

February 20, 2024

**UNDER SEALED COVER** 

The General Manager

Pakistan Stock Exchange Limited

Stock Exchange Building,

Stock Exchange Road,

Karachi.

Subject:

Financial results for the half-year ended December 31, 2023

Dear Sir,

We have to inform you that the Board of Directors of our company in their Meeting held on today, February 20, 2024 at 10:30 a.m., recommended the following:

- (i) <u>Cash Dividend (Interim)</u> Nil
- (ii) <u>Bonus Shares</u> Nil
- (iii) Right Shares Nil

The financial results of the Company are enclosed herewith.

The half-year Accounts of the Company will be transmitted through PUCARS to the Exchange within 59 days of the close of the Quarter. These accounts can also be viewed at our website <a href="www.otsuka.pk">www.otsuka.pk</a>.

Yours faithfully,

Hanif Sattar

Chief Executive

Encl.: A.A.

## OTSUKA PAKISTAN LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2023

|   | Note  | Half year ended December 31, |                       | Quarter ended<br>December 31, |                      |
|---|-------|------------------------------|-----------------------|-------------------------------|----------------------|
|   |       | 2023                         | 2022                  | 2023                          | 2022                 |
|   | 11010 | (Rupees in '000)             |                       | (Rupees in '000)              |                      |
| Net sales   | 17    | 1,573,674                    | 1,594,906             | 778,258                       | 891,729              |
| Cost of sales   |       | (1,234,726)                  | (1,239,518)           | (618,074)                     | (651,907)            |
| Gross profit  |       | 338,948                      | 355,388               | 160,184                       | 239,822              |
| Selling and distribution expenses Administrative and general expenses |       | (170,705)<br>(63,646)        | (173,779)<br>(63,709) | (84,105)<br>(33,813)          | (87,768)<br>(32,254) |
|   |       | 104,597                      | 117,900               | 42,266                        | 119,800              |
| Other income  | 18    | 62,521                       | 59,106                | 31,890                        | 25,325               |
|   |       | 167,118                      | 177,006               | 74,156                        | 145,125              |
| Other expenses  | 19    | (37,917)                     | (144,941)             | (37,270)                      | (101,512)            |
| Operating profit  |       | 129,201                      | 32,065                | 36,886                        | 43,613               |
| Finance cost  |       | (54,696)                     | (27,464)              | (27,727)                      | (19,491)             |
| Profit for the period before taxation                                 |       | 74,505                       | 4,601                 | 9,159                         | 24,122               |
| Taxation - net  | 20    | (36,511)                     | (10,832)              | (7,088)                       | (8,414)              |
| Profit / (loss) for the period  |       | 37,994                       | (6,231)               | 2,071                         | 15,708               |
|   |       |                              | (Rup                  |                               |                      |
|   |       |                              | (Rup                  |                               |                      |
| Profit / Earnings per share - basic and diluted                       |       | 3.14                         | (0.51)                | 0.17                          | 1.30                 |
|   |       |                              |                       |                               |                      |

The annexed notes 1 to 27 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

Chief Financial Officer