



**PAKISTAN CABLES**  
TRUSTED NOT TO COMPROMISE

A member of **ASC** AMIR S. CHINDY GROUP

# ROOT FOR GROWTH

Half Yearly Accounts  
for six months ended December 31, 2023

## COMPANY INFORMATION

### Board of Directors

Mr. Mustapha A. Chinoy	Chairman
Mr. Shoaib Javed Hussain	
Ms. Spenta Kandawalla	
Mr. Akbar Ali Pesnani	
Mr. Ali H. Shirazi	
Mr. Arshad Mohsin Tayebaly	
Mr. Mazhar Valjee	
Mr. Kamal A. Chinoy	
Mr. Fahd Kamal Chinoy	Chief Executive Officer

### Chief Financial Officer

Mr. Waqas Mahmood

### Company Secretary

Ms. Natasha Mohammad

### Auditors

A. F. Fergusons & Co.  
Chartered Accountants

### Legal Advisor

ASPIRELaw Advocates and Corporate Counsel

### Tax Advisors

A.F. Fergusons & Co.  
Muhammad Bilal & Co.  
A.Qadir & Co.

### Bankers

Standard Chartered Bank (Pakistan) Limited  
Bank Al-Habib Limited  
Habib Bank Limited  
Meezan Bank Limited  
MCB Bank Limited  
Industrial and Commercial Bank of China Limited  
Soneri Bank Limited  
BankIslami Pakistan Limited  
Habib Metropolitan Bank Limited  
National Bank of Pakistan  
JS Bank Limited  
Bank Al Falah Limited  
Faysal Bank Limited  
Askari Bank Limited  
Allied Bank Limited  
The Bank of Punjab

### Share Registrar

CDC Share Registrar Services Limited  
CDC House, Main Shahrah-e-Faisal, Karachi.  
Tel: 021 111-111-500  
Email: info@cdcsrcsl.com

### Registered Office

B-21, Pakistan Cables Road,  
Sindh Industrial Trading Estates,  
Karachi -75700  
P.O Box 5050,  
Tel: +92 -21-32561110-75  
Fax: +92-21-32564614  
Email: info@pakistancables.com

Website: [www.pakistancables.com](http://www.pakistancables.com)

## DIRECTORS' REVIEW

Sales for the half year period ended December 31, 2023 were Rs. 12.9 billion, 19% higher than sales for the same period of last year. Gross profit for the half year was recorded at Rs. 1,790 million compared to Rs. 1,460 million in the same period of last year.

Selling, Marketing, Administrative expenses and impairment loss on trade debts for the half year are Rs. 684 million compared to Rs. 596 million in the same period of last year. Finance cost for the half year is Rs. 825 million compared to Rs. 431 million in the same period of last year. The rise in finance cost is a result of high interest rates and borrowings.

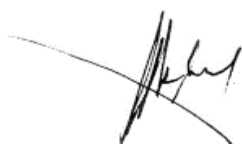
As a result of the above, your Company ended the half year with a profit after tax of Rs. 218 million, resulting in an EPS of Rs. 4.40 compared to a profit after tax of Rs. 302 million (EPS of Rs. 6.10) in the same period of last year.

The economic outlook for the current year remains somewhat challenging, with GDP growth projected at 1.7%, according to the World Bank. The economy faces challenges associated with increase in energy tariffs, heavy debt burden, inflationary pressures and high interest rates. Some positive developments on the external front include release of 2nd tranche of \$700 million IMF loan, agreements worth \$ 1.2 billion signed with Asian Development Bank (ADB) and various possibilities of foreign investment into refineries and mining projects. The rupee has also shown signs of recovery after corrective measures were undertaken by the Government. While market sentiment has started to show signs of improvement, reflected by positive momentum in the PSX uncertainties surrounding the upcoming elections and the potential for political volatility, could impact the implementation of structural reforms and result in sustained economic challenges. Timely elections, a smooth transfer of power and the continuation of the IMF program will be instrumental in economic recovery which will have an impact on the overall performance of your Company.

We are pleased to inform the shareholders that during the current quarter, your Company won the Icon Award at the 17th Consumers' Choice Award 2023 and the digital transformation and technology award for its mobile application at the 11th FPCCI Awards.

The Directors would like to place on record their sincere appreciation for the hard work and dedication shown by the Management and employees of the Company during the quarter. On behalf of the Board of Directors and employees of the Company, we express our gratitude and appreciation to all our valued customers, distributors, dealers, bankers, vendors, employees and all other stakeholders for the trust and confidence reposed in the Company.

On behalf of the Board of Directors



MUSTAPHA A. CHINOY  
Chairman

Karachi: January 25, 2024

31 دسمبر 2023ء کو اختتام پذیر ششماہی کے لئے فروخت گذشتہ برس کی اسی مدت میں فروخت 19 فی صد زائد یعنی 12.9 بلین روپے رہی۔ مجموعی منافع گذشتہ برس کی اسی ششماہی میں 1,460 بلین روپے کے مقابلے میں 1,790 بلین روپے ریکارڈ ہوا۔

مذکورہ ششماہی کے لئے فروخت، مارکیٹنگ اور ایڈمنسٹریٹو اخراجات اور تجارتی قرضوں پر خسارہ گذشتہ برس کی اسی مدت میں 596 بلین روپے کے مقابلے میں 684 بلین روپے رہا۔ مذکورہ ششماہی کے لئے قرضوں پر لاگت گذشتہ برس کی اسی ششماہی میں 431 بلین روپے کے مقابلے میں 825 بلین روپے رہی۔ فنانس پر لاگت میں اضافہ بلند شرح سود اور قرضوں میں اضافے سے منسوب کیا جاتا ہے۔

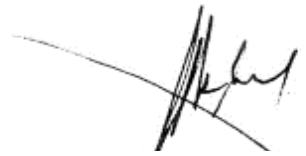
مذکورہ بالا عوامل کے باعث کمپنی نے ششماہی کا اختتام 218 بلین روپے بعد از ٹیکس سے کیا اور اس کے نتیجے میں فی حصص آمدنی 4.40 روپے فی حصص رہی جبکہ گذشتہ برس کی اسی ششماہی میں نفع بعد از ٹیکس 302 بلین روپے (فی حصص آمدنی 6.10 روپے فی حصص) رہی۔

