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# CORPORATE INFORMATION

**BOARD OF DIRECTORS** 

CHAIRMAN Muhammad Fahad Saleem **MEMBERS** Ovais Ather Yousuf

Muhammad Usman Zeeshan Aamir Sved Jawaid Igbal Zara Nadeem Ali

Saad Amarullah Khan

AUDIT COMMITTEE

**CHAIRMAN** Syed Jawaid Igbal

**MEMBERS** Muhammad Fahad Saleem

Zeeshan Aamir

**HEAD OF INTERNAL AUDIT** Tabish Jaleel Shaikh

**HUMAN RESOURCE &** REMUNERATION COMMITTEE

CHAIRMAN Syed Jawaid Igbal

Ovais Ather Yousuf **MEMBERS** Muhammad Fahad Saleem

**CHIEF EXECUTIVE OFFICER** Ovais Ather Yousuf

**CHIEF FINANCIAL OFFICER** Abdullah Saleh

**COMPANY SECRETARY &** 

SECRETARY TO THE AUDIT COMMITTEE Moosa Haroon

**AUDITORS** Yousuf Adil. Chartered Accountants

LEGAL ADVISORS Azeem Rashid

**BANKERS** Citibank, N.A. Habib Bank Limted

Standard Chartered Bank

SHARE REGISTRAR FAMCO Associates (Pvt) Ltd.

Management Consultants,

8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S. Shahra-e-Faisal. Karachi

Tel: + (92 21) 34380101-2

REGISTERED OFFICE 11th Floor, The Harbour Front, Dolmen City.

HC-3, Block-4, Abdul Sattar Edhi Avenue,

Clifton, Karachi - 75600, Pakistan,

Tel: + (92 21) 3520 5088

Fax: + (92 21) 3529 6150 Web: www.gillettepakistan.com







# DIRECTORS REPORT

For the Half Year Ended December 31, 2023

On behalf of the Board of Directors of Gillette Pakistan Limited ('the Company'), we are pleased to present the un-audited financial statements of the Company for the half year ended Dec 31, 2023. The summary of the financial results are as follows:

For the Half	Year Ended
Dec 31, 2023	Dec 31, 2022

Revenue from contract with customers	PKR in '000'	743,763	1,613,133
Gross Profit	PKR in '000'	331,749	718,600
GP	%	44.6%	44.5%
Profit before tax	PKR in '000'	79,448	104,790
Profit before tax	%	10.7%	6.5%
Profit after tax	PKR in '000'	25,087	16,289
Profit after tax	%	3.4%	1.0%
Earnings per share	PKR	0.79	0.51

Despite many challenges in the market and the country's economic conditions, the Company was able to maintain gross profit margins due to proactive decisions. Furthermore, several controls over expenditures were strengthened which helped in expenditure optimization and increased profit margin from 6.5% to 10.7%. Currently, adequate sales initiatives are in place and management believes revenue will have an upward trend by the end of the fiscal year.

The structure of the Board and Committees:

### **Board of Directors**

Muhammad Fahad Saleem
Ovais Ather Yousuf
Muhammad Usman
Zeeshan Aamir
Zara Nadeem Ali
Director
Director

Syed Jawaid Iqbal Independent Director Saad Amanullah Khan Independent Director

#### Audit Committee:

Syed Jawaid Iqbal Chairman
Muhammad Fahad Saleem
Zeeshan Aamir Member
HR & Remuneration Committee:
Syed Jawaid Iqbal Chairman

Muhammad Fahad Saleem
Ovais Ather Yousuf

Chairman

Chairman

Member

Member

On behalf of the Board of Directors, we would like to express appreciation to our Shareholders for their absolute confidence, our valued Customers for their un-paralleled reliance in Company's illustrious product line and the Regulators and other stakeholders for their understanding and support.

On behalf of the Board.

