینک الحبیب اسلامک بینکنگ ڈویژن کا شریعہ بورڈ اس بات کا یا بند ہے کہ وہ مجموعی شریعہ کم پلائنس ماحول پرایک رپورٹ جمع کروائے۔

رائے تشکیل دینے کیلئے جیسا کہ اس رپورٹ میں بیان کیا گیا ہے، شریعہ کمپلائنس ڈپارٹمنٹ نے ہوتم کے معاملے سے متعلقہ دستاویزات اور تربیب عمل کے کاغذات کے آزمائثی بنیادوں پر جائزے لیے مشریعہ بورڈ نے پچھلے سال کے دوران شریعہ کمپلائنس اوراندرونی و بیرونی شریعہ آڈٹ کی رپورٹس کا جائزہ لیااوران کی بنیاد پر ہماری رائے بیہ ہے کہ:

- ا۔ بینک الحبیب اسلامک بینکنگ ڈویژن نے شریعہ بورڈ کے فتاویٰ ،احکامات اور مدایات کی روشنی میں شرعی اصول وضوابط کو پورا کیا۔
- ۲۔ بینک الحبیب اسلامک بینکنگ ڈویژن نے بینک دولت پاکتان اوراس کے شریعہ بورڈ کے شریعہ کمپلائنس کے حوالے سے جاری کر دہ قوانین اور ہدایات واحکامات کی پاسداری کی۔
  - سا۔ بینک الحبیب اسلامک بینکنگ ڈویژن نے نفع نقصان کی تقسیم اور پول مینیمنٹ سے متعلق بینک دولت پا کستان کے احکامات پڑمل کیا۔شریعہ بورڈ کی تجویز پر پول مینیجنٹ کومز بیرمضبوط بنانے کے لئے اقد امات کیے جارہے ہیں۔
    - سم۔ بینک الحبیب اسلامک بینکنگ ڈویژن میں تمام معاملات میں شرعی اصولوں کی پاسداری کویقینی بنانے کے لئے جامع لائح عمل موجود ہے۔
- ۵۔ شریعہ بورڈ پراڈکٹس طریقہ ہائے کار اور تعامل میں شریعت کی پاسداری کے حوالے سے بورڈ آف ڈائر کیٹرز کے نظریے اورعزم کو سراہتا ہے۔اسلامک بینکنگ کے عملے اور اعلیٰ انتظامیہ کی آگاہی کامعیار بہتر کرنے کی ضرورت ہےتا کہ متعلقہ شعبوں میں شریعت کی پاسداری کی فہم بہتر ہوسکے خصوصاً بیرونی تجارت کے شعبے میں۔

مفتی عصمت الله حمرالله چیئر مین نثر بعیه بور ڈ مفتی مُحب الحق صدیقی ممبرشر بعیہ بورڈ

مفتی محمد حمزه ممبرشر لعیه بورڈ

مفتی شیرعلی ریزیڈنٹ نثر بعیہ بورڈممبر



## بینک الحبیب اوراس کی ذیلی کمپنیاں آڈٹ شدہ مجموعی مالیاتی حسابات پرڈائز یکٹرز کی رپورٹ

بینک الحبیب کے ڈائر یکٹرز کیلئے اس کی ذیلی کمپنیوں الحبیب کمپیٹل مارکیٹس (پرائیوٹ) لمیٹڈ اورالحبیب ایسٹ منیجنٹ لمیٹڈ کے آ ڈٹ شدہ مجموعی مالیاتی حسابات برائے اسادیمبر ۲۰۲۳ء کونتم ہونے والے سال کیلئے بیش کرنا باعثِ مسرت ہے:

	(000' روپے میں)
سالا نەمنافع قبل از ئىيس	72,007,268
نيكسيشن	(36,076,946)
سالا نەمنافع بعداز ئىكس	35,930,322
فيراختياري مفادسي منسوب شده منافع	(2,274)
بولڈنگ کمپنی کے شیئر ہولڈرز سے منسوب شدہ منافع	35,928,048
گزشته غیرمخض شده منافع	59,229,669
فكسدًا ثا ثه جات كى ربويليوشن كےاضا فيرميں سے منتقلى _ بعداز ٹيكس	172,276
يگر جامع آمد نی- بعدازئيکس	(419,872)
	58,982,073
تخصيص كيلئے دستياب منافع	94,910,121
څخصيص:	
اسٹیچوٹری ریز رومیں منتقلی	(3,531,938)
نقارمنا فع منقسمه ۲۰۲۰ء	(7,779,978)
نقذمنا فع منقسمه ۲۰۲۳ء	(10,002,832)
	(21,314,748)
فيرمخنص شده منافع	73,595,373
نی شیئر آمدنی (بعداز ٹیکس)۔ہولڈ نگ سمپنی	32.33 روپي

شيئر ہولڈنگ کی ساخت

شیئر ہولڈنگ کی ساخت بمطابق ۳۱ وتمبر۲۰۲۳ء بینک الحبیب لمیٹڈ کے مالیاتی حسابات کے ساتھ منسلک ہے۔

عباس ڈی۔ حبیب چیئر مین بورڈ آف ڈائر کیٹرز منصورعلی خان چیف ایگزیکٹو



اا۔ ڈائر کیٹرز ہی ای اوبی ایف او، انٹرل آڈٹ کے سربراہ ، کمپنی سیریٹری اورا گیزیٹوز اور ان کے شریکِ حیات اور نابالغ بچوں کی جانب سے بینک کے شیئر زمیں سال کے دوران کوئی تجارت نہیں کی گئی ،سوائے درج ذیل کے:

- 40,000 شیئرز حارا گیز کیٹوز کی جانب سے خریدے گئے۔
- 10,000 شيئرزايك الكيزيكوكي جانب يے فروخت كئے گئے۔

اس ضمن میں''ایگزیکٹو'' کی تعریف میں پاکستان اسٹاک ایسچنج کی رول بک میں درج شدہ افسران کےعلاوہ بینک کےاسشنٹ جنرل منیجرز اوراس سے بالا عہدیداران کوبھی شامل کیا گیا ہے۔

### عمومي

ہم اپنے سٹمرز کے سلسل اعقا داور تائید،مقامی وغیرملکی مالیاتی اداروں کے بھر و سے اور تعاون ، اوراسٹیٹ بینک آف پاکستان کے اُن کی رہنمائی پر ، بے حدمشکور ہیں۔ ہم اپنے تمام اسٹاف ممبران کا بھی ان کے خلوص ہگن اورا نتقک محنت پران کا شکر بیادا کرتے ہیں۔

عباس فری حبیب چیز مین بوردٔ آف ڈائر یکٹرز منصور على خان چيف ايگزيکڻو



۵۔ انٹرنل کنٹرولز کا جامع نظام تیار کیا گیا ہے اور بیرموثر طور پرنا فذالعمل ہے اور اس کی نگرانی بھی کی جاتی ہے۔ بورڈ کی جانب سے فنانشل رپورٹنگ پرانٹرنل کنٹرولز کے سے متعلق انتظامیہ کی جانچ بشمول مجموعی انٹرنل کنٹرولز کی توثیق صفحہ 31 پردرج ہے۔

۔ ۲۔ بینک کے لئے'' چلتے ہوئے کاروباری ادار ہے'' کا تصور مناسب ہے۔اس ضمن میں بے نقینی کا کوئی امکان موجود نہیں ہے جو بینک کے'' چلتے ہوئے کاروباری ادار ہے'' کے تصور پرشکوک پیدا کرے۔