ورلڈ بینک کے مطابق رواں سال کے لیے معاشی منظر نامہ کسی حد تک چیلنجنگ ہے اور جی ڈی پی کی شرح نمو 1.7 فی صد رہنے کی پیش گوئی کی ہے، معیشت کو توانائی کے نرخوں میں اضافے، قرضوں کے بھاری بوجھ اور جاری افراط زر کے دباؤ سے وابستہ چیلنجوں کا سامنا ہے۔ بیرونی محاذ پر کچھ مثبت پیش رفت میں آئی ایم ایف کے 700 ملین ڈالر کے قرض کی دوسری قسط کا اجراء، ایشیائی ترقیاتی بینک (اے ڈی بی) کے ساتھ 1.2 بلین ڈالر کے معاہدوں پر دستخط اور ریفرنسز اور کان کنی کے منصوبوں میں غیر ملکی سرمایہ کاری کے مختلف امکانات شامل ہیں۔ حکومت کی جانب سے اصلاحی اقدامات کے بعد روپے کی قدر میں بھی بہتری کے اشارے ملے ہیں۔ اگرچہ مارکیٹ کے جذبات میں بہتری کے اشارے ظاہر ہونا شروع ہو گئے ہیں، جو آنے والے انتخابات کے ارد گرد پی ایس ایکس کی غیر یقینی صورتحال میں مثبت رفتار اور سیاسی اتار چڑھاؤ کے امکانات سے ظاہر ہوتا ہے، ڈھانچہ جاتی اصلاحات کے نفاذ پر اثر انداز ہو سکتا ہے اور اس کے نتیجے میں پائیدار معاشی چیلنجز پیدا ہو سکتے ہیں۔ بروقت انتخابات، اقتدار کی ہموار منتقلی اور آئی ایم ایف پروگرام کا تسلسل معاشی بحالی میں معاون ثابت ہوگا جس کا اثر آپ کی کمپنی کی مجموعی کارکردگی پڑے گا۔

ہم اپنے شیئر ہولڈرز کو ازراہ مسرت مطلع کرتے ہیں کہ حالیہ ششماہی کے دوران آپ کی کمپنی نے آئی سی او ایوارڈ میں 17 ویں کنزیومر چوائس ایوارڈ 2023ء اور 11 ویں FPCCI ایوارڈ میں اپنی موبائل ایپلی کیشن کے لئے ڈیجیٹل ٹرانسفارمیشن اور ٹیکنالوجی ایوارڈ جیتا۔

ڈائریکٹرز مذکورہ مدت کے دوران کمپنی کی انتظامیہ اور ملازمین کے جذبے اور ان تھک محنت کو سراہتے ہیں۔ بورڈ آف ڈائریکٹرز اور کمپنی کے ملازمین کی جانب سے ہم اپنے تمام معزز صارفین، ڈسٹری بیوٹرز، ڈیلرز، بینکرز، وینڈرز اور اسٹیک ہولڈرز کی جانب سے ہماری کمپنی پر بھروسے اور اعتماد کے لئے خراج تحسین پیش کرتے ہیں۔

منجانب بورڈ آف ڈائریکٹرز



مصطفیٰ اے چنائے

چیرمین

کراچی: جنوری 25، 2024ء

## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Pakistan Cables Limited

### Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pakistan Cables Limited as at December 31, 2023 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarters ended December 31, 2023, and December 31, 2022 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended December 31, 2023.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Syed Muhammad Hasnain.



Chartered Accountants  
Karachi

Date: February 13, 2024

UDIN: RR202310073kz9BDvGFV


**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION  
AS AT DECEMBER 31, 2023**

	Note	(Unaudited) December 31, 2023	(Audited) June 30, 2023
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	4	15,807,016	14,444,537
Right-of-use assets		74,797	8,241
Intangible assets		9,255	11,944
Investment in associated company	9	-	78,399
Long-term loans receivable		11,597	13,621
Long-term deposits		6,392	6,444
		<u>15,909,057</u>	<u>14,563,186</u>
<b>Current assets</b>			
Stores and spares		91,139	80,013
Stock-in-trade	5	4,381,810	3,761,223
Trade debts	6	4,921,432	4,146,579
Short-term loans and advances	7	74,518	181,443
Short-term deposits and prepayments	8	74,638	59,580
Short term investment	9	87,608	-
Other receivables	10	411,841	359,884
Taxation - payments less provisions		340,193	81,376
Cash and bank balances	11	255,187	161,341
		<u>10,638,366</u>	<u>8,831,439</u>
<b>Total assets</b>		<u><u>26,547,423</u></u>	<u><u>23,394,625</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorised share capital			
100,000,000 (June 30, 2023: 50,000,000) ordinary shares of Rs. 10 each		<u>1,000,000</u>	<u>500,000</u>
Issued, subscribed and paid-up capital		495,067	495,067
Capital reserves			
Share premium reserve		1,595,139	1,595,139
Revaluation surplus on property (land and building) - net of tax		4,644,455	4,785,350
Revenue reserves			
General reserve		2,618,000	1,975,000
Un-appropriated profit		268,476	643,510
<b>Total shareholders' equity</b>		<u>9,621,137</u>	<u>9,494,066</u>
<b>Non-current liabilities</b>			
Long-term financing - secured	12	5,533,679	4,767,733
Deferred income - Government grant		532,515	564,616
Lease liabilities		61,903	2,037
Staff retirement benefits		57,242	56,936
Staff compensated absences		2,019	4,696
Deferred taxation	13	105,555	85,397
		<u>6,292,913</u>	<u>5,481,415</u>
<b>Current liabilities</b>			
Current portion of long-term financing	12	207,992	181,647
Current portion of lease liabilities		1,898	1,768
Trade and other payables	14	3,271,568	3,182,426
Short-term borrowings - secured	15	6,167,657	4,000,563
Contract liabilities		523,125	700,472
Unclaimed dividend		33,270	33,379
Accrued mark-up		427,863	318,889
		<u>10,633,373</u>	<u>8,419,144</u>
<b>Total liabilities</b>		<u>16,926,286</u>	<u>13,900,559</u>
<b>Contingencies and commitments</b>	16		
<b>Total equity and liabilities</b>		<u><u>26,547,423</u></u>	<u><u>23,394,625</u></u>

The annexed notes from 1 to 29 form an integral part of these condensed interim financial statements.