**Ovais Ather Yousuf** 

Chief Executive Officer

February 27, 2024 Karachi **Muhammad Fahad Saleem** 

Director







# ڈائز یکٹرز رپورٹ

برائے ششمائی مختتمہ 31 دسمبر 2023

جیلی پاکتان کمیٹی("دی کمپنی") کے بورڈ آف ڈائر کیٹرز کی جانب ہے ہم بمسرت کمپنی کے غیرآ ڈٹ شدہ مالیاتی اسٹیٹمٹنس برائے ششماہی مختتمہ 31 دیمبر 2023 پیش

December 31, 2022         December 31, 2023           1,613,133         743,763         PKR in '000         كانس خالات كانس كاشر كانس كانس كانس كانس كانس كانس كانس كانس	Half Year Ended			کرتے ہیں۔ مالیاتی نتاج کا خلاصہ درج ذیل ہے:
44.5%       44.6%       %       بجوو کی مدخا فعے کی شرح         104,790       79,448       PKR in '000       الفتح قبل از نگیل کی شرح         6.5%       10.7%       %       المجاب کی شرح         16,289       25,087       PKR in '000       المحاب کی شرح         1.0%       3.4%       %       المحاب کی شرح				
44.5%       44.6%       %       بجوو کی مدخا فعے کی شرح         104,790       79,448       PKR in '000       الفتح قبل از نگیل کی شرح         6.5%       10.7%       %       المجاب کی شرح         16,289       25,087       PKR in '000       المحاب کی شرح         1.0%       3.4%       %       المحاب کی شرح	133	<b>743,763</b>	PKR in '000	سيكز ـخالص
104,790 <b>79,448</b> PKR in '000 أفع <b>قبل اذكي</b> س كى شرح 6.5% <b>10.7%</b> % % المنافع قبل اذكيس كى شرح 16,289 <b>25,087</b> PKR in '000 المقابعة اذكيس كى شرح 1.0% % % كالمنافع بعد اذكيس كى شرح %	600	<b>331,749</b>	PKR in '000	مجموعى منافع
10.7% % % أَنْعَ قَبْل اذْ يَكِس كَي شَرِح اللهِ 16,289 % \$ 25,087 PKR in '000 \$ أَنْعِ بِعِد اذْ يَكِس كَي شَرِح \$ \$ 1.0% \$ 3.4% %	.5%	44.6%	%	مجموعى منفافع كىشرح
16,289 <b>25,087</b> PKR in '000 <b>نُقْ بِعِدازْئِيَس</b> نُقْ بِعِدازْئِيَس کى شُرِح % <b>3.4</b> % %	790	<b>79,448</b>	PKR in '000	
16,289 <b>25,087</b> PKR in '000 <b>نُقْ بِعِدازْئِيَس</b> نُقْ بِعِدازْئِيَس کى شُرِح % <b>3.4</b> % %	5%	6 10.7%	%	نفع قبل إز نيكس كى شرح
	289	9 <b>25,087</b>	PKR in '000	نفع بعداز فبكس
	.0%	3.4%	%	نفع بعداز ٹیکس کی شرح
	).51	1 0.79	PKR	ای پی ایس

مارکیٹ میں بہت سے چیلنجوں اور ملک کے معاشی حالات کے باوجود، کمپنی فعال فیصلوں کی وجہ سے مجموعی منافع کےکمار جن کو ہر قرار رکھنے میں کامیاب رہی۔ مزید افزاجات پر کئی کنٹر ولز کو مضبوط کیا گیا جس سے افزاجات کو بہتر بنانے میں مدد کمی اور منافع کا مار جن 6.5٪ سے بڑھا کر 10.7٪ ہو گیا۔ فی الحال، فروخت کے لیے مناسب اقدامات کیے جا رہے ہیں اور انتظامیہ کا خیال ہے کہ مالی سال کے افقتام تک آمدنی میں اضافے کا رجمان ہو گا۔

بوردؒآف ڈائر کیٹرز کی جانب ہے ہم اپنے شیئر ہولڈرز کے ہم پرجر پوراعتاد، اپنے معز زصار فین کے مپنی کی معروف پروڈ کٹ لائن برکھل اطمینان اور ریگولیٹرز اور دیگر اسٹیک ہولڈرز کے ادراک اور تعاون کیلئے ہے مشکر گزار ہیں۔اس کے ساتھ ہم بورڈ آف ڈائر کیٹر کی ہدایات ورہنمائی کیلئے اور پورے سال میں انتظامیا اور ملاز مین کے سلسل اور مضبوط عزم ہخت محنت اور تعاون کیلئے شکر میادا کرتے ہیں۔

منجانب بوردْ آف دْ ائر يكٹرز

**محرفہدسکیم** ڈائریکٹر **اولیس اطهر پوسف** چیف ایگزیکٹیوآفیسر 27فروری 2024 کراچی



# INDEPENDENT AUDITORS' REPORT

Yousuf Adil

Chartered Accountants Cavish Court A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi - 75350

Tel: +92 (0) 21 - 3454 6494-7 Fax: +92 (0) 21 - 3454 1314 Web: www.yousufadil.com

To the Members of Gillette Pakistan Limited Report on review of Condensed Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Gillette Pakistan Limited (the Company) as at December 31, 2023, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the half year then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagement - 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other matters

The figures for the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarter ended December 31, 2023 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2023.