> ے۔ کے گزشتہ 6 سالوں کے اہم آپریٹنگ اور مالیاتی اعدادوشار کا خلاصہ درج ذیل ہے:

(ملین روپے میں)						
2018	2019	2020	2021	2022	2023	
796,901	903,703	1,099,686	1,309,823	1,568,138	1,934,037	صارفین کے مجموعی ڈیازٹس
478,215	488,669	510,252	733,799	813,535	869,459	مجموعى ايثه وانسز
14,264	19,011	28,581	30,273	32,884	71,128	منافع قبل از ٹیکس
8,418	11,169	17,812	18,702	16,570	35,319	منافع بعداز ٹیکس
46,283	55,489	69,570	83,569	94,344	111,895	شيئر ہولڈرز کی ایکویٹی
						(بغيرري ويليوايش)
7.57	10.05	16.03	16.83	14.91	31.78	فی شیئر آمدنی (روپے)
25	35	45	70	70	140	نقذمنا فع منقسمه (٪)

۸۔ پروویڈنٹ فنڈ اورگریجویٹی فنڈ کے آٹٹ شدہ مالیاتی حسابات کی بنیاد پران اسکیموں کی سر مابیکاریوں کی مالیت بمطابق ۳۱ دسمبر۲۰۲۲ء درج ذیل ہیں:

### (000' روپے میں)

ر دو یڈنٹ فنڈ 12,009,112 گریجو بٹ فنڈ 5,125,598

9۔ شیئر ہولڈنگ کی ساخت اوراس سے متعلق اضافی معلومات صفحات 136،135 اور 137 پردرج ہیں۔

•ا۔ بورڈ نے اپنی کارکردگی کی جانچ کیلئے ایک با قاعدہ طریقہ کارمنظور کیا ہے۔ بینک نے بورڈ کی جانچ کیلئے اندرونِ خانہ طریقہ کاراوراعدادی تیکنیک مع اسکورشدہ سوال نامےکا انتخاب کیا ہے۔ بورڈ کی جانچ کے دائرہ کار میں مکمل بورڈ ، انفرادی ڈائریکٹرز ، بورڈ کی کمیٹیاں ، چیئر مین اور چیف ایگزیکٹوشامل ہیں۔ مجموعی نتائج / حاصل شدہ معلومات سے متعلقہ پارٹیوں کو آگاہ کیا جائے گا۔ جانچ کے دوران اگر کسی شعبے میں بہتری کی گئجائش نظر آئی تو اُس کیلئے مناسب اقدامات کئے حاصل شدہ معلومات سے متعلقہ پارٹیوں کو آئی گا گا کہ مناسب اقدامات کئے جائی کا ممل آئی تو کا ممل آئی تعرب سال ایک جائزہ کی کارکردگی کا جائزہ کی ایکٹرنل ایک میں بہتری کی کارکردگی کی ایکٹرنل انٹریپیڈنٹ جائزہ کارکردگی کارکردگی کی ایکٹرنل انڈیپیڈنٹ جائزہ کارکردگی کارکردگی کی ایکٹرنل انڈیپیڈنٹ جائزہ کے لئے نامرد کیا ہے۔

بینک کی جانب سے منتخب کئے گئے ماہرین اور کسی بور ڈممبریا کلیدی ایگزیکٹو کے درمیان مفادات کا کوئی تصادم نہیں ہے۔



ا فا شہجات اور مالی ذمہ داریوں کی شرح حتاسیت کا جائزہ، فارور ڈفارن ایکھینج گیپ پوزیشنز کا تجزیہ، ٹی ایف سیز/سکوک اور شیئرز پورٹ فولیو کی مزید مفصل رپورٹنگ؛ ایکویٹیز میں ڈینگ اور سیٹل منٹس کو بہتر بنانے کے طریقہ کار کی تشکیل؛ آف مارکیٹ فارن ایکھینج ریٹس اورغیر ملکی زرمبادلہ کی آمدنی کی مگرانی، آپریشنل نقصانات کے اعداد وشار کا حصول اور اہم رسک انڈیکیٹرز کی نشاندہی ، بینک کے دس بڑے رسک کی شناخت، تمام پروڈکٹس اور پروسیسز کے لئے رسک کی جانچ ، ہازل اور بڑے کریڈٹ رسک کے بوسٹ ڈسبر سمنٹ جائزہ کیلیے خودمختار طریقہ کار کا قیام شامل ہیں۔ بینک کے انٹر پرائز وائیڈ مربوط رسک پروفائل کی جانچ ، ہازل فریم ورک، رسک کا جائزہ، اہم رسک انڈیکیٹرز، انٹرنل کیپیل ایڈریکولی استعمال کرتے ہوئے انجام دی جاتی ہے۔

### ادارتی ساجی ذمه داری

آپ کا بینک کلمل طور پرادارتی ساجی ذمه داری کے تصور پر کاربند ہےاوراس شمن میں وسیع ترسر گرمیوں کے ذریعے اپنی اس ذمه داری کو پورا کررہا ہے جس میں درج ذیل شامل میں:

- سال کے دوران صحت، ساجی اور تعلیمی ترتی اورعوام کی فلاح و بہود کے لئے عطیات اور خیرات کی صورت میں 790.86 ملین رویے کی فراہمی۔
- توانائی کا بہتر استعال،غیرضروری بجلی جلانے پر پابندی اور ماحول کومحفوظ اور صحتند بنانے کے لئے انسدادِتم با کونوشی کے قانون پرعملدرآ مداور''نواسمو کنگ زون'' کا قیام۔
- کاروباری ضابطه اخلاق اورانسدادِ بدعنوانی کے اقد امات کے تحت تمام اسٹاف ممبران کے لئے بینک کے ضابطه اخلاق ''کوڈ آف کنڈ کٹ''اور'' اینٹی۔ برائبری اینڈ کرپشن پالیسی''پرلازمی عملدر آمد۔
  - صارفین کے تحفظ کے اقد امات اور اس ضمن میں بینک کی بروڈ کٹس اور خد مات برلا گوشیڈ ول آف چار جز اور شرا لط وضوابط کی شہیر۔
- اسٹاف کے ساتھ خوشگوار تعلقات، میرٹ اور کارکر دگی کااعتراف، دورانِ ملازمت اور با قاعدہ تربیتی پروگراموں کے ذریعے اسٹاف کیلئے سیمیے اور تی کے مواقع ۔
  - ندہب، ذات پات اور لسانی امتیاز کے بغیرایک شفاف طریقه کار کے ذریعے روزگار کی فراہمی ، بشمول برائے خصوصی افراد۔
    - دی علاقوں کیلئے بینک کے برانچ نبیٹ ورک میں توسیع جس سے دیری ترقی میں مدد ملے۔
- بینک کی جانب سے براہ راست شیسز کے ذریعے سال کے دوران قومی خزانے میں 33.77 بلین روپے جمع کرائے گئے۔مزید برال 49.73 بلین روپے سے زیادہ کی اضافی رقم ود ہولڈنگ سیسز، فیڈرل ایسائز ڈیوٹیز اور سروسز پرسیزئیس کی مدمیں بینک کے ذریعے منہا/ وصول کی گئی اور حکومت پاکستان/صوبائی حکومتوں کوادا کی گئی۔

