Condensed Interim
Financial Statements
(Un-audited)
For the six months period
ended 31 December 2023





### **Board of Directors**

Mr. Sohail Inam Ellahi Chairman Mr. Pervez Inam Director Mr. Fawad Salim Malik Director Brig. Naveed Nasar Khan (Retd) Director Mr. Ismail H. Ahmed Director Mr. Jan Ali Khan Junejo Director Mr. Naeem Ali Muhammad Munshi Director Ms. Naueen Ahmed Director Brig. Haris Nawaz (Retd) Director

Mr. Mahfuz-ur-Rahman Pasha Chief Executive Officer

### **Company Secretary**

Ms. Mehreen Usama

### **Audit Committee**

Mr. Ismail H. Ahmed Chairman
Mr. Pervez Inam Member
Brig. Naveed Nasar Khan (Retd) Member
Mr. Naeem Ali Muhammad Munshi Member
Ms. Naueen Ahmed Member
Ms. Farah Farooq Secretary

### **Human Resource and Remuneration Committee**

Mr. Jan Ali Khan Junejo Chairman
Mr. Sohail Inam Ellahi Member
Mr. Pervez Inam Member
Mr. Ismail H. Ahmed Member
Ms. Naueen Ahmed Member
Mr. Mahfuz-ur-Rahman Pasha Member
Ms. Mehreen Usama Secretary

### **Risk Management Committee**

Mr. Jan Ali Khan Junejo Chairman
Mr. Sohail Inam Ellahi Member
Mr. Fawad Salim Malik Member
Mr. Ismail H. Ahmed Member
Mr. Naeem Ali Muhammad Munshi Member
Ms. Naueen Ahmed Member

### **Senior Management**

Mr. Mahfuz-ur-Rahman Pasha Chief Executive Officer
Lt. Col. Saleem Ahmed Zafar (Retd) Chief Operating Officer
Ms. Mehreen Usama Chief Financial Officer
Lt. Col. Farhat Parvez Kayani (Retd) General Manager Punjab
Ms. Farah Farooq Head of Audit

### **Credit Rating Agency**

VIS Credit Rating Co. Ltd.

### **Entity Rating:**

- A- (Single A Minus) for Medium to Long term
- A-2 (A -Two) for Short term
- Outlook Stable

# **Company Information**

### **Auditors**

M/s. BDO Ebrahim & Co. Chartered Accountants

2nd Floor, Block C Lakson Square Building No. 1

Sarwar Shaheed Road

Karachi-74200.

### **Legal Advisor**

M/s. Mohsin Tayebaly & Company

2nd Floor, Dime Centre

BC-4, Block # 9, Kehkashan, Clifton

Karachi-75600

Tel #: (92-21) 111-682-529

### **Shariah Advisor**

M/S Alhamd Shariah Advisory Services (Pvt) Ltd.

### Bankers

### Islamic banks

Albaraka Bank (Pakistan) Limited

MCB Islamic Bank

### Conventional banks

Allied Bank Limited

Askari Commercial Bank Limited

Bank Al-Falah Limited
Bank Al Habib Limited
Bank of Punjab
Habib Bank Limited
JS Bank Limited
MCB Bank Limited

Silkbank Limited Soneri Bank Limited

National Bank of Pakistan

### **Registered Office**

**UNIBRO** House

Ground and Mezzanine Floor,

Plot No. 114, 9th East Street, Phase I DHA

Karachi-75500. P.O. Box # 12215

Tel #: (92-21) 35820301, 35820966

35824401, 35375986-7

Fax #: (92-21) 35820302, 35375985
E-mail: pgl@pakgulfleasing.com
Website: www.pakgulfleasing.com

### **Branch Office**

202, 2nd Floor, Divine Mega II,

Opp. Honda Point, New Airport Road, Lahore

Tel #: (92-42) 35700010 Fax #: (92-42) 35700011

### Registrar/Share Transfer Office

THK Associate (Pvt.) Limited

Plot No. C-32, Jami Commercial Street2

DHA Phase VII, Karachi

Tel #: 92 (21) 111-000-322 Fax #: 92 (21) 34168271

### **DIRECTORS' REPORT**

### Dear Shareholders

The Directors of your Company are pleased to present before you the unaudited condensed interim financial Statements of your Company for the six months period ended on December 31, 2023 of the current financial year (FY 2023-24).

### Financial Highlights and Business Review

Your Company earned a Total Revenue of Rs. 148.78 million, for the half year of the FY 2023-24 which ended on December 31, 2023 as compared to the Total Revenue of Rs. 125 million posted, in the six months period ended December 31, 2022. Administrative expenses for the six months period ended December 31, 2023 increased by Rs. 1.67 million when compared to the same for the six months period ended December 31, 2022, while due to increase in KIBOR finance cost for this comparative period showed an increase of Rs. 3.63 million. During the six months ended December 31, 2023 the Company made additional provision of Rs. 4.66 million for potential lease and loan losses based on IFRS 9 while net reversal of Rs. 0.73 million was recorded, due to recovery against lease receivables held under litigation during the period held under provision.

The Company's Profit before Taxation for the six months period ended December 31, 2023 increased to Rs. 71 million which stood at Rs. 49.58 million in the corresponding period of the last Financial Year FY 2022-23. Net Profit after Tax for the six months period ended December 31, 2023 has increased to Rs. 58.82 million as compared to Rs. 13.71 million for the corresponding period of the last Financial Year 2022-23.

The Shareholders Equity of your Company has risen from Rs. 737.475 million, as at June 30, 2023, to Rs. 795.929 million, as at December 31, 2023 while Earning per Share (EPS) has also increased to Rs. 1.19 as compared with the EPS (re-stated) of Rs. 0.28 for the corresponding period in FY-2022-23.