The engagement partner on the review resulting in this independent auditor's review report is Nadeem Yousuf Adil.

**Chartered Accountants** 

Youry Adi

Place: Karachi

Date: February 27, 2024

UDIN: RR202310091IHPndJx26

Independent Correspondent Firm to Deloitte Touche Tohmatsu Limited







## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2023

AS AT DECEMBER 31, 2023			
	Note	December 31, 2023 (Unaudited)	June 30, 2023 (Audited)
		(Rupees i	n '000)
ASSETS	Note	Rupees in 'C	000
Non-current assets			
Property, plant and equipment	4	159,348	170,197
Long-term deposits		215 159,563	215 170,412
Current assets		159,505	170,412
Inventories	5	998,546	1,035,163
Trade debts		153,802	55,799
Trade deposits		271,536	5,243
Other receivables and prepayments	6	495,289	209,765
Other financial assets		-	5,000
Sales tax refundable		32,912	88,274
Advance tax		36,024	41,917
Bank balances	7	620,167	1,482,955
		2,608,276	2,924,116
Total Assets		2,767,839	3,094,529
EQUITY			
Share capital and reserves			
40,000,000 ordinary shares of Rs.10/- each		400,000	400,000
Issued, subscribed and paid-up share capital		318,720	318,720
Unappropriated profit		718,320	693,233
Total Equity		1,037,040	1,011,953
LIABILITIES			
Non-current liabilities			
Deferred tax liabilities	8	13,642	15,899
Retirement benefit obligation - gratuity scheme		10,764	9,258
Command linkilities		24,406	25,157
Current liabilities Trade and other payables	9	697,014	944,979
Loan from associated company - unsecured	10	930,000	930,000
Contract liabilities		78,240	181,301
Unclaimed dividend		1,139	1,139
		1,706,393	2,057,419
Total Equity and Liabilities		2,767,839	3,094,529
			0,001,020

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

11

OVAIS ATHER YOUSUF Chief Executive Officer

Contingencies and commitments

ABDULLAH SALEH Chief Financial Officer MUHAMMAD FAHAD SALEEM







# Condensed Interim Statement of Profit or Loss - (Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2023

		Half Year Ended Quarte		Quarter	er Ended	
	Note	,	,		December 31,	
		2023	2022	2023	2022	
			(Rupee	s in '000)		
Revenue from contract with customers		743,763	1,613,133	290,481	771,627	
Cost of goods sold		(412,014)	(894,533)	(71,023)	(330,963)	
Gross profit		331,749	718,600	219,458	440,664	
		,	,	,		
Selling, marketing and distribution expense	es	(134,444)	(205,850)	(105,155)	(116,887)	
Administrative expenses		(79,692)	(36,947)	(2,333)	(9,789)	
Other operating expenses		(22,547)	(329,026)	(19,856)	(239,971)	
Interest expense		(108,317)	(70,913)	(90,377)	(33,524)	
Bank charges		(88)	(47)	(25)	(47)	
		(345,088)	(642,783)	(217,746)	(400,218)	
Other income		92,788	28,973	41,320	9,702	
Due fit is afour too.		70.440	104 700	40.000		
Profit before tax		79,449	104,790	43,032	50,148	
Income tax expense	12	(54,362)	(88,501)	(7,999)	(42,138)	
Profit after tax		25,087	16,289	35,033	8,010	
Tont dier tax			10,200			
			(Rupe	ees)		
		0.75				
Earnings per share - basic and diluted		0.79	0.51	1.10	0.25	

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

OVAIS ATHER YOUSUF Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer







# Condensed Interim Statement of Comprehensive Income -(Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2023

	Half Yea	ar Ended	Quarter Ended		
	December 31, 2023	December 31, 2022 (Rupee	December 31, 2023 s in '000)	2022	
Profit after tax	25,087	16,289	35,033	8,010	
Other comprehensive income for the period	-	-	-	-	
Total comprehensive income for the period	25,087	16,289	35,033	8,010	

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.