## كاريوريث اورفنانشل ريور ٹنگ پراسٹيٽمنٹ

- ا۔ بینک کی جانب سے تیار کئے گئے مالیاتی حسابات،اس کے تمام کاروباری امور،اس کے آپریشنز کے نتائج ،کیش فلوز اورا یکویٹی میں تبدیلیوں کے معاملات کو شفاف انداز میں واضح کرتے ہیں۔
  - ۲۔ بینک کی جانب سے با قاعدہ حساب کتاب رکھا گیاہے۔
- ۳۔ مالیاتی حسابات کی تیاری میںموزوںاور درست ا کاؤنٹنگ پالیسیاں مستقل طور پرلا گوگی ٹئی ہیں۔اگراس میں کوئی تبدیلی کی ٹئی تواس کوواضح انداز میں بیان کیا گیا اورا کاؤنٹنگ کے تخیینہ جات موزوں ترین اورمختاط فیصلوں برمینی ہیں۔
- سم۔ مالیاتی حسابات کی تیاری میں انٹزیشنل فنانشل رپورٹنگ اسٹینڈرز اور اسلا مک فنانشل ا کا وَنٹنگ اسٹینڈرز ، جو کہ پاکستان میں رائج ہیں ، ان پڑممل کیا گیا اور ان سے اگر کسی حد تک روگر دانی کی گئی تو اس کو واضح انداز میں بیان کیا گیا ہے۔



### آڈیٹرز

لٹر کمپنی (کوڈ آف کارپوریٹ گورنینس)ریگولیشنز،۲۰۱۹ کے تحت فنانشل سیٹر میں موجودتمام لٹر کمپنیوں کیلئے بیضروری ہے کہ ہر 5 سال بعدا پنے بیرونی آڈیٹرز کو تبدیل کریں۔کوڈ کے ضوابط کی روشنی میں موجودہ آڈیٹرزای وائی فورڈ رہوڈ ز، چارٹرڈا کا ونٹینٹس، سبدوش ہورہے ہیں اورآڈیٹرز کی حیثیت سے اپنے 5 سال مکمل کر لینے کے سبب دوبارہ تقرری کے اہل نہیں رہے۔

آ ڈٹ کمیٹی کی تجویز پر بورڈ آف ڈائر کیٹرز نے ۳۱ دسمبر۲۰۱۷ء کوختم ہونے والے سال کے لئے کے پی ایم جی تا نثیر ہادی اینڈ کمپنی، چارٹرڈ ا کا وَٹینٹش کو باہمی طور پر طے کئے جانے والے معاوضے بران کی بحثیت بینک کے آڈیٹر نقر ری کے لئے شیئر ہولڈرز کوسفارش کی ہے۔

### رسك مينجمنث فريم ورك

بینک ہمیشہ اپنے جم اوراس کے کاروبار کی نوعیت کے مطابق رسک مینجمنٹ فریم ورک کا حامل رہا ہے۔ بیفریم ورک کئی سالوں میں تشکیل دیا گیااوراس میں مزید بہتری لانے کا سلسلہ جاری ہے۔ بینک کا ایک اہم رہنمااصول، ڈیازٹرز کی رقومات کو بطور امانت تحفظ فراہم کرنا ہے۔ یہ ہی وجہ ہے کہ بینک برنس رسک سے نمٹنے کے لئے معتدل اور مختاط روبیا نیاتا ہے۔ بینک کے رسک مینجمنٹ فریم ورک کی نمایاں خصوصیات درج ذیل ہیں:

- کریڈٹ رسک کا انتظام بورڈ کی جانب سے منظور کردہ کریڈٹ پالیسیز؛ بہتر کریڈٹ منظوری کا طریقہ کار؛ انٹرنل رسک ریٹیٹر کا استعال؛ مقرر کردہ دستاویزی ضروریات؛ پوسٹ ڈسبرسمنٹ کریڈٹ ایڈسٹرلیشن پروئیس؛ کریڈٹ سہولتوں کا جائزہ ونگرانی، اور کسٹمرز کی کریڈٹ اہلیت کی مستقل جانچ پر مشتمل ہے۔ بینک نے بڑے کریڈٹ درسک کے پیش نظر خود مختار پوسٹ ڈسبر سمنٹ جائزے کے لئے بھی طریقہ کا رفتیکیل دیا ہے۔ کریڈٹ پورٹ فولیو سے متعلق فیصلے بنیادی طور پر سینٹرل کریڈٹ رسک ہے۔ بورڈ کی کریڈٹ رسک مینجسٹ مینٹی مجموعی طور پر بینک کے کریڈٹ رسک کے انتظام کی رہنمائی کرتی ہے۔
- مارکیٹ رسک کا انتظام بورڈ کی جانب سے منظور کردہ مارکیٹ رسک پالیسی اورٹریژری اینڈ انویسٹمنٹ پالیسی ،سٹم زاورڈیلرز کی مٹس کی منظوری ،سر مایہ کاریوں
  کیلئے سینئر انتظامیہ کی منظوری اور بینک کی ایسیٹ انگیلٹی مینجمنٹ کمیٹی (ALCO) کی جانب سے سر مایہ کاری کے پورٹ فولیو کے با قاعدہ جائز ہے اورنگرانی کے
  ذریعے کیا جاتا ہے۔علاوہ ازیں لیکویڈٹی رسک پالیسی بینک کی لیکویڈٹی پوزیش کے انتظام میں رہنمائی فراہم کرتی ہے جس کی نگرانی ٹریژری اور ٹرل آفس کے
  ذریعے روزانہ کی بنیاد پر کی جاتی ہے۔انویسٹمنٹ پورٹ فولیو ہے متعلق فیصلے زیادہ تر (ALCO) کی جانب سے لیے جاتے ہیں۔ بورڈ کی رسک مینجمنٹ کمیٹ
  بینک کے مارکیٹ اورلیکویڈٹی رسک، کیپٹل ایڈیکولی اور مربوط رسک مینجمنٹ (جسے انٹر پر ائز رسک مینجمنٹ بھی کہا جاتا ہے ) کے انتظام کی رہنمائی کرتی ہے۔
- آپیشنل رسک کا انتظام بورڈ کی جانب سے منظور کردہ آڈٹ پالیسی ، آپیشنل رسک پالیسی ، کمپلائنزیالیسی اینڈ پروگرام ، آئی ٹی اور آئی ٹی سیکیورٹی پالیسیز ، ہیومن ریسورس پالیسی ، کنزیوم پروٹیشن فریم ورک اور بورڈ کی جانب سے منظور شدہ آؤٹ سورسنگ پالیسی کے ذریعے کیا جاتا ہے اوراس کے ساتھ فراڈ سے تحفظ کی پالیسی ، اور کنزیوم رکی شکایات سے نمٹنے کی پالیسی ، کوبھی مذظر رکھا جاتا ہے ۔ آپیشنل مینوکنز وطریقہ کار، انٹرنل کنٹر ولز اوراہم ٹرانز بیشن کی حفاظ عالیات شمول آئی ٹی کیلئے ڈیز اسٹر ریکوری پلان اور برانچوں اورڈ ویژنز کے آڈٹ کے ذریعے کیا جاتا ہے ۔ اورڈ کی آڈٹ کمیٹی بینک کے آپیشنل رسک کے انتظام کے سلسلے میں رہنمائی فراہم کرتی ہے ۔

اس کے علاوہ رسک مینجنٹ پالیسی،رسکٹالرینس اشیٹنٹ اور کنٹری رسک مینجنٹ پالیسی بینک کو در پیش مکندرسک کا بندوبست کرنے میں مزیدر ہنمائی فراہم کرتی ہیں۔