  
Chief Executive Officer

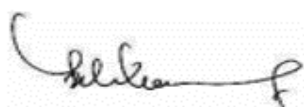
  
Chairman

  
Chief Financial Officer

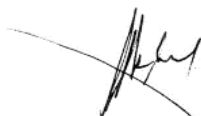
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED)  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2023**

	Note	Six months period ended		Three months period ended	
		December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
----- (Rupees in '000) -----					
Net sales	17	<b>12,889,509</b>	10,812,206	<b>6,911,919</b>	5,608,211
Cost of sales		<b>(11,099,631)</b>	(9,352,705)	<b>(5,964,055)</b>	(4,825,811)
<b>Gross profit</b>		<b>1,789,878</b>	1,459,501	<b>947,864</b>	782,400
Marketing, selling and distribution expenses	18	<b>(498,544)</b>	(382,694)	<b>(290,243)</b>	(206,271)
Administrative expenses	19	<b>(169,128)</b>	(160,992)	<b>(80,967)</b>	(81,557)
Impairment loss on trade debts	6.2	<b>(16,515)</b>	(52,029)	<b>(10,197)</b>	(40,837)
		<b>(684,187)</b>	(595,715)	<b>(381,407)</b>	(328,665)
Finance cost	20	<b>(824,840)</b>	(430,899)	<b>(454,777)</b>	(251,901)
Other expenses	21	<b>(41,611)</b>	(36,771)	<b>(25,427)</b>	(16,844)
		<b>(866,451)</b>	(467,670)	<b>(480,204)</b>	(268,745)
Other income	22	<b>46,709</b>	67,112	<b>13,156</b>	34,475
Share of profit / (reversal) from associate under the equity basis of accounting		-	1,482	<b>(8,520)</b>	2,970
<b>Profit before tax</b>		<b>285,949</b>	464,710	<b>90,889</b>	222,435
Income tax expense	23	<b>(67,978)</b>	(162,837)	<b>(9,243)</b>	(78,828)
<b>Profit after tax for the period</b>		<b>217,971</b>	301,873	<b>81,646</b>	143,607
----- (Rupees) -----					
<b>Earnings per share - basic and diluted</b>	24	<b>4.40</b>	(Restated) 6.10	<b>1.65</b>	(Restated) 2.90

The annexed notes from 1 to 29 form an integral part of these condensed interim financial statements.



**Chief Executive Officer**



**Chairman**



**Chief Financial Officer**

**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2023**

	Six months period ended		Three months period ended	
	December 31, 2023 (Rupees in '000)	December 31, 2022	December 31, 2023 (Rupees in '000)	December 31, 2022
Profit after tax for the period	217,971	301,873	81,646	143,607
<b>Other comprehensive income:</b>				
<b>Items that will not be subsequently reclassified to statement of profit or loss</b>				
Derivative financial assets on hedge instruments (net)	-	(5,524)	-	-
Related deferred tax	-	1,602	-	-
	-	(3,922)	-	-
Net gain on equity instruments designated at fair value through other comprehensive income	41,203	-	41,203	-
Share of other comprehensive income / (loss) from the investments	-	(179)	(356)	14
	41,203	(4,101)	40,847	14
Deficit on revaluation of land carried out during the year	(136,415)	-	-	-
Related deferred tax for the period	-	-	-	-
	(136,415)	-	-	-
Share of surplus on revaluation of land and building of the associated company	-	15,726	1,467	2,434
Related deferred tax for the period	4,312	(2,359)	4,092	(365)
	4,312	13,367	5,559	2,069
	(132,103)	13,367	5,559	2,069
	(90,900)	9,266	46,406	2,083
<b>Total comprehensive income - transferred to statement of changes in equity</b>	<b>127,071</b>	<b>311,139</b>	<b>128,052</b>	<b>145,690</b>

The annexed notes from 1 to 29 form an integral part of these condensed interim financial statements.

  
Chief Executive Officer

  
Chairman

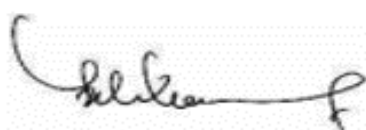
  
Chief Financial Officer



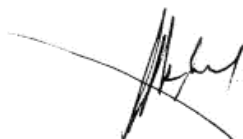
**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2023**

	Note	Six months period ended	
		December 31, 2023	December 31, 2022
<b>(Rupees in '000)</b>			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash (used in) / generated from operations	25	<b>(228,921)</b>	616,545
Gratuity paid		<b>(5,266)</b>	(758)
Finance costs paid		<b>(642,807)</b>	(297,660)
Income tax paid - net		<b>(302,324)</b>	(142,738)
Long-term loans receivable		<b>2,024</b>	(309)
Long-term deposits		<b>52</b>	(393)
Net cash (used in) / generated from operating activities		<b>(1,177,242)</b>	174,687
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure including intangible assets		<b>(1,606,928)</b>	(2,384,469)
Proceeds from disposal of fixed assets		<b>1,604</b>	9,028
Dividend received from associate		<b>-</b>	3,802
Net cash used in investing activities		<b>(1,605,324)</b>	(2,371,639)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long term loans obtained		<b>825,246</b>	4,495,641
Repayment of long term loans		<b>(95,300)</b>	(246,062)
Lease rentals paid		<b>(20,519)</b>	(1,199)
Short-term borrowings - secured		<b>1,560,000</b>	(1,736,641)
Dividend paid		<b>(109)</b>	(228,056)
Net cash generated from financing activities		<b>2,269,318</b>	2,283,683
Net (decrease) / increase in cash and cash equivalents		<b>(513,248)</b>	86,731
Cash and cash equivalents at beginning of the period		<b>(969,222)</b>	(954,956)
Cash and cash equivalents at end of the period	26	<b>(1,482,470)</b>	(868,225)

The annexed notes from 1 to 29 form an integral part of these condensed interim financial statements.



**Chief Executive Officer**



**Chairman**



**Chief Financial Officer**

**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2023**

	Share Capital	Capital reserves		Revenue reserves		Total
	Issued, subscribed and paid-up capital	Share premium reserve	Surplus on revaluation of assets - net of tax	General reserve	Un-appropriated profit	
----- (Rupees in '000) -----						
<b>Balance as at July 01, 2022</b>	355,779	1,595,139	4,790,050	1,575,000	690,318	9,006,286
<b>Total comprehensive income for the period from July 2022 to December 2022</b>						
- Profit after tax	-	-	-	-	301,873	301,873
- Other comprehensive income - net of tax	-	-	13,367	-	(4,101)	9,266
	-	-	13,367	-	297,772	311,139
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(8,791)	-	8,791	-
Transfer to general reserve for the year ended June 30, 2022	-	-	-	400,000	(400,000)	-
<b>Transactions with owners of the Company - Distribution</b>						
Final cash dividend for the year ended June 30, 2022 @ Rs. 6.50 per share	-	-	-	-	(231,257)	(231,257)
15% bonus shares issued - for the year ended June 30, 2022	53,367	-	-	-	(53,367)	-
	53,367	-	-	-	(284,624)	(231,257)
<b>Balance as at December 31, 2022</b>	<u>409,146</u>	<u>1,595,139</u>	<u>4,794,626</u>	<u>1,975,000</u>	<u>312,257</u>	<u>9,086,168</u>
<b>Balance as at July 01, 2023</b>	<b>495,067</b>	<b>1,595,139</b>	<b>4,785,350</b>	<b>1,975,000</b>	<b>643,510</b>	<b>9,494,066</b>
<b>Total comprehensive income for the period from July 2023 to December 2023</b>						
- Profit after tax	-	-	-	-	217,971	217,971
- Other comprehensive income - net of tax	-	-	(132,103)	-	41,203	(90,900)
	-	-	(132,103)	-	259,174	127,071
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(8,792)	-	8,792	-
Transfer to general reserve for the year ended June 30, 2023	-	-	-	643,000	(643,000)	-
<b>Balance as at December 31, 2023</b>	<u><u>495,067</u></u>	<u><u>1,595,139</u></u>	<u><u>4,644,455</u></u>	<u><u>2,618,000</u></u>	<u><u>268,476</u></u>	<u><u>9,621,137</u></u>

The annexed notes from 1 to 29 form an integral part of these condensed interim financial statements.