In September 2023, VIS Credit Rating Company Limited had re-affirmed the Medium to Long-term Entity Rating for your Company at A- (Single A Minus), and the Short-term Rating at A-2. The Outlook for your Company was graded as "Stable".

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and all the staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the trying and testing market conditions. We expect the management and staff of PGL, not only to maintain, but to further enhance their professional and marketing skills in the face of challenging business environment and make all-out effort towards improving upon the quality of their services to your Company's clients so as to project a positive image of your Company in the leasing sector of Pakistan.

The Directors also take the opportunity to acknowledge, with thanks, the co-operation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan (SBP), NBFI's and Modaraba Association of Pakistan and other regulatory authorities, for the resolution of their genuine issues. Their role is critical in developing the leasing sector and it is hoped that these agencies would continue to strengthen the leasing sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as the Company's customers, investors and bankers, for the valuable support given by them to the Company. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between the Company and all its stakeholders.

Chairman Chief Executive Officer

Karachi February 22, 2024

# محترم شيئر ہولڈز (حصص یافتگان)

آپ کے ڈائر کیٹرزانٹائی مسرت کے ساتھ آپ کے سامنے موجودہ مالی سال (24۔2023) کی 31د تمبر 2023 کوئتم ہونے والی ششماہی کے لیے آپ کی کمپنی کے مالیاتی گوشوار سے پیش کرر ہے ہیں۔

مالی سال 24-2023 کی پہلی ششاہی میں آپ کی کمینی کی کل آمد نی 148.78 ملین روپے رہی جو کہ مالی سال 24-2022 کی ششاہی میں 125 ملین روپے تھی۔31 و تم ہونے والی ششاہی کے مقابلے میں 1.67 ملین روپے کا اضافہ ہوا۔ جبکہ تقابلی مدت کے لیے KIBOR کی وجہ سے مالیاتی لاگت میں موجودہ مالی سال کی ششاہی میں 3.63 ملین روپے کا اضافہ دیکھا گیا۔31 دسمبر 2023 کے وختم ہونے والی ششاہی کے دوارن کمپنی نے و-15R8 کے تحت مکنہ لیز اور قرض کے نقصانات میں موجودہ مالی سال کی ششاہی میں وویٹر ن مختص کیا جبکہ اس دورانیوٹیں قانونی چارہ جوئی کے تحت لیز کی وصولی کیلئے رکھے گئے کھاتے کی مدمین وصول ہوجانے کی وجہ سے 0.73 ملین روپے کی واپسی روکارڈ کی گئی۔

ششابی 31 دیمبر 2023 میں سمپنی کامنافع قبل از ٹیکس 71 ملین روپے رہاجو کہ گزشتہ سال ششاہی 31 دیمبر 2022 میں 49.58 ملین روپے تھا۔ ششاہی 31 دیمبر 2023 میں کو پینی کا منافع بعد از ٹیکس 58.82 ملین روپے رہاجو کہ پچھلے سال کی ششاہی میں 13.71 ملین روپے تھا۔

آپ کے کمپنی کے شیئر ہولڈرزگی ایکویٹی جوکہ 30 جون 2023 کو 475 ،737 ملین روپتھی 31 دیمبر 2023 کوبڑھر کر 795.929 ملین ہوگئ ہے۔ جبکہ 31 دیمبر 2023 کوختم ہونے والے شاہی کے لئے فی شیئر آمدنی 1.19روپے فی حصص ہے جو کہ پچھلے سال 23 – 2022 میں 2.00 دوبارہ بیان کردہ ) فی حصص تھی۔

ستمبر 2023 میں VIS کریڈٹ ریٹنگ کجنسی نے کمپنی کی تشخیصی ریٹنگ کا اعادہ کرتے ہوئے درمیانی سے طویل المیعاد کے مدت لئے - Aریٹنگ،اور مختصر مدت کیلئے 2 - Aریٹنگ مقرر کی اور کمپنی کے آئندہ امکانات کو شخکم قرار دیا گیا۔

آپ کے ڈائر کیٹرز، مارکیٹ کے آزمانُ اورمشکل حالات کے باوجود آپ کی کمپنی کی کارکردگی کی نگرانی کرنے کے لیے آپ کے نمائندے کی حثیت سے اپنی خدمات ریکارڈپرلا ناچاہیں گے اورا نظامی ہم اور آپ کی کمپنی کے تمام عملے کے اراکین کی طرف سے کی جانے والی مخلصانہ کوششوں کوخراج تحسین پیش کرتے ہیں۔ہم PGL کی انظامیا اور نملہ سے توقع کرتے ہیں کہ وہ اپنی کاروباری مہارتوں کو نہ صرف برقر اررکھیں گے بلکہ مزید کھاریں گے اور آپ کی کمپنی کے کلائنٹس کے لیے اپنی خدمات کے معیار کو بہتر سے بہتر بنانے کی ہم کمن کوشش کریں گے تاکہ پاکستان کے لیزنگ کیلٹر میں آپ کی کمپنی کا مثبت ایک ابھارا

ڈائر کیٹرزاس موقع سے فائدہ اٹھاتے ہوئے سیکیو رٹیز اینڈ ایجیجی کمیش آف پاکستان (SECP)، بینک دولت پاکستان (NBFI، (SBP) نیڈ مضار بدایسوی ایش اور دیگرریگولیٹری اتھارٹیز کی جانب سے آپ کی کمپنی کوفراہم کیے گئے تعاون اور رہنمائی کاشکریہ کے ساتھ اعتراف کرتے ہیں۔ لیزنگ سیٹر کی ترق میں ان اداروں کا کردارا ہم ہے اور امید کی جاتی ہے کہ یہ ایجنسیاں لیزنگ سیٹر کی بہتری کے لیے مناسب اقد امات سے اسے مزید صغبوط بنانے کا سلسلہ جاری رکھیں گی۔