رسک مینجنٹ پراسٹیٹ بینک آف پاکتان کی رہنما ہدایات پرعملدرآ مدکرنے کی غرض سے بینک نے ایک علیحدہ سے رسک مینجنٹ ڈویژن بشمول ایک مُل آفس قائم کیا ہے جو کہ آزادانہ طور پرٹریژری آپریشنز میں موجود خدشات کی نگرانی اور جائزے کی ذمہ داری سنجالتا ہے۔ ڈویژن کی جانب سے کئے جانے والے اقدامات میں گورنمنٹ سیکیو رٹیز کے پورٹ فولیو کی حساسیت کی جانچ ؛ پورٹ فولیو کی مدت اور ترمیم شدہ دورانیے کا حساب رکھنا، میچورٹی کی عدم موافقت،



- گُل وقتی ڈائر کیٹروہ معاوضہ حاصل کریں گے جو کہ ممبران (شیئر ہولڈرز ) نے ان کیلئے طے کیا ہے۔
- اگرڈائر کیٹر/چیئر مین کی مجموع کارکردگی سلسل 2 سالوں کے لئے بورڈممبران کی سالانہ کارکردگی کی جانچ پڑتال رپورٹ کے مطابق''بہتری کی ضرورت' کی کمیٹیگری میں رہی ہوتو (انفرادی ڈائر کیٹرز کی صورت میں ) بورڈ کے چیئر مین اور (بورڈ کے چیئر مین کی صورت میں ) انڈیپینڈنٹ ڈائر کیٹرز و دیگر ڈائر کیٹرز کم کارکردگی کے حامل ڈائر کیٹر/چیئر مین کے ری میوزیشن پرازسرنوغورکریں گے۔

### كرييرك ريثنك

الحمدالله، پاکتان کریڈٹ ریٹنگ ایجنسی لمیٹٹ (PACRA) نے طویل مدت کے لئے بینک کی ریٹنگر AAA (ٹرپل اے) اور مخضر مدت کے لئے + A1 (اے ون پلس ) برقر اررکھی ہیں۔ بیطویل مدتی کریڈٹ ریٹنگ AAA (ٹرپل اے) بینک کے بہترین کریڈٹ کے معیار، کم ترین کریڈٹ رسک کی توقع اور بروقت مالی ذمہ داریوں سے عہدہ براء ہونے کی غیر معمولی صلاحیت کوظا ہر کرتی ہے۔

ہمارے اُنسکیورڈ، سبارڈ بینیڈٹرم فنانس سرٹیفکیٹس کی رمیٹنگر AAA (ٹریل اے) برائےTFC-2021،TFC-2018 اور TFC-2022 اور TFC-2018 اور TFC-2018 اور TFC-2018 اور TFC-2018 (پر پیچول) ہیں۔ پیر میٹنگر کریڈٹ رسک کی بہت کم توقع ظاہر کرتی ہیں، جس کی وجہ مالی ذمہ داریوں سے عہدہ براء ہونے کی بہت مضبوط صلاحیت ہے۔ مزید براںTFC-2022 اور TFC-2022 (پر پیچول) جو کہ 2022 میں ایشو ہوئے کی ایس ایک ایکس دول بک کے باب 5 کے مطابق یا کستان اسٹاک ایکس ٹیٹنی کمیٹر پر لسٹاک ایکس دول بک کے باب 5 کے مطابق یا کستان اسٹاک ایکس کے باب 5 کے مطابق یا کستان اسٹاک ایکس کے باب کا کستان اسٹاک کے بہت کے باب کا کستان اسٹاک ایکس کے باب کا کستان اسٹاک کستان اسٹاک کے باب کا کستان اسٹاک کے باب کا کستان اسٹاک کستان اسٹاک کے باب کا کستان اسٹاک کستان کستان اسٹاک ک

### مستقبل كاجائزه

مالی سال ۲۰۲۳ء میں پاکستان کی بی ڈی پی میں %0.0 کی کمی ریکارڈ کی گئی۔ جو پچھلے دوسالوں میں تقریباً %6 کی شرح نموتھی۔ادائیکیوں کے توازن اورافراطِ ذرکو کنٹرول کرنے کے نعد کنٹرول کرنے کے ضمن میں اختیار کی گئی شخت پالیسیوں نے صنعتی شعبے کو بہت زیادہ متاثر کیا اوراس شعبے نے گزشتہ سال تقریباً %7 کی گروتھ حاصل کرنے کے بعد اس سال %3.8 کی کمی ظاہر کی۔سیلاب کی وجہ سے ہونے والے بھاری نقصانات نے ذرعی شعبے کی گروتھ کو %2.3 تک محدود کردیا، جبکہ گزشتہ سال بیشرح %4.3 تھی۔مالیاتی خسارہ بھی %7.7 تک رہا۔سال کے دوران،روپینی کمیال دباؤکا شکار رہا اور زرمبادلہ کے گل ذکار ڈرم گیا۔ ۳۰ جو ۱5.5 بلین امریکی ڈالررہ گیا۔ ۳۰ جو کا ڈالرے کم ہوکر 22 بلین امریکی ڈالررہ گیا۔ ۳۰ جو ۲۰۲۳ بیا فراطِ ذر %29.4 تھا۔

مالیاتی سال۲۰۲۰ء میں معیشت کی بحالی کے چند آ ٹارنمایاں ہونا شروع ہوئے۔جولائی۲۰۲۳ء، میں پاکستان نے آئی ایم ایف کےساتھ اسٹینڈ بائی ار پنجمنٹ معاہدہ کیا جس نے آئی ایم ایف سے مالیاتی سپورٹ کیلئے ایک فریم ورک فراہم کیا اور اس کے باہمی اشتراک اور دیگر وسائل سے ان فلوز میں بھی معاونت فراہم کی۔ بعدازاں غیرملکی زرمبادلہ کے ذخائر میں بہتری آئی ہے، اور زرعی و صنعتی شعبوں میں قدرے بہتر شرح سے ترقی ظاہر ہوئی، روپیہ شخکم ہوتا دکھائی دے رہا ہے، اور تجارتی خسارے میں بھی نمایاں کی آئی ہے۔ افراطِ زربدستورقد رہلند تر بہاوراس میں آنے والے مہینوں میں کی متوقع ہے۔

ماضی کی طرح بینکے مختاط اور دیکھ بھال کے اصولوں کی رہنمائی پر کاربندر ہتے ہوئے اپنی سرگرمیاں جاری رکھے گا اورہم سال کے دوران پائیدارتر قی اورنشو ونما کے حصول کی امیدر کھتے ہیں۔انشااللہ



	نٹ میٹی	رسک مینجم	كريدْك رسك مينجنث كميثي						
شركت كرده اجلاس	منعقدها جلاس	ڈائر یکٹر کا نام	شركت كرده اجلاس	منعقدهاجلاس	ڈائر <i>یکٹر</i> کا نام				
4	4	جناب عدنان آفریدی، چیئر مین	4	4	سيدمظهرعباس، چيئر مين				
4	4	جناب انورحاجی کریم	4	4	جناب ارشدنا صر				
4	4	محتر مەفرحانە ماؤجى خان	4	4	جناب محمدر فیق الدین مهکری				
4	4	جنا <i>بٍ محمد ر</i> فیق الدین مهکری	4	4	جنابٍ مرتضٰی ایچ ۔ حبیب				
4	4	جناب ممل آ ر حبيب	4	4	جناب کمیل آر۔ حبیب				