  
Chief Executive Officer

  
Chairman

  
Chief Financial Officer

**NOTES TO AND FORMING PART OF CONDENSED INTERIM  
FINANCIAL STATEMENTS (UNAUDITED)  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2023**

**1. LEGAL STATUS AND OPERATIONS**

Pakistan Cables Limited ("the Company") was incorporated in Pakistan as a private limited company on April 22, 1953 under Companies Act, 1913 (now the Companies Act, 2017) and in 1955 it was converted into a public limited company in which year it also obtained a listing on the Pakistan Stock Exchange. The Company is engaged in the business of copper rods, wires, cables and conductors, aluminium extrusion profiles, wiring accessories and PVC compounds.

The registered office of the Company is situated at 11.15 acres of land at B/21, S.I.T.E., Karachi, Pakistan and head office of the Company is situated at 1st Floor, Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. In addition, it also has a land of 42 acres at K-23, Nooriabad, Sindh and 3.9 acres at C-246 and C-247 Nooriabad, Sindh. The Company has also regional and branch offices located in Lahore, Faisalabad, Rawalpindi, Multan, Peshawar and Abbottabad.

**2. BASIS OF PRESENTATION**

**2.1 Statement of compliance**

**2.1.1** These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

**2.1.2** These condensed interim financial statements are unaudited and are being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange Limited. These condensed interim financial statements comprise of the statement of financial position as at December 31, 2023, statement of profit or loss, statement of comprehensive income, statement of cash flows and statement of changes in equity for the six months period ended December 31, 2023.

**2.1.3** The comparative statement of financial position presented in these condensed interim financial statements as at June 30, 2023 has been extracted from the audited financial statements of the Company for the year ended June 30, 2023, whereas the comparative statement of profit or loss, statement of profit or loss and other comprehensive income, statement of cash flows and statement of changes in equity for the six months period ended December 31, 2022 have been extracted from the unaudited condensed interim financial statements for the period then ended.

**2.1.4** These condensed interim financial statement does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended June 30, 2023.

## **2.2 Basis of measurement**

These condensed interim financial statements have been prepared under the historical cost convention except as disclosed otherwise.

## **2.3 Functional and presentation currency**

These condensed interim financial statements are presented in Pakistan Rupee which is also the Company's functional currency and all financial statements presented in Pakistan rupee have been rounded off to the nearest thousand, unless otherwise stated.

## **3. ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2023.

### **3.1 Accounting estimates, judgements and financial risk management**

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2023.

	<b>(Unaudited) December 31, 2023</b>	<b>(Audited) June 30, 2023</b>
<b>4. PROPERTY, PLANT AND EQUIPMENT</b>	<b>(Rupees in '000)</b>	
Operating fixed assets	<b>7,682,712</b>	7,200,107
Capital work-in-progress	<b>8,124,304</b>	7,244,430
	<b><u>15,807,016</u></b>	<b><u>14,444,537</u></b>

The additions and disposals in property, plant and equipment during the period are as under:

		<b>Six months period ended</b>	
		<b>(Unaudited) December 31, 2023</b>	<b>(Unaudited) December 31, 2022</b>
		<b>(Rupees in '000)</b>	
<b>Additions</b>			
Land		-	91,700
Plant and machinery		<b>60,332</b>	5,171
Office equipment and appliances		<b>10,749</b>	17,312
Vehicles		<b>158</b>	16,551
Others		<b>13,401</b>	902
Capital work-in-progress	4.1	<b><u>1,522,288</u></b>	<u>2,252,833</u>
		<b><u>1,606,928</u></b>	<b><u>2,384,469</u></b>

<b>Six months period ended</b>	
<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>December 31,</b>	<b>December 31,</b>
<b>2023</b>	<b>2022</b>
<b>(Rupees in '000)</b>	

**Disposals - Net book value**

Vehicles [cost Rs. 13.79 million (December 31, 2022: Rs. 6.29 million)]

<b>460</b>	<b>632</b>
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Plant and machinery and others  
[cost Rs. 0.41 million (December 31, 2022: Rs. 13.59 million)]

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Transfer from Capital work-in-progress

<b>679,875</b>	<b>32,929</b>
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4.1 This represents the purchase of plant and machinery, building and others.

**5. STOCK-IN-TRADE**

Note	<b>December 31,</b>	June 30,
	<b>2023</b>	<b>2023</b>
<b>(Rupees in '000)</b>		

Raw materials [including Rs. 973.73 million in transit (June 30, 2023: Rs. 588.32 million)]

5.1	<b>2,141,067</b>	1,833,785
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Work-in-process

5.2	<b>752,965</b>	786,361
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Finished goods

5.3	<b>1,412,163</b>	1,096,209
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Scrap

	<b>75,615</b>	44,868
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<b>4,381,810</b>	<b>3,761,223</b>
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5.1 Raw material includes slow moving items amounting to Rs. 32.07 million (June 30, 2023: Rs. 32.07 million) against which provision has been made.

5.2 Work-in-process includes slow moving items amounting to Rs. 24.56 million (June 30, 2023: Rs. 34.75 million) stated at their net realizable values against their cost of Rs. 51.80 million (June 30, 2023: Rs. 63.56 million).

5.3 Finished goods include slow moving items amounting to Rs. 21.01 million (June 30, 2023: Rs. 69.23 million) stated at their net realizable values against their cost Rs. 53.47 million (June 30, 2023: Rs. 117.27 million).