آخر میں، ہم PGL کوان کی طرف سے فراہم کی گئی قابل قدر معاونت کے لیے ہمارے قابل قدر شیئر ہولڈرز کے ساتھ ساتھ PGL کے صارفین اور بینکرز سے اظہارِ شکر کرتے ہیں۔ ہم PGL اور اس کے تمام اسٹیک ہولڈرز کے درمیان باہم فائدہ منداورخوشگوار تعلقات کو تقویت دینے اور مزیداستوار کرنے کے خواہش مند ہیں۔

> چيئر مين 22فروري 2024

> > کراچی



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2nd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200 Pakistan

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF PAK-GULF LEASING COMPANY LIMITED

Report on review of condensed interim financial statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pak-Gulf Leasing Company Limited ("the Company") as at December 31, 2023 and the related condensed interim statement of profit or loss, the condensed interim statement of comprehensive income, the condensed interim statement of cash flows, the condensed interim statement of changes in equity and notes to the condensed interim financial statements for the six months period then ended (here-in-after referred as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for condensed interim financial reporting. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures of the condensed interim statement of profit or loss and the condensed interim statement of comprehensive income for the quarters ended December 31, 2023 and December 31, 2022 have not been reviewed, as we are required to review only the cumulative figures for the six months period ended December 31, 2023.

The engagement partner on the audit resulting in this independent auditor's report is Tariq Feroz Khan.

KARACHI

DATED: 2 2 FEB 2024

UDIN:RR202310166Fqml61xEk

BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS

600 Troshis

# PAK-GULF LEASING COMPANY LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2023

		(Un-Audited) December 31 2023	(Audited) June 30 2023
ASSETS	Note	Rupees	Rupees
CURRENT ASSETS			
Cash and bank balances	5	133,447,631	205,090,460
Short term investments	6	39,059,550	55,575,097
Other receivables - net	7	53,772,400	59,503,860
Advance to employees	,	32,122	96,929
Prepayments		1,459,517	485,670
Current portion of net investment in finance lease	8	765,900,895	769,028,755
Current portion of long-term loans	9	70,976,622	83,085,527
Current portion of long-term loans	,	1,064,648,737	1,172,866,298
NON-CURRENT ASSETS		1,004,040,737	1,172,000,270
Net investment in finance lease	8	902,508,173	1,140,097,764
Long-term loans	9	29,307,714	48,244,628
Long term deposits		118,500	118,500
Investment property	10	164,736,000	164,736,000
Property and equipment	11	3,930,697	2,637,826
1 2 1 1	11	, , , , , , , , , , , , , , , , , , ,	· · · · ·
Right of use of assets Intangible asset		17,907,844	147,563
intangiole asset		361,375 1,118,870,303	1,355,982,281
TOTAL ACCETS		2,183,519,040	2,528,848,579
TOTAL ASSETS LIABILITIES		2,183,319,040	2,328,848,379
CURRENT LIABILITIES The decent of the move block	12	62 090 774	01 410 746
Trade and other payables	12	63,989,774	81,418,746
Taxation - net		29,646,814	33,603,085
Unclaimed dividend	10	3,507,719	3,507,719
Accrued mark-up	13	36,556,517	21,191,306
Current portion of certificates of investment	14	1,531,556	833,121
Short term borrowings	15	-	186,974,518
Current portion of long-term loan	16	49,999,996	66,666,672
Current portion lease liabilities	17	2,000,847	636,978
Current portion of long-term deposits	18	315,467,200	287,844,766
NAME OF THE PARTY		502,700,423	682,676,911
NON-CURRENT LIABILITIES	10	445.041.056	520 201 050
Long-term deposits	18	445,941,056	520,381,058
Long-term loan	16	12,499,994	37,499,989
Certificates of investment	14	225,475,007	340,590,008
Lease liabilities	17	15,012,420	-
Deferred taxation - net	19	92,167,194	118,166,931
TOTAL TALBUTAN		791,095,671	1,016,637,986
TOTAL LIABILITIES		1,293,796,094	1,699,314,897
NET ASSETS	:	889,722,946	829,533,682
FINANCED BY:		404.711.100	40.4.711.100
Share capital		494,711,100	494,711,100
Capital reserves	1	165 400 674	152 725 570
Statutory reserve		165,488,674	153,725,579
Surplus on revaluation of property and equipment - net		90,504,204	90,504,204
Surplus on revaluation of investments classified as fair value through other comprehensive income		2,928,399	1,554,609
n.		258,921,277	245,784,392
Revenue reserve		124 000 745	00.020.402
Unappropriated profit		136,090,569	89,038,190
GOVERNOON GERS AND GOVERNMENTS	•	889,722,946	829,533,682
CONTINGENCIES AND COMMITMENTS	20		

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

# PAK-GULF LEASING COMPANY LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE SIX MONTHS AND THREE MONTHS PERIOD ENDED DECEMBER 31, 2023