	يس-9 سميڻي	آئی ایف آرا	آئی ٹی سمیٹی						
شركت كرده اجلاس	منعقده اجلاس	ڈائر یکٹر کا نام	شركت كرده اجلاس	منعقدهاجلاس	ڈائر <i>یکٹر</i> کانام				
4	4	جناب ارشد ناصر، چیئر مین	4	4	جناب عباس ڈی۔ حبیب، چیئر مین				
3	4	محتر مەفرحانە ماؤجى خان*	4	4	جناب ارشدنا صر				
4	4	جناب ممیل آر۔ حبیب	4	4	جنابِ جاويدا قبال				
			4	4	جناب کمیل آر۔ حبیب				
			4	4	جناب منصور على خان				
	* محترمه فرحانه ما ؤجی خان نے منتخب ہونے کے بعد آئی آئیف آرایس-9 سمیٹی کے تمام اجلاسوں میں شرکت کی۔								

## ڈائریکٹرز کاٹریننگ پروگرام

ڈائر کیٹرزنے گزشتہ سالوں میں یا تو مطلوبہ ٹریننگ حاصل کرلی ہے یا وہ اسٹر کمپینیز (کوڈ آف کارپوریٹ گورنینس)ر گولیشنز 2019، میں درج مطلوبہ اہلیت کے تحت اس ہے مشتنی ہیں۔

## ڈائز یکٹرز کی ری میونریشن یالیسی

بینک کے شیئر ہولڈرزنے'' ڈائر کیٹرز کے ری میوزیشن کو متعین کرنے کے لئے پالیسی اور طریقہ کار'' کی منظوری دی ہے جس میں واضح کیا گیا ہے کہ:

- بورڈ اور کمیٹی کے اجلاسوں میں شرکت کیلئے نان۔ ایگزیکٹوڈ ائزیکٹرز کے ری میونریشن کا فیصلہ بورڈ کی جانب سے اسٹیٹ بینک کی طرف سے وقاً فو قاً مقرر کردہ زیادہ سے زیادہ حدکے اندر کیا جائے گا۔
- بورڈ کے چیئر مین ، بورڈ اوراس کی کمیٹیوں کے اجلاس میں شرکت کیلئے مقرر کردہ ری میوزیشن کے علاوہ 20 فیصد اضافی فیس کے حفد ار ہوں گے جو چیئر مین کی وسیع تر قابلیت ، تجربے ، باشعور فیصلوں کی اہلیت اور مارکیٹ روابط کو مدنظر رکھتے ہوئے طے کیا گیا ہے۔ بورڈ کی جانب سے چیئر مین ، بینک کے کاروباری پلان برعملدر آمداور ببینک کی انتظامیہ کی کارکردگی برنگاہ رکھیں گے۔



بورڈ کے اجلاس

سال کے دوران بورڈ کے 4 اجلاس منعقد ہوئے اوران میں ڈائر یکٹرز کی شرکت درج ذیل رہی:

شرکت کرده اجلاس	منعقده اجلاس	ڈائر یکٹر کا نام
4	4	جناب عباس ڈی۔ حبیب
4	4	جناب عدنان آفریدی
4	4	جناب انورجا جي کريم
4	4	جناب ار شد ناصر
4	4	محتر مه فرحانه ما وجي خان
4	4	جناب جاويدا قبال
4	4	جناب محمد رفیق الدین مهکری
4	4	جنابِ مرتضٰی آجی۔ حبیب
4	4	جناب کمیل آر۔ حبیب
4	4	سيدمظهرعباس
4	4	جناب منصور علی خان ، چیف ایگزیکٹو

## سمیٹی کے اجلاس

لٹ کمپنیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز، 2019 کے تحت بیضروری ہے کہ بورڈ کی تمام کمپٹیوں لینی آڈٹ کمپٹی، ہیومن ریسورس اینڈ ری میوزیش کمپٹی، کریڈٹ رسک مینجمنٹ کمپٹی،رسک مینجمنٹ کمپٹی،آئی ٹی کمپٹی،اورآئی ایف آرایس-9 کمپٹی کی تشکیل کااظہار کیا جائے۔

سال کے دوران آ ڈٹ کمیٹی کے 8 اجلاس اور ہیومن ریسورس اینڈری میونریشن کمیٹی، کریڈٹ رسک مینجمنٹ کمیٹی، رسک مینجمنٹ کمیٹی، آئی ٹی کمیٹی، اور آئی ایف آر ایس-9 سمیٹی کے 4 اجلاس منعقد ہوئے اوران میں ممبران کی حاضری درج ذیل رہی:

	زری میونریش سمینی	<i>ڄي</i> ومن ريسورس اين <sup>ي</sup>	آ ۋ <sup>ے</sup> كميٹى						
شركت كرده اجلاس	منعقدهاجلاس	ڈائر بکٹرکانام	شركت كرده اجلاس	منعقدهاجلاس	ڈائر کیٹر کا نام				
4	4	جناب ار شدنا صر، چیئر مین	8	8	جناب محمدر فیق الدین مهکری، چیئر مین				
4	4	جناب عباس ڈی ۔ حبیب	8	8	جناب انورحاجی کریم				
4	4	محتر مەفرحانە ماؤجى خان	8	8	جناب ارشد ناصر				
4	4	جناب <i>مرتضلی ایچ -</i> حبیب	8	8	محترمه فرحانه ماؤجى خان				
4	4	سيدمظهرعباس	8	8	سيدمظهرعباس				



الحمد للد، اسٹیٹ بینک آف پاکستان کی ہدایت کے مطابق، آپ کے بینک نے الحبیب ایکیچنج کمپنی (پرائیویٹ) کمیٹڈ قائم کی ہے، جو کہ 1,000,000,000
(ایک بلین روپے) کے اداشدہ سر مائے کے ساتھ بینک الحبیب کمیٹڈ کا ایک گل ملکیتی ذیلی ادارہ ہے۔ اس ایکیچنج کمپنی نے ۲۴ نومبر ۲۰۲۳ء کوسکیو رٹیز اینڈ ایکیچنج کمپیشن آف پاکستان سے آپریشن شروع کرنے کیلئے لائسنس کا انتظار ہے۔ ابتدائی طور پر، یہا بھیجنج کمپنی دس (10) برانجیس قائم کرے گی اور رواں سال کے دوران ملک بھر میں مزید برانجیس قائم کرنے کا ارادہ رکھتی ہے۔

### الوارد زاوراع زازات

الله کفشل ہے، بینک کوسال کے دوران درج ذیل ایوارڈ زیلے:

- ا۔ بینک نے ایشیائی ترقیاتی بینک کی جانب سے پاکستان میں سرکردہ شراکتی بینک (لیڈنگ پارٹنر بینک) کی حیثیت سے''ٹریڈاینڈ سپلائی چین فنانس پروگرام (ٹی ایس سی ایف پی) ایوارڈ 2023'' حاصل کیا۔ یہ ٹی ایس سی ایف پی ایوارڈ ،ایشیا اور پیسیفک ریجن میں بینک کی تجارتی معاونت کے کردار کونسلیم کرتا ہے۔اس کیمگری میں یہ ایوارڈ بینک نے چوتھی مرتبہ حاصل کیا ہے۔
- ۔ بینک نے سال 2023 کے لئے''لیڈنگ ریمیٹینس موبلائزنگ بینک آف پاکستان' کیٹیگری میں پاکستان ریمیٹینس اپنی شیٹو (پی آرآئی) سے ایوارڈ حاصل کیا۔ بیایوارڈلیگل چینلز کے ذریعے سرحد پارادائیگیول کوفروغ دینے میں بینک کے عزم کا واضح ثبوت ہے۔
- س۔ بینک نے سال 2022 اور 2023 کے جے۔ پی۔مورگن بینک سے''یوایس ڈالرایلیٹ کوالٹی ریگوئیشن ایوارڈ'' اور''یوروکلیئرنگ ایلیٹ کوالٹی ریگوئیشن ایوارڈ''بیسٹ اِن کلاس STP MT202 (اسٹریتھ تھروپروسیٹنگ)ریٹ کے غیر معمولی حصول کے اعتراف میں حاصل کیا۔