# Condensed Interim Statement of Cash Flow - (Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2023

	Note	December 31, 2023	December 31 2022
		(Rupees	in '000)
Profit by four ton		70.440	101.700
Profit before tax		79,449	104,790
CASH FLOWS FROM OPERATING ACTIVITIES			
Adjustments for non-cash charges and other items:			
Inventories written down to net realizable value		15,838	1,434
Provision due to slow moving and obsolete inventory Interest income		(92,788)	545 (26,232
Inventories written-off		2,331	155,527
Depreciation on right-of-use asset		2,001	1,40
Depreciation on operating assets		10,980	5,950
Gain on de-recognition on termination of lease		-	(1,719
Expense recognized on employee benefits		2,863	4,993
		(60,760)	141,896
WORKING CAPITAL CHANGES			
(Increase) / decrease in current assets:			
Inventories		18,432	(179,678
Trade debts		(98,003)	(251,385
Trade deposits		(266,293)	89,118
Sales tax refundable Other receivables and prepayments		55,362	12,417
Other receivables and prepayments		(285,524) (576,026)	(737,258 (1,066,786
Increase/ (decrease) in current liabilities:		(004.400)	000.000
Trade and other payables Contract liabilities		(234,196) (103,061)	629,899 74,368
Contract liabilities		(337,257)	704,267
Net cash used in operations		(894,594)	(115,833
Defined benefits paid		(15,089)	(3,136
Interest paid		-	(70,974
Income taxes paid		(50,856)	(98,301
Net cash used in operating activities		(960,576)	(288,244
CASH FLOWS FROM INVESTING ACTIVITIES			
Other financial assets		5,000	
Additions to capital work-in-progress			(1,196
Interest income received  Net cash generated from investing activities		92,788 97,788	23,668
Net cash generated from investing activities		97,700	22,472
CASH FLOWS FROM FINANCING ACTIVITIES			(0.006
Lease payments - principal Dividend paid		•	(2,326 (12,011
Loan from associated company - unsecured			580,000
Net cash generated from / (used in) financing activities		-	565,663
Net decrease in cash and cash equivalents		(862,788)	299,891
Cash and cash equivalent at the beginning of the period		1,482,955	41,525
Cash and cash equivalents at the end of the period	7	(620,167)	341,416
The annexed notes 1 to 17 form an integral part of these condens			

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

**OVAIS ATHER YOUSUF** Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer







# Condensed Interim Statement of Changes in Equity - (Unaudited) For the Half Year Ended December 31, 2023

For the Half Year Ended December 31, 2023			
	Issued, sub- scribed and paid- up capital	Unappropriated profit	Total
	(R	Rupees in '000)	
Balance as at July 01, 2022	318,720	593,403	912,123
Profit after taxation for the period ended			40.000
December 31, 2022	-	16,289	16,289
Other comprehensive income for the period ended December 31, 2022	-	-	-
Total comprehensive income for the period ended December 31, 2022	-	16,289	16,289
Balance as at December 31, 2022	318,720	609,692	928,412
Balance as at July 01, 2023	318,720	693,233	1,011,953
Profit after taxation for the period ended			
December 31, 2023	-	25,087	25,087
Other comprehensive income for the period ended December 31, 2023	_	-	-
Total comprehensive income for the period ended December 31, 2023		25 007	25.097
ended December 31, 2023	•	25,087	25,087
Balance as at December 31, 2023	318,720	718,320	1,037,040

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

OVAIS ATHER YOUSUF Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer





For the Half Year Ended December 31, 2023

#### 1 STATUS AND NATURE OF BUSINESS

1.1 Gillette Pakistan Limited ("the Company") was incorporated on December 09, 1986 as a public limited company under the repealed Companies Ordinance, 1984 (now Company's Act, 2017) and is a subsidiary of The Series Acquisition B.V. Netherlands (which is a wholly owned subsidiary of The P&G Company, USA). The registered office of the Company is situated at 11th Crop, Harbour Front, Dolmen City, HC-3, Block 4, Abdul Sattar Edhi Avenue, Clifton, Karachi-75600, Pakistan and the Company is listed on Pakistan Stock Exchange Limited. The principal activities of the Company include marketing and selling of blades and razors.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with Company's annual audited financial statements for the year ended June 30, 2023.
- 2.3 These condensed interim financial statements are unaudited. However, a limited scope review of these condensed interim financial statements have been performed by the external auditors of the Company in accordance with the requirements of Rule Book of Pakistan Stock Exchange Limited and they have issued their review report thereon. These condensed interim financial statements are being submitted to the shareholders as required by section 237 of the Companies Act, 2017.
- 2.4 The comparative statement of financial position presented has been extracted from annual financial statements for the year ended June 30, 2023, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are stated from the unaudited condensed interim financial statements for the half year ended December 31, 2022. Condensed interim statement of profit or loss and condensed interim statement of comprehensive income for quarter ended December 31, 2023 was not subject to review by external auditors.