		Six months ended December 31		Three month Decembe		
	_	2023	2022	2023	2022	
	Note		(Rupe	ees)		
INCOME						
Income from financing operations	21	126,644,725	113,324,472	68,768,587	52,527,550	
Other operating income	_				-	
Return on investments		15,336,779	5,597,069	8,886,787	3,372,816	
Other income		6,797,172	6,082,695	3,504,792	3,186,174	
	_	22,133,951	11,679,764	12,391,579	6,558,990	
		148,778,676	125,004,236	81,160,166	59,086,540	
OPERATING EXPENSES	_					
Administrative and operating expenses	22	28,654,337	26,983,260	14,607,941	12,029,999	
Finance cost	23	45,191,041	41,559,720	19,076,381	18,446,659	
		73,845,378	68,542,980	33,684,322	30,476,658	
Operating profit before provisions		74,933,298	56,461,256	47,475,844	28,609,882	
Provision for potential lease losses - net	8.2 & 9.1	(4,663,149)	(10,582,630)	(1,024,796)	(6,980,397)	
Write back of provision against litigation receivable - net	7	731,706	3,700,000	(573,250)	3,700,000	
Profit before taxation	-	71,001,855	49,578,626	45,877,798	25,329,485	
Taxation-current		(38,186,117)	(58,304,358)	(21,552,514)	(35,289,945)	
-deferred		25,999,736	22,435,599	14,280,035	7,554,265	
Profit/(loss) for the period	=	58,815,474	13,709,867	38,605,319	(2,406,195)	
			(Re-stated)		(Re-stated)	
Earnings/(loss) per share - basic and diluted	=	1.19	0.28	0.78	(0.05)	

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

# PAK-GULF LEASING COMPANY LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS AND THREE MONTHS PERIOD ENDED DECEMBER 31, 2023

		Six mont Decem		Three mon Decem	
	Note	2023	2022	2023	2022
Profit / (loss) for the period		58,815,474	13,709,867	38,605,319	(2,406,195)
Other comprehensive income / (loss) for the period  Items that will not be reclassified to statement of profit or loss in subsequent periods  Gain / (loss) on revaluation of investments classified as fair value through	:				
other comprehensive income	6	1,373,790	(389,474)	900,837	(862,427)
Total comprehensive income / (loss) for the period		60,189,264	13,320,393	39,506,156	(3,268,622)

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

# PAK-GULF LEASING COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2023

		December 31 2023	December 31 2022
	Note	(Rup	ees)
CASH FLOWS FROM OPERATING ACTIVITIES		<b>51</b> 001 055	10.550.606
Profit before taxation		71,001,855	49,578,626
Adjustment for:	22	2.575.525	2 (40 7(7
Depreciation	22	2,575,535	2,640,767
Amortisation	22	6,125	41 550 720
Finance cost	23	45,191,041	41,559,720
Provision for potential lease losses - net		4,663,149	10,582,630
(Write back) / provision against litigation receivable - net		(731,706) 51.704.144	(3,700,000) 51,083,117
Operating profit before working capital changes		122,705,999	100,661,743
Movement in working capital		122,703,777	100,001,743
Decrease / (increase) in current assets			
Advance to employees	ĺ	64,807	_
Other receivables - net		6,463,166	3,174,175
Prepayments		(973,847)	(309,342)
1 repayments		5,554,126	2,864,833
(Decrease) / increase in current liabilities		3,33 1,120	2,001,033
Trade and other payables		(17,428,972)	(31,304,202)
Unclaimed dividend		(17,120,572)	496,469
Olominod dividend		(17,428,972)	(30,807,733)
Cash generated from operations		110,831,153	72,718,843
Finance cost paid		(29,825,830)	(57,512,000)
Tax paid - net		(42,142,435)	(58,277,744)
Long-term loans		30,674,264	35,992,151
Long-term deposits		(46,817,568)	(156,360,768)
Increase in net investment in finance lease - net		236,425,857	384,677,507
		148,314,288	148,519,146
Net cash generated from operating activities		259,145,441	221,237,989
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions in property and equipment	11.1	(1,528,000)	(44,000)
Addition in intangible asset		(367,500)	-
Short-term investment in Market Treasury Bills - net		17,889,337	(51,032,800)
Net cash generated from / (used in) investing activities		15,993,837	(51,076,800)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from certificates of investment - net		(114,416,566)	21,559,826
Dividend paid		-	(25,369,800)
Lease payments		(3,724,352)	(4,893,504)
Long-term loan - net		(41,666,671)	12,500,000
Net cash (used in) / generated from financing activities	•	(159,807,589)	3,796,522
Net increase in cash and cash equivalents		115,331,689	173,957,711
Cash and cash equivalents at the beginning of the period		18,115,942	(225,585,387)
Cash and cash equivalents at the end of the period	24	133,447,631	(51,627,676)

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

# PAK-GULF LEASING COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2023

				Reserves				
			Ca	Capital		Revenue		
	Share capital	Statutory reserve	Reserve for issue of bonus shares	Surplus on revaluation of property and equipment - net of tax	Surplus on revaluation of investments classified as fair value through other comprehensive income	Unappropriated profit	Total reserves	Total equity
					- (Runees)			
					(card-			
Balance as at July 1, 2022	253,698,000	142,398,443	4,402,000	90,504,204	2,334,900	394,504,840	634,144,387	887,842,387
transaction with owners Final dividend for the year ended June 30, 2022 at Rs.1 per share		1		•	•	(25,369,800)	(25,369,800)	(25,369,800)
Total comprehensive income Profit for the period	1	1	1	1		13,709,867	13,709,867	13,709,867
Other comprehensive income  Loss on revaluation of investments classified as fair value through other	1	,	ı	,	(389 474)		(389 474)	(389 474)
	]			].	(389,474)	13,709,867	13,320,393	13,320,393
Transfer to statutory reserve		2,741,973				(2,741,973)	ı	ı
Balance as at December 31, 2022	253,698,000	145,140,417	4,402,000	90,504,204	1,945,426	380,102,933	622,094,980	875,792,980
Balance as at July 1, 2023 Transaction with owners	494,711,100	153,725,579		90,504,204	1,554,609	89,038,190	334,822,582	829,533,682
Total comprehensive income								
Profit for the period  Other comprehensive income  Gain on revaluation of investments classified as fair value through other	•	1	1	1	,	58,815,474	58,815,474	58,815,474
comprehensive income	ı	ı	ı	ı	1,373,790	1	1,373,790	1,373,790
Transfer to statutory reserve		11.763.095		,	1,373,790	58,815,474 (11,763,095)	60,189,264	60,189,264
Balance as at December 31, 2023	494,711,100	165,488,674		90,504,204	2,928,399	136,090,569	395,011,846	889,722,946

The annexed notes from 1 to 30 form an integral part of these condensed interim financial statements.