### بورد آف د ائر يكٹرز كى تشكيل

ڈائر یکٹرز کی مجموعی تعداددرج ذیل ہے:

- و مرد 09
- خاتون 01

10

### بورڈ کی تشکیل درج ذیل ہے:

انڈ بیپنڈنٹ ڈائر یکٹرز	جناب ارشد ناصر جناب جاویدا قبال جناب محمد رفیق الدین مهکری
نان ۱ مگزیگوڈائر یکٹرز	جناب عباس ڈی حبیب جناب عدنان آفریدی جناب انورحا جی کریم جناب مرتضی انتج حبیب سیدمظهرعباس
ا يكز يكثودً ائر يكثر	جنابٌ مميل آر رحبيب
خاتون ڈائر یکٹر۔نان۔ا یگز یکٹو	محتر مەفر حانە ما ؤجى خان
I	

جناب منصورعلی خان بینک کے چیف ایکزیکٹو میں۔ بحثیت بینک کے پی ای او، وہ بینک کے ڈائریکٹر نضور کئے جاتے ہیں۔



## ڈائر بکٹرز کی رپورٹ

الحمد لله بینک الحبیب کے ڈائر یکٹرز کیلئے 33ویں سالانہ رپورٹ بشمول ۳۱ دیمبر۲۰۲۳ء کوختم ہونے والے سال کیلئے بینک کے آڈٹ شدہ مالیا تی حسابات پیش کرنا باعث مسرت ہے۔

آپریٹنگ نتائج اوران کی تخصیص کے لئے بورڈ کی سفارشات درج ذیل ہیں:

•	
	(000' روپے میں)
سالا نەمنافع قبل ازئیکس	71,127,957
<i>شياسي</i> شن	(35,808,582)
سالا نەمنافع بعدازئیکس	35,319,375
گزشته غیرمخنق شده منافع	58,838,598
فكسدُّا ثا ثه جات كى رى ويليوايش كےاضا فے ميں سے منتقلی _ بعدازئيکس	172,276
ديگر جامع آمدنی _ بعداز نيکس	(419,872)
	58,591,002
تخصيص كيليح دستياب منافع	93,910,377
تخصيص:	
- اسٹیچوٹری ریز رو میں منتقلی	(3,531,938)
نفذمنا فع منقسمه ۲۰۲۲ء	(7,779,978)
نفذمنا فع منقسمه _۲۰۲۳ء	(10,002,832)
	(21,314,748)
غيرمختص شده منافع	72,595,629
بنیادی/معتدل فی شیئر آمد نی_بعداز تیکس	31.78 روپے

الا دسمبر ۲۰۲۳ء کوختم ہونے والے سال کے لئے بورڈ آف ڈائر یکٹرزنے %50 نقارحتی منافع منقسمہ یعنی 5.00 روپے فی شیئر تجویز کیا ہے۔ جو کہ پہلے سے اداکئے جانے والے %90 یعنی 9.00 روپے فی شیئر کی جانے والے %90 یعنی 14.00 روپے فی شیئر کی اداکی تجویز کی گئے ہے۔ اداکیگی تجویز کی گئے ہے۔

## كاركردگى كاجائزه

الحمد للدآپ کے بینک کی کارکردگی سال کے دوران اطمینان بخش رہی۔ ڈپازٹس ایک سال قبل کے 1,568.1 بلین روپے کے مقابلے میں بڑھ کر 1,934 بلین روپے ہوگئے جبکیا بٹی وانسز 813.5 بلین روپے سے بڑھ کر 869.5 بلین روپے سال کے دوران بینک کاغیر ملکی تجارتی کاروباری حجم 2,906 بلین روپے رہا۔ سالانہ منافع قبل از نکیس آرشتہ سال کے 16.6 بلین روپے کے مقابلے میں 35.3 بلین روپے کے مقابلے میں 35.3 بلین روپے کے مقابلے میں 35.3 بلین روپے رہا۔

سال کے دوران بینک نے 34 نئی برانچیں قائم کیں۔ بینک کا موجودہ نیٹ ورک 1,117 دفاتر پر مشتمل ہے جس میں 1,084 برانچیں ہیں۔ (بشمول 201 اسلا مک بینکنگ برانچیں اور 2 اوورسیز برانچیں، بحرین اور ملاکشیا 296 ذیلی برانچیں اور 4 نمائندہ دفاتر ، دبئ، استنبول ، بیجنگ اور نیرو بی شامل ہیں۔ بینک کی جانب سے نیٹ ورک میں توسیع کاسلسلہ جاری رہےگا۔



## بورڈ کی مجموعی کارکردگی پرچیئر مین کی جانب سے جائزہ رپورٹ

الحمد لله، میں بمسرت بورڈ کی مجموعی کارکردگی اور بینک کے اغراض ومقاصد کے حصول کے سلسلے میں بورڈ کی جانب سے ادا کیے جانے والے موثر کر دار پر رپورٹ پیش کرر ہاہوں۔

بورڈ نے اپنی اور ذیلی کمیٹیوں کی کارکردگی کی جانج کے لئے ایک با قاعدہ طریقہ کارمنظور کیا ہے۔ بینک نے بورڈ کی جانچ کے لئے اندرونِ خانہ طریقہ کاراوراعدادی سیکنیک مع اسکورشدہ سوال نامے کا انتخاب کیا ہے۔

اس حوالے سے بورڈ کی کارکردگی کی جانچ بورڈ کے منظور کردہ طریقہ کارے مطابق 2023 میں کی ٹئی جس کے تحت بیڈ تیجہ اخذ کیا گیا کہ بورڈ کی مجموعی کارکردگی بشمول بینک کے مقاصد کے حصول کیلئے بورڈ کاموژ کردار بالعموم باعث اطبینان ہے۔

بورڈ کی اس کارکردگی کی جانچ کا مجموعی مقصد درج ذیل شعبوں پر توجہ مرکوز کرتے ہوئے بینک کی دیریا توسیع وترقی کویقینی بنانا ہے۔

اے۔ بورڈ کی تشکیل اوراس کے امور

بی ۔ کاربوریٹ اسٹریٹی اور بزنس بلان

س۔ بینک کی کارکردگی کی نگرانی

ڈی۔ انٹرنلآ ڈٹاورانٹرنل کنٹرول

ای۔ رسک مینجمنٹ اور کمپلائنس

ایف۔ ضروری معلومات کی تشہیر

جی۔ بہتری کے لئے تجاویز

عباس ڈی ۔ حبیب چیئر مین بورڈ آف ڈائر کیٹرز



#### **Branch Network**

The Bank has a network of 1084 branches including 29 sub-branches, 02 overseas branches and 201 Islamic Banking branches. The Bank also has 04 representative offices and 09 booths. The Bank has branches / sub-branches / representative offices in the following cities:

Aadha Abbotabad Abdul Hakeem Adda Ghulam Hussain Adda Mirza Tahir Adda Pahrianwali Ahmed Nagar Ahmed Pur East Ajnala Akbarpura Ali Pur Chatta Ali Pur, Islamabad Alipur Amin Pur Bangla Arif Wala Athara Hazari Attock Badin Bagh (A.K.) Bagh-o-Bahar Bahawalnagar Bahawalpur Balakot Bampokha Bannu Bara Barikot Basti Malook Batkhela Battagram Bela Besham Bhagowal Kalan Bhagwal Bhakkar Bhalwal Bhan Saeedabad Bhaun Bhawana Bhera Bhiria Road Bucheki Burewala Chahan

Chakdara

Chakwal

Chaman

Chamber

Charbagh

Charsadda

Chichawatni

Chillas

Chiniot

Chitral

Chishtian

Chenab Nagar

Chaksawari (A.K.)