Note	<b>(Unaudited)</b>	<b>(Audited)</b>
	<b>December 31,</b>	June 30,
	<b>2023</b>	<b>2023</b>
<b>(Rupees in '000)</b>		

**6. TRADE DEBTS**

**Unsecured and non-interest bearing**

Due from related parties

6.1	<b>684,867</b>	421,521
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Others

<b>4,296,231</b>	3,777,194
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<b>4,981,098</b>	4,198,715
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Allowance for expected credit losses

6.2	<b>(59,666)</b>	(52,136)
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<b>4,921,432</b>	<b>4,146,579</b>
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	<b>(Unaudited)</b> <b>December 31,</b> <b>2023</b>	<b>(Audited)</b> <b>June 30,</b> <b>2023</b>
	<b>(Rupees in '000)</b>	
<b>6.1</b>		
The related parties from whom the debts are due are as under:		
Intermark (Private) Limited	<b>682,124</b>	420,876
Fauji Fertilizer Company Limited	-	411
Aga Khan Cultural Service Pakistan	<b>2,359</b>	-
International Industries Limited	<b>384</b>	234
	<b>684,867</b>	421,521
<b>6.2</b>		
<b>Allowance for expected credit losses</b>		
Balance as on July 01	<b>52,136</b>	53,185
Provision / (reversal) during the period / year - net	<b>16,515</b>	(1,049)
Trade debts balances written off during the period	<b>(8,985)</b>	-
	<b>59,666</b>	52,136
<b>7.</b>		
<b>SHORT-TERM LOANS AND ADVANCES</b>		
Current portion of long terms loans	<b>6,236</b>	6,537
Advances to Suppliers	<b>57,439</b>	170,693
Short-term advances to employees	<b>10,843</b>	4,213
	<b>74,518</b>	181,443
<b>8.</b>		
<b>SHORT-TERM DEPOSITS AND PREPAYMENTS</b>		
Deposits	<b>20,411</b>	14,668
LC margin on imports	<b>23,013</b>	30,103
Prepayments	<b>31,214</b>	14,809
	<b>74,638</b>	59,580
<b>9.</b>		
<b>SHORT TERM INVESTMENT</b>		
International Industries Limited (IIL) 633,600 (June 30, 2023: 633,600) fully paid ordinary shares of Rs.10 each [market value of Rs. 87.60 million (June 30, 2023: Rs. Rs. 46.40 million)]		
International Industries Limited	<b>87,608</b>	-
<b>9.1</b>		
During the period, the Board of Directors of the Company reassessed its position with regard to its investment in IIL and considering the Company's shareholding in IIL, the Company has recategorised its investment in IIL from investment in associate to investment under Fair Value through OCI (FVOCI). The impacts of this recategorisation have been incorporated in the current period and has accordingly recognised a loss of Rs. 21.37 million net of deferred tax (loss on recategorisation of investment: Rs. 31.99 million & related deferred tax: Rs. 10.62 million) in these interim financial statements. The loss represents difference in the market value and the carrying value of the investment as at July 01, 2023. As at December 31, 2023, the investment has been revalued at its current fair value (Level 1) and a gain of Rs. 41.20 million has been recognised in OCI.		

	Note	(Unaudited) December 31, 2023 (Rupees in '000)	(Audited) June 30, 2023
<b>10. OTHER RECEIVABLES - considered good</b>			
Sales tax receivable		364,546	304,578
Receivable from staff pension fund - related party		29,999	30,989
Margin against guarantee - related party		16,835	23,684
Others		461	633
		<u>411,841</u>	<u>359,884</u>
<b>11. CASH AND BANK BALANCES</b>			
Current accounts - local currency		141,445	46,562
- foreign currency		100,096	101,765
Saving account - local currency	11.1	13,523	12,610
Cash in hand		123	404
		<u>255,187</u>	<u>161,341</u>
<b>11.1</b>	The profit and loss sharing bank balance carry profit at the rate of 20.50% (June 30, 2023: 19.50%) per annum.		
		(Unaudited) December 31, 2023 (Rupees in '000)	(Audited) June 30, 2023
<b>12. LONG-TERM FINANCING - secured</b>			
<b>Loans from conventional financial institutions</b>			
Long-Term Finance Facility	12.2	4,417,282	3,838,439
SBP Refinance - renewable energy	12.3	118,664	99,549
Temporary Economic Refinance Facility (TERF)	12.4	1,505,038	1,519,643
		<u>6,040,984</u>	<u>5,457,631</u>
<b>Loans from Islamic financial institutions</b>			
Long Term Finance Facilities		174,579	-
Islamic Temporary Economic Refinance Facility (ITERF)	12.4	134,511	131,498
		<u>6,350,074</u>	<u>5,589,129</u>
Less: Deferred income - Government grant		(608,403)	(639,749)
<b>Less: Current portion of long-term financing</b>			
<b>Conventional financial institutions</b>			
Long-Term Finance Facility		(68,750)	(91,250)
Temporary Economics Refinance Facility (TERF)		(124,314)	(80,768)
		<u>(193,064)</u>	<u>(172,018)</u>
<b>Loans from Islamic financial institutions</b>			
Islamic Temporary Economic Refinance Facility (ITERF)		(14,928)	(9,629)
		<u>(207,992)</u>	<u>(181,647)</u>
		<u>5,533,679</u>	<u>4,767,733</u>

**12.1** Long-term loans have been obtained for the purpose of capital expenditure which are secured against mortgage of land and building and hypothecation of specific plant and machinery. The Company has also availed long-term loans against various refinancing schemes of State Bank of Pakistan (SBP) which includes Temporary Economic Refinance Facility (TERF) and against Renewable Energy Scheme.

**12.2** Long-term loans of Rs. 3,650 million has been obtained for capital expenditure which are secured against mortgage of land and building at K-23, Nooriabad thereon (charge of Rs. 4,867 million). The total amount outstanding against these loans are Rs. 3,650 million as on December 31, 2023 (June 30, 2023: 3,650 million). Rate of markup on the above loans ranges between 22.31% per annum and 24.10% per annum (June 30, 2023: 21.49% per annum and 22.58% per annum). These are repayable in half yearly equal instalments of Rs. 107.14 million, Rs. 62.50 million and quarterly installment of Rs. 41.07 million commencing from March 07, 2025, March 30, 2025 and March 12, 2025 respectively. The facility available under the above arrangement amounted to Rs. 3,650 million of which the amount remained unutilised as at December 31, 2023 was Nil (June 30, 2023: Nil).

The Company has also obtained a syndicate term finance facility of Rs. 4,000 million from MCB Bank Limited with consortium of various financial institutions (June 30, 2023: Nil). This facility is secured against a mortgage of Land & Building at B-21 SITE Karachi and against hypothecation of specific plant & machinery. The total amount outstanding against the above facility amounts to Rs. 821.5 million as on December 31, 2023 (June 30, 2023: Nil). Rate of markup on these loans is at 22.51% per annum (June 30, 2023: Nil).