# PAK-GULF LEASING COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2023

### 1 STATUS AND NATURE OF BUSINESS

1.1 Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on December 27, 1994 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and commenced its operations from September 16, 1996. The Company is principally engaged in the business of leasing and is listed on Pakistan Stock Exchange Limited.

The registered office of the company is located at UNIBRO House, Ground and Mezzanine Floor, Plot No. 114, 9th East Street, Phase 1, Defence Housing Authority, Karachi and a branch office is located at Office No. 202, 2nd Floor, Divine Mega II, Opp. Honda Point, New Airport Road, Lahore.

- 1.2 VIS Credit Rating Company Limited (VIS) has re-affirmed A- and A-2 ratings to the Company for medium to long term and short term, respectively on September 21, 2023.
- 1.3 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 vide SRO 1002(I)/2015 dated October 15, 2015, requires an existing deposit taking leasing company to maintain, at all times, minimum equity of Rs. 500 million by November 25, 2016. The equity of the Company as at December 31, 2023 is Rs. 795.929 million which is Rs. 295.929 million in excess of the minimum equity requirement.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

- **2.1.1** These condensed financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim reporting comprising of:
  - International Accounting Standards (IAS) 34 "Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act,
  - Islamic Financial Accounting Standard 2 Ijarah (IFAS) issued by the Institute of Chartered Accountants of Pakistan;
  - Provisions of and directives issued under the Companies Act, 2017 along with Part VIIIA of the repealed Companies Ordinance, 1984; and
  - Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, the NBFC Rules and the NBFC Regulations differ from the IFRS Standards and IFAS, the provisions of and directives issued under the Companies Act, 2017, the NBFC Rules and the NBFC Regulations have been followed.

2.1.2 The disclosures in these condensed interim financial statements are presented in accordance with IAS 34 and do not contain all the information required for full annual financial statements. Consequently, this condensed interim financial statements should be read in conjunction with the financial statements of the Company for the year ended June 30, 2023.

The comparative statement of financial position presented in these condensed interim financial statements as at December 31, 2023 have been extracted from the annual financial statements of the Company for the year ended June 30, 2023, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity have been extracted from the condensed interim financial statements for the period ended December 31, 2022. Further, the figures in the condensed interim financial statements for the three months period ended December 31, 2022 and December 31, 2023 have not been reviewed by the auditors.

### 2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention, unless otherwise stated.

### 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani ("Rs." or "Rupees") which is the functional and presentation currency of the Company. All financial information presented in Rupees has been rounded off to the nearest rupee unless otherwise stated.

### 2.4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the presentation of these condensed interim financial statements are the same as those applied in the preparation of annual financial statements for the year ended June 30, 2023.

### 2.5 USE OF ACCOUNTING ESTIMATES AND JUDGEMENTS

The significant estimates and judgements made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied to the annual financial statements for the year ended June 30, 2023.

# 3 INITIAL APPLICATION OF STANDARDS, AMENDMENTS OR AN INTERPRETATION TO EXISTING STANDARDS

# 3.1 Standards, amendments and interpretations to accounting standards that are effective in the current period

Certain standards, amendments and interpretations to approved accounting standards are effective for accounting periods beginning on January 01, 2023, but are considered not to be relevant or expected to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim financial statements.

# 3.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after January 1, 2024, but are considered not to be relevant or expected to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.

### 4 RISK MANAGEMENT POLICIES

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published financial statements of the Company for the year ended June 30, 2023.

	(Un-Audited)	(Audited)
	December 31	June 30
	2023	2023
Note	(Rup	ees)

# 5 CASH AND BANK BALANCES

Cash in hand		130,000	155,510
Balances with banks:			
- in current accounts		7,498,663	42,842,868
- in savings accounts	5.1	125,818,968	162,092,082
		133,447,631	205,090,460

**5.1** Return on these savings accounts at rates ranging from 20.50% to 21.00% (June 30, 2023: 20.50% to 21.00%) per annum.

		(Un-Audited) December 31 2023	(Audited) June 30 2023
	Note	(Rupe	ees)
SHORT TERM INVESTMENTS			
At fair value through other comprehensive inco	me (FVC	OCI):	
54,300 (June 30, 2023: 54,300) units of Nat	`	,	
Investment (Unit) Trust		2,748,809	3,529,100
Re-measurement gain / (loss)		1,373,790	(780,291)
	-	4,122,599	2,748,809

34,936,951

52,826,288 55,575,097

6.1 These represent market treasury bills having cost of Rs. 34.696 million (June 30, 2023: Rs. 52.385 million) and interest accrued thereon of Rs. 0.241 million (June 30, 2023: Rs. 0.441 million). These Market Treasury Bills (MTB) carries interest rate of 21.10% per annum (June 30, 2023: 21.95% per annum) and will mature latest by February 23, 2024.