#### 2.5 Functional and presentation currency

These condensed interim financial statements are presented in Pak Rupees which is also the Company's functional currency and figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupee.







For the Half Year Ended December 31, 2023

#### 2.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

# (a) Amendments to published approved accounting standards which are effective during the six months period ended December 31, 2023

There are certain amendments to approved accounting standards which are mandatory for the Company's annual accounting period which began on July 1, 2023. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in this condensed interim financial statements.

#### (b) Standards and amendments to published approved accounting standards that are not yet effective

Certain new standards and amendments to the approved accounting standards will be mandatory for the Company's annual accounting periods beginning on or after July 01, 2023. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

#### 2.7 Accounting Convention

These condensed interim financial statements have been prepared under the historical cost convention, except staff retirement benefits which have been carried at present values as determined under the International Accounting Standards (IAS) 19 (revised) 'Employee Benefits'.

#### 2.8 Significant Accounting Estimates and Judgements

The preparation of these condensed interim financial statements in conformity with approved accounting standards as applicable in Pakistan requires management to make estimates, assumptions and use of judgments that affects the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revision to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key source of estimation and uncertainty were the same as those applied to the financial statements for the year ended June 30, 2023.

#### 3 MATERIAL ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2023.





For the Half Year Ended December 31, 2023

		Note	(Un-Audited) December 31, 2023(Rupees i	(Audited) June 30, 2023 in '000)
4.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	4.1	159,348	170,197
4.1	Operating fixed assets	-	<u> </u>	
	Cost Opening as at Additions / transfers during the period / year Disposals Closing as at  Accumulated Depreciation Opening as at Charge for the period / year Closing as at	[	187,414 131 - 187,545 17,217 10,980 28,197	28,474 158,940 - 187,414 316 16,901 17,217
	Written down value at end of the period / year		159,348	170,197
5.	INVENTORIES			
	Finished goods - in transit - on hand - manufacturing segment - trading segment	5.1 5.2	495,245 26,439 370,724 892,408	598,269 34,722 564,876 1,197,867
	Provision due to slow-moving and obsolete inventory Inventory written-off	[	(9) (2,323) (2,332)	(428) (183,560) (183,988)
	Work-in-process	[	2,692 2,692	4,788 4,788
	Raw and packing materials - manufacturing segment - trading segment Less: stock written off		104,815 978 (8)	16,268 1,019 (771)
	Provision due to slow-moving and obsolete inventory	- - 	(7) 105,778 998,546	(20) 16,496 1,035,163

- **5.1** Finished goods are held at a third party warehouse under a service agreement.
- 5.2 Inventories includes goods costing Rs. 64.952 million (June 30, 2023: 69.15 million) written down by Rs. 15.838 million (June 30, 2023: Rs. 21.73 million) to net realizable value amounting to Rs. 49.114 million (June 30, 2023: Rs. 47.42 million).







For the Half Year Ended December 31, 2023

(Un-Audited) (Audited)
December 31, June 30,
2023 2023
Note ------- (Rupees in '000) -------

#### 6. OTHER RECEIVABLES AND PREPAYMENTS

Cash margin on imports		25,935	46,643
Interest receivable on term deposits		-	461
Prepayments		285	35,952
Receivable from related parties	6.1	463,611	124,391
Others		5,458	2,318
		495,289	209,765

6.1 This represents amount receivable from Procter and Gamble International Operations SA, Lancy.

#### 7. CASH AND CASH EQUIVALENTS

December 31,	June 30,	December 31,
2023	2023	2022
(Unaudited)	(Audited)	(Unaudited)
	Rupees in '000	)

Bank balances

620,167	1,482,955	341,416
620,167	1,482,955	341,416

#### 8. DEFERRED TAX LIABILITIES

Accelerated tax depreciation Unutilized tax losses Provision for Gratuity

Statement of	financial position	Statement of profit or loss		
(Un-Audited December 3 2023		(Un-Audited) December 31, 2023	(Un-Audited) December 31 2022	
(Rupees in '000)		(Rupees in '000)		
(17,431)	(16,567)	(864)	(17,945)	
668 3.121	668	3,122	16,675 -	
(13,642)	(15,899)	2,258	(1,270)	

(13,642)	(15,899)	2,258	(1,270)
	(U	In-Audited)	(Audited)
	De	ecember 31,	June 30,
		2023	2023