Chiwanda Choa Saiden Shah Chota Sahiwal Chowk Bahadurpur Chowk Bhatta Chowk Sarwar Shaheed Chowk Sureli Chunian Dadu Dadyal (A.K.) Daharki Dalbandin Dalowali Danyour Dara Adam Khel Daragai Malakand Dari Dholay Wali Darman Darora Darya Khan Darya Khan Mari Daska Daulat Nagar Deh 75 Nusrat Deh Gad Deh Noonari Deh Taib Dehlra Deolai Depalpur Dera Ghazi Khan Dera Ismail Khan Dera Murad Jamali Derianwala Dhamtal Dhudhial Digri Dina Dinga Dir Domala Dunyapur Dureji Ellahabad Eshanpur Faisalabad Faqirwali Farid Nagar Faroogabad

Fateh Jang

Ferozewatoan

Gaggo Mandi

Fort Abbas

Fatehpur

Fazil Pur

Feroza

Gaddai

Gamba Gambat Garha Mor Gawadar Ghakhar Gharo Ghotki Ghulmat Gilgit Gohadpur Gojra Golarchi Gujar Khan Gujranwala Gujrat Gulyana Hafizabad Haidra Hala Halla Village Hangu Harapa Haripur Haroonabad Hasan Abdal Hasilpur Hattar Havellian Hazro Head Bakaini Head Rajkan Hingorja Hub Hyderabad Inayat Kalay Islamabad Jacobabad Jahanian Jalalpur Jattan Jalalpur Pirwala Jalalpur Sobtian Jalozai Jampur Jamshoro Jand Jandanwala Jaranwala Jatlan Jatoi Jaurah

Jehangira

Joharabad

Kabirwala

Kacha Pakka

Jehlum

Jhang

Kabal

Kahror Pacca Kahuta Kala Shah Kaku Kalakot Kalam Kalat Kalaya Kallar Syedan Kallur Kot Kamalia Kamar Mushani Kamoke Kamra Kandhkot Kandiaro Kankowai Karachi Karak Karianwala Karkhana Bazar Vehari Karor Lal Essan Kashmore Kassowal Kasur Katlang Khairpur Khairpur Natanshah Khairpur Tamewali Khanbela Khanewal Khanpur Khaplu Khar, Bajaur Agency Kharan Kharian Khichiwala Khipro Khoi Ratta (A.K.) Khudian Khas Khurrianwala Khushab Khuzdar Khwazakhela Killa Saifullah Kingra More Kohat Kohlu Kot Abdul Malik Kot Addu Kot Chutta Kot Ghulam Muhammad Kot Radha Kishan Kot Samaba Kotla Arab Ali Khan Kotli (A.K.)

Kotri Kumb



#### **Branch Network**

Kumber Kunjah Kunri Kuza Bandai Ladhaywala Lahore Lala Musa Laliyan Landi Kotal Larkana Latifabad Layyah

Liaqatpur Liaquatabad Thal Lodhran Loralai Mailsi Malakwal Malka Manawala Mandi Bahauddin Mandi Faizabad Mandiala Tegah Mandra

Manga Mandi Mangochar Mangowal Mankera Mansehra Mardan Maroot

Mastung

Mathanichangan Swabi Matiari Matli Mattani Mehar Mehrabpur Mian Channu Miani Adda Mianwali Minchanabad Mingora Mirpur (A.K.) Mirpur Mathelo Mirpur Sakro Mirpurkhas

Mithi More Eminabad More Khunda Moro Mulhal Mughlan Multan Multan, Khurd

Muradabad Muridke Murree Muslim Bagh Mustafabad

Muzaffarabad (A.K.)

Muzaffargarh

Naal Naar (A.K.) Naguman Nankhana Sahib Narang Mandi

Narowal Naseerabad Nassarpur Naukot

Naushehra Naushero Feroze Nawabshah Nawan Kot Noonawali Nooriabad Noushki Nowshera

Nowshera Virkan Oghi Okara Ormara Pabbi Painsera Pakpattan Panjgur Panu Aqil Parachinar Pasni Pasrur

Pattoki Peshawar Phalia, Mandi Bahauddin Phool Nagar Pind Dadan Khan Pindi Bhattian Pindi Bohri Pindi Gheb

Pir Baba Pir Mahal Pishin Pull Kharan Pull Manda (A.K.) Pull Sunny Qaboola Qambar Ali Khan Qambar Bypass Qasba Gujrat Qazi Ahmed Qila Didar Singh Quaidabad

Quetta Radhan Raghagan Rahim Yar Khan Raiwand Sukkur Raja Ram Sultan Colony Raja Wala Sumandari Rajanpur Takhtbhai Talagang Rajoya Sadat Rakhni Talash Rangpur Adda Talbani

Ranipur Tanda Rawalakot (A.K.) Rawalpindi Renala Khurd Rohaillan Wali Rohri

Sadda

Sadiqabad Sahib Nagar Sahiwal

Sakhakot Sakrand Saleh Khana

Samar Bagh Sambrial Samote Sanghar

Sanghoi Sangla Hill Sanjarpur

Sara e Alamgir Sardar Garh Sargodha

Satyana Bangla Sawabi Sehwan

Shabqadar Shahdadkot Shahdadpur Shaher Sultan

Shahi Wala

Shahkas

Shahkot Shahpur Chakar Shakargarh Shakrila Shamozoi

Sharaqpur Sheikh Wahan Sheikhupura

Shewa Adda Shikarpur Shorkot Shujabad Sialkot Sibi Skardu

Sowari

Sujawal

Sorab

Tandlianwala Tando Adam Tando Allahyar Tando Bagho Tando Jam Tando Muhammad Khan

Tangi

Tank

Taranada Muhammad

Pannah Tarnol Tausna Sharif Taxila Thari Mirwah Tharu Shah Thatta

Thikriyan More Thull Tibba Sultanpur

Timergara Toba Tek Singh Tootkay Turbat

Ubauro Uch Sharif Ugoki

Umerkot Usman Shah Huri Usta Muhammad

Uthal Wah Cantt Warri Watkay Wazirabad Winder, Lasbela Yazman

Zafarwal Zahir Pir Zhob

**Overseas Branches** 

Manama (Bahrain) Labuan (Malaysia)

Representative Offices

Bejing, China Dubai, U.A.E Istanbul, Turkey Nairobi, Kenya

**Registered Office** 

126-C, Old Bahawalpur Road, Multan. Phones: (92-61) 4580314-16, & 111-786-110 Fax: (92-61) 4582471

Fax: (92-21) 32419752 SWIFT CODE: BAHLPKKA

Rahwali

**Principal Office** 

Mackinnons Building, I. I. Chundrigar Road, Karachi. Phones: (92-21) 32412421, 32446916 & 111-786-110

website: www.bankalhabib.com



#### E - DIVIDEND BANK MANDATE FORM

## Mandatory Requirements of Bank Account Details with International Bank Account Number (IBAN) for Electronic Credit of Cash Dividend Payment as per Companies Act 2017