6.1

### 7 **OTHER RECEIVABLES - net**

Government Securities - Market Treasury

At amortised cost:

Bills

6

Considered good Insurance premium and other receivables	7,522,400	13,253,860
Considered doubtful		
Lease receivables held under litigation	101,686,117	102,491,073
Insurance premium and other receivables	2,665,701	2,592,451
Diminishing musharakah receivable	18,788,999	18,788,999
	123,140,817	123,872,523
Provision		
Provision against lease receivable held under 7.1	(42,756,218)	(43,561,174)
litigation		
Provision against insurance premium and		
other receivables	(2,665,701)	(2,592,451)
Mark-up held in suspense against lease receivables		
held under litigation	(12,679,899)	(12,679,899)
Diminishing musharakah receivable	(18,788,999)	(18,788,999)
	(76,890,817)	(77,622,523)
	53,772,400	59,503,860

			(Un-Audited) December 31 2023	(Audited) June 30 2023
7.1	Movement of provision against lease receivable held under litigation	Note	(Rupe	ees)
	Opening balance Write back for the period/year - net Closing balance	-	43,561,174 (804,956) 42,756,218	49,895,239 (6,334,065) 43,561,174
8	NET INVESTMENT IN FINANCE LEASE (Secured)			
	Net investment in finance lease Current portion shown under current assets	8.1	1,668,409,068 (765,900,895) 902,508,173	1,909,126,519 (769,028,755) 1,140,097,764
8.1	Net investment in finance lease	=		· · · ·

Minimum lease payments Add: Residual value of leased assets Gross investment in finance lease Unearned lease income

Provision for potential lease losses Net investment in finance lease

	Decem	ber 31, 2023 (Un-	audited)	Jun	ie 30, 2023 (Audit	ted)
Note	Not later than one year	Later than one year and less than five years	Total	Not later than one year	Later than one year and less than five years	Total
			(Rupe	es)		
	735,324,794	559,008,023	1,294,332,817	790,956,474	769,937,994	1,560,894,468
	315,467,200	445,941,056	761,408,256	287,844,766	520,381,058	808,225,824
	1,050,791,994	1,004,949,079	2,055,741,073	1,078,801,240	1,290,319,052	2,369,120,292
8.3	(167,445,293)	(102,440,906)	(269,886,199)	(196,618,273)	(150,221,288)	(346,839,561)
	883,346,701	902,508,173	1,785,854,874	882,182,967	1,140,097,764	2,022,280,731
8.2	(117,445,806)	-	(117,445,806)	(113,154,212)		(113,154,212)
	765,900,895	902,508,173	1,668,409,068	769,028,755	1,140,097,764	1,909,126,519

(Un-Audited) (Audited) June 30 **December 31** 2023 2023

(Rupees)

### Allowance for potential lease losses 8.2

Opening balance	113,154,212	64,012,402
Charge for the period/year - net	4,291,594	49,141,810
Closing balance	117,445,806	113,154,212

This includes accumulated suspended income as at December 31, 2023 amounting to Rs. 49.72 8.3 million (June 30, 2023: Rs. 47.44 million).

			(Un-Audited) December 31 2023	(Audited) June 30 2023
		Note	(Rupe	
9	LONG TERM LOANS (Secured)		` •	,
	Auto-finance loan		102,808,383	133,482,647
	Current portion shown under current assets		(70,976,622)	(83,085,527)
	Expected credit loss allowance	9.1	(2,524,047)	(2,152,492)
	•	_	29,307,714	48,244,628
9.1	Expected credit loss allowance - auto-finance l	oan =		· · · · · · · · · · · · · · · · · · ·
	Opening balance		2,152,492	4,086,612
	Charge / (reversal) for the period/year-net		371,555	(1,934,120)
	Closing balance	<u>-</u>	2,524,047	2,152,492
10	INVESTMENT PROPERTY	-		
	Office premises	10.1	164,736,000	164,736,000
10.1	An independent valuation was carried out b professional valuer as at June 30, 2023. As at regaforementioned fair value of investment proper incorporated in these condensed interim financial	porting d	late, there is no mate accordingly no adju	rial change in the
11	PROPERTY AND EQUIPMENT			
	Fixed assets - own use	11.1	3,930,697	2,637,826
11.1	Fixed Assets - Own Use			
	Opening net book value		2,637,826	3,505,151
	Add: Additions during the period/year		1,528,000	176,120
	Less: Depreciation charge for the period/year		(235,129)	(1,043,445)
	Closing net book value		3,930,697	2,637,826
		-		

			(Un-Audited) December 31 2023	(Audited) June 30 2023
		Note	(Rup	ees)
12	TRADE AND OTHER PAYABLES			
	Accrued liabilities for expenses		1,326,187	1,282,589
	Sundry creditors - Lease		52,732,683	52,559,181
	Security deposit		2,393,820	2,393,820
	Other liabilities		7,537,084	12,287,751
	Tax deducted on dividend	_		12,895,405
		_	63,989,774	81,418,746
13	ACCRUED MARK-UP	•		
	Accrued mark-up on:			
	Certificates of investment		35,142,289	15,312,591
	Short term borrowings		80,902	3,556,782
	Long-term loan	-	1,333,326	2,321,933
		=	36,556,517	21,191,306
14	CERTIFICATES OF INVESTMENT	_		
	(Un-secured)			
	Certificates of Investment	14.1	227,006,563	341,423,129
	Current portion shown under current liabilities	_	(1,531,556)	(833,121)
		-	225,475,007	340,590,008
		-		

14.1 These represent certificates of investment issued by the Company for periods ranging from 6 to 36 months (June 30 2023: 12 to 36 months) and carry mark-up rates ranging from 14.75% to 21.75% per annum (June 30 2023: 13.5% to 21.75% per annum).

### 15 SHORT TERM BORROWINGS

From banking companies - (Secured)			
Running finances under mark-up arrangements	15.1	-	186,974,518

15.1 The Company has arranged short-term running finance facilities from various bank amounting to Rs. 450 million (June 30, 2023: Rs. 450 million). These carry mark-up at the rate ranging from 3 months KIBOR plus 1.0% to 3 months KIBOR plus 2.5% per annum and are secured by hypothecation charge over leased assets and lease rentals receivable.