The Company has also obtained certain long-term loans for the purpose of capital expenditure which are secured against hypothecation of specific items of plant and machinery (charge of Rs. 368 million). The total amount outstanding against these loans amounts to Rs. 120.3 million as on December 31, 2023 (June 30, 2023: Rs. 188.40 million). Rate of markup on these loans ranged between 21.50% per annum to 22.51% per annum (June 30, 2023: 18.10% per annum to 22.96% per annum). These loans are for five years period from the date of disbursement and are repayable in sixteen quarterly equal principal installments of Rs. 17.18 million and thirty six quarterly average principal installments of Rs. 22.82 million commencing from December 28, 2021. The facility available under the above arrangement amounted to Rs. 275 million of which the amount of Rs. 155 million has been paid and the amount remained unutilised as at that December 31, 2023 was Rs. 120 million (June 30, 2023: facility available of Rs. 650 million of which amount remained unutilised at June 30, 2023 was Rs. 125 million).

**12.3** In addition to the above, the Company has also obtained long-term loan of Rs. 116.23 million against SBP Renewable Energy Scheme (June 30, 2023: Rs. 98 million). The rate of markup on this loan is at 3.50% per annum (June 30, 2023: 3.50% per annum). This loan is secured against hypothecation of specific plant and machinery for a 10 year period.

**12.4** In addition to the above, the Company has also obtained long-term loan of Rs. 1,624.15 million against Temporary Economic Refinance Facility (TERF) under SBP refinance scheme (June 30, 2023: Rs. 1,624.15 million). The rate of markup on these loans ranged between 1.50% per annum to 2.50% per annum (June 30, 2023: 1.50% per annum to 2.50% per annum). These loans are secured against hypothecation of specific plant and machinery for a 10 year period.



		(Unaudited) December 31, 2023 (Rupees in '000)	(Audited) June 30, 2023
<b>13. DEFERRED TAXATION</b>			
<b>Taxable temporary difference on</b>			
Accelerated tax depreciation		90,980	51,699
Surplus on revaluation of building on leasehold land		111,222	114,812
Share of surplus on revaluation of land and building of the associated Company		-	4,312
Share of profit of an equity accounted associated Company		-	10,617
		<u>202,202</u>	<u>181,440</u>
<b>Deductible temporary differences on</b>			
Provision for staff retirement benefit		(16,610)	(16,520)
Provision for doubtful debts		(17,303)	(15,120)
Provision for slow-moving stores and spares		(5,922)	(5,689)
Provision for import levies and other provisions		(56,812)	(58,714)
		<u>(96,647)</u>	<u>(96,043)</u>
<b>Deferred taxation</b>		<u>105,555</u>	<u>85,397</u>
<b>14. TRADE AND OTHER PAYABLES</b>			
Creditors		1,719,647	1,605,786
Accrued expenses		625,569	713,355
Salary and wages payable		24,291	28,431
Accrual for import levies		728,440	649,785
Payable to staff provident fund - related party		6,362	4,981
Workers' profit participation fund		17,088	61,887
Workers' welfare fund		19,379	22,078
Current portion of deferred income - Government grant		75,888	75,133
Security deposits from distributors and employees		6,139	6,369
Withholding income tax payable		46,196	12,120
Others		2,569	2,501
		<u>3,271,568</u>	<u>3,182,426</u>
<b>15. SHORT-TERM BORROWINGS - secured</b>			
Running musharka under Shariah arrangements	15.1	1,192,686	801,175
Running finances under mark-up arrangements	15.2	544,971	329,388
Running finances from banks		<u>1,737,657</u>	<u>1,130,563</u>
Short term finances under mark-up arrangements	15.3	4,430,000	2,870,000
		<u>6,167,657</u>	<u>4,000,563</u>

### **15.1 Running musharka under Shariah arrangements**

Running Musharaka under Shariah arrangement carries mark-up at the rate of 22.01% per annum to 22.86% per annum (June 30, 2023: 21.80% per annum to 22.18% per annum) and the available facility is Rs. 2,400 million (June 30, 2023: Rs. 1,250 million). At December 31, 2023, the facility unutilised was Rs. 1,207 million (June 30, 2023: Rs. 449 million).

### **15.2 Running finances under mark-up arrangements**

The Company has also arranged short-term running finance facilities under mark-up arrangements from certain banks. The overall facility for these running finances under mark-up arrangements amounts to Rs. 7,900 million (June 30, 2023: Rs. 5,150 million). Rate of mark-up on these running finance facilities under mark-up arrangements ranges between 22.41% per annum to 23.61% per annum net of prompt payment rebate (June 30, 2023: 22.20% per annum to 22.94% per annum). The facilities will expire between December 31, 2023 to December 31, 2024 and are renewable.

### **15.3 Short term finances under mark-up arrangement**

Amount outstanding against the short term finance facilities as at December 31, 2023 was Rs. 4,430 million (June 30, 2023: Rs. 2,870 million) against the available facilities of Rs. 9,895 million (June 30, 2023: Rs. 6,145 million). This includes facilities earmarked out of the total running finance facilities obtained from banks. Mark-up on short term finance is agreed at each disbursement and as at December 31, 2023, it was ranging between 21.42% per annum to 22.41% per annum (June 30, 2023: 21.52% per annum to 22.49% per annum).

### **15.4 Other facilities**

The facility for opening letters of credit and guarantees as at December 31, 2023 amounted to Rs. 10,700 million including Rs. 2,350 million relating to the guarantees (June 30, 2023: Rs. 8,200 million including Rs. 2,050 million relating to the guarantees) of which the amount remained unutilised as at December 31, 2023 was Rs. 7,493 million including Rs. 804 million relating to the guarantees (June 30, 2023: Rs. 5,106 million including Rs. 589 million relating to the guarantees).

### **15.5 Securities**

These above arrangements are secured by way of joint pari passu hypothecation over stocks, stores and spares and present and future trade debts of the Company of Rs. 11,225 million and a ranking charges of Rs. 100 million, Rs. 145 million, Rs. 665 million, Rs. 200 million, Rs. 350 million, Rs. 400 million, Rs. 550 million, Rs. 667 million, Rs. 1,333 million, Rs. 667 million and Rs. 1,333 million for facilities availed from Bank Al Habib Limited, Habib Bank Limited, Meezan Bank Limited, Bank Islami Pakistan Limited, National Bank of Pakistan, JS Bank Limited, Bank AL Falah Limited, Allied Bank Limited, Askari Bank Limited, Faysal Bank Limited, and The Bank of Punjab respectively, which will be upgraded to first Joint Pari Passu Charge.

## 16. CONTINGENCIES AND COMMITMENTS

### 16.1 Contingencies

- a) The Company has issued to the Collector of Customs post dated cheques amounting to Rs. 5.40 million (June 30, 2023: Rs. 5.40 million) against partial exemption of import levies.
- b) Bank guarantees amounting to Rs. 1,546 million (June 30, 2023: Rs. 1,461 million) have been given to various parties for contract performance, tender deposits, import levies, etc.