I, Mr. / Ms. / Mrs			S	s/o,	, D/0	), W	<sup>7</sup> /o,															_
hereby authorize Bank AL Habib Limited	(th	ie Ba	ınk)	to	seno	1 / d	lire	ctly	cre	edit	ca	sh c	livi	den	ds (	dec	lar	ed l	by t	he l	Ban	ık, in
my bank account as detailed below:																						
Details of S	sha	reh	olde	er	of E	an	k A	<b>L</b>	Ha	bil	) L	imi	ited	l								
Name of the Shareholder																						
Father /Husband Name																						
Folio No. /CDC Account and Participant's I.D																						
CNIC No. / NICOP No.																						
Passport No. (in case of foreign shareholder)																						
NTN (in case of corporate shareholder)																						
Cell number of shareholder																						
Landline number of shareholder (if any)																						
E-mail address of shareholder																						
Shareholder's Bank Account Details:																						
Title of Bank Account (the bank account title must be in the name of the title holder/principal holder of the shares)																						
International Bank Account Number (IBAN) –24 digits "Mandatory"	P	K																				
(Kindly provide your accurate IBAN number after of IBAN, the Bank AL Habib Limited and Central Defor any loss or delay in your cash dividend payment,	posi	-		-												-						-
Bank's name																						
Branch name																						
Branch address																						
It is stated that the above-mentioned info immediately intimate the Bank's Share Re							con	rect	and	d ii	ı ca	ise	of a	any	ch	ang	ge t	thei	ein	, I/v	we	will
Signature of Shareholder																						
(For individual shareholder, signature must be as per s CNIC/NICOP as applicable. In case of corporate entity, sig															leas	e als	so er	nclos	se leg	gible	cop	y of

#### Please note that:

- The shareholders who hold shares in Physical Form are requested to fill the above mentioned E-Dividend Bank Mandate Form and send it to the Bank's Share Registrar address; i.e.; CDC Share Registrar Services Limited, CDC House, 99-B, Block B, Main Shahrah-e-Faisal, Karachi-74400, Pakistan. Tel: 0800-23275
- The shareholders who hold shares in Book-Entry Form are requested to fill the above mentioned E-Dividend Bank Mandate Form and send it to the relevant Broker/Participants/Investor Account Services of the Central Depository Company of Pakistan Limited where the shareholders' CDC account is being dealt.
- Bank AL Habib Limited and CDC shall not be responsible for any loss, damage, liability or claim arising, directly or indirectly, from any error, or failure in performance of any of its obligations whatsoever, caused due to incorrect payment instructions provided by the shareholder and/or due to any event beyond the control of the Bank.
- In case of non-receipt of IBAN with bank details, as requested above, future cash dividend, if any, could be withheld according to the directives of Securities and Exchange Commission of Pakistan.



### **Form of Proxy**

The Company Secretary Bank AL Habib Limited 126-C, Old Bahawalpur Road, MULTAN.

I/We	of
being a member(s) of Bank AL Habib Limite	d and holding
ordinary shares, as per Register Folio No./C	DC Account and Participant's I.D. No
do hereby appoint	Folio No./CDC Account and Participant's I.D.
Noof	
or failing him/her	Folio No./CDC Account and Participant's I.D.
Noof	
	vote for me/us and on my/our behalf at the Thirty-third Annual General ay, March 6, 2024 and at any adjournment thereof.
As witness my/our hand this	day of2024.
	REVENUE STAMP RS. 5
	SIGNATURE OF MEMBER (S)
(The signature of the shareholder should ag per CNIC / Passport in case the share(s) is a	ree with the specimen signature registered with the Bank or as / are registered in CDC account).
Witnesses:  1. Signature Name Address CNIC/Passport No.	2. Signature Name

A member entitled to attend the Annual General Meeting is entitled to appoint a proxy to attend, speak and vote instead of him/her. No person shall act as proxy (except for a corporation) unless he/she is entitled to be present and vote in his/her own right.

CDC account holder or sub-account holder appointing a proxy should furnish attested copies of his / her own as wel I as the proxy's CNIC / Passport with the proxy form. The proxy shal I al so produce his / her original CNIC / Passport at the time of the meeting. In case of corporate entity, the Board of Directors resolution / power of attorney with specimen signature shall be submitted along with proxy form.

The instrument appointing a proxy should be signed by the member or by his/her attorney duly authorised in writing. If the member is a corporation, its common seal (if any) should be affixed to the instrument.

The proxy forms, together with the power of attorney (if any), under which it is signed or a notarially certified copy thereof, shall be deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting (no account shall be taken of any part of the day that is not a working day).



میں اہم	/	بحثیت ممبر (رکن)	لحبیب لمیشدٌ اور حامل
عام خصص، بمطابق شيئر رجسر ف	ليونمبر <i>ا</i> سى ڈىسى ا كاؤنشاو		
برونین یا اُن کی غیرحاضری میں ممبر(ر <sup>ک</sup>	ن) محرّ مامحرّ مه —	، رون فوليونمبر اسى ڈىسى ا كاؤنٹ اور پ	ئ ك آ ئى دْ ىنمبر
		لمیٹڈ کے رجٹر ڈ آفس میں منعقد ہونے وا۔ اہمارا لطور مختار (پراکسی )مقرر کرتا اکر تی ہوا	
آج بروز	بٹاریخ	۲۰۲۴ یو دستخط کئے گ	پاپنچ روپے مالیت کا رسیدی ٹکٹ پر دستخط دستخط ممبر (رکن)
ممبر (رکن) کے دستخط بینک میہ یا پاسپورٹ کے نمونہ دستخط سے گواہان:	ں دجٹر ڈشدہ دستخط سے مما ثلب مماثل ہونا ضروری ہے۔	ھتے ہوں اور سی ڈی تی ا کا ؤنٹ ہولڈرز کے د	
ا_دستخط		۲_ تخط	
		نام	
پيتر		~~ <u>~</u>	
		کمپیوٹرائز ڈقو می شناختی کار ا	
		ورممبر(رکن) کوبطور مختار (پراکسی) شرکت کرنے	
ی ڈی ہی ا کاؤنٹ ہولڈریاسہ مختار (پراکسی ) کواجلاس کےوفہ ورڈ آف ڈائز یکٹرز کی منظورشد	با کا وُنٹ ہولڈر کومخنار نامہ( پرا اُ ت اپناصل کمپیوٹرائز ڈقومی شناخ ہقر ارداد / پاورآ ف اٹارنی بمعینم	رم) کے ہمراہ کمپیوٹرائز ڈقو می شناختی کارڈیا پاسپ یڈیااصل پاسپورٹ پیش کرنا ہوگا۔ کارپوریٹ ا خط ہمراہ مختار نامہ (پراکسی فارم) جمع کرانا ہو۔	لى مصدقەنقول بھى منسلك كرنى ہوگا ـ نے كى صورت ميں بحثيث ممبر (ركن)،
مختار نامہ( پراکسی فارم ) پرممبر( بھی ضروری ہے۔	ر کن )یا اُن کےاٹار نی کے دستخط	ا زمی ہے۔ کارپوریٹ ادارہ ہونے کی صورت	ارنامہ(پرائسی فارم) پر کمپنی کی مہر ہونا
		پاورآ فاٹارنی (حسب ضرورت) بینک کے رج مل نہ ہوگااگروہ ایام کارنہ ہو)۔	ں میں اجلاس کے مقررہ وقت سے کم از کم





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