			(Un-Audited) December 31 2023	(Audited) June 30 2023
		Note	(Rup	ees)
16	LONG-TERM LOAN (Secured)			
	Long-term loan	16.1	62,499,990	104,166,661
	Current portion shown under current liabilities		(49,999,996)	(66,666,672)
			12,499,994	37,499,989
	Rs. 350 million (June 30, 2023: Rs. 350 million) for in quarterly instalments. The final maturity date of facilities carry mark-up at the rate of 3 month KIB hypothecation charge over specific leased assets and	the faci OR plu	lities is on Novemb s 1% per annum a	ber 25, 2024. The
17	LEASE LIABILITIES			
	Opening balance		636,978	5,819,078
	Addition during the period		20,100,641	-
	Finance cost incurred during the period / year		1,474,527	71,552
	Lease payments during the period / year		(5,198,879)	(5,253,652)
	Closing balance		17,013,267	636,978
	Current portion shown under current liabilities		(2,000,847)	(636,978)
			15,012,420	-

18.1 These represent interest free security deposits received against lease contracts and are adjustable at the expiry / termination of the respective leases.

18.1

761,408,256

(315,467,200)

445,941,056

808,225,824

(287,844,766)

520,381,058

18

**LONG-TERM DEPOSITS** 

Current portion shown under current liabilities

Long-term deposits

(Un-Audited) (Audited)
December 31 June 30
2023 2023
(Rupees)

### 19 DEFERRED TAXATION - NET

### 19.1 Taxable temporary difference arising in respect of:

Surplus on revaluation of property and equipment Unrealised gain on revaluation of investment property Accelerated tax depreciation Net investment in finance lease

36,966,506	36,966,506
8,957,520	8,957,520
1,133,620	920,723
97,822,042	
144,879,688	170,269,656

# Deductible temporary difference arising in respect of:

Provision against potential lease losses Provision against diminishing musharakah receivable Provision against other receivables Provision for leave encashment Right of use assets and liabilities-net

(34,059,284)	(32,814,721)
(5,448,810)	(5,448,810)
(12,399,303)	(13,384,551)
(312,713)	(312,713)
(492,384)	(141,930)
(52,712,494)	(52,102,725)
92,167,194	118,166,931

### 20 CONTINGENCIES AND COMMITMENTS

### 20.1 Contingencies

The aggregate amount of tax contingencies amounted to Rs. 3.951 million as at June 30, 2023. There were no changes in the status of contingencies during the period.

### 20.2 Commitments

Finance lease committed but not executed

Vehicle finance loan committed but not executed

2,945,000	
-	

			(	n-audited)	
		Six month	Six month ended December 31,		h ended
	Note	Decemb			er 31,
21	INCOME FROM FINANCING	2023	2022	2023	2022
	OPERATIONS			(Rupees)	
	Finance income 21.1	109,885,113	109,529,668	53,609,041	50,651,116
	Gain on lease termination	11,196,585	1,069,958	12,068,481	504,968
	Late payment charges	5,308,877	2,329,900	2,985,092	1,288,295
	Processing fees and documentation	2,200,077	2,525,500	_,,,,,,,_	1,200,2>0
	charges	254,150	394,946	105,973	83,171
		126,644,725	113,324,472	68,768,587	52,527,550
21.1	Finance Income		, ,	, ,	
	Net investment in finance lease	97,575,995	90,832,842	47,295,674	41,360,326
	Auto-finance loan	12,309,118	18,696,826	6,313,367	9,290,790
	Auto-mance toan	109,885,113	109,529,668	53,609,041	50,651,116
		107,003,113	107,527,000	23,007,011	30,031,110
22	ADMINISTRATIVE AND OPER	ATING EXIEN	GES		
	Salaries, allowances and benefits	16,619,265	16,221,589	8,897,729	6,593,634
	Directors' fee	280,000	550,000	15,002	270,000
	Depreciation	2,575,535	2,640,767	1,109,153	1,319,943
	Amortisation	6,125	-	6,125	-
	Office utilities	1,656,588	1,239,130	798,067	527,699
	Legal and professional charges	1,429,979	725,384	768,071	426,014
	Auditors' remuneration	288,340	262,500	157,090	131,250
	Postage, subscription, printing and stationary	1,225,579	1,186,635	691,768	765,515
	Vehicle running and maintenance	1,339,747	1,298,366	704,409	588,060
	Office repair and general maintenance	383,108	434,688	191,403	185,496
	Workers' Welfare Fund	904,658	991,572	290,892	326,776
	Insurance Advertisement	645,902 361,800	709,983 135,000	425,528 234,900	444,226
	Travelling and conveyance	24,790	63,640	14,000	135,000 17,890
	Miscellaneous	912,921	524,006	303,804	298,496
	Miscellaneous	28,654,337	26,983,260	14,607,941	12,029,999
23	FINANCE COST				
	Mark-up on:				
	Short term borrowings	1,084,583	7,416,425	80,906	886,748
	Certificate of investment	32,466,016	21,329,329	13,769,317	10,832,082
	Long-term loan	10,113,904	12,597,049	4,441,120	6,695,718
	Lease Liabilities	1,474,527	71,552	769,755	11,126
	Bank charges	43,167	80,921	6,439	15,144
	CIB reports charges	8,844	64,444	8,844	5,841
		45,191,041	41,559,720	19,076,381	18,446,659

(Un-audited)	(Un-audited)			
December 31	December 31			
2023	2022			
(Rupees)				

### 24 CASH AND CASH EQUIVALENT

Cash and bank balances	133,447,631	26,436,731
Short term borrowings	-	(78,064,407)
	133,447,631	(51,627,676)

### 25 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements of the Company as at June 30, 2023.

### 26 FAIR VALUES OF ASSETS AND LIABILITIES

The assets carried at fair value are categorised as follows:

Level 1: Quoted market price.