### 16.2 Commitments

- a) Aggregate commitments for capital expenditure as at December 31, 2023 amounted to Rs. 1,200.22 million (June 30, 2023: Rs. 1,351.42 million).
- b) Commitments under letters of credit for the import of raw materials, etc. (non-capital expenditure) as at December 31, 2023 amounted to Rs. 1,592.95 million (June 30, 2023: Rs. 1,412.63 million). These are in respect of the letters of credit opened before the period end but no shipment by then had been made.

<b>Six months period ended</b>	
<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>December 31,</b>	<b>December 31,</b>
<b>2023</b>	<b>2022</b>
<b>(Rupees in '000)</b>	

## 17. NET SALES

Gross local sales	<b>14,179,240</b>	12,401,759
Export sales	<b>921,883</b>	227,885
	<b>15,101,123</b>	12,629,644
Sales tax	<b>(2,211,614)</b>	(1,817,438)
	<b>12,889,509</b>	10,812,206

### 17.1 Disaggregation of revenue

As required for the condensed interim financial statements, the Company disaggregated revenue recognised from contracts with customers into categories that depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

In the following table, revenue is disaggregated by primary geographical markets, major product lines and sales channels:

	<b>Six months period ended</b>	
	<b>(Unaudited) December 31, 2023</b>	<b>(Unaudited) December 31, 2022</b>
<b>Primary geographical markets</b>	<b>(Rupees in '000)</b>	
Pakistan	11,967,626	10,584,321
Asia (other than Pakistan)	36,147	5,844
North America	261,697	9,456
South America	6,202	-
Middle East	98,634	-
Africa	519,203	212,585
	<b>12,889,509</b>	<b>10,812,206</b>
<b>Major products lines</b>		
Wire and Cables	12,714,458	10,662,267
Aluminium profile business	175,051	149,939
	<b>12,889,509</b>	<b>10,812,206</b>
<b>Sales channels</b>		
Goods sold:		
- directly to consumers	10,731,614	9,088,487
- through intermediaries	2,157,895	1,723,719
	<b>12,889,509</b>	<b>10,812,206</b>

## 18. MARKETING, SELLING AND DISTRIBUTION EXPENSES

Carriage and forwarding expenses	134,933	135,680
Salaries, wages and benefits	97,125	99,004
Advertising and publicity	176,663	75,014
Training, travelling and entertainment	34,899	26,812
Depreciation	11,666	8,891
Rent, rates and taxes	8,636	8,121
Depreciation on right-of-use assets	6,106	6,049
Fuel and power	7,152	5,027
Repairs and maintenance	3,798	2,589
Communication and stationary	1,825	1,953
Subscriptions	1,442	1,637
Insurance	1,434	1,509
Commission	-	172
Other expenses	12,865	10,236
	<b>498,544</b>	<b>382,694</b>

	<b>Six months period ended</b>	
	<b>(Unaudited) December 31, 2023</b>	<b>(Unaudited) December 31, 2022</b>
	<b>(Rupees in '000)</b>	
<b>19. ADMINISTRATIVE EXPENSES</b>		
Salaries, wages and benefits	<b>87,478</b>	89,446
Repairs and maintenance	<b>12,310</b>	9,604
Legal and professional	<b>13,845</b>	8,481
Donation and CSR	<b>3,232</b>	8,470
Training, travelling and entertainment	<b>13,032</b>	8,234
Depreciation	<b>8,187</b>	8,090
Communication and stationary	<b>8,285</b>	7,851
Fuel and power	<b>7,154</b>	5,097
Security expense	<b>2,575</b>	3,805
Depreciation on right-of-use assets	<b>3,873</b>	3,756
Auditors' remuneration	<b>2,036</b>	2,135
Insurance	<b>2,596</b>	1,508
Amortization	<b>199</b>	1,197
Other expenses	<b>4,326</b>	3,318
	<b><u>169,128</u></b>	<u>160,992</u>
<b>20. FINANCE COST</b>		
Mark-up on finances under mark-up arrangements	<b>522,088</b>	322,916
Mark-up on finances under a shariah compliance arrangement	<b>183,561</b>	46,202
Mark-up on finances under export finance scheme	-	2,276
Mark-up on lease liability	<b>3,980</b>	796
Mark-up on SBP refinance schemes	<b>69,079</b>	47,114
Mark-up on distributors deposit	<b>150</b>	150
Un-winding of provision for GID cess	<b>1,309</b>	2,705
Exchange loss / (gain)	<b>23,166</b>	(2,688)
Bank charges	<b>21,507</b>	11,428
	<b><u>824,840</u></b>	<u>430,899</u>

		<b>Six months period ended</b>	
		<b>(Unaudited)</b>	<b>(Unaudited)</b>
		<b>December 31,</b>	<b>December 31,</b>
		<b>2023</b>	<b>2022</b>
		<b>(Rupees in '000)</b>	
<b>21.</b>	<b>OTHER EXPENSES</b>		
	Workers' profit participation fund	<b>17,088</b>	24,956
	Workers' welfare fund	<b>7,301</b>	9,461
	Liquidated damages for late deliveries	<b>17,222</b>	2,354
		<b>41,611</b>	36,771
<b>22.</b>	<b>OTHER INCOME</b>		
	Amortisation of government grant	<b>38,081</b>	31,815
	Gain on disposal of fixed assets	<b>1,143</b>	8,396
	Profit on bank deposits and Term deposits receipt & others	<b>10,175</b>	1,281
	Sale of general scrap	<b>28,037</b>	25,620
	Dividend income	<b>1,267</b>	-
	Loss on recategorisation of investment in associate	<b>(31,994)</b>	-
		<b>46,709</b>	67,112
<b>23.</b>	<b>TAXATION</b>		
	Current - for the period	<b>68,593</b>	189,472
	- prior years	<b>(25,086)</b>	-
	Deferred tax - net	<b>24,471</b>	(26,635)
		<b>67,978</b>	162,837
<b>24.</b>	<b>EARNINGS PER SHARE - basic and diluted</b>		
	Profit after tax for the period	<b>217,971</b>	301,873
		<b>(Number of shares in '000)</b>	
	Weighted average number of ordinary shares outstanding during the period	<b>49,507</b>	49,507
		<b>(Rupees)</b>	
		<b>(Restated)</b>	
	Earnings per share - basic and diluted	<b>4.40</b>	6.10