Note ----- (Rupees in '000) -----

#### 9. TRADE AND OTHER PAYABLES

Trade creditors Other payable Accrued liabilities Accrued mark-up on loan from associated company	401,266 145,290 27,256 111,208	559,832 172,123 184,370 2,891
Payable to Workers' Welfare Fund Payable to pension fund	9,064 2,930	9,064 16,699
. ayasis to portion tand	697,014	944,979





For the Half Year Ended December 31, 2023

#### 10. LOAN FROM ASSOCIATED COMPANY - UNSECURED

This represents loan obtained from associated company Procter & Gamble Pakistan (Private) Limited to cover operational and working capital requirements for a period of 12 months. The mark-up is payable at the end of tenor at the rate of 6 months KIBOR + 0.55%.

#### 11 CONTINGENCIES AND COMMITMENTS

#### 11.1 Contingencies

The status of the contingencies which were reported in note 21 to the annual audited financial statements of the Company for the year ended June 30, 2023 have not changed materially in the current period.

#### 11.2 Commitments

There are no commitments in the current period.

(Un-Audited) (Un-Audited)
December 31, December 31,
2023 2022
Note (Rupees in '000) -------

#### 12. INCOME TAX EXPENSE

Current tax expense
Deferred income - net

 (56,620)
 (89,771)

 2,258
 1,270

 (54,362)
 (88,501)

#### 13. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise the parent company (The Series Acquisition B.V., Netherlands), the ultimate parent company (The Procter and Gamble Company USA), related group companies, companies in which directors are interested, staff retirement benefit plans, directors, key management personnel and close member of the family of all the aforementioned related parties. The Company carries out transactions with various related parties at agreed terms. Significant transactions with related parties are as follows:







For the Half Year Ended December 31, 2023

#### 13.1 Significant transactions with related parties are as follows:

Significant transacti	ons with related p	arties are as follows:	Half Year Ended	
Name	Relationship with the Company	Nature of transaction	Decemebr 31, 2023 (Unaudited)	Decemebr 31, 2022 (Unaudited)
			Rupees	in '000
Procter and Gamble International Operations, SA	Associate due to common parent Company	Purchase of finished goods	480,022	514,920
Procter and Gamble	Associate due to	Services received	66,545	41,365
Pakistan (Private) Limited	common parent Company	Unsecured loan Services rendered	930,000 9,397	646,642 6,469
P&G Philippines Business Services, Inc.	Associate due to common parent Company	Services received	9,234	3,502
	Company	0011100010001100	=====	
Procter & Gamble International Operations S.A Singapore	Associate due to common parent Company	Purchases of finished goods		17,372
Gillette Pakistan Provident Fund	Contribution plan	Contribution to provident fund	1,506	990
Gillette Pakistan Pension Fund	Retirement benefits plan	Expense from pension fund	1,357	1,029
Key management personnel		Short term compensation	25,523	16,486

#### 13.2 Amounts (due to) / due from related parties as at period end are shown as under:

Name	Relationship with the Company	December 31 2023 (Unaudited) Rupe	June 30, 2023 (Audited) es in '000
Procter and Gamble International Operations SA	Associate due to common parent Company	463,311	124,391
Procter and Gamble Pakistan (Private) Limited.	Associate due to common parent Company	(937,285)	(969,461)
Procter and Gamble Distributing LLC	Associate due to common parent Company	-	(236,149)
P&G Philippines Business Services, Inc.	Associate due to common parent Company	(41,322)	(32,088)
Gillette Pakistan Pension Fund	Retirement benefit plan	(2,930)	(16,699)







For the Half Year Ended December 31, 2023

#### 14. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently these condensed interim financial statements does not include all the financial risk management information and disclosures required in the audited annual financial statements.

#### 15. FAIR VALUE ESTIMATE

The Company does not hold any financial instruments, which can be categorized using fair value hierarchy as per the requirements of IFRS 13 "Fair Value Measurement". However, fair values of other financial assets and liabilities approximate their carrying values.

#### GENERAL

- 16.1 Figures have been rounded off to the nearest thousand of Pakistani Rupee, unless otherwise stated.
- 16.2 Comparative figures have been rearranged and / or reclassified, wherever necessary, for the purpose of comparison in these condensed interim financial statements. However, no material reclassification has been made.

#### 17. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company on February 26, 2024.

OVAIS ATHER YOUSUF Chief Executive Officer ABDULLAH SALEH Chief Financial Officer