Level 2: Valuation techniques (market observable)

Level 3: Valuation techniques (non-market observables)

The Company held the following assets measured at fair value at reporting date. There were no transfers amongst level of fair value analysis of assets during the period.

	Level 2	Level 3	Total
		(Rupees)	
December 31, 2023 (Un-audited)			
Non-financial assets	-	164,736,000	164,736,000
Financial assets	4,122,599	-	4,122,599
	4,122,599	164,736,000	168,858,599
June 30, 2023 (Audited)			
Non-financial assets	-	164,736,000	164,736,000
Financial assets	2,748,809	-	2,748,809
	2,748,809	164,736,000	167,484,809

### 27 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated companies where directors hold common directorship, key management personnel, directors and their close family members and staff retirement benefit funds. Transactions and balances with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

31 31

			(Un-audited)		
27.1	Transactions during the period	Relationship	Six months ended		
	Nature of transaction	тешиолотр	December 31 2023	December 31 2022 ees)	
	Certificates of investment		(Kup	ees)	
	Issued/rolled over during the period				
	Board of Directors and their relatives				
	Board of Directors and their relatives	Director	7,000,000	357,509,267	
	Repaid during the period				
	Board of Directors and their relatives	Director	115,555,001	1,549,695	
	Finance cost			•	
	Board of Directors and their relatives	Director	32,344,770	21,290,250	
	Office rent				
	Rent paid during the period				
	Unibro Industries Limited	Associated undertaking	4,910,279	4,676,452	
	Dividend paid during the period				
	Board of Directors and their relatives	Director	-	14,373,419	
	Unibro Industries Limited	Associated undertaking	-	1,274,817	
	Mid-East Agencies (Private) Limited	Associated undertaking	-	1,093,945	
	Retirement benefit fund				
	Contribution paid for the period	Provident fund	117,546	282,215	
	Remuneration and other benefits				
	Director fee	Board of Directors	280,000	590,000	
	Chairman fee	Board of Directors	249,996	291,662	
			(Un-audited) December 31	(Audited) June 30	
27.2	Balances at period / year end		2023	2023	
	Certificates of investment		224,741,012	340,296,013	
	Accrued mark-up on certificates of investment		35,009,250	15,143,380	
	Accrued chairman fee		541,658	291,662	

All transactions with related parties are entered into at agreed terms as duly approved by the Board of Directors of the Company.

# 28 SEGMENT INFORMATION

The Company has two primary reporting segments namely, "Finance lease" and "Vehicle finance". Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall into the above segment categories, are reported under "Others".

	December 31, 2023 (Un- Audited)				
	Einen 1	(Rupee	·	T-/ 1	
Segment Transactions	Finance lease	Vehicle finance	Others	Total	
Segment revenue	114,188,300	12,456,425	22,133,951	148,778,676	
Administrative and operating expenses	12,315,666	1,553,609	5,134,022	19,003,297	
Segment result	101,872,634	10,902,816	16,999,929	129,775,379	
Provision for Workers' Welfare Fund				(904,658)	
Reversal / Provision for doubtful debts				(3,931,443)	
Unallocated expenses			_	(8,746,382)	
Result from operating activities				116,192,896	
Finance cost				(45,191,041)	
Provision for taxation			-	(12,186,381)	
Profit for the period			=	58,815,474	
Segment Assets and Liabilities Segment assets	1,722,181,468	102,808,383	355,151,025	2,180,140,876	
Unallocated assets	1,722,101,400	102,000,303	333,131,023		
Total assets			=	3,378,164 2,183,519,040	
Segment liabilities	761,408,256	_	19,407,087	780,815,343	
Unallocated liabilities	701,100,230		17,107,007	512,980,751	
Total liabilities			=	1,293,796,094	
Other Information			=	1,2,3,7,0,0,1	
Depreciation	-	-	2,340,360	2,340,360	
Unallocated capital expenditure				1,528,000	
Unallocated depreciation			=	241,300	
The state of the s			=	,	
		December 31 2022 (Un- Audited)			
		(Rupees)			
	Finance lease	Vehicle finance	Others	Total	
Segment Transactions					
Segment revenue	100,224,714	18,696,826	6,082,695	125,004,235	
Administrative and operating expenses	26,034,387	2,426,256	789,341	29,249,984	
Segment result	74,190,327	16,270,570	5,293,354	95,754,251	
Provision for Workers' Welfare Fund Reversal / Provision for doubtful debts				(6,992,620)	
Unallocated expenses				(6,882,630) (4,615,906)	
Result from operating activities			=	91,138,346	
Finance cost				(41,559,720)	
Provision for taxation				(35,868,759)	
Profit for the period			<del>-</del>	13,709,867	
			=		
	June 30, 2023 (Audited)				
	(Rupees)				
Segment Assets and Liabilities					
Segment assets	1,966,047,918	131,330,155	428,131,581	2,525,509,654	
Unallocated assets			<del>-</del>	3,338,925	
Total assets			=	2,528,848,579	
Segment liabilities	860,785,005		3,030,798	863,815,803	
Unallocated liabilities				835,499,094	
Total liabilities			=	1,699,314,897	

December 31, 2022 (Un-audited)(Rupees)					
			44,000		
		_	-		

### **Other Information**

Depreciation
Unallocated capital expenditure
Unallocated depreciation

### 29 DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on 22 February 2024 by the Board of Directors of the Company.

### 30 GENERAL

- 30.1 Corresponding figures have been rearranged wherever necessary; however, there are no material reclassifications to report during the reporting period.
- 30.2 Figures have been rounded off to the nearest rupee in thousand, unless otherwise stated.