		<b>Six months period ended</b>	
		<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>25.</b>	<b>CASH (USED IN) / GENERATED FROM OPERATIONS</b>	<b>Note</b>	<b>December 31, 2022</b>
		<b>December 31, 2023</b>	<b>December 31, 2022</b>
		<b>(Rupees in '000)</b>	
	Profit before tax	<b>285,949</b>	464,710
	Adjustments for non cash charges and other items:		
	- Depreciation on property, plant and equipment	<b>107,343</b>	87,096
	- Depreciation on right-of-use asset	<b>9,979</b>	9,805
	- Amortization of intangible assets	<b>2,919</b>	4,162
	- Amortization of government grant	<b>(38,081)</b>	(31,815)
	- Provision for staff retirement benefits	<b>5,572</b>	4,529
	- Other long-term employee benefits - net	<b>(2,677)</b>	(2,168)
	- Gain on disposal of fixed assets	<b>(1,143)</b>	(8,396)
	- Share of profit from associate	<b>-</b>	(1,482)
	- Finance costs	<b>824,840</b>	430,899
	- Loss on recategorisation of investment in associate	<b>31,994</b>	-
	- Working capital changes	<b>(1,455,616)</b>	(340,795)
		<b>(228,921)</b>	<b>616,545</b>
<b>25.1</b>	<b>Working capital changes:</b>		
	(Increase) / decrease in current assets		
	- Stores and spares	<b>(11,126)</b>	(17,410)
	- Stock-in-trade	<b>(620,587)</b>	1,058,111
	- Trade debts	<b>(774,853)</b>	(539,958)
	- Short-term loans and advances	<b>106,925</b>	15,652
	- Short-term deposits and payments	<b>(15,058)</b>	(63,346)
	- Other receivables	<b>(51,957)</b>	(115,227)
		<b>(1,366,656)</b>	337,822
	(Decrease) / increase in current liabilities		
	- Trade and other payables	<b>88,387</b>	(610,150)
	- Contract liabilities	<b>(177,347)</b>	(68,467)
		<b>(88,960)</b>	(678,617)
		<b>(1,455,616)</b>	(340,795)
<b>26.</b>	<b>CASH AND CASH EQUIVALENTS</b>		
	Cash and cash equivalents comprise of the following items:		
	Cash and bank balances	<b>255,187</b>	186,635
	Running finances from banks	<b>(1,737,657)</b>	(1,054,860)
		<b>(1,482,470)</b>	(868,225)

## 27. TRANSACTIONS WITH RELATED PARTIES

Parties which are related to the Company in pursuit of IAS 24 'Related Party Disclosures' including associates, staff retirement benefit plans and key management personnel are considered for disclosure of related party transactions.

Transactions and balances with related parties

Name of the related party	Relationship shareholding	Nature of transactions and balances	Six months period ended	
			December 31, 2023	December 31, 2022
			(Rupees in '000)	
Cherat Cement Limited	Common directorship	Sale of goods	15,651	-
Intermark (Pvt) Limited	Associate	Sale of goods	939,341	779,637
		Amount due at the period-end	682,124	397,674
International Industries Limited	Associate	Sale of goods	2,299	1,012
		Sharing of expense	1,556	5,911
		Purchase of goods, services & materials	28,407	180
		Dividend received	1,267	3,802
		Dividend paid	-	39,601
		Proportionate share of changes in equity	-	17,029
		Amount due at the period-end	384	186
ILL Construction Solutions Private Limited	Associate	Purchase of goods, services & materials	45,639	345,787
International Steels Limited	Associate	Sale of goods	11,895	9,242
		Purchase of goods, services & materials	4,229	50,219
		Sharing of expense	9,526	1,968
		Amount due at the period-end	-	1,726
Fauji Fertilizer Company Limited	Common directorship	Sale of goods	9,258	19,385
		Amount due at the period-end	-	4,939
Atlas Insurance Limited	Common directorship	Insurance premium expense	504	553
		Security deposit / Cash margin	12,468	5,197
Agha Steel Industries	Common directorship	Sale of goods	5,600	-
Aga Khan Cultural Service Pakistan	Common directorship	Sale of goods	4,076	-
		Amount due at the period-end	2,359	-
Jubilee General Insurance Company Limited	Common directorship	Insurance premium expense	42,889	-
		Insurance claim received	5,317	-
Jubilee Life Insurance Company Limited	Common directorship	Insurance premium expense	5,818	4,195
		Insurance claim received	500	1,244
Shirazi Investments (Private) Limited	Common directorship	Dividend paid	-	9,750
State Life Insurance Corp. of Pakistan	Common directorship	Office rent	52	87
		Dividend paid	-	16,324
Pakistan society for training and development	Common directorship	Purchase of goods, services & materials	95	162
Pakistan Cables Limited - Staff Provident Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plan	15,869	12,694
Pakistan Cables Limited - Staff Pension Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plans	990	-
Board of Directors (executive and non-executive) and Key Management Personnel	Key management personnel	Remuneration	52,904	61,275
		Directors' fees	2,500	725
		Dividend paid	-	68,258
Workers' Profit Participation Fund	Staff benefit plan	Net charge in respect of staff benefit plan	17,088	24,956



- 27.1** Remuneration of key management personnel are in accordance with their terms of employment.
- 27.2** Contributions to defined contribution plan (provident fund) are made as per the terms of employment and contribution to / charge for the defined benefit plan (pension scheme) are in accordance with the actuarial advice.
- 27.3** Other transactions are at agreed terms.

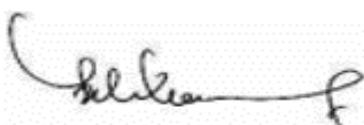
## **28. OPERATING SEGMENTS**

These condensed interim financial statements have been prepared on the basis of single reportable segment.

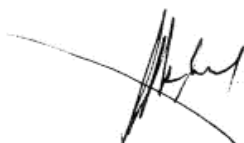
- 28.1** Revenue from cables & wires represents 98.6% (June 30, 2023: 98.5%) of total revenue of the Company.
- 28.2** Sales represent local sales of Rs. 11,967.6 million (December 31, 2022: Rs. 10,584.32 million) and export sales of Rs. 921.9 million (December 31, 2022: Rs. 227.89 million). The export represents sales to Africa amounting to Rs. 519.2 million (December 31, 2022: sales to Africa amounting to Rs. 212.59 million), Asia amounting to Rs. 36.15 million (December 31, 2022: sales to Asia amounting to Rs. 5.84 million), North America amounting to Rs. 261.70 million (December 31, 2022: sales to North America to 9.46 million), South America amounting to Rs. 6.20 million (December 31, 2022: sales to South America Rs. Nil) and Middle East amounting to Rs. 98.63 million (December 31, 2022: sales to Middle East Rs. Nil)
- 28.3** All non-current assets of the Company at December 31, 2023 are located in Pakistan. The Company does not have any customer having sales of 10% or more during the period (June 30, 2023: Nil).

## **29. DATE OF AUTHORISATION FOR ISSUE**

These condensed interim financial statements were authorised for issue on January 25, 2024 by the Board of Directors of the Company.



**Chief Executive Officer**



**Chairman**



**Chief Financial Officer**

